



D 1 3 9 MAY 05 1999

April 28, 1999
Same Day Delivery

MAY

990539-TI

210 N. Park Ave.
Winter Park, FL
32789

Florida Public Service Commission
2540 Shumard Oak Boulevard
Room 279
Tallahassee, FL 32399-0850

P.O. Drawer 200
Winter Park, FL
32790-0200

RE: Application of **Global Telephone Corporation d/b/a Global Telephone International, Inc.** for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Dear Sir/Madam:

Enclosed for filing are the original and six (6) copies of the above-referenced application of Global Telephone Corporation d/b/a Global Telephone International, Inc. Also enclosed is a Technologies Management, Inc. check in the amount of \$250.00, to cover the filing fee.

Global Telephone Corporation d/b/a Global Telephone International, Inc. previously had a certificate with this Commission but that certificate was canceled in Docket No. 981888-TI. This filing is being made to allow GTC to again offer services within Florida.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely

DOCUMENT NO.
05469-99
Apr 29
22934

TECHNOLOGIES MANAGEMENT, INC.
P.O. BOX 200
210 N. PARK AVE.
WINTER PARK, FL 32789-0200
(407) 740-8575

NATIONSBANK
WINTER PARK, FL 32789
63-27/631

4-28-99

PAY TO THE ORDER OF

FLORIDA PUBLIC SERVICE

\$ 250.00

Two hundred and fifty and no/100

DOLLARS
Security features included
Details on back

MEMO

Filing fee for Global Telephone

TECHNOLOGIES MANAGEMENT, INC.

C.M. Williams



210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

DEPOSIT DATE
D189 MAY 05 1999
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2540 Shumard Oak Boulevard
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Tallahassee, FL 32399-0850

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Dear Sir/Madam:

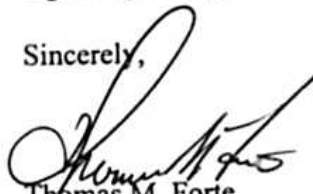
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Sincerely,


Thomas M. Forte
Consultant to
Global Telephone Corporation

Enclosures

cc: C. Hill - GTC
Everett Boyd, Esquire - Ervin, Varn Law Firm
to file: GTC - FL
TMX# FLI9900

*Orig Application
with copy of Ch
sent to R&R
L. Shuler
4/30/99*



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Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
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ORIGINAL

Florida Public Service Commission
2540 Shumard Oak Boulevard
Room 279
Tallahassee, FL 32399-0850

990534-TI

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Sincerely,

Thomas M. Forte
Consultant to
Global Telephone Corporation

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

Enclosures

cc: C. Hill - GTC
Everett Boyd, Esquire - Ervin, Varn Law Firm
to file: GTC - FL
TMX# FLi9900

DOCUMENT NUMBER - DATE

05469 APR 29 99

FPSC-RECORDS/REPORTING

- AFA _____
- APP _____
- CAF _____
- CMU _____
- CTR _____
- EAG _____
- LEG _____
- MAS _____
- OPC _____
- RRR _____
- SEC _____
- WAW _____
- OTH _____

**FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM
for
AUTHORITY TO PROVIDE
INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA**

990533-TI

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251**

1. Select what type of business your company will be conducting (check all that apply):

- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for (check one):

Original Authority (New company)

Approval of transfer (To another certificated company)

Approval of assignment of existing certificate (To a noncertificated company)

Approval for transfer of control (To another certificated company.)

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

Global Telephone Corporation

4. Name under which the applicant will do business (fictitious name, etc.):

Global Telephone International, Inc.

5. National address (including street name & number, post office box, city, state and zip code).

Street: 41 Winter Street

P.O. Box:

City, State: Boston, MA

Zip Code: 02108-4722

6. Florida address (including street name & number, post office box, city, state and zip code).

Street: 41 Winter Street
P.O. Box:
City, State: Boston, MA
Zip Code: 02108-4722

7. Structure of organization:

- | | | | |
|-------------------------------------|---------------------|--------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input type="checkbox"/> | Corporation |
| <input checked="" type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Other, _____ | | |

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.
- (b) Indicate if the individual or any of the partners have previously been:
- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
 - (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: **F95000005213**

- (b) Name and address of the company's Florida registered agent.

