#### MEMORANDUM

September 3, 1999

TO:

DIVISION OF RECORDS AND REPORTING

FROM:

DIVISION OF LEGAL SERVICES (PEÑA)

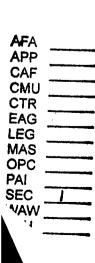
RE:

DOCKET NO. 990959-TP - NOTICE BY BELLSOUTH TELECOMMUNICATIONS, INC. OF ADOPTION OF AN APPROVED INTERCONNECTION, UNBUNDLING, AND RESALE AGREEMENT BETWEEN BELLSOUTH TELECOMMUNICATIONS, INC. AND AT&T COMMUNICATIONS OF THE SOUTHERN STATES, INC. BY HEALTHCARE LIABILITY MANAGEMENT CORPORATION D/B/A FIBRE CHANNEL

NETWORKS, INC. AND HEALTH MANAGEMENT SYSTEMS, INC.

Please file the attached in the docket file for the above-referenced docket as response to the recommendation filed on August 26, 1999.

KMP/sa Attachment



DOCUMENT NUMBER-DATE

10649 SEP-38



## Health Liability Management Corporation Health Management Systems Inc.

September 02, 1999

DOCKET NO. 990959 -TP
DATE: August 26, 1999
To: Commission
DIVISION OF COMMUNICATIONS (HINTON)
DIVISION OF LEGAL SERVICES (BEDELL)
DIVISION OF RECORDS (BAYO')

RE: DOCKET NO. 990959 - TP - REQUEST BY BELLSOUTH TELECOMUNICATIONS, INC. FOR APPROVAL OF INTERCONNECTION, UNBUNDLING, AND RESALE AGREEMENT WITH HEALTH LIABILITY MANAGEMENT CORPORATIONS D/B/A FIBRE CHANNEL NETWORKS, INC. AND HEALTH MANAGEMENT SYSTEMS INC.

AGENDA: 09/07/99 - REGULAR AGENDA - PROPOSED AGENCY ACTION - COMMISSION DECISION ON INTERCONNECTION AGREEMENT

CRITICAL DATES: INTERCONNECTION AGREEMENT - COMMISSION MUST APPROVE OR DENY BY OCTOBER 23, 1999

SPECIAL INSTRUCTIONS: NONE

FILE NAME AND LOCATION: S:\ PSC\CMU\WP\990959.RCM

#### CASE BACKGROUND

On July 8, 1996, Health Liability Management Corporations (FILMC) filed an application for a Certificate of Public Convenience and Necessity to provide intralata, and interlata statewide intrastate interexchange felecommunications Service (Docket No. 960811 -TI). The application had sufficient information to support a finding of financial solvency of proof to the specifications as required for the capability to provide intrastate felecommunications Service (\$25,000.00 +), as required in Section 364.337 (3), Florida Statues. This information was provided in the form of both taxes, and a Certified Public Accountants Alexander Aronson Finning 1993, 1994, 1995, and 1996 review. HLMC also furnished documentation of Florida Department of State Sandra B. Mortham Secretary of State Letter No. 296A00035004, and Reference No. P93000088530 registration to conduct business within the State of Florida as required in Form PSC/CMu 31 (3/96), incorporated by reference in Rule 25-24.471 (1), Florida Administrative Code entered as Exhibit B. As a result, in Proposed Agency Action Order No. PSC - 97 - 0741 - FOF - TI, issued June 25, 1997 Staff dismissed HLMC's application to provide Statewide



Intralata Interlata Interlata Interexchange telecommunications service, even thought at the same time the F.C.C. Comordarrier Bureau approved HLMC's application for intralata, interlata, interstate interexchange telecommunications nationwide with approval of the F.C.C. No. 1, and F.C.C. No. 214 Tarrifs as in accordance with the Staffs' bias and unjurisprudence by this completely erroneous decision, a violation the application for a Certificate of Public Convenience and Necessity was denied as not in the public interest.

On July 1997, HLMC filed a petition for a formal proceeding pursuant to Rule 25-22. 029, Florida Administrative Code subsequently the Staff biasness, caused this Florida Administrative Code to be violated. On November 20, 1997, the Commissions' Staff, issued Order No. PSC - 97 - 1465 - FOF - TI dismissing the petition for Administrative pearing because of erroneous information without grounds that the Company cannot have equal representation, and be completely eliminated from equal justice and liberty for freedom of liberty, and pursuit to the Constitutional Rights of pursuit to earn a living in this State and with willful disregard for these rights falsely accused the company of willful disregard for the Commissions' Orders and rules pursuant to Rule 25 - 22 .042, Florida Administrative Code. Under these false allegations and the detail of the right to have an Administrative Hearing in defense the Order No. PSC -97 - 0741 -FOF - TI became final and effective as of November 4, and the docket was closed which is in direct violation pursuant to Florida Statues 120.57 and the Law implemented 120.53 F.S. Specific Authority: 120.53, and Rules 1.280 through 1.380, Florida Rules of Civil Procedure.

On May 22, 1998 by the pursuance of a FORMAL COMPLAINT BY THE STATE OF FLORIDA PUBLIC SERVICE COMMISSION ISSUE OF MEMORANDUM TMS # 3752, the Commissions' Staffs' Mr. Philip Trublehorn found GTE in direct violation of GTE's Intrastate Access tariffs for not providing HLMC their access customer with Cooperative Test Results as listed in Exhibit C attached with the Issues of Memorandum No. 3752, and many other violations is evidence in this same Exhibit C. As in Exhibit A in the letter to Noreen Davis the Rules of Civil Procedures were violated by not providing a Formal Administrative Tearing after timely request.

ISSUE 1: Should the Commission deny the Notice of Adoption of the Bell South/AT&T Interconnection, Unbundling of Network Elements, and Resale Agreement filed by Bell South Telecommunications Inc., and adopted by Health Liability Management Corporations, d/b/a Fibre Channel Networks Inc., at Health Management Systems Inc.

ISSUE 2: Should the Commission deny the following Florida Statues Sections 120.57, 120.57 (1), 120.59 (4), 350.127(2) and Rule 25 - 22.030, 25-22.034 1.280, through 1.400 Florida Rules of Civil Procedure after timely request., and ignore the direct violations of GTE of their Intrastate Tariffs discovered in a Formal Complaint by the State of Florida Public Service Commission and evident in their Issues Memorandum of May 22. 1998, in questions and answeres 1 - 12. This Issues Memorandum followed the filling of the Formal Complaint by the Divisions of Consumer Affairs, and

ISSUE 3: Should the Commission be kept misinformed concerning the company's falsely accused allegation of willful disregard when the company is more than willing to comply with all Florida Statue Sections, Rules, and Commission Orders, when given a proper opportunity, and has always enjoyed these legal binding duties, and obligations, and will prove that pursuant to Rule 25 - 22.029, Florida Administrative Code and completely meets the financial, management, and technological requirements to provide statewide interexchange services, and pursuant to Rule 25 - 22.042, Florida Admissrative Code, and the Commissions Orders No. PSC - 97 - 1465 - FOF - TI and any, and all Commission' Issued Orders, and that within the Company's Application for Certificate of Public Convenience, and Necessity (Docket No. 960811 - TI the documentation as required in the State of Florida as in PSC/CMU 31 (3/96 the Company's furnished reviewed financials by Alexander Aronson, and Finning, and as repoted in the taxes, as required by Florida Statues Section 364.337 (3), and furnished the documentation of the registration with the Secretary of State, Division of Corporations to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96) incorporated by reference in Rule 25 - 24.471 (1), and these documents were fully enclosed in (Docket No. 960811 - TI), as required by Florida Statue Section 364.37 (3), and Rule 25 - 24.471 (1) Florida Administrative Code.

RECOMENDATION: Mr. Casey Hinton not being personally involved with this case and the dockets at the Commission has no idea of the facts that concern the Case, and the Dockets and is therefor reacting on hearsay as is can not make a judicious recommendation with out the complete facts in whether the Commission should deny the Notice of Adoption of the BellSouth/AT&T Interconnectrion, Unbundling, and Resale Agreement by the

#### DOCKET NO. 990959 - TP

Company's of Health Liability Mnanagement Corporations, d/b/a Fibre Channel Networks Inc., and Health Manangement Systems Inc., and filed by BellSouth Telecommunications Inc. (Hinton)

STAFF ANALYSIS: The Staff Analysis as stated in the Case Background on July 8, and as seen in the evidences if material facts in Thibits A. B. C. Health Liability Management Corporation (HLMC) filed an application for a Certificate of Public Convenience and Necessity to provide Statewide Interexchange Telecommunications Service (Docket No. 960811 - TI). The application as exhibited in the following Exhibits A.B.C, and this information supported a finding of financial capability as required by Section 364.337 (3), Florida Statues The Company's also furnished documentation of registration with the Secretary of State, Division of Corporations as can be learly seen in the Exhibits attached to conductousiness within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. These documents were never presented to the Commission and as a result, in Proposed Agency Action Order was incorrectly issued as in No. PSC - 97 -041 FOF - TI, issued June 25, 1997 a petition for a formal proceeding pursuant to Rule 25 - 22.029 Florida Administrative Code for Administrative Hearing was falsely denied on November 20, 1997 without a proper showing of the facts in the Order No. PSC - 97 - 0741 - FOF - Thor a lack of facts and a falsely allegated accusation per willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042., and the docket was incorrectly closed on November 4, 1997. As a result of not having equal or any representation which was in direct violation of the Florida Rules of Civil Procedure and adjudicatory proceedings with the full Commission to present the information in support of Florida Statues Section 120.53, 120.57, hearing and 25 ,22,030, 25 - 22031 and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367,121 (i), (j), F.S. and 350.127 (2), F.S. and in conducting a hearing after filing a petition for a formal proceeding pursuant to Rule 25 - 22.029 and the company not being in any purposeful way of willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042 , Florida Administrative Code, and there for a Proposed Ageny Action Order No. PSC - 97 - 0741 - FOF -TI, and the Commission Order No. PSC - 97 - 1465 -FQF TI was incorrectly ordered for reason of total lack of the facts and the dismissing of the petition for Admistrative Hearing on the facts in suffort of Florida Statues Sections 120.53, F.S., 120.57 F.S., and the Florida Rules of Civil Procedure and adjudicatory proceedings in compliance of 25 - 22.030 were denied for false allegations of willful disregard for the Commission's Orders., and as a result the application was denied stating, "it is not in the public interest to grant a Certificate to provide interexhange telecommunications service to the Company's." Order at p.2)

On July 21, as indicated above, the Company's filed a petitition for a formal hearing pursuant to Rule 25 -22.029, Florida Administrative Code. In accordance, the matter was set for a formal Administrative Hearing on October 22, 1997. The Prehearing Officer issued Order No. PSC - 97 -0979 -FOF - Ton August 14, 1997, establishing the procedure for the case. Staff made these same false allegations that in the filing of the application for the filing of the application for a certification of Public Convenience and Necessity as in (Docket No. 960811 -TI)., to provide intralata, interiata, intrastaté eleccommunications services that the application lacked information to support a finding of financial capability required by Section of the Fibrida State Regualtory Codes Section 364.337 (3) (eg.\$25,000.00)., also for the false allegation of not furnishing the documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as requestioned in Form PSC/CMU 31 (3/96), Florida Statues. Staffs false allegations to explain to the Company's the deficiencies in its' application, and indication that if these false allegated deficiencies were rectified, staff would recvaluate the company's application and possibly avoid a hearing. The company stated that anything that was necessary to comply that no stone would be left unturned to comply willingly in acordance with the States Florida Statues, and Codes, Rules and the Commissions Orders. The Company stated the truth that the CPA firm of Alexander, Aronson, and Finning were already provided, and the registration of the Secretary of State Division of Corporations also been provided as <u>in these Exhibits clearly illicit</u>, and expressed a desire to proceed to hearing which was never accomplished as apparent., and as the adjudicatory proceedings hearing processes, procedures and proceedings within "(Order No. PSC - 97 -1465 - FOF - Tin exercise of the Florida Rules of Civil Procedures and adjudicatory proceedings with the full Commission to preset the information of the documents in support of Florida Statues Sections 120.53, 120.57, as in compliance with Florida Administrative Code in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121 (i) (j), F.S. and 350.127 (2) F.S.

The Company filed its' direct testimony in the exact same form as indicated above, and its' tariff in the manner required by the Commission Rules., to Mr. Charlie Pelligrini. Therefore, on November 20, 1997, the Commission without correct information concerning these matters issued incorrectly respectfully without having the facts Order No. PSC - 97 - 1465 - FOF - TI dismissal of the Company's petitition of administrative hearing, on the grounds of

#### **DOCKET NO. 990959 - TP**

Commission it falsely appears that the Company has demonstrated a persistant inability to comply with Commssion Orders and Rules because of the abye chronicled facts Due to no representation of the true facts as chronicled above as in accordance with the Exhibits as evidence because of cancelation of the formal proceeding pursuant to Rule 25 - 22,029 the Company's conductivas made to appear as though that it amounts to a willful disregard of or gross indifference in which a full apology is provided to the Commissioners for this gross misunderstanding on the Companys parts for their Orders and Rules. Accordingly, this grosse misrepresentation of the Company stands corrected within this above chronicled facts during this up and coming Regular Agenda of Docket No. 990959 - TP on 09/07/99 of the Regular Agenda - with Proposed Agency Action - Commission Decision On Interonnection Agreement. Accordingly the Company's request that due to misinformation that the Commissioner's offer rule, and over turn their missinformed finding that lead to as total inappropriate action to impose the sanction in this instance of dismissing the company's petitition for a formal administration flearing on its application for certification as an Intralata Interlata Intrastate Interexchange telecommunications carrier. The company proceeded in absolute direction by instruction of Charlie Peligrini, without willing choice, although the company did submit the appropriate documentation which were in accordance with Order No. PSC - 97 - 1465 -FOF - TI, pp. 5 - 6 with the certified public accountants reviews of Alexander, Aronson, and Finning in the Comp any's Docket No. 9608111 - TI in accordance with Florida Statues Section 364.337 (3) which states that in order to be certified as antiralists, Interists, Intrastate Carrier the financial capabilitys' must be (\$25,000.00), and furnished documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form Psc/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. As chronicled above in the Company's Exhibits. As a result this documentation for sor inordinate reason was not received by the Commissioner's from the Staff, and as cause of result, in Proposed Agency Action Order No. PSC - 97 - 0741 - 77, issued June 25, 1997 and this information was not received by the Company until September 1, 1999, the Company's application to provide Intralata, Interlata intrast 4 Rate Statewide Interexchange telecommunications services was denied as not in the public interest at this same time as in Effibit D the Commission had ordered a Formal Complaint during May 23 1997 and after on GTE in which the findings are in accordance with many violations on the part of GTE in the Issue of Memorandum TMS 3752. Beginning with question I written by Mr. Phil Truffehorn of the Staff is a direct lie by Anthony P. Gillman about the Network Interface Circuitry of 04.DS.9.15, w2hich is a 4 wire Digital signaling 100 ohmes and 44.736 Mgb in which Mr. Anthony P. Gillman says is analog, and the account manager Mr. Kirby Cantrell says is Digital and that he incorrectly ordered after the processing the ASR and did not understand what needed to be ordered, and in question No. 6 the same Staff member whom wrote the Issue of Memorandum Mr. Phil Trublehorn found that GTE was in direct violation of their Intrastate, and Interstate tariffs for not providing the Company with Cooperative Test Results their Acess Customer and then Staff pretends that the Staff recommends closing the Companys' complaint in question and answer No. 12, at this time because it can render no further assistance beyond the findings listed above. Staff also recommends closing the mplaint because the Company presently has no equipment in place. Although in the Issue of Memorandum 3752 question No. 10 1st sentence after the question the Staff writes that Equipment is not required for IXC's as in the Company's ASR Access Service Request the Percent Interstate Usage is 100% and as an approved F.C.C... Federal Communications Commission No. 11, Tariff, and No. 214, Tariff approved Long Distance Interstate Interexchange Carrier seriving just voice transmissions, requiring divaccess tunks to the side of the tandem switch, in which GTE sabbotaged by placing this circuit into a loop, which when in a loop continues to proceed in that loop infitisimally, and/or open short circuits, upon these factors together with the attempted coercion of Jon Anderson whom continues to work with the Company as in question No. 3 Mr. Jon Anderson wrote to the Company as in question No. 3 Mr. Jon Anderson wrote to the Company worked properly and could not receive specific test results the circuit is still active and the staff of the Commission refuse until today to test this circuit, that staff recommends closing the complaint because the Company presently has no equipment include. The Staff recommends that a new ASR should be prepared with a requested service date when the equipment is back in place. The complete Issue of Memorandum needs to be reviewd by the full Commission in which the request for a formal administrative flearing as chronicled in Noreen Davis letter entered as Exhibit E state as fact has as well been denied by the Staff.

By letter dated July 23, 1999, BellSouth Telecommunications Inc. filed a notice of the adoption by the Company's of the Interconnection Agreement, entered into by and between BellSouth Telecommunications Inc. and AT&T Communications of the Southern States. Inc., which the Commission approved by Order No. PSC - 97 - FOF - TP issued June 19, 1997. By letter dated July 23, 1999, BellSouth Telecommunications Inc. filed this notice of Adoption by the Company's of the 47 U.S.C. Section 251 (i), and 47 U.S.C. 252 (i) entered into by and between BellSouth and AT&T Communications of the Southern States, Inc., approved by the Commission Order No. PSC - 97 • FOF - TP, issued June 19, 1997.



#### DOCKET NO. 990959 - TP



The Company's has addressed the Commission's as can be clearly seen in the Exhibits as attached however for whatever inordinate reason Staff has not proceed in providing this documentation to the Commission to address these concerns and to correct the proposed false allegations of the proposed deficiencies in the Company's application for CLEC certification, the Company is already a approved F.C.C. Tariffed No.1, No. 214 National. and International IXC so the Staff has failed to bring these documents to the attention of the Commission., as chronicled above although the Commany still remains registered by the Secretary of State. Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25 - 24, 471 (1) as both Fibre Channel Networks Inc. in 1999, and Health Liability Management Corporation registered in 1987, and beyond until today, as well in providing the Alexander. Aronson, and Finning certified Public Accountants reveiwed financials in accordance with Section 364,337 (3) as can be found with the Exhibits. As of the date of this petition for adoption of the Interconnection Agreement the Company's have applied for certification as a CLEC.

While the Commission has approved all the time Interconnetion Agreements to the CLEC being certified, the history according to staff of this particular company has demonstrated a pattern of disregard for Commisssion Orders, and Rules and for this misunderstanding we, full would appreciate your total forgiveness, and sincerely apologize and get down on our hands and knees and pray to GOD! that this misunderstanding for what ever reason between the Company and the Commissioners never occurs again. So help US GOD! Further both Company's of Fibre Channel Networks Inc., and Health Liability Management Corporation are both registered with the Department of State Secretary of State as a Corporation operating in the State of Florida and doing business as cither Fibre Channel Networks Inc. and Health Liability Management Corporation. according to staff contrary to the representation in this petition.

Staff believes that the Commission has the authority to reject the Company's adoption of the BellSouth/AT&T agreement, as not consistent with the public interest, 47 U.S.C. Section 251 (i), and 252 (i), of the Telecommunications Act, Bill, and Law, and passed by the Congress, Senators, and President on February 1996. Accordingly the 50 States PURA Notice Of Inquiry. AND THE rULE 98 - 188 OF THE F.C.C. TO ENCOURAGE THE RAPID DEPLOYMENT OF NEW, INNOVATIVE, REVOLUTIONARY. <u>ADVANCED. TELECOMMUNICATIONS TECHNOLOGY. CAPABILITY. AND SERVICES TO ALL</u> AMERICANS IN THE CONVENIENCE, AND NECESSITY FOR THE PUBLICS' INTEREST IN WHICH FIBRECHANNEL IS AN ANSL X3.230, AND OSI 9.000, 9.000 1, 9.0002, AND 14,000 STANDARD FOR STAFE SAYS THAT SECTION 252 (1) IS SILENT ON A STATES AUTHORITY TO REJECT AN ADOPTION AND WHERE THE ACT DOES SPEAK TO REJECTION OF AN AGREEMENT, BY A STATE COMMISSION, IT SPEAKS TO REJECTING TERMSOF AN AGREEMENT, NOT TO THE REJECTION OF A PARTICULAR COMPANY AS A PARTY TO A CONTRACT. THEREFORE THE CONSTITUTIONAL LAW REDERING OF THE RULING BY SUPREME COURT JUSTICE SCALEA, AND THE 8TH CIRCUIT FEDERAL COURT OF APPEALS RULINGS IN ACCORDANCE. THEREFORE THE STAFF SAYS. THAT THEY CONCLUDE THAT THIS COMISSION IN ALL RESPECT HAS THE AUTHORITY UNDER FLORIDA LAW TO REJECT AN ADOPTION BASED ON THE PRIOR CONDUCT AND ACTIONS OF ONE OF THE PARTIES BEING UNACEPTABLE AS NOTED IN THE CASE ZACKGROUND ACCORDING TO THE STAFF, THIS COMMISSION DENIED THE COMPANY A CERTIFICATE BECAUSE OF THE BACKGROUND MATERIAL THE COMMISSION RECEIVED FAILED TO COMPLETE ITS' APPLICATION AND FAILED TO COMPLETE ITS' APPLICATION AND FAILED TO ESTABLISH THAT IT HAD THE TECHNICAL FINANCIAL OR MANAGERIAL CAPABILITY TO OPERATE A TELECOMMUNICATIONS COMPANY. THE TWO FACTORS OF FINANCIAL AND REGISTRATION AS AT THE SECRETARY OF STATE OF FLORIDA DIVISION OF CORPORATIONS HAVE ALREADY BEEN CONFRONTED, THE MANAGEMENT OF THE COMPANY CONSISTS OF MITCHELL, AND ELLINGER AS AND AS A ASSOCIATE SENERAL COUNSEL A LAW FIRM OF OVER 75 YEARS WITH IMPECCABLE CREDIBILITY, AND REPUTATION MR. WILLIAM B. ELLINGER, Mr. Marvin Metheney and Associates Former Chairman of the Lee County Chamber of Commerce, Mrs. Nancy Givens of Hughe Snell and Company computer technological solutions , CPA, Sandier, Travis, Rosenberg Mr. Lawrence Rosenberg the Senior Partner, and many many others, as chronicled above the technology is called Fibre Channel a ANSI, and a OSI 9,000, 9,001, 900 2 and 14,000 Standard in which these companys' can be found on our WEB Sites of



WWW.fibrechannel.com of IBM, Cisco, SunMicrosystems, Hewlett Packard, EMC Ancor, Brocade, CNT COMPUTER NETWORK TECHNOLOGY'S, LUCENT, NORTEL, INTEL, 3 COM, EDS EMULEX JUST TO LIST A FEWITHIS OUGHT TO RESPECTFULLY ADDRESS THE QUESTIONS AND ANSWERES OF TECHNICAL, FINANCIAL, AND FAITH WITH FINANCIAL CAPABILITY'S RESPECTFULLY. The Company as an approved F.C.C. Long Distance F.C.C. No. 1 tariff in this country, and No. 214 internationally does meet the statutory definition of a "Telecommunications Carrier"under Section 47 U.S.C. 153 (44), and can operates as a F.C.C. No.1 Lng Distancianterexchange Carrier for IntraLatas, and InterLatas Interstate Telecommunications Technology's. Capability's and Services Respectfully Because the Company's is willing to comply with any and all Florida Site Sections, Laws, Rules, Tariffs, and Codes, and because of impubeer information being given to the Commissioners ! The Company Prays and throws itself on the mercy of the Commissioners to approve the Certificate of Public Convenience and Necessity pursuant to Section 364,3374 place the FibreChannel Equipment in a virtual Colocation with the Adoption the Interconnection Agreement of BellSouth/AT&T to completely eliminate the wrong doings of GTE as found in the Commissions TMS 3752 Issue of Memorandum once and for all to rectify a misgiving in GODS GRACE PLEASE! Although 47 U.S.C. Section 251 (i), and 252 (i) before being approved for 47 U.S.C. Section 271 (i), and (e) of the Telecommunications Act. Bill. and Law. for approval of procuring approval from the PAC.C. for providing Intralata, and Interlata, and Interstate tone distance interexchange Technology, capability's, and services' mandates that BellSouth make availabele its Interconnection Agreeent with any company that already is approved under adoption to any requesting "Telecommunications", Garrier", staff does not believe BellSouth is obligated under the Constitutional Telecommunications Act Bill, and Law as Amended to provide such an Iduty, and obligation agreement to the Capany because it is currently a "F.C.C. approve Tariif NO.1 and No. 214 Current "Telecommunications Carrier"., in direct violations of their duty': and obligations of the Constitutional Telescommunications Act. Bill. and Law of 1996."

FCNI HLMC

Therefore under these current conditions and after complying with the financial, managerial, technological. requirements as chronicled above the Company has already submitted a complete and accurate application for CLEC certification of Convenience and Necessity and is willing to comply again under the direct supervision of the full Commissioners adudicatory formal procedings to make respectfully assured that these misunderstandanes do not occur again for what ever reason. Therefore becoming a Certified CLEC to operate as a corporation under this status will never become questioned again under willful discepard for the Commissioners Orders, and or Florida Statues Sections, Orders, Rules, and Laws. The Commissioners can feel free to acheck on the current status with the Secretary Of State of Florida Division of Corporations concerning the current status of Fibre Channel Networks Inc. and Health Liability Management Corporation. Staff Recommends that the adoption of the Interconnection Agreemnt by the company be denied. Staff believes that approval of this agreesment is not consistent with the public interest, convenience, and necessity, and affordingly, staff recommends that the adoption of the BellSouth/AT&T agreement by the company be denied pursuant to Section 252 (e) of the Telecommuications Act, Bill, and Law of 1996.

