Nowalsky, Bronston & Gothard

A Professional Limited Liability Company Attorneys at Law

Leon L. Nowalsky Benjamin W. Bronston Edward P. Gothard 3500 N. Causeway Boulevard Suite 1442 Metairie, Louisiana 70002 Telephone: (504) 832-1984

Facsimile: (504) 831-0892

Monica R. Borne Ellen Ann G. Sands

DEPOSIT

DATE

January 29, 1999

D077

FEB 0 1 1990

Via Overnight Delivery

Florida Public Service Commission Division of Communications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0866

RE:

ComTel, Inc. d/b/a ComTel, Inc. of South Carolina

Application to provide A-LEC Service

990113-TX

Dear Sir:

Enclosed herewith for filing please find an original and six (6) copies of the Application of ComTel, Inc. d/b/a ComTel, Inc. of South Carolina for certification to provide alternative local exchange service within the State of Florida. In addition, a check in the amount of \$250.00 has been enclosed in payment of the filing fee.

An additional copy of this transmittal letter has been enclosed to be date stamped and returned in the stamped self-addressed envelope as evidence of this filing.

Should you have any questions do not hesitate to call.

Check received with filling and for orded to Fiscal for deposit.

াজ a copy of check

with and forwarded check:

Sincerely,

Leon L. Nowalsky

LLN/sg Enclosures

cc: Kim D. Carter

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NOWALSKY, BRONSTON & GOTHARD A Professional Limited Liability Company

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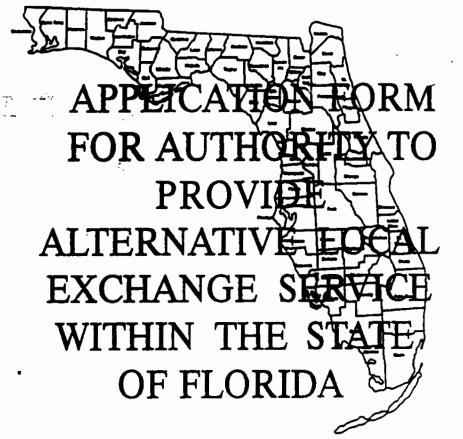
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Sincerely,

	ConTol Inc.	3201
	430 Woodruff Rd Suite 400 281-1300 Greenville, SC 29607	67-1 96/532 001
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	CARCOLINA PIRST	
	FOR Williams !	



FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHAMARD OAK BOULEVARD TALLAMASSEE, FLORIDA 32399-0850

APPLICATION FORM

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- 1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices.
 If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

FORM PSC/CMU 8 (11/95)
Required by Chapter 364.337 F.S.

الله الله الموادد الم This is an application for (check one): 1. Original authority (new company) Approval of transfer (to another certificated company) Example, a certificated company purchases an existing company and desires to retain the original certificate authority. () Approval of assignment of existing certificate (to a noncertificated company) non-certificated company Example. a purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate. () Approval for transfer of control (to another certificated company) Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity. 2. Name of applicant: COMTEL , Inc. 3. Name under which the applicant will do business (d/b/a): COMTEL , Inc. of South Carolina 4. If applicable, please provide proof of fictitious name (d/b/a) registration. N/A Fictitious name registration number: 5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number. 430 Woodruff Rd. , Suite 400 Greenville, SC 29607 Florida mailing address including street name, number, post office box, city, state, zip code, and phone number. Not Applicable

FORM PSC/CMU 8 (11/95)
Required by Chapter 364.337 F.S.

6. Structure of organization: () Individual) Corporation () Foreign Partnership () Limited Partnership () Other, Please explain_ (x) Foreign Corporation) General Partnership () Joint Yenture If applicant is an individual, partnership, or joint venture, please 7. give name, title and address of each legal entity. Not Applicable State whether any of the officers, directors, or any of the ten 8. largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain. Not Applicable If incorporated, please provide proof from the Florida Secretary of State 9. that the applicant has authority to operate in Florida. Corporate charter number: F99000000352 Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison 10. with the Commission, and if different, the liaison responsible for this application. Telephone: (864)281-1300 Kim D. Carter, President Fax: (864) 281-1552 430 Woodruff Rd., Suite 400 Internet: KCCarter@COM-TEL.COM. Greenville, SC 29607 Internet: KCCarter@COM-TI Please list other states in which the applicant is currently providing or 11. has applied to provide local exchange or alternative local exchange service. None Has the applicant been denied certification in any other state? If so, 12. please list the state and reason for denial. No Have penalties been imposed against the applicant in any other state? If 13. so, please list the state and reason for penalty. No FORM PSC/CMU 8 (11/95) Required by Chapter 364.337 F.S.

