

## APPLICATION

- 1. This is an application for  $\sqrt{}$  (check one):
  - (X) Original certificate (new company).

991630-TX

- ( ) Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- ( ) Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- ( ) Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

AMERICAN FIBER NETWORK, INC. ("AFN")

3. Name under which the applicant will do business (fictitious name, etc.):

Sec Above.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

9401 INDIAN CREEK PARKWAY, SUITE 140
OVERLAND PARK, KANSAS 66210
 (913) 338-2658 (913) 661-0538 FAX

5. Florida address (including street name & number, post office box, city, state, zip code):

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HAVE AN OFFICE IN FLORIDA.

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

DOCUMENT MEMORY DATE

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6. Structure of organization:

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	<ul> <li>( ) Individual (X) Corporation (DELAWARE "C" CORPORATION)</li> <li>( ) Foreign Corporation ( ) Foreign Partnership SEE EXHIBIT "E"</li> <li>( ) General Partnership ( ) Limited Partnership</li> <li>( ) Other</li> </ul>
7.	If individual, provide:
	Name:N/A COMPANY IS A "C" CORP.
	Title: ~/A
	Address:N / A
	City/State/Zip: <u>N</u> /_A
	Telephone No.: N / A Fax No.:
	Internet E-Mail Address:/ A
	Internet Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State corporate registration number:
	NIA. THE COMPANY IS A DELAWARE CORPORATION
9.	If foreign corporation, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number: F99000004597PLEASE SEE EXHIBIT'A"
- 10. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

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(a) The Florida Secretary of State fictitious name registration number:

W/A. SEE EXHIBIT A

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

- 11. If a limited liability partnership, provide proof of registration to operate in Florida:
  - (a) The Florida Secretary of State registration number:

N(A. THE COMPANY IS A DELAWARE CORPORATION

12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A. SEE ABOVE.	······
Title: N/A	
Address: A	
City/State/Zip: N A	
Telephone No.: <u>N / A</u> Fa	x No.:
Internet E-Mail Address: <u> ~/ </u>	
Internet Website Address:_	
<u>If a foreign limited partnership,</u> provide proo limited partnership statute (Chapter 620.169, F	

- (a) The Florida registration number: W/A SEE ABOVE
- 14. Provide F.E.I. Number(if applicable): 48-1096897
- 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

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(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> <u>explanation</u>.

NO

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13.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:
Name: STEVEN ERICK SWENSON, ESQ.
Title: ATTORNEY FOR COMPANY
Address: 60 SOUTH 600 EAST, SUITE 200
City/State/Zip: SALT LAKE CITY, UT AH
Telephone No.: 801596-9381 Fax No.: 801 596-9382
Internet E-Mail Address: S.E. SWENSON @WORLONET. ATT. NET
Internet Website Address:いっぃと、
(b). Official point of contact for the ongoing operations of the company:
Name: ROB HEATH
Title: VICE PRESIDENT, AMERICAN FIBER NETWORK, INC.
Address: 9401 INDIAN CREEK PARKWAY
City/State/Zip: OVERLAND PARK, KANSAS 66210
Telephone No.: (913) 338-2658 Fax No.: (913) 661-0538
Internet E-Mail Address: RITEATH 2996@ AOL.Com

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FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

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Internet Website Address:N
(c) Complaints/Inquiries from customers:
Name: MS. Joyce HUBBARD
Title: CHIEF OPERATING OFFICER
Address: 9401 INDIAN CREEK PARKWAY, SVITE 140
City/State/Zip: OVERLANIS PARK, KANSAS 66210
Telephone No.: $\frac{800}{864-0583}$ Fax No.: $\frac{913}{661-0538}$
Internet E-Mail Address:ヽてぃヒ
Internet Website Address: NONE

- 17. List the states in which the applicant:
  - (a) has operated as an alternative local exchange company.

NONE

(b) has applications pending to be certificated as an alternative local exchange company.

HAWAIL, CALIFORNIA

(c) is certificated to operate as an alternative local exchange company.

