

**NOWALSKY, BRONSTON & GOTHARD, L.L.C.**

Attorneys at Law

Leon L. Nowalsky  
Benjamin W. Bronston  
Edward P. Gothard

3500 N. Causeway Boulevard  
Suite 1442  
Metairie, Louisiana 70002  
Telephone: (504) 832-1984  
Facsimile: (504) 831-0892

Monica R. Borne  
EllenAnn G. Sands

June 12, 1998

Ms. Brenda Hawkins  
Florida Public Service Commission  
Tariff Division  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

980746-TX

RE: DIGITAL TELECOMMUNICATIONS, INC. D/B/A TELRITE

Dear Ms. Hawkins:

Enclosed please find an original and six (6) copies of the application form for alternative local exchange services submitted on behalf of Digital Telecommunications, Inc.

Please acknowledge receipt of this filing by returning a date stamped copy of this cover letter in the self-addressed envelope provided.

If you should have any questions regarding this document, please do not hesitate to call. Thank you.

Sincerely,



Monica R. Borne

Enclosure

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check



MAIL ROOM  
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06272 JUN 15 '98  
DOCUMENT NUMBER DATE  
FLORIDA PUBLIC SERVICE COMMISSION  
FPSC-RECORDS/REPORTING

**NOWALSKY, BRONSTON & GOTHARD, L.L.C.**

Attorneys at Law

Leon L. Nowalsky  
Benjamin W. Bronston  
Edward P. Gothard

3500 N. Causeway Boulevard  
Suite 1442  
Metairie, Louisiana 70002  
Telephone: (504) 832-1984  
Facsimile: (504) 331-0892

Monica R. Borne  
EllenAnn G. Sands

DEPOSIT  
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DATE  
JUN 15 1998

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Florida Public Service Commission  
Tariff Division  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

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forwarded to Filenet for deposit.  
Filenet to forward a copy of check  
to the filer as proof of deposit.

Initials of person who forwarded check

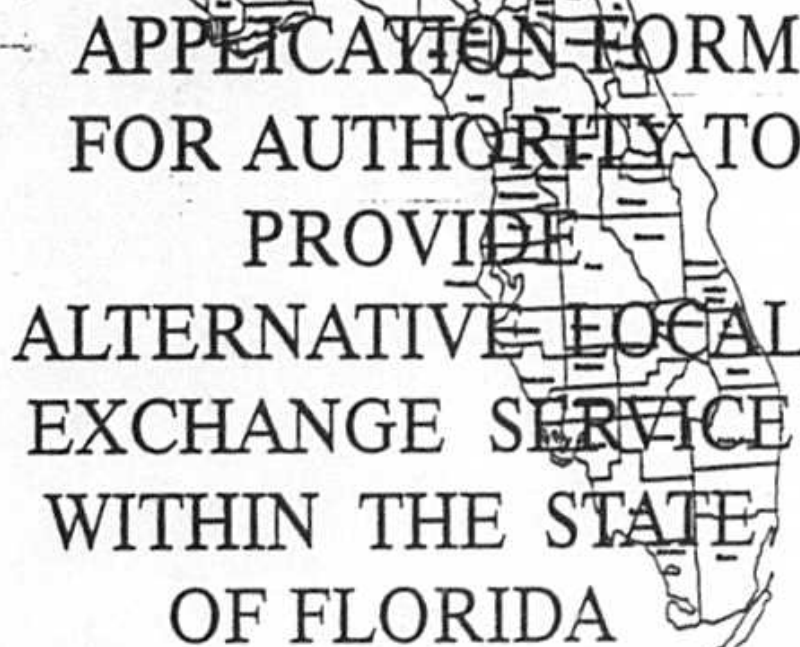
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JUN 15 1998

DOCUMENT NUMBER-DATE

06272 JUN 15 98

FPSC-RECORDS/REPORTING



APPLICATION FORM  
FOR AUTHORITY TO  
PROVIDE  
ALTERNATIVE LOCAL  
EXCHANGE SERVICE  
WITHIN THE STATE  
OF FLORIDA

DOCUMENT NUMBER - DATE

06272 JUN 15 88

FLS - RECORDS/REPORTING

**FLORIDA PUBLIC SERVICE COMMISSION  
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850**

**APPLICATION FORM  
for**

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

---

**INSTRUCTIONS**

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Communications, Certification & Compliance Section  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0866  
(904) 413-6600**

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 made payable to the Florida Public Service Commission at the above address.
-

1. This is an application for (check one):

Original authority (new company)

Approval of Transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to non-certificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

**Digital Telecommunications, Inc.**

3. Name under which the applicant will do business (d/b/a):

**Telrite<sup>SM</sup>**

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: G92163000059

**Fictitious Name registration attached to Exhibit A.**

5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

**2120 Corporate Square Boulevard  
Suite 25  
Jacksonville, FL 32216  
Ph. (904) 725-7483**

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

**Same as 5.A. above.**

6. Structure of organization:

- |  |  |
|--|--|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation      |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership         |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited partnership         |
| <input type="checkbox"/> Joint Venture       | <input type="checkbox"/> Other, Please explain _____ |

7. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

**Not applicable.**

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or any crime, or whether such actions may result from pending proceedings. If so, explain.

**No officers, directors, or any of the ten largest stockholders have previously been or are involved in proceedings during which they may be adjudged bankrupt, mentally incompetent, or found guilty of any felony or any crime.**

9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

**Articles of Incorporation are attached as Exhibit A.**

Corporate charter number: S46993

10. Please provide the name, title, address, telephone number, internet address and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Liaison for this application:  
**Monica R. Borne, Attorney**  
3500 N. Causeway Blvd., Suite 1442  
Metairie, LA 70002  
Ph. (504) 832-1984; Fx. (504) 831-0892

Ongoing liaison:  
**Darryl E. Davis, President**  
2120 Corporate Square Blvd., Suite 25  
Jacksonville, FL 32216  
Ph. (904) 725-7483; Fx. (904) 725-7838

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service. **None.**

12. Has the applicant been denied certification in any other state? If so, please list the state and the reason for denial. **No. The Company has not been denied certification in any other state.**

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for the penalty.  
**No penalties have been imposed.**

14. Please indicate how a customer can file a service complaint with your company.

**Customer complaints can be made by dialing 1-800-486-1990 or by writing to the company at the address set forth herein.**

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.

**Price List attached as Exhibit E.**

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida. **All financial documentation attached as Exhibit B.**

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated the unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.

**Profiles of the applicant's management personnel are attached as Exhibit C.**

C. Technical capability.

**Attached as Exhibit D.**



AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official: *D. E. Davis* Signature 6-4-98 Date  
Name: Darryl E. Davis (904) 725-7483 Telephone Number  
Title: President  
Address: 2120 Corporate Square Blvd.  
Suite 25  
Jacksonville, FL 32216

# **EXHIBIT A**

**ARTICLES OF INCORPORATION FILED  
WITH THE FLORIDA SECRETARY OF STATE**

# State of Florida



Department of State

I certify from the records of this office that TELRITE is a Fictitious Name registered with the Department of State on June 11, 1992.

The Registration Number of this Fictitious Name is G92163000059.

I further certify that said Fictitious Name Registration is active.

