APPEARANCES:

wayne L. SCHIEFELBEIN, Gatlin, Schiefelbein and Cowdery, 3301 Thomasville Road, Suite 300, Tallahassee, Florida 32312, appearing on behalf of Chesapeake Utilities Corporation, Florida Division.

WENNETH A. HOFFMAN, Rutledge, Ecenia,
Underwood, Purnell and Hoffman, P. O. Box 511,
215 South Monroe Street, Suite 420, Tallahassee,
Florida 32302-0551, appearing on behalf of Florida
Public Utilities Company.

JOHN ROGER HOWE, Deputy Public Counsel,
Office of Public Counsel, 111 West Madison Street,
Room 812, Tallahassee, Florida 32399-1400, appearing
on behalf of the Citizens of the State of Florida.

william cochran Keating, IV, FPSC Division of Legal Services, 2540 Shumard Oak Boulevard,
Tallahassee, Florida, appearing on behalf of the Commission Staff.

1	INDEX	
2	MISCELLANEOUS	
3		
4	ITEM	PAGE NO.
*	CERTIFICATE OF REPORTER	89
5		
6		
_	WITNESSES	
7	NAME	PAGE NO.
8		
.	ANNE V. WOOD	10
9	Prefiled Direct Testimony Inserted Into the Record by Stipulation	10
10		
.,	RAYMOND A. DeMOINE Prefiled Direct Testimony Inserted	19
11	Into the Record by Stipulation	19
12		
	GEORGE BACHMAN Prefiled Direct Testimony Inserted	28
13	Into the Record by Stipulation	28
14		
	MARC L. SCHNETDERMANN	
15	Prefiled Direct Testimony Inserted Into the Record by Stipulation	33
16	Theo the Record by bespecton	
	BRIAN J. POWERS	
17	Prefiled Direct Testimony Inserted Into the Record by Stipulation	38
18	Theo the Record of Desparation	
	W. EDWARD ELLIOT	
19	Prefiled Direct Testimony Inserted Into the Record by Stipulation	42
20	Theo the Record by Scipulation	
	L. DEFRAIN	7000
21	Prefiled Direct Testimony Inserted Into the Record by Stipulation	63
22	Theo the Record by Stipulation	
	J. MELENDY	
23	Prefiled Direct Testimony Inserted Into the Record by Stipulation	70
24		
	STUART L. SHOAF	1979
25	Prefiled Direct Testimony Inserted Into the Record by Stipulation	80
l	Theo the Record by Scipulation	

1 2	EXHIBITS		
3	NUMBER	ID.	ADMTD.
4			
5			
-	1 AVW-1	86	86
6	2 AVW-2 3 RAD-1	86 86	86 86
7	3 RAD-1 4 GMB-3	86	86
- 1	5 E-1	86	86
8	6 E-2	86	86
	7 E-3	86	86
9	8 E-4	86	86
-	9 E-5	86	86
10	10 EE-1 and EE-2	86	86
	11 EE-1 revised	86	86
11	12 LD-1 composite	86	86
	13 LD-2 composite	86	86
12	14 JHM-2	86	86
	15 SLS-1	86	86
13	16 SLS-2	86	86
	17 SLS-3	86	86
14	18 SLS-4	86	86
	19 SLS-5	86	86
15	20 SLS-6	86	86
16	21 Schedules A-1 through 7 and A-1/R	87	87
17			
18			
19			
20			
21			
22			
23			
24			
25			

PROCEEDINGS

(Hearing convened at 9:30 a.m.)

COMMISSIONER CLARK: Let's call the hearing to order. We'll have the notice read.

MR. KEATING: Pursuant to notice issued

January 13th, 1998, this time and place have been set

for a hearing in Docket Nos. 980001-EI, fuel and

purchased power cost recovery clause and generating

performance incentive factor; Docket No. 980002-EG,

conservation cost recovery clause; Docket

No. 980003-GU, purchased gas adjustment true-up, and

Docket No. 980007-EI, environmental cost recovery

clause.

COMMISSIONER CLARK: We'll take appearances starting with you, Mr. Stone.

MR. STONE: Thank you, Commissioner. My name is Jeffrey A. Stone. I'm with the law firm Beggs & Lane, representing Gulf Power Company in Dockets 980001, 98002, and 980007.

MR. McGEE: James McGee, Post Office

Box 14042, St. Petersburg 33733, on behalf of Florida

Power Corporation in Docket 980001 and 0002.

MR. BEASLEY: I'm James D. Beasley with the law firm of Ausley & McMullen, P.O. Box 391,
Tallahassee, Florida 32302, and I'm here on behalf of

Tampa Electric Company in Dockets 980001, 2, and 7.

MR. HOFFMAN: Commissioner Clark, my name is Kenneth A. Hoffman of the law firm of Rutledge, Ecenia, Underwood, Purnell and Hoffman. Our address is P.O. Box 551, Tallahassee Florida 32302. I'm here this morning on behalf of Florida Public Utilities Company in Docket Nos. 980001, 0002, and 0003.

MR. SCHIEFELBEIN: Good morning,

Commissioners. Wayne Schiefelbein, Gatlin,

Schiefelbein & Cowdery, 3301 Thomasville Road,

Suite 300, Tallahassee 32312 appearing on behalf of

Chesapeake Utilities Corporation in the 02 and 03

dockets.

MR. CHILDS: Commissioners, my name is

Matthew Childs of the firm of Steel, Hector & Davis.

I'm appearing on behalf of Florida Power & Light

Company in the 01 and the 07 dockets.

MR. HOWE: Commissioners, I'm Roger Howe with the Office of Public Counsel, appearing on behalf of the citizens of the state of Florida in the 01, 02, 03 and 07 dockets.

MS. KAUFMAN: Vicki Gordon Kaufman of the law firm McWhirter, Reeves, McGlothlin, Davidson, Rief & Bakas. I'm appearing for the Florida
Industrial Power Users Group in the 01, 02 and 07

dockets.

MS. PAUGH: Leslie Paugh on behalf of Commission Staff in the 01 and 07 dockets.

MR. KEATING: Cochran Keating on behalf of Commission Staff in the 02 and 03 dockets.

for the record we yesterday had a phone call from

Ansley Watson who, I believe, represents People's Gas.

We indicated to him at that time that we didn't think

it was necessary for him to come to Tallahassee from

Tampa to attend this hearing because it appeared to us

that the testimony would be stipulated in and the

results stipulated. So he's been excused from this

hearing.

All right. Any other preliminary matters?

Ms. Paugh, do you want to sort of give us a road map
as to what we're going to do?

MS. PAUGH: Dockets 02, 03 and 07 are completely stipulated with the exception of the generic issue of annualization. It might be appropriate to take those dockets first so that those parties may be released, and then take up 01 last, which has outstanding issues.

COMMISSIONER CLARK: Joe, I know you've done this before, but for Commissioner Jacobs' benefit,

fortunately fuel adjustment and conservation cost recovery and environmental cost recovery, that we are usually able to work things out to the satisfaction of all parties; and what we do is stipulate the testimony into the record and then approve the stipulations that have been agreed to by all the parties.

What makes these cases different is that there has been a request to go to annual fuel adjustment proceedings. I had indicated, as prehearing officer, I thought that was an issue that should go to the full Commission.

What remains to be decided by the panel is, as I understand it, whether or not we should institute a six-month or nine-month adjustment for FP&L in anticipation of what the full Commission might do.

Have I characterized that correctly?

MS. PAUGH: That's correct. And with respect to all of the generic issues, there has been a ruling made to go to the full Commission, and a separate docket has been set up and it has been set for a workshop already.

would, would you walk me through the dockets you suggested? Was it 02, 03, and then 07.

MS. PAUGH: That's correct.

COMMISSIONER CLARK: All right. Let's walk through those and get the testimony into the record and approve the stipulations that were offered. COMMISSIONER CLARK: Moving now to 980003. MR. KEATING: Staff would recommend that the prefiled testimony of the witnesses listed on Page 5 of the prehearing order be moved into the record as though read. COMMISSIONER CLARK: That testimony will be moved into the record as though read.

1	Q.	Please state your name, occupation, and business address.	
2	A.	My name is Anne V. Wood. I am Accounting and Rates Manager of the Florida Division	'n
3		of Chesapeake Utilities Corporation. My business address is 1015 6th Street, N. W.	t.,
4		Winter Haven, Florida 33882	
5	Q.	Describe briefly your educational background and relevant professional background.	
6	A.	I have a Bachelor of Arts Degree in Business Administration/Accounting from Frankl	in
7		and Marshall College, Lancaster, Pennsylvania. I am also a licensed Certified Publ	ic
8		Accountant in New Jersey but am inactive at this time. I was employed by Chesapeal	ke
9		Utilities Corporation in March, 1988 as a Corporate Accountant. In September 198	9,
10		I was promoted to the position of Accounting Manager for the Florida Division.	In
11		January 1993, I also assumed the responsibilities of Rates Manager.	
12	Q.	What is the purpose of your testimony?	
13	A.	The purpose of my testimony is to discuss the Florida Division's calculation of	its
14		levelized purchased gas cost factors for the twelve-month period April 1998 through	gh
15		March 1999.	
16		Exhibits	
17	Q.	Would you please identify the Composite Exhibit which you are sponsoring with the	nis
18		testimony?	
19	Α.	Yes. As Composite Exhibit AVW-2, I am sponsoring the following schedules with	ith
20		respect to the April 1998 through March 1999 levelized purchased gas cost fact	or
21		projection:	
22		E-1 - PGA Calculation, Original Estimate for the Projected Period April 1999	В -
23		March 1999. (Total Company)	
24		E-1 - PGA Calculation, Original Estimate for the Projected Period April 1995	8 -
25		March 1999 (Allocated Firm)	

1		1 1 E-1 - PGA Calculation, Original Estimate for the Projected Period April 1998 -
2		March 1999 (Allocated Interruptible)
3		E-1/R - PGA Calculation, Revised Estimate for the Period April 1997 - March
4		1998 (Total Company)
5		E-1/R - PGA Calculation, Revised Estimate for the Period April 1997 - March
6		1998 (Allocated Firm)
7		E-1/R - PGA Calculation, Revised Estimate for the Period April 1997 - March
8		1998 (Allocated Interruptible)
9		E-2 - Calculation of True-up Amount for the Current Period April 1997 - March
10		1998
11		E-3 - Transportation Purchases for the Projected Period April 1998 - March 1999
12		E-4 - Calculation of True-up Amount, Projected Period April 1998 - March 1999
13		E-5 - Therm Sales and Customer Data for the Projected Period April 1998 -
14		March 1999
15	Q.	Were these schedules prepared under your direction and supervision?
16	A.	Yes, they were.
17		Revised Estimate April 1997 - March 1998
18	Q.	What is the revised estimate of total purchased gas costs for the period April 1997 -
19		March 1998?
20	A.	The revised projection of purchased gas cost for the current period is \$10,074,944.
21	Q.	What is the revised projection of gas revenue to be collected for the current period?
22	A.	As shown on Schedule E-2, the company estimates the total gas revenue to be collected

the current period's gas cost is estimated to be \$9,631,535.

during the period to be \$10,587,820. This amount includes a collection of prior period

undercollections in the amount of \$956,285. Therefore, the revenue collected to cover

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24

1	Q.	1 2 What is the revised true-up amount, including interest, estimated for the April 1997 -
2		March 1998 period?
3	A.	The company estimates the revised true-up, including interest, to be an undercollection
4		of \$442,997.
5		April 1998 - March 1999 Projection
6	Q.	How did you develop your projection of the Florida Division's cost of gas for the April
7		1998 - March 1999 period?
8	A.	Our first step was to estimate our supply requirements for each of the twelve months in
9		the period. Our projected supply requirements are based on our projected sales and
10		company use for each month. Once we develop our supply requirements, we can then
11		determine how these requirements will be met. In other words, we match our estimated
12		requirements with the gas supply that is available to us. All of our gas requirements will
13		be met utilizing our "FTS" (firm transportation service) contract entitlement for the
14		projected period of April 1998 - March 1999.
15	Q.	Please describe the general steps for mechanics of projecting the total cost of gas for the
16		April 1998 - March 1999 period.
17	A.	As shown on Schedule E-1 (Total Company) lines 1 - 11, the total cost of gas consists
18		of the cost of no-notice transportation service (NNTS) on FGT, the demand and
19		commodity costs of firm transportation service (FTS) on FGT, and the commodity cost
20		of gas estimated to be paid to our suppliers during the period.
21		The demand component of "NNTS" and "FTS" services (lines 2 and 5) is based

The demand component of "NNTS" and "FTS" services (lines 2 and 5) is based on the Florida Division's contract levels with FGT and an estimation of FGT's demand rates for these two services. The demand rates utilized for NNTS, FTS-1, and FTS-2 service for the period are the current rates in effect. During the period of April 1998 - March 1999, our "FTS" contract entitlement exceeds our monthly gas requirements.

