#### \*\* FLORIDA PUBLIC SERVICE COMMISSION

## DIVISION OF TELECOMMUNICATIONS BUREAU OF CERTIFICATION AND SERVICE SEVALUATION: 14

## APPLICATION FORM

MAILROOM

AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

991768-TX

#### Instructions

- This form is used as an application for an original certificate and for approval of the
  assignment or transfer of an existing certificate. In the case of an assignment or
  transfer, the information provided shall be for the assignee or transferee (See
  Appendix A).
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Telecommunications Bureau of Certification and Service Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

Check received with filing and forwarded to Fiscal for deposit.
Fiscal to Fiscal o copy of check to Fiscal proof of deposit.
Initial of pleason who forwarded check:

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

DOCUMENT NUMBER-DATE

4537 NOV 29 8

## **APPLICATION**

1.	This is an application for √ (check one):					
	( X ) Original certificate (new company).					
	(	)	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.			
	{	)	Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.			
	{	)	Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.			
2.	Name of company:					
	Compact Data Systems, Inc.					
3.	Name under which the applicant will do business (fictitious name, etc.):					
	Compact Data Systems, Inc.  Official mailing address (including street name & number, post office box, city, state, zip code):					
4.						
	1527 W. Carmen Street					
	Tampa, FL 33606					
5.		orid ode)	a address (including street name & number, post office box, city, state, zip			
		1527 W. Carmen Street				
			Tampa, FL 33606			

Structure o	of organization:			
( ) Indiv	idual (X) Corporation Ign Corporation ( ) Foreign Partnership			
( ) Fole ( ) Gene	eral Partnership ( ) Limited Partnership			
	r			
lf individu	al. provide: N/A			
Name:				
Title:				
Address:				
City/State/Zip:				
Telephone No.: Fax No.:				
Internet E-Mail Address:				
internet V	/ebsite Address:			
If incorporated in Florida, provide proof of authority to operate in Florida:				
(a)	The Florida Secretary of State corporate registration number:			
	P97000041571			
If foreign corporation, provide proof of authority to operate in Florida:				
(a)	The Florida Secretary of State corporate registration number:			
If using fi	ctitious name-d/b/a, provide proof of compliance with fictitious name hapter 865.09, FS) to operate in Florida:			

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11.	If a limited liability partnership, provide proof of registration to operate in Florida:
	(a) The Florida Secretary of State registration number:
12.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
	(a) The Fiorida registration number:
14.	Provide F.E.I. Number(if applicable): 59-3446746
15.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
	(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation.
	None

	h company, give reason why not.	
None		
Who will serve	as liaison to the Commission with regard to the following?	
(a) The appli	cation:	
Name:	Josh Anderson	
	President	
	1527 W. Carmen Street	
City/State/Zip: Tampa, FI 33606  Telephone No.: 813-251-2345 Fax No.: 813-258-9558		
	ite Address: www.cdsionline.con	
	pint of contact for the ongoing operations of the company:	
Name:	Josh Anderson	
Title: President		
Address: 1527 W. Carmen Street		
City/State/Zip: Tampa, FL 33606		
	.: 813-251-2345 Fax No.: 813-258-9558	
	4 -47 1 -47	

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Inte	met Website Address: WWW.cdsionline.com		
(c)	Complaints/Inquiries from customers:		
Nan	ame:Josh Anderson		
Title	: President		
	ress:1527 W. Carmen Street		
City	ity/State/Zip: Tampa, FL 33606		
	phone No.; 813-251-2345 Fax No.: 813-258-9558		
Inte	rnet E-Mail Address: josh@cdsionline.com		
	rnet Website Address: www.cdsionline.com		
	the states in which the applicant:		
List the states in which the applicant:  (a) has operated as an alternative local exchange company.			
` ,	None		
(b)	has applications pending to be certificated as an alternative local exchange company.  None		
(c)	is certificated to operate as an alternative local exchange company.  None		
(d)	has been denied authority to operate as an alternative local exchange company and the circumstances involved.  None		

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	None
(e)	has had regulatory penalties imposed for violations of telecommunication statutes and the circumstances involved.
	None
(f)	has been involved in civil court proceedings with an interexchange carrie local exchange company or other telecommunications entity, and the circumstances involved.
	None

#### 18. Submit the following:

Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

1. the balance sheet:

Available Financial Statements

2. income statement; and

are appended to this Application

statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

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Further, the following (which includes supporting documentation) should be provided:

 written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

See Attachment A & Financial Statements

 written explanation that the applicant has sufficient financial capability to maintain the requested service.

See Attachment A & Financial Statements

3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Attachment A & Financial Statements

B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Attachment B & Resumes

C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Attachment B & Resumes

#### \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

<u>UIILITY</u>	OFFICIAL	11-17-99	
Signaturé	Josh Anderson	Date	
	President	813-251-2345	
Title		Telephone No.	
Address:	Compact Data Systems, Inc.	813-258-9558	
	1527 W. Carmen Street	Fax No.	_
	Tampa, Florida 33606		

#### ATTACHMENTS:

A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

**B - INTRASTATE NETWORK** 

C - AFFIDAVIT

### \*\* APPENDIX A \*\*

## CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

	-	of (Name	of Company)
ant	d current holder of Florida F	Public Service Commission Certificate Num	ber#
<u>а</u> :			·
(	) sale		
(	) transfer	N/A	
(	) assignment		
of t	the above-mentioned certifi	icate.	
<u>u</u>	ILITY OFFICIAL:		
Sig	nature	Date	
Tit	le	Telephone I	No.
Ad	dress:	Fax No.	
			A

FORM PSC/CMU 5 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

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### INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

	nere located, and indicate if	
1)	. 2)	
	Not Currently Available	
3)	·	
SWITCHES: Addresowned or leased.	es where located, by type o	
1)	. 2)	
	Not Currently Available	e
3)	4)	***************************************
	ACILITIES: POP-to-POP fa	
POP-to-POP	OWNERSHIP	
1)	***************************************	
2) Information N	Not Currently Available	9
3)		
4)		

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.08, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

	Schule	11-17-99
Signaturé	Josh Anderson	Date
	President	813-251-2345
Title		Talephone No.
Address:	Compact Data Systems, Inc.	813-258-9558
	1527 W. Carmen Street	Fax No.
	Tampa, Florida 33606	



November 5, 1999

Floida Public Service Commission
Division of Communications
Bureau of Certification and Service Evaluation

Dear Sir or Madam.

This letter is to affirm that the financial statements provided to the Florida Public Services Commission for Comact Data Systems, Inc., which are included with the Company's Application to provide interexchange carrier services in the state of Florida, are true in every material fact and detail.

Sincerely

Josh Anderson

President, CEO and CFO

Carol A. Vance CPA, P.A. 3147 Lake Ellen Dr. Tampa, Florida 33618 (813) 908-3434 Fax 265-0495

Compact Data Systems, Inc. 1527 West Carmen Street Tampa, Florida FL 33606

I have compiled the accompanying statement of assets, liabilities and equity - cash basis of Compact Data Systems, Inc. as of June 30, 1999, and statement of revenue and expenses - cash basis for the period then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of the owners. I have not audited or reviewed the accompanying financial statements and accordingly do not express an opinion or any other form of assurance on them.

The owner has elected to omit substantially all of the disclosures, statement of retained earnings and, cash flows required by generally accepted accounting principles. If the omitted disclosures, statement of retained earnings, and cash flows were included in the financial statements, they might influence the users conclusions about the Company's assets, liabilities, equity, revenues and expenses. The annual statement of assets, liabilities and equity - cash basis, and statement of revenue and expenses - cash basis excludes any accrual for federal and state income taxes since the owner expects to eliminate any tax liabilities through appropriate tax planning prior to the year end. Accordingly, these financial statements are not designed for those who are not informed about such matters.

