



DEPOSIT TREAS. REC

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February 7, 1995
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FILE COPY

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210 N. Park Ave.
P.O. Drawer 200
Winter Park, FL
32790-0200

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oaks Boulevard
Tallahassee, FL 32399-0850
(904) 413-6600

Tel: 407-740-8575
Fax: 407-740-0613

RE: Initial Interexchange Carrier Application of The
Phonco, Inc. d/b/a Network Services Long Distance

Enclosed for filing are the original and twelve copies of
the above referenced application of The Phonco, Inc. d/b/a
Network Services Long Distance for Authority to Provide
Interexchange Telecommunications Service in Florida.

Also enclosed is our check in the amount of \$250 for the
filing fee. Questions pertaining to this application or
tariff should be directed to my attention at (407)
740-8575.

Please acknowledge receipt of this filing by returning,
file-stamped, the extra copy of this cover letter in the
self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,

Connie Wightman
Consultant to
The Phonco, Inc.

cc: G. eg Luff
to file: Phonco - FL

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01589 FEB-96
FPSC-RECORDS/REPORTING

FLORIDA PUBLIC SERVICE COMMISSION

Application Form

for

Authority to Provide Interexchange Telecommunications Service
Between Points Within the State of Florida

To: Florida Public Service Commission
Division of Records and Reporting
101 East Gaines Street
Tallahassee, Florida 32399-0850
(904) 488-4733

This package includes the original and twelve (12) copies of the application along with a non-refundable application fee of \$250.00.

1. **This is an application for:**

- Original Authority (new company)
- Approval of transfer (to another certificated company)
- Approval of assignment of existing certificate (to a noncertificated company)
- Approval for transfer of control (To another certificated company).

2. **Select what type of business your company will be conducting (check all that apply):**

Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

Alternative Operator Service - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.

Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.

Switchless rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.

Call aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers associated with such aggregated telecommunications business.

3. **Name of corporation, partnership, cooperative, joint venture or sole proprietorship:**

The Phonco, Inc.

4. Name under which the applicant will do business (fictitious name, etc.):

Network Services Long Distance

5. National address (including street name & number, post office box, city, state and zip code).

The Phonco, Inc. d/b/a Network Services Long Distance
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334; Facsimile (215) 244-4167

6. Florida address (including street name & number, post office box, city, state and zip code).

7. Structure of organization:

<input type="checkbox"/> Individual	<input type="checkbox"/> Corporation
<input checked="" type="checkbox"/> Foreign Corporation	<input type="checkbox"/> Foreign Partnership
<input type="checkbox"/> General Partnership	<input type="checkbox"/> Limited Partnership
<input type="checkbox"/> Other, _____	

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.

- (b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

See: Attachment I

- (b) Name and address of the company's Florida registered agent.

C T Corporation System
c/o C T Corporation System
1200 South Pine Island Road
Plantation, Florida 33324

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: G96022000140

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the company are involved in proceedings which may result in such action.

- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director or stockholder of the company is an officer, director, partner or stockholder in any other Florida certificated interexchange telephone company.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application:

Connie Wightman
Consultant to The Phonco, Inc. d/b/a Network Services
Long Distance.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
(407) 740-8575
(FAX) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Gregory Luff
One Neshaminy Interplex
Suite 105
Trevose, PA 19053

Telephone: (215) 244-4334

(c) Tariff:

Connie Wightman
Consultant to The Phonco, Inc., d/b/a Network Services
Long Distance
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
(407) 740-8575

(d) Compl-ints/Inquiries from customers:

Customer Service

Telephone: (800) 428-3288

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

Delaware, Interstate and International, Maryland, Michigan, Colorado, Missouri, Nebraska, Virginia, Pennsylvania, New Jersey.

(b) Has applications pending to be certificated as an interexchange carrier.

None, however, the applicant is preparing applications for filing in a number of states.

(c) Is certificated to operate as an interexchange carrier.

See 11.a above.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None.

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Kansas - the Commission fined Phonco for providing service in advance of certification. A settlement agreement was reached between the Company and the Commission and Phonco is in compliance with the agreement.

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None.

12. What services will the applicant offer to other certified telephone companies:

- | | |
|---|------------------------------------|
| <input type="checkbox"/> Facilities | <input type="checkbox"/> Operators |
| <input type="checkbox"/> Billing and Collection | <input type="checkbox"/> Sales |
| <input type="checkbox"/> Maintenance | |
| <input checked="" type="checkbox"/> Other: <u>None anticipated at this time</u> | |

14. Will your marketing program:

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

15. Explain any of the offers checked in question 13 (to whom, what amount, type of franchise, etc.).

Sales compensation is partly based on commissions paid on collected revenues.

