NANCY B. WHITE General Attorney

Southern Bell Telephone and Telegraph Company Suite 400 150 South Monroe Street Tallahassee, Florida 32301 (404) 529-5387



# April 25, 1994

Mrs. Blanco S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 101 East Gaines Street Tallahassee, Florida 32301

RE: Docket No. 920260-TL

Dear Mrs. Bayo:

Enclosed are an original and fifteen copies of Southern Bell Telephone and Telegraph Company's Request for Confidential Classification. Please file this document in the above-captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

> Nancy B. White Nancy B. White (03)

Sincerely,

LESC-DURG LE DELUNDS

Enclosures

- cc: All Parties of Record
  - A. M. Lombardo
  - H. R. Anthony
  - R. D. Lackey

DOCUMENT NUMBER-DATE

03856 APR 25 #

FPSC-RECORDS/REPORTING

CERTIFICATE OF SERVICE Docket No. 920260-TL Docket No. 900960-TL Docket No. 910163-TL Docket No. 910727-TL

I HEREBY CERTIFY that a copy of the foregoing has been

furnished by United States Mail this 25th day of April, 1994 to:

Robin Norton Division of Communications Florida Public Service Commission 101 East Gaines Street Tallahassee, FL 32399-0866

Tracy Hatch Division of Legal Services Florida Public Svc. Commission 101 East Gaines Street Tallahassee, FL 32399-0863

Joseph A. McGlothlin Vicki Gordon Kaufman McWhirter, Grandoff & Reeves 315 South Calhoun Street Suite 716 Tallahassee, FL 32301-1838 atty for FIXCA

Kenneth A. Hoffman Messer, Vickers, Caparello, Madsen, Lewis & Metz, PA Post Office Box 1876 Tallahassee, FL 32302 atty for FPTA

Michael W. Tye AT&T Communications of the Southern States, Inc. 106 East College Avenue Suite 1410 Tallahassee, Florida 32301

Dan B. Hendrickson Post Office Box 1201 Tallahassee, FL 32302 atty for FCAN Charles J. Beck Deputy Public Counsel Office of the Public Counsel 111 W. Madison Street Room 812 Tallahassee, FL 32399-1400

Michael J. Henry MCI Telecommunications Corp. 780 Johnson Ferry Road Suite 700 Atlanta, Georgia 30342

Richard D. Melson Hopping Boyd Green & Sams Post Office Box 6526 Tallahassee, Florida 32314 atty for MCI

Rick Wright Regulatory Analyst Division of Audit and Finance Florida Public Svc. Commission 101 East Gaines Street Tallahassee, FL 32399-0865

Laura L. Wilson, Esq. c/o Florida Cable Television Association, Inc. Post Office Box 10383 310 North Monroe Street Tallahassee, FL 32302 atty for FCTA

Chanthina R. Bryant Sprint Communications Co. Limited Partnership 3065 Cumberland Circle Atlanta, GA 30339 Benjamin H. Dickens, Jr. Blooston, Mordkofsky, Jackson & Dickens 2120 L Street, N.W. Washington, DC 20037 Atty for Fla Ad Hoc

C. Everett Boyd, Jr. Ervin, Varn, Jacobs, Odom & Ervin 305 South Gadsen Street Post Office Drawer 1170 Tallahassee, Florida 32302 atty for Sprint

Florida Pay Telephone Association, Inc. c/o Mr. Lance C. Norris President Suite 710, Barnett Bank Bldg. 315 South Calhoun Street Tallahassee, FL 32302

Monte Belote Florida Consumer Action Network 4100 W. Kennedy Blvd., #128 Tampa, FL 33609

Donald L. Bell, Esq. 104 East Third Avenue Tallahassee, FL 32303 Atty for AARP

Joseph Gillan J.P. Gillan & Associates P.O. Box 541038 Orlando, FL 32854-1038 Gerald B. Curington Department of Legal Affairs 2020 Capital Circle, SE Alexander Building, 2nd Floor Tallahassee, FL 32301

Mr. Douglas S. Metcalf Communications Consultants, Inc. 631 S. Orlando Ave., Suite 250 P. O. Box 1148 Winter Park, FL 32790-1148