August 16, 1999

# spact Data Systems, Inc. Statement of Assets, Liabilities, and Capital As of June 30, 1999

#### Assets

Current Assets Cash Checking Account Petty Cash Accounts Receivable Inventory Accts. Receivable: JA Accts. Receivable: DH Total Current Assets	\$ 15,490.64 105.51 45,951.93 10,264.51 4,680.20 8,145.57	\$ 84,638.36
Property and Equipment Equipment Accumulated Depreciation Total Property and Equipment Other Assets	15,698.66 (5,535.73)	70,162.93
Organization Costs Total Other Assets	386.25	386,25
Total Assets		\$ 95,187.54
Liabilities and Current Liabilities Accounts Payable Federal Income Tax Payable State Income Tax Payable	\$ 39,421.62 10,095.00	
Total Current Liabilities	3,046.00	\$ 52,562.62
	3,046.00	\$ 52,562.62

### mpact Data Systems, Inc. Statement of Revenue and Expenses For the Period Ended June 30, 1999

	6 Months Ended
Bassa wice w	<u>June 30, 1999</u>
Revenues	
Sales, Installation & Train	\$ 464.261.63
Total Revenues	464,261.63
General & Administrative Expenses	
Automobile Expense	11,582.64
Bank Service Charge	1,208.17
Cost of Sales - Materials	237,865.14
Cost of Sales - Labor	19,831.65
Education & Meetings	1,663.66
Professional Fees	2,595.61
Office Supply & Expense	6,104.12
Promotion & Advertising	36,411.37
Contributions	250.09
Depreciation	4,037.42
Amortization	96.56
Meals and Entertainment	4,294.97
Dues & Subscriptions	4,053.66
Insurance: Officers' Life	171.75
Insurance General	222.11
Insurance Health	2,460.33
Interest Expense	37.57
Payroll: Officers	26,634.00
Payroll: Other	14,172.30
Rent	8,669.70
Taxes: Payroll	11,683.50
License & Taxes	568.23
Telephone	9,369,17
Utilities	2,044.98
Income Tax: Federal	10,095.00
Total Genl. & Admin.	416,123.70
10001 Ochia a manami	420,775,770
Operating Income	48,137.93
Other Income	
Revenue over Expenses	\$ 48,137.93

### mpact Data Systems, Inc. Statement of Revenue and Expenses For the Period Ended June 30, 1999

	6 Months Ended June 30, 1999		6 Months Ended _June 30, 1998	Pat
Revenues .	Oune 10, 1333	FCC	<u>oune 30, 1996</u>	PCC
Sales, Installation & Train	\$ 464 261 63	100.00	\$ 197.587.28	100 00
Total Revenues	464,261,63			
TOCAL REVENUES	404,201.03	100.00	197,587.28	100.00
General & Administrative Expen	nses			
Automobile Expense	11,582.64	2.49	1,651.35	0.84
Bank Service Charge	1,208.17	0.26	25,66	0.01
Cost of Sales - Materials	237,865.14	51.24	115,715.89	58.56
Cost of Sales - Labor	19,831.65	4.27	38,753.94	19.61
Education & Meetings	1,663.66	0.36	0.00	0.00
Professional Fees	2,595.61	0.56	700.00	0.35
Office Supply & Expense	6,104.12	1.31	3,738.34	1.89
Promotion & Advertising	36,411.37	7.84	23,345.91	11.82
Repair & Maintenance	0.00	0.00	25.08	0.01
Contributions	250.09	0.05	0.00	0.00
Depreciation	4,037.42	0.87	1,498.31	0.76
Amortization	96.56	0.02	0.00	0.00
Meals and Entertainment	4,294.97	0,93	629.13	0.32
Dues & Subscriptions	4,053.66	0.87	3,716.98	1.88
Insurance: Officers' Life	171.75	0.04	0.00	0.00
Insurance General	222.11	0.05	106.15	0.05
Insurance Health	2,460.33	0.53	429.31	0.22
Interest Expense	37.57	0.01	110.67	0.06
Payroll: Officers	26,634.00	5.74	0.00	0.00
Payroll: Other	14,172.30	3.05	0.00	0.00
Rent	8,669.70		400.00	0.20
Taxes: Payroll	11,683.50	2,52	0.00	0.00
License & Taxes	568.23		564.66	0.29
Telephone	9,369.17	2.02	8,008.30	4.05
<b>Utilities</b>	2,044.98	0.44	734.61	0.37
Income Tax: Federal	10.095.00			0.00
Total Genl. & Admin.	416,123,70	89.63	200,154,29	101.30
Operating Income	48,137.93	10.37	(2,567.01)	(1.30)
Other Income				
Revenue over Expenses	\$ 48,137,93	10.37	\$ (2,567.01)	(1.30)





November 5, 1999

#### Attachment A

Floida Public Service Commission Division of Communications Bureau of Certification and Service Evaluation

Dear Sir or Madam.

In response to item 23 A 1,2,&3 of the Application, and in addition to the resumes of the key officers of the Company and the unaudited financial statements of the Company, please accept the following explanations;

The Applicant intends to initiate services as a Reseller of services of existing certified interexchange carriers in the geographical area proposed to be served. At such time that the Applicant determines it to be in its best interest and that of its subscribers to install its own switching and/or network facilities, it will do so after having received all necessary and appropriate credit approval to fund and maintain such services. At that time, the Applicant will hire train and maintain qualified personnel necessary to administer, manage and maintain such switching and/or network facilities. Until such time, the Applicant will rely on the expertise of the certified interexchange carrier manage and maintain the resold services.

The Applicant has operated profitably in 1998 and 1999 and believes that it will continue to do so in the future. The Applicant will provide all deposits and/or advance payments to others carriers used in the provisioning of service, as those carriers deem necessary.

Sincerely

Josh Anderson President





November 5, 1999

#### Attachment B

Floida Public Service Commission
Division of Communications
Bureau of Certification and Service Evaluation

Re: Managerial expertise

Dear Sir or Madam,

In response to item 23 B&C of the Application, and in addition to the resumes of the key officers of the Company and the unaudited financial statements of the Company, please accept the following explanations:

The Applicant has in place today, the technical data processing expertise to administer, manage and maintain the software and data processing systems necessary to accurately and timely bill for the proposed services. The Applicant will obtain billing software, including tax tables, and area code and exchange tables from recognized existing software providers of telecommunications services billing systems.

The Applicant will utilize its existing sales force to market the proposed services to subscribers in the proposed service area and will hire additional personnel as needed to adequately manage the customer services needs of the business.

In addition to the above, the Applicant has retained the services of Robert J. Zradicka, an independent telecommunications and business consultant, to assist in the management, administration and provisioning of the services systems and software needed to be an interexchange carrier. Mr. Zradicka has a 27-year background in telecommunications. A copy of his resume is attached to this letter.

The Applicant stands ready to provide additional information to the Commission as it deems necessary and agrees to operate within the rules of the Commission and of the proposed tariff.

Sincerely.

Josh Anderson President



#### JOSH ANDERSON

1527 W. Carmen Street Tampa, FL 33606 813.251.2345 josh@cdsionline.com

#### **CAREER ACCOMPLISHMENTS:**

1996-Present

#### COMPACT DATA SYSTEMS, Tampa, Florida.

Founder and CEO. Effectively transitioned the Company from a datacentric document and information management service provider to a to a data and telecommunications products and services company with an emphasis on computer telephony. The Company designs, sells, implements, and services integrated information systems for a wide variety of corporate clients, leveraging exceptional expertise and an ethic of service and integrity.

#### Accomplishments:

- Doubled Company's revenue stream in 12 months.
- On target to quadruple revenue stream during the next 12 months.
- Bought back a \$33,000 venture capital stake in the Company after 18 months.
- Developed three distinct product offerings to maximize profit—data networking, computer telephony integration (including voice over IP, and contract-based service).
- Engineered long-term relationships with key vendors including AltiGen, Tech Data, and Hewlett-Packard that allows our technical staff to be trained in new products before their market release.
- Negotiated a long-term facility lease in close proximity to the Central Tampa business district that permits substantial growth with minimal capital expense.

