## Kott Enterprises, Inc.

Telecom Tariff Consultants

PO Box 275, Center Lovell, ME 04016 Tel: (207) 926-2144 Fex: (207) 928-2139

Cynthia D. Kott, President Alison Kacurov, Administrative Assistant

August 4, 1998

DEPOSIT

DATE

AUG 1 7 1998

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check

Florida Public Service Commission

Division of Administration
2540 Shumard Oak Blvd.

Gunter Building

Tallahassee, Florida 32399-0850

Fiscal to forward a copy of ch to RAR with proof of deposit.

initials of person who forwarded check:

RE: Atlanta New York Warehouse Outlets, Inc. d/b/a DNP Communications

Dear Sir / Madam:

Enclosed please find an original and six copies of the application, tariff and exhibits for filing on behalf of the above referenced long distance reseller.

Also enclosed please find a check in the amount of \$250.00 representational of filing fee.

For purposes of verification of receipt I am enclosing a copy of this transmittal letter and a SASE. Please date stamp copy and return to me.

If there is anything further that you may need to complete this filing, please let me know.

I look forward to working with you on behalf of my client.

Respectfully,

Alicon Kacumy

AK:ak encl.

DOCUMENT NO.

8-17-58

#### \*\* FLORIDA PUBLIC SERVICE COMMISSION\*

## DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

### APPLICATION FORM

for

## AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Bivd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6251

1.	Select what type	of business your company will be conducting (check all that apply):  ( ) Facilities based carrier – company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.		
		( ) Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.		
		(X) Reseller – company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.		
		( ) Switchless Rebiller – company has no switch or transmission facilities but may have a billing computer.  Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.		
		( ) Multi-Location Discount Aggregator – company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.		
		( ) Prepaid Debit Card Provider – any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.		
2.	This is an applica	his is an application for (check one):		
	( )	Original Authority (New Company).  Approval of Transfer (To another certificated company).  Approval of Assignment of existing certificate (To an uncertificated company).  Approval for transfer of control (To another certificated company).		
3.	Name of corporati	ion, partnership, cooperative, joint venture or sole proprietorship: Atlanta New York Warehouse Outlets, Inc. d/b/a		

**DNP Communications** 

4.	Name under which the applicant will do business (fictitious name, etc):  DNP Communications		
5.	National address (including street name & number, post office box, city, state and zip code).		
	134 E. Atlanta Highway Radledge, GA 30663		
6.	Florida address (including street name & number, post office box, city, state and zip code):		
	134 E. Atlanta Highway Radledge, GA 30663		
7.	Structure of organization;		
	( ) Individual (X ) Corporation ( ) Foreign Corporation ( ) Foreign Partnership ( ) General Partnership ( ) Limited Partnership ( ) Other,		
8.	If applicant is an individual or partnership, please give name, title and address of solc proprietor or partners.  (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.		
	(b) Indicate if the individual or any of the partners have previously been:		
	N/A- Applicant is a Florida Corporation		
	(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.		
	officer, director, partner of stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.		
9.	If incorporated, please give:		
	(a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.		
	Corporate charter number: F 18 00001190		

(b) Name and address of the company's Florida registered agent.

National Registered Agents, Inc.

526 E. Park Avenue

Tallahassee, FL 32301

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious nam	e registration number:	
LICHINOUS IMIII	ic ickishanon nimnoci.	

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
  - (2) officer, director, partner of stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
- 10. Who will serve as liaison with the Commission in regard to (please give, name, title, address and telephone number):
  - (a) The application:

Alison Kacurov

Regulatory Consultant

PO Box 275

Center Lovell, ME 04016

(207) 928-2144

(c) Official Point of contact for the ongoing operations of the company;

James Francis (706) 557-9555

(d) Tariff;

Alison Kacurov

Regulatory Consultant

PO Box 275

Center Lovell, ME 04016

(207) 928-2144

(e) Complaints / Inquiries from customers;

James Francis (800) 585-0555

11. List the st	tates in which the applicant:	
(a) Has operated as an interexchange carrier.  NONE		
(b) Has applications pending to be certified as an interexchange carrier NONE		
(c)	Is certified to operate as an interexchange carrier.  NONE	
(d)	(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.  NONE	
(e)	(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.  NONE	
<b>(f)</b>	Has been involved in civil court proceedings with an interexheange carrier, local exchange company or other telecommunications entity, and the circumstances involved.  NONE	
12. What serv	vices will the applicant offer to other certificated telephone companies:	
( ) ( ) ( )	Facilities. ( ) Operators.  Billing and Collection. ( ) Sales.  Maintenance.  Other: NONE	
13. Do you ha	ave a marketing program?	
Services	sold through independent agents.	
14. Will your	marketing program:	
( )	Pay commission? Offer sales franchises? Offer multi-level sales incentives? Offer other sales incentives?	
franchise, Commiss	ny of the offers checked in question 14 (To whom, what amount, type of etc.) ions will be paid per standard industry commission structure to all r DNP Communications.	

16. Who will receive the bills for your service (Check all that apply)?

(X)	Residential customers.	(X)	Business customers.
( )	PATS providers.	( )	PATS station end-users.
( )	Hotels & motels.	( )	Hotel & motel guests.
( )	Universities.	( )	Univ. dormitory residents
	( ) Other: (specify)		·

- 17. Please provide the following (if applicable):
  - (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

    Yes, Questions concerning bill will be received directly by company's customer service department.
  - (b) Name and address of the firm who will bill for your service.

