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**\*\* FLORIDA PUBLIC SERVICE COMMISSION \***

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission  
Division of Communications  
Bureau of Service Evaluation  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6600

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission  
Division of Administration  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6251

1. Select what type of business your company will be conducting (check all that apply):

- Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: 995000087162

- (b) Name and address of the company's Florida registered agent. PETER Z. PETR of FERNANDEZ, PETR & ASSOCIATES

- 1300 NE 207th ST MIAMI, FL 33179  
(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable. NA

Fictitious name registration number: \_\_\_\_\_

- (c) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. NO

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. NO

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

- (a) The application; PETER PETR, R.A.  
FERNANDEZ, PETR & ASSOCIATES  
1200 NE 207<sup>th</sup> ST MIAMI, FL 33179 (305) 651-4649
- (b) Official Point of Contact for the ongoing operations of the company;  
MICHAEL FLETCHER (305) 251-4545  
9837 SW 184<sup>th</sup> ST  
MIAMI, FL 33157
- (c) Tariff; PETER PETR, R.A.  
FERNANDEZ, PETR & ASSOCIATES (305) 651-4649  
1200 NE 207<sup>th</sup> ST MIAMI, FL 33179
- (d) Complaints/Inquiries from customers;  
MICHAEL FLETCHER (305) 251-4545  
9837 SW 184<sup>th</sup> ST  
MIAMI, FL 33157

11. List the states in which the applicant:

- (a) Has operated as an interexchange carrier.  
NA
- (b) Has applications pending to be certificated as an interexchange carrier.  
NA
- (c) Is certificated to operate as an interexchange carrier.  
NA
- (d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.  
NA
- (e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.  
NA
- (f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.  
NA

12. What services will the applicant offer to other certificated telephone companies:

- Facilities.  Operators.  
 Billing and Collection.  Sales.  
 Maintenance.  
 Other: NONE

13. Do you have a marketing program? YES

14. Will your marketing program:

- Pay commissions?  
 Offer sales franchises?  
 Offer multi-level sales incentives?  
 Offer other sales incentives?

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.). PERIODIC OFFER OF REDUCED PERMINUTE COSTS AS REDUCED COSTS BECOME AVAILABLE.

16. Who will receive the bills for your service (Check all that apply)? NA

- Residential customers.  Business customers.  
 PATS providers.  PATS station end-users.  
 Hotels & motels.  Hotel & motel guests.  
 Universities.  Univ. dormitory residents.  
 Other: (specify) \_\_\_\_\_

17. Please provide the following (if applicable): NA

- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?
- (b) Name and address of the firm who will bill for your service.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

C. Technical capability.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

20. The applicant will provide the following interexchange carrier services (Check all that apply):

\_\_\_ MTS with distance sensitive per minute rates  
\_\_\_ Method of access is FGA  
\_\_\_ Method of access is FGB  
\_\_\_ Method of access is FGD  
\_\_\_ Method of access is 800

\_\_\_ MTS with route specific rates per minute  
\_\_\_ Method of access is FGA  
\_\_\_ Method of access is FGB  
\_\_\_ Method of access is FGD  
\_\_\_ Method of access is 800

\_\_\_ MTS with statewide flat rates per minute (i.e. not distance sensitive)  
\_\_\_ Method of access is FGA  
\_\_\_ Method of access is FGB  
\_\_\_ Method of access is FGD  
\_\_\_ Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)  
 Method of access is via dedicated facilities  
 Method of access is via switched facilities

Private Line services (Channel Services)  
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service  
 Method of access is 950  
 Method of access is 800

900 service

Operator Services  
 Available to presubscribed customers  
 Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.  
 Available to inmates

Services included are:

Station assistance  
 Person to Person assistance  
 Directory assistance  
 Operator verify and interrupt  
 Conference Calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

22.  other: CALLING CARDS



**\*\* APPENDIX A \*\***

**CERTIFICATE TRANSFER STATEMENT**

NA

I, (TYPE NAME) \_\_\_\_\_,  
(TITLE) \_\_\_\_\_, of (NAME OF COMPANY)  
\_\_\_\_\_, and current  
holder of certificate number \_\_\_\_\_, have reviewed  
this application and join in the petitioner's request for a  
transfer of the above-mention certificate.

