

LAW OFFICE  
**LAWRENCE L. DAVIS, P.A.**  
POST OFFICE BOX 2424  
FORT LAUDERDALE, FLORIDA 33303

LAWRENCE L. DAVIS, LL.M., C.P.A.  
BOARD CERTIFIED TAX ATTORNEY

TELEPHONE  
(954) 462-7115

June 3, 1999

Blanca Bayo  
Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

Re: Interglobal Telephone Company d/b/a ITC  
IXC Certificate Application

990725-TI

Dear Ms. Bayo:

Enclosed please find the original and six (6) copies of Form PSC/CMU 31 (6/98), along with a check in the amount \$250.00, which is hereby submitted on behalf of Interglobal Telephone Company to the Florida Public Service Commission as our application for authority to provide interexchange telecommunications service within the State of Florida.

The following materials are included with the application:

1. Florida Telecommunications Tariff issued May 21, 1999;
2. Audited financial statements for 1996 and 1997;
3. Letter dated May 21, 1999 from the Chief Executive Officer and Chief Financial Officer affirming that the enclosed financial statements for 1998 are true and correct;
4. Explanation of financial capability as required by Item 22;
5. Resume of Sean Thomas, President, as required by Item 22,3,B; and
6. Resume of Philip A. Thomas, Secretary/Treasurer, as required by Item 22,3,C.

Your help with this application process is appreciated. If you have any questions or need additional information, please do not hesitate to contact me.

Sincerely,

  
Lawrence L. Davis

cc: Sean Thomas  
Philip Thomas  
Nancy Pruitt

Check received with filing and  
forwarded to Fiscal for deposit.  
Fiscal to forward treasury of check  
to RAR with proof of deposit.

Initials of person who forwarded check:



DOCUMENT NUMBER-DATE

06923 JUN-4 99

FPSC-RECORDS/REPORTING

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LAWRENCE L. DAVIS, LL.M., C.P.A.  
BOARD CERTIFIED TAX ATTORNEY

June 3, 1999

DEPOSIT

TELEPHONE  
DATE (54) 462-7115

D146 #B

JUN 04 1999

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Florida Public Service Commission  
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forwarded to [redacted] deposit.  
Fiscal to [redacted] of check  
to RAR [redacted] deposit.

Initials of person who forwarded check:  


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6. Resume of Philip A. Thomas, Secretary/Treasurer, as required by Item 22,3,C.

It is appreciated that your assistance with this application process is appreciated. If you have any questions or need

INTERNATIONAL TELEPHONE CO.  
DBA INTERGLOBAL TELEPHONE CO.  
110 EAST BROWARD BLVD., SUITE #610  
FORT LAUDERDALE, FL 33301  
(954) 525-0240

NATIONSBANK OF FLORIDA, N.A.  
FORT LAUDERDALE, FL 33301  
63-243/670

9453

6/3/99

PAY TO THE  
ORDER OF Florida P.S.C.

\$ \*\*250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

Florida P.S.C.  
2540 Scumard Oak Blvd  
Tallahassee, FL 32399

DOLLARS  
Security features  
included  
Details on back.



MEMO

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

---

Instructions

- A. This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- B. Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

Note: No filing fee is required for a assignment or transfer of an existing certificate to another certificated company.

- E. If you have questions about completing the form, contact:

Florida Public Service Commission  
Division of Communications  
Bureau of Certification and Evaluation  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600

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FORM PSC/CMU 31 (6/98)

Required by Commission Rule Nos. 25.24-470, 25-24.471, and  
25-24.473

DOCUMENT NUMBER-DATE

06923 JUN-4 88

FPSC-RECORDS/REPORTING

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate:

Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.

Approval of assignment of existing certificate:

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

INTERGLOBAL TELEPHONE COMPANY

3. Name under which applicant will do business (fictitious name, etc.):

ITC

4. Official mailing address (including street name & number, post office box, city, state, zip code).

110 E. BROWARD BLVD

SUITE 610

FT. LAUDERDALE, FL 33301

5. Florida address (including street name & number, post office box, city, state, zip code):

110 E. BROWARD BLVD.

SUITE 610

FT. LAUDERDALE, FL 33301

6. Select type of business your company will be conducting (check all that apply):

( ) **Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

( ) **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.

**Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.

( ) **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.

**Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.

**Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- ( ) Individual ( ) Corporation  
(X) Foreign Corporation ( ) Foreign Partnership  
( ) General Partnership ( ) Limited Partnership  
( ) Other \_\_\_\_\_

8. If individual, provide:

Name : \_\_\_\_\_

Title : \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

9. If incorporated in Florida, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State Corporate  
Registration number: \_\_\_\_\_

10. If foreign corporation, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State Corporate  
Registration number: F93000002565

11. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

- (a) The Florida Secretary of State fictitious  
name registration number: G96064000163

12. If a limited liability partnership, provide proof of registration to operate in Florida.

- (a) The Florida Secretary of State registration  
number: \_\_\_\_\_

13. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name : \_\_\_\_\_

Title : \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

14. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: \_\_\_\_\_

15. Provide FEID Number (if applicable): 69-0410306

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?  Yes ( ) No

(b) If not, who will bill for your services?

Name : \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

(c) How is this information provided?

\_\_\_\_\_

\_\_\_\_\_



17. Who will serve as liaison to the Commission with regard to the following?

(a) The application;

Name : LAWRENCE L. DAVIS

Title : ATTORNEY

Address: P.O. BOX 2424

City/State/zip: FT. LAUDERDALE, FL 33303

Telephone No.: 954-462-7115 Fax No.: 954-462-7116

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

Name : PHILIP THOMAS

Title : SECRETARY

Address: 110 E. BROWARD BLVD, SUITE 610

City/State/zip: FT. LAUDERDALE, FL 33301

Telephone No.: 954-525-0240 Fax No.: 954-525-0221

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

(c) Complaints/Inquiries from customers:

Name : PHILIP THOMAS

Title : SECRETARY

Address: 110 E. BROWARD BLVD., SUITE 610

City/State/zip: FT. LAUDERDALE, FL 33301

Telephone No.: 954-~~525~~<sup>525</sup>-0240 Fax No.: 954-525-0221

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

18. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

NONE

(b) has applications pending to be certificated as an interexchange telecommunications company.

NONE

(c) is certificated to operate as an interexchange telecommunications company.

NONE

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

NONE

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

~~NONE~~ MCI/WORLDCOM. CURRENT DISPUTE  
PENDING REGARDING BREACH OF CONTRACT.

19. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NONE

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NONE

20. The applicant will provide the following interexchange carrier services (Check all that apply):

a.  MTS with distance sensitive per minute rates

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

b.  MTS with route specific rates per minute

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

c. \_\_\_ MTS with statewide flat rates per minute (i.e. not distance sensitive)

- \_\_\_ Method of access is FGA
- \_\_\_ Method of access is FGB
- \_\_\_ Method of access is FGD
- \_\_\_ Method of access is 800

d. \_\_\_ MTS for pay telephone service providers

e. \_\_\_ Block-of-time calling plan (Reach Out Florida, Ring America, etc.).

f.  800 service (toll free)

g. \_\_\_ WATS type service (bulk or volume discount)

- \_\_\_ Method of access is via dedicated facilities
- \_\_\_ Method of access is via switched facilities

h. \_\_\_ Private line services (Channel Services)  
(For ex. 1.544 mbs., DS-3, etc.)

i.  Travel service

- \_\_\_ Method of access is 950
- Method of access is 800

j. \_\_\_ 900 service

k. \_\_\_ Operator services

- \_\_\_ Available to presubscribed customers
- \_\_\_ Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- \_\_\_ Available to inmates

l. Services included are:

- \_\_\_ Station assistance
- \_\_\_ Person-to-person assistance
- \_\_\_ Directory assistance
- \_\_\_ Operator verify and interrupt
- \_\_\_ Conference calling

21. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

22. Submit the following:

**A. Financial capability.**

The application must contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements must be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and must include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) must be provided:

1. A written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. A written explanation that the applicant has sufficient financial capability to maintain the requested service.
3. A written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**B. Managerial capability;** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

**C. Technical capability;** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**\*\* APPLICANT ACKNOWLEDGEMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of the gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

S. [Signature]  
Signature

5-25-99  
Date

PRESIDENT  
Title

954-525-0240  
Telephone No.

Address: 110 E. BROWARD BLVD.

954-525-0221  
Fax No.

SUITE 610

FT. LAUDERDALE, FL 33301

**ATTACHMENTS:**

- A - CERTIFICATE TRANSFER OR ASSIGNMENT STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - CURRENT FLORIDA INTRASTATE SERVICES
- E - AFFIDAVIT  
FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES  
GLOSSARY

\*\* APPENDIX B \*\*

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of customer deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- ( ) The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

UTILITY OFFICIAL:

S. Jones  
Signature  
PRESIDENT  
Title

5-25-99  
Date  
954-525-0240  
Telephone No.

