| 1 | BEFORE THE | | |
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| 10 | PROGRADINGS | ADVISORY COMMITTEE MEETING | |
| 11 | PROCEEDINGS: | ADVISORY COMMITTEE MEETING | |
| 12 | | | |
| 13 | DATE: | Tuesday, May 9, 2000 | |
| 14 | TIME: | Commenced at 1:00 p.m. Concluded at 4:20 p.m. | |
| 15 | | | |
| 16 | PLACE: | Betty Easley Conference Center | |
| 17 | | Hearing Room 4075 Esplanade Way | |
| 18 | | Tallahassee, Florida | |
| 19 | | | |
| 20 | REPORTED BY: | KORETTA E. STANFORD, RPR Official FPSC Reporter | |
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| 1 | IN ATTENDANCE: | |
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| 2 | ALEX FLEISCHMAN, STEPHEN HARDY, and FRANK SLATER, | |
| 3 | Florida Association of the Deaf, Inc. | |
| 4 | CARLOS MONSERRATE, Self Help for Hard of Hearing | |
| 5 | People. | |
| 6 | JERRY CONNER, Deaf Service Center Association. | |
| 7 | JOSEPH SCHAD, Florida Language Speech and Hearing | |
| 8 | Association. | |
| 9 | SUSAN LANGSTON and JIM SMITH, Florida | |
| 10 | Telecommunications Industry Association. | |
| 11 | JAMES FORSTALL, Executive Director, FTRI. | |
| 12 | ANDREW BRENNEMAN, Sprint Communications | |
| 13 | ROBERT GIUNTOLI, Sprint Communications | |
| 14 | | |
| 15 | FOR THE FPSC: | |
| 16 | RICHARD TUDOR, RICK MOSES, and LAURA KING, | |
| 17 | FPSC Division of Communications. | |
| 18 | MARTHA BROWN, FPSC Division of Appeals | |
| 19 | BETH SALAK, Division of Auditing and Financial | |
| 20 | Analysis | |
| 21 | | |
| 22 | INTERPRETERS: | |
| 23 | STEVIE FENTON | |
| 24 | CANDACE STEFFEN | |
| 25 | SUSAN THOMPSON | |
| | FLORIDA PUBLIC SERVICE COMMISSION | |

PROCEEDINGS

MR. TUDOR: All right. We'll go ahead and get started. Good afternoon. Just wanted to welcome everybody here. It's been a little while since we've gotten together, and it's good to see everybody again.

Just wanted to mention that we have a new real-time captioner here this morning -- this afternoon.

Koretta Stanford is new with the Commission. And we're glad to have her and appreciate her willingness to do this. She has got a lot of good real-time experience, but she hasn't quite got her dictionary fleshed out yet.

And so, you may see an occasional funny word on the screen, but she's going to learn a lot from today's meeting, probably, and a lot of new terms. And she'll put those in her dictionary, and just continue to build that up, and it'll get better and better. So, today's kind of a trial run for her, and I appreciate your patience with us on that.

I provided, I believe, to everybody, at least at the front table, a copy of the FCC news release. And this is just not in terms of particularly relay and equipment distribution, but general interest, I think. But it came out in April, and it announces that the FCC has adopted some new rules dealing with the provision of emergency information during a hurricane or some other kind of

disaster kind of situation that requires that that critical emergency information be made available in a visual manner for either broadcast or cable TV announcements.

We had several people during the hurricanes last fall that expressed concerns that the TV station was announcing all the information, the emergency information verbally, but it was not coming across, either as captioned or in any other way provided in a visual manner, so it made it very difficult for people to know what was going on. And so, I think, basically, in response to these hurricanes that we had here last fall and that went on up the east coast, that the FCC responded to those by requiring that.

And I don't know the effective date of this, but they have expedited this. They've got other requirements, just generally, about captioning on television programs that is a phased-in matter, but these emergency announcements and so forth, they've adopted rules that will require that on a much more expedited basis.

And does anybody know the effective date of that? Okay. But at any rate, they have expedited that so that hopefully broadcasters and cable TV operators will bring that information visually to the screen in TV announcements about emergency situations. So, that will

be good for a lot of people, I think.

I have a new list of Advisory Committee members, and let me -- would you hand these out? And let me hand these out. It's just an update for us, just mentioned a couple things. One is that on the back of this list we've added some Sprint contacts that we did not have there before. And then, we've also added in the part that deals with the Advisory Committee, specifically, some new people also.

We've had a couple of people who have been recommended to be added to the Advisory Committee, and those folks are shown here. Formally, they have not been voted on by the Public Service Commission, but the Commission will be voting on them next Tuesday, and I don't anticipate any problems with that.

So, we'll anticipate that they will be added to the committee. Those two people are Steve Howells with the advocacy center for persons with disabilities. And Steve I have not met. Is Steve here? Okay. Steve Howells will be on the Advisory Committee, recommended by the advocacy center. The other addition is under the Florida Association of the Deaf, and that's Frank Slater. Frank, raise your hand there and wave at everybody. Okay.

Frank is joining us, recommended by the Florida
Association of the Deaf. The only other thing I'll

mention is that in Shirley Jones' absence today, she's not available to be here, Carlos Monserrate is joining us, and he's been here one time before, at least one time before, be substituting for her today. So, we're glad you're here, Carlos, and welcome.

Let me just quickly go through the Advisory

Committee list, and let me make sure I know who's here and who isn't. Steve Howells is not here yet. Jerry Conner is here. And Alex Fleischman; good to have you, Alex; and Frank Slater. And I wanted to make sure, because one place I saw Michael listed, you do go by Frank; is that correct?

MR. SLATER: Everyone calls me Frank, yes. I typically use Frank, I don't use Michael.

MR. TUDOR: Okay, good. I just wanted to make sure. Thank you.

MR. SLATER: It's the same person.

MR. TUDOR: And Joseph Schad, glad to have you here again today. Okay, great. And then we've got Susan Langston, and Jim Smith, glad to have you here. And then, again, Shirley Jones is not here, but Carlos Monserrate is here in her place today. Great, very good.

I just wanted to take this opportunity kind of in the introductory remarks to mention that we want to express our thanks to Rita Slater; and Frank, if you would

pass that on to her, and to Jerry Conner for the yeoman's job that was done on the review of the RFP bid proposals 2 for relay service. That's a big job. It's a difficult 3 4 job. 5 MR. CONNER: Amen. 6 MR. TUDOR: Reviewing the proposals and reading 7 those very, very closely and trying to understand what the 8 bidders have said is a big job, and it's a tedious job, 9 and so we're very thankful to the Advisory Committee members that did that. And so, we thank you very much for 10 doing that. 11 12 MR. TUDOR: Wanted to take just a second, too, 13 to introduce Commission Staff. We'll just start down 14 here. MS. KING: Hi, I'm Laura King. I'm with the 15 Division of Communications. 16 MR. MOSES: Rick Moses with the Division of 17 18 Telecommunications. 19 MR. TUDOR: Richard Tudor with the Division of Telecommunications. 20 21 MS. BROWN: Hi, I'm Martha Brown with the Division of Appeals. I'm an attorney. 22 MR. TUDOR: And we also have one other person in 23 the back there. Beth Salak is with our Division of 24

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Auditing and Financial Analysis, and she'll be working on

relay some in the future. All right, good. Well, it's good to have everybody here.

We're excited about the new contract that we have for relay. We know that it's quite a challenge to make that transition from one company to another, and we hope there won't be any hiccups along the road there, but it's only a little over two weeks away when we make this transfer from MCI to Sprint.

Sprint has been working very hard and so has MCI with making sure that that handoff is smooth. And we do appreciate everything they're doing to make that go smoothly. That's -- there are probably quite a few details that we can't even imagine that are involved in that. And MCI has advised me that they have had a smaller number of people that have terminated because of the change in the contract than they had originally perhaps expected, and so that's good news for us.

MCI's subcontractor, Vista, as well as Sprint's subcontractor, PRC, have been working together to deal with some of the human resource issues, make a smooth transition. And then, the technical folks at both of those companies have been doing the same thing to make sure that technically, when you dial that 800 number that it goes to the right place at midnight on May 31st or 11:00 p.m., if you're in the central time zone, because

the cutover will occur instantaneously in both time zones.

So, actually in the central time zone it will occur at 11:00 p.m. on May 31st. So, we just appreciate all the work that MCI and Sprint are doing to make sure that does go smoothly.

We have a couple of representatives from Sprint here today that are going to present the first item on the agenda. Andrew Brenneman and Robert Giuntoli are here.

And if ya'll would just come on forward, I'm not sure who's going to introduce or start, but we're excited about what they've got to tell us about what's going to be happening in relay. They can tell us about some of the features they're going to be offering, and there may be some different procedures that may exist with the new Sprint service.

I've also asked them to particularly touch on this issue of hurricanes and how they hope to be able to respond to hurricanes, because as we all know from 1992 that June 1st is not only when relay service began in Florida, but it's also the first day of hurricane season.

So, those coincide at a time that makes it difficult for a company that's just starting in operation to deal with things like a major storm. So, Andrew, if you can come ahead and Robert and go ahead and tell us

what you can share with us today about the new relay service.

MR. BRENNEMAN: Testing; one, two. Is this on?

Good afternoon, everybody. My name is Andrew

Brenneman, and I'm a senior national account manager for

Sprint relay in the sales division. Robert Giuntoli is

here with me today. And Robert is the account manager for

the state of Florida. He also supports the state of South

Carolina.

Robert currently resides in Charlotte, South

Carolina, but he will also be here to support Florida

consumers and FTRI and the Florida Public Service

Commission. Part of his responsibility will be to be a

point of contact and a resource. If anything is to happen

with Sprint or Florida customers, if they have any

suggestions for improvement to the service, Robert will be

your point of contact for any of that.

I'm here as a salesperson. My job is to bring relay services to states, and I know consumers in Florida will greatly benefit from our relay service. We have one hour today where we're going to speak about the contract and the product and how you will benefit by using the service that Sprint will provide.

We're all very prepared to pick up the traffic from MCI and to transfer that to Sprint as of June 1st.

It will be what we call a flash cut, which means the full service will transfer from MCI to Sprint on that June 1st date. And from that point forward, Sprint will be responsible for all of the traffic for relay users in the state of Florida.

80% of the traffic will run through Precision Response Corporation, PRC, which is our center in Miami, and the rest of the traffic will run through 11 centers that we have throughout the United States.

This will maximize the efficiency of service by spreading some of the traffic throughout the network. So if one center were to go down, that traffic could be rerouted to other centers in the network. And again, customers will benefit greatly from that, which is the bottom line in the service.

I'd also like to say that Sprint is very, very excited about Florida. Florida is one of our largest accounts. And Florida is considered a very sophisticated consumer. Sprint's the kind of company that will be here to listen to feedback that you have. Sprint depends on you.

What you contribute to us will help us to enhance the quality of service we can provide to you. You are our customers, and you're the one who drives our product today. So, please, share any feedback that you

have with Robert because, again, he's your point of contact here.

Robert today will be talking about the features and the relay product. If you have any questions, please feel free to ask us. We're here as a resource, we want to support your needs. By the way, I'd also like to introduce my interpreter today, Susan Thompson. We're very fortunate to have her with us today, and she works with me and travels around the country when I do presentations like this. Susan's my full-time interpreter, and she will be voicing for the Sprint portion this morning.

Robert?

MR. GIUNTOLI: Hello and good afternoon,
everyone. I'm very glad to be here today. I'm looking
forward to working with all of you today and from this
point on. I'll be giving a presentation today, which will
be a summary of what Sprint will be providing in Florida.
I passed out some hand-outs. These hand-outs will list
all of the features that Sprint will offer in Florida.

This is a basic summary. Our contract with Florida -- we have a three-year term with two one-year extension options. So, that's the basic contract that we have right now with the state of Florida. We provide some standard relay service features and Spanish and French

Creole.

Spanish and French Creole are something that are new in Florida, and we'll be providing translation service for those, which means we can work from English to Spanish or from Spanish to English, as well as French Creole to English or English to French Creole.

The contract requires that the traffic -- 80% of the traffic that begins in Florida is processed in Florida. 20% of the traffic will be processed out of state in the other 10 centers. That gives us a very good balance for the traffic.

We have what we call an intelligence system, and it automatically transfers calls to other centers. If all of the agents in Miami are busy, those calls will automatically be rerouted to another center. So, the system does that automatically.

This slide lists the relay access numbers that will be used, and we'll be expanding this to different access numbers. I know in the past you've had three numbers. You can see there is now a Spanish number and a French Creole number, so those two services will have their own access numbers. There's a TTY number, a voice number, and an ASCII number, and those will remain the same as you have now.

We also have a new customer service telephone FLORIDA PUBLIC SERVICE COMMISSION

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number. All of the calls for customer service will be routed to our customer service department, which is in Kansas City. We have a large staff there that handle customer service calls 24 hours a day. We also have operator services for the deaf, and those operators give assistance to TTY callers who want to make direct calls or relay calls.

Richard asked me to go through each of the features very quickly, and that's where the hand-outs that I passed out will come into play. Those hand-outs will describe each of the features that I have listed on this slide, and again, I'm just going to run through them very quickly.

Page 2 of your hand-out talks about answering machine retrieval single line. That means a customer who's using relay can call the relay service on their TTY and ask the relay operator to relay answering machine messages that they have on a voice answering machine.

So, say I'm a customer, I have my TTY, which I use to call relay, and then I put the handset of my phone next to my answering machine; the agent then records those messages, and then when I put my handset back on, my TTY types back the messages that they heard on my answering machine.

Page 3, answering machine retrieval via voice FLORIDA PUBLIC SERVICE COMMISSION

mail. Our system does allow our relay operators to receive and relay voice mail messages from any system, as long as you can give the operator your PIN number or your instructions, they can type those messages out for you.

Page 4 talks about carrier of choice. Florida relay customers have a right to choose a long-distance company, any company that they'd like to choose, and our system will allow them to choose their carrier of choice. Now, if they don't request a specific carrier, then the call will be defaulted to the Sprint network, and Sprint will then handle the long-distance billing portion of the call.