    Direct Bill / LEC agreements where available.
- 18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.
  - A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

- the balance sheet
- income statement
- statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statement, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

- B. Managerial capability. See management backgrounds.
- C. Technical capability. Company is a reseller Network provided by underlying carrier.
- Please submit the proposed tariff under which the company plans to begin operation.
   Use the format required by Commission Rule 25-24.485 (example enclosed).
   See attached.

20. The appi that appi	licant will provide the following interexchange carrier services (Check all
	MTS with distance sensitive per minute rates
	Method of access is FGA
	X Method of access is FGB
	X Method of access is FGD
	Method of access is 800
	MTS with route specific rates per minute
	Method of access is FGA
	X_Method of access is FGB
	X Method of access is FGD
	Method of access 800
	MTS with statewide flat rates per minute (i.e. not distance
	sensitive)
	Method of access if FGA
	X Method of access is FGB
	X Method of access id FGD
	Method of access is 800
	X MTS for pay telephone service providers
	Block-of-time calling plan (Reach out Florida, Ring America,
	etc.).

	X_800 Service (Toll free)
	WATS type service (Bulk or volume discount)  Method of access is via dedicated facilities  Method of access is via switched facilities
	Private Line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)
	Travel Service Method of access is 950 Method of access is 800
	900 service
	Operator Services Available to presubscribed customers Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals). Available to inmates
	Services included are:
	Station assistance Person to Person assistance X Directory assistance Operator verify and interrupt Conference Calling
checked i	s the end user dial for each of the interexchange carrier services that were n services included (above).  the number or 800 plus the number
Oth	er:

21.

22.

## \*\*APPLICANT ACKNOWLEDGEMENT STATEMENT \*\*

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies must pay
  a gross receipts tax of two and one-half percent on all intra and interstate
  business.
- SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
- 6. ACCURACY OF APPLICATION: By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application ad associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL: (LCC) (CCC) (CCC)

## \*\* APPENDIX A \*\*

I, (TYPED NAME)	, (T	ITLE)		
	, and current holder of certificate number			
,i	have reviewed this application and join in	the petitioner's request		
for a transfer of the above	e-mention certificate.			
	0			
UTILITY OFFICIAL:	Cleson Vacion	014198 Date		
	For Continunication	2S		
	Regulatory Consult	ant 201938 3149		

## \*\* APPENDIX B \*\*

#### CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments maybe responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- ( ) The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL:

Signature

Date

Bup Communications

d T

## \*\* APPENDIX C \*\*

## **INTRASTATE NETWORK**

1.	POP:	Addresses where located, and indicate if owned or leased.		
		1)	2,	
		3)	4)	
		N/A- Reseller		
2.	SWIT leased		ed, by type of switch, and indicate if owned or	
		1)	2)	
		3)	4)	
		N/A-Reseller		
3.			Pop-to-Pop facilities by type of facilities etc.) and indicate if owned or leased.	
		1)	2)	
		3)	4)	
		N/A-Reseller		
4.	you are	INATING SERVICE: e proposing to provide origina ve date of the certificate (App	Please provide the list of exchanges where sting service within thirty (30) days after endix D).	

\_1

- TRAFFIC RESTRICTIONS: Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471
   (4) (a) (copy enclosed).
- 6. CURRENT FLORIDA INTRASTATE SERVICES: Applicant has ( ) or has not ( X ) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:
  - (a) What services have been provided and when did these services begin?
  - (b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL: Won Koulan Styl98
Signature Date

Dusp Communications

Regulator, Convertant 928 2144

## \*\* APPENDIX D \*\*

## FLORIDA TELEPHONE EXCHANGE

### AND

## **EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

## \*\* FLORIDA EAS FOR MAJOR EXCHANGE \*\*

Extended Service Area	with	These Exchanges
PENSACOLA:	C	antonment, Gulf Breeze
	P	ace, Milton Holley-Navarre.
PANAMA CITY:	L.	ynn Haven, Panama City Beach,
		oungstown-fountain and Tyndall FB.
TALLAHASSEE:	C	rawfordville, Havana,
		fonticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:	В	aldwin, Ft. George, Jacksonville
	В	each, Callahan, Maxville,
	M	liddleburgg, Orange Park, Ponte
	V	erdra and Julington.
GAINESVILLE:	Α	lachua, Archer, Brooker,
	Н	awthorne, High Springs, Melrose,
	M	licanopy, Newberry and Waldo.
OCALA:	В	elleview, Citra, Dunnellon,

Forest Lady Lake (B21), McIntosh Oklawaha, Orange Srpings, Salt Springs and Silver Springs Shores.

DAYTONA BEACH: New Smyrna Beach.

TAMPA: Central None

East Plant City
North Zephyrhills
South Palmetto
West Clearwater

CLEARWATER: St. Petersburg, Tampa-West and

Tarpon Springs.

ST. PETERSBURG: Clearwater.

LAKELAND: Bartow, Mulberry, Plant City,

Polk City and Winter Haven.

ORLANDO: Apopka, East Orange, Lake Buena

Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek and Oviedo-Winter

Springs.

WINTER PARK: Apopka, East Orange, Lake Buena

Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo

Winter Springs, Reedy Creek,

Geneva and Montverde.

TITUSVILLE: Cocoa and Cocoa Beach.

COCOA: Cocoa Beach, Eau Gallie, Melborne

And Titusville.

MELBOURNE: Cocoa, Cocoa Beach, Eau Gallie

and Sebastian.

SARASOTA: Bradenton, Myakka and Venice.

FT. MYERS: Cape Coral, Ft. Myers Beach, North

Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-

Captiva Islands.

NAPLES: Marco Island and North Naples.

WEST PALM BEACH: Boynton Beach and Jupiter.

POMPANO BEACH: Boca Raton, Coral Springs, Deerfield Beach

and Ft. Lauderdale.

