DOCUMENT NUMBER-DATE

1	FI ODIDA	BEFORE THE		
2	TEORIDA		COMISSION	
3	In the Matter o	: f :	DOCKET NO. 960833-TP	
4	Petition by AT&T C	: :OMMUNICATIONS		
5	OF THE SOUTHERN ST	ATES, INC. :		
6	Terms and Condition Proposed Agreement			
7	BELLSOUTH TELECOMM INC. Concerning In	UNICATIONS, :		
8	nection and Resasa Telecommunications	le Under the :		
9	and			
10		:		
11	Petition by MCI ME TRANSMISSION SERVI		DOCKET NO. 960846-TP	
12	Arbitration of Cer and Conditions of			
	Agreement with BEL	_		
4.5				
13	TELECOMMUNICATIONS Concerning Interco	, INC. : nnection and :		
13 14	TELECOMMUNICATIONS	, INC. : nnection and : elecom- :		
	TELECOMMUNICATIONS Concerning Interco Resale Under the T	, INC. : nnection and : elecom- :		
14	TELECOMMUNICATIONS Concerning Interco Resale Under the T	, INC. : nnection and : elecom- : 1996. :	ENCE	
14 15	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER	J. TERRY DEASON	
14 15 16	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of	J. TERRY DEASON ficer	
14 15 16 17	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of PROCEEDINGS: BEFORE: DATE:	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of Monday, Augus	J. TERRY DEASON ficer t 26, 1996	
14 15 16 17 18	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of	J. TERRY DEASON ficer t 26, 1996 2:00 p.m.	
14 15 16 17 18	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of PROCEEDINGS: BEFORE: DATE:	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of Monday, Augus Commenced at Concluded at Betty Easley	J. TERRY DEASON ficer t 26, 1996 2:00 p.m.	
14 15 16 17 18 19	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of PROCEEDINGS: BEFORE:  DATE: TIME:	, INC. : nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of Monday, Augus Commenced at Concluded at Betty Easley Room 152 4075 Esplanad	J. TERRY DEASON ficer  t 26, 1996 2:00 p.m. 3:00 p.m. Conference Center  te Way	
14 15 16 17 18 19 20 21	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of PROCEEDINGS: BEFORE:  DATE: TIME: PLACE:	nnection and: elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of Monday, Augus Commenced at Concluded at Betty Easley Room 152 4075 Esplanad Tallahassee,	J. TERRY DEASON ficer  t 26, 1996  2:00 p.m. 3:00 p.m.  Conference Center  te Way Florida	
14 15 16 17 18 19 20 21 22	TELECOMMUNICATIONS Concerning Interco Resale Under the T munications Act of PROCEEDINGS: BEFORE:  DATE: TIME:	nnection and : elecom- : 1996. : STATUS CONFER COMMISSIONER Prehearing Of Monday, Augus Commenced at Concluded at Betty Easley Room 152 4075 Esplanad Tallahassee, JOY KELLY, CS Chief, Bureau	J. TERRY DEASON ficer  t 26, 1996  2:00 p.m. 3:00 p.m.  Conference Center  te Way Florida	

25

## **APPEARANCES:**

DONNA CANZANO, 2540 Shumard Oak Boulevard,

Tallahassee, Florida, Telephone (904) 413-6202, appearing on
behalf of the Commission Staff.

DOUGLAS R. LACKEY, Southern Bell Telephone and Telegraph Company, 4300 Southern Bell Center, 657 West Peachtree Street, Northeast, Atlanta, Georgia 30375, Telephone No. (404) 529-6352, appearing on behalf of Southern Bell Telephone & Telegraph.

TRACY HATCH, AT&T Communications of the Southern States, Inc., 106 East Colledge Avenue, Suite 1410, Tallahassee, Florida 32301, Telephone No. (904) 425-6360, appearing on behalf of AT&T Communications.

RICHARD D. MELSON, Hopping Green Sams and Smith, Post Office Box 6526, Tallahassee, Florida 32314, Telephone No. (904) 222-7500, appearing on behalf of MCI.

## PROCEEDINGS

(Hearing convened at 2:00 p.m.)

**COMMISSIONER DEASON:** We'll call this status conference to order. Could we have a notice read, please.

MS. CANZANO: Pursuant to notice a status conference has been called for this time and place.

Just for the record, I notified parties by telephone on Thursday; sent out a fax on Thursday in a memo form, and then Records issued a proper notice on Friday.

**COMMISSIONER DEASON:** Thank you. Take appearances.

MR. LACKEY: Commissioner Deason, my name is Doug Lackey. I'm appearing on behalf of BellSouth Telecommunications, Inc, 675 West Peachtree Street, Atlanta, Georgia.

MR. MELSON: Richard Melson of the law firm Hopping Green Sams & Smith P.A., P. O. Box 6526
Tallahassee, appearing on behalf of MCI
Telecommunications Corporation and MCI Metro
Transmission Services, Inc.

MR. HATCH: Tracy Hatch, 101 North Monroe Street, Suite 700, Tallahassee, Florida 32301, appearing on behalf of AT&T of the Southern States,

Inc.

7 |

MS. CANZANO: Donna Canzano, 2540 Shumard
Oak Boulevard, Tallahassee, Florida, appearing on
behalf of the Commission Staff.

COMMISSIONER DEASON: Thank you. As

Ms. Canzano indicated, there was notice given of this
status conference. I'm going to ask all of the
parties if they received that notice and if there is
any objection to that notice and any objection to
having this status conference today. Mr. Lackey?

MR. LACKEY: No, sir.

MR. MELSON: Received the notice; no objection.

MR. HATCH: No objection.

COMMISSIONER DEASON: Very well. I assume Staff has no objection either.

MS. CANZANO: No.

commissioner DEASON: We're going to proceed. This status conference is being recorded.

