## ORIGINAL

### APPLICATION OF ONFIBER CARRIER SERVICES, INC. FOR AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

1. This is an application for (check one):

000516-TX

- (X) Original Authority (New company).
- () Approval of Transfer (To another certificated company). <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- () Approval of Assignment of existing certificate (To a noncertificated company). <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- () Approval for transfer of control (To another certificated company). <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company

### **OnFiber Carrier Services, Inc.**

3. Name under which the applicant will do business (fictitious name, etc.)

### Not Applicable.

4. Official mailing address (including street name, number, post office box, city, state, zip code and phone number):

OnFiber Carrier Services, Inc. 2730 Sand Hill Road, Suite 150 Menlo Park, California 94025 Tel: (650) 561-0271 Fax: (650) 561-0201

5. Florida address (including street name, number, post office box, city, state, zip code and phone number):

Applicant does not maintain, and does not intend to maintain, an office in the State of Florida. Applicant's registered agent and address for service of process in the State of Florida is:

OnFiber Carrier Services, Inc. c/o Corporation Service Company 1201 Hays Street Tallahassee, FL 32301 Tel.: (850) 222-9171

DOCUMENT NUMBER-DATE



6. Structure of organization:

() Individual	() Corporation
(X) Foreign Corporation	() Foreign Partnership
() General Partnership	() Limited Partnership
() Other	

### 7. <u>If individual</u>, provide: Not Applicable.

Name:

Title:

Address:

City/State/Zip:

Telephone No.:

Fax No.:

Internet E-Mail Address:

Internet Website Address:

- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida:
  - (a) The Florida Secretary of State corporate registration number:

### Not Applicable.

- 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida:
  - (a) The Florida Secretary of State corporate registration number:

Applicant's Florida Secretary of State corporate registration number is:

### F0000001708

## In addition, Applicant's Certificate of Authority to Transact Business in the State of Florida is attached hereto at Exhibit "A".

- 10. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
  - (a) The Florida Secretary of State fictitious name registration number:

### Not Applicable.

- 11. If a limited liability partnership, provide proof of registration to operate in Florida
  - (a) The Florida Secretary of State registration number:

### Not Applicable.

12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement. Not Applicable.

Name:

Title:

Address:

City/State/Zip:

Telephone No.:

Fax No.:

Internet E-Mail Address:

Internet Website Address:

- 13. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
  - (a) The Florida registration number:

### Not Applicable.

14. Provide <u>F.E.I. Number</u>, (if applicable)

### Applicant's Federal Employer Identification Number is 77-0528655.

- 10. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been
  - (a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide explanation</u>.

None of Applicant's officers, directors, or stockholders has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime.

Further, no such proceedings are pending against any of Applicant's officers, directors, or stockholders.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None of Applicant's officers, directors, or stockholders is currently an officer, director, partner or stockholder in any other Florida certificated telephone company. However, certain of Applicant's officers and directors previously have been employed by Florida certificated telephone companies, as described at Exhibit "C".

- 16. Who will serve as liaison to the Commission with regard to the following?
  - (a) The application:

Joseph McGlothlin McWhirter, Reeves, McGlothlin, Davidson, Decker, Kaufman, Arnold & Steen, P.A. 117 South Gadsden Street Tallahassee, Florida 32301 Tel: (850)-222-2525 Fax: (850)-222-5606 <jmcglothlin@mac-law.com>

and

Jeffrey Blumenfeld Kristin L. Smith Patrick O'Connor Blumenfeld & Cohen 1625 Massachusetts Avenue, N.W. Suite 300 Washington, D.C. 20036 Telephone: (202) 955-6300 Fax: (202) 955-6460 <jeff@technologylaw.com> <kristin@technologylaw.com> <patrick@technologylaw.com>

(b) Official point of contact for the ongoing operations of the company:

Ron Kramer OnFiber Carrier Services, Inc. 2730 Sand Hill Road, Suite 150 Menlo Park, California 94025 Tel: (650) 561-0271 Fax: (650) 561-0201

(c) Complaints/Inquiries from customers:

Ron Kramer OnFiber Carrier Services, Inc. 2730 Sand Hill Road, Suite 150 Menlo Park, California 94025 Tel: (650) 561-0271 Fax: (650) 561-0201

- 17. List the states in which applicant:
  - (a) has operated as an alternative local exchange company At this time, Applicant is not providing alternative local exchange services in any state.
  - (b) as applications pending to be certificated as an alternative local exchange company

Applicant has applied, for certification to provide alternative local exchange services in the states of California, Colorado, the District of Columbia, Illinois, Indiana, Georgia, Maryland, Michigan, Minnesota, New Jersey, New York, Ohio, Oregon, Texas, Washington, and Wisconsin. In addition, OnFiber has simultaneously filed applications in Arizona, Connecticut, Florida, Massachusetts, North Carolina, Pennsylvania, and Utah.