#### **PROFESSIONAL QUALIFICATIONS:**

Microsoft Certified Systems Engineer

Microsoft Certified Professional certification

GTE Certified Teledata Consultant

Rice University, Houston Texas. Full academic scholarship (1994)

## RESUME for

#### Robert J. Zradicka

1916 Eagle Trace Blvd., Palm Harbor, Florida 34685 Tel. No. 727-787-6227 E-mail: sdccorp@aol.com

#### **SUMMARY**

- \*Strong leadership and management skills with 7 years as Chairman, C.E.O. and President of a publicly traded telecommunications firm, 14 years of Marketing and Sales to Fortune 500 clients and 5 years in private business consulting practice. Role model leadership focus.
- \* Entrepreneurial success with startup operations in new markets.
- \*Executive business analytics and guidance; Business Systems analysis, Business and Marketing Plan development, Financial analysis, Public company/Investor relations, business and sales skills training.
- \*Officer level management, public company management background and experience, domestic and international JV negotiations, mergers and acquisitions analysis and negotiations, vendor contract negotiations
- \*Project Management skill sets both corporate and information management arenas.
- \* Strong sales/training skill sets, consultative selling, integrated systems selling.
- \*Technical expertise in Information Management and Communications, including voice, data, image, video and Internet.

#### **QUALIFICATIONS**

Current Position President, Consultant; SDC Corporation ("SDC") and Home Health Plan, Inc. ("HHP")

SDC is a business consulting company specializing in the areas of merger & acquisition negotiations, business planning, financing, Project Management and technical design assistance to the telecommunications industry. Services include, network analysis and engineering, operator/call center design and management, market analysis, business plan and market plan development, enterprise management, finance negotiations assistance.

Responsibilities include all operations and management functions of the organization. In addition, I work directly with home telecomm/ISP companies on a consultative basis, to assist with contract negotiations related to mergers, acquisitions or sales of business units, financing thereof, and implementation of successful business combinations.

HHP is a financial services company specializing in the area of merger and acquisition negotiations, capital acquisition and financial consulting to the home health care industry. HHP provides business planning services and offers software-based solutions for claims processing and nursing management and administration. Through its affiliations with industry related organizations, the company provides a full range of operation, administration, and software/internet client services.

Responsibilities include all operations and management functions of the organization. In addition, I work directly with home health care companies on a consultative basis, to assist with contract negotiations related to mergers, acquisitions or sales of business units, financing thereof, and implementation of successful business combinations.

**Prior Position** 

ComCentral Corp. and Southnet Corporation

1987 - 1994

<u>Chairman, CEO and President</u> - Responsible for entire operation of both entities. ComCentral and Southnet are telecommunications firms specializing in providing long distance and operator services both nationally and internationally to the hospitality, health care and pay telephone industries. Both companies are publicly traded. ComCentral Corp. is listed on the NASDAQ market system.

#### Responsibilities -

- a) Chairman dealt with all issues concerning corporate financing, mergers and acquisitions, stock issuances and offerings, corporate strategy and direction, SEC filings, FCC and state level public service commissions in 16 states. Represented the company with new and potential investors, as well as, with the Company's Underwriter and the brokerage community.
- b) CEO involved with all corporate negotiations and contract work involving agents, major suppliers and large accounts. Developed corporate forecasts and budgets and set policy for operations in line with the Board of Directors' corporate plan of direction.
- c) President provided leadership and guidance to the Company's upper management on matters of operations, marketing, sales, customer services, accounting and personnel. Set policy and model for employee management and review practices.

#### Additional Note:

- 1) In 1992, I served as Debtor-In-Possession for Fone America, Inc., a publicly traded telephone company, headquartered in Portland, Oregon, who had filed for bankruptcy protection in June of that year. My time was split between my regular responsibilities and those of reorganizing that company. Fone America reorganized and emerged from bankruptcy in early 1993. Neither ComCentral nor Southnet ever filed for protection from creditors during my tenure.
- 2) During my tenure, the Company began an expansion into the provisioning of international services. I successfully completed distribution contracts with firms in England, Ireland, the Netherlands, Israel and Taiwan for the Company's products.

#### **Prior Positions**

Telemarketing Communications, Inc.

1986 - 1987

<u>Director of Marketing</u> - Responsibilities included the total marketing and sales effort for the organization which covered three Florida based territories; Tampa, Orlando and Jacksonville.

Sales - Activities were primarily focused on the management and motivation of all Account Executives in the sales force and the Customer Service Department. Functional responsibilities included the maintenance of the total account base and for generation of a 40% annual increase in revenue from sales. The position required coordination of account planning processes, sales delivery systems and strategies, sales and technical training, project management and service order implementation.

Marketing - Coordinated and directed market analysis, product planning and development, advertising, product pricing, competitive analysis, and revenue forecasting. Established and implemented expense to revenue objectives and growth management plans.

#### 1971 - 1985 Bell System, including A.T.&T., Illinois Bell Telephone Company and Ameritech

National Account Manager (1982 - 1985) - Responsibilities included sales activities on major national accounts. The position entailed account and revenue planning and sales project implementation. I was accountable for annual net revenue increase objectives of between \$5,000,000 and \$8,000,000. Sales projects required effective management of multilevel interdepartmental account teams with both direct and matrix management accountability.

Most significant contribution was the successful culmination of a one year project with McDonald's Corporation which resulted in an agreement, valued at \$8.5 million, for McDonald's to be the world premier application of A.T.&T.'s new digital network of the future, ISDN.

Presidential Staff Advisor (1981)- Responsible for analysis and strategy recommendations on long term future deployment of telephone company central office based business services including both voice and data applications.

Certified Technical Instructor (1980) - Staff assignment with responsibility for development and delivery of high-end technical training of data products and data communications. Prior training in these fields qualified me for the position

#### Other Significant Contributions -

1986

1995

- a) Design, sale and implementation of United Airlines Ticket Reservation System, Chicago, Illinois.
- b) Design, sale and implementation of United Parcel Service National Order Center System, Oakbrook, Illinois
- c) Design, sale and implementation of Gateway Transportation Corp. Midwest Dispatch Control System, Green Bay, Wisconsin.
- d) Development and acceptance of analytic methodology to determine force manning requirements for incoming call reservations centers based upon call handling criteria and projected and actual call traffic statistics.
- e) AT&T National sales leader, 1984 and 1985

#### **PUBLICATIONS**

1980 "System Selling and Digital Technology", AT&T Marketing Learning Center

"Networks and Signaling Protocols for post Divestiture and the ISDN", course curriculum, copyright Hill & Associates, Inc., VT.

"The Grounding" - pending publication.; a business novel about the activities of small public corporations and those who finance, administer and operate them.

#### **PERSONAL INFORMATION**

Health: Excellent Marital Status: married

Military Service: United States Navy; Honorable Discharge Interests: Golf, tennis, snow skiing and the performing arts

Licenses held: National Association of Securities Dealers' Series 7 and Series 62

#### **EDUCATION**

Marquette University, Milwaukee, Wisconsin Major - Business Administration Post Graduate - None

Member, National Honor Society

#### FINANCIAL PROFICIENCY

General:

Balance Sheet and Income statement analysis. 10K/10KSB/8K Authoring, review and

analysis

Finance Instruments: Equities; Private placements, Rule 144 transactions, Reg D and Reg S transactions, S-1,S-

2.SB-2, S-8, and S-18 SEC Registrations.

