## 1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION 2 IN RE: Petition on behalf of CITIZENS) OF THE STATE OF FLORIDA to Initiate 3 Investigation into Integrity of SOUTHERN BELL TELEPHONE & TELEGRAPH 4 ) DOCKET NO. 910163-TL COMPANY's Repair Service Activities 5 and Reports. 6 7 8 9 CLARENCE EDWARDS HANKERSON **DEPOSITION OF:** 10 TAKEN AT THE INSTANCE OF: Citizens of the State of Florida, by and through 11 Jack Shreve, Office of Public Counsel 12 Friday, July 31, 1992 13 DATE: Commenced at 9:00 a.m. TIME: 14 Concluded at 9:30 a.m. 15 PLACE: 6451 North Federal Highway Room 1015A 16 Fort Lauderdale, Florida 17 JANE FAUROT REPORTED BY: Notary Public in and for the 18 State of Florida at Large 19 20 21

ACCURATE STENOTYPE REPORTERS, INC. 100 SALEM COURT TALLAHASSEE, FLORIDA 32301

(904) 878-2221

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1	APPEARANCES:		
2	REPRESENTING THE SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY:		
3	**************************************		
4	HARRIS R. ANTHONY, ESQUIRE BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone &		
5	Telegraph Company		
6	c/o Marshall M. Criser, III 150 South Monroe Street, Suite 400 Tallahassee, Florida 32301		
7			
8	REPRESENTING THE CITIZENS OF THE STATE OF FLORIDA:		
9	SUE RICHARDSON, ESQUIRE Office of Public Counsel		
,	c/o The Florida Legislature		
10	111 West Madison Street		
11	Room 812 Tallahassee, Florida 32399-1400		
*	Tallanassee, Tiolida 32333 1400		
12	REPRESENTING THE FLORIDA PUBLIC SERVICE		
13	COMMISSION:		
]	JEAN WILSON, ESQUIRE and		
14	STAN GREER, Class B Practitioner		
	FPSC Division of Legal Services		
15	Florida Public Service Commission 101 East Gaines Street		
16	Tallahassee, Florida 32399-0863		
	Tullundboo, Ilollud bloss ooo		
17	REPRESENTING CLARENCE EDWARDS HANKERSON:		
18	RICHARD H. LEVENSTEIN, ESQUIRE Bond, Schoeneck & King		
19	Crocker Plaza		
	5355 Town Center Road, Suite 1002		
20	Boca Raton, Florida 33486-1069		
21			
22	ALSO PRESENT:		
i	WALTER BAER, Office of Public Counsel.		
23	CARL VINCON EDGG Division of Communications		
24	CARL VINSON, FPSC Division of Communications.		
25	* * * * *		

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# STIPULATIONS

The following deposition of CLARENCE EDWARDS

HANKERSON was taken on oral examination, pursuant to notice,
for purposes of discovery, for use in evidence, and for such
other uses and purposes as may be permitted by the Florida
Rules of Civil Procedure and other applicable law. Reading
and signing of said deposition by the witness is not waived.
All objections, except as to the form of the question, are
reserved until final hearing in this cause; and notice of
filing is waived.

\* \* \* \* \* \*

Thereupon,

## CLARENCE EDWARDS HANKERSON

was called as a witness, having been first duly sworn, was examined and testified as follows:

MR. LEVENSTEIN: Richard Levenstein, with the firm of Bond, Schoeneck & King, Boca Raton, for Mr. Hankerson.

MR. BEATTY: My name is Robert Beatty, and I'm an attorney for Southern Bell, and I am here representing that Company.

There are a number of stipulations, four to be exact, which we have at this point agreed. I would like to relay them for you and the record.

Number one, that the deposition is taken pursuant

to proper notice by Public Counsel; that without the witness' agreement and agreement of Counsel, we will not go off the record; that we will save all objections, except as to form; and that the witness does not waive the reading and signing of the deposition.

We further say that Southern Bell has, in the past, conducted its own internal investigation regarding the matters about which we are here today. And that investigation was conducted pursuant to the attorney/client privilege and the attorney work product doctrine. That those doctrines seek to protect that investigation and all that occurred within the context of it. And I would appreciate it, therefore, that in the course of this deposition that you will not disclose anything that you may know that occurred in that investigation. Would you do that?

THE WITNESS: (Indicating yes.)

MS. RICHARDSON: Okay. Would you have any opening remarks you would like to make?