Staff Analysis: Upon the approval of the staffs recommendation by the Commission, the Interconnection Agreeemnt between BellSouth and the Company will be

# BALANCE SHEETS DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

ASSETS

ASSETS				- 000
CURRENT ASSETS:	15	299	•	1998
Cash		205	s	24,605
Accounts receivable, net for allowance for doubtful accounts	\$	395		24,000
of \$17,300 and \$11,000 at December 31, 1999and 1998,		44.45		,352,361
respectively		59,670		,396,131
Inventories		53,833	1	,390,131 <b>86,961</b>
Prepaid expenses and deposits	1	65, <b>48</b> 6		90,901
Current portion of notes receivable -				14 261
stockholders		14,261	^	14.261 847.319
Total current assets	.3.	693.645		04/_212
FIXED ASSETS, at cost:		404 167		209,775
Computers		424,167		167,7 <del>0</del> 5
Office furniture, fixtures and equipment		2 <del>0</del> 2, <del>0</del> 08		185,649
Demonstration equipment and tools		217,788		105,299
Leaschold improvements		105,299		
Motor vehicle		7,500		7,500
Equipment under capital lease				9.719
		956,762		685,647
Less - accumulated depreciation		<u> 531,585</u>		457.729
Net fixed assets		425.177		227,918
OTHER ASSETS:		#0.050		107 670
Purchased customer base, net of accumulated amortization		78,952		102,638 28.5 <del>18</del>
Notes receivable - stockholders, lesseurrent portion		14,071		
Cash surrender value of officer's life insurance		37,230		32,074
Other		13,897	_	15.699
Total other assets		144,150		178.929
		4,262,972	.\$_	3,281,166
LIABILITIES AND STOCKHOL	DERS' E	QUITY		
CURRENT LIABILITIES:				10.7
Note payable to a bank	\$	865,000	\$	521,000
Current portion of long - term debt		83,517		<b>37,542</b>
Current portion of capital lease obligation		•		9,045
Accounts payable		679, <del>599</del>		384,532
Customer deposits		108,055		89,958
Deferred service contract revenue		<b>487,4</b> 60		320,369
Accrued expenses		405.016		413,511
Total current liabilities		2 <u>.628,647</u>		1.775.957
LONG - TERM DEBT, less current portion		132.549	-	69.522
CAPITAL LEASE OBLIGATION, less current portion			*	715
STOCKHOLDERS' EQUITY:				
Common stock, no par value, 15,000 shares authorized.				
1,260 shares issued and outstanding		205,269		205,269
Retained carnings		1,296,507		1,229,703
Total stockholders' equity	•	1,501,776		1.434.972
	S	4,262,972	1	3,281,166

## STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998

(See Accountants' Review Report)

	1999		1998	
	<u>AMOUNT</u>	RATIO	AMOUNT	RATIO
SALES AND SERVICE	\$11,186,863	79.9%	\$ 8,846,991	74.5%
COMMISSIONS AND ACCOUNT				
MANAGEMENT FEES	2.806.638	20.1	<u> 3,029,854</u>	25.5
Total revenue	13,993,501	100.0	11,876,845	100.0
COST OF SALES AND SERVICE				
(Schedule I)	8.249.393	<u> </u>	6,599,869	55.6
Gross profit	5,744,108	41.1	5,276,976	44.4
OPERATING EXPENSES:				
Selling expenses (Schedule II)	3,603,674	25.8	2,983,269	25.1
General and administrative				
expenses (Schedule II)	1.962.448	14.0	1,938,902	16.3
Total operating expenses	5,566,122	39.8	4.922.171	41.4
Operating income	177,986	1.3	354,805	3.0
INTEREST AND OTHER INCOME	12,169	-	17,888	0,2
INTEREST EXPENSE	(69,427)	(0.5)	(52,140)	(0.4)
Income before state				
income taxes	120,728	0.8	320,553	2.8
STATE INCOME TAXES	7.700		3,790	
Net income	\$ 113,028	0.8%	\$ 316,763	2.8%

#### STATEMENTS OF CHANGES IN RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

BALANCE, December 31, 1997	\$1,017,740
Dividends declared and paid	(104,800)
Net income	<u>316,763</u>
BALANCE, December 31, 1998	1,229,703
Dividends declared and paid	(46,224)
Net income	<u>113,028</u>
BALANCE, December 31, 1999	\$1.296.507

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

O A COLUMN CONTRACTOR AND A CONTRACTOR OF THE CO	1999	1998
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$113,028	\$316,763
Adjustments to reconcile net income to net cash provide	d	
by (used in) operating activities:		
Depreciation and amortization	97,541	87,308
Increase in accounts receivable	(760,009)	(309,969)
Increase in inventories	(57,702)	(133,759)
Increase in prepaid expenses and depo		(18,068)
Decrease in other assets	1,802	657
Increase in accounts payable	295,067	42,175
Increase in customer deposits	18,097	33,353
Increase in deferred service contract re		<b>87,81</b> 3
Increase (decrease) in accrued expense	=8.495)	<u>161,009</u>
Net cash provided by (used in) operation		
activities	(159,405)	<u> 267,282</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of fixed assets	(271,115)	(104,683)
Increase in cash surrender value of officer's life insurance	ce <u>(5.156)</u>	(4.977)
Net cash used in investing activities	(276,271)	(109,660)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from notes receivable - stockholders	14,447	14,262
Increase in note payable to a bank	344,000	306,779
Proceeds from long - term debt	154,495	-
Payments of long - term debt	(46,207)	(37,660)
Decrease in management fee advance	· · · -	(322,460)
Payments of dividends to stockholders	(46,224)	(104,800)
Payments of capital lease obligation	(9,045)	(10,303)
Net cash provided by (used in) financing activity	ties <u>411,466</u>	(154,182)
NET INCREASE (DECREASE) IN CASH	(24,210)	3,440
CASH, beginning of year	24.605	21_165
CASH, end of year	\$ 395	\$ 24,605
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMA	ATTON:	
Cash paid for interest	\$ 69,427	<u>\$ 52,140</u>
Cash paid for state income and excise taxes	<u>\$ 29,142</u>	<u>\$ 2.131</u>

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

SCHEDULE I

	1999 AMOUNT	RATIO	1998 AMOUNT	RATIO
COST OF SALES AND SERVICE:  Beginning inventories  Purchases  Freight	\$1,396,131 8,093,644 16,382		\$1,262,372 4,561,530 9,985	
Goods available for sale	7,506,157		5,833,887	
Less - ending inventories	1,453,833		1.396,131	
Cost of inventory sold	6,052,324	43.2%	4,437,756	37.4%
Direct labor Subcontracted labor Payroll taxes Vehicle lease Employee benefits and workers' compensation Vehicle insurance, maintenance and repairs Miscellaneous job costs and other Depreciation Job travel expense Training and development Small tools Equipment rental	1,127,611 615,279 95,418 85,486 72,278 67,426 35,248 28,428 26,771 22,487 13,163 7,458	8.1 4.4 0.7 0.6 0.5 0.2 0.2 0.2 0.2	1,150,288 555,709 98,751 96,890 81,061 61,355 33,828 23,294 22,895 19,979 10,987	9.6 4.7 0.8 0.8 0.7 0.5 0.3 0.2 0.2 0.2
Total cost of sales and service	\$8,249,393	58.9%	\$6.599.869	55.8%

## CONTENTS DECEMBER 31, 1995 AND 1994

PAGES	<u>.</u>
ACCOUNTANTS' REVIEW REPORT	
FINANCIAL STATEMENTS:	
Balance Sheets2	
Statements of Operations3	
Statements of Changes in Retained Earnings4	
Statements of Cash Flows5	
Schedules of Cost of Sales and Service6	
Schedules of Selling, General and Administrative Expenses	
Notes to Financial Statements	

#### COMMINIORIA DIMENTICE CARE IS COM-FOR THE YEAR DICED DECEMBER 11, 1294 (See Assessmin' Review Report)

	HLMC NETWORK SYSTEMS	HLMC TELECOM SYSTEMS	INTERCOMPANY ELIMINATIONS	COMBINED TOTALS
CASH FLOWS FROM OPERATING ACTIVITIES:	\$ 53,645	\$ 8,341	<b>\$</b> -	\$ 61,986
Hon-cash expanses, revenues, losses				
and gains included in income:	62.868	16,942	_	79.810
Depreciation and amortization	16,526	(9, 292)	-	7,234
(Increase) decrease in accounts receivable	147.861	(258,981)	-	(111,120)
(Increase) decrease in inventories	(26.325)	(12,930)	_	(39, 255)
Increase in prepaid expenses Increase in other assets	(599)		-	(599)
Inclease in accounts bayabla	11.435	98,737	-	110,172
Increase in accounts payable	19.507	16,583	-	36,090
Increase in deferred service contract revenue	4,937	25,055	_	29,992
Increase (decrease) in accrued expenses	{16,468}	27,767	-	11,119
Het cash provided by (used in)				
operating activities	273, 187	(87,750)		185,429
•				
CASH FLOWS FROM INVESTING ACTIVITIES:		*** ***		
Acquisition of fixed assets	(33,678)	(44, 107)		(77, <del>9</del> 65)
Increase in cash surrender value of				** ***
officer's life insurance	(4,689)			(4,689)
Met cash used in investing activities	(38, 567)	(33, 107)		185 PL)
CASH FLOWS FROM FEMANCING ACTIVITIES:	26 022	/100 4041	154,665	
Increase (decrease) in due to affiliated companies	25, 931	(180,596)	134,001	
Increase (decrease) in dua from affiliated	180 505	/45 0311	1141 AA41	_
companies	180,596	(25,931)	(154, 465)	14, 240
Proceeds from notes receivable - stockholders	12,713	1,547	-	(675, 616)
Decrease in notes payable to a bank	(597,016)	(76,400)	-	
Proceeds from long-term debt	400,000	-	<del>-</del> ,	400,000
Paymonts of long-term debt	(447,642)	000 1/0	104	(467,642)
Increase in management for advance	•	322,460	-	322,460
Payments of capital lease obligation	-	(9.520)	-	(9,520)
Additional capital contributed		46, 186		46, 386
Hat cash provided by (used in)	44.55 44.55	30 016		4948 B)41
financing activities	(425,418)	75,546		(349,872)
NET DECREASE IN CASH	(190,798)	(56,319)		(247, 117)
CASH, at beginning of year	203, 370	64,912		268,282
CASH, at end of year	1 12,572	\$ 6,593	<u> </u>	1_21,162

The accompanying notes are an integral part of these combining statements.

# BALANCE SHEETS DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

ASSETS 1995

1994

110.830

11.018

	1860	1004
CURRENT ASSETS:	•	
Cash	\$ 24,605	\$ 21,165
Accounts receivable, net of allowance for		
doubtful accounts of \$11,000 and \$12,280 at		
December 31, 1995 and 1994, respectively	1,299,661	1,042,392
Inventories	1,396,131	1,262,372
Prepaid expenses	139, <del>8</del> 61	68,893
Current portion of notes receivable - stockholders	14.261	14.261
Total current assets	2.874.319	2,409,083
FIXED ASSETS, at cost:		
Computers	209,775	180,025
Office furniture, fixtures and equipment	167,705	182,808
Demonstration equipment and tools	185,649	96,860
Leasehold improvements	105,299	105,299
Equipment under capital lease	9,719	9,719
Motor vehicle	7.500	7,500
	685,647	582,211
Less - accumulated depreciation	457.729	395,353
Net fixed assets	227.918	186.858
OTHER ASSETS:		, <del>_</del>
Purchased customer base, net ofaccumulate	d	
amortization of \$63,161 and \$39,476 at		
December 31, 1995 and 1994, respectively	102,638	1 <b>2</b> 6,323
Notes receivable - stockholders, lesscurrent		42,780
Cash surrender value of officer's life insurant		27,0 <del>9</del> 7
Other	15,699	16.356
Total other assets	178.929	212,556
, , , , , , , , , , , , , , , , , , ,	\$3,281,166	\$2,808,497
		· · · · · · · · · · · · · · · · · · ·
LIABILITIES A	ND STOCKHOLCERS' EQU	ITY
CURRENT LIABILITIES:		<del></del>
Notes payable to a bank	\$ 521,000	\$ 214,221
Current portion of long-term debt	37,542	33,894
Current portion of capital lease obligation	9,045	9,045
Accounts payable	384,532	342,357
Customer deposits	89,958	56,605
Deferred service contract revenue	320,369	232,556
Account management fee advance	•	322,460
Accrued expenses	413.511	252.502
Total current liabilities	1.775.957	1.463.640
	40.700	440.000

STOCKHOLDERS' EQUITY:

Common stock, no par value,

CAPITAL LEASE OBLIGATION, less current portion

LONG-TERM DEBT, less current portion

27,500 shares authorized, 1,500 shares issued

and outstanding 205,269 205,269

Retained earnings 1.229,703 1.017,740

Total stockholders' equity 1.434,972 1.223,009
\$3,281,166 \$2,808,497

69,522

715

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

		1995	1994
CASH FLOWS FROM OPERAT	ING ACTIVITIES:		
Net Income		\$316,763	<b>\$</b> 61,986
Adjustment to recondi	e net income to net cash provided		
by operating			
	preciation and amortization	87,308	79,810
•	crease) decrease in accounts receivable	(257,269)	7,234
	crease in inventories	(133,759)	(111,120)
	crease in prepaid expenses	(70,768)	(39,255)
•	crease) decrease in other assets	657	(599)
	crease in accounts payable	42,175	110,172
	crease in customer deposits	33,353 87,813	36,090
	crease in deferred service contract revenue	87,813 484,000	29,992
inc	xease in accrued expenses	161,009	_11.119
	Net cash provided by operating activities	267.282	<u> 185.429</u>
CASH FLOWS FROM INVESTI	NG ACTIVITIES:		
Acquisition of fixed as		(104,683)	(77,985)
increase in cash surre	nder value of officer's life insurance	(4.977)	(4,689)
Net cash use	ed in investing activities	(109.660)	(82.674)
CASH FLOWS FROM FINANCI	NG ACTIVITIES:		
Proceeds from notes n	ecsivable - stockholders	14,262	14,260
increase (decrease) in	notes payable to a bank	306,779	(675,616)
Proceeds from long-te	rm debt	•	400,000
Payments of long-term	debt	(37,680)	(447,642)
,	management fee advance	(322,460)	322,460
Payments of dividends		(104,800)	••
Payments of capital le		(10, <b>30</b> 3)	(9,520)
Additional capital contr	ributed		<u>46.186</u>
Net cash use	ed in financing activities	(154,182)	(349,872)
NET INCREASE (DECRÉASE)	IN CASH	3,440	(247,117)
CASH, beginning of year		<u>21.165</u>	268,282
CASH, at end of year		\$ 24,605	<u>\$ 21.165</u>
SUPPLEMENTAL DISCLOSUR	E OF CASH FLOW INFORMATION:		
Cash paid for interest		\$ 52,140	\$ 80.350
Cash paid for state exc	cise tax	\$ 2.131	\$ 8,210

SCHEDULE

### HEALTH LIABILITY MANAGEMENT CORPORATION

#### SCHEDULES OF COST OF SALES AND SERVICE FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

	<u>1995</u>		<u>1994</u>	
	AMOUNT	RATIO	AMOUNT	RATIO
COST OF SALES AND SERVICE:				
Beginning inventories	\$1,262,372		\$1,151,252	
Purchases	4,581,530		2,109,832	
Factory repairs	-		-84,986	
Freight	9.985		19,972	
Goods available for sale	5,833,887		3,366,042	
Less - ending inentories	1.396.131		1.282.372	
Cost of inventory sold	4,437,756	37.4%	2,103,670	25.1%
Direct labor	1,150,288	9.6	1,094,546	13.0
Subcontracted labor	555,709	4.7	296,575	3.5
Payroll taxes	98,751	0.8	93,118	1.1
Vehicle leases	96,890	0.8	84,460	1,0
Employee benefits and workers' compensation	81,061	0.7	76,560	0.9
Vehicle Insurance, maintenance and repairs	61,355	0.5	73,168	0.9
Miscellaneous job costs and other	33,828	0.5	21,176	0.3
Depreciation	23,294	0.2	15,792	0.2
Job travel expense	22,895	0.2	<b>3</b> 3,9 <b>8</b> 1	0.4
Training and development	19,979	0.2	18,103	0.2
Small tools	10,987	0.1	13,330	0.2
Equipment rental	<u> 7.076</u>	<u> 0.1</u>	<u>13.437</u>	<u>0.2</u>
Total cost of sales and service	\$6.599.869	<u>55.6%</u>	\$3.937.916	47.0%

## STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

	1995		1994	
	AMOUNT	RATIO	AMOUNT	RATIO
SALES AND SERVICE	\$ 8,846,991	74.5%	\$ 5,332,821	63.4%
COMMISSIONS AND ACCOUNT MANAGEMENT FEES	3.029.854	<u> 25.5</u>	3.041.685	<u>36.6</u>
Total Revenue	11,876,845	100.0	8,374,506	100.0
COST OF SALES AND SERVICE (Schedule I) Gross profit	6,599,869 5,276,976	55.6 44.4	<u>937,916</u> <u>4,436,590</u>	47.0 53.0
OPERATING EXPENSES: Seiling expenses (Schedule II) General and administrative expenses (Schedule II)	2,924,555 2,001,406	24.6 <u>6.9</u>	2,726,865 _1.584.042	32.6 18.9
Total operating expenses	4.925.961	41.5	4,310,907	<u>51.5</u>
Operating income	351,015	2.9	125,683	1.5
INTEREST AND OTHER INCOME	17,888	0.2	16,653	0.2
INTEREST EXPENSE	(52,140)	(0.4)	(80,350)	(1.0)
Net income	s 316,763	2.7%	\$ 61,986	0.7%

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31. 1995 AND 1994 (See Accountants' Review Report) (Continued)

#### (1) OPERATIONS AND MERGER, SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### OPERATIONS AND MERGER

Health Liability Management Corporation (formerly HLMC Telecommunications Services, Inc.) (the Company) is a telecommunications company providing computer and communication network solutions. The Company sells and services wide area and premises networking which allows for the interoperability of computer and telecommunication systems. The Company also carries on the business operations of Executone Inc. (see below). Effective January 3, 1996, the Company changed its name from HLMC Telecommunications Services, Inc. to Health Liability Management Corporation.

Effective December 31, 1995, HLMC Network Services, Inc., a company which was affiliated by common ownership and management, merged into the Company. The accompanying financial statements reflect the combined operations of both companies for 1995 and 1994, and the combined financial position as of December 31, 1994. The following is a summary of the separate company results of operations and financial position.

#### SUMMARY RESULTS OF OPERATIONS

	HLMC Telecom	nm 1994	HLMC Telecom	m 1 <del>994</del>
Total revenue Costs and expenses	\$9,016,950 _8.780,924	\$5,597,661 <u>5.578.099</u>	\$2,859,895 744,906	\$2,776,845 670,724
Operating income Interest and other	236,026 (21,491)	19,562 (11,221)	11 <b>4,9</b> 89 (12,761)	106,121 (52,476)
Net income	<u>\$ 214,535</u>	<u>\$ 8,341</u>	\$ 102,228	\$_53,645
	SUMMARY FINAN	ICIAL POSITION		
	HLMC Telecom	<u>1994</u>	HLMC Telecom	m 1994
Current assets Fixed assets, net Other assets	\$1,833,095 128,648 9,635	\$1,322,905 62,983 4,641	\$1,195,153 99,270 169,294	\$1,112,109 123,875 207,915
4	\$1,971,378	\$1,390,529	\$1,463,717	\$1,443,899
Current liabilities Long term debt	\$1,308,904 715	\$ 932,280 11,018	\$ 620,987 69,522	\$ 557,291 110,830
Total Stockholders' Equity	1,309,619 <u>661,759</u>	943,298 447.231	690,509 773,208	668,121 
	\$1,971,378	<u>\$1,390,529</u>	<b>\$1,463</b> ,717	<u>\$1,443,899</u>

All significant intercompany transactions have been eliminated in the combined financial statements.

#### OCHANDARI PAT VICE BREEZE DECEMBER ST. 1804 VND 1805 (Bre Venderland, Breize British

ASSETS (Motors I And 3)

			.5 <b>9</b> 1				13mp	
n 1	HLMC NETWORK SYSTEMS	MIMC TELCOM SYSTEMS	ANTERCOMPANY ELIMINATION		HEMC NETWORK SYSTEM	HLMC TEARCOM SYSTEMS	intercompany \$1.1 rigat 1445	COMPTMED TUTALS
Swaget Assets.		4 443	4 4	6 21, 165	1 201,374	4 64,912	1 -	1 244,341
I Cash  Arcsumts receivable, not of allowers for doubtful accounts of \$12,220 and \$10,000 at December 11, 1991 and 1990,	1 12,232	1 4,293	•	•		-	•	
(espectively One from affiliated company (Note b)	\$61,712	276,420 25,933	(25, 931)	3,062,392	287, 748 180, 594	229, 239 239, 239	(140, 244)	6,849,424 6,834,232
Immutaries (Boto I) Premis expresss	41,444	49m,714 21,447	-	1,267,372 68,883	971,517 21,121	8,517	-	29,634
Current partion of notes recolvable - starbuishes thate 32 letal current docate		Drives	<b>Juin</b>	<b>THE STATE</b>	THE	T.Di.	THEOR	Talkiii
TROW ASSETS, AL cost (Males   and \$1+ Computers	155,770	24,497	-	180, 621 187, <b>894</b>	151, 235 166, 159	16, 269		154, 135 457, 47 <b>6</b>
willer furalence, fluturus and equipment	151,401 64,065	28,464 27,775	•	94, 140	41,435	11,414		24, 251
transtration equipment and tools transport ingrovement	385,299	9,719	•	105, 799 9, 719	92,550	22, 333		82,539 \$2,325
Cyclesons white capital leaso Name vyhistä		44,505	_ <u>-</u>		7,500	30,614		371,644
ints - accumulated degraciation	161,616	- 12:361	•	305, 333	239.828			347,363
Not (they street		12.363						111,043
1991 and 1990, cospectively (thate 4)	125,121	•		\$24,321	158, 809	-		138,000
Herry receivable - stockholders, ters	31,139	4,461	<b>-</b>	42,786	\$9,852	4, 185		27,046
Cash turzandor valva of afficar's 1114 luturzana (Note b)	\$1,617	-	<u>*</u>	27,007	21,400	-	•	22,400
Gibet Total other excess								1838
	11.111.111	11-136-353	1(17-111)	12.222.122	11.111.112	11,114,214	1(145*555)	11.111.111
	,	ivsirizies vii	STOCKHOL PER	- Edulth				
mmint tindicities:    Distant portion of bong-turn doke (Muce );   Distant portion of bong-turn doke (Muce );	1 76,121 31,096	1 115,006	1 :	\$ 314,721 31,896	5 474,233 61,854	3 313 <sup>7</sup> 446	• :	43,891 1 489,631
D ohiljatian (dota 1) Discussia payobia	71,241	210,7 121,145	:	7,045 342,352	61,746	10,140	•	10,146 232,145
District deposées proces parante filute 15	29, 914 787, 581	26,605 25,011	-	36,6 <b>0</b> 3 232,336	16,489 202,364	[6, 184	•	20,515 201,564
Discount management for advance (Note 1)	107,477	321,46 <b>8</b> 144, <b>2</b> 75	-	122,449 232,367	124, 203	1(2, <b>44</b> 6	-	261, 181
her to affillated company (Note 1) Total current flabilities		777.741		139,30		741 011	1116:311	Tana Maria
I mi-Tims mat, less succent parties (Note 1)	114,434				146,422			144.422
D TEAR LEASE AMELICATION, Dans current — mecling filter By		11,010				19,461		
Camilists: Equity (Motor L and 5);  Downer stock, no per value  outsings  Yotal stockholders* equity	181,161 454,675 	20,364 	-	203,269 1,013,248 1,217,065	171,743 600,130 772,731	17,300 	-	150,403 955,754 1,184,617
)CT	11.117.122	11.192.119	1(23,321)	17.198.497	11.289.339	11.11.224	1(180,394)	-141134214 EL-12134214
<u> </u>	interplaying their	ss ese su late	gral part of	these combinis				

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report) (Continued)

## (1) OPERATIONS AND MERGER, SIGNIFICANT REPORTING AND ACCOUNTING POLICIES (Continued)

#### **OPERATIONS AND MERGER (Continued)**

HLMC's business operations includes providing business telephone systems and related products and services. They have exclusive rights to sell, deliver, install and maintain, in substantially all of Central and Western Massachussetts, telephone products and systems manufactured and supported by Executone's agreement which will remain in force until terminated by thirty days written notice by their party. Under the agreement, the Company purchases Executone's systems and products at prices set out in price lists which may change without notice. It is not required to maintain a shelf stock and there are no franchise or other fees payable under this agreement. The Company may not sell, pledge, assign or transfer its common stock in any way which will change its controlling interest without prior written consent. The Company is also subject to several other operating restrictions as detailed in the agreement.

#### SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### Sales

Sales are recognized upon completion of a job or when substantially all job related costs are incurred for major jobs in process. Service contract revenue is recognized eventy over the period of the contract. Commission and account management fees are recognized as sales upon receiving a signed order confirmation from the customer.

During the years ended December 31, 1995 and 1994, the Company derived commissions and fees of approximately \$2,165,000 and \$2,625,000, respectively, from one customer and approximately \$787,000 and \$417,000, respectively, from another customer. Contracts with these customers expire from one to three years. The larger contract may be cancelled by the customer with one year's notice or by the payment of one year's commission.

During 1994, the Company received an advance of \$322,460 from one of the significant customers. This amount was paid back to the customer in equal monthly payments during 1995.

#### Income Taxes

The Company, with the consent of its stockholders, has elected to be treated for income tax purposes as an "S" corporation under the Internal Revenue Service Code. Profits, losses, tax credits, etc., are allocated to and reported in the tax filings of the Company's stockholders. The Company and HLMC Telecommunications Services, (also an "S" corporation prior to the merger) filed separate tax returns through 1995.

#### Inventories

Inventories are stated at the lower of average actual cost or market and consist of the following:

	<b>\$1,396,131</b>	\$1,262,372
Jobs - in - process	205.973	142.932
Cable runs and network equipment for sale and service	603,659	362,088
Telephone systems and related parts and components for sale and service	\$ 586,499	\$ 757,352
	<u>1995</u>	<u>1994</u>

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1995 AND 1994

(See Accountants' Review Report)

The Company also maintains a deferred compensation plan which covers substantially all employees. Under the plan, the Company matches up to 25% of the employees' voluntary contributions.

All contributions vest immediately. The Company's aggregate contribution to these plans for the years ended December 31, 1995 and 1994, was \$ 44,658 and \$ 33,258, respectively.

#### (5) STOCK PURCHASE AGREEMENT

In September, 1991, the Company entered into stock purchase agreements whereby two officers purchased an aggregate of 326 shares of the Company's common stock for \$118,210. The amount is payable in eight equal annual installments along with interest at the Company's bank's base lending rate. The amount due from the officers has been reflected as notes receivable - stockholders in the accompanying balance sheet. Upon the death, disability, or termination of any stockholder, the Company must buy back their stock at various prices in accordance with the provisions of the agreement. Certain life insurance policies are maintained to fund the acquisition of the stock in the event of death. (See note 9).

#### (6) PURCHASED CUSTOMER BASE

In April, 1993, the Company purchased an existing customer base and related assets from HLMC. Telecommunications Services. The Company has the rights to service the existing customer base in all of central and western Massachussetts. The Company paid \$140,050, net of \$30,149 in related liabilities for warranty contracts.

Of the total amount paid for the system base, \$4,400 has been reflected as goodwill (other assets) and the remainder has been reflected as the purchased customer base in the accompanying balance sheets. The customer base is being amortized on a straight - line basis over seven years.

#### (7) LEASE AGREEMENTS

The Company leases its main facility which is owned by the principal stockholder. The annual rental rate is \$85,596 for the years ended December 31, 1995 and 1994. This lease provides that the Company pay real estate taxes and utilities. The annual rental rate through 1998, the expiration of the lease, is \$85,596.

The Company leases a second facility under a five - year agreement through December, 1996. Annual rental payments were \$18,504 for the years ended December 31, 1995 and 1994. This lease provides that the Company pay utilities and the rent is subject to escalation annually beginning in 1995, based on the increase in the consumer price index. The base rent is \$18,504 for 1996.

In January, 1994, the Company entered into a one - year agreement to lease a third facility at an annual rental of \$14,843. This lease provided that the Company pay a pro - rata portion of operating expenses and utilities. This lease was terminated. In January, 1995, the Company entered into an agreement to lease another facility at a monthly rate of \$2,600. Under this lease, which expires November 30, 1996, the Company is to maintain certain insurance coverage and pay a pro - rata portion of operating expenses and utilities. This lease may be terminated by the Company, with a cancellation penalty equal to two months rent, after one - year with ninety days written notice. In addition, the Company has an option to extended this lease for an additional three years at a rate to be negotiated.

The Company leased additional office space at a monthly rental of \$1,660 for six months in 1994.

In February, 1996, the Company entered into an agreement to rent additional office and warehouse space at a monthly rental of \$2,000. The Company is a tenant - at - wil.

The Company leases certain equipment and vehicles under various operating lease agreements that expire at various dates through 1998.



Alexander, Aronson, Finning & Co., P.C. 21 East Main Street, P.O. Box 1250, Westborough, MA 01581 (508) 366-9100 Boston, MA (617) 424-8700 Wellesley, MA (617) 239-1200 FAX (508) 366-9789

FUNT HEMO

March 1, 1997

To the Stockholders of Health Liability Management Corporation:

We have reviewed the accompanying balance sheets of Health Liability management Corporation as of December 31, 1996 and 1995, and the related statements of operations, changes in retained earnings, cash flows and schedules of cost of sales and service and selling, general and administrative expenses for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of the Company.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

alexander, avouson, Finning & Co., P. C.

## STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

	1999		1998			
	AMOUNT	RATIO	AMOUNT	RATIO		
SALES AND SERVICE	\$11,186,863	79.9%	\$ 8,846,991	74.5%		
COMMISSIONS AND ACCOUNT						
MANAGEMENT FEES	2,806,638	20.1	<u>3.029.854</u>	25.5		
Total revenue	13,993,501	100.0	11,876,845	100.0		
COST OF SALES AND SERVICE						
(Schedule I)	8.249.393	<u>58.9</u>	<u>6.599.869</u>	<u> 55.6</u>		
Gross profit	5,744,108	41.1	5.276,976	44.4		
OPERATING EXPENSES:						
Setting expenses (Schedule II)	3,603,674	25.8	2, <b>983,2</b> 69	25.1		
General and administrative						
expenses (Schedulc II)	1,962,448	14.0	<u>1,938,902</u>	<u> 16.3</u>		
Total operating expenses	5,566,122	<u>39.8</u>	4.922.171	41.4		
Operating income	177,986	1.3	354,805	3.0		
INTEREST AND OTHER INCOME	12,169	-	17,888	0.2		
INTEREST EXPENSE	(69,427)	_(0.5)	(52,140)	(0.4)		
Income before state						
income taxes	120,728	0.8	320,553	2.8		
STATE INCOME TAXES	7,700		3,790			
Net income	\$ 113.028	0.8%	\$ 316.763	2.8%		

#### STATEMENTS OF CHANGES IN RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountains' Review Report)

	\$1,017,740
BALANCE, December 31, 1997	(104,800)
Dividends declared and paid	316,763
Net income	1,229,703
BALANCE, December 31, 1998	(46,224)
Dividends declared and paid	113.028
Net income	\$1,296,507
BALANCE, December 31, 1999	

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

Adjustments to reconcile net income to net cash provided by (used in) operating activities:   Depreciation and amortization		1999	<u> 1998</u>
Adjustments to reconcile net income to net cash provided by (used in) operating activities:  Depreciation and amortization (760,009) (309,969) Increase in accounts receivable (760,009) (309,969) Increase in inventories (37,702) (133,759) Increase in inventories (25,825) (18,068) Decrease in other assets 1,802 657 Increase in accounts payable 295,067 42,175 Increase in accounts payable 18,097 33,353 Increase in deferred service contract revenue 167,091 87,813 Increase (decrease) in accrued expenses (8,495) 161,009  Net cash provided by (used in) operating activities (159,405) 267,282  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of fixed assets (271,115) (104,683) Increase in cash surrender value of officer's life insurance (5,156) (4,277) Net cash used in investing activities (276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders 14,447 14,262 Increase in the payable to a bank 344,000 306,779 Proceeds from long - term debt (46,207) (37,660) Decrease in matagement fee advance - (322,460) Payments of long - term debt (46,207) (37,660) Decrease in matagement fee advance - (322,460) Payments of dividends to stockholders (46,224) (104,800) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,333) Net cash provided by (used in) financing activities (10,334)		\$113,028	\$316,763
by (used in) operating activities:  Depreciation and amortization  Increase in accounts receivable  Increase in inventories  Increase in inventories  Increase in other assets  Decrease in other assets  Increase in accounts payable Increase in accounts payable Increase in accounts payable Increase in customer deposits  Increase in deferred service contract revenue Increase (decrease) in accrued expenses  Net cash provided by (used in) operating activities  CASH FLOWS FROM INVESTING ACTIVITIES:  Acquisition of fixed assets Increase in cash surrender value of officer's life insurance Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank Proceeds from long - term debt Payments of long - term debt Payments of long - term debt Payments of capital lease obligation Net cash provided by (used in) financing activities  Net cash provided by (used in) operating (46,224) (104,683) (1276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt (46,207) (37,660) Payments of long - term debt (46,224) (104,800) Payments of capital lease obligation (20,45) (322,460) Payments of capital lease obligation Net cash provided by (used in) financing activities  CASH, beginning of year  24,605 21,165  CASH, beginning of year  Says Says Says Says Says Supplementation interest  Supplementation interest	Not income	, ,	
by (used in) operating activities:  Depreciation and amortization  Increase in accounts receivable  Increase in inventories  Increase in inventories  Increase in other assets  Decrease in other assets  Increase in accounts payable Increase in accounts payable Increase in accounts payable Increase in customer deposits  Increase in deferred service contract revenue Increase (decrease) in accrued expenses  Net cash provided by (used in) operating activities  CASH FLOWS FROM INVESTING ACTIVITIES:  Acquisition of fixed assets Increase in cash surrender value of officer's life insurance Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank Proceeds from long - term debt Payments of long - term debt Payments of long - term debt Payments of capital lease obligation Net cash provided by (used in) financing activities  Net cash provided by (used in) operating (46,224) (104,683) (1276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt (46,207) (37,660) Payments of long - term debt (46,224) (104,800) Payments of capital lease obligation (20,45) (322,460) Payments of capital lease obligation Net cash provided by (used in) financing activities  CASH, beginning of year  24,605 21,165  CASH, beginning of year  Says Says Says Says Says Supplementation interest  Supplementation interest	Adjustments to reconcile net income to net cash provided		
Increase in accounts receivable   (760,009)   (309,969)	by (used in) operating activities:		07 000
Increase in inventories (57,702) (133,759) Increase in prepaid expenses and deposits (25,825) (18,068) Decrease in accounts payable 1,802 657 Increase in accounts payable 295,067 42,175 Increase in customer deposits 18,097 33,353 Increase in deferred service contract revenue 167,091 87,813 Increase (decrease) in accrued expenses (8,495) 161,009  Net cash provided by (used in) operating activities (159,405) 267,282  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of fixed assets (271,115) (104,683) Increase in cash surrender value of officer's life insurance (5,156) (4,277) Net cash used in investing activities (276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders 14,447 14,262 Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt 154,495 - 194,495 Payments of long - term debt (46,207) (37,660) Decrease in mate payable to abank (46,207) (37,660) Decrease in management fee advance - (322,460) Payments of dividends to stockholders (46,224) (104,800) Payments of capital lease obligation (9,045) (103,03) Net cash provided by (used in) financing activities (11,466 (154,182)  NET INCREASE (DECREASE) IN CASH (24,210) 3,440  CASH, beginning of year 24,605 21,165  CASH FLOW FROM FILAD DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest 5,52,140		•	
Increase in prepaid expenses and deposits  Decrease in other assets  Increase in other assets  Increase in accounts payable  Increase in accounts payable  Increase in accounts payable  Increase in deferred service contract revenue  Increase (decrease) in accrued expenses  Increase in customer deposits  Increase in cash provided by (used in) operating  Increase in cash provided by (used in) operating  Increase in cash surrender value of officer's life insurance  Increase in cash surrender value of officer's life insurance  Increase in cash surrender value of officer's life insurance  Increase in cash surrender value of officer's life insurance  Increase in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES:  Proceeds from notes receivable - stockholders  Increase in note payable to a bank  Increase in note payable to a bank  Proceeds from long - term debt  Increase in note payable to a bank  Payments of long - term debt  Increase in management fee advance  Payments of dividends to stockholders  Increase in management fee advance  Increase in management f		• •	
Decrease in other assets   1,802   657     Increase in accounts payable   295,067   42,175     Increase in accounts payable   18,097   33,353     Increase in deferred service contract revenue   167,091   87,813     Increase (decrease) in accrued expenses   (8,495)   161,009     Net cash provided by (used in) operating activities   (159,405)   267,282     CASH FLOWS FROM INVESTING ACTIVITIES:   (271,115)   (104,683)     Increase in cash surrender value of officer's life insurance   (5,156)   (4,927)     Net cash used in investing activities   (276,271)   (109,660)     CASH FLOWS FROM FINANCING ACTIVITIES:   Proceeds from notes receivable - stockholders   14,447   14,262     Increase in note payable to a bank   344,000   306,779     Proceeds from long - term debt   (46,207)   (37,660)     Decrease in management fee advance   (322,460)     Payments of long - term debt   (46,207)   (37,660)     Decrease in management fee advance   (322,460)     Payments of dividends to stockholders   (46,224)   (104,800)     Payments of dividends to stockholders   (46,224)   (104,800)     Payments of capital lease obligation   (9,045)   (10,303)     Net cash provided by (used in) financing activities   411,466   (154,182)     NET INCREASE (DECREASE) IN CASH   (24,210)   3,440     CASH, beginning of year   (24,605   21,165     CASH, cnd of year   (24,605   21,165     SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:   (26,427   5,52,140     SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:   (26,427   5,52,140     SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:   (26,427   5,52,140     Supplements of cash provided by (used in) financing activities   (26,427   5,52,140     Supplemental for interest   (26,427   5,52,140     Paymen		* * * * * * * * * * * * * * * * * * *	
Increase in accounts payable   295,067   42,175     Increase in accounts payable   18,097   33,353     Increase in customer deposits   18,097   33,353     Increase in deferred service contract revenue   167,091   87,813     Increase (decrease) in accrued expenses   (8,495)   161,009     Net cash provided by (used in) operating activities   (159,405)   267,282     CASH FLOWS FROM INVESTING ACTIVITIES:   (271,115)   (104,683)     Increase in cash surrender value of officer's life insurance   (3,156)   (4,977)     Net cash used in investing activities   (276,271)   (109,660)     CASH FLOWS FROM FINANCING ACTIVITIES:   (276,271)   (109,660)     Proceeds from notes receivable - stockholders   14,447   14,262     Increase in note payable to a bank   344,000   306,779     Proceeds from long - term debt   (46,207)   (37,660)     Decrease in management fee advance   (322,460)     Payments of dividends to stockholders   (46,204)   (104,800)     Payments of capital lease obligation   (9,045)   (10,303)     Net cash provided by (used in) financing activities   411,466   (154,182)     NET INCREASE (DECREASE) IN CASH   (24,210)   3,440     CASH, beginning of year   24,605   21,165     CASH, cnd of year   \$\frac{3}{2}\$   \$\frac{2}{2}\$   \$\frac{4}{2}\$   \$\frac{1}{2}\$   \$\frac{2}{2}\$   \$\frac{2}{2}\$   \$\frac{1}{2}\$   \$\frac{2}{2}\$   \$\		- , ,	• • •
Increase in customer deposits   18,097   33,353     Increase in deferred service contract revenue   167,091   87,813     Increase (decrease) in accrued expenses   (18,495)   161,009     Net cash provided by (used in) operating activities   (159,405)   267,282     CASH FLOWS FROM INVESTING ACTIVITIES:   (271,115)   (104,683)     Increase in cash surrender value of officer's life insurance   (5,156)   (14,977)     Net cash used in investing activities   (276,271)   (109,660)     CASH FLOWS FROM FINANCING ACTIVITIES:   (276,271)   (109,660)     Proceeds from notes receivable - stockholders   14,447   14,262     Increase in note payable to a bank   344,000   306,779     Proceeds from long - term debt   (46,207)   (37,660)     Payments of long - term debt   (46,207)   (37,660)     Payments of dividends to stockholders   (46,224)   (104,800)     Payments of capital lease obligation   (9,045)   (10,303)     Net cash provided by (used in) financing activities   411,466   (154,182)     NET INCREASE (DECREASE) IN CASH   (24,210)   3,440     CASH, beginning of year   24,605   21,165     CASH, end of year   \$ 395   \$ 24,605     SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:   Cash paid for interest   \$ 6,69,427   \$ 5,52,140     Cash paid for interest   \$ 6,69,427   \$ 6,52,427   \$ 6,52,420     Cash paid for interest   \$ 6,69,427   \$ 6,52,427   \$ 6,52,420     Cash paid for interest   \$ 6,69,427   \$ 6,52,427   \$ 6,52,420     Cash paid for interest   \$ 6,69,427   \$ 6,52,427   \$ 6,52,427   \$ 6,52,420     Cash paid for interest   \$ 6,69,427   \$ 6,52,427   \$ 6,52,420     Cash paid for interest   \$ 6,69,427		7	7
Increase in deferred service contract revenue Increase (decrease) in accrued expenses (8,495) 161,009  Net cash provided by (used in) operating activities (159,405) 267,282  CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of fixed assets (271,115) (104,683) Increase in cash surrender value of officer's life insurance (5,156) (49,277) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders 14,447 14,262 Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt 154,495 - 9ayments of long - term debt (46,207) (37,660) Decrease in management fee advance - (322,460) Payments of dividends to stockholders (46,224) (104,800) Payments of capital lease obligation (9,045) (103,03) Net cash provided by (used in) financing activities (41,210) 3,440  CASH, beginning of year (24,210) 3,440  CASH, cnd of year \$ 325 \$ 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest \$ 6,69,427 \$ 5,52,140			•
Net cash provided by (used in) operating activities (159,405) 267,282  CASH FLOWS FROM INVESTING ACTIVITIES:  Acquisition of fixed assets (271,115) (104,683) Increase in cash surrender value of officer's life insurance (5,156) (4,977) Net cash used in investing activities (276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders 14,447 14,262 Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt 154,495 - Payments of long - term debt (46,207) (37,660) Decrease in management fee advance - (322,460) Payments of dividends to stockholders (46,224) (104,800) Payments of capital lease obligation (9,045) (103,03) Net cash provided by (used in) financing activities 411,466 (154,182)  NET INCREASE (DECREASE) IN CASH (24,210) 3,440  CASH, end of year \$ 395 \$ 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest \$ 69,427 \$ 5,52,140		*	•
Net cash provided by (used in) operating activities  CASH FLOWS FROM INVESTING ACTIVITIES:  Acquisition of fixed assets Increase in cash surrender value of officer's life insurance (271,115) (104,683) Increase in cash surrender value of officer's life insurance (276,271) (109,660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt (46,207) (37,660) Payments of long - term debt (46,207) (37,660) Decrease in management fee advance (322,460) Payments of dividends to stockholders (46,224) (104,800) Payments of capital lease obligation (9,045) (103,03) Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH (24,210) 3,440  CASH, end of year 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  \$69,427 \$52,140			•
CASH FLOWS FROM INVESTING ACTIVITIES:         (271,115)         (104,683)           Increase in cash surrender value of officer's life insurance         (5,156)         (4,977)           Net cash used in investing activities         (276,271)         (109,660)           CASH FLOWS FROM FINANCING ACTIVITIES:         (276,271)         (109,660)           Proceeds from notes receivable - stockholders         14,447         14,262           Increase in note payable to a bank         344,000         306,779           Proceeds from long - term debt         154,495         -           Payments of long - term debt         (46,207)         (37,660)           Decrease in management fee advance         (322,460)           Payments of dividends to stockholders         (46,224)         (104,800)           Payments of capital lease obligation         (9,045)         (10,303)           Net cash provided by (used in) financing activities         411,466         (154,182)           NET INCREASE (DECREASE) IN CASH         (24,210)         3,440           CASH, beginning of year         24,605         21,165           CASH, cnd of year         \$ 395         \$ 24,605           SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:         \$ 69,427         \$ 52,140	Increase (decrease) in accrued expenses	[8,435]	101,009
CASH FLOWS FROM INVESTING ACTIVITIES:         (271,115)         (104,683)           Increase in cash surrender value of officer's life insurance         (5,156)         (4,977)           Net cash used in investing activities         (276,271)         (109,660)           CASH FLOWS FROM FINANCING ACTIVITIES:         (276,271)         (109,660)           Proceeds from notes receivable - stockholders         14,447         14,262           Increase in note payable to a bank         344,000         306,779           Proceeds from long - term debt         154,495         -           Payments of long - term debt         (46,207)         (37,660)           Decrease in management fee advance         (322,460)           Payments of dividends to stockholders         (46,224)         (104,800)           Payments of capital lease obligation         (9,045)         (10,303)           Net cash provided by (used in) financing activities         411,466         (154,182)           NET INCREASE (DECREASE) IN CASH         (24,210)         3,440           CASH, beginning of year         24,605         21,165           CASH, cnd of year         \$ 395         \$ 24,605           SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:         \$ 69,427         \$ 52,140	Net cash provided by (used in) operating		
Acquisition of fixed assets Increase in cash surrender value of officer's life insurance Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank Increase in no	- · · · · · · · · · · · · · · · · · · ·	(159,405)	267,282
Acquisition of fixed assets Increase in cash surrender value of officer's life insurance Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders Increase in note payable to a bank Increase in no	CASH FLOWS FROM INVESTING ACTIVITIES:		
Net cash used in investing activities (276.271) (109.660)  CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from notes receivable - stockholders 14,447 14,262 Increase in note payable to a bank 344,000 306,779 Proceeds from long - term debt 154,495 - Payments of long - term debt (46,207) (37,660) Decrease in management fee advance - (322,460) Payments of dividends to stockholders (46,224) (104,800) Payments of capital lease obligation (9,045) (10,303) Net cash provided by (used in) financing activities 411,466 (154,182)  NET INCREASE (DECREASE) IN CASH (24,210) 3,440  CASH, beginning of year 24,605 21,165  CASH, end of year \$ 395 \$ 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest \$ 69,427 \$ 52,140	<del></del>		
CASH FLOWS FROM FINANCING ACTIVITIES:  Proceeds from notes receivable - stockholders Increase in note payable to a bank Proceeds from long - term debt Payments of long - term debt Payments of long - term debt Payments of dividends to stockholders Payments of dividends to stockholders Payments of capital lease obligation Payments of capital lease obligation Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, end of year  Supplemental DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  \$ 69,427 \$ 52,140			
Proceeds from notes receivable - stockholders   14,447   14,262		(276,271)	(109,660)
Increase in note payable to a bank Proceeds from long - term debt Payments of long - term debt Payments of dividends to stockholders Payments of dividends to stockholders Payments of capital lease obligation Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, end of year  Supplemental DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  344,000 306,779 154,495	CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from long - term debt Payments of long - term debt Payments of long - term debt Decrease in management fee advance Payments of dividends to stockholders Payments of capital lease obligation Payments of capital lease obligation Net cash provided by (used in) financing activities Payments of Capital lease obligation Net cash provided by (used in) financing activities Payments of capital lease obligation Net cash provided by (used in) financing activities Payments of Capital lease obligation Payments of dividends to stockholders Payments of dividends to sto	Proceeds from notes receivable - stockholders	14,447	14,262
Payments of long - term debt Decrease in management fee advance Payments of dividends to stockholders Payments of capital lease obligation Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, end of year  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  (37,660) (37,660) (322,460) (104,800) (103,03) (103,03) (103,03) (103,03) (103,03) (104,210) (24,210)	Increase in note payable to a bank	344,000	<b>306</b> ,779
Decrease in management fee advance Payments of dividends to stockholders Payments of capital lease obligation Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, cnd of year  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  (322,460) (104,800) (104,800) (10,303) (10,303) (124,210) (124	Proceeds from long - term debt	154,495	-
Payments of dividends to stockholders Payments of capital lease obligation Net cash provided by (used in) financing activities  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, cnd of year  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest  (104,800) (104,800) (10303) (10303) (124,210) (124,210) (104,800) (	Payments of long - term debt	(46,207)	(37,660)
Payments of capital lease obligation Net cash provided by (used in) financing activities  10.303) 11.466 11		•	
Net cash provided by (used in) financing activities  411.466 (154.182)  NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, end of year  Supplemental disclosure of Cash flow information:  Cash paid for interest  \$ 52.140		• • •	
NET INCREASE (DECREASE) IN CASH  CASH, beginning of year  CASH, end of year  Supplemental disclosure of Cash flow information:  Cash paid for interest  (24,210)  3,440  24,605  21,165  \$ 24,605  \$ 24,605			
CASH, beginning of year 24,605 21,165  CASH, and of year \$ 395 \$ 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest \$ 69,427 \$ 52,140	Net cash provided by (used in) financing activities	s <u>411.466</u>	(154,182)
CASH, end of year \$ 395 \$ 24,605  SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash paid for interest \$ 69,427 \$ 52,140	NET INCREASE (DECREASE) IN CASH	(24,210)	3,440
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:  Cash paid for interest \$ 69,427 \$ 52,140	CASH, beginning of year	24,605	21,165
Cash paid for interest \$ 69,427 \$ 52,140	CASH, and of year	\$395	<b>\$</b> 24,605
		ION:	
Cash paid for state income and excise taxes \$ 29.142 \$ 2.131	·•	\$ 69,427	\$ 52,140
	Cash paid for state income and excise taxes	\$ 29,142	<b>\$</b> 2.131

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998

(See Accountants' Review Report)
SCHEDULE I

	<u>1999</u> AMOUNT	RATIO	1 <u>998</u> TRUOMA	RATIO
COST OF SALES AND SERVICE:  Beginning inventories  Purchases  Freight	\$1,396,131 6,093,644 		\$1,262,372 4,561,530 9,985	
Goods available for sale	7,506,157		5,833,887	
Less - ending inventories	1,453,833		1.396.131	
Cost of inventory sold	6,052,324	43.2%	4,437,756	37.4%
Direct labor Subcontracted labor Payroll taxes Vehicle lease Employee benefits and workers' compensation Vehicle insurance, maintenance and repairs Miscellaneous job costs and other Depreciation Job travel expense Training and development Small tools	1,127,611 615,279 95,418 85,486 72,278 67,426 35,248 28,428 26,771 22,487 13,183	8.1 4.4 0.7 0.6 0.5 0.5 0.2 0.2 0.2 0.2	1,150,288 555,709 98,751 96,890 81,061 61,355 33,828 23,294 22,895 19,979 10,987	9.6 4.7 0.8 0.8 0.7 0.5 0.3 0.2 0.2 0.2
Equipment rental  Total cost of sales and service	7.456 \$8.249.393	58.9%	7,076 \$6,599,869	_ <u>0.1</u> 55.6%

# SCHEDULES OF SELLING, GENERAL AND ADMINISTRATIVE EXPENSES FOR THE YEARS ENDED DECEMBER 31, 1999 AND 1998 (See Accountants' Review Report)

SCHEDULE II

	1999		1998	
	AMOUNT	RATIO	AMOUNT	RATIO
SELLING EXPENSES:	** ***	20 00/	eo 205 425	19.7%
Sales salaries and commissions	\$2,910,024	20.8%	\$2,335,435	1.5
Payroll taxes	240,932	1.7	183,120	1.5
Travel and entertainment	206,020	1.5	172,245	
Employee benefits and workers' compensation	134,336	1.0	119,132	1.0
Advertising and promotion	56,640	0.4	70,913	0.6
Training and development	50,699	0.3	21,253	0.2
Recruitment and temporary help	36,599	0.3	29,042	0.2
Telephone	27,083	0.2	5,281	•
Sales material and printing	17,820	0.1	46,029	0.4
Miscellaneous	13,415	0.1	819	•
Cooperative advertising related cost				
reimbursements	(89,894)	(0.6)		
Total selling expenses	\$3,603,674	25.8%	\$2,603,269	25.1%
total activity asponder				
GENERAL AND ADMINISTRATIVE EXPENSES:				
Administrative salaries	\$ 687,423	4.9%	<b>\$</b> 721,597	6.1%
Telephone and Utilities	230,891	1.6	224,115	1.9
Rent	1 <b>56</b> ,524	1.1	132,948	1.1
Insurance	132,220	1.0	138,782	1.2
Repairs and maintenance	98,273	0.7	54,218	0.5
Office supplies and postage	78,381	0.6	71,896	0.6
Legal, accounting and contract services	54,780	0.4	71,722	0.6
Profit sharing and deferred compensation				
contribution	53,175	0.4	44,658	0.4
Bad debts	50,700	0.4	50,008	0.4
Travel and entertainment	50,627	0.4	69,332	0.6
Payroll taxes	49,316	0.4	54,016	0.5
Employee benefits and workers' compensation	48,520	0.3	41,364	0.4
Equipment leases	48,379	0.3	38,970	0.3
Depreciation	45,428	0.3	40,329	0.3
Miscellaneous	32,540	0.2	40,128	0.3
Recruitment and temporary help	24,704	0.2	15,642	0.1
Dues and subscriptions	24,667	0.2	28,609	0.2
Amortization of customer base		0.2		
Exercise and other taxes	23,685 21,7 <b>6</b> 7	0.2	23,685	0.2
Computer supplies	14,764	0.1	22 544	2
Vehicle leases	14,043	0.1	23,514	0.2
Training and development	12,016		11,160	0.1
Real estate taxes		0.1	26,842	0.2
Vehicle maintenance and repairs	8,300	-	11,453	0.1
	3.345		3,914	
Total general and administrative expenses	\$1,962,448	14.0%	\$1,938,902	<u>16.3%</u>

#### CONTENTS DECEMBER 31, 1995 AND 1994

PAGES
CCOUNTANTS' REVIEW REPORT
INANCIAL STATEMENTS:
Balance Sheets
Statements of Operations3
Statements of Changes in Retained Earnings4
Statements of Cash Flows5
Schedules of Cost of Sales and Service6
Schedules of Selling, Generaland Administrative Expenses7
Notes to Financial Statements8 - 13

#### HEALTHUANTITY MANAGEMENT CHROCKATION

## COMMENS STATEMENTS CARLETONE PUR VEAR BROWN IN TRANS. 11, 1994 (See Automotive Varies Reput)

CASH FLOWS FROM OPERATING ACTIVITIES: NULL INCOME	HLMC NETWORK SYSTEMS \$ 53,645	HLMC TELECOM SYSTEMS 8,341	INTERCOMPANY ELIMINATIONS \$ -	COMBINED TOTALS \$ 61,984
Mon-cash expenses, revenues, losses and gains included in income: Depreciation and amortization (Increase) decrease in accounts receivable (Increase) decrease in inventories Increase in prepaid expenses Increase in accounts payable Increase in accounts payable Increase in deferred service contract revenue Increase (decrease) in accrued expenses Met cash provided by (used in) operating activities	62,868 16,526 147,861 (26,325) (599) 11,435 19,507 4,937 (16,668) 273,187	16,942 (9,292) (258,981) (12,930) 98,737 16,581 25,055 27,787 (87,758)		79,810 7,234 (111,120) (39,255) (599) 110,172 36,090 29,992 11,119
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of fixed assets Increase in cash surrender value of officer's life insurance Het cash used in investing activities	(33,474) (4,669) (38,367)	(44, 107) ————————————————————————————————————		(77,985) (4,689) (82,674)
CASH FLOWS FROM FINANCING ACTIVITIES: Increase (decrease) in due to affiliated companies increase (decrease) in due from affiliated companies Proceeds from notes receivable - stockholders Becrease in notes payable to a bank Proceeds from long-term debt tayments of long-term debt thucrease in management fee mivance Payments of capital lease obligation Additional capital contributed Net cash provided by (used in) financing activities	25, 931 180, 596 12, 713 (597, 016) 400, 000 (447, 642)	(180,596) {25,931) 1,547 (78,600) 322,460 (9,520) 46,186	154,665)	34,260 (675,616) 400,000 (447,642) 322,460 (9,520) 46,186
MET DECREASE IN CASH	(190, 798)	(56,319)		(247, 117)
CASH, at heginalog of year	203,370	64,912		268,287
CASII, at end of year	1_12,572	\$ 8,593	<u> </u>	1-21-165

The accompanying notes are an integral part of these combining statements.

#### BALANCE SHEETS DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

ASSETS 1995

1994

	1995	1834
CURRENT ASSETS:	e 74 COE	\$ 21,165
Cash	\$ 24,605	<b>▼</b> =.,
A acquirte receivable that of allowance for		
doubtful accounts of \$11,000 and \$12,280 at	4 000 661	1,042,392
December 31, 1995 and 1994, respectively	1,299,661	1,262,372
Inventories	1,396,131 139,661	68,893
Prepaid expenses	14.261	14.261
Current portion of notes receivable - stockholders	2.874.319	2.409.083
Total current assets	2.014.018	
FIXED ASSETS, at cost:	209,775	180,025
Computers	167,705	182,808
Office furniture, fixtures and equipment	185,649	96,860
Demonstration equipment and tools	105,29 <del>9</del>	105,299
Leasehold improvements	9,719	9,719
Equipment under capital lease	7.500	7.500
Motor vehicle	685,647	582,211
Less - accumulated depreciation	457.729	395,363
Net fixed assets	227.918	<u>186,858</u>
OTHER ASSETS:		
Purchased customer base, net ofaccumulate	d	
amortization of \$63,161 and \$39,476 at		400.000
December 31, 1995 and 1994, respectively	102,638	128,323
Notes receivable - stockholders, lesscurrent	portion 28,518	42,780
Cash surrender value of officer's life insurance	oe 32,074	27,0 <del>9</del> 7
Other	<u> 15,699</u>	16.356
Total other assets	<u> 178,929</u>	<u>212.556</u>
	<b>\$3,281,166</b>	<u>\$2,808.497</u>
	ATO AKI (A) AFRA FAL	NTS/
	AND STOCKHOLCERS' EQU	ILY.
CURRENT LIABILITIES:	A FO4 000	\$ 214,221
Notes payable to a bank	\$ 521,000 37,543	33,894
Current portion of long-term debt	37,542 0.045	9,045
Current portion of capital lease obligation	9,045 384,532	342,357
Accounts payable	89,958	56,605
Customer deposits  Deferred service contract revenue	320,369	232,556
Account management fee advance	- -	322,460
Accrued expenses	413.511	<u>252,502</u>
Total current liabilities	1.775.957	1,463,640
LONG-TERM DEBT, less current portion	69.522	110,830
CAPITAL LEASE OBLIGATION, less current portion	715	11,018
STOCKHOLDERS' EQUITY:		
Common stock, no par value,		
27,500 shares authorized, 1,500 shares iss	neq	
and outstanding	205,269	205,269
Retained earnings	1.229.703	<u>1.017.740</u>
Total stockholders' equity	1.434.972	1,223,009
· ·	\$3,281,166	_\$2,808,497

#### FEALTH LIABS MY MANAGEMENT COMPORATION

## COMMENT BALANCE SHEETS (See Accountant, Business Prints and Table)

ASSETS (Notes T and 1)

		1	1994					
at a	HLMC NETWORK SYSTEMS	VILMC TELCOM SYSTEMS	BETERCONPANY ET. SHOMAT LUMS	COMBINES TUTALS	HEMC HEMORK SYSTEM	HLMC TELECOM SYSTEMS	FF1911 NVL SONE FALLENCOMS YMA	COMB 1 ME N TOTAL S
ament assets:	1 12,572	1 4,157	\$ -	1 21,165	\$ 283,370	\$ 64,912	<b>1</b> -	1 348,313
Lesh Accounts receivable, not of allowance for doubliful accounts of 112,200 and jts_use at Secumber 31, 1991 and 1991, respectively but from affiliated company (Sute 1) forestaries (Note 1) reguld expenses Cutrent parties of notes receivable ~	243,712 711,435 41,446	774,476 25,931 492,716 21,447	(11,511)	1,042,392 1,362,372 48,893	201,246 180,546 921,517 21,821	263_226 229_325 8,517 1,250	(140,394)	1,049,676 1,431,753 29,686
stockholders ghote 13 Total correct totals	ज्ञांधि	ज्ञातीं हैं	THE THE	工場消息	<u>जनींक्षी</u>	T. 971. 646	MOA:	1311,1H
TRUM ASSETS, as cost (these I and 6):  Computers  Inter furniture, fixeures and equipment through fixeures updigment and seeks transport inder capital lases fulne vehicle  Lass - accomutated depreciation	153, 126 134, 484 69, 665 183, 299 183, 299 183, 216 141, 216 141, 225	24,497 26,404 27,273 9,719 96,305 27,412	-	180, 073 187, 846 96, 846 185, 299 9, 219 1, 306 307, 271 106, 358	124, 273 144, 134 41, 433 91, 337 1, 366 487, 649 337, 629	11,269 11,006 21,325 		\$1, 25; 151, 476 26, 351 92, 559 82, 325 1, 368 513, 561 161, 062
S Mar (lead streets								
Cash tolkloade aspec of offices, a fact tolkload contout betylen there as a section to the size of excendisted in the last tolkload contout aspec of excendisted in the last tolkload contout aspec of excendisted in the last tolkload sections as the last tolkload aspect to the last tolkload as the last t	134,323 34,138 24,447	4,441	<u>.</u>	124, 323 42, 745 27, 917	158,000 18,652 21,400	4, 146	<u>.</u>	\$30,009 57,048 22,400
(ile impuranco (dote 1) Ochor		- इंग्रा						-13316
Total other sessis	الغلنان	11.129.127	1133*2511,	12,422,522	11.791.229	11,115,273	11146*755)	11.171.171
	-	MINITE M	s stockhotets	S. EQUITY				
Secures purcton of copies toses  Officers purcton of tangetors date (Note 3)  Officers purcton of tangetors date (Note 3)	1 76,231 31,090	1 333,000	• -	5 314,221 31,894	\$ 636,335 \$48,63	1 111,400	• :	\$ 486,017 41,894
D printson assafts coursect desenne (Ante 13  - Promote desages  - opjilative (ante 2)  - outset basten et cales.	)1,241 21,914 201,341	9,645 364,156 26,689 23,453	:	9,065 341,337 34,605 237,336	61,744 18,440 261,544	10,149 10,149	:	381,364 20,315 10,140
Archiel minagement for advence (Note 1)	101,627	322,440	•	331,363	124, 205	117,044 146,194	(580,396)	261,361
mer to affiliated company (mote 1)  O Total current liabilities			-11:311	Times	77475		-{ine:30f}	
CV at-man ment, texa current portion (Buta 2)	119,629				10,03			146,473
— - TAL LEASE WALEGATIM, fans custom witims (Male 8)		11,010		11.019	-			
Constitutes, Editat (votes f sun 3)!  Constitute the control of th	121, 163 651, 625 715, 718		-	1,017,748 1,717,005	121,761 	17, 300 155, 371 161, 781	-	120,000 955,134 121(2017
/1	11.141.522	11,232,222	103.110	\$2.490.457	11, 202, 120	11.11	1(110'741)	12.911.125
Cl The off	companying and	es are an int	egral part of	i these contin	ing platements.	•		

