EARLY, LENNON, PETERS & CROCKER, P.L.CORIGINAL

ATTORNEYS AT LAW

900 COMERICA BUILDING KALAMAZOO, MICHIGAN 49007-4752

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MAILROOM

OF COUNSEL

VINCENT T. EARLY THOMPSON BENNETT JOHN T. PETERS, JR.

> JOSEPH J. BURGIE (1926 - 1992)

GEORGE H. LENNON DAVID G. CROCKER HAROLD E. FISCHER, JR. LAWRENCE M. BRENTON GORDON C. MILLER

BLAKE D. CROCKER ROBERT M. TAYLOR PATRICK D. CROCKER ANDREW J. VORBRICHT ROBERT G. LENNON++

† Also admitted in lowa ††Also admitted in New York, Illinois and Washington, D.C.

February 17, 2000

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. **Gunter Building** Tallahassee, FL 32399-0850

Re:

Direct Testimony of Donna Kim

Docket No. 981488-TI

Enclosed please find the original and seven copies of the Direct Testimony of Donna Kim Before the Florida Public Service Commission (Appearing on behalf of Accutel Communications, Inc.).

Yours very truly,

EARLY, LENNON, PETERS & CROCKER, P.L.C.

AF A	DG	C/dle
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FPSC-RECORDS/REPORTING

FLORIDA PUBLIC SERVICE COMMISSION DIVISION OF COMMUNICATIONS

6163498525;

DOCKET NO. 981488-TI

DIRECT TESTIMONY OF DONNA KIM BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION (Appearing on behalf of Accutel Communications, Inc.)

February 17, 2000

- Q. Please state your name and business address.
- A. My name is Donna Kim and my business address is Accutel Communications, Inc., 100 East Sample Road, Pompano Beach, FL 33064-3584.
- Q. In what capacity are you employed?
- I am the President of Accutel Communications, Inc. A.
- Are you familiar with the facts concerning the initiation of Show Cause proceedings Q. against Accute by the Florida Public Service Commission?
- Ä. Yes. Accutel has responded to the Show Cause proceedings by its Response dated September 7, 1999, a copy of which is attached to this testimony as Exhibit DK-1.
- Do you adopt Exhibit DK-1 as part of your direct testimony? O.
- Yes. Α.
- Was an audit conducted of Accutel by agents of the Florida Public Service Q. Commission?
- Yes. A.
- Q. Did you review the audit report?
- A. Yes.
- Q. Was the report accurate in its findings of fact and conclusions?
- Α. No.
- Q. Did you point out the deficiencies of the audit?

DOCUMENT NUMBER-DATE

- MARLY LENNON PETERS CROCKER
 - Yes, partially by written response which are contained in Section 5.0, Company A, Comments, in Exhibit IMH-1. (Exhibit DK-2)
 - Ç. Do you adopt the Company Comments in Exhibit DK-2 as your direct testimony?
 - A. Yes.
 - Did you also discuss other deficiencies in the audit report with members of the Q. Commission staff?
 - Yes. Α.
 - Does this conclude your testimony? Q.
 - Α. Yes.

February 17, 2000

E:\Pleadings\Donna Kim Direct Testimony-Ft.wpd



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RECEIVED

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

SEP 0 9 1999

CMU

In Re: Order to Show Cause Proceedings Against Accutel Communications for Unlawful Billing Practices in Violation of Section 365.10(1) and Section 364.604(2), F.S. and Insufficient Management Capability pursuant to Section 364.337(3), F.S.

Docket No. 981488 TI Order No. PSC-00-1619-SC-TI

Response of Accutel Communications, Inc.

