BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Request for approval of tariff filing to waive nonrecurring charges on Synchronet Private Line service for customers who enter contracts for a service period of 36 months or greater during the waiver period of 6/1/93 through 8/1/93 by BELLSOUTH TELECOMMUNICATIONS, INC. d/b/a SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY.) DOCKET NO. 930363-TL
In Re: Request for approval of tariff filing to waive nonrecurring charges in Digital Data Access Service for customers who enter contracts for a service period of 36 months or greater during the waiver period of 6/1/93 through 8/1/93 by BELLSOUTH TELECOMMUNI- CATIONS, INC. d/b/a SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY.	DOCKET NO. 930370-TL ORDER NO. PSC-93-0867-FOF-TL ISSUED: June 9, 1993

The following Commissioners participated in the disposition of this matter:

J. TERRY DEASON, Chairman THOMAS M. BEARD SUSAN F. CLARK JULIA L. JOHNSON LUIS J. LAUREDO

ORDER APPROVING TARIFF FILINGS

BY THE COMMISSION:

BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company (Southern Bell or the Company) has filed a tariff for a special promotion to waive specified nonrecurring charges (NRC). This tariff has been assigned Docket No. 930363-TL. The Company contends that this will stimulate demand for SynchroNet services with speeds of 2.4, 4.8, 9.6, 19.2 and 56 Kbps. Current demand for 64 Kbps is minimal, and will not likely be stimulated by this promotion. The Company indicates the

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waiver will increase the current projected revenue of \$1,127,691 to approximately \$1,506,989. This results in an overall revenue increase of \$379,298.

We have historically approved NRC waivers which result in increased subscribership and contribution. Consistent with this approach, we shall approve the instant special promotion.

By separate filing, the Company also proposes a special promotion for its Digital Data Access Service (DDAS) with the same terms and conditions which it proposes for SynchroNet services. This tariff has been assigned Docket No. 930370-TL. The Company does not expect any stimulation of demand for DDAS as a result of In addition, the projection for normal inward this promotion. opposed to contract movement is month-to-month service as agreements. Contract service periods have been available for DDAS customers since January 1991, however, no customers had chosen this option as of the end of February, 1993. The Company also indicates that no customers established DDAS contracts under a previous promotional offering. Southern Bell contends that it is reasonable to anticipate no customer gains from this promotion, thus there should be no difference in DDAS revenue, cost or contribution. The end result should be a zero revenue impact.

Upon review, we shall approve the proposal. Although no customer gains are projected, we agree with Southern Bell that the DDAS customers should be afforded the same opportunities as the Private Line Service customers who subscribe to equivalent services. This is consistent with our prior decisions regarding like services in the various tariff groups.

Based upon the foregoing,

ORDERED by the Florida Public Service Commission that BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company's proposal to waive nonrecurring charges for SynchroNet customers who enter contracts between June 1, 1993 and August 1, 1993 for a service period of 36 months or greater is hereby approved. It is further

ORDERED that Southern Bell's proposal to waive nonrecurring charges for Digital Data Access Service customers who enter contracts between June 1, 1993 and August 1, 1993 for a service period of 36 months or greater is hereby approved. It is further ORDER NO. PSC-93-0867-FOF-TL DOCKETS NOS. 930363-TL, 930370-TL PAGE 3

ORDERED that the tariffs shall have an effective date of June 1, 1993. If a timely protest is filed, the tariffs shall remain in effect with any increase in revenues held subject to refund pending resolution of the protest. If no timely protest is filed, the dockets shall be closed.

By ORDER of the Florida Public Service Commission this <u>9th</u> day of <u>June</u>, <u>1993</u>.

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Division of Records and Reporting

(SEAL)

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NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.59(4), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

The Commission's decision on this tariff is interim in nature and will become final, unless a person whose substantial interests are affected by the action proposed files a petition for a formal Florida proceeding, as provided by Rule 25 - 22.036(4), provided bv Rule Code, form the Administrative in 25-22.036(7)(a)(d) and (e), Florida Administrative Code. This ORDER NO. PSC-93-0867-FOF-TL DOCKETS NOS. 930363-TL, 930370-TL PAGE 4

petition must be received by the Director, Division of Records and Reporting at his office at 101 East Gaines Street, Tallahassee, Florida 32399-0870, by the close of business on June 30, 1993.

In the absence of such a petition, this order shall become final on the day subsequent to the above date.

Any objection or protest filed in this docket before the issuance date of this Order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this Order becomes final on the date described above, any party adversely affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or wastewater utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the date this Order becomes final, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.