· . . .

 Please indicate how a customer can file a service complaint with your company.

The customer can either mail a complaint to the company at 430 Woodruff Rd., Suite 400, Greenville, SC 29607; Fax the complaint to (864)281-1552; or, e-mail the complaint directly to the president at KCCARTER@COM-TEL.COM.

- Please complete and file a price list in accordance with Commission Rule 25-24.825.

 (See attached Exh£bit A)
 - 16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability. (See attached Exhibit B)

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet

.....

. , . . .

- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

MOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- B. Managerial capability. (See attached Exhibit C)
- C. Technical capability. (See attached Exhibit D)

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:	Signature	1/c/99 Date
Title:	PRESIDENT	864-281-13 oct
Address:	A30 WOODRIFF RD SUITS A00	
	College VIUS SC 29607	



January 20, 1999

KIM D. CARTER 430 WOODRUFF RD., STE 400 GREENVILLE, SC 29607

Qualification documents for COMTEL, INC. doing business in Florida as COMTEL, INC. OF SOUTH CAROLINA were filed on January 19, 1999 and assigned document number F99000000352. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Michael Mays
Document Specialist
Division of Corporations

Letter Number: 899A00002535

EXHIBIT A

Price List

Florida Price List No. 1 Original Sheet 1

TITLE SHEET

FLORIDA TELECOMMUNICATIONS PRICE LIST

This Price List contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Comtel, Inc. d/b/a Comtel, Inc. of South Carolina with principal offices at 430 Woodruff Road, Suite 400, Greenville, South Carolina 29607. This price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: February 1, 1999

EFFECTIVE:

CHECK SHEET

The sheets listed below, which are inclusive of this price list; are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Origina!
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original

ISSUED: February 1, 1999

EFFECTIVE

TABLE OF CONTENTS

e Sheet				
Check Sheet				
Table of Contents				
Symbols Sheet				
Price List Format Sheets				
Section 1 - Technical Terms and Abbreviations				
Section 2 - Rules and Regulations				
2.1 Undertaking of the Company				
2.2 Limitations				
2.3 Liabilities of the Company				
2.4 Interruption of Service				
2.5 Disconnection of Service by Carrier				
2.6 Deposits				
2.7 Advance Payments				
2.8 Taxes				
2.9 Billing of Calls				
Section 3 - Description of Service				
3.1 Local Line Rates and Charges				
3.2 Directory Listings				
3.3 Emergency Services (Enhanced 911)				
3.4 Promotional Offerings				
3.5 Service Area				
Section 4 - Interexchange Services				
4.1 Prepaid I+ Service				
4.2 Rates				
4.3 Local Directory Assistance Rates				

ISSUED: February 1, 1999

EFFECTIVE:

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D Delete Or Discontinue
- I Change resulting In An Increase to A Customer's Bill
- M Moved From Another Price List Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text Or Regulation But No Change In Rate Or Charge

ISSUED: February 1, 1999

EFFECTIVE:

PRICE LIST FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff When a new sheet is added between sheets already in. effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals etc, the FPSC follows in their price list approval process the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i).

ISSUED: February 1, 1999

EFFECTIVE

COMTEL, INC. D/B/A COMTEL, INC. OF SOUTH CAROLINA

Florida Price List No. 1 Original Sheet 6

D. Check Sheets - When a price list filing is made with the FPSC, an updated check sheet accompanies the price list filing. The check sheet lists the sheets contained in the price list; with a cross reference to the current revision number. When new pages are added the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The price list user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: February 1, 1999

EFFECTIVE:

SECTION 1- TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Comtel, Inc. d/b/a Comtel, Inc. of South Carolina.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's price list regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Years Day, Martin Luther King, Jr. Day, Presidents Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Nigh/Weekend - From 11:00PM up to but not including 8:00AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED: February 1, 1999

EFFECTIVE

SECTION 2- RULES AND REGULATIONS

2.1 Undertaking of the Company.

The Company's services and facilities are furnished for communications originating at specified points within the State of Florida under the terms of this price list.

The Company installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth in this price list. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

2.2 Limitations

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this price list.
- 2.2.2 The Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the customer is using service in violation of the law or the provisions of this price list.