16. Who will receive the bills for your service (check all that apply)?

- Residential customers
- PATS providers
- Hotels & motels
- Universities
- Other:(specify) Any person or entity who orders or uses the services of Phonco Inc.
- Business customers
- PATS station end-users
- Hotel & motel guests
- Univ. dormitory residents

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

The company's name will appear on the customer bill along with a telephone number for billing inquiries.

- (b) The name and address of the firm who will bill for your service.

The company will render bills for its 1+ services directly, through AT&T ACUS billing and through billing and collection agreements negotiated directly with local exchange companies.

18. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

19. The applicant will provide the following interexchange carrier services (Check all that apply):

- MTS with distance sensitive per minute rates
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800/888
- MTS with route specific rates per minute
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800/888
- MTS with statewide flat rates per minute (i.e. not distance sensitive)
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800/888
- MTS for pay telephone service providers.
- Block of time calling plan (Reach Out Florida, Ring America, etc.)
- 800/888 Service (toll free)
- WATS type service (Bulk or volume discount)
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities
- Private line services (Channel Services)
(For ex. 1.544 mbps, DS-3, etc.)
- Travel service
 - Method of access is 950
 - Method of access is 800/888
- 900 service
- Operator Services
 - Available to presubscribed customers
 - Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.)

Available to inmates
Services included are:
— Station assistance
— Person to person assistance
— Directory assistance
— Operator verify and interrupt
— Conference calling

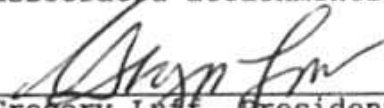
20. What does the end user dial for each of the interexchange carrier services that were checked in services that were checked in services included (above).

For direct dialed calls: 1 + destination number

21. Other: Not applicable.

APPLICANT ACKNOWLEDGMENT STATEMENT

1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of one and one-half percent, or currently applicable rates, on all intra and interstate business.
3. SALES TAX: I understand that a seven percent sales tax, or other currently applicable percentage, must be paid on intra and interstate revenues.
4. APPLICATION FEE: A non-refundable application fee of \$250.00 must be submitted with the application.
5. LEC BYPASS RESTRICTIONS: I acknowledge the Commission's policy that interexchange carriers shall not construct facilities to bypass the LECs without first demonstrating to the Commission that the LEC cannot offer the needed facilities at a competitive price and in a timely manner.
6. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange telephone service.
7. ACCURACY OF APPLICATION: By my signature below, I attest to the accuracy of the information contained in this application and associated attachments.



Gregory Luff, President
The Phonco, Inc., d/b/a
Network Services Long Distance

1/29/96

Date

APPENDICES

- A - Certificate of Transfer Statement
- B - Customer deposits and advance payments
- C - Intrastate network
- D - Florida telephone exchanges and EAS routes
- E - Glossary

ATTACHMENTS:

- I - Florida Secretary of State Registration
- II - Proposed Tariff

APPENDIX A

CERTIFICATE OF TRANSFER STATEMENT

I, _____, current holder of certificate number _____, have reviewed this application and join in the petitioner's request.

Not Applicable.

Signature of owner or chief officer of the certificate holder.

Title: _____

Date: _____

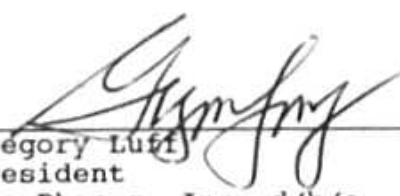
APPENDIX B

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)



Gregory Luff
President
The Phonco, Inc. d/b/a
Network Services Long Distance

Date: _____

1/24/96

APPENDIX C

INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

1) None. 2)

3) 4)

2. SWITCHES: Address where located, by type of switch and indicate if owned or leased.

1) None. 2)

3) 4)

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>TYPE</u>	<u>OWNERSHIP</u>
-------------------	-------------	------------------

1) None

2)

3)

The Phonco Inc., does not maintain any interexchange carrier points of presence, switches or transmission facilities within the State of Florida. Originating calls are transported over facilities provided by the company's underlying carrier(s).

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide.

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4)(a) (copy enclosed).

Not applicable.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- (a) What services have been provided and when did these service begin?

Not applicable.

- (b) If the services are not currently offered, when were they discontinued?

Not applicable.



