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CO MAY 30 PH 5: 0:

May 30, 2000

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 990649-TP (UNEs)

Dear Ms. Bayó:

Enclosed please find the original and fifteen copies of BellSouth Telecommunications, Inc.'s Responses to Staff's Fifth Request for Production of Documents, which we ask that you file in the above-referenced matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

Bennett L. Ross

cc: All Parties of Record Marshall M. Criser III R. Douglas Lackey Nancy B. White

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CERTIFICATE OF SERVICE Docket No. 990649-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Federal Express this 30th day of May, 2000 to the following:

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(+) Signed Protective Agreement

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DEI ONE THE FORMER OF CENTRES COMMISSION		
		A The Control of the
In re: Investigation into)	
Pricing of Unbundled Network Elements	ý	Docket No. 990649-TP
)	Filed: May 30, 2000

BELLSOUTH TELECOMMUNICATIONS, INC.'S RESPONSES TO STAFF'S FIFTH REQUEST FOR PRODUCTION OF DOCUMENTS

GENERAL OBJECTIONS

BellSouth Telecommunications, Inc. ("BellSouth" or "Company") asserts the following general objections to the Fifth Requests for Production of Documents served by the Florida Public Service Commission on May 10, 2000.

- 1. BellSouth objects to the requests to the extent that such requests seek to impose an obligation on BellSouth to respond on behalf of subsidiaries, affiliates, or other persons that are not parties to this case on the grounds that such requests are overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules.
- 2. BellSouth has interpreted Staff's requests to apply to BellSouth's regulated intrastate operations in Florida and will limit its responses accordingly. To the extent that any request is intended to apply to matters other than Florida intrastate operations subject to the jurisdiction of the Commission, BellSouth objects to such request to produce as irrelevant, overly broad, unduly burdensome, and oppressive.
- 3. BellSouth objects to each and every request and instruction to the extent that such request or instruction calls for information which is exempt from

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discovery by virtue of the attorney-client privilege, work product privilege, or other applicable privilege.

- 4. BellSouth objects to each and every request insofar as the request is vague, ambiguous, overly broad, imprecise, or utilizes terms that are subject to multiple interpretations but are not properly defined or explained for purposes of these requests. Any responses provided by BellSouth in response to Staff's requests will be provided subject to, and without waiver of, the foregoing objection.
- 5. BellSouth objects to each and every request insofar as the request is not reasonably calculated to lead to the discovery of admissible evidence and is not relevant to the subject matter of this action.
- 6. BellSouth objects to Staff's discovery requests, instructions and definitions, insofar as they seek to impose obligations on BellSouth that exceed the requirements of the Florida Rules of Civil Procedure or Florida Law.
- 7. BellSouth objects to providing information to the extent that such information is already in the public record before the Florida Public Service Commission, or elsewhere.
- 8. BellSouth objects to each and every request, insofar as it is unduly burdensome, expensive, oppressive, or excessively time consuming as written.
- 9. BellSouth objects to each and every request to the extent that the information requested constitutes "trade secrets" which are privileged pursuant to Section 90.506, Florida Statutes. To the extent that Staff's requests proprietary confidential business information which is not subject to the "trade secrets"

privilege, BellSouth will make such information available to counsel for Staff, consistent with applicable law, subject to any other general or specific objections contained herein.

BellSouth is a large corporation with employees located in many 10. different locations in Florida and in other states. In the course of its business. BellSouth creates countless documents that are not subject to Florida Public Service Commission or FCC retention of records requirements. These documents are kept in numerous locations that are frequently moved from site to site as employees change jobs or as the business is reorganized. Therefore, it is possible that not every document will be provided in response to these discovery requests. Rather, BellSouth's responses will provide, subject to any applicable objections, all of the information obtained by BellSouth after a reasonable and diligent search conducted in connection with these requests. BellSouth shall conduct a search of those files that are reasonably expected to contain the requested information. To the extent that the discovery requests purport to require more, BellSouth objects on the grounds that compliance would impose an undue burden or expense. To the extent that Staff requests herein documents that have previously been produced to other parties in response to previous discovery, then without limiting any of the foregoing objections, BellSouth incorporates herein by reference its objections to that previous discovery.

REQUESTS FOR PRODUCTION

Subject to the General Objections stated herein, BellSouth provides the following responses to Staff's First Request for Production:

Request No. 16: Please provide a copy of all of BellSouth's responses to interrogatories and to response to requests for production of documents served by other parties in this proceeding.

Response: Documents responsive to this request are being provided pursuant to BellSouth's Notice of Intent filed with the Commission today.

Request No. 17: Please provide copies of those documents relied on by BellSouth Telecommunications and witness Billingsley in preparing testimony and determining the cost of capital (assumed capital structure, the period it covers, and the Capital structure rations and cost rates for the individual capital components) in this proceeding including but not limited to: analyses, studies, and workpapers, all investment banking reports relied upon by witness Billingsley in the preparation of his testimony (e.g., "BroadBand Brief – The Incumbent Taint," Douglas S. Shapiro, February 15, 2000), all FCC reports or publications, all state regulatory commission reports, orders, or publications, complete copies of all newspaper reports, surveys, or written comments (e.g., Comments of Dr. William E. Avera, CFA, CC Docket No. 98-166).

Response: Documents responsive to this request are being provided.

Request No. 18: Please provide all the relevant page(s) from each state commission order that documents that the state commission relied upon the market value of common equity and debt in its determination of the company's cost of capital, in response to Interrogatory No. 45.

Response: BellSouth is unaware of any responsive documents.

Respectfully submitted this 30th day of May, 2000.

BELLSOUTH TELECOMMUNICATIONS, INC.

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