ISSUED: February 1, 1999

EFFECTIVE:

Florida Price List No. 1 Original Sheet 9

SECTION 2- RULES AND REGULATIONS continued

- 2.2.3 All facilities provided under this price list are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this price list shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 <u>Liabilities of the Company.</u>

- 2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
 - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities

SECTION 2-RULES AND REGULATIONS (continued)

ISSUED: February 1, 1999

EFFECTIVE:

- (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.
- 2.4 <u>Interruption of Service.</u>
 - 2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
 - 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
 - 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit = $A/B \times C$

"A" - outage time in hours

"B" - total days in month

"C" - total monthly charge for affected facility

SECTION 2- RULES AND REGULATIONS (continued)

ISSUED: February 1, 1999

EFFECTIVE:

COMTEL, INC. D/B/A COMTEL, INC. OF SOUTH CAROLINA

Florida Price List No. 1 Original Sheet 11

2.5 Disconnection of Service by Carrier.

The Company, upon five (5) working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty (30) days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this price list.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F,A.C., Refusal or Discontinuance of Service by Company.

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

SECTION 2- RULES AND REGULATIONS (continued)

ISSUED: February 1, 1999

EFFECTIVE

COMTEL, INC. D/B/A COMTEL, INC. OF SOUTH CAROLINA

Florida Price List No. 1 Original Sheet 12

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED: February 1, 1999

EFFECTIVE

SECTION 3- SERVICE DESCRIPTIONS AND RATES

3.1 Local Line Rates and Charges

A Local Line Customer will be charged applicable Non-Recurring Charges and monthly Recurring Charges as specified below.

1. One-Time Activation Fee

One-Time Activation Fee \$39.95

2. Recurrent Charges

Local Line - Live Charge \$49.00

3. Optional Features

		One-Time Activation
	Monthly	Fee
Call Waiting	\$5.00	5.00
Call Forwarding	\$5.00	5.00
Three-Way Calling	\$5.00	5.00
Auto Busy Redial	\$5.00	5.00
Last Call Return	\$ 5.00	5.00
Toll Restriction	No Charge	
Caller ID	\$10.00	10.00
Anonymous Call Reject	\$ 5.00	5.00
Non-Published Number	\$5.00	Not Applicable
Busy Line/Don't Answer	\$4.00	5.00

ISSUED: February 1, 1999

EFFECTIVE:

Florida Price List No. 1 Original Sheet 14

SECTION 3- SERVICE DESCRIPTIONS AND RATES (Continued)

One-Time

Activation

Monthly

<u>Fee</u>

Customer Alerting Enablement \$5.00

5.00

3.2 Directory Listings

The Company shall provide for a single directory listing, termed the primary listing, in the telephone directory published by the dominant exchange service provider in the Customer's exchange area of the Station number which is designated as the Customer's main billing number

- 3.2.1. The Company reserves the right to limit the length of any listing in the directory by abbreviations when, in its judgment, the clearness of the listing or the identification of the Customer is not impaired thereby. Where more than one line is required to properly list the Customer, no additional charge is made.
- 3.2.2 The Company may refuse a listing which is known not to constitute a legally authorized or adopted name, obscenities in the name, or any listing which, in the opinion of the Company, likely to mislead or deceive calling persons as to the identity of the listed patty, or is a contrived name used for advertising purposes or to secure a preferential position in the directory or is more elaborate than is reasonably necessary to identify the listed party. The Company, upon notification to the Customer, will withdraw any listing which is found to be in violation of its rules with respect thereto.
- 3.2.3 In order for listings to appear in an upcoming directory, the Customer must furnish the listing to the Company in time to meet the directory publishing schedule.

ISSUED: February 1, 1999

EFFECTIVE

SECTION 3 - SERVICE DESCRIPTIONS AND RATES (continued)

- 3.2.4 Directory listings are provided in connection with each Customer service as specified herein.
- 3.2.5 Non-Recurring Charges

Non-Recurring Charges associated with Directory Listings are as follows:

Non-Recurring

Primary Listing (one number)

\$0.35

3.2.6 Recurring Charges

Monthly Recurring Charges associated with Directory Listings are as follows:

Monthly

Primary Listing (one number)

\$0.35

3.3 Emergency Services (Enhanced 911)

Allows Customers to reach appropriate emergency services including police, fire and medical services. Enhanced 911 has the ability to selectively route an emergency call to the primary E911 provider so that it reaches the correct emergency service located closest to the caller. In addition, the Customer's address and telephone information will be provided to the primary E911 provider for display at the Public Service Answering Point (PSAP).

