

2121 Ponce de Leon Boulevard Penthouse II • Coral Gables, FL 33134 Phone: 305 448-9831 Fpx: 305 418-7465

June 23, 2000

Florida Public Service Commission Division of <u>Records and Reporting</u> 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

000819-TX

Re: Application/Alternative Local Exchange Service

By my signature below, I, the undersigned Executive Vice President & Chief Operating Officer of Mainstream Communications LLC, attest the following to be true and correct.

- 1. Mainstream Communications, LLC has sufficient financial capability to provide the above referenced and requested service in the State of Florida.
- 2. Mainstream Communications, LLC has sufficient financial capability to maintain the requested service and meet all obligations.
- 3. Mainstream Communications, LLC has the managerial and technical capability with sufficient technical experiences to provide services under above requested.

P.E. McIntosh Executive Vice President Chief Operating Officer

#### **ENCLOSURES:**

a. Application

b. Florida Limited Liability certificate

c. Overview of management

d. Portfolio of properties to be served

e. Application fee \$250

DOCUMENT NUMBER-DATE

08213 JUL-78

FPSC-RECORDS/REPORTING



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DSA , VVL 11II)

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P.E. McIntosh
Executive Vice President
Chief Operating Officer

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ainstream Communications LLC  21 Ponce De Leon Blvd.	S, THE BORDER OF THIS DOCUMENT CONTAINS MICROPRINTING**  City National Bank  One Biscayne Tower  Miami, Fl. 33131	TALANTO MORNE CURRAN TO THE TOTAL MORNE CONTROL OF THE CONTROL OF
ral Gables, Fl 33134		63-436 660 4
	БАТЕ СНЕСК NO. June 19, 2000 132	AMOUNT <u>\$***</u> ***250.00
r Florida Public Serv.Commission THE DER OF Div. of Records & Reporting 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850	dred fifty dollars and no cents	Us ENS
IFOOOO 1 3 211	MEN <u>T INCLUDES</u> AN <u>ARTIFICIAL WATERMARKS HOLD AT AN ANGLE I</u>	O VIEW

### **APPLICATION**

000819 - TX

1.	This is	s an application for √ (check one):
	X	Original certificate (new company).
	( )	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
	( )	Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
	( )	Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
2.	Name	of company:
	M	AINSTREAM COMMUNICATION LLC
3.	Name	under which the applicant will do business (fictitious name, etc.):
		HINSTREAM NEW MEDIA
4.		al mailing address (including street name & number, post office box, city, state,
		2121 PONCE dE LEON BOULEVARD
		PH 11 CORAL GABUES
	•	FLORIDA 33134
<b>5</b> .	Florida code)	a address (including street name & number, post office box, city, state, zip
		PH 11 Corol Galales
		FL 33134

2

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

DOCUMENT NUMBER-DATE

08213 JUL-78

6.	Structure of organization:
	( ) Individual (X) Corporation ( ) Foreign Corporation ( ) Foreign Partnership ( ) General Partnership ( ) Limited Partnership ( ) Other
7.	If individual, provide:
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.:Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
4	If incorporated in Florida, provide proof of authority to operate in Florida:
	The Florida Secretary of State corporate registration number:
	FEI 650929632
9.	If foreign corporation, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State corporate registration number:
<del>(i)</del>	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
	The Florida Secretary of State fictitious name registration number:

السندة كالقر					
	if a limited liability partnership	, provide proof	of registration to	operate in	Florida

The Florida Secretary of State registration number: (a)

	FEI 650929632
12.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
	(a) The Florida registration number:
14.	Provide E.E.I. Number(if applicable): 65 09 29 63 2
15.	Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
	(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <a href="Provide">Provide</a> explanation.
	NO

	(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
	No
·	
16.	Who will serve as liaison to the Commission with regard to the following?
	(a) The application:
	Name: P.E. MCINTOSH
	Title: Executive Vice President/Coo
	Address: 2121 Ponce de Gon Boulewrd
	City/State/Zip: PH11 Coval Gables, FL 33(34) 305 Telephone No.: 443 8288×266 Fax No.: 305 443-9339
	Internet E-Mail Address: Pencintosh@covnerstonegrp.com
	Internet Website Address:
	(b) Official point of contact for the ongoing operations of the company:
	Name: Tok Cvabb'
	Title: Senior Vice President
	Address: 2121 Ponce de Leon Blud
	city/State/Zip: PH11 Coval Gables, FL 33134
	Telephone No.: 448-9831 Fax No.: 418-7465
	Internet E-Mail Address: TOMCITAL DE COVMEYSTONEGED. COM

	Int	ernet Website Address:
	(c)	Complaints/Inquiries from customers:
	Nai	me:_ Tom Crabb
	Titl	e: Senior UP
	Ad	dress: ZIZI PONCE DE LEON
		VIState/Zip: CORAL GABLES FL 33134
	Tol	ephone No.: 448-9831 Fax No.: 305 418-7465
	inte	ornot E-Mail Address: TOMCRABBO Counerstonegro. Com
	Inte	ernet Website Address:
17.	List	the states in which the applicant:
	(a)	has operated as an alternative local exchange company.
<del></del>	<del></del>	None
	(b)	has applications pending to be certificated as an alternative local exchange company.
<del></del>	<u>.</u>	None
	(c)	is certificated to operate as an alternative local exchange company.
		None
		•

	(0)	company and the circumstances involved.
0		None
	(6)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
•		None
	(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
		None
18.	Sub	mit the following:
A. F	inand	sial capability.
	mos sha The	application should contain the applicant's audited financial statements for the st recent 3 years. If the applicant does not have audited financial statements, it is so be stated. Financial Statements should be signed by the applicant's chief cutive officer and chief financial officer affirming that the financial statements true and correct and should include:
1.	the	balance sheet;

(d) has been desied authority to operate as an alternative local exchange

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815

income statement; and

statement of retained earnings.