Address: 110 E. BROWARD BLVD.  
SUITE 610  
FT. LAUDERDALE FL 33301

954-525-0221  
Fax No.

\*\* APPENDIX C \*\*

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has ( ) or has not (X) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?

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- b) If the services are not currently offered, when were they discontinued?

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UTILITY OFFICIAL:

S. Pina  
Signature

5-25-99  
Date

PRESIDENT  
Title

954-525-0240  
Telephone No.

Address: 110 E. BROWARD BLVD.  
SUITE 610  
FT. LAUDERDALE, FL 33301

954-525-0221  
Fax No.



\*\* APPENDIX D \*\*

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

<u><i>S. Amos</i></u>	<u>5-25-99</u>
Signature	Date
<u>PRESIDENT</u>	<u>954-525-0240</u>
Title	Telephone No.

Address: 110 E. BROWARD BLVD. 954-525-0221  
SUITE 610  
FT. LAUDERDALE, FL 33301  
Fax No.

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Interglobal Telephone Company with principal offices at 110 East Broward Blvd., Suite 610, Ft. Lauderdale, FL 33301. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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ISSUED: May 21, 1999

EFFECTIVE: \_\_\_\_\_

BY: Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original
22	Original

ISSUED: May 21, 1999

EFFECTIVE: \_\_\_\_\_

BY: Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

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**Section 2 - Rules and Regulations** ..... 8

**Section 3 - Description of Service Offered** ..... 17

**Section 4 - Rates** ..... 20

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ISSUED: May 21, 1999

EFFECTIVE: \_\_\_\_\_

BY: Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D - Delete Or Discontinue**
- I - Change Resulting In An Increase to a Customer's Bill**
- M - Moved From Another Tariff Location**
- N - New**
- R - Change Resulting In A Reduction To A Customer's Bill**
- T - Change in Text Or Regulation But No Change In Rate Or Charge**

---

**ISSUED:** May 21, 1999

**EFFECTIVE:** \_\_\_\_\_

**BY:** Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

---

TARIFF FORMAT SHEETS

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4<sup>th</sup> revised Sheet 14 cancels the 3<sup>rd</sup> revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 1.
  - 1.1.
  - 1.1.1.
  - 1.1.1.1.
  - 1.1.1.1.1.
  - 1.1.1.1.1.1.
  - 1.1.1.1.1.1.1.
  - 1.1.1.1.1.1.1.1.
  - 1.1.1.1.1.1.1.1.1.
- D. **Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc..., remains the same, just revised revision labels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

---

ISSUED: May 21, 1999

EFFECTIVE: \_\_\_\_\_

BY: Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

---

**SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

**Access Line** - An arrangement which connects the Customer's telephone to an ITC designated switching center or point of presence.

**Authorization Code** - A pre-defined series of numbers to be dialed by the Customer or Authorized User to enable him/her to access the carrier, to identify the caller and validate the caller's authorization to use the services provided.

**Authorized User** - A person, firm, corporation or any other entity authorized by the Customer to utilize the Carrier's service under the terms and conditions of this tariff. The Customer remains responsible for payment of services.

**Bronze Prepaid Card Service** - A service whereby the Customer or Authorized User dials all of the digits necessary to route a call for a period of connection time not to exceed the amount which has been paid for in advance and not previously used.

**Commission** - Florida Public Service Commission.

**Company or Carrier** - Interglobal Telephone Company unless otherwise clearly indicated by the context.

**Customer** - The person, firm, corporation or any other entity which orders, cancels, amends, or uses service and is responsible for payment of charges and compliance with the Company's tariff.

**Equal Access** - A form of dialed access provided by local exchange companies whereby interexchange calls dialed by the Customer are automatically routed to the Company's network. Presubscribed Customers may also route interexchange calls to the Company's network by dialing an access code supplied by the Company.

**F.A.C.** - Florida Administrative Code. The regulations duly adopted by the Florida Public Service Commission pursuant to Florida Statutes, Chapter 364.

**Initial And Additional Period** - The Initial Period denotes the interval of time allowed at the rate specified for a connection between given service points. The Additional Period denotes the interval of time used for measuring and charging for time in excess of the Initial Period.

**ITC** - Used throughout this tariff to refer to International Telephone Company, a Delaware

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**ISSUED:** May 21, 1999

**EFFECTIVE:** \_\_\_\_\_

**BY:** Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301

---

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

corporation registered in Florida as Interglobal Telephone Company and doing business in Florida as "ITC", with its principal business office at 110 East Broward Boulevard, Suite 610, Fort Lauderdale, Florida 33301.

**Travel Service Call** - A service whereby the Customer or Authorized User dials all of the digits necessary to route and bill a call placed from a location other than his/her residence or normal place of business. Service is accessed via a "1-800" or other access code dialing sequence.

**United States** - The forty-eight states contained within the mainland United States, the District of Columbia, Alaska, Hawaii, Puerto Rico and the U.S. Virgin Islands.

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**ISSUED:** May 21, 1999

**EFFECTIVE:** \_\_\_\_\_

**BY:** Philip Thomas, Secretary  
Interglobal Telephone Company  
110 E. Broward Blvd.  
Suite 610  
Ft. Lauderdale, FL 33301



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**SECTION 2 - RULES AND REGULATIONS**

**2.1 Undertaking of Interglobal Telephone Company**

ITC's services and facilities are furnished for communications originating within the State of Florida under terms of this tariff.

ITC arranges for installation, operation, and maintenance of the communications services provided in this tariff for Customers in accordance with the terms and conditions set forth under this tariff. ITC may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the ITC network.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four (24) hours per day, seven (7) days per week.

The selling of IXC telecommunication service to uncertified IXC resellers is prohibited.

**2.2 Limitations**

2.2.1 Service is offered subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff. The Company may decline applications for service to or from a location where the necessary facilities or equipment are not available. The Company may discontinue furnishing service in accordance with the terms of this tariff.

2.2.2 The Company reserves the right to discontinue service when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of the law.

2.2.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connection.

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**SECTION 2 - RULES AND REGULATIONS**

2.2.4 The Company reserves the right to discontinue service, limit service, or to impose requirements on Customers as required to meet changing regulatory or statutory rules and standards, or when such rules and standards have an adverse material affect on the business or economic feasibility of providing service, as determined by ITC in its reasonable judgment.

2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 Assignment or Transfer

All service provided under this tariff is directly or indirectly controlled by the Company and neither the Customer nor its Authorized Users may transfer or assign the use of service without the express prior written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of service. All terms and conditions contained in this tariff shall apply to all such permitted transferees or assignees, as well as all conditions of service.

2.4 Liabilities of the Company

2.4.1 The liability of the Company for damages of any nature arising from errors, mistakes, omissions, interruptions, or delays of the Company, its agents, servants, or employees, in the course of establishing, furnishing, rearranging, moving, terminating, maintaining, restoring, or changing the service or facilities or equipment shall not exceed an amount equal to the charges applicable under this tariff (calculated on a proportionate basis where appropriate) to the period during which such error, mistake, omission, interruption or delay occurs.

2.4.2 In no event, shall the Company be liable for any incidental, indirect, special, or consequential damages (including lost revenue or profits) of any kind whatsoever regardless of the cause or foreseeability thereof.

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SECTION 2 - RULES AND REGULATIONS

- 2.4.3 When the services or facilities of other common carriers are used separately or in conjunction with the Company's facilities or equipment in establishing connection to points not reached by the Company's facilities or equipment, the Company shall not be liable for any act or omission of such other common carriers or their agents, servants or employees.
- 2.4.4 The Company shall not be liable for any failure of performance hereunder if such failure is due to any cause or causes beyond the reasonable control of the Company. Such causes shall include, without limitations, acts of God, fire, explosion, vandalism, cable cut, storm or other similar occurrence, any law, order, regulation, direction, action or request of the United States government or of any other government or of any civil or military, authority, national emergencies, insurrections, riots, wars, strikes, lockouts or work stoppages or other labor difficulties, supplier failures, shortages, breaches or delays, or preemption of existing service to restore service in compliance with the Commission's Rules and Regulations.
- 2.4.5 The Company shall not be liable for interruptions, delays, errors or defects in transmission, or for any injury whatsoever, caused by the Customer, the Customer's agents, or Authorized Users, or by facilities or equipment provided by the Customer.
- 2.4.6 The Customer shall indemnify, defend and hold harmless the Company (including the costs of reasonable attorney's fee) against:
- (a) Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or servicemark arising out of the material, data, information, or other content transmitted over the Company's facilities or equipment;
  - (b) Claims for patent infringement arising from combining or connecting the Company's facilities or equipment with facilities, equipment, apparatus or systems of the Customer; and

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SECTION 2 - RULES AND REGULATIONS

- (c) All other claims (including, without limitation, claims for damage to any business or property, or injury to, or death of, any person) arising out of any act or omission of the Customer, the Customer's agents or Authorized Users, in connection with any service or facilities or equipment provided by the Company.

