

AMREG

American Regulatory Services Corp.

6635 West Commercial Boulevard • Suite 220
Ft. Lauderdale, Florida 33319-2100

DEPOSIT

DATE

D 0 2 1 #

OCT 16 1998

October 13, 1998

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0866

Re: Compass Telecommunications Incorporated

Dear Sir or Madam:

On behalf of our client Compass Telecommunications Incorporated and attached hereto please find an original and twelve (12) copies of an Application and Tariff to Provide Interexchange Telecommunications Services in the State of Florida.

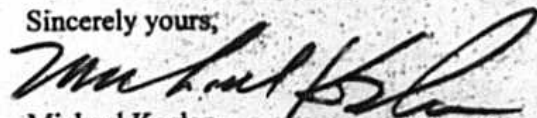
Also enclosed is check in the amount of \$250.00 for the required filing fee.

Please direct questions, comments, notices or correspondence regarding the above referenced filing to:

Michael Koslen, Director of Regulatory Affairs
American Regulatory Services Corp.
6635 West Commercial Blvd, Suite 220
Ft. Lauderdale, Florida 33319
(954) 718-0056.

For purposes of verification of receipt, I have provided an additional copy of this cover letter. Please date stamp and return to me in the stamped self addressed envelope provided.

Sincerely yours,



Michael Koslen
President of Regulatory Affairs

MSK/va

Enclosures

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check:



DOCUMENT NUMBER-DATE

11560 OCT 16 88

EPSC-RECORDS REPORTING Telephone Number: (954) 718-0056 ♦ Fax: (954) 718-0788

MAIL ROOM
98 OCT 16 AM 7:38

NEWSROOM
COMMUNICATIONS
DIVISION

AMREG

American Regulatory Services Corp.

6635 West Commercial Boulevard • Suite 220
Ft. Lauderdale, Florida 33319-2100

October 13, 1998

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Boulevard
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981349-TI

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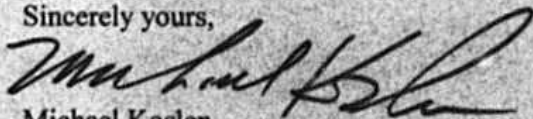
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MAIL ROOM
OCT 16 AM 7:38

DOCUMENT NUMBER-DATE

Telephone Number: (954) 718-0056 ♦ Fax: (954) 718-0280

11560 OCT 16 86

FP&C-RECORDS/REPORTING

AMREG

American Regulatory Services Corp.

6635 West Commercial Boulevard • Suite 220
Ft. Lauderdale, Florida 33319-2100

October 13, 1998

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2540 Shumard Oak Boulevard
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(954) 718-0056.

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Sincerely yours,



COMPASS TELECOMMUNICATIONS, INC.

PH. 802-367-8009
7900 E. GREENWAY SUITE 300
SCOTTSDALE, AZ 85260

1011

91-389/1221

DATE 10/19/98

PAY TO THE ORDER OF

Florida Public Service Commission

Two hundred fifty ^{no} / 100

\$250.00

DOLLARS

 CENTURY BANK
34525 North Scottsdale Road
Scottsdale, Arizona 85262



FOR

Exhibit A
Certificate of Authority

ORIGINAL

Division of Communications
Bureau of Service Evaluation

Application Form
for
Authority to provide interexchange telecommunications service
Within the State of Florida

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2420 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(850) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission
Division of Administration
2420 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. Select what type of business your company will be conducting (Check all that apply):

- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider**- company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - Company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- Prepaid Debt Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debt card service and/or encodes the cards with personal identification numbers.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

2. This is an application for (check one) :

- Original Authority** (New company).
- Approval of Transfer** (To another certificated company).
- Approval of Assignment of existing certificate** (To a noncertificated company).
- Approval for transfer of control** (To another certificated company).

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:
Compass Telecommunications Incorporated.

4. Name under which the applicant will do business (fictitious name, etc.):
Compass Telecommunications Incorporated.

5. National address (including street name & number, post office box, city, state and zip code).
7900 E. Greenway, Suite 203, Scottsdale, Arizona 85260

6. Florida address (including street name & number, post office box, city, state and zip code).
The Florida address is the same as the national address.

7. Structure of organization;

- Individual
- Foreign Corporation
- General Partnership
- Other, _____
- Corporation
- Foreign Partnership
- Limited Partnership

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

(a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. *No.*

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. *No.*

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. *Please see Applicant's qualification as a foreign corporation, attached to this application as Exhibit A.*

Corporate charter number: F98000005433

- (b) Name and address of the company's Florida registered agent.
*Michael Koslen c/o American Regulatory Services Corp.
6635 West Commercial Blvd. Suite 220
Ft. Lauderdale, Florida 33319.*
- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.
Not applicable.

Fictitious name registration number: _____

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. *No.*
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. *No.*

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application;

American Regulatory Services Corp.
Michael Koslen, Director of Regulatory Affairs
6635 West Commercial Blvd. Suite 220
Ft. Lauderdale, Florida 33319.
954/718-0056.