Page 5, we have a customer database. And in that database, the customer can fill out their preferences; for example, long-distance preferences, special instructions to the agent, and I've got a customer database form with me.

In this, the customer can list their name and address, which would be of assistance, if they were making a 911 emergency call. They can say their inter or intraLATA long-distance carrier of choice.

Restrictions; for example, some parents want to restrict long-distance calls so their children can't make those. Frequently-dialed telephone numbers; you can list up to 10 names and telephone numbers and, for example, if

you have that in there, you could call relay and say,
"Please call Bob." The operator will look in your
database and call Bob automatically, and you wouldn't have
to give Bob's number everytime you called your relay.

You also can list emergency numbers, telephone numbers you'd like to block. You can say if you want to be answered TTY, ASCII, you can say will you be using English, ASL, Spanish? Can I answer customer questions during this? Go ahead. The next slide is going to -- he was asking about 911, and my next slide will elaborate on that.

Page 6, delay recording announcement. Let's say something happens and the relay center is busy. The customer will then see a recording that says, "Welcome to the relay center. Please hold for the next available operator." We have that set up in our system, and it is currently available; however, it's rarely used. Again, we have a network of 11 centers throughout the United States. So, one of those 11 centers should be able to handle the call, but we have this recording announcement as a back-up.

Page 7, talks about dialed number verification. When you give a telephone number to call to the operator, the operator will dial out to that number and at the same time repeat the number that they're dialing. So, you can

check the number that the actual -- the number that the operator actually dialed.

Page 8, directory assistance. We do provide directory assistance. You can call a relay operator and say, "Please call directory assistance." And you can do that by dialing 411 or another directory assistance number. And the other directory assistance number is the area code plus 555-1212, and that call will be processed, and you'll be charged just like a hearing person would be charged, if they were calling with that relay.

Page 9, emergency assistance. This is part of our outreach effort. We need to educate people to always dial 911, but for some reason, if a customer happens to call the relay center, our staff has been trained to handle 911 calls.

The operators will call, a supervisor will come, and the supervisor will meet with the operator to provide assistance. They'll call directory assistance, and then call the appropriate emergency people, and they will remain on-line until the 911 center tells the operator that they can hang up.

Page 10, error correction. We have a system where our operators, if they have a typing error, the computer changes the word before it's transmitted to the customer. It's like a spell-check feature.

Page 11 talks about French Creole service. We will be providing French Creole relay, and it's French to French or French translated to English. So, either of those methods would work. And it does have its own 800 number for that service.

Page 12. Our relay system will identify the agent's gender, and also the hearing person that you're calling to's gender. It will be in parenthesis, either "M" for male or "F" for female.

Page 13, hearing carryover. This is a service for people who have normal hearing but have a speech disability. They are allowed to listen to what the other person on the end of the line is saying and then type their response, which is read through the relay.

Page 14, talks about hearing carryover to hearing carryover, which allows two speech-disabled people to communicate with one another through the relay service. They would both be typing to one another, but they would be hearing an agent voice in the middle. So, both ends are HCO. HCO to TTY; this allows a TTY user to be able to communicate with a speech-disabled person.

Page 16 is international calling. We do handle international calls. If the customer wants to call outside of the United States, they can use the regular Florida Relay Service number and ask the operator to call;

for example, England, Canada, Mexico, wherever they'd like to call. If there's someone in another country, they need to dial the number, which you'll see on the bottom of your slide, area code 605-224-1837. That's an international access number for someone outside the United States to reach relay to call a relay user in the U.S.

Intercept message, which is page 17. For some reason, if a center had to shut down; for example, if there were a bomb threat or a fire at a center, we do have a system that will send a recording telling the customers that they need to hang up and redial. When they call back, the call will be rerouted to one of the other 10 centers.

If a customer has not yet made a call, and then they call the Florida relay number, they'll automatically be transferred to another center. So, this intercept message is for people who are in the middle of a call.

Last number redial, which is page 18. If you make a relay call, just a few days ago and then a few days later you want to call the same place and you don't remember the number, you can tell the operator LNR or "Last number redial, please." The system will look up the last number you dialed and can redial that.

Page 19 talks about a long-distance discount.

All long-distance calls in state and out of state will

have a 50% discount automatically on them, 50% across the board. This is if you're using Sprint as your long-distance carrier. Now, if you don't ask for a specific carrier of choice, you will get Sprint; and again, you'll get that 50% discount.

Page 20; this is one of our greatest features, machine recording capability. Our agents have a recording system at their workstations, and they can record a voice response unit or an answering machine. If there's a very long menu with many options, the agent can record that and the recording will hold on to that, and then the operator can listen to that in chunks and type it to the customer so they don't have to hang up and continually redial to get the entire message. They can store it on their recording and then type everything in one dial.

Page 21 is restricted 800 numbers. There are some states that have regional 800 numbers, and those only work regionally, only within a certain boundary. Our system will override that problem, and we can have access to any toll-free number through this.

Page 22; this is another great feature, roaming, roaming service. Florida residents can travel outside of the state of Florida and still use Florida relay to make both local and long-distance calls. That way you don't need to remember relay service numbers in other states or

try to find another state's relay number. Even if you're traveling outside of Florida, you just have to remember the Florida Relay Service number.

Page 23, Spanish relay service. We will be providing Spanish its own telephone number and, again, we will have Spanish to Spanish or Spanish-to-English translation.

Page 24, speech disabled. Speech-disabled customers will be identified by an "S" so that the operators will know the person that they're working with has a speech disability.

Page 25, transfer gate capabilities. Our caller can request a relay operator to transfer them to customer service or to transfer them to an operator or to transfer them to a Spanish operator, and our regular relay operators can transfer them to these different departments. So, there's no need to hang up and redial.

Two-line VCO. This is for a very sophisticated VCO user. This person is using two telephone lines to make a relay call. And basically, relay is conferenced in and they speak to the other person without ever having to say, "go ahead." They don't have to take turns. It can be simultaneous communication, so they can both be speaking at the same time.

Variable time-stamp macro, which is page 27.

Sometimes a TTY user will call a hearing party through relay and they'll be having a conversation, and the TTY user will be typing and the hearing person will have hung up and the TTY user is unaware of that.

With this product, as soon as the TTY user gives a go ahead, the operator will say, "The person hung up, and their last words were...blank," so then, the TTY user knows when the other party hung up.

Page 28, voice carryover or VCO. This is a service for hard-of-hearing people who have good speech and can use their speech on the telephone. The other person that they're calling responds through the relay.

VCO to VCO; this allows two people to both use VCO to communicate with one another through relay. VCO to TTY; this allows a person who wants to use VCO to communicate with someone who is using a traditional TTY.

Is everyone okay? All right.

Page 31, VCO to HCO. This allows a person who uses VCO to communicate with another person who uses HCO. Voice call progression; this allows a TTY user to see the status of the call. They know when the call is ringing, they know the line is busy, they know how many times the phone has rung.

Page 33, Sprint customer service. This is open 24 hours a day, 7 days a week. We have a large staff in

Kansas City, like I know we mentioned before, and they provide several different services.

Operator services for the deaf; we provide telephone assistance through OSD.

The last page that you have, if you have any questions, please send me an e-mail or give me a call, and I would be happy to answer individual questions.

Yes?

MR. CONNER: We've had a problem in the past, and I'm wondering if you talk about the customer database, does that have to be a person or can it be a phone number?

For example, in many locations in Florida, we have public access to telephones where long-distance block is on it, but if you dial 800, you get through, and then when you call long distance, it gets charged to that phone number.

Is there a way to prevent that from happening in this system?

MR. GIUNTOLI: Yes. If I understand your question correctly, if a parent or a business puts a block on the relay number, they can avoid long-distance charges, but the person can call an operator and bypass that by calling relay. So, you need to call customer service and explain how your system is set up. They have different options and different ways we can help you.

For example, they may want to put a block on both. They may want to block relay long distance and also put a block with a long-distance company; therefore, they couldn't go through relay or the long-distance company. So, there are several options we can use to help you. And if you call customer service and explain that, they can help you.

Did that answer your question? Yes.

MR. HARDY: As a majority of TTY users are now using turbo code, my concern is that with a variable time-stamp macro, that means the TTY user will be typing and the agent will send the variable time-stamp macro, if the hearing person hangs up, and I don't see turbo code in this package, which would allow it to be more like real time. Do you not have turbo code?

MR. GIUNTOLI: Our current contract in Florida does not offer turbo code. Richard, do you want to answer that?

MR. TUDOR: That was not a feature that we put in the RFP. So, it's not a feature that's part of this service.

MR. HARDY: Because FTRI provides many, many
TTYs that have turbo code built in, it's a standard in
many models, and I think people in the deaf and
hard-of-hearing community are getting those models, so I

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don't know why turbo code isn't included. It's a known fact all over the country that product is available, so why did people from the PSC not include that in the proposal?

MR. TUDOR: Well, that was one of the things that we discussed at the Advisory Committee meeting back last summer when we wrote the RFP and decided what features we would include. And we did not decide to include turbo code when we were putting that RFP together.

MR. HARDY: Will that be added? Because that is very important. This is more like equal access to communication. If you have a deaf customer, it's more real-time communication; just like a hearing person, you know, can speak on top of one another when they're communicating, and deaf people using relay need to have equal access instead of, you know, hearing people having one thing and deaf customers not having that. We need to be as functionally equivalent as possible so we can have open access to communication.

MR. TUDOR: I think there was some discussion at the Advisory Committee meeting where we worked on the RFP. I know there was at least one comment about some customers don't like that extra speed, but there was not any strong interest expressed when we wrote the RFP to include turbo code.

The FCC has opened a rule making docket where it's looking at what new features should perhaps be mandated nationwide. And I know that's one that they're at least looking at and that, perhaps, may resolve that issue, but at this point and time, it's not included in the current contract.

MR. HARDY: Okay, thank you.

MR. TUDOR: Jerry?

MR. CONNER: Is there a way to get it in the contract?

MR. TUDOR: If there was a strong demand for it, it is certainly technically feasible. And if there was a strong demand for it, we could attempt to determine the cost of that and present that to the Commissioners to see if they'd be interested in adding that to the contract.

MR. CONNER: Is that a recommendation that needs to come from this body?

MR. TUDOR: In the -- I'm sorry. To answer your question, if this body recommended that that be done, then the Commission would give that -- give consideration to that recommendation, certainly.

In their proposal, Sprint provided information on turbo code as an optional service, which would increase the cost of the service, one cent a minute for each minute of all relay service.

That price was based on their original filing.

I don't know whether that might change as an add-on later
on, but that gives you a ballpark idea, I think.

Jerry?

MR. CONNER: Another question. You say one cent a minute. Can you translate that into, like, what is that per month? How many minutes a month are usually done in our relay system?

MR. TUDOR: Roughly 500,000 minutes, give or take. Can't remember the exact number, but...and the current rate -- maybe an easier way to relate it is the current rate on the current contract is 72 cents a minute. So, it would increase that by roughly a penny from that 72 cents.

MR. HARDY: It's my understanding, and correct me if I'm wrong, every year FTRI has a surplus. Why can't we use that surplus to help offset the needs and the cost for features that deaf customers want? Is that a possibility?

MR. TUDOR: Again, when we met last year to write the bid proposal, that was not a feature that there was a demand for at that time. So, that's why it was not included. To answer your question directly, the money that's in the FTRI budget each year is available for the features that are allowed under the statute. So, to

answer your question, yes.

MR. HARDY: Okay. I had one more follow-up to that. Who does this committee speak for? Do they speak for the deaf community at large? Because I speak to the majority of the deaf community throughout the state, and I hear a lot of demand, and then I come here and it's said that there's no demand. So that's a conflict here, and how can we resolve that communication barrier?

MR. TUDOR: The Advisory Committee, each member speaks for himself.

INTERPRETER: Each committee member does not represent any particular organization. They are simply recommended by that organization, and then the Public Service Commission appoints them to the committee. They do not specifically or officially represent any individual body or group of people. If I understand the way the statute was established, it called for the Advisory Committee to come before the Commission to provide input and advice based on their experience in the community.

That's why the committee consists of both people from the telephone industry as well as people from the hearing community -- excuse me, the hearing-impaired and the speech-impaired community, but specifically they don't represent -- they're not representatives of any particular group of person, other than themselves. But based on

their knowledge and experience, they're able to provide advice to the Commission.

MR. HARDY: I had one more follow-up to that.

The reason why deaf and hard-of-hearing people want equal access to what hearing people have; and equal means if a hearing person can call a 900 number, deaf people can't.

That's not functionally equivalent. So, there are a lot of issues that we need to resolve.

I have to go back to my community two days from now, and people will ask me is our service, you know, I mean, the people who are paying for the service, is it equal to what hearing people have?

MR. TUDOR: I'll get to you in a second, Jerry.

You indicated something about being able to dial an 800 number, and I wasn't quite sure what you meant by that. Could you expand on that?

MR. HARDY: Okay. For example, hearing people can call a 1-900 number, if they want to call for whatever 900 number they want; a psychic hotline, a dirty number, whatever it is they want to call, deaf people cannot do that. Can deaf people have some kind of access to that, to total communication, just like a hearing person has?

MR. TUDOR: On the issue of 900 service or what's called pay-per-call service sometimes, that was also a feature that was discussed when we wrote the RFP

and put that together. There were some concerns, I think, on people's behalf that they weren't sure if they wanted that to be a standard part of the service offering

Later on in the agenda, we'll talk about the FCC's recent order, and there is a requirement about 900 service there. So, that may bring a change in that area.

Jerry? Thanks for your patience.

MR. CONNER: Sure. And I apologize, because I was unable to be here for that particular meeting where we discussed the RFP, and I do know that I tried to participate by sending some comments in before and after the process.

I would like to make a motion that this Advisory

Committee recommend to the Public Service Commission

including the turbo code into the contract with Sprint

services.

MR. TUDOR: Okay. Is there a second to that motion?

INTERPRETER: I second.

MR. TUDOR: Let me ask, are there any issues that need to be dealt with, if turbo code were added to the service? Is anyone aware of anything that we should consider if we were to do that, make that addition?

