

ATTACHMENT C

BellSouth Telecommunications, Inc.
FPSC Docket No. 990649-TP
Request for Confidential Classification
Page 1 of 1
9/15/00

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S
SUPPLEMENTAL RESPONSE TO STAFF'S 8TH REQUEST FOR
PRODUCTION OF DOCUMENTS (POD NO. 55), FILED SEPTEMBER 14, 2000
IN FLORIDA DOCKET NO. 990649-TP

One Highlighted Copy

MA 3-6-07 (entire document)
DECLASSIFIED

This confidentiality request was filed by or for a "telco" for DN 11631-00. No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

CONFIDENTIAL

(x-ref. 11541-00)

DOCUMENT NUMBER-DATE

11631 SEP 15 8

FPSC-RECORDS/REPORTING

EXHIBIT B1
CABLE PRODUCT AND PRICES

**COMEX COPPER AVERAGE
MARCH, APRIL, MAY 1987**

MARCH	\$	1.14803
APRIL	\$	1.09696
MAY	\$	1.15248
TOTAL	\$	3.39747
AVERAGE	\$	1.13249

**SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST**

COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-JUL-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-JUL-87			
								0.9577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
22-058-83	ANAW	11	22		10,000	0.04288	\$ 0.2895	\$ 0.0408	\$ 0.1351	\$ 0.1136	\$ 0.2895	\$ 0.0483	\$ 0.1351	\$ 0.1136	\$ 0.3077
09-058-82	ASPF SF	12	22	282212	10,000	0.04656	\$ 0.2860	\$ 0.0446	\$ 0.1377	\$ 0.1158	\$ 0.2860	\$ 0.0527	\$ 0.1377	\$ 0.1158	\$ 0.3172
22-060-83	ANAW	18	22		10,000	0.06208	\$ 0.3108	\$ 0.0595	\$ 0.1365	\$ 0.1148	\$ 0.3108	\$ 0.0703	\$ 0.1365	\$ 0.1148	\$ 0.3333
22-062-83	ANAW	25	22	282225	10,000	0.08700	\$ 0.3284	\$ 0.0829	\$ 0.1268	\$ 0.1087	\$ 0.3284	\$ 0.1089	\$ 0.1268	\$ 0.1087	\$ 0.3568
22-065-83	ANAW	50	22	282250	10,000	0.19400	\$ 0.5811	\$ 0.1858	\$ 0.2147	\$ 0.1808	\$ 0.5811	\$ 0.2187	\$ 0.2147	\$ 0.1808	\$ 0.6373
22-067-83	ANAW	75	22		7,500	0.29100	\$ 0.8523	\$ 0.2787	\$ 0.3659	\$ 0.3077	\$ 0.8523	\$ 0.3286	\$ 0.3659	\$ 0.3077	\$ 1.0385
22-069-83	ANAW	100	22	282280	7,500	0.38800	\$ 1.0318	\$ 0.3716	\$ 0.3585	\$ 0.3015	\$ 1.0318	\$ 0.4384	\$ 0.3585	\$ 0.3015	\$ 1.1589