(b) Official point of contact for the ongoing operations of the company;

Compass Telecommunications Incorporated
Stephen Quinn, V. President, Business Operations
7900 E. Greenway Suite 203, Scottsdale, Arizona 85260
(602) 367-8000

(a) Tariff;

AMREG/ American Regulatory Services Corp.
C/O Michael Koslen, Director of Regulatory Affairs
6635 West Commercial Blvd. Suite 220
Ft. Lauderdale, Florida 33319.
954/718-0056.

(b) Complaints/Inquiries from customers;

Compass Telecommunications Incorporated
Stephen Quinn, Vice President, Business Operations
7900 E. Greenway Suite 203, Scottsdale, Arizona 85260
(602) 367-8000

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier. *None.*

(b) Has applications pending to be certificated as an interexchange carrier.
Minnesota has been files and several other states are currently in preperation.

(c) Is certificated to operate as an interexchange carrier. *None.*

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved. *None.*

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved. *None.*

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved. *None.*

12. What services will the applicant offer to other certificated telephone companies:

- | | |
|--|-------------------------------------|
| <input type="checkbox"/> Facilities. | <input type="checkbox"/> Operators. |
| <input type="checkbox"/> Billing and Collection. | <input type="checkbox"/> Sales. |
| <input type="checkbox"/> Maintenance. | |
| <input type="checkbox"/> Other: <u>None</u> | |

13. Do you have a marketing program? *Yes.*

14. ****Will your marketing program:****

- Pay commissions? *To employed sales agents.*
- Offer sales franchises? *No.*
- Offer multi-level sales incentives? *No.*
- Offer other sales incentives? *The company may from time to time offer sales incentives.*

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

16. Who will receive the bills for your service (Check all that apply)?

- | | |
|--|--|
| <input checked="" type="checkbox"/> Residential customers. | <input checked="" type="checkbox"/> Business Customers. |
| <input type="checkbox"/> PATS providers. | <input type="checkbox"/> PATS station end-users. |
| <input type="checkbox"/> Hotels & motels. | <input type="checkbox"/> Hotel & motel guests. |
| <input type="checkbox"/> Universities. | <input type="checkbox"/> Universities dormitory residents. |
| <input type="checkbox"/> Other: (specify) _____ | |

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not who will be the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Compass Telecommunications Incorporated name will appear on the bill for its services. The name of the billing company will not appear. Compass Telecommunications Incorporated toll free customer service number is 800/741-5104. This number will printed on the bill.

- (b) Name and address of the firm who will bill for your service.

*Compass Telecommunications Incorporated
7900 E. Greenway Suite 203
Scottsdale, Arizona 85260*

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability. *See section "financial statements"*

Regarding the showing of financial capability, the following applies:

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. The balance sheet
2. Income statement
3. Statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographical area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by commission rule 25-24.485 (example enclosed)

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS with route specific rates per minute

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)

Method of access is via dedicated facilities

Method of access is via switched facilities

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

Private Line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service
 Method of access is 950
 Method of access is 800

900 Service

Operator Services
 Available to presubscribed customers
 Available to non presubscribed customers (for example to patrons of hotels, students
in universities, patients in hospitals
 Available to inmates

Services included are:


Station assistance
 Person to Person assistance
 Directory assistance
 Operator verify and interrupt
 Conference Calling

20. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).
1 + Area Code + Number
1 + 800 + Number.
21. Other: *Please see Applicant's Management Information attached to this application as Exhibit B and Applicant's Financial Statement annexed as Exhibit C.*

★★ **APPLICANT ACKNOWLEDGMENT STATEMENT** ★★

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange telephone service.
7. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.
Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083"

Compass Telecommunications Incorporated

By: 
Stephen Quinn, V. P.

10/9/98
Date

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES
- E - GLOSSARY

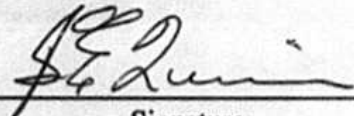
★★ APPENDIX A ★★

CERTIFICATE TRANSFER STATEMENT

NOT APPLICABLE

I, (TYPE NAME) Steven Quinn, of (NAME OF COMPANY) Compass Telecommunications, Incorporated
And current holder of certificate number _____, have reviewed this application and join in the petitioner's request for a transfer of the above mentioned certificate.

UTILITY OFFICIAL


Signature

10/9/98
Date

V.P. BUSINESS OPERATIONS
Title

(602) 367-8020
Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

★★ APPENDIX B ★★

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (✓) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month.
(Bond must accompany application.)

UTILITY OFFICIAL

[Handwritten Signature]
Signature

10/9/98
Date

V.P. BUSINESS OPERATIONS
Title

(602) 367-8000
Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

★★ APPENDIX C ★★

★★ APPENDIX C ★★

INTRASTATE NETWORK

1. **POP:** Addresses where located, and indicate if owned or leased.