A SISTER COMPANY, AFN CONSULTANTS, INC., IS

CERTIFICATED TO OPERATE AS AN ALEC IN UTAH AND

COLORADO.

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FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

- <del>*</del> *		NONE
	(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
		NONE
- <u></u>	(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
		NONE
8.	Sub	mit the following:
A. Fin	anc	ial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated. THE COMPANY DOES NOT HAVE AVAITED FINANCIAL

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;

SEE EXHIBIT B

- 2. income statement; and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.  $S \in C \times HBT C$
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.

SEE EXHIBIT C

3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

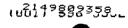
SEG EXHIBIT "C"

- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

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Oct 12 99 05:00p







## \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

- REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies must pay a
  gross receipts tax of two and one-half percent on all intra and interstate business.
- SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

	DEFICIAL:	
Signature	+ Exter	10/1/99
Signature		Date
Vice	husient	913 338 2658
Title		Telephone No.
Address:	9401 INDIAN Cruck Pary	913661 0538
	SUITE 140	Fax No.
	Quelaro PARK, KS 66	2/0

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ATTACHMENTS:

A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

**B - INTRASTATE NETWORK** 

C - AFFIDAVIT

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

## \*\* APPENDIX A \*\*

# **CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name)	NIA	COMP ANY	SEEKS	AN	ORIGINAL	CERTIFICATE
(Title)	<u></u>	10-80 va s	of	(Name	e of Company)	
and current holde	er of Florida	Public Service Co	ommission C	ertifica	te Number #	
a:	, have rev	iewed this applica	tion and join	in the	petitioner's requ	est for
() sale						
() transfer						
() assignmen	t					
of the above-mer	ntioned certi	ficate.				
<u>UTILITY OFFI</u>	<u>CIAL:</u>					
Signature	<u></u>		<u></u>	Date		
Title			<u></u>	Telep	phone No.	
Address:				Fax N		
				Favi	NU.	

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## INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. **POP:** Addresses where located, and indicate if owned or leased.

1) NI4	2)	NIA. THE COMPANY
		ANTILIPATES RESELLING
0)	4)	THE SERVICES OF
3)		INCUMBENT LUCAL
		EXCHANGE CARRIERS.

2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

1)	NA	2)
3)		4)

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP	<u>OWNERSHIP</u>	
1) <u>N/A</u>		
2)		
3)		
4)		

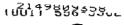
FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, ... 25-24.810, and 25-24.815

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#### \*\* APPENDIX C \*\*

#### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	
King Edlers	10/12/99
Signature	Date 913 338 2658 972 470 9015
Vice President	972 470 9015
Title	Telephone No.
Address: 9401 INDIAN Crub Parkway.	972 66/ 0535
51172 140	Fax No.
aver INNO PARE KS 66210	

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FORM PSC/CMU 8 (11/95) Regulred by Commission Rule Nos. 25-24.805. 25-24.810, and 25-24.815.

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EXHIBIT A EVIDENCE OF QUALIFICATION AS FOREIGN CORPORATION



FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

September 7, 1999

C T CORPORATION SYSTEM

TALLAHASSEE, FL

Qualification documents for AMERICAN FIBER NETWORK, INC. were filed on September 3, 1999 and assigned document number F99000004597. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

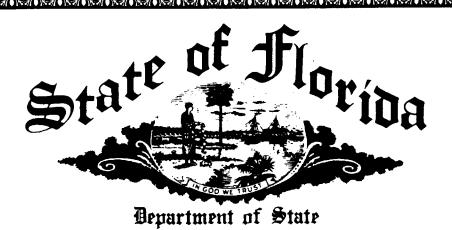
A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Buck Kohr Corporate Specialist Division of Corporations

Letter Number: 399A00044148



I certify from the records of this office that AMERICAN FIBER NETWORK, INC., is a corporation organized under the laws of Delaware, authorized to transact business in the State of Florida, qualified on September 3, 1999.

The document number of this corporation is F99000004597.

