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DEC 03 1999

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9918HI-TI

Florida Public Service Commission Division of Communications 2450 Shumard Oak Blvd. Gerald L. Gunter Bldg. Room 270 Tallahassee, Fl. 32399-0850

Re: Initial Application and Tariff of The Basico Group, Inc. for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Sir/Madam:

Enclosed for filing are the original and six (6) copies of the above-referenced application of The Basico, Group, Inc.

Also enclosed is a check in the amount of \$250.00 to cover the filing fee.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to the undersigned in the enclosed self-addressed, stamped envelope provided for you convenience.

If you have any questions concerning this filing, please contact the undersigned at (305) 648-3740.

Yours trui

Han von Shneir President

Enclosures

Check received with filing and forwarded to Fiscal for deposit. Fight to factorid a copy of check to Fukit with proof of deposit.

Initiation who forwarded check:

DOCUMENT NUMBER-DATE

 The Basico Group, Inc.

 14925
 DEC -7 8

 814 Ponce de Leon Blvd., Suite 207
 Coral Gables, FL 33134
 305-648-3740
 Fax 305-648-3743
 http://www.basico.net

 FPSC-RECORDS/REPORTING



December 2, 1999

DEC 0 3 1999

CMU

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Boulevard Gunter Building Tallahassee, Florida 32399-0850

991841-TI

Re: <u>Application for Authority to Provide Interexchange</u> Telecommunications Service within the State of Florida.

To Whom It May Concern:

Kindly allow this letter to serve as written explanation that the applicant has (a) sufficient financial capability to provide the requested service in the geographic area proposed to be served; (b) that the applicant has sufficient financial capability to maintain the requested service; and (c) that the applicant has sufficient financial capability to meet its lease or ownership obligations.

In support of its financial position, applicant has submitted its unaudited Financial Statements in response to paragraph 23 of the application. Furthermore, applicant states the following:

Applicant currently has leased facilities in Coral Gables, Florida where it headquarters its operations and houses its network equipment. Applicant is in ongoing negotiations with potential lenders (public and private) regarding its business plans and has made considerable progress in that regard. Applicant expects to have considerable financial commitments in place during the first quarter of next year which applicant intends to utilize for the purpose of further progressing its business goals including items a, b and c above.

Additionally, applicant has received vendor equipment financing commitments in excess of \$200,000 over and above its current assets with the potential for considerable more financing as the need arises.

Based on the foregoing, applicant represents that it currently has and will continue to acquire the necessary financial capital to maintain its operations and business commitments as they arise.

DOCUMENT NUMBER-DATE

 The Basico Group, Inc.
 14925 DEC -7 5

 814 Ponce de Leon Blvd., Suite 207 • Coral Gables, FL 33134 • 305-648-3740 • Fax 305-648-3743 • http://www.basico.net EPSC-REDURED/PEPORTING

 If you have any questions in this regard, please contact me directly at (305) 648-3740.

Thank you.

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Respectfully,

Hans von Shneir President and CEO

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMMUNICATIONS BUREAU OF CERTIFICATION AND SERVICE EVALUATION

APPLICATION FORM

<u>FOR</u>

AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Boulevard Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6251

E. Once completed, submit the original and six (6) copies of this form along with non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Boulevard Gunter Building Tallahassee, Florida 32399-0850 (850) 413-6251

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DOCUMENT MORPOREDATE

- 1. This is an application for:
 - (X) Original Authority (new company)
 - () Approval of transfer (to another certificated company)
 - () Approval of assignment of existing certificate (to noncertificated company)
 - () Approval for transfer of control (to another certificated company)
- 2. Name of company: The Basico Group, Inc.
- 3. Name under which applicant will do business (fictitious name, etc.)

Not applicable.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

814 Ponce de Leon Blvd. Suite 207 Coral Gables, FL 33134 Telephone: (305) 648-3740 Facsimile: (305) 648-3743

5. Florida address ((including street name & number, post office box, city, state, zip code):

See #4 above.

6. Select type of business your company will be conducting (check all that apply):

(X) Facilities-based carrier – company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

(X) Operator Service Provider – company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.

(X) Reseller – company has or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.

(X) Switchless Rebiller – company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above

its discount but generally below the rate end users would pay for unaggregated traffic.

(X) Multi-Location Discount Aggregator – company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.

(X) Prepaid debit Card Provider – any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity fir use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization:

() Individual	(X) Corporation
() Foreign Corporation	() Foreign Partnership
() General Partnership	() Limited Partnership
() Other	

8. <u>If individual, provide</u>: Not applicable

- 9. <u>If incorporated in Florida</u>, provide proof of authority to operate in : Florida:
 - (a) The Florida Secretary if State Corporate Registrations Number:

Registration no. P98000081912

- 10. If a foreign corporation: Not applicable.
- 11. If using fictitious name d/b/a: Not applicable
- 12. If a limited liability partnership: Not applicable
- 13. If a partnership: Not applicable
- 14. If a foreign limited partnership: Not applicable
- 15. Provide F.E.I. Number (if applicable): 65-0866543

3

- 16. Provide the following (if applicable):
 - (a) Will the name of your company appear on the bill for your services?

(X) Yes () No

(b) If not, who will bill for your services?

Not applicable

(C) How is this information provided?

By U.S. Mail, Internet

17. Who will receive the bills for your service?

(X) Residential Customers	(X) Business Customers					
(X) PATs providers	(X) PATs station end-users					
(X) Hotels & Motels	(X) Hotel and Motel Guests					
(X) Universities	(X) Universities dormitory residences					
(X) Other: (specify): Multi-dwelling buildings						

- 18. Who will serve as liaison to the Commission with regard to the following?
 - (a) The Application:

Name: Hans von Shneir Title: President Address: 814 Ponce de Leon Blvd City/State/Zip: Coral Gables, Florida 33134 Telephone: (305) 648-3740 Fax: (305) 648-3743 Internet E-Mail Address: <u>hansvonschneir@basico.net</u> Internet Website Address: www.basico.net

(b) Official point of contact for the ongoing operations of the company:

Name: Hans von Shneir Title: President Address: 814 Ponce de Leon Blvd City/State/Zip: Coral Gables, Florida 33134 Telephone: (305) 648-3740 Fax: (305) 648-3743 Internet E-Mail Address: <u>hansvonschneir@basico.net</u> Internet Website Address: www.basico.net (c) Complaints/Inquiries from customers:

Name: Hans von Shneir Title: President Address: 814 Ponce de Leon Blvd City/State/Zip: Coral Gables, Florida 33134 Telephone: (305) 648-3740 Fax: (305) 648-3743 Internet E-Mail Address: <u>hansvonschneir@basico.net</u> Internet Website Address: www.basico.net

- 19. List the states in which the applicant:
 - (a) has operated as an interexchange telecommunications company.

The applicant has not operated as an interexchange telecommunications company in any state to date.

(b) had applications pending to be certified as an interexchange telecommunications company.

Not Applicable at this time.

(c) is certificated to operate as an interexchange telecommunications

Not applicable at this time.

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

Not applicable.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Not applicable.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Not applicable.

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or any crime, or whether such actions may result from pending proceedings. If so, <u>please explain:</u>

Not applicable.

(b) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, <u>give reason</u> <u>why not.</u>

Not applicable.

21. The applicant will provide the following interexchange carrier services (check all that apply):

a. _____ MTS with distance sensitive per minute rates. __Method of access if FGA __Method of access if FGB Method of access if FGD Method of access if 800 XX MTS with route specific rates per minute. b. . -Method of access if FGA Method of access if FGB XX Method of access if FGD Method of access if 800 XX MTS with statewide flat rate per minute (i.e., c. .__ <u>_XX</u>_ distance sensitive) Method of access if FGA _Method of access if FGB XX Method of access if FGD XX Method of access if 800 d. ----MTS with statewide flat rate per minute (i.e. distance sensitive) Method of access if FGA _Method of access if FGB Method of access if FGD Method of access if 800

e. XX Block-of-time calling plan (Reach Out Florida Ring America, etc.)

f. <u>XX</u> Service (toll free)

,

g. XX WATS type service (bulk or volume discount)

XX Method of access is via dedicated facilities XX Method of access is via switched facilities

- h. XX Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)
- i. Travel Service

_____Method of access is 950 _____Method of access is 800

j._____ 900 Service

k.____ Operator services

_____Available to presubscribed customers

Available to non-presubcribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).

