ORIGINAL

October 13, 1998

Florida Public Service Commission Divisions of Records & Reporting 2540 Shumard Oak Boulevard Tallahassee, Florida 32399 98 OCT 15 AM 10: 03 MAIL ROOM

Jan .

To whom it may concern:

Enclosed you will find the revised and completed application you requested for Push Button Paging & Communication Inc., (Docket No. 980941-TX) to transact business in Florida. All required changes have been made. Push Button Paging & Communications Inc, has been changed to Push Button Paging & Communication Inc.

Should you have any questions regarding this matter please feel free to contact me at (706) 793-4161 or FAX (706)793-9637.

Sincerely,

Lawrence Hansbro, CEO Sabrina Booker, Senior Accounts Representative Push Button Paging & Communication Inc.

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DOCUMENT NUMBER-DAT

FISC-RECORDS/REPORT

APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
ALTERNATIVE ECCAL
EXCHANGE SERVICE
WITHIN THE STATE
OF FLORIDA

## \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

## DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

## APPLICATION FORM

## AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

## Instructions

A. This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the

information provided shall be for the assignee or transferee (See Appendix A).

- B. Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Easley Building Tallahassee, Florida 32399-0850 (850) 423-6770

E. If you have questions about completing the form, contact:

Floride Public Service Countssion
Division of Commiscations
Bureau of Certification and Evaluation
2540 Shamard Oak Blvd.
Guster Building
Tallahassee, Florida 32399-0850
(850) 413-6600



Bepartment of State

I certify from the records of this office that PUSHBUTTON PAGING & COMMUNICATION, INC., is a corporation organized under the laws of Georgia. authorized to transact business in the State of Florida, qualified on July 6, 1998.

The document number of this corporation is F98000003835.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 1998, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Sixth day of July, 1998

CR2E022 (2-05)

Sandra B. Martham Secretary of State



July 6, 1998

RONALD J. PAK, P.C. 462 TELFAIR STREET AUGUSTA, GA 30901

Qualification documents for PUSHBUTTON PAGING & COMMUNICATION, INC. were filed on July 6, 1998 and assigned document number F98000003835. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Agnee Eunt
Document Specialist
Division of Corporations

Letter Number: 298A00036148

Thi	s is an application for (check one):
(1)	Original certificate (new company).
()	Approval of transfer of existing certificate: <a href="Example">Example</a> , a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
()	Approval of assignment of existing certificate: <a href="Example">Example</a> , a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
()	Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
Nam	e of company;
	Push Button Paging & Communication Inc.,
Off	ficial mailing address (including street name & number, post fice box, city, state, zip code):
P	ush Button Paging & Communication Inc.,
2.	115 Windsor Spring M., Sutie 12
A	ugusta, GA 30906
Flo	orida address (including street name & number, post office box cy, state, zip code):
_	
_	
-	
_	

(	6.	Structure of organization;
		( ) Individual ( ) Corporation ( ) Foreign Corporation ( ) Foreign Partnership ( ) General Partnership ( ) Limited Partnership ( ) Other,
3	7.	If individual, provide:
		Name :
		Title :
		Address:
		City/State/Zip:
		Telephone No.: Fax No.:
		Internet E-Mail Address:
		Internet Website Address:
:	3.	If incorporated in Florida, provide proof of authority to idenate in Florida:
		(a) The Florida Secretary of State corporate registration number:
19	9.	If foreign corporation, provide proof of authority to operate in Florida:
		(a) The Florida Secretary of State corporate registration number:
	10.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
		(a) The Florida Secretary of State fictitious name registration number:
	11.	If a limited liability partnership, provide proof of registration to operate in Florida:
		(a) The Florida Secretary of State registration number:
FORM PSC/	CMU	8 (6/98) -3-

12.	If a partnership, provide name, title and address of all partnership agreement.
	Name :
	Title :
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.
	(a) The Florida registration number:
14.	Provide FEID Number(if applicable): NA
15.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
	(a) adjudged bankrupt, mentally incompetent, or found guilty any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.
	NA
	(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with compa give reason why not.
	NA

	10.	following?
	(a)	The application:
		Name : Sabrina Booker
		Title :_ Senior Accounts Representative :
		Address: 2115 Windsor Spring RD.
•		City/State/Zip: Augusta, GAI 30906
		Telephone No.: (706)560-0400 Fax No.: (706)560-2111
		Internet E-Mail Address:
		Internet Website Address:
		Official point of contact for the ongoing operations of the company:
		Name : Lawrence Hansbro
		Title : 'CEO - Push Button Paging & Communication Inc.
:		Address: 2115 Windsor Spring RIL
		City/State/Zip: Augusta, GAJ 30906
		Telephone No.: (706) 560-0400 Fax No.: (706) 560-2111
		Internet E-Mail Address:
		Internet Website Address:
	(c) C	omplaints/Inquiries from customers:  Sabrina Booker
		Title : Senior Accounts Representative
		Address: 2115 Windsor Spring EI
		City/State/Zip: augusta Ca 30906
*		Telephone No.: (706) 560-0400 Fax No.: (706) 560-2111
		Internet E-Nail Address:
		Internet Website Address:
FORM PSO	CMU 8	(6/98) -5-

(a)	has operated as an alternative local exchange com
South	Carolina
	<del></del>
(b)	has applications pending to be certificated as an alternative local exchange company.
Georgia,	, Tennessee, Florida, Kentucky
(c)	is certificated to operate as an alternative luca exchange company.
Georg	
	:
(d)	has been denied authority to operate as an alternational exchange company and the circumstances invo
A/4	
(e)	has had regulatory penalties imposed for violation
(6)	telecommunications statutes and the circumstances involved.
NA	
(f)	has been involved in civil court proceedings with interexchange carrier, local exchange company or telecommunications entity, and the circumstances involved.