I further certify that said corporation has paid all fees due this office through December 31, 1999, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.



CR2EO22 (1-99)

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Seventh day of September, 1999

Katheríne Harrís

Katherine Harris Secretary of State

# **ÀPPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA**

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IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1.					
	(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION", or words or				
	abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person				
	or partnership if not so contained in the name at present.)				
	E CET				
2.	Delaware 3. 481096897				
	(State or country under the law of which it is incorporated) (FEI number, if applicable)				
4.	March 26, 1991 5. Perpetual				
	(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetue")				
6.					
	(Date first transacted business in Florida. (See sections 607.1501, 607.1502, and 817.155, F.S.))				
7. 9401 Indiana Creek Pkwy, Ste. 140, Overland Park, Kansas 66210					
	(Current mailing address)				
8. <u>To provide telecommunications Services</u> . (Purpose(s) of corporation authorized in home state or country to be carried out in the state of					
9.	Name and street address of Florida registered agent:				
	Name: <u>C T Corporation System</u>				
	c/o C T Corporation System, 1200 South Pine Office Address: Island Road				
	Office Address: Island Road				
	Plantation, Florida, <u>33324</u>				
	(Zip Code)				
10	Registered agent acceptance:				

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application. I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligation of my position as registered agent.

C T Corporation System

(Registered agent's signature) (Officer)

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11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors:

## A. DIRECTORS

Β.

Chairman:	· · · · · · · · · · · · · · · · · · ·		
A states a s			
			S 66
Address:			EP -3
Director: <u>Douglas</u> C.	Bethell		AHID: 2
	na Creek Pkwy, Ste. 1 ark, Kansas 66210		28
Director:			
Address:			
OFFICERS			
President: <sub>Douglas C.</sub>	. Bethell		
Address: <u>9401 India</u>	ana Creek Pkwy, Ste. Park, Kansas 66210	140	
Vice President:			
Address:			
Secretary: Anita Joyc	e_Hubard		
Address: <u>9401 India</u>	na Creek Pkwy. Ste. 1	40	
Overland P	ark, Kansas 66210	·····	

## **CT** CORPORATION SYSTEM

660 East Jefferson Street Tallahassee, FL 32301 Tel. 850 222 1092 Fax 850 222 7615

September 8, 1999

Mr. Steven Swenson Steven Swenson, Law Offices 60 South 600 East Suite 200 Salt Lake City, UT 84102

RE: American Fiber Network, Inc. Order #: 1864663

Dear Mr. Swenson:

As instructed, we enclose the following document(s), as issued by the State of Florida:

## Evidence of Qualification filed on 9/2/99

## **Certificate Under Seal**

If you have any questions concerning this order, please contact Norma Barrios in our Denver office. Thank you for this opportunity to be of service.

Very truly yours,

**CT-Tallahassee** 

Enclosure(s)

Via: Federal Express /ms EXHIBIT B BALANCE STATEMENT AND FINANCIAL INFORMATION CONFIDENTIAL & PROVIDED UNDER SEPARATE ENVELOPE



October 11, 1999

Florida Public Service Commission Division of Telecommunications Bureau of Certification and Service Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Re: Application of American Fiber Network, Inc. for Alternative Local Exchange Services in the State of Florida

To Whom It May Concern:

On behalf of American Fiber Network, Inc. ("AFN"), the applicant in the abovereferenced proceeding, this letter is submitted as an exhibit to AFN's above-referenced application.

I am Douglas C. Bethell, the Chief Executive Officer of AFN. I have the requisite knowledge to make the following attestation and I am authorized to do so.

I attest to the accuracy, integrity, and objectivity of the balance sheet and financial statements attached to AFN's application. I attest that the balance sheet and financial statements are true and correct to the best of my knowledge and belief. I also attest that the balance sheet and financial statement was prepared in accordance with Generally Accepted Accounting Principles ("GAAP").