I._____ Services included are;

_____Station assistance _____Person-to-person assistance _____Directory assistance _____Operator verifies and interrupts _____Conference calling

 Submit the proposed tariff under which the company plans to begin operation. Use the format required by the Commission Rule 25-24.485.

Please see enclosed proposed tariff.

23. Submit the following:

A. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

Applicant hereby submits its unaudited financial statement in lieu of audited financial statements. Applicant does not currently have financial statements for the previous 3 years. Documents being furnished are identical to those used for applicants Certificate of Convenience and Necessity application.

The unaudited financial statements should be signed by the applicants chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

Enclosed please find applicants most recent unaudited financial statements signed by the chief executive officer attesting that said statements are true and correct.

Note: this documentation may include, but is not limited to, financial statements, a projected profit and loss statements. Credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. <u>A written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Please see attached written explanation.

2. <u>A written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.

Please see attached written explanation.

3. <u>A written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Please see attached written explanation.

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B. **Managerial capability**; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

> <u>Please see attached resumes of employees/officers in</u> <u>support of applicant's Managerial capability.</u>

C. **Technical capability**; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

> <u>Please see attached resumes of employees/officers in</u> <u>support of applicant's Techincal capability.</u>

> > 9

** APPLICANT ACKNOWLEDGMENT STATEMENT**

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50.00 is required.
- 2. GROSS RECIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of <u>two and one-half</u> <u>percent</u> on all interstate business.
- **3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** I understand that a non-refundable application fee of 250.00 must be submitted with the application.

UTILITY OFFICIAL:	
Hand	12-02-99
Signature	Date
President Ceo	<u>(305)648.374</u> 0 Telephone No.
Title	Telephone No.
Address: 814 Ponce de Leon	(305)648-3743
	Fax No.
Blud, Ste 207, Cornel Gal	Lo, R. 33194
	• •

ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT S STATEMENT
- B. CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C. CURRENT FLORIDA INTRASTATE NETWORK
- D. AFFIDAVIT

** APPENDIX A **

CERTIFIC	ATE TRANSFER, OR .	ASSIGNMENT STATE	MENT
I, (Name)	N/A		<u>_</u>
(Title)			
		_	

(Name of Company)

and current holder of Florida Public Service Commission Certificate Number #______, have reviewed this application and join in the petitioners request for a:

() transfer

.

() assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Signature	Date
Title	Telephone No.
Address:	Fax No.

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payment in excess of one month.
 (The bond must accompany the application.)

UTILITY OFFICIAL: - sont <u>72 --</u> Date Sign Ceo (<u>305)648-3740</u> Telephone No. Address: <u>814 former de Leon</u> (305)644-3743 Fax No. DLD, Ste 207, Coral bolles, FL 33134

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has () or has not (XX) previously provided intrastate telecommunications in Florida.

If the answer is <u>has</u>, fully describe the following:

a. What services have been provided and when did these services begin?

Not applicable.

b. If the services are not currently offered, when were the discontinued.

Not applicable.

UTILITY OFFICIAL:	
Han unit	122-37
Signature	Date
Prodent E Ceo	(305)641-3740 Telephone No.
Title	
Address: SIY Ponce Lilen	(305) 648-3743
<u>^</u>	Fax No.
Blul. Ste 201, Corel	Galilo l. 33134
-	v

** APPENDIX D **

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the state of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes false statements in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL: Ceo $(3 \times) 6 + 3 \times 7 + 0$ Telephone No. Address: <u>\$14 Ponce ch Jun</u> (305) (48-3743 Fax No. BLcl, ste 207, Coral balles, <u>61.33134</u>



RECEIVED

DEC 03 1999

CMU

December 2, 1999

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Boulevard Gunter Building Tallahassee, Florida 32399-0850

Re: <u>Application for Authority to Provide Interexchange</u> <u>Telecommunications Service within the State of Florida</u>

To Whom It May Concern:

Kindly allow this letter to serve as formal verification that the attached unaudited Financial Statements are true and correct to best of my knowledge and belief.

These Financial Statements are being provided to the Florida Public Service Commission in support of The Basico Group, Inc.'s application for authority to provide Interexhange Telecommunications Services within the State of Florida.

If you have any questions or require further information in this regard, please contact me directly at (305) 648-3740.

Thank you.

Respectfully,

Hans von Shneir President and CEO

UMENT NO Application

 The Basico Group, Inc.
 14925
 DEC -7 \$\$

 814 Ponce de Leon Blvd., Suite 207 • Corol Gables, FL 33134 • 305-648-3740 • Fax 305-648-3743 • http://www.basico.net
 Fax 305-648-3743 • http://www.basico.net

The Basico Group, Inc. Financial Statements

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The Basico Group, Inc. Balance Sheet - Unaudited As of December 31, 1998

	Dec 31, '98
ASSETS	
Current Assets	
Checking/Savings	
Cash in Bank - First Union	4.35
Total Checking/Savings	4.35
Other Current Assets	
Due toffrom Shareholder	-1,332.17
Total Other Current Assets	-1,332.17
Total Current Assets	-1,327.82
TOTAL ASSETS	-1,327.82
LIABILITIES & DEFICIENCY IN ASSETS	
Deficiency in Assets	
Not Loss	-1,327.82
Total Deficiency in Assets	-1,327.82
TOTAL LIABILITIES & DEFICIENCY IN ASSETS	-1,327.82

08/09/99

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Net

$\tilde{}$ The Basico Group, Inc. $\widehat{}$ Statement of Operations - Unaudited January through July 1999

	Jan - Jul ' 90
inary income/Expense	
Income	
Consulting Income	40,455.15
Total Income	40,455.15
Ехреляе	
Automobile Expense	3,057.58
Bank Service Charges	76.15
Computerinternet Service	70.00
Consulting	2,900.00
Dues and Subscriptions	655.98
Education	1,638.88
Licenses and Permits	325.00
Marketing & Public Relations	305.44
Miscellaneous	106.80
Office expense	1,598.53
Payroli Expenses	1,107.00
Penalties & Fines	18.00
Postage and Delivery	20.11
Professional Fees	150.00
Rent	2,716.63
Rental - Furniture & Equipment	1,414.15
Repairs	197.38
Telephone	180.10
Travel & Ent	3,936.66
Volded Checks	0.00
Web Hosting	
Total Expense	20,588.09
Ordinary Income	19,867.00
ne	19,867.06

The Basico Group, Inc.	<u> </u>	······················			-	
Projected Personnel Needs			 	······································		
· · · · · · · · · · · · · · · · · · ·	Yea	ar <u>1</u>	Ye	a <u>r 2</u>	Ye	ar <u>3</u>
Management		••••••				
Number of Personnel	1	3		4		4
Gross Salaries/Wages	\$	225,000	\$	400,000	\$	500,000
Office	÷	···· · · · · · · · · · · · · · · ·		*****		
Number of Personnel	1	4		6		6
Gross Salaries/Wages	\$	200,000	\$	300,000	\$	300,000
Installers/Technitions		•			ļ	. <u></u>
Number of Personnel	1	6.5		11		16
Gross Salaries/Wages	\$	325,000	\$	550,000	\$	800,000
Total	\$	750,000	\$	1,250,000	\$	1,600,000

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Income Statement (projection) For the Year Ended December 31, X> XXXX