- (c) is certificated to operate as an alternative local exchange company Applicant is not yet certificated to operate as an alternative local exchange company in any state.
- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved

## Applicant has not been denied authorization to operate as an alternative local exchange company in any state.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved

## Applicant has not been assessed regulatory penalties for violations of any state or federal telecommunications statutes.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved

Applicant has not been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity.

18. Submit the following:

**A.** Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

OnFiber is a privately held company with financial information that is private in nature. Because Applicant's financial statements are confidential and contain proprietary information, they have been filed with Records and Reporting under seal as Exhibit "B", and are not to be made a part of the public record. The attached financial documentation demonstrates that OnFiber has more than sufficient funds to provide its proposed services in Florida.

In support of its financial qualifications, OnFiber submits the financial statements of its parent company, OnFiber Communications, Inc.. All funds for the operation of OnFiber will be provided by Applicant's parent. OnFiber does not currently have audited financial statements to provide to the Commission, but will provide them to the Commission at the time they become available, if so requested. Exhibit "B" includes sufficient documentation to evidence the financial support of OnFiber Communications, Inc. The attached financial documents demonstrate that OnFiber has more than sufficient funds to provide its proposed services.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Applicant has submitted herewith, under trade secret protection, financial information regarding its parent, OnFiber Communications, Inc., that demonstrates Applicant's ability to provide the services the requested service in the geographic area proposed to be served.

2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.

# Applicant has submitted herewith, under trade secret protection, financial information regarding its parent, OnFiber Communications, Inc., that demonstrates Applicant's ability to maintain the requested service.

3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

# Applicant has submitted herewith, under trade secret protection, financial information regarding its parent, OnFiber Communications, Inc., that demonstrates Applicant's ability to meet its lease or ownership obligations.

B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

## A summary of Applicant's Managerial and Technical Qualifications is attached hereto at Exhibit C".

C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

## A summary of Applicant's Managerial and Technical Qualifications is attached hereto at Exhibit C".

### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in the foregoing application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of OnFiber Carrier Services, Inc. and agree that the company will comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

### **ONFIBER CARRIER SERVICES, INC.**

Kit WArla

Kirk Wampler Vice President of Fiber Acquisition

Sworn to before me this  $21^{52}$ day of April, 2000.

Danalle Mr. Ennett

Notary Public

My Commission expires: January 18, 2002



### **AFFIDAVIT**

By my signature below, I attest to the accuracy of the information contained in the attached unaudited financial statements for OnFiber Carrier Services, Inc. I have read the attached financial statements and declare that to the best of my knowledge and belief, the information is true and correct.

ONFIBER CARRIER SERVICES, INC.

ik WARK Kirk Wampler

Vice President of Fiber Acquisition

Sworn to before this 22 day of April, 2000

Darnelle M Ennett Totary Public

Notary Public

My Commission expires: January 18, 2002



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### EXHIBIT "A"

### APPLICANT'S CERTIFICATE OF AUTHORITY TO TRANSACT BUSINESS IN FLORIDA



FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

March 28, 2000

JANINE LAZZARINI CSC NETWORKS TALLAHASSEE, FL

Qualification documents for ONFIBER CARRIER SERVICES, INC. were filed on March 28, 2000 and assigned document number F00000001708. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6051, the Foreign Qualification/Tax Lien Section.

Buck Kohr Corporate Specialist Division of Corporations

Letter Number: 500A00016955

APR 2 7 2000

Account number: 07210000032

Account charged: 70.00

### TRANSMITTAL LETTER

To: Qualification/Tax Lien Section **Division of Corporations** 

SUBJECT: OnFiber Carrier Services, Inc.

