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## Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: November 30, 1998

TO: Tommy Williams, Division of Communications

FROM: Eva P. Samaan, Division of Auditing and Financial Analysis 23

Docket No. 981730-TX, Navigator Telecommunications, LLC, Finance RE: Certificate Application for Alternative Local Exchange Telecommunications Service

Section 364.337 (1), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide alternative local exchange service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service. including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

In this matter, Navigator Telecommunications, LLC is asking for a certificate to provide alternative exchange telecommunications service. Staff notes the limited nature of the application. NT, a start-up company incorporated in Florida as of May 11, 1998, requested and was granted confidentiality for its financial statements. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that it has available additional financing by its Vice President of Marketing and Business Development, Mr. Travis L. Parr. "Mr. Parr agrees, for a period of three years, to provide applicant with needed financing, in an amount not to exceed \$250,000 at any one time, to use in implementing and providing telecommunications service." Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

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