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Ô-1 D			Yr 1	[Yr 2		Yr 3		Yr 4		Yr 5
<u>Sales Revenue</u> Sales	DSL STU's	1.	0.004.000					-			
	DSL Re-Sale	\$	2,281,960	\$	8,488,128	S.	20,944,101	\$	51,029,180	\$	108,980,208
	Voice-over-IP	\$	414,000	\$	1,380,000	\$	2,070,000	\$	2,760,000		3,450,000
	VOICE-OVER-IP	\$	324,000	\$	1,050,000	\$	2,400,000	\$	4,500,000	\$	6,900,000
Net sales reve	nue	5	3,019,960	\$	10,918,128	5	25,414,101	5	58,289,180	\$	119,330,208
Cost of Sales						ł					
	Vetwork Variable Service Costs	s	470,400	s	1.033.200	5	2.268.000	\$	5,712,000	5	10,584,000
:	STU Commissions	\$	182,856	ŝ	416.592	4 *	919,560	Š	2,308,200	ŝ	4,336,74
DSL Re-Sale		\$	240,000	s	800.000		1,200,000	ŝ	1,600,000		2,000,00
Voice-over-IP		\$	40,000	ŝ		ŝ	100,000	\$	125,000		200,00
Cost of sale	95	\$	933,256	\$	2,329,792	\$	4,487,560	\$	9,745,200	\$	17,120,740
Gross Profit o	n Sales	5	2,086,704	\$	8,588,336	5	20,926,541	\$	48,543,980	5	102,209,46
	K of revenue		69.1%	Ľ	78.7%	ľ	82.3%	l Í	83.3%		85.7
Operating Expenses		[1					
Operations exp		1				i					
	Operations Salaries	5	367,500	\$	1,041,250	\$	2,143,750	\$	4,287,500	\$	7,656,25
	Repairs and maintenance expenses	\$	7,500	\$	20,825	\$	42,875	\$	85,750	\$	153,12
	Jtilities expense	\$	5,400	\$	15,300	\$	31,500	\$	63,000	\$	112,50
1	Depreciation expense - Network Equipment	\$	593,179	\$	1,918,723	S	4,982,808	\$	11,331,271	\$	18,844,31
	- Voice-over-IP Equip	\$	66,000	\$	181,500	\$	264,000	\$	280,500	\$	264,00
Selfing expense	\$					ł					
	Sales Sataries	\$	367,500	\$	857,500	s	1.837.500	S	3.675.000	\$	6,737,50
-	ravel and entertainment	S	4,050	\$	11,475		23.625	5	47,250		84,37
	Aarketing expense	\$	150,000	s	330,000	ŝ	715,000	ŝ	1,815,000		3,300,00
	Sales office expenses	\$	2,700	\$		\$	15,750	-	31,500		56,25
General and Ag	ministrative expenses	İ									
	3&A Salaries	s	535,000	5	535,000	s	535,000	5	535.000	\$	535,00
	ayroll taxes	ŝ	127.000	s		ŝ	451,625	ŝ	849,750		1,492,87
	Employee benefits	Ś	82,550	ŝ	158,194	1 7	293,556	ŝ	552,338		970,36
	egal and professional services	ŝ	20.000	ŝ		ŝ	20,000	ŝ	20,000		20,00
	icense and regulatory fees	ŝ	25,000	š	45,000	ŝ	100,000	ŝ	125,000		150.00
	nSurance expense	ŝ.	540	ŝ		s	3,150	ŝ	6,300		11,25
	3&A office supplies	Š	9.000	s	25,500		52,500	š	105,000		187.50
	36A office expense	s	15,000	ŝ	• • •	ŝ	73,500	s	147,000		269,50
	Depreciation expense - Office equipment	5	11,000	š	28,000	ŝ	51,000	5	89.000	\$	134,00
	Building leases	\$	54,000	\$	153,000		315,000	\$	630,000		1,125,00
1	otal operating expenses	s	2,442,919	s	5,628,122	\$	11,952,139	\$	24,676,158	\$	42,103,80
	% of revenue	[80.9%	•	51.5%		47.0%	¥	42.3%	÷	35.3
income from o	perations (EBIT)	\$	(356,215)	\$	2,960,214	\$	8,974,402	\$	23,867,822	\$	60,105,66
		1	-11.8%		27.1%		35.3%		40.9%		50.4

The Basico Group, Inc.

Florida Tariff No.1 Original Sheet 1

TITLE PAGE

FLORIDA TELECOMMUNICATIONS TARIFF

OF

THE BASICO GROUP, INC.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by The Basico Group, Inc. ("Basico"), with principal offices at 814 Ponce de Leon Blvd., Coral Gables, Florida 33134. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUE DATE: December 2, 1999 EFFECTIVE: ISSUED BY: Hans von Shneir, President 814 Ponce de Leon Blvd., Suite 207 Coral Gables, FL 33134 Telephone: (305) 648-3740 Facsimile: (305) 648-3743 .

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CHECK-SHEET

The tariff contains the sheets listed below, each of which is effective as of the date shown on each sheet. Original and revised pages as named below comprise all changes from the original tariff.

SHEET	REVISION		SHEET	REVISION	
1	Original	*	24	Original	*
2	Original	*	25	Original	*
3	Original	*	26	Original	*
4	Original	*	27	Original	*
5	Original	*	28	Original	*
6	Original	*	29	Original	*
7	Original	*	30	Original	*
8	Original	*	31	Original	*
9	Original	*	32	Original	*
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* Indicates new or revised sheet with this filing

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Florida Tariff No.1 Original Sheet 6

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D- Delete or Discontinue
- I- Change Resulting In An Increase to A Customer's Bill
- M- Moved from Another Tariff Location
- N- New
- R- Change Resulting In A Reduction to A Customer's Bill
- T- Change In Text or Regulation But No Change In Rate or Change

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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TARIFF FORMAT

- A. <u>Sheet Numbering</u>- Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the Tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. <u>Sheet Revision Numbering</u>- Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 12 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in their tariff approval process, the most current sheet number on file with Commission is not always the Tariff page in effect.
- C. <u>Paragraph Numbering Sequence</u>- There are various levels of alphanumeric coding. Each level of coding is subservient to its next higher level.
 - 2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a) 2.1.1.A.1.(a).I
- D. <u>Check Sheets</u>- When a tariff filing is made with the Commission, an undated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new ages are added, the check sheet is changed to reflect the revision. All revision made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Commission.

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below:

C.O	Central Office
FCC -	Federal Communications Commission
FPSC -	Florida Public Service Commission
IXC -	Interexchange Carrier
LATA -	Local Access and Transport Area
LEC -	Local Exchange Carrier
MTS -	Message Telecommunications Service
PBX -	Private Branch Exchange

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd.)

1.2 Definitions

Access Line – An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code – A numerical code, one of which is available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Authorized User – A person, firm or corporation or other entity who is authorized by the Subscriber to be connected to the service of the Subscriber under the terms and regulations of this tariff.

Basico – Used throughout this tariff to refer to The Basico Group, Inc.

Company or Carrier – Used throughout this tariff to refer to The Basico Group, Inc. unless otherwise clearly indicated by the context.

Customer – the person, firm, partnership, corporation, or other entity which uses telecommunications services under the provisions and regulations of this tariff and is responsible for payment of charges. The Customer is also a Subscriber when the Customer orders services on behalf of him/herself.

Day – From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

Dedicated Access – Where access between the Customer and the interexchange carrier is provided on dedicated circuits.

End User – Any person, firm, corporation, partnership or other entity which uses the services of the Carrier under the provisions and regulations of this tariff. The end User is responsible for payment unless the charge for the services utilized are accepted and paid by another Customer.

Evening – From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd.)

1.2 Definitions (Cont'd.)

Holidays – The Company's recognized holidays are New Year's Day, July 4, Thanksgiving Day, Christmas Day.

Night/Weekend – From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

Serving Wire Center – A specified geographic point from which the vertical; and horizontal coordinate is used in calculation of airline mileage.

Switched Access -- Where origination or terminating access between the Customer and the interexchange is provided on local exchange company Feature Group circuits. The cost of switched Feature Group access is billed to the interexchange carrier.

