

GTE SERVICE CORPORATION

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January 15, 1999

Ms. Blanca S. Bayo, Director Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 980986-TP

Complaint of Intermedia Communications Inc. against GTE Florida Incorporated for breach of terms of Florida Partial Interconnection Agreement under Sections 251 and 252 of the Telecommunications Act of 1996, and request for relief

Dear Ms. Bayo:

Please find enclosed an original and fifteen copies of the Rebuttal Testimony of Steven J. Pitterle on behalf of GTE Florida Incorporated for filing in the above matter. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at (813) 483-2617.

RECEIVED & FILED

Sincerely,

ACK

APP

EAG

HTC

Kimberly Caswell

KC:tas Enclosures

A part of GTE Corporation

DOCUMENT NUMBER-DATE

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## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that copies of the Rebuttal Testimony of Steven J. Pitterle on behalf of GTE Florida Incorporated in Docket No. 980986-TP were sent via U. S. mail on January 15, 1999 to the following:

Martha Brown, Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Donna L. Canzano
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Kimberly Caswell

ORIGINAL

## BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Complaint of Intermedia Communications,
Inc. against GTE Florida, Inc. for breach of terms
of Florida partial interconnection agreement under
Sections 251 and 252 of the Telecommunications
Act of 1996 and request for relief

DOCKET NO. 980986-TP

)

REBUTTAL TESTIMONY OF

STEVEN J. PITTERLE

ON BEHALF OF

GTE FLORIDA INCORPORATED

**JANUARY 15, 1999** 

OCUMENT NUMBER-DATE

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1		GTE FLORIDA INCORPORATED
2		
3		REBUTTAL TESTIMONY OF STEVEN J. PITTERLE
4		DOCKET NO. 980986-TP
5		
6	Q.	PLEASE STATE YOUR NAME AND ADDRESS.
7	A.	My name is Steven J. Pitterle and my business address is 600 Hidden
8		Ridge Drive, Irving, Texas 75038.
9		
10	Q.	ARE YOU THE SAME STEVEN J. PITTERLE WHO FILED DIRECT
11		TESTIMONY IN THIS CASE?
12	A.	Yes.
13		
14	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
15	A.	I will respond to the Direct Testimony of Julia Strow, the witness for
16		Intermedia Communications Inc. (ICI), in this case.
17		
18	Q.	MS. STROW ALLEGES THAT GTE HAS MATERIALLY AND
19		WILLFULLY BREACHED ITS INTERCONNECTION CONTRACT
20		WITH ICI BECAUSE IT HAS NOT PAID ICI RECIPROCAL
21		COMPENSATION FOR INTERNET SERVICE PROVIDER (ISP)
22		TRAFFIC. IS THIS TRUE?
23	A.	No. ICI's claim rests on its misapprehension that ISP traffic is local in
24		nature and thus subject to the interconnection contract's reciprocal
25		compensation obligations. As I and the other GTE witness, Howard

Lee Jones, explained in our respective Direct Testimony in this proceeding, ISP traffic is functionally interstate and must be classified this way for jurisdictional purposes. A long line of FCC precedent including, most recently, the FCC's decision in GTE's ADSL tariff proceeding, confirms that ICI's jurisdictional analysis is wrong, and therefore that ISP traffic must be treated as jurisdictionally interstate.

ICI's case rests on a "two-call" theory that the FCC has repeatedly

ICI's case rests on a "two-call" theory that the FCC has repeatedly rejected. In short, ICI's position is founded on the assumption–recited over and over in Ms. Strow's testimony–that ISP calls "terminate" at the ISP's point of presence. But that assumption is wrong. As the FCC most recently clarified, ISP communications "do not terminate at the ISP's local server, as some competitive LECs and ISPs contend, but continue to the ultimate destination or destinations, very often at a distant Internet website accessed by the end user." (GTE Tel. Operating Cos. GTOC Tariff No. 1, GTOC Transmittal No. 1148, FCC 98-292, Memorandum Op. and Order, Oct. 30, 1998 (FCC Order) (attached to my Direct Testimony as Ex. SJP-1), at para. 19.)

In short, ISP traffic is not severable into interstate and intrastate components; under FCC precedent, the entire communication must be treated as jurisdictionally interstate. Therefore, there is no basis for subjecting this traffic to reciprocal compensation obligations reflected in state interconnection contracts.

1	Q.	MS. STROW ALSO CLAIMS THAT GTE HAS VIOLATED SECTION
2		251(B)(5) OF THE TELECOMMUNICATIONS ACT OF 1996. IS
3		THAT RIGHT?

No. That provision directs telecommunications companies to establish reciprocal compensation arrangements "for the transport and termination of telecommunications." Once again, ICI's claim rests on the mistaken assumption that ISP traffic terminates at the ISP's server. As I explained above, the FCC has unequivocally discredited this premise of ICI's argument. Thus, the Act does not support ICI's claim for reciprocal compensation.

Α.

Α.

Q. IS IT SIGNIFICANT, AS MS. STROW CONTENDS, THAT THE PARTIES' AGREEMENT DOES NOT CREATE A "DISTINCTION PERTAINING TO CALLS PLACED TO TELEPHONE EXCHANGE END-USERS THAT HAPPEN TO BE ISPS"?