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

	1995	1994
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$316,763	\$ 61,986
Met illoutie	ψω (υ, / μο	4 6 115-4
Adjustment to reconcile net income to net cash provided		
by operating activities:		
Depreciation and amortization	87,308	79,810
(Increase) decrease in accounts receivable	(257 <b>,269</b> )	7,234
increase in inventories	(133,759)	(111,120)
Increase in prepaid expenses	(70,768)	(39, 255)
(Increase) decrease in other assets	657	(599)
încreese în accounts payable	42,175	110,172
Increase in customer deposits	33,353	36,090
Increase in deferred service contract revenue	87,813	29,992
increase in accrued expenses	161.009	11.119
	-	
Net cash provided by operating activities	267.282	185.429
CASH FLOWS FROM INVESTING ACTIVITIES:		
*** * * * * * * * * * * * * * * * * * *	(104,683)	(77,985)
Acquisition of fixed assets increase in cash surrender value of officer's life insurance	(4.977)	(4,689)
increase in Cash suiteriori value oi onicai sille irburance	_19.8111	74,0001
Net cash used in investing activities	(109,660)	(82.674)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from notes receivable - stockholders	14,262	14,260
Increase (decrease) in notes payable to a bank	306,779	(675,616)
Proceeds from long-term debt		400,000
Payments of long-term debt	(37,660)	(447,642)
Increase (decrease) in management fee advance	(322,460)	322,460
Payments of dividends to stockholders	(104,800)	_
Payments of capital lease obligation	(10,303)	(9,520)
Additional capital contributed		46,186
7 (200) 200 (31) Comprise Control Control	<u> </u>	
Net cash used in financing activities	(154,182)	(349.872)
NET INCREASE (DECREASE) IN CASH	3,440	(247,117)
CASH, beginning of year	21.165	268.282
CASH, at end of year	<u>\$ 24,605</u>	<u>\$ 21.165</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$ 52,140	\$ 80.350
Cash paid for state excise tax	\$ 2.131	\$ 8,210

SCHEDULE I

#### HEALTH LIABILITY MANAGEMENT CORPORATION

#### SCHEDULES OF COST OF SALES AND SERVICE FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

	<u>1995</u>		1 <del>994</del>	
	AMOUNT	RATIO	AMOUNT	RATIO
COST OF SALES AND SERVICE:				
Beginning inventories	\$1,262,372		\$1,151,252	
Purchases	4,581,530		2,109,832	
Factory repairs	_		-84,986	
Freight	9,985		19.972	
Goods available for sale	5,833,887		3,366,042	ř
Less - ending inentories	1.396.131		1.262.372	
Cost of inventory sold	4,437,758	37.4%	2,103,670	25.1%
Direct labor	1,150,288	9.6	1,094,546	13.0
Subcontracted labor	555,709	4,7	296,575	3.5
Payroli taxes	96,751	0.8	93,118	1.1
Vehicle leases	96,890	0.8	84,460	1.0
Employee benefits and workers' compensation	81,061	0.7	76,560	0.9
Vehicle insurance, maintenance and repairs	61,355	0.5	73,168	0.9
Miscellaneous job costs and other	33,828	0.5	21,176	0.3
Depredation	23,294	0.2	15,792	0.2
Job travel expense	22,895	0.2	<b>33,981</b>	0.4
Training and development	19,979	0.2	18,103	0.2
Small tools	10,987	0.1	13,330	0.2
Equipment rental	7,076	.0.1	13.437	0.2
Total cost of sales and service	\$6,599,869	55.6%	\$3.937.816	47.0%

## STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report)

FCNI HLMC

	1995		1994	
	AMOUNT	RATIO	AMOUNT	RATIO
SALES AND SERVICE	\$ 8,846,991	74.5%	\$ 5,332,821	63.4%
COMMISSIONS AND ACCOUNT MANAGEMENT FEES	3,029,854	25.5	3.041.685	<u>36.6</u>
Total Revenue	11,876,845	100.0	8,374,506	100.0
COST OF SALES AND SERVICE (Schedule I) Gross profit	6,599,869 5,276,976	55.6 44.4	<u>937.916</u> 4.436,590	47.0 53.0
OPERATING EXPENSES: Selling expenses (Schedule II) General and administrative	2,924,555	24.6	2,726,865	32.6
expenses (Schedule II)	2.001.406	<u>6.9</u>	1,584,042	18.9
Total operating expenses	4,925,961	<u>41.5</u>	4.310.907	<u>51.5</u>
Operating income	351,015	2.9	125,683	1.5
INTEREST AND OTHER INCOME	17,888	0.2	16,653	0.2
INTEREST EXPENSE	(52,140)	(0.4)	(80,350)	(1.0)
Net income	\$ 316,763	2.7%	\$ 61,986	0.7%

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1995 AND 1994 (See Accountants' Review Report) (Continued)

#### (1) OPERATIONS AND MERGER, SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### OPERATIONS AND MERGER

Health Liability Management Corporation (formerly HLMC Telecommunications Services, Inc.) (the Company) is a telecommunications company providing computer and communication network solutions. The Company sells and services wide area and premises networking which allows for the interoperability of computer and telecommunication systems. The Company also carries on the business operations of Executione Inc. (see below). Effective January 3, 1996, the Company changed its name from HLMC Telecommunications Services, Inc. to Health Liability Management Corporation.

Effective December 31, 1995, HLMC Network Services, Inc., a company which was affiliated by common ownership and management, merged into the Company. The accompanying financial statements reflect the combined operations of both companies for 1995 and 1994, and the combined financial position as of December 31, 1994. The following is a summary of the separate company results of operations and financial position.

#### SUMMARY RESULTS OF OPERATIONS

	HLMC Telecomm		HLMC Telecomm		
	1995	1994	1995	<u>1994</u>	
Total revenue	\$9,016,950	<b>\$5,5</b> 97,661	\$2,859,895	\$2,776,845	
Costs and expenses	8.780.924	5,578.099	<u>744,906</u>	<u> 670,724</u>	
Operating income	236,026	19,562	114,989	106,121	
Interest and other	(21,491)	(11.221)	(12.761)	(52.476)	
Net income	\$ 214,535	<u>\$ 8,341</u>	\$ 102,228	\$ 53,645	
	SUMMARY FINAN	NCIAL POSITION			
	HLMC Telecomm		HLMC Telecomm		
	<u>1995</u>	<u>1994</u>	<u> 1995</u>	1994	
Current assets	\$1,833,095	\$1,322,905	\$1,195,153	\$1,112,109	
Fixed assets, net	128,648	62,983	99,270	123,875	
Other assets	9.635	4,641	169,294	<u>207.915</u>	
4	\$1,9 <u>71,378</u>	\$1,390,529	\$1,463,717	<u>\$1,443,899</u>	
Current liabilities	\$1,308,904	\$ 932,280	\$ 620,987	<b>\$ 557,291</b>	
Long term debt	715	11,018	69,522	110,830	
Total	1,309,619	943,298	690,509	668,121	
Stockholders' Equity	661,759	447,231	773.208	775.778	
	\$1,971,378	\$1,390,529	\$1,463,717	\$1,443,899	

All significant intercompany transactions have been eliminated in the combined financial statements.

01/15/2000 18:27 694 0084

#### NOTES TO FINANCIAL STATEMENTS **DECEMBER 31, 1995 AND 1994** (See Accountants' Review Report) (Continued)

#### OPERATIONS AND MERGER. SIGNIFICANT REPORTING AND ACCOUNTING POLICIES (1) (Continued)

#### OPERATIONS AND MERGER (Continued)

HLMC's business operations includes providing business telephone systems and related products and services. They have exclusive rights to sell, deliver, install and maintain, in substantially all of Central and Western Massachussetts. telephone products and systems manufactured and supported by Executone's agreement which will remain in force until terminated by thirty days written notice by their party. Under the agreement, the Company purchases Executione's systems and products at prices set out in price lists which may change without notice. It is not required to maintain a shelf stock and there are no franchise of other fees payable under this agreement. The Company may not sell, pledge, assign or transfer its common stock in any way which will change its controlling interest without prior written consent. The Company is also subject to several other operating restrictions as detailed in the agreement.

#### SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### Sales

Sales are recognized upon completion of a job or when substantially all job related costs are incurred for major jobs in process. Service contract revenue is recognized evenly over the period of the contract. Commission and account management fees are recognized as sales upon receiving a signed order confirmation from the customer.

During the years ended December 31, 1995 and 1994, the Company derived commissions and fees of approximately \$2,165,000 and \$2,625,000, respectively, from one customer and approximately \$787,000 and \$417,000, respectively, from another customer. Contracts with these customers expire from one to three years. The larger contract may be cancelled by the customer with one year's notice or by the payment of one year's commission.

During 1994, the Company received an advance of \$322,460 from one of the significant customers. This amount was paid back to the customer in equal monthly payments during 1995.

#### Income Taxes

The Company, with the consent of its stockholders, has elected to be treated for income tax purposes as an "S" corporation under the internal Revenue Service Code. Profits, losses, tax credits, etc., are allocated to and reported in the tax filings of the Company's stockholders. The Company and HLMC Telecommunications Services, (also an "5" corporation prior to the merger) filed separate tax returns through 1995.

#### Inventories

inventories are stated at the lower of average actual cost or market and consist of the following:

	<u>1895</u>	1994
Telaphone systems and related parts and components for sale and service Cable runs and network equipment for	\$ 586,499	<b>\$ 7</b> 57,352
sale and service	603,659	362,088
Jobs - in - process	205.973	142,932
	\$1,396,131	\$1,262,372

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1995 AND 1994

FCNI HLMC

(See Accountants' Review Report)

The Company also maintains a deferred compensation plan which covers substantially all employees. Under the plan, the Company matches up to 25% of the employees' voluntary contributions.

All contributions vest immediately. The Company's aggregate contribution to these plans for the years ended December 31, 1995 and 1994, was \$ 44,658 and \$ 33,258, respectively.

#### (5) STOCK PURCHASE AGREEMENT

In September, 1991, the Company entered into stock purchase agreements whereby two officers purchased an aggregate of 326 shares of the Company's common stock for \$118,210. The amount is payable in eight equal annual installments along with interest at the Company's bank's base lending rate. The amount due from the officers has been reflected as notes receivable - stockholders in the accompanying balance sheet. Upon the death, disability, or termination of any stockholder, the Company must buy back their stock at various prices in accordance with the provisions of the agreement. Certain life insurance policies are maintained to fund the acquisition of the stock in the event of death. (See note 9).

#### (6) PURCHASED CUSTOMER BASE

In April, 1993, the Company purchased an existing customer base and related assets from HLMC.

Telecommunications Services. The Company has the rights to service the existing customer base in all of central and western Messachussetts. The Company paid \$140,050, net of \$30,149 in related liabilities for warranty contracts.

Of the total amount paid for the system base, \$4,400 has been reflected as goodwill (other assets) and the remainder has been reflected as the purchased customer base in the accompanying batance sheets. The customer base is being amortized on a straight - line basis over seven years.

#### (7) LEASE AGREEMENTS

The Company leases its main facility which is owned by the principal stockholder. The annual rental rate is \$85,596 for the years ended December 31, 1995 and 1994. This lease provides that the Company pay real estate taxes end utilities. The annual rental rate through 1998, the expiration of the lease, is \$85,596.

The Company leases a second facility under a five - year agreement through December, 1896. Annual rental payments were \$18,504 for the years ended December 31, 1995 and 1994. This lease provides that the Company pay utilities and the rent is subject to escalation annually beginning in 1995, based on the increase in the consumer price index. The base rent is \$18,504 for 1996,

In January, 1994, the Company entered into a one - year agreement to lease a third facility at an annual rental of \$14,843. This lease provided that the Company pay a pro - rate portion of operating expenses and utilities. This lease was terminated. In January, 1995, the Company entered into an agreement to lease another facility at a monthly rate of \$2,600. Under this lease, which expires November 30, 1996, the Company is to maintain certain insurance coverage and pay a pro - rate portion of operating expenses and utilities. This lease may be terminated by the Company, with a cancellation penalty equal to two months rent, after one - year with ninety days written notice. In addition, the Company has an option to extended this lease for an additional three years at a rate to be negotiated.

The Company leased additional office space at a monthly rental of \$1,660 for six months in 1994.

In February, 1996, the Company entered into an agreement to rent additional office and warehouse space at a monthly rental of \$2,000. The Company is a tenant - at - wil.

The Company leases certain equipment and vehicles under various operating lease agreements that expire at various dates through 1998.



Alexander, Aronson, Finning & Co., P.C. 21 East Main Street, P.O. Box 1250, Westborough, MA 01581 (598) 366-9100 Boston, MA (617) 424-8700 Wellesley, MA (617) 239-1200 FAX (508) 366-9789

March 1, 1997

To the Stockholders of Health Liability Management Corporation:

We have reviewed the accompanying balance sheets of Health Liability management Corporation as of December 31, 1996 and 1995, and the related statements of operations, changes in retained earnings, cash flows and schedules of cost of sales and service and selling, general and administrative expenses for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of the Company.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

alexander, avouson, Finning & Co., P. C.

HEALTH LIABILITY MANAGEMENT CORPORATION

FINANCIAL STATEMENTS
AS OF DECEMBER 31, 1995
TOGETHER WITH
ACCOUNTANT'S REVIEW REPORT

#### HEALTH LIABILITY MANAGEMENT CORPORATION

FINANCIAL STATEMENTS AS OF DECEMBER 31, 1996 TOGETHER WITH ACCOUNTANT'S REVIEW REPORT

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report) (Continued)

FCNI HLMC

#### (3) NOTE PAYABLE TO A BANK (Continued)

The line of credit agreement provides, among other things, that the Company may not, without prior written approval by the lender, incur certain additional borrowings, enter into additional lease comitments, pay dividends (except as related to certain stockholder taxes), issue additional shares of stock, make foans or advances or organize a subsidiary. Restrictions are also placed on the sale and lease of property and on officer compensation. The Company must maintain certain financial ratios and levels of working capital as specified in the agreement.

#### (4) PROFIT SHARING AND DEFERRED COMPENSATION PLAN

The Company maintains a qualified defined contribution profit sharing retirement plan which covers substantially all employees. Under the plan, the Company may contribute an amount up to 15% of qualified salaries. This contribution is determined annually at the discretion of the Board of Directors. The Company also maintains a deferred compensation plan which covers substantially all employees. Under the plan, the Company matches up to 25% of the employees' voluntary contributions.

All contributions vest immediate. The Company's aggregate contribution to these plans for the years ended December 31, 1996 and 1995, was \$53,175 and \$44,658, respectively.

#### (5) STOCKHOLDER AGREEMENTS

In September, 1991, the Company entered into stock purchase agreements whereby two officers purchased an aggregate of 326 shares of the Company's common stock for \$118,210. The amount is payable in eight equal annual installments along with interest at the Company's bank's base lending rate. The amount due from the officers has been reflected as notes receivable - stockholders in the accompanying balance sheets.

Upon the death, disability, or termination of any of the Company's stockholders, the Company must buy back their stock at various prices in accordance with the provisions of a stock buy-back agreement. Certain life insurance policies are maintained to fund the acquisition of the stock in the event of death (see Note 7).

From time to time, the Company makes advances to stockholders. The amounts outstanding at December 31, 1996 and 1995 of \$44,797 and \$52,700, respectively, are included in accounts receivable in the accompanying balance sheets.

#### HEALTH LIABILITY MANAGEMENT CORPORATION

## STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

	1 <del>99</del> 6		1995	
	AMOUNT	RATIO	AMOUNT	RATIO
SALES AND SERVICE	\$11,186,863	79.9%	\$ 8,846,991	74.5%
COMMISSIONS AND ACCOUNT				
MANAGEMENT FEES	2,806,638	20.1	<u> 3,029,854</u>	<u> 25.5</u>
Total revenue	13,993,501	100.0	11,876,845	100.0
COST OF SALES AND SERVICE				
(Schedule I)	<u>8.249.393</u>	<u> 58.9</u>	6,599,869	55.6
Gross profit	5,744,108	41.1	<u>5,276,976</u>	44.4
OPERATING EXPENSES:				
Selling expenses (Schedule II)	3,603,674	25.8	2,983,269	25.1
General and administrative	, ,		,	
expenses (Schedule II)	1,962,448	14.0	1,938,902	16.3
Total operating expenses	5.566.122	39.8	4.922.171	41.4
Operating income	177,986	1.3	354,805	3.0
INTEREST AND OTHER INCOME	12,169	-	17,888	0.2
INTEREST EXPENSE	(69,427)	(0.5)	(52,140)	(0.4)
Income before state				
income taxes	120,728	0.8	320,553	2.8
STATE INCOME TAXES	7,700	_•_	3.790	
Net income	\$ 113,028	0.8%	<b>\$</b> 316.763	2.8%

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

#### (1) OPERATIONS, SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### **OPERATIONS**

HLMC (the Company) is a telecommunications company providing computer and communication network solutions. The Company sells and services wide area and premises networking which allows for the interoperability of computer and telecommunication systems.

The Company also provides business telephone systems and related products and services. They have open brokerage rights to sell, deliver, install and maintain, in substantially all of central and western Massachusetts, telephone products, and systems manufactured and supported by Executone and Lucent Technologies, Inc.. This agreement will remain in force until terminated by thirty days written notice by either party. Under the agreement, the Company purchases Executone's systems and products at prices set out in price lists which may change without notice. It is not required to maintain a shelf stock and there are no franchise or other fees payable under this agreement. The Company may not sell, pledge, assign or transfer its common stock in any way which will change its controlling interest without prior written consent. The Company is also subject to several other operating restrictions as detailed in the agreement.

Effective January 3, 1996, the Company changed its name from Network Services, Inc., to HLMC Telecommunications Services.

Effective December 31, 1995, HLMC Telecommunications Services, a company which was affiliated by common ownership and management, merged into the Company. The accompanying financial statements reflect the combined operations of both companies for 1995.

#### SIGNIFICANT REPORTING AND ACCOUNTING POLICIES

#### Sales

Sales are recognized upon completion of a job or when substantially all job related costs are incurred for major jobs in process. Service contract revenue is recognized evenly over the period of the contract. Commission and account management fees are recognized as sales upon receiving a signed order confirmation from the customer.

During the years ended December 31, 1996 and 1995, the Company derived commissions and fees of approximately \$2,130,000 and \$2,165,000, respectively, from one customer and approximately \$672,000 and \$787,000, respectively, from another customer. Contracts with these customers expire over periods ranging from one to three years. The larger contract may be cancelled by the customer with one year's notice or by the payment of one year's commission.

01/15/2000 18:30

#### HEALTH LIABILITY MANAGEMENT CORPORATION

#### SCHEDULES OF SELLING, GENERAL AND ADMINISTRATIVE EXPENSES FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

SCHEDULE II

,				
	<u>1996</u> AMOUNT	RATIO	<u>1995</u> AMOUNT	RATIO
SELLING EXPENSES:				
Sales salaries and commissions	\$2,910,024	20.8%	· · ·	19.7%
Payroli taxes	240,932	1.7	183,120	1.5
Travel and entertainment	208,020	1.5	172,245	1.5
Employee benefits and workers' compensation	134,336	1.0	119,132	1.0
Advertising and promotion	56,640	0.4	<b>70,913</b>	0.6
Training and development	50,699	0.3	<b>21,25</b> 3	0.2
Recruitment and temporary help	36,599	0.3	29,042	0.2
Telephone	27,083	0.2	5.281	•
Sales material and printing	17,820	0.1	46,029	0.4
Miscellaneous	13,415	0.1	819	-
Cooperative advertising related cost	10,410	•••	010	
reimbursements	(89.894)	(0.6)	_	_
(CII) IDDI SCI (CII)	708-08-7	trot		
Total selling expenses	\$3.603.674	25.8%	\$2,603,269	<u>25.1%</u>
GENERAL AND ADMINISTRATIVE EXPENSES:	•	•		
Administrative salaries	\$ 687,423	4.9%	\$ 721,597	6.1%
Telephone and Utilities	230,891	1.6	224,115	1.9
Rent	156,524	1.1	132,948	1.1
Insurance	132,220	1.0	138,782	1.2
Repairs and maintenance	98,273	0.7	54,218	0.5
Office supplies and postage	78,381	0.6	71,896	0.6
Legal, accounting and contract services	54,760	0.4	71,722	0.6
Profit sharing and deferred compensation	. 54,700	U. <del>4</del>	11,122	0.0
contribution	53,175	0.4	44,658	<b>Ö.4</b>
Bad debts	50,700	0.4		0.4
Travel and entertainment	•		50,008	
	50,627	0.4	69,332	0.6
Payroll taxes	49,316	0.4	54,016	0.5
Employee benefits and workers' compensation	48,520	0.3	41,364	0.4
Equipment leases	46,379	0.3	38,970	0.3
Depreciation	45,428	0.3	40,329	0.3
Miscellaneous	32,540	0.2	40,128	0.3
Recruitment and temporary help	24,704	0.2	15,642	0.1
Dues and subscriptions	24,667	0.2	28,609	0.2
Amortization of customer base	23,685	0.2	23,685	0.2
Exercise and other taxes	21,767	0.1	_	-
Computer supplies	14,764	0.1	23,514	0.2
Vehicle leases	14,043	0.1	11,160	0.1
Training and development	12,016	0.1	26,842	0.1
Real estate taxes	8,300	Ų, I	•	0.2
Vehicle maintenance and repairs		-	11,453	
vollide Halliteriand and Tapalis	3.345		3.914	
Total general and administrative expenses	\$1.962,448	14.0%	\$1,938,902	16.3%

#### HEALTH LIABILITY MANAGEMENT CORPORATION

#### STATEMENTS OF CHANGES IN RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

BALANCE, December 31, 1994	\$1,017,740
Dividends declared and paid	(104,800)
Net income	<u> 316.763</u>
BALANCE, December 31, 1995	1,229,703
Dividends declared and paid	(46,224)
Net income	113.028
BALANCE, December 31, 1996	<u>\$1,296.507</u>

#### HEALTH LIABILITY MANAGEMENT CORPORATION

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

CASH FLOWS FROM OPERATING ACTIVITIES:	1996	1995
Net income	\$113,028	\$316,763
Adjustments to reconcile net income to net cash provided		
by (used in) operating activities:		
Depreciation and amortization	97,541	87,308
Increase in accounts receivable	(760,009)	(309,969)
Increase in inventories	(57,702)	(133,759)
Increase in prepaid expenses and deposits	(25,825)	(18,068)
Decrease in other assets	1,802	657
Increase in accounts payable	295,067	42,175
Increase in customer deposits	18,097	33,353
Increase in deferred service contract revenue	167,091	87,813
Increase (decrease) in accrued expenses	<u>(8,495)</u>	161,009
Net cash provided by (used in) operating		
activities	(159,405)	<u> 267.282</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of fixed assets	(271,115)	(104,683)
Increase in cash surrender value of officer's life insurance	(5.156)	(4.977)
Net cash used in investing activities	(276,271)	(109,660)
CASH FLOWS FROM FINANCING ACTIVITIES:		•
Proceeds from notes receivable - stockholders	. 14.449	14.000
	14,447 344,000	14,262
Increase in note payable to a bank Proceeds from long - term debt	•	306,779
Payments of long - term debt	154,495	(27 660)
Decrease in management fee advance	(46,207)	(37,660)
Payments of dividends to stockholders	(46.224)	(322,460)
Payments of capital lease obligation	(46,224) (9.045)	(104,800) (10,303)
Net cash provided by (used in) financing activities	411.466	(154.182)
Yes east broatest of (user in) miniming activities		3,1,25,162,1
NET INCREASE (DECREASE) IN CASH	(24,210)	3,440
CASH, beginning of year	24,605	21,165
CASH, end of year	<u>\$ 395</u>	\$ 24,605
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$ 69.427	<b>\$</b> 52,140
Cash paid for state income and excise taxes	\$ 29,142	\$ 2,131

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report)

(Continued)

#### (6) LEASE AGREEMENTS

The Company leases its main facility from a realty trust of which the principal stockholder is the sole beneficiary. The annual rental rate is \$85,596 through 1998. This lease provides that the Company also pay real estate taxes and utilities. Subsequent to year end, the Company entered into negotiations for a new agreement at a different facility. The Company will continue to be responsible for paying the rent on the current facility until the term expires or the facility is sold or leased by the realty trust. The proposed terms of the agreement being negotiated include a lease with an option to buy the property. The proposed lease terms include rent at approximately \$162,000 annually, plus utilities, insurance, real estate taxes and other operating costs, for seven years, with the first three months free. The option to purchase the property is proposed to be for any time during the first year of the lease at a price of \$1,900,000.

The Company leased a second facility under a five-year agreement through December, 1996. Annual rental payments were \$18,504 for the years ended December 31, 1996 and 1995. This lease provided that the Company pay utilities. This lease was not renewed.

From January, 1995, until November 30, 1996, the Company leased a third facility at a monthly rate of \$2,600. The Company was also responsible for its proportionate share of operating costs. On December 1, 1996, the Company entered into an agreement for an annual rental of \$33,885, increasing b \$1,130 per year, through December 1, 1999. The Company is also responsible for its proportionate share of operating costs.

in February, 1996, the Company entered into an agreement to rent additional office and warehouse space at a monthly rental of \$2,000. The Company is a tenant-at-will. As of December 1, 1996, this rent was increased to \$3,000 per month.

In January, 1997, the Company entered into a one-year agreement to rent storage space for \$200 per month.

The Company leases certain equipment and vehicles under various operating lease agreements that expire at various dates through 2000.

1995

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1996 AND 1995 (See Accountants' Review Report) (Continued)

#### (2) LONG-TERM DEBT

Long-term debt consits of the following:	
Note soughle to a hank due in equal monthly installment	•

additional \$15,000 on this note

Note payable to a bank, due in equal monthly installments of \$5,100 beginning February, 1997, including principal and interest at 8.25%, through November 1999. Interest only is due from October, 1996 to January, 1997. The note is secured by certain equipment and is guaranteed by the prinipal stockholder. The Company may borrow an additional \$95,505 on this note. Subsequent to December 31, 1996, the Company borrowed an

\$154,495

1996

Note payable to a bank, due in equal monthly installments of \$4,131, including principal and interest at 9.25%, through May, 1998, secured by substantially all assets of the Company and guaranteed by the principal stockholder

61.571 107.064 216,066 107,064 83.517 37.542

Less - current portion

\$132.549 \$ 69.522

Remaining maturities of long-term debt are as follows:

<u>Year</u>	:	Amount
1997		\$83,517
1998	4	\$78,298
1999		<b>\$54,251</b>

#### (3) NOTE PAYABLE TO A BANK

The Company has a \$1,300,000 line of credit agreement with a bank. Borrowings are due on demand and are secured by substantially all assets of the Company. The Company may borrow the lesser of \$1,300,000 or 80% and 50%, respectively, of eligible accounts receivable and inventory, as defined in the agreement. Interest is payable monthly at 1% above the bank's base lending rate (6% at December 31, 1996 and 1995). In February, 1997, the Company and the bank renewed this line of credit at \$1,800,000, with substantially all the same terms.

The note payable is personally guaranteed by the principal stockholder and is collateralized by all the outstanding shares of the Company held by the principal stockholder.



#### FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

July 19, 1996

HEALTH LIABILITY MANAGEMENT CORPORATION 13738 OXBOW ROAD #100 FORT MYERS, FL 33905

SUBJECT: HEALTH LIABILITY MANAGEMENT CORPORATION

Ref. Number: P93000088530

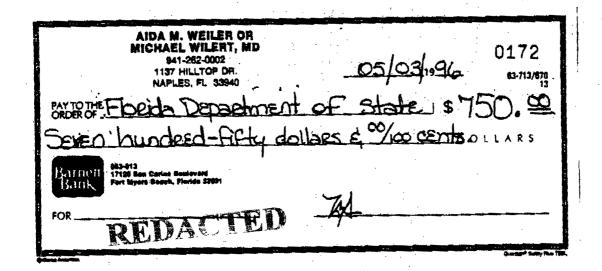
We have received your document for HEALTH LIABILITY MANAGEMENT CORPORATION and check(s) totaling \$750.00. However, your check(s) and document are being returned for the following:

THERE WERE TWO CHECKS SUBMITTED WITH THE REINSTATEMENT FOR THE ABOVE CORPORATION. THE TOTAL REINSTATEMENT FEE WAS ONLY \$775.00, THEREFORE THE ADDITIONAL CHECK FOR \$750.00 IS BEING RETURNED.

If you have any questions concerning the filing of your document, please call (904) 487-6059.