V & H Coordinates - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage is used for the purpose of rating calls.

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SECTION 2.0 – RULES AND REGULATIONS

2.1 Undertaking of the Company

Basico's services and facilities are furnished for communications originating within the United States under terms of this tariff. The Company's services and facilities are available twenty-four (24) hours per day, seven (7) days per week.

Basico arranges for installation, operation and maintenance of the communications services provided in this tariff for Customers in accordance with the terms and conditions set forth under this tariff.

2.2 Applicability of Tariff

This tariff is applicable to telecommunications services provided by Basico within the state of Florida.

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SECTION 2.0 - RULES AND REGULATIONS, (Cont'd.)

2.3 Payment and Credit Regulations

- 2.3.1 The Customer is responsible for payment of all charges for services and equipment furnished to the Customer or to an authorized User of the Customer by Basico. All charges due by the Customer are payable to the Company or to the Company's authorized billing agent. Any objections to billed charges must be reported to the Company or its billing agent within two months after receipt of bill. Adjustments to Customers bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.
- **2.3.2** Customer bills for telephone service are due upon receipt, unless otherwise specified by this tariff or by contract. Late payment fees apply pursuant to section 4 of this tariff.
- **2.3.3** In the event that the Company incurs fees or expenses, including attorney's fees, collection or attempting to collect, any charges owed to the Company, the Company may charge the Customer al such fees and expenses reasonably incurred.
- 2.3.4 The Company reserves the right to assess a return check charge of \$15.00 whenever a check or draft presented for payment of service is not accepted by the institution on which it is written. This charge applies each time a check is returned to Supra by a bank for insufficient funds.
- 2.3.5 The Customer shall be responsible for all calls placed by or through Customer's equipment by any person, including all charges placed against Travel Card numbers. Customers are responsible for the security and usage of all Travel Card numbers. The Customer is responsible for all calls placed via their authorization code as a result of the Customer's intentional or negligent disclosure of the authorization code. Customers may be required to accept a Travel Card number change if the Customer claims that unauthorized calls were made using his/her assigned number.

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SECTION 2.0 - RULES AND REGULATIONS, (Cont'd.)

2.3 Payment and Credit Regulations (Cont'd)

2.3.6 Deposits

The Company does not require a deposit from the Customer.

2.3.7 Advance Payments

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

2.3.8 Taxes

All state and local taxes, including but not limited to gross receipts taxes, sales taxes, and municipal utilities taxes, or associated surcharges, are listed as separate line items and are not included in the rates listed in this tariff.

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SECTION 2.0 RULES AND REGULATIONS - (Cont'd.)

2.4 Refunds of Credits for Service Outage or Deficiencies

2.4.1 Credit Allowance for Interruptions of Service

Credit allowances for interruptions of service are limited to the minimum initial period call charges for re-establishing the interrupted call.

2.4.2 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

SECTION 2.0 RULES AND REGULATIONS – (Cont'd.)

2.4 Refunds or Credits for Service Outage or Deficiencies (Cont'd.)

2.4.3 Liability

- (A) The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- (B) The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction or any such service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, pr act of government, or by any other cause beyond the Company's direct control.

SECTION 2.0 RULES AND REGULATIONS - (Cont'd.)

2.4 Refunds or Credits for Service Outage or Deficiencies (Cont'd.)

2.4.3 Liability (Cont'd)

- The Company shall not be liable for, and shall be fully indemnified (C) and held harmless by Customer pr other users of its service against any claim or loss, expense, or damage, (I) for defamation, invasion or privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition. interference with or misappropriation or violation of any contract. proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, or consent revealed to, transmitted, processed, handled, or used by Company under this tariff, or (ii) for connecting combining, or adapting Company's facilities with Customer's apparatus or systems, or (iii) for any act or omission of the Customer, or (iv) for any personal injury or death of any person, or for any loss of or damage to Customer's premises or any other property, whether owned by Customer or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.
- D) The Company will provide credit on charges disputed by Customer in writing that are verified as incorrect by Company. If objection in writing is not received by Company within a reasonable period of time after bill is rendered (as determined by current law and regulatory policy), the account shall be deemed correct and binding upon the Customer.

SECTION 2.0 RULES AND REGULATIONS – (Cont'd.)

2.5 Minimum Service Period

The minimum service period is one month (30 days).

2.6 Cancellation by Customer

No charge applies when the applicant cancels an application for service prior to the start of installation or special construction.

When an applicant cancels an application for service after the start of installation or special construction, the applicant shall pay a cancellation fee which is the lesser of 1) the costs incurred by the Carrier, or 2) the charge for the minimum period of the service ordered, plus applicable installation charges.

Customers of Basico may cancel service by providing thirty (30) days written notice to Basico. Customers are responsible for all charges, including fixed fees, which accrue up to the cancellation date.

SECTION 2.0 – RULES AND REGULATIONS, (Cont'd.)

2.7 Refusal or Discontinuance by Company

- 2.7.1 Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Customer travel cards when the Company deems it necessary to take such action to prevent unlawful use of its service. Basico will restore services as soon as is can be provided without undue risk, and will upon request by the Customer, assign new travel card codes to replace ones that have been deactivated.
- 2.7.2 Basico may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given 15 days notice to comply with any rule or remedy and deficiency:
 - (A) For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
 - (B) For use of telephone service for any purpose other than that described in the application.
 - (C) For neglect or refusal to provide reasonable access to Basico's agents for the purpose of inspection and maintenance of equipment owned by Basico or its agents.
 - (D) For non-compliance with or violation of Commission regulation or rules and regulations on file with the Commission, provided five (5) working days' written notice is given before termination.

SECTION 2.0 RULES AND REGULATIONS (Cont'd)

2.7 Refusal or Discontinuance by Company (Cont'd.)

2.7.2 (Cont'd.)

- (E) For non-payment of bills, provided that suspension or termination of service shall not be made without five (5) working days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the Customer's regular monthly bill for service.
- (F) Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect Basico equipment or service to others.
- (G) Without notice in the event of tampering with the equipment or services owned by Basico or its agents.
- (H) Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, Basico may, before restoring use of service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.
- (J) For periods of inactivity over sixty (60) days.

SECTION 2.0 RULES AND REGULATIONS (Cont'd.)

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2.8 Limitations of Service

- **2.8.1** Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- **2.8.2** Basico reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- **2.8.3** The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- **2.8.4** Basico reserves the right to discontinue the offering of service or deny an application for service if changes in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

SECTION 2.0 RULES AND REGULATIONS (Cont'd.)

2.9 Use of Service

Service may be used for any lawful purpose for which it is technically suited. Customers reselling or rebuilding Basico's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

2.10 Employee Concessions

[Reserved for Future Use]

2.11 Terminal Equipment

Company's facilities and service may be used with or terminated in Customer-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer, except as otherwise provided. Customer is responsible for all costs as his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

2.12 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

SECTION 2.0 RULES AND REGULATIONS (Cont'd.)

2.13 Cost of Collection and Repair

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

2.14 Restoration of Service

Restoration of service shall be accomplished in accordance with Florida PSC rules and regulations.

2.15 Tests, Pilots, Promotional Campaigns and Contests

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve-month period.

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SECTION 2.0 RULES AND REGULATIONS (Cont'd.)

2.16 Credit Requirements

The Company reserves the right to deny or cancel service to entities which do not meet the Company's credit requirements or for whom credit information is not available.

SECTION 3.0 - DESCRIPTION OF SERVICE

3.1 Quality and Grade of Service Offered

Minimum Call Completion Rate – Customers can expect a call completion rate of not less than 95% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the "V" and "H" coordinates found in Bellcore's V&H Tape and NECA FCC Tariff No.4.

- Step 1 Obtain the "V" and "H" coordinates for the Wire Centers serving the Customer and the destination point.
- Step 2 Obtain the difference between the "V" coordinates of each of the Wire Centers. Obtain the difference between the "H" coordinate.
- Step 3 Square the difference obtained in Step 2.
- Step 4 Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 Obtain the square root of the whole number obtained in
 Step 5. Round to the next higher whole number if any
 fraction is obtained. This is the distance between the Wire Centers.