NRAI Services, Inc.
526 E. Park Avenue
Tallahassee, Florida 32301

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number:

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application:

Thomas M. Forte
Consultant to Global Telephone Corporation
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Mr. Craig S. Hill, President
41 Winter Street
Boston, MA 02108-4722
Telephone: (617) 556 - 5000
Facsimile: (617) 426 - 4611

(c) Tariff:

Thomas M. Forte
Consultant to Global Telephone Corporation
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(d) Complaints/Inquiries from customers:

Customer Service Manager
41 Winter Street
Boston, MA 02108-4722
Telephone: (617) 556 - 5000
Facsimile: (617) 426 - 4611
Toll Free: (800) 600 - 8960

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

All states except for Alaska, Hawaii, North Dakota and South Dakota

(b) Has applications pending to be certificated as an interexchange carrier.

None

- (c) Is certificated to operate as an interexchange carrier.

All states except for Alaska, Hawaii, North Dakota and South Dakota

- (d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

Not applicable

- (e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Florida. GTC recently had its certification revoked for failure to pay a penalty imposed by the Commission for failure to file a 1997 Annual Report. The company rectified the situation by filing the annual report but was unaware of a penalty imposed by the Commission. GTC has subsequently paid the required penalty, a copy of which is provided as Attachment V to this application.

- (f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None

12. What services will the applicant offer to other certified telephone companies:

- | | | | |
|-------------------------------------|---|--------------------------|-----------|
| <input type="checkbox"/> | Facilities | <input type="checkbox"/> | Operators |
| <input type="checkbox"/> | Billing and Collection | <input type="checkbox"/> | Sales |
| <input type="checkbox"/> | Maintenance | | |
| <input checked="" type="checkbox"/> | Other: None anticipated at this time | | |

13. Do you have a marketing program?

Yes

14. Will your marketing program:

- Pay commissions?
 Offer sales franchises?
 Offer multi-level sales incentives?
 Offer other sales incentives?

15. Explain any of the orders checked in question 14 (to whom, what amount, type of franchise, etc.).

Dealers will be given a commission percentage based on volume of individual orders and/or monthly volume.

16. Who will receive the bills for your service (check all that apply)?

- | | | | |
|-------------------------------------|--|-------------------------------------|---------------------------|
| <input checked="" type="checkbox"/> | Residential customers | <input checked="" type="checkbox"/> | Business customers |
| <input type="checkbox"/> | PATS providers | <input type="checkbox"/> | PATS station end-users |
| <input type="checkbox"/> | Hotels & motels | <input type="checkbox"/> | Hotel & motel guests |
| <input type="checkbox"/> | Universities | <input type="checkbox"/> | Univ. dormitory residents |
| <input checked="" type="checkbox"/> | Other:(specify) Anyone who uses the company's service | | |

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, Global Telephone International, Inc.'s name will appear on the client's bill.

- (b) The name and address of the firm who will bill for your service.

The Company will bill its customers through third party billing companies with agreements with local exchange carriers. The Company may bill some larger customers directly.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial Capability

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings

See Attachment III.

A. Financial Capability, (cont'd.)

Further, a **written explanation**, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements. If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

- MTS with distance sensitive per minute rates**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS with route specific rates per minute**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS with statewide flat rates per minute (i.e. not distance sensitive)**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS for pay telephone service providers.**

- Block of time calling plan (Reach Out Florida, Ring America, etc.)**

- 800 Service (Toll free)**

- WATS type service (Bulk or volume discount)**
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities

- Private line services (Channel Services) (For ex. 1.544 mbps, DS-3, etc.)**

(X) **Travel service**

() Method of access is 950

(X) Method of access is 800

() **900 service**

() **Operator Services**

() Available to presubscribed customers

() Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.

() Available to inmates

Services included are:

() Station assistance

() Person to person assistance

() Directory assistance

() Operator verify and interrupt

() Conference calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

End Users will dial "1+" the Area Code and Number to to originate calls using the Company's services. For travel service calls: an 800 access number, plus identification number, plus the destination telephone number.

22. Other:

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. REGULATORY ASSESSMENT FEE:

I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

2. GROSS RECEIPTS TAX:

I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.

3. SALES TAX:

I understand that a seven percent sales tax must be paid on intra and interstate revenues.

4. APPLICATION FEE:

A non-refundable application fee of \$250.00 must be submitted with the application.

5. RECEIPT AND UNDERSTANDING OF RULES:

I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.

