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July 8, 1997

Ms. Blanca S. Bayo, Director Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Docket No. 970173-TP Re: Docket No. 970281-TL

Dear Ms. Bayo:

A part of GTE Corporation

**GTE Telephone Operations** 

One Tampa City Center 201 North Franklin Street, FLTC0007 Post Office Box 110 Tampa, Florida 33601 813-483-2606 813-204-8870 (Facsimile)

Please find enclosed an original and fifteen copies of the Direct Testimonies of Steven A. Olson and Charles M. Scobie on behalf of GTE Florida Incorporated filing in the above matters. Service has been made as indicated on the Certification of the Certificatio	ate of
ACK Service. If there are any questions regarding this matter, please contact me at AFA 3 483-2615.	(013)
APP Very truly yours. Alson - 068 49-97	
CAF Very truly yours, Selie - 06850-97	
Anthony P. Gillman	
2	
LIN 5 Enclosures	
OPG	
SEC TURSC-BUREAU OF RECORDS	

## CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of the Direct Testimonies of Steven A. Olson and Charles M. Scobie on behalf of GTE Florida Incorporated in Docket Nos. 970173-TP and 970281-TL were sent via overnight delivery on July 7, 1997, to the parties on the attached list.

inthony Gillman

Will Cox/Martha Brown Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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Angela B. Green Florida Pub. Telecomm. Assn. 125 S. Gadsden St., Suite 200 Tallahassee, FL 32301 Harriet Eudy ALLTEL Florida, Inc. 206 White Avenue, S.E. Live Oak, FL 32060 Laurie A. Maffett Frontier Comm. of the South 180 S. Clinton Avenue Rochester, NY 14646-0400

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Lynn Brewer Northeast Fla.Tel.Co.Inc. 130 N. Fourth Street Macclenny, FL 32063 Robert M. Post, Jr. Indiantown Tel. Sys. Inc. 15925 S.W. Warfield Blvd. Indiantown, FL 34956 Bill Thomas Gulf Tel. Co. 115 W. Drew Street Perry, FL 32347

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Charles J. Rehwinkel Sprint-Florida, Inc. 1313 Blair Stone Road, MC 2565 Tallahassee, FL 32302 Michael J. Henry MCI Telecomm. Corp. 780 Johnson Ferry Road Suite 700 Atlanta, GA 30342

Tracy Hatch AT&T 101 N. Monroe Str at Suite 700 Tallahassee, FL 32301

1		GTE FLORIDA INCORPORATED
2		DIRECT TESTIMONY OF STEVEN A. OLSON
3		DOCKET 1'OS. 970173-TP AND 970281-TL
4		•
5	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
6	A.	My name is Steven Olson. My business address is 600 Hidden Ridge
7		Drive, Irving, Texas 75038.
8		
9	Q.	BY WHOM AND IN WHAT CAPACITY ARE YOU EMPLOYED?
10	A.	I am employed by GTE Telephone Operations as a Manager of
11		Regulatory Accounting. In this position I have regulatory accounting
12		responsibility for GTE's regulated telephone operations which include
13		GTE Florida, Incorporated.
14		
15	Q.	BRIEFLY DESCRIBE YOUR EDUCATIONAL BACKGROUND AND
16	5	WORK EXPERIENCE.
17	A.	I graduated from Central Michigan University, Mt. Pleasant, Michigan
18		with a Bachelor of Science degree in Accounting. I have a Master of
19		Business Administration with a concentration in Federal Tax from
20		Western Michigan University, Kalamazoo, Michigan. I am a Certified
21		Internal Auditor. I have held a number of positions of increasing
22		responsibility within GTE, including positions in General Accounting,
23		Budget, Internal Auditing, Regulatory Earnings and Analysis, and
24		Regulatory Accounting. I have held my current position of Manager - DATE
25		Regulatory Accounting since June, 1996.

1	Q.	WHAT IS THE PURPOSE OF TOUR TESTIMONT?
2	A.	The purpose of my testimony is to explain the process used by the
3		Company to determine whether the Company's Pay Telephone
4		Operations are subsidized by other services. My analysis is
5		contained in the "Public Telephone Subsidy Analysis - 1995 Actuals",
6		identified as Exhibit SO-1. This exhibit contains the financial data
7		prepared under my supervision to which I am testifying.
8		
9	Q.	WHAT DO THE FCC ORDERS IN DOCKET NO. 96-128 REQUIRE
10		IN THE WAY OF PAYPHONE SUBSIDIES?
11	A.	FCC Report and Order 96-388 at ¶ 186 states: "We require, pursuant
12		to the mandate of Section 276(b)(1)(B), incumbent LECs to remove
13		from their intrastate rates any charges that recover the costs of
14		payphones.*
15		
16	Q.	HOW DOES ONE DETERMINE WHETHER A PARTICULAR
17		SERVICE IS BEING SUBSIDIZED?
18	A.	To determine whether a subsidy exists, compare the annual revenue
19		associated with the service with the annual cost incurred to provide
20		the service. If the revenue generated from the service equals or
21		exceeds the service's cost, there is no subsidy present.
22		
23	Q.	IS GTE FLORIDA PAY TELEPHONE OPERATIONS SUBSIDIZED
24		BY OTHER OPERATIONS?
25		

No. The revenues gen lated by GTE's Pay Telephone Operation cover the costs GTE incurs in providing this service. The annual revenue associated with GTE's Pay Telephone Operation for 1995 is \$20,873,637. Total annual intrastate costs incurred to provide this service in 1995 is \$16,776,835. Therefore, it is clear that the revenue generated from Pay Telephone Operations is sufficient to cover the costs of providing the service. As such, no subsidy exists.

A.

## Q. HOW DID GTE DETERMINE THE ANNUAL REVENUES ASSOCIATED WITH PAY TELEPHONE OPERATIONS?

A 1995 test year was chosen for the Company's compilation of its annual revenue associated with Pay Telephone Operations. The financial and accounting information utilized in the development of the subsidy evaluation is taken directly from the books and records of the Company. The books and records of the Company are maintained in accordance with the Uniform System of Accounts for Class A telephone companies as prescribed by Part 32 of the Federal Communications Commission's ("FCC") rules and utilized by the Florida Public Service Commission ("Commission"). Revenues associated with Pay Telephone Operations are recorded to specific subaccounts within the Uniform System of Accounts. These subaccounts and the revenues recorded to each subaccount are shown on Exhibit SO-1.

1	Q.	HOW DID GTE DETERMINE THE ANNUAL AMOUNT OF COSTS
	u.	
2		INCURRED TO PROVIDE THE SERVICES?
3	A.	The costs incurred to provide Pay Telephone Operations consist of
4		six components.
5		1) Access line expense
6		2) Direct expense
7		3) Indirect general and administrative expense
8		4) Depreciation expense
9		5) Income tax expense, and
10		6) Return on investment
11		
12		The financial data required to determine these costs were taken
13		directly from the books and records of the Company. The total state
14		expense is separated between the state and interstate jurisdictions
15		using the costing methodology prescribed by the FCC in its Part 36
16		and Part 69 rules. These rules have been the accepted standard in
17		the telephone industry to establish the direct assignment or allocation
18		of revenues, expenses, and investment between jurisdictions. For
19		selected items that could not be specifically identified in the FCC
20		separation study, total state Pay Telephone Operations expense
21		were separated to intrastate using a GTE Telephone Operations
22		average intrastate separation factor of .75 (75%). An explanation of
23		how each cost component was determined by the company follows.

Access Line Expense of \$4,722,871 contains the cost of the central office switching facility and the local loop facility. This calculation was developed by taking the monthly loop cost times the average payphone access line times 12 months. When the intrastate separation factor is applied, the result for total intrastate expense is \$3,542,153.

Direct Expenses of \$8,484,871, are those expenses recorded to specific subaccounts within the Uniform System of Accounts associated with Pay Telephone Operations. When the intrastate separation factor is applied, the result for total intrastate expense is \$6,874,871. The subaccounts from which these expense are identified are shown on Exhibit SO-1.

Indirect Expenses associated with Pay Telephone Operations of \$3,387,484, includes Indirect Expense Based on Corporate Operations and Indirect Expense-Other. Indirect Expense Based on Corporate Operations was determined as a percentage of Total Company Corporate Operations Expense based on the percent of Pay Telephone Operations revenues to Total Company Revenues. Indirect Expense-Other includes amounts recorded to the books of the Company based on specific functional or budget center codes and the secondary impacts of the FCC Part 69 separation study associated with Pay Telephone Operations other than those expenses recorded to the direct expense accounts in Exhibit SO-1 or

those expenses recorded to the corporate operations expense 1 accounts. When the intrastate separation factor is applied, the result 2 for intrastate indirect expense is \$2,705,007. 3 4 Depreciation Expense of \$1,209,715 is equal to the increase in the 5 Accumulated Depreciation, Account X351-Depreciation-Public 6 Telephone Equipment identified by specific cost element codes, for 7 the year 1995. Intrastate depreciation expense is \$923,603. 8 9 Intrastate Income Tax Expense of \$2,731,201 was determined 10 using a GTE average Federal and State Income Tax rate of 40% 11 times the Intrastate Net Income Before Taxes of \$6,828,003. The 12 result would be a Net Income for Pay Telephone Operations of 13 \$4,096,802. 14 15 Return on Investment of \$293,672 was calculated by multiplying the 16 Net Public Telephone Investment of \$3,329,610 for GTE Florida. 17 Incorporated times their expected Authorized Rates of Return if the 18 Company was not under price regulation. When the intrastate 19 separation factor is applied the total intrastate return on investment 20 is \$233,258. 21 22 IS THIS PROPER METHOD OF DETERMINING COST FOR 23 Q.

24

25

SUBSIDY?

Yes. As stated previously in my testimony, in order to determine whether a subsidy exists, you must compare total annual costs incurred to provide the secure with total annual revenues associated with the service. The compilation of revenues and expenses described above reflect the December 31, 1995, actual twelve month results of operations for Pay Telephone Operations in Florida. The methods used by the Company for the subsidy evaluation ensure that total revenues and total costs, both direct and indirect, which are associated with Pay Telephone Operations have been identified. DOES THIS CONCLUDE YOUR TESTIMONY? Q. Yes, it does. A. 

Docket Nos.	970173-TP	and	970281-TL
Exhibit SO-1			
Page 1 of 1			
<b>FPSC Exhibit</b>			

## PUBLIC TELEPHONE SUBSIDY ANALYSIS - 1995 ACTUAL State: GTE Florida, Incorporated Amounts in Whole Dollars

Income Statement	Intras	tate
Revenues		
5001.40 Semi-public recurring flat	rate \$1,248	,087
5010.10 Local public message	13,147	,237
5010.20 Local semi-public messag	je 1,103	,742
5010.30 Other public telephone		,152
5050.40 CPE - paystation equipme	nt 45	,294
5060.54 NRC - paystation	(1	,177)
51xx.xx Intralata Toll Commissions	5,113	302
Total Revenues	\$20,873	637
Expenses		
Access Line Expense	\$3,542	,153
Expense - Direct		
6351.10 Public term coin equip r		
6351.11 Public term coin - Install	88,088	
6351.30 Public other equipment ex		
6351.31 Public other - install	8,354	
6623.23 Coin telephone collection	1,207,307	
6623.24 Public telephone commiss		
6623.25 Public telephone commiss		
6623.26 Public telephone commiss		
Total Direct Expense	6,874	,871
Expense - Indirect		
Corporate Operations	2,080,941	
Other indirect expense	624,066	
Total Indirect Expense	2,705	,007
Expense - Depreciation	923.	,603
Net Income Before Taxes	6,828	,003
Federal and State Income Taxes @40%	2,731.	,201
Net Operating Income	4,095	802
Net Operating Income Requirement @8.82	4 233	258