2.5 Minimum Period

The minimum period for which services are provided and for which rates and charges are applicable is one (1) month unless otherwise specified in this tariff or by mutually agreed upon contract. When a service is discontinued prior to the expiration of the minimum period, charges are applicable, whether the service is used or not.

2.6 Billing and Payment for Service

2.6.1 Responsibility for Charges

Charges for installations, service connections, moves, rearrangements, and prepaid services, where applicable, are payable upon demand to the Company or its authorized agent. Billing thereafter will include recurring charges and actual usage as defined in this tariff.

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company.

2.6.2 Payment for Service

All charges due by the Customer are payable to the Company or any agent duly authorized to receive such payments. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such changes are appropriate.

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SECTION 2 - RULES AND REGULATIONS

2.6.3 Private Line Services

Dedicated access circuits may be provided and billed to by the local exchange company (LEC). Dedicated access channels may be purchased from carriers other than the LEC only in accordance with FPSC rules or if the special access channel is jurisdictionally interstate. Charges for the dedicated access channel are determined by the access provider.

2.7 Deposits

The Company reserves the right to examine the credit record of the Customer. If the Customer's financial condition is unknown or unacceptable to the Company, the Customer may be required to provide the Company with a security deposit which the Company may apply against overdue charges. The amount of the security deposit shall not exceed two month's estimated usage, may vary with the Customer's credit history and projected usage, and be collected and maintained in accordance with Commission rules. The fact that a security deposit has been made in no way relieves the Customer from the prompt payment of bills upon presentation.

2.8 Advance Payments

For Customers whom the Company determines an advance payment is necessary, ITC reserves the right to collect an amount not to exceed one month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month, if necessary.

2.9 Taxes and Fees

The Company reserves the right to bill any and all applicable taxes and fees in addition to normal rates and charges for services provided to the customer. Taxes and fees include, but are not limited to: Federal Excise Tax, State Sales Tax, Municipal Tax, and Gross Receipts Tax. Such taxes and fees are in addition to rates as quoted in this tariff and will be itemized separately on Customer invoices.

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SECTION 2 - RULES AND REGULATIONS

2.10 Terminal Equipment

The Company's facilities and service may be used with, or terminated in, terminal equipment or communications systems such as a PBX, key system, single line telephone, or pay telephone. Such terminal equipment shall be furnished and maintained at the expense of the Customer. The Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of ITC's service. When such terminal equipment is used, the equipment shall comply with the generally accepted minimum protective criteria standards of the telecommunications industry.

2.11 Interconnection

2.11.1 Service furnished by the Company may be interconnected with services or facilities of other authorized communications common carriers and with private systems, subject to technical limitations established by the Company. Service furnished by the Company is not part of a joint undertaking with such other common carriers or systems. The Company does not undertake to provide any special facilities, equipment, or services to enable the Customer to interconnect the facilities or the equipment of the Company with services or facilities of other common carriers or with private systems.

2.11.2 Interconnection with the services or facilities of other common carriers shall be under the applicable terms and conditions of this tariff and the other common carrier's tariffs.

2.12 Inspection, Testing and Adjustment

The Company may, upon reasonable notice, make such tests and inspections as may be necessary to determine whether the terms and conditions of this tariff are being complied with in the installation, operation or maintenance of the Customer's or the Company's facilities or equipment. The Company may interrupt service at any time, without penalty or liability, due to the departure from or reasonable suspicion of the departure from any of these terms and conditions.

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SECTION 2 - RULES AND REGULATIONS

2.13 Credit Allowances for Interruption of Service

2.13.1 Credit allowances against fixed or periodic fees (fees not based on actual usage) for interruptions of service which are not due to the Company's inspection or testing, to the negligence of the Customer, or to the failure of channels, equipment and/or communications systems provided by the Customer, are subject to the general liability provisions set forth in this tariff.

2.13.2 It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer. No refund or credit will be made for the time that the Company stands ready to repair the service and the Customer does not provide access to the Company for such restoration work.

2.13.3 For purposes of credit computation every month shall be considered to have 30 days. No credit shall allowed for an interruption of a continuous duration of less than twenty four (24) hours after the Customer notifies the Company.

2.13.4 The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula:

$$\text{Credit} = A/30 \times B$$

A = outage time in days

B = total monthly charge for affected service

2.14 Cancellation by the Customer

The Customer may have service discontinued upon written notice to the Company. The Company shall hold the Customer responsible for payment of all bills for service furnished until the cancellation date specified by the Customer or until the date that the written cancellation notice is received, whichever is later.

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SECTION 2 - RULES AND REGULATIONS

2.15 Refusal or Discontinuance by the Company

Service continues to be provided until canceled by the Customer, in writing, or until discontinued by the Company as set forth below. The Company may render bills subsequent to the termination of service for charges incurred before termination.

2.15.1 For Nonpayment: The Company, by written notice to the Customer and in accordance with applicable law, may discontinue service or cancel an application for service without incurring any liability when there is an unpaid balance for regulated service that is more than five (5) days overdue.

2.15.2 Violation of Law or Regulations: For any violation of law or regulations, or of any of the provisions governing the furnishing of service under this tariff.

2.15.3 The Company has given the Customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

2.15.4 For the Company to comply with any order or request of any governmental authority having jurisdiction: The Customer shall be subject to discontinuance of service, without notice, for the Company to comply with any order or request of any governmental authority having jurisdiction.

2.15.5 For unauthorized or unlawful use of Travel Service numbers and Authorization Codes: Travel Service numbers and Authorization Codes are issued only by the Company to the Customer and may not be sold or otherwise distributed without the written consent of the Company. Any authorized or unlawful use of such numbers or codes shall result in the immediate termination of service without notice.

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SECTION 2 - RULES AND REGULATIONS

2.16 Use of Recording Devices

Customers and Authorized Users who use recording devices do so at their own risk. A Customer or Authorized User may only use a recording device if the Customer or Authorized User complies with the requirements of this section and only if the Customer or Authorized User is able to connect or disconnect the recording device, or turn the recording device on or off, at will.

2.16.1 A Customer or Authorized User may record a conversation if the Customer or Authorized User obtains written or verbal consent to the recording of all parties to the conversation prior to or at the beginning of the conversation.

2.16.2 A distinctive recorder tone must be repeated at intervals of approximately fifteen (15) seconds to alert all parties to the conversation that a recording device is being used.

2.16.3 The requirements of 2.16.1 and 2.16.2 are waived for Broadcast licensees who use a recording device to record a conversation for broadcast if all parties to the conversation are aware that the conversation will be broadcast.

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SECTION 3 - DESCRIPTION OF SERVICE OFFERED

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End For Phone Calls

Billing for calls placed over the ITC network is based in part on duration of the call as follows, unless otherwise specified in this tariff. Call timing begins when the called party answers the call (i.e., when two (2) way communications are established). Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. Chargeable time for calls ends when one of the parties disconnects from the call. There are no billing charges applied for incomplete calls.

3.1.2 Billing Increments

For billing purposes, minimum call duration periods vary by service and are specified by product or option in subsequent sections of this tariff. For billing purposes, usage after the initial period varies by service and is specified by product or option in subsequent sections of this tariff.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

The Company will not bill for unanswered calls. When a customer indicates that he/she was billed for an incomplete call, ITC will reasonably issue credit for the call.

3.2 Calculation of Distance

[Reserved for future use]

3.3 Minimum Call Completion Rate

A Customer can expect a call completion rate (number of calls completed / number of calls dialed) of not less than 90% during peak use period for all FG D services ("1+" dialing).

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SECTION 3 - DESCRIPTION OF SERVICE OFFERED

3.4 Outbound Long Distance Service

ITC's Outbound Long Distance Service is a "1+" direct dial service available for Customer use 24 hours per day, seven days per week. Service is accessed through presubscribed, dedicated business or standard business or residential switched access lines. The Customer is responsible for obtaining suitable access from the Customer's local exchange carrier. All costs incurred in the installation and use of local access lines is the responsibility of the Customer. ITC's outbound long distance service is a single per minute rate. For billing purposes, call timing is rounded up to the next full minute increment after a minimum initial period of one (1) minute. No volume discounts apply. No monthly recurring charges or minimum monthly billing requirements apply.

3.5 Inbound Toll-Free Number Service

ITC's Inbound Toll-Free Number Service is an 800/888/877 number service available for residential or business Customers. The service is available to presubscribed, dedicated business or standard business or residential switched access lines twenty-four (24) hours per day, seven days per week. Calls may originate from any valid exchange and terminate to the Customer's location at no charge to the calling party. The service provides inbound 800/888/877 calling at a single per minute rate. For billing purposes, call timing is rounded up to the next full minute increment after a minimum initial period of one (1) minute. No volume discounts apply. No monthly recurring charges or minimum monthly billing requirements apply.