 $\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{(V_1 - V_2)^2}$ Formula: 10

3.2 Calculation of Distance (Cont'd.)

EXAMPLE: Distance between Miami and New York City-

	\mathbf{V}		H
Miami: New York:	8,351 4,997		529 <u>1, 406</u>
Difference:	3,354		-877
Square and Add:	11,249,316 + 769	,129 = 12	,018,445
Divide by 10:	12,018,445 / 10 =	= 1,201,84	4.5
Round up:	1,201,845		
Take square root:	1,201,845	=	1,096.3
Round up:	1,097 miles		

3.3 Timing of Calls

- 3.3.1 Long distance usage charges are based on usage of Basico's service. Chargeable time begins when a connection (i.e. two-way communications) is established between the calling station and the called station. Chargeable time ends when either party "hangs up" thereby releasing the network connection.
- **3.3.2** Minimum call duration and usage measurement and rounding for billing purposes is specified on per-product basis in the rate section of this tariff.
- **3.3.3** No charges apply to incomplete calls.

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3.4 Rate Periods

Unless otherwise indicated elsewhere in this tariff, all usage-based rates are subject to the following time-of-day, day-of-week, and holiday rate periods.

- 3.4.1 Day Rate Period Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.
- **3.4.2** Evening Rate Period Applies to that portion of a call occurring from 5:00 PM to, not including, 11:00 PM Sunday through Friday.
- 3.4.3 Night/Weekend Rate Period Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 AM all days, 8;00 AM to, but not including, 11:00 PM Saturday; 8:00 AM to, but not including, 5:00 PM Sunday.
- 3.4.4 When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

3.5 Service Offerings

Basico offers a variety of telecommunications service to its Customers. Intrastate service is offered in conjunction with interstate service.

3.5.1 1 + Long Distance Service

This service provides customers with direct dial "1+" long distance calling. Calls originate via switched or dedicated access facilities using normal business or residential lines. Calls are billed in six (6) second increments with a minimum call duration of eighteen (18) seconds.

3.5.2 Toll Free Inbound Service

Toll Free Inbound Service is an inward calling service. It permits termination of intrastate calls from diverse geographic locations to Customer local exchange lines or to dedicated access facilities. With Toll Free Inbound service, the Customer is billed for the call rather than the call originator. Calls are billed in six (6) second increments with an initial period, for billing purposes, of eighteen (18) seconds.

3.5.3 Travel Card Service

Travel Card permits customer to use Basico's service when away from their primary place of business or residence. The Customer must dial a toll-free access code and personal identification number to place a call. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds.

In addition to the per minute rates, a per call rate applies.

3.5 Service Offerings, (Cont'd.)

3.5.4 Prepaid Travel Card Service

Prepaid Travel Service is offered as a usage sensitive with a per call charge travel card account service. Establishment of an account balance entitles the consumer to access the Carrier's network for a preset amount of usage. Usage will be debited from the available account balance in full-minute increments on a realtime basis. Customers will be interrupted with an announcement when the account balance is about to be exhausted.

Debit cards containing account numbers and dialing instructions are available in various denominations. The debit card is nonrefundable and will expire on the date specified on the card or package in which the card is enclosed. Any unused balances may be applied toward any replenishment amount. Unlike a deposit or advance payment, the debit card account balance is not held against future payment as all service is available for immediate consumption.

3.5.5 Prepaid Travel Card Service – Sponsor Program

A sponsor Program is offered to organizations or commercial entities for distribution of debit cards to their members or patrons. The marketing vehicle and expiration period is selected by the Sponsor upon joint agreement between the Carrier and the Sponsor. The Sponsor is responsible for name, service mark or other image on the card. The Carrier reserves the right to approve or reject any image and to specify the Customer information language and use of the Carrier's trade mark, trade name, service mark or other image on the card. At the option of the Sponsor, these cards may not be renewed.

3.5 Service Offerings, (Cont'd.)

3.5.6 Prepaid Travel Card Service – Account Renewal

For Customer accounts provide with a renewal option, Customers may renew or increase the available usage balance within an account by making additional payments to the Company or the Company's authorized agents.

3.5.7 Directory Assistance

Directory Assistance is available to Customers of Basico. A Directory Assistance charge applies to each call to the Directory Assistance Bureau. Up to two requests may be made on each call to Directory Assistance. The Directory Assistance charge applies to each call regardless of whether the Directory Assistance Bureau is able to furnish the requested telephone number.

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SECTION 4.0 - RATES

4.1 General

Rates may vary by product type, time of day, day of week, call mileage, access method, terminating area, or call duration. Calls are billed individually and on a monthly basis. Usage is billed in arrears.

SECTION 4.0 – RATES (Cont'd.)

4.2 Exemptions and Special Rates

4.2.1 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. Discounts do not apply to surcharges or per call add-on charges by a method that would normally incur the surcharge.

- (a) The credit to be given on a subsequent bill for such calls placed TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period.
- (b) The credit to be given a subsequent bill for such calls placed by TDDs with the assistance of the relay center will be equal to 50% of the rate for the applicable rate period. If either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60% of the applicable rate.

SECTION 4.0 – RATES (Cont'd.)

4.2 Exemptions and Special Rates

4.2.2 Emergency Call Exemptions

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. The Company will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

4.2.3 Directory Assistance for Handicapped Persons

Pursuant to FPSC rules and regulations, the Company will not charge for directory assistance calls placed by handicapped customers.

SECTION 4.0 - RATES (Cont'd.)

4.3 Late Payment Charge

A late payment charge of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.4 Return Check Charge

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.

ISSUE DATE:	December 2, 1999	EFFECTIVE:
ISSUED BY:	Hans von Shneir,	President
	814 Ponce de Leos	n Blvd., Suite 207
	Coral Gables, FL	33134
	Telephone: (305)	648-3740
	Facsimile: (305)	648-3743

SECTION 4.0 - RATES, (Cout'd.)

4.5 1+ Long Distance Service

4.5.1 Switched Access Service Rates

Calls are billed in six (6) second increments with a minimum call duration of eighteen (18) seconds.

	DA	Y	EVENI	NG	NIGHT	/WKND
MILEAGE	Init.	Ädd'l	Init.	Add'l	1 st	Add'l
BAND	18 Sec	6 Sec.	6 Sec	18 Sec.	18 Sec.	6 Sec.
0 - 10	0.0600	0.0200	0.0450	0.0150	0.0360	0.0120
11-22	0.0660	0.0220	0.0510	0.0170	0.0390	0.0130
23 – 55	0.0750	0.0250	0.0570	0.0190	0.0420	0.0140
56 – 124	0.0810	0.0270	0.0570	0.0190	0.0450	0.0150
125 – 292	0.0840	0.0280	0.0570	0.0190	0.0450	0.0150
293 – 430	0.0840	0.0280	0.0600	0.0200	0.0480	0.0160
431 - 624	0.0840	0.0280	0.0630	0.0210	0.0480	0.0160

(A) InterLATA per minute Rates:

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SECTION 4.0 - RATES, (Cont'd.)

4.5 1+ Long Distance Service (Cont'd.)

4.5.2 Dedicated Access Service Rates

Calls are billed in six (6) second increments with a minimum call duration of thirty (30) seconds.

In addition to the per minute rates a monthly coordination fee of \$50.00 per DS-1 is applicable.