Andy Dunlap Document Specialist

Letter Number: 296A00035004



CONTROL DATE: 1993

STATE INCORP: FL

Page 1

11 CORPANY RESERVE MGT CORP

DRESC: 1137 HILLTOP DR

TY: NAPLUS

STATE: FL ZIP CODE: 33940

ONE NUMBER: 013 252-0000

NG #: 82-612-7978

UNTY: COLLIER

LES: \$986,700,000

P. TOTAL: 0

NE OF BUGINEGO: TELEPHONE COMMUNICATIONS

EMP. HERE: 0

L 510'5: 4813010:

IPORT EXPORT: NEITHER

BLIC IND: PRIVATE

GANIIATION: SINGLE ENTITY ECIDIARY IND: NOT AVAILABLE

RENT COMPANY:

IRENT DUNG:

FICERS: MICHAEL SHAW, PRES (D); BONNIE WAGGNER, TREAS (D); FREDERICK S. IRS, SEC (D); MICHAEL WEILERT MD, PRINCIPAL (D); Michael Shaw, Sonnie

iganer, and Frederick S. Harb.

CHAEL SHAU YEAR OF BIRTH: 0000 1986-present also active as an officer here. )65 present has been active as an insurance broker for John Hancock Insurance, trasota, FL. On Jun 10 1994, the personnel department at John Hancock ssurance, Sarasota, (L indicated Michael Shaw, principal, was tow Oct 01 1990-May 15 1992 as a marketing mep.

INNIE WAGONER YEAR OF DIRTH: 8000 Antecedants are undetermined.

: >1141 :COUNTANT: 205 Ren 5-20-96 N 80en 70: RA-

RE: ATTACHED.



Health Liability Management Corporation Health Management Systems Inc.

13736 Oxbow Road Suite 100 - Fort Myers, Florida 33905 ~ U.S.A. Phone 941-694-0084 ~ Fax 941-542-5202 ~ Emell http://www.cec.ucl.edu/individhood/mhonerc.doc.htm

August 03, 1999

Name: Norsen S. Davis Director, Division of Legal Services 2540 Shumard Oak Boulevard Tallahasse, Florida 32399 - 0850

Dear Noreen,

The message you received on July 27,1999, inquiring about the status of the Formal Complaint with the Issues of Memorandum TMS 3752 against GTE, which was processed and served by the State of Florida Public Service Commission Division of Consumer Affairs was because of the following reasons. This review orf your records should have indicated that on May 26, 1998, a staff member from the Division of Communications worte a letter explaining that the staff member Phil Trublehorn recommends closing the complaint because it can no longer render any further assistance beyond the findings listed above in the Issues of Memorandum TMS 3752, of the Formal Complaint. In accordance with S 120.57 a timely request was made to Charlie Pellegrini, LEG for a hearing within thirty days of this reccommendation, and unless otherwise provided by a Commission order, the proposed recommendation, and/or action, shall become effective because the time within which to request a hearing never expired befor the request. (Law Implemented 120.53 F.S., Specific Authority:120.53, F.S.).

Further in accordance with 25-22.032:the commissions staff member shall propose a resolution of the complaint based on his findings, aplicable state laws, the utility tariff, and Commission rules, regulations, and orders. The proposed resolution may be communicated to the parties orally or in writing. In this case our party objected to the proposed resolution, so we filed a request for an informal conference on the complaint. The request was in writing and was filed with both Charlie Pellegrini, and the Division of Consumer Affairs within thirty days after the proposed resolution was communicated to the parties. Upon receipt of the request the Director of the Division was to appoint a staff member to conduct the informal conference or the the Director may make a recommendation to the Commission for dismissal based on a finding that the complaint state no basis for relief under the Florida Statues, Commission rules, or orders, or the applicable tariffs. The relief under the Florida Statues, Commission rules or orders or the applicable tariffs are as stated in the Issues of Memorandum TM\$3752 of the Formal Complaint in question number six (6), was GTE to provide the cooperative test results? YES. Were these tests provided?NO. Can GTE provide them now?NO. GTE Intrastate Access tariffs require giving cooperative test results. Cooperative test results were not given and cannot be given now as GTE reports that it did not retain them. This is truly in direct violation of the Florida Statues, Commission rules or orders, or the applicable tariffs. Complete failure to comply with this request for informal conference is evident because confirmation of the informal conference was never received of whether granted or not granted. This is clearly indicative because if the informal conference had been granted the appointed staff member shall have no prior contact with the complaint. The appointed staff member never consulted with the parties and a written notice to the parties setting forth the procedures to be employed was never received with dates written materials to be filled and time and place for the informal conference notice of no sooner than (10) ten days following the notice. Therefor a settlement has not been reached, and the 20 days following the informal conference or the last post - conference filing filing, without the proper appointment of the staff member never submitted a recommendation to the Commission and no mail copies of the recommendation to the parties. The Commission has never disposed of the matter at the next available agenda conference by issuinfg a notice of proposed agency action or by setting the matter for hearing pursuant to section 120.57, Florida Statues. For certain there never has been a settlement to this complaint by either party concerning this dispute and the parties and their representatives have never filed with the Division of

Consumer Affairs a written statement to that effect of a settlement which would be binding on both parties and neither party has waived any right to further review or action by the Commission. The Division has not submitted the Complaint nor any Statement to the Commission for action after the request for proposed action after timely request in accordance with \$120.57 formerly 25-22.29. Since no settlement statement from either party to the Commission for approval from the Division and the Division has not provided notice acknowledging any settlement statement by either party by letter to the parties in accordance with 120.53 (1), 120.57, 120.59 (4), 350.127(2), after timely request for a hearing being made to Charlie Pellegrini, LEG, and Alan Taylor CMU. As in accordance with the 25-22.034 Discovery is requested by the parties through the means and in the manner provided in Rules 1.280 through 1.400 Florida Rules of Civil Procedure. Within this Florida Rules of Civil Procedure this request is to issue appropriate orders to effectuate the purposes of discovery and prevent any further delay and may impose appropriate sanctions under Rule 1.380, Florida Rules of Civil Procedure and for the presiding officer to be appointed immediately in accordance with Rules 1.280, and 1.400, Florida Rules of Civil Procedure in which the party requests' the order of effetuating the purposes of Discovery. The presiding officer to issue appropriate orders to effectuate the purposes of 1.380, Florida Rules of Civil Procedure, except that such sanctions may not include contempt or the award of expenses unless specifically authorized by statue. Sanctions include the following 120.53, F.S. Sanctions may also include dismissal under Rule 25 - 22.0422.

In accordance with Rule 25 - 22 .033 Communications between Commission Employees and Parties have been neglected and through negligence denied within this complaint. The Commission recognize that Commission employees must exchange information with parties who have an interest in Commission proceedings including timely request for informal conference, and hearing in front of the Commission. However the Commission also recognizes that all parties to adjudicatory proceedings need to be notified and given an opportunity to participate in certain communications including formal complaints and timely request for adjudicatory hearing processes, procedures, and proceedings. The intent of this rule is not to prevent or hinder in any way the exchange of information, but to provide all parties to adjudicatory proceedings notification of and the opportunity to participate in certain communications. This correspondence reconfirms that their was a timely request for hearing and the exercise for the Florida Rules of Civil Procedure, and adjudicatory proceedings with the full Commission to present the information in support of 120.53 F.S., 120.57 S., hearing and 25 - 22.030 within the Issues of Memorandum TMS 3752 of the Formal Complaint of the State of Florida Public Service Commission, and in compliance with 25 - 22.031 with this unresolved dispute and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121(i) j), F.S. and 350.127(2), F.S. and conducting a hearing after timely response in accordance with and pursuant to Chapter 120, Florida Statues.

Start typing your letter here.

Sincerely,

Your name goes here

effect of a settlement which would be binding on both parties and neither party has waived any right to further review or action by the Commission. The Division has not submitted the Complaint nor any Statement to the Commission for action after the request for proposed action after timely request in accordance with \$120.57 formerly 25-22.29. Since no settlement statement from either party to the Commission for approval from the Division and the Division has not provided notice acknowledging any settlement statement by either party by letter to the parties in accordance with 120.53 (1), 120.57, 120.59 (4), 350.127(2), after timely request for a hearing being made to Charlie Pellegrini, LEG, and Alan Taylor CMU.

As in accordance with the 25-22.034 Discovery is requested by the parties through the means and in the manner provided in Rules 1.280 through 1.400 Florida Rules of Civil Procedure. Within this Florida Rules of Civil Procedure this request is to issue appropriate orders to effectuate the purposes of discovery and prevent any further delay and may impose appropriate sanctions under Rule 1.380, Florida Rules of Civil Procedure and for the presiding officer to be appointed immediately in accordance with Rules 1.280, and 1.400, Florida Rules of Civil Procedure in which the party requests' the order of effectuating the purposes of Discovery. The presiding officer to issue appropriate orders to effectuate the purposes of 1.380, Florida Rules of Civil Procedure, except that such sanctions may not include contempt or the award of expenses unless specifically authorized by statue. Sanctions include the following 120.53, F.S. Sanctions may also include dismissal under Rule 25 - 22.0422.

In accordance with Rule 25 - 22 .033 Communications between Commission Employees and Parties have been neglected and through negligence denied within this complaint. The Commission recognize that Commission employees must exchange information with parties who have an interest in Commission proceedings including timely request for informal conference, and hearing in front of the Commission. However the Commission also recognizes that all parties to adjudicatory proceedings need to be notified and given an opportunity to participate in certain communications including formal complaints and timely request for adjudicatory hearing processes, procedures, and proceedings. The intent of this rule is not to prevent or hinder in any way the exchange of information, but to provide all parties to adjudicatory proceedings notification of and the opportunity to participate in certain communications. This correspondence reconfirms that their was a timely request for hearing and the exercise for the Florida Rules of Civil Procedure, and adjudicatory proceedings with the full Commission to present the information in support of 120.53 F.S., 120.57 S., hearing and 25 - 22.030 within the Issues of Memorandum TMS 3752 office Formal Complaint of the State of Florida Public Service Commission, and in compliance with 25 - 22.031 with this unresolved dispute and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121(i) (j), F.S. and 350.127(2), F.S. and conducting a hearing after timely response in accordance with and pursuant to Chapter 120, Florida Statues.

Start typing your letter here.

Sincerely,

Your name goes here

#### State of Florida

694 0084



### Bublic Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

AUGUST 26, 1999 DATE:

DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYÓ) TO:

DIVISION OF COMMUNICATIONS (HINTON) OF RAT FROM:

DIVISION OF LEGAL SERVICES (BEDELL)

RE: DOCKET NO. 990959-TP REQUEST BY

> TELECOMMUNICATIONS, INC. FOR APPROVAL OF INTERCONNECTION, UNBUNDLING, AND RESALE AGREEMENT WITH HEALTHCARE LIABILITY MANAGEMENT CORPORATIONS D/B/A FIBRE CHANNEL NETWORKS, INC.

AND HEALTH MANAGEMENT SYSTEMS, INC.

09/07/99 - REGULAR AGENDA - PROPOSED AGENCY ACTION -AGENDA:

COMMISSION DECISION ON INTERCONNECTION AGREEMENT

CRITICAL DATES: INTERCONNECTION AGREEMENT - COMMISSION MUST

APPROVE OR DENY BY OCTOBER 23, 1999

SPECIAL INSTRUCTIONS: NONE

FILE NAME AND LOCATION: S:\PSC\CMU\WP\990959.RCM

#### CASE BACKGROUND

On July 8, 1996, Health Liability Management Corporations (HLMC) filed an application for a certificate of Public Convenience and Necessity to provide statewide interexchange telecommunications service (Docket No. 960811-TI). The application lacked information to support a finding of financial capability as required by Section 364.337(3), Florida Statutes. HLMC also failed to furnish documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25-24.471(1), Florida Administrative Code. As a result, in Proposed Agency Action Order No. PSC-97-0741-FOF-TI, issued June 25, 1997, HLMC's application to provide statewide interexchange telecommunications service was denied as not in the public interest.

On July 21, 1997, HLMC filed a petition for a formal proceeding pursuant to Rule 25-22.029, Florida Administrative Code. On November 20, 1997, the Commission issued Order No. PSC-97-1465-FOF-TI dismissing the petition for Administrative Hearing on the grounds that the company had shown a willful disregard for the Commission's Orders and rules pursuant to Rule 25-22.042, Florida Administrative Code. Order No. PSC-97-0741-FOF-TI became final and effective as of November 4, 1997, and the docket was closed.

By letter dated July 23, 1999, BellSouth Telecommunications, Inc. filed a Notice of the adoption by HLMC of the Interconnection, Unbundling, and Resale Agreement entered into by and between BellSouth Telecommunications, Inc. and AT&T Communications of the Southern States, Inc., which the Commission approved by Order No. PSC-97-0724-FOF-TP issued June 19, 1997.

#### DISCUSSION OF ISSUES

ISSUE 1: Should the Commission deny the Notice of Adoption of the BellSouth/AT&T Interconnection, Unbundling, and Resale Agreement by Healthcare Liability Management Corporations d/b/a Fibre Channel Networks, Inc., and Health Management Systems, Inc., filed by BellSouth Telecommunications, Inc.

RECOMMENDATION: Yes. The Commission should deny the Notice of Adoption of the BellSouth/AT&T Interconnection, Unbundling, and Resale Agreement by Healthcare Liability Management Corporations d/b/a Fibre Channel Networks, Inc. and Health Management Systems, Inc., filed by BellSouth Telecommunications, Inc. (HINTON)

#### STAFF ANALYSIS:

As stated in the Case Background, on July 8, 1996, Health Liability Management Corporation (HLMC) filed an application for a certificate of Public Convenience and Necessity to provide statewide interexchange telecommunications service (Docket No. The application lacked information to support a finding of financial capability as required by Section 364.337(3), Florida Statutes. HLMC also failed to furnish documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25-24.471(1), Florida Administrative Code. As a result, in Proposed Agency Action Order No. PSC-97-0741-FOF-TI, issued June 25, 1997, HLMC's application was denied stating, "it is not in the public interest to grant a certificate to provide interexchange telecommunications service to HLMC." (Order at p.2)

On July 21, 1997, HLMC filed a petition for a formal proceeding pursuant to Rule 25-22.029, Florida Administrative Code. Accordingly, the matter was set for a formal administrative hearing on October 22, 1997. The Prehearing Officer issued Order No. PSC-97-0979-FOF-TI on August 14, 1997, establishing the procedure for the case.

Staff made several efforts to explain to HLMC the deficiencies in its application, and indicated that if these deficiencies were rectified, staff would reevaluate the company's application and possibly avoid a hearing. "The company denied that its application was deficient and expressed a desire to proceed to hearing." (Order No. PSC-97-1465-FOF-TI, p.2)

After repeated requests by staff and extensions of the deadline, HLMC failed to file its direct testimony and its proposed tariff in the manner required by Commission rule. Therefore, on November 20, 1997, the Commission issued Order No. PSC-97-1465-FOF-TI, dismissing HLMC's petition for administrative hearing, on the grounds that the company had shown a willful disregard for the Commission's Orders and Rules, pursuant to Rule 25-22.042, Florida Administrative Code.

The Commission's Order stated that:

we have chronicled above, HLMC demonstrated a persistent inability to comply with Commission Orders and rules. . We find that the company's cumulative conduct amounts to a wilful disregard of or gross indifference to those Orders and rules. Accordingly, we find that it is appropriate to impose the sanction in this instance of dismissing the company's petition for a formal administrative hearing on its application for certification interexchange telecommunications **a**8 an carrier. (Order No. PSC-97-1465-FOF-TI, pp. 5-**.6**)

Proposed Agency Action Order No. PSC-97-0741-FOF-TI, denying HLMC's application, was made final as of November 4, 1997, and the docket was closed.

By letter dated July 23, 1999, BellSouth Telecommunications, Inc. (BellSouth), filed a Notice of Adoption by HLMC of the Interconnection, Unbundling, and Resale Agreement entered into by and between BellSouth and AT&T Communications of the Southern

States, Inc., approved by Commission Order No. PSC-97-0724-FOF-TP, issued June 19, 1997. HLMC remains uncertificated.

HLMC has had ample time to address the Commission's and staff's concerns and to correct the deficiencies in its application for IXC certification, but it has failed to do so. As of the date of this recommendation, HLMC has not applied for ALEC Certification either. While the Commission has approved Agreements prior to the ALEC being certificated, the history of this particular company has demonstrated a pattern of disregard for Commission Orders and Rules. Further, HLMC is not registered with the Department of State as a Corporation operating in the State of Florida and doing business as either Fibre Channel Networks, Inc. or Health Management Systems, Inc. contrary to the representation in this petition.

Staff believes that the Commission has the authority to reject HLMC's adoption of the BellSouth/AT&T agreement as not consistent with the public interest. Section 252(i) of the Act is silent on a state's authority to reject an adoption and where the Act does speak to rejection of an agreement by a state commission, such as in Section 252(e)(2), it speaks to rejecting terms of an agreement, not to the rejection of a particular company as a party to a contract. Therefore, we conclude that this Commission has the authority under Florida law to reject an adoption based on the prior conduct and actions of one of the parties being unacceptable. As noted in the Case Background, this Commission denied HLMC a certificate because HLMC failed to complete its application and failed to establish that it had the technical, financial or managerial capability to operate a telecommunications company. Because HLMC has failed to obtain a Certificate of Public Convenience and Necessity pursuant to Section 364.337, Florida Statutes, HLMC cannot provide telecommunications services Florida, and therefore, does not meet the statutory definition of a "telecommunications carrier" under Section 47 USC 153 (44), nor can it operate as an interexchange carrier in Florida. Section 252(i) of the Act mandates that BellSouth make available interconnection agreement with AT&T to any requesting "telecommunications carrier," staff does not believe BellSouth is

obligated to provide such an agreement to HLMC because it is not currently a "telecommunications Carrier."

Therefore, until such time as HLMC submits a complete and accurate application for ALEC certification in accordance with Commission Rules, and is properly registered to operate as a corporation within the State of Florida, staff recommends that the adoption of an interconnection agreement by HLMC be denied. Staff believes that approval of this agreement is not consistent with the public interest, convenience and necessity, and accordingly, staff recommends that the adoption of the BellSouth/AT&T agreement by HLMC be denied pursuant to Section 252(e) of the Telecommunications Act of 1996.

#### ISSUE 2: Should this docket be closed?

RECOMMENDATION: Yes. Upon the approval of staff's recommendation by the Commission, the Interconnection Agreement between BellSouth and HMLC will be denied and the docket should be closed.

#### STAFF ANALYSIS:

Upon the approval of staff's recommendation by the Commission, the Interconnection Agreement between BellSouth and HMLC will be denied and the docket should be closed.

#### STATE OF FLORIDA

FUNI HLMU

Commissioners:
Julia L. Johnson, Charman
J. Terry Deason
Susan F. Clark
Joe Garcia
E. Leon Jacobs, Jr.



DIVISION OF COMMUNICATIONS WALTER D'HAESELEER DIRECTOR (850) 413-6600

### Public Service Commission

May 26, 1998

Dr. Michael Weilert Health Liability Management Corporation 13738 Oxbow Road Ft. Myers, Florida 33905

Dear Dr. Weilert:

We have completed our investigation of your service complaint against GTE Florida, Inc. (GTE). The enclosed Issues Memorandum contains our findings. Also enclosed are GTE's responses to our investigatory letters, dated March 17, 1998, and April 8, 1998.

We recommend that you prepare a new Access Service Request for the digital FGD trunk or trunks needed, and that you meet with GTE to ensure understanding of your service request and needs. We will participate in this meeting if asked by you or GTE. Please communicate the following to GTE clearly and completely: which GTE service(s) you require and when and where you require them. Since GTE needs equipment and signaling data to provide the service requested, you need, as is normally required, to respond fully to GTE's requests for such data. In order to improve communications between HLMC and GTE, we recommend that you follow the negotiation procedures outlined in GTE's September 3, 1997 letter by calling only the two primary contacts listed and by writing all communications to GTE about your service request.

We are closing your complaint as we are unable to provide further assistance and since you have no equipment presently in place. If you have questions, please call me at 850/413-6592.

Sincerely.

Phil Trubelhorn, Engineer Bureau of Service Evaluation

Enclosures:

1. Issues Memorandum

2. GTE's March 17, 1998 letter

3. GTE's April 8, 1998 letter

cc:

Mr. Anthony Gillman. GTE Florida, Inc.

Alan Taylor, CMU; Charlie Pellegrini, LEG

File: TMS # 3752

#### STATE OF FLORIDA

FCNI HLMC

Commissioners: JOE GARCIA, CHAIRMAN J. TERRY DEASON SUSAN F. CLARK JULIA L. JOHNSON E. LEON JACOBS, JR.



DIVISION OF LEGAL SERVICES NOREEN S. DAVIS DIRECTOR (850) 413-6199

### Public Service Commission

July 29, 1999

Dr. Michael Weilert Health Liability Management Corporation 13738 Oxbow Road Ft. Myers, Florida 33905

Dear Dr. Weilert:

I received the message that you had called on July 27, 1999, inquiring about the status of your complaint against GTE. A review of our files indicate that on May 26, 1998, a staff member from the Commission's Division of Communications wrote a letter to you explaining that your complaint was being closed for the reasons set forth in the letter. Thus, a hearing was not scheduled. A copy of the letter, with its attachments is enclosed.

850 4236087

Yours truly,

Noreen S. Davis

Director, Division of Legal Services

housen S. Davis

NSD/anc Enclosures

#### STATE OF FLORIDA

Commissioners: JULIA L. JOHNSON, CHAIRMAN J. TERRY DEASON SUSAN F. CLARK JOE GARCIA E. LEON JACOBS, JR.



**DIVISION OF COMMUNICATIONS** WALTER D'HAESELEER DIRECTOR (850) 413-6600

### Public Service Commission

February 27, 1998

Dr. Michael Weilert 13738 Oxbow Rd. Ft. Myers, FL 33905

Re: Complaint

Dear Dr. Weilert:

The Florida Public Service Commission is actively working with your complaint. Staff is currently pursuing information from GTE in an effort to quickly resolve the problems set forth in your complaint. Mr. Phil Trubelhorn will be handling the complaint now that Mr. Wade has terminated employment with the Florida Public Service Commission.

Sincerely.

Don McDonald

U.S./Communications Eng-Supr

DMD:cfw

cc:

Alan Taylor, Phil Trubelhorn

file:tms3752.pt

Dr. Michael Weilert TMS # 3752 May 22, 1998

#### **ISSUES MEMORANDUM**

1. Did Dr. Weilert order an analog or digital FGD trunk? Indeterminable. (GTE provided an analog trunk)

Staff found only one Access Service Request (ASR) and GTE prepared it, not Dr. Weilert. His orders for a million trunks and then 24 trunks have not been provided and were, according to GTE, incomplete.

Staff infers from Dr. Weilert's February 12, 1998 inquiry to the Commission that he expected a digital trunk-FGD DS1 level tandem switched transport DS3 Level Provisioning. The fax however is very difficult to read due to its small font size and poor transmission quality.

In a February 6, 1998 letter, GTE's Mr. Gillman, Esq., reports that Dr. Weilert submitted an ASR on January 14, 1996 for over a million Feature Group A, B, and D trunks and access at every tandem in the nation. Dr. Weilert reports that he placed this order for Fibre Channel Association. GTE claims that this ASR was incomplete and improperly formatted. Dr. Weilert claims it was proper. He then submitted an ASR for 24 FGD trunks equipped with SS7. GTE claims that it too was incomplete because it lacked signaling information; GTE requested this information in a June 12, 1996 letter. Dr. Weilert claims that the signaling information was not required and that the ASR correctly ordered DS-1 service. GTE cannot provide copies of either ASR, nor has Dr. Weilert provided copies. When BellCore wrote Dr. Weilert on April 7, 1997 to reclaim his CIC code for lack of FGD access service from a LEC, GTE's Mr. Cantrell prepared an ASR for Dr. Weilert in May 1997 that ordered a digital trunk. Mr Gillman writes that the ASR ordered an analog trunk; Mr. Cantrell says he incorrectly ordered a digital trunk as he had difficulty knowing what Dr. Weilert wanted.

#### 2. Does the analog circuit provided by GTE work properly? Yes.

GTE: GTE reports that it works properly and that it proved its proper working to Mr. Anderson, HLMC's representative, on January 20, 1998.

Dr. Weilert: Dr. Weilert asserts that the analog circuit is completely inoperable and that GTE showed nothing to Mr. Anderson's satisfaction since it provided an analog circuit.

Mr. Anderson reports that he cannot verify whether the circuit worked or

Dr. Michael Weilert TMS # 3752 May 22, 1998

#### ISSUES MEMORANDUM

1. Did Dr. Weilert order an analog or digital FGD trunk? Indeterminable. (GTE provided an analog trunk)

Staff found only one Access Service Request (ASR) and GTE prepared it, not Dr. Weilert. His orders for a million trunks and then 24 trunks have not been provided and were, according to GTE, incomplete.

Staff infers from Dr. Weilert's February 12, 1998 inquiry to the Commission that he expected a digital trunk-FGD DS1 level tandem switched transport DS3 Level Provisioning. The fax however is very difficult to read due to its small font size and poor transmission quality.

In a February 6, 1998 letter, GTE's Mr. Gillman, Esq., reports that Dr. Weilert submitted an ASR on January 14, 1996 for over a million Feature Group A, B, and D trunks and access at every tandem in the nation. Dr. Weilert reports that he placed this order for Fibre Channel Association. GTE claims that this ASR was incomplete and improperly formatted. Dr. Weilert claims it was proper. He then submitted an ASR for 24 FGD trunks equipped with SS7. GTE claims that it too was incomplete because it lacked signaling information; GTE requested this information in a June 12, 1996 letter. Dr. Weilert claims that the signaling information was not required and that the ASR correctly crdered DS-1 service. GTE cannot provide copies of either ASR, nor has Dr. Weilert provided copies. When BellCore wrote Dr. Weilert on April 7, 1997 to reclaim his CIC code for lack of FGD access service from a LEC, GTE's Mr. Cantrell prepared an ASR for Dr. Weilert in May 1997 that ordered a digital trunk. Mr Gillman writes that the ASR ordered an analog trunk; Mr. Cantrell says he incorrectly ordered a digital trunk as he had difficulty knowing what Dr. Weilert wanted.

### 2. Does the analog circuit provided by GTE work properly? Yes.

GTE: GTE reports that it works properly and that it proved its proper working to Mr. Anderson, HLMC's representative, on January 20, 1998.

Dr. Weilert: Dr. Weilert asserts that the analog circuit is completely inoperable and that GTE showed nothing to Mr. Anderson's satisfaction since it provided an analog circuit.

Mr. Anderson reports that he cannot verify whether the circuit worked or

not. He saw a transmitted and received 407/XXX-XXX call but can't be sure where the call went. He is untrained in Central Office. No HLMC equipment was in place during the test.

Per Dr. Weilert's February 12, 1998 FAX: GTE has blocked, impeded, restricted HLMC from receiving basic telecommunications offerings, and the development of new, revolutionary American telecommunications technologies . . . by furnishing completely inoperable . . . access . . . trunk transport circuit.

#### 3. What tests were done on the analog trunk provided by GTE? Indeterminable.

GTE reports in its April 8, 1998, letter that it completed all the basic tests (required in Section 6.2.1 (D) (13) of its Intrastate Access tariff) on several occasions, but can produce no written results. GTE reports that it completed the cooperative testing required in Section 6.2.7 to the extent possible, and that it completed the cooperative testing in Section 13.6.(A)(1) by simulating Dr. Weilert's equipment with the test equipment mentioned below. Dr. Weilert claims no tests were done, that GTE refused to test and failed to cooperate.

Madison per Dr. Weilert's request where there was no HLMC equipment or HLMC presence. GTE tested the trunk on May 23, 1997-standard BellCore tests and tests in GTE intrastate access tariffs- to the maximum point of penetration. Service was then installed November 4, 1997 at 202 E. Madison with HLMC equipment in place. GTE tested the trunk to the HLMC jack on November 4, 1997 and again on January 20, 1998 with Mr. Anderson representing HLMC. GTE reports satisfactory results for all tests, but has no written record of the specific results.

written record of the specific results.

REDITORD

603-626-5607

ATSOW

ATSOW

4. What test equipment was used to simulate HLMC's equipment: No comment.

603-626

GTE: Northeast Electronics DP-MF-DTMF Signalling Display, Model #2763;

WOLTHERS

Concord, NH, 1-800-222-4124.

Dr. Weilert: Northeastern Electronics DP-MF-DTMF exists not.

PASCOTA

CAROLY

ODE-NOT EXIST

(AC. 900 CO. 2)

FOR SOLUTION

Solution of the specific results.

PASCOTA

GTE: Dr. Weilert missed appointments on January 15, January 20, and January 21, 1998; Mr. Anderson represented him on January 20, 1998.

972

Dr. Weilert: GTE put a hold on the January 15, 1998 meeting the night before.

623 763 7331

not. He saw a transmitted and received 407/XXX-XXX call but can't be sure where the call went. He is untrained in Central Office. No HLMC equipment was in place during the test.

Per Dr. Weilert's February 12, 1998 FAX: GTE has blocked, impeded, restricted HLMC from receiving basic telecommunications offerings, and the development of new, revolutionary American telecommunications technologies . . . by furnishing completely inoperable . . . access . . . trunk transport circuit.

#### 3. What tests were done on the analog trunk provided by GTE? Indeterminable.

GTE reports in its April 8, 1998, letter that it completed all the basic tests (required in Section 6.2.1 (D) (13) of its Intrastate Access tariff) on several occasions, but can produce no written results. GTE reports that it completed the cooperative testing required in Section 6.2.7 to the extent possible, and that it completed the cooperative testing in Section 13.6.(A)(1) by simulating Dr. Weilert's equipment with the test equipment mentioned below. Dr. Weilert claims no tests were done, that GTE refused to test and failed to cooperate.

