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MEMQRANDUM

July 2, 1998
TO: All Interested Persons
FROM: Dan Hoppe, Director, Division of Research and Regulatory Review OMCV
SUBJECT: Special Project No. 980000A-SP - Fair and Reasonable Residentia! Basic Local Telecommunications Rates

Attached is a copy of the Affordability Survey questions which the University of Florida's Bureau of Business and Economic Research (BEBR) will use to conduct a pre-* tof approximately fifty respondents. Staff developed the questions after considering the comments of interested persons provided at both the June 17 and June 22, 1998, Affordability Workshops.

Please note that the pre-test may result in further changes and revisions to the survey in both its current format and content.

If you have questions regarding the survey questions, you may contact Marguerite McCauley at (850) 413-6875 or Bill McNulty at (850) 413-6443.
DMH: MTM:tfld-afford
cc: Mary Andrews Bane
Division of Communications
Division of Records and Reporting
Division of Auditing and Financial Analysis
Division of Legal Services
>ps1< Including yourself, how many people live with you at your
Florida residence for at least nine months of the year?
$<1-20\rangle$
<-8> Don't know
<-9> Not available
="=>
$>p s 2<$ How many of these are over the age of 65?
$<0-20$ >
<-8> Don't know
<-9> I'ot available
=\#\#>
>ps3< How many people are living with you at your Florida residence who are age 18 and under?
<0-20>
<-8> Don't know
<-9> Not available
="\#\#
>ps4< How many phone numbers do you have in your household? Please do not include business, cellular, or pager numbers if you have them.

```
<1-20>
    <-8> Don't know
    <-9> Not available
    =##>
```

$>p s 5<$ Several of the following questions address local telephone service. For our purposes, local telephone service refers to all calls which are included in the fixed monthly amount you pay for local calling. Now, I would like you to tell me a little bit about your local calling.

Do you use your phone for social calls?

```
    <1> Yes
```

    \(<2>\) No
    <-8> Don't know
    <-9> Not available
    $=\pi=7$
>ps6< Do you do any shopping by phone?

```
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
=#=>
>ps7< Do you use your phone line for accessing the Internet?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
=##>
>ps8< Do you use your phone for business calls?
    <1> Yes
    <<> No
    <-8> Don't know
    <-9> Not available
=a=>
>ps9< Do you use your phone for other purposes? Please specify.
=#=>
>ps10< Of those uses that you've just listed, which one occurs most often?
    <1> Social calls
    <2> Shopping by phone
    <3> Internet usage
    <4> Business calls
    <5> Other (specify)
#ニ#>
>ps11< Can you call your local doctor or clinic without paying additional charges?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
###>
>ps12< Are you able to call your local schools without paying additional charges?
<1> Yes
<2> No
```

```
    <3> Do not have a reason to call schools
    <-8> Don't know
    <-9> Not available
=#=>
>ps13< Approximately how many local telephone calls were placed from your household yesterday without paying additional charges?
<0-100>
<-9> Don't know (surveyor please prompt: 'How about this range')
<1> 0
<2> \(1-5\)
<3> 6-10
<4> 11-15
<5> 16-20
<6> More than 21
<-9> Not available
=\#\#>
>ps14< Approximately how many telephone calls were received at your household yesterday?
<0-100>
<-8> Don't know (surveyor please prompt: 'How about this range')
<1> 0
<2> 1-5
<3> 6-10
<4> 11-15
<5> 16-20
<6> More than 21
<-9> Not available
\(=\pi=>\)
>ps 15 < How many homes in Florida would you like to call, but cannot, because they do not have a telephone?
<0-15>
<-8> Don't know
<-9> Not available
="ニ>
>ps \(16<\) As I read the following list of optional features, please identify which ones your household subscribes to on a monthly basis?
Do you have call forwarding?
<1> Yes
<2> No
<-8> Don't know
```

```
    <-9> Not available
    =##>
>ps17< Call Waiting?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
    ==#>
>ps18< Three-Way Calling?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
    ###>
>ps19< Do you have an Unlisted Number?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
    =m=>
>ps20< Voice Messaging?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
    =##>
>ps21< Calier ID?
    <1> Yes
    <2> No
    <-8> Don't know
    <-9> Not available
###>
```

