

Writer's Direct Dial: (561) 691-7101 R. Wade Litchfield Senior Attorney Florida Authorized House Council Florida Power & Light Company 700 Universe Boulevard Juno Beach, FL 33408-0420 (561) 691-7103 (Facsimile)

RECENT 10 1. C

October 15, 1998

ORIGINAL

## VIA HAND DELIVERY

Ms. Blanca S. Bayó Director Division of Records and Reporting Florida Public Service Commission Betty Easley Conference Center 2540 Shumard Oak Boulevard Room 110 Tallahassee, FL 32399-0850

# Re: Florida Power & Light Company's Request for Confidential Classification of Certain Material Provided in Connection with the Monthly Fuel Filings Docket No. 980001-EI

Dear Ms. Bayó:

LEG \_\_\_\_\_

ACK \_\_\_\_\_\_ Confidential Classification. The original includes Attachments A, B, and C. The fifteen copies include only Attachments B and C.

 APP
 \_\_\_\_\_\_\_Attachment A contains the confidential information that is the subject of FPL's Request

 CAF
 \_\_\_\_\_\_\_for Confidential Classification. Attachment A is submitted for filing in a separate, sealed

 CMU
 \_\_\_\_\_\_folder or carton marked "ATTACHMENT A - CONFIDENTIAL. Attachment B is an

 CTR
 \_\_\_\_\_\_edited version of Attachment A, in which the information FPL asserts is confidential has been

 blocked out.
 Attachment C contains FPL's justification for its request for confidential

 EAG
 \_\_\_\_\_\_classification.

LIN In accordance with Rule 25-22.006(3)(d), FPL requests confidential treatment of the information in Attachment A pending disposition of FPL's request for Confidential Classification.

RCH \_\_\_\_\_ RECEIVED & FILED SE0 \_\_\_\_\_ WAS \_\_\_\_\_ U OF RECORDS OTH \_\_\_\_\_

11532-001158

an FPL Group company

FEED RECEIPTING

Blanca S. Bayó, Director Division of Records and Reporting Florida Public Service Commission October 15, 1998 Page 2

Also included herewith is a computer diskette containing FPL's Request for Confidential Classification and Attachment C (in Word Perfect 6.1)

Please do not hesitate to contact me should you or your Staff have any questions regarding this filing.

Sincerely. Wace fisch R. Wade Litchfield

RWL/bjw Enclosures

.

10

cc: Service List (w/out Attachment A)

BayoOct

#### **BEFORE THE**

#### FLORIDA PUBLIC SERVICE COMMISSION

)

)

)

In re: Fuel and Purchased Power Cost Recovery Clause and Generating Performance Incentive Factor DOCKET NO. 980001-EI

FILED: October 15, 1998

#### REQUEST FOR CONFIDENTIAL CLASSIFICATION

NOW, BEFORE THIS COMMISSION, through undersigned counsel, comes

Florida Power & Light Company ("FPL") and, pursuant to section 25-22.006 of the

Florida Administrative Code and section 366.093 of the Florida Statutes, hereby

requests confidential classification of certain information on Florida Public Service

Commission ("FPSC" or "Commission") Form 423-1(a) submitted in Docket No.

980001-EI. In support of its Request, FPL states as follows:

Petitioner's name and address are:

Florida Power & Light Company P.O. Box 029100 Miami, Florida 33102-9100

Orders, notices, or other pleadings related to this request should be served on:

William G. Walker, III Vice President Florida Power & Light Company 212 South Monroe Street Suite 810 Tallahassee, FL 32301-1859 (850) 224-7517 R. Wade Litchfield Senior Attorney Florida Power & Light Company 700 Universe Boulevard Juno Beach, Florida 33408-0420 (561) 691-7101

I I 532 OCT IS #

The following attachments are included herewith and made a part

hereof:

2.

a. Attachment A is the complete and unedited version of FPL's August 1998 Form 423-1(a) which contains certain information that FPL asserts should be accorded confidential treatment. The information in Attachment A for which FPL seeks confidential classification has been highlighted. Attachment A is submitted separately in a sealed envelope marked "CONFIDENTIAL."

b. Attachment B is the edited version of Attachment A. All information that FPL asserts is entitled to confidential treatment has been blocked out in Attachment B.

c. Attachment C identifies information for which confidential treatment is sought and, with regard to each item or type of information, contains a brief statement that explains the need for confidentiality and refers to the specific statutory basis or bases for the request.