To Order to Show Cause Issued August 18, 1999

NOW COMES Accute! Communications, Inc., ("Accute!") and, in Response to the Order to Show Cause issued August 18, 1999, respectfully represents as follows:

- 1. In December, 1997, Accutel entered into an Agreement with Telecommunications Service Center, a Florida corporation, ("TSC"), which provided that TSC would assume all billing and collection functions on behalf of Accutel. As part of that Agreement, a Third Party Payment Agreement was executed by Accutel, TSC and OAN Services, Inc. A copy of the Third Party Payment Agreement is attached as Exhibit 1.
- 2. By virtue of the terms of Exhibit 1, TSC received all the billing proceeds from Accutel's billings from OAN.
- 3. The terms of Exhibit 1 continued in effect until Accutel and TSC entered into Amendment Number One to the Third Party Agreement on or about May 7, 1998. Amendment Number One is attached as Exhibit 2.
- 4. Although Accutel and TSC executed Exhibit 2 on or about May 7, 1998, OAN did not execute the Amendment at that time and the Amendment did not become effective until signed by OAN.
- 5. Under the initial arrangement between Accutel and TSC, TSC was given access to Accutel's data as contained in the data bank of OAN.
- TSC was not cut off from the OAN data bank until about mid-June, 1998.
- 7. With access to Accutel's data in the OAN data banks, TSC was able to enter billing information to OAN without the knowledge of Accutel.
 - 8. Accuted did not learn of the continued access to its data in the OAN data base DOCUMENT NUMBER-DATE

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until mid-June, 1998, at which time it caused OAN to stop allowing TSC access.

- 9. In the Spring of 1998, Accutel entered into agreements with certain calling card companies to bill their charges and to provide carrier service when the calling cards were used.
- 10. Among the calling card companies for which Accutel became the billing agent in the Spring of 1998 were Estate Planning Services, Inc., d/b/a EPS Telecom, Public Communications, Inc., and American Network, Inc.
- 11. Copies of the calling card billing agreements between Accutel and Public Communications, Inc., and Accutel and American Network, Inc., are attached as Exhibits 3 and 4, respectively.
- 12. The calling cards distributed by EPS and Public Communications ("PT") and American Network, Inc., ("AmerNet") contained a monthly recurring fee of \$4.95 and a one time activation fee of \$4.95. Usage charges for the long distance charges incurred by use of the card were to be billed monthly by Accutel.
- 13. All of the billing for the foregoing, including activation fees, monthly recurring charges and usage charges was to be done for Accutel by TSC through OAN Services.
- 14. At the same time as it was acting as a billing agent for the calling card companies, Accutel continued to be a reseller of long distance services to customers who designated Accutel as their primary interexchange carrier.
- 15. With respect to the calling card companies, Accutel was a billing agent, billing the card companies' charges to their customers, and in such cases the customers did not charge their long distance carriers and no PIC charges were made or contemplated.
- 16. In the following cases as set forth in the list by the Division of Consumer Affairs in the 171 complaints alleging cramming against Accutel, Accutel was acting as a billing agent for a calling card company.

Billing Number	Calling Card Company	1
407 453 8516	EPS	
561 790 5432 ·	EP\$	
561 <i>7</i> 95 4286	€PS	
407 860 1976	PŤ	
941 379 0895	EPS	
941 922 5058	EPS	
850 656 5468	PT	
561 791 1522	EPS	
305 682-0725	EPS	

850-413-6250

EPS

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561 968 8878	
561 968 0710	
407 668 4941	
407 668 8068	
941 763-1795	
305 949 5889	
407 253 6196	
407 380 1772	
305 891 08 <i>7</i> 1	
407 574 2967	
850 871 3609	
904 743 9835	
813 907 9566	
904 734 9232	
407 860 4238	
407 323 4925	
813 872 8752	
954 797 7726	
850 926 4659	-
813 989 8037	
305 231 8689	
850 747 8935	
407 886 8611	
561 687 9675	
850 862 8808	
407 957 9422	
941 983 8041	
954 584 5655	
561 <i>77</i> 6 0040	
407 277 8044	
850 513 3178	
561 795 8874	
561 746 4788	
561 588 7573	
904 734 4830	
561 686 7 039	
561 964 1666	
850 913 0663	
954 525 8463	,
305 235 9376	
561 798 2109	
561 785 8960	
305 325 0876	
305 253 4842	
407 349 5 <i>77</i> 6	