**UTILITY OFFICIAL:**

_____	_____
Signature	Date
_____	
_____	_____
Title	Telephone No.

**\*\* APPENDIX B \*\***

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

**UTILITY OFFICIAL:**

Sean Johnson  
Signature

3/3/98  
Date

PRESIDENT  
Title

(305) 51-4545  
Telephone No.

N/A  
5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has ( ) or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL: Sean Johnson  
Signature

3/3/98  
Date

PRESIDENT

\_\_\_\_\_  
Title

(305) 251-4545  
Telephone No.

**\*\* APPENDIX D \*\***

**FLORIDA TELEPHONE EXCHANGES**

**AND**

**EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**\*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\***

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:		Belleview, Citra, Dunnellon,

POMPANO BEACH:

Boca Raton, Coral Springs,  
Deerfield Beach and Ft.  
Lauderdale.

FT. LAUDERDALE:

Coral Springs, Deerfield Beach,  
Hollywood and Pompano Beach.

HOLLYWOOD:

Ft. Lauderdale and North Dade.

NORTH DADE:

Hollywood, Miami and Perrine.

MIAMI:

Homestead, North Dade and  
Perrine

**EQUAL ACCESS EXCHANGE AREAS:** EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

**EXCHANGE:** The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

**EXCHANGE (SERVICE) AREA:** The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

**EXTENDED AREA SERVICE:** A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

**FACILITIES BASED:** An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

**FOREIGN EXCHANGE SERVICES:** A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

**FEATURE GROUPS:** General categories of unbundled tariffs to stipulate related services.

**Feature Group A:** Line side connections presently serving specialized common carriers.

**Feature Group B:** Trunk side connections without equal digit or code dialing.

**Feature Group C:** Trunk side connections presently serving AT&T-C.

**Feature Group D:** Equal trunk access with subscription.

**INTEREXCHANGE COMPANY:** means any telephone company, as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

**INTER-OFFICE CALL:** A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

**INTRA-OFFICE CALL:** A telephone call originating and terminating within the same central office unit or entity.

**INTRASTATE COMMUNICATIONS:** The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

**INTRA-STATE TOLL MESSAGE:** Those toll messages which originate and terminate within the same state.

**LOCAL ACCESS AND TRANSPORT AREA:** LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

**LOCAL EXCHANGE COMPANY (LEC):** Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

**OPTIONAL CALLING PLAN:** An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

**900 SERVICE:** A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

**PIN NUMBER:** A group of numbers used by a company to identify their customers.

**PAY TELEPHONE SERVICE COMPANY:** Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

**POINT OF PRESENCE (POP):** Bell-coined term which designates the

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E - GLOSSARY



SOPHISTICATED COMMUNICATIONS, INC  
9837 S. W. 184<sup>TH</sup> ST  
MIAMI, FL 33157

State of Florida  
Public Service Commission  
2540 Shumard Oak Blvd  
Gunter Building  
Tallahassee, FL 32399-0850

In reference to item number eighteen of the application, attached are the required financial statements.

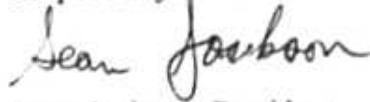
In reference to item 18.A.1,2,3; as indicated there is a certificate of deposit in Peoples National Bank of Miami for the sum of twenty five thousand dollars (\$25,000) as security of services. The relationship between this bank and Sophisticated Communications, Inc. is excellent. They have always afforded us the courtesy of covering any NSF checks that may have occurred. They afford us ready access to cash immediately after check deposits. We do pay for all these services but the bank has always afforded overdraft protection and gone out of their way to provide good service for us. If and when required the company will obtain a surety bond.

Reference to item 18.B; the staff at Sophisticated Communications, Inc. has a vast history of managerial experience. Sean Jackson is the president of the corporation and also sits on the board of directors of Independent Associates, Inc. and M.J. & T. Enterprises Group. His years of experience in management add the business and no nonsense attitude that every company needs to advance.