Therefore, we will be paying demand charges in excess of the volumes actually transported for system supply. Whenever possible, the Florida Division will relinquish excess capacity in order to lower its gas cost to its ratepayers.

The commodity portions of transportation system supply are shown on Schedule E-1, lines 1 and 4. The commodity pipeline amount (line 1) is based on FGT's "FTS" commodity rate multiplied by the number of therms transported for system supply. The commodity rate utilized for the period is the current rate in effect.

The commodity other (line 4) is based on data shown on Schedule E-3 which details our projected direct supplier and/or producer purchases for the twelve-month period. We projected the "FTS" commodity cost on line 4 using a combination of analyses. We analyzed the 1996 and 1997 monthly prices of natural gas delivered to FGT by zone as reported in Inside FERC Gas Market Report. We also reviewed the recent NYMEX postings for the period January 1998 through March 1999. We developed our monthly index price of gas using the above data and allowing for seasonal trends and current market pricing. To this average, we added our suppliers' estimated margin and compressor fuel.

Q. How did you project total firm and interruptible sales?

- A. Firm sales were projected based on historical averages in each firm rate class. The interruptible sales projection was based on a combination of a survey method (i.e., talking with the customer), historical consumption and management judgment. These projected therm sales are found on Schedule E-1, line 27. Company use volumes are shown on line 26.
- 23 Q. How did you project company use volumes?
- A. Company use volumes were estimated based on our current level of compressed natural
 gas usage by company vehicles.

1	Q.	Based on the projected total cost of gaz and projected sales, what is the system-wide
2		average cost per therm for the twelve-month period ended March 1999?
3	A.	This figure is shown on Schedule E-1 (Total Company), line 40, and is 35.080 cents per
4		therm. To arrive at the total PGA factor, the 35.080 cents per therm is adjusted for the
5		estimated total true-up through March 1998 (shown on Schedule E-4) and for revenue-
ó		related taxes.
7	Q.	What is the system-wide projected PGA factor for the period April 1998 - March 1999?
8	A.	The projected system-wide PGA factor for the period is 35.586 cents per therm.
9	Q.	The estimated total true-up for the twelve months ended March 1998 as calculated on
10		Schedule E-4 is included in the projected PGA factor for the period April 1998 - March
11		1999. Please explain how it was calculated.
12	A.	The final true-up amount for the period April 1996 - March 1997 is added to the
13		estimated end of period net true-up for April 1997 - March 1998. The April 1997 -
14		March 1998 estimated true-up is based on eight months' actual data plus four months'
15		projected data.
16	Q.	What is the impact of the total true-up for the twelve months ended March 31, 1998 on
17		the projected PGA factor for the April 1998 - March 1999 period?
18	A.	The projected true-up as of March 31, 1998 is an overrecovery of \$44,555 (Schedule E-
19		4). Dividing the overrecovery by the April 1998 - March 1999 projected therm sales of
20		27,707,637 results in a refund of .161 cents per therm to be included in the proposed
21		PGA factor.
22	Q.	What is the maximum levelized purchased gas factor (cap) that you are proposing for the
23		April 1998 - March 1999 period?
24	A.	The maximum levelized purchased gas factor (cap) that we are proposing for the period
25		is 41.823 cents per therm. This factor represents the projected firm "winter" average

cost of gas, plus the true-up and taxes. Allocation of demand and commodity costs between firm and interruptible rate classes results in projected PGA factors for the twelve-month period, including true-up and taxes, of 38.372 cents per therm and 30.958 cents per therm for firm and interruptible classes, respectively, for the period. However, since the Company historically has experienced higher gas costs during the winter months, the Company has calculated a firm "winter" average cost of gas for the months of October 1998 through March 1999 for the purposes of establishing the maximum levelized purchased gas cost factor (cap). This methodology will allow us to minimize large underrecoveries during the winter moths, but allow us to flex downward in the summer months in order to match current market conditions and manage overrecoveries as well.

- 12 Q. Does this conclude your testimony?
- 13 A. Yes, it does.

A-2 - Calculation of True-up and Interest Provision - October 1996 through September

Supporting Detail - October 1996 through September 1997.

25 1997.

22

1		A-3 - Transportation Purchases - October 1996 through September 1997.
2		A-4 - Transportation System Supply - October 1996 through September 1997.
3		A-5 - Therm Sales and Customer Data - October 1996 through September 1997.
4		A-6 - Conversion Factor Calculation - October 1996 through September 1997.
5		A-7 - Final Fuel Over/Under Recovery - April 1996 through March 1997.
6		Also attached are the individual PGA filings for the months of October 1996 through
7		September 1997.
8	Q.	Were these schedules prepared under your direction and supervision?
9	A.	Yes, they were.
10		Final True-Up April 1996 - March 1997
11	Q.	What were total therm sales for the period April 1996 through March 1997?
12	A.	Total therm sales subject to the PGA were 36,675,344 therms.
13	Q.	What were total therm purchases for the period April 1996 through March 1997?
14	A.	Total therm purchases were 33,921,230 therms.
15	Q.	What was the cost of gas to be recovered through the PGA for the period April 1996
16		through March 1997?
17	A.	The cost of gas purchased for the period was \$12,057,530.
18	Q.	What was the amount of gas revenue collected for the period April 1996 through March
19		1997?
20	A.	The amount of gas revenue collected to cover the cost of gas was \$11,708,915.
21	Q.	What is the total true-up provision for the period April 1996 through March 1977?
22	A.	The total true-up provision, including interest, is an underrecovery of \$328,249 for the

in the April 1997 through March 1998 PGA factor calculation?

23

24

Q.

- 1 A. The amount of estimated true-up for the period April 1996 through March 1997 included
 2 in the April 1997 through March 1998 PGA factor calculation was an underrecovery of
 3 \$815,801.
- Q. What is the final over/underrecovery for the April 1996 through March 1997 period to be included in the April 1998 through March 1999 projection?
- A. The final overrecovery for the April 1996 through March 1997 period to be included in
 the April 1998 through March 1999 projection is \$487,552.
- 8 Q. Does this conclude your testimony?
- 9 A. Yes, it does.

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION				
2		PREPARED DIRECT TESTIMONY				
3		OF				
4		RAYMOND A. DEMOINE				
5						
6	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.				
7	A.	My name is Raymond A. DeMoine. My business address is One				
8		Elizabethtown Plaza, Union, New Jersey 07083.				
9	Q.	BY WHOM ARE YOU EMPLOYED, AND IN WHAT CAPACITY.				
10	A.	I am currently employed as Director of Rates and Regulatory Affairs for				
11		NUI Corporation which includes the Florida operating division, City				
12		Gas Company of Florida.				
13	Q.	PLEASE DESCRIBE YOUR PRIOR UTILITY RELATED				
14		EXPERIENCE.				
15	A.	Upon graduation from Rider College in 1983, I was employed by the				
16		State of New Jersey as an Auditor/Investigator with the Division of				
17		Criminal Justice. I audited various types of business entities, primarily				
18		for the detection of fraud. In December, 1986, I accepted a				
19		professional staff position with the certified public accounting firm of				
20		Arthur Young (now Ernst and Young), a worldwide accounting and				
21		consulting firm. My experience with this public accounting firm				
22		included auditing and consulting engagements on a variety of entities				
23		and exposure to varied accounting systems.				

In July, 1989, I was hired as Administrator of External Reporting by Elizabethtown Gas Company. In that role, I was responsible for ...e coordination of the Accounting Department's efforts in all regulatory proceedings.

In March, 1995, I was promoted to Manager of Regulatory
Affairs in the Company's Rate Department. In July, 1995, I assumed
additional responsibility as Manager of Rates and Regulatory Affairs.

In November, 1996, I was promoted to Director of Rates and
Regulatory Affairs.

10 Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.

A.

A.

I received a Bachelor of Science in Commerce degree, with a major in Accounting, from Rider College in June, 1983. In June, 1990, I received a Master of Business Administration degree from Rider College. I am a Certified Public Accountant in the State of New Jersey, a member of the American Institute of Certified Public Accountants, and a member of the New Jersey State Society of Certified Public Accountants.

Q. MR. DeMOINE, WHAT IS THE PURPOSE OF YOUR TESTIMONY?

The purpose of my testimony is to present the revised estimate of the Company's projection of gas costs for the period April 1997 through March 1998. I will describe, generally, the Company's projection of gas costs and the development of the maximum rate to be charged to customers for the period April 1998 through March 1999.

1 Q. HAS THE COMPANY PREPARED THE FORMS AS PRESCRIBED

2 BY THE COMMISSION FOR THIS PURPOSE?

- 3 A. Yes. The forms prescribed by the Commission are being filed at this
- 4 time. Copies are attached to my testimony.

5 Q. CAN YOU EXPLAIN THE PROJECTION METHODOLOGY?

- 6 A. Yes. Under this methodology, which was adopted by Order No. PSC-
- 7 93-0708-FOF-GU of this Commission on May 10, 1993, gas
- 8 companies are to project their gas costs each twelve months for the
- 9 ensuing twelve month period ending in March. A per therm rate is
- 10 developed for the weighted average cost of gas (WACOG). This rate,
- 11 based on the average of the winter and summer seasons, would lead
- 12 to over or under-recoveries of gas costs in the two seasons. This
- 13 problem is mitigated by establishing a maximum levelized purchased
- 14 gas factor based on the Company's expected winter cost of gas.
- 15 thereby eliminating a large under-recovery in that season. The
- 16 Company is then able to flex downward in the summer in order to
- 17 match market conditions and eliminate the potential for a large over-
- 18 recovery for the remainder of the period.

19 Q. WHAT IF THE ACTUAL COST EXCEEDS THE MAXIMUM RATE AS

20 PROJECTED?

- 21 A. If re-projected gas costs for the remaining period exceed projected
- 22 recoveries by at least 10% for the twelve month period, a mid-course
- 23 correction may formally be requested by the Company.