ISSUED: February 1, 1999

EFFECTIVE:

SECTION 3 - SERVICE DESCRIPTIONS AND RATES (continued)

3.4 Promotional Offerings

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made Promotional offerings are subject to the approval of the Commission.

3.5 Ser ice Area

The Company provides local services in all Bell South exchanges.

ISSUED: February 1, 1999

EFFECTIVE:

Florida Price List No. 1 Original Sheet 17

SECTION 4- INTEREXCHANGE SERVICES

4.1 Prepaid 1+ Service

Allows customers to anticipate usage of long distance service for the next up-coming month and to pay an amount into an account with Company that will cover the anticipated usage. Long Distance 1+ service is available to Customer so long as Customer maintains a credit balance wit Company for Prepaid 1+ service sufficient to cover an individual long distance call. This facility provides Customer with a single voice-grade service.

4.2 Rates

.35 cents per minute, interstate or intrastate 24 hours a day.

4.3 Local Directory Assistance Rates

.30 cents per call.

ISSUED: February 1, 1999

EFFECTIVE:

EXHIBIT B

Financial Capability

ComTel, inc. Salance Sheets At December 31, 1998, 1997 & 1996

		1998		1997	1996
ASSETS					
Current Assets	\$	87.292	\$	32,505	8 34,101
Contracts Receivable	•	420,174	_		8
Fixed Assets	i				. 22 700
		77,738		47,282	
Other Assets	_3_	10,000	<u> </u>	10,000	\$ 5,000
Total Assets	5	575,205	\$	89,787	\$ 62,691
LIABILITIES & OWNERS I Current Liabilities Borrowing on Line of Credit Deferred Revenue	\$		\$	17,902	\$ 12,302 \$ - \$ -
Total Liabilities	<u>3</u>	503,075	3	17,902	\$ 12,302
Common Stock	\$	20.000	\$	20,000	\$ 20,000
Retained Earnings	\$			51,865	•
<u>-</u>					
Total Owners Equity	_\$_	72,130	8	71,885	\$ 50,590
Total Liabilities & Owners Equity	\$	57 <u>5,205</u>	\$	89,767	\$ 62,691

ComTel, Inc. Income Statements For the Years ended December 31, 1998, 1997 & 1996

Revenues:		1988	1997	1996
Consulting Fees	3	314,241	\$298,704	\$201,295
Commissions	8	158,481	\$ 91,766	8 67,152
Equipment Sales	\$	6,347	\$ 23,891	\$ 39,151
Other	3	885		
Total Revenues	<u>\$</u>	479,954	8413,345	\$ 308,859
Cost of Goods Sold - Equipment	<u>\$</u>	5,065	\$ 18,697	\$ 28,036
Gross Profit	\$	474,688	\$ 394,648	\$280,823
Expenses:				
Payroli	8	299,294	\$ 268,296	\$ 193,079
Payroli taxes	5	24,845	\$ 22,501	\$ 16,492
Other	<u>\$</u>	150,505	\$ 62,555	\$ 42,966
Total Expenses	<u>\$</u>	474,643	\$373,353	\$252,537
Income	3	245	\$ 21,295	\$ 26,086

Woodruff Properties 400 Woodruff Road Greenville, SC 29607

ComTel, Inc. is a tenant of Woodruff Properties. They lease 2200 sq. ft. of office space. The lease is from January 1, 1998 through December 31, 2000. The lease payment is paid monthly and their

account is in good standing.



January 11, 1999

Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassees FL 32399-0850

Re: ComTel, Inc.

Gentlemen:

ComTel, Inc., is a customer of Carolina First Bank. They maintain a checking account with Carolina First Bank and have a \$200,000 line of credit. All accounts are in good standing.

Sincerely,

CAROLINA FIRST BANK

Charles D. Chamberlain Executive Vice President

sp

EXHIBIT C

Managerial Capability

K. C. Carter - President

K. C. merged his telecommunications consulting practice with ComTel at the founding of ComTel. He has been a telecommunications consultant over 12 years and many of his original clients are still clients of ComTel. As President, he is responsible for determining the strategic and tectical plans of the company. He is also head of the Sales department, handling all direct sales and recruiting and sales by agents.

K. C. is a graduate of Georgia Tech. His experience has been in sales and marketing,

including 6 years with the chemical division of Kodak.