I think it is important that we have this conference today. I think that this proceeding has evolved to the point to where this is necessary and hopefully will be helpful. That certainly is my intent.

There are a number of things which I wish to

address here today. It is my intent to give all interested parties an opportunity to present their viewpoints and concerns. If there are things that I wish to address -- after the things I wish to address have been addressed, if there are remaining things that the parties have to bring before the Prehearing Officer, I certainly encourage you to take advantage of this opportunity.

While this is the first status conference, it may not be the last, but I'd be delighted if this was the first and last and that no further status conferences would be necessary.

So with that, the first matter which I wish to address is the BellSouth Motion to Compel and the AT&T response to that.

I would like to give the parties a brief opportunity to address that. I have read the motion and the response, but I want to give the parties an opportunity to briefly address. Since it is BellSouth's motion, Mr. Lackey, I'll give you an opportunity to succinctly restate that, and then I will give Mr. Hatch an opportunity to respond.

MR. LACKEY: Thank you, Commissioner. I will be brief. I think the essence of the motion is set out in the pleading we filed.

Our concern is that AT&T, of course, rushed to ask for arbitration on the very first day they could, 135 days after their original request to negotiate. They weren't ready and what they did was they took a shortcut. They identified four or five major issues that they had, and we also agree are major issues, and then attached their interconnection agreement to the document, and basically said, "Gee, BellSouth has agreed to all of that stuff or it's in compliance with the Telecommunications Act and so, therefore, what can possibly be the problem?"

We take exception to that. The law is quite clear that the petitioner is required to identify in its petition, or in the accompanying documents, all of the issues that are in dispute, all of the issues that are resolved, and for those issues that are in dispute, a statement of both parties' position. And I think there's a pretty good reason for it.

The way the Telecommunications Act, I believe, is supposed to work is we negotiate what we can; what we can't we bring to you or to an arbitrator. Those issues are decided. The results are incorporated in the agreement and the agreement is submitted to you for approval. And so if you don't have all of the issues laid out that make a complete

agreement, it's pretty tough to have that result. If you don't have every issue that is necessary for an agreement laid out with those that are in dispute identified and those that aren't in dispute identified, then you don't know whether you've got an agreement. And right now you don't have a agreement.

If you gave AT&T everything they wanted in their petition in terms of the issues they have identified, you still have all these other issues that are sitting out there. And that's not, of course, just my position. If you have AT&T's response there on Page 5, this is the one I particularly liked, if I could just read the sentence.

COMMISSIONER DEASON: Just a second, Page 5.

MR. LACKEY: Page 5, it's the first full paragraph, begins "AT&T's petition." I'm actually interested in the next two sentences. "It clearly sets forth the issues AT&T seeks this Commission to arbitrate." I don't disagree with that. They've set out the issues they want arbitrated. (Reading) There are several hundred subissues, however, that the parties have been negotiating under the Act. If the Commission would like for AT&T to submit an issue of those subitems that AT&T believes have been resolved and those that AT&T believes remained unresolved, AT&T

will so do so."

Now, how much more clearly an admission do you need that even AT&T concedes that we still have issues that are unresolved that haven't been identified and aren't being arbitrated. It raises an interesting question; the 160 days come and gone. You all conduct arbitration on the five or six issues they've raised, we don't reach an agreement on the rest of the issues, there's no authority to ask for further arbitration on it. I don't know what they think they are going to do.

What solution do they want? First of all, let me point out that the pleading was incorrect when it stated we had not filed a similar motion in other jurisdictions. On the day we filed our response we filed a Motion to Compel in Georgia, and on the day we filed our response August 12th we filed a motion to require a status conference in Tennessee. As Mr. Hatch did correctly note, we didn't file such a motion in North Carolina, but because before we filed our response, the North Carolina Commission issued an order requiring the parties to file a matrix of the issues with their testimony. So we may have to now that we've received AT&T's matrix Friday or this morning, I forget which we got it, we may have to file

the motion there.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25

But in any event, Tennessee held their status conference last Thursday, and as a result of that status conference AT&T was required to furnish by this Thursday a list of all of the issues and we're being given until the following Wednesday to comment on them. And I think that that's probably what we need to do here.

Now, Tennessee is a little different because they haven't filed all of their testimony. But I think what you ought to do is you need to require AT&T to file their complete issues list in accordance with the statute laying out every issue that is resolved and unresolved and file testimony supporting their position on the unresolved issue. What they want to do is they want us to file a response, say, "Oh, no, we didn't agree to this on Page 10 of your interconnection agreement." And then let them come back and file rebuttal testimony. Nice strategy, but that is not what the law requires. The law requires the petitioner to lay out all of these issues. they know the issues are out there. They knew it when they filed their petition, knew it when they filed their response --

COMMISSIONER DEASON: Mr. Lackey, I thought

they were required to identify those issues with their petition.

MR. LACKEY: They were. They were required to do it with their petition, both by the federal law and with the order this Commission entered.

I'm in a funny position. If I were, you know, king of the world, I'd say throw the whole thing out for noncompliance. And the next thing I know, if I made that suggestion, I'd be reading about it in the Wall Street Journal. We really do need to get this resolved and get these people into business. All I want is them to make some effort to comply with what the federal law and what your order required them to do rather than put the burden to trying to sort out these issues on BellSouth.

I think that with that, and with the written document we previously submitted, I've laid out the issues or our position, anyway, as clearly as I can.

question. As we all sitting in this room are painfully aware, there are very short time constraints involved in this arbitration process. Your suggestion to allow AT&T additional time to basically file their list of issues and then give BellSouth an opportunity to respond to that, what does that do to the time

frames?

MR. LACKEY: I realize it's very compressed.

I understand it's very compressed.

What I understood the Tennessee solution was, was apparently there are core teams from both AT&T and BellSouth working on issues; working to identify issues. And it's my understanding that that's what AT&T finally agreed to furnish by this Thursday as the issues list, with their positions on it or with their comments or whatever it is. I have the transcript right here.

