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VISTA
INFORMATION TECHNOLOGIES

November 10, 1999

Mr. Richard Tudor
c/o Ms. Blanca Bayo
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Blvd
Tallahassee, FL 32399-0850

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Reference: Docket No. 991222-TP

Dear Mr. Tudor,

This letter represents an amendment to our proposal delivered earlier today.

VISTA Information Technologies ("VISTA") has submitted a proposal in response to the Florida Public Service Commission's (the "Commission's") Request for Proposals to Provide a Telecommunications Relay Service System In Florida (the "RFP"). VISTA's response to the RFP does not contain the bid security deposit required by Section C, Paragraph 6 of the RFP. VISTA is ready, willing and able to provide the Commission with a Cashiers Check in the amount of \$500,000 payable to Florida Telecommunications Relay, Inc. as VISTA's bid security deposit, provided that the Cashier's Check is accepted by the Commission with the understanding, and upon the condition, that, if awarded the contract, VISTA will not provide the Commission with a performance bond, certified or cashier's check or bank money order equal to the estimated total first year price of the contract as required by Section B, Paragraph 43 of the RFP.

VISTA has submitted both technical and price proposals which VISTA believes are compliant with all provisions of the RFP except for the Performance Bond requirement in Section B, Paragraph 43. VISTA believes the Performance Bond requirement is unrealistic in comparison with the level of risk for this program. Thus, VISTA is unable to commit to, and will be unable to provide, the Commission with a performance bond, certified or cashier's check or bank money order equal to the estimated total first year price of the contract, should VISTA be awarded the contract.

In the event that VISTA submits the bid security deposit to the Commission under the terms and conditions of this letter and is unsuccessful in obtaining the award of the contract arising from the RFP due to its inability to comply with Section B, Paragraph 43, or for any other reason, VISTA's Cashier's Check in the amount of \$500,000 shall be returned to VISTA within thirty (30) calendar days of disqualification, withdrawal or signing of the contract in accordance with Section C, Paragraph 6 of the RFP. In no event shall VISTA's bid security be forfeited for VISTA's failure to deliver the Performance Bond required by Section B, Paragraph 43 of the RFP.

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APP 1
CAF _____
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OTH _____

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