EPS PT PT **EPS** PT **EPS** PT **EP**\$ **EPS** PT EPS **EPS** EP\$ EP5 **EPS EPS** PT ΡŢ EPS **EPS EPS** PT **EPS** EPS EP5 PΤ **EPS EPS** EPS. PT PT **EPS EPS** PT **EPS EPS EPS** PT PT **EPS EPS** PT

> EPS PT

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305 251 8703	PT
352 <i>7</i> 96-6484	EPS
305 252 4726	EPS
561 627 455 8	EPS
407 322 6427	EPS
561 369 0693	EP\$
407 574 7372	EPS
407 860 3602	PT
850 271 9555	EPS
305 553 2628	ÉPS
407 574 5120	EPS
407 321 5177	EPS
561 743 2972	EPS
850 638 3889	EP5
352 429 4688	EPS
561 793 6755	EPS
561 626 5900	PT
904 752 6313	EPS
561 465 4726 .	EPS
941 424 0433	EPS
305 889 1762	E P S
904 441 1367	EPS
561 967 9961	EPS
941 637 8646	EPS
954 680 6102	EPS
954 431 7384	EPS
904 756 7896	EPS 500
561 966 9799	EPS
813 719 7153	EPS
904 355 4887	EPS
904 455 3902	EPS
305 233 8772	EPS
954 704 0351	EPS
352 860 1623	EPS
305 858 7292	EP\$
904 789 5782	EPS
904 445 9417	EP\$ PT
850 562 0012	EPS
407 952 1837 904 677 8575	EPS
954 987 6775	EPS
561 966 9799	EPS
904 441 1367	EPS
561 966 9524	EPS
941 732 7737	EPS

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305 949 6267	PT
561 689 4994	EPS
941 954 4036	EPS
407 823 8020	EPS
954 <i>7</i> 22 3514	EPS
954 983 3325	EPS
352 331 483 <i>7</i>	EPS
561 879 01 <i>77</i>	EPS
954 436 2076	EPS
561 879 0030	EPS
407 238 0803	EPS
407 860 2500	EPS
813 866 8877	EPS
407 671 31 90	EPS
561 287 1192	AmerNet
561 687 3736	EPS
850 271 1 7 48	EPS
561 547 2494	EPS
561 471 1074 .	EPS
561 <i>7</i> 93 3274	EP\$
561 564 0764	. EPS
561 <i>7</i> 95 8874	EPS
813 894 6434	EP\$
941 993 4111	EPS
561 4 78 1366	EPS
352 683 1129	EPS
561 744 5111	EP\$
941 482 8015	EPS
305 770 1717	EPS
954 7394378	PT
305 5 <i>7</i> 1 9676	PT
561 790 4639	EP\$
561 733 4672	EPS
407 699 9610	. EPS
941 453 0996	EP\$
561 833 9698	EPS
941 729 9437	EPS
561 96 <i>7 7</i> 244	EPS
941 746 4560	EPS
954 763 5024	EP\$

17. The following cases as set forth in the list by the Division of Consumer Affairs show usage or charges by Accutel without any indication that Accutel was the billing agent for calling card companies, i.e. a switch of the customers primary interexchange carrier to Accutel and the billing of usage charges or monthly service charges in accord with Accutel's

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tariffs:

Billing Number

18. The following cases as set forth in the list by the Division of Consumer Affairs show no charges billed by or in behalf of Accutei:

Billing Number

305 638 2020

608 362 7777

813 752 8378

813 978 1346

- 19. The remaining Billing Numbers not discussed above consist of accounts attributable to TSC which were inserted into the Accutel billing process without permission. TSC was having internal problems in the Spring of 1998 and this resulted in many erroneous billings being processed by TSC as the billing agent for Accutel. An example of the problems recurring at TSC at this time is set forth in Exhibit 5 attached.
- 20. The information utilized to establish the billing agent relationship with respect to specific Billing Numbers was taken from the information provided by OAN Services, Inc., to Louis J. Yambor, Regulatory Analyst, Florida Public Service Commission on December 17, 1998, which Accutel obtained during a deposition of Ronald Evans, OAN Services, in late August 1999.
- 21. Part of the evidence relied upon by the Commission in its Order to Show Cause is stated to be that Accutel has provided credits or refunds in 155 of the 171 alleged cramming violations.
- 22. The fact that Accutel was diligent and attempted to handle the grievances of the calling card customers is in no way evidence of cramming by Accutel who was the billing agent for the calling card companies, any more than OAN's actions in crediting all of the 155

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calling card customers is evidence that OAN committed cramming violations by billing the calling card companies' charges.

- 23. With respect to the balling card customers Accutel performed as a billing agent just as OAN was a billing agent.
- 24. With respect to the customers that Accutel switched to its long distance service, the monthly service charge by Accutel was pursuant to its tariffs and required to be charged to its customers.
- 25. During the period in question, there was no legal requirement that billing companies require calling card companies to provide evidence or proof of authorization for the issuance of a telephone calling card.

WHEREFORE, Accutel requests that the Commission find that it did not violate Section 364.10(1) or Section 364.604(2), F.S. and to further find that Accutel did not violate Section 364.337(3), F.S.; and,

Accutel further requests that the Order to Show Cause heretofore issued against it be dismissed.

Dated: September 7, 1999

ACCUTEL COMMUNICATIONS, INC.

By: EARLY, LENNON, PETERS & CROCKER, P.C.

Its Attorneys

David G. Crocker

900 Comerica Building

Kalamazoo, MI 49007

(616) 381-8844

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CONTRACT FILE

THIRD PARTY PAYMENT AGREEMENT

This Third Party Payment Agreement (this "Agreement") is entered into this 16th day of December, 1997 between Payee ("Telecommunications Service Center"), a Florida corporation, with offices at 412 E. Madison Street, Suite 1200, Tampa, FL 33602, OAN Services, Inc. ("OAN"), a Texas corporation whose principal business address is 9255 Corbin Avenue, Northridge, California 91324, and Customer ("Nortel, Inc."), a Florida corporation whose principal place of business is 1060 S. Federal Hwy, Suite A. Delray Beach, FL 33444.

WHEREAS, Customer has entered into an agreement with Payee or has incurred a payment obligation to Payee; and

WHEREAS, Customer and Payee desire to have OAN Services make payments directly to Payee on behalf of Customer; and

NOW THEREFORE, in consideration of the above recitals and the mutual covenants and conditions contained herein, the parties agree as follows:

- 1. Customer's payment obligation shall be made by the following method (subject to the conditions and limitations stated below):
- (a) OAN agrees to remit directly to Payee during the term of this Agreement all of the Available Funds (as defined below). For purposes hereof, "Available Funds" means the amount of funds required to be remitted to Customer by OAN pursuant to the Billing Services Agreement; provided that any charges, fees, expenses, and other amounts payable to OAN pursuant to the Billing Services Agreement or under the Account Purchase Agreement dated January 1, 1997 between OAN and Customer shall in no event constitute Available Funds.
- 2. Customer agrees to indemnify and hold Payee harmless from any liability, damages or costs incurred, arising out of or relating to the lawful exercise by Payee of its rights under this Agreement.
- 3. Payes and Customer acknowledge and agree that OAN shall have no obligation or liability hereunder whatsoever (as a guarantor or otherwise) resulting from or arising out of the failure of any party hereto to comply with the terms of this Agreement. Customer and Payee hereby agrees to indemnify and hold hamiless OAN, its employees, agents, representatives, and affiliates (collectively, the "OAN Indemnitees"), from any claim, action, lawsuit, loss, liability, damages, or costs (including, without limitation, anomey's fees and expenses) [collectively "Damages"]

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12/16/97

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threstened against, or incurred by, any OAN Indemnitee relating to or arising out of such OAN Indemnitee's performance (or failure to perform) under this Agreement other than Damages relating to or arising out of OAN indemnitee's gross negligence or willful misconduct.