1) *Not Applicable.* 2)

3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) *Not Applicable.* 2)

3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

1) POP-to-POP TYPE OWNERSHIP

2) *Not Applicable.*

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).

From all points within the State of Florida.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (✓) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

No service has been offered.

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL

Steven Quinn

Signature

10/5/98

Date

Steven Quinn

Vice President

Title

Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

★★ APPENDIX D ★★

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

NOT APPLICABLE

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2).

**** APPENDIX E ****

**** GLOSSARY ****

ACCESS CODE: The term denotes a uniform four or seven digit code assigned to an *individual* IXC. The *five* digit code has *the* form IOXXX and the seven digit code has the form 950-XXXX.

BYPASS: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: An IXC that provides telecommunications service, mainly bulk transmission service, to other IXC only.

CENTRAL OFFICE: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE CODE: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

DEDICATED FACILITY: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

FORM PSC/CMU 31 (11/95)24.480(2).

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480 (2)

EQUAL ACCESS EXCHANGE AREAS: EABA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

EXCHANGE: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

EXCHANGE (SERVICE) AREA: The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

EXTENDED AREA SERVICE: A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

FEATURE GROUPS: General categories of unbundled tariffs to stipulate related services.

- | | |
|------------------|--|
| Feature Group A: | Line side connections presently serving specialized common carriers. |
| Feature Group B: | Trunk side connections without equal digit or code dialing. |
| Feature Group C: | Trunk side connections presently serving IXC. |
| Feature Group D: | Equal trunk access with subscription. |

INTEREXCHANGE COMPANY: means any telephone company, as defined in *Section 364.02(4), F. S.* (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other *purposes*.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in *Section 364.02(4), F. S.*, which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE: A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in *Section 364.335(4), F.S.*

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

FORM PSC/CMU 31 (11/95)
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

PRIMARY SERVICE: Individual line service or party line service.

RESELLER: An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then *resells* that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

SWITCHING CENTER: Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central office units or entities, or private branch exchanges.

Compass Telecommunications Incorporated.

Florida Public Service Commission

Exhibit B

Management Information

COMPASS TELECOMMUNICATIONS INCORPORATED
Executive Overview

Who We Are

Team members have worked together from seven to twenty years on successful telecommunications and entrepreneurial endeavors

Ray Powers; CEO, has 32 years communications experience. He was the chief Operating Officer at American Metro comm, a competitive Local Exchange (CLEC) in New Orleans and has served as Director at US West. American Metrocomm generated \$16-million in sales the first nine months of operation, raised \$130-million in capital with an additional \$100-million contingent upon performance. For Ray Powers, Compass Telecommunications represents an opportunity to replicate the positive attributes of his experience in New Orleans and to build upon from the expensive learning curve of being an early first entrant in the market, MBA, PMP.

Dr. Frank Toney; President, has a seven years association with the telecommunications industry. He was CEO of successful entrepreneurial organizations and author of two books and numerous articles about organizational leadership, DBA, MBA, PMP.

Larry Newman; VP Business Development, was owner of American Aircraft, a successful aircraft manufacturing company. He was leader of Earthwinds, a \$6-million attempt to fly a balloon around the world and was the first person to fly a balloon across the Atlantic and Pacific.

Matt Galaher; VP Finance. Prior experience includes Peat Marwick, and involvement in an IPO and merger. He served as Corporate Tax Manager for a major corporation and assisted in management of a treasury portfolio of \$100-million. CPA, MBA.

Fred Linford; VP Network Operations, has over 30 years in telecommunications management for a CLEC. Has managed all aspects of network operations. Steve Quinn; VP Business Operations, has over 30 years in telecommunications and CLEC implementation experience. He has managed numerous switching control centers and telecommunications operations centers.

The organization is designed to have broad spans of control with few layers of management. To wit, CEO Ray Powers is the operational and technological visionary behind Compass, as well as its day to day manager of business and network operations. From Powers will be drawn the long term organizational strategy of the organization. Frank Toney, President, manages daily financial, accounting, marketing and sales areas. Toney also is responsible for funds acquisition, and planning activities and strategies that maximize stockholder value. Senior VP Larry Newman is charged with development of business opportunities and alliances

The following information pertains to **Company Leadership**.

Ray Powers, Chief Executive Officer. The vision and technical expertise of the organization originates in Powers. His experience in other start-up CLECs and telecommunications organizations ensures that Compass Telecommunications Incorporated will reach profitability rapidly and will be a technological leader.

Powers brings more than 32 years of telecommunication and technology management experience to the company. Prior to joining Compass Telecommunications, he served as Senior Vice President and Chief Operating Officer of American MetroComm Corporation (AMC), a start-up CLEC based in New Orleans, LA. Powers was instrumental in setting up the AMC operation as well as obtaining funding amounting to an immediate \$130-million with an additional \$100-million contingent upon performance. AMC revenues increased from zero to over \$16-million in less than 12 months.