Gregory Luff
President
The Phonco, Inc., d/b/a
Network Services Long Distance

Date

1/29/94

APPENDIX D

FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

Jacksonville
Gainesville
Daytona Beach
Ocala
Orlando
Cocoa
Melbourne
West Palm Beach
Miami
Pensacola
Panama City
Tallahassee
Titusville

Tampa
Clearwater
St. Petersburg
Lakeland
Winter Park
Ft. Lauderdale
Pompano Beach
Hollywood
North Dade
Sarasota
Ft. Myers
Naples

The Phonco Inc., intends to offer its services statewide.



Gregory Luff
President
The Phonco, Inc. d/b/a
Network Services Long Distance

Date



1/29/96

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA

State of Florida



Department of State

I certify from the records of this office that NETWORK SERVICES LONG DISTANCE is a Fictitious Name registered with the Department of State on January 22, 1996.

The Registration Number of this Fictitious Name is G96022000140.

I further certify that said Fictitious Name Registration is active.

I further certify that this office began filing Fictitious Name Registrations on January 1, 1991, pursuant to Section 865.09, Florida Statutes.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Twenty-third day of January, 1996



CR2EO22 (1-95)

Sandra B. Northam

Sandra B. Northam
Secretary of State

State of Florida



Department of State

I certify from the records of this office that THE PHONCO, INC., is a corporation organized under the laws of Pennsylvania, authorized to transact business in the State of Florida, qualified on January 12, 1996.

The document number of this corporation is F96000000212.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1996, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Twelfth day of January, 1996



CR2EO22 (1-95)

Sandra B. Northam

Sandra B. Northam
Secretary of State

ATTACHMENT II

RESUMES

**MANAGEMENT HISTORY AND
PROFILES OF KEY PERSONNEL**

Gregory E. Luff, President, of The Phonco, Inc.

Before joining The Phonco, Inc., Mr. Luff worked for Tel-Save, Inc. for 4 years as an Operations Manager. Tel-Save was one of the first companies to resell AT&T's Software Defined Network (SDN). Prior to that Mr. Luff worked for Smith Barney in New York in the Capital Markets Division marketing High Grade Corporate Investments. Mr. Luff attended Temple University in Pennsylvania and received a Bachelor of Science Degree in Finance.

David Gross, Vice President Sales

Mr. Gross worked for Tel-Save, Inc. for 4 years in customer service and LEC relations. His duties included answering queries regarding their accounts and working with the LEC to help facilitate provisioning. In addition, Mr. Gross worked as a salesman selling long distance for Tel-Save, Inc.

Helen Limbach, Customer Service Manager.

Ms. Limbach worked for Southern Bell in Florida for 3 years and Sears Roebuck for 10 years. Her duties included customer service/sales and was responsible for maintaining and managing 4.5 million dollars in maintenance agreements. Ms. Limbach's extensive knowledge of customer service will prove to be a great asset to the customer.

Customer Service 800 number: 800-428-3288

ATTACHMENT III

FINANCIAL

BORISLOW, FACTOR & COMPANY
CERTIFIED PUBLIC ACCOUNTANTS
SUITE 171
600 W. GERMANTOWN PIKE
PLYMOUTH MEETING, PA 19462

COPY

THE PHONCO, INC.
COMPILED FINANCIAL STATEMENTS
SEPTEMBER 30, 1995

THE PHONCO, INC.
STATEMENT OF ASSETS AND LIABILITIES
SEPTEMBER 30, 1995
(INCOME TAX BASIS)

ASSETS

CURRENT ASSETS		\$ 5,089.63
Cash in Bank		7,655.00
Advances - Officers		<u>1,400.00</u>
Due From Affiliate		<u>14,144.63</u>
TOTAL CURRENT ASSETS		
PROPERTY AND EQUIPMENT		7,660.00
Furniture and Equipment		<u>6,628.50</u>
Less: Accumulated Depreciation		<u>1,031.50</u>
OTHER ASSETS		<u>3,040.00</u>
Refundable Deposits		<u>3,040.00</u>
	\$	<u>18,216.13</u>
 LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		\$ <u>9,526.42</u>
Payroll Taxes Payable		<u>9,526.42</u>
TOTAL CURRENT LIABILITIES		
STOCKHOLDERS' EQUITY		<u>100.00</u>
Common Stock		<u>100.00</u>
Retained Earnings		(6,911.53)
Balance - Beginning (Deficit)		<u>15,501.17</u>
Current Earnings/(Loss)		<u>8,589.64</u>
	\$	<u>18,216.13</u>

See accompanying accountants' report attached.