1	Q.	WHAT HAPPENS TO THE DIFFERENCES THAT RESULT FROM
2		MISESTIMATES, THAT IS, THE MISMATCHES BETWEEN
3		ESTIMATED AND ACTUAL COSTS?
4	A.	The forms take this into consideration. Form E-2 calculates the
5		projected differences using estimated figures, and form E-4 calculates
6		the final true-up using actual figures. These differences are flowed
7		back to customers through the true-up factor included in gas costs
8		billed in the subsequent twelve month period.
9	Q.	ARE ANY FGT RATE CHANGES PROPOSED WHICH ARE
10		REFLECTED IN THIS FILING?
11	A.	No.
12	Q.	CAN YOU SUMMARIZE THE CONTENTS OF THE SCHEDULES
13		SUBMITTED AS PART OF THIS FILING?
14	A.	Yes. For the projected period, April 1998 through March 1999, we
15		estimate the gas purchases for resale will be 76,636,040 therms at a
16		total cost of \$33,191,077, with a resulting WACOG of 43.310 cents per
17		therm (before the application of the true-up factor and the regulatory
18		assessment fee). The difference between the estimated actual and
19		actual true-up for the prior period, April 1996 through March 1997, is
20		an over-recovery of \$1,589,426. The projected true-up for the current
21		period . April 1997 through March 1998 is an under-recovery of

\$1,636,421. The total true-up as shown on Schedule E-4 is an under-

recovery of \$46,995 for a true-up factor of 0.061 cents per therm that

22

would be applied during the projected period. This true-up factor increases the gas cost factor during the April 1998 through March 1999 period to 43.371 cents per therm (before the regulatory assessment fee). With the regulatory assessment fee added, the PGA factor is 43.534 cents per therm based on the average of the winter and summer seasons. City Gas, however, has chosen to establish a maximum levelized purchased gas factor based on the Company's expected winter cost of gas as follows:

Winter Average

10	Total Cost (Line 11)	\$19,736,988		
11	Total Therm Sales (Line 27)	42,017,890		
12	(11/27)	\$0.46973		
13	True-up	\$0.00061		
14	Before Regulatory Assessment	\$0.47034		
15	Revenue Tax Factor	1.00376		
16	Purchased Gas Factor	\$0.47211		
17	As shown above, the maximum levelize	ed purchased gas factor based		
18	on the Company's expected winter co	est of gas is 47.034 cents per		

22 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

April 1998 through March 1999.

23 A. Yes, it does.

therm before the regulatory assessment fee. This is the maximum

gas cost factor that City Gas may charge its customers for the period

1		
2		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
3		DIRECT TESTIMONY OF
4		RAYMOND A. DeMOINE
5		ON BEHALF OF CITY GAS COMPANY OF FLORIDA
6		(A DIVISION OF NUI CORPORATION)
7		DOCKET NC. 970003-GU
8		
9	PLE	ASE STATE YOUR NAME AND BUSINESS ADDRESS:
10	A.	My name is Raymond A. DeMoine. My business address is NUI Corporation,
11		One Elizabethtown Plaza, Union, New Jersey 07083.
12 13 14	Q.	BY WHOM ARE YOUR EMPLOYED AND IN WHAT CAPACITY?
15	A.	I am employed by NUI Corporation ("NUI") as Director, Rates and Regulatory
16		Affairs. City Gas Company of Florida ("City Gas" or "the Company") is an
17		operating division of NUI Corporation.
18	Q.	BRIEFLY STATE YOUR EDUCATIONAL BACKGROUND AND
20		EMPLOYMENT EXPERIENCE.
21		
22	A.	I received a Bachelor of Science in Commerce degree, with a major in
23		Accounting, from Rider College in June 1983. In June of 1990, I received a
24		Master of Business Administration degree from Rider College. I am a Certified
25		Public Accountant in the State of New Jersey, and a member of the American
26		Institute of Certified Public Accountants and the New Jersey Society of Certified
27		Public Accountants.
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Upon graduation from Rider College in 1983, I was employed by the State of New Jersey as an Auditor/Investigator with the Division of Criminal Justice. I audited various types of business entities, primarily for the detection of fraud. In December of 1986, I accepted a professional staff position with the Certified Public Accounting Firm of Arthur Young (currently Ernst and Young), a worldwide accounting and consulting firm. My experience with this public accounting firm included auditing and consulting engagements on a variety of entities and exposure to various accounting systems.

In July 1989, I was hired as Administrator of External Reporting by Elizabethtown Gas Company, NUI's New Jersey Division. In that role, I was responsible for the coordination of the Accounting Department's efforts in all regulatory filings.

In August 1993, I was assigned to NUI's Florida Division, City Gas Company of Florida to coordinate the analysis, filing and prosecution of its 1994 base rate case. In March 1995, I was promoted to Manager of Regulatory Affairs. In July 1995, I assumed a supervisory roll for all rate and regulatory matters in Elizabethtown's Rate Department.

On October 1, 1995, NUI centralized certain functions, which included the utility rate and pricing function. Therefore, I now have responsibility for the rate and pricing function in each of NUI's utility jurisdictions. In November 1996, I was promoted to Director of Rates and Regulatory Affairs.

Q. PLEASE EXPLAIN THE PURPOSE OF YOUR TESTIMONY

25 A. The purpose of my testimony is to present the comparison of Actual versus
26 Original estimate of the purchased gas adjustment cost recovery factory and true27 up provision for the period April, 1996 through March, 1997 for City Gas.

Q. HAS THE COMPANY PREPARED THE FORMS PRESCRIBED BY THIS COMMISSION FOR THIS PURPOSE?

1	A.	Yes. The forms prescribed by the Commission, Schedules A-1 through A-o for
2		the months of April 1996 through March 1997, Schedule A-7 is attached to my
3		testimony.
4		
5	Q.	HAS CITY GAS PREPARED A SCHEDULE WHICH SHOWS THE
6		ACTUAL GAS COSTS ASSOCIATED WITH THE GAS ADJUSTMENT
7		COST RECOVERY FACTOR?
8		
9	A.	Yes. City Gas prepared Schedule A-7, attached, which describes the total fuel
10		cost for the period in question, recovery of such cost from ratepayers through the
11		Gas Adjustment Cost Recovery Factor, and remaining over or under-recovery of
12		gas cost.
13		
14	Q.	WHAT WAS THE TOTAL GAS COST INCURRED BY THE COMPANY
15		DURING THE TWELVE MONTHS ENDED MARCH 31, 1997?
16		
17	A.	As shown on Schedule A-7, Line 1, the total cost of gas for the twelve months
18		ended March 31, 1997 is \$33,831,528.
19		
20	Q.	WHAT WAS THE TOTAL AMOUNT OF GAS COST RECOVERED BY
21		THE COMPANY DURING THE TWELVE MONTHS ENDED
22		MARCH 31, 1997?
23		
24	A.	The Company recovered \$32,183,473.
25		
26	Q.	WHAT IS THE COMPANY'S ACTUAL TRUE-UP FOR THE TWELVE
27		MONTHS ENDED MARCH 31, 1997?
28		
29	A.	The actual true-up amount, including interest, is an under-recovery of \$1,701,469.
30		

1	Q.	CAN YOU EXPLAIN HOW YOU ARRIVED AT THAT AMOUNT OF
2		UNDER-RECOVERY?
3		
4	A.	Yes. As shown on Schedule A-7, the total fuel revenues for the period are
5		\$32,183,473 and the total fuel cost is \$33,831,528. The difference between the
6		fuel cost and fuel recoveries is an under-recovery of \$1,648,055. The interest
7		provision for the period an under-recovery of \$53,414. The sum of these two
8		under-recoveries is \$1,701,469.
9		
10	Q.	WHAT IS THE FINAL OVER/UNDER RECOVERY FOR THE APRIL
11		1996 THROUGH MARCH 1997 PERIOD TO BE INCLUDED IN THE 1998
12		-1999 PROJECTION?
13		
14	A.	The final over recovery for the period of April 1996 through March 1997 to be
15		included in the 1998 - 1999 projection is \$1,589,426.
16		
17	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
18		
19	A.	Yes.
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION DOCKET NO. 970003-GU DETERMINATION OF PURCHASED GAS/COST RECOVERY FACTOR

Direct Testimony of George Bachman On Pehalf of Florida Public Utilities Company

1	Q.	Please state your name and business address.
2	A.	George Bachman, 401 South Dixie Highway, West Palm Beach, FL 33401.
3	Q.	By whom are you employed and in what capacity?
4	A.	I am employed by Florida Public Utilities Company as the Director of
5		Accounting.
6	Q.	What is the purpose of your testimony at this time?
7	A.	To advise the Commission of the actual over/under recovery of the Purchased Gas
8		Adjustment for the period April 1, 1996 through March 31, 1997. As compared to
9		the true-up amount previously reported for that period which was based on eight
10		months actual and four months estimated.
11	Q.	Please state the actual amount of over/under recovery of the Purchased Gas
12		Adjustment for April 1, 1996 through March 31, 1997.
13	Α.	The Company over-recovered \$521,524 during April 1996 through March 1997.
14		This amount is substantiated on Schedules A-2 and A-7.
15	Q.	How does this amount compare with the estimated true-up amount which was
16		allowed by the Commission during the February 1997 hearing?
17	A.	We had estimated an under-recovery of \$41,418 as of March 1997.

- 1 Q. Have you prepared any exhibits at this time?
- 2 A. We prepared and pre-filed Schedules A-1, A-1 Supplement, A-2, A-3, A-4, A-5,
- 3 A-6, and A-7.
- 4 Q. Does this conclude your testimony?
- 5 A. Yes

6

- 7 GMB-PGA-11-97.TEST
- 8 disk PGA 12/96

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION DOCKET NO. 980003-GU DETERMINATION OF PURCHASED GAS/COST RECOVERY FACTOR

Direct Testimony of George Bachman C., Behalf of Florida Public Utilities Company

se state your name and business address.

•	Q.	These states four times the second
2	A.	George Bachman, 401 South Dixie Highway, West Palm Beach, FL 33401.
3	Q.	By whom are you employed?
4	A.	I am employed by Florida Public Utilities Company.
5	Q.	Have you previously testified in this Docket?
6	A.	Yes.
7	Q.	What is the purpose of your testimony at this time?
8	A.	I will summarize our projected gas recoveries computations which are contained
9		in composite exhibit GMB-3 which supports the April 1998 - March 1999
10		projected purchased gas adjustments for our consolidated gas division. In
11		addition, I will advise the Commission of the projected differences between the
12		revenues collected and the purchased gas costs allowed in developing the
13		levelized purchased gas adjustment for the periods April 1996 - March 1997 and
14		April 1997 - March 1998. From these two periods I will establish a "true-up"
15	*	amount to be collected or refunded during April 1998 - March 1999.
16	Q.	Were the schedules filed by your Company completed under your direction?
17	A.	Yes.

1 Q. Which of the staff's set of schedules has your Company completed and filed? We have prepared and previously filed True-Up Schedules A-1, A-2, A-3, A-4, A-2 5, A-6, and A-7 in addition to filing composite exhibit GMB-3 which contains 3 Schedules E1, E1/R, E2, and E3, E4 and E5 for our consolidated gas division. 4 These schedules support the calculation of the purchased gas adjustment factors 5 6 for April 1998 - March 1999. Have the April 1997 - March 1998 projections been revised? 7 Q. Yes. The revisions for December 1997 - March 1998 are shown on Schedule 8 A. 9 E1/R Does this conclude your testimony? 10 O. 11 A. Yes. PURCHASED GAS ADJUSTMENT ISSUES 12 What is the appropriate final purchased gas adjustment true-up 13 ISSUE 1: amount for the period April 1996 through March 1997? 14 COMPANY POSITION: The final purchased gas adjustment true-up amount 15 for the period April 1996 - March 1997 is an over-recovery of \$562,942. 16 What is the estimated purchased gas adjustment true-up amount for 17 ISSUE 2: the period April 1997 through March 1998? 18 COMPANY POSITION: We have estimated that we will have under-19 recovered \$420,363 for the period April 1997 - March 1998. 20 What is the total purchased gas adjustment true-up amount to be 21

refunded during the period April 1998 through March 1999?