7. ACCURACY OF APPLICATION:

By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement. **Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".**

UTILITY OFFICIAL:


Signature

4/29/99
Date

Mr. Craig S. Hill, President

617-556-5001
Telephone

APPENDICES:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

ATTACHMENTS:

- I - AUTHORITY TO OPERATE IN FLORIDA
- II - PROPOSED TARIFF
- III - FINANCIAL STATEMENTS
- IV - MANAGERIAL AND TECHNICAL CAPABILITIES
- V - PROOF OF PENALTY PAYMENT

CERTIFICATE OF TRANSFER STATEMENT

I, **(Name of Client Contact, Title)**, of **(Name of Company)**, and current holder of certificate number _____, have reviewed this application and join in the petitioner's request for a transfer of the above-mention certificate.

Not Applicable

UTILITY OFFICIAL:

Signature

Date

Client Name and Title

Telephone

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

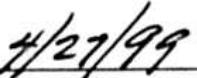
A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) **The applicant will not collect deposits nor will it collect payments for service more than one month in advance.**

- () **The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)**

UTILITY OFFICIAL:


Signature


Date

**Mr. Craig S. Hill
Global Telephone Corporation
41 Winter Street
Boston, Massachusetts 02108-4722
Telephone: (617) 556 - 5000
Facsimile: (617) 426 - 4611**

INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

- 1) None.
- 2)
- 3)
- 4)

2. SWITCHES: Address where located, by type of switch and indicate if owned or leased.

- 1) None.
- 2)
- 3)
- 4)

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP	TYPE	OWNERSHIP
-------------------	-------------	------------------

- 1) None.
- 2)
- 3)

4. ORIGINATING SERVICE: Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide

5. TRAFFIC RESTRICTIONS: Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4)(a) (copy enclosed).

Not applicable

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not () previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

(a) What services have been provided and when did these service begin?

See 11(e) of the Application

(b) If the services are not currently offered, when were they discontinued?

See 11(e) of the Application

UTILITY OFFICIAL:


Signature

4/27/99
Date

Mr. Craig S. Hill
Global Telephone Corporation
41 Winter Street
Boston, Massachusetts 02108-4722
Telephone: (617) 556 - 5000
Facsimile: (617) 426 - 4611

**** APPENDIX D ****

**FLORIDA TELEPHONE EXCHANGES
AND
EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**** FLORIDA EAS FOR MAJOR EXCHANGES ****

Extended Service Area with These Exchanges

PENSACOLA:	Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.
PANAMA CITY:	Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:	Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
GAINESVILLE:	Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:	Bellevue, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:	New Smyrna Beach.
TAMPA:	Central None East Plant City North Zephyrhills South Palmetto West Clearwater
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA

State of Florida



Department of State

I certify the attached is a true and correct copy of the application by GLOBAL TELEPHONE CORPORATION doing business in Florida as GLOBAL TELEPHONE INTERNATIONAL, INC., a Massachusetts corporation, authorized to transact business within the State of Florida on October 25, 1995, as shown by the records of this office.

The document number of this corporation is F95000005213.

Given under my hand and the Great Seal of the State of Florida, at Tallahassee, the Capital, this the Twenty-fifth day of October, 1995



Sandra B. Northam

Sandra B. Northam
Secretary of State

ATTACHMENT II

PROPOSED TARIFF

The enclosed tariff is presently on file with the Commission.

ATTACHMENT III

FINANCIAL STATEMENTS

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Date : 03/31/99
Time : 3:48 PM

