ORIGINAL

## SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

Washington Office 3000 K Street, NW, Suite 300 Washington, DC 20007-5116 Telephone (202) 424-7500 Facsimile (202) 424-7647

NEW YORK OFFICE 919 THIRD AVENUE NEW YORK, NY 10022-9998 TELEPHONE (212) 758-9500 FACSIMILE (212) 758-9526

April 17, 2000

### VIA OVERNIGHT DELIVERY

Blanca S. Bayó Director, Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0870

000453-TP

Re:

Application for Approval of a *Pro Forma* Corporate Restructuring of Adelphia Business Solutions of Florida, Inc., Adelphia Business Solutions of Florida, LLC and Adelphia Business Solutions of Jacksonville, Inc.

Dear Ms. Bayó:

Adelphia Business Solutions Operations, Inc. ("Adelphia Operations"), Adelphia Business Solutions Investments, LLC ("Adelphia Investments"), Adelphia Business Solutions of Florida, Inc. ("Adelphia of Florida, Inc."), Adelphia Business Solutions of Florida, LLC, ("Adelphia of Florida, LLC"), and Adelphia Business Solution of Jacksonville, Inc. ("Adelphia Jacksonville") (collectively the "Applicants"), by their undersigned attorneys and pursuant to the statutes, rules and regulations of the Florida Public Service Commission ("Commission"), respectfully request approval of a *pro forma* corporate restructuring through which Adelphia of Florida, LLC will merge into Adelphia Investments and Adelphia of Florida, Inc. will become a wholly-owned subsidiary of Adelphia Operations. As part of this *pro forma* corporate restructuring, Adelphia of Florida, LLC along with certain other affiliated Adelphia subsidiaries operating in other states will be merged with and into Adelphia Investments or Adelphia Operations. As a result of the restructuring, Adelphia of Florida, LLC will cease to exist and Adelphia Investments will assume its certifications and operations. As described below, the restructuring will not change the ultimate ownership or control of ongoing operations in Florida.

An original and twelve (12) copies of this letter are enclosed. Please date-stamp the enclosed extra copy of this filing and return it in the self-addressed, postage prepaid envelope provided.

In support of their Application, the Applicants provide the following information:

mw.

DOCUMENT NUMBER-DATE

04763 APR 188

FPSC-RECORDS/REPORTING

Blanca S. Bayó April 17, 2000 Page 2

#### I. THE APPLICANTS

All of the Applicants are headquartered at DDI Plaza Two, 500 Thomas Street, Suite 400, Bridgeville, Pennsylvania 15017 and are direct or indirect subsidiaries of Adelphia Business Solutions, Inc. ("ABSI") formerly Hyperion Telecommunications, Inc., a publicly-traded Delaware corporation. ABSI and its operating subsidiaries are in the process of building high-speed, highcapacity advanced fiber optic networks to provide a package of services, including local and long distance telephone and data services to residential and business customers in Florida and throughout the United States.

Adelphia of Florida, Inc. is a Delaware corporation and currently a wholly-owned subsidiary of ABSI. Adelphia of Florida, Inc. is authorized to provide alternative access vendor and alternative local exchange services in Florida. 1/

Adelphia of Florida, LLC is a Delaware limited liability company and currently a whollyowned subsidiary of ABSI. Adelphia of Florida, LLC is authorized to provide alternative local exchange and interexchange services in Florida.24

Adelphia of Jacksonville is a Delaware corporation and currently is owned 20% by Adelphia of Florida, Inc. and 80% by Adelphia of Florida, LLC. Adelphia of Jacksonville is authorized to provide private line and alternative local exchange and interexchange services in Florida.34

Notice of intent to provide alternative local exchange telecommunications service under Alternative Access Vendor Certificate No. 2978 by Hyperion Telecommunications of Florida, Inc., Docket No. 971505-TX, Order No. PSC-98-0106-FOF-TX (Jan. 16, 1998) (Certificate No. 2978). Hyperion Telecommunications of Florida, Inc. changed its name to Adelphia Business Solutions of Florida, Inc.

Request for name change on IXC Certificate No. 6055 and ALEC Certificate No. 6056 from Hyperion Communications of Florida, LLC to Adelphia Business Solutions of Florida, LLC, Docket No. 991489-TP, Exchange Telecommunications Service by Hyperion Communications of Florida, LLC, Docket No. 981977-TX, Order No. PSC-99-0556-FOF-TX (Mar. 26, 1000) (Carifornia) to Provide Interexchange Telecommunications Service by Hyperion Communications of Florida, LLC, Docket No. 981974-TI, Order No. PSC-99-0554-FOF-TI (Mar. 26, 1999) (Certificate No. 6055).

Applications for interexchange telecommunications services, Docket No. 991983-TI, Order No. PSC-TI (Apr. 3, 2000); Request for name change on AAV/ALEC Certificate No. 2973 from Hyperion Communications of Jacksonville. Inc. to Adelphia Rusings Selvines Selvines 991490-TP, Order No. PSC-99-2173-FOF-TP (Nov. 8, 1999); Request for name change on Alternative Access Vendor and Alternative Local Exchange Telecommunications Certificate No. 2973 from MediaOne

Blanca S. Bayó April 17, 2000 Page 3

Adelphia Investments is Delaware limited liability company and a wholly-owned subsidiary of Adelphia Operations, which is in turn a wholly-owned subsidiary of ABSI. Adelphia Operations is authorized to provide local exchange and interexchange telecommunications services in several states and ultimately will hold telecommunications authority in all states. 4 Adelphia Investments was formed specifically to hold the certificates and assets of those Adelphia operating entities that have pledged their assets in previous financing transactions.

Information concerning the legal, technical, managerial and financial qualifications of ABSI and its subsidiaries was submitted with the various application(s) filed with the Commission with respect to its subsidiaries currently operating in Florida, and is, therefore, already a matter of record with the Commission. The Applicants respectfully request that the Commission take official notice of this information and incorporate it by reference herein. For the Commission's convenience updated financial information for the Applicants is attached hereto as Attachment A.

Fiber Technologies, Inc. to Hyperion Communications, of Jacksonville, Inc., Docket No. 990673-TA, Order No. PSC-99-1143-FOF-TA (June 7, 1999); Request for approval of pro forma reorganization whereby Hyperion Telecommunications of Florida, Inc., which currently holds 20% interest in MediaOne Fiber Technologies, Inc., has agreed to purchase remaining 80% interest in MediaOne and assign its purchase right to its affiliate, Hyperion Communications of Florida, LLC, Docket No. 981894-TP, Order NO. PSC-99-0398-FOF-TP (Feb. 24, 1999); Request for name change on Alternative Access Vendor Certificate No. 2973 from Continental Fiber Technologies, Inc., d/b/a AlterNet to MediaOne Fiber Technologies, Inc., Docket No. 970664-TA, Order No. PSC-97-0904-FOF-TA (Jul. 31, 1997); Request for approval of transfer of control of Continental Fiber Technologies d/b/a AlterNet, holder of Alternative Access Vendor Certificate No. 2973, from Continental Cablevision, Inc. to US West, Inc., Docket No. 960843-TA, Order No. PSC-96-1279-FOF-TA (Oct. 14, 1996); Request to change name on Alternative Access Vendor Certificate No. 2973 from Continental Fiber Technologies, Inc. to Continental Fiber Technologies, Inc. d/b/a AlterNet, Docket No. 941012-TA, Order No. PSC-94-1271-FOF-TA (Oct. 13, 1994); Docket No. 920218.

At a future date, all of the remaining Florida entities may be merged into Adelphia Operations; however, at this time, certain entities will remain separate as described herein.

## II. <u>DESIGNATED CONTACTS</u>

The designated contacts for purposes of this Application are:

Russell M. Blau Michael P. Donahue Brett P. Ferenchak Swidler Berlin Shereff Friedman, LLP 3000 K Street, N.W., Suite 300 Washington, D.C. 20007 Phone: (202) 424-7500

Fax: (202) 424-7645

Copies of all correspondence, notices, inquiries and orders should be sent to:

John B. Glicksman, Esq. Vice President, General Counsel and Assistant Secretary Adelphia Business Solutions, Inc. Main at Water Street Coudersport, Pennsylvania 16915

Phone: (814) 274-6361 Fax: (814) 274-7782

## III. DESCRIPTION OF THE TRANSACTION

In order to obtain administrative and operational efficiencies, ABSI is merging its existing operating companies, each of which currently holds certification in a single state, into a one of two entities, which together will hold certification in all fifty states and the District of Columbia. As the first step towards this streamlined structure Adelphia of Florida, LLC will merger into Adelphia Investments. In addition, ABSI will transfer its 100% ownership of Adelphia of Florida, Inc. to Adelphia Operations such that Adelphia of Florida, Inc. will become a wholly-owned subsidiary of Adelphia Operations. Upon completion of the proposed corporate restructuring, Adelphia Investments will assume the certificates and operations of Adelphia of Florida, LLC within the State of Florida. As a result, Adelphia of Florida, LLC and other affiliated sister companies will cease to exist as corporate entities and Adelphia Investments or Adelphia Operations will hold the certificates

Blanca S. Bayó April 17, 2000 Page 5

previously held by the respective ABSI companies. ABSI will remain the ultimate corporate parent of the remaining Adelphia operating companies.

The proposed restructuring is strictly *pro forma* and will not adversely affect the provision of telecommunication services in Florida. All of Adelphia of Florida, LLC's customers will be served by the same team of qualified consumer representatives and will be provided service pursuant to contracts and tariffs that offer all of the services currently offered by Adelphia of Florida, LLC at the same rates, terms and conditions. Adelphia Investments will file revised tariffs to reflect Adelphia Business Solutions Investments, LLC as the operating entity as a result of the proposed restructuring. Adelphia Jacksonville and Adelphia of Florida, Inc. will continue to operate under their existing management and in accordance with the rates, terms and conditions of their existing tariffs. There will be no change in the ultimate ownership or control of Adelphia Investments, Adelphia of Florida, Inc. or Adelphia Jacksonville or in the management or day-to-day operations in Florida. Adelphia Investments will be led by the same team of experienced telecommunications personnel that led Adelphia of Florida, LLC. Thus, service will continue to be provided using the same network, billing systems and customer service operations as are used by Adelphia of Florida, LLC.

To the extent required, the Applicants respectfully request that the Commission authorize the merger of Adelphia of Florida, LLC with and into Adelphia Investments and the assignment of ABSI's ownership interest in Adelphia of Florida, Inc. to Adelphia Operations.

## IV. PUBLIC INTEREST STATEMENT

ABSI and its subsidiaries have demonstrated a commitment to deploying competitive infrastructure in Florida to bring competitive telecommunications to Florida customers. In light of that goal, ABSI has determined that the proposed corporate restructuring will promote operational and administrative efficiencies for the ABSI companies. The restructuring will enable ABSI to reduce its administrative and operating expenses and realize operational and management efficiencies and other corporate benefits. These efficiencies will enable the Company to more effectively compete in the telecommunications market to the ultimate benefit of consumers in Florida. The restructuring will be made in a seamless fashion that will not adversely affect the provision of telecommunications services in Florida, but will, in fact, increase the financial strength

This application also serves to advise the Commission that, at this time, neither Adelphia Operations nor Adelphia Investments will assume the Certificates of Adelphia Florida, Inc. or Adelphia Jacksonville and that these companies will continue to operate as separate entities for the time being. As noted, however, all of the remaining Florida entities may be merged into Adelphia Operations at some point in the future. At that time, the affected companies will file for any additional approval necessary to complete the transactions.

Blanca S. Bayó April 17, 2000 Page 6

of the entity which is providing service in Florida. The restructuring is simply a paper transaction that will be transparent to consumers and will not in any way inconvenience or cause harm to Adelphia of Florida, LLC's, Adelphia Jacksonville's, or Adelphia of Florida, Inc.'s customers.

WHEREFORE, the Applicants respectfully request that the Commission approve this Application for the merger of Adelphia Business Solutions of Florida, LLC with and into Adelphia Business Solutions Investments, LLC and the assignment of Adelphia Business Solutions, Inc.'s ownership interest in Adelphia Business Solutions of Florida, Inc. to Adelphia Business Solutions Operations, Inc., and grant any other authority that the Commission may deem necessary with respect to this request.