Debt:

Debentures, Bonds, Convertibles

#### TELECOMMUNICATIONS PROFICIENCY

- Switching Systems: a) Premise Based; Rolm CBX, Nortel SL-Series & Meridian 1 Series, A.T.&T. D-2000, System 85, NEC 2400, Summa 4, Erricson CPBX, Harris 1200/1202/1202-D, Rockwell Galaxy ACD, Cisco routers, Ascend routers, various others including CTI and IVR technology-based systems, Dialogic line interface units, Definity G3, Altegen & others.
  - b) C.O. Based; Centrex (ESSEX), #5ESS, ISDN, ESS-ACD, ESS-UCD
  - c) Carrier Based; Class 4 toll offices including ABC Max/OS; DSC 400S, 400 & 600, Nortel DMS 100, 250; Siemens Stromberg-Carlson DCO; A.T.&T. #4ESS; Harris 20/20
  - d) Digital End Offices; A.T.&t (Lucent) #5ESS; Siemens Stromberg-Carlson Class 5 RSM: Nortel 500

#### Network Systems & Design:

- a) Facilities; DSL, DS-0, DS-1 (T-1), DS-3 (T-3), E-1, OC-x. Twisted pair, coaxial cable systems and fiber optic based transmission systems, including T-1/T-3 multiplexors, facility concentrators, DACS switching platforms and various other ancillary or subordinate systems
- b) Poisson, Erlang B, Erlang C, Wilkenson and Queuing Theory analysis, engineering and design, FADS (Call Center force manning formulae).
- c) SS-7, Frame Relay & ATM design and implementation, SONET architecture.

#### COMPUTER / DATA PROFICIENCY

PC environment:

Hardware literacy: drives, modems, video display units, multimedia systems,

(386/486/Pentium) UPS systems, peripheral devices

Mainframes:

Amdahl V-8, IBM 360, 370, 4341 & AS400, Tandem Non-Stop, DEC PDP 11/70

Software literacy: Windows 3.1,95 &98, MS DOS, Office97, MS Publisher, dBase, Paradox, Btrieve.

Coral Draw 3 & 8, Lotus 1-2-3, Quicken, Solomon, Norton Utilities, PC Tools, PageMaker,

various others

Network

: Sonet, Ethernet LAN, Hyperbus, token ring, star and broadcast bus LAN architectures. SNA,

SDLC, HDLC, TC/PIP, X.25, ISO architecture design, Netscape, Explorer 4.0, HTML

References -

Available Upon Request

COMPA	CTD	ATA	SYSTE	MS.	INC.

FLORIDA PRICE LIST NO	) 1
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#### TITLE SHEET

#### FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for alternate local exchange telecommunications services provided by Compact Data Systems, Inc., with principal offices at 1527 W.

Carmen Street, Tampa, Florida 33606. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED:	November 24, 1999	EFFECTIVE:
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BY:

#### **CHECK SHEET**

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet (s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

Sheet	Revision		Sheet		Revision	
1	Original	*		20	Original	*
2	Original	*		21	Original	*
3	Original	*		22	Original	
4	Original	*		23	Original	
5	Original	*		24	Original	
6	Original	*		25	Original	
7	Original	*		26	Original	
8	Original	*		27	Original	
9	Original	*		28	Original	
10	Original	*		29	Original	
11	Original	*				
12	Original	*				
13	Original	*				
14	Original	*				
15	Original	*				
16	Original	*				
17	Original	*				
18	Original	*				
19	Original	*				

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COMPACT DATA SYSTEMS, INC. 1527 W. CARMEN STREET TAMPA, FLORIDA 33606

<sup>\*</sup> Indicates new or revised sheet with this filin

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#### **SYMBOLS**

The following are the only symbols used for the purposes indicated below:

- D Delete or Discontinue
- I Change Resulting in an Increase to a Customer's Bill
- M Moved From Another Price List Location
- N New
- R Change Resulting in a Reduction to a Customer's Bill
- T Change in Text or Regulation But No Change in Rate or Charge

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BY: JOSH ANDERSON - PRESIDENT COMPACT DATA SYSTEMS, INC. 1527 W. CARMEN STREET

TAMPA, FLORIDA 33606

COMPACT DATA SYSTEMS, INC.	FLORIDA PRICE LIST NO. 1				
	ORIGINAL SHEET 6				
APPLICATION OF PRICE	LIST				
This Price List sets forth service offerings, rules, terms and conditions applicable to the furnishing of resold local					
exchange services by Compact Data Systems, Inc. to business customers within the State of Florida.					
ISSUED: November 24, 1999	EFFECTIVE:				

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TAMPA, FLORIDA 33606

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#### PRICE LIST FORMAT

- A. <u>Sheet Numbering</u> Sheet numbers appear in the upper right corner of the page. Sheets are numerically sequenced. However, new sheets are occasionally added to the Price List. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with FPSC. For example, the fourth revised Sheet 14 cancels the third revised Sheet 14. Because of various suspension periods, deferrals, etc. The FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the Price List page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. <u>Paragraph Numbering Sequence</u> There are nine levels of paragraph coding. Each level of coding is subservient to the next higher level:
  - 2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(I). 2.1.1.A.1.(a).I.(I).
- D. <u>Check Sheets</u> When a Price List filing is made with the FPSC, an updated check sheet accompanies the Price List filing. The check sheet lists the sheets contained in the Price List, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All changes made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. Remains the same, just revised revision levels on some pages). The Price List user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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ORIGINAL SHEET 8

#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

#### 1.1 <u>Abbreviations</u>

The following abbreviations are used herein only for the purposes indicated below:

ANI - Automatic Number Identification

C.O. - Central Office

CPE - Customer Premise Equipment EAEA - Equal Access Exchange Area

FCC - Federal Communications Commission FPSC - Florida Public Service Commission

IP - Information Provider
IXC - Interexchange Carrier
Kbps - Kilobits per second

LATA - Local Access & Transport Area

LEC - Local Exchange Carrier

Mbps - Megabits per second

MTS - Message Telecommunications Service

NPA - Number in Plan Area
PBX - Private Branch Exchange

SDCC - Southern Digital Communications Corporation

V & H - Vertical and Horizontal Coordinates
WATS - Wide Area Telecommunications Service

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#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

#### **Definitions of Technical Terms** 1.2

Access Line - An arrangement which connects the customer's location to the Carrier's network switching center.

Additional White Page Listing - Any listing of the Subscriber's name, address and telephone number(s) above and beyond the Initial White Pages Listing.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the Carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Authorized User - A person, firm or corporation, who is authorized by the Subscriber to be connected to the services of the Subscriber.

Billing Period - The period of time between customer invoice and customer invoice consisting of approximately thirty (30) days.

Call Forwarding Busy and Don't Answer - This optional feature will reroute all incoming calls to another predefine telephone number when the called telephone number is busy, or does not answer within a determined number of rings. In the event that the called telephone number is busy, or if the telephone number doesn't answer, the Subscriber is charged any additional charges for the call-forwarded call.

Call Forwarding Remote Access - This feature provides customers with the ability to remotely activate and deactivate the forwarding of calls.

Call Forwarding Variable - This optional feature allows all incoming calls directed to a telephone number to be rerouted to another Subscriber defined telephone number, The Subscriber is charged any applicable usage charges for the rerouted call. The user can activate/deactivate Call Forwarding and define a telephone number where all calls will be forwarded.

Call ID - This feature provides the telephone number and name of the incoming calling party. The calling number and name are displayed on a customer-provided compatible display device, which is attached to the customer's telephone number.

Call Return - A per use service that returns the most recent incoming call.

BY:

Call Trace - This feature allows the Customer to initiate a trace of the most recent incoming call immediately after terminating the call. Incoming call message detail (date, time and originating telephone number) is provided when suitably equipped facilities exist. The results of the trace are not provided to the Customer directly, but will be provided in response to a request by a law enforcement agency. This feature is blocked unless specifically requested by the Customer to be activated.

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#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

#### 1.2 Definitions of Technical Terms (Continued)

<u>Call Waiting</u> - This is a feature that allows an incoming call to a busy telephone line to be waiting while a signal is directed towards the busy line user.

