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April 23, 1999

VIA HAND DELIVERY

Blanca S. Bayo, Director Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Drive Gerald L. Gunter Building Tallahassee, Florida 32399-0850

> Docket No. 980253-TX Re:

Dear Ms. Bayo:

Enclosed for filing and distribution are the original and seven copies of the Comments of the Florida Competitive Carriers Association in the above docket.

Please acknowledge receipt of the above on the extra copy enclosed herein and return it to me. Thank you for your assistance.

Sincerely,

Uilli Gordon Kaufman

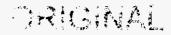
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DOCUMENT NUMBER-DATE

MCWHIRTER, REEVES, MCGLOTHLIN, DAVIDSON, DECKER, KAUFMAN, ARNOLD & STEENLP. APR 23 8

05264-99 FPSC-RECORDS/REPORTING



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Petition to initiate rulemaking, pursuant to Section 120.54(7), F.S., to incorporate "Fresh Look" requirements in all incumbent local exchange company contracts, by Time Warner AxS of Florida, L.P. d/b/a Time Warner Communications.

Docket No. 980253-TX

Filed: April 23, 1999

THE FLORIDA COMPETITIVE CARRIERS ASSOCIATION'S COMMENTS ON PROPOSED FRESH LOOK RULE

Pursuant to Order No. PSC-99-0547-PCO-TX, the Florida Competitive Carriers Association (FCCA)¹ files the following comments in regard to the Commission's proposed Fresh Look rule.

Purpose of Fresh Look Rule

1. The purpose of a Fresh Look rule is to allow captive customers a meaningful opportunity to opt out of contracts entered into during a time when there was no competition and the incumbent was the only option for customers. Such a policy will foster competition in the state by helping to remove current barriers to competition. Such a rule should be carrier neutral and easy to administer, so that competitive alternatives, not lengthy administrative proceedings, are the focus of the Commission's Fresh Look rule.

2. The FCCA commends the Commission for proposing a Fresh Look rule and recognizing that it is important to give captive customers who are locked into contracts entered into in a monopoly environment a competitive choice.

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¹ The FCCA includes numerous individual competitive carriers as well as the Telecommunications Resellers Association.

The Commission's Proposed Rule

3. On March 24, 1999, the Commission proposed a Fresh Look rule. The rule provides:

• the Fresh Look period to begin 60 days after the effective date of the rule;

• the Fresh Look period to end 2 years after it begins;

• customers may terminate contracts of six months or more by notifying the LEC in writing during the Fresh Look period;

• the LEC may assess a termination penalty limited to any unrecovered, contract specific nonrecurring costs, in an amount which does not exceed the termination liability.

4. For the most part, the FCCA supports the rule as proposed, with two exceptions. First, because competition will come to different parts of the state at different times, a longer Fresh Look window (such as the 4 years suggested by FCCA) is more appropriate. This longer window will help ensure that all (or most) areas of the state benefit from competition.

5. Second, the proposed rule (25-4.302(3)) includes a provision for the assessment of termination liability by the LEC. This provision is problematic for numerous reasons. First, the provision may well lend itself to disputes between the LEC and the customer attempting to change carriers. Such disputes may dampen the consumer's willingness to change, thus stifling the very competition the rule is designed to promote. Further, to the extent the termination charge is high, it will again stifle competition which the rule is supposed to engender. Therefore, FCCA recommends there be no imposition of termination liability on a customer wishing to switch carriers due to the advent of a competitive choice.

FCCA's Proposed Rule

6. Alternatively, the FCCA submitted a proposed Fresh Look rule. It is attached to

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these comments as Attachment A. FCCA's proposed rule provides:

- the Fresh Look period to begin 60 days after the effective date of the rule;
- the Fresh Look period to end 4 years after it begins;

• customers may terminate contracts of 180 days or more with LECs for local services in writing during the Fresh Look period;

• there will be no termination penalties during the Fresh Look period;

• the Commission will resolve any disputes arising under the rule within 90 days of a complaint being filed.

7. The FCCA submits that its proposed rule is balanced and reasonable and will accomplish the Commission's goals.

Conclusion

8. The Commission should move forward now to enact a Fresh Look rule which will give consumers the benefit of choice and allow them to opt out of contracts entered into in a monopoly environment. The Commission should either enact the proposed Commission rules, with the FCCA's suggested changes, or the rule proposed by the FCCA.

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Attorneys for the Florida Competitive Carriers Association

FLORIDA COMPETITIVE CARRIERS ASSOCIATION'S <u>PROPOSED FRESH LOOK RULE</u>

PART XII FRESH LOOK

25-4.300 Definitions.

(1) Incumbent Local Exchange Company (ILEC): Any telecommunications company as defined in § 364.02(12) certificated to provide local exchange telecommunications service in Florida on or before June 30, 1995. This definition does not include ILECs with fewer than 100,000 access lines.

(2) Alternative Local Exchange Company (ALEC): Any telecommunications company as defined in § 364.02(12) certified by the Commission to provide local exchange telecommunications services in Florida after July 1, 1995.

(3) Eligible Contracts: All contracts for local telecommunications services between ILECs and customers for a term of 180 days or more. Eligible Contracts include all CSAs and ILEC tariffs with terms, conditions, or provisions which require a customer to subscribe for 180 days or more to avoid termination liability or requirements.

(4) **Fresh Look Period**: Period of time during which ILEC customers may terminate Eligible Contracts without incurring termination liability or requirements.

25-4.301 Applicability of Fresh Look.

(1) The Fresh Look Period shall apply to all Eligible Contracts.

(2) The Fresh Look Period shall begin sixty (60) days from the effective date of this rule.

(3) The Fresh Look Period shall remain open for four (4) years from the starting date of the Fresh Look Period.

ATTACHMENT A

25-4.302 Public Notice of Fresh Look.

(1) Thirty (30) days after the effective date of this rule, the Commission shall disseminate information through its Consumer Affairs Office (in the form of a neutrally worded Fresh Look Notice), via press release, and on its website informing consumers about the purpose of this rule and the Fresh Look process.

(2) Each ILEC shall designate one point of contact within its company to which allFresh Look inquiries and requests should be directed.

25-4.303 Termination of ILEC Contracts.

(1) Any customer may terminate an Eligible Contract during the Fresh Look Period by notifying the ILEC in writing of the customer's decision to terminate.

(2) A customer who terminates an ILEC contract during the Fresh Look Period shall incur no liability to the ILEC or be subject to any other termination requirements.

25-4.304 Disputes.

(1) All disputes arising under this rule shall be resolved by the Commission pursuant to its complaint procedure.

(2) The Commission will resolve disputes arising under this rule within ninety (90) days from the filing of a complaint.

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Comments of the

Florida Competitive Carriers Association has been furnished by U.S. Mail or Hand Delivery(*)

this 23rd day of April, 1999, to the following:

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