GTE states that it turned up analog FGD service on May 23, 1997 at 412 E. Madison per Dr. Weilert's request where there was no HLMC equipment or HLMC presence. GTE tested the trunk on May 23, 1997-standard BellCore tests and tests in GTE intrastate access tariffs- to the maximum point of penetration. Service was then installed November 4, 1997 at 202 E. Madison with HLMC equipment in place. GTE tested the trunk to the HLMC jack on November 4, 1997 and again on January 20, 1998 with Mr. Anderson representing HLMC. GTE reports satisfactory results for all tests, but has no written record of the specific results.

#### 4. What test equipment was used to simulate HLMC's equipment: No comment.

GTE: Northeast Electronics DP-MF-DTMF Signalling Display, Model #2763; Concord, NH, 1-800-222-4124.

Dr. Weilert: Northeastern Electronics DP-MF-DTMF exists not.

#### 5. Did Dr. Weilert miss appointments for cooperative testing with GTE? Yes.

GTE: Dr. Weilert missed appointments on January 15, January 20, and January 21, 1998; Mr. Anderson represented him on January 20, 1998.

Dr. Weilert: GTE put a hold on the January 15, 1998 meeting the night before.

6. Was GTE to provide the basic test results to Dr. Weilert? No. Was GTE to provide cooperative test results to Dr. Weilert? Yes. Were these results provided? No. Can GTE provide them now? No.

GTE's Intrastate Access tariffs do not require giving the basic test results to Dr. Weilert. They do however require giving cooperative test results. Cooperative test results were not given to Dr. Weilert and cannot be given now as GTE reports that it did not retain them.

7. Does Dr. Weilert's equipment work with analog trunks? Indeterminable. Does a FGD trunk provide Dial Tone (DT)? No, the End Office provides the DT.

GTE: Calls could not be made over HLMC equipment at 202 E. Madison. Determined to be HLMC's problem since its equipment cannot interface with analog FGD circuit; HLMC's Ethernet 10MB card incompatible with GTE formats. GTE considered providing Dr. Weilert a digital trunk, but concluded it also would not work since he had wrong interface card (the Ethernet card) installed.

Dr. Weilert: Dr. Weilert says his Fibre Channel equipment works with all standards.

His Equipment vendor says its server works with both analog and digital service, reporting that its equipment failed to work since it did not get Dial Tone.

8. Did GTE destroy or sabotage HLMC property at 202 E. Madison Street in January, 1998? No evidence.

Dr. Weilert reports that GTE tore a RB66 drop box plus bus bar and pins off the wall. GTE r-ports that no bus bar bridge was missing and that it demonstrated same to Mr. Anderson.

9. Have GTE and Dr. Weilert complained of harassment and abuse? Yes.

Staff has no evidence of harassment or abuse, but believes that relations have been difficult for both parties.

Staff believes that GTE acted in good faith to resolve Dr. Weilert's charges when Mr. Gillman, Associate General Counsel, wrote on September 3, 1997 to establish negotiation procedures for future negotiations between the two parties. GTE established primary contacts for interconnection and collocation concerns and that future requests need to be written to avoid further miscommunications. GTE also wrote to the Commission on February 6, 1998, requesting that we intervene to resolve the dispute.

Service Evaluation staff has received 34 telephone calls from Dr. Weilert from March 11, 1998 to May 20, 1998.

6. Was GTE to provide the basic test results to Dr. Weilert? No. Was GTE to provide cooperative test results to Dr. Weilert? Yes. Were these results provided? No. Can GTE provide them now? No.

GTE's Intrastate Access tariffs do not require giving the basic test results to Dr. Weilert. They do however require giving cooperative test results. Cooperative test results were not given to Dr. Weilert and cannot be given now as GTE reports that it did not retain them.

- 7. Does Dr. Weilert's equipment work with analog trunks? Indeterminable. Does a FGD trunk provide Dial Tone (DT)? No, the End Office provides the DT.
  - GTE: Calls could not be made over HLMC equipment at 202 E. Madison. Determined to be HLMC's problem since its equipment cannot interface with analog FGD circuit; HLMC's Ethernet 10MB card incompatible with GTE formats. GTE considered providing Dr. Weilert a digital trunk, but concluded it also would not work since he had wrong interface card (the Ethernet card) installed.
  - Dr. Weilert: Dr. Weilert says his Fibre Channel equipment works with all standards.

    His Equipment vendor says its server works with both analog and digital service, reporting that its equipment failed to work since it did not get Dial Tone.
- 8. Did GTE destroy or sabotage HLMC property at 202 E. Madison Street in January, 1998? No evidence.

Dr. Weilert reports that GTE tore a RB66 drop box plus bus bar and pins off the wall. GTE reports that no bus bar bridge was missing and that it demonstrated same to Mr. Anderson.

9. Have GTE and Dr. Weilert complained of harassment and abuse? Yes.

Staff has no evidence of harassment or abuse, but believes that relations have been difficult for both parties.

Staff believes that GTE acted in good faith to resolve Dr. Weilert's charges when Mr. Gillman, Associate General Counsel, wrote on September 3, 1997 to establish negotiation procedures for future negotiations between the two parties. GTE established primary contacts for interconnection and collocation concerns and that future requests need to be written to avoid further miscommunications. GTE also wrote to the Commission on February 6, 1998, requesting that we intervene to resolve the dispute.

Service Evaluation staff has received 34 telephone calls from Dr. Weilert from March 11, 1998 to May 20, 1998.

10. Does HLMC's Fibre Channel equipment need to be in place for calls to be completed over its service? Yes.

Equipment is not required for IXCs serving just voice transmissions, requiring only access trunks to the trunk side of the tandem. But companies wanting to carry data and wanting to switch calls themselves require equipment to the line side of the end office, in addition to the aforementioned trunks.

GTE: In a September 11, 1997 letter, Mr. Cantrell informed HLMC that it needed to install terminating equipment providing signaling supervision and other associated functions in order to complete a call to his FGD trunk.

In an October 6, 1997 letter, Mr. Gillman informed Dr. Weilert of HLMC's responsibility to book up its equipment on its side of the demarcation point.

Dr. Weilert: Equipment is not required for other access customers called switchless, facility-less local and long distance customers.

11. Are the FPSC, GTE, and Mr. Chet Wade (formerly of our Service Evaluation Bureau) guilty of "conflict of interests?" No. Power BALL'S FPSC

Mr. Wade called off the testing planned for February 20, 1998, when notified by Dr.

Weilert's Equipment vendor that his Fibre Channel equipment was being repossessed. Since the equipment was needed to conduct the tests, Mr. Wade planned to reschedule the tests when the equipment was in place again. It is simply coincidence that Mr. Wade notified the Commission of his resignation on February 24, 1998.

Dr. Weilert: Dr. Weilert alleges that GTE bought out Mr. Wade by providing "a golden parachute full of golden strings with a 6 figure salary, company car, paid for residential mortgage . . . " He believes that Mr. Wade called off testing of Dr. Weilert's FGD service when GTE offered the above rehiring package.

12. Should the Commission close Dr. Wellert's service complaint against GTE at this time? Yes.

Staff recommends closing Dr. Weilert's complaint at this time because it can render no further assistance beyond the findings listed above. Staff also recommends closing the complaint because Dr. Weilert presently has no equipment in place. Dr. Weilert should prepare a new ASR with a requested service date when his equipment is back in place.

## 10. Does HLMC's Fibre Channel equipment need to be in place for calls to be completed over its service? Yes.

Equipment is not required for IXCs serving just voice transmissions, requiring only access trunks to the trunk side of the tandem. But companies wanting to carry data and wanting to switch calls themselves require equipment to the line side of the end office, in addition to the aforementioned trunks.

GTE: In a September 11, 1997 letter, Mr. Cantrell informed HLMC that it needed to install terminating equipment providing signaling supervision and other associated functions in order to complete a call to his FGD trunk.

In an October 6, 1997 letter, Mr. Gillman informed Dr. Weilert of HLMC's responsibility to hook up its equipment on its side of the demarcation point.

Dr. Weilert: Equipment is not required for other access customers called switchless, facility-less local and long distance customers.

## 11. Are the FPSC, GTE, and Mr. Chet Wade (formerly of our Service Evaluation Bureau) guilty of "conflict of interests?" No.

Mr. Wade called off the testing planned for February 20, 1998, when notified by Dr. Weilert's Equipment vendor that his Fibre Channel equipment was being repossessed. Since the equipment was needed to conduct the tests, Mr. Wade planned to reschedule the tests when the equipment was in place again. It is simply coincidence that Mr. Wade notified the Commission of his resignation on February 24, 1998.

Dr. Weilert: Dr. Weilert alleges that GTE bought out Mr. Wade by providing "a golden parachute full of golden strings with a 6 figure salary, company car, paid for residential mortgage . . . " He believes that Mr. Wade called off testing of Dr. Weilert's FGD service when GTE offered the above rehiring package.

### 12. Should the Commission close Dr. Weilert's service complaint against GTE at this time? Yes.

Staff recommends closing Dr. Weilert's complaint at this time because it can render no further assistance beyond the findings listed above. Staff also recommends closing the complaint because Dr. Weilert presently has no equipment in place. Dr. Weilert should prepare a new ASR with a requested service date when his equipment is back in place.

GTE SERVICE CORPORATION

One Tampa City Center 201 North Franklin Street (33602) Post Office Box 110, FLTC0007 Tampa, Florida 33601-0110

PAGE

813-483-2606

813-204-8870 (Facsimile)

MAILMUNG

Marceil Morrell \*\* Area Vice President & Associate General Counsel-Regional Operations (East)

Anthony P. Gillman\*\* Assistant General Counsel

Attorneys\* Kimberly Caswell M. Eric Edgington Ernesto Mayor, Jr. Elizabeth Biemer Sanchez

RECEIVED

FCNI HLMC

APR 0 9 1398

Mr. Phil Trubelhorn Engineer, Bureau of Service Evaluation Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

CMII

April 8, 1998

Dear Mr. Trubelhorn:

This letter is in response to yours dated March 25, 1998 to Beverly Y. Menard, asking for additional information about the testing completed by GTE upon the single analog Feature Group D (FGD) circuit provided to Health Liability Management Corporation (HLMC). GTE's primary contact with HLMC is Dr. Michael Weilert.

This circuit was initially installed on May 23, 1997. As previously noted, as part of its installation, GTE conducted all standard testing required under BellCore specifications, as well as GTE's intrastate access tariff. Section 6.2.1(D)(13) of that tariff describes the basic testing that must be completed without charge upon installation of an access circuit. GTE conducted each of the required tests, as explained in more detail below.

As part of its initial installation of the circuit, GTE tested for loss deviation and verified that any loss was within BellCore requirements (no deviation greater than plus or minus 1db for 1000 cycles). GTE also conducted a 3-tone slope testing from 300 kHz to 3000 kHz, the results of which were satisfactory. GTE also tested the noise levels with a tone (the C-notched test) and without a tone (the C-message test). DC continuity and milliwatt tests were also completed, verifying that no foreign voltage (which could cause crosstalk or humming) existed on the loop. Testing was also completed to ensure the proper balance of the circuit and GTE verified that no foreign battery or ground existed at any point on the facilities. The results of all of these basic installation tests were satisfactory.

Mr. Phil Trubelhom April 8, 1998 Page 2

No other testing was required when the circuit was first installed. Because HLMC did not have any equipment at this time, GTE could not test the signalling because HLMC's equipment was to provide such signalling. Furthermore, none of the testing noted in Sections 6.2.1(D)(13)(a) and (b) of GTE's tariff was required or could be completed.

HLMC did not request GTE to conduct any cooperative testing at this point, as set forth in Section 6.2.1(D)(13)(c). Also, because HLMC did not order SS7 signalling, the tests specified in Section 6.2.1(D)(13)(d) were not applicable.

The Company also complied with Section 6.2.7 of its access tariff, which requires the Company to test up to the customer's point of termination in accordance with Section 6.2.7(A). Because GTE conducted the tests to the maximum point of penetration, it performed an "end-to-end" test to the extent possible at the time.

All tests mentioned in the first sentence of Section 6.2.7(B) were conducted with acceptable results. Because the interface arrangement was established at the point of demarcation, not at the Company's first point of switching, the second sentence of 6.2.7(B) was not applicable. Likewise, the third sentence was also not pertinent because HLMC's configuration did not include a "four-wire to two-wire conversion at the point of termination."

This same battery of basic installation tests was repeated on November 4, 1997 when the circuit was relocated to 202 East Madison. The only difference from this round of testing was that the circuit was tested all the way up to HLMC's jack in the 202 East Madison building. The tests all verified that the circuit was working in accordance with GTE's tariffs and BellCore specifications. Dr. Weilert requested no additional testing at this time.

GTE conducted numerous additional tests when Dr. Weilert complained in January of 1998 that HLMC's circuit was not working properly. Over a several day period in January, GTE technicians performed several tests and had repeated conversations with Dr. Weilert in an effort to resolve his complaint. In addition to repeating the basic tests noted above, GTE also verified that there was no trouble in the serving central office. GTE also reviewed the database configuration for this circuit and found it to be fully within expectations.

At this time, GTE also performed additional cooperative testing as set forth in Section 13.6(A)(1) of its access tariff. Because HLMC did not provide its own testing equipment as required under this tariff provision, GTE installed its own termination equipment to verify the facilities while testing with an office technician. The equipment included a Northeastern Electronics DP-MF-DTMF Signalling Display to display the

Mr. Phil Trubelhorn April 8, 1998 Page 3

multi-frequency digits coming to the demarcation point, a BE 9000 box to check the E & M signaling from the office channel unit, and a Hewlett Packard test box to verify the facilities while testing with an office technician. The equipment was plugged into the demarcation jack and simulated the customer's equipment. With the use of this equipment, GTE was able to dial HLMC's CIC code without failure, demonstrating that no problem existed on GTE's side of the network.

Section 13.6(A)(1) also requires GTE technicians to meet with the customer to perform the additional testing. GTE technicians scheduled a meeting with Dr. Weilert at the HLMC premises on January 15, 1996. However, Dr. Weilert did not show and the technicians left after waiting two hours. A subsequent meeting was scheduled at the site on January 20, 1998. HLMC's telecommunications consultant, Jon Anderson, met with GTE technicians, who conducted the testing in Mr. Anderson's presence. Using the special test equipment noted above, GTE technicians demonstrated to Mr. Anderson's satisfaction that the circuit was working properly. Although Mr. Anderson agreed to advise Dr. Weilert accordingly, it is GTE's understanding that Mr. Anderson is now no longer working on behalf of HLMC.

GTE attempted to schedule another meeting for cooperative testing with Dr. Weilert. A meeting was scheduled at the site on January 21, 1998. Dr. Weilert did not show up at the appointed time and the GTE technicians left after waiting forty-five minutes.

All of the tests conducted by GTE verified that the complaints made by Dr. Weilert were not the result of any trouble on GTE's side of the demarcation point. GTE believes that calls cannot be completed because HLMC's equipment (manufactured by Sun Microsystems) was not designed to interface properly with the analog FGD circuit provided by GTE. Although GTE technicians discussed Dr. Weilert's complaints with Sun Microsystems personnel during its investigation, GTE is not aware if Sun Microsystems was ever contacted by Dr. Weilert to address such complaints.

No additional testing was conducted after January 20. The circuit is still terminated at HLMC's suite at 202 East Madison. Although it is GTE's understanding that HLMC's equipment has been repossessed, Dr. Weilert has not ordered GTE to cancel the service. As noted in GTE's March 17, 1998 letter, GTE intends to disconnect this circuit, unless advised otherwise by the Commission.

Mr. Phil Trubelhorn April 8, 1998 Page 4

Please call me if you have any questions.

Sincerely,

Anthony P. Gillman

**Assistant General Counsel** 

SENT VIA FAX AND OVERNIGHT MAIL

c: Kirby Cantrell - FLTC0009 - Tampa, FL Ann Lowery - NC999142 - Durham, NC Beverly Menard - FLTC0616 - Tampa, FL

813-483-2615

One Tampa City Center

201 North Franklin Street (33602)

Post Office 8ox 110, FLTC0007 Tampa, Florida 33601-0110

Anthony P. Gillman\* Assistant General Counsel - Florida

\* Cartified in Fiorida as Authorized House Counsel

March 17, 1998

Mr. Don McDonald U.S./Communications Eng-Supr Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399

Re:

Dr. Michael Weilert

Health Liability Management, Inc.

Dear Mr. McDonald:

RECEIVED

813-204-8870 (Facsimile)

MAR 1 0 1995

CLA

98 MAIL ROSH 98 H

This letter is in response to yours dated February 27, 1998 to Beverly Menard = ; requesting information regarding Dr. Weilert's ordering of Feature Group D (FGD); access service from GTE. The information requested is provided below:

1. What exactly did he order?

As set forth in the attached ASR, Dr. Weilert ordered a single, analog FGD access trunk with MF signalling from the Tampa tandem office.

#### 2. When was it installed?

The service was turned up on May 23, 1997. However, the circuit was not connected to any HLMC terminating equipment. In fact, it is GTE's understanding that HLMC had no presence in Tampa at the time. Although Dr. Weilert told GTE he intended to lease space at 412 East Madison in downtown Tampa, he never provided GTE with any suite number. As such, GTE ran the circuit to the 412 East Madison building, but was unable to terminate it to any piece of equipment, pending further instructions from Dr. Weilert. He eventually leased space at 202 East Madison and installed the HLMC equipment in a suite on the second floor of this building. On October 24, 1997, Dr. Weilert requested that the circuit be terminated at this suite. GTE complied with this request on November 4, 1997.

Mr. Don McDonald March 17, 1998 Page 2

#### 3. What tests were run and when.

HLMC's circuit was tested when it was initially installed on May 23, 1997. GTE technicians conducted the standard tests required under BellCore specifications. As part of this testing, GTE hooked up a transmission set and verified that the switch and circuit were working properly to the maximum point of penetration possible. The same battery of tests was conducted when the circuit was relocated at 202 East Madison Street on November 4, 1997. This time, the circuit tested properly all the way up to HLMC's jack.

GTE tested the circuit again when Dr. Weilert complained in January of this year. In addition to rechecking the circuit, GTE also verified that there were no problems in the serving central office. GTE's database configuration for this circuit was also reviewed and found to be fully within expectations. GTE also installed a special piece of test equipment (a Noreast Electronics DP-MF-DTMF Signalling Display, Model 2763) and was able to dial HLMC's CIC code without failure, demonstrating that no problem existed on GTE's side of the network. With the use of this equipment, GTE verified that all digits were being properly transmitted by the central office at the correct levels and in the right format and that they were being properly received all the way to HLMC's jack.

On January 20, 1998, this test was repeated in the presence of Jon Anderson, who was described by Dr. Weilert as an HLMC board member and telecommunications consultant. Mr. Anderson expressed satisfaction with the testing demonstrated to him and agreed to advise Dr. Weilert accordingly. However, it is GTE's understanding that Mr. Anderson is no longer working on behalf of HLMC.

## 4. What problems remain to be resolved.

GTE does not dispute Dr. Weilert's claims that calls could not be placed over HLMC's equipment which was previously located at 202 East Madison. However, GTE conclusively determined that the problem was not in GTE's network. It is GTE's belief that the calls could not be completed because HLMC's equipment was not designed to interface with the analog FGD circuit ordered by Dr. Weilert.

In your letter you state that Staff has been informed by Dr. Weilert's vendor that the equipment located at 202 East Madison Street has been repossessed. As such, the only service problem now appears to be moot. Because HLMC's equipment has been removed, there is no reason why GTE should continue to provide HLMC with this circuit. Therefore, to avoid this circuit from being stranded, GTE intends to disconnect it. If Dr. Weilert installs new equipment in the suite, he can order additional circuits and

Mr. Don McDonald March 17, 1998 Page 3

services as requested upon completion of the proper ordering forms and compliance with all Commission rules and Company tariffs.

## 5. Payment History

HLMC is charged a monthly fee for the trunk facility as well as a per minute rate for all traffic carried over that trunk. HLMC has not paid its bill since January of this year and presently owes \$225.03 in charges. Of this amount, \$150.61 is overdue. HLMC's bill includes \$93.12 in usage charges. Because HLMC never carried any traffic, the only minutes of use carried over the circuit were caused by test calls. As such, GTE is willing to credit HLMC's account \$93.12 for this usage. With this credit, HLMC owes GTE \$131.91.

If you have any questions or would like to discuss this matter in more detail, please feet free to give me a call.

Sincerely,

Anthony P. Gilman

Assistant General Counsel

APG:tas Attachment

VIA FACSIMILE AND OVERNIGHT DELIVERY

c: Alan Taylor, Florida Public Service Commission (Walls)

Kirby Cantrell - FLTC0009 - Tampa, FL (w/a)

Ann Lowery - NC999142 - Durham, NC (w/a)

Beverly Menard - FLTC0616 - Tampa, FL (w/a)

Mr. Don:McDonald March 17, 1998 Page 2

## What tests were run and when.

HLMC's circuit was tested when it was initially installed on May 23, 1997. GTE technicians conducted the standard tests required under BellCore specifications. As part of this testing, GTE hooked up a transmission set and verified that the switch and circuit were working properly to the maximum point of penetration possible. The same battery of tests was conducted when the circuit was relocated at 202 East Madison Street on November 4, 1997. This time, the circuit tested properly all the way up to HLMC's jack.

GTE tested the circuit again when Dr. Weilert complained in January of this year. In addition to rechecking the circuit, GTE also verified that there were no problems in the serving central office. GTE's database configuration for this circuit was also reviewed and found to be fully within expectations. GTE also installed a special piece of test equipment (a Noreast Electronics DP-MF-DTMF Signalling Display, Model 2763) and was able to dial HLMC's CIC code without failure, demonstrating that no problem existed on GTE's side of the network. With the use of this equipment, GTE verified that all digits were being properly transmitted by the central office at the correct levels and in the right format and that they were being properly received all the way to HLMC's jack.

On January 20, 1998, this test was repeated in the presence of Jon Anderson, who was described by Dr. Weilert as an HLMC board member and telecommunications consultant. Mr. Anderson expressed satisfaction with the testing demonstrated to him and agreed to advise Dr. Weilert accordingly. However, it is GTE's understanding that Mr. Anderson is no longer working on behalf of HLMC.

## 4. What problems remain to be resolved.

GTE does not dispute Dr. Weilert's claims that calls could not be placed over HLMC's equipment which was previously located at 202 East Madison. However, GTE conclusively determined that the problem was not in GTE's network. It is GTE's belief that the calls could not be completed because HLMC's equipment was not designed to interface with the analog FGD circuit ordered by Dr. Weilert.

In your letter you state that Staff has been informed by Dr. Weilert's vendor that the equipment located at 202 East Madison Street has been repossessed. As such, the only service problem now appears to be moot. Because HLMC's equipment has been removed, there is no reason why GTE should continue to provide HLMC with this circuit. Therefore, to avoid this circuit from being stranded, GTE intends to disconnect it. If Dr. Weilert installs new equipment in the suite, he can order additional circuits and

694 0084

Mr. Don McDonald March 17, 1998 Page 3

services as requested upon completion of the proper ordering forms and compliance with all Commission rules and Company tariffs.

## 5. Payment History

HLMC is charged a monthly fee for the trunk facility as well as a per minute rate for all traffic carried over that trunk. HLMC has not paid its bill since January of this year and presently owes \$225.03 in charges. Of this amount, \$150.61 is overdue. HLMC's bill includes \$93.12 in usage charges. Because HLMC never carried any traffic, the only minutes of use carried over the circuit were caused by test calls. As such, GTE is willing to credit HLMC's account \$93.12 for this usage. With this credit, HLMC owes GTE \$131.91.

If you have any questions or would like to discuss this matter in more detail, please feel free to give me a call.

Sincerely,

Anthony P. Gillman

Assistant General Counsel

APG:tas Attachment

VIA FACSIMILE AND OVERNIGHT DELIVERY

c: Alan Taylor, Florida Public Service Commission (Wells)

Kirby Cantrell - FLTC0009 - Tampa, FL (w/a)
Ann Lowery - NC999142 - Durham, NC (w/a)
Beverly Menard - FLTC0616 - Tampa, FL (w/a)

Administrative Section
DASENT 1051-1971-1 105-123-1971 1 10 EXP AEND ARM ARM AGAIN CALED
THE PROPERTY OF THE PROPERTY O
THE ALTH LIABILITY MANUGE MONT
ECCKI
OIY BOOK AND
Level Company of the second of
ACR
COM ASCEC TOP SAN
MENON OF THE TOTAL TO TERM TAMPFIXACIT - TERM WORLD COM POP - 412 MAPISON
ESTABLISH   FCD TK TO TERM TAMPFIXHOIT - TERM WORLD COM POP - 412 MADISON
47/1/39 MF S/GN/4/DG-111111111111111111111111111111111111
<u> </u>
BM Section
HEALTH LIABILITY MANAGEMENT WILCHARL WEILERT HOOM COTY MANAGEMENT STATE
11.37.38 01800 KUMP
339,05 MICON HAP WEILERT 1840 HE 93-1362-1-1111111111111111111111111111111
Contact Section
MICHAEL WEILERT 1731-16931-129621-1 11.137.8 PX400 Rd SUITE 100
12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
133714 4APL (13011 PRT   1941-14431-149621-1) 1/3/7/3/8 PX 894 MI
FLOOR PROOM CITY MYCES 14 1332.05 11 115.70 - OFFICE
MICHAGE WEILERS 134 H613 H39621-1 LILLI-LI-LI-LI-LI-LI-LI-LI-LI-LI-LI-LI-L

**Administrative Section** 

BO ACI

कित्य हुत्। इ

777

ISCAGO

2 1 1		البينيا		<del>┃ ┃<sub>~</sub>╽~┃~┃~┃~┃~┃~</del> ┃		
* []				LILILIA		
• 1 1		السيبا	السسا	Luman		
• 1		البيبيا	لسسا		1	
, LI	البيبييا	ليبييا	السسيا			
• 🔲	لسسسا	السسيا	السساا			
• 📙		السبيا	السبيا			
* L	لسسسا	السيا	السسا			
n []	لسسسا		السسا			
и Ц	لبسيسيا	السيسا				
" []	لسسسا	لسسيا		1111111111		
REMARKS						
all Jubtending END OFFICES						

VEN [A.D]

HMSY

## Health Liability Management Corporation Health Management Systems Inc.

13738 Oxbow Road Suite 100 ~ Fort Myers, Florida 33905 ~ U.S.A.

Phone 941-594-0084 ~ Fax 941-542-5202 ~ Email http://www.cac.uci.edu/indiw/ehood/mhonarc.doc.htm

August 03, 1999

Name: Noreen S. Davis Director, Division of Legal Services 2540 Shumard Oak Boulevard Tallahasse, Florida 32399 - 0850

Dear Noreen,

The message you received on July 27,1999, inquiring about the status of the Formal Complaint with the Issues of Memorandum TMS 3752 against GTE, which was processed and served by the State of Florida Public Service Commission Division of Consumer Affairs was because of the following reasons. This review of your records should have indicated that on May 26, 1998, a staff member from the Division of Communications wrote a letter explaining that the staff member Phil Trublehorn recommends closing the complaint because it can no longer render any further assistance beyond the findings listed above in the Issues of Memorandum TMS 3752, of the Formal Complaint. In accordance with S 120.57 a timely request was made to Charlie Pellegrini, LEG for a hearing within thirty days of this recommendation, and unless otherwise provided by a Commission order, the proposed recommendation, and/or action, shall become effective because the time within which to request a hearing never expired before the request. (Law Implemented 120.53 F.S., Specific Authority:120.53, F.S.).

Further in accordance with 25-22.032:the commissions staff member shall propose a resolution of the complaint based on his findings, applicable state laws, the utility tariff, and Commission rules, regulations, and orders. The proposed resolution may be communicated to the parties orally or in writing. In this case our party objected to the proposed resolution, so we filed a request for an informal conference on the complaint. The request was in writing and was filed with both Charlie Pellegrini, and the Division of Consumer Affairs within thirty days after the proposed resolution was communicated to the parties. Upon receipt of the request the Director of the Division was to appoint a staff member to conduct the informal conference or the Director may make a recommendation to the Commission for dismissal based on a finding that the complaint state no basis for relief under the Florida Statues, Commission rules, or orders, or the applicable tariffs. The relief under the Florida Statues, Commission rules or orders or the applicable tariffs are as stated in the Issues of Memorandum TMS3752 of the Formal Complaint in question number six (6), was GTE to provide the cooperative test results? YES. Were these tests provided?NO. Can GTE provide them now?NO. GTE Intrastate Access tariffs require giving cooperative test results. Cooperative test results were not given and cannot be given now as GTE reports that it did not retain them. This is truly in direct violation of the Florida Statues, Commission rules or orders, or the applicable tariffs. Complete failure to comply with this request for informal conference is evident because confirmation of the informal conference was never received of whether granted or not granted. This is clearly indicative because if the informal conference had been granted the appointed staff member shall have no prior contact with the complaint. The appointed staff member never consulted with the parties and a written notice to the parties setting forth the procedures to be employed was never received with dates written materials to be filed and time and place for the informal conference notice of no sooner than (10) ten days following the notice. Therefor a settlement has not been reached, and the 20 days following the informal conference or the last post - conference filing filing, without the proper appointment of the staff member never submitted a recommendation to the Commission and no mail copies of the recommendation to the parties. The Commission has never disposed of the matter at the next available agenda conference by issuing a notice of proposed agency action or by setting the matter for hearing pursuant to section 120.57, Florida Statues. For certain there never has been a settlement to this complaint by either party concerning this dispute and the parties and their representatives have never filed with the Division of Consumer Affairs a written statement to that

PAGE 07

\$1/12/5000 18:50 694 0084

For certain there never has been a settlement to this complaint by either party concerning this dispute and the parties and their representatives have never filed with the Division of Consumer Affairs a written statement to that effect of a settlement which would be binding on both parties and neither party has waived any right to further review or action by the Commission. The Division has not submitted the Complaint nor any Statement to the Commission for action after the request for proposed action after timely request in accordance with \$120.57 formerly 25-22.29. Since no settlement statement from either party to the Commission for approval from the Division and the Division has not provided notice acknowledging any settlement statement by either party by letter to the parties in accordance with 120.53 (1), 120.57, 120.59 (4), 350.127(2), after timely request for a hearing being made to Charlie Pellegrini, LEG, and Alan Taylor CMU.