Pursuant to section 366.093, FPL seeks confidential protection for the

information highlighted in Attachment A. FPL submits that such information is proprietary confidential business information within the meaning of section 366.093(3). Pursuant to section 366.093, such materials are entitled to confidential treatment and are exempt from the disclosure provisions of the public records law. Thus, once the Commission determines that the information in question is proprietary confidential business information, the Commission is not required to engage in any further analysis or review such as weighing the harm of disclosure against the public interest in access to the information.

4. FPL requests that the Commission make the following findings with respect to the No. 2 and No. 6 fuel oil information identified as confidential on Attachments A and C:

 (a) The No. 2 and No. 6 fuel oil data identified are contractual data; and

(b) FPL's ability to procure No. 2 and No. 6 fuel oil, terminaling and transportation services, and petroleum inspection services is reasonably likely to be impaired by the disclosure of the information identified because:

 the markets in which FPL, as a buyer, must procure No. 6 fuel oil, terminaling and transportation services, and fuel inspection services are oligopolistic;

(2) FPL, as a substantial buyer in an oligopolistic market may obtain price concessions not available to other buyers; and

(3) the disclosure of such concessions likely would end them, resulting in higher prices to FPL.

5. FPL typically seeks confidential treatment of No. 3 fuel oil information; however, because FPL made no purchases through a bidding process of No. 3 fuel oil during August 1998, no such request is necessary with respect to the August 1998 Form 423-1(a).

6. FPL requests that the information for which FPL seeks confidential classification not be declassified until the dates specified on Attachment C in order to allow FPL a reasonable period of time within which to negotiate future contracts. Disclosure prior to the requested dates for declassification would impair FPL's ability to negotiate future contracts.

7. The statutory bases and support for FPL's assertion of confidentiality with regard to specific items or types of information are set forth in Attachment C. The information for which confidential classification is sought is intended to be and is treated by FPL as confidential and, to the best of FPL's knowledge and belief, has not been publicly disclosed. 8. Upon a finding by the Commission that the material in Attachment A for which FPL seeks confidential treatment is proprietary confidential business information within the meaning of section 366.093(3), pursuant to section 366.093(4) such materials should not be declassified until the end of the protective period set by the Commission. Further, the materials should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business.

WHEREFORE, for the above and foregoing reasons, including those set forth in the supporting materials included herewith, Florida Power & Light Company respectfully requests that its Request for Confidential Classification be granted.

Respectfully submitted,

R. WADE LITCHFIELD Senior Attorney Florida Authorized Counsel Florida Power & Light Company 700 Universe Boulevard Juno Beach, Florida 33408-0420 (561) 691-7101



#### ATTACHMENT B

Page 1 of 2

FPSC FORM NO. 423-1 (a)

1. REPORTING MONTH AUG YEAR 1998

MONTHLY REPORT OF COST AND QUALITY OF FUEL OIL FOR ELECTRIC PLANTS DETAIL OF INVOICE AND TRANSPORTATION CHARGES

3 NAME, TITLE TELEPHONE NUMBER OF CONTACT PERSON CONCERNING DATA SUBMITTED ON THIS FORM RITA MCLELLAN, REGULATORY AFFAIRS, (305) 552 - 1009