MR. LEVENSTEIN: No, we are ready.

MS. RICHARDSON: Great.

# DIRECT EXAMINATION

## 24 BY MS. RICHARDSON:

Q Mr. Hankerson, if you would please state your name

for the court reporter and spell it, so we have it accurately.

A My name is Clarence Edwards Hankerson, II. And Clarence is C-L-A-R-E-N-C-E, Edwards, E-D-W-A-R-D-S, and Hankerson is H-A-N-K-E-R-S-O-N.

Q And your address, please?

Q And zip code?

- Q Okay. And what is your present position, Mr. Hankerson?
- A My present position, I'm an assistant manager. My title is field service manager.
  - O And how long have you held that position?
- A I've held that position since November of '91.
- Q Uh-huh. And what did you do before that?
  - A Well, prior to that, I was a technical support manager. And prior to that I was a -- it was just called a field supervisor at that time. I can't recall the exact years. Prior to that I was assistant manager in the installation and maintenance center. Prior to that I was, again a field supervisor. Prior to that I was a service tech.
  - Q Okay. And which installation and maintenance center were you assistant manager at?

1 Boca Raton. Α 2 0 When did you start with the Company? 3 Α I recently started in '71, and then I was gone for a period of about eight months to attend school. And I came 4 back again about eight months later. 5 0 And what was your entry position in 1971? 6 Installer. 7 Α Installer. Throughout, then, the course of what 8 Q 9 you have just given me, have all of your positions dealt with customer trouble repair? 10 Yes. 11 Α 12 Either on the outside or in the installation maintenance center? 13 14 7-Right. Who is your present supervisor? 15 Q 16 Α Wayne Trevisol. And who is his supervisor? 17 0 18 Α Bob Sattizahn. THE REPORTER: Would you spell Trevisol for me, 19 20 please? 21 THE WITNESS: T-R-E-V-I-S-O-L. 22 BY MS. RICHARDSON: And in the positions that you have held in your 23 0 experience with the Company, can you give me some sort of 24

idea of the nature of your responsibilities with customer

trouble reporting and repair?

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- A On each of the positions from --
- Q Well, you don't have to go position by position, especially if they are the same type of thing. But what have you handled within the customer repair and reporting process or are responsible for now?

Okay. Well, as a service technician back during the era when I started, we used to be split. You had installers and you had repairmen. So, I was basically an installer. On occasion I would do repair, and that was -just involved trying to get the customer back in service, you know, according to what they, you know, what they reported. So, that's all that is. That was my involvement in that. Once I became a supervisor, I was responsible for about -- well, my first time as a field supervisor I was responsible for eight installers at that time. And, again, it was strictly an installation group, so I was mainly responsible for installation. I didn't really become involved in the repair area until I got into the maintenance center. And at that time I was responsible for about -well, co-responsible for about 18 maintenance administrators whose responsibilities were to screen troubles, you know, determine whether they should go outside or inside, et cetera. And to work with the field supervisors, you know, to try to coordinate and move the guys around as best as we

know how to get all the troubles that were due for that day cleared. Then in terms of supervising the maintenance 3 Q administrators --Uh-huh. 5 -- were you called upon to have knowledge of the 6 7 opening of reports and the testing of the lines to see what kind of trouble it was and statusing those reports and then 8 clearing and closing that entire process? 9 10 MR. BEATTY: Objection to the form of the question. It's compound. 11 BY MS. RICHARDSON: 12 We're going to get a lot of objections like that. 13 Okay? Unless he really jumps up and down, you go ahead and 14 tell me what your answer is. 15 16 Α Okay. MR. BEATTY: It's not up to me. It's up to her. 17 THE WITNESS: Yes, I have some knowledge. 18 BY MS. RICHARDSON: 19 20 Okay. If an MA had a particular problem with Q 21 deciding what disposition code to apply, would that person come and talk to you and you would determine, make that 22 23 determination? 24 A That has happened, uh-huh.

25

Q

Okay. If an MA had a question about what time to

clear a report, would that MA come and talk to you, and that 1 2 would be your determination? No, that usually was determined either by them or Α 3 the repairman, you know, that called in a report. 4 (Brief interruption.) 5 6 BY MS. RICHARDSON: Okay. So you have never experienced a time 7 throughout your supervisory responsibilities as a manager or 8 otherwise, when anyone has ever asked you to determine an 9 appropriate clearing time for a report? 10 MR. BEATTY: Object to the form of the question as 11 leading. 12 MR. LEVENSTEIN: I join that objection. 13 THE WITNESS: You know, I don't think so. 14 BY MS. RICHARDSON: 15 You don't remember --0 16 Α Right. 17 18 Q -- that going on? Right. 19 Α 20 21 22 23 24 25

Q Okay. When you say "backing up the times," what do you mean?