<u>Carrier's System</u> - The term "Carrier's System" denotes all local exchange facilities being resold by the Carrier to provide local exchange service to its Subscribers.

Company or Carrier - Compact Data Systems, Inc. ("CDSI")

<u>Customer or Subscriber</u> - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's Price List rules and regulations.

Day - From 8:00 A.M. up to, but not including, 5:00 P.M. local time, Monday through Friday.

Evening - From 5:00 P.M. up to, but not including, 11:00 P.M. local time, Sunday through Friday.

Exchange Area - The term "Exchange Area" denotes a geographically defined area wherein the telephone industry, through the use of maps or legal descriptions, sets down specified areas where individual telephone companies hold themselves out to provide communications services. The Exchange Areas as noted in this tariff are the same as those offered by GTE of Florida, Bell South Telecommunications, Inc., United Telephone Company of Florida; and Central Telephone Company of Florida.

<u>Foreign Exchange Service</u> - Foreign Exchange Service provides Subscribers with the capability of local dialing in a remote exchange via private line service.

<u>Ground Start</u> - This optional feature provides a type of signaling on a line that allows certain classes of equipment, such as PBXs, to operate properly.

<u>Holiday</u> - The Company's recognized holidays are New Years, Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas.

<u>Information Provider</u> - Any organization who provides enhanced information services for access via a telephone network. The services provided may be of a voice or data nature and have value to the caller and for which the Information Provider may charge a fee to the user.

<u>Initial White Pages Listing</u> - The initial listing of the Subscriber's name, address and primary telephone number in a "White Pages" directory.

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### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

#### 1.2 <u>Definitions of Technical Terms</u> (Continued)

<u>Inside Wire Maintenance</u> - This optional feature covers the cost of repairing wire within the customer's building on the applicable telephone line.

Installation Fee - An initial one-time charge billed by the Carrier for the establishment of a particular service for a customer.

Local Access and Transport Area (LATA) - A contiguous geographic subdivision containing one or more SMSAS wherein a Bell Operating Company offers Price Listed exchange telecommunications services to local Subscribers and provides access and related services to interexchange Carriers. These Carriers transport interexchange traffic of their Customers to other L4TAs and to areas served by independent telephone companies.

<u>Local Distribution Area</u> - The term "Local Distribution Area" denotes a geographically contiguous area, defined normally by Telephone Industry Standard Exchange Area boundaries, wherein the Carrier holds itself ready to offer Local Distribution Facilities.

<u>Local Distribution Facility</u> - The term "Local Distribution Facility" denotes the channel provided by the Carrier to connect the Carrier's network terminal office to the Subscriber's premises. Normally, this channel will have a network terminal on one end (Carrier's office) and a Subscriber terminal on the other end (Subscriber's premises).

Maintenance Fee - A charge which may be either one-time or recurring to repair or maintain a product or service.

Message - A completed telecommunication between two terminal equipment devices, where the called number is within the exchange area of the calling number.

Message Unit - The unit of measurement for charging for local messages.

Network Circuit - A circuit created by Carrier by means of multiplex equipment, between Carrier's switches which are shared by Subscribers. Shared network circuits will consist of identifiable and discrete circuits between a given city-pair.

<u>Network Terminal</u> - The term "Network Terminal" denotes the physical equipment necessary to terminate Carrier's intercity channels and allow Subscribers to pick up their required individual communications services.

<u>Network Terminal Office</u> - The term "Network Terminal Office" denotes a point on Carrier's system where the intercity communications channels and local distribution facilities are terminated. Other functions such as switching, coordination, testing, and connections with Customer-provided communications channels may also be performed at these points.

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#### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS (Continued)

#### 1.2 <u>Definitions of Technical Terms</u> (Continued)

Night/Weekend - From 11:00 P.M. up to but not including 8:00 A.M. local time, Sunday through Friday, and 8:00 A.M. Saturday up to, but not including 5:00 P.M. Sunday.

Non-Directory Listed Number - Term that denotes that the Subscriber's telephone number does not appear in a directory.

Non-Published Telephone Number - Term that denotes that the Subscriber's telephone number is not listed in a directory, nor in any directory assistance records.

Other Common Carrier - Any one of several long distance telephone service providers from whom the Company obtains circuits and services for resale.

Port - A communications interface provided by the Carrier through which the customer obtains access to the carrier's services.

<u>Premises</u> - The term "Premises" denotes a building or buildings on contiguous property (except railroad rights-of-way, etc.) not separated by a public highway.

Repeat Dialing - This usage sensitive feature automatically redials the telephone number of the most recent outgoing call. If the redialed telephone number is busy, the call will be attempted for a maximum of thirty minutes.

Special Facility - A communications path (channel) used in conjunction with Carrier's local distribution facilities, comprised of any form or configuration of physical plant for the transmission of communications signals other than a regular voice grade facility.

<u>Speed Dialing</u> - Optional feature permits a Subscriber to dial up to eight telephone numbers by dialing a single digit in the range from 2-9.

<u>Subscriber</u> - The person, firm, company or corporation, or other entity, having a communications requirement of its own, which contracts for service under this Price List and is responsible for the payment of charges as well as compliance with the Carrier's regulations.

Switch - An electronic device which is used to provide circuit sharing, routing, and control.

Terminal Equipment - Devices, apparatus and their associated wiring, such as telephones, computers, moderns & fax machines.

Three Way Conference Calling - Feature that allows a Subscriber to add a third party to an existing conversation.

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COMPACT DATA SYSTEMS, INC. 1527 W. CARMEN STREET

TAMPA, FLORIDA 33606

#### SECTION 2 - RULES AND REGULATIONS

2.1 <u>Undertaking of Compact Data Systems, Inc.</u>

Compact Data Systems, Inc. services and facilities are furnished for communications originating at specified points within the state of Florida under the terms of this Price List.

Compact Data Systems, Inc. installs, operates and maintains the communications services provided hereunder in accordance with the terms and conditions set forth under this Price List. It may act as the customer's agent for ordering access connection facilities provided by other carriers when authorized by the customer, to allow connection of a customer's location to the Compact Data Systems, Inc. network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week, unless otherwise stated.

#### 2.2 <u>Limitations</u>

- 2.2.1 Service is offered subject to the availability of facilities and the provisions of this Price List.
- 2.2.2 CDSI reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this Price List.
- 2.2.3 All facilities provided under this Price List are directly or indirectly controlled by CDSI and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer can occur. All regulations and conditions contained in this Price List shall apply to all such permitted assignees or transferees, as well as all conditions for service.

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### 2.3 <u>Liabilities of the Company</u>

- 2.3.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportional charge to the customer for the period during which the aforementioned faults in transmission occur.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
  - (a) Claims for libel, slander, or infringement of copyright arising out of the material, data, information or other content transmitted over the Company's facilities or services.
  - (b) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

#### 2.4 <u>Interruption of Service</u>

- 2.4.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, or not in wiring or equipment, if any, furnished by the customer and connected to the Company's facilities.
- 2.4.2 For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.4.3 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours.
- 2.4.4 The customer shall be credited for an interruption of twenty-four hours or more at the rate of 1/720th of the monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

#### 2.5 Restoration of Service

The use and restoration of service shall be in accordance with the priority system specified in part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission

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BY:

# 2.6 Obligations of the Subscriber

- 2.6.1 The facilities provided by the Carrier may be terminated in Subscriber-provided terminal equipment or Subscriber-provided communication systems. When such terminations are made, the Subscriber shall comply with the minimum protective criteria generally accepted in the telephone industry or other appropriate criteria as may be prescribed by the Carrier and as specified in Part 68 of the Federal Communications Commission's Rules which provides the technical and procedural standards under which the Subscriber's equipment may be directly connected to the public switched network.
- 2.6.2 The equipment and facilities which are connected with those of the Carrier shall be constructed, operated, and maintained by those providing same so as to work satisfactorily with the service furnished by the Carrier. Such equipment and facilities shall be suitable to avoid hazard or damage to Carrier's plant or of injury to Carrier's employees or to the public because of the character of location of such equipment or facilities and sources of power to which it is connected. In cases in which additional protection equipment is required, this shall be provided by the Subscriber or by the Carrier at the Subscriber's expense.
- 2.6.3 Upon notice from the Carrier that the equipment or facilities of the Subscriber, or of others so authorized to be connected, is causing or is likely to cause hazard or interference, the Subscriber, or others so authorized to be connected, shall make such changes as may be necessary to remove or prevent such hazard or interference.
- 2.6.4 The Subscriber shall be liable for:
  - (a) Reimbursing the Carrier for all loss through theft, fire, flood or other catastrophes, of the equipment or facilities on Subscriber's premises.
  - (b) Reimbursing the Carrier for damages to facilities or equipment caused by the negligence or willful acts of the Subscriber's officers, employees, agents, or contractors.
  - (c) Payment for all services, including calls placed by or through Subscriber's equipment by any person. In particular and without limitation to the foregoing, the Subscriber is responsible for any call placed by or through the Subscriber's equipment via any remote access features.
  - (d) Payment for new local access line costs or other time and material charges imposed on the Carrier by a Local Exchange Carrier as a prerequisite for installing or maintaining the Customer's service, and not already recovered via the Carrier's existing recurring or nonrecurring charges.

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- 2.6 Obligations of the Subscriber (Continued)
  - 2.6.5 The Subscriber shall be liable for: (Continued)
    - (e) Payment of any sales, use, excise, access or other local, State and federal taxes, charges or surcharges imposed on or based upon the provision, sale or use of the Carrier's services.
  - 2.6.6 When a Customer chooses to place an intraLATA Message Toll Service or Directory Assistance call (including Call Completion) via their incumbent Local Exchange Carrier, or chooses to place an information services provider call, the Customer shall be solely liable for such calls, including any and all charges related to such calls when the charges are initially billed to the Company by the Local Exchange Carrier or information services provider. When a Customer elects to make or receive calls via a carrier other than the Company, the Customer shall be solely liable for such calls, any and all charges related to such calls (when the charges are initially billed to the Company by the information services provider or other carrier), and a 10% rebilling charge.
- 2.7 Advanced Payments and Deposits

The Company does not require a deposit from the customer.

For customers whom the Company feels an advance payment is necessary, CDSI reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e. gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

- 2.9 Applicability of Rates and Billing of Calls
  - 2.9.1 The rates set forth in Sections 3.0 and 4.0 of this Tariff shall be applicable to customers located throughout the state of Florida, unless specifically indicated otherwise.
  - 2.9.2 All billable calls, as that term is defined by this Price List and by the rules and regulations of the Florida Public Service Commission, which are regulated under this Price List will be billed directly by the Company. The Company will render a monthly statement to each customer detailing the charges for the services provided and any applicable taxes.

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#### 2.10 Payment for Services

- 2.10.1 The customer is responsible for the prompt payment of all charges for services and equipment provided by the Company under the terms and conditions of this Price List, including all applicable taxes.
- 2.10.2 The customer agrees to pay the Company any cost(s) incurred as a result of any delegation of authority resulting in the use of his/her/ their communications equipment and or network services which result in the placement of calls via the Company's services or facilities. The customer agrees to pay the Company any and all charges incurred as a result of the use of the services provided by the Company, including calls which the customer may not have individually authorized.
- 2.10.3 The customer agrees to pay any and all charges and amounts owing to the Company within three weeks of receipt of invoice for said services, after which time the payment for said services or facilities shall be considered as being late.
- 2.10.4 The Company reserves the right to apply a late payment fee in the amount of 1.5% per month for any outstanding amounts owed to the Company which are deemed late as defined by Section 2.10.3, preceding.
- 2.10.5 In the event that a customer is deemed late as defined by Section 2.10.3 preceding for more than thirty days, the Company shall have the right to disconnect service to that customer immediately and without notice and without waiver of any of the Company's rights to collect such amounts due and owing by any means available to it in law or in equity.
- 2.10.6 The customer shall be liable and responsible for any and all costs incurred by the Company in the collection of moneys due the Company, including but not limited to legal and accounting fees, collection company expenses and any and all court costs.
- 2.10.7 Venue for all legal actions with regard to the collection of any amounts owed to the Company will be proper if in the State of Florida, County of Hillsborough.

#### 2.11 Inspection, Testing and Adjustment of Facilities and Services

Upon reasonable notice, the facilities and/or services provided by the Carrier shall be made available to the Carrier for such tests and adjustments as may be necessary for their maintenance in a condition satisfactory to the Carrier. No Interruption allowance will be granted, as contemplated in Section 2.4 preceding, for the time during which such tests and adjustments are made.

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COMPACT DATA SYSTEMS, INC. 1527 W. CARMEN STREET TAMPA, FLORIDA 33606

#### 2.12 Disputed Bills

BY:

The Customer shall give the Carrier prompt written notice of any disputed charges appearing on an invoice. After receiving notice of a dispute, the Carrier shall take reasonable steps to resolve such disputes. The Customer shall pay all non-disputed charges while resolution of the disputed charges is pending. In the event that legal action is instituted by Carrier to recover any sums then due and Carrier prevails, Carrier shall be entitled to recover its costs of collection, legal costs, court costs and reasonable attorneys' fees, in addition to whatever other relief the court may award. Any sums then due shall earn interest at the rate of 1.5% simple interest per month (unless a lower rate is prescribed by law, in which event at the highest rate allowed by law), from the date these sums were accrued until the entire debt is paid in full. The Carrier will make no refund of overpayments by a Customer unless the claim for such overpayment together with proper evidence be submitted within one year of the date of alleged overpayment.

#### 2.13 Minimum Contract Periods and Notice of Discontinuance

- 2.13.1 The minimum service period is one month (30 days) unless specified otherwise in Section 3.0 under the appropriate service offering description(s).
- 2.13.2 Services and or facilities provided by the Carrier may be canceled by the customer only on not less than thirty (30) days written notice prior to the end of the contract term of service. When a Customer cancels or discontinues an existing service or facility provided by the Carrier without proper written notice as described in this Section 2.13.2, a cancellation charge will apply. The cancellation charge will be one (1) month's service charge unless otherwise specified in Section 3.0 under the appropriate service offering description(s).
- 2.13.3 Without incurring liability, the Carrier may, upon five (5) days written notice to the customer, discontinue service or cancel an application for service for (i) non-payment for any sum deemed by the Carrier to be late as defined in Section 2.10.3 preceding, (ii) any violation of any regulation governing the services under this Price List, (iii) any violation of any law, rule, regulation or policy of any governmental authority having jurisdiction over the services under this Price List, (iv) by reason of any order or decision of a court of law or other government authority having jurisdiction which prohibits the Carrier from furnishing such services, or (v) extended period(s) of inactivity by the customer.
- 2.13.4 The Carrier reserves the right to discontinue any services or facilities to any customer immediately and without notice or liability if the customer makes any declaration of insolvency, declares bankruptcy or dissolution.

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# 2.14 Terminal Equipment

Carrier's facilities and services may be used with or terminated in customer provided communications systems, PBX's, key-telephone systems, multiplexors, repeaters, signaling sets, teleprinters, handsets, computers, moderns, facsimile devices and the like. Such terminal equipment shall be furnished and maintained at the expense of the customer, by the customer or the customer's authorized representative. Customer is responsible for all costs at his/her premise, including but not limited to customer personnel, wiring and electrical power incurred or necessitated by the use of the Carrier's facilities or services.