MR. BRENNEMAN: This is Andrew Brenneman speaking.

We could easily amend the contract and add one cent to the existing price for turbo code. It really is

3 up to the Florida Public Service Commission.

MR. TUDOR: Andrew, you don't have any states, at least of the Sprint states, if you know nationally, how many of the states offer turbo code as a part of their relay service?

MR. BRENNEMAN: I would say the majority of
Sprint states do have turbo code capability. And that's
because more and more TTYs that are out on the streets
being distributed have turbo code capability. A lot of
deaf customers like that, because of the speed of calls.
It's a very comfortable, an easy to keep up with system.
It's becoming more and more popular, and it will become
more popular as time goes on.

One advantage of using turbo code is not only the speed, but you have the capability of interrupting the agent; or if it's TTY-to-TTY call you can interrupt your deaf friend, instead of having to wait for a go ahead. So, it really is an advantage.

I think that it would be a smart move to purchase turbo code. I'm a relay consumer myself, and I see great benefit from the turbo code technology.

MS. LANGSTON: Richard, I don't really recall the discussion at the last Advisory Committee meeting

about the turbo code, so this is the first I've heard of it. But I'd like for someone to explain again, in a little bit greater detail, exactly what the technology allows.

And I understood someone to say that some of the FTRI equipment that's distributed includes that technology. So, if someone could explain to me again what the technology provides, I'd appreciate that.

MR. TUDOR: Just in a nutshell, the equipment that FTRI distributes, if you would, there's basically, I guess, two. There may be more variables than that, but there's at least two speed settings; and one would be the standard setting and one, what's called a turbo code, which is a copyrighted or patented, I guess, capability of a particular company that sells that capability. It can be built into equipment like TDDs.

And, for example, if two people with TDDs are talking to each other, outside of the relay world, they can communicate at a faster speed, it transmits faster, that sort of thing. It can also be used in relay, and in the relay situation, not only does the TDD have to be equipped with turbo code, but also the relay operator, the CA and the CA center has to have that capability. They pay a fee to the owner of that technology to incorporate it into their system. Mr. Giuntoli has got some

additional information.

MR. GIUNTOLI: Yes, I do. Really, it's enhanced TTY transmission, which allows two TTY users who both have turbo code to type simultaneously. Some people, maybe, type 80 to 100 words per minute. A baudot TTY can only transmit that much, much slower. So, a lot of the information is stored in a buffer, and you have to wait for that transmission to go through. Baudot can only transmit at maximum 60 words per minute. Most deaf TTY users type about 80 words per minute; so, therefore, there's a long wait.

With turbo code, it's more real time. If you have two TTY users who both have turbo code, they can interrupt one another during the conversation. And that's where when the relay gets into the picture, you can see a lot of benefit, because a customer can interrupt the hearing person when they're calling through relay.

For example, if I call relay, and I reach an answering machine or a very lengthy menu recording saying, "Press 1 for billing, press 2 for the doctor's office, press 3 to speak to a nurse," I can interrupt the operator at the relay and say, "Press 2." I don't have to read the entire 20 options.

I can wait until my option comes across the screen and then say, "Press 2," and the operator can press

that and get me connected. And the voice party calling through relay, if they say, "Operator, tell them I have to leave." The operator can interrupt the TTY user as well through relay.

Maybe I could ask FTRI what percentage of the TTYs that are being distributed in the state of Florida have turbo code capability.

MS. BROWN: 100%.

MR. GIUNTOLI: 100% was the response. So, 100% of TTYs that are distributed through FTRI have the turbo code capability built in. All right?

MR. TUDOR: Explain the interrupt feature again, if you would, just a little bit. In a system where you do not have turbo code, do not have turbo code, what would the TDD user do to interrupt the caller who is speaking to the CA, how would that interruption occur?

MR. GIUNTOLI: Okay. First, if you have a TTY-to-TTY call, so if both parties are on TTY and they both have turbo code, then they can use it. The person can hit control "I," and that informs the other party, in parenthesis, interrupt; so the person on the other end sees that interrupt in parenthesis, so they know to stop typing and let the other person speak.

So, the same concept applies when you add relay.

If I'm on a TTY and I call to relay and the voice party on

the other end is going on and on, I can send control "I" to the operator, the operator will see on their screen interrupt request. So, the operator will tell the hearing party, "Excuse me, the TTY user is trying to interrupt you."

Now, if you do not have turbo code, so you don't have the interrupt capability, you have to wait until you see a go ahead, before it's your turn to type. Does that answer your question?

MR. TUDOR: Let me ask another one.

So, without turbo code, where you do not have turbo code, the person on the other end is speaking to the CA, and the CA is typing to the TDD user, the TDD user wants to interrupt the conversation. What would that user, the TDD user, do to let the operator know that he would like to interrupt?

MR. GIUNTOLI: They -- you can't. The TTY customer must wait until they receive a go ahead. If the TTY user goes ahead and tries to type something, it'll just cause a garbled message on the agent's screen, so it will not allow two parties to speak simultaneously. It's impossible to interrupt.

MR. TUDOR: Mr. Hardy.

MR. HARDY: Can I give an example? If I'm making a phone call and I'm using TTY and I'm calling

another party and I mention an issue and the person goes totally off the point, and I want to say, "Wait, wait, wait, stop." With a regular TTY, I can't. I may have to wait a complete minute, until they finish their thought. And then when it's my turn, I'll say, "What I was trying to tell you was X, Y, Z."

If I had turbo code, which they do have in Maryland, if the person's saying something that's wrong, I can stop them and say, "No, no, no, that's not what I'm talking about. I was talking about this other thing."

So, I have the freedom to interrupt like a hearing person.

For example, I know that's probably happened to you many times. You'll be speaking to someone on the phone and the person gets off the point and you say, "Whoa, whoa, whoa, whoa, stop. What are you talking about?" You know what I mean? So, it's the same for the deaf people, but we have never had that chance. We have to wait an entire minute until it's our turn and we get a go ahead, and then we get our turn. So, it's the same concept as hearing.

MR. TUDOR: Jerry?

MR. CONNER: If I can put it in where we experience that it's a real serious problem is when you're calling a doctor's office or an attorney's office, and the deaf person starts telling the story of what happened and

really all the doctor wants to know is do you want an appointment or not?

And sometimes what, generally, will happen is the hearing party will just hang up the phone, because there's no way to interrupt, so they just hang up. And the deaf person is offended and, like, how come they hung up on me? And, of course, the CA is unable to say, "Well, you were going on ad infinitum. You know, the person's got to get off the phone, they're busy." So, that's why this feature, I think, is really critical.

MR. TUDOR: It seems at some point in time, I had heard that by simply clicking on the space bar several times that that would alert the CA that you would like to interrupt the conversation. What does the CA see, if you do that?

MR. GIUNTOLI: I have never heard of that.

That's something new to me. I've never heard of people doing that.

MR. HARDY: I have. I hit the space bar. I hit it, but then the message still keeps coming across, and I keep hitting the space bar. And what I'm assuming is my message is -- I'm adding spaces to the other person's message, and I still have to wait for the go ahead.

MR. GIUNTOLI: Actually, to make things more simple here, there are two big advantages. It speeds up

the conversation, and it's more simultaneous, which is a much more natural flow to the call. It's very nice for the hearing end, because it sounds more natural. And the other advantage is it allows people to cut in when they need to. So, those are really the two major benefits, and I don't see any downside to it.

And, Richard, I know you mentioned that some people were concerned that the transmission would be too fast. You can turn off turbo code on your TTY. You have the option to turn it off right at the TTY. So, if the person feels that the message is scrolling across too fast, they can turn it off.

MR. TUDOR: Tell me again what the difference in speed is. How would you measure the difference in speed?

MR. GIUNTOLI: Baudot can transmit up to 60 words per minute. I type, maybe, 100 words per minute. When I'm using a baudot TTY, I type and type and type and then I send my go ahead; then, I have to wait, and the light on my TTY keeps flashing, which means my message is still transmitting. So, it's buffered until all that is sent and then finally it sends the go ahead and the other person can answer, which is a waste of my time. With turbo code, I can type as fast as I can. The agent will relay the message as fast as I'm typing it.

MR. TUDOR: And so, what would be -- as opposed

to 60 words per minute on baudot, what would be the speed with turbo code?

MR. GIUNTOLI: About 110; 110, 120 words per minute.

MR. TUDOR: One of the issues that the Commission has to deal with is they have a contract in place, and it does not include turbo code as a feature. And so, they would have to give consideration -- we all have to give consideration to what extent we would change that contract during the life of the contract without deciding that perhaps what we should do is simply rebid the whole package and change the package to add whatever features we might want to add over the lifetime of the contract. And that's one of the things that would have to be considered.

The idea of an RFP is you decide what you want, then you put it out for bid, and then you ask the bidders to bid on that package of features. And then you establish a contract based on that. So, at some point you have to decide how often or how much you want to attempt to change that contract during its lifetime. So, that would be one of the things the Commissioners would have to consider in adding a feature. Is there other questions or comments on turbo code?

MR. HARDY: We can recommend to the PSC, why has

| FTRI been distributing turbo code TTYs and the state |
|---|
| doesn't provide turbo code capability? So, tell that to |
| the PSC Commissioners. FTRI has been providing turbo code |
| in their TTYs to all customers in the state, yet there's |
| no turbo code capability through the relay. It's strange. |

MR. TUDOR: Well, certainly, again, turbo code can be used outside of the relay system for two TTY users to speak to each other. And so, the TDD equipment can be used in that way. And I don't know the answer, and maybe Mr. Forstall does, but I'm not sure if that really adds to the cost of that equipment at all or if that's pretty much a standard feature on TDDs now. Can you address that, Mr. Forstall?

MR. FORSTALL: It's currently standard in all TTYs to be distributed right now.

MR. TUDOR: So, it's not so much an issue of buying TDDs with or without turbo code. That's going to be, basically, the feature, then, of most of those that we would distribute anyway or look at distributing.

Mr. Monserrate?

MR. MONSERRATE: I call for a vote on the motion.

MR. TUDOR: We have a motion on the table and call for a vote. So, if I can repeat the motion, that may be helpful. I believe the motion from Jerry was that the

Advisory Committee recommend to the Public Service

Commission that the contract with Sprint be amended to add turbo code as a feature. Is that a reasonable repetition of the motion?

MR. CONNER: Yes.

MR. TUDOR: Okay. So, if you're in favor of that motion, if you would raise your hand. Okay. And anyone opposed to that motion?

So, we have a vote of 6-to-0 that the Advisory

Committee would like to recommend that. We will certainly

make the Commissioners aware of the recommendation, and

they'll give consideration, and in writing our

recommendation we'll have to give consideration to what

changes we might want to make in an existing contract.

And that will be part of the issue that we'll have to deal

with there. So, appreciate that discussion on that.

Let's go back now to Mr. Giuntoli's presentation. Did you

have --

MR. GIUNTOLI: I have just a few slides left.

MR. TUDOR: Okay.

MR. GIUNTOLI: Outreach. Our customer service department is aware that Sprint will not be providing outreach in Florida, and we will not be available for outreach. Customer service will, therefore, refer all customer service calls to FTRI.

So, anytime a customer calls into our customer service department, an operator there will give them

FTRI's number where they'll call for brochures or outreach or any other materials.

MR. HARDY: So, are you saying, then, that you won't be providing outreach? You won't be telling us, like, about TTYs or town hall meetings? For example, MCI has been doing that. Sprint will not do that?

MR. TUDOR: I can address that.

Mr. Hardy, the way that the Florida law was written that sets up the relay and TDD equipment distribution program, the way it's written is that there are several entities involved in the program. One is, for example, the Advisory Committee. That's one of the entities.

Another entity is the Public Service Commission.

And the Public Service Commission's role is overall oversight over all of the programs, both relay and equipment distribution, and contracting with a bidder to provide relay service, those are some of the PSC duties.

Another organization is what's called the administrator, which is FTRI. And under the law, the administrator has the responsibility for outreach. So, the outreach, under the law, is done through the administrator.

1 So, outreach will be being done. So, that's not 2 the issue. It's a matter of who does it. FTRI can do 3 that directly or they can subcontract with other entities, but under the law, that responsibility is placed in the 4 hands of the administrator, so... 5 MR. HARDY: Okay, thank you. 6 MR. TUDOR: 7 Jerry? 8 MR. CONNER: Does the law specify that it's 9 outreach and advertising? I seem to recall that it said outreach and 10 advertising, because at least from my perspective, 11 12 outreach is a very specific kind of advertising; whereas, general advertising is quite different. 13 MR. TUDOR: I believe that -- I'm trying to 14 remember, but I believe there are two words there, and I'm 15 trying to remember what the two words are in the law. 16 Give me just a second, and I'll see if I can find it. 17 MR. CONNER: You can't remember specific 18 language from 10 years ago? My goodness. 19 I do remember that there are two 20 MR. TUDOR: words in the statute side by side there. I may have to 21 look that up on the break, but as I recall, there are two 22 different terms. I want to say they're outreach and 23 24 advertising, but... 25 MR. SMITH: Richard, Jim. I was just looking at

memos that you had sent out, and it is the role of conducting advertising and outreach for the relay equipment distribution program.

MR. TUDOR: Great, thanks, appreciate it. So, both of those.

And the statute doesn't really define what those two things are and how they're different, but I think it's probably intended to reflect both, maybe media kinds of things or brochures or that sort of thing as well as maybe face-to-face kinds of things. And I think they were trying to capture both of those kinds of ideas by doing that, but I don't think those terms are specifically defined, but it does cover -- have both of those in there, then.

MR. HARDY: I have one question for Robert.

Let's say a customer in the state is having a problem with the relay service itself, not FTRI. Who should I contact as a customer? Who do we contact?

MR. GIUNTOLI: The customer will call the customer service telephone number. The customer service people are trained experts, and they will help you to solve your problem; they'll give you instructions and help you solve that.