And when they say backing up the times, well, back in the '80s, the later part of the '80s, when a service tech called into the maintenance center to close out a job, there were certain lines that came up on the computer screen. One was the clearing time and one was the closing time. And the MAs would ask the service tech, "Well, what time was the" -- well, obviously the closing time is the time that they are calling in. And they would

improper at the time. What he thinks now has no real bearing on the issues before you. Go ahead. You can answer the question.

THE WITNESS: Do I think that it's improper now?

BY MS. RICHARDSON:

Q Uh-huh.

- A No, I don't.
- Q Okay. Since your discipline, then, do you feel that there is something that you need to correct in the way you handle your position or you supervise people?
- A No. As a matter of fact, my position is -- the way I supervise people now, I'm not involved really in what time they -- you know, no one asks me or I don't tell anyone, you know, what time they do it on their computer terminals when they close it out. So, whatever, I don't really get involved in what time, you know, it's closed out or anything at all. So, my only involvement, if I feel they are taking too long, I call or go out to see, and -- you know, what is taking them so long to do the job.
  - Q Okay. Did you object to the discipline?
- A I questioned it, you know, to the people that were administering the discipline to me. However, I do plan to appeal it.
  - Q You do?
- 25 A Uh-huh.

Who would you appeal it to? 1 0 Mr. Sanders. 2 Α Have you had any discussion with Mr. Sanders yet? 3 No. 4 Α 5 0 Have you discussed your appeal with anybody yet? No, I have not. Α 6 Mr. Hankerson, do you know of any practice in any 7 IMC where maintenance administrators were asked to call 8 managers to get disposition and cause codes before closing 9 out a report? 10 11 Α No. Have you ever directed any maintenance 12 administrator to do that? 13 14 Α No. Have you ever heard of that being done? 15 Q No. 16 Α Do you know what a no access code is? 17 Q A no access? 18 Α Uh-huh. 19 0 Uh-huh. A 20 21 What does it mean? It means that the customer problem was sent out to 22 Α their home or business, or whatever, and during the time 23 that we would dispatch out, there was no one there to allow 24 25 us access to repair the trouble.

1	Q Okay. And would the outside repair person notify		
2	the customer of that?		
3	A Well, the outside		
4	MR. BEATTY: I apologize for the delay. I object		
5	on the grounds of speculation.		
6	BY MS. RICHARDSON:		
7	Q Have you supervised outside repair people?		
8	A Yes.		
9	Q Okay. And have you discussed with them the use of		
10	the no access code?		
11	A Not, you know, particularly, not more so than any		
12	other code.		
13	Q Okay. Is it part of your responsibility as a		
L4	supervisor for outside people to see that the codes are .		
15	properly used according to procedure?		
16	A Yes.		
17	Q Okay. Then under that responsibility, do you		
18	direct, or have you ever directed, anyone to use or to leave		
19	notice for customers when they have no access to repair?		
20	(Brief interruption.)		
21	BY MS. RICHARDSON:		
22	Q All right. Now, let's try this one more time.		
23	Within the scope of your responsibilities, have you ever		
24	supervised the use of the no access code?		
25	A Yes.		

Q Okay. And when you have supervised the use of that code, what is your understanding of whether or not an ST is to notify a customer?

A Well, my understanding is that we are to notify a customer on all no accesses by means of leaving a door hanger. Okay. Or if there was a contact number, you know. And, generally, when an ST calls a contact number, if he reaches the customer, then, you know, more times than not the customer will leave wherever they are to come and meet the repairman. And if not, we just left a message with whomever, you know, accepted the call, at the contact number. And if they were not able to give us access, we leave a message with them that we were there. And the repairman, of course, leaves a door hanger on the door to say that, you know, we were there, with a number for them to call.

- Q Okay. Within your experience have you ever known an outside repairman to no access a report without notifying a customer, as you have indicated?
  - A No, at least not admit it to me.
- Q Okay. Is there a distinction -- is there more than one no access code that can be used?
  - A There is now.

- Q And when you say, "now," about what time frame?
- A I don't know, during the last few months.