2 REPORTING COMPANY: FLORIDA POWER LIGHT COMPANY

4 SIGNATURE OF OFFICIAL SUBMITTING REPORT

5 DATE COMPLETED 09/24/1998 09:16

78/2 --- 13

(A)	(8)	(C)	(D)	(E)	(F)	(G)	(14)	¢	(J)	00	(L)	(MO)	(N)	(0)	P	(Q)	(R)
LINE		SUPPLIER	DELIVERY	DELIVERY	OIL	VOLUME (BBLS)	PRICE (\$/BSL)		DISCOUNT	(5)	NET PRICE (1/BBL)	OUALITY ADJUST. (\$/BBL)	EFFECTIVE PUR PRICE (\$/BBL)		ADDITIONAL TRANS CHGS (\$/BBL)	OTHER CHGS (\$/BBL)	DELIVERED PRICE (\$488L)
1	PT. EVERGLADES	COASTAL	PORT EVERGLADES	05/04/1998	FOS	106821								1 0.000	0		14 2503
2	PT. EVERGLADES	COASTAL	PORT EVERGLADES	08/15/1998	FOG	138922								0.000	0		14.1453
3	TURKEY POINT	COASTAL	FISHER ISLAND	08/05/1998	FOS	164152								0.000	0		14.7550
4	TURKEY POINT	COASTAL	FISHER ISLAND	08/16/1998	FOS	140639								0.000	0		14 5500
5	CAPE CANAVERAL	COASTAL	PORT CANAVERAL	05/29/1998	FOS	240125								0.000	D		11.8489
6	CAPE CANAVERAL	NOVARCO	PORT CANAVERAL	06/13/1928	FOB	234981								0.000	D		12.4019
7	CAPE CANAVERAL	NOVARCO	PORT CANAVERAL	08/19/1998	FOB	90071								0.000	D		11.9609
	MANATEE	NOVARCO	PORT MANATEE	08/30/1998	FOS	329981								0.000	D		13.4805
9	SANFORD	NOVARCO	JACKSONVILLE	08/11/1998	FOS	240089								0.000	0		13.6847
10	SANFORD	NOVARCO	JACKSONVILLE	08/30/1998	FO6	306760								0.000	0		12 1990
11	SANFORD	NOVARCO	JACKSONVILLE	08/30/1998	FOS	306760								0.000	0		12.1990
12	MANATEE	BP	PORT MANATEE	08/02/1998	FOS	337177								0.000	0		13 7055
13	RIVIERA	COASTAL	RIVIERA	06/07/1998	FOS	128263								0.000	0		12,5938
14	MARTIN	ENRON	PALM BEACH	05/02/1998	FOS	101623								0.000	0		14.3334
15	MANATEE	ENRON	PORT MANATEE	08/05/1998	FOS	275861								0.000	D		13.7805
16	TURKEY POINT	ENRON	FISHER ISLAND	08/30/1998	FOS	103885								0.000	D		12.2750
17	PT. EVERGLADES	GLENCORE	PORT EVERGLADES	08/24/1998	FO6	322647								0.000	D		13.3107
18	FT. MYERS	KOCH	BOCA GRANDE	08/06/1998	FOS	118115								0.000	0		12.6215
19	FT. MYERS	KOCH	BOCA GRANDE	08/16/1998	FOS	118841								0.000	0		11.5715
20	MANATEE	KOCH	PORT MANATEE	05/05/1998	FOS	351390								0.000	D		13.4805
21	PT. EVERGLADES	KOCH	PORT EVERGLADES	08/07/1998	FOS	300728								0.000	0		14.6453
22	MARTIN	NOVARCO	PALM BEACH	08/13/1998	FOS	122074								0.000	0		13.1844
23	MARTIN	NOVARCO	PALM BEACH	08/27/1998	FOS	125077								0.000	o		12.9054
24	TURKEY POINT	NOVARCO	FISHER ISLAND	06/28/1998	FOS	95913								0.000	D		13 7080
25	FT. MYERS	TEXACO	BOCA GRANDE	08/09/1998	FOS	115069								0.000	0		12 2845
26	FT. MYERS	TEXACO	BOCA GRANDE	05/16/1998	FO6	91595								0.000	0		11.9005
27	FT. MYERS	TEXACO	BOCA GRANDE	08/29/1998	FOO	111642								0.000	0		10.4315
28	RMERA	TEXACO	RIVIERA	08/05/1998	FOS	117354								0 000	0		12 2356
29	RMERA	TEXACO	RIVIERA	08/17/1998	FOB	117408								0.000	0		11 5028
30	RMERA	TEXACO	RIVIERA	08/20/1998	FO6	116102								0.000	o	)	11 5026

FPSC FORM NO. 423-1 (a) (08/1998)

.

Page 2 of 2

FPSC FORM NO 423-1 (a)

I REPORTING MONTH AUG YEAR' 1998

2 REPORTING COMPANY: FLORIDA POWER LIGHT COMPANY

SIGNATURE OF OFFICIAL SUBMITTING REPORT \$
 DATE COMPLETED: 1014/1998

3 NAME TITLE TELEPHONE MUMBER OF CONTACT PERSON CONCERNING DATA SUBMITTED ON THIS FORM RITA MCLELLAN, REGULATORY AFFAIRS, (305) 552 - 4009