Respectfully submitted,

Michael P. Donahue

Brett P. Ferenchak

Swidler Berlin Shereff Friedman, LLP

3000 K Street, N.W., Suite 300

Washington, D.C. 20007 Phone: (202) 424-7500

(202) 424-7645 Fax:

Counsel for Applicants

Tom Williams (PSC) John B. Glicksman

cc:

## **ATTACHMENT A**

Financial Statements of Adelphia Business Solutions, Inc.

## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

X Quarterly Report under Section 13 or 15(d) of the Securities

Exchange Act of 1934

For the quarterly period ended September 30, 1999

Transition report pursuant to Section 13 or 15(d) of the Securities

Exchange Act of 1934 For the transition period from to

Commission File Number: 000-21605

## ADELPHIA BUSINESS SOLUTIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

incorporation or organization)

25-1669404 (I.R.S. Employer Identification No.)

One North Main Street

Coudersport, PA 16915-1141 (Address of principal (Zip code)

executive offices)

814-274-9830

(Registrant's telephone number including area code)

Hyperion Telecommunications, Inc. (Former name, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

At November 9, 1999, 23,965,385 shares of Class A Common Stock, par value \$0.01 per share, and 31,538,977 shares of Class B Common Stock, par value \$0.01 per share, of the registrant were outstanding.

## ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES

### INDEX

PART I -	- FINANCIAL INFORMATION	Page Number
Item 1.	Financial Statements	
Condense	ed Consolidated Balance Sheets - December 31, 1998 and September 30, 1999.	3
Condense	ed Consolidated Statements of Operations - Three and Nine Months Ended September 30, 1998 and 1999	4
Condense	ed Consolidated Statements of Cash Flows - Nine Months Ended September 30, 1998 and 1999	5
Notes to	Condensed Consolidated Financial Statements.	6
Item 2. of Operat	Management's Discussion and Analysis of Financial Condition and Results tions	10
Item 3.	Quantitative and Qualitative Disclosures about Market Risk.	25
PART II	- OTHER INFORMATION	
Item 1.	Legal Proceedings	26
Item 2.	Changes in Securities and Use of Proceeds	26
ltem 3.	Defaults Upon Senior Securities	26
Item 4.	Submission of Matters to a Vote of Security Holders	26
Item 5.	Other Information.	26
Item 6.	Exhibits and Reports on Form 8-K	27
SIGNAT	URES	28
INDEX T	ТО ЕХНІВІТЅ	29

# ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Dollars in thousands, except per share amounts)

	December 31, 1998	September 30, 1999
ASSETS:		
Current assets:		
Cash and cash equivalents	\$242,570	\$125,988
Accounts receivable and other current assets	15,583	63,695
Due from parent - net Due from affiliates - net	4,950	4.005
Due from artifages - net	<u>1,078</u>	4,905
Total current assets	264,181	194,588
U.S. government securities - pledged	58,054	29,451
Investments	112,328	47,409
Property, plant and equipment - net	374,702	740,870
Other assets - net	<u>27,077</u>	<u>66,567</u>
<u>Total</u>	<u>\$836,342</u>	<u>\$1,078,885</u>
LIABILITIES, PREFERRED STOCK, COMMON STOCK AND (DEFICIENCY): OTHER STOCKHOLDERS' EQUITY (DEFICIENCY): Current liabilities:		
Accounts payable	\$20,386	\$17,009
Due to parent - net		8,388
Accrued interest and other current liabilities	<u>19,142</u>	<u>24,483</u>
Total current liabilities	39,528	49,880
13% Senior Discount Notes due 2003	220,784	245,052
12 1/4% Senior Secured Notes due 2004	250,000	250,000
12% Senior Subordinated Notes due 2007		300,000
Other debt	<u>23,325</u>	<u>44,056</u>
Total liabilities	<u>533,637</u>	888,988
12 7/8% Senior exchangeable redeemable preferred stock	2 <u>28,67</u> 4	252,261
Commitments and contingencies (Note 3)	<del>_</del>	
Common stock and other stockholders' equity (deficiency): Class A common stock, \$0.01 par value, 300,000,000 shares authorized, 22,376,071 and 23,912,785 shares outstanding, respectively	224	239
Class B common stock, \$0.01 par value, 150,000,000 shares authorized, 32,314,761 and 31,181,077 shares	224	239
outstanding, respectively	323	312
Additional paid in capital	286,782	269,608
Class B common stock warrants	4,483	4,467
Unearned stock compensation Accumulated deficit	(217 791)	(6,126)
Verationistica delicit	<u>(217,781)</u>	(330,864)
Total common stock and other stockholders' equity (deficiency)	<u>74,031</u>	(62,364)
<u>Total</u>	<u>\$836,342</u>	\$1,078,885

See notes to condensed consolidated financial statements.

# ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Amounts in thousands, except per share amounts)

	Three Months Ended <u>September 30,</u>		Nine Months Ended September 30,	
	<u>1998</u>	<u>1999</u>	<u>1998</u>	<u>1999</u>
Revenues	<u>\$12,098</u>	<u>\$43,347</u>	<u>\$24,553</u>	\$99,000
Operating expenses: Network operations Selling, general and administrative Depreciation and amortization	7,056 10,391 <u>9,843</u>	15,862 39,972 18,168	14,586 24,038 20,413	36,037 93,618 <u>45,289</u>
<u>Total</u>	<u>27,290</u>	<u>74,002</u>	<u>59,037</u>	<u>174,944</u>
Operating loss	(15,192)	(30,655)	(34,484)	(75,944)
Other income (expense): Interest income Interest income-affiliate Interest expense Other income	4,169 2,995 (12,535) 113	2,867 1,336 (19,045) ==	13,506 5,070 (39,639) 1,113	19,645 6,943 (56,383)
Loss before income taxes and equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,739)
Income tax expense	===		<u></u>	<u>(4)</u>
Loss before equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,743)
Equity in net loss of joint ventures	(2,614)	<u>(246)</u>	(9,487)	(7,340)
Loss before extraordinary gain	(23,064)	(45,743)	(63,921)	(113,083)
Extraordinary gain on repurchase of debt	<u>237</u>	<b>=</b>	<u>237</u>	<del></del>
Net loss	(22,827)	(45,743)	(63,684)	(113,083)
Dividend requirements applicable to preferred stock	(7,026)	(7,969)	(20,448)	(23,168)
Net loss applicable to common stockholders	<b>\$</b> (29,853)	<u>\$(53,712)</u>	<u>\$(84,132)</u>	<u>\$(136,251)</u>
Basic and diluted net loss per weighted average share of common stock	<u>\$(0.54)</u>	<u>\$(0.97)</u>	<u>\$(1.82)</u>	<u>\$(2.46)</u>
Weighted average shares of common stock outstanding	<u>55,497</u>	<u>55,497</u>	<u>46,293</u>	<u>55,497</u>

See notes to condensed consolidated financial statements.

# ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

### Nine Months Ended September 30,

	<u>1998</u>	<u>1999</u>
Cash flows from operating activities:		
Net loss	\$(63,684)	\$(113,083)
Adjustments to reconcile net loss to net cash used in operating activities:	2(00,00.)	-(,)
Depreciation	17,872	41,063
Amortization	2,541	4,226
Noncash interest expense	25,555	24,268
Equity in net loss of joint ventures	9,487	7,340
Non-cash stock compensation	761	274
Extraordinary gain on repurchase of debt	(237)	
Change in operating assets and liabilities net of effects of acquisitions:		
Other assets - net	(10,943)	(46,244)
Accounts payable	13,005	(5,445)
Accrued interest and other liabilities	<u>(5,937)</u>	<u>7,959</u>
Net cash used in operating activities	(11,580)	<u>(79,642)</u>
Cash flows from investing activities:		
Expenditures for property, plant and equipment	(145,490)	(232,418)
Investments in joint ventures	(32,150)	(27,421)
Net cash used for acquisitions	(58,330)	(129,118)
Sale of U.S. government securities - pledged	30,965	30,626
Repayment of senior secured note	<del></del>	<u>20,000</u>
Net cash used in investing activities	(205,005)	(338,331)
Cash flows from financing activities:		
Repayments of debt	(21,389)	(2,465)
Advances (to) from related parties	(211,697)	9,607
Proceeds from debt		300,000
Costs associated with financing	(379)	(5,751)
Proceeds from issuance of Class A Common Stock	255,462	
Costs associated with issuance of Class A Common Stock	(14,688)	
Repayment of loans to stockholders	<u>3,000</u>	
Net cash provided by financing activities	10,309	<u>301,391</u>
Decrease in cash and cash equivalents	(206,276)	(116,582)
Cash and cash equivalents, beginning of period	332,863	242,570
Cash and cash equivalents, end of period	<u>\$126,587</u>	<u>\$125,988</u>

See notes to condensed consolidated financial statements.

#### ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDEARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(Dollars in thousands)

Adelphia Business Solutions, Inc. is a majority owned subsidiary of Adelphia Communications Corporation ("Adelphia"). The accompanying unaudited condensed consolidated financial statements of Adelphia Business Solutions, Inc. and its majority owned subsidiaries ("Adelphia Business Solutions" or the "Company") have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. On October 25, 1999, the shareholders of the Company elected to change the name of the Company from Hyperion Telecommunications, Inc. to Adelphia Business Solutions, Inc.

On March 30, 1999, Adelphia Business Solutions elected to change its fiscal year from March 31 to December 31. The decision was made to conform to general industry practice and for administrative purposes. The change became effective for the nine months ended December 31, 1998. These condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements included in its Annual Report on Form 10-K for the year ended March 31, 1998 and its Transition Report on Form 10-K for the nine months ended December 31, 1998.

In the opinion of management, all adjustments, consisting of only normal recurring adjustments necessary for a fair presentation of the financial position of Adelphia Business Solutions at September 30, 1999, and the unaudited results of operations for the three and nine months ended September 30, 1998 and 1999, have been included. The results of operations for the three and nine months ended September 30, 1999 are not necessarily indicative of the results to be expected for the year ending December 31, 1999.

#### 1. Significant Events Subsequent to December 31, 1998:

On March 2, 1999, Adelphia Business Solutions issued \$300,000 of 12% Senior Subordinated Notes due 2007 ("Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100,000 of the Subordinated Notes directly from Adelphia Business Solutions at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Adelphia Business Solutions' acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

During March 1999, Adelphia Business Solutions consummated purchase agreements with subsidiaries of Multimedia Inc. and MediaOne of Colorado Inc. to acquire their respective interests in jointly owned networks located in the Wichita, KS, Jacksonville, FL and Richmond, VA markets for an aggregate of \$89,750. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

On April 15, 1999, the Company acquired an indefeasible right of use ("IRU") from e.spire Communications, Inc. ("e.spire") for approximately 576 miles of network fiber and construction services which allows the Company access to 14 new markets. In exchange, the Company granted e.spire an IRU to a 432-strand fiber optic cable in South Florida that is currently under construction.

On May 25, 1999, the Company entered into an IRU agreement with CapRock Communications Corp. for approximately \$16,260 which grants the Company a long-term license to approximately 1,650 route miles of long haul fiber. The IRU gives the Company a presence in the southwestern United States.

During May 1999, the Company received \$32,329 from Telergy, Inc. ("Telergy") for the repayment of a senior secured note held by the Company. The payment represented \$20,000 in principal and \$12,329 of interest due to the Company resulting from a February 1997 transaction in which the Company loaned Telergy \$20,000 in exchange for a \$20,000 senior secured note and a fully prepaid lease of dark fiber in New York state.

During June 1999, the Company consummated a purchase agreement with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR, and Jackson, MS markets, whereby Entergy received approximately \$36,518 for its ownership interests in these markets. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

During August 1999, the Company granted under the 1996 Long-Term Incentive Compensation Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas, and James P. Rigas (i) stock options covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director) and which shall be exercisable at \$16.00 per share and (ii) stock awards covering 100,000 shares of Class A common stock, which stock awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director).