THE PHONCO, INC.
STATEMENT OF OPERATIONS
FROM JANUARY 1, 1995 TO SEPTEMBER 30, 1995

	FROM JUL 1, 1995 TO SEP 30, 1995	--&--	FROM JAN 1, 1995 TO SEP 30, 1995	--&--
INCOME				
Sales	\$ <u>100,350.41</u>		\$ <u>300,172.19</u>	
GENERAL & ADMINSTRATIVE EXPENSES				
Salaries:				
Officers	28,800.00	28.7	78,782.50	26.2
TeleMarketers	33,582.50	33.5	93,962.25	31.3
Payroll Taxes	5,301.98	5.3	16,978.08	5.7
Advertising	450.00	0.4	1,843.95	0.6
Automobile Expenses	917.32	0.9	3,416.88	1.1
Bank Charges	485.84	0.5	957.97	0.3
Collection Costs	166.08	0.2	166.08	0.1
Commissions	0.00	0.0	30.00	0.0
Computer Consultants	125.00	0.1	125.00	0.0
Consulting Fees	1,227.44	1.2	2,471.39	0.8
Conventions & Seminars	3,200.00	3.2	3,200.00	1.1
Customer Rebates	0.00	0.0	5.00	0.0
Depreciation	1,035.50	1.0	1,908.50	0.6
Dues & Subscriptions	15.20	0.0	72.10	0.0
Entertainment	5,455.47	5.4	20,027.76	6.7
Insurance	550.00	0.5	1,995.00	0.7
Legal and Professional	1,375.00	1.4	9,215.81	3.1
Licenses & Tariffs	508.00	0.5	6,381.50	2.1
Maintenance & Repairs	0.00	0.0	(162.74)	(0.1)
Office Expense	627.85	0.6	967.82	0.3
Payroll Service	293.25	0.3	1,241.32	0.4
Personnel Procurement	1,162.68	1.2	1,698.70	0.6
Postage	543.40	0.5	2,223.49	0.7
Rent	7,157.50	7.1	13,636.40	4.5
Taxes - Other	0.00	0.0	1,549.00	0.5
TeleMarketing Expense	882.75	0.9	4,058.33	1.4
Telephone	4,169.66	4.2	16,479.68	5.5
Travel	0.00	0.0	1,100.00	0.4
Utilities	156.18	0.2	156.18	0.1
	<u>98,188.60</u>	<u>97.8</u>	<u>284,487.95</u>	<u>94.8</u>
EARNINGS FROM OPERATIONS	<u>2,161.81</u>	<u>2.2</u>	<u>15,684.24</u>	<u>5.2</u>
OTHER INCOME/(DEDUCTIONS)				
Interest Expense	<u>0.00</u>	<u>0.0</u>	<u>(183.07)</u>	<u>(0.1)</u>
	<u>0.00</u>	<u>0.0</u>	<u>(183.07)</u>	<u>(0.1)</u>
NET EARNINGS/(LOSS)	<u>\$ 2,161.81</u>	<u>2.2</u>	<u>\$ 15,501.17</u>	<u>5.2</u>

See accompanying accountants' report attached.

ATTACHMENT IV

PROPOSED TARIFF

TITLE PAGE
FLORIDA TELECOMMUNICATIONS TARIFF
OF
THE PHONCO, INC.
d/b/a
NETWORK SERVICES LONG DISTANCE

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunication services provided by The Phonco, Inc. d/b/a Network Services Long Distance ("Phonco") with principal offices located at One Neshaminy Interplex, Suite 105, Trevoise, PA 19053. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevoise, PA 19053
(215) 244-4334

CHECK SHEET

This tariff contains the Sheets listed below, each of which is effective as of the date shown on each sheet. Original and revised pages as named below comprise all changes from the original tariff.

SHEET	REVISION	SHEET	REVISION
1	Original *	33	Original *
2	Original *	34	Original *
3	Original *	35	Original *
4	Original *	36	Original *
5	Original *		
6	Original *		
7	Original *		
8	Original *		
9	Original *		
10	Original *		
11	Original *		
12	Original *		
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22	Original *		
23	Original *		
24	Original *		
25	Original *		
26	Original *		
27	Original *		
28	Original *		
29	Original *		
30	Original *		
31	Original *		
32	Original *		

* Indicates new or revised sheet with this filing

ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

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ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

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ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue.
- I - Increase in a rate.
- M - Moved from another Tariff Location.
- N - New.
- R - Reduction in a rate.
- T - Change in Text but no Change in Rate or Regulation.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

TARIFF FORMAT

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2.1.
 - 2.1.1.
 - 2.1.1.A.
 - 2.1.1.A.1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).I.
 - 2.1.1.A.1.(a).I.(i).
 - 2.1.1.A.1.(a).I.(i).(1).
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd)

1.2 Definitions

Access Line - An arrangement which connects the Customer's location to a The Phonco, Inc. d/b/a Network Services Long Distance switching center or point of presence.

