STATE OF FLORIDA

Commissioners: J. TERRY DEASON, CHAIRMAN SUSAN F. CLARK E. LEON JACOBS, JR. LILA A. JABER



DIVISION OF APPEALS DAVID SMITH DIRECTOR (850) 413-6245

Public Service Commission

August 28, 2000

Mr. Carroll Webb Joint Administrative Procedures Committee Room 120 Holland Building Tallahassee, Florida 32399-1300

> Docket No. 000418-PU - Proposed Amendments to Rules 25-6.0426 and 25-7.042, F.A.C., Recovery of Economic Development Expenses

Dear Mr. Webb:

The Commission has approved the amendments of Rules 25-6.0426 and 25-7.042, without changes.

We plan to file the rule for adoption on September 4, 2000.

Sincerely,

Mary Amne Helton

Associate General Counsel

ADT0426.MAH Enclosure

Division of Records & Reporting

25-6.0426 Recovery of Economic Development Expenses.

(1) Pursuant to Section 288.035, Florida Statutes, the Commission shall allow a public utility to recover reasonable economic development expenses subject to the limitations contained in subsections (3)(2) and (4)(3), provided that such expenses are prudently incurred and are consistent with the criteria established in subsection (7) by Rules 8E-15.001, 8E-15.002, and 8E-15.003, Florida Administrative Code.

(2) <u>Definitions</u>

- (a) "Economic Development" means those activities designed to improve the quality of life for all Floridians by building an economy characterized by higher personal income, better employment opportunities, and improved business access to domestic and international markets.
- (b) "Economic development organization" means a state, local, or regional public or private entity within Florida that engages in economic development activities, such as city and county economic development organizations, chambers of commerce, Enterprise Florida, the Florida Economic Development Council, and World Trade Councils.
- (c) "Trade show" means an exhibition at which companies, organizations, communities, or states advertise or display their products or services, in which economic development organizations attend or participate to identify potential industrial prospects, to provide information about the locational advantages of Florida

and its communities, or to promote the goods and services of Florida companies.

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- (d) "Prospecting mission" means a series of meetings with potential industrial prospects at their business locations with the objectives of convincing the prospect that Florida is a good place to do business and offers unique opportunities for that particular business, and encouraging the prospect to commit to a visit to Florida if a locational search is pending or in progress.
- (e) "Strategic plan" means a long-range guide for the economic development of a community or state that focuses on broad priority issues, is growth-oriented, is concerned with fundamental change, and is designed to develop and capitalize on new opportunities.
- "Recruitment" means active efforts to encourage specific (f) companies to expand or begin operations within Florida.
- Prior to each utility's next rate change enumerated $(3)\frac{(2)}{(2)}$ in subsection (6)(5), the amounts reported for surveillance reports and earnings review calculations shall be limited to the greater of (a) the amount approved in each utility's last rate case escalated for customer growth since that time, or (b) 95 percent of the expenses incurred for the reporting period so long as such does not exceed the lesser of 0.15 percent of gross annual revenues or \$3 million.
- At the time of each utility's next rate case and for 25 | subsequent rate proceedings enumerated in subsection (6)(5) the

Commission will determine the level of sharing of prudent economic development costs and the future treatment of these expenses for surveillance purposes.

(5) (4) Each utility shall report its total economic development expenses as a separate line item on its income statement schedules filed with the earnings surveillance report required by Rule 25-6.1352, Florida Administrative Code. Each utility shall make a line item adjustment on its income statement schedule to remove the appropriate percentage of economic development expenses incurred for the reported period consistent with subsections (3) (2) and (4) (3).

(6)(5) Requests for changes relating to recovery of economic development expenses shall be considered only in the context of a full revenue requirements rate case or in a limited scope proceeding for the individual utility.

- (7) All financial support for economic development activities given by public utilities to state and local governments and organizations shall be pursuant to a prior written agreement.