- 4. Customer at the time of execution of this Agreement, warrants and represents to Payee, that:

 (a) the execution, delivery and performance of this Agreement has been duly amhorized by all necessary corporate action on its part and is not in conflict with its charter or bylaws, or any statute, judgment, decree, rule or regulation binding upon it, and does not constitute a breach of or default under any indemnre, contract or agreement by which it is bound; (b) no consent or approval of any trustee or holder of any indebtedness or obligation, and no consent or approval of, or taking of any other action with respect to, and governmental authority is necessary for execution, delivery, or performance of this Agreement; (c) this Agreement is logal, valid, binding, and enforceable against it in accordance with its terms, subject to enforcement limitations imposed by rules of equity or by bankruptcy or similar laws; (d) it is a corporation validly existing and in good standing under the laws of the jurisdiction of its incorporation and it has adequate corporate power to enter into and perform this Agreement; and (e) there are no actions, suits or proceedings pending or, to its knowledge threatened against or affecting it in any court or before any governmental commission, board or authority which, if adversely determined, will have a materially adverse effect on its ability to perform its obligations.
- 5. This Agreement shall automatically terminate on January 1, 2000, or without any action on the part of any party hereto upon the effectiveness of the termination of the Billing Services Agreement or the Account Purchase Agreement. Notwithstanding the foregoing, the provisions of paragraph 2 and 3, above, shall survive any such termination.
- 6. This Agreement shall inure to the benefit of the parties hereto, and their respective valid, legal representatives, successors and assigns; however, neither OAN nor Customer shall have the right to assign its obligations under this Agreement without the written consent of Payee, which consent shall not be unreasonably withheld. No assignment by Payee of its rights and obligations hereunder shall be effective until such time as notice thereof is delivered to each of OAN and Customer.
- 7. If legal proceedings are initiated to enforce any term or condition of this Agreement, the prevailing party, as determined by a court of competent jurisdiction, shall be entitled to reasonable anomey's fees and costs from any party which did not prevail in such proceedings. The governing law of this Agreement shall be that of California, and the jurisdiction for any proceeding hereunder shall be the state and federal courts of the metropolitan Los Angeles area.
- 8. Wherever one party is permitted or required to give notice to another party hereunder, such notice will be deemed given if actually delivered or on the third day after posting, if mailed by first-

12/16/97

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class, postage prepaid, and addressed to the party receiving such notice at its address set forth in the first paragraph of this Agreement. Any party may at any time change its address for notification purposes by notifying the other party in writing as provided in this paragraph 8 setting forth the new address and the date on which it will become effective.

- Nothing in this Agreement may be relied upon, or is intended for the benefit of, any party other than Payee, OAN, and Customer.
- This Agreement constitutes the entire agreement among the parties with respect to the subject matter hereof and there are no understandings or agreements among the parties which are not fully expressed herein. No amendment of this Agreement shall be effective unless performed in a writing signed by the parties hereto.

This Agreement is effective as of this 16th day of December, 1997.

Customer

Payce

Tîtle:

OAN Services, Inc.

Title: VICE

12/16/97

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FROM : DAN SERVICES INC ENGOUT

PHONE NO. : 6197091625

Apr. 81 1998 84149PM F2

AMENDMENT NUMBER ONE TO THE THIRD PARTY PAYMENT AGREEMENT DATED DECEMBER 16, 1997 BETWEEN TELECOMMUNICATIONS SERVICE CENTER, NORTEL, INC. AND OAN SERVICES INC (THE 'AGREEMENT')

This Amendment to the Agreement shall become effective Why ("Amendment").