As in accordance with the 25-22.034 Discovery is requested by the parties through the means and in the manner provided in Rules 1.280 through 1.400 Florida Rules of Civil Procedure. Within this Florida Rules of Civil Procedure this request is to issue appropriate orders to effectuate the purposes of discovery and prevent any further delay and may impose appropriate sanctions under Rule 1.380, Florida Rules of Civil Procedure and for the presiding officer to be appointed immediately in accordance with Rules 1.280, and 1.400, Florida Rules of Civil Procedure in which the party requests' the order of effectuating the purposes of Discovery. The presiding officer to issue appropriate orders to effectuate the purposes of 1.380, Florida Rules of Civil Procedure, except that such sanctions may not include contempt or the award of expenses unless specifically authorized by statue. Sanctions include the following 120.53, F.S. Sanctions may also include dismissal under Rule 25 - 22.0422.

In accordance with Rule 25 - 22 .033 Communications between Commission Employees and Parties have been neglected and through negligence denied within this complaint. The Commission recognize that Commission employees must exchange information with parties who have an interest in Commission proceedings including timely request for informal conference, and hearing in front of the Commission. However the Commission also recognizes that all parties to adjudicatory proceedings need to be notified and given an opportunity to participate in certain communications including formal complaints and timely request for adjudicatory hearing processes, procedures, and proceedings. The intent of this rule is not to prevent or hinder in any way the exchange of information, but to provide all parties to adjudicatory proceedings notification of and the opportunity to participate in certain communications. This correspondence reconfirms that their was a timely request for hearing and the exercise for the Florida Rules of Civil Procedure, and adjudicatory proceedings with the full Commission to present the information in support of 120.53 F.S., 120.57 S., hearing and 25 - 22.030 within the Issues of Memorandum TMS 3752 ofthe Formal Complaint of the State of Florida Public Service Commission, and in compliance with 25 - 22.031 with this unresolved dispute and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121(i) (j), F.S. and 350.127(2), F.S. and conducting a hearing after timely response in accordance with and pursuant to Chapter 120, Florida Statues.

Start typing your letter here.

Sincerely,

Your name goes here

prior contact with the complaint. After consulting with the parties, the appointed staff member shall issue a written notice to the parties setting forth the procedures to be employed, the dates by which written materials are to be filed, and the time and place for the informal conference, which shall be held in the service area, or such other convenient location to which the parties agree, no sooner than 10 days following the notice.

(5) In conjunction with conducting the informal conference, the appointed

staff member may:

- (a) Require the utility to provide any information in its possession which may be relevant to the complaint and may specify the form in which such information is to be provided;
- (b) Request a customer to provide any information in the customer's possession which is necessary to prove any facts the customer may assert in support of his position;
- (c) Direct the utility to conduct meter tests and inspections, diversion of service inspections, and other tests the appointed staff member deems necessary or appropriate;
  - (d) Question the parties directly regarding all matters related to the case.
- (6) At the conference, the parties shall have the opportunity to present information, orally or in writing, in support of their positions. During the conference, the appointed Staff member may encourage the parties to discuss and resolve their dispute. The Commission shall be responsible for tape-recording, but not transcribing, the informal conference. A party may arrange for transcription at his own expense.

(7) The appointed staff member may permit any party to file, following the conference, further information, documentation, or arguments. The opposing party

shall have an opportunity to file a response.

- (8) If a settlement is not reached, then within 20 days following the informal conference or the last post-conference filing, the appointed staff member shall submit a recommendation to the Commission and shall mail copies of the recommendation to the parties. The Commission shall dispose of the matter at the next available agenda conference by issuing a notice of proposed agency action or by setting the matter for hearing pursuant to section T20.57, Florida Statutes. The Commission may permit the parties to respond to the recommendation at the agenda conference.
- (9) At any point during the complaint proceedings, a party has the right to be represented by an attorney or other qualified representative. For purposes of this rule a qualified representative may be any person the party chooses, unless the Commission sets the matter for hearing. At such hearing the parties must be represented by an attorney or Class B practitioner as provided for in Rule 25-22.008 or may represent themselves. Each party shall be responsible for his own expenses in the handling of the complaint.
- (10) During the pendency of the complaint proceedings, a utility shall not discontinue service to a customer because of an unpaid disputed bill. However, the utility may require the customer to pay that part of a bill which is not in dispute. If the parties cannot agree as to the amount in dispute, the staff member will make a reasonable estimate to establish an interim disputed amount until the complaint is resolved. If the customer fails to pay the undisputed portion of the bill the utility may discontinue the customer's service pursuant to Commission rules.
- At any time the parties may agree to settle their dispute. settlement is reached, the parties or their representatives shall file with the (11) Division of Consumer Affairs a written statement to that effect. The statement shall indicate that the settlement is binding on both parties and that the parties waive any right to further review or action by the Commission. The Division shall, if the complaint has been docketed, submit the statement to the Commission for

(6) In the absence of a timely request for a \$120.57 hearing, and unless otherwise provided by a Commission order, the proposed action shall become effective upon the expiration of the time within which to request a hearing. Specific Authority: 120.53, F.S. Law Implemented: 120.53, F.S. History: New 12/21/81, formerly 25-22.29, Amended 7/8/92.

#### 25-22.030 Injunctions.

- (1) The Commission may seek relief in circuit court in the form of temporary or permanent injunctions, restraining orders or other appropriate orders where:
- (a) The Commission finds that any entity within its jurisdiction has violated or is in violation of a Commission Order or rule; and
- (b) The Commission finds that said violation impairs the operations or service of any entity over which it has jurisdiction.
- (2) In any instance where there is an immediate threat to the public health, safety or welfare, no notice shall be required prior to the Commission's decision to seek the relief described in subsection (1).
- to seek the relief described in subsection (1).

  (3) Seeking relief in circuit court is not conditioned on conducting a hearing pursuant to Chapter 120, Florida Statutes.

  Specific Authority: 350.127(2), F.S.
  Law Implemented: 364.015, 366.05(10), 367.121(i)(j), F.S. (1993)

  History: New 3/21/94.

#### 25-22.031 Reserved.

#### 25-22.032 Customer Complaints.

- (1) Any customer of a utility regulated by this Commission may file a complaint with the Division of Consumer Affairs whenever he has an unresolved dispute with the utility regarding his electric, gas, telephone, water, or wastewater service. The complaint may be communicated orally or in writing. Upon receipt of the complaint a staff member designated by the Director of the Division shall notify the utility of the complaint and request a response. The response should explain the utility's actions in the disputed matter and the extent to which those actions were consistent with the utility's tariffs and procedures, applicable state laws, and Commission rules, regulations, and orders.
- (2) The designated staff member shall investigate the complaint and attempt to resolve the dispute informally. To that end, the staff member may request the parties to provide copies of bills, billing statements, field reports, written documents, or other information in their possession which may be necessary to resolve the dispute. The staff member may perform such tests, on-site inspections, and reviews of utility records as he considers appropriate and may request the utility to collect data and to perform tests which are necessary to aid in the resolution of the dispute.
- (3) As soon as possible the staff member shall propose a resolution of the complaint based on his findings, applicable state laws, the utility's tariffs, and Commission rules, regulations, and orders. The proposed resolution may be communicated to the parties orally or in writing. Upon request, either party shall be entitled to a written copy of the proposed resolution, which shall be delivered by first-class mail.
- (4) If a party objects to the proposed resolution, he may file a request for an informal conference on the complaint. The request shall be in writing and should be filed with the Division of Consumer Affairs within 30 days after the proposed resolution is mailed or personally communicated to the parties. Upon receipt of the request the Director of the Division may appoint a staff member to conduct the informal conference or the Director may make a recommendation to the Commission for dismissal based on a finding that the complaint states no basis for relief under the Florida Statutes, Commission rules or orders, or the applicable tariffs. If a conference is granted the appointed staff member shall have had no

approval. If the complaint has not been docketed, then the Division shall acknowledge the statement of settlement by letter to the parties. Specific Authority: 120.53(1), 350.127(2), F.S. Law Implemented: 120.53(1), 120.57, 120.59(4), F.S. Eistory: New 1/3/89, Amended 10/28/93.

Rule 25-22.033 - Communications Between Commission Employees and Parties - The Commission recognizes that Commission employees must exchange information with parties who have an interest in Commission proceedings. However, the Commission also recognizes that all parties to adjudicatory proceedings need to be notified and given an opportunity to participate in certain communications. The intent of this rule is not to prevent or hinder in any way the exchange of information, but to provide all parties to adjudicatory proceedings notification of and the

opportunity to participate in certain communications.

(1) This rule shall govern communications between Commission employees and parties to docksted proceedings before the Commission. This rule shall not apply in proceedings under sections 120.54, 120.565, 367.0814, Fla. Stat., proposed agency action proceedings before the Commission has voted to issue a proposed agency action order, non-rate case tariffs, workshops or internal affairs meetings. Also exempted are docksted and undocksted audits, telephone service evaluations, and electric and gas safety inspections. Nothing in this rule is intended to modify or superseds the procedural requirements for formal discovery under the Commission's rules and applicable provisions of the Florida Rules of Civil Procedure, or affect communications regarding discovery requests, procedure, or other matters not concerned with the merits of a case.

(2) Written Communications - Notice of any written communication between Commission employees and parties shall be transmitted to all other parties at the same time as the written communication, whether by U. S. Mail or other means.

(3) Scheduled Meetings and Conference Calls - All parties to the proceeding shall be given reasonable notice of the time and place of any scheduled meeting or conference call between Commission employees and parties. For purposes of this subsection, a conference call is defined as a telephone call involving three or more persons.

(4) Response to Communications - Any party to a proceeding may prepare a written response to any communication between a Commission employee and another

party. Notice of any such response shall be transmitted to all parties.

(5) Prohibited Communications - No Commission employee shall directly or indirectly relay to a Commissioner any communication from a party or an interested person which would otherwise be a prohibited ex parte communication under section 350.042, Fla. Stat. Nothing in this subsection shall preclude non-testifying advisory staff members from discussing the merits of a pending case with a Commissioner, provided the communication is not otherwise prohibited by law. However, a staff member who testifies in a case shall not discuss the merits of that case with any Commissioner during the pendency of that case. Specific Authority: 120.53, F.S.

Law Implemented: 120.53, F.S.

History: New 3/24/93

25-22.036 Discovery. Parties may obtain discovery through the means and in the manner provided in Rules 1.280 through 1.400, Florida Rules of Civil Procedure. The presiding officer may issue appropriate orders to effectuate the purposes of discovery and to prevent delay and may impose appropriate sanctions under Rule 1.380, Florida Rules of Civil Procedure, except that such sanctions may not include contempt or the award of expenses unless specifically authorized by statute. Sanctions may also include dismissal under Rule 25-22.042.

Specific Authority: 120.53, P.S.

Law Implemented: 120.53, F.S.

History: New 12/21/81, formerly 25-22.34.

22-25

## STATE OF FLORIDA

Commissioners: JOE GARCIA, CHAIRMAN J. TERRY DEASON SUSAN F. CLARK JULIA L. JOHNSON E. LEON JACOBS, JR.



DIVISION OF LEGAL SERVICES NOREEN S. DAVIS DIRECTOR (850) 413-6199

Public Service Commission

27, 1999 RAX RECORDS

STO 413 6250

RAY LEGAL

RAY LEGA August 27, 1999

Dr. Michael Weilert Health Liability Management Corporation 13738 Oxbow Road Ft. Myers, Florida 33905

Dear Dr. Weilert:

This is in response to the fax you sent me on August 3, 1999 regarding your "Formal Complaint" against GTE and your statement that you made a timely request to Charlie Pellegrini for a hearing. I have looked into the points you raised, and having concluded my review, respond as follows:

On June 12, 1998, you sent a letter by fax to Beverly DeMello and Charlie Pellegrini. In it, you requested an Informal Conference

> because of the dissatisfaction with the so-called completed investigation of the Formal Service Complaint against GTE Florida, Inc. and the enclosed Issues of Memorandum contradictions on May 26, 1998; and to GTE's enclosed responses to the FPSC investigation in their investigatory letters dated March 17, 1998 and April 8, 1998.

Please note that an informal conference is not a hearing as that term is used in Chapter 120, Florida Statutes. It is as the name connotes, an informal conference, which is attended by staff, the consumer and the utility's representative.

I have spoken with Ms. DeMello regarding your June 12, 1998 request for an informal conference. The request was not granted because there was nothing to go forward with as there was no open complaint. The May 26, 1998 letter to you from the Commission's Division of Communications closed the complaint because there was no further assistance that could be rendered to you.

I am sorry that there is nothing further that can be done regarding your complaint against GTE, but a thorough investigation was conducted by the staff with the expertise and responsibility to do so, and their conclusion is as stated in the May 26, 1998 letter to you.

Yours truly.

Noreen S. Davis

Director, Division of Legal Services

NSD:sa



## Health Liability Management Corporation Health Management Systems Inc.

13736 Oxbow Road Suite 100 ~ Fort Myers, Florida 33905 ~ U.S.A. Phone 941-694-0084 ~ Fax 941-542-5202 ~ Email http://www.osc.uci.edu/indiv/ehcod/mhonarc.doc.htm

August 03, 1999

Name: Noreen S. Davis
Director, Division of Legal Services
FPSC
2540 Shumard Oak Boulevard
Tallahasse, Florida 32399 - 0850

Dear Noreen,

The message you received on July 27,1999, inquiring about the status of the Formal Complaint with the Issues of Memorandum TMS 3752 against GTE, which was processed and served by the State of Florida Public Service Commission Division of Consumer Affairs was because of the following reasons. This review of your records should have indicated that on May 26, 1998, a staff member from the Division of Communications wrote a letter explaining that the staff member Phil Trublehorn recommends closing the complaint because it can no longer render any further assistance beyond the findings listed above in the Issues of Memorandum TMS 3752, of the Formal Complaint. In accordance with S 120.57 a timely request was made to Charlie Pellegrini, LEG for a hearing within thirty days of this recommendation, and unless otherwise provided by a Commission order, the proposed recommendation, and/or action, shall not become effective because the time within which to request a hearing never expired before the request was made. (Law Implemented 120.53 F.S., Specific Authority:120.53, F.S.).

Further in accordance with 25-22.032:the commissions staff member shall propose a resolution of the complaint based on his findings, applicable state laws, the utility tariff, and Commission rules, regulations, and orders. The proposed resolution may be communicated to the parties orally or in writing. In this case our party objected to the proposed resolution, so we filed a request for an informal conference on the complaint. The request was in writing and was filed with both Charlie Pellegrini, and the Division of Consumer Affairs within thirty days after the proposed resolution was communicated to the parties. Upon receipt of the request the Director of the Division was to appoint a staff member to conduct the informal conference or the Director may make a recommendation to the Commission for dismissal based on a finding that the complaint state no basis for relief under the Florida Statues, Commission rules, or orders, or the applicable tariffs. The relief under the Florida Statues, Commission rules or orders or the applicable tariffs are as stated in the Issues of Memorandum TMS3752 of the Formal Complaint in question number six (6), was GTE to provide the cooperative test results? YES. Were these tests provided?NO. Can GTE provide them now?NO. GTE Intrastate Access tariffs require giving cooperative test results. Cooperative test results were not given and cannot be given now as GTE reports that it did not retain them. This is truly in direct violation of the Florida Statues, Commission rules or orders, or the applicable tariffs. Complete failure to comply with this request for informal conference is evident because confirmation of the informal conference was never received of whether granted or not granted. This is clearly indicative because if the informal conference had been granted the appointed staff member shall have no prior contact with the complaint. The appointed staff member never consulted with the parties and a written notice to the parties setting forth the procedures to be employed was never received with dates written materials to be filed and time and place for the informal conference notice of no sconer than (10) ten days following the notice. Therefor a settlement has not been reached, and the 20 days following the informal conference or the last post - conference filling, filling, without the proper appointment of the staff member never submitted a recommendation to the Commission and no mail copies of the recommendation to the parties. The Commission has never disposed of the matter at the next available agenda conference by issuing a notice of proposed agency action or by setting the matter for hearing pursuant to section 120.57, Florida Statues.

HMSY

Health Liability Management Corporation Health Management Systems Inc.

Phone 941 - 694 - 0084 ~ Fax 941 - 489 - 1504 ~ Email http://www.cac.uci.edu/indiv/ehood/mhonarc.doc.intml

www.fibrechannel.com

www.fibrechannels.com

September 02, 1999

DOCKET NO. 990959 -TP DATE: August 26, 1999

To: Commission

DIVISION OF COMMUNICATIONS (HINTON)
DIVISION OF LEGAL SERVICES (BEDELL)
DIVISION OF RECORDS (BAYO')

RE: DOCKET NO. 990959 - TP - REQUEST BY BELLSOUTH TELECOMUNICATIONS, INC. FOR APPROVAL OF INTERCONNECTION, UNBUNDLING, AND RESALE AGREEMENT WITH HEALTH LIABILITY MANAGEMENT CORPORATIONS D/B/A FIBRE CHANNEL NETWORKS, INC. AND HEALTH MANAGEMENT SYSTEMS INC.

AGENDA: 09/07/99 - REGULAR AGENDA - PROPOSED AGENCY ACTION - COMMISSION DECISION ON INTERCONNECTION AGREEMENT

CRITICAL DATES: INTERCONNECTION AGREEMENT - COMMISSION MUST APPROVE OR DENY BY OCTOBER 23, 1999

SPECIAL INSTRUCTIONS: NONE

FILE NAME AND LOCATION: S:\ PSC\CMU\WP\990959.RCM

#### CASE BACKGROUND

On July 8, 1996, Health Liability Management Corporations (HLMC) filed an application for a certificate of Public Convenience and Necessity to provide intralata, and interlata statewide intrastate interexchange felecommunications service (Docket No. 960811 -TI). The application had sufficient information to support a finding of fine ancial solvency of proof to the specifications as required for the capability to provide intrastate felecommunications service (\$25,000.00 +), as required in Section 364.337 (3), Florida Statues. This information was provided in the form of both taxes, and a Certified Public Accountants Alexander Aronson Finning 1993, 1994, 1995, and 1996 review. HLMC also furnished documentation of Florida Department of State Sandra B. Mortham Secretary of State Letter No. 296A00035004, and Reference No. P93000088530 registration to conduct business within the State of Florida as required in Form PSC/CMu 31 (3/96), incorporated by reference in Rule 25-24.471 (1), Florida Administrative Code entered as Exhibit B. As a result, in Proposed Agency Action Order No. PSC - 97 - 0741 - FOF - TI, issued June 25, 1997 Staff dismissed HLMC's application to provide statewide

**2** 

Intralara, Interlata, Interastate Interexchange telecommunications, service, even thought at the same time the F.C.C. Comon arrier Bureau approved HLMC's application for intralata, interlata, interstate interexchange telecommunications nationwide with approval of the F.C.C. No. 1, and F.C.C. No. 214 Tarrifs as in accordance with the Staffs' bias and unjurisprudence by this completely erroneous decision, a violation the application for a Gertificate of Public Convenience and Necessity was denied as not in the public interest.

On July 1997, HLMC filed a petition for a formal proceeding pursuant to Rule 25 -22. 029, Florida Administrative Code subsequently the Staff biasness, caused this Florida Administrative Code to be violated. On November 20, 1997, the Commissions' Staff, issued Order No. PSC - 97 - 1465 - FOF - TI dismissing the petition for Administrative ficaring because of erroneous information without grounds that the Company cannot have equal representation, and be completely eliminated from equal justice fand liberty for freedom of liberty, and pursuit to the Constitutional Rights of pursuit to carn a living in this State and with willful disregard for these rights falsely accused the company of willful disregard for the Commissions' Orders and rules pursuant to Rule 25 - 22 .042, Florida Administrative Code. Under these false allegations and the detal of the right to have an Administrative Hearing in defense the Order No. PSC -97 - 0741 -FOF - TI became final and effective as of November 4, and the docket was closed which is in direct violation pursuant to Florida Statues 120.57 and the Law implemented 120.53 F.S. Specific Authority: 120.53, and Rules 1.280 through 1.380, Florida Rules of Civil Procedure.

On May 22, 1998 by the pursuance of a FORMAL COMPLAINT BY THE STATE OF FLORIDA PUBLIC SERVICE COMMISSION ISSUE OF MEMORANDUM TMS # 3752, the Commissions' Staffs' Mr. Philip Trublehorn found GTE in direct violation of GTEs Intrastate Access tariffs for not providing HLMC their access customer with cooperative less results as listed in Exhibit C attached with the Issues of Memorandum No. 3752, and many other violations is evidence in this same Exhibit C. As in Exhibit A in the letter to Noreen Davis the Rules of Civil Procedures were violated by not providing a Formal Administrative paring after timely request.

ISSUE 1: Should the Commission deny the Notice of Adoption of the Bell South/AT&T Interconnection, Unbundling of Network Elements, and Resale Agreement filed by BellSouth Telecommunications Inc, and adopted by Health Liability Management Corporations, d/b/a Fibre Channel Networks Inc.., at Health Management Systems Inc.

ISSUE 2: Should the Commission deny the following Florida Statues Sections 120.57, 120.57 (1), 120.59 (4), 350.127(2) and Rule 25 - 22.030, 25-22.034 1.280, through 1.400 Florida Rules of Civil Procedure after timely request,, and ignore the direct violations of GTE of their Intrastate Tariffs discovered in a Formal Complaint by the State of Florida Public Service Commission and evident in their Issues Memorandum of May 22. 1998, in questions and answeres 1 - 12. This Issues Memorandum followed the filing of the Formal Complaint by the Divisions of Consumer Affairs, and

ISSUE 3: Should the Commission be kept misinformed concerning the company's falsely accused allegation of willful disregard when the company is more than willing to comply with all Florida Statue Sections, Rules, and Commission Orders, when given a proper opportunity, and has always enjoyed these legal binding duties, and obligations, and will prove that pursuant to Rule 25 - 22.029, Florida Administrative Code and completely meets the financial, management, and technological requirements to provide statewide interexchange services, and pursuant to Rule 25 - 22.042, Florida Admissirative Code, and the Commissions Orders No. PSC - 97 - 1465 - FOF - TI and any, and all Commission' Issued Orders, and that within the Company's Application for Certificate of Public Convenience, and Necessity (Docket No. 960811 - TI the documentation as required in the State of Florida as in PSC/CMU 31 (3/96 the Company's furnished reviewed financials by Alexander Aronson, and Finning, and as repoted in the taxes, as required by Florida Statues Section 364.337 (3), and furnished the documentation of the registration with the Secretary of State, Division of Corporations to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96) incorporated by reference in Rule 25 - 24.471 (1), and these documents were fully enclosed in (Docket No. 960811 - TI), as required by Florida Statue Section 364.37 (3), and Rule 25 - 24.471 (1) Florida Administrative Code.

RECOMENDATION: Mr. Casey Hinton not being personally involved with this case and the dockets at the Commission has no idea of the facts that concern the Case, and the Dockets and is therefor reacting on hearsay as is can not make a judicious recommendation with out the complete facts in whether the Commission should deny the Notice of Adoption of the BellSouth/AT&T Interconnectrion, Unbundling, and Resale Agreement by the

Company's of Health Liability Mnanagement Corporations, d/b/a Fibre Channel Networks Inc., and Health Manangement Systems Inc., and filed by BellSouth Telecommunications Inc. (Hinton)

STAFF ANALYSIS: The Staff Analysis as stated in the Case Background on July 8, and as seen in the evidences if material facts in hibits A, B, C, Health Liability Management Corporation (HLMC) filed an application for a Certificate of Public Convenience and Necessity to provide Statewide Interexchange Telecommunications Service (Docket No. 960811 - TI). The application as exhibited in the following Schibits A.B.C., and this information supported a finding of financial capability as required by Section 364.337 (3), Florida Statues The Company's also furnished documentation of registration with the Secretary of State, Division of Corporations as can be clearly seen in the Exhibits attached to conduct usiness within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. These documents were never presented to the Commission and as a result, in Proposed Agency Action Order was incorrectly issued as in No. PSC - 97 -041 FOF - TI, issued June 25, 1997 a petition for a formal proceeding pursuant to Rule 25 - 22.029 Florida Administrative Code for Administrative Hearing was falsely denied on November 20, 1997 without a proper showing of the facts in the Order No. PSC - 97 - 0741 - FOF - Tror a lack of facts and a falsely allegated accusation per willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042., and the docket was incorrectly closed on November 4, 1997. As a result of not having equal or any representation which was in direct violation of the Florida Rules of Civil Procedure and adjudicatory proceedings with the full Commission to present the information in support of Florida Statues Section 120.53, 120.57, hearing and 25 .22.030, 25 - 22031 and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121 (i), (j), F.S. and 350.127 (2), F.S. and in conducting a hearing after filing a petition for a formal proceeding pursuant to Rule 25 - 22,929 and the company not being in any purposeful way of willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042, Florida Administrative Code, and there for a Proposed Ageny Action Order No. PSC - 97 - 0741 - FOF -TI, and the Commission Order No. PSC - 97 - 1465 -FOR TI was incorrectly ordered for reason of total lack of the factsand the dismissing of the petition for Admistrative Hearing on the facts in suport of Florida Stames Sections 120.53, F.S., 120.57 F.S., and the Florida Rules of Civil Procedure and adjudicatory proceedings in compliance of 25 - 22.030 were denied for false allegations of willful disregard for the Commission's Orders., and as a result the application was denied stating. "it is not in the public interest to grant a Certificate to provide Interexhange belecommunications Service to the Company's." Order at p.2)

On July 21, as indicated above, the Company's filed a petitition for a formal hearing pursuant to Rule 25 -22.029, Florida Administrative Code. In accordance, the matter was set for a formal Administrative hearing on October 22, 1997. The Prehearing Officer issued Order No. PSC - 97 -0979 -FOF - Ton August 14, 1997, establishing the procedure for the case. Staff made these same false allegations that in the filing of the application for the filing of the application for a certification of Public Convenience and Necessity as in (Docket No. 960811 -TI )., to provide Intralata, Interlata, Intrastate felecommunications Services that the application lacked information to support a finding of financial capability required by Section of the Fabrida State Regnaltory Codes Section 364.337 (3) (eg.\$25,000.00).. also for the false allegation of not furnishing the documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), Florida Statues. Staffs false allegations to explain to the Company's the deficiencies in its' application, and indication that if these false allegated deficiencies were rectified, staff would reevaluate the company's application and possibly avoid a hearing. The company stated that anything that was necessary to compty that no stone would be left unturned to comply willingly in acordance with the States Florida Statues, and Codes, Rules and the Commissions Orders. The Company stated the truth that the CPA firm of Alexander, Aronson, and Finning were already provided, and the registration of the Secretary of State Division of Corporations also been provided as in these Exhibits clearly illicit., and expressed a desire to proceed to hearing which was never accomplished as apparent., and as the adjudicatory proceedings hearing processes, procedures and proceedings within "(Order No. PSC - 97 - 1465 - FOF - Tim exercise of the Florida Rules of Civil Procedures and adjudicatory proceedings with the full Commission to preset the information of the documents in support of Florida Statues Sections 120.53, 120.57, as in compliance with Florida Administrative Code in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121 (i) (j), F.S. and 350.127 (2) F.S.