3.6 Travel Service

ITC's Travel Service is offered 24 hours per day, seven days per week to all valid terminating locations. Access to ITC's Travel Service is via a toll-free number. The Customer must input a valid Authorization Code in addition to the destination number with area code. For billing purposes, call timing is rounded up to the next full minute increment after a minimum initial period of one (1) minute. No volume discounts apply. No monthly recurring charges or minimum monthly billing requirements apply. There is a per call surcharge.

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**SECTION 3 - DESCRIPTION OF SERVICE OFFERED**

**3.7 Interglobal Bronze Prepaid Card Service**

ITC's Bronze Prepaid Card Service allows Customers to prepay for increments of connection time which may be used 24 hours per day, seven days per week to all valid terminating locations. Access to ITC's Service is via a toll-free number. The Customer must input a valid Authorization Code in addition to the destination number with area code. An Authorization Code associated with a specific allotment of time is printed on a card and/or packaging which is available to the public for purchase at various retail outlets. For billing purposes, call timing is rounded up to the next full minute after a minimum initial period of one minute. There is a per call surcharge. No volume discounts apply. Cards are transferable and ITC assumes no responsibility for the use of lost, stolen or otherwise improperly transferred cards. Cards expire one (1) year from the date of first use, or if recharged, one year from the date of the last recharge. Minimum period of usage, as described in subparagraph 2.5 shall not apply to Interglobal Bronze Prepaid Card Service.

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**SECTION 4 - RATES**

**4.1 Determining Applicable Rate in Effect**

Rates apply uniformly without regard to the time of day, week or month, or holiday periods.

**4.2 Late Payment Fees**

The Company reserves the right to assess a late payment fee of 1.5% per month on any past due balance.

**4.3 Return Check Charge**

The Company reserves the right to assess a return check charge of \$20.00 or 5% of the amount of the check, whichever is greater, whenever a check or draft presented for payment is not accepted by the institution upon which it is written.

**4.4 Restoration of Service**

If service has been discontinued for nonpayment or as otherwise provided herein and the Customer wishes it continued, service shall, at the Company's discretion, be restored upon payment of a \$25.00 reconnection fee when all past due amounts are paid or the event giving rise to the discontinuance (if other than nonpayment) is corrected.

**4.5 Outbound Long Distance Service**

The usage charge is \$0.0775 per minute.  
Usage is billed in full minute increments.

**4.6 Inbound Toll-Free Number Service**

The usage charge is \$0.10 per minute.  
Usage is billed in full minute increments.

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4.7 Travel Service

The usage charge is \$0.175 per minute.  
There is a per call surcharge of \$0.25.  
Usage is billed in full minute increments.

4.8 Interglobal Bronze Prepaid Card Service

The usage charge is \$0.20 per minute.  
There is a per call surcharge of \$0.50.  
Usage is billed in full minute increments.

4.9 Special Promotions

From time to time the Company shall, at its option, promote subscription or stimulate network usage by offering to waive some or all of the nonrecurring or recurring charges for the Customer (if eligible) of target services for a limited duration. Such promotions shall be made available to all similarly situated Customers in the target market area. These promotions will be approved by the FPSC with specific starting and ending dates.

4.10 Special Rates For The Handicapped

4.10.1 Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users, which is communicated using a telecommunications device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDD's for communications with hearing or speech impaired persons, shall be evening rates rates for daytime calls and night rates for evening and night calls.

4.10.2 Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that when either the calling or the called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60

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percent off of the other wise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as surcharges or recurring monthly fees.

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May 21, 1999

Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

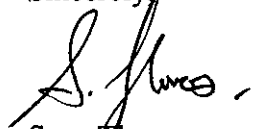
Re: Interglobal Telephone Company  
Application for Intrastate IXC Certification

Dear Commissioners:

Regarding Item 22.A., Financial Capability, we are submitting our audited financial statements for the years 1996 and 1997, as requested. However, our financial statements for 1998 are not complete. Therefore we have supplemented the *audited* financial statement with our *unaudited* financial statement for the full year 1998.

We hereby affirm that the 1998 financial statement submitted herein is true and correct.

Sincerely,



Sean Thomas  
President  
(Chief Executive Officer)



Philip Thomas  
Secretary/Treasurer  
(Chief Financial Officer)



**International Telephone Company, Inc.**  
**Balance Sheet**  
As of December 31, 1998

Dec 31, '98

**ASSETS**

**Current Assets**

**Checking/Savings**

1020 · Cash - NB Checking	(38,893.23)
1030 · Cash - First Union	5,599.66
1045 · Cash - Nations Bank	18,725.35
1050 · Cash - NB Investment	1,017.06
1051 · Cash - NB CD	7,000.00
1053 · Cash - ML Pledge AC	220,808.53
1056 · Cash - Dresdner Bank	11,401.68
1080 · Cash - NB Sweep	280,167.09

**Total Checking/Savings** 505,826.14

**Accounts Receivable**

1100 · Accounts Receivable-Switch	
1101 · Allowance For Doubtful Accts	(35,000.00)
1100 · Accounts Receivable-Switch - Other	955,613.93

**Total 1100 · Accounts Receivable-Switch** 920,613.93

**Total Accounts Receivable** 920,613.93

**Other Current Assets**

1110 · Other Assets	9,205.72
1235 · Accts Rec - Other	29,701.93
1236 · Acct Rec - CSI	155,200.56
1240 · Loan Receivable	5,970.10
1241 · Loan Receivable-ITC Europe	3,000.00
1242 · Loan Receivable - CT	(49.48)

**Total Other Current Assets** 203,028.83

**Total Current Assets** 1,629,468.90

**Fixed Assets**

1710 · Furniture & Fixtures	9,080.35
1750 · Equipment	138,118.79
1751 · Equipment Installation	3,200.00
1850 · Leasehold Improvements	396.41
1861 · Capital Lease - Equip #2	634,594.44
1890 · Accum Depreciation	
1892 · Accum Depr - Eq Lease #2	(157,500.00)
1890 · Accum Depreciation - Other	(62,681.77)

**Total 1890 · Accum Depreciation** (220,181.77)

**Total Fixed Assets** 565,208.22

**Other Assets**

1530 · Security Deposits	180,219.58
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**Total Other Assets** 180,219.58

**TOTAL ASSETS** 2,374,896.70

**International Telephone Company, Inc.**

**Balance Sheet**

As of December 31, 1998

Dec 31, '98

<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2010 · Accts Payable	
2013 · A/P - Cable & Wireless	71,070.19
2014 · A/P - WorldCom	1,113,561.00
2015 · A/P - Sprint	401,000.12
2016 · A/P - AIT	194,084.94
2017 · A/P - Trescom/Primus	82,161.32
2018 · A/P - Teleglobe	179,054.90
2021 · A/P - Intermedia Communications	(11,451.83)
2023 · A/P - T-One/Star	56,534.39
2024 · A/P - Facilicom	163,431.02
2025 · A/P - AIT MICL	101,300.01
2028 · A/P - Texcom	14,351.45
2029 · A/P - TotalTel	266,267.93
2010 · Accts Payable - Other	113,557.88
<b>Total 2010 · Accts Payable</b>	<b>2,744,923.32</b>
<b>Total Accounts Payable</b>	<b>2,744,923.32</b>
<b>Other Current Liabilities</b>	
2020 · Commissions Pybl	152,976.16
2026 · Deferred Taxes	5,542.89
2030 · Capital Lease- Current	228,477.29
2050 · Acq Deposit-Due To Stkhs	4,077.46
2140 · Loan Pybl - ML Credit Line	157.19
<b>Total Other Current Liabilities</b>	<b>391,230.99</b>
<b>Total Current Liabilities</b>	<b>3,136,154.31</b>
<b>Long Term Liabilities</b>	
2600 · Capital Lease-Long Term	60,874.73
<b>Total Long Term Liabilities</b>	<b>60,874.73</b>
<b>Total Liabilities</b>	<b>3,197,029.04</b>
<b>Equity</b>	
3010 · Common Stock	12.00
3300 · Add'l Paid In Capital	988.00
3900 · Retained Earnings	(855,994.77)
Net Income	32,862.43
<b>Total Equity</b>	<b>(822,132.34)</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>2,374,896.70</b>