COMMISSIONER DEASON: Has testimony been filed in Tennessee?

MR. LACKEY: No, testimony has not been filed yet in Tennessee.

Again, AT&T has known these were issues all along. These just didn't spring up overnight. And if they have to work a little harder to get that testimony filed in a very short time frame, that strikes me as life. They knew what the dates were, they knew what the requirements were.

Like I said, if I was king of the world, my first position would be just throw them out. But like I said, I don't think I can stand reading about myself in the paper again. So I'm trying to find some

grounds that will require them to do what the law and your order says but yet allows this proceeding to go forward and allows us to have an exercise of our rights as well.

COMMISSIONER DEASON: Thank you. Mr. Hatch.

MR. HATCH: Initially I would say that we have -- AT&T believes it has complied with the Act.

The Act requires that when you file your petition, you file all supporting documentation that details the resolved and unresolved issues and the positions of the parties. AT&T believes it has done that. In a sense, and specifically, with respect to the proposed interconnection agreement, that is what AT&T believes is the most succinct statement of what the issues are in terms of what is being proposed and what has been agreed to.

The biggest problem in this whole kind of a proceeding is that first it's unlike a normal generic Commission proceeding. It doesn't seek to establish some major policy principles, and then you go forth and develop those.

This proceeding under the federal act is designed to, at the end, come up with some sort of an implementable agreement that governs the operations of the parties going forward. And that is why that

FLORIDA PUBLIC SERVICE COMMISSION

interconnection agreement was filed and attached to the petition. And that is the succinct statement of our position on all of those issues.

1

2

3

4

5

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

At the time we filed that, AT&T was still going through that proposed interconnection agreement. In fact, AT&T with its response to our petition, filed its red line version. As I understand it -- I'm not involved in the negotiations in the same way that Mr. Lackey is not involved -- the parties continue to negotiate specific provisions of that agreement, and to quote the old addage, "the devil is in the details" and essentially that's how we approached the whole thing from the beginning of the negotiations. until we have an agreement on the language, we don't have an agreement. That is a position that Bell has actually put forth more often than not. If you don't agree to everything, you don't agree to nothing. going forth at the time we filed our petition, that is the best we knew at the time.

With respect to going forward to create a solution, I'm not sure why the existing issues list that we have worked with BellSouth and the Staff to compile doesn't solve Mr. Lackey's problems. To the extent he wants something else, I'm not sure what that is, unless he, himself, wants to delve into all those

devilish details that they complained of in the whole process.

COMMISSIONER DEASON: So your position is that the existing issues list is sufficient.

mr. HATCH: I believe that's correct,
particularly in conjunction with the proposed
interconnection agreement, which is essentially the
core of the negotiations.

commissioner DEASON: I'm sorry, the last
part of your statement?

MR. HATCH: The proposed interconnection agreement that we submitted with our position, that is essentially the core of the entire negotiations at this point. All of the issues that have been identified thus far flow from all of that. Those issues are all major subject areas that govern all of the myriad details that may underlie them. To the extent that you want to generate a list of 150, 180, 200, 300 specific details, they will all fall within those precise or generic issues that have already been identified.

commissioner deason: Mr. Lackey, could I have your viewpoint as to whether you believe the existing issue list is sufficient for purposes of this arbitration proceeding?

MR. LACKEY: I don't believe so. And if I could explain that.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25

My recollection is that AT&T promulgated an issues list, and I think they were required by the order to do that; to submit an issues list with their case. We had at least one, and perhaps two, telephone coversations, one of which I personally participated in, where we worked on the language of the issues. But my clear recollection, and there were other people in this room who were on that call, was that we said once we got to the end of it, that we'd probably have to revisit the issues list again because we hadn't filed -- I don't think we had filed a response then. We certainly hadn't filed our testimony. And so I do not believe that this issues list was represented as being a complete one, but rather it was AT&T's issue list submitted in accordance with this Commission's I think Ms. Canzano was on the call and can order. help me with that if I've gotten off base.

COMMISSIONER DEASON: Ms. Canzano.

MS. CANZANO: That's correct. It was from an issue ID we held on July 31st, and the parties were supposed to get back together and to agree on some language for certain issues.

COMMISSIONER DEASON: And that list

consisted of some 15 issues; is that correct? 1 MR. HATCH: 26. 2 COMMISSIONER DEASON: Oh, it's grown. 3 MR. HATCH: It was that big initially. MS. CANZANO: That were about seven or eight 5 issues that were unresolved and the parties were 6 supposed to meet between themselves and try to resolve 7 those. And we held a second issue identification 8 process, and from the second issue ID --9 COMMISSIONER DEASON: When was that held? 10 That's not the July 31st? 11 MS. CANZANO: Last week. I can't recall the 12 exact date. I'm sorry. 13 And from the second issue identification 14 process, the parties agreed in principle to most of 15 the issues, to resolve specific language for about three issues, and there's a question whether one issue 17 should be in the case or not. But we will take that 18 up at a different time, I believe. 19 COMMISSIONER DEASON: How does Staff view 20 the status of the issues? 21 MS. CANZANO: With the exception of the 22 issues that we need to -- what the parties need to 23 work on to resolve the language of, I see these issues 24

as broad issues. That there are a number of subissues

25

that can be handled within each issue, and I think that's where the controversy lies.

We essentially view this as a complete list with the exception of the wording of the specific issues and the uncertainty of that one particular issue.

commissioner deason: And that issue, or the uncertainty, is the filing requirement to file existing agreements?

MS. CANZANO: The interconnection agreements, yes.

COMMISSIONER DEASON: Let me enter into the discussion to some extent.

I'm a little bit troubled by the suggestion that perhaps there could be a list of some 100, 200, 300 issues. I don't view that as the role of the Commission in this proceeding. We're not marriage counsellors, if this is a marriage, if it's to be contemplated as such.