Powers spent a year as Vice President of Technology Management at Dade International, Inc., a leading supplier of medical diagnostic instrument systems and related high technology products for clinical laboratories around the world. During his tenure at Dade, corporate revenue increased from \$500-million to \$1.7- billion.

Prior to the Dade assignment, Powers began his 30+ year career at AT&T/US WEST as a part-time college hire, and progressed through a variety of craft, technical and management positions. As Manager of Network Services, he was responsible for switching control center operations and Central Office administration and maintenance with responsibility for nearly one million main stations, and several hundred employees. As Director of Technology Management, he had responsibility for development, marketing, deployment and sales support of new technology products. In that role he developed the protocol used for "Calling Name Delivery", conducted innovative wireless trials such "dial tone by satellite", and an evaluation of combined cellular and PCS functionality. He facilitated US WEST's early evaluation of Asynchronous Transfer Mode (ATM) switching, and conducted several switched video application trials. Powers last served as Senior Director of Corporate Project Management, where he was responsible for cross-functional management of all new products, corporate strategic initiatives and major capital projects. In this

position he also served on the strategic planning board (cabinet) of the Home & Personal Services Market Unit. Powers has had extensive involvement with the Project Management Institute (PMI), served as the Director of Standards for the Institute, and is a Certified Project Management Professional (PMP). He has an Associate of Arts Degree from Phoenix College, a Bachelor of Science Degree in Business Management from Arizona State University, and an MBA in Technology Management from the University of Phoenix.

Compass Telecommunications Incorporated

Florida Public Service Commission

Exhibit C

Financial Statement

AUGUST 1998

Page 1

Compass Telecommunications, Inc.
Income Statement
For the Eight Months Ending August 31, 1998

	Current Month		Year to Date	
Revenue				
Sales #1	\$ 14,106.66	100.00	\$ 14,106.66	100.00
Total Revenues	<u>14,106.66</u>	<u>100.00</u>	<u>14,106.66</u>	<u>100.00</u>
Cost of Sales				
Cost of Goods Sold #1	12,695.00	89.99	12,695.00	89.99
Total Cost of Sales	<u>12,695.00</u>	<u>89.99</u>	<u>12,695.00</u>	<u>89.99</u>
Gross Profit	<u>1,411.66</u>	<u>10.01</u>	<u>1,411.66</u>	<u>10.01</u>
Expenses				
Advertising Expense	130.00	0.92	130.00	0.92
Employee Benefit Programs Exp	408.00	2.89	408.00	2.89
Licenses Expense	10,600.00	75.14	10,600.00	75.14
Office Expense	2,015.14	14.29	2,015.14	14.29
Other Taxes	12.00	0.09	12.00	0.09
Payroll Tax Expense	15,384.22	109.06	15,384.22	109.06
Supplies Expense	105.17	0.75	105.17	0.75
Telephone Expense	772.13	5.47	772.13	5.47
Wages Expense	32,401.28	229.69	32,401.28	229.69
Other Expense	5,503.20	39.01	5,503.20	39.01
Total Expenses	<u>67,311.14</u>	<u>477.30</u>	<u>67,311.14</u>	<u>477.30</u>
Net Income	\$ <u><65,919.48></u>	<u><467.29></u>	\$ <u><65,919.48></u>	<u><467.29></u>

For Management Purposes Only

Compass Telecommunications, Inc.
Balance Sheet
August 31, 1978

ASSETS

Current Assets		
Petty Cash	\$	1,000.00
Regular Checking Account		392,697.99
Accounts Receivable		<u>317,106.66</u>
Total Current Assets		910,804.65
Property and Equipment		
Furniture and Fixtures		736.82
Equipment		4,614.71
Other Depreciable Property <i>Line. rise</i>		<u>40,000.00</u>
Total Property and Equipment		45,351.53
Other Assets		
Organization Costs		<u>148,000.00</u>
Total Other Assets		148,000.00
Total Assets	\$	<u>1,104,156.18</u>

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable <i>P. new Telecom. Co.</i>	160,695.00	
Federal Payroll Taxes Payable	8,720.49	
FUTA Tax Payable	36.60	
SUTA Tax Payable	<u>123.57</u>	
Total Current Liabilities		169,575.66
Long-Term Liabilities		
Total Long-Term Liabilities		<u>0.00</u>
Total Liabilities		169,575.66
Capital		
Common Stock	1,000,500.00	
Net Income	<u><65,919.48></u>	
Total Capital		934,580.52
Total Liabilities & Capital	\$	<u>1,104,156.18</u>

Unaudited - For Management Purposes Only

Compass Telecommunications Incorporated

Florida Public Service Commission

Telecommunications Tariff

Title Sheet

COMPASS TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Compass Telecommunications, Incorporated hereinafter in the text of this tariff referred to as "Compass Telecommunications" with principal offices at 7900 E. Greenway, Suite 203, Scottsdale, Arizona 85260. This tariff applies to services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Check Sheet