**International Telephone Company, Inc.**

**Profit and Loss**

January through December 1998

	Jan - Dec '98
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4010 · Sales	9,322,987.00
<b>Total Income</b>	<u>9,322,987.00</u>
<b>Cost of Goods Sold</b>	
5010 · Cost of Sales	5,748.24
5020 · Shipping & Mailing	18,070.84
6320 · Commissions	1,076,824.93
6830 · Telephone	6,813,384.85
<b>Total COGS</b>	<u>7,914,028.86</u>
<b>Gross Profit</b>	1,408,958.14
<b>Expense</b>	
6010 · Advertising	59,853.42
6050 · Auto Expense	23,483.44
6200 · Bank Charges	71,569.61
6250 · Bad Debt Expense	32,096.52
6280 · Books & Publications	874.07
6290 · Consulting Services	38,785.00
6300 · Contract Labor	14,775.21
6330 · Depreciation	114,000.00
6350 · Dues & Subscriptions	2,749.47
6370 · Equipment Rental	19,777.12
6450 · Insurance	28,306.73
6500 · Legal & Accounting Fees	81,581.97
6530 · Licenses & Fees	7,180.33
6560 · Outside Services	6,516.77
6570 · Miscellaneous	-11.06
6580 · Relocation Expense	8,000.00
6610 · Office Expense	10,370.98
6640 · Office Supplies	36,796.38
6650 · Promotion & Entertainment	5,752.04
6680 · Postage	23,864.09
6700 · Rent	69,172.29
6730 · Repairs & Maintenance	2,556.97
6749 · Salaries & Wages- Leasing	0.00
6750 · Salaries & Wages	202,059.08
6751 · Salary & Wages-Officer	432,230.69
6752 · Payroll Taxes	
6502 · SUIFL	480.89
6753 · FICA	9,608.99
6754 · FUTA	503.66
6756 · Medicare	6,294.14
6757 · SUICT	3,465.38
<b>Total 6752 · Payroll Taxes</b>	<u>20,353.06</u>
6790 · Taxes-Other	6,210.97
6831 · Telephone-G&A	168,432.40
6870 · Travel Expenses	43,561.35
6900 · Utilities	514.03
<b>Total Expense</b>	<u>1,531,412.93</u>
<b>Net Ordinary Income</b>	-122,454.79
<b>Other Income/Expense</b>	
<b>Other Income</b>	
4050 · Other Income	161,266.62
4090 · Interest Income	35,778.60
<b>Total Other Income</b>	<u>197,045.22</u>

**International Telephone Company, Inc.**

**Profit and Loss**

**January through December 1998**

	<u>Jan - Dec '98</u>
<b>Other Expense</b>	
9100 · Interest Expense	41,728.00
<b>Total Other Expense</b>	<u>41,728.00</u>
· <b>Net Other Income</b>	<u>155,317.22</u>
<b>Net Income</b>	<u><u>32,862.43</u></u>

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
International Telephone Company  
Meriden, Connecticut

We have audited the accompanying balance sheets of International Telephone Company (ITC) as of December 31, 1996 and October 31, 1997 and the related statements of operations, changes in shareholders' equity (capital deficiency) and cash flows for the years ended December 31, 1995 and December 31, 1996 and the ten months ended October 31, 1997. These financial statements are the responsibility of ITC's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements enumerated above present fairly, in all material respects, the financial position of International Telephone Company, at December 31, 1996 and October 31, 1997 and the results of its operations and its cash flows for the years ended December 31, 1995 and December 31, 1996 and the ten months ended October 31, 1997, in accordance with generally accepted accounting principles.

As discussed in Note G[2], one of ITC's carriers has initiated litigation against ITC for collection of approximately \$1.1 million.

RICHARD A. EISNER & COMPANY, LLP  
New York, New York  
December 12, 1997

**INTERNATIONAL TELEPHONE COMPANY**  
**BALANCE SHEETS**

	December 31, 1996	October 31, 1997	June 30, 1998 <small>(unaudited)</small>
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents (Notes B[1] and D) .....	\$ 218,000	\$ 848,000	\$ 603,000
Accounts receivable (net of allowance for doubtful accounts of \$25,000, \$57,000 and \$35,000) .....	1,250,000	1,045,000	1,322,000
Due from CSI (Note K) .....	—	—	227,000
Other current assets .....	15,000	57,000	111,000
Total current assets .....	1,483,000	1,950,000	2,263,000
Furniture and equipment (net of accumulated depreciation of \$130,000, \$87,000, and \$163,000) (Notes B[4] and C) .....	343,000	640,000	607,000
Security deposits .....	130,000	130,000	130,000
	<b>\$ 1,956,000</b>	<b>\$ 2,720,000</b>	<b>\$ 3,000,000</b>
<b>LIABILITIES</b>			
Current liabilities:			
Loan payable (Note D) .....	\$ 66,000	\$ 3,000	\$ —
Accounts payable (Note G) .....	1,224,000	2,463,000	3,087,000
Accrued expenses .....	142,000	67,000	27,000
Accrued commissions .....	165,000	145,000	154,000
Customer advances .....	170,000	150,000	175,000
Due to shareholders .....	—	100,000	22,000
Deferred taxes .....	6,000	—	—
Equipment lease obligations—current portion (Note E) .....	93,000	281,000	238,000
Total current liabilities .....	1,866,000	3,209,000	3,703,000
Equipment lease obligations, less current portion (Note E) .....	21,000	292,000	160,000
	1,887,000	3,501,000	3,863,000
Commitments and contingencies (Note G)			
<b>SHAREHOLDERS' EQUITY (CAPITAL DEFICIENCY)</b>			
Common stock—\$.01 par value, 1,200 shares authorized, 1,200 shares issued and outstanding .....	—	—	—
Additional paid-in capital .....	1,000	1,000	1,000
Accumulated deficit .....	68,000	(782,000)	(864,000)
Total shareholders' equity (capital deficiency) .....	69,000	(781,000)	(863,000)
	<b>\$ 1,956,000</b>	<b>\$ 2,720,000</b>	<b>\$ 3,000,000</b>

See notes to financial statements

**INTERNATIONAL TELEPHONE COMPANY**  
**STATEMENTS OF OPERATIONS**

	Year Ended	Year Ended	Ten Months	Six Months Ended		Eight
	December 31, 1995	December 31, 1996	Ended October 31, 1997	June 30, 1997	June 30, 1998	Months Ended June 30, 1998
				(unaudited)		(unaudited)
Operating revenue:						
Telecommunication services (Notes B[2] and H) .....	\$8,197,000	\$ 7,603,000	\$ 8,054,000	\$4,706,000	\$4,919,000	\$6,872,000
Operating expenses:						
Cost of telecommunica- tion services (Note B[3]) .....	5,407,000	5,070,000	6,790,000	3,891,000	3,738,000	5,259,000
Selling expenses (Note B[3]) .....	1,220,000	1,099,000	715,000	434,000	454,000	614,000
General and administra- tive expenses .....	870,000	1,022,000	1,205,000	716,000	691,000	981,000
Officers salaries .....	332,000	493,000	256,000	78,000	69,000	94,000
	<u>7,829,000</u>	<u>7,684,000</u>	<u>8,966,000</u>	<u>5,119,000</u>	<u>4,952,000</u>	<u>6,948,000</u>
Income (loss) from opera- tions before other income (expense) .....	368,000	(81,000)	(912,000)	(413,000)	(33,000)	(76,000)
Other income (expense):						
Miscellaneous .....	—	101,000	—	—	—	—
Consulting fee .....	—	—	113,000	—	—	—
Loss on sale of equip- ment .....	—	—	(22,000)	(22,000)	—	—
Interest income .....	8,000	12,000	28,000	12,000	23,000	31,000
Interest expense .....	(11,000)	(21,000)	(57,000)	(29,000)	(25,000)	(37,000)
Income (loss) before income tax provision .....	365,000	11,000	(850,000)	(452,000)	(35,000)	(82,000)
Income tax provision (Note F) .....	21,000	4,000	—	—	—	—
Net income (loss) .....	<u>\$ 344,000</u>	<u>\$ 7,000</u>	<u>\$ (850,000)</u>	<u>\$ (452,000)</u>	<u>\$ (35,000)</u>	<u>\$ (82,000)</u>

See notes to financial statements

**INTERNATIONAL TELEPHONE COMPANY**  
**STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CAPITAL DEFICIENCY)**

	Common Stock 1,200 Shares Authorized		Additional Paid-in Capital	Retained Earnings (Accumulated Deficit)	Shareholders' Equity (Capital Deficiency)
	Number of Shares Issued	Amount			
Balance—January 1, 1995 .....	1,200	\$ —	\$1,000	\$(283,000)	\$(282,000)
Net income for the year ended December 31, 1995 .....	—	—	—	344,000	344,000
Balance—December 31, 1995 .....	1,200	—	1,000	61,000	62,000
Net income for the year ended December 31, 1996 .....	—	—	—	7,000	7,000
Balance—December 31, 1996 .....	1,200	—	1,000	68,000	69,000
Net loss for the ten months ended October 31, 1997 .....	—	—	—	(850,000)	(850,000)
Balance—October 31, 1997 .....	1,200	—	1,000	(782,000)	(781,000)
Net loss for the eight months ended June 30, 1998 (unaudited) .....	—	—	—	(82,000)	(82,000)
Balance—June 30, 1998 (unaudited) .....	1,200	\$ —	\$1,000	\$(864,000)	\$(863,000)