1	COMPANY POSITION: The total net over-recovery to be refunded during
2	the period April 1998 - March 1999 is \$142,590.
3	ISSUE 4: What is the appropriate levelized purchased gas adjustment
4	recovery (cap) factor for the period April 1998 through March 10007
5	COMPANY POSITION: The Purchased Gas Cost Recovery Factor will be a
6	maximum of \$49.293¢ per therm.
7	ISSUE 5: What should be the effective date of the new purchased gas
8	adjustment charge for billing purposes?
9	COMPANY POSITION: The factor should be effective for all meter readings
0	on or after April 1, 1998, beginning with the first or applicable billing cycle for
1	the period April 1998 - March 1999.
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6 7 8	GMB-PGA-2-98.TEST disk PGA 12/96

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION DOCKET NO. 980003-GU DETERMINATION OF PURCHASED GAS/COST RECOVERY FACTOR

Direct Testimony of Marc L. Schneidermann on Behalf of Florida Public Utilities Company

1	Q.	Please state your name and business address.
2	Α.	Marc L. Schneidermann, 401 South Dixie Highway,
3		West Palm Beach, FL 33402.
4	Q.	By whom are you employed and in what capacity?
5	Α.	I am employed by Florida Public Utilities Company
6		(FPU) as the Manager of Engineering and Gas Supply.
7	Q.	How long have you been employed by FPU?
8	A.	Since February 1989.
9	Q.	Have you previously testified before this
10		Commission?
11	Α.	Yes, I testified in each of the Company's Purchased
12		Gas Cost Recovery Dockets dating back to Docket
13		Number 910003-GU, as well as Docket Numbers 940620-
14		GU and 900151-GU, the Company's last two (2)
15		filings for rate relief for its gas operations.
16	Q.	What are the subject matters of your testimony in
17		this proceeding?
18	Α.	My testimony will relate to three specific matters:
19		forecasts of gas sales, forecasts of the pipeline
20		charges and commodity costs of gas to be purchased

- by the Company and the revisions to the original
 December 1997 through March 1998 projections.
- Q. What is the projection period for this filing?
- A. The projection period starts on April 1, 1998 and ends on March 31, 1999.
- Q. Please generally describe how the forecasts of gas sales were developed for the projection period.
- Florida Public Utilities developed its gas sales 8 A. projections based on a January 1993 through July 9 The Company compiled a 1997 study period. 10 database, sorted by rate classifications, which 11 consisted of the historical monthly customer 12 consumption and the historical monthly customer 13 counts experienced during the study period. 14 Detailed analyses were performed on the database. 15 From these data, projections of customer counts 16 17 were constructed by applying the historical average monthly rates of customer growth to the actual July 18 1997 customer count. July 1997 is set as a pivot 19 point to ensure consistency between this filing and 20 the Company's budget preparation procedures. The 21 historical average monthly consumption per 22 customer, by rate classification, was computed as 23 part of this study. The product of the projected 24 monthly customer count and historical average 25 monthly consumption, by rate classification, 26

projection of 1 yielded the Company's Minor adjustments were made by the 2 requirements. Company's Marketing Department for variations in 3 growth which were not adequately represented by 4 historical trends. Gas requirements for company 5 use were based on historical factors developed by 6 the Company's Accounting Department. 7 projections were compiled and sorted to determine 8 the total projected sales to the traditional non-9 10 transportation firm and the interruptible classes of customers for the twelve month period of this 11 12 filing.

Q. Please describe how the forecasts of pipeline charges and commodity costs of gas were developed for the projection period.

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A. The purchases for the gas cost projection model were based on using Marketing's projection of sales. Florida Gas Transmission Company's (FGT) FTS-1, FTS-2, NNTS-1 and ITS-1 effective charges (including surcharges) and fuel rates, at the time the projections were made, were used for the entire projection period. The expected cost of natural gas purchased by FPU and delivered to FGT, for transportation to the Company and for FGT's 3.05% fuel use, during the projection period was developed using the highest monthly New York

- Mercantile Exchange (NYMEX) natural gas futures 1 closing prices for like months since June 1992, 2 inflated by 25% due to pricing volatility. 3 forecasts of the commodity cost of gas also takes 4 5 into account the average basis differential between 6 the NYMEX projection and historic cash markets as 7 well as premiums and discounts, by zone, for term gas supplies. 8
 - Q. Please describe how the forecasts of the weighted average costs of gas were developed for the projection period.

9

10

11

A. FPU's sales to traditional non-transportation firm 12 and interruptible customers were allocated all of 13 14 the monthly pipeline demand costs and were 15 allocated all of the projected pipeline and 16 supplier commodity costs. The sum of these costs were divided by the projected sales level to said 17 customers resulting in the projected weighted 18 for traditional nonof gas 19 average cost 20 transportation firm customers and interruptible customers and ultimately the Purchased Gas Cost 21 22 Recovery Factor (PGCRF) shown on Schedule E-1. 23 Capacity shortfalls, if any, would be satisfied 24 with the most economic dispatch combination of 25 acquired capacity relinquished by another FGT 26 shipper and/or gas and capacity repackaged and

1		delivered by another FGT capacity holder.
2		Obviously, if other services become available and
3		it is more economic to dispatch supplies under
4		those services, the Company will utilize those
5		services as part of its portfolio.
6	Q.	Why was the December 1997 through March 1998
7		original projections revised?
8	Α.	The gas costs for this period were re-projected
9		based on the latest available gas pricing
10		information. This will enable the Company's re-
11		projections to be even closer to the market than
12		the original projections.
13	Q.	Does this conclude your prepared direct testimony?
14	A.	Yes.
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- 1 Q. Please state your name, business address, by whom you are employed and in
- 2 what capacity.
- 3 A. My name is Brian J. Powers and my business address is 16600 S.W. Warfield
- 4 Blvd., Indiantown, Florida 34956. I am employed by Indiantown Gas Company
- 5 in the capacity of General Manager.
- 6 Q. What are your responsibilities in that position?
- 7 A. I am responsible for the general operation of the company including:
- 8 rates, regulatory matters, budget preparation, pension plan, gas
- 9 management, E.D.P., safety compliance, construction, and service
- 10 department.
- 11 Q. What is the purpose of your testimony?
- 12 A. To briefly discuss the final true-up for the period April 96 March 97.
- 13 Q. What were the total therm sales for the period April 96 March 977
- 14 A. Total therm sales were 11,211,663 therms.
- 15 Q. What were the total therm purchases for the period April 96 March 97?
- 16 A. Total therm purchases were 10,831,070 therms.
- 17 Q. What was the cost of gas to be recovered through the PGA for the period
- 18 April 96 March 97?
- 19 A. The total actual fuel cost for the period April 96 March 97 was
- 20 \$3,529,998.
- 21 Q. What was the total amount collected for the period April 96 March 97?
- 22 A. The total actual fuel revenue was \$3,634,500.
- 23 Q. What is the total true-up provision for the period April 96 March 97?
- 24 A. The total true-up provision, including interest, is an overrecovery of
- 25 \$105,317.

1	Q.	What is the amount of estimated true-up for the period April 96 - March 97
2		included in the March 98 projection calculation?
3	A.	The total estimated true-up was a \$108,520 overrecovery.
4	Q.	What is the final over/underrecovery for the period April 96 - March 977
5	A	The final underrecovery for the period April 96 - March 97 is \$3,203
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INDIANTOWN CAS COMPANY DOCKET NO. 980703-GU

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		DIRECT TESTIMONY
3		OF
4		BRIAN J. POWER®
5		40
6	Q.	Please state your name, business address, by whom you are
7		employed, and in what capacity.
8		
9	A.	My name is Brian J. Powers and my business address is 16600 S.W.
10		Warfield Blvd., Indiantown, Florida 34956. I am General Manager
11		of Indiantown Gas Company.
12		
13	Q.	What are your responsibilities in that position?
14	Α.	I am responsible for the general operation of the company
15		including: rates, regulatory matters, budget preparation, gas
16		management, E.D.P., billing and service department.
17	Q.	What is the purpose of your testimony.
18	A.	To briefly summarize the projected levelized maximum purchased gas
19		cost recovery factor (LPGCR) calculations for the period April
20		1998 through March 1999.
21	Q.	Have you prepared any exhibits in conjunction with your testimony?
22	A.	Yes. Schedules E-1, E-2, E-3, E-4 and E-5 were filed on
23		January 9, 1998.
24		

1		
2	Q.	Please explain the calculation for the total true-up amount to be
3		collected or refunded during the April 1998 through March 1999
4		period.
5	A.	We have projected that at the end of March 1998, based on eight
6		months actual, we will have under-recovered \$46,102 for the
7		April 1997 through March 1998 period. Also at the end of
8		March 1998, we will have under-recovered \$3,202 for the
9		April 1996 through March 1997 period. The total net under-
10		recovery to be collected during the April 1998 through March
11		1999 period is \$49,304. Based on estimated sales for the period
12		April 1998 through March 1999, it will be necessary to add
13		.0984 cents per therm to collect this under-recovery. See Schedule
14		E-4 for details of this computation.
15	Q.	What (LPCGR) Factor does Indiantown Gas Company seek approval
16		through its petition for the period April 1, 1998 through
17		March 31, 19997
18	A.	\$0.38026 per therm.
19	Q.	Does t' conclude your testimony?
20	A.	Yes
21		
22		
23		
24		

- Q. Please state your name and business address.
- 2 A. My name is W. Edward Elliott. My business address
- 3- is 702 N. Franklin Street, Tampa, Florida 33602.
- Q. By whom are you employed and in what capacity?
- 5 A. I am Manager o. Gas Accounting for Tampa Electric
- 6 Company d/b/a Peoples Gas System ("Peoples").
- Q. Please summarize your educational background and
- 8 professional qualifications.
- 9 A. I graduated from the University of South Florida in
- 10 1972 with the degree of Bachelor of Arts in
- 11 Accounting. I have over 9 years of experience in
- 12 the utility field.
- 13 Q. What are your primary responsibilities in your
- 14 present position with Peoples?
- 15 A. As Manager of Gas Accounting, I am responsible for
- 16 recording the Company's cost of gas.
- 17 Q. Have you previously testified in regulatory
- 18 proceedings?
- 19 A. No.
- 20 Q. Have you prepared or caused to be prepared certain
- 21 schedules for use in this proceeding?
- 22 A. Yes. As Composite Exhibit EE-1, I prepared the
- 23 following schedules with respect to the final true-
- 24 up for the period April 1996 through March
- 25 1997:

A-1 -- Comparison of actual versus original 1 estimate of the purchased gas adjustment cost 2 recovery factor; 3. A-1 Supporting Detail -- Purchased gas 5 adjustment cost recovery clause calculation; 6 A-2 -- Calculation of true-up and interest 7 provision; A-3 -- Transportation purchases - system 8 9 supply and end use; A-4 -- Transportation system supply; 10 11 A-5 -- Therm sales and customer data; 12 A-6 -- Conversion factor calculation; and 13 A-7 -- Final fuel over/(under) recovery. 14 referenced schedules The comprising Composite Exhibit EE-1 include data for Peoples' 15 16 entire system, except systems under the former West 17 Florida Natural Gas Co. 18 0. Were these schedules prepared under your direction 19 and supervision? 20 Α. Yes. 21 What was Peoples' cost of gas to be recovered 0. 22 through the PGA clause for the period April 1996 through March 1997? 23 24 As shown on Schedule A-7, p. 8 of 85 in EE-1, the A. 25 cost of gas purchased, adjusted for company use,

- was \$113,272,914.
- Q. What was the amount of gas revenue collected for
- 3 the period April 1996 through March 1997?
- 4 A. The amount of gas revenue collected to cover the
- 5 cost of gas was \$110,5°1,182.
- Q. What was the final true-up amount for the period
- 7 April 1996 through March 1997?
- 8 A. The final true-up amount for the period, including
- 9 interest and including adjustments of \$544,582 for
- 10 April 1996, \$29,578 for May 1996, \$109,893 for July
- 11 1996, and \$15,512 for February 1997, is an
- 12 underrecovery of \$1,908,392.
- Q. Is this amount net of the estimated true-up for the
- 14 period April 1996 through March 1997, which is
- included in the April 1997 through March 1998 PGA
- 16 factor calculation?
- 17 A. No. The final true-up net of the estimated true-up
- for the period April 1996 through March 1997 is an
- 19 underrecovery of \$3,808,090.
- 20 Q. Is this the final underrecovery amount to be
- 21 included in the April 1998 through March 1999
- 22 projection?
- 23 A. Yes.
- Q. Does this conclude your testimony?
- 25 A. Yes.