I further certify that the attached is a listing of the name(s) and address(es) of the registrant(s) along with the county (or counties) designated for said Fictitious Name Registration.

Given under my hand and the  
Great Seal of the State of Florida,  
at Tallahassee, the Capital, this the  
Fifth day of March, 1996



CR2EO22 (2-95)



Sandra B. Moriham  
Secretary of State

FILED  
JUN 20 1967  
TALLAHASSEE, FLA.

ARTICLES OF INCORPORATION  
OF  
DIGITAL TELECOMMUNICATIONS, INC.

The undersigned incorporator of Digital Telecommunications, Inc. hereby forms a corporation for profit under the Florida General Corporation Act and other laws of the State of Florida.

ARTICLE I

Name

The name of the corporation will be Digital Telecommunications, Inc. The mailing address is : 2000 Apalachee Parkway, Second Floor, Tallahassee, Fl. 32301.

ARTICLE II

Term of Existence

This corporation shall exist perpetually unless dissolved according to law.

ARTICLE III

General Purpose

This corporation may transact any or all lawful business for which corporations may be incorporated under the laws of the State of Florida and shall have those general powers conferred upon corporations under the laws of the State of Florida.

#### ARTICLE IV

##### Capital Stock

The aggregate number of shares of capital stock which this corporation is authorized to issue is One Thousand (1,000) shares of common stock having a par value of One Dollar (\$1.00) per share.

#### ARTICLE V

##### Registered Office and Registered Agent

The street address of the initial registered office of this corporation in the State of Florida is 2000 Apalachee Parkway, Second Floor, Tallahassee, Florida 32301. The initial registered agent for this corporation at its registered office is Virgil Hibner. The Board of Directors shall have the power to establish branch offices, and to move the registered office of the corporation to any other address in Florida.

#### ARTICLE VI

##### Board of Directors

The number of the initial Board of Directors of this corporation is 5. The name and address of the members of the initial Board of Directors of this corporation is as follows:

Name	Address
Virgil Hibner	8436 Olde Post Rd. Tallahassee, Fl. 32311
Manny Cabrera	2328 Southampton Dr. Tallahassee, Fl. 32311
Robert Muirhead	1099 Sutor Rd. Tallahassee, Fl. 32311
Anthony Wendorf	940 Colbert Ct. Tallahassee, Fl. 32310
Richard Stocks	2620 Brentshire Dr. Tallahassee, Fl. 32303

#### ARTICLE VII

##### Incorporator

The following is the name and address of the incorporator of this corporation:

Name	Address
Virgil Hibner	2000 Apalachee Parkway Second Floor Tallahassee, Fl. 32301

IN WITNESS WHEREOF, the undersigned has made and subscribed to these Articles of Incorporation at Tallahassee, Leon County, Florida on this 2<sup>nd</sup> day of April.

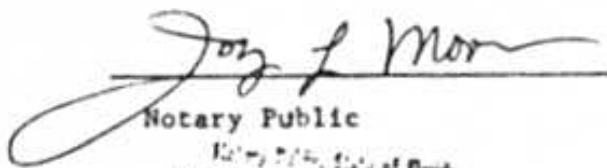
Digital Telecommunications, Inc.

By: 

STATE OF FLORIDA        )  
COUNTY OF LEON         )

I HEREBY CERTIFY that on this day, before me, a Notary Public duly authorized in the State of Florida and County named above to take acknowledgements, personally appeared Virgil Hibner as Chairman of the Board and Chief Executive Officer of Digital Telecommunications, Inc. known to me to be the incorporator described herein and who executed the foregoing Articles of Incorporation on behalf of said Digital Telecommunications, Inc. and acknowledged before me that he subscribed to those Articles of Incorporation.

WITNESS my hand and official seal in the County and State named above this 2 day of April 1991.

  
Notary Public  
State of Florida  
My Commission Expires 11/11/1993

**CERTIFICATE OF DESIGNATION**  
**REGISTERED AGENT/REGISTERED OFFICE**

Pursuant to the provisions of section 607.0501, Florida Statutes, the undersigned corporation, organized under the laws of the state of Florida, submits the following statement in designating the registered office/registered agent, in the state of Florida.

1. The name of the corporation is: \_\_\_\_\_

Digital Telecommunications, Inc.

2. The name and address of the registered agent and office is:

Virgil Hibner

(NAME)

2000 Apalachee Parkway, Second Floor

(P.O. BOX NOT ACCEPTABLE)

Tallahassee, Fl. 32301

(CITY/STATE/ZIP)

SIGNATURE \_\_\_\_\_



(Corporate officer)

TITLE \_\_\_\_\_

PRESIDENT

DATE \_\_\_\_\_

2 APRIL 91

HAVING BEEN NAMED AS REGISTERED AGENT AND TO ACCEPT SERVICE OF PROCESS FOR THE ABOVE STATED CORPORATION AT THE PLACE DESIGNATED IN THIS CERTIFICATE, I HEREBY ACCEPT THE APPOINTMENT AS REGISTERED AGENT AND AGREE TO ACT IN THIS CAPACITY. I FURTHER AGREE TO COMPLY WITH THE PROVISIONS OF ALL STATUTES RELATING TO THE PROPER AND COMPLETE PERFORMANCE OF MY DUTIES, AND I AM FAMILIAR WITH AND ACCEPT THE OBLIGATIONS OF MY POSITION AS REGISTERED AGENT.

SIGNATURE \_\_\_\_\_



DATE \_\_\_\_\_

2 APRIL 91

REGISTERED AGENT FILING FEE \$35.00



## **EXHIBIT B**

### **UNAUDITED FINANCIAL STATEMENTS AND PROJECTED FINANCIAL STATEMENTS**

In support of its financial capability to provide the requested services, the Company has provided its unaudited financial statements for the year ended April 30, 1997 and for the eight months ending December 31, 1997.

The Company's President has attached an Affidavit attesting to the accuracy of the financial statements submitted and an explanation of the Company's overall financial capability

VERIFICATION BY APPLICANT

STATE OF Florida )  
COUNTY OF \_\_\_\_\_ ) ss

Darryl E. Davis, President of Digital Telecommunications, Inc. d/b/a Telrite having been duly sworn and deposed, hereby states as follows:

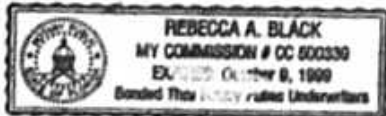
That he is President of the Company; that the attached financial documents were prepared under his supervision and are true and correct to the best of his knowledge and belief

  
\_\_\_\_\_  
Darryl E. Davis, President  
Digital Telecommunications, Inc.  
d/b/a Telrite

This document was signed in my presence this 4th day of June, 1998

  
\_\_\_\_\_  
Notary Public

My Commission expires:  
10/9/1999



## FINANCIAL ABILITY TO PROVIDE CONTINUOUS SERVICE

The Company is financially capable to provide the requested service in the geographic areas proposed and will be able to maintain such services and meet any and all lease or ownership obligations as evidenced by its 1997 year-end financial documents which have been attached and verified by a Company official.