See notes to financial statements



**INTERNATIONAL TELEPHONE COMPANY**  
**STATEMENTS OF CASH FLOWS**

	Year Ended December 31,		Ten Months Ended October 31,	Six Months Ended		Eight Months Ended June 30,
	1995	1996	1997	June 30, 1997	June 30, 1998	June 30, 1998
				(unaudited)		(unaudited)
<b>Cash flows from operating activities:</b>						
Net income (loss) .....	\$ 344,000	\$ 7,000	\$ (850,000)	\$ (452,000)	\$ (35,000)	\$ (82,000)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:						
Depreciation .....	53,000	69,000	73,000	44,000	59,000	79,000
Provision for doubtful accounts .....	195,000	43,000	25,000	25,000	—	10,000
Loss on sale of equipment .....	—	—	22,000	22,000	—	—
Deferred taxes .....	4,000	2,000	(6,000)	—	—	—
Changes in:						
Accounts receivable .....	(1,206,000)	(33,000)	180,000	63,000	(56,000)	(287,000)
Other assets .....	13,000	1,000	(42,000)	(29,000)	10,000	(54,000)
Security deposits .....	(107,000)	—	—	—	—	—
Customer advance payments .....	129,000	38,000	(20,000)	(20,000)	—	25,000
Commissions payable .....	140,000	(24,000)	(20,000)	(15,000)	(24,000)	9,000
Accrued expenses .....	50,000	91,000	(74,000)	(140,000)	19,000	(47,000)
Accounts payable .....	901,000	108,000	1,239,000	792,000	461,000	631,000
Income taxes payable .....	17,000	(16,000)	(1,000)	—	—	—
Due to/from CSI .....	—	—	—	(3,000)	(487,000)	(227,000)
Due to Shareholders .....	—	—	100,000	118,000	(59,000)	(78,000)
Net cash provided by (used in) operating activities .....	533,000	286,000	626,000	405,000	(112,000)	(21,000)
<b>Cash flows from investing activities:</b>						
Purchases of furniture and equipment .....	(152,000)	(29,000)	(17,000)	(15,000)	(37,000)	(46,000)
Proceeds from sale of equipment .....	—	—	259,000	259,000	—	—
Net cash provided by (used in) investing activities .....	(152,000)	(29,000)	242,000	244,000	(37,000)	(46,000)
<b>Cash flows from financing activities:</b>						
Proceeds from (repayments of) loan payable .....	—	66,000	(63,000)	155,000	(3,000)	(3,000)
Payments under capital leases .....	(41,000)	(112,000)	(175,000)	(88,000)	(150,000)	(175,000)
Repayment of loan from shareholder .....	(180,000)	—	—	—	—	—
Repayment of note payable .....	(70,000)	(140,000)	—	—	—	—
Net cash provided by (used in) financing activities .....	(291,000)	(186,000)	(238,000)	67,000	(153,000)	(178,000)
Net increase (decrease) in cash and cash equivalents .....	90,000	71,000	630,000	716,000	(302,000)	(245,000)
Cash and cash equivalents—beginning of period .....	57,000	147,000	218,000	218,000	905,000	848,000
Cash and cash equivalents—end of period .....	\$ 147,000	\$ 218,000	\$ 848,000	\$ 934,000	\$ 603,000	\$ 603,000
<b>Supplemental disclosure of cash flow information:</b>						
Cash paid during the period for:						
Interest .....	\$ 11,000	\$ 21,000	\$ 57,000	\$ 29,000	\$ 25,000	\$ 37,000
Income taxes .....	—	26,000	—	—	—	—
<b>Supplemental disclosure of noncash financing activities:</b>						
Equipment acquired under capital lease obligations (Note E) .....	267,000	—	634,000	634,000	—	—
Note payable issued as full settlement of telecommunication costs previously incurred .....	246,000	—	—	—	—	—

See notes to financial statements

## INTERNATIONAL TELEPHONE COMPANY

### NOTES TO FINANCIAL STATEMENTS

(Unaudited with respect to data as of June 30, 1998 and for the periods ended June 30, 1997 and June 30, 1998)

#### NOTE A—ORGANIZATION AND BUSINESS

International Telephone Company ( "ITC" ) was organized in the State of Delaware on March 3, 1993. ITC operates an international telecommunications system offering long distance telephone service to corporations and individuals located outside the United States.

ITC incurred a loss of \$850,000 during the ten months ended October 31, 1997, including a \$1.1 million claim against ITC by a carrier for usage charges that ITC is disputing (see Note G[2]). ITC intends to vigorously defend such claim and is attempting to settle with the carrier. If ITC is not successful in its defense or in reaching a settlement, ITC believes that by reducing its administrative expenses, including officers' compensation, the cash flow from operations will be sufficient for ITC to pay such claim and to operate as a going concern. In addition, ITC believes that it will be able to obtain financing, if necessary.

#### NOTE B—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*(1) Cash equivalents:*

ITC considers money-market funds to be cash equivalents.

*(2) Revenue recognition:*

Telecommunication revenue is recognized at the time services are provided.

*(3) Cost of telecommunication revenue and selling expenses:*

Cost of telecommunication services are recorded as incurred and consist principally of charges from carriers for long distance services. Selling expenses includes commissions to agents, which are recorded net of chargebacks for amounts deemed uncollectible in the period the related services were provided.

*(4) Depreciable assets:*

Depreciable assets, consisting principally of telecommunication related equipment such as switches and computer equipment, are stated at cost. Equipment acquired under capital leases is stated at the present value of the future minimum lease payments.

Depreciation is provided for using the straight-line method over the estimated useful lives of the assets which range from five to seven years. Equipment under capital leases is depreciated over the estimated useful life of the equipment, which is generally longer than the terms of the leases since the leases generally contain bargain purchase options which ITC intends to exercise.

*(5) Use of estimates in the preparation of financial statements:*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**INTERNATIONAL TELEPHONE COMPANY**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Unaudited with respect to data as of June 30, 1998 and for the periods ended  
June 30, 1997 and June 30, 1998)

*(6) Deferred income taxes:*

ITC provides for income taxes using the asset and liability method under which deferred income taxes are recognized for the estimated future tax consequences attributable to net operating loss carryforwards and temporary differences between the basis of assets and liabilities for financial and tax reporting purposes. Such differences relate primarily to depreciation and equipment acquired under capital leases.

*(7) Interim Financial Statements:*

In the opinion of management, the unaudited balance sheet as of June 30, 1998, and the unaudited statements of operations, changes in shareholders' equity (capital deficiency) and cash flows for the six-month periods ended June 30, 1997 and June 30, 1998, and for the eight-month period ended June 30, 1998 reflect all adjustments (which include only normal recurring adjustments) necessary to present fairly the information set forth therein. The results of operations for interim periods are not necessarily indicative of results for the full year.

**NOTE C—FURNITURE AND EQUIPMENT**

Furniture and equipment consists of the following:

	December 31, 1996	October 31, 1997	June 30, 1998
Telecommunications equipment.....	\$398,000	\$634,000	\$634,000
Furniture and fixtures .....	6,000	6,000	8,000
Office equipment .....	69,000	87,000	128,000
	473,000	727,000	770,000
Less accumulated depreciation and amortization.....	130,000	87,000	163,000
	<u>\$343,000</u>	<u>\$640,000</u>	<u>\$607,000</u>

**NOTE D—LOAN PAYABLE**

ITC has a \$250,000 line of credit, which expires on September 30, 1998, with a financial institution. At October 31, 1997 the balance due under this line of credit was \$3,000, which is collateralized by the assets of ITC, including cash on deposit with such institution. At June 30, 1998 this balance was paid. Amounts due under the line of credit bear interest at prime plus 1.5%.

**NOTE E—CAPITAL LEASE OBLIGATIONS**

ITC leases equipment under agreements with original terms of thirty-six months, which are accounted for as capital leases. During the ten months ended October 31, 1997, ITC acquired telecommunications equipment with a cost of \$634,000 under a capital lease. Simultaneously, ITC exchanged telecommunications equipment with a book value of \$281,000 and received proceeds of \$259,000, resulting in a loss on the exchange of \$22,000. The net book value of equipment held under capital lease was \$196,000, \$609,000 and \$522,000, respectively, at December 31, 1996, October 31, 1997 and June 30, 1998.

