

July 14, 2000

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0870

Dear Ms. Bayo:

Earnings Surveillance Report, Supplemental 2 for May 2000 RE:

Docket No. 960789-El

Enclosed are an original and fifteen copies of Gulf Power Company's Request for Confidential Classification.

Singerely,

Susan D. Ritenour

Assistant Secretary and Assistant Treasurer

Jusan D. Ritenour

lw

Beggs and Lane CC:

Russell A. Badders

Florida Public Service Commission

John Slemkewicz

Office of Public Counsel

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John Roger Howe, Esquire

Mark Programme Counce.

Mark Programme Counce.

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DOCUMENT NUMBER-DATE

08566 JUL 178

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Gulf Power Company Earnings Surveillance Report, Supplemental 2 for May 2000

Docket No.: 960789-EI Date: July 14, 2000

REQUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ["Gulf Power", "Gulf", or "the Company"], by and through its undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure Gulf Power Company's Earnings Surveillance Report titled Supplemental Surveillance Report Information, Commercial/Industrial Service Rider, for May 2000, hereafter Supplemental 2, submitted to the Florida Public Service Commission pursuant to Order No. PSC-96-1219-FOF-EI. As grounds for this request, Gulf Power Company states:

- Herewith, Gulf Power Company submits to the Florida Public Service
 Commission Gulf Power Company's Earnings Surveillance Report, Supplemental 2 for May
 2000, as required by Order No. PSC-96-1219-FOF-EI.
- 2. Gulf Power asserts that the information contained in Supplemental 2 is entitled to confidential classification pursuant to §366.093(3)(e), Florida Statutes, as information, the public disclosure of which would cause irreparable harm to the competitive interests of Gulf Power and the entity with whom it has negotiated a CSA contract under the CIS rider approved in Order No. PSC-96-1219-FOF-EI. Supplemental 2 contains proprietary and commercially sensitive information that is not otherwise publicly available.

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FPSC RECORDS/REPORTING

- 3. The Public disclosure of the information contained in Supplemental 2 would cause irreparable harm to Gulf Power Company and the entity with whom it has entered a CSA contract. Supplemental 2 contains proprietary confidential business information regarding contractual terms and pricing. Public disclosure of this information would impair the ability of Gulf Power Company to negotiate terms and conditions in future CSAs that are the most favorable to Gulf and its general body of customers. Moreover, the public disclosure of this information may prevent Gulf from successfully negotiating CSAs with customers. The information is regarded as sensitive and confidential by the CIS rider customer because its public disclosure would impact the customers' ability to compete in their native markets. In the event such information is made public, future potential CIS rider customers may avoid the risk of public disclosure of their confidential information by refusing to negotiate with Gulf Power. This may lead to uneconomic bypass of Gulf's facilities. Thus, the Company requests that this information be granted confidential classification pursuant to Section 366.093(3)(e), Florida Statutes.
- 4. Submitted as Exhibit "A" is a copy of Supplemental 2, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of Supplemental 2, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential classification.
- 5. The material for which confidential classification is requested is intended to be, and is treated as, confidential by Gulf Power Company and the entity with whom it has entered a CSA contract and has not been otherwise publicly disclosed.

WHEREFORE, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this <u>ju</u> day of July 2000,

JEFFREY AL STONE

Florida Bar No. 325953

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Attorneys for Gulf Power Company

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Gulf Power Company Earnings Surveillance Report, Supplemental 2 for May 2000

Docket No.: 960789-EI Date: July 14, 2000

EXHIBIT "A"

REQUEST FOR CONFIDENTIAL CLASSIFICATION

The information provided herein should be maintained as proprietary confidential business information pursuant to Section 366.093 and Rule 25-22.006, F.A.C.

EXHIBIT "A"

Provided to the Division of Records and Reporting under separate cover as confidential information



GULF POWER COMPANY SUPPLEMENTAL SURVEILLANCE REPORT INFORMATION COMMERCIAL/INDUSTRIAL SERVICE RIDER May 2000

-CONFIDENTIAL-

The information listed below is presented to comply with FPSC Order No. PSC-96-1219-FOF-El and Page 2 of 2 of the Commercial/Industrial Service Rider Pilot Study Implementation Plan. This supplemental information is to be treated as confidential.

For all executed CSAs, it is estimated that the twelve months to date net revenues that would have been produced by the application of Gulf Power's otherwise applicable standard tariff rates to the affected load would have been

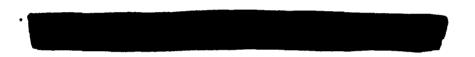


EXHIBIT "C"

<u>Line-by-Line Justification</u> <u>Line(s)</u>

Lines 21 - 22 and 33 - 34

Justification

This information is proprietary confidential business information regarding contractual terms and pricing. Public disclosure of this information would impair the ability of Gulf Power Company to negotiate terms and conditions in future CSAs that are the most favorable to Gulf and its general body of customers. The result of public disclosure of the pricing information would be price convergence in future CSAs. Moreover, the public disclosure of this information may prevent Gulf from successfully negotiating CSAs with customers. The information is regarded as sensitive and confidential by the CIS rider customer because its public disclosure would impact the customers' ability to compete in their native markets. In the event such information is made public, future potential CIS rider customers may avoid the risk of public disclosure of their confidential information by refusing to negotiate with Gulf Power. This may lead to uneconomic bypass of Gulf's facilities.