FT. LAUDERDALE: Coral Springs, Deerfield Beach, Hollywood

and Pompano Beach.

HOLLYWOOD: Ft. Lauderdale and North Dade.

NORTH DADE: Hollywood, Miami and Perrine.

MIAMI: Homestead, North Dade and Perrine.

#### \*\* APPENDIX E \*\*

#### \*\*GLOSSARY\*\*

ACCESS CODE: The term denotes a uniform four or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

**BYPASS:** Transmission facilities that go direct from the local exchange and user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: An IXC that provides telecommunications service, mainly bulk transmission service, to other IXC only.

CENTRAL OFFICE: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE CODE: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

**DEDICATED FACILITY:** The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC when the IXC provides interstate service for its own use.

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, equal access to both carriers and customers of carriers in the most economically efficient manner.

**EXCHANGE:** The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

**EXCHANGE (SERVICE) AREA:** The territory, including the base rates suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

**EXTENDED AREA SERVICE:** A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

**FEATURE GROUPS:** General categories of unbundled tariffs to stipulate related services.

Feature Group A: Line side connections presently serving specialized common carriers.

Feature Group B: Trunk side connections without equal digit or code dialing.

Feature Group C: Trunk side connections presently serving AT&T-C.

Feature Group D: Equal trunk access with subscriptions.

INTEREXCHANGE COMPANY: Means any telephone company, as defined in Section 364,02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F. S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE: A service similar to 800 service furnished under tariff provision which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F. S.

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

PRIMARY SERVICE: Individual line service or party line service.

**RESELLER:** An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

**SWITCHING CENTER:** Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central office units or entities, or private branch exchanges.

#### ATTACHMENTS:

A - CERTIFICATE TRANSFER STATEMENT

B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

C - INTRASTATE NETWORK

FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

E - GLOSSARY

## LIST OF EXHIBITS

EXHIBIT A Articles of Incorporation

EXHIBIT B Foreign Corporation Qualification

EXHIBIT C Tariff

EXHIBIT D Management Backgrounds

EXHIBIT E Financial Information

EXHIBIT F Statement

# **EXHIBIT**

Α

Secretary of State Unsiness Services and Segulation Suite 315, West Tower 2 Martin Luther King Ir. Ar. Atlanta, Georgia 30334-1530

CONTROL NUMBER: 9406313 EFFECTIVE DATE: 03/04/1994

COUNTY : MORGAN REFERENCE : 0062

PRINT DATE : 03/14/1994

FORM NUMBER : 311

PAUL C. SCHRIEFER, ESQ. 1400 EATONTON ROAD, SUITE 400 MADISON GA 30650

#### CERTIFICATE OF INCORPORATION

I, MAX CLELAND, Secretary of State and the Corporation Commissioner of the State of Georgia, do hereby certify under the seal of my office that

#### ATLANTA-NEW YORK WAREHOUSE OUTLETS, INC.

has been duly incorporated under the laws of the State of Georgia on the effective date stated above by the filing of articles of Incorporation in the office of the Secretary of State and by the paying of fees as provided by Title 14 of the Official Code of Georgia Annotated.

WITNESS my hand and official seal in the City of Atlanta and the State of Georgia on the date set forth above.

MAX CLELAND

SECRETARY OF STATE

VERLEY J. SPIVEY

DEPUTY SECRETARY OF STATE

SECURITIES 656-2894 CEMETERIES 656-3079 CORPORATIONS 656-2817 CORPORATIONS HOT LINE 404-656-2222 Outside Metro-Atlanta

## ARTICLES OF INCORPORATION

OF

## ATLANTA-NEW YORK WAREHOUSE OUTLETS, INC.

1.

The name of the corporation is Atlanta-New York Warehouse Outlets, Inc.

П.

The number of shares the corporation is authorized to issue is 100.

Ш.

The street address of the initial registered office of the corporation is 1400 Eatonton Road, Suite 400, Madison, Morgan County, Georgia 30650, and the initial registered agent of the corporation at such address is Paul C. Schriefer, Esq.

IV.

The name and address of each incorporator is Paul C. Schriefer, Esq., 1400 Eatonton Road, Suite 400, Madison, Georgia 30650.

٧.

The mailing address of the initial principal office of the corporation is 1400 Eatonton Road, Suite 400, Madison, Georgia 30650.

IN WITNESS WHEREOF, the undersigned has executed these Articles of Incorporation.

This 28th day of February, 1994.

SEONETARY OF STATE

Paul C. Schriefer, Incorporato

# **EXHIBIT**

B



## FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

March 30, 1998

BETH PERRIZO UNISEARCH, INC. 1295 BANDANA BLVD. N., SUITE 300 ST. PAUL, MN 55108

Qualification documents for ATLANTA-NEW YORK WAREHOUSE OUTLETS, INC. were filed on March 30, 1998 and assigned document number F98000001796. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Lee Rivers
Document Examiner
Division of Corporations

Letter Number: 898A00016836

incorporated.

## APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607. ISO3, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

	-New York Warehouse Outlet	a, inc.	
(Name of corpo abbreviations of person or partne	ration: sourt include the word "INCORP like import in lenguage as will clearly in subip if not so contained in the name at	ORATED", "COMPANY", "CORPORATION" or dicale that it is a corporation instead of a natural present.)	words or
c Georgia		3 58-2101344	
<u> </u>	nder the law of which it is incorporated)	·	3)
4 3-4-94		5 Perpetual	
**	(Incorporation)	(Duretion: Year corp. will cease to exust or	perpetual )
6. Upon Que	alification		2
(Date first tr	•	ONE 607.1501, 607.1502, AND #17.155, F.S.)	SIGN OF CO.
7. <u>134 E</u>	Atlanta Highway		<u> </u>
Rutledge	e, GA 30663		7
		siling address)	
		·	=
g Telecom	munication Services		
	rporation authorized in home state or co-	untry to be carried out in the state of	
acceptable)	NRAI Services, Inc.	red agent: (P.O. Box or Mail Drop Box	
Office Address:	526 E. Park Avenue		
	- 11.1	32301	
	Tallahassee	, Florida,	
	Tallahassee agent's acceptance:	, Florida , 32301 (Zip Code)	

# **EXHIBIT**

C

## TITLE SHEET

## FLORIDA TELECOMMUNICATIONS TARIFF

tariff applies the intrastate resale to DNP telecommunication services furnished bγ Communications between one or more points This tariff is on file with the State of Florida. Public Service Commission of Florida and copies may be inspected, during normal business hours, at Company's principal place of business at 134 F. Atlanta Highway, Radledge, GA 30663, Tel: (305) 944-3131.

Issued: August 4, 1998

Effective Date:

Issued By:

#### **CHECK SHEET**

All sheets of this tariff are effective a of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original
22	Original

Issued: August 4, 1998 Effective Date:

## TABLE OF CONTENTS

Title Sheet	1
Check Sheet	2
Table of Contents	3
Symbol Sheet	4
Tariff Format	5
Section I – Technical Terms and Abbreviations	6
Section II – Rules and Regulations	8
Section III - Description of Services	17
Section IV - Rates	19

Issued: August 4, 1998

Effective Date:

Issued By:

Issued By:

## SYMBOLS SHEET

The following symbols shall be used in this tariff for the purpose indicated below:

- (D) delete or discontinue.
- (I ) change resulting in an increase to a customer's bill.
- (M) moved from another tariff location.
- (N) new.
- (R) change resulting in a reduction to a customer's bill.
- (T) change in text or regulation, but no change to rate or charge.

Issued: August 4, 1998 Effective Date:

#### TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FLPSC. For example, the 4th revised Sheet 14 cancels the 3th revised Sheets 14. Because of various suspension periods, deferrals, etc. the FLPSC follows in its tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2 2.1 2.1.1 2.1.1.A 2.1.1.A.1 2.1.1.A.1.(a) 2.1.1.A.1.(a).I 2.1.1.A.1.(a).I.(i) 2.1.1.A.1.(a).I.(i)

D. Check Sheets - When a tariff filing is made with the FLPSC, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on file with the FLPSC.

Issued: August 4, 1998 Effective Date:

#### SECTION I - TECHNICAL TERMS AND ABBREVIATIONS

Accounting Code - A multi-digit code which enables a customer to allocate

long distance charges to its internal accounts.

DNP - Used throughout tariff to mean DNP Communications

Access Line - An arrangement which connects the Customer's location to

DNP switching center.

Authorized User - A person, firm, corporation, or any other entity authorized

by the Customer to communicate, utilizing the Carrier's

service.

Commission - The Florida Public Service Commission (FLPSC).

Company or Carrier - DNP Communications unless otherwise clearly indicated

by the context.

Customer - The person, firm, corporation or other entity which orders,

cancels amends or uses service under this tariff and is responsible for payment of charges and compliance with

the Company's tariff.

Day - Unless otherwise specified in this tariff, from 8:00 AM up

to but not including 5:00 PM local time Monday through

Friday.

Evening - Unless otherwise specified in this tariff, from 5:00 PM up

to but not including 11:00 PM local time Sunday through

Friday.

Issued: August 4, 1998

Effective Date:

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Prabhdeep Francis, President 134 E. Atlanta Highway

Radledge, GA 30663

#### SECTION I - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D)

Holidays -

For the purposes of call rating, the Company observes the

following holidays (as Federally observed):

Thanksgiving Day

Christmas Day

Veterans Day

Labor Day

Columbus Day

Memorial Day

New Year's Day

Independence Day

President's Day

Martin Luther King Day

Evening rates apply to all of the above Holidays

IXC -

A long distance telephone company which carries calls between

LATAS.

Long Distance Resale Service -

Long Distance Resale Service is a public communications service

for hire, which includes providing long distance service to

Customers through the resale of leased lines and services provided

by multiple other common Carriers.

Night/Weekend -

Unless otherwise specified in this tariff, from 11:00 PM up to but

not including 8:00 AM Sunday through Friday, and 8:00 AM

Saturday up to but not including 5:00 PM Sunday.

User -

The calling party utilizing the services of DNP and responsible for

the payment of charges, unless that responsibility has been

accepted by others, such as in the case of collect, third party and

room charge calls.

V & H Coordinates -

Geographic points which define the originating and terminating points of a cal in mathematical terms so that the airline mileage of the call may be determined. Call mileage is used for the purpose

of rating calls.

Issued: August 4, 1998 Effective Date:

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Radledge, GA 30663

#### **SECTION II – RULES AND REGULATIONS**

#### 2.1 Undertaking of DNP

- 2.1.1 DNP' services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

  Service is provided twenty-four hours a day, seven days a week.
- 2.1.2 DNP is a resale common carrier. DNP' services provide intrastate long distance message telephone service to Customers for their direct transmission and reception of voice, data, and other types of communications. DNP may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities (such as the local exchange carrier), when authorized by the Customer, to allow connection of a Customer's location to the DNP network. The Customer shall be responsible for all charges due for such service arrangement. DNP agrees to dutifully abide by all Rules and Regulations as set forth by the FLPSC.
- 2.1.3 The rates and regulations contained in this tariff apply only to the services furnished by DNP and do not apply, to the lines facilities, or services provided by a local exchange telephone company or other common carrier for use in accessing the services of DNP.
- 2.2 Initial Contract Period and Termination of Service by Customer
  - 2.2.1 Contract Periods The initial contract period for service and facilities is thirty (30) days.