## DIGITAL TELECOMMUNICATIONS INC

Statement of Revenue and Expenses

Income Tax Basis

For the year ended December 31, 1997

	8 Months Ended Dec. 31, 1997	Pct
Sales		
Gross Sales	\$ 2,509,780.61	1131.62
Service Commissions	(2,287,993.58)	(1031.62)
Net Receipts	<u>221,787.03</u>	<u>100.00</u>
Operating Expenses		
Advertising	3,612.00	1.63
Agency Commissions	54,220.39	37.97
Agent Expense-Other	118.54	0.05
Auto Expense	19,614.42	8.84
Bank Service Charges	22.01	0.01
Depreciation Expense	14,161.74	6.39
Dues & Subscriptions	662.78	0.30
Electric	93.82	0.04
Insurance	4,565.86	2.06
Interest Expense	7,753.25	3.50
Licenses, Fees, Permits	130.00	0.06
Meals & Entertainment	4,267.02	1.92
Miscellaneous	556.59	0.25
Office & Postage Expense	9,417.21	4.25
Penalties-Tax ND	470.83	0.21
Professional Fees	6,159.04	2.78
Rent	5,191.58	2.43
Salaries: General	37,914.76	17.05
Taxes: FICA	2,892.76	1.30
Taxes: FUTA	131.96	0.06
Taxes: SUTA	25.45	0.01
Taxes: Other	252.00	0.11
Telephone	7,213.41	3.25
Travel	1,575.75	0.71
Utilities	971.48	0.44
Total Operating Expenses	<u>212,094.56</u>	<u>95.63</u>
Net Income (Loss)	<u>\$ 9,134.03</u>	<u>4.14</u>

See Accompanying Accountants  
Compilation Report

**DIGITAL TELECOMMUNICATIONS INC**  
**Statement of Assets, Liabilities and Equity**  
**Income Tax Basis**  
**As of December 31, 1997**

Liabilities

Current Liabilities		
Note Payable-Oldsmobile	6,991.66	
Payroll Taxes Payable	2,186.47	
FUTA Payable	364.03	
SUTA Payable	7.50	
Total Current Liabilities	<hr/>	9,549.66
Long-term Liabilities		
N/P Darryl Davis	71,852.06	
N/P Jamis 1	<u>27,881.14</u>	
Total Long-term Liabilities		<hr/> 99,733.20
Total Liabilities		109,282.86

Equity

Capital Stock	1,000.00	
Paid In Excess	30,317.06	
Treasury Stock	(34,000.00)	
Retained Earnings	(7,427.71)	
Net Income (Loss)	<u>9,134.02</u>	
Total Equity		<hr/> (10,976.63)
Total Liabilities and Equity		<hr/> <u>\$ 58,306.23</u>

**DIGITAL TELECOMMUNICATIONS INC**  
**Statement of Assets, Liabilities and Equity**  
**Income Tax Basis**  
**As of December 31, 1997**

Assets

Current Assets		
Petty Cash	\$	50.00
Checking: First National		10,671.17
Loans to V. Hibner		24,857.03
N/R - Total Marketing Concept		<u>1,500.00</u>
Total Current Assets		47,078.20
Fixed Assets		
Automobiles		20,500.00
Furniture & Fixtures		8,828.64
Equipment		25,590.46
Software		1,087.07
Accumulated Depreciation		<u>(45,278.14)</u>
Total Fixed Assets		10,728.03
Other Assets		
Rent Deposit		<u>500.00</u>
Total Other Assets		<u>500.00</u>
Total Assets		<u>\$ 58,306.23</u>

See Accompanying Accountants'  
 Compilation Report

**DIGITAL TELECOMMUNICATIONS INC**

Statement of Revenue and Expenses

Income Tax Basis

For the year ended April 30, 1997

	<u>12 Months Ended</u> <u>Apr. 30, 1997</u>	<u>Pct</u>
<b>Sales</b>		
Gross Sales	\$ 2,283,642.38	1070.98
Service Commissions	(2,070,413.01)	(970.52)
Net Receipts	<u>213,229.37</u>	<u>100.00</u>
<b>Operating Expenses</b>		
Advertising	1,560.00	0.73
Agency Commissions	23,376.86	10.96
Auto Expense	15,724.44	7.37
Bank Service Charges	141.20	0.07
Depreciation Expense	10,033.81	4.71
Dues & Subscriptions	970.00	0.45
Equipment Rental	553.44	0.26
Insurance	2,362.75	1.11
Interest Expense	15,686.07	7.36
Meals & Entertainment	1,465.33	0.69
Miscellaneous	6.99	0.00
Office & Postage Expense	7,297.42	3.42
Penalties-Tax ND	375.10	0.18
Printing	149.05	0.07
Professional Fees	3,377.70	1.58
Rent	15,330.62	7.17
Salaries: General	36,250.36	17.00
Taxes: FICA	5,674.91	2.65
Taxes: FUTA	232.07	0.11
Taxes: SUTA	111.76	0.05
Taxes: Other	815.31	0.38
Telephone	8,709.46	4.08
Travel	4,959.75	2.32
Utilities	2,421.21	1.13
Total Operating Expenses	<u>157,792.67</u>	<u>74.00</u>
Net Income (Loss)	<u>\$ 55,436.70</u>	<u>25.92</u>

See Accompanying Accountants'  
Compilation Report

**DIGITAL TELECOMMUNICATIONS INC**  
**Statement of Assets, Liabilities and Equity**  
**Income Tax Basis**  
**As of April 30, 1997**

Liabilities

Current Liabilities

Accounts Payable	\$ 1,030.68	
Note Payable-Oldsmobile	10,692.12	
Note Payable-Tony DeLuca	2,340.39	
Payroll Taxes Payable	1,978.14	
FUTA Payable	232.07	
SUTA Payable	38.44	
Accrued Interest Payable	<u>11,577.69</u>	
Total Current Liabilities		27,889.53

Long-term Liabilities

N/P Darryl Davis	76,742.85	
N/P Jamis 1	<u>39,618.58</u>	
Total Long-term Liabilities		<u>116,361.43</u>

Total Liabilities

144,250.96

Equity

Capital Stock	1,000.00	
Paid In Excess	18,739.37	
Treasury Stock	(84,000.00)	
Retained Earnings	(62,864.41)	
Net Income (Loss)	<u>22,426.70</u>	
Total Equity		<u>(71,688.34)</u>

Total Liabilities and Equity

\$ 72,562.62



**DIGITAL TELECOMMUNICATIONS INC****Statement of Assets, Liabilities and Equity****Income Tax Basis****As of April 30, 1997****Assets****Current Assets**

Petty Cash	\$	50.00	
Checking: First National		11,482.09	
Accounts Receivable: Trade		10,622.94	
Accounts Receivable: Employee		455.69	
Loans to V. Hibner		<u>34,857.03</u>	
Total Current Assets			57,467.75

**Fixed Assets**

Automobiles		20,500.00	
Furniture & Fixtures		8,131.39	
Equipment		15,992.81	
Software		1,087.07	
Accumulated Depreciation		<u>(11,116.40)</u>	
Total Fixed Assets			14,594.87

**Other Assets**

Rent Deposit		<u>500.00</u>	
Total Other Assets			<u>500.00</u>

**Total Assets****\$ 72,562.62**

See Accompanying Accountants'