I think that the federal law and the procedural order which was initially issued in this proceeding made it very clear that there were to be issues identified with the petition, and opportunity for response.

I do not view this as a typical proceeding

such as the proverbial rate case, which we will probably never have again, where there are issues identified perhaps right up until the time of the prehearing conference.

I think that this whole proceeding has been triggered by the federal act and the filing of the petition, and the issue should have been identified at the time that the petition was filed.

It's my intention to go forward with the arbitration with the so-called limited issues, the broad issues, the framework of issues that have been contemplated by the two issue ID conferences, and that is going to be the extent of the arbitration.

And it is my intent that this Commission will make a decision on all of those issues. And it is also my hope that those decisions will be of enough specificity that the parties can then take those broad decisions to those broader issues and craft an agreement, a true agreement, that the parties are ready, willing and able to sign and bring to this Commission, and while perhaps not being totally happy, ready to go forward and do business. That would be the best outcome of this proceeding in my view.

However, I realize that there are perhaps many, perhaps hundreds of so-called subissues,

operational issues, technical issues that perhaps will surface. I would think that it would be incumbent upon the parties to work out that type of detail among themselves. It is not this Commission's responsibility to do that. I don't think that was envisioned by the federal law. It certainly wasn't envisioned by my procedural order.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25 i

However, if the parties cannot come to that type of an agreement, I would contemplate that post decision by this Commission there would be a period of time by which the parties, if they do not bring forward a signed agreement to this Commission, that it would be incumbent upon each party to bring forward what they believe encompasses the decisions, the broad policy decision made by the Commission, into an agreement that they think should be signed by the other party. And in that situation we'd have two agreements before the Commission and the Commission would pick among the two. But we're not going to go through, line-by-line, item-by-item dotting this "i" and crossing that "t" or inserting this language from one contract and then putting it -- a different language from another agreement, and trying to craft what is your responsibility to do, not this Commission's responsibility.

Now, that is the way that I intend to proceed. I would want to lay this out to the parties at this point because I think it's very relevant to this issue that has been raised by Bell's Motion to Compel; and that is how are we going to address all of these perhaps other issues. I hope this Commission doesn't have to address them all. I hope this arbitration is going to go forward with the issues we have identified, realizing perhaps that there needs to be some fine-tuning on the wording. That there's one issue out there that may be added or may be deleted.

With that exception I think we have a workable list in front of this Commission for purposes of this arbitration proceeding. And I'm not saying it was, but if it was the intent of AT&T to file their so-called version of the interconnection agreement and then maintain every conceivable issue that could fall out of that for purposes of arbitration in this proceeding, that's not going to happen. And I'm not saying it was your intent. That's not what is going to happen. Mr. Lackey, I assume that was your concern. That's not going to happen.

We have issues. I think that you need to be put on notice what those issues are; all parties need to be put on notice and be prepared to address those

specific issues. And that's what we're going to do.

I hope I'm not catching anybody off guard by the so-called procedures we're going to follow post decision. I don't see any other way around that.

However, that is a new concept. I'm just now giving it to you for the first time. I'm willing to discuss that further at this point. If the parties are not willing to discuss it, perhaps it's something that needs to be discussed in greater detail at the prehearing conference.

So having said that, I'm willing to entertain any further comments on this matter.

Mr. Lackey.

MR. LACKEY: Yes, sir. I have a number of concerns, but the one that I think that we need to focus on perhaps for a minute is it's my understanding that such an agreement would have to have been an arbitrated agreement under the law, which is submitted to you. And my recollection is that the law only gives you 30 days to approve an arbitrated agreement once it's submitted to you under 252(e), so we're going to be on a real short time frame.

And I believe the other issue is that it has to comport with the provisions of 251 and 252(d), and that is probably where the rub is going to come in. I

cannot imagine -- certainly the major issues we've got here are well known to everybody, and we can resolve those. And we'll reach an agreement with those in it once those decisions are made. We're on the verge, I believe, of doing that with another major company or at least resolving most of the issues here. We'll work with them.

have answered it for me in your statement earlier, is that if AT&T thinks we're going to sign some agreement that they've put together and just sort of dumped in here, I'm afraid they are mistaken. We won't. And certainly once this thing is arbitrated and the Commission has reached its decision, we'll do whatever is required; we'll either abide by it or seek review of it or we'll do whatever. I'm certainly not saying anything to the contrary.

COMMISSIONER DEASON: Mr. Lackey, when this Commission makes a decision on the basic framework of issues as we have in front of us at this point, that's not going to result in a agreement. That's going to give the parties, hopefully the necessary guidance to where all of the major issues, the major substantive points would have already been decided and then you as negotiating parties can hammer out all of the

fine-tuning necessary to implement those broader decisions. So by this Commission making a decision, no, there's not going to be an agreement. There's going to have to be hard work by the parties to come back with that agreement. And as I indicated earlier, it is my hope and desire that the parties will then come back with a signed agreement, and it won't -- there would be no need for any further action by this Commission other than taking that agreement and determining if it does then comport with our decisions in the arbitration, and whether it comports with 251 and 252.

MR. LACKEY: And I'm not trying to be difficult here, because I believe reasonable people ought to be able to agree about most things. Maybe we're not reasonable, maybe they're not reasonable. Who knows.

What I'm concerned about is what 252 says is that any interconnection agreement adopted by negotiation or arbitration shall be submitted for approval. I just want to make sure I make it clear that obviously if we can take the elements we've agreed on, and we take what you all arbitrate, we put the two together and we put a beginning and we put an end on it, and we have an agreement and then everybody

goes away; some happy, some unhappy, but at least everybody is doing what the law requires, AT&T is in business and we go on about our lives.

But if it's going to be one of these things, the hundreds, 200s, 300s, I certainly can't warrant it's going to happen, and I don't want to leave the record suggesting we're in a position where -- I'll give you an example of what I'm worried about.