The Director of sales, Michael Fletcher, a graduate of New York University, has been the heart and soul of the company's ability to advance as rapidly as it has. Mr. Fletcher does not understand NO. His aggressive sales tactics tempered with the utmost of attention to customer relations and service have hurled this company to the forefront in its' field.

Any questions that may arise from this application please feel free to contact us at (305)651-4649, ask to speak to Mr. Petr.

Respectfully Yours



Sean Jackson, President

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CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original

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ISSUED: March 3, 1998  
BY:

EFFECTIVE: \_\_\_\_\_

Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

D - Delete or Discontinue

I - Change resulting in an Increase to a Customer's Bill

M - Moved From Another Tariff Location

N - New

R - Change Resulting in a Reduction to a Customer's Bill

T - Change in Text or Regulation But no Change in Rate or Charge

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Miami, FL 33157

TARIFF FORMAT SHEET

- A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers - Revision numbers also appear in the upper right corners of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4<sup>th</sup> revised sheet 14 cancels the 3<sup>rd</sup> revised sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.  
2.1.  
2.1.1.  
2.1.1.A.  
2.1.1.A.1.  
2.1.1.A.1.(a).  
2.1.1.A.1.(a).1.  
2.1.1.A.1.(a).1.(I).  
2.1.1.A.1.(a).1.(I).(1)

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Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

**Access Line** - An arrangement that connects the customer's location to the Company's network switching center.

**Authorization Code** - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

**Company or Carrier** - Sophisticated Communications, Inc.

**Customer** - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

**Day Rate Period** - From 8:00 AM up to but not including 5:00 PM local time Monday through Friday.

**Evening Rate Period** - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

**Holidays** - The Company's recognized holidays are New Year's Day, Martin Luther King, Jr. Day, Presidents Day, Memorial Day, July 4<sup>th</sup>, Labor Day, Thanksgiving Day, and Christmas Day.

**Night/Weekend Rate Period** - From 11:PM up to but not including 8:00AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

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Miami, FL 33157

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**SECTION 2 - RULES AND REGULATIONS****2.1 Undertaking of Sophisticated Communications, Inc.**

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company installs, operates, and maintains the communications services services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer-term basis, and are available twenty-four hours per day, seven days per week.

**2.2 Limitations**

2.2.1 Service is offered subject to the availability of facilities and provisions of this Tariff.

2.2.2 The company reserves the right to discontinue furnishing service, or limit the Use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this tariff.

2.2.3 All facilities provided under this tariff are directly controlled by the Company And the customer may not transfer or assign the use of service or facilities, Except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

2.2.4 Refusal or Discontinuance of Service by Company

As applicable. The company may refuse or discontinue telephone service under the following conditions provided that, unless otherwise stated, the customer shall be given notice and allowed a reasonable time to comply with any rule or remedy and deficiency:

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BY:

EFFECTIVE: \_\_\_\_\_

Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
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SECTION - RULES AND REGULATIONS2.2 Limitations (Cont.)

- 2.2.4.H Without notice in the event of hazardous conditions or tampering with the equipment furnished and owned by the Company.
- 2.2.4.I Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, the Company may, before restoring service, require the customer to make, at his own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- 2.2.4.J In case of refusal to establish service, or whenever service is discontinued, the Company shall notify the applicant or customer in writing of the reason for such refusal or discontinuance.
- 2.2.4.K Service shall be initiated or restored when the cause for refusal or discontinuance has been satisfactorily adjusted.

2.2.5 Initiation and Continuance of Service

The following shall not constitute sufficient cause for refusal or discontinuance of service to an applicant or customer:

- 2.2.5.A Delinquency in payment for service by a previous occupant of the premises, unless the current applicant or customer occupied the premises at the time the delinquency occurred and the previous customer continues to occupy the premises and such previous customer shall benefit from such new service.
- 2.2.5.B Delinquency in payment for separate telephone service for another customer in the same residence.

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Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33179

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SECTION 2 - RULES AND REGULATIONS2.2 Limitations (Cont.)