Future annual lease payments at October 31, 1997 are as follows:

1998 .....	\$288,000
1999 .....	247,000
2000 .....	111,000
	646,000
Less amounts representing interest .....	73,000
Present value of future lease payments at October 31, 1997 .....	573,000
Less amounts due within one year.....	281,000
Amounts due after one year .....	<u>\$292,000</u>

**INTERNATIONAL TELEPHONE COMPANY**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Unaudited with respect to data as of June 30, 1998 and for the periods ended  
June 30, 1997 and June 30, 1998)

**NOTE F—INCOME TAXES**

The provision for federal and state income taxes is comprised of the following:

	Year ended December 31,	
	1995	1996
Current:		
Federal .....	\$11,000	\$1,000
State .....	6,000	—
	<u>17,000</u>	<u>1,000</u>
Deferred:		
Federal .....	3,000	2,000
State .....	1,000	1,000
	<u>4,000</u>	<u>3,000</u>
	<u>\$21,000</u>	<u>\$4,000</u>

At October 31, 1997 and June 30, 1998, ITC has a net operating loss carryforward of approximately \$1,000,000 and \$1,100,000, respectively, resulting principally from its loss for income tax purposes for the ten months ended October 31, 1997. As a result, ITC has a deferred tax asset of approximately \$400,000 at October 31, 1997 and June 30, 1998. ITC has provided a valuation allowance, which increased by approximately \$300,000 and during the ten months ended October 31, 1997, against the entire deferred tax asset. Accordingly, there is no provision for or benefit from federal and state income taxes for the ten months ended October 31, 1997 and the six and eight-month periods ended June 30, 1998.

The deferred tax liability of approximately \$100,000 at October 31, 1997 and June 30, 1998, respectively, represents the anticipated future tax consequences attributable to temporary differences between the basis of assets and liabilities for financial and tax reporting purposes. Such differences relate to depreciation and the acquisition of equipment under a capital lease.

The difference between the tax provision (benefit) and the amount that would be computed by applying the statutory federal income tax rate to income before taxes is attributable to the following:

	Year Ended December 31, 1995	Year Ended December 31, 1996	Ten Months Ended October 31, 1997	Six Months Ended		Eight Months Ended June 30, 1998
				June 30, 1997	June 30, 1998	
Federal income tax provision (benefit)						
at statutory rate .....	\$ 124,000	\$ 3,000	\$(289,000)	\$(154,000)	\$(12,000)	\$(28,000)
Provision (benefit) for state income						
taxes—net of U.S. federal taxes .....	4,000	1,000	(34,000)	(18,000)	(2,000)	(3,000)
Valuation allowance .....	(107,000)	—	323,000	172,000	14,000	31,000
	<u>\$ 21,000</u>	<u>\$ 4,000</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

**INTERNATIONAL TELEPHONE COMPANY**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Unaudited with respect to data as of June 30, 1998 and for the periods ended  
June 30, 1997 and June 30, 1998)

**NOTE G—COMMITMENTS, CONTINGENCIES AND OTHER MATTERS**

*[1] Operating leases:*

ITC is subject to operating leases for its office space in Florida and Connecticut, which include escalation clauses for increases in real estate taxes and certain operating expenses. Rent expense for the years ended December 31, 1995 and 1996, for the ten months ended October 31, 1997, and the six months and eight months ended June 30, 1998 totaled \$51,000, \$69,000, \$73,000, \$38,000 and \$48,000, respectively.

Future minimum lease payments at October 31, 1997 are as follows:

<u>Year Ending</u> <u>October 31,</u>	
1998 .....	\$50,000
1999 .....	26,000
2000 .....	<u>21,000</u>
	<u>\$97,000</u>

In March 1998 the Company entered into an amendment of its Florida lease, which provides for additional space, an increase in rent of approximately \$22,000 per year and an extension of the lease term from August 1998 to July 2001.

*[2] Carrier payables:*

Pursuant to an agreement, ITC was committed to purchase transmission capacity from a certain carrier. ITC has requested credits from the carrier for minimum usage charges and losses incurred in connection with the unavailability of sufficient capacity. As a result a significant balance due to the carrier became past due. The carrier has initiated litigation against ITC for collection of approximately \$1.1 million, which is included in accounts payable at October 31, 1997 and June 30, 1998. ITC intends to vigorously defend its position and will continue to try to reach a settlement with the carrier.

In May 1997, a carrier agreed to issue a credit for \$210,000 in connection with the settlement of charges disputed by ITC and ITC agreed to pay the outstanding balance by December 1, 1997. The carrier subsequently presented an invoice to ITC which did not reflect such credit and ITC believes that such statement does not acknowledge a \$100,000 payment made in January 1997. As a result, ITC has not made the scheduled payments and accounts payable at October 31, 1997 and June 30, 1998 includes \$400,000 due to this carrier.

*[3] Concentration of carriers:*

ITC purchases transmissions capacity from a limited number of domestic telephone carriers. ITC purchased 75% of such capacity from 3 telephone carriers, 85% of such capacity from 3 carriers and 83% of such capacity from 4 carriers during the year ended December 31, 1996, the ten months ended October 31, 1997 and the eight months ended June 30, 1998, respectively, not including utilization of CSI's capacity (see note K).

*[4] Concentration of agents:*

During the years ended December 31, 1995 and 1996, the ten months ended October 31, 1997 and the eight months ended June 30, 1998, 3 agents were responsible for 65%, 3 agents were responsible for 66%, 3 agents were responsible for 53%, and 5 agents were responsible for 83%, of ITC's telecommunications revenue, respectively.

*[5] Other:*

In August 1998, the Company received correspondence from a former consultant claiming up to a 2½ percent ownership interest in the Company. The Company believes that it has received a valid release and that the consultant's claim has no merit.

**INTERNATIONAL TELEPHONE COMPANY**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Unaudited with respect to data as of June 30, 1998 and for the periods ended  
June 30, 1997 and June 30, 1998)

**NOTE H—TELECOMMUNICATION REVENUE:**

The information below summarizes telecommunication revenue by geographic area:

	Year Ended December 31, 1995	Year Ended December 31, 1996	Ten Months Ended October 31, 1997	Eight Months Ended June 30, 1998
Europe .....	\$ 3,429,000	\$ 2,742,000	\$2,416,000	\$1,461,000
Africa .....	2,525,000	2,508,000	2,511,000	2,142,000
Middle East .....	1,403,000	1,095,000	1,593,000	1,838,000
Latin America .....	614,000	626,000	1,110,000	1,086,000
Asia .....	88,000	529,000	74,000	17,000
Other .....	138,000	103,000	350,000	328,000
	<u>\$ 8,197,000</u>	<u>\$ 7,603,000</u>	<u>\$8,054,000</u>	<u>\$6,872,000</u>

**NOTE I—OTHER INCOME**

During the year ended December 31, 1996, ITC recognized \$100,000 of income from a nonrefundable deposit received in connection with a potential transaction which did not close by the agreed upon date.

During the ten months ended October 31, 1997, ITC recognized \$113,000 of consulting fees in connection with assisting another telecommunications company in settling its charges with a carrier.

**NOTE J—REGULATORY MATTERS**

In June 1993, the Federal Communications Commission (the "FCC") granted the ITC's Application for Authority under Section 214 of the Communications Act of 1934, as amended. Pursuant to such action, ITC is authorized to resell the public switched telecommunications services of other U.S. carriers.

ITC is subject to regulation in other countries in which it does business. ITC believes that an adverse determination as to the permissibility of the ITC's services under the laws and regulations of any such country would not have a material adverse long-term effect on its business.

**NOTE K—PROPOSED SALE OF ITC**

ITC and its stockholders have signed an agreement relating to the purchase by Communications Systems International, Inc. ("CSI"), another telecommunications company, of all of the outstanding shares of common stock of ITC, pursuant to certain conditions. Through June 30, 1998, ITC's stockholders received \$325,000 from CSI in connection with such anticipated sale. ITC and CSI utilize each others' transmission capacity. Cost of telecommunication services for the six months and eight months ended June 30, 1998, includes approximately \$302,000 and \$417,000, respectively, of telecommunications charges incurred by ITC through CSI's lines. Telecommunications charges incurred by CSI through ITC's lines for the same periods of approximately \$469,000 and \$512,000 have not been recorded as either revenues or expense. There were no such telecommunications charges during the year ended December 31, 1996 or the ten months ended October 31, 1997.

**Interglobal Telephone Company  
Application for Intrastate IXC Certification**

**Item 22 - Written explanation of financial capability to provide and maintain the requested service, and to meet its lease or ownership obligations:**

Interglobal Telephone Company is a 6 year old telecommunications company with a history of financial responsibility. ITC has developed an international customer base that generates approximately \$10,000,000 sustained annual revenue. The current customer base of ITC is strictly international and the domestic Interexchange Carrier service requested is a natural expansion of ITC's business.

ITC has occupied the same physical facility at 110 E. Broward Blvd, Suite 610, in downtown Ft. Lauderdale, Florida during its 6 year history. The physical facility has more than doubled in size as ITC continues its modest expansion. Currently, ITC occupies approximately 3,500 square feet, and employs 20 employees for customer support, billing and technical operations. ITC leases an NACT Model STX "switch" which is constantly maintained and upgraded under a maintenance agreement with NACT.

ITC's physical facility is located within the downtown communications loop maintained by BellSouth. ITC currently leases 65 T1's and maintains circuits with all major carriers, including Sprint, Cable and Wireless, Primus, Facilicom, Totaltel, Teleglobe, Texcom, Qwest, E.Spire, BellSouth, ISI and MTS. The current equipment and personnel of ITC are completely adequate to provide the requested service.