#### 2.3 Obligation of Customer

2.3.1 The customer will assume responsibility for all usage and service billed.

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Prabhdeep Francis, President 134 E. Atlanta Highway Radledge, GA 30663

#### 2.4 Limitations

- 2.4.1 Service is offered subject to the availability of the necessary facilities and equipment, or both facilities and equipment, and subject to the provisions of this tariff.
- 2.4.2 DNP reserves the right to discontinue or limit service when necessitated, per Florida Commission Rules and with twenty-four hours notice, by the conditions beyond its control, or when the Customer is using service in violation of provisions of this tariff, or in violation of the law.
- 2.4.3 All facilities and services provided under this tariff are directly or indirectly controlled by DNP and the Customer may not transfer or assign the use of service or facilities without the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.4.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions or service.
- 2.4.5 Customers reselling or rebilling services must have a certificate of Public Convenience and Necessity as an interexchange carrier from the Commission.

#### 2.5 Use

2.5.1 Services provided under this tariff may be used for any lawful purpose for which the service is technically suited.

#### 2.6 Liability of Carrier

- 2.6.1 Liability of the carrier for mistake, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur, unless ordered by the Commission.
- 2.6.2 DNP shall be indemnified and held harmless by the customer against:
  - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
  - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by DNP.

Issued:	August 4,	1998	Effective Date:

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#### 2.7 Responsibilities of the Customer

- 2.7.1 The Customer is responsible for compliance with the applicable regulations set forth in this tariff.
- 2.7.2 The Customer is responsible for placing any necessary orders; for complying with tariff regulations; and for assuring that users comply with tariff regulations. The Customer shall ensure compliance with any applicable laws, regulations, orders or other requirements (as they exist from time to time) of any governmental entity relating to services provided or made available by the Customer to end users.

Issued:

August 4, 1998

Effective Date:

Issued By:

#### 2.8 Restoration of Service

2.8.1 The use and restoration of service shall be in accordance with the priority system specified in part 64 Subpart D of The Rules and Regulations of the Federal Communications Commission.

#### 2.9 Discontinuance of Service

- 2.9.1 Without incurring liability DNP may discontinue services to a Customer or may withhold the provision of ordered or contracted services, subject to the procedures set forth in 2.9.3, under any of the following conditions:
  - 2.9.1.A For nonpayment of any sum due DNP for more than thirty days after issuance of the bill for the amount due.
  - 2.9.1.B In the event that the Customer supplied false or inaccurate information of a material nature in order to obtain service.
  - 2.9.1.C For violation of any of the provisions of this tariff.
  - 2.9.1.D For the use of foul or profane expressions, the impersonation of another with fraudulent intent, or of any other violation of the Communications Act of 1934, as amended, or of the rules and regulations of the Federal Communications Commission.

Issued: August 4, 1998

Effective Date:

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SECTION II -	- RULES AND	REGULATIONS,	(CONT'D)
--------------	-------------	--------------	----------

2.0	Discontinuance	-6 Ci	(b'teco)
2.9	Discontinuance	OI SETVICE.	(CODE G)

- 2.9.1.E For violation of any law, rule, regulation or policy of any governing authority having jurisdiction over DNP' services, or
- 2.9.1.F By reason of any order of decision of a court, business service commission or federal regulatory body or other governing authority prohibiting DNP from furnishing its services.
- 2.9.1.G For the use of telephone service for any other property or purpose than that described in the contract.
- 2.9.2 DNP may discontinue service without notice for any of the following reasons:
  - 2.9.2.A If a Customer or Customer causes or permits any signals or voltages to be transmitted over DNP' network in such a manner as to cause a hazard or to interfere with DNP' service to others.
  - 2.9.2.B If a Customer or user uses DNP' services in a manner to violate the law.
- 2.9.3 Procedures for discontinuance of existing service:
  - 2.9.3.A DNP will provide the Customer with written notice stating the reason for discontinuance, and will allow the Customer not less than 10 days to remove the cause for discontinuance. In cases of non-payment of charges due, the Customer will be allowed at least five days, excluding Sundays and holidays, to make full payment of all undisputed charges, and in no event will service be discontinued on the day preceding any day on which DNP is not prepared to accept payment of the amount due.

#### 2.10 Interruption of Service

2.10.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set for in 2.6.1 herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any furnished by the customer and connected to the Company's facilities.

Issued: August 4, 1998

Effective Date:

Issued By:

#### 2.10 Interruption of Service, (cont'd)

- 2.10.2 For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.10.3 No credit shall be allowed for an interruption of a continuous duration of less than two hours.
- 2.10.4 The customer shall be credited for an interruption of two hours or more at the rate of 1/720<sup>th</sup> of the monthly charge for the facilities affected for each hour thereof that the interruption continues.

Credit Formula:

Credit =  $A/720 \times B$ 

"A" - outage time in hours

"B" - total monthly charge for affected facility

#### 2.11 Termination by Customer

- 2.11.1 Customer may cancel service by phone call or in writing to the Company.
- 2.12 Customer's Liability in the Event of Denial or Disconnection of Service
  - 2.12.1 In the event Customer's service is denied or disconnected by the Carrier for any of the reasons stated in section 2.9, Customer shall be liable for all unpaid charges due and owing to Carrier.