#### 2.15 Employee Concessions

BY:

If a bona fide employee of the Carrier has attained a minimum of three (3) month's consecutive full-time service with the Carrier, and elects to use the Carrier to obtain service at the employee's personal residence, a concession will be made to said employee in the form of allowances toward the local service charges incurred by the employee in their use of the Carrier's service. The specific allowance for non-executive employees shall be twenty-five dollars (\$25.00) per month and for executive employees shall be one hundred dollars (\$100.00) per month. The employee shall secure the allowance by returning the bill rendered by the Carrier to the Carrier's accounts receivable department with their payment minus the proper allowance. No allowance shall be given to an employee in any month that the employee is late, as that term is defined in Section 2.10.3 preceding, on any payment for remaining amounts due the Carrier. Allowances are valid only in and for the month in which they are authorized and are not cumulative.

#### 2.16 Tests, Pilots, Promotional Campaigns and Contests

The Carrier may conduct special tests and/or pilot programs and promotional campaigns at its discretion to demonstrate the ease of use, quality of service, functional capabilities and to promote the sale of its services. The carrier may also waive a portion or all processing fees, installation or one-time fees and/or monthly fees for winners of contests and other occasional promotional events sponsored or endorsed by the carrier. From time to time the Carrier may waive a portion or all processing and/or installation or one-time fees for a customer. Promotional offerings of a limited nature shall not exceed 90 days annually (12 month period) on a per customer basis. Requests for promotional offering will be presented to the Commission for its review, in accordance with rules and regulations established by the Commission, and will be included in the Company's Price List as an addendum.

#### 2.17 Regulation for Telecommunications Service to Uncertified Resellers

Compact Data System, Inc. complies with Rule 25-24.4701 F.A.C. and Section 364.33, Florida Statute, which requires customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission, and for each interexchange company to have procedures to identify and report those customers it has reason to believe are not in compliance with the certification requirement.

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#### **SECTION 3 - DESCRIPTION OF SERVICE**

#### 3.1 **Local Calling Areas**

Geographically defined Local Calling Areas are associated with each Exchange service provided in this Price List. The Local Calling Areas of the Company are the same as the Local Calling Areas specified by the incumbent local exchange carrier in the same areas served by the Company.

#### 3.2 Timing of Calls

The customer's long distance usage charge is based on the actual usage of the Carrier's service or facility. Usage begins when the called party picks up the receiver. When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when either party hangs up.

The Carrier will credit the customer for any calls determined by the Carrier to be incomplete calls.

#### 3.3 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Carrier uses the rate centers and the associated vertical and horizontal coordinates that are produced by Bell Communications Research in their NPA-NXX V& H Coordinates Tape and Bell's NECA Tariff No. 4.

#### FORMULA:

$$-\sqrt{\frac{\frac{2}{(V1 - V2) + (H1 - H2)}}{10}}$$

#### 3.4 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 98% during peak use periods.

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#### 3.5 Resold Local Exchange Services

Resold Local Exchange Service (RLES) is composed of the resale of exchange access lines, optional line features, and local calling, provided by authorized Local Exchange Carriers. RLES provides the Customer with the ability to originate and receive calls to/from all other stations on the public switched telecommunications network. Per Call and Per Minute Local Usage Charges as specified below will be applied to all direct dialed local calls. Monthly Recurring and Non-Recurring Charges will be imposed as specified below. Monthly Recurring Charges will be applied in advance. RLES is available to single and multi-line business Customers and is furnished subject to the availability of Local Exchange Carrier facilities.

# 3.5.1 <u>Line Rates and Charges</u>

RLES Customers will be charged applicable recurring, non-recurring, and usage chargesas specified below.

# Local Access Line

The Local Access Line charge includes all applicable federal and State-mandated telecommunications surcharges.

# Rate Group Monthly Recurring Charge Per Access Line

	1	2	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	7	<u>8</u>	9	<u>10</u>	<u>11</u>	<u>12</u>
BellSouth	\$38.50	38.50	38.50	38.50	38.50	38.50	40.75	40.75	40.75	42.75	42.75	42.75
GTE	\$38.50	38.50								42.75		
Central Tel.	32.75	34.00	35.75	37.00		-			_		_	
United Tel.	31.25	32.75	34.00	35.75	37.00	39.00			-	-		_

 Central Telephone
 United Telephone

 Group 1 (1 to 16,000)
 Group 1 (1 to 20,000)

 Group 2(16,001 to 32,000)
 Group 2 (20,001 to 50,000)

 Group 3 (32,001 to 128,000)
 Group 3 (50,001 to 100,000)

Group 4 (128,001 to>) Group 4(1 00,001 to 200,000), Group 5 (200,001 to 400,000), Group 6 (400,001 to>)

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# 3.5 Resold Local Exchange Services (Continued)

#### 3.5.2 <u>Usage Sensitive Charges and Allowances</u> (Continued)

# a) Flat Rate Service

No measured or message charges apply to calls placed or received from Flat Rate service lines. Customers receive unlimited calling within their local calling area.

# b) Extended Area Calling

This usage rate applies to all calls that fall under for EAS-Extended Area Service, ECS - Extended Calling Scope, and PATS phones dialing plans offered by the incumbent local exchange company.

	Initial 60 Minutes	Add'1 Minute or Fraction Thereof
Extended Area Calling	\$0.20	\$0.125

### 3.5.3 Non-Recurring Service Installation Charges

BY:

#### a) Conversion Charge

This charge is applied to existing Local Exchange Carrier lines converted to the Carrier's service. All such lines will retain their current Local Exchange Carrier-assigned telephone numbers.

	<u>First Line</u>	Each Add'1
BellSouth	\$20.00	\$10.00
GTE	20.00	10.00
Central Telephone	14.00	14.00
United Telephone	14.00	14.00

# b) New Line Installation Charge

This charge is applied to initial new line installations on each order for service. A separate charge will be applied to each new line installed as part of the same order for service. All new lines will be assigned a telephone number by the Carrier.

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# SECTION 3 – DESCRIPTION OF SERVICE (Continued)

# 3.5.3 Non-Recurring Service Installation Charges Continued)

# b) New Line Installation Charge (Continued)

	<u>First Line</u>	Each Add'1
BellSouth	\$55.00	\$11.00
GTE	55.00	11.00
Central Telephone	75.00	32.75
United Telephone	75.00	32.75

# c) Restoral Charge

This Charge is applied each time a service is reconnected after suspension or termination for non-payment, but before cancellation of service.

	Per Restoral
BellSouth	\$33.00
GTE	33.00
Central Telephone	16.25
United Telephone	16.25

# 3.5.4 Optional Line Features

An RLES Customer may order the following optional line features at the Monthly Recurring Charge specified below. Non-recurring installation charges will be applied to all orders for optional services submitted subsequent to initial RLES service installation.

BellSouth Installation, per line, unless otherwise noted	\$18.00
GTE Installation, per line, unless otherwise noted	\$18.00
Central Telephone Installation, per line, unless otherwise noted	\$14.50
United Telephone Installation, per line, unless otherwise noted.	\$14.50

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# 3.5.4 Optional Line Features

Optional Features, per month	Bell South	<u>GTE</u>	Central <u>Telephone</u>	United Telephone
a) Call Forwarding Variable	6.50	6.50	4.15	4.15
b) Call Forwarding-Don't Answer	3.00	3.00	.90	.90
c) Call Forwarding-Busy	3.00	3.00	.90	.90
d) Call Forward Remote Access	7.00	7.00	N/A	2.35
e) Speed Dialing	2.75	2.75	2.75	2.75
f) Expanded Speed Dialing	4.75	4.75	N/A	N/A
g) Call Waiting	5.50	5.50	4.65	4.65
h) Call ID deluxe (Name & Number)	9.50	9.50	9.25	9.25
i) Three Way Conference	3.75	3.75	3.75	3.75
j) Hunting (per line, all rate groups)***				
1) Group 1	N/A	N/A	8.25	7.75
2) Group 2	N/A	N/A	8.25	8.25
3) Group 3	N/A	N/A	9.25	9.25
4) Group 4	N/A	N/A	9.75	9.75
5) Group 5	N/A	N/A	9.75	10.25
6) Group 6	N/A	N/A	10.25	11.75
k) Call Forwarding Busy Don't Answer	6.50	6.50	1.85	1.85
1) Vanity Number*	N/A	N/A	N/C	N/C
m) Hot Line Service**	0.50	0.50	6.85	6.85
n) Ground Start	N/C	N/C	2.50	2.50

<sup>\*</sup>Subject to the availability of facilities and requested telephone number, a \$70 non-recurring charge will be assessed per request for BellSouth Customers.