- Q Within the last few months?
- A Uh-huh.

Q Okay. And what is this other code, do you know?

MR. BEATTY: Objection on the grounds of relevance.

THE WITNESS: Well, the distinction is we have an access code. Let me give you a scenario. Say, if you live in an apartment building or you had an office, in an office building like this. And sometimes, even though it's rare, we might -- if you are in an office building, there may not be any access to the meter room.

## BY MS. RICHARDSON:

Q Okay.

A Okay. And in some occasion there, when we go to different apartment buildings, there may not be but two or three people that have a key to the meter room. It might be the manager or someone on the board of directors, or something. And if we can't gain access to the meter room, then that's one category of a no access. And the other category of a no access is not being able to gain access to the customer's, you know, premise.

- Q Itself?
- 24 A Itself.
  - Q So, one would be a customer's fault and one would

1 be something that was beyond his control. Then that's how the distinction is kind of made? 2 3 Α I guess, yes. 4 But you don't know? Α Yes. I don't know. 5 6 Okay. Do you know what happens to the time clock 7 on a trouble report when it's no accessed? 8 Α No. Are you familiar with the rule that out-of-service 9 reports must be cleared within 24 hours at least 95 percent 10 of the time? 11 Yes. 12 Α Okay. What happens if a trouble goes 13 out-of-service over 24 hours? 14 MR. LEVENSTEIN: Object to the form of the 15 question as to "what happens." It's a general, 16 17 broad-based question. BY MS. RICHARDSON: 18 What happens to that requirement? How does that 19 report get counted in that out-of-service over 24 hour 20 21 requirement if the out-of-service goes over 24 hours? 22 I know it's a miss. 23 Q Okay. Do you know whether or not the customer 24 gets a rebate?

I'm not sure, okay.

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Α

1 Okay. Have you ever heard of anyone using a no 2 access code to stop the repair clock? 3 Α No. Have you ever done that yourself? 5 Α No. Have you ever directed anyone to do that? 6 O No. 7 Α Do you know about excluding reports, trouble 8 q reports? 10 Α Yes. And what does that mean? 11 I'm trying to think of an example, rather than 12 Α 13 give you a definition, because I don't know a definition. That's fine. Take your time. 14 0 Well, an excludable report would be something like 15 16 I had a couple of days ago where someone reported a cable down, okay? And I went out to investigate, and it turned 17 out to be a television cable versus being a Southern Bell. 18 19 Okay. That is an excludable report. 20 Q Okay. Then have you ever heard of anyone excluding an out-of-service report, and then, to keep it 21 22 from going over 24 hours, and then reopening that report to 23 clear it and close it? 24 Α No.

Have you ever done that yourself?

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1 Α No. 0 Have you ever directed anyone to do that? 3 Α No. 4 Do you know of anyone who may have recorded an extension of a commitment time on a trouble report without 5 contacting the customer? 6 Α No. 7 0 Have you ever done that yourself? 8 9 Α No. Have you ever directed anyone to do that? 10 Q 11 Α No. Are you familiar with statusing, the statusing of 12 Q affecting service reports and out-of-service reports and the 13 14 difference? I was at one time when I worked in a maintenance 15 center, but it's --16 17 0 It's a little vague? Kind of vague. 18 Α Okay. What can you remember about it? 19 0 Well, I do know that if the customer is 20 out-of-service, it was out-of-service. So, if they had no 21 22 dial tone, it was, you know, an out-of-service, okay, versus having a jack in one of the rooms not working, okay. But if 23

the customer had no dial tone in his office or premise or

whatever, that was out-of-service.

24

Q Okay. And then the jack example would be affecting service?

A Well, it's -- I believe. I'm not sure. I tell you, noise might be a better example of service affecting. No dial tone, anything with no dial tone is definitely out-of-service.

Q Okay. And do you know how the determination was made on the front end of the report, whether it was done by an AUTOSCREEN rule, or whether it was done by some kind of test that may have been done, or it's just by the customer calling in? Do you know how it was done?

MR. BEATTY: Object to the form of the question.

MR. LEVENSTEIN: Let me join that.

THE WITNESS: I do know it can be done automatically, okay? And I don't know whether it's strictly based on customer comment or if it is based on test. But I do know that the computer, I guess, has the ability of determining, you know, if there is a hard short or a ground on the line. It does have the ability to make the determination that the customer has no service and is out-of-service.