(Kson

MONTHLY REPORT OF COST AND QUALITY OF FUEL OIL FOR ELECTRIC PLANTS DETAIL OF INVOICE AND TRANSPORTATION CHARGES

(8)		N N N		31 RIVIERA	22 TURKEY POINT	33 PT. EVERGLADES	M TURKEY POINT	35 RIVIERA	36 RIVIERA	37 SANFORD	38 CAPE CANAVERAL	39 MANATEE	40 MANATEE
Ű		00110	SUTUEN	TEXACO	COASTAL	MERICUS	AMERUGAS	AMERICAS	AMERICAS	SUBURBAN	SUBURBAN	SUBURBAN	SUBURBAN
6		DELIVERY		RIVIERA									
Ð		DELIVERY	DATE	08/31/1998	06/17/1996	06/28/1998	08/19/1996	06/03/1998	08/20/1998	08/21/1998	06/16/1996	08/21/1998	08/07/1998
6		and a		8	F02	PRO	PRO	PRO	PRO	PRO	PRO	PRO	PRO
9		VOLUME (BBLS)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	117370	352		ø	~	ŝ	a		12	5
£	INVOICE	PRICE	(1981)				32,7000	34 2500	32.5400	31.7800	31.9600	28.9700	27.9700
e	-,	(1)				453	196	240	1631	286		348	
5		DISCOUNT	1			0	0	0	0	0	0	0	
g	IBN	S)				45	19	34	163	22	N	A	22
3	NET	(1884)				3 32 3900	6 32,700	0 34 2500		6 31.7800	256 31 9600	348 28 9700	2018-12 005
£	OUALITY	(1881)				0 0000		0		00000 0			
£	EFFECTIVE PUIS PRICE	(1881)				_	2	0 34.2500					
	TRANSP TO TERM			0.00	0.000	0 0.0000			Č	00000 00000	_		_
	ADDITIONAL TRANS CHOS	-		8	8	0000 0 0000	0000 0	0.0000	0000 0 0000			0000 0 0000	
	OTHER	97-1				0 0.0000			0 0,0000	12.1		00000 0	
£	DELIVEREI	(1091)		10.5455	17,4440			34 2500					

FPSC FORM NO. 423-1 (a) (06/1998)

# ATTACHMENT C

## Docket No. 980001-EJ AUGUST 1998

FORM	LINE(S)	COLUMN	RATIONALE
423-1(a)	1 - 32	н	(1)
423-1(a)	1 - 32	I	(2)
423-1(a)	1 - 32	1	(2), (3)
423-1(a)	1 - 32	к	(2)
423-1(a)	1 - 32	L	(2)
423-1(a)	1 - 32	М	(2), (4)
423-1(a)	1 - 32	N	(2), (5)
423-1(a)	1 - 32	Р	(6), (7)
423-1(a)	1 - 32	Q	(6), (7)

#### Justification for Confidentiality for August 1998 Report:

.....

### Rationale for confidentiality:

(1) This information is contractual information which, if made public, "would impair the efforts of [FPL] to contract for goods or services cal favorable terms." Section 366.093(3)(d), Fla. Stat. (1995). The information delineates the price per barrel FPL has paid for fuel oil for specific shipments from specific suppliers. This information would allow suppliers to compare an individual supplier's price with the market quote for that date of delivery and thereby determine the contract pricing formula between FPL and that supplier.

Contract pricing formulas generally contain two components, which are: (1) a markup in the market quoted price for that day; and (2) a transportation charge for delivery at an FPL chosen port of delivery. Discounts and quality adjustment components of fuel price contract formulas are discussed in paragraphs 3 and 4. Disclosure of the invoice price would allow suppliers to determine the contract price formula of their competitors. The knowledge of others' prices (*i.e.*, contract formulas) among fuel oil suppliers is reasonably likely to cause the suppliers to converge on a target price, or to follow a price leader, effectively eliminating any opportunity for a major buyer like FPL to obtain price concessions from any one supplier. The end result is reasonably likely to be increased fuel oil prices and, therefore, increased electric rates.

- (2) The contract data found in Columns I through N are an algebraic function of Column H. That is, the publication of these Columns together, or independently, could allow a supplier to derive the invoice price of oil.
- (3) Some FPL fuel contracts provide for an early payment incentive in the form of a discount from the invoice price. The existence and amount of such discount is confidential for the reasons stated in paragraph (1) relative to price concessions.

1

- (4) For fuel that does not meet contract requirements, FPL may reject the shipment, or accept the shipment and apply a quality adjustment. This is, in effect, a pricing term that is as important as the price itself and therefore is confidential for the reasons stated in paragraph (1) relative to price concessions.
- (5) Column N is as important as H from a confidentiality standpoint because of the relatively few times that there are quality or discount adjustments. That is, Column N will equal Column H most of the time. Consequently, Column N needs to be protected for the same reasons as set forth in paragraph (1).
- (6) Column R is used to mask the delivered price of fuel such that the invoice or effective price of fuel cannot be determined. Columns P and Q are algebraic variables of Column R. Consequently, disclosure of Columns P and Q would allow a supplier to calculate the invoice or effective purchase price of oil (Columns H and N) by subtracting these columnar variables from Column R.
- (7) Terminaling and transportation services in Florida tend to have the same, if not more severe, oligopolistic attributes that characterize fuel oil suppliers. In 1987, FPL was only able to find eight qualified parties with an interest in bidding either or both of these services. Of these, four responded with transportation proposals and six with terminaling proposals. Due to the small demand in Florida for both of these services, market entry is difficult. Consequently, disclosure of these contract data is reasonably likely to result in increased prices for terminaling and transportation services.