22-071-83	ANAW	150	22		5,000	0.58200	\$ 1.7018	\$ 0.5574	\$ 0.6215	\$ 0.5227	\$ 1.7018	\$ 0.6591	\$ 0.6215	\$ 0.5227	\$ 1.8887
22-073-83	ANAW	200	22	282282	4,200	0.77800	\$ 1.9278	\$ 0.7432	\$ 0.6435	\$ 0.5411	\$ 1.9278	\$ 0.8788	\$ 0.6435	\$ 0.5411	\$ 2.1363
22-075-83	ANAW	300	22	282283	2,700	1.18400	\$ 2.8884	\$ 1.1148	\$ 0.9878	\$ 0.8139	\$ 2.8884	\$ 1.3182	\$ 0.9878	\$ 0.8139	\$ 2.3123
22-077-83	ANAW	400	22	282284	2,300	1.55200	\$ 3.8587	\$ 1.4884	\$ 1.2783	\$ 1.0750	\$ 3.8587	\$ 1.7578	\$ 1.2783	\$ 1.0750	\$ 4.2801
22-081-83	ANAW	600	22	282286	1,800	2.32800	\$ 6.7858	\$ 2.2285	\$ 1.9318	\$ 1.6245	\$ 6.7858	\$ 2.6384	\$ 1.9318	\$ 1.6245	\$ 8.4173
22-083-83	ANAW	800	22	282288	1,000	3.48200	\$ 8.6361	\$ 3.3443	\$ 2.8202	\$ 2.3716	\$ 8.6361	\$ 3.8547	\$ 2.8202	\$ 2.3716	\$ 9.4782
22-085-83	ANAW	900	22	282289	750	4.85800	\$ 10.8895	\$ 4.4591	\$ 3.3735	\$ 2.8389	\$ 10.8895	\$ 5.2729	\$ 3.3735	\$ 2.8389	\$ 11.8998
22-085-83	ANAW	1200	22		750	4.85800	\$ 10.8895	\$ 4.4591	\$ 3.3735	\$ 2.8389	\$ 10.8895	\$ 5.2729	\$ 3.3735	\$ 2.8389	\$ 11.8998
22-081-80	ANAY	800	22	131288	1,500	2.32800	\$ 6.1243	\$ 2.2295	\$ 2.1158	\$ 1.7791	\$ 6.1243	\$ 2.6384	\$ 2.1158	\$ 1.7791	\$ 8.7881
22-083-80	ANAY	900	22	131289	900	3.48200	\$ 8.0341	\$ 3.3443	\$ 3.0907	\$ 2.6991	\$ 8.0341	\$ 3.8547	\$ 3.0907	\$ 2.6991	\$ 9.8943
22-085-80	ANAY	1200	22	131291	700	4.85800	\$ 12.0825	\$ 4.4591	\$ 4.1411	\$ 3.4624	\$ 12.0825	\$ 5.2729	\$ 4.1411	\$ 3.4624	\$ 13.3941
22-026-83	ANBW	6	19		10,000	0.04880	\$ 0.2082	\$ 0.0448	\$ 0.0893	\$ 0.0751	\$ 0.2082	\$ 0.0530	\$ 0.0893	\$ 0.0751	\$ 0.2253
22-027-83	ANBW	11	19		10,000	0.06380	\$ 0.3114	\$ 0.0822	\$ 0.1245	\$ 0.1047	\$ 0.3114	\$ 0.0872	\$ 0.1245	\$ 0.1047	\$ 0.3382
22-031-83	ANBW	25	19	282825	10,000	0.18900	\$ 0.6179	\$ 0.1888	\$ 0.2342	\$ 0.1989	\$ 0.6179	\$ 0.2208	\$ 0.2342	\$ 0.1989	\$ 0.6758
22-034-83	ANBW	50	19	282830	5,000	0.38000	\$ 1.1244	\$ 0.3735	\$ 0.4079	\$ 0.3430	\$ 1.1244	\$ 0.6825	\$ 0.5921	\$ 0.4979	\$ 1.6180