>ps22 < Is there another feature you have which I have not mentioned that you subscribe to?

```
<1> Yes [specify]
<2> No
<-8> Don't know
<-9> Not available
```

=\#\#>
>ps23< Do you receive separate bills from your local and long distance telephone companies?

```
    <1> Yes[specify]
```

<2> No
<-8> Don't know
<-9> Not available
=\#\#>
>ps24< Next I would like you to estimate how much you paid last month to your local and long distance telephone companies combined. Do not include wireless or cellular service in your estimate.

```
    <0-000>
```

    <-8> Don't know (surveyor please prompt 'How about this range')
                        <1> 0-9.99
                        <2> 10-19.99
                    <3> 20-29.99
                    <4> 30-39.99
                    <5> 40-49.99
                    <6> 50-59.99
                    <7> 60 and above
    <-9> Not available
    ="\#>>
    $>p s 25$ < Now I would like you to estimate how much you paid last month for long distance telephone service.

$$
<0-1000>
$$

<-8> Don't know (surveyor please prompt 'How about this range')
<1> 0-4.99
<2> 5-9.99
$<3>10-19.99$
<4> 20-29.99
< $5>30-39.99$
<6>40-49.99
<7>50+
<-9> Not available
=" $=>$
$>p s 26<$ Next, we are interested in finding out about other services you may subscribe to in your household As I read a list of services, please let me know whether you have the service, and, if so, approximately how much you pay for the service each month.

## Cable TV service?

<1> No, don't have Cable TV [go to ps27]
<2> Under 10 dollars
<3> 10-19.99
<4> 20-29.99
<5> 30-39.99
<6> More than 40

```
    <-8> Don't know
    <-9> Not available
    #=#>
>ps27< Satellite or Direct TV service?
    <1> No, don't have Satellite or Direct TV [go to ps28]
    <2> Under 10 dollars
    <3> 10-19.99
    <4> 20-29.99
    <5> 30-39.99
    <6> More than 40
    <-8> Don't know
    <-9> Not available
    =2=>
>ps28< Internet service?
    <1> No, don't have Internet service. [go to ps29]
    <2> Under 10 dollars
    <3> 10-19.99
    <4> 20-29.99
    <5> 30-39.99
    <6> More than 40
    <-8> Don't know
    <-9> Not available
    =n=>
>ps29< Security alarm service?
    <1> No, don't have security alarm service [go to ps30]
    <2> Under 10 dollars
    <2> 10-19.99
    <<> 20-29.99
    <4> 30-39.99
    <5> More than 40
    <-8> Don't know
    <-9> Not available
    ###>
>ps30< Cellular telephone service?
    <1> No, don't have Cellular telephone [go to ps31]
    <2> Under 10 dollars
    <2> 10-19.99
    <3> 20-29.99
    <4> 30-39.99
    <5> More than 40
    <-8> Don't know
```

```
    <-9> Not available
    man>
>ps31< Pager or bseper service?
    <1> No, don't have Pager or beeper [go to p32]
    <2> Under 10 dollars
    <2> 10-19.99
    <3> 20-29.99
    <4> 30-39.99
    <5> More than 40
    <-8> Don't know
    <-9> Not available
    ##=>
>ps32< How much did you pay for last month's electric service?
[Note: surveyor please ask respondant to estimate the electric portion if total bill includes other services]
    <1> Under 20 dollars
    <2> 20-49.99
    <3> 50-99.99
    <4> More than 100
    <-8> Don't know
    <-9> Not available
#==>
>ps33< Now l'm going to ask you about the importance of a number of services for your household. Using a 5 point scale, with 1 measuring'not very important to your household' and with 5 mear ring 'very important to your household', please rate the following services:
Local telephone service?
<1>1
<2>2
<3> 3
<4> 4
<5> 5
\(<6>\) I do not have this service
==">
>ps \(34<\) Cable TV service?
<1>1
\(<2>2\)
<3> 3
<4> 4
<5> 5
\(<6>\) I do not have this service
```

```
###>
>ps35< Satellite or Direct TV?
    <1> 1
    <2>2
    <3> 3
    <4>4
    <5> 5
    <6> I do not have this service
="=>
>ps36< Internet service?
    <1>1
    <2>2
    <3> }
    <4> 4
    <5>5
    <6> I do not have this service
###>
>ps37< Security Alarm service?
    <1>1
    <2>2
    <3> 3
    <4>4
    <5> 5
    <6> I do not have this service
#=#>
>ps38< Cellular telephone service?
    <1>1
    <2>2
    <3>}
    <4>4
    <5> }
    <6> I do not have this service
m=#>
>ps39< Pager or beeper service?
    <1>1
    <2>2
    <3> 3
    <4>4
    <5> 5
    <6> I do not have this service
```