Global Telephone, Inc
Summary Income Statement
1999

Page no 1

Account	Unaudited			YTD
	January	February	March	
Revenues				
Sales-Network Service	636,643.92	664,407.27	666,000.00	1,967,051.19
Sales-Line Charges	139,113.32	165,659.94	166,000.00	470,773.26
Sales-Non Network Serv	67,583.83	68,104.35	68,000.00	203,688.18
	843,341.07	898,171.56	900,000.00	2,641,512.63
Cost of Sales				
Network costs	503,026.63	484,743.45	465,030.51	1,452,800.59
Lines costs	100,666.41	134,367.31	138,048.67	373,082.39
Non network service	46,182.65	47,537.16	47,948.82	141,668.63
Commissions - out	15,616.93	11,486.07	21,047.56	50,150.56
Billing/admin costs	14,329.51	17,751.54	20,443.32	52,524.37
	679,822.13	695,885.53	694,518.88	2,070,226.54
Gross Profit	163,518.94	202,286.03	205,481.12	571,286.09
Operating Expenses				
Compensation	117,126.32	109,058.07	105,647.48	331,832.87
Operating Expenses	60,198.94	75,007.69	71,806.52	207,015.15
Facilities	14,383.34	15,509.64	11,590.52	41,483.50
	191,708.60	199,575.40	189,047.52	580,331.52
Operating Income	-28,189.66	2,710.63	16,433.60	-9,045.43
Interest income	0.00	-9.76	0.00	-9.76
Interest expense	298.56	286.13	273.51	858.20
Income(loss) before tax	-28,488.22	2,434.26	16,160.09	-9,893.87
Federal income tax	0.00	0.00	0.00	0.00
State income tax	0.00	0.00	0.00	0.00
Net Income (loss)	-28,488.22	2,434.26	16,160.09	-9,893.87

Date : 03/31/99
Time : 1 31 PM

GLOBAL TELEPHONE, INC
Balance Sheet
As of March 31, 1999

Page no : 1

Unaudited

Account	This Month	Last Month
ASSETS		
Current Assets		
BOB Operating Account	-0.00	-3,681.20
BOB Savings Account	2,747.76	2,747.76
Tax Account	43.72	43.72
PCS Acct	0.00	-2,874.12
GTC Reserve Credit	0.00	-6,050.30
New GTC Checking	44,180.17	59,507.31
New Wholesale checking	14.56	14.56
New PCS checking	85.00	85.00
New Tax Account	963.32	963.32
A/R - Direct	877,462.43	975,308.22
A/R - LDC	121,994.54	121,994.54
A/R - Unbilled	727,977.91	627,772.33
A/R - LEC	859,203.95	859,203.95
A/R - Wholesale	1,115,278.10	1,079,404.11
Direct bad debt resv	-168,855.92	-149,539.87
LDC Bad debt reserve	-60,000.00	-60,000.00
LEC Bad Debt Resv	-421,115.71	-412,315.71
LEC Billing Cost	-188,921.00	-180,921.00
Wholesale bad debt	-122,541.00	-114,291.00
Employee Loans	65,733.16	66,233.16
Prepaid expenses	184,535.70	167,975.64
Prepaid Insurance	1,518.66	1,714.66
Total Current Assets	3,040,305.35	3,033,295.08
Fixed Assets		
Computers	90,308.18	90,308.18
Furniture and fixtures	45,517.24	45,119.24
Capital Lease Equipment	53,302.10	53,302.10
Automobile	6,300.00	6,300.00
Less accumulated depr	-61,022.00	-59,022.00
Total Fixed Assets	134,405.52	136,007.52
Other Assets		
Leasehold improvements	26,377.00	21,627.00
Amortization-Leasehold	-1,219.00	-1,016.00
Intangible assets	60,000.00	60,000.00
Amortization-Intangible	-3,000.00	-3,000.00
Deposits	50,927.77	50,927.77
Bankruptcy Costs	50,250.00	50,250.00
Total Other Assets	183,335.77	178,788.77
Total Assets	3,358,046.64	3,348,091.37

GLOBAL TELEPHONE, INC
 Balance Sheet
 As of March 31, 1999

Unaudited

Account	This Month	Last Month
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable	424,220.50	573,757.50
A/P - Pre Bankruptcy	3,039,495.91	3,039,587.84
Note Payable	35,369.00	35,369.00
Commissions payable	115,280.97	110,280.97
Taxes Payable	167,174.89	170,628.48
401K Withholding	0.00	2,942.51
Accrued liabilities	39,516.88	39,300.78
Accrued Telehub	200,000.00	200,000.00
Accrued Atlas	10,000.00	14,500.00
Accrued IXC	115,000.00	0.00
Accrued PICO reserve	478,369.91	443,369.91
Capital Leases	18,454.70	19,350.59
Income taxes payable	6,008.00	6,008.00
Customer Deposit	13,750.00	13,750.00
Total Liabilities	4,662,640.76	4,668,845.58
Equity		
Common stock	100.00	100.00
Retained Earnings	-119,963.47	-119,963.47
1996 Net Income	3,429.57	3,429.57
1997 Net Income	9,693.05	9,693.05
1998 Net Income (PreBk)	-1,196,932.05	-1,196,932.05
1999 Net income	-9,893.87	-26,053.96
Total Equity	-1,313,566.77	-1,329,726.86
Liabilities and Equity	3,349,073.99	3,339,118.72