Compilation Report

# **EXHIBIT C**

MANAGEMENT PROFILES

## Resume Darryl E. Davis

### Education

- 1994 MCI- switched & dedicated training  
C&W- switched & dedicated training
- 1987-1988 Kaolin School of Aviation  
Commercial Pilot - Airplane single and multi-engine instrument  
Flight Instructor - Airplane single engine land  
Airline Transport Pilot
- 1977-1979 South Georgia Vocational and Trade School  
Degree in Electronics
- 1976-1977 Louisville High School
- 1973-1976 Brentwood High School

### Career Experience

- 1994 to present Telrite: Sales, Customer Service, Agent Support, and Technical Support
- 1988-1994 Jet Food Stores of Ga.: Regional Director of Operations and Corporate Pilot.
- 1987-1988 Washington County Air Service: Pilot , Flight Instructor, mechanic
- 1986-1987 Swainsboro Financial services Inc.: Manager, Vice President
- 1985-1986 Anglo American Clay: Lab Technician
- 1980-1985 Jefferson County Finance Co.: Manager  
1980-1985 Jefferson County Motor Co.: Sales manager
- 1977-1981 Barker and Associates: Land Survey, Laborer 3 years, Forman 1 year

**SCOTT MICHAEL WAGNER**

8335 Freedom Crossing Trail, Apt. 408, Jacksonville, FL 32256  
(904) 519-8730

---

**OBJECTIVE**

To secure a position in sales or marketing that will provide the opportunity for corporate advancement and the utilization of my enthusiasm and persuasive skills.

**EDUCATION**

**FLORIDA STATE UNIVERSITY - Tallahassee, FL**  
*Major: Sociology / Psychology, 1987 - 1993*

**HILLSBOROUGH COMMUNITY COLLEGE - Tampa, FL**  
*Associate of Arts, 1990*

**PROFESSIONAL**

July 1995-  
Present

**TELRITE - Jacksonville, FL**

*Telecommunications Consultant/Operations Manager*

- ◆ Increase client account base through strategic marketing.
- ◆ Provide marketing/technical support to independent sales agents.
- ◆ Manage all aspects of daily office operations.

March 1995-  
June 1995

**BOYD BROTHERS PRINTING, INC. - Birmingham, AL**

*Assistant to District Sales Manager*

- ◆ Assisted in the establishment of a new account base in Alabama.

April 1994-  
March 1995

**GRANTON ADVERTISING - Tampa, FL**

*Campaign Manager*

- ◆ Successfully coordinated specialized promotional advertising campaigns for restaurants, golf courses, and professional sports teams.
- ◆ Managed a team of account representatives on remote accounts.

June 1992-  
March 1994

**JEP, INC. - Tallahassee, FL**

*Sales Manager*

- ◆ Managed a local/regional sales force.
- ◆ Recruited and trained individuals for direct sales.

January 1994-  
March 1994

**HILL AND KNOWLTON PUBLIC RELATIONS - Tampa, FL**

*Freelance Special Issues Researcher*

- ◆ Researched local news publications for public interest issues.

November 1992-  
February 1993

**COLLEGIATE INSIDER MAGAZINE - Tallahassee, FL**

*Advertising Account Executive*

- ◆ Worked in conjunction with the Managing Editor in promotion and advertising sales for the premiere issue.

## David A. Reneau

10959 Buggy Whip Drive, Jacksonville Florida 32257  
Cellular (904) 237-7975 Residence (904) 292-1798

### CAREER OBJECTIVE

To apply experience in communications management, and corporate level communications marketing. Seeking a position of responsibility over companies internal or external communications requirements, or an executive level position in communications marketing.

### PROFESSIONAL EXPERIENCE

PageMart Wireless - Jacksonville, FL

May 1997 - Present

#### INDIRECT DISTRIBUTION ACCOUNT REPRESENTATIVE

Recruited by Branch Manager to repair, and develop existing indirect distribution channel. *Initially Responsible* for the "Clean up" of the Jacksonville Market. This included account audits, extensive training with updated materials, and the identification and termination of none productive accounts. *Ongoing Responsibilities* focus around growth. This is accomplished through close consultation with with existing account principals in establishing effective marketing and organizational plans. I have also placed great emphasis on the acquisition of new accounts with a proven performance record.

Techni-Car, Inc. - Jacksonville, FL

May 1993 - June 1997

#### SALES / MARKETING MANAGER

Recruited by president to develop newly formed communications department. *Initial responsibilities* involved all facets of buildout, outfitting, and merchandising of new retail location, recruiting and cellular network training of new outside sales staff, research and acquisition of entire product line including cellular telephones, detailed line of cellular accessories, and paging service and pager product line. *Ongoing responsibilities* are to oversee and direct the communications department through proper P&L management, inventory adjustments, effective pricing, promotional events and marketing strategies, and further diversification into new product lines. *Primary responsibility* is the customer care of the entire client base with an emphasis on existing corporate accounts, and the acquisition of new corporate accounts. This is accomplished through a complete understanding of the cellular and paging networks, network enhancements, new product developments, and the associated equipment for both voice and data transmissions.

**CELLULARONE - Jacksonville, FL***April 1991 - May 1993***SENIOR ACCOUNT EXECUTIVE**

Outside sales of cellular service and equipment to commercial and consumer end users. Product knowledge of CellularONE cellular network VS. BellSouth Mobility cellular network, programming of cellular equipment, operation of network features and services, and the operation of data devices. *Responsibility* to reach monthly production quota, and customer service of personal client base of over 400 active lines. *Accomplished* through effective planning and focusing on large multi line accounts, typically in excess of 200 employees or larger. Extensive record keeping, market research, pre call planning, and proposals.

**TRANSWORLD SYSTEMS INC. - Jacksonville, FL**  
1991*September 1990 - April***DISTRICT SALES MANAGER**

Manage the Jacksonville district office through recruiting and training outside sales representatives in the marketing of an accounts receivable management and collection system. Reported to the regional vice president in Atlanta. Responsible for overall monthly office production, Training future district managers, assisting all representatives in the acquisition of larger accounts, weekly payroll, and office expenses.

**DISTRICT SALES MANAGER - Raleigh, NC***August 1989 - September 1990***ACCOUNT EXECUTIVE / FIELD TRAINER - Raleigh, NC***June 1988 - August 1989***PHOTO SOLUTIONS INC.***August 1987 - June 1988***LAB TECHNICIAN**

Produced custom color prints for companies Commercial accounts. Also responsible for Black & White process and print department.

**US NAVY - Pearl Harbor, HI**  
**PHOTOGRAPHERS MATE E-4***August 1983 - July 1987*

Produced all facets of photographic imaging to support briefings for the Commander in Chief Pacific Fleet, Pearl Harbor Hawaii.

## **EDUCATION & SKILLS**

Graduate Newark Senior High School.

Graduate Naval Schools of Photography A & B Schools.

CellularONE Digital Network Training REV. A,B, & C. DIGITAL CELLULAR.

AT&T Digital Cellular Training IS 54 & IS 136 DIGITAL CONTROL CHANNELS.

Extensive product training by Motorola, Ericsson, Nokia, Oki, Mitsubishi, cellular products.

Numerous seminars, Sales & Marketing, and Marketing Management.

Well versed in Windows 95 & Office 97

Extremely experienced in Training, and The production of training materials.

Strong Organizational skills, specifically in spear heading new and or special projects.

Excellent communication skills.