They'll then send me a report, and I make sure every customer gets followed up on. If it's something

that needs to be pursued, I will follow-up on that. 1 of the time, customer service can resolve problems or the 2 3 supervisor. MR. HARDY: So, some in the deaf community are 4 not skilled at English and would rather have face-to-face 5 communication, will they not have that capability from 6 Sprint that someone can physically come and have a 7 8 face-to-face conversation? 9 MR. GIUNTOLI: Like Richard explained, FTRI will be the people out there meeting people having face-to-face 10 interaction. 11 MR. HARDY: But I'm talking about the Florida 12 Relay Service. I'm talking about the communication 13 problems with the relay, not the equipment or FTRI, but 14 only Florida relay. 15 Richard just explained FTRI is MR. GIUNTOLI: 16 responsible for both the equipment distribution program 17 and relay, correct? 18 MR. TUDOR: In terms of outreach, making people 19 aware of the service and the availability of it, but it's 20 just really not possible to have a face-to-face contact 21 with individual people. We're all in a world today where 22

It's a big state, and it's just really not FLORIDA PUBLIC SERVICE COMMISSION

you have to use e-mail or the telephone or something like

that to contact a company.

23

24

25

possible to have face-to-face contacts with every individual complaint. There's certainly going to be times when there may be face-to-face contacts, but it's just not really a very practical thing to consistently be able to have a face-to-face contact over a complaint.

MR. HARDY: Okay.

MR. BRENNEMAN: This is Andrew Brenneman.

Steve, maybe to assist you and help you further understand this, you're thinking of an account manager, and we do have that position in other states. If the account manager is there, they have the capability of meeting with the customer face-to-face, but Florida does not require an account management position. Therefore, the structure in the state is a little bit different, okay?

MR. HARDY: Well, for the past 10 years we've had relay with MCI, and they've been around and meeting our needs. When we've had several complaints, MCI has had a presence. So, I'm wondering if that type of physical presence will continue.

MR. TUDOR: I sometimes remind people that if someone in Pensacola has a complaint, it's really closer for Mr. Giuntoli to come from South Carolina than it is for somebody to come from Miami. It's a big state, but Mr. Giuntoli will be our account representative. He'll be

available if the customer service number is somehow not satisfying the need of a particular customer, that complaint can be elevated to either the Commission or Mr. Giuntoli or both of us, but we believe the customer service number should, in virtually every case, be able to resolve complaints.

Jerry?

MR. CONNER: I've not seen the specifics of the contract, and probably I'd like to do that at some point.

In the previous contract with MCI, there was a requirement for public hearings to be held so that if there were the need for face-to-face contact, it could occur. Is there any kind of provision in the contract for that now?

MR. TUDOR: I don't recall a provision in the contract like that with MCI.

MR. HARDY: That's what I mean.

MR. CONNER: There was a provision in that. And MCI held public hearings and got feedback from the community that way. Is there any intent on Sprint's part to do so?

MR. TUDOR: See, the relay provider, there are advantages to them outside of the contract to make themselves known and to promote their service, because everytime they tell somebody about relay service or they

encourage people to use relay service, they are gaining minutes of use. And each minute of use is a minute of profit to them.

So, there are advantages to them doing some of that on their own. And they may well do that on their own for the purpose of the profit motive, but again, the law calls for outreach and advertising to be the responsibility of FTRI and not the relay provider. And that's why we don't include in the relay contract a requirement for outreach there.

Robert, I had one question about one of your slides. It was on page 6, you're talking about a delay recording announcement. And if I understand that correctly, what that deals with is when there is a long answer time for a call, are those recordings --

MR. GIUNTOLI: It's if a call is not answered within 30 seconds, we have a system set up that will inform the caller that they have been placed on hold, but this happens very rarely, because we have 11 call centers, and we have a very sophisticated network system. It's just that we have this system available.

MR. TUDOR: What I wanted to ask was when that does occur, is that message, that intercept message, is it typed if the TDD -- if it's a TDD caller, and is it voiced if it's a voice caller?

| 1 | MR. GIUNTOLI: I'm not sure I follow the |
|----|--|
| 2 | question. If we need to tell the customer we're busy, |
| 3 | please hold, is that TTY and voice or is that just a TTY |
| 4 | message? |
| 5 | MR. BRENNEMAN: However the call is initiated, |
| 6 | they will be told; so it's in both formats, voice and TTY. |
| 7 | MR. TUDOR: Okay. |
| 8 | MR. BRENNEMAN: I would be happy to follow-up |
| 9 | with you on that later, Richard. |
| 10 | MR. TUDOR: Just sometimes an intercept message, |
| 11 | particularly, there's been issues about a deaf person |
| 12 | getting a verbal intercept message which they, of course, |
| 13 | can't respond to. So, I just wanted to make sure that |
| 14 | this intercept message is |
| 15 | MR. BRENNEMAN: Right, I understand you. |
| 16 | MR. TUDOR: one that the person can |
| 17 | understand. |
| 18 | MR. BRENNEMAN: Yes. It will be on a TTY for |
| 19 | sure. For voice customers, that's what I need to confirm |
| 20 | with you, but I am pretty sure it's voice as well. |
| 21 | MR. TUDOR: Okay. And would you tell us just a |
| 22 | little more about how you'll deal with how you would |
| 23 | deal with emerg yes, that, exactly. Go ahead. |
| 24 | MR. GIUNTOLI: I read your mind there. |
| 25 | Sprint has a disaster recovery plan, and it is |
| | FLORIDA PUBLIC SERVICE COMMISSION |

in the contract. It's 11 pages, which explain how our disaster recovery plan works, 11 complete pages for disaster recovery. So, I'm going to give you a very brief summary on how it works.

Anytime one center has any service interruption, meaning anything; mother nature, a line cut, anything, all calls are automatically transferred out of that center into another call center. And those calls are treated equally, which means they're not moved down, called secondary calls. Florida calls, in that situation, will be put in the mix with other states, and all calls will be treated equally.

MR. HARDY: If employees have to evacuate, will they have the same level of service?

MR. GIUNTOLI: Yes, anytime. Anytime, like our subcontracted center in north Miami, if it has to close for any reason, all calls are automatically transferred with equal importance to the 10 other centers in the network.

MR. TUDOR: Jerry?

MR. CONNER: Is there a possibility that the volume of the Florida calls, particularly during a disaster, because all of us run to the phone to call every relative to let them know we're okay, is there a possibility that that would overwhelm your other system,

since this would be your biggest contract?

MR. GIUNTOLI: Yes. Yes. And we have a huge staff that's ready to handle those types of experiences. For example, New York relay had a very large snowstorm, and they closed; no, they never had to close down. We survived that snowstorm, but there was something that happened one time.

Well, technically, in Florida we had a microburst. I'm sorry, some people can't see me? We have experienced a microburst, which is a very strong -- it's like -- it's a weak tornado, so it's not as large as a real tornado, but it still creates havoc. So, it took the roof off a center in Syracuse, New York.

And as a result of that, we automatically transferred calls and customers in New York didn't even know anything had happened to the Syracuse center. The transfer calls was invisible. We have a system that we call Geotel, which is wonderful, and it transfers calls. Customers don't see or hear what's happening. They're not impacted at all by the transfer. And New York is a large state, like Florida.

We have 11 call centers. Each star here represents a center. And you can see that they're spread out all over the United States. They're in different time zones, which is an advantage for us. We don't have all

our operators coming into work at the same time. People come in at different times; different weather in different parts of the U.S., different climates. Again, there are 11 centers.

Our subcontractor, PRC, which is Precision

Response Corporation, is located in north Miami. And they are a corporation which have been with Sprint for the last three years. They've been providing relay services with Sprint for three years as an overflow center. So, they are not new to the relay business.

MR. TUDOR: Robert, I think -- Robert, I think that the geography should be worked on just a little bit, but basically your star is around Fort Myers somewhere, and we generally put Miami on the Atlantic ocean instead of the gulf of Mexico. If you move Miami to the gulf of Mexico, it might reduce the number of hurricanes that would impact the center, but I don't know if they would be willing to move the city. So, just kidding.

MR. GIUNTOLI: Well, I flunked geography. I flunked that class back then, so...

MR. FLEISCHMAN: I have a question.

MR. TUDOR: Here's a question. Mr. Fleischman.

MR. FLEISCHMAN: Bob, by moving to another location, will you be using the same help for Miami in a new location?

MR. GIUNTOLI: We have not moved. We've been using PRC for the last three years, so they have been running relay services for us for three years in the same location. We've expanded that. And the job position is open to anyone who qualifies under specifications that PRC has set up.

Some people have asked me is it a new provider using the old system? No, it's a different center, different company, different system.

MR. HARDY: Will you be using Vista employees? Will they be going to your PRC?

MR. GIUNTOLI: PRC is open to anyone; meaning, if a Vista employee wishes to leave there and work for PRC, that's their decision. If they qualify under PRC standards, yes, they can.

MR. HARDY: I'm concerned about the quality. In the past, we've had a concern about the quality. We need to see an improvement. We don't want to see a decline in quality.

MR. GIUNTOLI: At Sprint we're very proud. We are the leader in quality, and quality is one of our main issues. PRC is a corporation. They have their own standards, they have their own requirements, and we make sure that they comply with Sprint's goals and missions for quality as well.

| MR. BRENNEMAN: Like Robert said, Sprint is very |
|--|
| committed to the quality of this product. We have a very |
| strong dedication to deaf and hard-of-hearing people. In |
| TRS, deaf and hard-of-hearing employees run the ship. So, |
| we want to make sure that the service quality is not |
| impacted, and you have our word on that. |
| MR. TUDOR: One thing |
| MR. GIUNTOLI: Does anyone have any other |
| questions on the disaster recovery plan? |
| MR. TUDOR: How far inland from the coast is |
| PRC's facilities located? Do you know? |
| MR. GIUNTOLI: Do you know where the glades |
| that's where the center is, glades. |
| MR. TUDOR: How many miles would you say that is |
| from the coast? |
| |
| MR. GIUNTOLI: I have been out of Miami for a |
| MR. GIUNTOLI: I have been out of Miami for a while, and I don't recall. Like, 10? I've only been |
| |
| while, and I don't recall. Like, 10? I've only been |
| while, and I don't recall. Like, 10? I've only been there one time. Maybe do you now how far inland it is? |
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| while, and I don't recall. Like, 10? I've only been there one time. Maybe do you now how far inland it is? How far inland is the PRC center? INTERPRETER: It's west of I-95, just off the water. MR. GIUNTOLI: Thank you. Did you have a |
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MR. TUDOR: It is a little further off the water than we are today, so that would, to some extent, limit damage from a hurricane that would hit in that area.

Robert, would you talk about just a little bit more how Sprint has been using PRC. I think that would be helpful to people to know the level of experience that's already there.

MR. GIUNTOLI: PRC has been with Sprint for the last three years. They have handled overflow calls for us. For example, with our other call centers, they may be full or agents need relief, calls can be transferred to PRC.

And so, they know how to handle all state calls. They've experienced many different states that Sprint handles, and customers have been very happy with them. We haven't received complaints about PRC for the three years they've worked with us.

MR. TUDOR: Okay, thank you.

Other questions about the hurricane issue and the emergency disaster relief issue? I think it's a very important one. And while it doesn't happen every day, when it does happen, it's very important. And it is good to know that we've got so many centers available as back-up.

Robert, in terms of the ability for each of FLORIDA PUBLIC SERVICE COMMISSION

those to handle, let's say, one-tenth of Florida's traffic, if it was divided equally among those 10 centers, do you have any idea how much that would increase the traffic at each of those centers? In other words, does Florida represent 10% of your total traffic or 20% or 5%? Do you have some idea there?

MR. GIUNTOLI: We have an implementation team.

And that team is making sure that each center can handle any other state. So, each center varies on the percentages from each state, but our team has already done a study on that to make sure that it will be possible for each state, each of our 27 states, to support one another.

And from a capacity perspective, there is no fixed percentage that's assigned to one center as opposed to another center. So, it does vary upon the time of day, what kind of weather we're experiencing in different centers and so forth. So, it's very hard to define "X" percentage goes to "X" center and "Y" percentage goes to "Y" center. It changes.

MR. TUDOR: I know you certainly don't have to worry about hurricanes in Sioux Falls, but hurricanes do have an advantage in that you do get some advanced notice. You might not know exactly where it's going to hit or how strong, but you can get a pretty good idea a couple of days ahead of time. Does your program call for you to

call in additional CAs or at least have them on call as the storm approaches, in the case of Florida?

MR. GIUNTOLI: Yes. The advantage of being one of the largest relay providers in the industry is we have a lot more staff that specialize in different things. We have people who focus on staffing issues, and they forecast; they look for weather problems and things like that and let all the centers know. So, all those groups communicate with one another.

We have a group which is called force management, and they're based in Kansas City. Force management monitors the traffic very closely and watch it every minute of every day to make sure that no service is negatively impacted. So, that's their job. They serve us 7 days a week, 24 hours a day so that we can serve you.

MR. TUDOR: Do I understand correctly, also,
that if the Florida center were to be totally closed down
and, therefore, traffic would be routed to other
locations, that those calls would have equal access to any
of those 10 centers as much as, say, a call from Texas
would have access to the Austin center, people in Florida
would have that same access to the Austin center?

MR. GIUNTOLI: Yes. Florida calls would be sent to other centers, and they would be handled as equally important as other state calls. They would not be placed

as secondary calls.

MR. TUDOR: And so, does that mean that if the traffic was very, very heavy, and admit that the Austin center could not meet the state of Texas's answer time requirements, that the calls from the state of Texas would have equal degradation of service as a Florida call and not have worse degradation of service than a Texas call; is that correct?

MR. GIUNTOLI: Florida calls would be thrown into the mix. If we failed, every customer from every different state would be suffering. So, that's why we make sure that we don't let that happen.

MR. TUDOR: Okay. Thank you.

MR. GIUNTOLI: Does anyone have any additional questions?

I will tell you that we will be having an open house at PRC in November. So, I would like -- it would be very nice if everyone here today can come to that and I will send out letters soon announcing that. If you have any questions, please feel free to send me an e-mail or you can call me.

And this is a quarterly newsletter we send out.