## -QUESTIONS PERTAINING TO INCREASING PRICE INCREASES*

>ps40a< Now let's assume that the local portion of your monthly phone bill increased by $\$ 2$ and you were limited to reacting in three different ways. The three different ways would include (one) paying the increase without reducing spending in other areas, (two) paying the increase while reducing spending in other areas, and (three) discontinuing local service. Which one of these three actions would you be most likely to take: [Note: randomize choices]

## <1> Pay the increase and reduce spending in other areas

<2> Pay the increase and not adjust other spending
<3> Discontinue basic local phone service ( go to >ps44<)
<-8> Don't know
<-9> Not available
==">
>ps41a< Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 5$ :
<1> Pay the increase and reduce spending in other areas
<2> Pay the increase and not adjust other spending
$<3>$ Discontinue basic local phone service ( $g 0$ to >ps44<)
<-8> Don't know
<-9> Not available
==">
>ps42a< Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 10$ :
<1> Pay the increase and reduce spending in other areas
<2> Fay the increase and not adjust other spending
$<3>$ Discontinue basic local phone service ( $\mathrm{go} \mathrm{to} \mathrm{>ps44<} \mathrm{)}$
<-8> Don't know
<-9> Not available
==">
>ps43a< Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 20$ :
$<1>$ Pay the increase and reduce spending in other areas ( go to >ps45<)
$<2>$ Pay the increase and not adjust other spending ( got to $>\mathrm{ps45}<$ )
$<3>$ Discontinue basic local phone service ( $g \circ$ to $>p s 44<$ )
<-8> Don't know (go to >ps45<)
<-9> Not available (go to >ps45<)
="=>
>ps44a<You said that you would consider discontinuing phone service if the local rate increased. If you had to choose between switching to a cellular phone, using a neighbor's phone, or using a payphone, which would you be most likely to consider using to meet your telecommunications needs:
[Note: question may be rephrased to allow respondant to choose alternative without a prompt]
<1> Switch to a cellular phone
<2> Use a neighbor's phone

## ""QUESTIONS PERTAINING TO DECREASING PRICE INCRE/SES"

$>p s 40 \mathrm{~b}<$ Now let's assume that the local portion of your monthly phone bill increased by $\$ 20$ and you were limited to reacting in three different ways. The three different ways would include (one) paying the increase without reducing spending in other areas, (two) paying the increase while reducing spending in other areas, and (three) discontinuing local service. Which one of these three actions would you be most likely to take: [Note: randomize choices]
<1> Pay the increase and reduce spending in other areas
<2> Pay the increase and not adjust other spending (go to >ps45<)
<3> Discontinue basic local phone service
<-8> Don't know
<-9> Not available