Sheets 1 through 22 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<u>SHEET</u>	<u>REVISION</u>
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
22	Original
23	Original

Issued: August 15, 1997

Effective:

Issued by:

Stephen E. Quinn, Vice President, Business Operations
Compass Telecommunications, Incorporated.
7900 E. Greenway Suite 203
Scottsdale, Arizona 85260

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Symbols

The following are the only symbols used for the purposes indicated below:

- D** - Delete or Discontinue.
- I** - Change Resulting In An Increase to A Customer's Bill.
- M** - Moved From Another Tariff Location.
- N** - New.
- R** - Change Resulting In A Reduction to A Customer's Bill.
- T** - Change In Text or Regulation But No Change In Rate or Charge.

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TARIFF FORMAT SHEETS

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the sheet. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each sheet. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1.
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).

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2.1.1.A.1.(a).I.(i).(1).

TARIFF FORMAT SHEETS (continued)

- D. **Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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Section 1 - Technical Terms and Abbreviations

Access Line - An arrangement which connects the Customer's location to an Compass Telecommunications, Incorporated.

Authorization Code - A numerical code available to a Customer to access the carrier, and which is used by the carrier to prevent unauthorized access to its facilities and for billing purposes.

Company or Carrier - Compass Telecommunications, Incorporated., or "Compass".

Customer - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - Compass recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day and Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

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Section 2 - Rules and Regulations

2.0 Undertaking of Compass Telecommunications, Incorporated.

Compass services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this Tariff.

Compass installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this Tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Compass network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

2.1 Applications of Tariff

- 2.1.1 This tariff contains the regulations and rates applicable to intrastate one plus long distance service.
- 2.1.2 The rates and regulations contained in this tariff apply only to the interexchange telecommunications services furnished by Compass and do not apply, unless otherwise specified, to the lines, facilities, or services provided by a local exchange telephone company or other common carrier for use in accessing the services of Compass Telecommunications, Incorporated.
- 2.1.3 The services of Compass are furnished to both business and residential Customers.
- 2.1.4 The Company may require a Customer to sign an application form and establish creditworthiness as a condition precedent to the initial establishment of service.

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Section 2 - Rules and Regulations (continued)

2.1 Applications of Tariff (continued)

2.1.5 Any member of the general public (including any natural person or legally organized entity such as a corporation, partnership, or governmental body) is entitled to obtain service under this tariff, provided that the Company reserves the right to deny service: (a) to any Customer that, in the Company's discretion, presents an undue risk of nonpayment and refuses to comply with this tariff; (b) in circumstances where the Company has reason to believe that the use of such service would violate the provisions of this tariff, or if any applicable law or regulation restricts or prohibits provision of the service; or (c) if insufficient facilities are available to provide the service.

2.2 Use of Services

2.2.1 Compass services may be used for any lawful purpose consistent with the transmission and switching parameters of the telecommunications facilities utilized in the provision of services.

2.2.2 The use of Compass services to make calls which might reasonably be expected to frighten, abuse, torment, or harass another or in such a way as to unreasonably interfere with use by others is prohibited.

2.2.3 Compass services are available for use twenty-four hours per day, seven days per week.

2.2.4 Compass does not transmit messages pursuant to this tariff, but its services may be used for that purpose.

2.3 Limitations

2.3.1 Service is offered subject to the availability of facilities and the provisions of this tariff.

2.3.2 Compass reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control or when the Customer is using service in violation of the law or the provisions of this tariff.

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Section 2 - Rules and Regulations (continued)

2.3 Limitations (continued)

- 2.3.3 All facilities provided under this tariff are directly controlled by Compass and the Customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.3.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

2.4 Liability of Compass Telecommunications, Incorporated

- 2.4.1 The Company's liability, if any, for its willful misconduct is not limited by this tariff. With respect to any other claim or suit by a Customer or any other person including any traffic aggregator, for damages associated in any way with the installation, provision, termination, maintenance, repair, restoration or use of services governed by this tariff, including any and all equipment and facilities incidental to or associated with such services, the Company's liability, if any, shall not exceed an amount equal to the charge applicable under this tariff to the period during which services were affected. This liability for damages shall be in addition to provisions of this tariff, if any, as a credit allowance. However, any mistakes, omissions, interruptions, delays, errors, or defects associated in any way with the installation, provision, termination, maintenance, repair, restoration or use of services, which are caused by or contributed to by the negligence or willful act of the Customer, or which arise from facilities or equipment used by the Customer, shall not result in the imposition of any liability whatsoever upon the Company.
- 2.4.2 The Company is not liable for any damages caused in whole or in part by, or associated with, any service (including but not limited to channels, maintenance, repair, restoration, or local exchange services) or equipment which it did not furnish. The Company is not liable for the quality of service provided by any local exchange carrier.
- 2.4.3 The Company disclaims any express or implied warranties with respect to its services or equipment including without limitation, any implied warranties of merchantability and fitness for a particular purpose.