{	DA	Y	EVENI	NG	NIGHT	/WKND
MILEAGE	1st	Add'l	1st	Add'l	l st	Add'l
BAND	Minute	Minute	Minute	Minute	Minute	Minute
$\begin{array}{r} 0-10\\ 11-22\\ 23-55\\ 56-124\\ 125-292\\ 293-430\\ 431-624 \end{array}$	0.0540	0.0180	0.0405	0.0135	0.0324	0.0108
	0.0594	0.0198	0.0459	0.0153	0.0351	0.0117
	0.0675	0.0225	0.0513	0.0171	0.0378	0.0126
	0.0729	0.0243	0.0513	0.0171	0.0405	0.0135
	0.0756	0.0252	0.0513	0.0171	0.0432	0.0144
	0.0756	0.0252	0.0540	0.0180	0.0432	0.0144
	0.0756	0.0252	0.0567	0.0189	0.0432	0.0144

(A) InterLATA Per Minute Rates:

ISSUE DATE:	December 2, 1999	EFFECTIVE:
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	Facsimile: (305)	648-3743

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SECTION 4.0 - RATES, (Cont'd.)

4.6 Toll Free Inbound Service

4.6.1 Switched Toll Free Inbound Service

	Initial	Add'l.
	18 Sec.	6 sec.
	Period	<u>Period</u>
Day	\$0.0764	\$0.0255
Evening	0.0741	0.0247
Night/Weekend	0.0741	0.0247

4.6.2 Dedicated Toll Free inbound Service

	Initial	Add'l.
	18 Sec.	6 sec.
	Period	Period
Day	\$0.0458	\$0.0153
Evening	0.0386	0.0129
Night/Weekend	0.0281	0.0094

4.7 Travel Card Service

Calls are billed in full minute increments after an initial call duration of one (1) minute.

In addition to the per minute rates specified in Section 4.5.1, a per call charge applies.

PER CALL CHARGE: - \$0.80

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SECTION 4.0 - RATES, (Cont'd.)

4.8 Prepaid Travel Card Service

Calls are billed in full minute increments after a minimum initial period of one (1) minute.

PER MINUTE CHARGE: - \$0.40

4.9 Prepaid Travel Card Service – Account Renewal

Customer accounts are renewed at rates as specified in Section 4.5.4 of this tariff.

4.10 Directory Assistance

PER MINUTE CHARGE; - \$0.85

SECTION 5.0 – SERVICE PROMOTIONS

5.1 General

From time to time the Company shall, at its option, promote subscription or stimulate network usage by offering to waive some or all of the nonrecurring or recurring charges for the Customer (if eligible) of target services for a limited duration. Such promotions shall be made available to all similarly situated Customers in the target market area.

5.2 Demonstration of Service

From time to time the Company may demonstrate service for potential customers by providing free use of its network on a limited basis for a period of time, not to exceed one (1) month. Demonstration of service and the type and duration of service provided will be at the Company's discretion.

ISSUE DATE:	December 2, 19	99 EFF	ECTIVE:
ISSUED BY:	Hans von Shnei	r, Presiden	t
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	Telephone: (30	5) 648-3740	
	Facsimile: (30	5) 648-3743	



Resume R. C. Smith, Jr. July, 1999

Executive Summary: AT&T 22+ Years

Extensive hands-on experience in the development and subsequent negotiated application of domestic and international telecommunications marketing projects. Comprehensive multidiscipline knowledge to effectively achieve aggressive business objectives with scarce resources. Product/project management of various high profile products. Experienced and effective negotiation skills in obtaining beneficial contracts, accounting rates and traffic agreements with telephone companies. Recently led development of product lines for entrepreneurial start-up Competitive Local Exchange Company (CLEC). Career long focused interface with high level strategic partners, shareowners, and business and residential consumers.

Demonstrated Skills:

Leadership, Negotiations, Product Development and Marketing, Life-cycle Product Management, Direct Sales, Financial Planning, Pricing, Distribution Channels, Strategic Planning and Development, Public Relations, Advertising, Regulatory Affairs, Budget Control, Project Management, Competitive Assessment, Risk Management, PC Literate.

Experiences/Work History:

Supra Telecom – Sr. VP MarketingMiami, FL9/98-5/99

- developing product lines for start-up Competitive Local Exchange Company (CLEC)
- leading product development, pricing, packaging, promotion and distribution
- staffing and directing team with the bundling of non-traditional local service offerings with domestic and international long distance and Internet products
- represented strategic marketing and competitive issues before the FCC and the Florida PSC for regulatory reform

AT&T- Managing Director-Caribbean Coral Gables, FL 1993-7/98

- managed \$350 million revenue stream to 15 countries
- negotiated 28 financial agreements with 26 telephone companies saving \$50+ million
- recovered \$8 million in bad debt contracts
- successfully negotiated two new operating agreements in historically monopoly markets

Director of Marketing

• resolved intractable issues to implement new service offering stimulating \$20 million

Coral Gables, FL

1990-1992

- managed and administered all marketing in the Caribbean; annual revenue \$115 million
- introduced 35 new service offerings: consumer and business.

Product/Project Management

strategically implemented first AT&T product concurrent with AT&T divestiture

life-cycled managed four high profile services with annual revenues of \$1.2 billion, . \$140 million, \$125 million, and \$26 million. Directed the complete marketing mix and led a team in their managing of other international service offerings

Morristown, NJ

- negotiated and implemented new product roll out with 10 countries in 15 months, and one year later introduced another flagship product in 15 countries in 18 months
- implemented first business and consumer services into new AT&T market (Hawaii) ۲

Sales Management

New York, NY 1980-1983

- account executive for 20 Wall Street brokerage customers •
- developed two accounts into national sales organizations
- oversaw organization for subsequent installation, billing, and total customer • satisfaction
- top sales person in 1981

Share Owner Relations Manager

- letter writing, telemarketing, and debt and equity ownership transfers
- developed skill exam for job candidates •
- initiated time reporting system .

Recognition:

- selected for AT&T's Leadership Continuity Program
- completed the FIU Executive Management Program, May 1996 •
- twice selected for special rotational assignments as Vice President's executive • assistant
- received three Quarterly Director's Awards
- received Regional Excellence Award
- compensated as top performer since 1981
- served as committeeman for city Recycling Commission •
- competed statewide for AT&T chess team

Education:

- graduated University of Delaware, 1975.
- BS in Marketing-3.8 GPA out of 4.0
- President of dormitory, Vice President of chess club
- Seton Hall MBA program, 1977
- self-financed college education •

Contacts:

- (305) 238-0858
- smitty1437@yahoo.com

Basking Ridge, NJ 1976-1979

1984-1989

<u>11371 SW 122nd St. * Miami, FL 33176 * Res. : 305 . 253 . 9566</u> Fax: 305 . 255 . 6458 * Email: johsan@gateway.net

OBJECTIVE

Marketing and Sales leadership position in a well capitalized, emerging telecommunications firm with an aggressive, focussed growth strategy.

PROFESSIONAL EXPERIENCE:

New Millennium Communications Corporation

May 1998 - November 1998

Director, Market Development Headquarters, Miami,FL

Managed development of marketing plan, segmentation strategy and channel, program and competitive assessments for this emerging CLEC. Advised Executive Committee and Board members on opportunities presented by potential partners and handled associated relationship management duties.

Completed initial marketing plan for bundled local, long distance and Internet offer for Miami Hispanic market.

Performed market / opportunity assessments for prepaid offers - card, local, cellular, and LD, including associated promotional and partnership initiatives.

Initiated planning and design process for distribution channels and nationwide offer deployment

AT&T / Bell System

Inclusive Employment Dates: December 1977 – May 1998

Managing Director, Consumer Marketing & Sales AT&T International, Coral Gables, FL April 1993 - May 1998

Directed consumer marketing & sales activities with \$12 million budget for AT&T services and calling card products in **Caribbean & Latin America Region**; during first 10 months in position, territory included countries in **Middle East & Africa**. Expanded team and manage 25 marketing / sales staff from 15 countries, performing sales & sales operations, market / segment management, marketing research, data tracking and analysis, promotions, and partnership negotiations.

Selected to assemble / lead 12-member, multi-functional task force and developed AT&T's first Hispanic market strategy.

Developed segment-specific strategies and tactics; established 6 market segments to facilitate transition from product- to market-managed structure.

Directed design / implementation of nearly 350 promotional programs to residential end users, including effective partnerships with retailers, offering discount incentives on telecom-related products based on customer call volume.

Consistently met or exceeded customer metrics and \$200- to \$300-million annual revenue goals in the Region; generated over 52,000 calling card customers throughout the Region within 34 months.

Supported negotiations & directed launch of 5 new or enhanced network service offerings in 9 countries; expanded service access in each market by average of 25%.

JOHN R. ROEDER

June 1991 - April 1993

March 1990 - June 1991

Deputy Managing Director, Caribbean AT&T International, Coral Gables, FL

Managed strategic relationship with Cable & Wireless PLC affiliated telephone administrations in 15 countries and C & W's Region headquarters in support of both consumer and business marketing & sales efforts, service / network management, financial management and accountability for \$243-million revenue stream. Supervised 4-member team.

Led negotiation and implementation of 6 business & consumer network offers in 10 countries with combined, incremental annual revenues of \$3.5 million.

Directed design, sale and implementation of alternate access arrangement for 14 Jamaican hotels, resulting in \$2.2 million in incremental revenue as well World Class Team Award recognition from International Operations.

Exceeded two-year revenue goals in each country by average of 20% and network quality targets by 3%.

Conducted financial negotiations, which led to cost savings of \$4.3 million in 11 countries and recovery of \$6.1 million in back settlements.

Manager, Latin America & Africa Region Operations AT&T International, Coral Gables, FL

Directed Region's business marketing, administrative & executive support: supervising six staff in marketing development, exhibits / events programming, HR, and IT management activities; managed budgets totaling \$19.5 million. Managed operations of Latin America / Caribbean Customer Advisory Council comprised of companies from 13 industries.

Successfully formed in-country marketing and sales organization, and developed / implemented initial product and marketing plans within six months for AT&T & COMSAT joint venture in Venezuela.

Implemented 13 exhibits in 9 countries; developed new procedures / processes for selecting future exhibits, vendor management, and staff training.

Manager, Commercial Market Assessment & Support AT&T International Services, Morristown, NJ

September 1989 - March 1990

January 1988 - September 1989

Performed comprehensive assessments, including industry, market, customer needs and revenue analyses, as well as strategic planning, for new data service and new market segment; also provided international tactical sales support to commercial market sales branches located in Southern & Western Regions of U.S.

Developed International Services' first strategic plan for commercial markets; new data service product assessment efforts led to Division's first business co-marketing partnership with value added reseller, Mission Corporation.

Global Sales Support Manager

AT&T International Marketing, Morristown, NJ

Developed new global business sales effectiveness model and associated processes to enhance synergy between domestic and offshore sales & marketing operations / support. Co-chaired International Training Committee charged with developing training requirements and curricula for foreign-based personnel.

Co-developed and co-managed International Specialist program for 150 U.S.-based sales staff, including selection criteria, skills / knowledge transfer, sales and seminar support: received Globe of Excellence Award.

Restructured AT&T's International 800 toll-free service provisioning process: eliminated redundant functions; reduced work-process flows, hours and resource allocations as much as 35%; and substantially improved customer satisfaction.

Designed Business Sales Division global account planning process for national & major accounts. Led production of first customer newsletter for European Region.

Devised and managed tariff, product introduction, sales-lead notification process; determined system parameters to manage electronic sales referral-system deployment; and produced Overseas Sales Support handbook for 42 in-country offices.

Exhibits Staff Manager, Business Markets AT&T Communications, Bridgewater, NJ

Developed and directed new exhibit / trade show support processes, including tracking systems, research, staff training and administration; managed \$10-million budget and provided legal, auditing and production support. Supervised seven staff.

Managed team of finance, accounting, systems development staff to design, implement, and maintain AT&T's first computerized exhibit sales lead and budget / expense tracking system which maintained process for managing \$40 million in new business revenues resulting from 60 trade shows.

Developed staff training and enabled seven exhibit managers to conduct the program to 3000+ exhibit staff.

Managed exhibit research program: resulting analysis led to implementing new, highly effective processes for exhibit selection, agency /vendor evaluation, staff selection, and promotional programs.

Exhibits Manager, Business Markets

AT&T Communications, Basking Ridge, NJ

Managed 22 trade shows, trained & supervised over 100 sales associates, generating over 1500 sales leads and \$3.3 million in revenues; orchestrated AT&T's participation in annual American Society of Training & Development's show which earned new exhibitor first place honors.

July 1983 - March 1985 **Product Marketing Manager, Business Services** AT&T Communications, Bedminster, NJ

Performed market assessment, wrote marketing plan and managed national launch of new data communications offer. ACCUNET Packet Service: coordinated 23-member, multi-functional Product Marketing Team during planning stages and field sales efforts during product introduction; designed sales support programs, including sales procedures / methods / briefing package, customer brochures, training, exhibits & promotions.

Manager, Business Services AT&T Corporate Office, Morristown, NJ

Assisted in developing Business Center methods / procedures for negotiating, ordering and provisioning equipment and services; prepared contracts between AT&T and new unregulated subsidiary, American Bell; coordinated / conducted director-level information sharing sessions prior to divestiture to ensure customer retention.

Executive Assistant, Business Sales Mountain Bell, Chevenne, WY

Supported Branch Manager in sales operations: developed sales objectives; managed sales tracking process for 5 managers & 55 sales & support staff; administered sales compensation, certification, incentive awards programs; managed \$3-million budget.

Account Executive, Business Sales Mountain Bell, Riverton & Cheyenne, WY

Met or exceeded all annual networking and product / equipment sales targets in diverse industry segments, including banking / finance, petroleum, mining, retail, professional services, and government.

EDUCATION:

WESLEY COLLEGE, Dover, DE A, A, in Liberal Arts / Sciences

RIDER UNIVERSITY, Lawrenceville, NJ B. S. in Commerce / Marketing

March 1983 - July 1983

January 1982 - March 1983

December 1977 - January 1982

March 1985 - November 1986

November 1986 - January 1987

Page Three of Three

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Profile / Selected Accomplishments

- Multi-lingual competencies in Spanish and Portuguese.
- Recipient of graduate scholarship at Embry-Riddle University.
- Participated and completed training various technology seminars, including xDSL, ATM, Dedicated Access, Voice Messaging, ETC. Attended numerous training sessions sponsored by BellSouth, BellCore, Lucent Technologies, Siemens, Ascend, and Paradyne.
- Member of Supra Telecom ISO 900 Implementation Team.
- Drafted and wrote grant proposal for the amount of \$300 million, currently pending before the US Department of Agriculture.
- Reviewed and modified interconnection agreements between Supra Telecom and the regional Bell Operating Companies.

Education

Embry-Riddle University MBA Business Daytona Beach, FL 1998

Embry-Riddle University BS Aerospace Daytona Beach, FL 1996

Hans von Shneir 3095 NE 190TH STREET, #301.AVENTURA, FL 33180.(305) 931-3783

Background

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Extensive hands-on experience in the development and subsequent negotiation conditions in the telecommunication marketplace. Comprehensive multidiscipline knowledge to effectively implement objectives within this highly competitive arena. Direct sales experience and products/service rollout management of various high profile products and services. Experience and effective negotiation skills in obtaining sales initiatives with telecommunication products/service offerings. Ability to adapt and react to various cultural and management styles and processes to achieve sales and revenues objectives.

Professional experience

Supra Telecommunications & Information Systems, Inc. Miami, Florida - 1998 to Present

Sales Coordinator & Competitive Research Analyst

Responsible for developing outside sales and customer acquisition programs for the company's business telecommunication services. Established criteria for niche business market to be targeted for company's service offerings. Developed means for acquiring competitive intelligence and maintained numerous competitive matrixes, and cost analysis methods to be utilized as leverage within the industry.