On August 31, 1999, the Company entered into a binding agreement with Digital Teleport, Inc. ("DTI") for the purchase of dark fiber IRUs covering over 4,000 route miles of long-haul and local fiber in the central portion of the United States. Although no payments have been made as of September 30, 1999, the cost of the IRUs is estimated to be between \$27,000 and \$42,000 depending upon the exercise by the Company of a number of options for additional routes and/or fiber strands.

On September 21, 1999, the Company announced its decision to extend its fiber optic network into the western half of the United States. Management believes this national expansion will enable the Company to offer its services in approximately 200 markets throughout the country.

On October 13, 1999, the Company filed a shelf registration statement with the Securities and Exchange Commission to sell up to \$1,500,000 in debt securities, preferred and common stock, depository shares, and other equity securities. This registration became effective on October 22,1999. Proceeds of any sales under this registration statement are expected to be used for general corporate purposes, including capital spending, acquisitions, debt repayment, investments and other purposes, and to facilitate the national expansion.

On October 25, 1999, shareholders of the Company elected to change the legal name of the Company from Hyperion Telecommunications, Inc. to Adelphia

Business Solutions, Inc. With this decision, management believes the strengths of Adelphia and the Company are further aligned to develop a single brand in the communications marketplace.

During the nine months ended September 30, 1999, the Company made demand advances to Adelphia which, as of September 30, 1999, had been repaid. The Company received interest on the advances at a rate of 5.15%.

#### 2. Investments:

The equity method of accounting is used to account for investments in joint ventures in which the Company holds less than a majority interest. Under this method, the Company's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in the net income or losses of its joint ventures. Dividends or other distributions are recorded as a reduction of the Company's investment. Investments in joint ventures accounted for using the equity method reflect the Company's equity in their underlying net assets.

The Company's non-consolidated investments are as follows:

	Ownership Percentage	December 31, 1998	September 30, 1999
MediaOne Fiber Technologies (Jacksonville)	100.0% (1)	\$8,150	\$
Multimedia Hyperion Telecommunications (Wichita) MediaOne of Virginia (Richmond)	100.0 (1) 100.0 (1)	5,863 7,284	
Entergy Hyperion Telecommunications of Louisiana	100.0 (2)	6,714	
Entergy Hyperion Telecommunications of Mississippi Entergy Hyperion Telecommunications of Arkansas	100.0 (2) 100.0 (2)	7,130 7,586	
PECO-Hyperion (Philadelphia)	50.0	33,936	42,135
PECO-Hyperion (Allentown, Bethlehem, Easton, Reading) Hyperion of York	50.0 50.0	7,227 5,721	10,351 7,121
Allegheny Hyperion Telecommunications	50.0	3,043	4,718
Baker Creek Communications Other	49.9 (3) Various	44,637 1,323	
	<u> + anous</u>	1,323	=
Cumulative equity in net losses		138,614 (26,286)	64,325 (16,916)
Total		\$112,328	<u>\$47,409</u>

<sup>(1)</sup> As discussed in Note 1, the Company has consummated agreements which increased its ownership to 100% in these networks during March 1999. (2) As discussed in Note 1, the Company has consummated an agreement which increased its ownership to 100% in these networks during June 1999. (3) On March 24, 1998, the Federal Communications Commission ("FCC") completed the auction of licenses for Local Multipoint Distribution Service. The Company, through Baker Creek Communications, was the successful bidder for 195 31-Ghz licenses, which cover approximately 30% of the nation's population - in excess of 83 million people in the eastern half of the United States. In connection with the FCC's full review of all bids and the granting of final licenses it was concluded that the Company, through Baker Creek Communications, would acquire the entire interest in the 195 licenses for a total cost of approximately \$44,605, all of which was paid as of October 26, 1998. On September 30, 1999, the FCC granted the Company's request to transfer, and the Company transferred the licenses from Baker Creek Communications to a wholly owned subsidiary of the Company. The licenses are included in Other assets - net on the condensed consolidated balance sheet at September 30, 1999.

Summarized combined unaudited financial intormation for the Company's investments being accounted for using the equity method of accounting, excluding Jacksonville, Richmond, Wichita, the Entergy partnerships and Baker Creek Communications, follows:

	December 31, 1998	September 30, 1999
Current assets	\$4,656	\$17,800
Property, plant and equipment - net	93,929	111,829
Other non-current assets	650	53
Current liabilities	5,258	5,182
Non current liabilities	32,127	34,833
	Nine Months Ended	September 30,
	1998	<u>1999</u>
Revenues	\$4,405	\$23,852
Net loss	(10,732)	(6,472)

#### 3. Commitments and Contingencies:

Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations for a discussion of material commitments and contingencies.

#### 4. Net Loss Per Weighted Average Share of Common Stock:

Net loss per weighted average share of common stock is computed based on the weighted average number of common shares outstanding after giving effect to dividend requirements on the Company's preferred stock. Diluted net loss per common share is equal to basic net loss per common share because additional warrants outstanding had an anti-dilutive effect for the periods presented; however, these warrants could have a dilutive effect on earnings per share in the future.

#### 5. Supplemental Financial Information:

For the nine months ended September 30, 1998 and 1999, the Company paid interest of \$30,965 and \$36,525, respectively.

Accumulated depreciation of property, plant and equipment amounted to \$38,089 and \$79,151 at December 31, 1998 and September 30, 1999, respectively.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the Company's unaudited Condensed Consolidated Financial Statements and the Notes thereto appearing elsewhere in this Form 10-Q and the Company's audited Consolidated Financial Statements and Notes thereto included in its Transition Report on Form 10-K for the nine months ended December 31, 1998.

#### Overview

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information or statements included in this Form 10-Q, including Management's Discussion and Analysis of Financial Condition and Results of Operations is forward-looking, such as information relating to future growth, expansion of operations or the effect of future regulation or competition. These "forward-looking statements" include statements regarding the intent, belief and current expectations of Adelphia Business Solutions and its directors and officers, and can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "intends" or anticipates" or the negative thereof or other variations thereon or comparable terminology or by discussions of strategy that involve risks and uncertainties. Any such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on behalf of, the Company.

These risks and uncertainties include, but are not limited to, uncertainties relating to our ability to successfully market our services to current and new customers, access markets on a nondiscriminatory basis, identify, design and construct fiber optic networks, install cable and facilities (including switching electronics) and obtain rights of way, access rights to buildings and any required governmental authorizations, franchises and permits, all in a timely manner, at reasonable costs and on satisfactory terms and conditions, as well as risks and uncertainties relating to general economic conditions, the availability and cost of capital, acquisitions and divestitures, government and regulatory policies, the pricing and availability of equipment, materials, inventories and programming technological developments, the costs and other effects of rapid growth, year 2000 issues and changes in the competitive environment in which the Company operates. Readers of this Form 10-Q are cautioned that such statements are only predictions, that no assurance can be given that any particular future results will be achieved, and that actual events or results my differ materially. In evaluating such statements, readers should specifically consider the various factors which could cause actual events or results to differ materially from those indicated by such forward looking statements. Unless otherwise stated, the information contained in this Form 10-Q is as of and for the three and nine months ended September 30, 1998 and 1999. Additional information of factors that may affect the business and financial results of Adelphia Business Solutions can be found in the Company's filings with the Securities and Exchange Commission, including the prospectus under Registration Statement 333-88927, under the caption "Risk Factors."

The "Company" or "Adelphia Business Solutions" means Adelphia Business Solutions, Inc. together with its majority-owned subsidiaries, except where the context otherwise requires. Unless the context otherwise requires, references herein to the networks mean (i) the 22 telecommunications networks in operation or under construction (the "Original Markets") in operation or under construction as of May 8, 1998, the date of the Company's initial public

offering, which are wholly and majority owned subsidiaries or are joint venture partnerships and corporations managed by the Company and in which the Company holds less than a majority equity interest with one or more other partners, and (ii) the additional networks operational or under development subsequent to May 8, 1998 (the "New Markets").

Adelphia Business Solutions is a leading national provider of facilities-based integrated communications services to customers that include businesses, governmental and educational end users and other communications services providers throughout the United States. The Company currently offers a full range of communications services in 50 markets and expects by the end of the year 2000 to be offering services in approximately 115 markets nationwide, including substantially all of the top 40 metropolitan statistical areas in the United States. To serve the Company's customers' broad and expanding communications needs, the Company has assembled a diverse collection of high-bandwidth, local and national network assets. The Company intends to integrate these assets with advanced communications technologies and services in order to provide comprehesive end-to-end communications services over its national network. The Company provides customers with communications services such as local switch dial tone (also known as local phone service), long distance service, high-speed data transmission, and Internet connectivity. The customers have a choice of receiving these services separately or as bundled packages which are typically priced at discount when compared to the price of the separate services.

In order to take advantage of the improved economic returns and better customer service from providing services "on-net," or over the Company's own network, the Company is in the process of further expanding the reach of its network system nationwide. The Company's Original Markets are principally located in the eastern half of the United States; however, due to the Company's success in operating and expanding these markets the Company is pursuing an aggressive nationwide growth plan. The Company intends to serve 200 total markets nationwide by the end of the year 2001, leveraging the Company's existing and planned switching platforms and inter-city fiber networks. The Company believes that this nationwide footprint will position it to address approximately \$75 billion in annual revenues. This network system expansion includes the purchase, lease or construction of local fiber optic network facilities and the interconnection of all of the Company's existing and new markets with its own fiber optic facilities. The Company will also implement various technologies including Dense Wave Division Multiplexing to provide greater bandwidth capacity on its local and long-haul network system. Once fully installed, the 30,000 route mile fiber optic backbone will connect each of the Company's local markets. This fully redundant network system will support the Company's full line of communication service offerings.

The Company has experienced success in the sale of business access lines with approximately 272,635 access lines sold as of September 30, 1999, of which approximately 250,805 lines were installed at such date. This represents an addition of 60,444 access lines sold and 59,520 access lines installed during the quarter ended September 30, 1999. As of September 30, 1999, approximately 57% of these access lines are provisioned on Company owned switches.

#### Recent Developments

On March 2, 1999, Adelphia Business Solutions issued \$300,000 of 12% Senior Subordinated Notes due 2007 ("Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100,000 of the Subordinated Notes directly from Adelphia Business Solutions at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Adelphia Business Solutions' acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

During March 1999, Adelphia Business Solutions consummated purchase agreements with subsidiaries of Multimedia Inc. and MediaOne of Colorado Inc. to acquire their respective interests in jointly owned networks located in the Wichita, KS, Jacksonville, FL and Richmond, VA markets for an aggregate of \$89,750. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

On April 15, 1999, the Company acquired an indefeasible right of use ("IRU") from e.spire Communications, Inc. ("e.spire") for approximately 576 miles of network fiber and construction services which allows the Company access to 14 new markets. In exchange, the Company granted e.spire an IRU to a 432-strand fiber optic cable in South Florida that is currently under construction.

On May 25, 1999, the Company entered into an IRU agreement with CapRock Communications Corp. for approximately \$16,260 which grants the Company a long-term license to approximately 1,650 route miles of long haul fiber. The IRU gives the Company a presence in the southwestern United States.

During May 1999, the Company received \$32,329 from Telergy, Inc. ("Telergy") for the repayment of a senior secured note held by the Company. The payment represented \$20,000 in principal and \$12,329 of interest due to the Company resulting from a February 1997 transaction in which the Company loaned Telergy \$20,000 in exchange for a \$20,000 senior secured note and a fully prepaid lease of dark fiber in New York state.

During June 1999, the Company consummated a purchase agreement with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR, and Jackson, MS markets, whereby Entergy received approximately \$36,518 for its ownership interests in these markets. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

During August 1999, the Company granted under the 1996 Long-Term Incentive Compensation Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas, and James P. Rigas (i) stock options covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director) and which shall be exercisable at \$16.00 per share and (ii) stock awards covering 100,000 shares of Class A common stock, which stock awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director).

On August 31, 1999, the Company entered into a binding agreement with Digital Teleport, Inc. ("DTI") for the purchase of dark fiber IRUs covering over 4,000 route miles of long-haul and local fiber in the central portion of the United States. Although no payments have been made as of September 30, 1999, the cost of the IRUs is estimated to be between \$27,000 and \$42,000 depending upon the exercise by the Company of a number of options for additional routes and/or fiber strands.

On September 21, 1999, the Company announced its decision to extend its fiber optic network into the western half of the United States. Management believes this expansion will enable the Company to offer its services in approximately 200 markets throughout the country, which represents approximately 65% of the addressable business telecommunications market in the United States.

On October 13, 1999, the Company filed a shell registration statement with the Securities and Exchange Commission to sell up to \$1,500,000 in debt securities, preferred and common stock, depository shares, and other equity securities. This registration statement became effective on October 22,1999. Proceeds of any sales under this registration statement are expected to be used for general corporate purposes, including capital spending, acquisitions, debt repayment, investments and other purposes, and to facilitate the national expansion.

On October 25, 1999, shareholders of the Company elected to change the legal name of the Company from Hyperion Telecommunications, Inc. to Adelphia Business Solutions, Inc. With this decision, management believes the strengths of Adelphia and the Company are further aligned to develop a single brand in the communications marketplace.

During the nine months ended September 30, 1999, the Company made demand advances to Adelphia which, as of September 30, 1999, had been repaid. The Company received interest on the advances at a rate of 5.15%.

#### Results of Operations

Three Months Ended September 30, 1999 in Comparison with Three Months Ended September 30, 1998

Revenues increased 258% to \$43,347 for the three months ended September 30, 1999, from \$12,098 for the same quarter in the prior year. Growth in revenues of \$31,249 resulted from an increase in revenues from majority and wholly-owned networks of approximately \$30,951 as compared to the same period in the prior year due to the continued expansion of the Company's customer base, success in the roll out of switched services, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets. The increase was also partially due to increased management fees from the non-consolidated subsidiaries of \$298 from the same period in the prior year.

Network operations expense increased 125% to \$15,862 for the three months ended September 30, 1999 from \$7,056 for the same quarter in the prior year. The increase was attributable to higher costs associated with an increase in off-net resale costs, the expansion of operations at the Network Operating Control Center ("NOCC"), the increased number and size of the operations of the networks which resulted in increased employee related costs, equipment maintenance costs, costs related to planned expansion into new markets, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Selling, general and administrative expense increased 285% to \$39,972 for the three months ended September 30, 1999 from \$10,391 for the same quarter in the prior year. The increase was due primarily to increased expenses associated with the network expansion plan, an increase in the network sales force, an increase in corporate overhead costs to accommodate the growth in the number, size and operations of the networks as a result of the expansion, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Depreciation and amortization expense increased 85% to \$18,168 during the three months ended September 30, 1999 from \$9,843 for the same quarter in the prior year primarily as a result of increased depreciation resulting from the higher depreciable asset base at the NOCC and the networks, amortization of deferred financing costs and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Interest income for the three months ended September 30, 1999 decreased 31% to \$2,867 from \$4,169 for the same quarter in the prior year as a result of decreases in interest income from lower amounts of cash and cash equivalents and U.S. Government securities.

Interest income-affiliate for the three months ended September 30, 1999 decreased to \$1,336 from \$2,995 as a result of a decrease in the amount of demand advances made to Adelphia during the period.

Interest expense increased 52% to \$19,045 during the three months ended September 30, 1999 from \$12,535 for the same period in the prior year. The increase was primarily attributable to higher interest expense associated with interest on the 12% senior subordinated notes.

Equity in net loss of joint ventures decreased by 91% to \$246 during the three months ended September 30, 1999 from \$2,614 for the same quarter in the prior year. The net losses of the joint ventures for the three months ended September 30, 1998 and 1999 were primarily the result of increased revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks of the joint ventures. The decrease was due to the consolidation of several joint ventures resulting from the purchase of the partners' interests, and to the maturing of the remaining joint venture networks.

The number of joint ventures paying management fees to the Company decreased from eight at September 30, 1998 to four at September 30, 1999 due to the Company's increased ownership in several joint ventures as a result of the previously mentioned acquisitions. These non-consolidated joint ventures and networks under construction paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$1,215 for the three months ended September 30, 1999, as compared with \$3,701 for the same quarter in the prior fiscal year. The nonconsolidated joint ventures' net losses, including networks under construction, for the three months ended September 30, 1998 and 1999, aggregated approximately \$3,315 and \$1,720, respectively.

Preferred stock dividends increased by 13% to \$7,969 for the three months ended September 30, 1999 from \$7,026 for the same period in the prior year. The increase was due to a higher outstanding preferred stock base resulting from the payments of dividends in additional shares of preferred stock.

Nine Months Ended September 30, 1999 in Comparison with Nine Months Ended September 30, 1998

Revenues increased 303% to \$99,000 for the nine months ended September 30, 1999, from \$24,553 for the same period in the prior year. Growth in revenues of \$74,447 resulted from an increase in revenues from majority and wholly-owned networks of approximately \$73,258 as compared to the same period in the prior year due to the continued expansion of the Company's customer base, success in the roll out of switched services and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets. The increase was also partially due to increased management fees from the non-consolidated subsidiaries of \$1,189 from the same period in the prior year.

Network operations expense increased 147% to \$36,037 for the nine months ended September 30, 1999 from \$14,586 for the same period in the prior year. The increase was attributable to the expansion of operations at the NOCC, the increased number and size of the operations of the networks which resulted in increased employee related costs, equipment maintenance costs and costs related to planned expansion into new markets, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Selling, general and administrative expense increased 290% to \$93,618 for the nine months ended September 30, 1999 from \$24,038 for the same period in the prior year. The increase was due primarily to higher costs associated with an increase in off-net resale costs, increased expenses associated with the

network expansion plan, an increase in the network sales force, an increase in corporate overhead costs to accommodate the growth in the number, size and operations of the networks managed and monitored by the Company, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Depreciation and amortization expense increased 122% to \$45,289 during the nine months ended September 30, 1999 from \$20,413 for the same period in the prior year primarily as a result of increased depreciation resulting from the higher depreciable asset base at the NOCC and the majority and wholly owned networks, amortization of deferred financing costs and the consolidation of the Jacksonville, Richmond and Wichita, Baton Rouge, Jackson and Little Rock markets.

Interest income for the nine months ended September 30, 1999 increased 46% to \$19,645 from \$13,506 for the same period in the prior year as a result of the payment of interest due to the Company from Telergy as discussed previously, offset by decreases in interest income resulting from lower amounts of cash and cash equivalents and U.S. Government securities.

Interest income-affiliate for the nine months ended September 30, 1999 increased to \$6,943 from \$5,070 as a result of demand advances made to Adelphia during the period.

Interest expense increased 42% to \$56,383 during the nine months ended September 30, 1999 from \$39,639 for the same period in the prior year. The increase was primarily attributable to higher interest expense associated with the 12% senior subordinated notes.

Equity in net loss of joint ventures decreased by 23% to \$7,340 during the nine months ended September 30, 1999 from \$9,487 for the same period in the prior year. The net losses of the joint ventures for the nine months ended September 30, 1999 and 1998 were primarily the result of increased revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks. The decrease was due to the consolidation of several joint ventures resulting from the purchase of the partners' interests, and to the maturing of the remaining joint venture networks.

The number of nonconsolidated joint ventures paying management fees to the Company decreased from eight at September 30, 1998 to four at September 30, 1999 due to the Company's increased ownership in several joint ventures as a result of the previously mentioned acquisitions. These non-consolidated joint ventures and networks under construction paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$3,824 for the nine months ended September 30, 1999, as compared with \$2,636 for the same period in the prior fiscal year. The nonconsolidated joint ventures' net losses, including networks under construction, for the nine months ended September 30, 1998 and 1999, aggregated approximately \$10,732 and \$6,472, respectively.

Preferred stock dividends increased by 13% to \$23,168 for the nine months ended September 30, 1999 from \$20,448 for the same period in the prior year. The increase was due to a higher outstanding preferred stock base resulting from the payment of dividends in additional shares of preferred stock.

#### Supplementary Network Financial Analysis

The Company believes that historically, working with Local Partners to develop markets has enabled the Company to build larger networks in a rapid and more cost effective manner than it could have on its own. The Company currently has joint ventures covering four networks with Local Partners where the Company owns 50% of each joint venture. As a result of the Company's historic ownership position in these and other joint ventures, a substantial portion of the networks' historic results have been reported by the Company on the equity method of accounting for investments which only reflects the Company's pro rata

share of net income or loss of the networks. Because of the recently completed partner roll-ups, management of the Company believes this historical presentation of the assets, liabilities and results of operations of the Company does not represent a complete measure of the financial position, growth or operations of the Company.

In order to provide an additional measure of the financial position, growth and performance of the Company and its networks, management of the Company analyzes financial information of the consolidated networks and the nonconsolidated joint venture networks on a combined basis. This combined financial presentation in the table below reflects Adelphia Business Solutions' consolidated financial position and results of operations adjusted for the inclusion of certain networks (Richmond, Jacksonville and Wichita) which were purchased in March 1999 (the "Adjusted Operating Results") combined with the non-consolidated joint ventures' results of operations. All combined results of operations in the table below are presented as if Adelphia Business Solutions consolidated all networks which were involved in the partnership roll-ups during the entire period presented. This financial information, however, is not indicative of the Company's overall historical financial position or results of operations.

	Quarter ended S	<u>September 30, 1999</u>		Quarter ended September 30, 1998			
	(dollars	in thousands)		(dollars in thousands) Adjusted			
	Consolidated Joint Combined Consolidated Venture Combined Operating Operating Results Results Results			Adjusted Consolidated Operating <u>Results</u>	Joint Venture Operating Results	Combined Operating <u>Results</u>	
Revenues	\$43,347	\$9,501	\$52,848	\$16,672	\$3,211	\$19,883	
Direct Operating Expenses	<u>15,862</u>	<u>2,526</u>	18,388	8,410	<u>1,902</u>	<u>10,312</u>	
Gross Margin Gross Margin Percentage	27,485 63.4%	6,975 73.4%	34,460 65.2%	8,262 49.6%	1,309 40.8%	9,571 48.1%	
Selling, General and Administrative Expenses	39,972	4,194	44,166	11,813	3,046	14,859	
EBITDA (a)	(12,487)	<u>2,781</u>	<u>(9,706)</u>	(3,551)	(1,737)	(5,288)	

September 1999 Quarter vs. September 1998 Quarter

29.3%

(18.4%)

(21.3%)

(54.1%)

(26.6%)

% Change Comparison	Consolidated Operating <u>Results</u>	Joint Venture Operating <u>Results</u>	Combined Operating Results
Revenues	160.0%	195.9%	165.8%
Direct Operating Expenses	88.6%	<u>32.8%</u>	<u>78.3%</u>
Gross Margin	232.7%	432.8%	260.0%
Selling, General and Administrative Expenses	238.4%	37.7%	197.2%
ЕВІТОА (а)	<u>NM(b)</u>	NM(b)	<u>83.5%</u>

(28.8%)

#### (b) Not meaningful

EBITDA Percentage of Revenues

<sup>(</sup>a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by generally accepted accounting principles, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelphia Business Solutions believes that EBITDA is a meaningful measure of performance.

#### Liquidity and Capital Resources

The development of the Company's business and the installation and expansion of the networks, as well as the development of new markets, combined with the construction and expansion of the Company's NOCC, have resulted in substantial capital expenditures and investments during the past several years. Capital expenditures by the Company were \$145,490 and \$232,418 for the nine months ended September 30, 1998 and 1999, respectively. Further, investments made by the Company in nonconsolidated joint ventures were \$32,150 and \$27,421 for the nine months ended September 30, 1998 and 1999, respectively. The increase in capital expenditures for the nine months ended September 30, 1999 as compared with the same period in the prior fiscal year is largely attributable to the capital expenditures necessary to develop the original markets and the new markets as well as the fiber purchases to interconnect the networks. The Company expects that it will continue to incur substantial capital expenditures in the development effort. The Company also expects to continue to fund operating losses as the Company develops and grows its business. For information regarding recent transactions affecting the Company's liquidity and capital resources, see "Recent Developments."

The Company has experienced negative operating cash flow since its inception. A combination of operating losses, substantial capital investments required to build the Company's networks and its state-of-the-art NOCC, and incremental investments in the joint ventures has resulted in substantial negative cash flow.

Expansion of the Company's Original Markets and services and the development of New Markets and services will require significant capital expenditures. The Company's operations have required and will continue to require substantial capital investment for (i) the installation of electronics for switched services in the Company's networks, (ii) the expansion and improvement of the Company's NOCC and Original Markets, (iii) the design, construction and development of the New Markets and (iv) the acquisition of additional ownership interests in the Original Markets. The Company has made substantial capital investments and investments in joint ventures in connection with the installation of switches or remote switching modules in all of its Original Markets and plans to install regional super switches in certain New Markets when such New Markets are operational. To date, the Company has installed switches in all of its Original Markets and plans to provide such services in all of its new markets on a standard switching platform based on Lucent 5 switch technology. In addition, the Company intends to continue to increase spending on marketing and sales significantly in connection with the expansion of its sales force and marketing efforts generally. The Company also plans to continue to purchase its partners' interests in the joint ventures when it can do so on attractive economic terms. The Company estimates that, in addition to the cash and cash equivalents on hand and the U.S. government securities pledged as of September 30, 1999, a total of approximately \$550,000 will be required to fund the Company's capital expenditures, working capital requirements, operating losses and pro rata investments in the joint ventures from October 1, 1999 through the quarter ending December 31, 2000.

There can be no assurance (i) that the Company's future cash requirements will not vary significantly from those presently planned due to a variety of factors including acquisition of additional networks, continued acquisition of increased ownership in its networks, material variance from expected capital expenditure requirements for the Original Markets and the New Markets and development of the LMDS spectrum or (ii) that anticipated financings, Local Partner investments and other sources of capital will become available to the Company on economically attractive terms or at all. In addition, it is possible that expansion of the Company's networks may include the geographic expansion of the Company's existing clusters and the development or acquisition of other new networks not currently planned.

The Company will need substantial additional tunds to fully fund its business plan. The Company expects to fund its capital requirements through existing resources, credit facilities and vendor financings at the Company and joint ventures levels, internally generated funds, equity invested by Local Partners in the joint ventures and additional debt or equity financings, as appropriate, and expects to fund any potential additional purchase of partnership interests of Local Partners through existing resources, internally generated funds and additional debt or equity financings, as appropriate. There can be no assurances, however, that the Company will be successful in generating sufficient cash flow or in raising sufficient debt or equity capital on terms that it will consider acceptable, or at all.

The Company currently expects that its existing cash balance, internally generated funds and future financing sources will be sufficient to fund the Company's capital expenditures, acquisitions, operating losses and pro rata investments in the joint ventures through December 2001. There can be no assurance, however, as to the availability of funds from internal cash flow, Local Partner investments or from the private or public equity or debt markets. Also, the indentures relating to the 13% Senior Discount Notes, the 12 1/4% Senior Secured Notes and the 12% Subordinated Notes and the Certificate of Designation for the 12 7/8% Senior Exchangeable Redeemable Preferred Stock provide certain restrictions upon the Company's ability to incur additional indebtedness. The Company's inability to fund its capital expenditures, acquisitions, operating losses or pro rata investment in the joint ventures could have a material effect upon the Company and/or the joint ventures.

#### Year 2000 Issue

The year 2000 issue refers to the inability of computerized systems and technologies to recognize and process dates beyond December 31, 1999. The Company has evaluated the impact of the year 2000 issue on its business applications and its products and services. This could present risks to the operation of the Company's business in several ways. The evaluation included a review of the Company's information technology systems, telephony equipment and other embedded technologies. A significant portion of the Company's computerized systems and technologies have been developed, installed or upgraded in recent years and are generally more likely to be year 2000 ready. The Company's evaluation also included evaluating the potential impact as a result of its reliance on third-party systems that may have the year 2000 issue.

Computerized business applications that could be adversely affected by the year 2000 issue include: information processing and financial reporting systems;

customer billing systems;

customer service systems;

telecommunication transmission and reception systems; and

facility systems.

System failure or miscalculation could result in an inability to process transactions, send invoices, accept customer orders or provide customers with products and services. Customers could also experience a temporary inability to receive or use the Company's products and services.

The Company has developed a program to assess and address the year 2000 issue. This program consists of the following phases: inventorying and assessing the impact on affected technology and systems,

developing solutions for affected technology and systems;

modifying or replacing affected technology and systems;

testing and verifying solutions;

implementing solutions; and

developing contingency plans.

The Company has substantially completed its inventory and assessment of affected computerized systems and technologies. The Company is in the final stages of its year 2000 compliance program with respect to the remediation of the affected systems and technologies.

The Company has engaged a consulting firm familiar with its financial reporting systems. This firm has developed and tested year 2000 solutions that the Company has implemented. The Company has certified all eight of its financial systems as year 2000 compliant.

A third-party billing vendor currently facilitates customer billing. This third-party vendor certified that it implemented and successfully tested its own year 2000 solution in April 1999.

Telecommunication plant rebuilds and upgrades in recent years have minimized the potential impact of the year 2000 issue on the Company's facilities, customer service, telecommunication transmission and reception systems. The Company has substantially completed a comprehensive internal inventory and assessment of all hardware components and component controlling software throughout its telecommunication networks and has implemented substantially all modifications, upgrades or replacements resulting from this internal review.

Costs incurred to date directly related to addressing the year 2000 issue have been approximately \$750. The Company has also redeployed internal resources to meet the goals of its year 2000 program. The Company currently estimates the total cost of its year 2000 remediation program to be approximately \$1,000. Although the Company will continue to incur substantial capital expenditures in the ordinary course of meeting its telecommunications system upgrade goals through the year 2000, it will not specifically accelerate its expenditures to facilitate year 2000 readiness, and accordingly such expenditures are not included in the above estimate.

The Company is continuing to communicate with others with whom it does significant business to determine their year 2000 readiness and to determine the extent to which the Company is vulnerable to the year 2000 issue related to those third parties. The Company purchases much of its technology from third parties. There can be no assurance that the systems of other companies on which the Company's systems rely will be year 2000 ready or timely converted into systems compatible with the Company's systems. The Company's failure or a third-party's failure to become year 2000 ready or the Company's inability to become compatible with third parties with which the Company has a material relationship, including companies that the Company acquires, may have a material adverse effect on the Company, including significant service interruption or outages; however, the Company cannot currently estimate the extent of any such adverse effects.

The Company is in the process of identifying secondary sources to supply its systems or services in the event it becomes probable that any of its systems will not be year 2000 ready prior to the end of 1999. The Company is also in the process of identifying secondary vendors and service providers to replace those vendors and service providers whose failure to be year 2000 ready could lead to a significant delay in the Company's ability to provide its service to its customers.

#### Competition

The Company faces competition from many competitors with significantly greater financial resources, well-established brand names and large, existing installed customer bases. Moreover, we expect the level of competition to intensify in the future.

In each of the markets served by the Company's networks, the services offered by the Company compete principally with the services offered by the Incumbent Local Exchange Carrier ("ILEC") serving that area. ILECs have long-standing relationships with their customers, have the potential to subsidize competitive services from monopoly service revenues, and benefit from favorable state and federal regulations. In light of the passage of the Telecommunications Act of 1996 (the "Telecommunications Act"), federal and state regulatory initiatives provide increased business opportunities to competitive local exchange carriers ("CLECs") such as the Company, but regulators are likely to provide ILECs with increased pricing flexibility for their services as competition increases. Further, if a Regional Bell Operating Company ("RBOC") is authorized to provide long distance service originating in region in one or more states by fulfilling the market opening provisions of the Telecommunications Act, the RBOC may be able to offer "one stop shopping" that would be competitive with the Company's offerings. To date, each request for such authority has been denied by the FCC, although the FCC is currently considering Bell Atlantic's petition for the State of New York. An approval could result in decreased market share for the major IXCs, which are among the Operating Companies' significant customers. Any of these results could have an adverse effect on the Company.

There has been significant merger activity among the RBOCs in anticipation of entry into the long distance market, including the completed merger of Bell Atlantic and NYNEX, whose combined territory covers a substantial portion of the Company's markets. Other combinations have occurred in the industry, which may have an effect on the Company, such as the combination of AT&T Corp. and MediaOne and the proposed mergers between SBC and Ameritech, Bell Atlantic and GTE, Qwest and US West, and MCIWorldCom and Sprint. The effects of these combinations are unknown at this time. The Company believes that combinations of RBOCs and others will pose a greater competitive threat to the Company's strategy of originating and terminating a significant proportion of its customers' communications traffic over its own networks, rather than relying on the network of the ILEC.

The Company also faces, and will continue to face, competition from other current and potential market entrants, including other CLECs, ILECs which are not subject to RBOC restrictions on long distance, AT&T, MCI WorldCom, Sprint and other IXCs, cable television companies, electric utilities, microwave carriers, wireless telecommunications providers and private networks built by large end users. In addition, new carriers, such as Global Crossing, Williams, Qwest and Level 3 are building and managing nationwide networks which, in some cases, are designed to provide local services. Further, AT&T's acquisition of various cable companies will exploit ubiquitous local cable infrastructure for

telecommunications and other services provided by the operating companies. Finally, although the Company has generally good relationships with the other existing IXCs, there are no assurances that any of these IXCs will not build their own facilities, purchase other carriers or their facilities, or resell the services of other carriers rather than use the Company's services when entering the market for local exchange services.

#### Regulation

#### Government Overview

A significant portion of the services provided by the Company and its networks is subject to regulation by federal, state and local government agencies. Future federal or state regulations and legislation may be less favorable to us than current regulation and legislation and therefore may have a material and adverse impact on our business and financial prospects. In addition, we may expend financial and managerial resources to participate in proceedings setting rules at either the federal or state level, without achieving a favorable result.

#### Federal Legislation and Regulation

The Telecommunications Act enacted on February 21, 1996 establishes local exchange competition as a national policy. This act removes state regulatory barriers to competition, and imposes numerous requirements to facilitate the provision of local telecommunications services by multiple providers. For instance, carriers must provide to each other services for resale, number portability, dialing parity, access to rights of way, and compensation for traffic they exchange. ILECs must also provide competitors with network interconnection, access to unbundled network elements, and collocation at ILEC premises, among other things. Finally, the FCC is responsible for implementing and presiding over rules relating to these requirements as well as universal service subsidies, charges for access to long distance carriers, access to buildings, customer privacy, and services for the disabled.

The Telecommunications Act prohibits state and local governments from enforcing any law, rule or legal requirement that prohibits or has the effect of prohibiting any entity from providing interstate or intrastate telecommunications services. States retain jurisdiction under the Telecommunications Act to adopt laws necessary to preserve universal service, protect public safety and welfare, ensure the continued quality of telecommunications services and safeguard the rights of consumers. The Company has successfully challenged states' attempts to limit competition in certain rural areas. One state has requested a stay of the favorable FCC order. Depending on the result, the Company's expansion plans may be adversely affected.

The FCC is charged with the broad responsibility of implementing the local competition provisions of the Telecommunications Act. It has done so by promulgating rules which encourage increased local competition. In 1997, a federal appeals court for the Eighth Circuit vacated some of these rules. In January 1999, the United States Supreme Court reversed the majority of the Eighth Circuit's ruling, finding that the FCC has broad authority to interpret the Telecommunications Act and issue rules for its implementation. Specifically, the Court stated that the FCC has authority to set pricing guidelines for unbundled network elements, to prevent ILECs from dismantling existing combinations of network elements, and to establish rules allowing competitors to "pick and choose" among provisions of existing interconnection agreements. However, the Court vacated the FCC's rules that identified the unbundled network elements that ILECs must provide to CLECs. The FCC will soon issue an order explaining which unbundled network elements ILECs must provide. In addition, because the Eighth Circuit had only ruled on the FCC's jurisdiction to set a pricing methodology, the ILECs have renewed their opposition to the actual methodology.

Many new carriers have experienced difficulties in working with the ILECs, with respect to provisioning, interconnection, rights-of-way, collocation and implementing the systems used by these new carriers to order and receive

unbundled network elements and wholesale service from the ILECs. Coordination with ILECs is necessary for new carriers such as the Company to provide local service to customers on a timely and competitive basis. The Telecommunications Act created incentives for RBOCs to cooperate with new carriers, allowing the RBOCs to offer long distance services originating in their region, if the RBOC satisfies statutory conditions designed to open their local markets to competition. The RBOCs in the Company's proposed markets are not yet permitted by the FCC to offer long distance services, although the FCC may soon grant Bell Atlantic's bid in New York. The Company cannot be assured that RBOCs will be accommodating to the Company's networks once they are permitted to offer long distance service. If the Company's networks are unable to obtain the cooperation of an RBOC in a region, whether or not such RBOC has been authorized to offer long distance service, the Company's networks' ability to offer local services in such region on a timely and cost effective basis would be adversely affected.

The FCC recently adopted new rules designed to make it easier and less expensive for CLECs to obtain collocation at ILEC central offices by, among other things, restricting the ILECs' ability to prevent certain types of equipment from being collocated and requiring ILECs to offer alternative collocation arrangements to CLECs. The FCC also initiated a new proceeding to address line sharing which, if implemented, would allow CLECs to offer data services over the same line that a consumer uses for voice services without the CLEC having to provide the voice service. While the Company expects that the FCC's new collocation rules will be beneficial to the Company's networks, ILECs continue to resist the rules and it remains uncertain that these new rules will be implemented in a favorable manner.

A number of ILECs around the country have been contesting whether the obligation to pay reciprocal compensation to CLECs should apply to local telephone calls terminating to Internet service providers ("ISPs"). The ILECs claim that this traffic is interstate in nature and therefore should be exempt from compensation arrangements applicable to local, intrastate calls. Most states have required ILECs to pay ISPs reciprocal compensation. However, on February 25, 1999, the FCC adopted an order in which it determined that calls to ISPs are interstate in nature and proposed rules to govern compensation to carriers for transmitting these calls. It stated, however, that its action was not intended to dislodge previous state decisions interpreting interconnection agreements between ILECs and CLECs to require reciprocal compensation between two local carriers jointly delivering dial-up traffic to ISPs. Although the FCC does not intend to require ISPs to pay access charges or contribute to universal service funds, the FCC's order and subsequent state rulings could affect the costs incurred by ISPs and the demand for their offerings. An unfavorable outcome could materially affect the Company's potential future revenues.

Several ILECs have filed petitions at the FCC and have initiated legislative efforts to effect a waiver of certain obligations imposed on ILECs in the Telecommunications Act with respect to RBOC-provisioned high-speed data services, including, among other things, the obligation to unbundle and offer for resale such services. In addition, the ILECs are seeking to provide high-speed data services on an interLATA basis without complying with the market opening provisions of the competitive checklist set forth in the Telecommunications Act, which would be otherwise required of them. The FCC has subsequently approved that such services are subject to interstate jurisdiction and to the resale and unbundling obligation of the Telecommunications Act. However, the FCC has initiated a proceeding to determine whether ILECs can create separate affiliates for their high-speed data services that would be free from these obligations. In addition, there are numerous bills being considered by Congress which would deregulate advanced services. These outcomes could have a material adverse effect on the Company.

Any of the regulatory changes discussed above could require renegotiation of relevant portions of existing interconnection agreements, or subject them to additional court and regulatory proceedings. It remains to be

seen whether the networks can continue to obtain and maintain interconnection agreements on terms acceptable to them in every state, though most states have already adopted pricing rules, if not interim prices, which are for the most part consistent with the FCC's related pricing provisions.

The FCC also manages universal service subsidies for rural, high-cost, and low-income markets and currently assesses the Company's networks for such payments on the basis of certain revenue for the previous year. Within the past year, the FCC established new subsidies for telecommunications and information services provided to qualifying schools and libraries and for services provided to rural health care providers. The FCC also expanded the federal subsidies for local exchange telephone service provided to low-income consumers. Various states also implement their own universal service programs to which the Company is subject.

To the extent that the Company's networks provide interexchange telecommunications service, access charges are required to be paid to ILECs when the facilities of those companies are used to originate or terminate interexchange calls. Also, as CLECs, the Company's networks provide access service to other interexchange service providers. The interstate access charges of ILECs are subject to extensive regulation by the FCC, while those of CLECs are subject to a lesser degree of FCC regulation but remain subject to the requirement that all charges be just, reasonable, and not unreasonably discriminatory. Some of the interexchange providers to whom the Company's networks provide access services, including AT&T and Sprint, have announced plans to resist paying access charges that exceed the access charges of the ILEC in any given geographic area. While the Company's networks have not experienced any such challenges to their rights to collect access charges, they could experience them in the future. The FCC has initiated a proceeding to investigate whether CLEC access charges should be subjected to more stringent regulation. The manner in which the FCC regulates or lowers access charge levels could have a material effect on the ability of the Company's networks to compete in providing interstate access services and terminating and originating long distance traffic.

In an exercise of its "forbearance authority," the FCC has ruled that following a transition period non-dominant IXCs will no longer be able to file tariffs with the FCC concerning their interexchange long distance services (the "IXC Detariffing Order"). Tariffs set forth the terms and conditions under which the operating companies provide services. This would deprive the Company of the advantages of being able to rely on terms and conditions contained in a filed tariff, requiring instead reliance on individual contracts. The IXC Detariffing Order has been stayed pending review in the U.S. Court of Appeals for the District of Columbia.

The Telecommunications Act prohibits state and local governments from enforcing any law, rule or legal requirement that prohibits or has the effect of prohibiting any entity from providing interstate or intrastate telecommunications services. States retain jurisdiction under the Telecommunications Act to adopt laws necessary to preserve universal service, protect public safety and welfare, ensure the continued quality of telecommunications services and safeguard the rights of consumers. The Company has successfully challenged states' attempts to limit competition in certain rural areas. However, inability to implement the related FCC order could adversely effect the Company's expansion plans.

The FCC also presides over ongoing proceedings addressing a variety of other matters, including number portability, Internet, telephony, slamming, rights of way, building access, pole attachments, customer privacy, and services to the disabled. The outcome of any such proceedings may adversely affect the Company and its ability to offer service in competition with LECs.

#### State Regulation

Most State Public Utility Commissions ("PUCs") require companies that wish to provide intrastate common carrier services to be certified to provide such services. These certifications generally require a showing that the carrier has adequate financial, managerial and technical resources to offer the proposed services in a manner consistent with the public interest. In addition, Company networks have been certificated or are otherwise authorized to provide telecommunications services in Alabama, Arkansas, Connecticut, Delaware, District of Columbia, Florida, Georgia, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia and West Virginia. The certificates or other authorizations permit the Company's networks to provide a full range of local telecommunications services, including basic local exchange service. In certain states, each of the Company, its subsidiaries and the Company's networks may be subject to additional state regulatory requirements, including tariff filing requirements, to begin offering the telecommunications services for which such entities have been certificated. In some states, the Company network tariff lists a rate range or sets prices on an individual case basis. Many states also may have additional regulatory requirements such as reporting and customer service and quality requirements, Y2K compliance, unbundling and universal service contributions all of which are subject to change and may adversely affect the Company. In addition, in virtually every state, the Company's certificate or other authorization is subject to the outcome of proceedings by the state commission that address regulation of LECs and CLECs, competition, geographic build-out, mandatory detariffing, service requirements, and universal service issues.

In addition to obtaining certification, a Company network must negotiate terms of interconnection with the ILEC before it can begin providing switched services. To date, the Company's networks have negotiated interconnection agreements with one or more of the ILECs, in each state in which they have been certificated.

Agreements are subject to State PUC approval.

The Company is subject to requirements in some states to obtain prior approval for, or notify the commission of any transfers of control, sales of assets, corporate reorganizations, issuance of stock or debt instruments, name changes and other transactions that may effect a change in the way that the Company does business. Although the Company believes such authorization could be obtained, there can be no assurance that the state commissions would grant the Company authority to complete any transactions.

#### Local Government Authorizations

A Company network may be required to obtain from municipal authorities street opening and construction permits, or operating franchises, to install and expand its fiber optic networks in certain cities. In some cities, the Local Partners or subcontractors may already possess the requisite authorizations to construct or expand the Company's networks. A Company network or its Local Partners also may be required to obtain a license to attach facilities to utility poles in order to build and expand facilities. Because utilities that are owned by a cooperative or municipality are not subject to federal pole attachment regulation, there are no assurances that a Company network or its Local Partners will be able to obtain pole attachments from these utilities at reasonable rates, terms and conditions.

In some of the areas where the Company's networks provide service, their Local Partners pay license or franchise fees based on a percent of fiber lease payment revenues. In addition, in areas where the Company does not use facilities constructed by a Local Partner, the Company's networks may be required to pay such fees. There are no assurances that certain municipalities

that do not currently impose fees will not seek to impose fees in the future, nor is there any assurance that, following the expiration of existing franchises, fees will remain at their current levels. In addition, some municipalities may seek to impose requirements or fees on users of transmission facilities, even though they do not own such facilities.

In many markets, other companies providing local telecommunications services, particularly the ILECs, currently are excused from paying license or franchise fees or pay fees that are materially lower than those required to be paid by the Company network or Local Partner. The Telecommunications Act requires municipalities to charge nondiscriminatory fees to all telecommunications providers, but it is uncertain how quickly this requirement will be implemented by particular municipalities in which the Company operates or plans to operate or whether it will be implemented without a legal challenge initiated by the Company or another CLEC.

If any of the existing local partner agreements or fiber lease agreements held by a Local Partner or a Company network for a particular market were terminated prior to its expiration date, such termination could have a material adverse effect on the Company.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company uses fixed rate debt and redeemable preferred stock to fund its working capital requirements, capital expenditures and acquisitions. These financing arrangements expose the Company to market risk related to changes in interest rates. The table below summarizes the fair values and contract terms of the Company's financial instruments subject to interest rate risk as of September 30, 1999.

#### **Expected Maturity** Fair 2001 2002 2003 Thereafter Total <u>Value</u> 1999 2000 Fixed Rate Debt and \$1,106,101 \$1,036,761 Redeemable Preferred Stock: \$303.840 \$802,261 12.53% 12.53% 12.53% 12.53% 12.41% 12.35% Average Interest Rate

#### **PART II - OTHER INFORMATION**

#### Item 1. Legal Proceedings

On February 24, 1999, the Company was served with a summons and complaint filed in the United States District Court for the Northern District of New York, Case Number 99-CV-268, by Hyperion Solutions Corporation ("Solutions"), which is described in the complaint as a company in the business of developing, marketing and supporting comprehensive computer software tools, executive information systems and applications that companies use to improve their business performance. The complaint alleges, among other matters, that the Company's use of the name "Hyperion" in its business infringes upon various trademarks and service marks of Solutions in violation of federal trademark laws and violates various New York business practices, advertising and business reputation laws. The complaint seeks, among other matters, to enjoin the Company from using the name or mark "Hyperion" in the Company's business as well as to recover unspecified damages, treble damages and attorneys' fees. Management of the Company believes that the Company has meritorious defenses to the complaint and intends to vigorously defend this lawsuit. Although management believes that this lawsuit will not in any event have a material adverse effect upon the Company, no assurance can be given regarding the effect upon the Company if Solutions were to prevail in this lawsuit.

Item 2. Changes in Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

The attached Exhibit 99.01 provides certain financial and business information of the Company for the three months ended September 30, 1999, pursuant to Section 4.03(a)(iii) of the Indenture dated April 15, 1996 with respect to the 13% Senior Discount Notes.

The attached Exhibit 99.02 provides certain financial and business information of the Company for the three months ended September 30, 1999, pursuant to Section 4.03(a)(iii) of the Indenture dated August 27, 1997 with respect to the 12 1/4% Senior Secured Notes.

The attached Exhibit 99.03 provides certain financial and business information of the Company for the three and nine months ended September 30, 1999.

The attached Exhibit 99.04 provides certain information with respect to a current proposed financing of the Company.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit 3.01 Amended and Restated Certificate of Incorporation, as amended as of October 25, 1999

Exhibit 27.01 Financial Data Schedule (supplied for the information of

the Commission).

Exhibit 99.01 "Schedule E - Form of Financial Information and

Operating Data of the Subsidiaries and the Joint Ventures Presented by Cluster".

Exhibit 99.02 "Schedule F - Form of Financial Information and

Operating Data of the Pledged Subsidiaries and the Joint Ventures".

Exhibit 99.03 Press Release dated November 10, 1999

Exhibit 99.04 Press Release dated November 10, 1999

## (b) Reports on Form 8-K:

Form 8-Ks were filed on September 27, 1999, October 26, 1999 and October 27, 1999 which reported information under Item 5 and/or Item 7 thereof. No financial statements were filed.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ADELPHIA BUSINESS SOLUTIONS, INC.

(Registrant)

Date: November 10, 1999

By: /s/ Timothy J. Rigas

Timothy J. Rigas Vice Chairman, Chief Financial Officer (authorized officer), Chief Accounting Officer and Treasurer

#### Exhibit Index

Exhibit 3.01 Amended and Restated Certificate of Incorporation, as amended as of October 25, 1999.

Exhibit 27.01 Financial Data Schedule (supplied for the information of the Commission).

Exhibit 99.01 "Schedule E - Form of Financial Information and

Operating Data of the Subsidiaries and the Joint Ventures

Presented by Cluster".

Exhibit 99.02 "Schedule F - Form of Financial Information and Operating Data of the Pledged Subsidiaries and the Joint Ventures".

Exhibit 99.03 Press Release dated November 10, 1999

Exhibit 99.04 Press Release dated November 10, 1999

## SCHEDULE E

## Adelphía Business Solutions Telecommunications, Inc.

## Form of Financial Information and Operating Data Of the Subsidiaries and the Joint Ventures Presented by Cluster

Data presented for the quarter ended:

9/30/99

Unaudited				***	
	North East	Mid-Atlantic	Mid-South	Other Markets	Total
FINANCIAL DATA (dollars in thousands):					. 0.0.
Total Revenue	\$12,738.4	\$20,521.6	\$10,623.0	\$6,337.6	P.CO 220 (
Total Capital Expenditures	\$9,343.6	\$53,483.4	\$16,135.3	\$31,350.1	\$50,220.6 \$110,312.4
Total EBITDA	\$4,465.8	\$(269.2)	\$(4,115.6)	\$(1,774.8)	\$(1,693.8)
Gross PP&E	\$117,726.0	\$444,624.4	\$180,016.5	\$209,271.2	\$951,638.1
Proportional Revenue *	\$12,738.4	\$15,820.7	\$10,623.0	<b>\$6,337.6</b>	<b>\$45,</b> 519.7
Proportional Capital Expenditures*	\$9,343.6	\$50,361.4	\$16,135.3	\$31,350.1	\$107,190.4
Proportional EBITDA •	\$4,465.8	\$(1,606.9)	\$(4,115.6)	\$(1,774.8)	\$(3,031.5)
Proportional Gross PP&E *	\$117,726.0	\$378,806.2	\$180,016.5	\$209,271.2	\$885,819.9
STATISTICAL DATA Increase for September 30, 1999: quarter:					
Markets in Operation	1	4	2	i	8
Route Miles	111	58	189	•	358
Fiber Miles	5,324	2,803	4,704		12,831
Buildings connected	46	66	64	5	181
Building with customers	316	2,311	941	1,002	4,570
LEC-COs collocated **		1		1	2
Voice Grade Equivalent Circuits	42,336	129,696	87,360	22,848	282,240
As of June 30, 1999:					
Markets in Operation	4	21	9	6	40
Route Miles	3,220	4,350	3,618	4,102	15,290
Fiber Miles	94,374	155,174	69,184	59,368	378,100
Buildings connected	353	763	377	444	1,937
Buildings with customers	2,401	3,879	4,128	1,463	11,871
LEC-COs collocated **	16	82	32	18	148
Voice Grade Equivalent Circuits	285,600	823,872	401,184	303,744	1,814,400
As of September 30, 1999:					
Markets in Operation	5	25	11	7	48
Route Miles	3,331	4,408	3,807	4,102	15,648
Fiber Miles	99,698	157,977	73,888	59,368	390,931
Buildings connected	399	829	441	449	2,118
Buildings with customers	2,717	6,190	5,069	2,465	16,441
LEC-COs collocated **	16	83	32	19	150
Voice Grade Equivalent Circuits	327,936	953,568	488,544	326,592	2,096,640
Access Lines Sold	40,500	137,517	63,371	31,247	272,635
Access Lines Installed	35,6 <b>66</b>	124,968	60,104	30,067	250,805

Represents portion attributable to the Company.

<sup>\*\*</sup> Local Exchange Carrier's central office

<sup>\*\*\*</sup> Other Market amounts includes Network Control Centers and Corporate Capital Expenditures and Gross Property, Plant and Equipment

#### Exhibit 99.02

#### SCHEDULE F

Adelphia Business Solutions Telecommunications, Inc.

Form of Financial Information and Operating Data of the Pledged Subsidiaries and the Joint Ventures

Data presented for the quarter ended:

9/30/99

#### Unaudited

FINANCIAL DATA (dollars in thousands)(a):	Total
Total Revenue	\$20,610.1
Total Capital Expenditures	\$20,010.1 \$18,181.8
Total EBITDA	\$5,702.7
TOWN EDITOR	\$3,702.7
Gross Property, Plant & Equipment	<b>\$226,23</b> 0.1
STATISTICAL DATA(b):	
As of September 30, 1999:	
Markets in Operation	7
Route Miles	3,466
Fiber Miles	158,626
Buildings connected	189
LEC-COs collocated	61
Voice Grade Equivalent Circuits	958,944
Access Lines Sold	85,471
Access Lines Installed	78.746

<sup>(</sup>a) Financial Data represents 100% of the operations of all entities except Adelphia Business Solutions of Florida, which is reflected at its ownership in the Jacksonville network, which is 20%. (b) Statistical Data represents 100% of operating data for all entities.

## Exhibit 99.03 PRESS RELEASE Contact Information

Ed Babcock Adelphia Business Solutions 814-274-9830

#### FOR IMMEDIATE RELEASE:

## ADELPHIA BUSINESS SOLUTIONS, INC ANNOUNCES THIRD QUARTER RESULTS OF OPERATIONS

Coudersport, PA - November 10, 1999

John J. Rigas, Chairman of Adelphia Communications Corporation ("Adelphia") (NASDAQ NNM: ADLAC) and Adelphia Business Solutions, Inc. (formerly Hyperion Telecommunications, Inc.) ("the Company") (NASDAQ NNM: ABIZ) reported results of operations for the Company and its Operating Companies (defined in footnote) for the third quarter which ended on September 30, 1999. Third quarter results saw record levels of consolidated operating revenues of \$43.3 million, and record access line installations of 59,520. Furthermore, the Company's Original Markets (defined in Table 2) achieved positive EBITDA of \$9.9 million while overall Company and Operating Company EBITDA losses in the September 1999 quarter remained constant with the June 1999 quarter at negative \$9.7 million. Net loss applicable to common shareholders for the third quarter totaled \$53.7 million, or \$0.97 per share, compared with \$29.9 million, or \$0.54 per share, for the same period in the prior year. The Company now offers communications services in 48 markets in the eastern half of the United States with plans to expand to a total of 200 markets throughout the United States by the end of 2001. Summarized financial results are included in Tables 1, 2 and 3 below.

As represented in Table 1, on a sequential quarterly basis, pro-forma consolidated revenues increased 26.7% to \$43.3 million in the September 1999 quarter, from \$34.2 million in the June 1999 quarter. Gross margin as a percent of sales was 63.4% in the September 1999 quarter as compared with 65.9% of sales in the June 1999 quarter. EBITDA losses for the September 1999 quarter totaled \$12.5 million versus a \$10.1 million EBITDA loss in the June 1999 quarter. The lower gross margin percent and higher EBITDA losses were in line with the Company's expectations and are a direct result of its expansion efforts. Additionally, the Company's joint ventures, in the four markets in which the Company is a 50% partner continued to demonstrate improved financial results with EBITDA margins as a percent of sales of 29.3% versus 3.1% in the June 1999 quarter.

Table 2 presents the Company's financial results of operations for the 22 Original Markets and the Company's current expansion into its New Markets (defined in Table 2). The Original Markets EBITDA increased by \$2.2 million to \$9.9 million, or 20.0% of revenues in the September 1999 quarter. Furthermore, gross margin as a percent of sales in the Original Markets maintained a strong 69.9% in the September 1999 quarter as the Company continued to provision most of its lines completely on its own network in its Original Markets. New Markets revenues increased to \$3.3 million in the September quarter from \$0.6 million in

the June 1999 quarter as this represented the first full quarter of operations. New Market EBITDA losses increased to \$19.6 million for the September 1999 quarter from a loss of \$17.5 million in the June 1999 quarter as the markets continue to develop. Overall, EBITDA losses were constant at \$9.7 million from the June 1999 quarter to September 1999 quarter.

Access lines installed increased by 59,520, resulting in an installed access line base of 250,805 as of September 30, 1999, 57% of which are serviced on the Company's switches. Access lines sold as of September 30, 1999 totaled 272,635, an increase of 60,444 in the quarter.

During the September 1999 quarter, the Company and its consolidated subsidiaries invested \$100.6 million in capital expenditures. As of September 30, 1999, total gross property, plant and equipment of the Company and its consolidated subsidiaries was approximately \$820.0 million.

As of September 30, 1999, the Operating Companies had approximately 6,675 local route miles and 301,000 local fiber miles. The Company had customers located in approximately 16,441 buildings, of which 2,118 buildings were connected with Company owned fiber and was collocated in 150 local exchange carrier central offices. To date, 22 Lucent 5ESS switches or remote switching modules have been installed to provide local telephone service with nine additional regional switches planned for operation during 1999 and early 2000.

Adelphia Business Solutions is a majority owned subsidiary of Adelphia Communications Corporation that provides integrated communications services to business customers through its state-of-the-art fiber optic communications network. As a result of its consolidation efforts, the Company now owns 100% of the interests in 44 of 48 markets in which it currently offers communications services, with the remaining 4 markets operating as 50% owned joint ventures with a local partner. By the end of 2001, the Company expects to serve 200 markets throughout the United States including substantially all major Tier I and Tier II cities, through the interconnection of these markets, creating a single fiber optic backbone network. This fully redundant, 30,000-mile long-haul fiber optic network will support the Company's full line of communication service offerings, including local and long distance voice services, messaging, high-speed data and internet services. For more information on Adelphia Business Solutions, or to review an electronic version of this press release visit the company's web site at http://www.adelphia-abs.net.

Footnote: The Company's Operating Companies represent partnerships or limited liability companies with local partners, and wholly or majority owned subsidiaries of the Company (collectively, the "Operating Companies").

Certain statements in this release are forward-looking statements that are subject to material risks and uncertainties. Actual results could differ materially from those stated or implied by such forward-looking statements due to risks and uncertainties associated with the Company's business, which include among others, competitive developments, risks associated with the Company's growth, the development of the Company's markets, regulatory risks, dependence on its customers and their spending patterns and other risks which are discussed in the Company's filings with the Securities and Exchange Commission. Additional information of factors that may affect the business and financial results of Adelphia Business Solutions can be found in the Company's filings with the Securities and Exchange Commission, including the prospectus under Registration Statement File No. 333-88927, under the caption "Risk Factors."

	Quarter ended September 30, 1999			Quarter	Quarter ended June 30, 1999 Quarter ended September 30, 1998				1998
(dollars in thousands)	Consolidated Operating <u>Results</u>		re Total ng Operating	Consolida Operatir <u>Results</u>	g Operating	Total Operating <u>Results</u>	Pro-forma Consolidated Operating Results	Joint Venture Operating O <u>Results</u>	Total perating Results
Revenues	\$43,347	\$9,501	\$52,848	\$34,21	5 \$9,742	\$43,957	\$16,672	\$3,211	\$19,883
Direct Operating Expenses	15,862	<u>2,526</u>	18,388	11,67	1 3,565	<u>15,236</u>	8,410	1,902	10,312
Gross Margin Gross Margin Percentage	27,485 63.4%	6,975 73.4%	34,460 65.2%	22,54 65.9		28,721 65.3%	8,262 49.6%	1,309 40.8%	9,571 48.1%
Sales, General and Administrative Expenses	39,972	4,194	44,166	32,63	7 5,875	38,512	11,813	3,046	14,859
EBITDA (a)	(12,487)	<u>2,781</u>	(9,706)	(10,09)	3) 302	(9,791)	(3,551)	(1,737)	(5,288)
EBITDA Percentage of Revenues	-28.8%	29.3%	-18.4%	-29.59	% 3.1%	-22.3%	-21.3%	-54.1%	-26.6%
			1999 Quarter v 1999 Quarter	vs.		er 1999 Quarter nber 1998 Quar			
Percent Change Comparison		onsolidated Operating Results	Joint Venture Operating Ope Results	Total erating <u>Results</u>	Pro-forma Consolidated Operating Results	Joint Venture Operating <u>Results</u>	Total Operating <u>Results</u>		
Revenues		26.7%	-2.5%	20.2%	160.0%	195.9%	165.8%		
Direct Operating Expenses		<u>35.9%</u>	<u>-29.1%</u>	<u>20.7%</u>	88.6%	32.8%	<u>78.3%</u>		
Gross Margin		21.9%	12.9%	20.0%	232.7%	432.8%	260.0%		
Sales, General and Administrative		22.5%	<u>-28.6%</u>	14.7%	238.4%	<u>37.7%</u>	<u>197.2%</u>		
EBITDA (a)		23.7%	<u>NM</u>	<u>-0.9%</u>	251.6%	<u>NM</u>	<u>83.5%</u>		

Table 1 summarizes operating results for (i) Adelphia Business Solutions and its consolidated subsidiaries and (ii) its non-consolidated joint ventures. All prior period's operating results have been presented on a pro-forma basis, adjusted for the consolidation of the Richmond, Jacksonville and Wichita markets as if Adelphia Business Solutions' purchase of its partners' interests in these markets had occurred at the beginning of each period presented.

(a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by GAAP, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelphia Business Solutions believes that EBITDA is a meaningful measure of performance.

Quarter ended September 30, 1999 Quarter Ended June 30, 1999(b)	Quarter ended September 30, 1998
---	----------------------------------

	Original Markets Results	New Markets <u>Results</u>	Total Operating <u>Results</u>	Original Markets <u>Results</u>	New Markets <u>Results</u>	Total Operating <u>Results</u>	Original Markets <u>Results</u>	New Markets <u>Results</u>	Total Operating <u>Results</u>
Revenues	\$49,513	\$3,335	\$52,848	\$43,317	\$640	<b>\$</b> 43,957	\$19,632	\$251	\$19,883
Direct Operating Expenses	14,924	<u>3,464</u>	18,388	13,205	2,031	<u>15,236</u>	10,053	<u>259</u>	10,312
Gross Margin Gross Margin Percentage	34,589 69.9%	(129) -3.9%	34,460 65.2%	30,112 69.5%	(1,391) -217.3%	28,721 65.3%	9,579 48.8%	(8) -3.2%	9,571 48.1%
Sales, General and Administrative Expenses	18,289	13,305	31,594	17,002	11,223	28,225	10,457	202	10,659
Allocated Corporate Overhead Expense 6,4	21	<u>6,152</u>	12,573	5,397	<u>4,890</u>	10,287	4,200	=	4,200
EBITDA (a)	<u>9,879</u>	(19,586)	(9,707)	<u>7,713</u>	(17,504)	<u>(9,791)</u>	(5,078)	(210)	(5,288)
EBITDA Percentage of Revenue	20.0%	-587.3%	-18.4%	17.8%	-2735.0%	-22.3%	-25.9%	-83.7%	-26.6%

September 1999 Quarter vs. June 1999 Quarter September 1999 Quarter vs. September 1998 Quarter

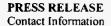
Percent Change Comparison	Original Markets <u>Results</u>	New Markets <u>Results</u>	Total Operating <u>Results</u>	Original Markets <u>Results</u>	New Markets <u>Results</u>	Total Operating <u>Results</u>
Revenues	14.3%	421.1%	20.2%	152.2%	NM	165.8%
Direct Operating Expenses	13.0%	<u>70.6%</u>	20.7%	<u>48.5%</u>	<u>NM</u>	<u>78.3%</u>
Gross Margin	14.9%	-90.7%	20.0%	261.1%	NM	260.0%
Sales, General and Administrative Expenses	7.6%	18.6%	11.9%	74.9%	NM	196.4%
Allocated Corporate Overhead	19.0%	25.8%	22.2%	52.9%	<u>NM</u>	<u>199.4%</u>
EBITDA (a)	<u>28.1%</u>	<u>NM</u>	<u>-0.9%</u>	<u>NM</u>	<u>NM</u>	<u>83.6%</u>

Table 2 summarizes operating results for (i) Adelphia Business Solutions' 22 Original Markets which were in operation or under construction when Adelphia Business Solutions completed its initial public offering in May 1998 and (ii) the additional markets which were operational or under development subsequent to May 1998, as a result of Adelphia Business Solutions' geographic expansion in the eastern half of the United States, (the "New Markets"). Corporate overhead has been allocated on the basis of the number of markets in services or under development for each period presented.

- (a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by GAAP, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelphia Business Solutions believes that EBITDA is a meaningful measure of performance.
- (b) June 30, 1999 quarterly results include reclassification of Corporate network and switch operating control center costs totaling \$2,361 which had been previously reported in allocated corporate overhead. The reclassification was made to provide a more comprehensive understanding of the direct operating expenses and the related gross margins of the operating centers.

# ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES TABLE 3 - CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Amounts in thousands, except per share amounts)

	Three Months I <u>September</u>		Nine Months Ended September 30,		
	<u>1998</u>	<u>1999</u>	<u>1998</u>	<u>1999</u>	
Revenues	<u>\$12,098</u>	<u>\$43,347</u>	<u>\$24,553</u>	<u>\$99,000</u>	
Operating expenses:					
Network operations	7,056	15,862	14,586	36,037	
Selling, general and administrative	10,391	39,972	24,038	93,618	
Depreciation and amortization	<u>9,843</u>	<u>18,168</u>	<u>20,413</u>	45,289	
<u>Total</u>	<u>27,290</u>	<u>74,002</u>	<u>59,037</u>	<u>174,944</u>	
Operating loss	(15,192)	(30,655)	(34,484)	(75,944)	
Other income (expense):					
Interest income	4,169	2,867	13,506	19,645	
Interest income-affiliate	2,995	1,336	5,070	6,943	
Interest expense	(12,535)	(19,045)	(39,639)	(56,383)	
Other income	<u>113</u>	===	<u>1.113</u>	===	
Loss before income taxes and					
equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,739)	
Income tax expense	==			<u>(4)</u>	
Loss before equity in net loss					
of joint ventures	(20,450)	(45,497)	(54,434)	(105,743)	
Equity in net loss of joint ventures	(2,614)	(246)	(9,487)	(7,340)	
Loss before extraordinary gain	(23,064)	(45.743)	<del></del>		
2003 OCIOIC CATAORUMALY RAIN	(23,004)	(45,743)	(63,921)	(113,083)	
Extraordinary gain on repurchase of debt	<u>237</u>	==	<u>237</u>	==	
Net loss	(22,827)	(45,743)	(63,684)	(113,083)	
Dividend requirements applicable to preferred stock	(7,026)	(7,969)	(20,448)	(23,168)	
Net loss applicable to common stockholders	<u>\$(29,853)</u>	<u>\$(53,712)</u>	<u>\$(84,132)</u>	<u>\$(136,251)</u>	
Basic and diluted net loss per weighted average share of common stock	<u>\$(0.54)</u>	<u>\$(0.97)</u>	<u>\$(1.82)</u>	<u>\$(2.46)</u>	
Weighted average shares of common stock outstanding	<u>55,497</u>	<u>55,497</u>	<u>46,293</u>	<u> 55,497</u>	



Timothy J. Rigas Adelphia Business Solutions 814-274-9830

#### FOR IMMEDIATE RELEASE:

#### ADELPHIA BUSINESS SOLUTIONS (ABIZ) ANNOUNCES PUBLIC STOCK OFFERING

Coudersport, PA, November 10, 1999 -- Adelphia Business Solutions, Inc. (NASDAQ-NNM: ABIZ) announced today that it is filing a supplement to its shelf registration statement with the Securities and Exchange Commission for a public offering of Class A Common Stock. The preliminary prospectus supplement contained in the filing provides for a public offering of approximately \$300,000,000 in shares of Adelphia Business Solution's Class A Common prior to the exercise of any underwriters' over-allotment option. The offering will be made only by prospectus. Adelphia Business Solutions, which is a majority owned subsidiary of Adelphia Communications Corporation (NASDAQ-NNM:ADLAC), was formerly known as Hyperion Telecommunications, Inc.

In addition to the \$300,000,000 in shares of Class A Common Stock to be sold by Adelphia Business Solutions to the public, Adelphia Communications Corporation is expected to enter into an agreement to purchase at the closing of the public offering approximately \$150,000,000 in shares of Class B Common Stock of Adelphia Business Solutions at a price per share equal to the public offering price for the Class A Common Stock less the underwriting discount.

Adelphia Business Solutions intends to use the proceeds from these offerings for the funding of its national expansion, working capital requirements, operating losses and investments in its networks, and for other general corporate purposes. Adelphia Business Solutions provides integrated communication services to business customers over its state-of-the-art fiber optic network.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the Class A Common Stock or Class B Common Stock in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such State.

<ARTICLE> 5

<LEGEND>

FINANCIAL DATA SCHEDULE FOR ADELPHIA BUSINESS SOLUTIONS, INC.(FORMERLY HYPERION TELECOMMUNICATIONS, INC.) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999

</LEGEND>

<CIK> 0001017648

<NAME> ADELPHIA BUSINESS SOLUTIONS, INC.

<MULTIPLIER> 1,000

<period-type></period-type>	9-MOS	
<fiscal-year-end></fiscal-year-end>		DEC-31-1999
<period-end></period-end>		SEP-30-1999
<cash></cash>		125,988
<securities></securities>		0
<receivables></receivables>		68,600
<allowances></allowances>		0
<inventory></inventory>		0
<current-assets></current-assets>		ō
<pp&e></pp&e>		740,870
<depreciation></depreciation>		0
<total-assets></total-assets>		1,078,885
<current-liabilities></current-liabilities>		49,580
<bonds></bonds>		795,052
<preferred-mandatory></preferred-mandatory>		0
<preferred></preferred>		252,161
<common></common>		551
<other-se></other-se>		(62,915)
<total-liability-and-equity></total-liability-and-equity>		1,078,885
<sales></sales>		0
<total-revenues></total-revenues>		99,000
<cgs></cgs>		0
<total-costs></total-costs>		174,944
<other-expenses></other-expenses>		0
<loss-provision></loss-provision>		0
<interest-expense></interest-expense>		56,383
<income-pretax></income-pretax>		(105, <del>7</del> 39)
<income-tax></income-tax>		Ó
<income-continuing></income-continuing>		(105,739)
<discontinued></discontinued>		Ó
<extraordinary></extraordinary>		0
<changes></changes>		0
<net-income></net-income>		(136,251)
<eps-basic></eps-basic>		(2.46)
<eps-diluted></eps-diluted>		(2.46)
		, ,

#### COMMONWEALTH OF PENNSYLVANIA

### **COUNTY OF POTTER**

#### VERIFICATION

I, John B. Glicksman, hereby declare under penalty of perjury, that I am Vice President, Adelphia Business Solutions, Inc., the parent company of the Applicant in this proceeding; that I am authorized to make this verification on the Applicant's behalf; that I have read the foregoing application and exhibits; and that the facts stated therein are true and correct to the best of my knowledge, information and belief. In addition, I hereby declare that the Applicant agrees to adhere to all state laws and all commission policies, rules and orders.

John B. Glicksman Vice President

Adelphia Business Solutions, Inc.

Subscribed and sworn to before me this  $\frac{200}{100}$  day of March, 2000.

Notary Public

My Commission expires:

Notarial Seal Melody A. Heller, Notary Public Coudersport Boro, Potter County My Commission Expires Nov. 17, 2001