## 18. Submit the following:

A. Financial capability.

The application should contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. written explanation that the applicant has sufficient financial capability to maintain the requested service.
- written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.
  - B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
  - C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

## PUSHBUTTON PAGING & COMMUNICATION INC. 2115 WINDSOR SPRING RD. SUITE 12 AUGUSTA, GA 30906

#### FINANCIAL CAPABILITY

The applicant in question, Lawrence Hansbro, CEO-Push Button Paging Communication Inc., has sufficient documentation of financial capability to provide local exchange services in the state of Florida.

Enclosed is the necessary documatation to establish financial capability to maintain the requested service as well as to meet or exceed lease or ownership obligations.

The following information provided will consist of the first three years of the new operations for which Mr Hansbro seeks certification.

THE BUSINESS PLAN ASSUMPTION: The company plans to aggressively market and resell local exchange services in Florida. As the company grows, additional personnel will be hired as well as additional offices will be strategically placed throughout Florida.

EXPECTED SALES BY CUSTOMER CLASS: The company forecasts that the sales market for the residential phone service will gradually but steadily increase. Furthermore, the business market will need more aggressive marketing and the company plans to make a strategic effort to penetrate the market.

GROSS REVENUES AND COST OF GOODS SOLD. Operating expenses, Income statement, balance sheet, and statement of cashflow.

<sup>\*</sup>Requests for operating expense and statement of cashflow will be made available to the commission as required.

## palance Sneet

## Unaudited

July 31, 1998

## ASSETS

	(205.00)	
		\$51,845.31
	10,977.27	
	The second secon	
	300.00	
	(150.00)	
		1,988.27
		\$53,833.58
LIABILITIES		
	\$588.84	4
	386.26	
	220.75	
		\$1,195.35
	31,688.00	
_		31,688.00
	-	32,883.85
CAPITAL		
	500.00	
_	.,,,,,,,	
	_	20,949.73
		\$53,833.58
	LIABILITIES	(150.00)  LIABILITIES  \$588.84  386.26  220.75

# Pusebutton Paging & Comm. C. Income Statement

## Unaudited

7 Mouths	Ended
July 31,	1998

Income		
Income	\$522,112.01	100.0%
TOTAL Income	522,112.01	100.0%
NET INCOME	522,112.01	100.0%
Cost of Goods Sold		
Purchases	343,930.86	65.9%
TOTAL Cost of Goods Sold	343,930.86	65.9%
GROSS PROFIT	178,181.15	34.1%
Expenses		
Accounting & Legal	2,964.75	0.6%
Amortization	60,00	0.0%
Advertising	5,711.35	1,1%
Bank Charges	1,927.33 2,386.00	0.4%
Depreciation Insurance	2,532.58	0.5%
Labor, Salary, & Wages	70,747.32	13.6%
License & Tax	19,739.90	3.8%
Office Expense	6,206.94	1.2%
Payroll Tax	6,312,77	1.2%
Rent	31,445,91	6.0%
Repairs & Maintenance	2,814.62	0.5%
Travel	500.00	0.1%
Utilities	5,498.69	1.1%
TOTAL Expenses	158,848.16	30.4%
OPERATING PROFIT	19,332.99	3.7%
NET PROFIT	\$19,332.99	3.7%
The second secon		

## \*\* APPENDIX A \*\*

## CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name)	Lawrence Hansbro			
(Title)	CEC of			
(Name of Company) Push Button Paging & Communication Inc				
and current	t holder of Florida Public Service Commission			
Certificate	Number 980941-TX, have reviewed this			
application	and join in the petitioner's request for a			
	( ) sale			
	( ) transfer			
	( ) assignment			
of the abou	ve-mentioned certificate			

### \*\* APPENDIX B \*\*

### CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

UTILITY OFFICIAL:	Signature CEO - Push Button Paging	1 8/29/98 Date/ (706) 560-0400
Address:	Title 2115 Windsor Spring M.	Telephone No.
Addi ess.	: Agusta GA 30906	Fax No. •

## INTRASTATE NETWORK (if available)

[Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.]

1.	POP: Addresses where loc	ated, and indicate if owned or leased.  2)
	3)	4)
2.	SWITCHES: Address where if owned or leased.	located, by type of switch, and indicat
	1)	2)
	3)	.4)
3.	TRANSMISSION FACILITIES: facilities (microwave, fi indicate if owned or leas	POP-to-POP facilities by type of ber, copper, satellite, etc.) and
	POP-to-POP	OWNERSHIP
	1)	
	2)	,
	3)	
	4)	

## \*\* APPENDIX D \*\*

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	Laurence Heurst	× 8/29/90
	Signature	Date
	CEO _ Push Button Paging	(706) 560-0400
Address:	Title	Telephone No.
	2115 Windsor Spring 18.	(706) 560-2111
	Augusta, GA 30906	Fax No.