- Q. Please state your name and business address.
- 2 A. My name is W. Edward Elliott. My business address
- 3 is 702 N. Franklin Street, Tampa, Florida 33602.
- Q. By whom are you employed and in what capacity?
- 5 A. I am Manager of Gas Accounting for Tampa Electric
- 6 Company d/b/a Peoples Gas System for the former
- 7 West Florida Natural Gas Co.
- 8 Q. Please summarize your educational background and
- 9 professional qualifications.
- 10 A. I graduated from the University of South Florida in
- 11 1972 with the degree of Bachelor of Arts in
- 12 Accounting. I have over 9 years of experience in
- 13 the utility field.
- 14 Q. What are your primary responsibilities in your
- 15 present position?
- 16 A. As Manager of Gas Accounting, I am responsible for
- 17 recording the Company's cost of gas.
- 18 Q. Have you previously testified in regulatory
- 19 proceedings?
- 20 A. No.
- 21 Q. Have you prepared or caused to be prepared certain
- 22 schedules for use in this proceeding?
- 23 A. Yes. As Composite Exhibit EE-2, I prepared the
- 24 following schedules with respect to the final true-
- 25 up for the period April 1996 through March

1		1997:
2		A-1 Comparison of actual versus original
3.		estimate of the purchased gas adjustment cost
4		recovery factor;
5		A-1F/R Comparison of actual versus flex
6		estimate of the purchased gas adjustment cost
7		recovery factor;
8		A-1 Supporting Detail Purchased gas
9		adjustment cost recovery clause calculation;
10		A-2 Calculation of true-up and interest
11		provision;
12		A-3 Transportation purchases - system
13		supply and end use;
14		A-4 Transportation system supply;
15		A-5 Therm sales and customer data;
16		A-6 Conversion factor calculation; and
17		A-7 Final fuel over/(under) recovery.
18		The referenced schedules comprising
19		Composite Exhibit EE-2 include data for the entire
20		system for the former West Florida Natural Gas Co.
21	Q.	Were these schedules prepared under your direction
22		and supervision?
23	Α.	Yes.
24	Q.	What was West Florida Natural Gas Co.'s cost of gas
25		to be recovered through the DCA clause for the

- period April 1996 through March 1997?
- 2 A. As shown on Schedule A-7, p. 8 of 91 in EE-2, the
- 3 cost of gas purchased, adjusted for company use,
- 4 was \$10,234,739.
- 5 Q. What was the amount of gas revenue collected for
- 6 the period April 1996 through March 1997?
- 7 A. The amount of gas revenue collected to cover the
- 8 cost of gas was \$9,703,771.
- 9 Q. What was the final true-up amount for the period
- 10 April 1996 through March 1997?
- 11 A. The final true-up amount for the period is an
- 12 underrecovery of \$541,854.
- 13 Q. Is this amount net of the estimated true-up for the
- 14 period April 1996 through March 1997, which is
- included in the April 1997 through March 1998 PGA
- 16 factor calculation?
- 17 A. No. The final true-up net of the estimated true-up
- for the period April 1996 through March 1997 is an
- 19 underrecovery of \$103,669.
- 20 Q. Is this the final underrecovery amount to be
- 21 included in the April 1998 through March 1999
- 22 projection?
- 23 A. Yes.
- Q. Does this conclude your testimony?
- 25 A. Yes.

PEOPLES GAS SYSTEM DOCKET NO. 980003-GU SUBMITTED FOR FILING 01/13/98

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		PREPARED DIRECT TESTIMONY
3		OF
4		W. EDWARD ELLIOTT
5		
6	Ω.	Please state your name and business address.
7		
8	A.	My name is W. Edward Elliott. My business address is 702
9		N. Franklin Street, Tampa, Florida 33601.
10		
11	Ω.	By whom are you employed and in what capacity?
12		
13	A.	I am Manager of Gas Accounting for Peoples Gas System.
14		("Peoples").
15		
16	Q.	Please summarize your educational background and
17		professional qualifications.
18		
19	A.	I graduated from the University of South Florida in 1972
20		with the degree of Bachelor of Arts in Accounting. I have
21		over 9 years of experience in the utility field.
22		
23	Q.	What are your primary responsibilities in your present
24		position with Peoples?
25		

1	A.	As Manager of Gas Accounting, I am responsible for
2		recording the Company's costs for natural gas and upstream
3		pipeline capacity and preparing filings associated with the
4		recovery of these costs through the Purchased Gas
5		Adjustment ("PGA").
6		
7	Q.	Have you previously testified in regulatory proceedings?
8		
9	A.	Yes. I have submitted testimony on several occasions
10		supporting Peoples' Purchased Gas Adjustment.
11		
12	Q.	What is the purpose of your testimony in this docket:
13		
14	A.	The purpose of my testimony is to describe generally the
15		components of Peoples' cost of purchased gas and upstream
16		pipeline capacity. In my testimony, I also explain how
17		Peoples' projected weighted average cost of gas ("WACOG")
18		for the April 1998 through March 1999 period was determined
19		and the resulting requested maximum PGA ("Cap").
20		
21	Q.	Please summarize your testimony.
22		
23	Α.	I will address the following areas:
24		1. How Peoples will obtain its gas supplies during the
25		projected period.

projected period.

1 2. Estimates and adjustments used to determine the amount 2 of gas to be purchased from Peoples' various available 3 sources of supply during the projected period. Projections and assumptions used to estimate the 4 3. 5 purchase price to be paid by Peoples for such gas supplies. 6 7 The components and assumptions used to develop 4. 8 Schedules E-3 (A) through (G) of Composite Exhibit EE-9 3. 10 5. The components and assumptions used to develop Schedule E-1 of Composite Exhibit EE-3, including how 11 12 Peoples' projected WACOG was determined. The 13 projected WACOG is applicable to all customers served 14 by Peoples Gas System, including those customers who 15 were previously served by the former West Florida 16 Natural Gas Company. 17 18 Have you prepared or caused to be prepared certain Q. 19 schedules for use in this proceeding? 20 21 A. Yes. Composite Exhibit EE-3 was prepared by me or under my 22 supervision. 23 24 Q. Please describe how Peoples will obtain its gas supplies

during the projected period of April 1998 through March

1999.

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A. All natural gas delivered through Peoples' distribution system is received through two interstate pipelines. Gas is delivered by Florida Gas Transmission Company ("FGT") and, in Peoples' Jacksonville Division, also by South Georgia Natural Gas Company ("South Georgia").

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Q. In general, how does Peoples determine its sources of supply?

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A. Peoples evaluates, selects and utilizes sources of natural gas supply on the basis of its "best value" gas acquisition strategy. For a source of supply to be identified as a "best value," it must offer the best combination of price, reliability of supply and dependable operations, consistent with Peoples' obligation as a public utility to provide safe, adequate and efficient service to the general public. Through a competitive bidding process, Peoples has developed, and is continuing to enhance, a portfolio of supply sources which reflect a balance between cost, reliability and operational flexibility. Peoples obtains its gas entirely as third party supplies which include both firm interruptible purchases, various mechanisms, and various purchase periods, including spot,

short term and long term arrangements.

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Q. Could Peoples purchase all third party supplies in advance for a long term at the lowest available fixed price in order to provide increased stability to its cost of gas?

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Peoples' quantity requirements for system supply gas A. at its gate stations vary significantly from year to year, season to season, month to month, and, in particular, from day to day. Often, the demand for gas on the Peoples system can vary dramatically within a month from the lowest to the highest requirement of its customers. In addition, Peoples transports more than 60% of its throughput of gas for end-user customers who purchase their own supplies directly from producers and marketers. Peoples, therefore. receives large quantities of customer-owned gas at its city gate stations on a relatively uniform basis from day to day within a month. The actual takes of gas out of the Peoples system by those same transporting customers can, and do, vary significantly from day to day. Since a significant portion of the total throughput volumes is received by Peoples at a uniform daily rate, Peoples is forced to increase or decrease the purchases of its own system supply volumes by significant increments in order to maintain a balance between receipts and deliveries of gas each day.

As a consequence, Peoples must buy a significant portion of its total system requirements under swing contract arrangements, and meet extreme variations in delivered volumes by relying on swing gas, peaking gas, pipeline balancing charge volumes, pipeline benalty charge volumes and pipeline no notice service at the prevailing rates for such services.

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Q. How did Peoples estimate the amount of gas to be purchased from various sources during the projected period of April 1998 through March 1999?

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People's projected amount of gas to be purchased is based upon the total actual throughput of therms delivered to customers during a "base period", including both sales of Peoples' system supply and transportation deliveries of third party gas purchased by end-users of Peoples. throughput was then reduced by all volumes purchased or transported for major electric power generation, since such usage is expected to be delivered entirely as transportation volumes during the projection period. Then. the throughput was adjusted for anticipated customer growth and normal weather.

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Q. What adjustments were made to the remaining actual system

throughput volumes?

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A. Peoples anticipates additional end-users will be converted from sales to transportation service during the projection period. The total remaining actual system throughput was decreased to allow for such conversions to transportation. The resulting remaining amount, therefore, is the adjusted projected period throughput.

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Q. What other adjustments were made?

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- Based on the amount of firm transportation capacity expected to be used by end-users, total estimated end-user transportation volumes (other than for major electric generation) for the projection period were deducted from the adjusted projected throughput. The remaining amount represents the total estimated amount of system supply volumes to be purchased by Peoples from third party sources for transportation through FGT and SGNG. Separate estimates, based on available transportation capacity, were made for the following categories of purchases by Peoples:
- 20 21
 - 1. Third party transportation volumes purchased for

Jacksonville.

- 22
- 23 direct delivery at the South Georgia gate station near
- 24

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Third party transportation volumes purchased 2.

	50	
1		various FGT receipt points and transported to Peoples'
2		gate stations via firm FTS-1 and FTS-2 transportation
3		service.
4		3. No Notice Transportation Service (NNTS), FGT Balancing
5		Charge volumes and FGT Operational Flow Order Penalty
6		Charge Volumes will be utilized on FGT Alert Days and
7		Operational Flow Order Days, if necessary, when
8		Peoples is required by FGT to keep actual deliveries
9		within scheduled deliveries (within tariff tolerance
10		levels).
1.		
12	Q.	How were the No Notice Transportation Service (NNTS), FGT
13		Balancing Charge volumes and FGT Penalty Charge volumes
14		item 5 above determined?
15		
16	A.	Peoples must purchase its allocated quantity of NNTS
17		whether or not the service is actually used. FGT Balancing
18		Charge volumes may be purchased on as many as 10 days per
19		month during the projected period.
20		
21	Ω.	Does Peoples expect to utilize all of its available firm
22		transportation capacity during the projection period?
23		
24	A.	That depends on the amount of gas purchased or transported
25		for electric power generation and the level of market

1 demand for firm transportation capacity in the pipeline 2 capacity release market. 3 4 How did you estimate the purchase price to be paid by 5 Peoples for each of its available sources of supply? 6 7 The estimating procedures used for each category of A. purchases by Peoples are as follows: 8 9 1. Third party direct transportation volumes 10 estimated based on an evaluation of published prices 11 for the last several years for spot gas delivered to 12 the FGT and Southern Natural Gas Company ("SONAT") 13 systems and futures market prices for the projection 14 period of April 1998 through March 1999. These prices 15 were then adjusted to reflect the potential for 16 unexpected increases in natural gas prices in the 17 projection period. 18 2. NNTS, FGT Balancing Charge and FGT Penalty Charge 19 volumes purchased from FGT were estimated based on 20 FGT's most current rates on file with the FERC and 21 reasonable expectations for the possible cost of gas 22 utilized by FGT as provided for in the recently

Referring to Schedules E-3 (A) through (G) of Composite

effective Balancing Tools Settlement.

