DOCKET NO. 920199-WS 1992 FPSC RATE CASE

LATE FILED HEARING EXHIBIT NO. 35

TITLE

PERCENTAGE IN PERFORMANCE CATEGORIES

WITNESS

BERT PHILLIPS

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WITNESS.			-	-	

Case Nos. 1D98-0713 and 1D98-0727

Florida Water Services Corporation vs. Florida Public Service Commission ("PSC"); Sugarmill Woods Civic Association, Inc. vs. Southern States Utilities, Inc. and the

vs. Joseph J. DeRouin, et al.

PSC Docket No. 920199-WS

LATE FILED EXHIBIT-Docket 920199-WS LF Exhibit No. 35-Bert Phillips

Schedule identifying percentage of employees within each performance category during 1991:

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Outstanding/excellent: 12.22% (2)

Fully capable: 80.22%

Marginally satisfactory: 3.11%

Unsatisfactory: 1.78%

Not eligible for increase:

TOTAL 100.0%

NOTES:

(1): Employees hired after October 1, 1991 were not eligible for a merit increase.

(2): Employees noted as oustanding/excellent receive fully capable base salary increase plus a lump sum merit increase.

Positions eligible for executive incentive program:

Vice President-Finance and Administration

Vice President-Legal and Corporate Services

Vice President-Operations

Vice President-Planning and Engineering

Vice President-Rates and Customer Service

Controller

Treasurer

Chief Engineer

Attorney