





## Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: September 23, 1998
 TO: Louis Yambor, Division of Communications
 FROM: David J. Draper, Division of Auditing and Financial Analysis
 RE: Docket No. 981084-TI, Parklink Communications, Inc., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets ....

Regarding the showing of financial capability, the Finance staff has analyzed the audited financial statements of Campuslink Communications Systems, Inc (CCS), whole owner of Parklink Communications, Inc. (PLC), for the nine month period ending March 31, 1998 As the attached schedule shows, CCS has minimal liquidity, negative common equity and reported – negative net income for the period.

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APP \_\_\_\_\_ In this matter, PLC is asking for a certificate to provide IXC service. For purposes of granting CAF \_\_\_\_\_\_a certificate based on the financial information provided, the financial capability appears minimal.

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 \_\_\_\_\_\_Although an analysis of the financial statements reveals the applicant is in a minimal financial EAG

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 \_\_\_\_\_\_position, the applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that CCS has acquired an additional \$4.5 million line of credit to fund PLC's operations. Furthermore, CCS has signed a definitive merger agreement with Worldport Communications, Inc. (WPC), which will give CCS \$15 million in cash and two OPC

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 \_\_\_\_\_\_million shares of WPC. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

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cc: Division of Legal Services

Division of Records and Reporting (2)

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## DOCKET NO. 981084 PARKLINK COMMUNICATIONS, INC.

## IXC TELECOMMUNICATION SERVICE FINANCIAL ANALYSIS

FROM AUDITED FINANCIAL STATEMENTS OF CAMPUSLINK COMMUNICATIONS SYSTEMS, INC., PARENT COMPANY OF PARKLINK COMMUNICATIONS, INC.

	AS OF 03/31/98 (,000)
CURRENT ASSETS	\$2,134
CURRENT LIABILITIES	6,158
CURRENT RATIO	0.35
CASH	339
COMMON EQUITY	(14,547)
TOTAL DEBT	2,619
TOTAL INVESTOR CAPITAL	(11,928)
COMMON EQUITY RATIO	NMF
NET INCOME	(2,279)
RETURN ON EQUITY	NMF

NMF = No Meaningful Figure