WHEREAS, Customer and Payee, as both terms are defined in the Agreement, desire to terminate the payment by OAN to Payee of all Available Funds, as provided in the Agreement

NOW, THEREFORE, the parties agree as follows:

- Customer and Payee hereby instruct OAN that effective with the execution of this Amendment, OAN shall coase the remittance of Available Funds to Payee pursuant to the Billing Services Agreement, Account Furchase Agreement, dated January 1. 1997, and the Agreement.
- All other terms and conditions of the Agreement shall remain in full force and effect. In the event of a conflict between this Amendment and the Agreement, the Amendment shall prevail.

Customer

Title:

OAN Service

of Names One

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Addendum A Public Communications, Inc. Accused Communications, Inc.

\$00 Service & Calling Card

The end user will be billed the following: \$4.95 per month billing for (MRC) \$4.95 one time activation for (NRC)

The parties agree to do revenue sturing as follows:
PCI will receive 74% of all revenue collected by CAN.

Acousti will receive 20% of all revenue collected by CAN.

Callected revenue is defined as all revenue emilected from mouthly requiring the

Collected revenue is defined as all revenue collected from mouthly requiring man, installation/setup fees, and usage fees for Residential Customers billed by OAN.

PCI is responsible for:

All Customer Service costs.

Chargebacks in excess of meneys collected.

Bad debt, or LEC/OAN crudits in excess of moneys collected.

Cost of prioring and issuing of culting cards.

Cost of Customer Welcome Latters.

Documentation regarding serval costs to Accuse and customer information will be forwarded to PCI.

Accused agrees to factor 70% of all billable charges. Accused will not raise the rates without thirty days written notice to PCL.

IN WITNESS WHEREOF, the parties have executed this Agreement, Addendum A to be effective as of the first day of April, 1993.

Public Communications, Ist.

Br Thara Thum

Name: OMYRON NEWMON

11/10/99

Date: 4/17/98

Acoutet Communications, Inc.

By Hene MUDELOE

Name _____

Deta: 122/98

Addression A 4/19/76

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American Network, Inc.

Calling Card

\$4.95 per month billing fee (MRC) \$4.95 one time activation (se (NRC)

Disbursement of MRC Fee \$1.65 To ACCUTEL \$3.30 To ANI

Disbursament of NRC Fee (Activation Charge) \$1.65 TO ACCUTEL \$3,30 To ANI

ANI celling card usage buy rate: \$0.15 per minute. ANI ceiling card platform maintenance cost \$0.01 per month each customer.

ANI responsible for: Customer service costs, charge backs, cradits. Customers who are credited by the billing company directly. ANI will sheart all cost of the billing company for such charges. Printing and issuing of calling cards. Documentation regarding the sound costs to ACCUTEL and customer information

will be directly forwarded to ANI.

Schedule of disbursements:
70% factoring is available on all billable charges. Se an put by OAN. ACCUTEL'S fee of \$1.65 will be paid from the factored funds. Wil tometiming member wife he baid to Vid as they become available to ACCUTEL from the billing

WINKTINESS WHEREOF, the purious have executed this Agreement, Addendum A, to be effective as of the 1" day of April, 1998.

C and an about	
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Men Chaul	By:
Love C Deenell	News: Cf)
Name: Kokking and Allendaria	THE !
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DB/18/88 15:43 PAX 803 768 8478

8153498525; 08/19/98 15:29; Jeffax #555;Pags 3/4 add 780 4476 -- EARLY LEMNION PETERS CHOCKER; Page 2 BRAGE LAW FIRM P.A. 2005

BEACH LAW FIRM. P.A.

FREE LAST STREET, GUITE 2+4 POST OFFICE FOX +:647 GSLUHBIA, BOUTH GAMPLINA 202++-1 E47

JOHN F. STACK. JR.

May 2, 1998

ARIA GOD GOS MILEMONE TYPEDNA PREMIUS PROPERTO

VIA FACSIMILE AND FIRST CLASS MAIL SERVICE

Ms. Cindi Stone
Consumer Services Department
South Carolina
Public Service Commission
PO Drawer 11649
Columbia, SC 29211

RE: Questions from Communer Service Department to Telegonomunications
Service Center.