This is a nationwide newsletter. And, again, we send it once a quarter. And this is our special 10-year anniversary issue. So, I'd like everyone here to get one

of those, and there is a subscription form in that. 1 you can fill that out, we'll send these to you at no 2 charge once a quarter. 3 MR. HARDY: I just thought of something else. 4 Do you remember we -- a form to fill out? Like, 5 remember where you were talking about call Bob? 6 form, do you have that on-line so I can fill it out 7 on-line, call preferences, do you have that form on-line 8 9 to fill out? MR. GIUNTOLI: Not yet, but we're working on 10 that. We have received feedback from some customers 11 wanting to be able to complete that form on-line, and 12 13 that's one thing we're working on. For now you can call 14 customer service, and they'll mail a form to your home to fill out. 15 16 MR. TUDOR: Robert, is your e-mail address in 17 this document? 18 MR. GIUNTOLI: Yes, it's on the back page of the 19 "Relay Today." All the account managers' contacts and 20 numbers are on the back. 21 MR. TUDOR: Okay. Just one thing to avoid 22 confusion, one of the questions that Sprint had asked me 23 about was they already have the federal contract for the 24 federal relay service, which provides service to federal

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agencies and things like that. And it was already called

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FRS.

And so, when you see the greeting of the service when Sprint begins, it will use -- tell me if I'm correct -- is it FLRS or...

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MR. GIUNTOLI: We can continue to say Florida Relay Service, FRS, Florida relay, but when you're calling into Florida relay, the macro that you'll be greeted with will say FL relay service; FL relay service for Florida Relay Service, because again we have FRS saying federal relay service. So, for Florida consumers, it'll say FL relay service operator, OPR. It won't say CA like it does It will say OPR, which means operator, and then their number. We've found that identifying relay callers as operator instead of CA reduces the number of hang-ups.

Hearing the word communication assistant or relay assistant, people think it's a telemarketing call and hearing people tend to hang up. The word "operator" keeps people on-line. The Florida Relay Service logo -- I had a meeting yesterday with FTRI, and they said that the logo is MCI's logo. So, we'll be developing a new logo.

FTRI and Sprint have agreed that maybe we'll have a contest for customers to design a logo and submit those, and then we'll choose one to be used as a logo.

> I have a question for Richard. MR. HARDY:

What is the status on 711? Have you considered 711, having one number for Florida or are we having to

wait until the FCC approves that?

MR. TUDOR: The FCC has set aside the 711 number so that it is not taken up by someone else. So, the 711 number is available. And that might be something we would like to put on maybe a future Advisory Committee meeting is to discuss the pros and cons of just having one number. There might be some downsides to the extent that that number has to handle Spanish, French, TTY, as well as voice calls. And so, if everybody calls 711, there could be some question about how quickly you get an actual answer in the language that you want. So, that is one question.

Another issue could be that you could just use the 711 for maybe the most common use of relay which I guess would be English TDD calls, and then the other calls would have separate 800 numbers, and that's a possibility.

of course, one of the big issues is not so much with the relay service as it is with each of the local telephone companies in the state, because they are the ones that have to reprogram each telephone switch to tell it where to send 711, because really what is happening when you dial 711 is you are talking to the phone company's local computer switch, and you're telling it you want to make a call, and it has to figure out where do you want to call.

It's sort of like when you dial 911. The local telephone company switch has to realize that you live in a certain county and, therefore, when you dial 911, you really want to talk to the local sheriff's department, for example, or whoever answers 911 calls.

It's the same thing with 711. The local phone company switch has to interpret and translate that telephone number into what I would call the real telephone number, which would be the relay service's phone number down in Miami.

And there is some effort involved in that. And that becomes an issue, probably more so with the local telephone companies than it does with the relay provider. To the relay provider, the phone just rings, and they answer it. There may be some effort involved on their part, but the greater effort is on the part of each of the local telephone companies around the state.

And it could be that we can maybe get some input from them on what would be involved also, but that is an issue that we probably should address at a near future Advisory Committee meeting.

MR. HARDY: The reason I ask that is we want to encourage visitors to come to Florida, and it's very easy to just have to know three numbers; relay is 711, Maryland has 711. And I've asked a few people from Maryland and

they say it is excellent, they don't have to remember a long telephone number.

In Florida, what I could suggest, why not use, like, 711 equals 1-800 and then the Florida Relay Service number, like an alias. Can we have -- do you know what I mean by that, saying 711 equals this number? It's a computer program where you use 711 equals 1-800 and the Florida relay number. That would encourage deaf people to make phone calls, instead of having to remember what are very long numbers.

711 is very convenient. 411 is good for hearing people. They know that's information. 911, people know, is emergency. 711 should be a standard for deaf consumers in all states. I think it would be a good idea for the future, so maybe we need to consider that.

MR. TUDOR: The FCC, as you mentioned, is looking at that. And to the extent that there is a national solution, that may be lower cost than if individual states do it, but I think there are three states now; Hawaii has done it for a long time, Maryland, and I believe one other is doing 711 now. And so, that is a service that is starting to develop in some of the states.

And we need to decide, you know, what it would take to make it happen in Florida, and then decide if the

advantages override the disadvantages and whether it will be the best thing, but that would be a good subject for -- at one of our meetings.

Jerry?

MR. CONNER: Can we make that the next meeting?

MR. TUDOR: Sure.

MR. CONNER: I don't know what all is involved.

I am sure it is not as simple as it seems to me. I need a whole lot more information before I'd be in a position to make any kind of recommendation to the PSC.

MR. TUDOR: Yeah, I think we all would. And, you know, there are one-time costs, and that may be the largest of the costs. And I think it probably would be, but there may be some ongoing costs associated with costs of translation of that number, but we can certainly make that a topic on our next meeting, sure could.

MR. CONNER: Okay, thank you.

MR. BRENNEMAN: This is Andrew speaking.

We certainly would be very happy to come back to Florida and give a presentation on 711. We've seen, as a trend throughout the country, that many more states want to start 711. Sprint began that service in Maryland, then New Hampshire, then Nevada. New York begins a service June 1st.

So, when you are ready to discuss that, we would

be happy to come back and give a presentation that would specify a package on 711. And we also would work with each local exchange company to implement the service.

MR. TUDOR: Andrew, do you know what the -- anything about the cost of implementation of that?

MR. BRENNEMAN: Typically, the LECs, local exchange companies, would absorb that cost. We just make sure that our platform is ready to work with each of the LECs throughout the state of Florida.

MR. TUDOR: How does the relay service even know whether the customer initially dials 711 or an 800 number to get there? Is it really all that happens is your phone rings?

MR. BRENNEMAN: I am not a technical expert.

It's simply, we translate that 711 and point it to the existing 800 number. So, the number that's used for Florida now, whether it be the voice number or the TTY number, typically, we go with the highest percentage of calls, if it's voice or TTY, and we tend to go with voice first to prevent hang-ups from hearing customers.

So, we simply translate 711 and point it to one of those 800 numbers, and there's no fee involved for that translation, unless you want a separate 800 number so that you can track the number of 711 calls for statistical purposes. And if you want that, then there does need to

be a separate 800 number that 711 points to.

And if I could add to that, if Florida decides to go with 711, we would keep all the relay numbers that I showed you today. 711 would be a supplemental number.

So, customers would have a choice. They could either dial 711 or the 800 number.

711 would most likely be answered in a system, voice, TTY, ASCII, Spanish; whereas, if they dial their dedicated 800 number, they would get answered automatically by the service that they wanted.

711 is very easy to memorize. It's also easy to give to a hearing person; say, "Please call me, but first call 711," which is the relay number, and then you can leave, as opposed to standing there and explaining, you know, the entire relay number, which can be very time consuming.

MR. HARDY: Richard, let Florida and the PSC be leaders in the nation. Let customers here have good access to communication. Let's not wait for other states to do it. Please, let us take the lead.

MR. TUDOR: Well, again, there may be some disadvantages that we need to consider when we're looking at that. There are certainly advantages, and we need to consider both of those, but we'll put that on our next agenda to discuss. Did anybody else have other questions

of Robert?

Robert, Andrew, we thank you for your time today and your presentation. We're excited about the new service, we're looking forward to it, and it's just around the corner now, so we'll anxiously await June 1st with you.

MR. GIUNTOLI: And Sprint is also looking forward to that, thank you.

MR. BRENNEMAN: It is our pleasure to be here today to meet all of you. And our door is certainly open. We are ready to communicate. Communication is a very important part of the process and the product. So, please, contact any of us at Sprint or FTRI or Richard, and thank you very much.

MR. TUDOR: Thank you.

Let's take a 15-minute break.

Jerry?

MR. CONNER: I'd like to make a motion related to what's just gone on here.

MR. TUDOR: Certainly.

MR. CONNER: I would like to move that the TASA

Advisory Committee recommend to the Public Service

Commission to direct FTRI to host a series of public

hearings around the state shortly after the implementation

of the new Sprint relay system with the intent of securing

feedback on improvements or degradation or stabilization of the relay system here in the state of Florida.

MR. TUDOR: Jerry, what would be the time frame that you're looking at? I was trying to think how long you'd have to experience something before you feel like you have an opinion about it.

MR. CONNER: I would estimate three to six months. By that time, if the system is beginning to deteriorate, the deaf people will abandon it. So, we need to real early on say we need feedback, we need to hear from you what's going on, how do you feel about it, because we've already got a situation now where lots of deaf people just say, "I don't even use the relay service. I don't like it."

So, here may be an opportunity for us to start a new system, advertise the new system, promote the new system and then go into public hearings immediately and get feedback from the population on how it's working.

MR. TUDOR: Carlos.

MR. MONSERRATE: Can we suggest that we not have that motion until after FTRI gives its presentation, because I think they have something to say, too.

MR. TUDOR: Yeah, they do have a presentation on outreach as part of their presentation. So, if that would be acceptable, let's hold off voting on that until after

FTRI's presentation.

Okay. Let's take a 15-minute break, and we'll start back at 3:00.

(Recess taken)

MR. TUDOR: Okay. On the next three items on the agenda, all related to FTRI, and Mr. Forstall will go through those as a group, because they can be tied back to the budget. So, he's going to use the budget as a format to touch on each of these subjects. So, with that, Mr. Forstall, you can go ahead and share with us about the upcoming year at FTRI.

MR. FORSTALL: Thank you. Am I on? Can you hear me now? Okay.

Good afternoon, everyone. Thank you, Richard, the Commission Staff and the Advisory Board members. It's good to be here today to talk to you about FTRI. As Richard stated earlier, I'm going to combine the three that you have seen on the agenda into one.

I will do my budget presentation, and as I touch on each area, I will go into more depth. And I just want to start with a brief history of FTRI.

Back in 1987, before the council for the hearing impaired began the equipment distribution program, at that time they were working with limited funding and they continued to do that until FTRI was established in 1991.

Title 4 of the ADA mandates that the telecommunications service be implemented in each state and the Telecommunication Access System Act of 1991 was established as a result of the ADA. And included in that, was TASA, the relay service, and the equipment distribution program.

In 1991, FTRI was established by the local exchange companies, at that time, were made up of Sprint, GTE, whatever your local provider in the area at that time. FTRI is a private not-for-profit corporation or not a state agency. And our board of directors is made up of the LECs and ALECs, Alternative Local Exchange Companies. And FTRI submits reports to the Public Service Commission on a quarterly and annual basis.

Our mission; FTRI's mission is to provide residents with access to the telecommunications network and to ensure residents receive quality and timely service.

Our fiscal year 2000/2001 budget. FTRI's budget is broken down to five different categories. Category one consists of the Florida Relay Service, category two consists of the equipment and repairs; category three, distribution and training; category four, outreach; and category five, general and administrative.

Category one, the Florida Relay Service. As you all know, starting June 1st, 2000, Sprint will begin providing relay services for Florida at the new rate of 72 cents per billable minute and 5% growth is projected over the fiscal year 1999/2000 billable minutes. Total for category one budget is \$8,971,537.

Category two, equipment and repairs. Some of the equipment that we distribute through the equipment distribution program consists of the TTY, the volume control telephone for the speech-impaired, volume control phone for the hearing-impaired, voice carryover telephone, hearing carryover telephone, in-line amplifiers, and three different types of ring signals.

To give you an indication on the idea of how many people we have served during the fiscal year 1998/'99, 21,076 are hard of hearing, 405 deaf, 136 speech-impaired; dual sensory, 22, which includes persons with visual and hearing impairments for a total number of 22,299. These are only new clients. These are not clients receiving repetitive services. These are all new clients for the fiscal year 1998 and '99 for a monthly average of 1,858.

Okay. New equipment that was distributed in fiscal year '98/'99 total 38,559 new pieces of equipment.

As you can see, the used volume is in the volume-control

phone is 22,365. The next largest amount that was distributed with the ARS, which is the audible range signaler, and the reason for the numbers, the new equipment numbers being larger than the new number of clients, is because most clients receive two pieces of equipment; they either get a telephone and a ringer.

Up to date, new clients served as of July 1st,

1999 to March 2000, as you can see, our monthly average is

1,969. This represents a 6% increase over last year's

average, monthly average. So, we are seeing an increase

in the number of new clients being served by FTRI

currently. And to give you an update on the equipment

that has been distributed --

MR. MONSERRATE: What was the other slide about that showed 21,000 hard of hearing compared to this slide?

MR. FORSTALL: That was for fiscal year 1998 to

MR. MONSERRATE: Okay, thank you.

MR. FORSTALL: Okay. And this is the current up-to-date number for '99 to 2000.

It is estimated that there are 1.3 million people in Florida that are hearing impaired and over 81% of our clients are between the ages of 60 and 89, and about 96% of them are hard of hearing. Since 1987, FTRI and FCHI have served approximately 203,000 people.

MR. CONNER: Do you have a breakdown of what percentage went through the regional distribution centers and what percentage get their equipment, otherwise?

MR. FORSTALL: We do -- I don't have that currently, but we do have that breakdown.

MR. CONNER: Okay.

Category three, distribution and training.

Apparently, FTRI contracts with 21 different nonprofit agencies throughout the state, and the cities are listed.

And counting Tallahassee, FTRI does provide services and clients in our area who want to receive equipment they can either, when they call, they have the option of having the equipment shipped directly to them or they can come into FTRI's office.