## BY MS. RICHARDSON:

Q Then, do you know of anyone who has taken the service affecting reports and statused them as out-of-service in order to meet that 95 percent index?

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No, I'm not knowledgeable of anyone doing that.
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          Α
               Have you ever heard of anybody doing that?
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          Q
               No.
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          Α
               Have you ever directed anyone to do that?
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          Α
               No.
               And have you ever done that yourself?
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 6
               No, I have not done that.
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          Α
               Do you know of anyone who has in any other way
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     manipulated that out-of-service base in order to meet that
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     95 percent index?
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               No, I do not.
11
          Α
               Have you ever heard of that being done?
12
          0
               I can't say that I have.
          Α
13
               And have you ever directed anyone to do so?
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          Α
               No.
               And have you ever done so yourself?
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          Α
               No.
               Are you familiar with the carryover no code, the
18
          Q
     CON code?
19
               I don't know. It's very vague, so I can't say
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21
     that I do or not.
               Have you heard anything about it recently?
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          Q
23
          A
               Not recently, no.
               Do you know what a test okay is?
24
          Q
               Yes, I believe I do.
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          Α
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Q And can you explain what your understanding of a test okay is?

A Well, a test okay is when -- virtually is when we make a test on the line and no trouble is seen on the line, or it could be when a test is made and no trouble is on the line, and you talk to the customer, and the customer tells you that, you know, the line is okay now.

Q Okay. Then in your experience in training and your supervisory responsibilities, would it be proper for a test okay to be statused out-of-service?

- A Oh, no.
- Q It would not?
- 13 A Huh-uh.

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- Q Okay. Then do you know of anyone who has taken test okay reports and statused them out-of-service?
- 16 A No, I do not.
- 17 Q Have you ever heard of that being done?
- 18 A No.
- 19 Q Have you ever done it yourself?
- 20 A No.
- 21 Q And have you ever directed anyone to do so?
- 22 | A No.
- Q Mr. Hankerson, do you know of anyone who has
  violated Company procedures for handling trouble reports?
- MR. BEATTY: Objection to the form of the

1 question. It calls for a legal conclusion. 2 THE WITNESS: No. 3 BY MS. RICHARDSON: 4 Q Okay. Have you ever done so yourself? 5 A No. 6 And have you ever directed anyone to do so? 7 Α No. Do you know of anyone who has used an employee 8 0 code other than their own to status a trouble report? 9 10 Α No. 11 Q Have you ever done so yourself? 12 Α No. Have you ever directed someone to do so? 13 Q 14 A No. 15 Are you familiar with disposition codes that might Q 16 exempt an out-of-service report from being counted in that 17 index, that 24-hour index? Let me ask you first, are you 18 aware that some disposition codes will do that? I believe that I am. I have recollection, you 19 Α 20 know, recollection of it, but I don't know of it. I can't 21 remember. 22 0 Specific ones? 23 Α Any specifics ones. 24 Okay. Let me try you on one or two, then, and see 25 if these come back to mind, if I can help you with that?

1 Α Okay. What about an inside wire code, like a 1200 code 2 0 for a problem that was maybe in a wire that was inside the 3 house, beyond the protector. Would a trouble that was found to be within a person's own premise be counted in that 5 6 out-of-service index over 24? 7 I don't know. You don't know? 8 9 Α Huh-uh. What about the 3400 codes, the network inside 10 wires code? 11 12 Α Okay. From the protector, the network inside, do you 13 0 14 know what that is? Can you explain what the inside network 15 wiring is? Well, like I assume that you're talking about the 16 17 network terminating wire coming from our network from the 18 demarcation point? 19 0 Uh-huh. 20 Α Okay. So what would you like to know about it? 21 All right. Were there disposition codes when the 0 22 problem was found in that particular area?

I don't recall if there were any back during the 24 time that I worked in the maintenance center. I know that 25 there are now.