Petroleum inspection services also have the market characteristics of an oligopoly. Due to the limited number of fuel terminal operations, there are correspondingly few requirements for fuel inspection services. In FPL's last bidding process for petroleum inspection services, only six qualified bidders were found for FPL's bid solicitations. Consequently, disclosure of these contract data is reasonably likely to result in increased prices for petroleum inspection services.

## Date of Declassification:

FORM	LINE(S)	COLUMN	DATE
423-1(a)	1 - 5	H - N, P & Q	03/30/00
423-1(a)	6 - 11	H - N, P & Q	03/30/00
423-1(a)	12 - 31	H – N, P & Q	02/28/99
423-1(a)	32	H – N, P & Q	18 months

#### Rationale:

FPL requests that the confidential information identified above not be disclosed until the identified date of declassification. The date of declassification is determined by adding six months to the last day of the contract period under which the goods or services identified on Form 423-1(a) or 423-1(b) were purchased.

Disclosure of pricing information during the contract period or prior to the negotiation of a new contract is reasonably likely to impair FPL's ability to negotiate future contracts as described above.

FPL typically renegotiates its No. 6 fuel oil contracts and fuel-related services contracts prior to the end of such contracts. However, on occasion, some contracts are not renegotiated until after the end of the current contract period. In those instances, the contracts are typically renegotiated within six months. Consequently, it is necessary to maintain the confidentiality of the information identified as confidential on FPL's Form 423-1(a) or 423-1(b) for six months after the end of the individual contract period to which the information relates.

With respect to No. 6 fuel oil price information on the Form 423-1(a) or 423-1(b) for oil that was not purchased pursuant to an already existing contract, and the terms of the agreement under which it is purchased are fulfilled upon delivery, FPL requests the price information identified as confidential be kept confidential for a period of six months after the delivery. A six-month period is the minimum amount of time necessary for confidentiality of these types of

purchases to allow FPL to utilize its market presence in gaining price concessions during seasonal fluctuations in the demand for No. 6 fuel oil. Disclosure of this information any sooner than six months after completion of the transaction is reasonably likely to impair FPL's ability to negotiate such purchases.

## CERTIFICATE OF SERVICE

I, THE UNDERSIGNED COUNSEL, HEREBY CERTIFY that a copy of Florida Power & Light Company's Request for Confidential Classification, without Attachment A, has been served via first class mail, postage prepaid to the parties listed below, this 15<sup>th</sup> day of October, 1998:

Bob Elias, Chief Bureau of Electric & Gas Division of Legal Services Florida Public Service Commission Gerald L. Gunter Building - Third Floor 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

G. Edison Holland, Esquire Beggs & Lane P.O. Box 12950 Pensacola, FL 32576

Major Gary A. Enders United States Air Force HQ USAF/ULT, STOP 21 Tyndall AFB, FL 32403-6001

Kenneth Hoffman, Esquire Rutledge, Ecenia, Underwood Purnell & Hoffman, P.A. P.O. Box 551 Tallahassee, FL 32301-0551

Occidental Chemical Corporation Energy Group P.O. Box 809050 Dallas, TX 75380-9050

Nancy McCann Office of Environmental Coordinator 306 East Jackson Street, 5th Floor Tampa, FL 33602

Joseph A. McGlothlin, Esquire Vicki Gordon Kaufman, Esquire McWhirter, Reeves, McGlothlin, Davidson, etc. 117 S. Gadsden Street Tallahassee, FL 32301

Jack Shreve, Esquire Office of Public Counsel 111 W. Madison Street Room 812 Tallahassee, FL 32399-1400

Lee L. Wills, Esquire James D. Beasley, Esquire Ausley, McMullen, McGehee, Carothers & Proctor P.O. Box 391 Tallahassee, FL 32302

Lee G. Schmudde, Esquire Reedy Creek Utilities, Inc. P.O. Box 40 Lake Buena Vista, FL 32830

James A. McGee, Esquire P.O. Box 14042 St. Petersburg, FL 33733

Wode & R. Wade Litchfield