#4001668331 305-577-729

#### \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

- REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of 15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies must pay a
  gross receipts tax of two and one-half percent on all intra and interstate business.
- SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY	OFFICIAL:	Line 2	8-200
Signature		Date	
ZXe Title	cutive Vice Poside	Telephor	1443-8-28\$ X26x
Address:	2/2/Pareddeon	Cou Ma	43-9339
	PHII CON Gable	\$	

#### ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B INTRASTATE NETWORK
- C AFFIDAVIT

#### \*\* APPENDIX C \*\*

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	
Rhorh.	28 June 00
Signature	Date
Executive Vicetros, and	305-413-8288
Title	Telephone No.
Address: 2121 Roncede le on	305-443-9339
PH2 CONSI Gebbs FL3313	Fax No.
,	



# Florida Limited Liability

#### MAINSTREAM COMMUNICATIONS, L.L.C.

PRINCIPAL ADDRESS 2121 PONCE DE LEON BLVD. PENTHOUSE TWO CORAL GABLES FL 33134

MAILING ADDRESS 2121 PONCE DE LEON BLVD. PENTHOUSE TWO CORAL GABLES FL 33134

**Document Number** L99000002581

FEI Number 650929632

**Date Filed** 05/06/1999

State FL Status ACTIVE Effective Date NONE

**Total Contribution** 1,000.00

### Registered Agent

#### Name & Address

WOLFE, LEON J ESQ. % BERMAN WOLFE & RENNERT, P.A. 3500 NATIONS BANK TOWER/100 S.E. 2ND ST. MIAMI FL 33131

## Manager/Member Detail

Name & Address	Title
MEYERS, STUART I 2121 PONCE DE LEON BLVD.	MGR
CORAL GABLES FL 33134	
LOPEZ, JORGE 2121 PONCE DE LEON BLVD.	MGR
CORAL GABLES FL 33134	

# P.E. McIntosh, COO Mainstream New Media

With comprehensive expertise in the development, management and operation of broadband networks, McIntosh brings to Mainstream substantial credentials covering nearly thirty years of industry experience with an in depth knowledge of marketing, programming and provisioning of content.

Working in concert with national developers, McIntosh has initiated, negotiated and concluded agreements creating reoccurring revenue, enhanced amenities and improved service for over one millions multifamily residential units.

As Senior Vice President, *TeleMedia Communications, Inc. (MaxTel)*, McIntosh directed Corporate development including the acquisition & sale of all cable television assets, and creation & consummation of access contracts positioning MaxTel as the largest provider of telecommunication service for the multifamily market. The company was sold to the MCI funded InterActive Communication Services unit in 1997.

As founder and co-owner of First PIC Cable Television, Inc. (Partners In Communication), McIntosh pioneered the private cable television industry whereby telecommunication services can be provided to multifamily properties under contracts similar in structure to franchises secured for service to municipal entities i.e. cities and counties.

In a series of transactions, including the acquisition of three partnerships with 55 cable systems from Miami to Michigan owned by West Palm Beach based Cenville Development, the company became the nation's largest little cable operator. In combination with municipal systems serving communities throughout Kentucky, Indiana, Alabama, Florida, Michigan and Texas, the company owned and operated private systems with exclusive access to over 200,000 multifamily residential units.

From its formation in 1983, the company successfully secured franchises and access agreements with service available to over three million homes including rights to deploy telephone and cable for the Tyneside area of England. Sole ownership was acquired from co-owner Harry S. Frazier, Jr. prior to his death.

From 1970 through 1983, McIntosh held senior management post at *TelePrompTer & Times Mirror Cable* responsible for franchising, construction, and marketing to grow business assets.

McIntosh has been recognized as an industry leader by National Cable Television Association awards, community service kudos in a variety of categories, and a Presidential citation for participation in the Pacific Recover of first man on the moon splash down July 1969.

#### **REFERENCES**

Milton Lewis

305-670-7812

David Anderson, Pedcor Investments 317-587-0461

D J Payne, Chateau Communities 800-785-0517

Stuart I. Meyers, Chief Executive, is a respected developer and President of one of the nation's leading development groups. His credentials include tenure at Fortune 500 Kraft, RCA and ITT Corporations.

Co-principal Jorge Lopez's multifamily management skills place him as one of the industry's leading performers for construction, finance and cost containment.

Bruce W. Adams, Chief Financial Officer, has 18 years at all levels of the multifamily market including portfolio asset management, capital procurement, & risk management.

Thomas R. Crabb, former diplomat for the US Department of State, heads corporate development of Mainstream's growing portfolio of telecommunication systems.

P.E. McIntosh, chief operating officer, is a cable television pioneer with over 25 years comprehensive telecommunication expertise in the development, management and operation of broadband networks and an in depth knowledge of programming and the provisioning of content.

#### **Company Services**

Mainstream's management team has developed, field tested and refined the means for delivering a product mix focused on the future with flexibility and expandability to appeal to all elements of the residential base at selected multifamily properties.

The Service Distribution Systems is built into a future proof network configuration ("SDS Network") and offers residents access to a suite of bundled services.

The SDS Network is built as a fully integrated network capable of delivering a wide variety of new services including state of the art interactive multimedia communications in an attractive and affordable viewer controlled format.

Mainstream's consumer research indicated that the two most important points for potential customers are that they be able to get "tailored entertainment options of interest" and "services that are easy to use". The customer satisfaction survey went on to conclude that a customers cares about what he or she gets and what it costs - not how it gets there.

Mainstream marketing does not let the technology tail wag the entertainment dog.

