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11	DIRECT TESTIMONY OF CHARLES L. SWEAT
12	BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
13	ON BEHALF OF
14	FLORIDA WATER SERVICES CORPORATION
15	CONSOLIDATED DOCKETS NOS. 980261-WS & 970657-WS
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- 1 Q. WHAT IS YOUR NAME AND BUSINESS ADDRESS?
- 2 A. My name is Charles L. Sweat and my business address
- is 1000 Color Place, Apopka, Florida 32703.
- 4 Q. BY WHOM ARE YOU EMPLOYED AND WHAT IS YOUR POSITION?
- 5 A. I am employed by Florida Water Services Corporation
- 6 (hereinafter referred to as "Florida Water" or the
- 7 "Company") as Vice President of Corporate
- 8 Development.
- 9 Q. HOW LONG HAVE YOU BEEN AN EMPLOYEE OF FLORIDA
- 10 WATER?
- 11 A. Approximately 34 years.
- 12 Q. HOW LONG HAVE YOU BEEN EMPLOYED AS AN OFFICER OF
- 13 FLORIDA WATER?
- 14 A. Approximately 23 years.
- 15 Q. WOULD YOU PROVIDE A BRIEF HISTORY OF YOUR TRAINING
- 16 AND EXPERIENCE IN THE WATER AND WASTEWATER
- 17 INDUSTRY?
- 18 A. My training includes attendance at management
- 19 courses offered by Michigan State University,
- 20 Rollins College, Management Institute of Virginia
- 21 Tech, Seminole Community College and participation
- in numerous seminars sponsored by the American

1	Water Works Association. I have also attended
2	various technical seminars and classes on the
3	subject of water and wastewater facility operation
4	and management.

- 5 Q. ARE YOU A MEMBER OF ANY TRADE AND/OR PROFESSIONAL 6 ORGANIZATIONS?
- I am a member of the American Water Works Α. 7 Association, National Association of 8 Water 9 Companies and the Pollution Control Operators I also serve on the board of Association. 10 directors for SunBank, NA, College Park Office, 11 Orlando, Florida. 12
- 13 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE A REGULATORY
 14 AGENCY?
- A. Yes. I have testified before the Florida Public

 Service Commission, the Polk County Utilities

 Board, and the Sarasota County Hearing Examiners on

 various occasions. I also have testified in

 proceedings involving the Florida Department of

 Environmental Regulation (DER).
- Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
 PROCEEDING?

- A. To explain why Florida Water filed the territory
 amendment application at issue in this proceeding,
 to address the bulk water agreement Florida Water
 is negotiating with DeSoto County, and to address
 two matters relative to Charlotte County's claim to
 the disputed territory.
- 7 Q. WHY DID FLORIDA WATER FILE THE TERRITORY AMENDMENT
 8 APPLICATION AT ISSUE IN THIS PROCEEDING?
- The territory in dispute, known as the Links 9 Α. Subdivision, abuts Florida Water's existing Deep 10 Creek service area. Florida Water has water and 11 wastewater lines abutting the subdivision's border. 12 13 Florida Water's philosophy is to achieve customer growth whenever practical; we believe this benefits 14 existing and future customers. None of the parties 15 16 to this case dispute that there is a need for service in the Links Subdivision, which consists of 17 approximately 50 lots. So, very simply, it makes 18 practical business sense for Florida Water to amend 19 its Deep Creek service areas to include the Links 20 21 Subdivision.
- 22 Q. IS FLORIDA WATER NEGOTIATING A BULK WATER AGREEMENT

1 WITH DESOTO COUNTY?

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2 Α. DeSoto County will have available to it an 3 increased allocation of potable water from the 4 Peace River Authority, and Florida Water is engaged 5 in negotiations with DeSoto County to purchase this 6 water. This water can be used to serve the Links Subdivision as well as other portions of Florida 7 8 Water's Deep Creek service area. This source of supply could be used to replace capacity Florida 9 10 Water has reserved pursuant to the bulk services agreement with Charlotte County. Florida Water has 11 12 a significant number of reserved connections not 13 yet utilized under that agreement.

Q. WHAT IS FLORIDA WATER'S POSITION REGARDING
CHARLOTTE COUNTY'S CLAIM TO THE LINKS SUBDIVISION?

A. The Director of Charlotte County Utilities ("CCU") assured me on more than one occasion that, independent of any connection fee dispute, CCU would not oppose Florida Water's providing water and wastewater service to the Links Subdivision.

When Florida Water's application was originally filed, Florida Water requested an area greater than

the Links Subdivision. To accommodate an objection by CCU to this larger area, Florida Water amended its requested territory to include only the Links Subdivision. At that time and thereafter, CCU's Director stated that Charlotte County would withdraw its objection and did not oppose Florida Water's providing water and wastewater service to the Links Subdivision. Florida Water also maintains that it would not be as practical for Charlotte County to provide wastewater service to the Links Subdivision as it would be for Florida Water. County does not have wastewater lines abutting the subdivision boundary; the County would have to bore under I-75 to provide wastewater service. contrast, Florida Water has a wastewater line which it could use to provide service without difficulty. Under the bulk services agreement between Charlotte County and Florida Water, the County could not use this line.

20 Q. DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?

21 A. Yes.

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