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Section 2 - Rules and Regulations (continued)

2.4 Liability of Compass Telecommunications, Incorporated. (continued)

- 2.4.4 In the event the Company is subjected to any liability or damages for its acts or omissions, other than willful misconduct, notwithstanding the provisions of the two preceding sections, the Company shall be indemnified, defended and held harmless by the Customer or traffic aggregator against all claims, losses, or damages arising in whole or in part from, or in any way associated with, the installation, provision, termination, maintenance, repair, restoration or use of services governed by this tariff, including any and all equipment and facilities incidental to or associated with such services. In addition, the Company shall be indemnified and saved harmless by the Customer from and against all loss, liability, damage and expense, including reasonable counsel fees, due to claims for libel, slander, or infringement or copyright in connection with the material transmitted over the Company's facilities; and any other claim relating to the use of the Company's facilities.
- 2.4.5 The Company's failure to provide, maintain or restore service under this tariff shall be excused by labor difficulties, governmental orders, civil disturbances, acts of God, fire, flood and other catastrophes and other circumstances beyond the Company's reasonable control, subject to the Credit Allowances in this tariff, if any, applicable to interruption in service.

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Section 2 - Rules and Regulations (continued)

2.5 Interruption of Service

- 2.5.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the Customer, or to the failure of channels or equipment provided by the Customer, are subject to the general liability provisions set forth in 2.4 herein. It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission by the Customer within his control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's facilities. The Company's service and facilities are provided on a monthly basis, unless ordered on a longer basis and are provided 24 hours per day, 7 days per week.
- 2.5.2 For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.5.3 No credit shall be allowed for an interruption of a continuous duration of less than two hours.
- 2.5.4 The Customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

$$\text{Credit Formula: Credit} = \frac{A \times B}{720}$$

"A" - outage time in hours.

"B" - total monthly charge for affected facility.

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Section 2 - Rules and Regulations (continued)

2.6 **Restoration of Service**

The use and restoration of service in emergencies shall be in accordance with the priority system specified in Part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission's Rules and Regulations, which specifies the priority system for such activities.

2.7 **Returned Checks**

If the Company receives a check from a Customer in payment for service rendered or for any other reason of indebtedness and which is returned from the bank due to insufficient or uncollected funds, a closed account, apparent tampering, a missing signature or endorsement, or for any other reason, the Company shall apply a service charge of \$10.00.

The charge shall be applied to Customer's monthly billing in addition to any other charges which may apply under this tariff. Payment rendered by check, which is subsequently dishonored shall not constitute payment until such time as repayment is made by valid means.

2.8 **Deposits**

The Company does not require a deposit from the Customer.

2.9 **Taxes**

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.10 **Advanced Payments**

For customers whom the Company feels an advanced payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) months estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

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Section 2 - Rules and Regulations (continued)

2.11 Billing Entity Conditions

When billing functions on behalf of Compass are performed by local exchange telephone companies or others, the payment conditions and regulations of such companies may apply, including any applicable interest and/or late payment charge conditions, provided these conditions fall within the guidelines set forth by the Rules and Regulations of the Florida Public Service Commission.

- 2.11.1 Compass will bill Customers based upon their usage. Service begins on the date that billing becomes effective and is provided on the basis of minimum period of one month, twenty-four (24) hours a day. For the purposes of this tariff, a month is considered to have thirty (30) days.
- 2.11.2 This billing will be transmitted to the Customer monthly. Payment will be due within 30 days of the date on which the bill is mailed. In the event the Customer fails to remit payment when due, the Customer shall be liable for an additional fee of 1.5% of any unpaid charges due for more than 30 days.
- 2.11.3 In the event the Company incurs fees or expenses, including attorney's fees, in collecting or attempting to collect any charges due the Company, the Customer will be liable to the Company for the payment of all such fees and expenses reasonably incurred.
- 2.11.4 Disputes with respect to charges must be presented to the Company in writing within three months from the date the invoice is rendered. After that date, and absent such written notice to the Company of a dispute, such invoice will be deemed to be correct and binding on the Customer.
- 2.11.5 Any employee of the company in good standing for three months or longer may receive any of the Company's services 20% below the tariffed rate as a concession.

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Section 2 - Rules and Regulations (continued)

2.12 Termination of Service

The Company shall have the right to terminate service on the grounds of late payment for invoices past thirty (30) days of due date. Customer will receive an eight (8) day written notice of cancellation after the 30th day following the invoice date.

2.13 Responsibilities of the Customer

The Customer is responsible for providing Compass with current and ongoing accurate information as related to Compass service. The Customer is responsible to pay any and all charges by Compass according to any agreement between Compass and the Customer. The Customer must advise Compass of cancellation of service or any penalties applied according to any agreement between Compass and the Customer. The Customer is responsible for any damage that occurs to Compass's equipment or service that is deemed to be caused by CPE or Customer neglect. If applicable, the Customer must notify Compass 24 hours in advance of any scheduled repair or maintenance at Compass Telecommunications.