Page 2 of the response to AT&T's response to our motion, it's Page 2, it's in the second full paragraph, and it's talking about this interconnection agreement. It says "Thus it represents the agreement that should the Commission find for AT&T on the issues AT&T requests to be arbitrated, the Commission will be asked to approve pursuant to 47 USC Section 252(e).

Now, even if you find for AT&T on every one of the issues they have raised in that petition, nobody in good conscience could possibly suggest that that interconnection agreement represents an agreement between BellSouth and anybody. That's all I'm concerned about. It's the words.

I agree with you that reasonable people, once you get us past the loop rate and once you get us past the interconnection rate, once you get us past a few things like that we ought to be able to reach an

agreement. I don't want to be in the position at this first status conference of having left you or anybody else with the mistaken impression that it was that clear in our mind based on that interconnection agreement. That's all. I'm certainly not suggesting anything to the contrary. Didn't mean to anyway.

COMMISSIONER DEASON: Mr. Hatch.

MR. HATCH: We certainly don't have any objection to the process that you have laid out. I think that leaves everybody in basically pretty good shape.

It was a concern to us going into this process particularly because it was very new as to what exactly was going to come out of it. The Act talks in terms of an arbitrated agreement approved by the Commission at the end of the arbitration process and we approached that with a view to a comprehensive agreement coming out of the process. Now, if that's not what you're going to do, but leave us the ability to fix those myriad details, then that's fine.

One other thing is I want to be real clear here, I don't want to suggest that there are 150 or 200 completely unresolved issues in terms of the minutia and the details.

It's my understanding that many of the

minutiae of the details we have an agreement in principle. But as you know an agreement in principle doesn't mean much until you actually have contractural language that lays it all down that everybody can sign. And so you are sort of caught in that no-man's-land between at loggerheads and a signed agreement.

commissioner deason: I need to pursue something with you for a moment, and then I want Mr. Melson to give me the benefit of his comments.

Did I understand you correctly that you indicated that you believed that as a result of this arbitration that there would be an agreement basically issued by this Commission?

MR. HATCH: Not in the sense that I think that you're talking about it, Commissioner Deason. I think in terms of setting forth the specific details that would basically leave no real room for controversy in terms of subsequent negotiations, I think is how we approached this, which is really the point of the interconnection agreement, because it in effect takes into consideration and lists out all of those myriad details.

Now, I think -- and most of this won't continue to be the problem that it appears to be today

because the negotiating teams are, in fact, working on that language. And as we get further to the process and ultimately to hearing, I think much of the controversy over the specifics and minutiae and the details is going to go away as we have agreement on the kind of language that both sides can live with.

COMMISSIONER DEASON: Very well. Mr.

Melson.

MR. MELSON: Commissioner Deason, I think you have struggled with some of the same issues MCI was struggling with as we put together our petition and a request for mediation plus. We recognize that there are, in MCI's original request to BellSouth, in excess of some 500 items that obviously is not practical for the Commission to hold a hearing that addresses each and every one of those. On the other hand, we need a process by which at the end of the day we get to a mutually satisfactory agreement.

Your concept of Commission decision on the major issues followed by a period of time for the parties to come back to you with contractural language is something I haven't had an opportunity to think about, and anything that involves thinking about the federal act also requires people in Washington helping me think, so I can't take a final position.

effort to try to address the problem we're all struggling with of how do we get past wholesale price levels; what elements are required to be unbundled, things that people recognize are the major issues and how do we then get to a contract. And at this point it sounds to me as though it might very well be a workable solution, although by the time of a prehearing conference or another status conference I'll be able to address it in more detail.

commissioner deason: Mr. Lackey, I have a question for you. You indicated that one of your concerns is the 30 days that is allowed to approve an agreement. Is that correct?

MR. LACKEY: I believe without looking at the statute that for arbitrated agreements it's 30 days; for negotiated agreements it's 90 days.

arbitrated agreement. At the end of the arbitration proceeding, realizing the issues are going to be limited as it is currently envisioned with the so-called list of broad issues, when do you think that the Commission will actually have an arbitrated agreement in front of it that triggers the 30-day clock?

MR. LACKEY: I'm not sure I can answer that question. As I understand AT&T's position, and I tried to look at the law coming over here, which is tough since I was driving, too -- I think that anybody who's got the agreement can submit it. I think that we could submit it; that AT&T could submit it. That's not wholly within our discretion. But I'm just not sure. I hate to be obtuse about it. Let me give you another example of what the problem is.

1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

25

MCI, since they are participating in this, filed the same request for mediation, plus in North Carolina, the North Carolina Commission, the Chairman issued an order last week saying "Sorry guys. Nobody says we've got to mediate. We're not going to do it. We don't have time." They have all of their mediation plus issues sitting out there which I suppose are germane to an interconnection agreement that the Commission has declined to address. I don't know what we're going to do there. If these issues are necessary, required to have an interconnection agreement and things up and running, I have no idea when that is going to be ultimately resolved. You may do your arbitration and have it done at the end of nine months, but I don't know when the agreement would follow after then, depending on who insisted on what

being included in that agreement. If you've got to get through 500 elements or 300 elements or 200 elements, you may even have to go to commercial arbitration to get it done. I don't know --

commissioner deason: Let me share some views, and perhpas I'm wrong and that's why we're conducting this status conference which perhaps is taking on some dialog aspects, which is fine.

As I understand the federal law, the time constraint is from the time that the negotiations begin, and basically if an arbitration is sought, then there's nine months in which the Commission, the state Commission, has to make a decision.