(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida", "Certificate of Existence", and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Jerome Suarez

(Name of Person)

(Firm/Company)

Suite 100, 2730 Gateway Oaks Drive

(Address)

Sacramento, CA, 95833

(City/State/Zip)

Should you need to call someone concerning this matter, please call:

222 2122 800 Jerome Suarez at ( (Area Code & Daytime Telephone Number) (Name of Person)

### **STREET ADDRESS:**

Qualification/Tax Lien Section **Division of Corporations** 409 E. Gaines St. Tallahassee, FL 32399

MAILING ADDRESS:

Qualification/Tax Lien Section **Division of Corporations** P.O. Box 6327 Tallahassee, FL 32314

Enclosed is a check for the following amount:

**5** \$70.00 Filing Fee **5** \$78.75 Filing Fee & \$78.75 Filing Fee & **5** \$87.50 Filing Fee, Certificate of Status & Certificate of Status Certified Copy

Certified Copy

APR 2 7 2000

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	APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA	
II R	N COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.	
1.	OnFiber Carrier Services, Inc.	
	(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)	
2.		
	(State or country under the law of which it is incorporated) (FEI number, if applicable)	
4.	October 20, 1999 5. Perpetual /	
	(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")	
6.	Upon Qualification	
	(Date first transacted business in Florida.) (SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)	
7	c/o Venture Law Group, 2800 Sand Hill Road	
,.	Menlo Park, CA 94025	
	(Current mailing address)	
8.	Telecommunications and data carrier. To engage in any act or activity for which corporations may be organized.	
	(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)	
9.	Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable)	
	Name: Corporation Service Company	
Of	ffice Address: 1201 Hays Street	
	Tallahassee , Florida, 32301	
	(Zip code)	

### 10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Corporation Service Company
By: Milli Church
(Registered agent's signature)

Karen Harris, Assistant Vice President 11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors: (Street address ONLY - P.O. Box NOT acceptable)

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### **OFFICERS/DIRECTORS RIDER**

1 ,

FL-Application by Foreign Corporation for Authorization

OnFiber Carrier Services, Inc.

List of Officers Name: Jagd Jagdeep Singh Title: President Bus. Addr.: c/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025

Title: Secretary Name: Edmund S. Ruffin, Jr. c/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025 Bus. Addr.:

## List of Directors Name: Jagdee

Term: Dec 31, 2000 Jagdeep Singh Bus. Addr.: c/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025





I certify the attached is a true and correct copy of the Application by Foreign Corporation for Authorization to Transact Business in Florida for ONFIBER CARRIER SERVICES, INC., a Delaware corporation authorized to transact business in the State of Florida, qualified on March 28, 2000, as shown by the records of this office.

The document number of this corporation is F00000001708.



CR2EO22 (1-99)

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Thirty-first day of March, 2000

**Katheríne Harrís** Batherine Harris

Secretary of State

0/31/00 CORPORATE DETAIL RECORD SCREEN NUM: F00000001708 ST:DE ACTIVE/FOREIGN PROF FLD: 03/28/2000 FEI#: 94-3350494 NAME : ONFIBER CARRIER SERVICES. INC. PRINCIPAL: C/O VENTURE LAW GROUP ADDRESS 2800 SAND HILL ROAD MENLO PARK, CA 94025 RA NAME : CORPORATION SERVICE COMPANY RA ADDR : 1201 HAYS STREET TALLAHASSEE, FL 32301-2525 US : \* NONE FILED \* ANN REP

1. MENU, 3. OFFICERS, 7. LIST, 8. NEXT, 9. PREV

ENTER SELECTION AND CR: 3/31/00 OFFICER/DIRECTOR DETAIL SCREEN 9:05 AM CORP NUMBER: F00000001708 CORP NAME: ONFIBER CARRIER SERVICES, INC. TITLE: PD NAME: SINGH, JAGDEEP 2800 SAND HILL ROAD MENLO PARK, CA 94025 TITLE: S NAME: RUFFIN, EDMUND S 2800 SAND HILL ROAD MENLO PARK, CA 94025

+ NEXT, - PREV, 1. MENU, 2. FILING, 3. TOP 7. LIST, 8. NEXT BY LIST, 9. PREV BY LIST APR 2 7 2000

9:05 AM

ENTER SELECTION AND CR:

# NSACE CHIORATOR APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSP **BUSINESS IN FLORIDA**

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

OnFiber Carrier Services, Inc. 1. (Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.) 3. 94-3350494 Delaware 2 (State or country under the law of which it is incorporated) (FEI number, if applicable) 5. Perpetual 4. October 20, 1999 (Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual") 6. Upon Qualification (Date first transacted business in Florida.) (SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.) 7. c/o Venture Law Group, 2800 Sand Hill Road Menlo Park, CA 94025 (Current mailing address) Telecommunications and data carrier. To engage in any act or activity for which corporations may be organized. 8. (Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida) 9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable) Corporation Service Company Name: 1201 Hays Street Office Address:

Tallahassee

, Florida, 32301 (Zip code)

### 10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Co	rporation Service Company	
By:	rporation Service Company	
	(Registered agent's signat	ure)

Karen Harris, Assistant Vice President

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors: (Street address ONLY - P.O. Box NOT acceptable)

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. DIRECTORS (Street address only - P.O. Box NOT acceptable)	
hairman: See attached officers/directors rider	
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OFFICERS (Street address only - P.O. Box NOT acceptable)	······································
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OTE: If necessary, you may attach an addendum to the application listing additional officer	s and/or directors
OIL: II necessary, you may attach an addendum to the application isong additional officer	S ALLEVI ALLEVIULS.
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of	f the application)
Edmund S. Ruffin, Jr., Secretary	
(Typed or printed name and capacity of person signing app	lication)

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### **OFFICERS/DIRECTORS RIDER**

1

FL-Application by Foreign Corporation for Authorization



## List of Officers Name: Jagd

### Jagdeep SinghTitle: Presidentc/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025 Bus. Addr.:

Name: Edmund S. Ruffin, Jr. Title: Secretary Bus. Addr.: c/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025

### List of Directors

Name:Jagdeep SinghTerm: Dec 31, 2000Bus. Addr.:c/o Venture Law Group 2800 Sand Hill Road, Menlo Park, CA 94025

## State of Delaware Office of the Secretary of State

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PAGE

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "ONFIBER CARRIER SERVICES, INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-THIRD DAY OF MARCH, A.D. 2000.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES

AND LTDO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN\_FILED, TO DATE

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "ONFIBER CARRIER SERVICES, INC." WAS INCORPORATED ON THE TWENTIETH DAY OF OCTOBER, A.D. 1999.



Edurth Brul

Edward J. Freel, Secretary of State

AUTHENTICATION:

0332656

03-23-00

DATE:

APR 2 7 2000

3113915 8300 <sup>-</sup> 001146341

### EXHIBIT "B"

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### **PROPRIETARY - NOT FOR PUBLIC RECORD**

### FINANCIAL QUALIFICATIONS

[These documents are being forwarded to the Florida Public Service Commission, Division of Records and Reporting, under separate cover.] The financial statements of OnFiber Communications, Inc. constitute proprietary business information within the meaning of Florida Statute 364.183(1). Accordingly, Applicant has requested confidential treatment for such information pursuant to Florida Statute 364.183(1) and Section 25-22.006(5)(a) of the Florida Public Service Commission's Rules.

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### EXHIBIT "C"

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### MANAGERIAL AND TECHNICAL QUALIFICATIONS

Applicant's management team possesses the necessary technical and managerial ability to provide facilities-based and resold intrastate, local exchange, voice and data communications services. Applicant's key personnel, along with a description of their technical and managerial capabilities, are attached hereto.

### SENIOR MANAGEMENT TEAM

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### **Biographies of Key Management and Technical Staff**

**Jagdeep Singh, Founder and Chief Executive Officer.** Prior to co-founding OnFiber, Jagdeep was President and General Manager of Ciena Corporation's Core Switching Division (CSD), and served on Ciena's Board of Directors. Jagdeep joined Ciena, a \$500 million leader in the optical communications equipment market, after its acquisition of Lightera Networks for \$550 million. At Lightera, Jagdeep served as President and CEO, and led the company from startup to a leadership position in the market for optical switching equipment for telecommunications carrier networks.

Prior to founding Lightera, Jagdeep was a venture partner at the venture capital firm InterWest Partners, focusing on investments in the data communications and telecommunications sectors. Before joining InterWest, Jagdeep was Vice President, Technology Strategy at Shiva Corp., a leader in the remote network access market. He joined Shiva following its acquisition of AirSoft, Inc., where he was President and CEO. Prior to founding AirSoft, Jagdeep held technical and marketing positions at Sun Microsystems and Hewlett-Packard.

Jagdeep holds an MS in Computer Science from Stanford University, an MBA from the University of California, Berkeley, and a BS degree in Computer Science from the University of Maryland.

**Drew Perkins, Founder and Chief Technology Officer.** Prior to co-founding OnFiber, Drew served as Chief Technology Officer of Ciena Corporation's Core Switching Division, as well as its predecessor, Lightera Networks, Inc. Drew co-founded Lightera Networks in 1998 and served on its Board of Directors until it was acquired by Ciena in 1999. Drew also served as Vice Chairman of the Optical Internetworking Forum (OIF) Technical Committee from its inception through its first year of operation.