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Section 2 - Rules and Regulations (continued)

2.15 Other Terms and Conditions

- 2.15.1 If an entity other than the Company (e.g., another carrier or supplier) imposes charges on the Company in connection with a service, that entity's charges may, at the Company's option, be passed through to the Customer also.
- 2.15.2 In the event suit is brought or an attorney is retained by the Company to enforce the terms of this tariff, the Company shall be entitled to recover in addition to any other remedy, reimbursement for reasonable attorneys' fees, court costs, costs for investigation and other related expenses incurred in connection therewith.
- 2.15.3 The failure to give notice of default, to enforce or insist upon compliance with any of the terms or conditions herein, the waiver of any term or conditions herein, or the granting of an extension of time for performance by the Company or the Customer shall not constitute the permanent waiver of any term or condition therein. Each of the provisions set forth herein shall remain at all times in full force and effect until modified in writing until filed and approved by the Florida Public Service Commission.

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Section 3 - Description of Service

3.1 Availability of Service

Carrier offers interexchange telerechange telecommunications service to certified resellers of telecommunications services within its Service Area who desire to be Customers, subject to the terms and conditions of a Service Agreement and this tariff. Service is available twenty-four (24) hours per day, seven (7) days per week.

3.2 Timing of Calls

3.2.1 Usage sensitive charges are based on the actual usage of Carrier's network. Such charges are measured in Conversation Minutes.

3.2.2 Chargeable time for Customer shall begin when the called party answers, as determined by hardware answer supervision, provided that such capabilities are available from the local telephone company. If hardware answer supervision is not available, then Carrier will employ industry-accepted standards for the timing of calls. Chargeable time for a call shall end upon disconnection by either party.

3.2.3 The initial period (minimum call duration) for billing purposes, for all services provided under this tariff is six-(6) seconds.

3.2.4 Unless otherwise specified in this tariff for billing purposes, usage is measured and rounded to the next higher six-(6) second increment after the initial period.

3.2.5 If Customer believes it has been incorrectly billed for a call, Carrier shall, upon notification, investigate the circumstances and issue a credit as appropriate.

3.2.6 The amount of any credit issued to Customer by Carrier shall not exceed the calculated usage charges for a call with duration equal to the lesser of the three (3) minutes or the actual duration of the call being credited.

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Section 3 - Description of Service (Continued)

3.3 Service Offerings

Applicable rate schedules for the following services are provided in Section 4.4

3.3.1 Dial Access 1+Service

Dial Access 1+Service is a time-of-day banded outbound long distance service. This service utilizes Feature Group D access.

3.3.2 Dedicated Access 1+Service

Dedicated Access 1+Service is a time-of-day banded outbound long distance service. This service terminates calls over the local telephone lines of Customer or its End Users, and calls are toll-free to the calling party.

3.3.3 Switched Termination 800 Service

Switched Termination 800 Service is a time-of-day banded inbound long distance service. This service terminates calls over the local telephone lines of Customer or its End Users, and calls are toll-free to the calling party.

3.3.4 Dedicated Termination 800 Service

Dedicated Termination 800 Service is a time-of-day banded inbound long distance service. This service terminates calls over dedicated Access Lines from Carrier's POP to the service location(s) of Customers or its End Users, and calls are toll-free to the calling party.

3.3.5 Travel Card Service

Travel Card Service is a time-of-day banded outbound long distance service. This service allows Customer or its End Users to place long distance calls from locations other than their primary service location through the use of 800 number network access and an Authorization Code.

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Compass Telecommunications, Incorporated.
7900 E. Greenway Suite 203
Scottsdale, Arizona 85260

Section 3 - Description of Service (Continued)

3.4 Dedicated Access Lines

Dedicated Access Lines may be required to connect Customer or End User Locations to Carrier's POP. Such dedicated Access Lines, when required, shall be the sole responsibility of customer. Notwithstanding such responsibility, Carrier shall, upon Customer's request, order such dedicated Access Lines on behalf of Customer or its Ends Users, and shall invoice Customer for all related recurring and non-recurring charges.

Issued: August 15, 1997

Effective:

Issued by:

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Section 4 - Rates and Charges

4.1 General

- 4.1.1 Conversation Minutes, reflecting usage sensitive charges resulting from use of Service, are billed in increments of six (6) seconds with an initial period (minimum billing period) of six (6) seconds. Following the initial period, all charges are rounded to the next higher six-(6) second increment for billing purposes.
- 4.1.2 Other than the charges indicated in Section 4.4 and Section 4.5, there are no installation charges or monthly recurring charges for Service, except for the installation charges and/or monthly recurring charges associated with the use of dedicated Access Lines ordered by Carrier on behalf of Customer or its End User.