- 2.2.5.C Failure to pay for business service at a different location and a different telephone number shall not constitute sufficient cause for refusal of residence service or visa versa.
- 2.2.5.D Failure to pay for a service rendered by the Company which is not regulated by the Commission.
- 2.2.5.E Failure to pay the bill of another customer as guarantor thereof.
- 2.2.5.F Failure to pay a dishonored check service charge imposed by the Company.
- 2.2.6 When a service has been discontinued for proper cause, the Company may charge a reasonable fee to defray the cost of restoring service, provided such charge is set out in its approved tariff on file with the Commission.  
See section 3.4 for rate related information.
- 2.2.7 Prior written permission from the Company is required before any Assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

2.3 Liabilities of the Company

- 2.3.1 The Company's liability for damages, arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:

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By:

EFFECTIVE: \_\_\_\_\_

Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157



SECTION 2 - RULES AND REGULATIONS

2.5 Deposits

The Company does not require a deposit from the customer.

2.6 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the month's charges and if necessary a new advance payment will be collected for the next month.

2.7 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.8 Employee Concessions

Any of the employee of the Company in good standing for three months or longer may receive any of the Company's services 15% below the tariffed rate.

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Miami, FL 33157

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SECTION 3 - DESCRIPTION OF SERVICE3.1 Timing of Calls3.1.1 When Billing Charges Begin and End For Phone Calls

The customers long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. When 2 way communication, often referred to as "conversation time" is possible.). When the called party picks up as determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

Unless otherwise specified in this tariff, the minimum call duration for Billing purposes is 1 minute for a connected call and calls beyond 1 minute are billed in 1 minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call. In no instance shall the rounded rates exceed the OSP rate cap.

3.1.4 Uncompleted Calls

There shall be no charge for uncompleted calls.

3.2 Billing of Calls3.2.1 Billing Payments and Adjustments

All charges due by the customer are payable to their respective sales representative. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED: March 3, 1998

EFFECTIVE: \_\_\_\_\_

BY:

Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157

## SECTION 3 - DESCRIPTION OF SERVICE

Formula:

$$\text{The square root of: } \frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$$

3.6 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 92% during peak use periods for all FG D services (\*1+\* dialing).

3.7 Service Offerings3.7.1 Sophisticated Prepaid Telephone Calling Cards

This service permits use of Sophisticated prepaid Telephone Calling Cards for placing long distance calls. Customer may purchase Sophisticated Prepaid Telephone Calling Cards at a variety of retail outlets or through other distribution channels. Sophisticated Prepaid Calling cards are available in face values of five, ten, twenty, twenty-five and fifty dollars. The Sophisticated Prepaid Calling Card Service is accessed using the Company's toll-free number printed on the card. The call is prompted by an automated voice response system to enter his/her Authorization code, and then to enter the terminating telephone number. The Company's processor tracks the call duration on a real time basis to determine the number of Telecom Units consumed, the total consumed Telecom Units for each call, which includes applicable taxes, is deducted from the remaining Telecom Unit balance on the customer's Sophisticated Prepaid Telephone Calling Card.

All cards must be charged against a Sophisticated Prepaid Calling Card that has a sufficient Telecom Unit balance. A customer's call will be interrupted with an announcement when the balance is about to be depleted. Such announcement will occur when five minutes and when two minutes remain before the balance will be depleted, based upon the terminating location of the call.

ISSUED: March 3, 1998  
BY:

EFFECTIVE: \_\_\_\_\_

Sean Jackson President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157

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SECTION 3 - DESCRIPTION OF SERVICE

A card will expire 12 months from the date of purchase, or the date of the last recharge, whichever is later.

A credit allowance for the Sophisticated Prepaid Telephone Calling Card Service is applicable to calls that are interrupted due to poor transmission, one-way transmission, or involuntary disconnect of a call. A customer may be granted credit for reaching a wrong number. To receive proper credit, the customer must notify the Company at the designated toll-free customer service number printed on the Sophisticated Prepaid Telephone Calling Card and furnish the called number, the trouble experienced (e.g. cut-off, noisy circuit, reached wrong number, etc.), and the approximate time that the call was placed.

When a call charged to a card is interrupted due to cut-off, one-way transmission, or poor transmission conditions, the customer will receive a credit equivalent of one Telecom Unit.

Credit allowances for calls pursuant to the Sophisticated Prepaid Telephone Calling Card Service do not apply for interruptions that are due to the failure of power, equipment or systems not provided by the Company.

Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of the Company.

The Company will block all calls beginning with NPA "900" calls, NXX "976" calls, therefore such calls can not be completed.

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ISSUED: March 3, 1998  
BY;

EFFECTIVE: \_\_\_\_\_

Sean Jackson, President  
9837 S. W. 184<sup>th</sup> St  
Miami, FL 33157

Sophisticated Communications, Inc.  
Balance Sheet  
As of December 31, 1997  
(Audited)

**Assets**

**Current Assets**

Checking:Peoples Nat'l Bank	\$	38,342.33	
Checking:First Union		21,479.36	
Certificate of Deposit		25,000.00	
Officers Draw		36,031.57	
Note Rec. Independent Assoc.		56,000.00	
Note Receivable-M.J.T.		348,500.00	
Note Receivable-Botanica Nics		<u>1,088.75</u>	
<b>Total Current Assets</b>			526,442.01

**Fixed Assets**

Furniture & Fixtures		1,040.00	
<b>Total Fixed Assets</b>		<u>1,040.00</u>	1,040.00

**Other Assets**

<b>Total Assets</b>		<u>\$</u>	<u>527,482.01</u>
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**Sophisticated Communications, Inc.**  
**Income Statement**  
**(Audited)**

	1 Month Ended Dec. 31, 1997	Pct	12 Months Ended Dec. 31, 1997	Pct
<b>Sales</b>				
Sales: 1	\$ 926,933.64	100.00	\$3,117,747.05	100.36
Less Returns & Allowances	<u>0.00</u>	<u>0.00</u>	<u>(11,249.00)</u>	<u>(0.36)</u>
<b>Total Sales</b>	<u>926,933.64</u>	<u>100.00</u>	<u>3,106,498.05</u>	<u>100.00</u>
<b>Cost of Goods Sold</b>	<u>787,646.00</u>	<u>84.97</u>	<u>2,274,495.70</u>	<u>73.22</u>
<b>Gross Profit</b>	<u>139,287.64</u>	<u>15.03</u>	<u>832,002.35</u>	<u>26.78</u>
<b>Operating Expenses</b>				
Advertising	0.00	0.00	766.84	0.02
Auto Expense	75.00	0.01	6,479.53	0.21
Bank Service Charges	25,179.84	2.72	139,669.54	4.50
Contracted Labor	0.00	0.00	7,047.75	0.23
Contract Services	4,004.39	0.43	23,577.03	0.76
Commissions	0.00	0.00	4,122.10	0.13
Contributions	0.00	0.00	260.00	0.01
Electric	0.00	0.00	99.80	0.00
Equipment Exp	4,425.36	0.48	13,998.57	0.45
Alarms & Security Exp	0.00	0.00	347.96	0.01
Insurance	356.92	0.04	2,342.54	0.08
Laundry & Uniforms	0.00	0.00	2,575.71	0.08
Licenses, Fees, Permits	0.00	0.00	1,187.50	0.04
Miscellaneous	0.00	0.00	6,792.01	0.22
Office & Postage Expense	0.00	0.00	1,937.43	0.06
Professional Fees	1,766.43	0.19	36,341.43	1.17
Repairs and Maintenance	0.00	0.00	3,060.00	0.10
Taxes: Other	3,232.13	0.35	3,232.13	0.10
Communications Exp	6,796.51	0.73	34,190.46	1.10
Travel & Entertainment	907.00	0.10	13,904.40	0.45
Utilities	147.16	0.02	1,844.52	0.06
Promotional Exp	0.00	0.00	3,891.25	0.13
Water	<u>60.62</u>	<u>0.01</u>	<u>457.77</u>	<u>0.01</u>
<b>Total Operating Expenses</b>	<u>46,951.43</u>	<u>5.07</u>	<u>308,126.27</u>	<u>9.92</u>
<b>Operating Income</b>	<u>92,336.21</u>	<u>9.96</u>	<u>523,876.08</u>	<u>16.86</u>
<b>Other Income</b>				
<b>Other Expense</b>				
Other Expense	<u>0.00</u>	<u>0.00</u>	<u>1,000.00</u>	<u>0.03</u>
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>1,000.00</u>	<u>0.03</u>
<b>Net Income (Loss)</b>	<u>\$ 92,336.21</u>	<u>9.96</u>	<u>\$ 522,876.08</u>	<u>16.83</u>