1 Q That they are now? Uh-huh. At least for the last few years there 2 3 have been, yes. Okay. Do you know whether those codes for the 4 0 network would exempt a trouble report, an out-of-service 5 6 report from that 24-hour base? 7 No, I do not. 8 0 Do you know what cause codes are? 9 Α Yes. 10 Q And, generally, what is a cause code? Generally, a cause code is a way of defining, you 11 Α 12 know, the cause of the problem that the customer is experiencing. 13 14 Okay. Do you know if any cause codes would exempt an out-of-service report from that 24-hour index? 15 16 Not that I am aware of. 17 Okay. If a trouble was caused by customer action, 18 and it was statused out-of-service, in your experience, 19 would that report be exempt from the out-of-service over 24 hours? 20 21 MR. BEATTY: Objection, speculative. 22 THE WITNESS: I don't know. 23 BY MS. RICHARDSON: 24 You don't know. Do you know of anyone who has 25

used any means whatever for manipulating that out-of-service

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     over 24 hours index to meet that 95 percent requirement?
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               MR. BEATTY: I object to the form of the question.
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          It's an improper question.
               THE WITNESS: No, I haven't.
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     BY MS. RICHARDSON:
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               Have you ever heard of that being done?
          Q
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          Α
               No, huh-uh.
 8
          Q
               And you have never done that yourself?
 9
          Α
               No.
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          Q
               And you have never directed anyone to do so?
          Α
               I've never directed anyone to do so.
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12
               Do you know of anyone who has falsified a customer
          Q
13
     report?
14
          Α
               No.
               MR. BEATTY: Objection. It calls for a legal
15
          conclusion.
16
     BY MS. RICHARDSON:
17
18
          Q
               Have you ever done so yourself?
          Α
               No.
19
20
               Have you ever directed someone to do so?
          Q
21
          Α
               No.
22
               MS. RICHARDSON: Mr. Hankerson, I want to thank
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          you for being here today. I appreciate your coming.
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               THE WITNESS: You're welcome.
25
               MS. RICHARDSON: Thank you. I have no further
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1 questions at this time, but the Public Service Commission Staff may have one or two for you before you 2 3 can go. Thank you. CROSS EXAMINATION BY MR. VINSON: 5 Mr. Hankerson, during your time in the maintenance 6 0 center, was there a procedure where MAs were instructed to 7 obtain a manager's initials or signature before closing out 8 9 a certain type of trouble report? 10 Α Not during my era. 11 0 Are you familiar with that? 12 Α No, I'm not. Regarding the questions that were asked of the 13 Q 14 maintenance administrators that were formerly under your 15 supervision, did they indicate that you had been aware of backing up time? 16 17 Α Yes, uh-huh. 18 Did they indicate that this was during the time 19 that they were under your supervision? 20 I don't know. Α 21 Do you know if the backing up time was alleged to have been done by the MAs under your supervision? 22 23 Α No. 24 MR. VINSON: Thank you. That's all the questions 25 I have.

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                (The deposition was concluded at 9:30 a.m.)
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1 CERTIFICATE OF ADMINISTERING OATH 2 STATE OF FLORIDA: COUNTY OF LEON: 3 I, JANE FAUROT, Notary Public in and for the State of Florida at Large: DO HEREBY CERTIFY that on the date and place 5 indicated on the title page of this transcript, an oath was duly administered by me to the designated witness(s) before 6 testimony was taken. DATED THIS 2744 day of September, 1993. 7 JANE FAUROT 8 MY COMMISSION # CC295576 EXPIRES JANE FAUROT July 16, 1997 BONDED THRU TROY FAIN INSURANCE, INC. 100 Salem Court 9 Tallahassee, Florida 32301 10 (904) 878-2221 MY COMMISSION EXPIRES: 7/16/97 11 12 CERTIFICATE OF REPORTER STATE OF FLORIDA ) 13 COUNTY OF LEON I, JANE FAUROT, Court Reporter, do hereby certify 14 that the foregoing proceedings was taken before me at the time and place therein designated; that my shorthand notes were thereafter translated under my supervision; and the 15 foregoing pages numbered 1 through 29 are a true and correct 16 record of the proceedings. I FURTHER CERTIFY that I am not a relative, 17 employee, attorney or counsel of any of the parties, nor relative or employee of such attorney or counsel, or financially interested in the foregoing action.

DATED THIS ZHA day of September, 1993. 18 19 20 21 100 Salem Court Tallahassee, Florida 32301 22 (904) 878-2221 SWORN TO AND SUBSCRIBED TO BEFORE ME THIS 23 September, 1993, IN THE CITY OF TALLAHASSEE, COUNTY OF LEON, 24 25

STATE OF FLORIDA, BY THE ABOVE PERSON WHO IS PERSONALLY KNOWN BY ME.

STATE OF FLØRIDA

MELANIE Y. BRADFORD MY COMMISSION # CC 203402 EXPIRES: May 25, 1996 Sonded Thru Notary Public Underwitters