23

1 Exhibit EE-3, please explain the components of these 2 schedules and the assumptions which were made in developing 3 the Company's projections. 4 5 Schedule E-3 (G) is a compilation of the monthly data which 6 appear on Schedules E-3 (A) through (F) for the 7 corresponding months of April 1998 through March 1999. R 9 In Schedules E-3 (A) through (F), Column (A) indicates the 10 applicable month for all data on the page. 11 12 In Column (B), "FGT" indicates that the volumes are to be 13 purchased from third party suppliers for delivery via FGT 14 transportation. "MARKETER" indicates that the volumes are 15 to be purchased from a third party supplier for delivery 16 via SONAT and South Georgia Natural Gas ("South Georgia"). 17 "THIRD PARTY" indicates that the volumes are to be 18 purchased directly from various third party suppliers for 19 delivery into FGT or SONAT. 20 21 In Column (C), "PGS" means the purchase will be for Peoples' system supply and will become part of Peoples' 22 23 total WACOG. None of the costs of gas or transportation 24 for end-use purchases by end-use customers of Peoples are 25 included in Peoples' WACOG.

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Column (D), purchases of pipeline transportation services from FGT under Rate Schedule FTS-1 and FTS-2 are split into two components, commodity (or "usage") demand (or "reservation"). Both Peoples and end-users pay the usage charge based on the actual amount of transported. The FTS-1 and FTS-2 commodity costs shown include all related transportation charges including usage, fuel, ACA and Gas Research Institute ("GRI") charges. FTS-1 and FTS-2 demand component is a fixed charge based on the maximum daily quantity of FTS-1 and FTS-2 firm transportation capacity reserved. End-users reimburse Peoples or directly pay FGT for all FTS-1 reservation charges associated with the transportation capacity which Peoples reserves and uses on their behalf. Similarly, the transportation rates of SONAT and South Georgia also consist of two components, a usage charge and a reservation charge.

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Also in Column (D), "NO NOTICE TRANSPORTATION SERVICE" (or "NNTS") means FGT's no notice service provided to Peoples on a fixed charge basis for use when Peoples' actual use exceeds scheduled quantities. "SWING SERVICE" means the demand and commodity component of the cost of third party supplies purchased to meet Peoples "swing" requirements for

1 supply which fluctuate on a day-to-day basis. "COMMODITY 2 means third party purchases of gas transported on FGT, SONAT or South Georgia, and does not include any purchases 3 of sales volumes from FGT. 4 5 6 Column (E) shows the monthly quantity in therms of gas 7 purchased by Peoples for each category of system supply. 8 9 Column (F) shows the gas purchased by end-users for 10 transportation. 11 12 Column (G) is the total of Columns (E) and (F) in each row. 13 14 Columns (H), (I), (J) and (K) show the corresponding third 15 party supplier commodity costs, pipeline transportation 16 commodity costs, pipeline transportation reservation costs, 17 and other charges (e.g., balancing charges), respectively. These costs are determined using the actual amounts paid by 18 19 In the case of end-user transportation, these costs are reimbursed to Peoples or paid directly to FGT. 20 21 All ACA, GRI and fuel charges are included in the commodity 22 costs in Column (I) and, therefore, are not shown in Column 23 (K). 24 25 Column (L) in each row is the sum of Columns (H), (I),

1		and (K) divided by Column (G).
2		
3	Q.	Referring to Schedule E-1 of Composite Exhibit EE-3,
4		please explain the components of these schedules and the
5		assumptions which were made in developing the Company's
6		projections.
7		
8	A.	Schedule E-1 consists of three pages. Page 1 relates to
9		Cost of Gas Purchased, Page 2 relates to Therms Purchased,
10		and Page 3 relates to Cents per Therm, or Cost of Cas
11	1	Purchased divided by Therms Purchased.
12		
13		The categories or items on lines 1 through 14 on Page 1
14		correspond to the similar categories or items on lines 15
15		through 27 on Page 2, and to the similar categories or
16		items on lines 28 through 45 on page 3.
17		
18		The data shown on Page 1 through Page 3 of Schedule E-1 are
19		taken directly from Schedules E-3 (A) through (F) for the
20		months of April 1998 through March 1999. The average cost
21		per therm for the total projected period for each item is
22		listed in lines 28 through 37 on Page 3 of Schedule E-1.
23		
24	Q.	What information is presented on Schedule E-1/R of
25		Composite Exhibit EE-3?

actual and four months estimated data for the curred period from April 1997 through March 1998. Q. What information is presented on Schedule E-2 of Composite Exhibit EE-3? A. Schedule E-2 of Composite Exhibit EE-3 shows the amount the prior period over/underrecoveries of gas costs while are included in the current PGA calculation. Q. What is the purpose of Schedule E-4 of Composite Exhibit E2-3.	nt
Q. What information is presented on Schedule E-2 of Composite Exhibit EE-3? A. Schedule E-2 of Composite Exhibit EE-3 shows the amount the prior period over/underrecoveries of gas costs whi are included in the current PGA calculation.	
9 What information is presented on Schedule E-2 of Composite Exhibit EE-3? 8 A. Schedule E-2 of Composite Exhibit EE-3 shows the amount the prior period over/underrecoveries of gas costs while are included in the current PGA calculation.	
Exhibit EE-3? A. Schedule E-2 of Composite Exhibit EE-3 shows the amount the prior period over/underrecoveries of gas costs whi are included in the current PGA calculation.	
A. Schedule E-2 of Composite Exhibit EE-3 shows the amount the prior period over/underrecoveries of gas costs whi are included in the current PGA calculation.	te
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the prior period over/underrecoveries of gas costs whi are included in the current PGA calculation.	
are included in the current PGA calculation.	of
11	ch
Q. What is the purpose of Schedule E-4 of Composite Exhib	
1	it
13 EE-3?	
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15 A. Schedule E-4 of Composite Exhibit EE-3 simply shows t	he
calculation of the estimated true-up amount for the Apr	il
17 1997 through March 1998 period. It is based on actual da	ta
for eight months and four months of projected data.	
19	
Q. What information is contained on Schedule E-5 of Composi	te
Exh_bit EE-3?	
22	
A. Schedule E-5 of Composite Exhibit EE-3 is statistical da	a
which includes the projected therm sales and numbers	
customers by customer class for the period from April 19	of

1 through March 1999. 2 3 How has the merger of Peoples Gas System and West Florida 4 Natura Gas Company on June 30, 1997 been accounted for in 5 _ojected WACOG? the 6 7 A. Beginning in April 1998, the gas supply and pipeline capacity for the previously separate companies will be 8 9 integrated and operated as a single system. The estimate 10 costs and projected therms used in exhibit EE-3 reflect the 11 combined gas supply, pipeline transportation, and customer 12 usage for the two merged natural gas utilities. 13 resulting WACOG is a single value applicable to all of 14 Peoples Gas System, including customers in regions formerly served by West Florida Natural Gas Company. Similarly, 15 16 beginning with the April 1999 monthly actual gas cost 17 filing, all future Purchased Gas Adjustment filings will be 18 for the integrated system. 19 20 Q. Does this conclude your testimony? 21 22 A. Yes, it does. 23 24

1	Q.	Please state your name, occupation, and business address.
2	A.	My name is Lou J. Defrain. I am Secretary-Treasurer of South Florida Natural Gas Co.
3		("SFNG"). My business address is 101 Northwest 202 Terrace, Miami, Florida 33169
4	Q.	What is the purpose of your testimony?
5	A.	The purpose of my testimony is to discuss the final true-up for the period April 1996
6		through March 1997.
7		Exhibits
8	Q.	Would you please identify the Composite Exhibit which you are sponsoring with this
9		testimony?
10	A.	Yes. As Composite Exhibit LD-1, I am sponsoring the following schedules with respect
1.1		to the final true-up for the period April 1996 through March 1997:
12		A-1 - Comparison of Actual Versus Original Estimate of the Purchased Gas Adjustment
13		Cost Recovery Factor - October 1996 through September 1997.
14		A-2 - Calculation of True-up and Interest Provision - October 1996 through September
15		1997.
16		A-3 - Transportation Purchases - October 1996 through September 1997.
17		A-4 - Transportation System Supply - October 1996 through September 1997.
18		A-5 - Therm Sales and Customer Data - October 1996 through September 1997.
19		A-6 - Conversion Factor Calculation - October 1996 through September 1997.
20		A-7 - Final Fuel Over/Under Recovery - April 1996 through March 1997.
21		Also attached are the individual PGA filings for the months of October 1996 through
22		September 1997.
23		Final True-up April 1996 - March 1997
24	Q.	What were total therm sales for the period April 1996 - March 1997?
25	Α	Total therm sales subject to the PGA were 2.417,903 therms.

What were total therm purchases for the period April 1996 through March 1997? Q. 1 64 Total therm purchases were 2,400,620 therms. A. 2 What was the cost of gas to be recovered through the PGA for the period April 1996 Q. 3 through March 1997? 4 The cost of gas purchased for the period was \$845,121. 5 A. What was the amount of gas revenue collected for the period April 1996 through March 6 Q. 1997? 7 The amount of gas revenue conected to cover the cost of gas was \$880,076. A. 8 What is the total true-up provision for the period April 1996 through March 1997? 9 Q. The total true-up provision, including interest, is an overrecovery of \$38,889 for the 10 A. 11 period. What is the amount of estimated true-up included for April 1996 through March 1997 12 Q. in the April 1997 through March 1998 PGA factor calculation? 13 The amount of estimated true-up for the period April 1996 through March 1997 included A. 14 in the April 1997 through March 1998 PGA factor calculation was an undercollection 15 16 of \$75,329. What is the final over-underrecovery for the April 1996 through March 1997 period to 17 Q. be included in the April 1998 through March 1999 projection? 18 The final overrecovery for the current period to be included in the April 1998 through Α. 19 March 1999 projection is \$114,218. 20 Q. Does this conclude your testimony? 21

22

A.

Yes, it does.

- 1 Q. Please state your name, occupation, and business address. A. My name is Lou J. Defrain. I am Secretary-Treasurer of South Florida Natural 2 Gas Co. ("SFNG"). My business address is 101 Northwest 202 Terrace, Miami, 3 Florida What is the purpose of your testimony? Q. 5 The purpose of my testimony is to discuss SFNG's calculation of its levelized A. 6 7 purchased gas adjustment factor for the period April 1, 1998 through March 31, 1999. 8 Would you please identify the Composite Exhibit which you are sponsoring with 9 Q. 10 this testimony?
- Q. Were these schedules prepared under your direction and supervision?
- 14 A. Yes, they were.

E-3, E-4, and E-5.

11

12

A.

- 15 Revised Estimate April 1997 March 1998
- Q. What is the revised estimate of total purchased gas costs for the period April
- 17 1997 March 1998?
- 18 A. The revised projection of purchased gas cost for the current period is \$787,993.
- 19 Q. What is the revised projection of gas revenue to be collected for the current
- 20 period?
- 21 A. As shown on Schedule E-2, the company estimates the total gas revenue to be

Yes. As Composite Exhibit LD-1, I am sponsoring Schedules E-1, E-1/R, E-2,

1		collected during the period to be \$888,155. This amount includes a collection of
2		prior period undercollections in the amount of \$84,906. Therefore, the revenue
3		collected to cover the current period's gas cost is estimated to be \$803,249.
4	Q.	What is the revised true-up amount, including interest, estimated for the April
5		1997 - March 1998 period?
6	A.	The company estimates the revised true-up, including interest, to be an
7		overcollection of \$23,344.
8		April 1998 - March 1999 Projection
9	Q.	How did you develop your projection of SFNG's cost of gas for the April 1998 -
10		March 1999 period?
11	A.	Our first step was to estimate our supply requirements for each of the twelve
12		months in the period. Our projected supply requirements are based on our
13		projected sales and company use for each month. Once we develop our supply
14		requirements, we can then determine how these requirements will be met. In
15		other words, we match our estimated requirements with the gas supply that is
16		available to us. All of our gas requirements will be met utilizing firm
17		transportation service on FGT for the projected period of April 1998 - March
18		1999. Due to the complexity of transporting on FGT's system after
19		implementation of FERC Order 636, and the new gas control requirements on all
20		transporters, we have contracted with an energy services firm who furnishes our

gas supply, arranges for transportation of the supply to our system, monitors

1		volumes and adjusts receipts/deliveries as necessary, and makes all nominations
2		and balancing arrangements.
3	Q.	Please describe the general steps or mechanics of projecting the total cost of gas
4		for the April 1998 - March 1999 period.
5	A.	As shown on Schedule E-1 lines 1 - 11, the total cost of gas consists of the cost
6		of no-notice transportation service (NNTS) on FGT, the demand and commodity
7		costs of firm transportation service (FTS) on FGT, and the commodity cost of
8		gas estimated to be paid to our supplier during the period
9		The cost of NNTS service (line 2) is based on SFNG's contract level with
10		FGT and an estimation of FGT's reservation charge for this service. The
11		reservation charge utilized for the period is the current rate in effect
12		The demand and commodity portions of transportation system supply are
13		shown on Schedule E-1, lines 1, 4, and 5. The commodity pipeline amount (line
14		1) is based on FGT's current FTS commodity rate multiplied by the number of
15		therms projected to be transported for system supply.
16		The commodity other (line 4) is based on data shown on Schedule E-3
17		which details our projected direct supplier purchases for the twelve-month
18		period. We projected the "FTS" commodity cost on line 4 using a combination
19		of analyses. We analyzed the 1996 and 1997 monthly prices of natural gas
20		delivered to FGT by zone as reported in Inside FERC Gas Market Report. We
21		also reviewed the recent NYMEX postings for the period January 1998 through