Sincerely yours,

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Douglas C. Bethell Chief Executive Officer

October 11, 1999



Florida Public Service Commission Division of Telecommunications Bureau of Certification and Service Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Re: Application of American Fiber Network, Inc. for Alternative Local Exchange Services in the State of Florida

To Whom It May Concern:

On behalf of American Fiber Network, Inc. ("AFN"), the applicant in the abovereferenced proceeding, this letter is submitted as an exhibit to AFN's above-referenced application.

I am Dottie Yearout, the Chief Financial Officer of AFN. I have the requisite knowledge to make the following attestation and I am authorized to do so.

I attest to the accuracy, integrity, and objectivity of the balance sheet and financial statements attached to AFN's application. I attest that the balance sheet and financial statements are true and correct to the best of my knowledge and belief. I also attest that the balance sheet and financial statement was prepared in accordance with Generally Accepted Accounting Principles ("GAAP").

Sincerely yours,

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Dottie Yearout // Chief Financial Officer

cc: Doug Bethell

EXHIBIT C FINANCIAL CAPABILITY

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American Fiber Network, Inc. has sufficient financial capability to provide the requested services and maintain such services. In addition, the Company does have sufficient financial capabilities to meets its lease, ownership, and all other capital obligations. The Company initially intends to resell services of existing incumbent Local Exchange Carriers to specific niche markets in Florida. The Company, therefore, does not anticipate significant capital outlays. The Company has been in business since 1991 and has had sufficient financial capability to operate over the last eight years successfully.

EXHIBIT D MANAGEMENT RESUMES

#### **Douglas Bethell**

Douglas Bethell is President and CEO of American Fiber Network, Inc. Mr. Bethell established AFN in 1991, originally as a consulting firm but the company has emerged as one of the most innovative telecommunications companies offering specialized call processing and accounting services to business and hospitality companies. Mr. Bethell has ten years experience in telecommunications. Prior to AFN, and its affiliates, Mr. Bethell served as Regional Vice President of Sales for One Plus Communications, Inc.

#### Rob Heath

Rob Heath serves as Vice President of American Fiber Network, Inc. Mr. Heath has over fifteen years experience in telecommunications. As Vice President, Mr. Heath is overseeing AFN's expansion into new markets and new services. He oversees all state & federal regulatory activities and all interconnection issues with incumbent Local Exchange Carriers. Prior to joining AFN, Mr. Heath was a founder and principal in Valence Communications, a CLEC in Texas.

### **Bill Stark**

Mr. Stark serves as AFN's Director of Information Services and has held this position since 1996. Prior to joining AFN, Mr. Stark served as President of BITE Computing, Inc., an innovative computer consulting firm based in Overland Park, Kansas. Since 1986, Mr. Stark has also taught database and computer programming courses at Johnson County Community College. Mr. Stark has over fifteen years in computer technology and information systems experience.



## **ARTICLES OF INCORPORATION**

OF

# AMERICAN FIBER NETWORK, INC.

STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 09:00 AM 03/26/1991 910845237 - 2258435

#### CERTIFICATE OF INCORPORATION

OF

#### AMERICAN FIBER NETWORK, INC.

We, the undersigned, of full age, for the purpose of forming a Delaware business corporation, do hereby associate ourselves as a body corporate and adopt the following Articles of Incorporation:

#### ARTICLE I. NAME

The name of this corporation is American Fiber Network, Inc.

#### ARTICLE II. PURPOSE

The nature of the business of this business corporation is to engage in any lawful act or activity permitted to business corporations under the laws of the State of Delaware.

#### ARTICLE III. CORPORATE POWERS

This corporation shall possess all powers provided or not prohibited by law of the State of Delaware, and shall, without limitation, have the power to acquire, hold, mortgage, pledge or otherwise dispose of the shares, bonds, securities and other evidence of indebtedness of any domestic or foreign corporation.

#### ARTICLE IV. DURATION

The duration of this corporation shall be perpetual.