Account Codes - Optional, Customer-defined digits that allow the Customer to identify the individual user, department or client associated with a call. Account Codes appear on the Customer bill.

Authorized User - A person, firm, corporation, or any other entity authorized by the Customer to communicate utilizing the Carrier's service.

Business Line Termination - For use with inbound service only. Incoming calls are routed directly to the Customer's existing local exchange line. No dedicated access terminations are required.

Commission - The Florida Public Service Commission.

Company or Carrier - The Phonco, Inc. d/b/a Network Services Long Distance unless otherwise clearly indicated by the context.

Customer - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the Company's tariff.

Day Rate Period - After 8:00 am to, but not including, 5:00 pm Monday through Friday.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

Dedicated Access - See Special Access.

End User - Any person, firm, corporation, partnership or other entity which uses the services of the Carrier under the provisions and regulations of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid by another Customer.

Equal Access - The ability of the Carrier to serve End Users on a prescribed basis rather than through the use of dial access codes.

Evening Rate Period - After 5:00 pm to, but not including, 11:00 pm Monday through Friday, and on Sunday.

FPSC - The Florida Public Service Commission.

Holidays - Holidays observed by the Carrier as specified in this tariff.

LATA - Local access and transport area. A geographic area established by the US District Court for the District of Columbia in Civil Action No. 17-49, within which a local exchange company provides communications services.

Network Services Long Distance - Used throughout this tariff to mean The Phonco, Inc. d/b/a Network Services Long Distance unless clearly indicated otherwise by the text.

LEC - Local Exchange Company

Night/Weekend Rate Period - After 11:00 pm to, but not including, 8:00 am Monday through Friday, all day Saturday, and Sunday to, but not including 5:00 pm.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

Premises - A building or buildings on contiguous property.

Special Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on dedicated circuits. The cost of these dedicated circuits is billed by the access provider directly to the Customer.

Special Construction - Service configurations specifically designed and constructed at a Customer's request.

Subscriber - The person, firm, Customer, corporation or other entity that arranges for the Carrier to provide, discontinue or rearrange telecommunications services on behalf of itself or others under the provisions and terms of this tariff.

Switched Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on local exchange company Feature Group circuits. The cost of switched Feature Group access is billed to the interexchange carrier.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS

2.1 Undertaking of The Phonco, Inc. d/b/a Network Services Long Distance

Network Services Long Distance is a resale common carrier providing intrastate telecommunications services within the State of Florida.

Service is provided twenty-four (24) hours per day, seven (7) days a week.

2.2 Applicability of Tariff

This tariff is applicable to telecommunications services provided by The Phonco, Inc. d/b/a Network Services Long Distance within the state of Florida.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.14- RULES AND REGULATIONS, (Cont'd)

2.3 Payment and Credit Regulations

2.3.1 Payment Arrangements

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.3 Payment and Credit Regulations, (Cont'd)

2.3.1 Payment Arrangements, (cont'd)

The Customer shall be responsible for all calls placed by or through Customer's equipment by any person. In particular and without limitation to the foregoing, the Customer is responsible for any calls placed by or through the Customer's equipment via any remote access features. The Customer is responsible for all calls placed via their authorization code as a result of the Customer's intentional or negligent disclosure of the authorization code.

2.3.2 Deposits

The Company does not require a deposit from the Customer or Subscriber.

2.3.3 Advance Payments

Advance payments of one month are accepted by the Company.

2.3.4 Taxes

Company reserves the right to bill any and all applicable taxes in addition to normal long distance usage charges, including, but not limited to: Federal Excise Tax, State Sales Tax, Municipal Taxes, and Gross Receipts Tax. Such taxes will be itemized separately on Customer invoices, or bill detail reports.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.4 Refunds or Credits for Service Outages or Deficiencies

2.4.1 Interruption of Service

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Subscriber, or to the failure of channels, equipment and/or communications systems provided by the Customer or Subscriber, are subject to the general liability provisions set forth in this tariff. It shall be the obligation of the Customer to notify Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer. Interruptions caused by Customer-provided, Subscriber-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via LEC access. For purposes of credit computation every month shall be considered to have 30 days. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than twenty-four hours. For message rated toll services, credits will be limited to, at maximum, the price of the initial period of individual call that was interrupted.

The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula:

$$\text{Credit} = A/30 \times B$$

A = outage time in days

B = total monthly charge for affected service.