#### 2.13 Reinstitution of Service

2.13.1 If Customer seeks reinstitution of service following disconnection of service by Carrier, Customer shall pay to Carrier prior to the time service is reinstituted (1) all accrued and unpaid charges and (2) reconnection fee.

Issued: August 4, 1998 Effective Date:

#### 2.14 Advanced Payment

- 2.14.1 The Company will not collect advance payments.
- 2.14.2 The Company will not collect advance deposits.

#### 2.15 Authorization to Obtain Credit Information

2.15.1 Carrier reserves the right to require all Customers to establish credit-worthiness to the reasonable satisfaction of Carrier. Upon application for service, Customer shall be deemed to have authorized Carrier to obtain such routine credit information and verification as Carrier shall require in accordance with its then existing credit policies. All criteria and methods used in the acquisition and assessment of credit related information shall be consistent and uniform for all applicants or Customers.

#### 2.16 Description of Payment and Billing Periods

- 2.16.1 Charges for services are applied on a recurring and non-recurring basis. Service is provided and billed on a monthly basis.
- 2.16.2 Billing will be payable upon receipt and past due 30 days after issuance.
- 2.16.3 Charges are based on actual usage during a month and will be billed monthly in arrears.
- 2.16.4 The Customer is responsible for the payment of ALL charges for service provided to the Customer. This applies to Customers where the provision of service Carrier includes the use of authorization (access) codes. The Customer agrees to pay to Carrier ANY cost incurred as a result of ANY DELEGATION OF AUTHORITY resulting in use of his/her authorization codes.
- 2.16.5 Where a Customer, e.g. an employer, provides the use of authorization codes to his/her employees, or where the Customer, e.g. a family member, provides the use of authorization codes to his/her family relations or friend, guest, etc., the Customer agrees to pay to Carrier ANY cost incurred as a result of these uses of the authorization codes.

Issued: August 4, 1998 Effective Date:

#### 2.17 Deposit

2.17.1 The company will not collect deposits from customers in the State of Florida.

#### 2.18 Taxes

2.18.1 All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

Issued: August 4, 1998

Effective Date:

Issued By:

#### 2.20 Customer Service

2.20.1 In the event that the customer is experiencing a service problem, the local telephone company will refer the customer to DNP. Questions regarding billing can also be directed to DNP' Customer Service Department in Radledge, Georgia by dialing their toll free number, (800) 585-0555. Credits to customer accounts will be applied on the next DNP bill.

#### 2.21 Emergency Calls

- 2.21.1 Message toll telephone calls, to governmental emergency service agencies as set forth in (a) following, having primary or principal responsibility with respect to the provision of emergency services to persons and property in the area from which the call is made, meeting the definition and criteria of an emergency call as set forth in (b) following, are offered at no charge to customers.
  - 2.21.1.A Governmental fire fighting, State Highway Patrol, police and emergency squad service (as designated by the appropriate governmental agency) qualify as governmental emergency service agencies provided they answer emergency service calls on a personally attended (live) twenty-four (24) hour basis, three hundred sixty-five days a year, including holidays.
  - 2.21.1.B An emergency is an occurrence or set of circumstances in which conditions pose immediate threat to human life and/or property and necessitate that prompt action be taken. An emergency call is an originated call of short duration to a governmental emergency service agency in order to seek assistance for such an emergency.
  - 2.21.1.C Emergency Shortage of Facilities: The Carrier reserves the right to limit the length of conversations in times of emergency if a shortage of facilities occurs.

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#### SECTION III – DESCRIPTION OF SERVICES

#### 3.1 Timing of Calls

#### 3.1.1 When billing Charges Begin and End For Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party picks up the receiver, (i.e. when 2 way communication, often referred to as "conversation time" is possible). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed usage of the network. A call is terminated when the calling or called party hangs up.

#### 3.1.2 Billing increments

The minimum call duration for billing purposes is one minute for connected call and calls beyond one minute are billed in one minute increments. The Customer's monthly charge for services are based upon the total time the Customer actually uses the service. For billing purposes, calls are rounded up to the next full billing increment, one minute for Residential and one minute for Business Service. Minimum call duration time for Residential and Business Service is one minute. 800 Service and Travel Service billing increments are the same as the service associated with and contracted for, Business or Residential Service.

#### 3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

#### 3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

#### 3.2 Calculation of Distance

- 3.2.1 Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the with the originating and terminating points of the call.
- 3.2.2 The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. DNP uses vertical and horizontal coordinates produced by Bell Communications Research in their NPA-NXX V & H coordinates tape and Bell's NECA tariff No. 4.

Radledge, GA 30663

 $\sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$ 

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Effective Date:

Prabhdeep Francis, President 134 E. Atlanta Highway

#### SECTION III - DESCRIPTION OF SERVICES, (CONT'L)

#### 3.3 Service Area

3.3.1 The service area of Carrier includes all points in Florida, including all major metropolitan areas.

#### 3.4 Minimum Call Completion Rate

3.4 1 Customers can expect a call completion rate of 99% during peak use periods for all Feature Group D Equal Access 1+ services. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

#### 3.5 General Description of Service

- 3.5.1 DNP resells facilities-based interexchange (IXC) carrier services including, but not limited to, access, switching, transport, termination, Feature Group D and other services for the direct transmission and reception of voice, data, and other types of communications.
- 3.5.2 Customer's monthly charges for Carrier service are based on the total time Customer actually uses the service.
- 3.5.3 DNP' services are offered to Customers on a monthly basis.
- 3.5.4 DNP' services are offered to Customers twenty-four hours a day.
- 3.5.5 DNP' underlying carriers include, but are not limited to AT&T Communications, Inc., MCI Telecommunications Corporation and US Sprint Communications Company, L.P.