#### ARTICLE V. REGISTERED AGENT

The address of the registered office of this corporation and the name of its registered agent at such address is as follows:

> National Corporation Company of Delaware, Inc. 381 West North Street, Unit 5 P. O. Box 1554 Dover, DE 19903-1554 County of Kent ARTICLE VI. STOCK

The authorized shares of stock of this corporation shall be three thousand (3,000) shares of common stock having a par value of One Dollar (\$1.00) per share.

No shareholders of the corporation shall have any pre-emptive or other right to acquire the common stock or any other securities of the corporation.

Other than the shares originally issued to the incorporators, no stock shall be issued without unanimous approval of all shareholders.

The shareholders of the corporation shall not be entitled to cumulate their votes in the election of directors.

#### ARTICLE VII. DIRECTORS

The name, post office address and term of office of the first directors of the corporation are as follows:

Douglas C. Bethell 9705 West 118th Street, Apt. 1 Overland Park, Kansas 66210

Alvin J. Heck 9705 West 118th Street, Apt. 1 Overland Park, Kansas 66210

Ronnie J. Spivey 12016 Ballentine Overland Park, Kansas 66213

Said directors shall serve until the next annual meeting of the shareholders or until their successors have been duly elected and qualified. The number, qualification, term of office, manner of election, powers and duties of the directors shall be specified by the By-Laws of the corporation. Except as otherwise specifically provided by the By-Laws or by law, all powers of the corporation shall be exercised by its Board of Directors and require unanimous approval of the Board of Directors.

#### ARTICLE VIII. BOARD OF DIRECTORS

The Board of Directors of this corporation shall have authority to accept or reject subscriptions for shares and to allot shares.

The Board of Directors shall have the authority from time to time to cause shares of stock of the corporation now or hereafter authorized or other securities convertible into shares of stock of the corporation to be issued, sold or otherwise disposed of for money or for real or personal property, the fair market value of which is not less than the par value of the shares.

The Board of Directors shall have authority from time to time to create and issue rights to convert any of the company's securities into shares of any class or classes of its authorized stock. Such rights or options may be in the form of warrants, purchase certificates, securities or other instruments as determined and approved by the Board of Directors. The terms, conditions and provisions of such conversion rights or options, including the conversion basis or bases and the option price or prices at which shares may be purchased or subscribed for, may be fixed by resolution adopted by the Board of Directors.

#### ARTICLE IX. BY-LAWS

The Board of Directors of the corporation shall adopt such by-laws as are suitable for the proper regulation of the corporation's affairs and such by-laws shall be in full force and effect unless and until changed or appealed by unanimous vote of the shareholders, or unless and until amended by the Board of Directors of the corporation and by such procedure as they may provide in the by-laws of the corporation.

#### ARTICLE X. POWERS

In addition to the other powers, the unanimous affirmative vote of the shareholders shall be required to authorize: (1) an amendment to or the restating of the Articles of Incorporation of this corporation; or (2) the sale, lease, exchange or other disposition of all or substantially all of the property and assets of the corporation including its good will; or (3) the

adoption of an agreement of consolidation or merger.

#### ARTICLE XI. INCORPORATORS

The name and post office address of the incorporators are

as follows:

Douglas C. Bethell 9705 West 118th Street, Apt. 1 Overland Park, Kansas 66210

Alvin J. Heck 9705 West 118th Street, Apt. 1 Overland Park, Kansas 66210

Ronnie J. Spivey 12016 Ballentine Overland Park, Kansas 66213

IN WITNESS WHEREOF, I have hereby set my hand this 1972

day of March, 1991.

Douglas C. Bethell

STATE OF KANSAS ) ) ss County of Johnson)

On this  $\sqrt{q^{+}}$  day of March, 1991, before me, a Notary Public, personally appeared Douglas C. Bethell, Alvin J. Heck, and Ronnie J. Spivey, to me known to be the persons described in the above document and who executed the foregoing Articles of Incorporation, and each acknowledged that his was a person of full age and that he executed the same as his free act and deed and for the uses and purposes therein expressed and that any facts stated therein are true and correct.

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