ORIGII NOWALSKY, BRONSTON & GOTHARD A Professional Limited Liability Company Attorneys at Law Monica R. Borne 3500 N. Causeway Boulevard EllenAnn G. Sands **Suite 1442** Metairie, Louisiana 70002 Telephone: (504) 832-1984 Facsimile: (504) 831-0892 WED-FPSC August 29, 2000 Executive Secretary 001273-TI Florida Public Service Commission

Leon L. Nowalsky Benjamin W. Bronston Edward P. Gothard

2540 Shumard Oak Drive Tallahassee, FL 32399-0850

> Re: Application for approval of a Stock Purchase Agreement between Xtracom, Inc. and Blue Shift Telecom, Ltd.

Dear Sir/Madam:

On behalf of Xtracom, Inc. and Blue Shift Telecom, Ltd., enclosed please find an original and twelve (12) copies of the referenced Application.

Please date stamp and return the enclosed extra copy of this letter in the envelope provided as evidence of the filing.

Please call me should you have any guestions concerning this filing. Thank you for your assistance with this matter.

Sincerely,

EllenAnn G. Sands

EAS/rph Enclosures

RECEIVED & FILED SC-EUREAU OF RECORDS

DOCUMENT NUMBER-DATE 10750 AUG 308 FPSC-RECORDS/REPORTING

BEFORE THE PUBLIC SERVICE COMMISSION

STATE OF FLORIDA

APPLICATION OF XTRACOM, INC. AND BLUE SHIFT TELECOM, LTD. FOR APPROVAL OF A STOCK PURCHASE AGREEMENT

1

CASE NO. 001273-TT

APPLICATION

Xtracom, Inc. ("Xtracom") and Blue Shift Telecom, Ltd. ("Blue Shift"), pursuant to applicable Statutes of the State of Florida and the Commission's Rules and Regulations currently in effect and/or subsequently enacted, hereby requests Commission approval of a Stock Purchase Agreement¹ (the "Agreement") whereby Xtracom will become a wholly-owned subsidiary of Blue Shift.

The transaction will result in the acquisition by Blue Shift of all of the outstanding and issued shares of Xtracom's common stock for equitable consideration. Following the transaction, Xtracom will change its name to Blue Shift Telecom, Inc. and will continue to operate, in all material respects, as Xtracom currently operates.²

The technical, managerial and financial personnel of Blue Shift, will become the technical, managerial and financial personnel of Xtracom after this transaction.³ Xtracom

³ Resumes of Blue Shifts' current management team are attached hereto as Exhibit "B."

Page -1-

DOCUMENT NUMBER-DATE

10750 AUG 30 8

FPSC-RECORDS/REPORTING

A draft copy of the proposed Agreement is attached hereto as Exhibit "A."

² Attached please find the requisite revised Articles of Incorporation and appropriate Secretary of State filing in order to effect the name change from Xtracom, Inc. to Blue Shift Telecom, Inc. Following consummation of the transaction the Company will file revised tariffs reflecting the name change as required by this Commission.

will continue to provide service under Xtracom's present operating authorities, certifications and tariffs.

As a regulated telecommunications provider, Xtracom hereby seeks Commission approval of the Agreement, which will result in a change in ownership of the stock of Xtracom. Commission approval of the proposed Agreement will be beneficial to the involved companies as well as their customers, primarily due to the enhanced overall financial strength and buying power of the combined companies which will result from the transaction. Approval of the proposed Agreement will not in any way be detrimental to the public interests of this state. The customers of Xtracom will continue to receive the same high quality service presently rendered to them, and there will not be any increase in their rates due to this transaction.

In support of this Application, Applicant shows the following:

I. THE PARTIES

1. Xtracom is a privately held Illinois corporation with principal offices located at 833 W. Chicago Avenue, Suite 201, Chicago, Illinois 60610. Xtracom is a non-dominant carrier that resells domestic and international long distance service purchased from various facilities based carriers.

2. Xtracom is authorized by the FCC to provide international services as a nondominant carrier and intrastate service, pursuant to certification, registration or tariff requirements, or on an unregulated basis, in fifty (50) states. Xtracom is a certificated carrier in this State.⁴

⁴ In this State, Xtracom provides interexchange telecommunications services pursuant to a Certificate of Public Convenience and Necessity issued April 15, 1996, Docket No. 951489-TI, Order No. PSC-96-0522-FOF-TI._______.

3. Upon consummation of the transaction, Xtracom will change its name to BlueShift Telecom, Inc.

4. Following consummation of the transaction, Xtracom's corporate address will change to 853 Sanders Road, Suite 180, Northbrook, Illinois 60062.

5. Blue Shift is a privately held Illinois corporation with principal offices located at 853 Sanders Road, Suite 180, Northbrook, Illinois 60062. Blue Shift is a holding company which does not directly offer long distance telecommunications services, but rather owns and operates, and is in the process of acquiring, wholly owned subsidiaries which offer such services.

5. Pursuant to the transaction which is the subject of this Application, Blue Shift will acquire all of the shares of Xtracom for equitable consideration and Xtracom will become a wholly-owned subsidiary of Blue Shift. After the transaction, Xtracom will change its name to Blue Shift Telecom, Inc. and will continue to operate, in all material respects, as Xtracom currently operates. Xtracom will continue to operate as a regulated entity pursuant to Xtracom's present certifications, registrations, tariff requirements and rate structures, or on an unregulated basis, pursuant to applicable law.

II. DESIGNATED CONTACT

6. The designated contact for questions concerning this Application is:

EllenAnn G. Sands Nowalsky, Bronston & Gothard 3500 North Causeway Boulevard Suite 1442 Metairie, Louisiana 70002 Telephone: (504) 832-1984 Facsimile: (504) 831-0892

With copies to

Page -3-

Mr. Steven Shyman Xtracom, Inc. 160 Goethe Chicago, Illinois 60610

Mr. Barry Chessick Blue Shift Telecom, Ltd. 853 Sanders Road, Suite 180 Chicago, Illinois 60062

Alan Block, Esq. Block & Landsman 180 N. LaSalle, Suite 2400 Chicago, Illinois 60601

III. REQUEST FOR PERMISSION TO CONSUMMATE THE AGREEMENT

7. At the present time, Blue Shift is a non-regulated entity operating as a holding company to facilitate access to capital funding and to use economies of scale to benefit its affiliated companies. Xtracom is a regulated entity providing intrastate interexchange services to its customers. By virtue of this transaction, and the resulting association of the two (2) corporate entities, both companies will realize economic, marketing and administrative efficiencies. Copies of financial statements for both Xtracom and Blue Shift are attached to this Application, in globo, as Exhibit "B".

8. Applicant accordingly proposes a transaction which will accomplish the following:

- (a) Blue Shift will acquire all of the shares of the stock of Xtracom by virtue of the Purchase Agreement;
- (b) As a result of the transaction, Xtracom will become a wholly owned subsidiary of Blue Shift;
- (c) Xtracom shall continue to operate as a regulated entity pursuant to Xtracom's present certifications, registrations, tariff requirements and rate structures, or on an unregulated basis, as provided by and pursuant to applicable law.

9. It is respectfully represented herein that the transfer of stock as outlined above will be made for fair and due consideration to the stockholders of both Blue Shift and Xtracom.

10. The technical, managerial and financial personnel of Blue Shift, will become the technical, managerial and financial personnel of Xtracom after this transaction, and Xtracom, as a wholly-owned subsidiary of Blue Shift, will continue to provide service to the customers of Xtracom with the same high level of expertise currently in place.

11. The practical effect of the transaction is a change in ownership of the common stock of Xtracom. Xtracom will continue to operate in all respects as Xtracom presently operates.

IV. PUBLIC INTEREST CONSIDERATIONS

- 12. Critical to the proposed transaction is the need to ensure the continuation of high quality service to all customers currently served by Xtracom. The proposed transaction will serve the public interest for the following reasons:
 - (a) First, it will enhance the operating efficiencies, including market efficiencies, of Xtracom.
 - (b) Second, it will increase the appeal to present and potential customers as communications services will be provided in a more cost-effective manner due to higher buying power and lower transport costs.
 - (c) Finally, it will allow Xtracom to operate in a more cost effective manner due to improved access to capital and the ability to provide services to customers at competitive prices.
 - 13. Accordingly, the requested transaction will serve to create a heightened level

of operating efficiency which generally will serve to enhance the overall capacity of Xtracom to compete in the marketplace and to provide telecommunications services for customers in this state at competitive rates.

V. EXPEDITED TREATMENT

14. Applicants request expedited review and disposition of the instant

Application in order to allow Applicants to consolidate their respective operations as soon as possible.

VI. CONCLUSION

15. WHEREFORE, for the reasons stated herein, Applicants respectfully request

that the Commission authorize consummation of the Agreement as described above.

DATED this 29th day of August, 2000.

Respectfully submitted,

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EllenAnn G. Sands, LA Bar No. 22604 Nowalsky, Bronston & Gothard, APLLC 3500 North Causeway Boulevard, Suite 1442 Metairie, Louisiana 70002 Telephone: (504) 832-1984 Counsel for Xtracom, Inc. and Blue Shift Telecom, Ltd.

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APPLICATION BY FOREIGN PROFIT CORPORATION TO FILE AMENDMENT TO APPLICATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

(Pursuant to s. 607.1504, F.S.)

SECTION I (1-3 must be completed)

1. <u>Xtracom. Inc.</u> Name of corporation as it appears on the records of the Department of State.

Illinois Incorporated under laws of

2.

October 18, 1995 Date authorized to do business in Florida

(4-7 complete only the applicable changes)

4. If the amendment changes the name of the corporation, when was the change effected under the laws of its jurisdiction of incorporation?_____

3.

- <u>Blueshift Telecom</u>, <u>Thc</u> Name of corporation after the amendment, adding suffix "corporation", "company" or "incorporated," or appropriate abbreviation, if not contained in new name of the corporation.
- 6. If the amendment changes the period of duration, indicate new period of duration.

NO CHANGE New Duration

7. If the amendment changes the jurisdiction of incorporation, indicate new jurisdiction.

NO CHANGE New Jurisdiction

Steve Shyman Typed or printed name 8/25/00

President Title

Date

Exhibit "A"

Stock Purchase Agreement

STOCK PURCHASE AGREEMENT

THIS STOCK PURCHASE AGREEMENT made this _____ day of _____, 2000, by and between XTRACOM, INC., an Illinois Corporation, of 833 W. Chicago Ave., Suite 201, Chicago, Illinois, (the "Company") by and through STEVEN SHYMAN, its sole shareholder ("Seller"), and BLUE SHIFT TELECOM, LTD., an Illinois Corporation, of 853 Sanders Road, Suite 180, Northbrook, Illinois ("Buyer").

WHEREAS Seller owns one hundred (100) shares that constitute all of the outstanding shares of common stock of the Company; and

WHEREAS the Seller desires to sell to Buyer one hundred (100) shares that represents one hundred (100%) percent of the outstanding shares of common stock of the Company in accordance to the terms and conditions hereinafter set forth:

NOW in consideration of the representations, covenants and warranties stated herein the Seller and Buyer agree as follows:

I. <u>SALE OF SHARES</u>

On the Closing Date, as hereinafter defined, the Seller agrees to sell, assign, transfer, convey, and deliver to Buyer all right, title, and interest in and to the number of shares of common stock of the Company set forth opposite the Shareholder's name in the following schedule ("Stock"), and the Buyer agrees to purchase from the Seller the number of shares free and clear of all liens, charges, encumbrances, equities, claims, and options of any kind whatsoever:

NAME OF	NUMBER OF	NUMBER OF	NUMBER OF
<u>SHAREHOLDER</u>	SHARES OWNED	SHARES SOLD	SHARES RETAINED
Steven Shyman	100	100	0.00

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/ C.

II. <u>PURCHASE PRICE</u>

The total Purchase Price for the sale of the stock shall be In addition to the purchase price, Buyer shall pay to Seller a total of \$, which Seller shall utilize exclusively for payment of those expenses necessary to keep Company current with respect to its regulatory and secretary of state registrations in the relevant states, as identified in Exhibit A hereto, up through June 30, 2000. Payments shall be made as follows:

- in certified funds to the At the Pre-Closing, Buyer shall pay a total of \$ of this payment will be applied towards the Purchase Price, and Seller; \$ will be utilized to pay the maintenance of regulatory and secretary of state S portion of the payment will be non-refundable. registrations. The \$ of the Purchase price will be paid into an mutually The remaining \$ Β. agreed upon escrow account. Buyer shall pay the costs, if any, of the escrow account. The escrow agent will be instructed to release one-half of the escrowed funds upon the approval of the regulators of the transfer of the certifications/tariffs in the first half of those states identified in Exhibit A. The balance of the escrow will be released upon the earlier of the approval of the regulators of the transfer of the certifications/tariifs in the remaining states, or one hundred twenty (120) days after the Pre-Closing of this Agreement; and;
 - Buyer shall use it best efforts in making applications for the transfer of the subject certifications/tariffs. With the specific exception contained in Paragraph VII or a breach of the warranties contained in Paragraph VIII, all payments once made to Seller are non-refundable.

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III. BUYER'S RESPONSIBILITIES

- A. Buyer assumes all responsibilities, costs and expenses for the transferring of any certifications/tariffs conveyed by means of this Agreement;
- B. Buyer represents and warrants that it will use its best efforts to effectuate the transfer of the tariffs as soon as possible; and
- C. Buyer represents and warrants that it has no knowledge or understanding of any facts or information that may impede or prevent the successful transfer of the certifications/tariffs conveyed by means of this Agreement.

REDACTED

IV. EXCLUDED ASSETS

The following assets of the Company are excluded from this Agreement:

- D. Banco Popular Bank Account
- E. Banco Popular C. D.
- F. Cosmopolitan Bank Account
- G. Phone number (312) 243-8660;
- H. CIC Codes;
- I. All desks, file cabinets and office equipment; and
- J. Proceeds of the Contracts identified in Exhibit B hereto.

V. <u>PAYMENT FOR COVENANT NOT TO COMPETE</u>

Of the Purchase Price Buyer is paying to Seller, \$ represents the compensation to
 Seller for Seller's agreement not to compete with the Company. Seller agrees to execute the non compete agreement attached hereto as Exhibit C.

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VI. <u>CLOSING DATE</u>

The Pre-Closing of this transaction shall take place at the Buyer's office on July _____, 2000, or on such other day as the parties may agree in writing. This date is herein called the "Pre-Closing Date", at which Buyer shall deliver that portion of the Purchase Price identified in Section II (A). At the final the closing, the Seller will deliver to the Buyer a stock certificate representing the one hundred (100) shares of common stock of the Company as more fully described above, duly endorsed or with stock powers attached thereto. Buyer will deliver to the Seller the remainder of the Purchase Price which has not yet been paid as identified in Section II (B).

VII. <u>CONDITIONS OF CLOSING</u>

The transaction herein contemplated is expressly subject to the satisfaction, prior to the closing, of the following described conditions. The failure of any condition to be satisfied at or prior to the closing shall render this Agreement null and void, and all money or documents previously delivered shall be returned to their original owner, and the parties shall be relieved of all liabilities hereunder.

- A. Approval by Board of Directors of the Company of the Buyer's purchase of the shares contemplated herein.
- B. Seller shall tender at or before the closing her stock certificates representing her existing ownership of the common stock of the Company, which certification shall be marked "CANCELED" at the closing.
- C. Seller shall provide Buyer with current judgment and lien search for the Company which evidences that no judgments or liens of any kind or nature currently exist with respect to the Company.

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- D. Seller shall provide a change of Registered Agent form as directed by Buyer.
- E. Seller shall provide Buyer with the resignation of the current corporate officers and directors of the Company.

VIII. SELLER'S REPRESENTATIONS AND WARRANTIES

- A. The Company is an Illinois corporation in good standing as evidenced by the Certificate Of Good Standing issued by the Illinois Secretary of State attached hereto as Exhibit D.
- B. Seller has the authority, power and right to effectuate the transactions contemplated herein.
- C. Seller and company represent and warrant, there is no suit, action, proceeding, claim or investigation by any governmental agency pending or threatened against the Company.
- D. Seller has not previously pledged, optioned, transferred or assigned his shares of common stock of the Company to any other individual or entity and she owns the issues outright not subject to any liens or encumbrances.
- E. Seller and Company represent and warrant, there is no suit, action, proceeding, claim or arbitration presently threatened or actually initiated against or involving the Company.
- ⁷ F. The execution of this Stock Purchase Agreement and Buyer's compliance with the terms thereof will not violate or conflict with or constitute a default under any provision or term of the articles of incorporation or bylaws of the Company, any law, statute, governmental regulation or to the best of Seller's knowledge, any

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I.

license, decree, order, agreement, indenture or other instrument applicable to the Company.

- G. The Company has all the right, title and interest in the registrations identified in Exhibit A.
- H. Seller hereby agrees to cooperate if, after the Closing Date, certain documents, permits or registration related papers, require his signature to effectuate the terms and conditions stated herein.
 - The relationships of the Company with its vendors and customers are good commercial working relationships and no vendors of the Company have canceled or otherwise terminated or threatened in writing to cancel or otherwise terminate its relationship with the Company following the consummation of the transactions contemplated herein.
- J. Seller warrants that the capitalization of the Company consists of 1000 shares of common stock of which only one hundred (100) shares have been issued.
- K. Seller warrants that the Secretary of State (Foreign Qualification) and Regulatory certifications, for the states identified in Exhibit A hereto, maintained by Company are current and have not been canceled or threatened to be canceled.
- L. Seller warrants that, other than those contracts identified in Exhibit B hereto, there are no material contracts to which the Company is bound.
- M. Seller warrants that there are no liens or judgments, tax or otherwise, presently existing or threatened against the Company.

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The Company has filed all federal, state, county and applicable local tax returns and reports and other such tax returns and reports as are required to be filed, and paid all applicable taxes, except those local tax returns and other reports for which failure to file does not individually or in the aggregate have a materially adverse effect on the financial or other condition, business, prospects, assets, or good will of the Company. For purposes of this Section, materiality will be defined to mean an amount not to exceed \$1,000 in the aggregate for all taxes of any kind or nature whatsoever.

Buyer represents and warrants that it and its appointed agents have not relied upon any oral representation, promise or other statement of the Seller in agreeing to execute this Agreement or any of the transactions contemplated herein.

X. <u>SECURITIES LAWS</u>

Seller has disclosed and Buyer hereby acknowledges that the common stock to be delivered hereunder is not a registered security as that term is used in the Securities Act of 1933, 15 U.S.C. §77, et seq., or in the Illinois Securities law of 1953, 815 ILCS 5/1, et seq.

The sale of stock pursuant to this Agreement does not violate any state or federal law or regulation with regard to the sale of stock.

XI. <u>PURCHASE FOR INVESTMENT</u>

Buyer is purchasing the stock of the Seller as an investment and based on the present business conditions does not contemplate a resale of the stock so purchased.

Buyer further represents that its has the power and authority to enter into this transaction consistent with its internal rules and by-laws.

XII. INDEMNIFICATION

- The parties agree to indemnify and hold the other party and respective officers, directors, employees, agents, assigns and representatives of the other harmless from and against any claims asserted by lawsuit or arbitration for all costs, expenses, losses, claims, damages, penalties, fines, direct and liquidated liabilities and obligations whenever arising or incurred (including, without limitation, amounts paid in settlement, costs of investigation and attorneys' fees and expenses, but not including consequential damages) (individually, a "Loss", and collectively, "Losses") arising out of or relating to the operation of the Corporation, or any transactions contemplated by this Agreement.
- B. Seller individually agrees to indemnify, defend and hold Buyer harmless from and against any and all charges, losses, damages, liabilities and obligation actually incurred (including without limitation reasonable attorneys' and accountants fees and other costs and expenses of Buyer as an incident to seeking indemnification) arising out of any breach by Seller of any representation or warranty set forth in Paragraph VIII of this Agreement and any covenant or obligations of Seller set forth in this Agreement.

XIII. MISCELLANEOUS

To Seller:

A. All notices shall be in writing and shall be considered served when deposited in the
 U. S. Mail, by certified mail, return receipt requested, or when placed for delivery
 with a nationally recognized courier service addressed as follows:

<u>To Buyer:</u>

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Steven Shyman 160 Goethe Chicago, Illinois 60610 Blue Shift Telecom, Ltd. 853 Sanders Road, Suite 180 Northbrook, Illinois 60062 Attention: Barry Chessick

With copies to:

Alan Block, Esq. Block & Landsman 180 N. LaSalle, Suite 2400 Chicago, Illinois 60601

The Parties shall notify each other, in writing, of any change in their address.

B. All parties represent that they have the opportunity to review this Agreement, amend the same and have their respective counsel and/or representative review and approve of this Agreement.

- C. This Agreement is subject to and governed by the laws of the State of Illinois without regard to any conflict of law provisions.
- D. Any litigation to enforce any provision of this Agreement shall occur in the Circuit
 Court of Cook County, Illinois and the parties agree to submit to that Court's
 jurisdiction. The prevailing party in any litigation to enforce any term of this
 Agreement shall be entitled to its costs including reasonable attorneys' fees.
- E. If any portion of this Agreement shall be adjudicated invalid by a court of competent jurisdiction, then the remaining portions of this Agreement shall remain in full force and effect.
- F. This Agreement contains the entire understanding of the parties with respect to the subject matter of this Agreement. There are no restrictions, agreements, promises,

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warranties, covenants, or undertakings other than those expressly set forth herein. This Agreement supersedes all prior agreements and understandings between the parties with respect to the subject matter and may be amended only by written instrument executed by all the parties.

G. The representations, warranties, covenants and obligations of the parties as set forth in this Agreement and the Exhibits hereto shall survive closing.

ENTERED INTO AND EFFECTIVE THE DATE FIRST WRITTEN ABOVE:

BUYER:

COMPANY:

BLUE SHIFT TELECOM, LTD.

XTRACOM, INC.

By: Barry Chessick, its

By:______ Steven Shyman, President

SELLER:

By:

Steven Shyman, individually

Exhibit "B"

Resumes of Blue Shift Management Team

RESUMES OF OFFICERS

BLUESHIFT TELECOM, INC.

Barry Chessick, Chairman of the Board, owned and managed the Har Company, an international distributor. There, he increased profits by more than 500% and later sold the company. Since then, Barry has invested in and successfully built and sold several start-up companies, including PrePaid America, a telecommunications firm. A Certified Public Accountant, Barry studied at Northwestern University.

Kurt Wise, CEO, is one of the nation's largest traders of goods and services. In addition, his business expertise includes direct mail publishing and insurance. The founder of International Trade Services, Kurt executes hundreds of millions of dollars in trade arrangements both domestically and internationally. Prior to starting International Trade Services, Kurt founded and sold a direct mailing company, which produced more than two million ad-based, direct mailers each month. Early in his career he established an insurance agency, representing MSI Insurance. For three consecutive years, he was one of the top agents among 3,000 agents worldwide.

Paul Chessick, President, is an entrepreneur who has worked with and successfully built several companies across diverse industries, including telecommunications, entertainment and investment banking. A commodities trader, Paul was a National Merit Scholar at the University of Chicago.

Bob Eisendrath, Vice President of Sales, currently oversees the Midwest sales and marketing for national accounts for Caremark, Inc. Prior to joining Caremark, Mr. Eisendrath worked for over nine years on national heath care sales and employee benefit consulting for The Blue Cross/Blue Shield Association and United Healthcare of Illinois. Mr. Eisendrath received a Bachelor of Arts with an emphasis in business marketing from the University of Wisconsin.

Cary Chessick, COO, is an attorney specializing in complex litigation. He has resolved hundreds of disputs, covering a wide range of issues. A graduate of DePaul University Law School, Cary is also a trained mediator.

Articles of Amendment

(Rev. Jan. 1999)	ARTICLES OF AMENDMEN	IT File # 5501-76
Jesse White Secretary of State Department of Business Services Springfield, IL 62756 Telephone (217) 782-1832	FILED	SUBMIT IN DUPLICATE This space for use by Secretary of State
Remit payment in check or money order, payable to "Secretary of State."	AUG 76 2000	Date D// 6/80 Franchise Tax S/
The filing fee for restated articles of amendment - \$100.00 http://www.sos.state.il.us	JESSE WHITE SECRETARY OF STATE	Filing Fee \$25.00 Peraty \$ Approved:
nto	· · · · · · · · · · · · · · · · · · ·	
1. CORPORATE NAME: Xt	racom, Inc.	(Note 1)
2. MANNER OF ADOPTION C	F AMENDMENT:	
	t of the Anicles of Incorporation was adopted	on August 4 (Month & Day)
(Year) By a majority of the incorp have been elected;	indicated below. (*X" one box only) orators, provided no directors were named in th	(Note 2)
By a majority of the board as of the time of adoption	of directors, in accordance with Section 10.10 of this amendment;	
By a majority of the board	of directors, in accordance with Section 10.15, s for the adoption of the amendment;	(Note 2) shares having been issued but shareholder
		(Note 3)
adopted and submitted to	ccordance with Section 10.20, a resolution o the shareholders. At a meeting of sharehold and by the articles of incorporation were vote	lers, not less than the minimum number of
By the shareholders, in ac	cordance with Sections 10.20 and 7.10, a reso ed to the shareholders. A consent in writing ha imber of votes required by statute and by the a	lution of the board of directors having been as been signed by shareholders having not articles of incorporation. Shareholders who
duly adopted and submitte	iting have been given notice in accordance w	
duly adopted and submitte less than the minimum nu have not consented in wr	iting have been given notice in accordance w cordance with Sections 10.20 and 7.10, a reso ted to the shareholders. A consent in writing	(Notes 4 & 5) Nution of the board of directors having been

All changes other than name, include on page 2 (over)

(NEW NAME)

AUG-21-2000 MON 04:24 PM CORP-L SERVICES

Aug-21-00 5:32PM; FAX NO. 217789 Page 2 P. 02

File Number 5561-767-8

State of Allinois Office of The Secretary of State

UNCORPORATION OF INCORPORATION OF INCORPORATED UNDER THE LAWS OF THE STATE OF ILLINOIS HAVE BEEN FILED IN THE OFFICE OF THE SECRETARY OF STATE AS PROVIDED BY THE BUSINESS CORPORATION ACT OF ILLINOIS, IN FORCE JULY 1, A.D. 1984.

Now Therefore, I, Jesse White, Secretary of State of the State of Illinois, by virtue of the powers vested in me by law, do hereby issue this certificate and attach hereto a copy of the Application of the aforesaid corporation.

In Westimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois,

> at the City of Springfield, this 16TH day of AUGUST A.D. 2000 and of the Independence of the United States the two hundred and 25TH .

esse White



C-212.3

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FAX NO. 21778970

P. 04

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Text of Amendment

b. (If amendment affects the corporate purpose, the amended purpose is required to be set forth in its entirety. If there is not sufficient space to do so, add one or more sheets of this size.)



FAX NO. 2177897

raye s/s P. 05

4.

The manner, if not set forth in Article 3b, in which any exchange, reclassification or cancellation of issued shares, or a reduction of the number of authorized shares of any class below the number of issued shares of that class, provided for or effected by this amendment, is as follows: (If not applicable, insert "No change")

NO CHANGE

5.

(a) The manner, if not set forth in Article 3b, in which said amendment effects a change in the amount of paid-in capital (Paid-in capital replaces the terms Stated Capital and Paid-in Surplus and is equal to the total of these accounts) is as follows: (If not applicable, insert "No change")

NO CHANGE

(b) The amount of paid-in capital (Paid-in Capital replaces the terms Stated Capital and Paid-in Surplus and is equal to the total of these accounts) as changed by this amendment is as follows: (If not applicable, insert "No change")

NO CHANGE

	Before Amendment	After Amendment
Capital	\$	\$

(Complete either Item 6 or 7 below. All signatures must be in BLACK INK.)

Paid-in

6. The undersigned corporation has caused this statement to be signed by its duly authorized officers, each of whom affirms, under penalties of perjury, that the facts stated herein are true.

Dated August, (5, , 2000	Xtracom, Inc.
(Nonth & Day) (Year)	(Exact varie of Corporation at date of execution)
attested by Lillennen	by Memein
(Signature of Secretary or Assistant Secretary)	(Signature of President or Vice President)
Steve Shyman	Sceve Shyman
(Type or Print Name and Title)	(Type or Print Name and Title)

 If amendment is authorized pursuant to Section 10.10 by the incorporators, the incorporators must sign below, and type or point name and title.

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If amendment is authorized by the directors pursuant to Section 10.10 and there are no officers, then a majority of the directors or such directors as may be designated by the board, must sign below, and type or print name and title.

The undersigned attirms, under the penalties of perjury, that the facts stated herein are true.

Dated		······································	
	lonth J. (au)	(Year)	
<u></u>			
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Financial Information

BLUESHIFT TELECOM, INC. PROFORMA BALANCE SHEET AS OF MAY 1, 2000

ASSETS

CASH IN BANKS COMPUTERS AND EQUIPMENT	\$2,006,200 . 115,000.
TOTAL ASSETS	<u>\$2,121,200.</u>
LIABILITIES	
CURRENT ACCOUNTS PAYABLE DUE TO OFFICERS	\$ 117,500. 40,000.
TOTAL LIABILITIES	\$ 157,500.
SHAREHOLDERS EQUITY	\$ 1,963,700.
TOTAL LIABILITIES & SHAREHOLDERS EQUITY	\$ 2,121,200.
	Ψ 2 , 121,200.

CONFIDENTIAL

•. •

BLUESHIFT TELECOM, INC. EXPENSE and REVENUE PROJECTIONS FIVE YEARS - BY MONTH 25% OF PROJECTIONS

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	Month-13	Month-14	Month-15	Month-16	Month-17	Month-18	Month-19	Month-20	Month-21	Month-22	Month-23	Month-24	YEAR-2
REVENUE Startup	12,202,500	13,702,500	15,202,500	16,702,500	18,202,500	19,702,500	21,202,500	22,702,500	24,202,500	25,702,500	27,202,500	28,702,500	245,430,000
Monthly Recurring	12,202,500	13,702,500	15,202,500	16,702,500	18,202,500	19,702,500	21,202,500	22,702,500	24,202,500	25,702,500	27,202,500	28,702,500	245,430,000
COST OF SALES	5.971.965	6.582,965	<u>7.193.965</u>	<u> </u>	<u> </u>	8.988.965	9.599.965		10.783.965	<u>11.448.965</u>	<u>12.113.965</u>	<u>12,778.965</u>	111.857.580
Equipment	600,000	680,000	760,000	840,000	900,000	980,000	1,060,000	1,140,000	1,200,000	1,280,000	1,360,000	1,440,000	12,240,000
Colocation	30,000	34,000	38,000	42,000	45,000	49,000	53,000	57,000	60,000	64,000	68,000	72,000	612,000
ATM Port Cost	180,000	204,000	228,000	252,000	270,000	294,000	318,000	342,000	360,000	384,000	405,000	432,000	3,672,000
Monitoring	240,000	272,000	304,000	336,000	360,000	392,000	424,000	456,000	480,000	512,000	544,000	576,000	4,896,000
Point-to-Point Circuits	1,098,000	1,098,000	1,098,000	1,098,000	1,098,000	1,098,000	1,098,000	1,098,000	1,098,000	1,152,000	1,206,000	1,260,000	13,500,000
VBR: mobs Bandwidth	90,000	102,000	114,000	126,000	135,000	147,000	159,000	171,000	180,000	192,000	204,000	216,000	1,836,000
Origination/On-Net Term.	2,135,438	2,397,938	2,660,438	2,922,938	3,185,438	3,447,938	3,710,438	3,972,938	4,235,438	4,497,938	4,760,438	5,022,938	42,950,250
Off-Net Termination	1,598,528	1,795,028	1,991,528	2,188,028	2,384,528	2,581,028	2,777,528	2,974,028	3,170,528	3,367,028	3,563,528	3,760,028	32,151,330
EXPENSES	3.719.997	4.121.902	4.523.836	4.925.798	5.342.594	5.744.614	6.146.564	2.894.744	8,965,658	7.345.875	7.726.122	8.106.400	65.416.104
A. Administration	2,200,397	2,538,102	2,875,836	3,213,598	3,567,244	3,905,064	4,242,914	926,794	4,934,558	5,250,575	5,586,622	5,882,700	45,104,404
Office/Utilities	6,900	6,900	8,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	82,800
Salaries	378,999	382.789	386.617	390,484	394,388	398.332	402,316	406,339	410,402	414,506	418,651	422,838	4,806,662
Bonus	1,479,274	1,766,282	2.053.274	2,340,249	2,640,875	2,927,815	3,214,738	351,644	3,802,200	4,070,170	4,338,122	4,606,056	33,590,698
Payroll Taxes	297,324	343,851	390,383	436,917	485,642	532,184	578,729	121,277	674,016	717,548	761,084	804,623	6,143,578
Employment Benefits	37,900	38,279	38,662	39,048	39,439	39,833	40,232	40,634	41,040	41,451	41,865	42,284	480,666
B. Insurance for DVG's	31,500	35,700	39,900	44,100	47,250	51,450	55,650	59,850	53,000	67,200	71,400	75,600	642,600
C. Customer Processing	485,100	548,100	608,100	668,100	728,100	788,100	648,100	908,100	968,100	1,028,100	1,088,100	1,148,100	8,669,100
D. Marketing & Advertising	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	12,000,000
GROSS PROFIT													
Each Month	2,510,538	2,997,633	3,484,699	3,971,737	4,481,941	4,968,921	5,455,871	9,596,791	6,452,877	6,907,660	7,362,413	7,817,135	66,008,215
Cumulative	11,398,273	14,395,906	17,880,606	21,852,343	26,334,284	31,303,205	36,759,075	46,355,866	52,806,743	59,716,403	87,078,818	74,895,951	
							70.000	75 000	00 076	86.016	91,056	96.096	
Number of Ports	40,656	45,696	50,736	55,776	60,816	65,856	70,896	75,936	80,976		91,055		
Number of Rollouts	30	34	38	42	45	49	53	57	60	64	68	72	
CUSTOMERS													
New	50,000	50,000	50.000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	600,000
Total	406,750	456,750	506,750	\$56,750	606,750	656,750	706,750	756,750	806,750	856,750	906,750	956,750	

NOTE: 1. Customer Monthly Fee = \$30 for 75 Calls; \$0.35/call is charged for calls over the 75 limit. Average call = 3.5 minutes.

NOTE: 2. Based on complete coverage of the domestic U.S.

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YEAR-1

BLUESHIFT TELECOM, INC. EXPENSE and REVENUE PROJECTIONS FIVE YEARS - BY MONTH 25% OF PROJECTIONS

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	Month-1	Month-2	Month-3	Month-4	Month-5	Month-6	Month-7	Month-8	Month-9	Month-10	Month-11	Month-12	YEAR-1	
REVENUE	225,000	525,000	900,000	1,702,500	2,827,500	3,952,500	5,077,500	6,202,500	7,327,500	8,452,500	9,577,500	10,702,500	57,472,500	
Startup Monthly Recurring	225,000	525,000	- 900,000	1,702,500	- 2,827,500	3,952,500	5,077,500	6,202,500	- 7,327,500	- 8,452,500	9,577,500	- 10,702,500	57,472,500	
0007-05-041-50			*** ***			4 700 4 6 7	N 443 747		1 478 146	* 021 105	4.472.715	5.020.965	<u>26.534.585</u>	
COST OF SALES	<u>124.850</u> 20,000	<u>272.650</u> 40.000	<u>387,400</u> 40,000	744.965	<u>1,257,215</u> 140,000	_ <u>1.769.465</u> 200.000	<u>2,317.715</u> 260.000	2,865,965 320,000	<u>3,376,215</u> 360,000	<u>3.924.465</u> 420,000	480,000	540.000	2.900.000	
Equipment Colocation	1,000	2,000	2.000	80,000 4,000	7,000	10,000	13,000	16,000	18.000	21,000	24,000	27.000	145,000	
ATM Port Cost	6,000	12,000	12,000	24,000	42,000	60,000	78.000	96,000	108,000	126,000	144,000	162,000	870,000	
Monitoring	8,000	16,000	16,000	32,000	56,000	80,000	104,000	128,000	144,000	168.000	192,000	216,000	1,160,000	
Point-to-Point Circuits	18,000	36,000	36.000	72,000	126,000	180,000	270,000	360,000	450,000	540,000	630,000	720,000	3,438,000	
VBR: mpbs Bandwidth	3,000	6,000	6,000	12,000	21,000	30,000	39,000	48,000	54,000	63,000	72,000	81,000	435,000	
Origination/on-net Term.	39,375	91,875	157,500	297,938	494,813	691,688	888,563	1.085.438	1,282,313	1,479,188	1,676,063	1,872,938	10,057,688	
Off-Net Termination	29,475	68,775	117,900	223,028	370,403	517,778	665,153	812,528	959,903	1,107,278	1,254,653	1,402,028	7,528,898	
EXPENSES	314.200	377.200	442.200	<u></u>	1.419.893	1.573.760	1,669.730	1,917,025	3.216.444	3.780.188	3.041.494	3.306.947	22.050,180	
A. Administration	154,200	154,200	154,200	384,000	549,793	655,660	703,630	902,925	2,155,344	2,671,088	1,884,394	2,101,847	12,471,280	
Offica/Utilities	3,000	3,000	3,000	6,000	8,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	63,000	
Salaries	120,000	120,000	120,000	300,000	350,000	353,500	357,035	360,605	364,211	367,854	371,532	375,247	3,559,985	
Bonus	•	٠	•	•	88,615	176,078	213,591	381,519	1,457,274	1,897,924	1,215,744	1,399,168	6,829,913	
Payroll Taxes	19,200	19,200	19,200	48,000	70,178	84,732	91,300	118,740	291,438	362,524	253,964	283,906	1,662,384	
Employment Benefits	12,000	12,000	12,000	30,000	35,000	35,350	35,704	36,061	36,421	36,785	37,153	37,525	355,998	
8. Insurance For DVG's	1,000	2,000	2,000	4,000	7,000	10,000	13,000	16,000	18,000	21,000	24,000	27,000	145,000	
C. Customer Processing	9,000	21,000	36,000	68,100	113,100	158,100	203,100	248,100	293,100	338,100	383,100	428,100	2,298,900	
D. Marketing & Advertising	150,000	200,000	250,000	535,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	7,135,000	
GROSS PROFIT														
Each Month	(214,050)	(124,850)	70,400	(33,565)	150,392	609,275	1,090,055	1,418,510	734,841	747,847	2,063,291	2,374,588	8.887.735	
Cumulative	(214,050)	(338,900)	(268,500)	(302,065)	(151,673)	457,602	1,547,657	2,967,167	3,702,008	4,449,855	6,513,146	8,887,735	0,007,700	
Compianve	(214,070)	(2201904)	1200,0001	(202,003)	(191,919)	401,002	1941991	519411141	01102,000	4,448,000	0,010,140	010011100		
Number of Ports	1,344	2,016	3,024	5,712	9,408	13,440	17,135	20.832	24,528	28.224	31,920	35,616		
Number of Rollouts	1	2	2	4	7	10	13	16	18	21	24	27		
CUSTOMERS											27 500	27 500	458 364	
New	7,500	10,000	12,500	26,750	37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500	356,750	
Total	7,500	17,500	30,000	56,750	94,250	131,750	169,250	206,750	244,250	281,750	319,250	356,750		

NOTE: 1. Customer Monthly Fee = \$30 for 75 Calls; \$0.35/call is charged for calls over the 75 limit. Average call = 3.5 minutes.

NOTE: 2. Based on complete coverage of the domestic U.S.

By: PHII	LIP RAE &	co.;	630	369 837	ω;	20	TUT.OO JI	- 30AM	53 000	/;Page 2/5	
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120S			t file this form u			•			01	AE NO. 1545-9130	
			Form 2553 to		•		MACT.			1999	
int of the Treasu	n (► See a	separate ina	ructions.				1	1000	
the second se	9, or tax year b	eglaning		1999	phone bna			,			
we date of election								CEMO	tayar identii(i	setion number	
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-116 0000 MD. -1016 20-20)	pieces	CHICAGO,	IL 606	44					8/02/		
1600	or type.	1						E Tou	l Atsels (see	· • •	
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			end of the tax ye				••			•	1
			expenses on line								<u> </u>
	sipts or sales		04 b Less ret					Jel ►	TC	271,504	
2 Cost of go	ods sold (Sche	dule A, line 8).		••••			•••••••		2	98,378	
									3	173,126	
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11 Rents 12 Taxes and	d licenses				SEE.	STAT	FEMENT	1	12	17,370	<u> </u>
									13	3,225	
			2)					1			
ti Depreciat	tion claimed on	Schedule A and	elsewhere on ret	xn	14b						1
c Subtract	fine 14b from lin	ia 14a				• • • • • •			140		<u> </u>
15 Depletion	(Do not deduc	t oil and gas de	pietion.)	•••••		· · · · · ·			15		
16 Advertisir	ng		•••••	•••••	· · · · · · · · · · · · · ·	· · · · · ·		• • • • • •	16	268	
17 Pension,	profit-sharing,	atc., plans	•••••••••	• • • • • • • • • • • •	• , • • • • • •	• • • • • •			-17	5,200	
16 Employe	e benefit progra	m8	· · · · · · · · · · · · · · · · · · ·	•,• • • • • • • • • •	SFF	STA	TEMENT	2	18	75,808	+
19 Other de	ductions (Adaction	ischedule)	wn in the ser right		noe 7 through	19			20	164,936	
20 Total de	ductions, Add a	ne amounts show	Wana uwa sati ngia	CONTRACTOR N	and a manage						+
21 Ordinary	income (loca) f	rom trade or bus	ness activities. Se	ubtract line 2) from line 6				21	8,190	1
			tt, schedule)						947 ann an 1	· · ·	1
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			1di (axes)						220	·	
23 Peymen	its: a 1989 estir	nated tax payme	nts & amt applied	from 1998 r	aturn 23a	<u> </u>	· · · · · · · · · · · · · · · · · · ·				
to Tex dep	osited with Form	n 7004		• • • • • • • • • •	230						
c Credit fo	r Federal tax pa	uid on fuels (attac	:n Form 4136)	•••••	23c	J			NAME: NO	•	ļ
d Add line	is 23a through 2	3c			· · · · · · · · · · · · · · · ·			▶□	23d		
			20 is attached			• • • • • •	•••••		24		
	. If the total of li	ines 22c and 24 i	s larger than line itory method of p	23d, enter al	nount owed.				25	c	5
			the total of lines 2						26		-+
27 Enter at	mount of line 26	vou want: Cred	ited 10 2000 esti	mated tax >			Refu	nded 🕨	27		
Un	4	was I declare that I	have examined this	Alivo lociudio	accompanying	schedule	And statements	and to the	best of my i	knowledge and bellef,	
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	d address		VILLE, II				▶ 60	540			
or Paperwork R	eduction Act N		1 of separate in							Form 1120	S (1999)
FA			:								

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Introduction Page 2 Child Uter 1 Cost of Coolds Sold (see page 15 of the instructions) Inventory at beginning of year 1 Additional section 253A costs (situath schedule) 3 Other costs (attach schedule) 5EE . STATEMENT: .3. Cost of poods sold. Subtact like 7 from line 6. Enter have and on page 1, line 2. 4 Cost of poods sold. Subtact like 7 from line 6. Enter have and on page 1, line 2. 6 Cost of poods sold. Subtact like 7 from line 6. Enter have and on page 1, line 2. 6 Cost of poods sold. Subtact like 7 from line 6. Enter have and on page 1, line 2. 8 Cost of poods for valling declarge line space line 1.471-4 98, 378 (B) Cover of cost or metrial as described in Regulations section 1.471-4 98 (B) Cover of cost or metrial as described in Regulations section 1.471-4 98 (B) Cover of specify method used and stach apdamation > b 0 Conck it the LFO involtry method was cadopted this kuy year for any goods (it Checked, attach Form 970). 0 Conck at the sold on page 25 through 28 of the instructions between operation? 94 94 1 Year, attach as behaved and 10 10 10 1 Year, attach asthave apoparation a method stack form 970 <td< th=""><th>(1</th><th>n 1120S (1999) XTRACOM, INC. 36-3663561</th><th></th><th>Dawa 7</th></td<>	(1	n 1120S (1999) XTRACOM, INC. 36-3663561		Dawa 7
Image: Particle of the second second the	-			Fage Z
Cott of labor			1	<u> </u>
Additional spectram SGA costs (attach schedule).		Purchases	2	
Other costs (attach Strendule) SEE. STATEMENT. 3. 6 98, 378 Total. Add lines I knowth 6. 6 98, 378 7 Total. Add lines I knowth 6. 6 98, 378 7 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 98, 378 Coat of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2. 6 10 Coat of goods sold. Subtract were and memory cost of an an other subtract on any poods (it chacked, attach subtract on 20 10 Coat of goods sold. Subtract were and line of an any p		Cost of labor.	3	
Total: Add less 1 through 5			4	
Total: Add lines 1 through 6		Other costs (attach schedule)	5 98,37	8
Coack af reports sold: Subtract line 7 trom line 9. Einer here and on page 1, line 2				
			7	
0 □ Cost as described in Regulations section 1.471-3 (1)□ Lower of cost or markel as described in Regulations section 1.471-4. (1)□ Other (specify method used and attach explanation) ▶ c Chack if the LFO inventory method was adopted this tax year for any goods (it chacked, attach Form 970)		Cost of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2	4 98,37	8
(1) Lower of cost or market as described in Regulations section 1.471-4 (1) Other (specify method used and attach explanation) ▶ Check If the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form \$70)	æ	Check all methods used for valuing closing inventory:		
(1) Other (specify method used and attach explanation) ▶ b Check if there was a writedown of "subnormal" goods as described in Regulations section 1.471-2(c)		() Cost as described in Regulations section 1.471-3		
b Deck if there was a writedown of Subnormal" goods as described in Regulations section 1.471-2(c)		(II) Lower of cost or market as described in Regulations section 1.471-4		
c Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970)				
d the LFO inventory method was used for this tax year, enter percentage (or amounts) of closing gd b De the rules of section 232A (for property produced or acquired for resele) apply to the corporation? gd t West there any change in determining quantities, cost, or valuations between opening and closing inventory? Yes No t West there any change in determining quantities, cost, or valuations between opening and closing inventory? Yes No t West there any change in determining quantities, cost, or valuations between opening and closing inventory? Yes No t Check method of accounting: (a) A Cash (b) Account (c) Other (specify) > Yes No t Check method of accounting: (a) A Cash (b) Account (c) Other (specify) > Yes No t Check method of accounting: (a) A Cash (b) Cash (b) Cash (b) Other (specify) > Yes No t Check method of accounting: (b) Cash (b) Cash (c) Other (specify) > Yes No t Check method of accounting: (b) Cash (c) Other (specify) > TELECOMMUNICATIONS Yes No t Check method and (b) percentage owned. (c) name, address, and employer identification X t Any the during calendary year 1989, dd the corporation tay an intrast in or a cigneture or other authorty over a financia accountin a foringin country (such as a bank account, socuritis				
Inventory computed under LFO	c	Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970)	• • • • • • • • • • • • • • • • • • • •	
a Do the rules of section 283A (for property produced or acquired for receile) apply to the corporation? Yes □ No Was there any change in determining quantities, cost, or valuations between opening and closing inventor? Yes □ No If Yes, Tatch asplanation. Statistical asplanation. Yes □ No If Yes, Tatch asplanation. Yes □ No If Yes, Tatch asplanation. Yes □ No No Yes □ No No Yes □ No Yes □ No No No Yes □ No No No No Yes □ No </td <td>d</td> <td>It the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing</td> <td>84</td> <td>1</td>	d	It the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing	84	1
t Was there any change in determining quantities, cost, or valuations between opening and closing inventory?		The the steer of section 283A (for property produced of acquired for (esale) apply to the corporation?	(Yes	TT No
Schedule E3 Other Information Yes No 1 Check method of accounting: (a) 🗟 Cash (b) 🛛 Accrual (c) 🗠 Other (specify) >	ł	Was there any change in determining quantities, cost, or valuations between opening and closing inventory?	····· • • • • • • • • • • • • • • • • •	=
1 Check method of accounting: (a) ⊠ Cash. (b) □ Accrual (c) □ Other (specify) ▶ Yes No 2 Refer to the fist on page 26 through 22 of the instructions and state the corporation's principal: (a) Eucliness activity ▶ MARKETING & CONSULT. (b) Product or service ▶ TELECOMMUNICATIONS 3 Did the corporation at the end of the tax year own, directly or indirectly, 50% or more of the voting stock of a domestic corporation? (for rules of attribution, see section 267(c).) If Yes," attach a schedule showing: (a) name, address, and employer identification X 4 Was the corporation a member of a controlled group subject to the provisions of section 15617. X 5 At any time during calendar year 1999, did the corporation have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, socurities account, or other financial accounti? (See page 15 of the instructions for exceptions and thing requirements for Form DF 90-22.1.). X 1 "Yes," the corporation may have to file Form 3220. See page 15 of the instructions If "Yes," the corporation issued publicly offered dob instruments with original issue discount. If "Yes," the corporation may have to file Form 3221. See page 15 of the instructions If "Yes," the corporation may have to file Form 3221. See page 15 of the instructions. If "Yes," the corporation may have to file Form 3221. Intermation for Registration of a Tax Shelter If "Yes," the corporation may have to file Form 3221. Intermation Return for Publicly Offered Original issue Discount Instruments. If "Yes," the corporation may have to file Form 3226. (b	<u> </u>			
 Check method of accounting: (a) ⊠ Cash (b) □ Accrual (c) □ Other (specify) ▶ Refer to the fist on page 26 through 28 of the instructions and state the corporation's principal: (a) Business activity ▶ MARKETING & CONSULT. (b) Product or service ▶ TELECOMMUNICATIONS 3 Did the corporation at the end of the fax year own, directly or indirectly, 50% or more of the voting stock of a domastic corporation? (For rules of a thribution, see section 267(c)) if Yes," attach a schedule showing: (a) name, address, and employer identification number and (b) parcentage owned	<u> </u>	Childure 23 Other Information		Cen No
2 Refer to the list on page 26 through 28 of the Instructions and state the corporation's principal: (a) Bueiness activity ▶ MARKETING & CONSULT. (b) Product or service ▶ TELECOMMUNICATIONS 3 Did the corporation at the end of the tax year own, directly or indirectly, 50% or more of the voting stock of a domastic corporation? (For rules of altribution, see section 257(c).) If Yes, "attach a schedule showing: (a) name, address, and employer identification X 4 Was the corporation a member of a controlled group subject to the provisions of section 1561?. X 5 At any time during calendar year 1999, did the corporation have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, or other financial account)? (See page 15 of the instructions for exceptions and tilling requirements for Form TD F 90-22.1). X If Yes,* enter the name of the foreign country ▶		an in - the distance of the Cash the Cash (a) Contraction (c) Contraction		
(a) Business activity ► MARKETING & CONSULT. (b) Product or service ► TELECOMMUNICATIONS TELECOMMUNICATIONS 3 Did the corporation at the end of the tax year own, directly or Indirectly, 50% or more of the voting stock of a domestic corporation? (For rules of attribution, see section 257(c).) If Yes," attach a schedule showing: (a) name, address, and employer identification X 4 Was the corporation a member of a controlled group subject to the provisions of section 15617. X X 5 At any time during calendar year 1999, did the corporation have an intarest in or a signature or other authority over a financial account in a toreign country (such as a bank account, securities account, or other financial account)? (See page 15 of the instructions for exceptions and thing raquirements for Form TD F 90-22.1.) X If Yes," enter the name of the foreign country ► - - 9 During the tax year, did the corporation receive a distribution from, or was it the granter ot, or transferor to, a foreign frust? X 11 Yes," enter the corporation may have to file Form 3520. See page 15 of the instructions - - 7 Check this box if the corporation stude publicly offered debt instruments with original issue discount. - - 8 Ouring the corporation may have to file Form 3251, Information Return for Publicly Offered Original tissue Discount Instruments. - - 9 If the corporation may have to file Form 3261, Information Return for Publicly Offered Original tissue Discount Instruments. -	1	Check method of accounting. (a) to cash, (a) in rockas (b) is one (openly) in		and the second sec
(For rules of attribution, see section 257(c).) if "Yes," attach a schedule showing: (a) name, address, and employer identification number and (b) parcentage owned		(a) Business activity MARKETING & CONSULT. (b) Product or service TELECOMMUNI		
 Was the corporation a member of a controlled group subject to the provisions of section 1561?		(For rules of attribution, see section 267(c).) If "Yee," attach a schedule showing: (a) name, address, and employer iden number and (b) percentage owned	discation	
 At any time during calendar year 1999, did the corporation have an interest in or a signature or other authority over a financial account in a lorsign country (such as a bank account, securities account, or other financial account)? (See page 15 of the instructions for exceptions and tiling requirements for Form TD F 90-22.1). If "Yes," enter the name of the foreign country >	4	Was the corporation a member of a controlled group subject to the provisions of section 15617	· · · · · · · · · · · · · · · · · · ·	X
If "Yes," enter the name of the foreign country b		At any time during calendar year 1999, did the corporation have an interest in or a signature or other authority over a flore and the instruction of the instruction	nancial account in a	Y
 8 During the tax year, did the corporation receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? 8 During the tax year, did the corporation neceive a distribution from, or was it the grantor of, or transferor to, a foreign trust? 8 Check this box if the corporation has filed or is required to file Form a264, Application for Registration of a Tax Shelter 8 Check this box if the corporation issued publicly offered debt instruments with original issue discount. 9 If the corporation or the corporation acquired an asset with a basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation, and (c) has net unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years (see page 15 of the instructions). 9 Check this box if the corporation had accumulated earnings and profits at the close of the tax year (see page 16 of the instructions). 			N. C.	
 If "Yes," the corporation may have to file Form 3520. See page 15 of the instructions			······	The second s
 6 Check this box if the corporation issued publicly offered debt instruments with original issue discount	-	If "Yes." the corporation may have to file Form 3520. See page 15 of the instructions	· · · · · · · · · · · · · · · · · · ·	X
 6 Check this box if the corporation issued publicly offered debt instruments with original issue discount	7	Check this box if the corporation has filed or is required to file Form 8264, Application for Registration of a Tax Shelter	····•₩	
 If so, the corporation may have to file Form \$251, Information Return for Publicly Offered Original Issue Discount Instruments. 9 If the corporation: (a) filed its election to be an S corporation after 1986, (b) was a C corporation before it elected to be an S corporation acquired an asset with a basis determined by reference to its basis (or that basis of any other property) in the hands of a C corporation, and (c) has net unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years (see page 15 of the instructions)		Check this bax if the corporation issued publicly offered debt instruments with original issue discount	▶U∦	the late is
to be an S corporation or the corporation acquired an esset with a basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation, and (c) has net unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years (see page 15 of the instructions)		If so, the corporation may have to file Form 8251, Information Return for Publicly Offered Original Issue Discount Instru	ments.	
(see page 16 of the instructions)	1	to be an S corporation or the corporation acquired an asset with a basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation, and (c) has net unrealized built-in gain (defined in corplant 1374/dV1)) in excess of the pet recognized built-in gain from prior years, enter the net unrealized built-in		
	1	G Check this box if the corporation had accumulated earnings and profits at the close of the tax year (see page 16 of the instructions)		

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11205	_	_	XTRACOM, INC 36-3663561			P	400 3
hiedu	le K		Shareholders' Shares of Income, Credits, Deductions, etc.		·		······
			(a) Pro rate strare itoms	_+		(b) Total amount	
T	1	0	rdinary income (loss) from trade or business activities (page 1, line 21)	····	1	8,190	
	2	N	et income (loss) from rental real estate activities (attach Form 8825)	···	2		
1	3.8	G	ross income from other rental activities				
	6	e	voorses from other rental activities				
	c	N	let income (loss) from other rental activities. Subtract fine 3b from line 3a	· • • • L	3c		<u> </u>
	<u> </u>		ertipilo income (loss):		S-22-47		
	Ξ.	, 1-	nterest income	[4a		1
	-		rdinery dividends	Γ	4b		
1	0		loyalty income	Г	4c		1
	C	- P1	Net short-term capital gain (loss) (attach Schedule D (Form 1120S))	Г	40		
	đ	Þ	Ver short-term capital gain (loss) (allacti schedulo D (Form 1) 205))	1	in specific		
	۰		Net long-term capital gain (loss) (attach Schedule D (Form 1120S)):		40(2)		1
		((1) 28% rate gain (loss) ►(2) Total for yea Other portfolio income (loss) (attach schedule)	• • •	41	····	+
		(Other portfolio income (loss) (attach schedule)	····ŀ	5		+
	5	1	Net section 1231 gain (loss) (other than due to casualty or theft) (attach Form 4797)	••••			
	6		Other income (loss) (attach schedule)		6	4 213	<u> </u>
	7	(Other income (loss) (attach schedule)	••#	7	4,311	
T E N	B		Section 179 expense deduction (attach Form 4662)	[
N		1	Deductions related to portfolio income (loss) (itemize)				
\$	10		Other deductions (attack schedule),		10		
			interest expenses on investment debts		114	· · · · · · · · · · · · · · · · · · ·	
4 H 2 T 4 R	1		(1) Investment income included on lines 4a, 4b, 4c, and 4f above		<u>116(1)</u>		
н п . Т <u>б</u> .	'		(2) Investment expenses included on line 9 above		11b(2		
Ť	+		Credit for alcohol used as a fuel (attach Form 6478)		120	1	
CREDITS		b	Low-income housing credit: (1) From partnerships to which section 42(I)(5) applies for property placed in service before 1	990	126(1		
	1		(1) From partnerships to which section actual approximation protocol and the partnerships to which section actual approximation of the partnerships to which section actual approximation of the partnerships to which section actual approximation of the partnerships to which section actual actual approximation of the partnerships to which section actual actual actual approximation of the partnerships to which section actual actu		12b(2		
			(2) Other than on line 120(1) for property placed in service botton relevant aleged in service after 196	99	126(3		T
	1		(2) Other shart of this tart() to section 42()(5) applies for property placed in service after 198 (3) From partnerships to which section 42()(5) applies for property placed in service after 198		120(4		
			(4) Other than on line 12b(3) for property placed in service after 1989				
ĭ		ć	Qualified rehabilitation expenditures related to rental real estate activities		120		
5		-	Qualified rehabilitation expenditures related to remaining court of the court of th	• • • • •			
		А	the second				
			entered to control cost octain artivillas.		120		_{
			Crodity related to other rental activities		120		
	13		Other	<u></u>			
			Decreation adjustment on property placed in service after 1986		1.44		
ÅË.	1.4	-	Adjusted gain or loss		140		
ĥËL			A state (attack that all had as)		. 14		
° È È		¢	and a second secon		. 1400	1)	
ND TAX		d	 Gross income from oil, gas, or geothermal properties		. 140	2)	
×ē	1		(2) Deductions allocable to bit, gas, or goodilating properties and tax preference items (attach schedule)		. 14		
E.	1						
	1	5 0	Type of Income				
c		b	Name of foreign country or U.S. possession		. 15	c	
D T		•	Total gross income from sources outside the United States (attach schedule)		15		
R A X		•	Total applicable deductions and losses (attach schedule)		15		
FORELON			The state of the second s				
N			 Deduction in taxes evallable for credit (attach schedule)	• - • • •	·· – ··		
	1		g Other foreign tax information (attach schedule)	· · · · ·		No. Contraction of the second s	- 1-
						50	1
			the Amount and the second s	••••			
		17			· · ·	7	
		18	Other tax exempt income		·· •	6 1	.05
ç		19			••		
07168	- 1	20	and the standing much other than dividents reported on line 22 peign	N		80 6,8	00
Ŕ	ì		and a second a second to be reported secondary to shareholders		16882		
		21	(attach popedule)				1
	Ì		(attach schedule). Total dividend distributions paid from accumulated earnings and profits			22	
		22	Total dividend distributions paid from accumulated usiting of the point of the second and the second and the second secon	ourih 6	6.60 6.60		
		23	Income (loss). (Required only if Schedule M-1 must be compared.) Compared in the intervention in column (b). From the result, subtract the sum of lines 7 through 11a, 15e, and 16b			23 3,1	379

Form 11205 (1899)

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chedule La Balance Sheets per Books	Beginning c	tax your		Enc	1 of tax year	
Assets	(n)	(b)	(c)	(D)	
	al a dife a la constante d'artes e se					
Trade notes and accounts receivable						This is a
Less allowance for bad debts						<u> </u>
Inventories						
U.S. Government obligations						
Tex-exempt socurities.						
Other current assets (attach schedule) ST 5					7.	000
Loans to shareholders						
Morigage and real estats loans.						
Other investments (attach schedule)ST6			26,576		10,	000
a Buildings and other depreciable assets.	44,768	Section 2		44,7		<u></u>
Less accumulated depreciation	42,684		2,084	44,7		
Less accumulated depletion				t		alfendelse volgererere
Land (net of any amortization)				and the second second		
intengible assets (amortizable only)						
Loss accumulated amortization	······			4		2.33 Carlos
			200	1.1.1		200
Other assets (attach schedule) ST7			28,860	14-14-14-14-14-14-14-14-14-14-14-14-14-1	17	201
Totel essets						201
Liebilities and Shareholders' Equity				Thereaded		
Accounts payable		}	6,417		26	644
Mortgages, notes, bonds payable in less than 1 year .			12,050			200
Other current llabilities (attach schedule) ST8			67,645		10101000	,821
Loans from shareholders			07,040			021
Mortgages, notas, bonds payable in 1 year or more			100			<u> </u>
Other llabilities (attach schedule) ST9.			1,000			
2 Capital stock		<u> </u>	<u> </u>	Call Contemporary and	1,	,000
3 Additional paid-in capital						1.6.4
Retained earnings			-58,352			,464
5 Adjustment to shareholders' equity		g			2	
6 Less cost of treasury slock		<u></u>		<u>)</u>	<u> </u>	
7 Total liabilities and shareholders' equity		2 •]	28,860		17	,201
chedule M-1 Reconciliation of Income	(Lass) per Books	With Inc	ome (Loss)	per Return		
			line 15, column	(d), of Schedule L a	are less than \$25,000.)	<u>;</u>
Nel income (loss) per books	. 3,774	5 Incor	ne recorded on	books this year not		
Income included on Schedule K, lines 1 through 6.				le K, lines 1 lhrough	6	
not recorded on books this year (Itamiza):		(item			·.	
		a Tax-	exempt interest	\$	·	
						<u></u>
Expenses recorded on books this year not included		6 Dedu	uctions included	s on Schedule K, line	25 1	
on Schedule K, lines 1 through 11a, 15e, and 16b				nd 16b, not charged		
(llemize):		agai	nst book incom	e this year (itemize):		
a Depreciation \$		a Depr	eclation \$		1	
b Travel and entertainment \$ 10	5					
	105	5 7 Add	lines 5 and 6 .			0
Add lines 1 through 3	3,879	9 8 Incor	na (lass) (Schedule	<u>5 K. (ma 23). Lina 4 losa il</u>	no 7. 3	1,879
Analysis of Accumulated	Adjustments Acc				and Shareholde	78'
Chadule M-2 Undistributed Taxable In	come Previously T	axed (se	e page 24 of th	e Instructions)		
	(a) Accumulate	a	(b) Other	adjustments	(c) Shareholdera' undi	siributed
	adjustments acco			count	taxable income previou	
1 Balance at beginning of tax year	- 5	1,675		3,038		
2 Ordinary Income from page 1, line 21		8,190	100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			
3 Other additions.						
4 Loss from page 1, line 21	······································]				
5 Other reductions SEE STATEMENT 1		4,416)()		
6 Combina lines 1 through 5		7,901		3,038		
7 Distributions other than dividend distributions		6,886		· · · · · · ·		
8 Balance at end of fax year. Subtract line 7 from line 6		4,787	4	3,038	· · · · · · · · · · · · · · · · · · ·	

Form 11205 (1949)