#### 3.6 Service Options

- 3.6.1 **DNP Residential Service:** A one-way multi-point service whereby the subscriber originates and terminates calls via residential telephone lines. Subscribers switch on through Equal Access Dialing procedures.
- 3.6.2 **DNP Business Service:** A one-way multi-point service whereby the user originates and terminates calls via business telephone lines.
- 3.6.3 DNP Travel Service: Customers may request from DNP a Travel Card for use in accessing the DNP network of carrier services when away from business telephones. Customer duals the appropriate carrier access number sequence specified on the Customer's DNP Travel Card.
- 3.6.4 DNP 800 Service: DNP' 800 service is available twenty-four hours a day, seven days a week. Service is provided by DNP' underlying carriers. Incoming calls from the DNP network terminate at the Customer premises via special access or business line termination.
- 3.6.5 Directory Assistance: The underlying carrier provides service to DNP to offer directory assistance services which the Customer may access by dialing area code plus 555-1212. Customer will be billed for such service by DNP.

Issued:	August 4, 1998	Effective Date:	
	_	Prabhdeep Francis, President	
Issued By	v·	134 E. Atlanta Highway	

Radledge, GA 30663

#### **SECTION IV - RATES**

#### 4.1 DNP Residential Service

4.1.1 Residential Service provides facilities to complete toll calls between two points in Florida. The maximum rates\* are: (All zero minus and zero plus local traffic will be routed to the LEC or ALEC)

	Plan "A"	Plan "B"	Plan "C"	Plan "D"	Plan "E"
Flat Rate	Per Minute - Initial and Additional			1	
All Times	\$0.2030	\$0.1830	\$0.1620	\$0.1420	\$0.1320

Above rates are rounded and billed in one minute increments following an initial one minute minimum.

#### 4.2 DNP Business Service

4.2.1 Business Service provides facilities to complete toll calls between two points in Florida. The maximum rates\* are: (All zero minus and zero plus local traffic will be routed to the LEC or ALEC)

_	Plan "A"	Plan "B"	Plan "C"	Plan "D"	Plan "E"
Flat Rate	Per Minute - Initial and Additional			1	
All Times	\$0.2030	\$0.1830	\$0.1620	\$0.1420	\$0.1320

Above rates are rounded and billed in one minute increments following an initial one minute minimum.

4.2.1.A Accounting Code Charges: \$5.00 per month or \$0.20 per month per validated code

35.00 per month or \$0.20 per month per validated code number, whichever is greater.

#### Volume Usage Discounts

DNP Business and Residential Service Plan pricing reflects the following volume usage:

Plan "A" - Discounted pricing for customers using up to \$500.00 per month.
Plan "B" - Discounted pricing for customers using \$500.00-\$600.00 per month.

Plan "C" - Discounted pricing for customers using \$600.00-\$700.00 per month. Plan "D" - Discounted pricing for customers using \$700.00-\$800.00 per month.

Plan "E" - Discounted pricing for customers using over \$800.00 per month.

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Issued:	August 4.	1998	Effective Date:	

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Radledge, GA 30663

#### SECTION IV - RATES, (CONT'D)

#### 4.3 DNP Travel Service

4.3.1 From origination to termination, the maximum rates are the same as the underlying service contracted for plus (as definded in Sections 4.1 and 4.2). An \$0.85 per call charge will be added to the regulated rates.

#### 4.4 DNP 800 Service

4.4.1 From origination to termination, the maximum rates are the same as the underlying service contracted for plus (as defined in Sections 4.1 and 4.2:

A monthly \$20.00 exclusive 800 number charge.

#### 4.5 Nonrecurring Charges

4.5.1 Residential and/or Business Service

Service Origination:

\$50.00

4.5.2 800 Service

Service Origination:

\$50.00

4.5.3 Travel Service

Service Origination:

\$50.00

4.5.4 Accounting Code Charges

Set-up and/or change per line:

\$20.00

#### 4.6 Directory Assistance

4.6.1 There shall be no charge for up to fifty calls per bulling cycle from lines or trunks serving individuals with disabilities. The Company shall charge \$0.65 for every call in excess of fifty (50) within a billing cycle.

#### 4.7 <u>Discounts for Hearing Impaired Customers</u>

4.7.1 Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night time calls.

#### 4.8 Telecommunications Relay Service

4.8.1 For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the other wise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

Issued: August 4, 1998

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Issued By:

#### SECTION IV - RATES, (CONT'D)

#### 4.9 Payment of Calls

DNP shall be entitled to recover an amount equal to a late payment fee of 1.5 percent per month for the period(s) for which such charges would have been payable.

#### 4.9.2 Returned Check Charges

4.9.2. Alf Company receives a check from a Customer in payment for service rendered or for any other reason of indebtedness and which is returned from the bank due to insufficient or uncollected funds. closed account, apparent tampering, missing signature or endorsement, or for any other reason, Company shall apply a service charge after Customer has been forwarded notice of same five days in advance as follows:

Per Returned Check: 5% or fifteen dollars, whichever is greater.

- 4.9.2.B The charge shall be applied to Customer's monthly billing, in addition to any other charges which may apply under this tariff.
- 4.9.2.C Payment rendered by check, which is subsequently dishonored shall not constitute payment until such time as repayment is made by valid means.

#### 4.10 Restoration of Services

Reconnection fee of \$25.00 per occurrence is charged when service is restored for customers that have been disconnected.

#### 4.11 Promotional Offerings

4.11.1 The Company may, from time to time, make promotional offerings to enhance the marketing of its services. These promotions will approved by the FLPSC with specific starting and ending dates and under no circumstances run for longer than 90 days in any 12 month period.