The Company filed its' direct testimony in the exact same form as indicated above, and its' tariff in the manner required by the Commission Rules., to Mr. Charlie Pelligrini. Therefore, on November 20, 1997, the Commission without correct information concerning these matters issued incorrectly respectfully without having the facts Order No. PSC - 97 - 1465 - FOF - TI dismissal of the Company's petitition or administrative learning, on the grounds of



Commission it falsely appears that the Company has demonstrated a opersistant inability to comply with Commission Orders and Rules because of the able chronicled facts one representation of the true facts as chronicled above as in accordance with the Exhibits as evidence because of cancelation of the formal proceeding pursuant to Rule 25 - 22.029 the Company's conductives made to appear as though that it amounts to a willful disregard of or gross indifference in which a full apology is provided to the Commissioners for this gross misunderstanding on the Companys' parts for their Orders and Rules. Accordingly, this grosse misrepresentation of the Company stands corrected within this above chronicled facts during this up and coming Regular Agenda of Docket No. 990959 - TP on 09/07/99 of the Regular Agenda - with the Proposed Agency Action - Commission Decision On Interconnection Agreement. Accordingly the Company's request that due to misinformation that the Commissioner's offer rule, and over turn their missinformed finding that lead to at total inappropriate action to impose the sanction in this instance of dismissing the company's petitition for a formal administration flearing on its application for certification as an Intralata Intrastate Interexchange Iclecommunications Carrier The company proceeded in absolute direction by instruction of Charlie Peligrini, without willing choice, although the company did submit the appropriate documentation which were in accordance with Order No. PSC - 97 - 1465 -FOF - TI, pp. 5 - 6 with the certified public accountants reviews of Alexander, Aronson, and Finning in the Comp any's Docket No. 9608111 - TI in accordance with Florida Statues Section 364.337 (3) which states that in order to be certified as annuralata, Interlata, Intrastate Carrier the financial capabilitys' must be (\$25,000.00), and furnished documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form Psc/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. As chronicled above in the Company's Exhibits. As a result this documentation for see inordinate reason was not received by the Commissioner's from the Staff, and as cause of result, in Proposed Agency Action Order No. PSC - 97 - 0741 - TT, issued June 25, 1997 and this information was not received by the Company until September 1, 1999, the Company's application to provide intralata, interlata intrast < Rate Statewide Interexchange elecommunications services was denied as not in the public interest at this same time as in Haibit D the Commission had ordered a Formal Complaint during May 23 1997 and after on GTE in which the findings are in accordance with many violations on the part of GTE in the Issue of Memorandum TMS 3752. Beginning with question 1 written by Mr. Phil Truffehorn of the Staff is a direct lie by Anthony P. Gillman about the Network Interface Circuitry of 04.DS.9.15, w2hich is a 4 wire Digital signaling 100 ohmes and 44.736 Mgb in which Mr. Anthony P. Gillman says is analog, and the account manager Mr. Kirby Cantrell says is Digital and that he incorrectly ordered after the processing the ASR and did not understand what needed to be ordered, and in question No. 6 the same Staff member whom wrote the Issue of Memorandum Mr. Phil Trublehorn found that GTE was in direct violation of their Intrastate, and interstate tariffs for not providing the Company with Cooperative Test Results their Acess Customer and then Staff pretends that the Staff recommends closing the Companys' complaint in question and answers No. 12, at this time because it can render no further assistance beyond the findings listed above. Staff also recommends closing the omplaint because the Company presently has no equipment in place. Although in the Issue of Memorandum 3752 question No. 10 1st sentence after the question the Staff writes that Equipment is not required for IXC's as in the Company's ASR Access Service Request the Percent Interstate Usage is 100% and as an approved F.C.C>, Federal Communications Commission No. 11, Tariff, and No. 214, Tariff approved Long Distance Interestate Interexchange Carrier seriving just voice transmissions, requiring by/access tunks to the side of the tandem switch, in which GTE sabbotaged by placing this circuit into a loop, which when in a loop continues to proceed in that loop infitisimally, and/or open short circuits, upon these factors together with the attempted coercion of Jon Anderson whom continues to work with the Company as in question No. 3 Mr. Ion Anderson wrote to the Compion Staff Members that this circuit never worked properly and could not receive specific test results the circuit is still active and the staff of the Commission refuse until today to test this circuit, that stiff recommends closing the complaint because the Company presently has no equipment inclace. The Staff recommends that a new ASR should be prepared with a requested service date when the equipment is back in place. The complete Issue of Memorandum needs to be reviewd by the full Commission in which the request for a formal administrative flearing as chronicled in Noreen Davis letter entered as Exhibit E state as fact has as well been denied by the Staff.

By letter dated July 23, 1999, BellSouth Telecommunications Inc. filed a notice of the adoption by the Company's of the Interconnection Agreement, entered into by and between BellSouth Telecommunications Inc. and AT&T Communications of the Southern States, Inc., which the Commission approved by Order No. PSC - 97 - FOF - TP issued June 19, 1997. By letter dated July 23, 1999, BellSouth Telecommunications Incifiled this notice of Adoption by the Company's of the 47 U.S.C. Section 251 (i), and 47 U>S.C. 252 (i) emtered into by and between BellSouth and AT&T Communications of the Southern States, Inc., approved by the Commission Order No. PSC - 97 - FOF - TP, issued June 19, 1997.





# Health Liability Management Corporation Health Management Systems Inc.

September 02, 1999

DOCKET NO. 990959 -TP
DATE: August 26, 1999
To: Commission

DIVISION OF COMMUNICATIONS (HINTON)
DIVISION OF LEGAL SERVICES (BEDELL)
DIVISION OF RECORDS (BAYO')

RE: DOCKET NO. 990959 - TP - REQUEST BY BELLSOUTH TELECOMUNICATIONS, INC. FOR APPROVAL OF INTERCONNECTION, UNBUNDLING, AND RESALE AGREEMENT WITH HEALTH LIABILITY MANAGEMENT CORPORATIONS D/B/A FIBRE CHANNEL NETWORKS, INC. AND HEALTH MANAGEMENT SYSTEMS INC.

AGENDA: 09/07/99 - REGULAR AGENDA - PROPOSED AGENCY ACTION - COMMISSION DECISION ON INTERCONNECTION AGREEMENT

CRITICAL DATES: INTERCONNECTION AGREEMENT - COMMISSION MUST APPROVE OR DENY BY OCTOBER 23, 1999

SPECIAL INSTRUCTIONS: NONE

FILE NAME AND LOCATION: S:\ P\$C\CMU\WP\990959.RCM

#### CASE BACKGROUND

On July 8, 1996, Health Liability Management Corporations (HLMC) filed an application for a Certificate of Public Convenience and Necessity to provide Intralata, and Interlata Statewide Intrastate Interexchange Telecommunications Service (Docket No. 960811 -TI). The application had sufficient information to support a finding of financial solvency of proof to the specifications as required for the capability to provide Intrastate telecommunications service (\$25,000.00 +), as required in Section 364.337 (3), Florida Statues. This information was provided in the form of both taxes, and a Certified Public Accountants Alexander Aronson Finning 1993, 1994, 1995, and 1996 review. HLMC also furnished documentation of Florida Department of State Sandra B. Mortham Secretary of State Letter No. 296A00035004, and Reference No. P93000088530 registration to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25-24.471 (1), Florida Administrative Code entered as Exhibit B. As a result, in Proposed Agency Action Order No. PSC - 97 - 0741 - FOF - TI, issued June 25, 1997 Staff dismissed HLMC's application to provide Statewide

OIL TOL ZOOO

Intralata, Interlata, Intrastate Interexchange Telecommunications Service, even though at the same time the F.C.C. Federal Communications Commission Common Carrier Bureau approved HLMC's application for Intralata, Interlata, Interstate Interexchange Telecommunications nationwide with approval of the F.C.C. No. 1, and F.C.C. No. 214 Tarrifs as in accordance with the Staffs' recommendations by this completely erroneous recommendation a the application for a Certificate of Public Convenience and Necessity was denied as not in the public interest.

On July 1997, HLMC filed a petition for a formal proceeding pursuant to Rule 25 -22. 029, Florida Administrative Code subsequently the Staff biases, caused this Florida Administrative Code to be violated. On November 20, 1997, the Commissions' Staff, issued Order No. PSC - 97 - 1465 - FOF - TI dismissing the petition for Administrative Hearing because of erroneous information without grounds that the Company cannot have equal representation, and be completely eliminated from equal justice and liberty for freedom of liberty, and pursuit to the Constitutional Rights of pursuit to earn a living in this State and with willful disregard for these rights falsely accused the company of willful disregard for the Commissions' Orders and rules pursuant to Rule 25 - 22 .042, Florida Administrative Code. Under these false allegations and the denial of the right to have an Administrative Hearing in defense the Order No. PSC -97 - 0741 -FOF - TI became final and effective as of November 4, and the docket was closed which is in direct violation pursuant to Florida Statues 120.57 and the Law implemented 120.53 F.S. Specific Authority: 120.53, and Rules 1.280 through 1.380, Florida Rules of Civil Procedure.

On May 22, 1998 by the pursuance of a FORMAL COMPLAINT BY THE STATE OF FLORIDA PUBLIC SERVICE COMMISSION ISSUE OF MEMORANDUM TMS # 3752, the Commissions' Staffs' Mr. Philip Trublehorn found GTE in direct violation of GTE's Intrastate Access tariffs for not providing HLMC their Access Customer with Cooperative Test Results as listed in Exhibit C attached with the Issues of Memorandum No. 3752, and many other violation's is evidence in this same Exhibit C. As in Exhibit A in the letter to Noreen Davis the Rules of Civil Procedures were violated by not providing a Formal Administrative Hearing after timely request.

ISSUE 1: Should the Commission deny the Notice of Adoption of the Bell South/AT&T Interconnection, Unbundling of Network Elements, and Resale Agreement filed by Bell South Telecommunications Inc., and adopted by Health Liability Management Corporations, d/b/a Fibre Channel Networks Inc.., and Health Management Systems Inc.

ISSUE 2: Should the Commission deny the following Florida Statues Sections 120.57, 120.57 (1), 120.59 (4), 350.127(2) and Rule 25 - 22.030, 25-22.034 1.280, through 1.400 Florida Rules of Civil Procedure after timely request., and ignore the direct violations of GTE of their Intrastate Tariffs discovered in a Formal Complaint by the State of Florida Public Service Commission and evident in their Issues Memorandum of May 22. 1998, in questions and answers 1 - 12. This Issues Memorandum followed the filling of the Formal Complaint by the Divisions of Consumer Affairs, and

ISSUE 3: Should the Commission be kept misinformed concerning the company's falsely accused allegation of willful disregard when the company is more than willing to comply with all Florida Statue Sections, Rules, and Commission Orders, when given a proper opportunity, and has always enjoyed these legal binding duties, and obligations, and will prove that pursuant to Rule 25 - 22.029, Florida Administrative Code and completely meets the financial, management, and technological requirements to provide Statewide Interexchange Services, and pursuant to Rule 25 - 22.042, Florida Administrative Code, and the Commissions Orders No. PSC - 97 - 1465 - FOF - TI and any, and all Commission' Issued Orders, and that within the Company's Application for Certificate of Public Convenience, and Necessity (Docket No. 960811 - TI the documentation as required in the State of Florida as in PSC/CMU 31 (3/96 the Company's furnished reviewed financials by Alexander Aronson, and Finning, and as repoted in the taxes, as required by Florida Statues Section 364.337 (3), and furnished the documentation of the registration with the Secretary of State, Division of Corporations to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96) incorporated by reference in Rule 25 - 24.471 (1), and these documents were fully enclosed in (Docket No. 960811 - TI), as required by Florida Statue Section 364.37 (3), and Rule 25 - 24.471 (1) Florida Administrative Code.

RECOMENDATION: Mr. Casey Hinton not being personally involved with this case and the dockets at the Commission has no idea of the facts that concern the Case, and the Dockets and is therefor reacting on hearsay as is can not make a judicious recommendation with out the complete facts in whether the Commission should deny the Notice of Adoption of the BellSouth/AT&T Interconnectrion, Unbundling, and Resale Agreement by the

بالانتخاص والمناطقة

Company's of Health Liability Mnanagement Corporations, d/b/a Fibre Channel Networks Inc., and Health Manangement Systems Inc., and filed by BellSouth Telecommunications Inc. (Hinton)

STAFF ANALYSIS: The Staff Analysis as stated in the Case Background on July 8, and as seen in the evidences if material facts in Exhibits A. B. C. Health Liability Management Corporation (HLMC) filed an application for a Certificate of Public Convenience and Necessity to provide Statewide Interexchange Telecommunications Service (Docket No. 960811 - TI). The application as exhibited in the following Exhibits A.B.C. and this information supported a finding of financial capability as required by Section 364.337 (3), Florida Statues The Company's also furnished documentation of registration with the Secretary of State. Division of Corporations as can be clearly seen in the Exhibits attached to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. These documents were never presented to the Commission and as a result, in Proposed Agency Action Order was incorrectly issued as in No. PSC - 97 -041 FOF - TI, issued June 25, 1997 a petition for a formal proceeding pursuant to Rule 25 - 22.029 Florida Administrative Code for Administrative Hearing was falsely denied on November 20, 1997 without a proper showing of the facts in the Order No. PSC - 97 - 0741 - FOF - TI for a lack of facts and a falsely allegated accusation per willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042., and the docket was incorrectly closed on November 4, 1997. As a result of not having equal or any representation which was in direct violation of the Florida Rules of Civil Procedure and adjudicatory proceedings with the full Commission to present the information in support of Florida Statues Section 120.53, 120.57, hearing and 25 .22.030, 25 - 22031 and in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121 (i), (j), F.S. and 350.127 (2), F.S. and in conducting a hearing after filing a petition for a formal proceeding pursuant to Rule 25 - 22,029 and the company not being in any purposeful way of willful disregard for the Commissions' Orders and Rules pursuant to Rule 25 - 22.042, Florida Administrative Code, and there for a Proposed Ageny Action Order No. PSC - 97 - 0741 - FOF -TL and the Commission Order No. PSC - 97 -1465 -FOF TI was incorrectly ordered for reason of total lack of the facts and the dismissing of the petition for Administrative Hearing on the facts in support of Florida Statues Sections 120.53, F.S., 120.57 F.S., and the Florida Rules of Civil Procedure and adjudicatory proceedings in compliance of 25 - 22.030 were denied for false allegations of willful disregard for the Commission's Orders,, and as a result the application was denied stating. "it is not in the public interest to grant a Certificate to provide Interexhange Telecommunications Service to the Company's." Order at p.2)

On July 21, as indicated above, the Company's filed a petitition for a formal hearing pursuant to Rule 25 -22,029, Florida Administrative Code. In accordance, the matter was set for a formal Administrative Hearing on October 22, 1997. The Prehearing Officer issued Order No. PSC - 97 -0979 -FOF - TI on August 14, 1997. establishing the procedure for the case. Staff made these same false allegations that in the filing of the application for the filing of the application for a certification of Public Convenience and Necessity as in (Docket No. 960811 -TI)., to provide Intralata, Interlata, Intrastate Telecommunications Services that the application lacked information to support a finding of financial capability required by Section of the Florida State Regualtory Codes Section 364.337 (3) (eg.\$25,000.00),, also for the false allegation of not furnishing the documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), Florida Statues. Staffs false allegations to explain to the Company's the deficiencies in its' application, and indication that if these false allegated deficiencies were rectified, staff would reevaluate the company's application and possibly avoid a hearing The company stated that anything that was necessary to comply that no stone would be left unturned to comply willingly in acordance with the States Florida Statues, and Codes, Rules and the Commissions Orders. The Company stated the truth that the CPA firm of Alexander, Aronson, and Finning were already provided, and the registration of the Secretary of State Division of Corporations also been provided as in these Exhibits clearly illicit., and expressed a desire to proceed to hearing which was never accomplished as apparent,, and as the adjudicatory proceedings hearing processes, procedures and proceedings within "(Order No. PSC - 97 -1465 - FOF - TI in exercise of the Florida Rules of Civil Procedures and adjudicatory proceedings with the full Commission to preset the information of the documents in support of Florida Statues Sections 120.53, 120.57, as in compliance with Florida Administrative Code in seeking relief in specific authority of Laws implemented as 364.015, 366.05 (10), 367.121 (i) (j), F.S. and 350.127 (2) F.S.

The Company filed its' direct testimony in the exact same form as indicated above, and its' tariff in the manner required by the Commission Rules., to Mr. Charlie Pelligrini. Therefore, on November 20, 1997, the Commission without correct information concerning these matters issued incorrectly respectfully without having the facts Order No. PSC - 97 - 1465 - FOF - TI dismissal of the Company's petitition for Administrative Hearing, on the grounds

of false allegations that the Company had shown a willful disregard for the Commissions' Orders., and Rules, pursuant to Rule 25 - 22.042, Florida Administrative Code.

# The Commissions Order stating that:

As has been chronicled above, that due to a total lack of facts by the Commission it falsely appears that the Company has demonstrated a persistant inability to comply with Commission Orders and Rules because of the above chronicled facts. Due to no representation of the true facts as chronicled above as in accordance with the Exhibits as evidence because of cancelation of the formal proceeding pursuant to Rule 25 - 22.029 the Company's conduct was made to appear as though that it amounts to a wiliful disregard of or gross indifference in which a full apology is provided to the Commissioners for this gross misunderstanding on the Companys' parts for their Orders and Rules. Accordingly, this gross misrepresentation of the Company stands corrected within this above chronicled facts during this up and coming Regular Agenda of Docket No. 990959 - TP on 09/07/99 of the Regular Agenda - with the Proposed Agency Action - Commission Decision On Interconnection Agreement. Accordingly the Company's request that due to misinformation that the Commissioner's over rule, and over turn their misinformed finding that lead to a total inappropriate action to impose the sanction in this instance of dismissing the company's petitition for a formal Administration Hearing on its application for certification as an Intralata, Interlata Intrastate Interexchange Telecommunications Carrier. The company proceeded in absolute direction by instruction of Charlie Peligrini, without willing choice, although the company did submit the appropriate documentation which were in accordance with Order No. PSC - 97 - 1465 -FOF - TI, pp. 5 - 6 with the certified public accountants reviews of Alexander, Aronson, and Finning in the Comp any's Docket No. 9608111 - TI in accordance with Florida Statues Section 364.337 (3) which states that in order to be certified as a Intralata, Interlata, Intrastate Carrier the financial capabilitys' must be (\$25,000.00), and furnished documentation of registration with the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form Psc/CMU 31 (3/96), incorporated by reference in Rule 25 - 24.471 (1), Florida Administrative Code. As chronicled above in the Company's Exhibits. As a result this documentation for some inordinate reason was not received by the Commissioner's from the Staff, and as cause of result, in Proposed Agency Action Order No. PSC - 97 - 0741 - FOF - TI, issued June 25, 1997 and this information was not received by the Company until September 1, 1999, the Company's application to provide Intralata, Interlata, Intrastate Statewide Interexchange Telecommunications Services was denied as not in the public interest at this same time as in Exhibit D the Commission had ordered a Formal Complaint during May 23 1997 and after on GTE in which the findings are in accordance with many violations on the part of GTE in the Issue of Memorandum TMS 3752. Beginning with question 1 written by Mr. Phil Trublehorn of the Staff is a direct lie by Anthony P. Gillman about the Network Interface Circuitry of 04.DS.9.15, w2hich is a 4 wire Digital signaling 100 ohmes and 44.736 Mgb in which Mr. Anthony P. Gillman says is analog, and the account manager Mr. Kirby Cantrell says is Digital and that the incorrectly ordered after he processing the ASR and did not understand what needed to be ordered, and in question No. 6 the same Staff member whom wrote the Issue of Memorandum Mr. Phil Trublehorn found that GTE was in direct violation of their Intrastate, and Interstate tariffs for not providing the Company with Cooperative Test Results their Acess Customer and then Staff pretends that the Staff recommends closing the Companys' complaint in question and answers No. 12, at this time because it can render no further assistance beyond the findings listed above. Staff also recommends closing the complaint because the Company presently has no equipment in place. Although in the Issue of Memorandum 3752 question No. 10 1st sentence after the question the Staff writes that Equipment is not required for IXC's as in the Company's ASR Access Service Request the Percent Interstate Usage is 100% and as an approved F.C.C>, Federal Communications Commission No. 11, Tariff, and No. 214, Tariff approved Long Distance Interstate Interexchange Carrier seriving just voice transmissions, requiring only access trunks to the side of the tandem switch, in which GTE sabbotaged by placing this circuit into a loop, which when in a loop continues to proceed in that loop infitisimally, and/or open short circuits, upon these factors together with the attempted coercion of Jon Anderson whom continues to work with the Company as in question No. 3 Mr. Jon Anderson wrote to the Commission Staff Members that this circuit never worked properly and could not receive specific test results the circuit is still active and the staff of the Commision refuse until today to test this circuit, that staff recommends closing the complaint because the Company presently has no equipment in place. The Staff recommends that a new ASR should be prepared with a requested service date when the equipment is back in place. The complete Issue of Memorandum needs to be reviewd by the full Commission in which the request for a formal Administrative Hearing as chronicled in Noreen Davis letter entered as Exhibit E state as fact has as well been denied by the Staff.

מזו במו לממה מוידד

By letter dated July 23, 1999, BellSouth Telecommunications Inc. filed a notice of the adoption by the Company's of the Interconnection Agreement, entered into by and between BellSouth Telecommunications Inc. and AT&T Communications of the Southern States, Inc., which the Commission approved by Order No. PSC - 97 - FOF - TP isued June 19, 1997. By letter dated July 23, 1999, BellSouth Telecommunications Inc. filed this notice of Adoption by the Company's of the 47 U.S.C. Section 251 (i), and 47 U>S.C. 252 (i) entered into by and between Bell South and AT&T Communications of the Southern States, Inc., approved by the Commission Order No. PSC -97 - FOF - TP, issued June 19, 1997.

The Company's has addressed the Commission's as can be clearly seen in the Exhibits as attached however for whatever inordinate reason Staff has not proceeded in providing this documentation to the Commission to address these concerns and to correct the proposed false allegations of the proposed deficiencies in the Company's application for CLEC certification, the Company is already a approved F.C.C. Tariffed No.1, No. 214 National, and International IXC so the Staff has failed to bring these documents to the attention of the Commission., as chronicled above although the Company still remains registered by the Secretary of State, Division of Corporations, to conduct business within the State of Florida as required in Form PSC/CMU 31 (3/96), incorporated by reference in Rule 25 - 24. 471 (1) as both Fibre Channel Networks Inc. in 1999, and Health Liability Management Corporation registered in 1987, and beyond until today., as well in providing the Alexander, Aronson, and Finning certified Public Accountants reveiwed financials as in accordance with Section 364.337 (3) as can be found with the Exhibits. As of the date of this petition for adoption of the Interconnection Agreement the Company's have applied for certification as a CLEC.

While the Commission has approved all the time Interconnetion Agreements to the CLEC being certified, the history according to staff of this particular company has demonstrated a pattern of disregard for Commisssion Orders, and Rules and for this misunderstanding we, full would appreciate your total forgiveness, and sincerely apologize and get down on our hands and knees and pray to GOD! that this misunderstanding for what ever reason between the Company and the Commissioners never occurs again. So help US GOD! Further both Company's of Fibre Channel Networks Inc., and Health Liability Management Corporation are both registered with the Department of State Secretary of State as a Corporation operating in the State of Florida and doing business as either Fibre Channel Networks Inc. and Health Liability Management Corporation. according to staff contrary to the representation in this petition.

Staff believes that the Commission has the authority to reject the Company's adoption of the BellSouth/AT&T agreement, as not consistent with the public interest. 47 U.S.C. Section 251 (i), and 252 (i), of the Telecommunications Act, Bill, and Law, and passed by the Congress, Senators, and President on February 1996. Accordingly the 50 States PURA Notice Of Inquiry, AND THE FULE 98 - 188 OF THE E.C.C. TO ENCOURAGE THE RAPID DEPLOYMENT OF NEW, INNOVATIVE, REVOLUTIONARY, ADVANCED, TELECOMMUNICATIONS TECHNOLOGY, CAPABILITY, AND SERVICES TO ALL AMERICANS IN THE CONVENIENCE, AND NECESSITY FOR THE PUBLICS' INTEREST IN WHICH FIBRECHANNEL IS AN ANSI X3.230. AND OSI 9.000, 9.001, 9.002, AND 14.000 STANDARD FOR. STAFF SAYS THAT SECTION 252 (1) IS SILENT ON A STATES AUTHORITY TO REJECT AN ADOPTION AND WHERE THE ACT DOES SPEAK TO REJECTION OF AN AGREEMENT, BY A STATE COMMISSION, IT SPEAKS TO REJECTING TERMS OF AN AGREEMENT, NOT TO THE REJECTION OF A PARTICULAR COMPANY AS A PARTY TO A CONTRACT. THEREFORE THE CONSTITUTIONAL LAW REDERING OF THE RULING BY SUPREME COURT JUSTICE SCALEA, AND THE 8TH CIRCUIT FEDERAL COURT OF APPEALS RULINGS IN ACCORDANCE. THEREFORE THE STAFF SAYS. THAT THEY CONCLUDE THAT THIS COMISSION IN ALL RESPECT HAS THE AUTHORITY UNDER ELORIDA LAW TO REJECT AN ADOPTION BASED ON THE PRIOR CONDUCT AND ACTIONS OF ONE OF THE PARTIES BEING UNACEPTABLE AS NOTED IN THE CASE BACKGROUND ACCORDING TO THE STAFF, THIS COMMISSION DENIED THE JOHDANY A CERTIFICATE RECAYSE OF THE BACKGROUND MATERIAL THE COMMISSION RECEIVED FAILED TO COMPLETE ITS' APPLICATION AND FAILED TO COMPLETE ITS' APPLICATION AND FAILED TO ESTABLISH THAT IT HAD THE TECHNICAL , FINANCIAL , OR MANAGERIAL CAPABILITY TO OPERATE A TELECOMMUNICATIONS COMPANY. THE TWO FACTORS OF FINANCIAL AND REGISTRATION AS AT THE SECRETARY OF STATE OF FLORIDA DIVISION OF CORPORATIONS HAVE ALREADY REEN CONFRONTED, THE MANAGEMENT OF THE COMPANY CONSISTS OF MITCHELL. AND ELLINGER AS CEO AND AS ASSOCIATE GENERAL COUNSEL A LAW FIRM OF OVER 75 YEARS

WITH IMPECCABLE CREDIBILITY, AND REPUTATION MR. WILLIAM B. ELLINGER, Mr. Marvin Metheney and Associates Former Chairman of the Lee County Chamber of Commerce, Mrs. Nancy Givens of Hughe Snell and Company computer technological solutions "CPA, Sandler, Travis, Rosenberg, Mr. Lawrence Rosenberg P.A., International Law Firm the Senior Partner, and many many others, as chronicled above the technology is called Fibre Channel an ANSI, and a OSI 9,000, 9,001, 9002 and 14,000 Standard in which these companys' can be found on our WEB Sites of WWW.fibrechannel.com of IBM, Cisco, SunMicrosystems, Hewlett Packard, EMC Ancor, Brocade, CNT COMPUTER NETWORK TECHNOLOGY'S, LUCENT, NORTEL, INTEL, 3 COM, EDS, EMULEX, JUST TO LIST A FEW THIS OUGHT TO RESPECTFULLY ADDRESS THE QUESTIONS AND ANSWERES OF TECHNICAL, FINANCIAL, AND MANGERIAL, ALSO WHEN AND IF NEEDED THE COMPANY IS LINNG TO PLACE \$25,000.00 IN THE STATE OF FLORIDA COMMISSION ESCROW ACCOUNT REVEAL IN GOOD FAITH WITH FINANCIAL CAPABILITY'S RESPECTFULLY. The Company as an approved F.C.C. Long Distance F.C.C. No. 1 tariff in this country, and No. 214 internationally does meet the statutory definition of a "Telecommunications Carrier" under Section 47 U.S.C. 153 (44), and can operates as a F.C.C. No.1 Lng Distance Interexchange Carrier for Intralatos, and Interlatas Interdate Telecommunications Technology's, Capability's and Services Respectfully. Because the Company's is willing to comply with any and all Florida State Sections, Laws, Rules, Tariffs, and Codes, and because of improper information being given to the Commissioners! The Company Prays and throws itself on the mercy of the Commissioners to approve the Certificate of Public Convenience and Necessity pursuant to Section 364.337 t place the FibreChannel Equipment in a virtual Colocation with the Adoption of the Interconnection Agreement of BellSouth/AT&T to completely eliminate the wrong doings of GTE as found in the Commissions TMS 3752 Issue of Manorandum once and for all to rectify a missiving in GODS GRACE PLEASE! Although 47 U.S.C. Section 251 (i), and 252 (i) before being approved for 47 U.S.C. Section 271 (i), and (e) of the Telecommunications Act. Bill. and Law. for approval of procuring approval from the F>C.C. for providing Intralata, and Interlata, and Interstate I. long Distance Intereschange Technology, capability's, and services' mandates that BellSouth make available its Interconnection Agreeent with any company that already is approved under adoption to any requesting "Telecommunications", "Carrier", staff does not believe BellSouth is obligated under the Constitutional Telecommunications Act. Bill, and Law as Amended to provide such an duty, and obligation agreement to the Company because it is currently a "F.C.C. approve Tariif NO.1 and No. 214 Current "Telecommunications Carrier"., in direct violations of their duty': and obligations of the Constitutional Telescommunications Act. Bill. and Law of 1996."

Therefore under these current conditions and after complying with the financial, managerial, technological, requirements as chronicied above the Company has already submitted a complete and accurate application for CLEC certification of Convenience and Necessity and is willing to comply again under the direct supervision of the full Commissioners adudicatory formal procedings to make respectfully assured that these missunderstandings do not occur again for what ever reason. Therefore becoming a Certified CLEC to operate as a corporation under this status will never become questioned again under willful disregard for the Commissioners and or Florida Statues Sections, Orders, Rules, and Laws. The Commissioners can feel free to check on the current status with the Secretary Of State of Florida Division of Corporations concerning

Staff Recommends that the adoption of the Interconnection Again Agreement by the company be denied. Staff believes that approval of this agreement is not consistent with the publi interest, convenience, and necessity, and accordingly, staff recommends that the adoption of the BellSouth/AT&T agreement by the company be denied pursuant to Section 252 (e) of the Telecommuications Act, Bill, and Law of 1996.

Staff Analysis: Upon the approval of the staffs recommendation by the Commission, the Interconnection Agreeemnt between BellSouth and the Company will be denied the docket closed and the Company will never be able to obtain certification as a CLEC under Convenience and Necessity and ever adopt another Interconnection Agreement under the Telecommuniccations Act, Bill, and Law.

Staffs Issue 2: Should this docket be closed?

Recommendation: YES. Upon the approval of staffs recomendation by the Commission, the Interconnection Agreement between Bellsouth and thew Company will be permanently closed, denied, and the docket should be permanently closed.

The Company has allways been willing to comply with any Florida State Statues, Sections, Rules, Codes, and Commissions orders within any way in any adjudicatory formal hearing in front of the Commissioners, and their guidance the Commission.

Sincerely,

Your name goes here