## ="=>

>ps41b< Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 10$ :
<1> Pay the increase and reduce spending in other areas
<2> Pay the increase and not adjust other spending (go to >ps45<)
$<3>$ Discontinue basic local phone service
<-8> Don't know
<-9> Not available
="=>
$>p s 42 b<$ Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 5$ :
<1> Pay the increase and reduce spending in other areas
<2> Pay the increase and not adjust other spending (go to >ps45<)
$<3>$ Discontinue basic local phone service
<-8> Don't know
<-9> Not available
="=>
$>p s 43 \mathrm{~b}<$ Which one of these three actions would you choose if the local portion of your monthly phone bill increased by $\$ 2$ :
<1> Pay the increase and reduce spending in other areas ( goto tops45<)
$<2>$ Pay the increase and not adjust other spending (go to >ps45<)
$<3>$ Discontinue basic local phone service ( go to >ps44<)
<-8> Don't know (go to >ps45<)
$<-9>$ Not available ( $g \circ$ to $>p s 45<$ )
==">
$>p s 44 \mathrm{~b}<$ You said that you would consider discontinuing phone service if the local rate increased. If you had to choose between switching to a cellular phone, using a neighbci's phone, or using a payphone, which would you be most likely to consider using to meet your telecommunications needs:
[Note: question may be rephrased to allow respondant to choose alternative without a prompt]
<1> Switch to a cellular phone
<2> Use a neighbor's phone
<3> Use a payphone

```
        <-8> Don't know
    <-9> Not available
=##>
>ps44< You said that you would consider discontinuing phone service if the local rate increased. If you had to choose between swiching to a cellular phone, using a neighbor's phone, or using a payphone, which would you be most likely to consider using to meet your telecomrnunications needs:
[Note: question may be rephrased to allow respondant to choose alternative without a prompt]
<1> Switch to a cellular phone
<2> Use a neighbor's phone
<3> Use a payphone
<-8> Don't know
<-9> Not available
м\#\#>>
>ps45< In what county in Florida do you live?
<1> Alachua <2> Baker <3> Bay <4> Bradford \(<5>\) Brevard \(<6>\) Broward <7> Calhoun \(<8>\) Chariotte <9> Citrus <10> Clay <11> Collier <12> Columbia <13> Dade <14> De Soto <15> Dixie <16> Duval <17> Escambia <18> Flagler <19> Franklin <20> Gadsden <21> Gilchrist <22> Glades <23> Gulf <24> Hamilton <25> Hardee <26> Hendry <27> Hernando <28> Highlands <29> Hillsborough <30> Holmes <31> Indian River <32> Jackson <33> Jefferson <34> Lafayette <35> Lake <36> Lee <37> Leon <38> Levy <39> Liberty <40> Madison <41> Manatee <42> Marion <43> Martin <44> Monroe <45> Nassau <46> Okaloosa <47> Okeechobee <48> Orange <49> Osceola <50> Palm Beach <51> Pasco <52> Pinellas <53> Polk <54> Putnam <55> St.Johns <56> St.Lucie <57> Santa Rosa <58> Sarasota <59> Seminole <60> Sumter <61> Suwannee <62> Taylor <63> Union <64> Volusia <65> Wakulla <66> Walton <67> Washington
<-8> Don't Know <-9> Not Available
ENTER THE APPROPRIATE NUMBER =m=>
```

$>p s 46<$ What is your zip code? (allow 5 digits)
="\#>
>ps47< What race do you consider yourself?
INTERVIEWER, IF NECESSARY READ CHOICES.
<1> White [goto ps49]
<2> Black [goto ps48]
<3> Asian or Pacific Islander [goto ps49]
<4> Native Indian [goto ps49]
<5> Other [goto ps47]
<6> Multi-racial or mixed race [goto ps48]
$<-9>$ Not available [goto ps49]

```
===>
```

>ps48< And what would that be ? [allow 12]
=\#\#>
>ps49< Are you of Spanish or Hispanic origin?
<1> Yes
<2> No
<-8> Don't know
<-9> Not available
="=>
>ps50< Now consider your family's household income from all sources. As I
read a list, please stop me when I get to the income level that bestdescribes your household income in 1997.
$<1>$ less than $\$ 10,000$
<2> \$10,000 to \$19,999
$<3>\$ 20,000$ to $\$ 29,999$
<4> \$30,000 to \$39,999
< $5>\$ 40,000$ to $\$ 49,999$
<6> \$50,000 to \$59,999
<7> \$60,000 to \$79,999
<8> \$80,000 to \$99,999
$<9>\$ 100,000$ to 150,000
<10> Over 150,000
<-8> Don't Know
<-9> Not Available

="=>