Now, as I contemplate what is going to happen in this proceeding, this Commission is going to make a decision within that nine month period of time addressing all of the broad issues. But that in and of itself does not mean that there is an agreement. This Commission will be giving its guidance, making a decision on some broader issues that hopefully were the sticking points in the negotiations to begin with. And with that the fine-tuning of the negotiation process can continue with a negotiated agreement. I use the term "negotiated" loosely and realizing that it actually is an arbitrated agreement but the

fine-tuning has brought about hopefully good faith negotiations after the arbitration proceeding. And that can be brought back to the Commission. And then that triggers the 30-day clock for the Commission to either approve or disapprove of that agreement. Now that is the way I envision it.

I do not know if that is correct. Perhaps there are some pitfalls in there I have not contemplated. That's why I'm taking the liberty of presenting that to the parties at this early stage and I welcome any feedback. Hopefully that can be accomplished by the time of the prehearing conference. And I would give Staff an opportunity to add anything at this point as well.

MS. CANZANO: I think you addressed it appropriately. I'd just like to clarify that the nine-month clock applies to the Commission deciding the substance of the unresolved issues. And just to repeat what Commissioner Deason said, that 30-day clock starts once the agreement is filed by the parties for approval, just like you said.

Staff would like to seek from the parties -we'd like them to start thinking about what they think
is a reasonable time frame to expect an agreement,
because that's something Staff is concerned about.

FLORIDA PUBLIC SERVICE COMMISSION

And before the time of the prehearing conference we would like the parties to at least agree on what is a reasonable time frame in which Staff can expect an agreement to be filed after the Commission's order has been issued.

17 l

MR. MELSON: Commissioner Deason, you had indicated that you would welcome comments about potential pitfalls. The one pitfall I see, and it's partially addressed by what Ms. Canzano has just raised, is the overall time frames. The time frames in the federal act are tight. They were tight, though, with a reason which was to get competition up and running.

I think there is probably an issue or a question as to how much detail the federal act contemplates that the states will decide. Will they decide 500 subissues, will they decide broad issues, and I'm not sure that the draftsman of that Act thought through how clear the language is or isn't; thought through what kind of burden might be placed on state commissions.

The one concern I would have is that if this proceeding concludes at the end of nine months with a Commission decision on broad issues, and if there is not a fairly short enforceable time frame with some

teeth to get the parties to bring to the Commission either a final agreement or some subsequent opportunity for the Commission to decide the myriad of small issues, that we may be running afoul of the way the act is structured.

Again I'll have my thoughts collected better by the time of another status conference, but that's the one concern I've got about the procedure you've outlined.

agree with your concern; that it is a valid one. That there do need to be time frames contemplated so that it is not loose. I think that was contemplated by Ms. Canzano's remarks that there needs to be a specified time frame for there either to be an agreement brought back to the Commission, or else each party's version of what they think is the agreement or what the agreement should be, which incorporates the broad policy decisions that were made as a result of the arbitration proceeding.

And instead of having another proceeding that is not contemplated where we try to mesh the two, if we do not have an agreement between the parties, it's going to be up to the Commission then to weigh the various versions, the two versions, and we're just

going to have to pick between one or the other. But I think that is incentive for the parties to get together and craft their own because they know they run the risk of the other party's version being approved by the Commission since there are only going to be two choices.

Now, I think envisioned in that is an incentive for the parties to get together and come up with a workable -- something that they don't totally like but something they can live with and work within and promote the competition which is contemplated by the federal act. That hopefully is going to be the result.

But I do agree with you, it's something we need to give some thought to. I raise it at this point to put everyone on notice so that hopefully we know where we're going to be come post decision on arbitration. Mr. Lackey.

MR. LACKEY: I just wanted to indicate that we perhaps need some more time to think about that, too. We should be ready by the prehearing conference. The idea of the Commission having the authority to take two disparate agreements and picking which one is the agreement raises some interesting and novel legal issues under the federal law we'll have to think

about.

I think you also agree that this whole thing we're engaged in at this point is new to every one of us, and that we're under time constraints. There is a valid reason for those time constraints, but, nevertheless, they are very severe. We're trying to craft a way that is fair to all and craft a procedure which is going to come up with a workable end product, and I think we're all -- to an extent are pioneers in this process. And whatever comments that you have I would appreciate those.

MR. LACKEY: Well, it's going to be interesting because I expressed to you at the beginning that we thought we ought to identify all of the issues that would make a complete agreement. It will be interesting to see what happens in Tennessee next Thursday when this issues list comes out and we see exactly how broad or narrow it is. Perhaps it will shed some light on where we need to go as well.

commissioner deason: From a practical standpoint I do not see how the end result of this arbitration proceeding is going to be a document that is issued that says this is the agreement. This is the interconnection agreement. That puts the burden

on the Commission to be doing, quite frankly, your job and AT&T's job and MCI's job. That is not the role of this Commission as I see it. But I welcome your comments.

Anything else on this particular matter?

MR. HATCH: We share the same comments. I'm in the same quandry that Mr. Lackey is. It depends on exactly when we get to the point post decision as to what that decision is and what its status is, and then coming up with an agreement everybody can sign.

I also share Mr. Melson's concern -- I hadn't thought of it; I'm glad he thought of it first -- in terms of where do we go? There is no indication that we can really give to Staff at this point as to how long that will take. If you set an outside limit, so be it and you'll know at the end of that time frame where we are.

rapidly but I want there to be sufficient time for the parties to actually craft a workable agreement that would need no further fine-tuning by this Commission other than to see if it meets the federally -- federal statutory requirements, and this Commission can make that determination.

So I want there to be enough time that the

parties can do that. Hopefully that will be the product. But I don't want there to be so much time that it unnecessarily delays the end product of this entire arbitration proceeding, which is to get interconnection agreements in place and to get competition initiated so hopefully the benefits of that become apparent to all users of telecommunications services.

And I think Ms. Canzano is wanting comments from the parties as to what is a reasonable time frame so there's sufficient time to do the job but not too much time that it can just delay hopefully the end result.

MR. MELSON: Commissioner Deason, I'm not sure MCI can give you an answer to that today. I think our company internally is in the process of trying to finalize some contractural language that we think would be appropriate. That's something I'm sure we will be talking with BellSouth about even as we get ready to go to this hearing, and hopefully much of the groundwork and many of the details can be worked out on a parallel path while the Commission is considering some of the more major issues.

So at this point I can't give you a good answer. After we've had another meeting or two with

BellSouth I may feel I could give you a better one.

chairman deason: Okay. I appreciate the parties' willingness to express their concerns. I also hope that you do not come back at the prehearing conference and give me a list of a dozen reasons why it won't work with no suggestions of what will work. Because if there's problems with this, you need to come up with another workable solution. Because one of my main concerns is the efficiency of this process, along with the time frames involved and that we can get our jobs done. So if you have problems, please express those but just don't identify problems with no solutions.

The second matter which I wish to address at this status conference is the MCI motion for extension of time. And like the first item which we discussed, I want to give the parties an opportunity to briefly summarize their position.

I have read that motion and I have read

Bell's response, I think -- was it filed today or

Friday? Anyway I have read it. Mr. Melson it's your
motion.

MR. MELSON: I've not seen BellSouth's response.

MCI requested a two-day partial extension of

time to file additional testimony. The order you entered granting conditioned consolidation on having prefiled testimony filed by April 21st, MCI filed two out of six pieces of testimony on the 21st; we filed an additional two pieces on the 22nd. We filed the final two pieces on the 23rd.

The reason we were unable to make the 21st date is that MCI is engaged in arbitration proceedings in a number of places throughout the country and had several internal working groups also co-authoring white papers that ultimately formed the basis for the Florida testimony, and will form the basis for testimony elsewhere. Prior to the entry of your procedural order, those were on a timetable to be completed on the 23rd.

When we got your procedural order we attempted to get those advanced in time to support the August 21st filing date, and because of logistics of it and because of the amount of work that was necessary to take the FCC's order and rules into account, we did not succeed in getting it all completed by the 21st. We made our best efforts. We got the testimony filed as soon as it was complete, and under the circumstances we don't believe there's any prejudice by maintaining consolidation and

maintaining the current schedule. Thank you.

COMMISSIONER DEASON: Mr. Lackey.

MR. LACKEY: Thank you, Mr. Commissioner.

I don't know why Mr. Melson didn't get a copy of our response. It was Federal Expressed to him Friday, but maybe they were on the same Delta plane I was on.

We're still concerned about the consolidation of these proceedings. I know that's been argued and been resolved, but it still remains a concern.

We think at the minimum what we ought to have, though, is an extension of time in which to file our reply testimony or our testimony that at least equals the delay that MCI gained by filing the testimony late.

I'd like to have you take them apart, but I can't think of any real good reason to do it that we haven't already offered, so I guess all I'm asking for is some more time to equal the time they took.

MR. MELSON: Commissioner Deason, MCI would not object to that additional time.

commissioner deason: I think Staff may object, though, and I haven't talked to them specifically about this, but I think what -- the

parties need to realize is that there, while you all labor under time constraints, we are as well and whenever you all take more time it doesn't give us more time unless you're going to go back to Congress and get them, instead of 90 days, give us 92 days. I don't think you can do that.

Staff.

MS. CANZANO: Like everyone else in this proceeding, we're concerned about time and time to conduct proper discovery. If BellSouth's response or direct testimony is moved back two days until September 11th, Staff requests that the rebuttal testimony, which is scheduled for September 16th in the MCI-BellSouth docket, not be moved back any further than it already is. But that's not scheduled until September 16th, the prehearing conference is October 3rd, and we're going to be in hearing October 9th. We need to make sure we have adequate time for depositions so that the hearing will go smoother.

COMMISSIONER JOHNSON: Staff's concern is that right now the rebuttal testimony is due to be filed on September 16th; is that correct?

MS. CANZANO: That's correct.

commissioner deason: That is rebuttal to
all testimony; is that correct?

FLORIDA PUBLIC SERVICE COMMISSION

MS. CANZANO: Rebuttal to all testimony in the MCI-BellSouth docket part. AT&T-BellSouth rebuttal is due August 30th.

COMMISSIONER DEASON: This really doesn't affect the AT&T time frame.

MS. CANZANO: That's correct.

COMMISSIONER DEASON: Okay. Mr. Lackey.

MR. LACKEY: I do have a little concern here. What we'll be filing rebuttal to was the late-filed testimony. And so MCI takes an extra couple of days and we don't get it. It's AT&T revisited. They didn't file their testimony with their petition and we ended up, you know, 12 or 13 days short. They filed their testimony that we have to file rebuttal to two days late. We ought to at least have that amount of time to file the rebuttal testimony.

MS. CANZANO: May I clarify that? The direct testimony of BellSouth is to be filed September 9th. Are you requesting that your direct testimony still be filed September 9th and that rebuttal be moved back two days, or that direct and rebuttal both be moved?

MR. LACKEY: I think if you're going to give MCI two more days to file their testimony, all of the

dates ought to be slipped two days. Seems fair.

MS. CANZANO: So it's correct to say then that you want September 11th for your direct and September 18th for rebuttal.

MR. LACKEY: If it was due on the 9th and it was due on the 16th, if those were the two due dates, it seems to me that they have had two more days to prepare the direct testimony. If we don't slide the rebuttal date, we lose two days to prepare the rebuttal. These are pretty short time frames. I'd rather have you strike the testimony they file late. I didn't think about that remedy a little while ago, but you could do that too. That would be preferable, then I'd go with the original filing dates. That would suit me fine.

commissioner deason: Mr. Lackey, you are amending your -- actually, to be quite honest, I intended that to be your remedy that you requested in your response. You did not request that in your response?

MR. LACKEY: It was probably as an oversight. I'm still in the same spot I was in a little while ago. Everything I do gets held up as "Here's another Bell company holding up the process."

I'd like to have the testimony stricken. But all it's

going to do is give me a bloody nose and a black eye if I do. I'd like to have it stricken, but I don't think that's going to serve anybody so what I would just as soon have is the extension.

25 l

MR. MELSON: May I address the Staff's proposed schedule?

COMMISSIONER DEASON: Yes. Please.

MR. MELSON: My understanding is that
BellSouth's view of the two testimony filing dates
that it faces are that the first date is for direct
testimony, second date is for rebuttal addressing the
testimony that MCI filed last week.

rebuttal testimony will have to address the BellSouth testimony that's filed, scheduled now to be filed on the 9th. If you slip the 9th to the 11th and do not slip the rebuttal date, BellSouth has still had over three weeks to prepare rebuttal to our testimony.

We're allowed only five days to prepare rebuttal to theirs. That's an artifact of the way the schedule is designed, but given that, I would support Mr. Lackey's position that both dates ought to be slipped two days. I think anything else puts an unrealistic burden on MCI to respond in less than a week to BellSouth testimony.

CHAIRMAN DEASON: Mr. Melson, I'm sorry, 1 you've got me confused. Let me go back to -- address 2 a question to Staff. 3 What are the due dates for the various 4 testimonies in the MCI time schedule? 5 MS. CANZANO: BellSouth shall file its 6 response and direct testimony September 9th. All 7 8 parties --COMMISSIONER DEASON: This is their direct 9 testimony in response to the petition. 10 MS. CANZANO: Yes. And it's also its 11 12 written response to the petition. So it would be a document called "Response", and there would be direct 13 testimony, and that is filed September 9th. 14 COMMISSIONER DEASON: And that is due 15 16 September the 9th. MS. CANZANO: Which is a Monday, if you want 17 to know that. 18 MCI and BellSouth are scheduled to file 19 rebuttal on Monday, September 16th. 20 COMMISSIONER DEASON: Rebuttal on September 21 22 16th. MS. CANZANO: And I'd like to point out that 23 in BellSouth's motion -- well, its response to MCI's

motion that says in the event MCI's motion is granted,

25

BellSouth requested an equivalent extension for filing its responsive testimony. And that's why I asked Mr. Lackey those questions because I wasn't clear if he was talking solely about the BellSouth response to the BellSouth direct testimony or the rebuttal testimony. And I'd just like to reiterate that Staff is extremely concerned about conducting depositions and we want to -- we feel that the burden is really placed on Staff to prepare for this hearing if the rebuttal comes in after September 16th.

commissioner deason: Mr. Lackey, it's your position that if the motion is granted that your direct testimony and response be due two days later, which would be the 11th, and that rebuttal testimony likewise be shifted two days to the 18th; is that correct?

MR. LACKEY: I have to clarify one thing. I think we'll still have to file the response on the 9th because I believe that's a federal law requirement. So you probably can't extend that. But the testimony you certainly can. And so, yes, I would ask for the two days to the 11th and two days until the 18th for both of them unless you would like to entertain an alternative Motion to Strike all of that testimony.

COMMISSIONER DEASON: Are you prepared to

make such an argument for that at this point?

MR. LACKEY: You know how Mr. Melson had to call Washington, I'd probably have to call Atlanta before I did that. I do not believe that would be in everybody's best interest to do that. I won't do that. I'd like to, but I won't.

commissioner deason: Okay. Well, I will take all of that under advisement and I will make a decision this afternoon. I will request Staff to inform you of the earliest possible time that you can make your plans accordingly.

That exhausts the list of matters I wanted to discuss at this status conference.. The floor is now open for any interested party to bring anything forward which, hopefully, would be helpful in the conduct of this proceeding. So it's open.

Mr. Lackey.

MR. LACKEY: No, sir, I don't believe that we have anything to discuss at this point.

COMMISSIONER DEASON: Mr. Melson.

MR. MELSON: Commissioner Deason, as I indicated, MCI is internally currently working on a draft of some contract language that we will be visiting with Southern Bell about. I don't know whether at some point it's going to be appropriate to

try to have that language identified as an exhibit in this docket. If so, we may be back at some future point with a motion for leave to file supplemental testimony and exhibits. I don't know yet what the proper way to handle that is going to be, but I wanted 5 to let you know that it's out there and we're thinking 6 about it.

COMMISSIONER DEASON: Mr. Melson, you can file anything you want. Whether it's granted is a totally different matter.

MR. MELSON: I understand.

COMMISSIONER DEASON: Mr. Hatch.

MR. HATCH: I don't believe we have anything to raise today.

COMMISSIONER DEASON: Staff.

MS. CANZANO: Staff has no other issues.

COMMISSIONER JOHNSON: Thank you all for coming on such short notice. This -- as I indicated earlier, I'm very sincere when I indicate that I think we're all pioneers to an extent, and your cooperation in this matter is greatly appreciated.

Thank you. This status conference is adjourned. Over at 3:00 sharp.

(Thereupon, the hearing concluded at 3:00

p.m.)

2

3

4

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23 l

24

25

STATE OF FLORIDA) CERTIFICATE OF REPORTER COUNTY OF LEON 2 I, JOY KELLY, CSR, RPR, Chief, Bureau of 3 Reporting, Official Commission Reporter, 4 DO HEREBY CERTIFY that the Status Conference in Docket No. 960833-TP and 960846-TP was heard by the 5 Prehearing Officer at the time and place herein stated; it is further 6 CERTIFIED that I stenographically reported 7 the said proceedings; that the same has been transcribed under my direct supervision; and that this 8 transcript, consisting of 49 pages, constitutes a true transcription of my notes of said proceedings. 9 DATED this 27th day of August, 1996. 10 11 12 KELLY, CSR, RPR Chief, Buream of Reporting 13 Official Commission Reporter (904) 413-6732 14 15 16 17 18 19 20 21 22 23

24

25