Mr. Cecil O. Simpson, Jr. General Attorney Mr. Peter Q. Nyce, Jr. General Attorney Regulatory Law Office Office of the Judge Advocate General Department of the Army 901 North Stuart Street Arlington, VA 22203-1837

Mr. Michael Fannon Cellular One 2735 Capital Circle, NE Tallahassee, FL 32308

Floyd R. Self, Esq. Messer, Vickers, Caparello, Madsen, Lewis, Goldman & Metz Post Office Box 1876 Tallahassee, FL 32302-1876 Attys for McCaw Cellular

Stan Greer Division of Communications Florida Public Svc. Commission 101 East Gaines Street Tallahassee, FL 32399-0863

Manay B. White

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Comprehensive Review of the Revenue Requirements and Rate Stabilization Plan of Southern Bell Telephone and Telegraph Company

Docket No. 920260-TL Filed: April 25, 1994

## SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

COMES NOW BellSouth Telecommunications, Inc. d/b/a Southern Bell Telephone and Telegraph Company ("Southern Bell" or "Company"), and pursuant to Rule 25.22.006, Florida Administrative Code, files its Request for Confidential Classification for certain information contained in documents provided to Staff in response to Staff's data requests for T-94-118 to Southern Bell.

1. Southern Bell is filing its Request for Confidential Classification for portions of documents produced for Staff which contains cost information for 800 service.

2. Southern Bell has appended to this Request for Confidential Classification as Attachment A a listing showing the location in the documents of the information designated by Southern Bell as confidential as well as the required correlation with the specific justification for confidential classification.

3. Appended hereto in a package designed as Attachment B are two edited copies of the documents with the confidential information deleted.

4. Attached as Attachment C is a sealed package containing copies of the documents with the material which is confidential and proprietary highlighted. Copies of Attachment C are not being served on the other parties in this proceeding. DOCUMENT NUMBER-DATE

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5. With respect to the documents produced for Staff containing specific cost information for 800 service, this information is entitled to confidential classification on the basis that it is information relating to a competitive interests, the disclosure of which would impair Southern Bell's competitive intraLATA 800 service business. The 800 service markets are competitive in the state of Florida between local exchange companies and interexchange carriers, among others. Section 364.183(3)(e), Florida Statutes, specifically provides that such information is proprietary confidential business information. Public disclosure of this information would provide Southern Bell's competitors with an advantage in that they would have access to the cost information for Southern Bell's 800 service, allowing those competitors to price their 800 services accordingly and allowing those competitors to formulate more aggressive marketing or other pricing strategies relating to Southern Bell's 800 service in Furthermore, Southern Bell is not able to obtain Florida. comparable information from its competitors, therefore giving Southern Bell's competitors an inequitable and unfair advantage over Southern Bell. This information is valuable cost information used by Southern Bell in conducting its business and Southern Bell strives to keep such information a secret. Therefore, such information is a trade secret which is considered to be proprietary, confidential business information pursuant to Section 364.183, Florida Statutes.

6. Southern Bell has treated and intends to continue to

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treat the material for which confidential classification is sought as private, and this information has not generally been publicly disclosed.

WHEREFORE, based on the foregoing, Southern Bell moves the Prehearing Officer to enter an order declaring the information described above and contained in the indicated portions of the attachments to be confidential proprietary business information, and thus not subject to public disclosure.

Respectfully submitted this 25th day of April, 1994.

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY

HARRIS R. ANTHONY c/o MARSHALL M. CRISER, III 400 - 150 South Monroe Street Tallahassee, Florida 32301 (305) 347-5555

R. DOUGLAS LACKEY NANCY B. WHITE 4300 - 675 W. Peachtree Street Atlanta, Georgia 30375 (404) 529-5387

#### ATTACHMENT "A"

## Docket No. 920260-TL Data Requests for T-94-118

This information reflects Southern Bell's cost to provide 1. certain services. The public disclosure of this information would provide Southern Bell's competitors with an advantage in that they would know the price or rate below which Southern Bell could provide the service. Southern Bell is not able to obtain its competitor's cost to provide service, therefore, it would be inequitable and unfair for Southern Bell's Bell's competitors to have access to Southern cost information. In addition, this information is valuable and is used by Southern Bell in conducting its business and Southern Bell strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to section 364.183, Florida Statutes and is exempt from the Open Records Act.

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