No. Again, ICI's contention rests on a mistaken assumption that was never plausible. GTE has never considered ISPs to be "end users" in a generic sense and there was no indication during negotiations that ICI did either. When GTE executed the contract with ICI, it correctly understood that ISPs are not end users for all purposes, but that they are treated as end users only under the FCC's access exemption for policy reasons. As the FCC confirmed: "The fact that ESPs are exempt from certain access charges and purchase their PSTN links through local tariffs does not transform the nature of traffic routed to ESPs. That the Commission exempted ESPs from access

charges indicates its understanding that they in fact use interstate access service; otherwise, the exemption would not be necessary."

(FCC Order at para. 21 [emphasis in original].) Both at the FCC and in the states, GTE has long advanced the same understanding as the FCC about the scope of the access charge exemption. Because the interstate nature of ISP traffic was clear to GTE, there would have been no need to address ISP traffic in the context of a local interconnection agreement. Furthermore, as I pointed out in my Direct Testimony, GTE, as a rational business entity, would never have acquiesced to applying reciprocal compensation to ISP traffic, since doing so would assure GTE would pay out substantial sums without any means of recovery.

Q.

Α.

UNIQUE IN THE NATURE OF A CALL TO AN ISP THAT COULD SEPARATE ISP TRAFFIC FROM OTHER LOCAL TRAFFIC WITH LONG HOLDING TIMES." (STROW DT AT 8.) DO YOU AGREE?

No. Ms. Strow offers as examples calls to a help desk, reservation centers, travel agencies, and customer service centers. (Strow DT at 8.) These kinds of calls are typically measured in minutes, and do not affect the average voice grade holding time (which is 4 minutes). Internet connections, however, routinely last much longer (perhaps even hours), with a significant impact on average holding times. This difference in holding times, coupled with the ongoing, explosive growth of the Internet, counsels against a policy of treating ISP traffic as local.

Indeed, a policy discussion is conspicuously absent from Ms. Strow's testimony. That is because accepting ICI's position would be anticompetitive and anticonsumer. As I explained in my Direct Testimony (at 15-16), applying reciprocal compensation to ISP traffic would eliminate competition among local exchange companies to serve local customers who are heavy Internet users via an ISP for dial-up traffic. No LEC will voluntarily serve a subscriber if it stands to pay more in reciprocal compensation fees to the LEC serving the subscriber's ISP than it receives from providing local service to that subscriber.

Α.

## Q. ARE ICI'S REFERENCES TO COURT CASES AND OTHER STATE COMMISSION DECISIONS PERSUASIVE?

This question will be answered comprehensively by GTE's lawyers in the Company's posthearing brief. However, I understand from my attorneys that the court cases Ms. Strow cites—from Texas, Illinois, and Washington—are not controlling or even persuasive authority for this Commission. First, those decisions are based on different interconnection contracts between different parties. Second, and most importantly, the Courts' opinions were issued before the FCC's ADSL Order, and so the courts lacked the benefit of that Order's directly relevant guidance. As such, the Courts were led to defer to obviously erroneous interpretations of FCC precedent that can provide no help to this Commission. For example, the U.S. District Court in Washington summarily observed that the Washington Commission's

decision to allow reciprocal compensation for ISP calls was "properly based on FCC regulations which exempt ESP providers from paying access charges." (U.West Communications, Inc. v. MFS Intelenet, Inc., No. C97-222WD (U.S. District Court, W.D. Washington, Jan. 7, 1998, Ex. JOS-8 at 28.). As noted above, the FCC has unambiguously rejected this expansive reliance on its access charge exemption.

As to Commission decisions from other states, Ms. Strow claims that 24 states have "heard complaints" on the reciprocal compensation issue. This is an overstatement. For example, some of the decisions ICI cites were made in the context of interconnection arbitrations, rather than complaints. In these complex cases, the Commissions barely touched upon the ISP traffic issue (and so it is not surprising that the conclusions reached were patently erroneous under FCC precedent). Also, some of the precedent ICI cites is narrower than Ms. Strow suggests. In particular, the Maryland Commission did not deem ISP traffic to be local. Rather, in the context of an MFS complaint against Bell Atlantic, the Commission recognized, but did not settle, the "question as to whether these communications are 'jurisdictionally interstate communications'" under FCC precedent. (Letter from D.P. Gahagan, Exec. Sec'y, Maryland Pub. Serv. Comm'n, to D. Hall et al., Sept. 11, 1997, cited in Strow Ex. JOS-9 at 1.)

Again, GTE's lawyers can address the other state decisions in more detail in the Company's posthearing brief. I can say here, however,

1		that even though there are a number of state Commission decisions
2		applying reciprocal compensation to ISP traffic, those decisions were
3		all made before the FCC's ADSL Order, and they are largely based on
4		misinterpretations of FCC precedent. Now that the FCC has clarified
5		the meaning of its past rulings, this Commission, fortunately, can avoid
6		making the same mistakes other Commissions have. A correct
7		interpretation of FCC precedent-as well as sound policycompels the
8		conclusion that ISP traffic is jurisdictionally interstate.
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10	Q.	DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?
11	A.	Yes.
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