MR. FORSTALL: Any other questions on this?

However, clients that do not live in an RDC area, when they apply for the program, they will fill out the application and the application is processed in FTRI's office. We will ship them the equipment via UPS within two -- well, we do have four to six weeks, but they usually get the equipment within two weeks.

After that, a roster listing all of the individuals that have received the equipment in certain areas is then submitted to the training center throughout the state, and they will contact those clients and arrange

for training.

We have five of those currently, but most of our contracts with regional distribution centers we have set up in major metropolitan areas to facilitate distribution to the clients in those areas.

If clients need repeated service, they do go back to the regional distribution center, and if a client has any equipment that malfunctions that does not live in the RDC area, they can call us and we will swap out the equipment, we will switch it out. And if they need additional training, we will arrange for that as well.

Sategory four, outreach. FTRI has budgeted \$259,100 for the FTRI portion of outreach, which includes the following: We send out a newsletter twice a year to all of our customers. As you saw earlier, we have over 203,000 customers. So, each -- twice a year, these customers will receive a newsletter from FTRI, providing update information on the relay service or new equipment or changes in services or updates with some phone numbers with the regional distributions, et cetera.

And we also print promotional material to hand out at exhibition or trade shows, travel meetings. We also have a program in place to reimburse our contract with our regional distribution centers and training agencies to provide outreach in that area. And that's

applying for the funds that are available; as they apply for, we approve it, and the presentation will be made or the outreach activity will be made in those areas, and then we will reimburse them for the funds or the expenses.

Yes?

MR. HARDY: Does FTRI include that?

MR. FORSTALL: Not in that particular section.

MR. HARDY: No?

MR. FORSTALL: I'm coming to that in a minute.

MR. HARDY: Okay.

MR. FORSTALL: FRS; we budgeted \$460,000. This is the beginning of a three-year mass marketing campaign that we will be contracting with the public relations firm to help get the word out throughout the state. FTRI realizes that we cannot do what needs to be done throughout the state alone.

So, we will work with a public relations firm to develop material, get the word out, whether we purchase media time, radio, media, et cetera. And this will be a three-year thing, ongoing. This first year for \$460,000 is to lay the foundation, and for the next two years we will build on it.

Just to give you a little bit more idea of how the campaign will work, which I think will prove to be beneficial for our parties, is a partnership. We realize

that not all businesses or consumers in educational settings or general population are aware of the relay. We all understand that people do get calls from the relay and they get hung up on. We feel like part of that situation leads to not educating the people. We need to get out there and educate them on the relay service.

And by doing that, we need to create a partnership, but we would like to be able to create a partnership with these people. We need to educate them and let them know that these relay users could be potential consumers for them.

And by doing that, we want to develop an orientation packet, whereby, where we propose a particular business we will be able to hand them materials and possibly a videotape explaining how the relay system works.

And, of course, FTRI will be a part of this campaign, as far as promoting the equipment distribution program, but the majority of this campaign will be focusing on the relay service. And we believe that partnership will create a win-win situation for everybody.

We know and are aware that the business sector needs to know more about the relay service and that's where we want to focus and, of course, get the consumers aware of the different relay features that are being

provided by Sprint. In educational setting, we want to be 1 2 able to move in there and work with the children at an 3 early age to train them on relay, et cetera, and things 4 like that and, of course, the general population. 5 Anybody have any questions so far? MR. TUDOR: James? 6 7 MR. FORSTALL: Yes. MR. TUDOR: Let me make sure I understand. 8 9 The outreach numbers, the first number that you put up was 259,000, and then the number you just put up 10 11 was 460,000. Tell me, again, what the difference in those two numbers is. They're both outreach, right? 12 MR. FORSTALL: Do I know the total number? 13 14 MR. TUDOR: No, no, no. What is the 259,000 for and what is the 460,000? 15 MR. FORSTALL: Okay. The 259,000 will be spent 16 on promotion that FTRI has currently been doing all along; 17 that is, to reimburse the regional distribution center for 18 outreach that's being performed in that area, our 19 20 twice-a-year newsletters, brochures, printed material, 21 specifically, what we've been doing all along for FTRI. 22 And then, when we look at the \$460,000 devoted for FRS, we want to devote that much money just for FRS, just for the 23 relay and -- does that answer your question? 24 25 MR. TUDOR: The 259,000, your current programs,

to what extent is relay promoted in that effort, the 1 2 current effort? 3 MR. FORSTALL: Okay. Anytime FTRI promotes the 4 equipment distribution, we do promote the relay service. We feel like they go hand in hand. And the same could be 5 said about equipment training. Anytime you're training or 6 7 we train a client on the equipment, we do explain how the 8 relay works. 9 MR. TUDOR: Okay, thank you. MR. HARDY: One question, we have. Why don't 10 you use that for public relations, why can't a P.R. firm 11 12 do it? Why hire an outsider? What's your reasoning for 13 that? MR. FORSTALL: We did a request for proposal, 14 15 and we sent them out throughout the state, and for those 16 who applied is who we considered. 17 MR. HARDY: Okay, thank you. 18 MR. TUDOR: I'm sorry, we had a little trouble hearing. Could you just repeat the question that you just 19 20 responded to? MR. FORSTALL: Repeat his question? 21 MR. TUDOR: Yes. 22 MR. FORSTALL: His question is why didn't FTRI 23 contract or why -- yes, do you want to repeat? 24 25 MR. HARDY: I was saying that why didn't FTRI

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have -- why did we use a public relation firm when we already have these centers set up -- you know, we already have this close-knit partnership with the centers. Why don't we use them to do the P.R. for FTRI? It's a perfect

Thank you.

To take that further, we do contract with the local deaf service center and center for independent living, and speech and hearing. And it's these folks that work with us to provide the equipment distribution and training. They also provide outreach services for us. If we get a call from someone in that local area, we normally refer them to the regional

MR. CONNER: That RFP, the RFP you're talking about, though, specifies that anyone who wanted to bid on it had to bid on a statewide basis. You couldn't just bid on your local area.

MR. FORSTALL: That's correct.

MR. CONNER: That needs to be clarified, and that's why none of the centers could compete with the P.R. firm.

MR. FORSTALL: Yes, okay, that is correct. need more clarification, then.

MR. HARDY: How can -- you know, we've got

Florida Aural Association, we've got SHHH, why can't they all be a partner with us in that?

MR. FORSTALL: Okay. And we welcome the opportunity to work with the local organization. We have attended the board meetings throughout the state to let them know that we're willing to attend and participate in an outreach presentation or exhibit.

Another portion of the outreach category has to do with the Sprint relay ambassador program. This program is designed to solicit requests from different organizations throughout the state. FTRI currently has a program like this in place with the regional distribution centers. And at this time we have been conserving it. We have not made a decision yet, but this is something we may consider in the future. The total outreach budget for the fiscal year 2000/2001 is \$819,100.

Category five is general and administrative.

This category represents expenses relative to the operation of the FTRI headquarters. Of the total budget expense, only 6.3% for this category. This is a slight increase over last year's budget.

A portion of the increase in this category is the creation for two full-time positions. Our current staff is made up of the executive director, the business administrator, outreach specialist, quality assurance

specialist, receptionist, administrative assistant and four distribution program coordinators.

During the past few months, we've experienced some growth. And we'll be proposing that two new positions be made available or created to meet the additional demand that has been placed on FTRI in the past two months.

And category five, again, is another area where we've experienced growth in the administrative is that our increase in the health insurance premium, and we're planning to look more closely into alternative insurance providers during the next few months.

And with that, FTRI has recommended that the surcharge level remain at 9 cents per access line for fiscal year 2000/2001 to cover our expenses.

That concludes my presentation. I'll be glad to answer any questions anyone may have.

MR. TUDOR: James?

MR. FORSTALL: Yes.

MR. TUDOR: Your current outreach person, how long have they been there now?

MR. FORSTALL: Donna is the current outreach specialist. She's been there one year.

MR. TUDOR: Okay, all right. So, she's getting some experience under her belt now?

1 MR. FORSTALL: Yes. 2 MR. TUDOR: Okay. All right, thanks. MR. FORSTALL: Sure. 3 4 MR. TUDOR: Questions for James? MR. FORSTALL: Thank you. 5 MR. SCHAD: I have one question. 6 7 MR. TUDOR: Mr. Schad. 8 MR. SCHAD: On the access charge of 9 cents. 9 see on my telephone bills, the access charge for 911 has also been included on the cell phones. Why has the 9 10 cents been put on the cell phones? 11 12 MR. TUDOR: The surcharge that's for relay 13 service is described in chapter 365 of the statutes. And it was put in there in 1991. And I think that's probably 14 the biggest part of the answer, it was put in there in 15 1991. And, of course, you know in 1991, cell phones were 16 17 much rarer, more of a luxury kind of an item. And I think 18 the thought was at that time, anyway, that anybody that 19 had a cell phone also had a phone at home. 20 When the day comes that more people have cell 21 22

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when the day comes that more people have cell phones in their pockets and don't even have a phone at home, I suspect the legislature may reconsider that, but at any rate, I mean, that's the answer is it was put on in '91, and at that time, that's the way the thinking went, I think.

MR. SCHAD: But in 1991, they weren't using a cell phone on an access line through the telephone company, which they use today. That's how 911 gets around charging the cell phones for it, because the cell phone is now using the access line to the telephone company.

MR. TUDOR: Well, of course, cellular phones, I think the law that changed that and added the 911 surcharge on cellular phones was passed in the 1999 legislative session. And I believe that charge was, at least partly added on, because there's some new requirements for 911 -- for wireless carriers to be able to not only handle a 911 call, but there's also some new cost, because there's a requirement that they be able to tell the sheriff's office when they receive a call, pretty much exactly where that telephone user is, that cellular user.

In the past, of course, with the wire line phones, the telephone company could fairly easily identify the street address for that telephone. And there's some recent FCC decisions that are going to require that cellular companies not only provide to the sheriff's department the telephone number of who's calling from the cellular phone, but also tell them -- be able to pinpoint where that customer is.

If he's driving down the interstate, they have FLORIDA PUBLIC SERVICE COMMISSION

to be able to identify roughly within -- I don't remember the distance, but within a few meters, 100 meters, of exactly where he is. And that equipment has some costs associated with it. And I know that that's why they added the 911 fee to the wireless carriers. That was at least part of that.

MR. SCHAD: When talking about an access line, it says so much per access line. If you have a home phone, it's one access line. I have a cell phone; that's a number two access line. Why can't I be charged on both of them?

MR. TUDOR: Well, again, the 911 fee that was added to the cellular was to recognize additional costs associated with being able to pinpoint the location of that cell phone user. And they felt like they needed to recover those costs.

That 911 fee, if I recall how the legislation works, some of that money is used by a couple of different groups; one is that some of that money goes to some of the very small counties that just simply couldn't afford 911 systems before. And then some of that money goes to the cellular providers to help recover some of that cost associated with the technology to be able to pinpoint the location of a traveling cellular user, but the 911 fee is basically a cost recovery mechanism to pay for the systems

that, for example, the sheriff's office has to set up to answer 911 calls.

And then, this additional fee on the wireless carriers, the cellular carriers, was to also recognize some additional costs to pinpoint the location of customers.

MR. SCHAD: Well, was it a charge originally set up to share equally among all the access line users in the state of Florida to support the FTRI?

MR. TUDOR: The 911 fee? No. Okay.

MR. SCHAD: I'm not talking about the 911 fee, I'm talking about the FTRI fee.

MR. TUDOR: Okay. The way that law was set up was the legislature, of course, didn't know what the cost was going to be of the relay program and the equipment distribution program at the time it was set up, because we didn't have a lot of information, like how many potential clients there were and that sort of thing.

At any rate, the legislature established a maximum fee of 25 cents per access line, and then called for an annual review of the budget to determine how much that fee actually should be without exceeding that 25-cent cap.

The law calls for every access line, every wire line access line, to pay that fee with the exception of

very fairly large customers. If you have over 25 access lines on your account, then the fee only applies to your first 25 lines. If you're a big business and have 50 lines, for example, you would only pay on the first 25 lines.

MR. SCHAD: Going back to the same question.

I've got two access lines, I'm charged two charges for

911; I'm only charged one charge through FTRI. Why?

MR. TUDOR: Again, I don't know. It's an issue that's been before the legislature. When they established the TASA fee, cellular phones were -- this was 1991, cellular phones were not in common use. And so, the legislature says most everybody has a phone at their house. It would be fairly equitable for everybody at their house to pay for the TASA costs. They have not readdressed it since the last eight or nine years. If they readdressed it, they might have a change of mind, but until they readdress it, they won't reach a change in the law.

MR. SCHAD: I don't know. From the way I read the law and the way I read the access line, it makes no difference whether it's a cellular phone or house phone, you are still going on an access line with a telephone company, which nine, 10 years ago you didn't do. It was a cellular phone, the cellular phone not to an access line.

MR. TUDOR: I believe the way the law set out 1 for the TASA fee is that it only applies to the lines of 2 the local telephone companies. And that excludes cellular 3 4 or wireless companies. It's not so much in the definition 5 of the word access line as it is on the definition of 6 which kind of company their customers pay the charge. 7 So, it's not because it's an access line, but because a cellular carrier is not, under the definition of 8 9 the statute, a local telephone company, is why it does not 10 apply under the current statute to cellular carriers. 11 And again, like I say, you know, that's been 12 eight or nine years ago now. The law just hasn't been 13 readdressed, but I think that's how the original decision was made. 14 15 Mr. Hardy? 16 MR. HARDY: Do you have problems with the Will you be improving the system soon, calling in 17 phones? to FTRI? 18 19 MR. FORSTALL: Are you referring to our 800 20 number? 21 MR. HARDY: The number to call FTRI, will that have better access per customers to call into you? 22 23 Because some people are having a hard time getting

MR. FORSTALL: Yes. If we are experiencing FLORIDA PUBLIC SERVICE COMMISSION

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through.

problems with customers calling in, we need to know about them. Anytime we do get that issue brought, we do make those changes.

Are you referring to the TTY line or, obviously, you were referring to our --

MR. HARDY: The FTRI access line that we can call from a home phone.