4.2 Minimum Customer Usage Commitment

Basic Service rates shall be based upon the Minimum Customer Usage Commitment made by Customer and listed in the Service Agreement. Applicable rates are as indicated below:

- 4.2.1 Option A Rates shall apply to all Customers with a Minimum Customer Usage Commitment of less than \$1 million per month.
- 4.2.2 Option B Rates shall apply to all Customers with a Minimum customer Usage Commitment equal to or greater than \$1 million per month.

4.3 Availability of Non-Day Rates

Non-Day rates for basic services are only available to those Customers who in their Service Agreement select the "Non-Day Rate Option", and who ensure that a minimum of sixty percent (60%) of their monthly billable minutes fall within the Non-Day rate period.

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Section 4 - Rates and Charges (Continued)**Basic Service Rates****4.4.1 Dial Access 1+ Service**

Usage Sensitive Charge (Rate Per Minute):

	Day	Non-Day
Option A Rate	\$0.1430	\$0.1290
Option B Rate	\$0.1300	\$0.1170

4.4.2 Dedicated Access 1+ Service

Usage Sensitive Charge (Rate Per Minute):

	Day	Non-Day
Option A Rate	\$0.0770	\$0.0690
Option B Rate	\$0.0620	\$0.0560

4.4.3 Switched Termination 800 Service

Usage Sensitive Charge (Rate Per Minute):

	Day	Non-Day
Option A Rate	\$0.1480	\$0.1330
Option B Rate	\$0.1350	\$0.1220

Non-Usage Sensitive Charges:

Per Director Listed 800 Number Per Month \$15.00

4.4.4 Dedicated Termination 800 Service

Usage Sensitive Charge (Rate Per Minute):

	Day	Non-Day
Option A Rate	\$0.0820	\$0.0740
Option B Rate	\$0.0670	\$0.0600

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Section 4 - Rates and Charges (Continued)**Non-Usage Sensitive Charges**

Per Directory Listed 800 Number Per Month	\$15.00
Non-Recurring Charges for DNIS Installation	\$100.00
Non-Recurring DNIS Change Order Charge	\$50.00

4.4.5 Travel Card Service

Usage Sensitive Charge (Rate Per Minute):

	Day	Non-Day
Option A Rate	\$0.1770	\$0.1590
Option B Rate	\$0.1640	\$0.1480

Non-Usage Sensitive Charge (Rate Per Minute):

Charge Per Call NONE

4.5 Other Service Charges

4.5.1	Customer Account Activation Fee	
	Non-Recurring Charge for Account Activation:	\$ 1,000.00
		Recurring Charge
4.5.2	Non-Verified Account Codes	
	Monthly Charge for Non-Verified Account Codes:	NONE
4.5.3	Verified Account Codes	
	Monthly Charge per Verified Account Code Table:	\$15.00
4.5.4	Returned Check	
	Returned Check Charge (Per Check):	\$10.00
4.5.5	Directory Assistance	
	Charge Per Directory Assistance Call:	\$0.75

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Section 4 - Rates and Charges (Continued)

4.6 **Employee Concessions**

No employee concession Are offered under this tariff

4.7 **Special Promotions**

Carrier may, from time to time, waive or vary the rates and charges associated with certain services for promotional, market research, or other similar purposes. In no case, shall the resulting rates and charges exceed the rates and charges listed in this tariff for the same services.

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AMREG

American Regulatory Services Corp.

6635 West Commercial Boulevard • Suite 220
Ft. Lauderdale, Florida 33319-2100

DEPOSIT

DATE

D 0 2 1 ⁹⁸

OCT 1 6 1998

October 13, 1998

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0866

981349-TI

Re: Compass Telecommunications Incorporated

Dear Sir or Madam:

On behalf of our client Compass Telecommunications Incorporated and attached hereto please find an original and twelve (12) copies of an Application and Tariff to Provide Interexchange Telecommunications Services in the State of Florida.

Also enclosed is check in the amount of \$250.00 for the required filing fee.

Please direct questions, comments, notices or correspondence regarding the above referenced filing to:

Michael Koslen, Director of Regulatory Affairs
American Regulatory Services Corp.
6635 West Commercial Blvd, Suite 220
Ft. Lauderdale, Florida 33319
(954) 718-0056

For purposes of verification of receipt, I have provided an additional copy of this cover letter. Please date stamp and return to me in the stamped self addressed envelope provided.

Enclosed with filing and

COMPASS TELECOMMUNICATIONS, INC.

PH. 602-367-8000
7900 E. GREENWAY SUITE 303
SCOTTSDALE, AZ 85260

1011

91-559/1221

DATE 10/9/98

PAY TO THE ORDER OF Florida Public Service Commission

\$250⁰⁰/₁₀₀

two hundred fifty ⁰⁰/₁₀₀

DOLLARS

 **CENTURY BANK**
34525 North Scottsdale Road
Scottsdale, Arizona 85262

DOCUMENT NUMBER-DATE

11560 OCT 16 8

FPSC-RECORDS/REPORTING

FOR