Sophisticated Communications, Inc.  
Balance Sheet  
As of December 31, 1996

**Assets**

<b>Current Assets</b>		
Checking: General	\$ (12,888.44)	
Officers Draw	<u>2,564.49</u>	
<b>Total Current Assets</b>		(10,323.95)
<b>Fixed Assets</b>		
Furniture & Fixtures	<u>1,040.00</u>	
<b>Total Fixed Assets</b>		1,040.00
<b>Other Assets</b>		
<b>Total Assets</b>		<u>\$ (9,283.95)</u>

Sophisticated Communications, Inc.  
Income Statement

	1 Month Ended <u>Dec. 31, 1996</u>	<u>Pct</u>	12 Months Ended <u>Dec. 31, 1996</u>	<u>Pct</u>
<b>Sales</b>				
Sales: 1	\$ 54,061.47	100.00	\$ 248,916.69	100.00
<b>Total Sales</b>	<u>54,061.47</u>	<u>100.00</u>	<u>248,916.69</u>	<u>100.00</u>
<b>Cost of Goods Sold</b>	<u>60,441.65</u>	<u>111.80</u>	<u>222,164.61</u>	<u>89.25</u>
<b>Gross Profit</b>	<u>(6,380.18)</u>	<u>(11.80)</u>	<u>26,752.08</u>	<u>10.75</u>
<b>Operating Expenses</b>				
Advertising	0.00	0.00	277.50	0.11
Auto Expense	0.00	0.00	3,550.13	1.43
Bank Service Charges	583.50	1.08	4,270.30	1.72
Contracted Labor	0.00	0.00	2,581.00	1.04
Contract Services	0.00	0.00	11,878.00	4.77
Insurance	188.43	0.35	985.10	0.40
Laundry & Uniforms	0.00	0.00	393.26	0.16
Licenses, Fees, Permits	0.00	0.00	28.00	0.01
Miscellaneous	1,645.00	3.04	2,500.90	1.00
Office & Postage Expense	57.51	0.11	1,541.54	0.62
Professional Fees	0.00	0.00	4,350.00	1.75
Promotional Exp	270.00	0.50	3,257.00	1.31
Rent	669.00	1.24	2,140.00	0.86
Supplies	0.00	0.00	800.00	0.32
Communications Exp	230.94	0.43	3,074.67	1.24
Travel & Entertainment	474.10	0.88	1,515.56	0.61
Utilities	389.68	0.72	1,006.14	0.40
Water	<u>0.00</u>	<u>0.00</u>	<u>126.14</u>	<u>0.05</u>
<b>Total Operating Expenses</b>	<u>4,508.16</u>	<u>8.34</u>	<u>44,275.24</u>	<u>17.79</u>
<b>Operating Income</b>	<u>(10,888.34)</u>	<u>(20.14)</u>	<u>(17,523.16)</u>	<u>(7.04)</u>
<b>Other Income</b>				
<b>Other Expense</b>				
<b>Net Income (Loss)</b>	<u>\$ (10,888.34)</u>	<u>(20.14)</u>	<u>\$ (17,523.16)</u>	<u>(7.04)</u>



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DEPOSIT DATE  
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APPLICATION FORM  
FOR AUTHORITY TO  
PROVIDE  
INTEREXCHANGE  
TELECOMMUNICATION  
SERVICE WITHIN THE  
STATE OF FLORIDA

1918



FERNANDEZ, PETR & ASSOC. INC.  
1200 NE 207TH ST.  
MIAMI, FL 33179-2019  
PH. 305-651-4649

Date 03-08/98

Pay to the order of Florida Public Service Commission \$ 250.00  
two hundred and fifty dollars <sup>00</sup>/<sub>100</sub> Dollars

BARNETT BANK

NCH  
20390  
MIAM

5. Ave 3168 Sophisticated Comm. Inc.

For Application fee for Interexchange Telecomm. serv.

Virginia Petr