Prior to Lightera, Drew was principal architect of FORE System's ATM, TCP/IP, and Ethernet market strategies and hardware and software products. Drew also served as FORE's primary representative to the ATM Forum Technical Committee and the Internet Engineering Task Force (IETF). Within the ATM Forum, Drew was a co-founder of the ILMI, PNNI, LAN Emulation, and MPOA Working Groups, and served as the liaison to the IETF, a chairman of the MPOA Working Group, and as editor of the ATM Forum ILMI 4.0 Specification.

As a member of the IETF since the first meeting in 1984, Drew has played a leading role in the development of many Internet protocols including the Point-to- Point Protocol (PPP), IP over IEEE 802 networks, Boot Protocol (BOOTP), and a number of TCP/IP Over ATM protocols. While at Carnegie Mellon University during the 1980's, Drew developed a number of early and popular TCP/IP software packages including CMU PC/IP, CMU BOOTP, and CMU PPP.

Drew earned his Bachelors degree in Electrical Engineering, Computer Engineering, and Mathematics from Carnegie Mellon University in 1986.

Mike Guess, Founder and Executive Vice President, Engineering and Operations. Prior to joining OnFiber, Mike was Vice President of Engineering at IXC Communications and Cincinnati Bell. Mike brings several decades of carrier operating experience to OnFiber, spanning both the inter-exchange and local exchange markets. Mike has a strong technical understanding of both the

telecommunications and data communications markets, and this positions him uniquely well to run engineering and operations for a company like OnFiber Carrier Services.

Prior to joining IXC, Mike was at WilTel Communications, one of the leaders in delivering innovative data services, such as Frame Relay, to business customers.

**Steve O'Hara, Founder and Executive Vice President, Business Development.** Prior to cofounding OnFiber, Steve was General Manager of Micron Technology's Advanced Technology Group. He joined Micron after its 1988 acquisition of Rendition, where he was Vice President of Systems Integration. Prior to joining Rendition, Steve was the founder and President of CoreLogic, Inc., a communications chip and research and development company designing reusable cores for ISDN and 2B1Q silicon implementations.

Prior to founding CoreLogic, Steve was Director of Business Development at Octus, Inc., a computer-telephony pioneer founded by Atari founder Nolan Bushnell. Octus was the first CTI product to market an integrated dial-up ISDN and Ethernet solution.

Prior to joining Octus, Steve spent six years at Northern Telecom (Nortel) and Bell-Northern Research (BNR), where he was the Account Vice President for the PacTel-Nortel joint venture selling carrier class products. While at Nortel, he also rolled out applications products for call center, H.320 and 323 videoconferencing products.

Steve has authored numerous papers on the subjects of ISDN and alternative DSL modulation schemes.

Steve holds a BS in Applied Mathematics from Santa Clara University.

John Rugo, Vice President of Operations. Prior to joining OnFiber, John was Vice President of Operations at Covad Communications, the leading DSL service provider. John was instrumental in deploying Covad's network and OSS software, and running Covad's network operations center (NOC), and field operations. Prior to joining Covad, John was Vice President and General Manager at BBN Planet.

**Kirk Wampler, Vice President of Fiber Acquisition.** Prior to joining OnFiber, Kirk was Director of Right of Way at Metricom, Inc., a leading mobile data communications provider. At Metricom, Kirk lead a nationwide acquisition team of over thirty site acquisition project managers responsible for striking over 1,000 deals with a wide range of municipalities, electric utility companies and private property owners to deploy Metricom's Ricochet Network. He was responsible for developing the real estate management systems to support the deployment of over 25,000 of Metricom's wireless radio installations. Under Kirk's leadership, Metricom lit up its first networks in the San Francisco, Seattle, and Washington, DC metropolitan areas covering over 15 million people

Prior to joining Metricom, Kirk was the Northern California Project Director for NEXTEL. He supervised the site acquisition, zoning entitlement, and construction teams for over 500 cell sites. He was also a team leader of the initial launch for the Southern California NEXTEL market.

### EXHIBIT "D"

### **FLORIDA PRICE LIST**

Applicant will file a price list with the Florida Public Service Commission at least one day prior to Applicant initiating operations in Florida.

**ONFIBER CARRIER SERVICES, INC.** 

Kirk Wampler

Vice President of Fiber Acquisition