ITC has no outstanding debt to commercial lenders or to the officers and directors of ITC. ITC continues to maintain a strong monthly cash flow from operations. Currently there is a disputed claim against ITC by a former carrier. The amount has been challenged by ITC and is currently in litigation. ITC is engaged in negotiations which may resolve the dispute. ITC can and does meet its financial responsibilities currently and has no reason to believe that it will not continue to maintain its obligations into the future. The requested service will enhance the ability of ITC to maintain its financial health and meet its future obligations.

**SEAN THOMAS  
19114 CLOISTER LAKE LANE  
BOCA RATON, FL 33498  
(954) 525-0240**

**SUMMARY**

Extensive experience in sales and marketing of mainframe computer systems and telecommunication equipment to domestic and international customers. A creative entrepreneur possessing strong leadership and decision making skills with the ability to resolve issues timely and efficiently.

- Co-founder of International Telephone Company
- 12 years of work experience in the Telecom and Computer industry
- Developed and recruited sales representatives and agents in over 70 countries
- Expertise in sales and marketing of Digital, IBM, SUN mainframe computer systems
- Managed national and international fortune 100/500 accounts.

**BUSINESS HISTORY**

**International Telephone Company, Ft. Lauderdale, FL** 1999 – Present  
President

In addition to the Sales responsibilities listed below, oversee administrative and financial procedures.

**International Telephone Company, Meriden, CT** 1993 - 1998  
Vice President Sales

Managed daily operations of marketing and sales to include recruitment of sales representatives, contract preparation and negotiation, developing and maintaining carrier relations. Coordinates filings with all national and international government and regulatory authorities

- Created and maintained international sales program resulting in over 500 agents in 70 countries.
- Actively participated in daily decision making resulting in expanded growth of ITC from 0 to 10 million in annual sales.
- Established and managed ITC's internal auditing procedure leading to cost savings and containment of approximately \$250,000 per year.
- Negotiated the merger of ITC with various interested parties resulting in extensive knowledge of SEC procedures and documents (red herring, prospectus) for public offering.

**Connecticut Computer Technologies, Meriden, CT** 1991 - 1993  
National Sales Manager

Responsible for brokering Digital, IBM, Sun, Hewlett Packard, AT&T mainframe computer and telecommunication equipment, nationally and internationally. Directly responsible for 8 million dollars in annual sales.

**Thomas Business Systems, Boca Raton, FL** 1986 - 1991  
Sales Manager

Trained, organized, and motivated sales representatives, supervised and purchased mainframe computer equipment, and implemented direct marketing and telemarketing sales.

**EDUCATION**

**Loyola University, New Orleans, Louisiana** 1984  
**Total Technical Institute, Ft. Lauderdale, Florida** 1987



**Phillip A. Thomas**  
**110 East Broward Blvd**  
**Suite 610**  
**Ft. Lauderdale, FL. 33301**

**EMPLOYMENT HISTORY**

**07/93 – Present**  
**Vice President - Partner**

**INTERNATIONAL TELEPHONE CO.**  
ITC realized the profit potential of the International Call Back system created by Thomas, and elected to open a full time service bureau providing call back services of overseas customers.

Thomas is responsible for the operations center. His responsibilities includes the control of hardware, software, and customer service representatives.

**01/90 – 07/93**  
**Owner – Partner**

**THOMAS POWELL AND ASSOC., INC.**  
Founding partner in a new software venture the purpose of which was to develop voice automation software for voice mail, automated attendants and international call back systems.

Thomas was responsible for systems design and programming of the companies software products.

**07/77- 01/90**  
**Owner**

**THOMAS BUSINESS SYSTEMS, INC.**  
TBS was a major dealer in used DEC and Data General computer systems. Phil Thomas and 2 employees brought the company to gross sales of better than \$3,000,000 per year for the period from 1982 – 1988.

**07/73 – 07/77**  
**Contracts Manager**

**DATA CAP LTD. OTTAWA, ONTARIO**  
MAIN DUTIES: Control of contract systems and programming staff. Liaison with government and private industry to determine the requirements for technical personnel.

**08/71 – 07/73**  
**Chief Systems Analyst**

**JAMAICA MUTUAL LIFE ASSUR. SOC.**  
Responsible for all aspects of systems design and programming on an ICL 1910A Installation. Major projects completed include Monthly Premium Accounting Suite, Mortgage Accounting Suite, Pensions Suite and Premium Billing.

**12/68 – 07/71**  
**Senior Systems Consultant**

**COMP. AUTOMATION SYS. LTD.**  
Lottery assistant to the managing Director with main responsibilities in the area of professional staff recruitment, client liaison, negotiating of contracts and supervision of existing contracts.

Designed and developed general Payroll Package, and Project Control Package, the latter including time sheet analysis, budgeting, forward estimating manpower planning and allocation.

Project Leader responsible for 6 systems analyst for such projects as telecommunications, property allocation analysis, etc.

Knowledge of ICL System 4 and 1900 Cobol.

05/67 – 11/68  
Project Leader

MOUNCEY AND PARTNERS LTD.

Leading a team of two systems analysts and six programmers, in the area of stock control, resource allocation and payroll.

Knowledge of NCR 315, 4100 and ICL 1900. Languages include Neat, Cobol, Language H and Macro 8.

05/66 – 04/67  
Systems Analyst/Programmer

BRITISH HOVERCRAF CORP.

Design and programming on applications such as Compiler modification, Hardware Core Tests, Hovercraft design calculation and others.

Elliott 4100 in Algol and Neat.

08/64 – 04/66  
Sales Representative

BELLFAX LTD.

Selling telecommunications equipment

11/62 – 07/64  
Programmer

NATIONAL GAS TURBINE ESTAB.

Applications include Hypersonic Air Intake design Calculations, Boundary Layer calculations, using Elliott 803 Autocode and Algol.

EDUCATION

Chatham College of Advanced Technology

Majored in Mathematics & Physics

Technical University Qualifications in Applied Physics

Vocational Training in:  
Rubber and Plastics Technology  
Hypersonic Gas Dynamics  
Subsonic Boundary Layer Characteristics

EXPERIENCE SUMMARY

Computer

IBM 360/40 – D.O.S.  
ICL System 4/70 – 5J & 7J  
ICL 1900 Series George II & III  
ICL 4100  
Elliott 803  
Elliott 4100  
NCR 315  
Data General Nova 2  
Eclipse  
PC Products

Language

COBOL  
COBOL  
COBOL  
Neat Assemblable & Language II  
Autocoder & Algol  
Neat & Algol  
Neat & Machine Language  
Basic & Fortran  
  
Dbase III  
Access  
Basic

LAW OFFICE  
**LAWRENCE L. DAVIS, P.A.**  
POST OFFICE BOX 2424  
FORT LAUDERDALE, FLORIDA 33303

LAWRENCE L. DAVIS, LL.M., C.P.A.  
BOARD CERTIFIED TAX ATTORNEY

June 3, 1999

DEPOSIT

TELEPHONE  
DATE (54) 462-7115

D146<sup>19</sup>

JUN 04 1999

Blanca Bayo  
Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

Re: Interglobal Telephone Company d/b/a ITC  
IXC Certificate Application

990725.TI

Dear Ms. Bayo:

Enclosed please find the original and six (6) copies of Form PSC/CMU 31 (6/98), along with a check in the amount \$250.00, which is hereby submitted on behalf of Interglobal Telephone Company to the Florida Public Service Commission as our application for authority to provide interexchange telecommunications service within the State of Florida.

The following materials are included with the application:

1. Florida Telecommunications Tariff issued May 21, 1999;
2. Audited financial statements for 1996 and 1997;
3. Letter dated May 21, 1999 from the Chief Executive Officer and Chief Financial Officer affirming that the enclosed financial statements for 1998 are true and correct;
4. Explanation of financial capability as required by Item 22;
5. Resume of Sean Thomas, President, as required by Item 22,3,B; and
6. Resume of Philip A. Thomas, Secretary/Treasurer, as required by Item 22,3,C.

INTERNATIONAL TELEPHONE CO.  
DBA INTERGLOBAL TELEPHONE CO.  
110 EAST BROWARD BLVD., SUITE #810  
FORT LAUDERDALE, FL 33301  
(954) 525-0240

NATIONSBANK OF FLORIDA, N.A.  
FORT LAUDERDALE, FL 33301  
83-243/670

9453

6/3/99

PAY TO THE  
ORDER OF Florida P.S.C.

\$ 250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

DOLLARS  
Security features  
included.  
Details on back.

Florida P.S.C.  
2540 Scumard Oak Blvd  
Tallahassee, FL 32399

DOCUMENT NUMBER - DATE

06923 JUN-4 99

MEMO

FPSC RECORDS/REPORTING