Dear Cindi:

Hal Shankland from Telecommunications Service Center, Inc. ("TSCI") called today to tell me that you have saked them to respond to some questions relating to Accusal's actions here in South Carolina. Because of the long-standing relationship between this law from and TSCL they have asked for me to provide to you their answers to the following questions:

What is the relationship between Accuse and TSCI?

TSCI's Response: Accumi and TSCI have a contractual relationship through which TSCI takes long distance toll calling detail provided by Accumel, and then rates and bills for the calls.

Why were certain South Carolina long distance consumers billed for interstate calls by one certier (Accuse) and billed for intrastate calls made during the same period by another carrier (TSCI).

TSCI's Remonse: OAN and USSI are billing agents who have billing agreements with many local estebange carriers ("LECs"). TSCI bills calls for itself and other intereschange carriers such as Accused through both OAN and USBL TSCI received a beste file of calling detail from Accused that it rated and sent to OAN for billing. TSCI is informed that OAN billed under Accused's name the interestate calls placed from South Carolina, but rejected the interestate calls. OAN sour these and other rejected calls back to TSCI in the course of their ongoing business relationship.

These calls are rejected for various, often technical, reasons. One of the reasons

(continued . . .)

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7: EARLY LENNON PETERS CROCKER 08/18/88 13:44 PAI 483 788 5478 6163498525; 08/19/99 15:30; Jeffox #555; Page 4/4

Ma. Cindi Stone May 8, 1998 Page 2

for rejection may occasionally be that OAN cannot verify that a carrier has intrestate authority. This is apparently the reason that OAN rejected the South Carolina intrestant calls TSCI had submitted for Accural.

Certain TSCI employees have the ongoing job to resubmit rejected calls for rebilling. One of those employees apparently submitted to USBI the intrastate Accused calls that OAN had rejected. It is unlikely that the employee even noticed the reason OAN had rejected the calls, as it is unmaral for rejections to occur because of lack of intrastate authority. The resubmission of these calls seems to have been an innocent miscake by the TSCI employee.

Unformmetaly, the employee simultaneously made another mistake, because the intrastate calls were submitted for billing on behalf of TSCI, rather than Accutal. When these calls were submitted, TSCI was in the process of establishing in its computer system new "library codes" for several of its interestohange carrier customers, including Accutal. Instead of sending the bench to USBI for billing under Accutal's library code, the employee mistakenty sent it under TSCI's library code. Again this mistake was an innocent data-entry error by the TSCI employee.

TSCI and Accuse have been working together to resolve every customer inquiry arising out of this unformstate set of circumstances. TSCI informs me that they have repaid or credited every inquiring customer the full amount of his or her call(s), without question. I personally believe it is important to note that these customers all legislanately used and benefitted from the long distance service. TSCI intends to continue this raimbursement process in the event that additional inquiries are received.

I hope that TSCI has fully answered each of your questions. They are committed to assisting your department in every way so that we can all fully understand how this situation occurred. TSCI has implemented internal procedures to ensure that a similar mistake will not occur in the future. TSCI regrets that these billing problems took place and will take every tensousble step within its power to come that the affected customers are satisfied.

estably yours.

With kind regards, I am

2(**E**T[

CG: Mr. Hal Shankland

Exhibit DK-2

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5.0 Company Comments

This chapter contains the company's comments in response to the audit report. These comments are included verbatim.

- Pg. 4, 1* paragraph: In the Audit Report, it states that the FPSC Staff obtained information from other states where AccuTel [sic] has undergone disciplinary proceedings. For the record, I would like it noted that no decision's [sic] have been rendered against Accutel Communications, Inc., or any fines levied as of this date by California Public Utilities Commission, the Tennessee Regulatory Authority and Tennessee's Office of the Attorney General.
- 1.4 The report also states that Accutel Communications, Inc., did not fully cooperate with the audit. Which I disagree with. Accutel Communications, Inc., made every effort in responding to all requests, and I was informed that the last request for information was not received in your office. However it was sent to Mr. Hallenstein during the last week of December 1999 and a copy of the request that was sent was offered today via fax, but I was informed due to the deadline, that it was too late. It is still available for review and I will fax it to the BRR immediately.
- 2.1 It's stated that Accutel Communications, Inc., began operating as a telemarketing service provider, Accutel Communications, Inc., has never had or never acted as a telemarketing service provider. Please note since the beginning of its incorporation Accutel Communications, Inc., has been a Switchless long distance service provider. All of its customer base was procured by outsourcing to telemarketing firms.