MR. FORSTALL: Yeah. We have two 800 toll-free numbers for customers to call in.

MR. HARDY: I need that information. People need to be told about the alternative number.

MR. FORSTALL: Yes.

MR. CONNER: I have a couple things. One is

I've asked several times how do you define the difference

between outreach and advertising. Because of the area -
I'm in social work, and outreach is very, very specific in

most state contracts and services. And advertising is

something totally different, but what I'm thinking is you

use both terms intermingled. Do you have a difference

between them or not?

MR. FORSTALL: Yes. Advertising is part of what we're going to be doing the outreach campaign. And we call it outreach campaign, even though we would call it mass market media campaign. The bulk of the outreach campaign, and I keep classifying it as the same thing, but

it does mean both. We do include both.

When we make an outreach presentation, we refer it as going to face-to-face people, talking, making that actual contact. Advertising will be purchasing, media, it can be a variety of things, but when I talk about outreach, I'm including all of them.

MR. CONNER: And in your mass media campaign, you made reference that you might mention the distribution programs. Are they going to be a critical part of that or is it just going to focus on relay?

MR. FORSTALL: It's going to be a combination of both, but the majority will be relay. If you recall a couple years ago at TASA meeting, you know, we received directive from the Commissioners, the TASA advised me to focus on the relay, get the business sector to understand, and educate them, and that's what we're doing, but we will tie in FTRI. We're not eliminating FTRI from this project, but we feel that the majority of the time and dollars will be spent to educate people on the relay, and we will continue to move and promote FTRI along with it.

MR. CONNER: Second question. At one of our last meetings, you talked about computerization, and you know that's my hot button. So, do you have a timeline? When is it going to happen? Will it ever happen?

MR. FORSTALL: I wish I could promise you from

this day forward. We're making progress. It's not as fast as we'd like to see it happen. Unfortunately, computers and technology, implementing the system is not as easy as we all would like for it to be, but we're making progress.

Right now we have purchased hardware and the software for in-house. We're currently at the stage of designing the software to link up with vendors and possibly RDC -- the RDCs in the future. And that's where we stand right now. To give you a specific deadline, I don't feel comfortable telling you that.

MR. CONNER: For the people who may not know exactly where I'm headed is there's been an ongoing never-ending problem with duplicate distributions. And when the centers distribute to the same person twice, whether or not they got it at the same location, is not significant. We don't get paid for doing that, and then we're told to retrieve the equipment, but we have no database to check that easily when people arrive.

And I'm very concerned that it's causing more and more problems as we try to find out that information. And I've asked several times can we have a moratorium on that, punishment for the centers, because we have no way to track that information, and I never get a response.

MR. FORSTALL: Okay. We do send out a periodic

update of our database. And it's a manifest that you are familiar that you get. It's unfortunate, because that's all we have available. And we do print it out frequently enough to try to keep you updated with that information. That's where we stand right now.

And again, that's something we can work out, you know, outside this meeting per contracting with the centers to resolve that. And I'll be glad to do that after this.

MR. CONNER: I don't think this is a contract issue. I think this is an access issue for the equipment.

Just as an example, we get one. And the most recent one we got was almost 1,000 pages, but we got one. And if you do an outreach, and you take that with you, then whoever's in the center doing distribution has no -- and I don't think it's reasonable to expect that we can print 1,000-page document in-house without additional funding.

And so, what it's forcing the centers to do is to stop getting out in the community and forcing everyone to come to them, which is opposed to what the intent of the legislation was for distribution.

And again, I'm saying can we put a moratorium punishing centers when they're doing the best they can, but we're talking about losing \$400 and \$500 per center

every month, because we give the equipment, we do the service, but we don't get paid for it, because we made a mistake, and there's no way for us to double check that.

If we want to call FTRI to verify, we're not permitted to use the 800 number.

So, if we're in an outreach in another location, we can't use their phones for long-distance calls, and we're put on interminable hold while it's investigated and the costs just keep going up. So, I think, ultimately, what's going to happen is the consumer is going to suffer until some action is taken quickly.

MR. FORSTALL: Again, I really feel like that it goes back to being a contract with each center. And, again, we can discuss that to between our centers to reconcile that, but again, we send out that listing of all the names, and it seems to work in the majority of our centers. We do get phone calls from them to check with the client, and the system seems to be working.

MR. CONNER: Well, as you know, I've sent out letters to all the distribution centers and I've received nine responses from centers, and all of them have the same problem. So, the majority are not not having a problem.

MR. FORSTALL: Then, they need to share that with me. You know, I would be interested, too, in knowing who they are and working with them. Yes, we are

interested and want to make it work. 2 MR. TUDOR: Could you share those with Mr. 3 Forstall? 4 MR. CONNER: Sure. Do you feel comfortable doing that? 5 MR. TUDOR: MR. CONNER: Yeah. 6 7 MR. TUDOR: Okay. 8 MR. HARDY: I just have one question. I'm just 9 very curious. I've been hearing different stories, and I haven't gotten a straight answer from you. 10 11 Why was MCI fined \$1.29 billion? What was that 12 for, the hurricane? 13 MR. TUDOR: We're going to talk about that. 14 It's item 8 on our agenda, if you can hang on to that 15 until we finish with FTRI. 16 MR. HARDY: Okay. 17 MR. TUDOR: Does anyone have any other questions 18 of FTRI? 19 MR. CONNER: As part of your media campaign with the new relay service, are we going to have telephone 20 inserts and telephone bills, like we did in the beginning? 21 MR. TUDOR: I believe there is at least an 22 annual insert in each of the telephone company's bills 23 that's been ongoing ever since the beginning. 24 I'm sorry -- let me have your question again, Jerry. 25

MR. CONNER: I guess what I'm wondering is when 1 the new system starts the end of this month, there has to 2 be an insert in there letting everyone know that there's a 3 change, wouldn't you think, rather than -- I think the one 4 5 that comes out comes in the fall. 6 I just remember, I think I got it in my October 7 bill, but we're talking about now, three months gone by, 8 four months before people know there's been a change in 9 the system and the new consumer complaint lines, et 10 cetera. MR. TUDOR: Let me ask a question of Robert on 11 12 the -- well, I'll ask you, Robert. 1.3 On the customer service number, Sprint's number 14 is different from the one MCI has been using. 15 MR. GIUNTOLI: Yes. 16 MR. TUDOR: Tell me how the transition will 17 occur. In June or July, if somebody calls the old MCI customer service number, what will happen? 18 19 INTERPRETER: What will happen to the old MCI telephone number is the question. 20 21 MR. GIUNTOLI: We will start our customer 22 service, and then we'll have our new customer service 23 number, but we have no -- we haven't discussed yet what 24 will happen to the old customer service telephone number. 25 MR. CONNER: Get a voice intercept operator

saying "this phone's been disconnected."

MR. TUDOR: There may be a provision in the contract about that. I'm trying to recall what it says.

MR. GIUNTOLI: Maybe Sprint and MCI can work together on this and we can put a voice recording, voice and TTY recording, on the old customer service telephone number, saying the new customer service number, but I can't make a specific recommendation of this without consulting with my management, but I'm sure that we can reach a workable solution for this.

MR. TUDOR: I believe there is a provision in the contract, in the existing MCI contract, and probably also in the Sprint contract that deals with that issue about the transition. I can't recall what it says exactly, but I would appreciate it if Sprint, MCI would make sure that on June 1st the call to the customer service number of MCI does not go to dead air.

Any other questions of Mr. Forstall?

MR. FORSTALL: I'd just like to make a comment.

MR. TUDOR: Sure.

MR. FORSTALL: Earlier, Steve, you had asked Robert about the profile page for the consumers to fill out and send to the operator. Our next newsletter going out in mid June will focus almost entirely on the new relay provider, and that profile page will be a part of

that newsletter.

MR. TUDOR: Okay. Other questions?

We have a motion on the table from Mr. Conner.

And that motion dealt with FTRI hosting some regional
hearings about the introduction of Sprint's relay service
and experience with that.

So, now would be an appropriate time to take that up. We have the motion on the table. Is there a second on that? We will, of course, have -- you'll be getting input, continuously, I hope, with any problems that occur, but at any rate, the motion is whether FTRI should hold some regional hearings on the quality of service that Sprint's providing.

INTERPRETER: Can you explain that motion again,
 .
please?

MR. TUDOR: It's Mr. Conner's motion. Perhaps he should do that.

MR. CONNER: I move that the TASA Advisory

Committee recommend to the Public Service Commission to

direct FTRI to host a series of public hearings around the

state shortly after the implementation of the new Sprint

Relay Service with the intent of securing information on

whether or not services have improved or any concerns

about the new service are out in the community.

INTERPRETER: Okay. I'll second that.

MR. TUDOR: Okay. If you're in favor of that, if you'd raise your hand. I'm sorry, is there other discussion? Let me back up. Is there other discussion?

MS. LANGSTON: Richard, I have a couple of questions about this particular motion and also questions in terms of the role of the Public Service Commission versus the role of FTRI in terms of handling and investigating quality of service and complaints.

And at one point earlier in Mr. Conner's motion

I thought he had said something about degradation of
service, and I thought he was trying to get at whether the
quality of service was improved over the previous relay
provider or whether there were problems.

And my first question would be, he hasn't talked about a time frame for holding these hearings. And I think the issue may be is this too soon to, you know, begin looking at doing something like that until a reasonable amount of time has passed?

But my -- more to the point, my concern is whether FTRI is the appropriate entity to look into quality of service and whether that is something the Public Service Commission is really charged with doing and whether or not it's also more a contract issue between the PSC and Sprint?

MR. TUDOR: I believe Mr. Conner did suggest a

period of three to six months in terms of time frame.

MS. LANGSTON: Then, my comment, also to follow-up, would be that I think three to six months is too short a time frame to begin looking at quality of service until, yeah, there's more of an opportunity to have the service up and running, but I'm more interested in, Richard, I guess, your interpretation of the Commission role and what the contract says, since I'm unfamiliar with the contract.

MR. TUDOR: Yeah, in terms of whether this is an FTRI issue or not, I think, probably it is more -- it's certainly the Commission's role. The contract is between the Commission and the relay provider.

So, the quality of service and whether the contract's being complied with is certainly a PSC matter. Whether FTRI can be involved in that as an outreach effort, I think they possibly could be, but -- and certainly any kind of a regional meeting could capture several purposes; one being to solicit input as well as FTRI could also provide information about how the service works, Sprint could be there to provide information about how the service works, You know, all of those are possibilities, I think.

Jerry?

MR. CONNER: James and I had talked after, and

he questioned the same thing. And I just felt like we needed to get something out on the floor to make sure some kind of public hearings happen in whatever entity.

I don't know, maybe this Advisory Committee ought not be committed to attending those hearings to hear the feedback from the rest of the community, because whether we like it or not, we still are representing communities, even though we're individuals and we vote our own consciences, we still have to listen to the communities around us.

MR. TUDOR: Sure, sure.

MR. CONNER: And I'm perfectly willing to change my motion to put whatever entity needs to be in there, but I think it has to happen, and we can't wait very long, because as soon as people feel like it's the same old, same old, then it doesn't matter what's going to happen, people are going to fall away from the system as they have now.

MR. TUDOR: The -- at least some of the folks that are represented on the committee have, I suppose, regular meetings with your membership; certainly the FAD has regular meetings and SHHH has meetings.

I don't know how frequent those are, that sort of thing, but I'm wondering if that's a possibility, is if in context of one of those meetings the issue could be

raised by the presiding officer at those meetings in making that an agenda item that then they could provide input back to the Commission or you could provide input back to the Commission in a future Advisory Committee, if that would be a way to approach that.

Sometimes, if you have just a meeting about a single subject, sometimes -- unless somebody's really upset, they don't come, but if they're going to be there anyway, for an SHHH meeting and a long agenda with several items and a FAD meeting with several items, then you may get more participation. I don't know which would work better.

Other discussion? Susan?

MS. LANGSTON: Richard, I would just like to say I think that the issue that Mr. Conner has raised about quality of service is an important issue, and my point has been whether the appropriate action to be taken is to recommend to you that the Commission direct FTRI to conduct these hearings.

And I don't believe at this point that's necessarily the appropriate motion, but I think it's an item that should be ongoing in terms of on the agenda for this group; and also from your perspective that if the Commission sees complaints either building or increasing since consumers, I believe, complained to the Public

Service Commission about the relay provider or if FTRI hears complaints that maybe the Commission might want to formally conduct some service hearings in conjunction with members of the Advisory Committee and FTRI staff.

But at a time in which FTRI is embarking on a several-year outreach program and promoting relay; it almost, in my mind, kind of puts them in an uncomfortable position to be trying to develop an outreach and promotion program; yet at the same time, they're conducting public hearings on quality of service. I don't know, but I just think it's not necessarily the appropriate route to take at this time for the Advisory Committee.

MR. TUDOR: Jerry?

MR. CONNER: I think it's also important to recognize that the relay service is being used primarily by deaf, late-deafened, and hard-of-hearing people who cannot access phone service otherwise. And public hearings are the best way to get good input from that group, because a deaf person who probably would not --while I'm not presuming to speak for all deaf people, but a deaf person, who probably would not call a phone number and then have to sit there in English and try to explain what's going on, will be much more likely to show up at a public hearing where they can use their sign language or use whatever communication they need with the support of

the population that they live with and interact with all 1 2 the time. And I think that by doing it any other way, it 3 pushes deaf people off to the side, because they're not 4

likely to use the kind of access that we use as a general hearing population. And that's why I think it's important that it's got to be public hearings and has to be held in different locations around the state where people who have either kudos or complaints can show up, stand up, and speak and have some kind of response given to them.

INTERPRETER: Twice a year; two board meetings a year, but we have local affiliate meetings every two weeks, and I travel through the whole state. Formal statewide board meetings are two times a year, and then affiliate chapters are every two weeks.

MR. TUDOR: How often does the FAD meet?

MR. CONNER: State conventions are every two years.

MR. TUDOR: How often does SHHH have membership meetings?

MR. MONSERRATE: We met the last time in February and we're going to meet again in June. So, it is my guess that we're meeting quarterly.

