

FHFOR Bublic Service Commission

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DATE: June 27, 1996

TO: Tom Williams, Division of Communications

FROM: Pete Lester, Division of Auditing and Financial Analysis PL

Docket No. 960572-TI, International Services Network, Inc., Financial Analysis for RE: Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited, projected financial statements of International Services Network, Inc. An audit could change one's opinion of the company's financial condition. The company has low liquidity but adequate ownership equity and profitability. Further, the company attests that it has the financial capability to provide IXC service.

For certification purposes, the application appears adequate.

cc: Division of Legal Services Division of Records and Reporting

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DOCKET NO. 960572-TI INTERNATIONAL SERVICES NETWORK, INC. INTEREXCHANGE CERTIFICATE FINANCIAL ANALYSIS ATTESTATION DONE

FROM UNAUDITED PROJECTED FINANCIAL STATEMENTS

FIFTEEN MONTHS ENDING 9/30/97

CURRENT ASSETS		325,980
CURRENT LIABILITIES		421,214
CURRENT RATIO	•	0.77
CASH		20,000
COMMON EQUITY		19,088
TOTAL DEBT		0
TOTAL INVESTOR CAPITAL		19,088
COMMON EQUITY RATIO		100%
NET INCOME		19,088
RETURN ON EQUITY		100%