It also states that the BRR requested documentation of the total count of customers in Florida, as mentioned in the onsite interview, due to the unique billing and rating system Accutel Communications, Inc., purchased, an adaptive request to the software company would be necessary to run such a query, and depending on their time frame, schedule and cost it would be made available. The request was put in to the software company for the report.

It also states that no current financial statements were supplied, with exception to the audited Financial Statement for year ending 1997. Accutel Communications, Inc., recently had its financial records audited by a firm called Singer, Lewak and Company in November of 1999, for year ending 1998, and is currently [a]waiting the final audited statements so we can release them. As soon as the audited financial statements are available we will make them available to the FPSC and BRR.

2.2 BRR's request for specific duties and management responsibilities of Mr. and Mr. Soreide, in their second request, was answered. Mr. and Mrs. Soreide are not responsible for any operations of Accutel Communications, Inc. Accutel Communications, Inc., is incorporated as a "S" corporation and any earnings or compensation to the shareholder would be earnings according to the operation of a "S" corporation.. [N]Either Mr. or Mrs. Soreide draws a salary from Accutel Communications, Inc.. Ms. Kim is compensated by a weekly salary paid by a Staff Leasing firm.

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In the Order to Show Cause, I would like it noted for the record that while Accutel Communications, Inc., acted as a billing agent for other companies, a majority of the complaints generated was during that period. Since Accutel Communications, Inc., ceased doing business with such companies, and no longer acts as a billing agent, the complaints against Accutel Communications, Inc., has decreased dramatically. While Accutel Communications, Inc., has had its share of problems, we believe in our current position can function quite effectively as a Switchless long distance reseller. We also believe that a majority of the problems and complaints did stem from Accutel Communications, Inc., acting as a billing agent and entering into a contract with TSC, which took complete control of AccuTel's [sic] customer base and billing agreements with OAN. Which to date TSC has not returned. With the purchase of the new software, and its enhancements, it has given Accutel Communications, Inc. better control over it's [sic] provisioning and billing of its customers and management of it's [sic] base.

Sincerely,

Donna Kim, President

Subject: FCCI

Date: Fri, 11 Feb 2000 10:41:02 -0800 **From:** "cnak" <cnak@gateway.net> **To:** <dgcrocker@voyager.net>

Part 1.1.1

Type: Plain Text (text/plain) **Encoding:** quoted-printable

FCC1 VIRGIN WIRELESS 02-10.doc

Name: FCC1 VIRGIN WIRELESS 02-10.doc

Type: Download File (application/msword)

Encoding: base64

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FLORIDA PUBLIC SERVICE COMMISSION DIVISION OF COMMUNICATIONS

In re: Initiation of show cause)	
proceedings against Accutel)	DOCKET NO. 981488-TI
Communications, Inc.)	
)	

CERTIFICATE OF SERVICE

It is hereby certified that a true and correct copy of DIRECT TESTIMONY OF DONNA KIM BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION (Appearing on behalf of Accutel Communications, Inc.) and Exhibits have been furnished by U. S. Mail this 17th day of February, 2000, to the following:

C. Lee Fordham
Staff Counsel
Florida Public Service Commission
2540 Shumard Oak Blvd.
Gerald L. Gunter Bldg.
Tallahassee, FL 32399-0850

Debbie L. Ellis, Notary Public Kalamazoo County, Michigan My Commission Expires: 2/12/02

Early, Lennon, Peters & Crocker, P.L.C. 900 Comerica Building Kalamazoo, MI 49007 616-381-8844