MR. TUDOR: Okay.

MR. MONSERRATE: That's my guess, but I'm just a

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new board member there.

MR. TUDOR: Okay. Well, I'm just thinking, these meetings that are going on, if that could be an agenda item when the people are there, that might be a good time for feedback, if the organizations will be willing to do that, make that an agenda item.

MR. MONSERRATE: We can do so for our June meeting, I'm sure.

MR. TUDOR: Do you think that the leadership of the organization will be willing to make that an agenda item, and then to provide some kind of feedback to the Commission, if there are complaints or compliments about the service?

MR. MONSERRATE: Yes, I think that we can discuss it.

MR. TUDOR: I mean, that's a possible approach, you know. And if we're getting a lot of complaints, then that may call for, you know, further meetings.

Mr. Hardy?

MR. HARDY: I'd like to add, please consider adding a 1-800 toll-free number to the PSC for TTY relay complaints. It's better to be neutral so they can call directly to your office. So, please set up an 800 number for deaf consumers to call, because I can't handle the calls. I mean, I'd rather they call directly to your

1 office.

2 Can you have that?

MR. TUDOR: We have a Consumer Affairs 800 number that would need to be dialed through the relay service, but it is a toll-free number. There is no charge to call the Consumer Affairs Division.

MR. HARDY: But I'd rather have a TTY. Then, they could call directly, and they could have a printout so you could read the complaint after the conversation.

MR. TUDOR: On the internet we also have a complaint form on the Commission's home page on the internet for complaints to be answered or responded to.

MR. HARDY: Yes, but remember, we have 1.5 million deaf and hard-of-hearing people in the state. Not many of those people have computer access; most have a TTY, so we need to try to make it accessible for them. I don't want them calling my house. It's overwhelming. I'd rather they call you so you would know how many complaints are being received.

MR. TUDOR: Well, we do have a toll-free number, and that number is inside the front cover of the telephone directory, it's an 800 number, but it would need to be dialed through the relay service.

MR. HARDY: Okay.

MR. TUDOR: Okay. We have a motion on the

table, and a second. Do we have any other discussion?

INTERPRETER: I recommend we close and vote.

MR. TUDOR: Okay. We have a motion that the committee recommend to the Commission that FTRI sponsor hearings around the state concerning the quality of service under the new Sprint contract. So, if you're in favor of that motion, if you'd raise your hand. Okay. And those opposed? It's a vote of 3-4.

Okay. I promised that I would give our court reporter an opportunity for a break here. We have two additional items that I think will probably take about ten minutes, and so I'll see what you want to do. We pushed her too hard before the break, and I apologize for doing that. And Stevie, we want your opinion of this, too.

INTERPRETER: I'm fine.

MR. TUDOR: Okay. We have two additional items that I wanted to touch on.

This next item deals with an FCC order dealing with relay. And I wanted you to be aware that the FCC has issued an order calling for some additional relay features. And I just wanted to touch on some of those that are not currently in the current Sprint contract. These are new features.

One of those is a faster answer time. Our current answer time, the numbers are that we require 90%

of the calls to be answered within 10 seconds. The FCC answer time sounds less, but it's not. It's -- instead of 90%, it's 85% in 10 seconds, but the difference is ours is measured on a monthly basis.

So, over a month's time, 90% would have to be answered in 10 seconds. The FCC's requirement is 85% within 10 seconds, but each day. So overall, probably that daily measure is a stronger standard.

Another thing similar to that is the blockage rate. Our blockage rate, where you just can't get into the center, that's measured on a monthly basis. The FCC's new rule is on a daily basis.

Another one is typing speed of the operators, the CAs. The FCC's current requirement is 55 words a minute. Our current contract requirement is 55 words a minute. And they jumped over that, and their new rules require 60 words a minute.

There's a couple of other things I thought you would be interested in. The CA is now required to stay on the phone for a specific amount of time, 10 minutes minimum for most calls. The speech-to-speech calls, there's a 15-minute requirement.

Two additional things. STS, the speech-to-speech service, that's a new requirement. Speech to speech is a service where someone that has a

speech disability calls and talks to the relay operator, and that relay operator is better able to communicate to whoever that person is calling, the Pizza Hut or the doctor or whoever they're calling, because that CA is trained to recognize tones and inflections and word patterns and that sort of thing. So, they're better able to pick up on that conversation, than if you're calling a stranger.

Now, if you're calling a relative that talks to you all the time, you may not ever have a need for that, but if you're calling a doctor or someone that you don't normally communicate with, then it can be of value, because the voice that the recipient is receiving is a more -- a voice that they would be more used to hearing, something they would understand better. So, that's a new requirement.

Another requirement, Mr. Hardy, goes to this issue of 900 service or pay-per-call service. And that's a new requirement under the FCC rules. And there are other changes in the rules, but those are some of the big ones.

Right now the FCC is addressing the issue of the effective date. And I think they're also looking at how they would actually implement some of those features and maybe whether or not they would even require them

immediately or perhaps at the time of a new contract being initiated with a provider, those sorts of things.

So, I don't know whether the FCC will put out any additional information, but those are features and standards that they have included in their recent rule making order.

And one last item, and Mr. Moses will address this, but this goes also to something Mr. Hardy asked a few minutes ago, about the service quality issue that was raised here at the Commission.

Rick, why don't you --

MR. MOSES: In answer to the question about the liquidated damages that was assessed to the Commission March 30th, 2000 of this year, it was in response to the failure to meet the answer time. The service standard for that is 90% of all calls must be answered within 10 seconds of reaching the relay center for the period of 1997 through December of 1999. MCI failed that standard by 257 days. Five days was excluded, because of the hurricanes. We did an assessage for that. The amount was \$1,285,000, which was calculated at \$5,000 per day for the 257 days.

MR. TUDOR: And I'll just mention, too, this is a contract provision. It's not a fine. It's a contract provision that's in the contract from the beginning that

says if any particular standard is missed, the contract provider agrees to pay a certain amount of money because of that failure.

So, it's not a fine, but it's a contract provision that's called liquidated damages, but I believe that's what you were referring to earlier, Mr. Hardy.

Are there other items? Mr. Schad.

MR. SCHAD: On the speech to speech, would there be any way that would implement the use of the electrolarynx?

MR. TUDOR: It would be used -- for example, someone who has electrolarynx, they might find that to be a useful feature, because the person using the electrolarynx, if they run into a person who's -- if they've never experienced using an electrolarynx before hearing someone, and say you're trying to call the pizza place; that's the example we always use in the relay world, call the pizza place.

But if you call the pizza place, if they had trouble understanding you and they're very busy and their phones are all ringing, they might hang up. But if you were to use the speech-to-speech service, they would hear a voice they could understand more readily, and they might not hang up. They probably wouldn't hang up. They'd be glad to have your business.

1 And so, yes, it could be used by someone with an electrolarynx. It could also be used by, for example, 2 someone who might have cerebral palsy and have difficulty 3 speaking. So, anyone that might be a little difficult to 4 understand, speech to speech would be something that would 5 be helpful. 6 MR. SCHAD: What would be the advantage and what 7 8 is the status on giving the electrolarynx to the laryngectomee population of Florida? 9 MR. TUDOR: The advantage would be that someone 10 that could not understand someone using the electrolarynx 11 could understand a relay operator who is speaking on 12 behalf of that person. 13 So, it might be a slower conversation, and it 14 would be -- but it would be clearer and easier to 15 understand to the person on the other end. 16 MR. SCHAD: Well, it would be a lot more 17 difficult, if I didn't have the electrolarynx. 18 MR. TUDOR: Yes. 19 MR. SCHAD: Whereas with the electrolarynx, I 20 never have any trouble with people understanding what I'm 21 saying, and that is the majority of the laryngectomee 22 population in the state of Florida. 23 MR. TUDOR: Yes, I would agree that the 24 electrolarynx is certainly, you know, much easier to 25

understand. It's a great improvement, but some people would still have difficulty understanding that, and especially over the phone and may not be willing to have the patience to listen. With speech to speech, that service would make it easier for people to be understood.

MR. SCHAD: I've only had one experience with the TDD and a person call me about some information, and I replied with my electrolarynx. I had three interpreters before I could get one of the gals that she could understand what I was saying. She finally had to get a supervisor over, and she finally was able to understand what I was saying.

MR. TUDOR: In the concept of speech to speech, the CAs that answer that, it's a special telephone number that's dialed, a separate 800 number. And those people that answer the phone are specially trained to be able to listen and be able to understand.

So, it wouldn't be the average communications assistant in the relay program that would answer those calls. It would be one that's specially trained to have an ear for that conversation.

Is there other -- Mr. Giuntoli.

MR. GIUNTOLI: I just wanted to explain a little further about speech to speech. You're right that the call would go to a special group of trained agents, and

those agents specialize in speech to speech.

And they don't need to relay the entire conversation. In some situations, they're there as a standby, so they assist when needed. Some situations they do relay the whole conversation; whereas, in other situations they're there as a standby. It varies by call.

MR. TUDOR: Okay, thank you.

All right. Is there any other matters we want to bring up today? Susan.

MS. LANGSTON: It's not another matter, but it's a question follow-up to your discussion about the differences between the new FCC rules and requirements and what currently, I quess, exists within Sprint contract.

How is all that going to be resolved? Where does that stand now? I know the Commission has, I guess, looked at or had some discussion in Internal Affairs about that, but what's going to be Florida's response to these new FCC rules?

MR. TUDOR: Okay, couple things.

We have taken those before the Commission to bring them up-to-date on the FCC order. So, they're aware of that. We have sent a letter to Sprint asking them for a reaction, in terms of the cost of adding some of the features or upgrading the system to meet some of those requirements.

They are not prepared to answer that question yet. They, basically, responded back that they have a task force looking at the impact of those features on each of their state contracts. So, we don't have a response back from Sprint yet as to what the impact would be.

From the FCC's point of view, those rules are not yet effective. So, we don't really have effective rules that we have to deal with yet, but we anticipate at least some portion of those will go into effect, and we'll have to deal with them, but we don't have a definite response yet.

MS. LANGSTON: Follow-up question.

Assuming that the rules do take effect, doesn't the Florida law require the system in Florida that is certificated or contracted to be one that's in compliance with the FCC rules?

MR. TUDOR: Yes.

The question will be how do we get ourselves in compliance and how will the FCC ultimately rule on the effective date of the rules? That will be a big piece of the answer.

Okay. Is there anything else? I want to thank our new members and substitute for being here today.

Thank you all for your input.

Jerry?

MR. CONNER: The organizations that were dissolved that had representatives here, are those positions vacant, open for just anybody, or are we frozen at the number we're at now?

MR. TUDOR: Well, at this point, I think we're frozen at the point that we're at, because the law pretty specifically says the members shall be from those organizations. The solution to that may be to go to the legislature and recommend some alternative organizations.

I don't know if there are, like, the Florida

League of Seniors, I don't know if there's an appropriate

substitute group that would meet that same goal as the

League of Seniors, unless it would be someone from the

department of elder care or services, somebody like that,

maybe.

And then the coalition for persons for dual-sensory disabilities, I don't know if there's a similar kind of organization or not. Do you know of any organizations that kind of deal with that same topic?

MR. CONNER: There is a deaf-blind organization that deals with deaf and blind people, but they're a pretty viable group, from what I understand.

MR. TUDOR: Do you know the name of it? Could you send that to me?

MR. CONNER: I'll get it to you.

1 MR. TUDOR: Okay, yeah, I'd appreciate it. 2 Okay, good, good. 3 Mr. Schad. MR. SCHAD: The Florida Laryngectomee 4 Association has written a request to be represented on the 5 board. 6 7 MR. TUDOR: The statute lays out specific organizations that can be members of the Advisory 8 9 Committee, and that's not -- the Florida Laryngectomee Association is not on that list. 10 MR. SCHAD: But we asked that we be put on and 11 replace one of the associations that have been dissolved. 12 MR. TUDOR: I don't know if we have the 13 authority to change what's in the statute. What we may 14 need to do is to identify organizations that might be good 15 replacements and go to the legislature with a proposed 16 17 change. I don't know if the Florida Laryngectomee 18 Association would meet the same goals as the Florida 19 League of Seniors, because I think probably the Florida 20 League of Seniors was on there to represent people who are 21 22 probably either late-deafened or hard of hearing. And so 23 I don't know if that's an adequate substitute, because the issues are substantially different. 24 Now, if there is another deaf-blind organization 25

that is very similar to the coalition for persons with 1 2 dual-sensory disabilities, then that might be a pretty even replacement. 3 MR. CONNER: There is the Association of 4 5 Late-Deafened Adults, which is a national organization that has a pretty strong presence here in Florida. And I 6 7 can get you the names and addresses of people in that 8 group. 9 MR. TUDOR: Okay. 10 MR. CONNER: They might meet that senior 11 coalition thing. 12 MR. TUDOR: It could be similar. 13 MR. CONNER: Yeah. 14 MR. TUDOR: Okay. Is there other matters? 15 We, again, appreciate ya'll being here. I know 16 it's difficult to take a day off and to be here and to 17 travel. So, as volunteers, we know that you're doing this 18 out of the goodness of your heart, and your interest in 19 the community. So, we appreciate you being here, and 20 thank you very much for your time today. 21 (Meeting concluded at 4:25 p.m.) 22 23 24

FLORIDA PUBLIC SERVICE COMMISSION

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1 2 3 STATE OF FLORIDA) CERTIFICATE OF REPORTER COUNTY OF LEON 4 5 I, KORETTA E. STANFORD, RPR, Official Commission Reporter, 6 7 DO HEREBY CERTIFY that the Advisory Committee Meeting in docket 991211-TP was conducted by the Staff of the Florida Public Service Commission at 8 the time and place herein stated. 9 IT IS FURTHER CERTIFIED that I stenographically 10 reported the said proceedings; that the same has been transcribed by me; and that this transcript, consisting of 116 pages, constitutes a true transcription of my 11 notes of said proceedings. 12 13 DATED this 30th day of May, 2000. 14 15 16 Official Commission Reporter FLORIDA PUBLIC SERVICE COMMISSION 17 18 19 20 21 22 23 24

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