1		March 1999. We developed our monthly index price of gas using the above data
2		and allowing for seasonal trends and current market pricing. To this index, we
3		added compressor fuel and our supplier's estimated margin for first of the month
4		pricing and swing service.
5		The demand component of CFNG's cost of gas (line 5) for the months of
6		April 1998 - March 1999 is calculated by multiplying SFNG's contract level for
7		capacity with FGT by FGT's current FTS demand rate
8	Q.	Based on the projected total cost of gas and projected sales, what is the weighted
9		average cost per therm for the twelve-month period ended March 1999?
10	A.	This figure is shown on Schedule E-1, line 40, and is 33.057 cents per therm. To
11		arrive at the total PGA factor, the 33.057 cents per therm is adjusted for the
12		estimated total true-up through March 1998 (shown on Schedule E-4) and for
13		revenue-related taxes.
14	Q.	What is the projected PGA factor for the period April 1998 - March 1999?
15	A.	The projected PGA factor for the period is 27.780 cents per therm.
16	Q.	The estimated total true-up for the twelve months ended March 1998 as
17		calculated on Schedule E-4 is included in the projected PGA factor for the period
18		April 1998 - March 1999. Please explain how it was calculated.
19	A.	The final true-up amount for the period April 1996 -March 1997 is added to the
20		estimated end of period net true-up for April 1997 - March 1998. The April
21		1997 - March 1998 estimated true-up is based on eight months' actual data plus

- 1 four months' projected data.
- Q. What is the impact of the total true-up for the twelve months ended March 31,
- 3 1998 on the projected PGA factor for the April 1998 March 1999 period?
- 4 A. The projected true-up as of March 31, 1998 is an overrecovery of \$137,562
- 5 (Schedule E-4). Dividing the overrecovery by the April 1998 March 1999
- 6 projected therm sales of 2,556,201 results in a refund of 5.38 cents per therm
- 7 to be included in the proposed PGA factor.
- 8 Q. What is the maximum levelized purchased gas factor (cap) that you are proposing
- 9 for the April 1998 March 1999 period?
- 10 A. The maximum levelized purchased gas factor (cap) that we are proposing for the
- 11 period is 27.780 cents per therm.
- 12 Q. Does this conclude your testimony?
- 13 A. Yes, it does.

1	Q.	Please state your name, business address, by whom you are
2		employed and in what capacity.
3	A.	My name is Jerry H. Melendy, Jr., my business address is
4		3515 U.S. Highway 27, South, Sebring, Florida 33870-5452.
5		I am the Vice President of Sebring Gas System, Inc. (the Company),
6		a Florida Corporation.
7	Q.	What are your responsibilities in that position?
8	A.	I an responsible for all areas of finance, rates, accounting
9		and taxes as well as general management responsibilities
10		of the company.
11	Q.	Please state your educational background
12	A.	I have an Associate of Arts degree from Polk Community
13		College. I have a Bachelor of Arts degree from the University
14		of South Florida.
15	Q.	What is the purpose of your testimony?
16	A.	The purpose of my testimony is to present the calculation of Sebring Gas
17		System's levelized purchased gas cost for the upcoming twelve-month
18		period April 1998 through March 1999.
19	Q.	Has the Company prepared the Schedules as prescribed by
20		this Commission for this purpose?
21	A.	Yes, it has. The Schedules prescribed by the Commission are
22		being filed at this time. Copies are attached to my testimony.
23	Q.	Would you please identify the Schedules which you are filing?
24	A.	Yes. The Purchased Gas Adjustment Schedules presently filed
25		are as follows:

1		E-1 - PURCHASED GAS ADJUSTMENT COST RECOVERY
2		CLAUSE CALCULATION, Original Estimate for the Projected
3		Period April 1998 through March 1999.
4		E-1/R - PURCHASED GAS ADJUSTMENT COST RECOVERY
5		CLAUSE CALCULATION, Revised Estimate for the Period April 1997
6		through March 1998.
7		E-2 - CALCULATION OF TRUE-UP AMOUNT for the
8		Current Period April 1997 through March 1998.
9		E-3 - TRANSPORTATION PURCHASES, SYSTEM SUPPLY
10		AND USE for the Period April 1998 through March 1999. Because
11		Sebring Gas does not purchase transportation gas, this schedule, although
12		included in this filing, is not applicable.
13		E-4 - CALCULATION OF TRUE-UP AMOUNT,
14		PROJECTED PERIOD April 1998 through March 1999.
15		E-5 - THERM SALES AND CUSTOMER DATA for
16		the Projected Period April 1998 through March 1999.
17	Q.	Were these schedules prepared under your direction and
18		supervision?
19	A.	Yes, they were.
20		REVISED ESTIMATES FOR THE PERIOD
21		APRIL 1997 - MARCH 1998
22	Q.	What is the revised estimate of total purchased gas cost for the
23		period April 1997 through March 1998?
24	Α.	The revised estimate of purchased gas cost for the current period
25		April 1997 through March 1997 is \$236,543

1	Q.	What is the revised estimate of gas revenue to be collected for the
2		current period April 1997 through March 1998?
3	Α.	The revised estimate of gas revenue to be collected for the current
4		period April 1997 through March 1998 is \$226,965.
5	Q.	What is the revised true-up amount, including interest,
6		estimated for the current period April 1997 through March
7		1998?
8	Α.	The Company's estimate for the revised true-up, including
9		interest, to be an undercollection of \$4,621
10		PROJECTIONS FOR THE PERIOD
11		APRIL 1998 THROUGH MARCH 1999
12	Q.	How was the projections for the period April 1998 through
13		March 1999 determined?
14	A.	The estimated gas supply requirements for each month of the
15		twelve month period were determined initially. These requirement
16		estimates were based upon the estimated sales to ultimate customers
17		for the period.
18	Q.	What steps were used to determine the estimated cost of gas for the
19		projected period April 1998 through March 1999?
20	A.	As reported on Schedule E-1, lines 1 through 11, the total cost of
21		gas consists of the cost of demand and commodity costs of firm
22		transportation service(FTS) on FGT, the commodity cost of gas paid to
23		our supplier, Peninsula Energy Services Co. (PESCO) and the cost of gas
24		transportation as billed by TECO (People's Gas System). The demand
25		portion of the services (line 5 of Schedules E-1 & E-1/R) is based on

2.5	seoring Gas System's contract with FGT and an estimate of FGT's demand
2	rates for these services. The commodity portion of the Cost of Gas
3	Purchased is shown as Lines 1 and 4 of Schedule E-1.
4	The rate utilized for the projected period April 1998 through March 1999
5	are the current rates in effect by PESCO.
6	The Commodity (Other), (line 4) is based on amount of therms
7	purchased by Sebring Gas, multiplied by the current rate per therm,
8	plus a management fee. The rate is based upon the price paid by
9	our supplier PESCO, plus the management fee of \$250.00 per month
10	The management fee allows Sebring Gas to benefit from the
11	research of the gas procurement department of PESCO for
12	obtaining the best gas price. Because of Sebring Gas' small
13	size and lack of experience in acquiring gas, the best use of the
14	Company's funds and resources is to contract PESCO to
15	provide gas for the company.
16	Other charges for the Cost of Gas Purchased is represented on
17	Line 6 of Schedule E-1. This figure consists of a charge for
18	transportation by the TECO (People's Gas), any Western Division
19	Revenue Sharing Credit from FGT and PGA Reporting Fees
20	TECO (People's Gas) transports the company's gas supply through
21	a 7 mile pipeline connected to FGT's gatestation in Avon Park
22	and ending at Sebring Gas' gatestation in Sebring. The pipeline
23	is presenting owned by Tampa Electric Company (TECO), who
24	operates and maintains the section of transmission line. The rate for
25	transportation is based on a contract with the TECO for MCFs

1		transported.
2	Q.	How was the projected total firm sales determined?
3	A.	The company has only firm sales at this time. Subsequently,
4		the total sales and firm sales are the same. The total sales were
5		determined by using historical averages for both classes, residential
6		and commercial, customers, with a growth factor added. The total
7		sales are shown on Line 27 of Schedule E-1. The total estimated
8		sales for the Projected period April 1998 through March 1999 is
9		650,662 therms.
10	Q.	What is the company's average cost per therm for the Projected
11		period April 1998 through March 1999?
12	A.	Shown on Line 40 of Schedule E-1, the company's average cost
13		of gas for the Projected period April 1998 through March 1999
14		is estimated to be 44.614 cents per therm. To arrive at the Total
15		PGA Factor, the average cost of gas is adjusted for the estimated
16		total true-up through March 1998, as shown on Schedule E-4,
17		and for revenue-related taxes.
18	Q.	What is the projected PGA Factor for the Projected period
19		April 1998 through March 1999?
20	A.	The projected PGA Factor for the projected period is 44.614
21		cents per therm, as shown on Line 45 of Schedule E-1.
22	Q.	The estimated total true-up for the period April 1997 through
23		March 1998, as shown on Schedule E-4 is included in the
24		projected PGA Factor for the period April 1998 through March
25		1999. How was the figure calculated?