## **EXHIBIT D**

### **TECHNICAL CAPABILITY**

The Company will provide local exchange service on a resale basis. Therefore, its technical capability is reliant on that of the incumbent local exchange carrier whose services it is reselling. In addition, the Company's officers have technical experience in the telecommunications industry.



# **EXHIBIT E**

PROPOSED PRICE LIST

DIGITAL TELECOMMUNICATIONS, INC.  
D/B/A TELRITE<sup>SM</sup>

Florida Price List No. 1  
Original Sheet 1

**Alternative Local Exchange Service**

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**TITLE SHEET**

**ALTERNATIVE LOCAL EXCHANGE SERVICES PRICE LIST**

This price list contains the descriptions, regulations, service standards and rates applicable to alternative local exchange telecommunications services provided by Digital Telecommunications, Inc. with principal offices at 2120 Corporate Square Blvd., Suite 25, Jacksonville, FL 32216. This price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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ISSUED: June 12, 1998

EFFECTIVE:

BY:

Darryl E. Davis, President  
2120 Corporate Square Blvd., Suite 25  
Jacksonville, Florida 32216

Alternative Local Exchange Service

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CHECK SHEET

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION	SHEET	REVISION
1	Original	26	Original
2	Original	27	Original
3	Original	28	Original
4	Original	29	Original
5	Original	30	Original
6	Original	31	Original
7	Original	32	Original
8	Original	33	Original
9	Original	34	Original
10	Original	35	Original
11	Original	36	Original
12	Original		
13	Original		
14	Original		
15	Original		
16	Original		
17	Original		
18	Original		
19	Original		
20	Original		
21	Original		
22	Original		
23	Original		
24	Original		
25	Original		

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ISSUED: June 12, 1998

EFFECTIVE:

BY:

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**Alternative Local Exchange Service**

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**TABLE OF CONTENTS**

Title Sheet.....	1
Check Sheet.....	2
Table of Contents.....	3
Symbols Sheet.....	4
Tariff Format Sheets.....	5
Exchange Service List.....	6
Section 1 - Technical Terms and Abbreviations.....	7
Section 2 - Rule, Regulations and Service Quality Criteria.....	8
Section 3 - Basic Service Descriptions and Rates.....	16

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ISSUED: June 12, 1998

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Alternative Local Exchange Service

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SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

**D** - Delete Or Discontinue

**I** - Change Resulting In An Increase To A Customer's Bill

**M** - Moved From Another Price List Location

**N** - New

**R** - Change Resulting In A Reduction To A Customer's Bill

**T** - Change in Text Or Regulation But No Change In Rate Or Charge

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PRICE LIST FORMAT SHEETS

**A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the price list. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

**B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their price list approval process, the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.

**C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

- 2.
- 2.1.
- 2.1.1.
- 2.1.1.A.
- 2.1.1.A.1.
- 2.1.1.A.1.(a).
- 2.1.1.A.1.(a).I.
- 2.1.1.A.1.(a).I.(i).
- 2.1.1.A.1.(a).I.(i).(1).

**D. Check Sheets** - When a price list filing is made with the FPSC, an updated check sheet accompanies the price list filing. The check sheet lists the sheets contained in the price list, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The price list user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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DIGITAL TELECOMMUNICATIONS, INC.  
D/B/A TELRITE<sup>SM</sup>

Florida Price List No. 1  
Original Sheet 6

**Alternative Local Exchange Service**

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**EXCHANGE SERVICE LIST**

The Company will provide local exchange service throughout the State of Florida. Local calling areas will coincide with those of the Incumbent Local Exchange Carrier (ILEC), unless otherwise specified.

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ISSUED: June 12, 1998

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Alternative Local Exchange Service

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Digital Telecommunications, Inc. operating under the name Telrite.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's price list regulations.

Day - From 8:00 AM up to, but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day and Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

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**Alternative Local Exchange Service**

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**SECTION 2 - RULES, REGULATIONS AND SERVICE QUALITY CRITERIA**

**2.1 Undertaking of the Company.**

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this price list.

The Company installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this price list. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

**2.2 Limitations.**

2.2.1 Service is offered subject to the availability of facilities and provisions of this price list.

2.2.2 The Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this price list.

2.2.3 All facilities provided under this price list are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

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**Alternative Local Exchange Service**

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**SECTION 2 - RULES AND REGULATIONS continued**

**2.2 Limitations (Cont.)**

- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this price list shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an ALEC carrier from the Florida Public Service Commission

**2.3 Liabilities of the Company.**

- 2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.

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Alternative Local Exchange Service

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SECTION 2 - RULES AND REGULATIONS continued

2.4 Interruption of Service.

- 2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
- 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

$$\text{Credit} = A/B \times C$$

"A" - outage time in days

"B" - total days in month

"C" - total monthly charge for affected facility

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SECTION 2 - RULES AND REGULATIONS continued

2.5 Disconnection of Service by Carrier.

The Company, upon five (5) working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this price list.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

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SECTION 2 - RULES AND REGULATIONS continued

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

2.10 Equipment

2.10.1 The Company's facilities and service may be used with or terminated in Customer-provided terminal equipment or Customer-provided communications systems, such as a PBX, key systems or Pay Telephone. Such terminal equipment shall be furnished and maintained at the expense of the Customer, except as otherwise provided. The Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of the Company's service. The Customer is responsible to ensuring that customer-provided equipment connected to Company equipment and facilities is compatible with such equipment and facilities.

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SECTION 2 - RULES AND REGULATIONS continued

2.10 Equipment (contd.)

- 2.10.2 The Company shall use reasonable efforts to maintain facilities and equipment that it furnishes to the Customer. The Customer may not, nor may the Customer permit others, to disconnect, rearrange, remove, attempt to repair or otherwise interfere with any of the facilities or equipment installed by the Company, except upon the written consent of the Company.
- 2.10.3 Equipment the Company provides or installs at the Customer premises for use in connection with services the Company offers shall not be used for any purpose other than that for which the Company provided it.
- 2.10.4 The Customer shall be responsible for payment of service charges, as set forth herein, for visits by the Company's agents or employees to the premises of the Customer when the service difficulty or trouble report results from the use of equipment or facilities provided by any party other than the Company, including but not limited to the Customer.
- 2.10.5 The Company shall not be responsible for the installation, operation or maintenance of any customer-provided equipment. Where such equipment is connected to the facilities furnished pursuant to this price list, the responsibility of the Company shall be limited to the furnishing of facilities offered under this price list and to the maintenance and operation of such facilities. Subject to this responsibility, the Company shall not be responsible for the transmission of signals by customer-provided equipment or for the quality of, or defects in, such transmission, or the reception of signals by customer-provided equipment.

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**SECTION 2 - RULES AND REGULATIONS continued**

2.10 **Equipment** (contd.)

2.10.6 Upon reasonable notification to the Customer and at a reasonable time, the Company may make such tests and inspections as may be necessary to determine that the customer is complying with the requirements set forth in the section for the installation, operation and maintenance of customer-provided facilities, equipment and wiring in the connection of such facilities and equipment to Company-provided facilities and equipment.

2.10.7 Title to all facilities provided by the Company under this price list shall remain in the Company's name or in the name of the carrier supplying the services and facilities being resold.

2.11 **Installation**

Service is installed upon mutual agreement between the Customer and the Company. The service agreement does not alter rates specified in this price list.

2.12 **Service Implementation**

Absent a promotional offering, service implementation charges will apply to new service orders or to orders to change existing service. Implementation charges for business services are listed in Section 3.

2.13 **Reconnection Charge**

A reconnection fee may be charged when service is re-established for customers who have been disconnected for non-payment, and is payable at the time that the restoration of suspended service and facilities is arranged.

2.14 **Operator Service Rules**

The Company will enforce the operator service rules specified by the Commission and by the FCC.

2.15 **Access to Telephone Relay Services**

Where required by the Commission, the Company will participate in telephone relay services for handicapped and/or hearing impaired end users, and will comply with all regulations and requirements. The Company shall impose any monthly surcharge or any other related charge upon its local exchange telecommunications subscribers as may be required by state law.

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SECTION 2 - RULES AND REGULATIONS continued

2.16 **Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communication Research in their NPA-NXX V&H Coordinate Tape and AT&T Tariff.

Formula: 
$$\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

2.17 **Cancellation of Service by Customer**

Customers can cancel basic local exchange service by providing written or oral notification to the Company.

For cancellation of Private Branch Exchange (PBX) service, the customer must provide five (5) working days written notice of cancellation to the Company.

2.18 **Minimum Call Completion Rate**

Customers can expect a call completion rate (number of calls completed divided by the number of calls attempted) of 90% during peak use periods for all FG D services (1+ dialing).

2.19 **Access to 911 Emergency Services**

The Company will provide, at no cost to the customer, 911 emergency services access at levels equal to the service provided by the ILEC.

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Alternative Local Exchange Service

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End For Phone Calls

The customer's usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often referred to as "conversation time" is possible). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The billing increments for each service is set forth in the individual product rate section.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.2 Determining Applicable Rate in Effect.

For the initial minute, the rate applicable at the start of chargeable time at the calling station applies. For additional minutes, the rate applicable is that rate which is in effect at the calling station when the additional minute(s) begin. That is, if chargeable time begins during the Day Period, the Day Rate applies to the initial minute and to any additional minutes that the call continues during the rate period. If the call continues into a different rate period, the appropriate rates from that period apply to any additional minutes occurring in that rate period. If an additional minute is split between two rate periods, the rate period applicable at the start of the minute applies to the entire minute.

3.3 Payment of Calls

3.3.1 Late Payment Charges

Interest charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

3.3.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

3.4 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

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**Alternative Local Exchange Service**

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**SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued**

**3.5 Local Service Areas**

The Company will provide Local Exchange Service in the entire State of Florida. Local calling service areas will coincide with those of the ILEC, unless otherwise specified.

Installation, monthly recurring and per minute usage charges will apply to the Company's local exchange services. An addition per-call operator service charge will apply for operator-assisted calling.

**3.6 Product Descriptions**

**3.6.1 Business Services**

Business Services are offered for local calling using the facilities of the Company and/or those of other authorized Local Exchange Carriers. Business Services are offered primarily to the following:

1. Offices, stores, factories, mines and all other places of a strictly business nature;
2. Offices of hotels, boarding houses, apartment houses, colleges, quarters occupied by clubs and fraternal societies, public, private or parochial schools, hospitals, nursing homes, libraries, churches, and other institutions; and
3. Services terminating solely on the secretarial facilities of a telephone answering bureau.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 **Product Descriptions, cont.**

3.6.1 **Business Services, cont.**

3.6.1.A **Business Exchange Line Service**

Business Exchange Line Service provides a facility from a Customer's location to the Company's Central Office and gives the Customer the ability to complete local and long distance calls. This service provides Customer with unlimited local calling, including rotary/hunting service, at a flat monthly rate. Special rates are offered to customers who purchase this service in conjunction with the Company's Business long distance products. Options available with Business Exchange Line Service include Call Waiting, Call Forwarding, Three-way Calling and Speed Dialing, as well as Class Features. Installation charges apply.

3.6.1.B **Private Branch Exchange (PBX) Service**

The Company's PBX Service uses PBX Trunks to connect a customer PBX system or other similar equipment to the Company's Central Office. Standard configurations include Local CO Trunks, Direct Inward Dialing (DID), Direct Outward Dialing (DOD) and Combination Trunks. This service provides Customers with unlimited local calling, rotary/hunting service and Carrier Access. The Company treats these trunks similar to individual exchange lines and supports multi-line hunting over a group of trunks. Service is billed based on monthly usage, together with monthly recurring charges. Special rates are offered to customers who purchase this service in conjunction with the Company's long distance products. Installation charges also apply.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 Product Descriptions, cont.

3.6.1 Business Services, cont.

3.6.1.C Optional Business Features

3.6.1.C.1 Direct Inward Dial (DID) Service

DID Service is an optional feature which can be purchased in conjunction with Company-provided PBX Trunks. DID service transmits the dialed digits for all incoming calls allowing the Customer's PBX to route incoming calls directly to individual stations corresponding to each individual DID number. Charges for DID capability and DID number blocks apply in addition to charges specified for PBX Trunks. One additive charge applies for each DIDH equipped PBX Trunk or channel. Customer is required to purchase at least one DID number block for each DID equipped trunk or trunk group, or DID-equipped channel or group. The Company reserves the right to limit the amount of DID numbers constituting a block of telephone numbers in a group. Blocks of number groups will be determined at the sole discretion of the Company's resources. In addition, the Company reserves the right to review vacant DID stations or stations not in use to determine efficient telephone number utilization. Should the Company determine, based on its own discretion, that there is inefficient number utilization, the Company may reassign the DID numbers.

The Customer has no property rights to the telephone number or any other call number destination associated with DID service furnished by the Company, and no right to the continuance of service through any particular end office. The Company reserves the right to change such numbers, or the end office designation associated with such numbers, or both; assigned to the Customer, whenever the company deems it necessary to do so in the conduct of its business.

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Alternative Local Exchange Service

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 **Product Descriptions, cont.**

**3.6.2 Directory Listings**

For each Customer of Exchange Access Service(s), the Company shall arrange for the listing of the Customer's main billing telephone number in the directory(ies) published by the dominant Local Exchange Carrier in the area at no additional charge. At a Customer's option, the Company will arrange for additional listings at an additional charge.

**3.6.3 Operator-Assisted Services**

Operator-assisted services are provided to Customers on a presubscribed basis. Services are also provided to Customers and Users of exchange access lines which are presubscribed to the Company's interexchange outbound calling services. Various billing arrangements are available with the Company's operator-assisted service including Calling Card, Commercial Credit Card, Collect, Person-to-Person and Third Party. Monthly and/or usage-sensitive charges apply as stated in Section 3.9, as well as per call operator charges.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 **Product Descriptions, cont.**

3.6.3 **Operator-Assisted Services, cont.**

3.6.3.A **Operator Dialed Surcharge**

This surcharge applies to Operator, Station and Person-to-Person rated calls when the Customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the called station. The surcharge does not apply to:

- 1) Calls where a Customer cannot otherwise dial the call due to defective equipment or trouble on the network; and
- 2) Calls in which a Company operator places a call for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

3.2.4.B **Busy Line Verify and Line Interrupt Service**

Upon request of a calling party, the Company will verify a busy condition on a called line. The operator will determine whether the line is clear or in use and report its status to the calling party. The operator will interrupt the call on the called line only if the calling party indicates an emergency and requests interruption.