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.4 Refunds or Credits for Service Outages or Deficiencies,
(Cont'd)

2.4.2 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.5 Liability

- 2.5.1 The liability of the Carrier for its willful misconduct or gross negligence which is the sole legal cause of damage or injury is not limited by this tariff. With respect to any other claim or suit, by a Subscriber or by any others, for damages associated with acts or omissions involving initiation, installation, provision, termination, maintenance, repair, interruption or restoration of any service or facilities offered under this tariff, the Carrier's liability, if any, is limited to 1/30 of the monthly charge for service affected for each 24-hour period during which such failure of service occurs and is reported to or known by the Carrier. For services for which no monthly charge applies, the actual credit for outages is limited to the prorated charge for the period during which the call was interrupted. In addition, Subscriber credits for interrupted service will be issued, where applicable, in accordance with the provisions of Section 2.4.
- 2.5.2 In no event will Carrier be responsible for consequential damages or lost profits suffered by Subscriber on account of interrupted or unsatisfactory service unless Carrier is found to have been willfully negligent.
- 2.5.3 The Carrier is not liable for any act or omission of any other company or companies furnishing a portion of the service.

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.5 Liability, (cont'd.)

- 2.5.4 The Carrier shall be indemnified and held harmless by the Customer against:
- a. Claims for libel, slander, infringement of copyright or unauthorized use of any trade mark, trade name or service mark arising out of the material, data, information, or other content transmitted by the Customer over the Carrier's facilities; and
 - b. Claims for patent infringement arising from combining or connecting the Carrier's facilities with apparatus and systems of the Customer; and
 - c. All other claims arising out of any act or omission of the Customer in connection with any service provided by the Carrier.
- 2.5.5 The Carrier will make no refund of overpayments by a Subscriber unless the claim for such overpayment together with proper evidence be submitted within one (1) year from the date of alleged overpayment unless billing records prepared by the Company can be produced which would justify a credit beyond one year.

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.6 Minimum Service Period

The minimum service period is one month (30 days), unless otherwise specified by tariff or contract.

2.7 Cancellation by Customer

Unless otherwise specified elsewhere in this tariff or by mutually accepted contract between the Customer and the Company, service may be canceled by the Subscriber or Customer on not less than 30 days prior written notice to the Company.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.8 Refusal or Discontinuance by Company

2.8.1 Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Customer travel cards when the Company deems it necessary to take such action to prevent unlawful use of its service. Network Services Long Distance will restore services as soon as it can be provided without undue risk, and will upon request by the Customer, assign new travel card codes to replace ones that have been deactivated.

2.8.2 Network Services Long Distance may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given 15 days notice to comply with any rule or remedy any deficiency:

- (A) For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
- (B) For use of telephone service for any purpose other than that described in the application.
- (C) For neglect or refusal to provide reasonable access to Network Services Long Distance or its agents for the purpose of inspection and maintenance of equipment owned by Network Services Long Distance or its agents.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.8 Refusal or Discontinuance by Company, (Cont'd)

- (D) For noncompliance with or violation of Commission regulation or Network Services Long Distance's rules and regulations on file with the Commission, provided five (5) working days' written notice is given before termination.
- (E) For nonpayment of bills, provided that suspension or termination of service shall not be made without five (5) days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the customer's regular monthly bill for service.
- (F) Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect Network Services Long Distance's equipment or service to others.
- (G) Without notice in the event of tampering with the equipment or services owned by Network Services Long Distance or its agents.
- (H) Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, Network Services Long Distance may, before restoring service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.8 Refusal or Discontinuance by Company, (Cont'd)

- (I) Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.
- (J) For periods of inactivity over sixty (60) days.

2.9 Limitations of Service

- 2.9.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.9.2 Network Services Long Distance reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.9.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.9.4 Network Services Long Distance reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.10 Use of Service

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling Network Services Long Distance's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

2.11 Employee Concessions

Any employee of the Company in good standing for three months or longer may receive any of the Company's residential services below the tariffed rate as a concession.

Employees, general 5%
Employees, officers 10%

2.12 Terminal Equipment

Company's facilities and service may be used with or terminated in Customer-provided or Subscriber-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer or Subscriber, except as otherwise provided. Subscriber or Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

2.13 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)

2.14 Cost of Collection and Repair

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

2.15 Tests, Pilots, Promotional Campaigns and Contests

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

2.16 Other Rules

- 2.16.1** Network Services Long Distance reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures. Where a travel card code cannot be validated, the Customer or Authorized User may be required to provide an acceptable alternate billing method or the Carrier may refuse to place the call.
- 2.16.2** The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the FPSC.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE

3.1 Quality and Grade of Service Offered

Minimum Call Completion Rate - Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between the rate center locations associated with the originating and terminating points of the call.

The distance between the originating and terminating points is calculated by using the "V" and "H" coordinates of the rate centers as defined by BellCore (Bell Communications Research), in the following manner:

Step 1 - Obtain the "V" and "H" coordinates for the rate center of the originating and the destination points.

Step 2 - Obtain the difference between the "V" coordinates of each of the rate centers. Obtain the difference between the "H" coordinates.

Step 3 - Square the differences obtained in Step 2.

Step 4 - Add the squares of the "V" difference and "H" difference obtained in Step 3.

Step 5 - Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.

Step 6 - Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating rate centers of the call.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)

3.2 Calculation of Distance, (Cont'd)

EXAMPLE: Distance between Miami and New York City -

	V	H
Miami:	8,351	529
New York:	<u>4,997</u>	<u>1,406</u>
Difference:	3,354	-877
Square and add:	11,249,316 + 769,129 = 12,018,445	
Divide by 10:	12,018,445 / 10 = 1,201,844.5	
Round up:	1,201,845	
Take square root:	$\sqrt{1,201,845} = 1,096.3$	
Round up:	1,097 miles	

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)

3.3 Timing of Calls

Billing for calls placed over the network is based in part on the duration of the call.

- 3.3.1 Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.3.2 Chargeable time for all calls ends when one of the parties disconnects from the call.
- 3.3.3 Minimum call duration for billing purposes is one minute unless otherwise specified in the individual rate schedules of this tariff.
- 3.3.4 Calls are measured and billed in one minute increments unless otherwise indicated in this tariff.
- 3.3.5 There is no billing applied for incomplete calls.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)

3.4 Rate Periods

Unless otherwise indicated elsewhere in this tariff, all usage-based rates in Section 4.0 are subject to the following time-of-day, day-of-week, and holiday rate periods:

- 3.4.1 Day Rate Period - Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.
- 3.4.2 Evening Rate Period - Applies to that portion of a call occurring from 5:00 PM to, but not including, 11:00 PM all days, unless a lower rate would normally apply.
- 3.4.3 Night and Weekend Rate Period - Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 the following morning, all days; all day on Saturday and Sunday from 8:00 AM to, but not including 5:00 PM.
- 3.4.4 When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

3.5 Holiday Rates

Holiday Rates apply to that portion of a call occurring on Company acknowledged Holidays. The rate is equivalent to the Evening Rate unless a lower rate would normally apply. Holiday rates apply on New Year's Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)

3.6 Directory Assistance

A Directory Assistance charge applies per call to all intrastate calls made from points within the State of Florida.

3.7 Network Services Long Distance Plan A

Network Services Long Distance Plan A is available to residential and business Subscribers who originate direct dialed calls over standard customer-provided switched access lines. No minimum volume commitment if required. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds.

3.8 Network Services Long Distance Plan B

Schedule B is direct dialed interexchange service which is time-of-day sensitive, and which utilizes dedicated access facilities on either the originating or terminating end of each call. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds.

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ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 4.0 - RATES

4.1 General

Each Customer is charged individually for each call placed through the Company. Charges are computed on an airline mileage basis as described in Section 3.2 of this tariff.

Charges may vary by service offering, mileage band, class of call, time of day, day of week, call duration, and/or volume and term commitment.

Customers are billed based on their use of Network Services Long Distance's long distance service.

Example of calculation of volume discounts:

Monthly Plan A Usage:	Interstate	\$400.00
	Florida	\$200.00
	International	\$ 50.00
	Total Usage	<u>\$650.00</u>
	Term Discount 2%	-13.00
	Total due (before tax)	<u>\$637.00</u>

4.2 Exemptions and Special Rates

4.2.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and night/weekend rate during evening and night/weekend hours. Discounts do not apply to per call add-on charges for services when the call is placed by a method that would normally incur the surcharge.

ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
Suite 105
Trevose, PA 19053
(215) 244-4334

SECTION 4.0 - RATES, (Cont'd)

4.2 Exemptions and Special Rates, (cont'd.)

4.2.2 Emergency Call Exemptions

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. Network Services Long Distance will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

4.2.3 Directory Assistance Charges for Handicapped Persons

Presubscribed residential Customers or authorized users of Customers' services who are certified as handicapped are exempt from applicable Directory Assistance charges for the first 50 directory assistance calls per month.