1	A.	The final true-up amount for the period April 1996 through
2		March 1997 is added to the estimated end of period net true-up
3		for April 1997 through March 1998. The April 1997 through
4		March 1998 estimated true-up is based on eight months' actual
5		plus four months' projected data.
6	Q.	What is the impact of the total true-up for the period April 1997
7		through March 1998 on the projected PGA Factor for the
8		Projected period April 1998 through March 1999?
9	A.	The projected true-up for the period, ending March 1998 is an
10		underrecovery of \$4,621, which is shown on line 4, Column
11		4 of Schedule E-4. Dividing the underrecovery of \$13,952 by
12		the projected therm sales of 650,662 therms results in a
13		collection of 2.1443 cents per therm to be included in the proposed
14		PGA Factor.
15	Q.	What is the maximum levelized purchased gas factor (cap)
16		that you are proposing for the projected period April 1998
17		through March 1999?
18	A.	The maximum levelized purchased gas factor (cap) that Sebring
19		Gas is proposing for the period is 44.614 cents per therm.
20	Q.	Does this conclude your testimony?
21	A.	Yes, it does
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1	Q.	Please state your name, business address, by whom you are
2		employed and in what capacity.
3	A.	My name is Jerry H. Melendy, Jr., my business address is
4		3515 U.S. Highway 27, South, Sebring, Florida 33870-5452
5		I am the Vice President of Sebring Gas System, Inc. (the Company
6		a Florida Corporation.
7	Q.	What are your responsibilities in that position?
8	A.	I an responsible for all areas of finance, rates, accounting
9		and taxes as well as general management responsibilities
10		of the company.
11	Q.	Please state your educational background
12	A.	I have an Associate of Arts degree from Polk Community
13		College. I have a Bachelor of Arts degree from the University
14		of South Florida
15	Q.	What is the purpose of your testimony?
16	A.	The purpose of my testimony is to present the final true-up
17		for the period APRIL 1996 through MARCH 1997.
18	Q.	Has the Company prepared the Schedules as prescribed by
19		this Commission for this purpose?
20	A	Yes, it has. The Schedules prescribed by the Commission are
21		being filed at this time. Copies are attached to my testimony.
22	Q.	Would you please identify the Schedules which you are filing?
23	A.	Yes. The Schedules are identified as Composite Exhibit JHM-1
24		and are as follows:
25		A-L- COMPARISON OF ACTUAL VERSUS ORIGINAL

1	ESTIMATE OF THE PURCHASED GAS ADJUSTMENT
2	COST RECOVERY FACTOR - APRIL 1996 THROUGH
3	MARCH 1997.
4	A-18 - PURCHASED GAS ADJUSTMENT COST RECOVERY
5	CLAUSE CALCULATION SCHEDULE A-1 SUPPORTING
6	DETAIL - APRIL 1996 THROUGH MARCH 1997
7	A-2 - CALCULATION OF TRUE-UP AND INTEREST
8	PROVISION - APRIL 1996 THROUGH MARCH 1997
9	A-3 - TRANSPORTATION PURCHASES SYSTEM
10	SUPPLY AND END USE - APRIL 1996 THROUGH
11	MARCH 1997. This form is not applicable for Sebring Gas System.
12	A-4 - TRANSPORTATION SYSTEM SUPPLY - APRIL
13	1996 THROUGH MARCH 1997. Also not applicable for Sebring.
14	A-5 - THERM SALES AND CUSTOMER DATA- APRIL
15	1996 THROUGH MARCH 1997.
16	A-6 - CONVERSION FACTOR CALCULATION
17	APRIL 1996 THROUGH MARCH 1997
18	A-7 - FINAL FUEL OVER/UNDER RECOVERY - APRIL 1996
19	THROUGH MARCH 1997.
20	Also attached are the INDIVIDUAL PGA filings for the months of
21	October 1996 through September 1997. These filing include, along
22	with the above mentioned PGA Schedules, copies of the Company's
23	commodity gas bill, the Company's charge for No Notice Reservation,
24	the Company's Billing Transaction and the Company's transportation
25	charges.

1	Q.	Were these schedules prepared under your direction and
2		supervision ?
3	A.	Yes they were. Beginning in April 1994, the PGA schedules were
4		prepared by myself. Prior to this, the schedules were prepared by
5		my consultants, Regulated Industry Consultants, with my furnishing
6		the data and final approval.
7	Q.	What were the total therm sales for the period April 1996
8		through March 1997?
9	Α.	The total therm sales for the period April 1996 through
10		March 1997 were 548,714.
11	Q	What were the total therm purchases for the period April
12		1996 through March 1997?
13	A.	The total therm purchases for the period April 1996
14		through March 1997 were 453,480
15	Q.	What was the cost of gas to be recovered through the PGA
16		for the period April 1996 through March 1997?
17	A	The cost of gas purchased for the period April 1996 through
18		March 1997 was \$176,499.
19	Q.	What was the amount of gas revenue collected for the period
20		April 1996 through March 1997?
21	Α.	The amount of gas revenue collected to cover the cost of gas
22		for the period April 1996 through March 1997 was
23		\$175,445, as reflected in Schedule A-7, Line 2
24	Q.	What is the total true-up provision for the period April 1996
25		through March 1997?

1	A	The total true-up provision, including interest, for the period
2		April 1996 through March 1997, is an underrecovery of
3		\$710, as reflected in Schedule A-7, Line 5
4	Q	What is the final estimated true-up to be included in the April
5		1998 through March 1999 PGA factor calculation?
6	A	The final estimated true-up to be included in the April 1998
7		through March 1999 PGA factor calculation is an underrecovery
8		of \$9,331, as indicated in Schedule A-7, Line 7, which is
9		the underrecovery of \$710 for the period April 1996 through March
10		1997, Schedule A-7, Line 5, less the estimated overrecovery of
11		\$8,621 for the period April 1997 through March 1998, Schedule
12		A-7, Line 6.
13	Q.	Does this conclude your testimony?
14	A.	Yes it does.

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2		
3	In Re	e: Purchased Gas Recovery) Docket No. 970003-GU Submitted for filing November 19, 1997
5		
6		DIRECT TESTIMONY OF STUART L. SHOAF ON
7		BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.
9	Q.	Please state your name, business address, by whom
10		you are employed and in what capacity.
11	Α.	Stuart L. Shoaf, 301 Long Avenue, Port St. Joe,
12		Florida 32456, St. Joe Natural Gas Company in the
13		capacity of President and Regulatory Affairs.
14	Q.	What is the purpose of your testimony?
15	A.	My purpose is to discuss the final true-up for the
16		period April 1996 through March 1997.
17		Exhibits
18	Q.	Would you please identify the Composite Exhibit which
19		you are sponsoring with this Testimony?
20	Α.	Yes. As Composite Exhibit SLS-1, I am sponsoring the
21		following schedules with respect to the final true-up
22		for period April 1996 through March 1997:
23		A-1 - Comparison of Actual vs. Original Estimate
24		or Revised Estimate of the Purchased Gas Adjustment
25		Cost Recovery Factor.

1		A-1 detail.
2		A-2 - Calculation of True-Up and Interest Provision
3		A-3 - Transportation Purchases System Supply and End
4		Use.
5		A-4 - Transportation System Supply.
6		A-5 - Therm Sales and Customer Data.
7		A-6 - Conversion Factor Calculation
8		A-7 - Final Fuel Over/Under Recovery.
9	Q.	Were these schedules prepared under your direction and
10		supervision?
11	Α.	Yes, they were.
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1 Final	True-Up	April 1	996 -	March	1997
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- 2 Q. What were the total therm sales for the period April
- 3 1996 through March 1997?
- 4 A. Total therm sales were 7,618,366 therms.
- 5 Q. Wha were total therm purchases for the period April
- 6 1996 through March 1997?
- 7 A. Total therm purchases were 7,987,050.
- 8 Q. What was the cost of gas to be recovered through
- 9 the PGA for the period April 1996 through March 1997?
- 10 A. The cost of gas purchased for April 1996 through
- 11 March 1997 was \$3,190,258.
- 12 O. What was the amount of gas revenue collected for the
- period April 1996 through March 1997?
- 14 A. The amount of gas revenue collected to cover the cost
- 15 of gas was \$2,836,919.
- 16 Q. What is the total true-up provision for the period
- 17 April 1996 through March 1997?
- 18 A. The total true-up provision, including interest, is an
- underrecovery of \$359,550.75 for the period.
- 20 Q. What is the amount of estimated true-up included for
- 21 April 1996 through March 1997 in the April 1997 through
- 22 March 1998 PGA factor calculation?
- 23 A. The amount of estimated true-up for the period April
- 24 through March 1997 included in the April 1997 through
- 25 March 1998 PGA factor calculation was an underrecovery

1		of \$379,791.00.
2	Q.	What is the final over/underrecovery for the April 1996
3		through March 1997 period to be included in the
4		April 1998 through March 1999 projection?
5	Α.	The final overrecovery for the current period to be
6		included in the April 1998 through March 1999 pro-
7		jection is \$20,240.25.
8	Q.	Does this conclude your testimony?
9	Α.	Yes
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		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
I	n Re	e: Purchased Gas Recovery) Docket No. 980003-GU Submitted for filing January 9, 1998
		DIRECT TESTIMONY OF STUAPT L. SHOAF ON
		BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.
	Q.	Please state your name, business address, by whom
		you are employed and in what capacity.
0.0	Α.	Stuart L. Shoaf, 301 Long Avenue, Port St. Joe,
		Florida 32456, St. Joe Natural Gas Company in the
		capacity of President and Regulatory Affairs.
	Q.	What is the purpose of your testimony?
	Α.	My purpose is to submit known and estimated gas
		costs and therm sales from April 1, 1998 Lhrough
		March 31, 1999, used in developing the maximum twelve
		month levelized purchased gas cost factor to be applied
		to customer bills from April 1, 1998 through
		March 31, 1999.
	Q.	Have you prepared any exhibits in conjuction with
		your testimony?
	A.	Yes, I have prepared and filed on Jan. 9, 1998
		Schedules E-1 through E-5.
	Q.	What Purchased Gas Cost Recovery Factor does

1		St. Joe Natural Gas seek approval through its	
2		petition for the period April 1, 1998 through Mar	ch
3		31, 1999?	
4	Α.	68.000 cents per therm	
5	Q.	Does this conclude your testimony?	
6	Α.	Yes	
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1	MR. KEATING: And the exhibits being on
2	Page 10 of the prehearing order.
3	COMMISSIONER CLARK: All right. AVW-1 will
4	be Exhibit 1. AVW-2 will be Exhibit 2.
5	RAD-1, Exhibit 3. GMB-3 will be Exhibit 4.
6	E-1 will be Exhibit 5. E-2 will be
7	Exhibit 6. E-3 will be Exhibit 7. E-4 will be
8	Exhibit 8. E-5 will be Exhibit 9.
9	EE-1 will be exhibit I guess the combined
10	Exhibit EE-1 and EE-2 will be Exhibit 10. EE-1
11	revised will be Exhibit 11.
12	LD-1, noted as a composite exhibit, will be
13	Exhibit 12. LD-2, noted as a composite exhibit, will
14	be Exhibit 13.
15	JHM-2, noted as a composite exhibit will be
16	Exhibit 14.
17	SLS-1 will be Exhibit 15. SLS-2 will be
18	Exhibit 16. SLS-3 will be Exhibit 17. SLS-4 will be
19	Exhibit 18. SLS-5 will be Exhibit 19, and SLS-6 will
20	be Exhibit 20.
21	And indicate those exhibits are admitted
22	into the record.
23	(Exhibits 1-20 marked for identification and
24	received in evidence.)
25	MP HOPPMAN: Commissioner Clark I'm not

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1	sure if we gave an exhibit number to the A schedules
2	on Page 10 for Florida Public Utilities, because they
3	were not identified in the prefiled with the specific
4	number. I think these are the schedules that are
5	filed on a monthly basis, and just for the record, we
6	might want to give those like Exhibit 21.
7	COMMISSIONER CLARK: I just skipped over
8	them because I didn't see any number. All right.
9	They're attached to Bachman's testimony.
10	MR. HOFFMAN: They're not attached. They're
11	filed on a monthly basis.
12	COMMISSIONER CLARK: Then we will show
13	Schedules A, A-1/R, A-1 and all the schedules listed
14	for Florida Public Utilities on Page 10 as Exhibit 21.
15	(Exhibit 21 marked for identification and
16	received in evidence.)
17	MR. HOFFMAN: Thank you.
18	COMMISSIONER CLARK: And at this point
19	should I entertain a motion to move Issues 11
20	through 4 to approve stipulated Issues 1 through 4?
21	MR. KEATING: That would be Issues 1
22	through 5.
23	COMMISSIONER CLARK: Thank you.
24	COMMISSIONER GARCIA: Second.
25	COMMISSIONER CLARK. Show that approved

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unanimously.
               (Whereupon the discussion of Docket
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    No. 980003 concluded.)
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STATE OF FLORIDA) CERTIFICATE OF REPORTER COUNTY OF LEON 2 I, H. RUTHE POTAMI, CSR, RPR Official 3 Commission Reporter, 4 DO HEREBY CERTIFY that the Hearing in Docket No. 980003-GU was heard by the Florida Public Service Commission at the time and place herein stated; it is further CERTIFIED that I stenographically reported 7 the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript, consisting of 88 pages, constitutes a true transcription of my notes of said proceedings and the insertion of the prescribed prefiled testimony of the witnesses. 10 11 DATED this 2nd day of March, 1998. 12 13 Official Commission Reporter 14 (904) 413-6732 15 16 17 18 19 20 21

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