Mainstream's SDS Network delivers residents high quality home networking while providing distribution of information from security systems, communication devices

6/16/00 CONFIDENTIAL Page 5

#### Cornerstone Residential Management, Inc.

2121 Ponce de Leon Blvd. - PHII Coral Gables, FL 33134 (305) 443-8288

email: suep@cornerstonegrp.com

#### Mainstream New Media

(305)448-9831 \* Fax (305)418-7465

Fax: (305) 443-5570 Management / (305) 443-9339 Lobby / (305) 441-9911 Accounting

			# of	District	Staff
Property Manager	Name/Address	Telephone / Fax	Units	Manager	Acct.
Denise Huckabone	BERNWOOD TRACE	(941)939-0030	340	Vivian Ayala	
	10491 Six Mile Cypress Pkwy.	(941)939-5052	1	(305)703-3366 pager	
(941)671-4723 Cel.	Suite 200			(305)389-7543 cel	
	Ft. Myers, FL 33912	families			
	BRIDGEWATER	(954)484-1141		Martha Larmer	
	2800 NW 44th Street			(954)766-0709 pager	
	Oakland Park, FL 33308			(954)609-5822 cel	
Rose Mondesir	CENTER COURT	(305)957-7272	589	Vivian Ayala	Nicky x32
(305)286-4836 pager	14797 NE 18th. Ave.	(305)957-7282 fax		(305)703-3366 pager	
	Miami, FL 33181	families		(305)389-7543 cel	
Liz Hernandez	CROSS KEYS	(954)721-0259	322	Martha Larmer	Patty x42
(954)766-1132 pager	1996 SW 81st. Ave.	(954)721-8766 fax		(954)766-0709 pager	
	N. Lauderdale, FL 33068	80% seniors/20% fam		(954)609-5822 cel	
Allan Williams	CROSSINGS @ UNIVERSITY	(305)621-8821	320	Nola Castillo	Patty x42
(305)650-7659 pager	18740 NW 27th. Ave.	(305)621-8807 fax		(305)567-4300 pager	1
(305)219-0515 cel	Miami, FL 33056			(305)753-4446 cel	
Vanessa Santamaria	CYPRESS TRACE	(813)657-0506	348	Tanya Gasdik	Patty x42
(813)292-9850	741 Providence Trace Circle	(813)657-2306 fax	i	(813)271-8631 pager	'
` ,	Brandon, FL 33511	<u> </u>		(813)625-4483 cel	
Rosa Aguirre	DORAL TERRACE	(305)593-8008	256	Vivian Ayala	Patty x42
(305)449-0262 pager	10825 NW 50th. Street	(305)593-8384 fax		(305)615-3519 pager	
(305) 733-7639 cel	Miami, FL 33178	80% family/20%market		(305)389-7543 cel	
Allan Williams	EAGLES's LANDING		321	Nola Castillo	ТВА
(305)335-6469 cel	University Dr. & NW 191 Street			(305)567-4300 pager	
(000)000 0 100 00.	Miami, FL 33056			(305)753-4446 cel	
Sharon Grace	GOLDEN LAKES	(305)685-0170	280	Nola Castillo	David x45
(305)286-3229 pager	1200 NW 155 Lane	(305)681-6363 fax		(305)703-3366 pager	
(000)_00 00 page.	Miami, FL 33169	families		(305)753-4446 cel	
lvette Cabrera	GROVE POINTE	(813)645-3811	80	Tanya Gasdik	David x45
(813)969-7306	325 Laguna Oak Place	(813)641-2141 fax		(813)271-8631 pager	Jana XIII
(0.0)000 .000	Ruskin, FL 33570	families/80% farm work		(813)625-4483 cel	
Marta Orozco	HERON POINTE	(954)433-4303	200	Marilyn Rojas	Patty x42
(954)231-1061	2060 Sherman Circle North	(954)433-5223 fax		(305) 286-7436 pager	,
(001)=0111001	Miramar, FL 33025	seniors		(305)525-5499 cel	
	HIDDEN COVE		144	Marilyn Rojas	
	1030 NW 155 Lane			(305) 286-7436 pager	
	Miami, FL 33169			(305)525-5499 cel	
Barbara Wilhem	LOGAN'S POINTE	(904)997-8855	248	Martha Larmer	
	3544 St. John's Bluff Rd. South	(904)997-6222 fax		(954)766-0709 pager	
	Jacksonville, FL 32246			(954)609-5822 cel	

			# of	District	Staff
Property Manager	Name/Address	Telephone / Fax	Units	Manager	Acct.
Sharon Herbison	OAKS @ ELLENTON	(941)729-9574	168	Tanya Gasdik	David x45
(941)215-7563 pager	1651 East 36th. Ave.	(941)729-9575 fax		(813)271-8631 pager	
	Ellenton, FL 34222	families/20% farm work		(813)625-4483 cel	
Maria Marenco	OLYMPIA BUILDING	(305)371-0071	80	Marilyn Rojas	David x45
(305)286-0135 pager	8 SE 2nd. Ave.	(305)371-0072 fax	1	(305) 286-7436 pager	}
	Miami, FL 33131			(305)525-5499 cel	
Zoila M. Hernandez	POMPANO OAKS	(954)781-2033	224	Martha Larmer	David x45
(954)269-9290 pager	501 SW 1st. Court	(954)781-3218 fax		(954)766-0709 pager	
	Pompano Beach, FL 33060	families		(954)609-5822 cel	
Lourdes Leon	RIVER OAKS	(305)247-4663	160	Vivian Ayala	Patty x42
(305)750-6383 pager	501 NW 5th. Ave.	(305)247-7801 fax		(305)615-3519 pager	
	Florida City, FL 33034	families		(305)389-7543 cel	
Marisol Taylor	SIESTA POINTE	(305)622-9007	392	Marilyn Rojas	David x45
(305)983-7354	5800 NW 186 Street	(305)622-7279 fax		(305) 286-7436 pager	
(305)333-2694 cel	Miami, FL 33015	families		(305)525-5499 cel	
Danay Leon	SPINNAKER COVE	(305)626-0077	220	Marilyn Rojas	David x45
(305)286-9369	18900 NW 57th. Ave.	(305)626-0470 fax		(305) 286-7436 pager	
	Miami, FL 33015	families		(305)525-5499 cel	
Vera Lopez	VILLAS @ COVE CROSSINGS	(561)641-4145	94	Martha Larmer	David x45
(561)435-0112 pager	2730 Lantana Road	(561)641-1065 fax		(954)766-0709	
	Lantana, FL 33462	families		(954)609-5822 cel	
Erika Von Wald	VILLA HERMOSA	(305)551-7020	76	Marilyn Rojas	David x45
(305)286-0133 pager	11455 West Flagler Street	(305)551-0420 fax		(305) 286-7436 pager	
	Miami, FL 33174	seniors		(305)525-5499 cel	
Zoila Hernandez	VILLA ESPERANZA	(305)621-2006	192	Marilyn Rojas	Patty x42
(305)286-7964 pager	18350 NW 62nd. Ave.	(305)621-8783 fax		(305) 286-7436 pager	
	Miami, FL 33015	seniors		(305)525-5499 cel	

### **Projects Under Development**

Project Name	Developer	Location	Units	Completed by:
Clipper Cove	Tom Crabb	Tampa, FL	176	30-Jan-01
Sundance	Tom Crabb	Jacksonville, FL	286	30-Jul-01
Marbrisa	Mike Getz/Gene Spano	Opa-Locka, FL	368	30-Dec-01
San Marino	Mike Getz/Gene Spano	Naples, FL	350	30-Oct-01
Sabal Chase	Mike Getz/Amy Klein	Ft. Pierce	340	30-Aug-01
Villa del Sol	Mike Getz/Amy Klein	Boynton Beach, FL	320	30-Sep-01
Banyan Pointe	Mike Getz/Amy Klein	Coconut Creek, FL	300	30-Jul-01
Briger Parcel	Mike Getz	West Palm Beach, FL	350	

(305)332-4253 cel (305)620-3681 home (305)983-7357 pager

Mainstream Communications, LLC (Mainstream Communications, LLC - 108)

Balance Sheet

May 31, 2000

#### <u>Assets</u>

		<u>Assets</u>	
108-10106 Total Cash	Cash in Bank - Operating Acct 2	\$ 4,199	\$ 4,199
			• 1,100
108-10401 108-10501 108-10502 108-10503 108-10504 108-10506 108-10508 108-10512 108-10516 108-10517	Due To/From Cornerstone Group, Due To/From Golden Associates I Due To/From Siesta Point Assoc., Due To/From Heron Point, :td. Due To/From Park Viewe Estates, Due To/From River Oaks Holdings Due To/From Lantana Associates Due To/From Cross Keys Due To/From Cypress Trace Due To/From Crossings at Univer Due To/From Villa Esperanza	Lt 249 L 518 178 L 140 s, 119 L 43 139 80	
108-10520 Total Other Current Total Current Asset	Due To/From Doral Terrace Assets	3.712	\$ (152,739) \$ (148,540)
Long Term Assets	` <u>-</u>		See a soft trademonatories and
108-12757 	Security Equipment Cable Equipment  , & Equipment	\$ 118,947 31,499	* * 150,446
Total Long Term As	ssets	_	\$ 150,446
Total Assets	•		\$ 1,906
Current Liabilities	Lial	oilities and Equity	
Long Term Liabilities	i.		,
Equity 108-31041 108-31042 108-33010 Total Equity	SIM Capital Account JL Capital Account Retained Earnings Current Year Net Income	\$ (35,706) (35,707) 67,617 5,703	\$ 1,907
Total Liabilities	& Equity		\$ 1,907

# Mair m Communications, \_LC (Mainstream Communications, LL 08) Income Statement For the Month Ended May 31, 2000

Current Period  8,588.00 7,261.26 15,849.26 1,203.31 2,368.56 3,571.87  12,277.39  1,885.02 2,791.21 2,233.31 152.04 659.61 4,103.17 206.35	Current Current Budget  15,065.00 7,815.00 16,479.00 39,359.00  2,891.00 2,891.00 36,468.00	Variance (Unfavorable)  (15,065.00) 773.00 (9,217.74) (23,509.74)  (1,203.31) 522.44 (680.87)  (24,190.61)  (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04) (599.61)	YTD Activity  49,447.67 14,828.00 17,311.36 81,587.03  1,203.31 3,672.12 4,875.43  76,711.60  79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	7TD	YTD Variance (Unfavorable)  (11,814.33) (11,370.00) (19,895.64) (43,079.97)  (1,203.31) 3,374.88 2,171.57  (40,908.40)  (79.88) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
8,588.00 7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 	15,065.00 7,815.00 16,479.00 39,359.00  2,891.00 2,891.00 36,468.00	(Unfavorable)  (15,065.00) 773.00 (9,217.74) (23,509.74)  (1,203.31) 522.44 (680.87)  (24,190.61)  (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	49,447.67 14,828.00 17.311.36 81,587.03 1,203.31 3,672.12 4,875.43 76,711.60  79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	61,262.00 26,188.00 37,207.00 124,667.00	(Unfavorable)  (11,814.33) (11,370.00) (19,895.64) (43,079.97)  (1,203.31) 3,374.88 2,171.57  (40,908.40)  (79.88) (79.88) (79.88) (1,885.02) (2,976.57) (1,934.75) (88.35)
8,588.00 7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 	15,065.00 7,815.00 16,479.00 39,359.00 2,891.00 36,468.00	(15,065.00) 773.00 (9,217.74) (23,509.74)  (1,203.31) 522.44 (680.87)  (24,190.61)  (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	49,447.67 14,828.00 17,311,36 81,587.03 1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	61,262.00 26,198.00 37,207.00 124,667.00 	(11,814.33) (11,370.00) (19,895.64) (43,079.97) (1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 	7,815.00 16,479.00 39,359.00 2,891.00 2,891.00 36,468.00	773.00 (9.217.74) (23,509.74) (1,203.31) 522.44 (680.87) (24,190.61) (24,190.61)	14,828.00 17,311,36 81,587.03 1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	26,198.00 37,207.00 124,667.00 	(11,370.00) (19,895.64) (43,079.97) (1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 	7,815.00 16,479.00 39,359.00 2,891.00 2,891.00 36,468.00	773.00 (9.217.74) (23,509.74) (1,203.31) 522.44 (680.87) (24,190.61) (24,190.61)	14,828.00 17,311,36 81,587.03 1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	26,198.00 37,207.00 124,667.00 	(11,370.00) (19,895.64) (43,079.97) (1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 	7,815.00 16,479.00 39,359.00 2,891.00 2,891.00 36,468.00	773.00 (9.217.74) (23,509.74) (1,203.31) 522.44 (680.87) (24,190.61) (24,190.61)	14,828.00 17,311,36 81,587.03 1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	26,198.00 37,207.00 124,667.00 	(11,370.00) (19,895.64) (43,079.97) (1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
7,261.26 15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 	16.479.00 39,359.00 2,891.00 2,891.00 36,468.00	(9.217.74) (23,509.74) (1,203.31) 522.44 (680.87) (24,190.61) (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	79.88 79.88 354.64 1,875.72 1,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	37,207.00 124,667.00 124,667.00 7,047.00 7,047.00 117,620.00	(19.895.64) (43,079.97) (1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (79.88) (1,885.02) (2,976.57) (1,934.75) (88.35)
15,849.26 1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 1,885.02 2,791.21 2,233.31 152.04 659.61  4,103.17	39,359.00	(23,509.74)  (1,203.31)  522.44  (680.87)  (24,190.61)   (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	81,587.03 1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	124,667.00	(43,079.97) (1,203.31) 3,374.88 2,171.57  (40,908.40)  (79.88) (79.88) (79.88) (1,885.67) (1,934.75) (88.35)
1,203.31 2,368.56 3,571.87 12,277.39 12,277.39 	2,891.00 2,891.00 36,468.00 36,468.00	(1,203,31) 522,44 (680,87) (24,190,61) (24,190,61)  (1,885,02) (2,791,21) (2,233,31) 10,00 (142,04)	1,203.31 3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	7,047.00 7,047.00 117,620.00	(1,203.31) 3,374.88 2,171.57 (40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,368.56 3,571.87 12,277.39 12,277.39 	2,891.00 36,468.00 	522.44 (680.87) (24,190.61) (24,190.61) (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	7,047.00 117,620.00 	(40,908.40) (40,908.40) (79.88) (79.88) (79.88) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,368.56 3,571.87 12,277.39 12,277.39 	2,891.00 36,468.00 	522.44 (680.87) (24,190.61) (24,190.61) (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	3,672.12 4,875.43 76,711.60 79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	7,047.00 117,620.00 	(40,908.40) (40,908.40) (79.88) (79.88) (79.88) (1,885.02) (2,976.57) (1,934.75) (88.35)
12,277.39  12,277.39  1,885.02 2,791.21 2,233.31 152.04 659.61 4,103.17	2,891.00 36,468.00 	(680.87) (24,190.61) 	4,875.43  76,711.60	7,047.00 117,620.00 	2,171.57 (40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
12,277.39	36,468.00 	(24,190.61)  (1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	76,711.60  79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	117,620.00 	(40,908.40) (79.88) (79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
1,885.02 2,791.21 2,233.31 - 152.04 659.61 - 4,103.17		(1,885.02) (2,791.21) (2,233.31) 10.00 (142.04)	79.88 79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	2,500.00 50.00	(79.88) (79.88) (354.64) (1.885.02) (2.976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	79.88 354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(79.88) (354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	354.64 1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(354.64) (1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	1,885.02 2,976.57 4,434.75 138.35 346.21	50.00	(1,885.02) (2,976.57) (1,934.75) (88.35)
2,791.21 2,233.31 	10.00 10.00 60.00	(2,791.21) (2,233.31) 10.00 (142.04)	2,976.57 4,434.75 138.35 346.21	50.00	(2,976.57) (1,934.75) (88.35)
2,233.31 152.04 659.61 - 4,103.17	10.00 60.00	(2,233.31) 10.00 (142.04)	4,434.75 138.35 346.21	50.00	(1,934.75) (88.35)
152.04 659.61  4,103.17	10.00 60.00	10.00 (142.04)	138.35 346.21	50.00	(88.35)
659.61   4,103.17	10.00 60.00	(142.04)	346.21		
659.61   4,103.17	60.00				
  4,103.17	· _	(555.01)	1,001.42	270.00	(296.21)
	400.00		1,001.42		(731.42)
		100.00	<del></del>	3,000.00	3,000.00
	100.00	(4.103.17)	9 099 07	500.00	500.00
	20.00	(186.35)	8,088.97	400.00	(8,088.97)
12,030.71	200.00	(11,830.71)	697.13	100.00	(597.13)
12,030.71	200.00	(11,030.11)	19,923.06	6,470.00	(13,453.06)
645.74	_	(645.74)	645.74		(645.74)
	200.00			-	• • •
-1.5					(1,283.39)
1 715 09					270.34 (1,658.79)
.,		(-,,	1,7 33.7 3	0,100.00	(1,000.70)
1,805.00	- 100.00	(1,705.00)	6,131.94	800.00	(5,331.94)
10,000.00		(10,000,00)_	40,000.00		(40,000.00)
11,805.00	100.00	(11,705.00)	46,131.94	800.00	(45,331.94)
_	_		115.00		(115.00)
			115.00	**	(115.00)
25 550 80	600.00	(24 950 80)	71 008 67	10.370.00	(60,638.67)
(13,273.41)	35,868.00	(49,141.41)	5,702.93	107,250.00	(101,547.07)
	10,000.00	1,805.00	1,805.00	1,805.00     100.00     229.66       1,805.00     100.00     (1,415.09)       1,805.00     100.00     (1,705.00)       1,805.00     6,131.94       1,805.00     100.00     40,000.00       11,805.00     100.00     (11,705.00)     46,131.94       -     -     115.00       -     -     115.00       25,550.80     600.00     (24,950.80)     71,008.67	100.00         100.00         229.66         500.00           1,715.09         300.00         (1,415.09)         4,758.79         3,100.00           1,805.00         - 100.00         (1,705.00)         6,131.94         800.00           10,000.00         - (10,000.00)         40,000.00         -           11,805.00         100.00         (11,705.00)         46,131.94         800.00

stream Communications, LLC - 108)

For the 12 Months Ending May 31, 2000

Account	Account Title	<u>Current</u> <u>Month</u>	1 Month Prior	<u>2</u> <u>Months</u> <u>Prior</u>	3 Months Prior	Months Prior	<u>5</u> <u>Months</u> <u>Prior</u>	Months Prior	7 Months Prior	<u>8</u> <u>Months</u> <u>Prior</u>	<u>9</u> <u>Months</u> <u>Prior</u>	10 Months Prior	11 Months Prior
Assets Current Asset	<u>s</u>					<i>!</i> ,	٠,	•					
108-10105 108-10106	Cash In Bank-Operating Cash in Bank - Operating Acct 2	4,199	(40,407)	12,311	8,120	8,758	2,642	44,309 14,710	36,606 9,052	28,051 9,052	11,543	11,543	10,354
Total Cash	Oushin Bunk - Operating Noor 2	4,199	(40,407)	12,311	8,120	8,758	2,642	59,018	45,658	37,103	11,543	11,543	10,354
							1						
					,	7							
108-10300	Accounts Receivable	_			,	_	<del></del> ,				9,498	9,498	-
108-10342 108-10401	Accounts Receivable, Officers - S  Due To/From Cornerstone Group, I	(160,000)	(41,000)	(41,000)			-	(39,901)	1,000	1,000	(20,004)	(00.004)	(00.004)
108-10501	Due To/From Golden Associates L	249	100	(41,000)	60	19		(39,901)	(39,901) 	(39,901)	(39,901)	(39,901)	(39,901)
108-10502	Due To/From Siesta Point Assoc., L	519	379	144	144	20	_		_	_	·		
108-10503	Due To/From Heron Point, :td.	178	20	_			_	-			_	_	
108-10504	Due To/From Park Viewe Estates, L	140	160		-	; -	-	_		-		-	
108-10506 108-10508	Due To/From River Oaks Holdings, Due To/From Lantana Associates, L	120 43	80 21	_		' 	_	-	-				_
108-10512	Due To/From Cross Keys	139	119	20	20	_						_	
108-10513	Due To/From Pompano Oaks Assoc.	-			_	i _	_	(377)	(377)	(377)	(377)	(377)	(377)
108-10516	Due To/From Cypress Trace	80	80	_	<b>-</b> ,		_			-	<i>j</i> —	(	(3,1)
108-10517	Due To/From Crossings at Universi	1,964	889		-		_	_	,	' 1-	1 -	_	
108-10519	Due To/From Villa Esperanza	120	120	120	120	60	-			-		_	-
108-10520	Due To/From Doral Terrace Current Assets	3,712	3,094	914	914	10 _	<del></del>						
Total Current A		<u>(152,739)</u> (148,540)	(35,940) (76,347)	(39,743) (27,432)	1,257 9,377	8,867	2,642	(40,278) _ 18,740	(39,278) 6,380	(39,278) (2,175)	(30,780) (19,237)	(30,780)	(40,278)
Total Cancill	33013	(140,040)	(10,041)	(27,402)	9,577	6,007	2,042	10,740	4,380	(2,175)	(19,237)	(19,237)	(29,924)
Long Term As	<u>sets</u>										,		
100 10777						1							•
	Security Equipment Cable Equipment	118,947	91,527	49,230	18,364	2,332	-		_		-		
	Building, & Equipment	31,499 150,446	91,527	49,230	18,364	2,332	<del></del>						
Total Long Terr	n Assets	150,446	91,527	49,230	18,364	2,332	1	_	<del></del> .		-	-	· –
Total Assets	***************************************	1,907	15,180	21,799	27,741	11,200	2,642	18,740	6,380	(2,175)	(19,237)	(19,237)	(29,924)
					!	t							
Liabilities and Current Liability						•	;						
	Accounts Payable-Trade				_	6,175	6,438	799					
Total Current Li	abilities		_			6,175	6,438	799				-	_
Long Term Lia	hilitias					•							
Total Liabilities	<u>viitues</u>	_			_	6,175	6,438	799	-		_		
Equity													
108-31041	SIM Capital Account	(35,706)	(35,706)	(35,706)	(35,706)	(35,706)	(35,706)	5,294	5,294	5,294	5,294	5,294	5,294
108-31042	JL Capital Account	(35,706)	(35,706)	(35,706)	(35,706)	(35,706)	(35,706)	5,294	5,294	5,294	5,294	5,294	5,294
108-34015	Distributions	-						(27,000)	(26,000)	(26,000)	(26,000)	(26,000)	(26,000)
108-33010	Retained Earnings	67,617 5,703	67,617	67,617	67,617	67,617	67,617	67,617	67,617	67,617	67,617	67,617	67,617
Total Equity	Current Year Net Income	<u>5,703</u> _ 1,907	<u>18,976</u> 15,180	25,595 21,799	31,537 27,741	8,821 5,024	(3,796)	(33,262) 17,942	(45,824) 6,380	<u>(54,379)</u> (2,175)	<u>(71,441)</u> (19,237)	<u>(71,441)</u> (19,237)	(82,128) (29,924)
rotal Equity		1,007	10,100	21,100	41,171	0,024	(0,730)	11,042	0,500	(4,173)	(10,231)	(10,231)	(28,824)

Mainstream Communications, LLC / stream Communications, LLC - 108)
Balanca st Trend
For the 12 Months Ending May 31, 2000

	Current	<u>1</u> Month	2 Months	3 Months	4 Months	<u>5</u> Months	<u>6</u> Months	<u>7</u> Months	<u>8</u> Months	<u>9</u> Months	10 Months	11 Months
Account Title	Month	Prior	Prior	Prior	Prior	Prior .	Prior	Prior	Prior	Prior	Prior	Prior
otal Liabilities & Equity	1,907	15,180	21,799	27,741	11,200	2,642	18,740	6,380	(2,175)	(19,237)	(19,237)	(29,924)

# Mainstream New Media Total Cash Flow

			,										
	[			•		Projected \	⁄ear	Ending					
	-	12/31/00		12/31/01		12/31/02		12/31/03	 12/31/04		12/31/05		Total
Revenues													
Cable Internet		\$ 3,456,000 864,000	\$	7,257,600 2,268,000	\$	11,430,720 4,286,520	\$	16,003,008 7,001,316	\$ 21,003,948 10,501,974	\$	26,464,974 14,886,548	\$	85,616,250 39,808,358
Security		432,000		1,134,000		2,143,260		3,500,658	5,250,987		7,443,274		19,904,179
Total Revenues		\$ 4,752,000	\$	10,659,600	\$	17,860,500	\$	26,504,982	\$ 36,756,909	\$	48,794,797	\$	145,328,788
Expenses													
Cable		\$ 2,088,000	\$	4,301,280	\$	6,645,478	\$	9,126,456	\$ 11,750,312	\$	14,523,386	\$	48,434,911
Internet		691,200		1,779,840		3,299,823		5,287,050	7,779,517		10,817,418		29,654,849
Security		216,000	_	556,200	_	1,031,195		1,652,203	2,431,099		3,380,443		9,267,140
Total Expenses		\$ 2,995,200	\$	6,637,320	\$-	10,976,496	\$	16,065,709	\$ 21,960,928	\$	28,721,247	\$	87,356,900
EBITDA	-	\$ 1,756,800	\$	4,022,280	\$	6,884,004	\$_	10,439,273	\$ 14,795,981	\$	20,073,550	\$	57,971,888
EBITDA Margin		37.0%		37.7%		38.5%		39.4%	40.3%		41.1%		39.9%
Capital Expenditures													
Cable		2,160,000		2,224,800		2,291,544		2,360,290	2,431,099		2,504,032	\$	13,971,765
Internet		450,000		695,250		954,810		1,229,318	1,519,437		1,825,857		6,674,671
Security		360,000		556,200		763,848		983,454	1,215,550		1,460,685		5,339,737
Total Capital Expenditures		2,970,000		3,476,250		4,010,202		4,573,062	5,166,085		5,790,574	\$	25,986,174
Disposition													
Sales Price		•								Φ.	200,735,497	\$	200,735,497
Cost of Disposition	•									Ψ	(20,073,550)	Ψ	(20,073,550)
Sales Proceeds										\$	180,661,947	\$	180,661,947

# Mainstream New Media Cable

		Projected Year Ending											
	<del></del>	12/31/00 12/		12/31/01	12/31/01		12/31/02			12/31/04	12/31/05		Total
Customer base		9,000		18,000		27,000		36,000		45,000	54,000		
Cable take rate		80%		80%		80%		80%		80%	80%		
Total cable subscribers		7,200		14,400		21,600		28,800		36,000	43,200		
Cable revenue per subscriber	\$	480.00	\$	504.00	\$	529.20	\$	555,66	\$	583.44	\$ 612.62		
Direct cable expenses per subscriber	\$	180.00	\$	185.40	\$	190.96	\$	196.69	\$	202.59	\$ 208.67		
Indirect cable expenses per subscriber	\$	110.00	\$	113.30	\$	116.70	\$	120.20	\$	123.81	\$ 127.52		
Revenues	\$	3,456,000	\$	7,257,600	\$	11,430,720	\$	16,003,008	\$	21,003,948	\$ 26,464,974	\$	85,616,250
Direct Expenses		1,296,000		2,669,760		4,124,779		5,664,697		7,293,297	9,014,515		30,063,048
Gross Margin		62.5%		63.2%		63.9%		64.6%		65.3%	65.9%		64.9%
Indirect Expenses		792,000		1,631,520		2,520,698		3,461,759		4,457,015	5,508,870		18,371,863
Total Expenses		2,088,000		4,301,280		6,645,478		9,126,456		11,750,312	14,523,386		48,434,911
EBITDA	\$	1,368,000	\$	2,956,320	\$	4,785,242	\$	6,876,552	\$	9,253,636	\$ 11,941,589	\$	37,181,339
EBITDA Margin		39.6%		40.7%		41.9%		43.0%		44.1%	 45.1%		43.4%
Capital Expenditures/New Customer		300.00		309.00	·	318.27		327.82		337.65	347.78		
New Customers		7,200		7,200		7,200		7,200		7,200	7,200		
Capital Expenditures	\$	2,160,000	\$	2,224,800	\$	2,291,544	\$	2,360,290	\$	2,431,099	\$ 2,504,032	\$	13,971,765

### **Mainstream New Media Internet**

					Projected Y	ea/	r Ending		•			
	 12/31/00	•	12/31/01		12/31/02		12/31/03	 12/31/04		12/31/05		Total
Customer base	9,000		18,000		27,000		36,000	45,000		54,000		
Internet take rate	20%		25%		30%		35%	40%		45%		
Total internet subscribers	1,800		4,500		8,100		12,600	18,000		24,300		
Internet revenue per subscriber	\$ 480.00	\$	504.00	\$	529.20	\$	555.66	\$ 583.44	\$	612.62		
Direct internet expenses per subscriber	\$ 216.00	\$	222.48	\$	229.15	\$	236.03	\$ 243.11	\$	250.40		
Indirect internet expenses per subscriber	\$ 168.00	\$	173.04	\$	178.23	\$	183.58	\$ 189.09	\$	194.76		
Revenues	\$ 864,000	\$	2,268,000	\$	4,286,520	\$	7,001,316	\$ 10,501,974	\$	14,886,548	\$	39,808,358
Direct Expenses	388,800		1,001,160		1,856,151		2,973,966	4,375,978		6,084,798		16,680,852
Gross Margin	55.0%		55.9%		56.7%		57.5%	58.3%		59.1%		58.1%
Indirect Expenses	 302,400		778,680		1,443,673		2,313,085	3,403,539		4,732,620		12,973,996
Total Expenses	691,200		1,779,840		3,299,823		5,287,050	7,779,517		10,817,418	•	29,654,849
EBITDA	\$ 172,800	\$	488,160	\$	986,697	\$	1,714,266	\$ 2,722,457	\$	4,069,130	\$	10,153,509
EBITDA Margin	20.0%		21.5%	_,	23.0%		24.5%	 25.9%		27.3%		25.5%
Capital Expenditures/New Customer	250.00		257.50		265.23		273.18	281.38		289.82		
New Customers	1,800		2,700		3,600		4,500	5,400		6,300		
Capital Expenditures	\$ 450,000	\$	695,250	\$	954,810	\$	1,229,318	\$ 1,519,437	\$	1,825,857	\$	6,674,671

# Mainstream New Media Security

			$\overline{}$		—	Projected Y	/ear	Ending		
		12/31/00		12/31/01	4-1-1-1-1	12/31/02		12/31/03		1
	/ =		$\overline{7}$		/ 7					
Customer base		9,000		18,000		27,000		36,000		
Security take rate		20%		25%		30%		35%		
Total security customers		1,800		4,500		8,100		12,600		
Security revenue per customer	\$	240.00	\$	252.00	\$	264.60	\$	277.83	\$	-
Direct security expenses per customer	\$	36.00		37.08		38.19		39.34		
Indirect security expenses per customer	\$	84.00		86.52			•	91.79		
Revenues	\$	432,000	\$	1,134,000	\$	2,143,260	\$	3,500,658	\$	<b>=</b> 5,2 <b>5</b>
Direct Expenses		64,800		166,860		309,358		495,661		7
Gross Margin		85.0%		85.3%		85.6%		85.8%		
Indirect Expenses		151,200		389,340		721,836		1,156,542		
Total Expenses		216,000		556,200		1,031,195		1,652,203		<b></b>
EBITDA	\$	216,000	\$	577,800	\$	1,112,065	\$	1,848,455	\$_	<b>22</b> ,81
EBITDA Margin		50.0%		51.0%		51.9%		52.8%		÷
Capital Expenditures/New Customer		200.00		206.00		212.18		218.55		2
New Customers		1,800		2,700		3,600		4,500		÷
Capital Expenditures	\$	360,000	\$	556,200	\$	763,848		983,454	\$	<b>1</b> ,21 <b>:</b>

# Mainstream New Media Security

		 	 Projected \	/ea	r Ending		 	
	 12/31/00	12/31/01	 12/31/02		12/31/03	 12/31/04	12/31/05	 Total
Customer base	9,000	18,000	27,000		36,000	45,000	54,000	
Security take rate	20%	25%	30%		35%	40%	45%	
Total security customers	1,800	4,500	8,100		12,600	18,000	24,300	
Security revenue per customer	\$ 240.00	\$ 252.00	\$ 264.60	\$	277.83	\$ 291.72	\$ 306.31	
Direct security expenses per customer	\$ 36.00	\$ 37.08	\$ 38.19	\$	39.34	\$ 40.52	\$ 41.73	
Indirect security expenses per customer	\$ 84.00	\$ 86.52	\$ 89.12	\$	91.79	\$ 94.54	\$ 97.38	
Revenues	\$ 432,000	\$ 1,134,000	\$ 2,143,260	\$	3,500,658	\$ 5,250,987	\$ 7,443,274	\$ 19,904,179
Direct Expenses	64,800	166,860	309,358		495,661	729,330	1,014,133	2,780,142
Gross Margin	85.0%	85.3%	85.6%		85.8%	86.1%	86.4%	86.0%
Indirect Expenses	 151,200	 389,340	721,836		1,156,542	1,701,769	2,366,310	6,486,998
Total Expenses	 216,000	556,200	1,031,195		1,652,203	2,431,099	3,380,443	9,267,140
EBITDA	\$ 216,000	\$ 577,800	\$ 1,112,065	\$	1,848,455	\$ 2,819,888	\$ 4,062,831	\$ 10,637,039
EBITDA Margin	 50.0%	51.0%	51.9%		52.8%	53.7%	54.6%	 53.4%
Capital Expenditures/New Customer	200.00	206.00	212.18		218.55	225.10	231.85	
New Customers	1,800	2,700	3,600		4,500	5,400	6,300	
Capital Expenditures	\$ 360,000	\$ 556,200	\$ 763,848	\$	983,454	\$ 1,215,550	\$ 1,460,685	\$ 5,339,737



2121 Ponce de Leon Boulevard Penthouse II • Coral Gables, FL 33134 Phone: 305 448-9831 • Fax: 305 418-7465

June 23, 2000

UEFUSIT

D321-0 JUL112001

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Application/Alternative Local Exchange Service

By my signature below, I, the undersigned Executive Vice President & Chief Operating Officer of Mainstream Communications LLC, attest the following to be true and correct.

- 1. Mainstream Communications, LLC has sufficient financial capability to provide the above referenced and requested service in the State of Florida.
- Mainstream Communications, LLC has sufficient financial capability to maintain the requested service and meet all obligations.
- Mainstream Communications, LLC has the managerial and technical capability with sufficient technical experiences to provide services under above requested.

P.E. McIntosh Executive Vice President Chief Operating Officer

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June 23, 2000

Florida Public Service Commission Division of <u>Records and Reporting</u> 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

600 819 -TX

Re: Application/Alternative Local Exchange Service

By my signature below, I, the undersigned Executive Vice President & Chief Operating Officer of Mainstream Communications LLC, attest the following to be true and correct.

- 1. Mainstream Communications, LLC has sufficient financial capability to provide the above referenced and requested service in the State of Florida.
- 2. Mainstream Communications, LLC has sufficient financial capability to maintain the requested service and meet all obligations.
- 3. Mainstream Communications, LLC has the managerial and technical capability with sufficient technical experiences to provide services under above requested.

P.E. McIntosh
Executive Vice President
Chief Operating Officer

#### **ENCLOSURES:**

a. Application

b. Florida Limited Liability certificate

c. Overview of management

d. Portfolio of properties to be served

e. Application fee \$250

Figure 10 Merward & Copy of check to BAR with proof of coposit.

In the formal with proof of coposit.

AUBLIC SERVICE COMMISSION FLORIDA

2003 JUL -7 M 8 24

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FPSC-RECORDS/REPORTING

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