BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Proposed tariff filing by) DOCKET NO. 900901-TL CENTRAL TELEPHONE COMPANY OF FLORIDA) to introduce a contract service) ORDER NO. 23988 arrangement option for specific) competitive services) ISSUED: 1-15-91

The following Commissioners participated in the disposition of this matter:

MICHAEL McK. WILSON, Chairman BETTY EASLEY GERALD L. GUNTER FRANK S. MESSERSMITH

ORDER APPROVING TARIFF FILING

BY THE COMMISSION:

Central Telephone Company of Florida (Centel) filed a proposed tariff on October 9, 1990, requesting authority to establish competitive rates under special Contract Service Arrangements (CSAs). CSAs are developed on an individual case basis in lieu of existing tariff offerings for specific competitive services when it can be shown that there is a reasonable potential for uneconomic bypass of such services. Uneconomic bypass occurs when a non-local exchange company (non-LEC) service is utilized by customers at rates below the LEC's rate but above the LEC's incremental costs. CSAs can be used in lieu of the following existing tariff offerings: Centrex, E-911, WATS, Private Line, Special Access, Foreign Exchange, Foreign Central Office, Extension Line, and Tie Line Services. We originally granted CSA authority to Southern Bell by Order No. 13603. We have also approved CSA authority for GTE Florida, Inc., (GTEFL) and United Telephone Company of Florida (United).

When Centel was asked in its current rate case to identify those portions of Southern Bell's General Services Tariff dealing with CSAs which may be appropriately incorporated into Centel's tariff, Centel responded that it may be appropriate to include the CSA portion of Southern Bell's Section A5. However, the Company also stated that, because it is in the midst of a rate case, it did not have the resources to completely revise Section A5 of its General Services Tariff. The Company did indicate a willingness to revise its tariff shortly after the conclusion of the rate case. Centel now states that capturing at least one potential customer's business in the next few months may be contingent upon the Company

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having the flexibility of CSA authority. Hence, the Company has chosen to not wait and has filed revisions to the CSA portion of its Section A5 Tariff.

The Company states that the proposed tariff filing mirrors Southern Bell's CSA tariff section. The tariff states in Section 5.11.1 that the purpose of CSAs is to prevent uneconomic bypass. To justify a specific CSA the Company must provide an incremental cost study which shows that the proposed CSA prices are below tariffed rates but above incremental costs.

Orders Nos. 13603 and 15317 specify reporting requirements for all companies offering the CSA option. The companies were directed to file monthly reports for the first year, and quarterly reports thereafter. Therefore, Centel shall report the following information on the schedule described above:

- A brief description of all new contract service arrangements for the month.
- The applicable rates, charges, and contract period involved (if applicable).
- The comparable tariff rates and charges for each contract.
- 4. A cumulative total of the revenues generated by the contract service offerings, as well as those of the corresponding tariff rates.
- The justification for this offering on a case-by-case basis.
- 6. The number of CSAs requested, the number of CSAs quoted, and the number of CSAs requested but canceled by the customer prior to a price quotation. Also, the number of CSA offers accepted and the number of CSAs rejected.

The Company reports that it has not forecasted the revenue effect of this filing. The Company states that CSAs would be utilized in instances where there might be potential revenue losses associated with uneconomic bypass. Apparently, the Company views

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CSAs as a vehicle to offset revenue losses rather than to enhance revenues.

Upon consideration, we find it appropriate to approve Centel's tariff filing to introduce a CSA option for specific competitive services. The tariff is approved with an effective date of December 7, 1990.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that Central Telephone Company of Florida's tariff filing to introduce a contract service arrangement option for specific competitive services is hereby approved with the reporting requirements set forth in the body of this Order. It is further

ORDERED that this tariff filing shall be effective December 7, 1990. It is further

ORDERED that this docket shall be closed at the end of the protest period unless a protest is filed pursuant to the requirements described below.

By ORDER of the Florida Public Service Commission this 15th day of JANUARY , 1991 .

STEVE TRIBBLE, Director

Division of Records and Reporting

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NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.59(4), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

The Commission's decision on this tariff is interim in nature and will become final, unless a person whose substantial interests are affected by the action proposed files a petition for a formal 25-22.036(4), proceeding, as provided by Rule Administrative Code, in the form provided by 25-22.036(7)(a)(d) and (e), Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting at his office at 101 East Gaines Street, Tallahassee, Florida 32399-0870, by the close of business on February 5, 1991

In the absence of such a petition, this Order shall become final on the day subsequent to the above date.

Any objection or protest filed in this docket before the issuance date of this Order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this Order becomes final on the date described above, any party adversely affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or sewer utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the date this Order becomes final, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.