 Recoverable economic development expenses shall be limited to the following:
 - (a) Expenditures for operational assistance, including:
 - 1. Planning, attending, and participating in trade shows;
 - Planning, conducting, and participating in prospecting missions designed to encourage the location in Florida of domestic and foreign companies;

1	<u>3.</u>	Providing financial support to economic development
2		organizations to assist with their economic development
3		operations;
4	4.	Providing financial support to economic development
5		programs or initiatives identified or developed by
6		<pre>Enterprise Florida, Inc.;</pre>
7	<u>5.</u>	Participating in joint economic development efforts,
8		including public-private partnerships, consortia, and
9		multi-county regional initiatives;
10	<u>6.</u>	Participating in downtown revitalization and rural
11		community developmental programs;
12	<u>7.</u>	Supporting state and local efforts to promote small and
13		minority-owned business development efforts; and
14	<u>8.</u>	Supporting state and local efforts to promote business
15		retention and expansion activities.
16	<u>(b)</u>	Expenditures for assisting state and local governments in
17	the design	n of strategic plans for economic development activities,
18	including	<u>:</u>
19	1.	Making financial contributions to state and local
20		governments to assist strategic planning efforts; and
21	<u>2.</u>	Providing technical assistance, data, computer
22		programming, and financial support to state and local
23		governments in the design and maintenance of information
24		systems used in strategic planning activities.
25	(c)	Expenditures of marketing and research services,

including; Assisting state and local governments and economic 2 1. 3 development organizations in marketing specific sites for 4 business and industry development or recruitment; Assisting state and local governments and economic 5 <u>2.</u> 6 development organizations in responding to inquiries from 7 business and industry concerning the development of specific sites within the utility's service area; 8 Providing technical assistance, data, computer 9 3. programming, and financial support to state and local 10 11 governments in the design and maintenance of geographic information systems, computer networks, and other systems 12 used in marketing and research activities; 13 Providing financial support to economic development 4. 14 organizations to assist with their research and marketing 15 16 activities; 17 5. Sponsoring publications, conducting direct mail campaigns, and providing advertising support for state 18 19 and local economic development efforts; 20 6. 21

- Participating in cooperative marketing efforts with economic development organizations;
- Helping state and local businesses identify suppliers, 7. markets, and sources of financial assistance;

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Helping economic development organizations identify 8. specific industries and companies for targeting and

1		recruitment;
2	<u>9.</u>	Working with economic development organizations to
3		identify businesses in need of help for expansion, going
4		out of business, or at risk of leaving the area;
5	<u>10.</u>	Providing site and facility selection assistance,
6		including lists of commercial or industrial sites,
7		computer databases, toll-free telephone numbers, maps,
8		photographs, videos, and other activities in cooperation
9		with economic development organizations; and
10	<u>11.</u>	Supporting state and local efforts to promote exports of
11		goods and services, and other international business
12		activities.
13	Specific .	Authority: 288.035(3), 350.127(2) F.S.
14	Law Imple	mented: 288.035 F.S.
15	History	New 07-17-95, Amended 06-02-98,
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25-7.042 Recovery of Economic Development Expenses.

(1) Pursuant to Section 288.035, Florida Statutes, the Commission shall allow a public utility to recover reasonable economic development expenses subject to the limitations contained in subsections (3)(2) and (4)(3), provided that such expenses are prudently incurred and are consistent with the criteria established in subsection (7) by Rules 8E-15.001, 8E-15.002, and 8E-15.003, Florida Administrative Code.

(2) <u>Definitions</u>

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- (a) "Economic Development" means those activities designed to improve the quality of life for all Floridians by building an economy characterized by higher personal income, better employment opportunities, and improved business access to domestic and international markets.
- (b) "Economic development organization" means a state, local, or regional public or private entity within Florida that engages in economic development activities, such as city and county economic development organizations, chambers of commerce, Enterprise Florida, the Florida Economic Development Council, and World Trade Councils.
- (c) "Trade show" means an exhibition at which companies, organizations, communities, or states advertise or display their products or services, in which economic development organizations attend or participate to identify potential industrial prospects, to provide information about the locational advantages of Florida

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(d) "Prospecting mission" means a series of meetings with potential industrial prospects at their business locations with the objectives of convincing the prospect that Florida is a good place to do business and offers unique opportunities for that particular business, and encouraging the prospect to commit to a visit to Florida if a locational search is pending or in progress.

- (e) "Strategic plan" means a long-range guide for the economic development of a community or state that focuses on broad priority issues, is growth-oriented, is concerned with fundamental change, and is designed to develop and capitalize on new opportunities.
- (f) "Recruitment" means active efforts to encourage specific companies to expand or begin operations within Florida.
- Prior to each utility's next rate change enumerated $(3)\frac{(2)}{(2)}$ in subsection (6)(5), the amounts reported for surveillance reports and earnings review calculations shall be limited to the greater of (a) the amount approved in each utility's last rate case escalated for customer growth since that time, or (b) 95 percent of the expenses incurred for the reporting period so long as such does not exceed the lesser of 0.15 percent of gross annual revenues or \$3 million.
- At the time of each utility's next rate case and for (4) + (3)25 subsequent rate proceedings enumerated in subsection (5) the

Commission will determine the level of sharing of prudent economic development costs and the future treatment of these expenses for surveillance purposes.

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(5)(4) Each utility shall report its total economic development expenses as a separate line item on its income statement schedules filed with the earnings surveillance report required by Rule 25-7.1352, Florida Administrative Code. Each utility shall make a line item adjustment on its income statement schedule to remove the appropriate percentage of economic development expenses incurred for the reported period consistent with subsections (3)(2) and (4)(3).

- (6)(5) Requests for changes relating to recovery of economic development expenses shall be considered only in the context of a full revenue requirements rate case or in a limited scope proceeding for the individual utility.
- (7) All financial support for economic development activities given by public utilities to state and local governments and organizations shall be pursuant to a prior written agreement.

 Recoverable economic development expenses shall be limited to the following:
 - (a) Expenditures for operational assistance, including:
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 - Planning, conducting, and participating in prospecting missions designed to encourage the location in Florida of domestic and foreign companies;

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2		organizations to assist with their economic development
3		operations;
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5		programs or initiatives identified or developed by
6		<pre>Enterprise Florida, Inc.;</pre>
7	<u>5.</u>	Participating in joint economic development efforts,
8		including public-private partnerships, consortia, and
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13		minority-owned business development efforts; and
14	<u>8.</u>	Supporting state and local efforts to promote business
15		retention and expansion activities.
16	<u>(b)</u>	Expenditures for assisting state and local governments in
17	the design	n of strategic plans for economic development activities,
18	including	<u>:</u>
19	<u>1.</u>	Making financial contributions to state and local
20		governments to assist strategic planning efforts; and
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22		programming, and financial support to state and local
23		governments in the design and maintenance of information
24		systems used in strategic planning activities.
25	<u>(c)</u>	Expenditures of marketing and research services,

including; 1. Assisting state and local governments and economic development organizations in marketing specific sites for business and industry development or recruitment; Assisting state and local governments and economic <u>2.</u> development organizations in responding to inquiries from business and industry concerning the development of specific sites within the utility's service area; Providing technical assistance, data, computer <u>3.</u> programming, and financial support to state and local governments in the design and maintenance of geographic information systems, computer networks, and other systems used in marketing and research activities; Providing financial support to economic development 4. organizations to assist with their research and marketing

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activities;

- 5. Sponsoring publications, conducting direct mail campaigns, and providing advertising support for state and local economic development efforts;
- 6. Participating in cooperative marketing efforts with economic development organizations;
- 7. Helping state and local businesses identify suppliers, markets, and sources of financial assistance;
- 8. Helping economic development organizations identify specific industries and companies for targeting and

1		recruitment;	
2	<u>9.</u>	Working with economic development organizations to	
3		identify businesses in need of help for expansion, going	
4		out of business, or at risk of leaving the area;	
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