Issued: Effective Date: August 4, 1998

> Prabhdeep Francis, President 134 E. Atlanta Highway Radledge, GA 30663

## SECTION IV - RATES, (CONT'D)

#### 4.12 Time of Day Rate Periods

4.12.1 The appropriate rates apply for day, evening and night/weekend calls based on the following chart:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*	6 0	Daytim	e Rate	Period			
5:00 PM TO 11:00*		Evenie.	e <del>1</del> -1.	Pires			
11:00 PM TO 8:00 AM*	NI	ght/We	ekend	Rate Pe	riod		

<sup>\*</sup> to but not including.

Issued: August 4, 1998

Effective Date:

Issued By:

# **EXHIBIT**

D

## MANAGEMENT

## **BACKGROUNDS**

#### Prabhdeep Francis - President

Mr. Francis possesses a strong background in administration and execution in sales and purchase contracts. Mr. Francis brings to this venture an extensive background in marketing and budget planning and has over five years experience in the Telecommunications industry.

### Rajbir Kaur - Secretary/Treasurer

Mr. Kaur brings to this venture—five years experience in the telecommunications industry and 15 years experience in business administration of all types of business matters, correspondence and a strong background in accounting.

#### James Francis - Vice President / Sales Director

Mr. Francis has 17 years experience in marketing and negotiating sales contracts via the Asian, Middle Eastern, European and the United States markets. Mr. Francis has a strong ability in organizing sales forces and distribution centers. Mr. Francis also has extensive experience in the telecommunications industry in voice and data communications, digital end wireless networks and switching and transmission technology.

# EXHIBIT

E

## DNP Communications Profit and Loss



January 1 through July 21, 1998

	Jan 1 - Jul 21, 198
Ordinary Income/Expense	
income Seles	21 740 44
<del></del>	31,346 61
Total Income	31,348 61
Cost of Goods Sold  Cost of Goods Sold	14,745 00
Total COGS	14,745.00
Gross Profit	16,601 61
Expense	
Bank Service Charges	58 45
Consulting Fee's	1,000 00
Filing Fees	15 00 3,596 19
Interest Expense Professional Fees	3,500 19
Accounting	175 00
Logal Fees	951 02
Total Professional Fees	1,126 02
Supplies	
Office	55 00
Supplies - Other	116 00
Total Supplies	171 00
Taxes	
Federal	151 42
State	55 16
Total Taxes	208 58
Telephone	189 69
Travel & Ent Travel	21 90
Total Travel & Ent	21 90
Utilities	
Gas and Electric	12 44
Total Utilities	12.44
Total Expense	6,397,27
Net Ordinary Income	10,204 34
it income	10,204.34

# DNP Communications Balance Sheet As of July 21, 1998



hd 21 '98

	Jul 21, '98
AGSETS	
Current Assets	
Checking/Savings	
First Union	70 81
Suntrust Bank	36,325 00
Total Checking/Savings	36,395 81
Other Current Assets	
inventory	11,521 06
Park-N-Shop Note	616.33
Total Other Current Assets	12,337 39
Total Current Assets	48,733.20
Fixed Assets	
Plent, Propert & Equipment	
Accumulated Depreciation	-225.00
Plant, Propert & Equipment - Other	140,581.00
Total Plant, Propert & Equipment	140,356 00
Total Fixed Assets	140,356 00
Other Assets	
Start-up Costs/Communication	12,765 38
Total Other Assets	12,765 38
TOTAL ASSETS	201,854.58
LIABILITIES & EQUITY	
Liabilities	
Long Term Liabilities  Mortgage Note - Building	95,354,27
Note Payable	35,000 00
Total Long Term Liabilities	130,354 27
Total Liabilities	130,354 27
Equity  Capital Stock	1,000.00
Paid in Capital	55,537.97
Retained Earnings	4,758 00
Net income	10,204.34
Total Equity	71,500.31
TOTAL LIABILITIES & EQUITY	201,864.68

# **EXHIBIT**

F

Telecom Tariff Consultants

PO 80x 275, Center Lovell, ME 04016 Tel: (207) 928-2144 Fax: (207) 928-2139

> Cynthia D. Kott, President Alison Kacurov, Administrative Assistant

August 4, 1998

DEPOSIT

DATE

Check received with filing and forwarded to Fiscal for deposit.

Florida Public Service Commission

Division of Administration

AUG 1 7 1998

Fiscal to forward a copy of check to RAR with proof of deposit.

2540 Shumard Oak Blvd.

initials of person who forwarded check:

Gunter Building

Tallahassee, Florida 32399-0850

981032-TI

RE: Atlanta New York Warehouse Outlets, Inc. d/b/a DNP Communications

Dear Sir / Madam:

Enclosed please find an original and six copies of the application, tariff and exhibits for filing on behalf of the above referenced long distance reseller.

Also enclosed please find a check in the amount of \$250.00 representational of filing fee.

For purposes of verification of receipt I am enclosing a copy of this transmittal letter and a SASE. Please date stamp copy and return to me.

If there is anything further that you may need to complete this filing, please let me know.

I look forward to working with you on behalf of my client.

Respectfully,

ATLANTA-NEW YORK WAREHOUSE OUTLETS, INC.

P. O. BOX 549 800-267-9097
RUTLEDGE, GA 30663

PAY
TO THE
ORDER OF

TRUST COMPANY BANK
OF NORTHEAST GEORGIA, NA
MADISON, GEORGIA 30660

FOR

FOR

FOR

TOTAL

TRUST COMPANY BANK
OF NORTHEAST GEORGIA, NA
MADISON, GEORGIA 30660

TOTAL

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