Ron Cann - Vice President / CFO

Ron is a CPA with 10 years experience with a Big 6 national accounting firm. His telecommunications experience includes over 5 years experience as CFO of Dial Page, a large regional paging company and an additional 5 years experience as a Telecommunications. Consultant with ComTel, As VP / CFO, he is responsible for supervision of all telecommunications audits performed for clients as well the ecoounting for the company

Ron has an undergraduate degree from Clemson University and a Masters of Accountancy degree from the University of South Carolina.

EXHIBIT D

Technical Capability

INTRODUCTION:

ComTel, Inc. is a telecommunications management consulting firm providing a complete range of network design and services to our clients. Our goal is to serve as our client's Telecommunications Outsourcing Partner, reducing their need for in-house expertise. The ComTel Team is comprised of financial and technical efficiency experts, and functions as the client's Single Point of Contact for telecommunications management issues and problem resolution. Our services include:

- · Complete financial auditing and analysis of telecom billing
- Voice and data network redesign and optimization.
- T-1 analysis, local and long distance
- Request For Proposals (RFP's) for equipment
- RFP's for long distance selection
- RFP's for premise wining and cabling
- Wide Area Network (WAN) analysis of
 - ISDN
 - Frame Relay
 - · ATM
- Continual telecommunications management

ComTel currently has Letters Of Authority for over 100 public and private companies in the following industries:

- Manufacturing
- + Legal
- Distribution
- Healthcare
- Financial
- Service
- Transportation

ComTel is located in Greenville, South Carolina and has a client list that consists of both multi-national corporations and small companies. Our services are ideally suited for a wide spectrum of clients due to our concentration on cost containment and bottom line savings. We endeavor to develop long term relationships founded on mutual respect and trust. Our goal is to amaze our clients with our superior level of service at a fair price, in a friendly, effective and time conscious manner. As a result, we have a number of clients that have engaged our services since our inception in 1990.

BACKGROUND:

The firm was founded as Carter Resources, a sole proprietorship, in 1990 by K. C. Carter. Mr. Carter had begun his career in telecommunications consulting in 1987 after fifteen years in technical sales and marketing. ComTel, Inc. was formed on August 1, 1995 with the addition of Ron Cenn as Pertner and CFO, in charge of audits, and Randy Poe as Field Engineer, in charge of Service and Implementation. Since that time ComTel has grown to nine employees with more than fifty years of combined telecom experience.

DISTRIBUTION CHANNELS:

Traditionally ComTel has marketed it's services through direct referral sales. The current sales force consists of K. C. Carter and Tommy Lide. Recently, we have begun selling through long distance Agents and feel that our consultative approach works very well in terms of increasing the Agent's exposure and credibility with the client.

PRODUCTS AND SERVICES:

ComTel's products and services consist of the core business of Telecommunications Management Consulting, in addition to consulting, we are a Dealer for LCI's long distance service. We have found that this is a nice additional revenue stream. We have recently signed an Agency agreement with ACSI, a CLEC, to offer their services, currently a resale of BellSouth services. We have two other Agency agreements with ICI for data services and Unifi for International fax services. We are not limited by geography; however, practically speaking the corporate offices for our clients fell within an hour and a half radius of Greenville. The reason for this is that we feel that due to our level of service, it is important to be close to our clients. Also, our level of success in this area has been such that we have not had to search elsewhere.

Nowalsky, Bronston & Gothard

A Professional Limited Liability Company Attorneys at Law

Leon L. Nowalsky Benjamin W. Bronston Edward P. Gothard 3500 N. Causeway Boulevard Suite 1442

Metairie, Louisiana 70002 Telephone: (504) 832-1984 Facsimile: (504) 831-0892 Monica R. Borne Ellen Ann G. Sands

DEPOSIT

DATE

January 29, 1999

D0774

FEB 0 1 1999

Via Overnight Delivery

Florida Public Service Commission Division of Communications 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0866

990113-TX

RE:

ComTel, Inc. d/b/a ComTel, Inc. of South Carolina

Application to provide A-LEC Service

Dear Sir:

Enclosed herewith for filing please find an original and six (6) copies of the Application of ComTel, Inc. d/b/a ComTel, Inc. of South Carolina for certification to provide alternative local exchange service within the State of Florida. In addition, a check in the amount of \$250.00 has been enclosed in payment of the filing fee.

An additional copy of this transmittal letter has been enclosed to be date stamped and returned in the stamped self-addressed envelope as evidence of this filing.

Should you have any questions do not hesitate to call.

Check received with filing and

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