1998 NET INCOME
 (P15TRK)

8,972.65	8,972.65
<u>3,358,046.64</u>	<u>3,348,091.37</u>

ATTACHMENT III - A

**Global Telephone Corporation
d/b/a
Global Telephone International, Inc.**

Consolidated Balance Sheet

Global Telephone Corporation d/b/a Global Telephone International, Inc. ("GTC") is providing a copy of its March 31, 1998 Balance Sheet and Income Statement with its application as proof of the company's anticipated Florida revenue projections. This balance sheet shows that GTC has ample cash and current assets to offer resold long distance services within Florida. The company also shows a Net Income for the months of February and March.

GTC proposes to operate as a reseller in the state. There are minimal capital requirements or expenses that the company will experience when starting its Florida operations. All transmission will be provided by the underlying carrier. The company has structured its retail pricing so that its per minute rate covers its per minute cost, thus assuring an almost instantaneous positive cash flow.

The company also points to the resumes provided with the application. These resumes show that GTC has the managerial experience and entrepreneurial skill necessary to run the company.

ATTACHMENT IV
MANAGERIAL AND TECHNICAL CAPABILITIES

Resumes

Craig Hill - President

Mr. Hill has an extensive background in the management of telecommunications and information systems organizations. Mr. Hill developed his understanding of telecommunications from his work in the computer industry. After graduating from college with degrees in Math and Electrical Engineering, he joined IBM as a Systems Engineer and later became a salesman.

He subsequently joined Inforex, one of the first high-tech venture backed companies, and his various management positions included branch manager, regional manager and director of field operations.

In 1977, he co-founded Cortex, maker of software application development tools and was Vice President of Sales and Marketing. Later, as President, he lead the company through dramatic growth.

In 1993, Mr. Hill founded Global Telephone Corporation, and has been its CEO ever since, providing its day-to-day direction.

Joseph Jones - Director of M.I.S.

Mr. Jones has 11 years of experience in the Information Services field, beginning as Information Services coordinator for Turner House Inc. with responsibilities entailing maintaining internal computer systems and educational software design. He then went to work for Mobil Oil Corporation where he worked as a JGL control analyst and a systems programmer. From there Mr. Jones began his own consulting company Next Vision Consulting, which lead him to do network system design and application development with companies such as Docutrieve Associates, Software Specialist 2000, Middleware Consulting and many others. He also functioned as IS coordinator with National Braille Press, and Technology Resources maintaining computers, implementing new technologies and designing internal systems. Before coming to work at Global Telephone as Director of Information services, Mr. Jones was in charge of Information Services at Caravan for Commuter of Mass Highway Department entailing support for the companies Local Area and Wide Area Network system along with internal system design and application development.

Languages:	Power Builder, Visual Basic, Pascal, C++, Assembly, Fortran, Lisp, JCL, Cobol
Computers:	IBM and Apple/Macintosh
Operating Systems:	DOS, System 7.x, Windows, OS/2, UNIX
SQL Database Engines:	Sybase, ORACLE, XDB
Software:	Worked with a large number Commercial and Shareware software packages.

Resumes, (Cont'd.)

William Henderson - Vice President Sales & Marketing

Mr. Henderson received his initial telecommunications training and experience at Sprint, joining them in 1987. He quickly became one of Sprint's higher producing salespeople. He was promoted through the sales ranks and by 1990 was managing a base of account of over 4 million dollars and a team of 6 network consultants, account consultants, system engineers and customer service people.

In 1991, he was promoted to national accounts. Along with his support team, Mr. Henderson grew his base of account to over 8 million dollars in revenue. Mr. Henderson is knowledgeable of telecommunication services as follows: local, LD, Frame Relay, ATM, X25, International Networks, PBX's, Hardware configurations, Sonet, TCP/IP and has been trained on many concepts in courses and seminars.

In 1994 he joined Global Telephone Corporation as VP of Sales and Marketing. He is responsible for growing GTC's revenue and hiring an outside sales force and support team. Mr. Henderson has been successful in that activity and looks forward to continued success.

ATTACHMENT V

PROOF OF PENALTY PAYMENT - DOCKET # 981888-T1