- Develop and maintains the ongoing strategic relationships with the South Florida Business Owner Managers Association (BOMA). Conducts all business engagements with this segment of the company's defined vertical marketing strategy.
- Organized and coordinated trade shows events and provided demonstration of the company's customized business products and service offerings to potential customers.
- Drafted contractual agreement forms and documents to be utilized as corporate standards. Developed commission structure and sales compensation package for outside sales representatives. Created and formalized contractual agreement with reseller/agent partnership programs.
- Negotiated terms and contractual agreements with customers, utilizing customized service levels and pricing variables as key differentiates in leveraging competitive advantages.

• Analyzed BellSouth's Operational Support Systems, and jointly designed a complete matrix that outlines the processes, stemming from customer acquisition, ordering and provisioning, and straight through the actual billing and collection processes.

WorldCom Technologies, Inc. Fort Lauderdale, Florida 1997 to 1998

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Regional Sales Representative

Responsible for development and maintenance of the company's sales initiatives in its targeted metropolitan market. Planned and implemented vertical market strategy for customer acquisition in the highly competitive business telecommunication marketplace. Organized and maintained affiliations with various organizations to publicly enhance the company's corporate identity.

- Focused primarily on new business sales to large, retail and commercial accounts with particular emphasis on targeted buildings, that was part of the on-net program of WorldCom's network.
- Met or exceed monthly revenue quotas by selling complete product line; maintained customers/prospects database; provided sales management with reporting as needed; telemarketing calls, cold calls; and developed new sales proposal strategies.
- Responsible for regional participation in industry events and associations; leverage strategic programs/promotions to building owners/management companies and build strategic relationship with consultants and communication equipment vendors.
- Planned and developed strategies for prospect pre-qualifications, created strategic alliances for sales lead generation. Revised and maintained collateral material to be utilized in proposal preparation and corporate sales presentations.
- Planned and designed cost analysis matrixes to be utilized as sales tools in presentations to customer premise and at corporate demonstrations. Consulted, recommended, and customized and telecommunication solutions in consistency with customer's functional application.

International Interlink Communications, Inc. Miami, Florida 1996 to 1997

Agent Manager

Establishes contractual relationships with Agents who represent the company's Pre-paid calling product line to commercial accounts within a given city. Traveled nationwide meeting with Agents to provide

assistance in understanding company and its Pre-paid services, as well as providing assistance to those Agents in closing business on behalf of the their respective companies.

- Responsible for meeting or exceeding monthly quotas by establishing contacts with companies to broker International Interlink's Pre-paid calling cards to commercial accounts, and assisting in the sales of those accounts.
- Train approved Agents on International Interlink's Pre-paid services, including sales generation, solidifying contractual agreements with commercial accounts, and establishing pricing and commission structures for Agent's distributors.
- Supply necessary sales tools to assist agent in closing business. Assist in insuring end user customer's complete satisfaction with International Interlink's Pre-paid service. Recruited additional agents with given market and manage/measure their productivity.
- Provided sales management reporting as needed. Attended company provided seminars on corporate conduct, and sponsored professional standard of conduct manual used to insure professional standard of conduct of agents under contract.

Profile / Selected Accomplishments

- Multi-lingual competencies in German and Spanish.
- Participated and completed training in various technology seminars, including DSL, ATM, Voice Messaging, ETC. Attended numerous training sessions sponsored by BellSouth Communications, Bellcore, Lucent Technologies, Siemens, Ascend, and Paradyne.
- Member of Supra Telecom ISO 9000 Implementation Team.
- Reviewed and modified interconnection agreements between Supra Telecom and the regional Bell Operating Companies.
- Drafted numerous petitions in an attempt solicit unilateral support from CLEC industry in the Supra Telecom's battles against the RBOCs.

Education

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Syracuse University Maxwell School of Citizenship and Public Affairs BA International Relations Syracuse, New York 1991-1995

REFERENCES

Available upon request

JOHN ALVAREZ 233 PHOENETIA AVENUE, APT. #5 CORAL GABLES, FLORIDA 33134 HOME # 786.473.7199

Twenty years experience with various systems ranging from mainframes to pc systems/workstations and related peripherals. LAN/WAN Administrator experience with Microsoft Windows NT v4.0, fileservers, workstations, Windows 95/98, Novell LAN and Mainframe connectivity. Master knowledge of standard telecommunication practices. Transmission, Switching, TCP/IP and associated testing equipment. Essential functions: transmission(DS0, POTS, DDS, DS3, SONET), Switching (SS7, trunking, signaling) TCP/IP (Fast/Gigabit Ethernet), networking protocols, WAN equipment installation/configuration. Also, experience in Telephony from PBX's to ISDN and related equipment. Computer hardware installation, troubleshooting, repairing, assembling, local area networking, wide area networking and telecommunications. Also, experience in many software applications: Windows based environment as well as various Microsoft office programs. Certified Network Administrator in 1987 (Novell Netware v3.1).

Work Experience

The Basico Group, Inc. Coral Gables, Florida Position: Network System Engineer Manager

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Supra Telecom Information Systems Miami, Florida Position: Lan Administrator Responsibility included administra

Responsibility included administrating and maintaining Miami, Fl. and Tallahassee, Fl. office day to day operations. Configuration and installation of new fileservers/workstations and related equipment. Also train end users and help desk support. Telecommunication Lucent PBX Administrator - duties included installation, upgrade(s) and troubleshoot telephony link within the two corporate offices.

Group Technological Communications Elkins, West Virginia Position: System Engineer

Direct the design, development and implementation of new systems and new applications. Advise and coordinate the resolution of hardware/software on the purchase of new equipment. Also, this position consisted of installation, troubleshooting and service of computer and telephony equipment. Administrator of office LAN and PBX. Field service involved in troubleshooting and repairing communication equipment, mainframe/pc equipment, printers (high speed line printers, laser jets and dot matrix) and peripherals.

Aria Corporation\Mountain Luv Records, Inc.

Elkins, West Virginia

Position: Director of Information Systems

7-92 to 7-95

Involved in directing and designing, development and implementation of new systems and new applications, analyze business operations and manage accounting system. Also, responsible for maintaining and upgrading the Novell LAN System for the recording studio and the corporate office.

8-95 to 5-98

7-98 to 5-99

Work Experience

Computer Problems Unlimited, Inc. Elkins, West Virginia Position: Field Service Engineer

Support areas included mainframe support and personal computer support. Installation, troubleshooting and repairing computers systems, peripherals and printers (line printers, laserjet and dot matrix). Other duties where design, install and maintain local area networking, wide area networks on miniframes/mainframes, telecommunication equipment and personnel computers systems. Also involved with training end users.

Siemens Communications Corp.

Boca Raton, Florida

Position: Regional Field Engineer

Responsible for final installation, testing, and programming of the Siemens Digital Switching Systems (ISDN) installed in various C&P central offices through out the Bell Atlantic Company, North East, U.S.A. (10,000 to 150,000 Lines)

North Miami Beach City Hall North Miami Beach, Florida Position: System Technician

Duties were to administor, maintain the system mainframe and connectivity within the City Hall and Police Department. Also was involved with various technical repairs - pc's, monitors, printers, modems, etc. Daily system backups, updates and resolve any hardware or software problems.

Modular Computer Systems, Inc.

Pompano Beach, Florida

2-79 to 3-83 Position: Quality Control Inspector Responsible for sub-assemble boards, power supplies, cables, and racks and mainframes systems final overall testing and inspection.

Instructor

PSI Institute of Miami - Technical School, North Campus Miami, Florida 6-88 to 7-91 Position: Computer Instructor Responsibilities included teaching students various levels of word processing programs, data base programs and beginner level of mainframe and P.C. troubleshooting.

Education

Bauder College Electronic/Electrical Engineering Associate in Arts Degree

Barry College **Computer Science** Bachelors Degree

Miami-Dade Community College Computer Science Associate in Arts Degree

Fort Lauderdale, Florida Graduate: 1987

Miami Shores, Florida Graduate: 1985

Miami, Florida Graduate: 1980

9-89 to 6-92

2-86 to 5-87

6-87 to 7-89