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GTE FLORIDA INCORPORATED  
REBUTTAL TESTIMONY OF BERT I. STEELE  
DOCKET NO. 960847-TP

**Q. PLEASE STATE YOUR FULL NAME AND BUSINESS ADDRESS.**

A. My name is Bert I. Steele. My business address is 600 Hidden Ridge Drive, Irving, Texas 75038.

**Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

A. I am employed by GTE Telephone Operations as Manager - Pricing and Tariff Support. In this capacity I have responsibility for supporting incremental cost models and their application to support the pricing of network services for all of the GTE Telephone Operations including GTE Florida Incorporated ("GTEFL" or "Company").

**Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND BUSINESS EXPERIENCE.**

A. I have a Bachelor of Science Degree in Mathematics from Gannon University and a Master of Engineering Degree in Engineering Science from Pennsylvania State University. I joined GTE in 1972 with General Telephone Company of Pennsylvania. During the course of my career with GTE, I have held various valuation engineering, marketing, product management, and regulatory positions throughout GTE Telephone Operations including

1 GTE Hawaiian Tel. I assumed my present position in January of  
2 1994.

3

4 Approximately fourteen of my twenty-four years with GTE have been  
5 in the area of developing incremental costs for pricing decisions. I  
6 have taken a number of incremental cost and pricing courses from  
7 AT&T, Bellcore, United States Telephone Association ("USTA"), GTE  
8 and the University of Chicago. For seven years I have been an active  
9 participant of the USTA Economic Cost Analysis Subcommittee and  
10 the USTA Training/Education Work Group responsible for promoting  
11 awareness, understanding and proper application of economic  
12 principles. At present, I am the chairman of the USTA Economic  
13 Analysis Training/Education Work Group.

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15 **Q. HAVE YOU TESTIFIED BEFORE THIS OR ANY OTHER STATE**  
16 **REGULATORY COMMISSION?**

17 A. I have testified on behalf of GTE's telephone operating companies as  
18 an expert witness in the area of incremental costing before five state  
19 public utility commissions: California, Pennsylvania, Oklahoma,  
20 Wisconsin and Illinois.

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22 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

23 A. My reason for participating in these consolidated dockets is to answer  
24 specific questions about the cost studies sponsored by GTE witness  
25 Trimble. Because of the volume of the cost studies, it is more

1 efficient to make available a separate witness with detailed  
2 knowledge of the studies, in the event the Commission, MCI or AT&T  
3 have questions that would reach beyond the costing principles and  
4 methodologies.

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6 The cost study and associated workpapers are intended to be an  
7 exhibit to my testimony (designated as BIS-1) and moved into  
8 evidence at the hearing. However, because of the volume of this  
9 material and its highly sensitive and proprietary nature, it will be  
10 provided separately.

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12 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

13 **A.** Yes. It does.

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