\*\*\* No charge for Hunting installation for Central Telephone or United Telephone customers.

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<sup>\*\*</sup>Hot Line Service may be used only in conjunction with individual line service, and is furnished only from central offices which have been arranged to provide this service and is provided subject to the availability of facilities. A one time charge of \$2.00 will be assessed for the establishment of this service option for BellSouth Customers.

# 3.5 Resold Local Exchange Services (Continued)

# 3.5.4 Optional Line Features (Continued)

#### Per Activation Features

There are no connection charges associated with the following features:

			Central	United
	BellSouth	GTE	Telephone	Telephone
a) Call Trace	\$3.50	\$3.50	4.00	4.00
b) Continuous Redial	0.75	0.75	0.75	0.75
c) Call Return	0.75	0.75	0.75	0.75
d) Three Way Conference	0.75	0.75	0.75	0.75

### 3.5.5 <u>Call Blocking</u>

Blocking Service is a feature that permits Customers to restrict access from their telephone line to various discretionary services. Unless otherwise noted, there will be no charge for blocking service requested at initial installation. Request for blocking (or un-blocking) subsequent to the initial installation of service will incur a non-recurring charge. Call Blocking is available as follows:

a) 500. 554, 550, 900, 920, 940, and 976 Blocking - Provides the subscriber with local dialing capabilities to block calls beginning with the 500, 554, 550, 900, 920, 940, and 976 prefixes (i.e. 500-X)(X-XX)(X) from being placed. Blocking of individual prefixes is not available. Installation charge after initial installation (blocking/un-blocking):

BellSouth, Per Request	\$18.00
GTE, Per Request	\$18.00
Central Telephone, Per Request	\$14.50
United Telephone	\$14.50

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# 3.5 Resold Local Exchange Services (Continued)

#### 3.5.5 <u>Call Blocking</u> (Continued)

b) <u>Toll Restrict (1+ and O+ Blocking</u>) - provides the subscriber with local dialing capabilities but blocks any Customer-dialed call that has a long distance or operator services charge associated with it.

Toll Restriction will not block the following types of calls: 911 (Emergency), 1+800/888 (Toll Free), and operator assisted calls.

Requests for Toll Restrict blocking will incur the following recurring and non-recurring (installation) charge, per request.

	<u>Monthly</u>	<u>Installation</u>
BellSouth	\$1.40	\$18.00
GTE	\$1.40	\$18.00
Central Telephone	\$3.25	\$10.00
United Telephone	\$3.25	\$10.00

c) Billed number Screening is the blocking of third number billing or collect billing to a customer's access line.

	<b>Monthly</b>	<u>Installation</u>
Central Telephone and United Telephone	\$0.95	\$14.50

d) Call ID Blocking - where the technical capabilities exist, the subscriber may elect to block the transmission of their telephone numbers completely via Per Line Blocking. There will be a one time charge of \$10 to provide this service option for Bell South Customer's. Service is not available for Central Telephone or United Telephone.

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#### 3.5 <u>Resold Local Exchange Services</u> (Continued)

# 3.5.6 Presubscribed Interexchange Carrier Change Charge

Customers may presubscribe RLES local access lines to their intrastate long distance carrier of choice. Following the Customer's initial presubscription of each line, any subsequent change will incur a per line charge,

BellSouth, per line	\$10.00
GTE, per line	\$10.00
Central Telephone, per line	\$10.00
United Telephone, per line	\$10.00

# 3.5.7 Operator Assisted Local Calling Surcharge

Local calls may be completed or billed with live or mechanical assistance. Calls may be billed collect to the called party, to an authorized 3rd party number, to the originating line, or to a valid authorized calling card. Local calls may be # placed on a station to station basis or to a specified party (see Person to Person), or designated alternate. In addition to the per request surcharge. A per minute usage rate applies to each call. The following per request and per minute charge I apply for which live or automated operator assistance is provided for call completion and/or billing.

BellSouth /GTE	Per Request	Per Minute
Customer Dialed Calling Card	\$0.75	\$0.20
Person to Person	\$2.50	\$0.20
Collect/3rd Number Billed	\$1.00	\$0.20
All Other Operator Assistance	\$1.00	\$0.20
Handicapped	N/C	\$0.20

Central Telephone/			
United Telephone	Per Request	1st Minute	Add'l. Min.
Customer Dialed Calling Card	\$0.75	\$0.15	\$0.095
Person to Person	\$2.50	\$0.15	\$0.095
Collect/3rd Number Billed	\$1.00	\$0.15	\$0.095
All Other Operator Assist.	\$1.00	\$0.15	\$0.095
Handicapped	N/C	\$0.15	\$0.095

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# 3.5 <u>Resold Local Exchange Services</u> (Continued)

#### 3.5.8 Busy Line Verification

Busy Line Verification (BLV) allows the caller, with the assistance of an operator, to check the status of a busy signaling line.

Busy Line Verification, per request

\$0.95

#### 3.5.9 Busy Line Verification, Emergency Interrupt

Busy Line Verification, Emergency Interrupt allows a caller, with the assistance of an operator, to check the status of a busy signaling line and also to interrupt the call in progress on that line to verify parties' use of the line.

Busy Line Verification, Emergency Interruption, per request

\$0.45

#### 3.6 Hearing and Speech Impaired Customers

#### 3.6.1 Directory Assistance

BY:

There shall be no charge for up to fifty (50) calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing Price List rates for every call in excess of fifty (50) within a billing cycle.

#### 3.6.2 Telecommunications Relay Service

For calls received from the relay service, the Company will, when billing relay calls, discount relay service calls by fifty percent (50%) off of the otherwise applicable reate for a voice non-relay call except that when either the called or calling party indicates that either party is both hearing and visually impaired, the call shall be discounted sixty percent (60%) off of the otherwise applicable rate for a voice non-relay call.

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#### SECTION 4 - MISCELLANEOUS SERVICES

# 4.1 <u>Directory Assistance</u>

There is no charge for the first three calls per month to Directory Assistance. The Customer can request a maximum of two numbers per call to Directory Assistance. Call completion service is provided when the Customer requests that the Directory Assistance operator call the Directory Assistance number requested. All completed calls will be charged the Directory Assistance Call Completion charge, in addition to any other appropriate charges. The service charges for each service are as follows:

a) Directory Assistance

\$0.40

b) Directory Assistance Call Completion

\$0.40

\$2.35

#### 4.2 <u>Directory Listings</u>

One listing, termed the initial listing, is included with each Customer's service. Additional listings are confined to the names of those who are entitled to use the Customer's service. Telephone numbers of non-published service are not listed in the Telephone Company's directories or on directory assistance records. Listing information (name, address and number) on non-published service is not available to the general public, notwithstanding any claim of emergency the calling party may present. Telephone numbers of non-directory listed service are omitted or deleted from the Company's alphabetical directory, however, they are carried in the Company's directory assistance and other records and are given to any calling party. The charges listed below are monthly charges and are the same for both Residence and Business customers.

a) Non-Published Number, per line

b) Non-Listed Number, per line 1.00

c) Additional Listing, per listing 1.25

#### 4.3 Non-Routine Installation and/or Maintenance

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours, or (in the Company's sole discretion and subject to any conditions it may impose) in hazardous locations. In such cases, charges based on the cost of labor, material and other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

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BY: