





Public Service Commission

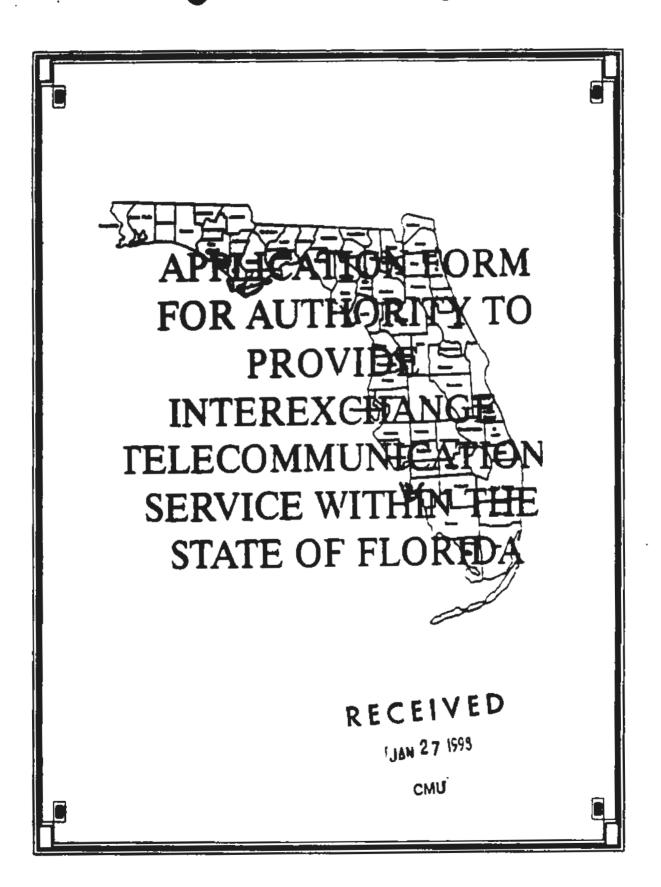
-M-E-M-O-R-A-N-D-U-M-

DATE: March 2, 1998
TO: Blanca Bayo, Director, Division of Records and Reporting
FROM: Nancy Pruitt, Division of Communications 144
RE: Docket No. 971637-TI; Application Corrections

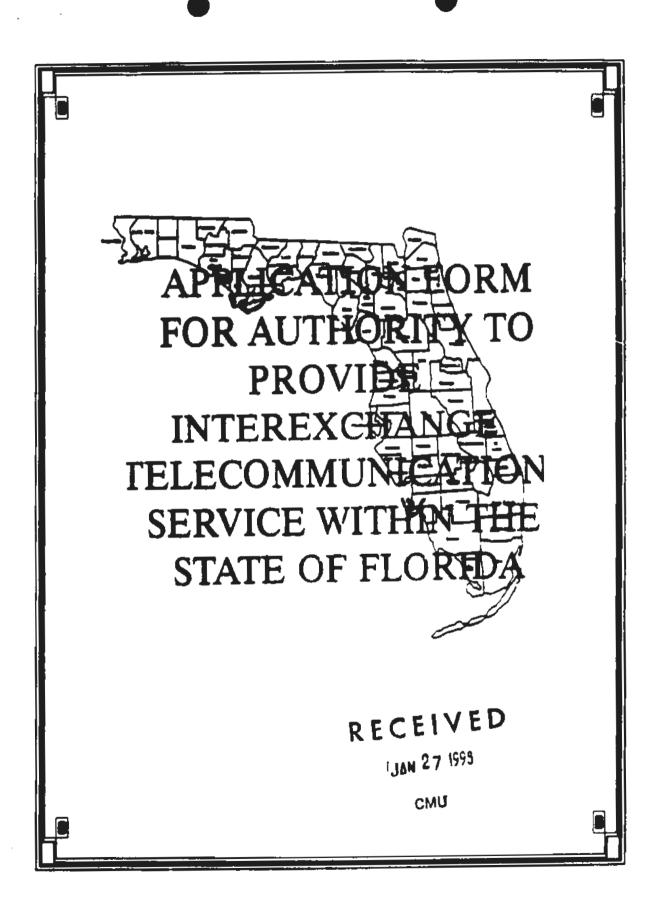
Attached is a corrected replacement application for Worldlink Long Distance Corp. This corrected application replaces the first 9 pages of the original application.

- ACK
- AFA _____
- APE _____
- CAF _____
- CMG
- CTR _____
- EA(_____
- LE . _____
- Gi _____
- fK
- SE.
- WA5
- ОТН _____

000007ENT KICHTER-DATE U2812 HAR-38



- 1. Select what type of business your company will be conducting M' (check all that apply):
 - () Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - () Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
 - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.



** FLORIDA PUBLIC SERVICE COMMISSION **

DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

APPLICATION FORM for AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

Instructions

A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).

B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.

C. Use a separate sheet for each answer which will not fit the allotted space.

D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Blvd., Gerald Gunter Building Tailahassee, Florida 32399-0850 (850) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd., Gerald Gunter Building Tallahassee, Florida 32399-0850 (850) 413-6251

- 1. Select what type of business your company will be conducting \mathbf{M}^{\bullet} (check all that apply):
 - () Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - () Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchiess Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
 - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for **M** (check one):

Original Authority (New company).

- () Approval of Transfer (To another certificated company).
- () Approval of Assignment of existing certificate (To an uncertificated company).
- () Approval for transfer of control (To another certificated company).
- 3. Name of corporation, partnership cooperative, joint venture or sole proprietorship:

WORLDLINK LONG DISTANCE CORP.

4. Name under which the applicant will do business (fictitious name, etc.):

WORLDLINK LONG DISTANCE CORP.

5. National address (including street name & number, post office box, city, state and zip code).

- 6. Florida address (including street name & number, post office box, city, state and zip code): Suite 300 M 400 Brickell Quenue MiGHi, FL 33131
- 7. Structure of organization;

() Individual	X Corporation
() Foreign Corporation	() Foreign Partnership
() General Partnership () Other,	() Limited Partnership

- 8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.
 - (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
 - (b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

- 9. If incorporated, please give:
 - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: <u>P9700077233</u>

(b) Name and address of the company's Florida registered agent.

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number:

(d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

NO

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NO

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
 - (a) The application; Ibis Caridad Lezcano 600 Brickell are 300 M Miami, FL 33131
 - (b) Official Point of Contact for the ongoing operations of the company;

SAME AS ABOUE.

(d) Complaints/Inquiries from customers;

SAANE AS ABOUR

- 11. List the states in which the applicant:
 - (a) Has operated as an interexchange carrier.

FIRST TIME APPLICANT

(b) Has applications pending to be certificated as an interexchange carrier.

NA

(c) Is certificated to operate as an interexchange carrier.

.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

nA

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

nlA

Has been involved in civil court proceedings with an **(f)** interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.



- 12. What services will the applicant offer to other certificated telephone companies:
 - () Facilities. () Operators. Billing and Collection. Sales. () Maintenance. () Other:
- 13. Do you have a marketing program?

Yes

- Will your marketing program: 14.
 - Pay commissions? ×

 - () Offer sales franchises?
 () Offer multi-level sales incentives?
 - Offer other sales incentives? ()

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

sales persons will be salaried based on commission commission will be a percentage from projected bill revenue,

16. Who will receive the bills for your service? If (Check all that apply)

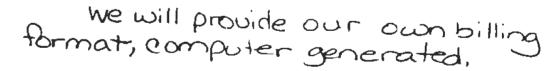
Residential customers.	Business customers.
() PATS providers.	() PATS station end-users.
() Hotels & motels.	() Hotel & motel guests.
() Universities.	() Univ. dormitory residents.
() Other: (specify)	·

17. Please provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes

(b) Name and address of the firm who will bill for your service.



18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies: The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

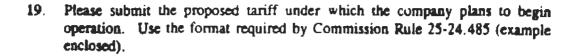
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should <u>affirm that the financial statements</u> are true and correct.

B. Managerial capability. I am a University of Florida Graduate with leadership experience with the C. Technical capability. I am knowledgeable in the Long Distance University. Industry because I have worked in the sales force for several Long distance companies. Also rough a companies with Lots of expense (i.e. Three or more years in the industry.)



- 20. The applicant will provide the following interexchange carrier services **G**^{*} (Check all that apply):
 - ____ MTS with distance sensitive per minute rates
 - ____ Method of access is FGA
 - ____ Method of access is FGB
 - ____ Method of access is FGD
 - ____ Method of access is 800

MTS with route specific rates per minute

- <u>Method of access is FGA</u>
- ____ Method of access is FGB
- ____ Method of access is FGD
- <u>Method of access is 800</u>
- ____ MTS with statewide flat rates per minute (i.e. not distance sensitive)
- ____ Method of access is FGA
- ____ Method of access is FGB
- ____ Method of access is FGD
- ____ Method of access is 800
- ____ MTS for pay telephone service providers
- ____ Block-of-time calling plan (Reach out Florida, Ring America, etc.).
- ____ 800 Service (Toll free)
- ____ WATS type service (Bulk or volume discount)
- ____ Method of access is via dedicated facilities
- ____ Method of access is via switched facilities
- Private Line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)

- _ Travel Service
- _____ Method of access is 950.
- _____ Method of access is 800.
- ____ 900 service
- Operator Services
- Available to presubscribed customers.
- Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.
- ____ Available to inmates

Services included are:

- <u>Station assistance</u>
- ____ Person to Person assistance
- ___ Directory assistance
- Operator verify and interrupt
- Conference Calling
- 21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).



22. ____ Other: