

Kimberly Caswell Counsel

GTE SERVICE CORPORATION

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April 17, 2000

Ms. Ann Cole, Clerk
State of Florida
Division of Administrative Hearings
The DeSoto Building
1230 Apalachee Parkway
Tallahassee, FL 32399-3060

980253.TX

Re:

GTE Florida Incorporated v. Florida Public Service Commission - Case No. 99-5368RP; BellSouth Telecommunications Inc. v. Florida Public

Service Commission - Case No. 99-5369RP

Dear Ms. Cole:

Please find enclosed an original and one copy of GTE Florida Incorporated's Motion for Protective Order for filing in the above matters. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this matter, please contact me at (813) 483-2617.

Sincerely,

Luty Duly

Kimberly Caswell

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__ A part of GTE Corporation

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ORIGINAL

STATE OF FLORIDA DIVISION OF ADMINISTRATIVE HEARINGS

Petitioner,) Case No. 99-5368-RP)
vs.	
FLORIDA PUBLIC SERVICE COMMISSION,	
Respondent.))
BELLSOUTH TELECOMMUNICATIONS,) Case No. 99-5369-RP
Petitioner,))
vs.))
FLORIDA PUBLIC SERVICE COMMISSION,)))
Respondent.	,)

GTE FLORIDA INCORPORATED'S MOTION FOR PROTECTIVE ORDER

Pursuant to Florida Rules of Civil Procedure 1.100(b) and 1.280(c), GTE Florida Incorporated (GTE) requests a protective order covering certain confidential information that has been revealed in depositions, and that will likely be disclosed at the hearing and in GTE exhibits.

On April 11, 2000, the Staff of the Florida Public Service Commission deposed GTE witnesses Amy Martin and Patty Tuttle. The Staff asked these witnesses questions that sought information about, among other things, GTE customer losses, GTE market share information, and GTE's market strategies in response to competition. In response to the questions, Ms. Martin and Ms. Tuttle disclosed company-confidential

DOCUMENT NUMBER-DATE

04786 APR 198

information. Some of the information disclosed by Ms. Martin is, in addition, considered confidential by the market research firm that compiled it, as well as by GTE. GTE paid for this information and it has substantial commercial value to the market research firm.

Ms. Martin plans to include this third-party research data in one of her exhibits at the hearing (described as "PNR competitive data" in the prehearing stipulation). In addition, because one of the central issues in this proceeding is the level of local competition, GTE expects that examination of Company witnesses by both GTE and Commission lawyers at the hearing will lead to the disclosure of competitively sensitive GTE-confidential information.

GTE has not publicly disclosed the confidential information at issue and closely guards it within the company. All of the confidential information is competitively sensitive in that GTE's competitors could use it to tailor their entry and marketing strategies to help them successfully compete against GTE. Conferring this artificial advantage upon competitors would disrupt the fair and efficient functioning of the telecommunications marketplace, to the ultimate detriment of the consumer.

The Florida Rules of Civil Procedure allow a party to move for a protective order to ensure that "a trade secret or other confidential research, development, or commercial information not be disclosed or be disclosed only in a designated way." (F.R.Civ.P. 1.280(c).) All of the information GTE seeks to protect from public disclosure is confidential research and/or commercial information. GTE thus seeks an order limiting its disclosure in the following ways: (1) the deposition transcripts of Ms. Martin and Ms. Tuttle (or at least the confidential portions designated by GTE) should be sealed and protected from public disclosure; (2) Ms. Martin's exhibit disclosing

confidential market share information and third-party research should also be placed under seal; and (3) the oral testimony of Ms. Martin and Ms. Tuttle should be received in the presence of only Commission, Staff, and GTE personnel, as well as BellSouth personnel who have executed a protective agreement with GTE; and (4) those portions of the hearing transcript containing GTE-confidential information should be placed under seal.

The confidential information at issue is the kind of information for which the Commission typically grants protection from public disclosure under its confidentiality procedures. GTE is not familiar with any such procedures at DOAH, but has proposed measures it believes will meet the objective of protecting its confidential information from public disclosure. If the Judge believes that objective can better be met with other measures, then GTE asks her to issue a protective order embodying these alternative measures.

Respectfully submitted on April 17, 2000.

Kimberly Caswell

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Tampa, Florida 33601

Telephone: 813-483-2617

Attorney for GTE Florida Incorporated

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of GTE Florida Incorporated's Motion for Protective Order in Case Nos. 99-5368-RP and 99-5369-RP were sent via U.S. mail on April 17, 2000 to:

Martha Brown, Esq. Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Mary Anne Helton, Esq. Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

David E. Smith, Director of Appeals Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

John Rosner, Esq.
Joint Administrative Procedures Committee
Florida Legislature
600 South Calhoun Street, Room 120
Tallahassee, FL 32399-1300

Michael P. Goggin, Esq. BellSouth Telecommunications, Inc. 150 South Monroe Street, Room 400 Tallahassee, FL 32301

Blanca S. Bayo, Director Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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