4.2.4 Telecommunications Relay Service Rates

For toll calls received from the relay service, call charges shall be discounted by 50% from the otherwise applicable usage rate for a voice nonrelay call, except that where the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent.

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SECTION 4.0 - RATES, (Cont'd)

4.3 Late Payment Charge and Cost of Collection

A late fee of 1.5% per month will be charged on past due balance. In the event that the Company incurs fees or expenses, including attorney's fees, collecting or attempting to collect, any charges owed to the Company, the Company may charge the Customer all such fees and expenses reasonably incurred.

4.4 Return Check Charge

A return check charge of \$15.00 will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and FPSC regulations.

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EFFECTIVE:

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One Neshaminy Interplex
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Trevose, PA 19053
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SECTION 4.0 - RATES, (Cont'd)

4.5 Directory Assistance

Per call to directory assistance: \$0.65

4.6 Schedule A

.1 Usage Charges

INTRALATA

Mileage	Day		Evening		Night/ Weekend	
	Initial Period	Each Addl Period	Initial Period	Each Addl Period	Initial Period	Each Addl Period
All	\$.0540	.0180	\$.0492	\$.0164	\$.0492	\$.0164

INTERLATA

Mileage	Day		Evening		Night/ Weekend	
	Initial Period	Each Addl Period	Initial Period	Each Addl Period	Initial Period	Each Addl Period
All	\$.0705	.0235	\$.0618	\$.0206	\$.0618	\$.0206

.2 Monthly Fee

Per account per month: \$2.00

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SECTION 3 - SERVICE AND RATE DESCRIPTION, (Cont'd.)

3.8 Schedule B

Schedule B is direct dialed interexchange service which is time-of-day sensitive, and which utilizes dedicated access facilities on either the originating or terminating end of each call. Calls are billed in six second increments after an initial minimum call duration of eighteen (18) seconds.

.1 Usage Charges

INTRALATA

Mileage	Day		Evening		Night/ Weekend	
	Initial Period	Each Addl Period	Initial Period	Each Addl Period	Initial Period	Each Addl Period
All	\$.0456	.0152	\$.0357	\$.0119	\$.0357	\$.0119

INTERLATA

Mileage	Day		Evening		Night/ Weekend	
	Initial Period	Each Addl Period	Initial Period	Each Addl Period	Initial Period	Each Addl Period
All	\$.0456	.0152	\$.0357	\$.0119	\$.0357	\$.0119

.2 Optional Account Codes

Per code per month: \$0.00
Installation Fee, per account code: \$0.00

.3 Monthly Service Fee: \$5.00

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EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
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Trevose, PA 19053
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SECTION 5.0 - PROMOTIONS

5.1 Promotional Offerings - General

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company.

ISSUED: February 8, 1996

EFFECTIVE:

ISSUED BY: Gregory Luff, President
One Neshaminy Interplex
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Trevose, PA 19053
(215) 244-4334



DEPOSIT TREAS. REC. DATE
11266 - 11266 FEB 08 '96

February 7, 1995
Overnight

960163-T1

210 N. Park Ave.
P.O. Drawer 200
Winter Park, FL
32790-0200

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oaks Boulevard
Tallahassee, FL 32399-0850
(904) 413-6600

Tel: 407-740-8575
Fax: 407-740-0613

RE: Initial Interexchange Carrier Application of The
Phonco, Inc. d/b/a Network Services Long Distance

Enclosed for filing are the original and twelve copies of
the above referenced application of The Phonco, Inc. d/b/a
Network Services Long Distance for Authority to Provide
Interexchange Telecommunications Service in Florida.

Also enclosed is our check in the amount of \$250 for the
filing fee. Questions pertaining to this application or
tariff should be directed to my attention at (407)
740-8575.

Please acknowledge receipt of this filing by returning,
file-stamped, the extra copy of this cover letter in the
self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,

Connie Wightman
Consultant to
The Phonco, Inc

DOCUMENT NUMBER-DATE
01589 FEB-96
FPSC-RECORDS/REPORTING



P.O. Drawer 200
Winter Park, FL
32790-0200

210 N. Park Avenue
Winter Park, FL 32789
(407) 740-8575



250 PARK AVENUE
WINTER PARK, FLORIDA 32789

11928

NUMBER
11928

PAY: TWO HUNDRED FIFTY DOLLARS

DATE AMOUNT
02/07/96 *****\$250.00

TO THE ORDER OF
FLORIDA PUBLIC SERVICE COMM.
RECORDS & REPORTING
101 EAST GAINES STREET
TALLAHASSEE FL 32399-0850

TECHNOLOGIES MANAGEMENT, INC.