A charge will apply when:

1. The operator verifies that the line is busy with a call in progress,
2. The operator verifies that the line is unavailable for incoming calls; or

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 Product Descriptions, cont.

3.6.3 Operator-Assisted Services, cont.

3.6.3.B Busy Line Verify and Line Interrupt service, cont.

3. The operator verifies that the called number is busy with a call in progress and customer requests interruption. The operator will then interrupt the call, advising the called party of the name of the calling party. A per minute charge will apply for both verification and interruption.

No charge will apply when:

1. The calling party advises that the call is to or from an official public emergency agency, or
2. Under conditions other than the three stated above. Busy Verification and Interrupt service is furnished where and to the extent that facilities permit. The Customer shall indemnify and hold the Company harmless against all claims that may arise from either party to the interrupted call or any person.

3.6.4 Directory Assistance

Customers and users of the Company's services (excluding Toll Free services) may obtain directory assistance in determining telephone numbers within the state by calling the Directory Assistance operator.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 **Product Descriptions, cont.**

3.6.4 **Directory Assistance, cont.**

A credit will be given for calls to Directory Assistance when:

1. The Customer experiences poor transmission or is cut-off during the call.
2. The Customer is given an incorrect telephone number, or
3. The Customer inadvertently misdials an incorrect Directory Assistance NPA.

To receive a credit, the customer must notify the Company operator or Business Office of the problem experienced.

Exemptions

1. The single-line main telephone exchange line of a handicapped user, as defined by the Federal Register, Vol 35 #126, which has been registered with the Company will be exempt from Directory Assistance charges for the first 50 calls within a billing cycle as set forth in Section 3.10.1.
2. Directory Assistance attempts to telephone numbers which are non-listed or non-listed and non-published are exempt from the rate.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.6 **Product Descriptions, cont.**

**3.6.5 Extended and Expanded Area Calling Services**

Extended and Expanded Area Calling Service allows the Customer to make calls to specific NXX codes within designated exchanges outside the Customer's Local Calling area without paying intraLATA toll rates. The Customer is billed per call according to the duration of the call. The Company will mirror all existing extended and expanded calling areas the ILEC currently has in place for facilities-based or resold services.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.7 Residence Service Rates

3.7.1 Residence Monthly Flat Rate Main Station Line

<u>Group Number</u>	<u>Rate Per Month</u>	<u>Group Number</u>	<u>Rate Per Month</u>
1	\$6.94	7	\$9.03
2	\$7.32	8	\$9.31
3	\$7.70	9	\$9.55
4	\$7.98	10	\$9.79
5	\$8.36	11	\$9.93
6	\$8.69	12	\$10.12

3.7.2 Extended Area Service

Unlimited Calling to EAS and ECS areas	
Per line without Complete Calling	\$26.60
Per line with Complete Calling	\$41.80

3.7.3 Complete Calling

Individual Line	\$24.70
(Unlimited use of custom calling services Touch service, RingSelect, etc., includes the flat rate line charge)	

3.7.4 Outgoing Only

Outgoing only access to the network.

<u>Group Number</u>	<u>Rate Per Month</u>	<u>Group Number</u>	<u>Rate Per Month</u>
1	\$6.94	7	\$9.03
2	\$7.32	8	\$9.31
3	\$7.70	9	\$9.55
4	\$7.98	10	\$9.79
5	\$8.36	11	\$9.93
6	\$8.69	12	\$10.12

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.7.6 Custom Calling Features

	<u>Monthly Charge</u>	<u>Per Use Charge</u>
Call Forwarding Variable	\$2.85 per line	
Three-Way Calling	\$3.56 per line	\$0.71 per use
Call Waiting	\$3.80 per line	
Speed Calling (8-Code)	\$1.90 per line	
Speed Calling (30-Code)	\$2.85 per line	
Call Forwarding - Busy Line	\$0.95 per line	
Call Forwarding - Don't Answer	\$0.95 per line	
Customer Controlled Call Forwarding Busy Line	\$2.85 per line	
Customer Controlled Call Forwarding Don't Answer	\$2.85 per line	
Call Forwarding Busy Line Multipath or Customer Control of Forwarding Busy Line Multipath	\$1.90 per line	
Call Forwarding Don't Answer Multipath or Customer Control of Forwarding Don't Answer Multipath	\$1.90 per line	
Call Forwarding Variable Multipath	\$2.85 per line	
Remote Access - Call Forwarding Variable	\$4.94 per line	

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

**3.7.7 Flexible Call Forwarding**

Monthly Charge   Per Use Charge

Flexible Call Forwarding	\$4.75 per line
Flexible Call Forwarding with Audio Calling name	\$6.65 per line
Flexible Call Forwarding Plus	\$6.65 per line
Flexible Call Forwarding Plus with Audio calling name	\$8.55 per line

**3.7.8 Remote Call Forwarding**

Monthly Charge

Per feature arranged for one access path	\$11.40
Additional access path	\$11.40

**3.7.9 Selective Call Screening**

Monthly Charge

Blocking of 1+, 10XXX, 976, 101XXXX and prevent 0+ call billed to line	\$1.43
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**3.7.10 Touch Service**

Monthly Charge   Per Use Charge

Call Return	\$3.80 per line	\$0.71 per activation
Repeat Dialing	\$3.80 per line	\$0.71 per activation
Busy Connect		\$0.71 per activation
Call Selector	\$3.80 per line	
Preferred Call Forwarding	\$3.80 per line	
Call Block	\$3.80 per line	
Call Tracing	\$3.80 per line	
Caller ID - Basic	\$5.70 per line	
Caller ID Deluxe	\$7.13 per line	
Anonymous Call Rejection	\$2.85 per line	

**3.7.11 Call Screening**

Optional restriction of 1+, 0+, 0-, 00-, 411, 976, 900, IDDD, available in various packages	\$2.38
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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.7.12 RingSelect

Ring Select I	\$3.80
Ring Select II	\$5.70

3.7.13 Multi Feature Discounts

<u>Number of Features</u>	<u>Discount Amount</u>
2	\$0.50
3	\$1.50
4	\$3.00
5	\$4.50
6	\$6.00
7	\$7.50
8	\$9.00
9	\$10.50
10	\$12.00
11	\$13.50
12	\$15.00
13	\$16.50
14	\$18.00
15	\$19.50
16	\$21.00
17	\$22.50
18	\$24.00
19	\$25.50
20	\$27.00

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

<b>3.7.16</b>	<b>Residence Service Non-Recurring Charges:</b>		
<b>3.7.16.A</b>	<b>Line Connection</b>		
	First Line		\$38.00
	Additional Line		\$11.40
<b>3.7.16.B</b>	<b>Line Change</b>		
	First Line		\$21.85
	Additional Line		\$10.45
<b>3.7.16.C</b>	<b>Secondary Service</b>		
	Per Customer Request		\$9.50
<b>3.7.16.D</b>	<b>Reconnection Charge</b>		
	Per Occurrence		\$25.00

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.8 Business Services Rates

3.8.1 Business Line Monthly Charges

<u>Group Number</u>	<u>Rate Per Month</u>	<u>Group Number</u>	<u>Rate Per Month</u>
1	\$18.88	7	\$24.46
2	\$19.76	8	\$25.46
3	\$20.81	9	\$26.03
4	\$21.76	10	\$26.60
5	\$22.66	11	\$27.17
6	\$23.66	12	\$26.70

3.8.2 PBX and DID Line Monthly Charges

<u>Type of Service</u>	<u>Group #1</u>	<u>Group #2</u>	<u>Group #3</u>	<u>Group #4</u>	<u>Group #5</u>	<u>Group #6</u>
Combination	\$31.98	\$33.59	\$35.37	\$36.98	\$38.52	\$40.21
Outdial	\$31.98	\$33.59	\$35.37	\$36.98	\$38.52	\$40.21
Inward Only	\$31.98	\$33.59	\$35.37	\$36.98	\$38.52	\$40.21
DID	\$31.98	\$33.59	\$35.37	\$36.98	\$38.52	\$40.21
DID Combination	\$63.95	\$67.18	\$70.74	\$73.98	\$77.05	\$80.43

<u>Type of Service</u>	<u>Group #7</u>	<u>Group #8</u>	<u>Group #9</u>	<u>Group #10</u>	<u>Group #11</u>	<u>Group #12</u>
Combination	\$41.59	\$42.96	\$44.25	\$45.22	\$46.19	\$46.99
Outdial	\$41.59	\$42.96	\$44.25	\$45.22	\$46.19	\$46.99
Inward Only	\$41.59	\$42.96	\$44.25	\$45.22	\$46.19	\$46.99
DID	\$41.59	\$42.96	\$44.25	\$45.22	\$46.19	\$46.99
DID Combination	\$83.18	\$85.92	\$88.50	\$90.44	\$92.38	\$93.99

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

**3.8.3 Optional Features**

	<u>Monthly Charge</u>	<u>Per Use Charge</u>
Call Forwarding Variable	\$3.60 per line	
Call Forwarding	\$6.60 per line	
Three-Way Calling	\$3.75 per line	\$0.75 per use
Call Waiting	\$5.80 per line	
Speed Calling (8-Code)	\$2.50 per line	
Speed Calling (8-Code)	\$3.00 per line	
Speed Calling (8-Code)	\$3.00 per line	
Speed Calling (30-Code)	\$5.00 per line	
Speed Calling (30-Code)	\$5.00 per line	
Call Forwarding - Busy Line	\$3.25 per line	
Call Forwarding - Don't Answer	\$3.25 per line	
Customer Controlled Call Forwarding Busy Line	\$6.25 per line	
Customer Controlled Call Forwarding Don't Answer	\$6.25 per line	
Call Forwarding Busy Line Multipath or Customer Control of Forwarding Busy Line Multipath	\$3.00 per line	
Call Forwarding Don't Answer Multipath or Customer Control of Forwarding Don't Answer Multipath	\$3.00 per line	
Call Forwarding Variable Multipath or Remote Access - Call Forwarding Variable Multipath	\$3.00 per line	
Remote Access - Call Forwarding Variable	\$7.25 per line	
Call Forwarding Don't Answer Ring Control	\$3.25 per line	
Call Return	\$4.50 per line	\$0.75 per use
Repeat Dialing	\$4.50 per line	\$0.75 per use
Call Selector	\$4.50 per line	
Preferred Call Forwarding	\$4.50 per line	
Call Block	\$4.50 per line	
Call Tracing	\$5.00 per line	\$3.50 per use
Caller ID - Basic	\$7.50 per line	
Caller ID Delux (with ACR)	\$9.99 per line	
Caller ID Delux (without ACR)	\$9.99 per line	
Calling Number Delivery Blocking - Permanent	\$0.00 per line	
Anonymous Call Rejection	\$3.75 per line	
Enhanced Caller ID (with ACR)	\$15.99 per line	
Enhanced Caller ID (without ACR)	\$15.99 per line	
Memory Call Answering Service	\$5.95 per line	

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

3.8.4. Business Multi Feature Discounts

<u>Number of Features</u>	<u>Discount Amount</u>
2	\$0.50
3	\$1.50
4	\$3.00
5	\$4.50
6	\$6.00
7	\$7.50
8	\$9.00
9	\$10.50
10	\$12.00
11	\$13.50
12	\$15.00
13	\$16.50
14	\$18.00
15	\$19.50
16	\$21.00
17	\$22.50
18	\$24.00
19	\$25.50
20	\$27.00

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

**3.8.5 Business Non-Recurring Charges**

**3.8.5.A Line Connection**

First Line	\$56.00
Additional Line	\$12.00

**3.8.5.B Line Change**

First Line	\$38.00
Additional Line	\$11.00

**3.8.5.C Secondary Service**

Per Request	\$19.00
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**3.8.5.D Premise Work**

First 15 Minutes	\$28.00
Additional 15 Minutes	\$ 9.00

**3.8.5.E Trouble Location**                      \$45.00

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

**3.9 Local Operator Services**

	<u>Per Call</u>
Customer Dialed Calling Card	\$0.71
Station, Collect, 3 <sup>rd</sup> Number	\$1.05
Person to Person Calls	\$2.83
Operator Dialed Surcharge	\$0.57
Verification Charge	\$0.33
Verification and Interrupt	\$0.38
Directory Assistance	\$0.24

**3.10 Additional Directory Listings**

Non-recurring	\$5.00 per listing
Recurring	\$1.25 per month

**3.11 PIC Charges**

Interstate	\$4.00
IntraLATA	\$4.00

**3.12 Returned Check Charge**

\$15.00 per check

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES continued

**3.13 Special Rates for the Handicapped**

**3.13.1 Directory Assistance**

There shall be no charge for up to fifty (50) calls per billing cycle from lines or trunks service individuals with disabilities. The Company shall charge the prevailing tariff rates for every directory assistance call in excess of 50 within a billing cycle.

**3.13.2 Hearing and Speech Impaired Persons**

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

**3.13.3 Telecommunications Relay Service**

For intrastate toll calls received from the relay service, the Company will, when billing relay calls, discount relay service calls by fifty percent (50%) off of the otherwise applicable rate for a voice nonrelay call, except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted sixty percent (60%) off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

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Monica R. Borne  
EllenAnn G. Sands

DEPOSIT  
D7 93 -  
DATE  
JUN 15 1998

June 12, 1998

Ms. Brenda Hawkins  
Florida Public Service Commission  
Tariff Division  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

RE: DIGITAL TELECOMMUNICATIONS, INC. D/B/A TELRITE

Dear Ms. Hawkins:

Enclosed please find an original and six (6) copies of the application form for alternative local exchange services submitted on behalf of Digital Telecommunications, Inc

Please acknowledge receipt of this filing by returning a date stamped copy of this cover letter in the self-addressed envelope provided.

If you should have any questions regarding this document, please do not hesitate to call. Thank you.

Sincerely,

**TELRITE**

2120 CORPORATE SQUARE BLVD., SUITE 25  
JACKSONVILLE, FL 32216

FIRST NATIONAL BANK  
BANK & TRUST CO.  
LOUISVILLE / MIDVILLE / TENNILLE  
WAYNESBORO / WRENS / SANDERSVILLE

2943

6-4-98

PAY TO THE  
ORDER OF

Florida Public Service Commission

\$ 250.00

Two Hundred Fifty & 00/100

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ALEC Application