22-036-83	ANBW	75	19		5,000	0.58300	\$ 1.6902	\$ 0.6803	\$ 0.5821	\$ 0.4879	\$ 1.6902	\$ 0.8833	\$ 0.6758	\$ 0.5881	\$ 2.2042
22-038-83	ANBW	100	19	282800	3,300	0.78000	\$ 1.9807	\$ 0.7470	\$ 0.6758	\$ 0.5981	\$ 1.9807	\$ 0.8833	\$ 0.6758	\$ 0.5981	\$ 3.3186
22-040-83	ANBW	150	19		2,500	1.17000	\$ 2.9980	\$ 1.1205	\$ 1.0188	\$ 0.8587	\$ 2.9980	\$ 1.3250	\$ 1.0188	\$ 0.8587	\$ 4.2854
22-042-83	ANBW	200	19	282862	2,000	1.58000	\$ 3.8434	\$ 1.4840	\$ 1.2762	\$ 1.0732	\$ 3.8434	\$ 1.7867	\$ 1.2762	\$ 1.0732	\$ 6.4232
22-044-83	ANBW	300	19	282883	1,250	2.34000	\$ 5.7884	\$ 2.2410	\$ 1.8275	\$ 1.6208	\$ 5.7884	\$ 2.6500	\$ 1.9275	\$ 1.6208	\$ 8.4232
22-087-83	ANBW	25	24	282425	10,000	0.08100	\$ 0.2408	\$ 0.0584	\$ 0.0891	\$ 0.0833	\$ 0.2408	\$ 0.0891	\$ 0.0891	\$ 0.0833	\$ 0.2808
22-100-83	ANBW	50	24	282450	10,000	0.12200	\$ 0.4212	\$ 0.1168	\$ 0.1653	\$ 0.1380	\$ 0.4212	\$ 0.1382	\$ 0.1653	\$ 0.1380	\$ 0.4588
22-104-83	ANBW	100	24	282480	10,000	0.24400	\$ 0.7402	\$ 0.2337	\$ 0.2751	\$ 0.2314	\$ 0.7402	\$ 0.2763	\$ 0.2751	\$ 0.2314	\$ 0.8112
22-108-83	ANBW	200	24	282482	5,000	0.48800	\$ 1.3724	\$ 0.4874	\$ 0.4916	\$ 0.4134	\$ 1.3724	\$ 0.5527	\$ 0.4916	\$ 0.4134	\$ 1.5108
22-110-83	ANBW	300	24	282483	4,200	0.73200	\$ 1.9823	\$ 0.7010	\$ 0.6980	\$ 0.5853	\$ 1.9823	\$ 0.8290	\$ 0.6980	\$ 0.5853	\$ 2.1888
22-112-83	ANBW	400	24	282484	3,300	0.97800	\$ 2.6172	\$ 0.9547	\$ 0.9139	\$ 0.7888	\$ 2.6172	\$ 1.1053	\$ 0.9139	\$ 0.7888	\$ 2.8888
22-116-83	ANBW	600	24	282486	2,500	1.48400	\$ 4.0881	\$ 1.4021	\$ 1.4588	\$ 1.2274	\$ 4.0881	\$ 1.6500	\$ 1.4588	\$ 1.2274	\$ 4.5028
22-118-83	ANBW	800	24	282488	1,800	2.18800	\$ 6.1336	\$ 2.1031	\$ 2.1894	\$ 1.8411	\$ 6.1336	\$ 2.4889	\$ 2.1894	\$ 1.8411	\$ 8.7538
22-120-83	ANBW	1200	24	282491	1,250	2.82800	\$ 8.0982	\$ 2.8041	\$ 2.8783	\$ 2.4188	\$ 8.0982	\$ 3.3159	\$ 2.8783	\$ 2.4188	\$ 8.8233
22-121-83	ANBW	1500	24	282482	1,000	3.68000	\$ 10.1787	\$ 3.8082	\$ 3.8251	\$ 3.0485	\$ 10.1787	\$ 4.1448	\$ 3.6251	\$ 3.0485	\$ 11.2108

**SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST**

COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.8577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.8577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
22-124-83	ANMW	1800	24		840	4.36200	\$ 11.2339	\$ 4.2082	\$ 3.8174	\$ 3.2102	\$ 11.2339	\$ 4.9739	\$ 3.8174	\$ 3.2102	\$ 12.4398
22-116-80	ANMY	800	24	131488	2,430	1.49400	\$ 4.9107	\$ 1.4021	\$ 1.7429	\$ 1.4857	\$ 4.6107	\$ 1.8580	\$ 1.7429	\$ 1.4857	\$ 5.0431
22-118-80	ANMY	800	24	131489	1,430	2.18600	\$ 6.4852	\$ 2.1031	\$ 2.3804	\$ 2.0017	\$ 6.4852	\$ 2.4889	\$ 2.3804	\$ 2.0017	\$ 7.1182
22-120-80	ANMY	1200	24	131491	1,200	2.82800	\$ 8.3840	\$ 2.8041	\$ 3.1288	\$ 2.8311	\$ 8.5840	\$ 3.3159	\$ 3.1288	\$ 2.8311	\$ 9.4050
22-121-80	ANMY	1500	24	131482	850	3.89000	\$ 10.8817	\$ 3.5052	\$ 3.8874	\$ 3.2891	\$ 10.8817	\$ 4.1449	\$ 3.8874	\$ 3.2891	\$ 11.7113
22-124-80	ANMY	1800	24	131483	790	4.36200	\$ 12.5888	\$ 4.2082	\$ 4.5639	\$ 3.8285	\$ 12.5888	\$ 4.9739	\$ 4.5639	\$ 3.8285	\$ 13.8417
22-128-40	ANMY	2100	24	131484	650	5.12400	\$ 14.5441	\$ 4.9073	\$ 5.2347	\$ 4.4021	\$ 14.5441	\$ 5.8029	\$ 5.2347	\$ 4.4021	\$ 15.9897
22-132-83	ANTW	25	28	282825	10,000	0.03630	\$ 0.1887	\$ 0.0387	\$ 0.0880	\$ 0.0740	\$ 0.1887	\$ 0.0434	\$ 0.0880	\$ 0.0740	\$ 0.2128
22-135-83	ANTW	30	28	282890	10,000	0.07850	\$ 0.3314	\$ 0.0733	\$ 0.1402	\$ 0.1179	\$ 0.3314	\$ 0.0888	\$ 0.1402	\$ 0.1179	\$ 0.3573
22-139-83	ANTW	100	28	282880	10,000	0.18300	\$ 0.5701	\$ 0.1485	\$ 0.2301	\$ 0.1936	\$ 0.5701	\$ 0.1733	\$ 0.2301	\$ 0.1936	\$ 0.6185
22-143-83	ANTW	200	28	282882	10,000	0.30800	\$ 1.0908	\$ 0.2931	\$ 0.4279	\$ 0.3588	\$ 1.0908	\$ 0.3485	\$ 0.4279	\$ 0.3588	\$ 1.1754
22-145-83	ANTW	300	28	282883	8,000	0.45800	\$ 1.5878	\$ 0.4398	\$ 0.6128	\$ 0.5184	\$ 1.5878	\$ 0.5198	\$ 0.6128	\$ 0.5154	\$ 1.7078
22-147-83	ANTW	400	28	282884	5,000	0.81200	\$ 2.6588	\$ 0.6891	\$ 0.7983	\$ 0.6714	\$ 2.6588	\$ 0.8931	\$ 0.7983	\$ 0.6714	\$ 2.2412
22-151-83	ANTW	600	28	282888	3,300	0.91800	\$ 3.0591	\$ 0.8792	\$ 1.1841	\$ 0.8988	\$ 3.0591	\$ 1.0398	\$ 1.1841	\$ 0.8988	\$ 3.3383
22-153-83	ANTW	800	28	282889	2,500	1.37700	\$ 4.4970	\$ 1.3188	\$ 1.7264	\$ 1.4518	\$ 4.4970	\$ 1.5594	\$ 1.7264	\$ 1.4518	\$ 4.9085
22-156-83	ANTW	1200	28	282891	2,000	1.83900	\$ 5.9810	\$ 1.7983	\$ 2.2838	\$ 1.8289	\$ 5.9810	\$ 2.0793	\$ 2.2838	\$ 1.8289	\$ 6.5305
22-158-83	ANTW	1500	28	282892	1,500	2.28900	\$ 7.4355	\$ 2.1979	\$ 2.8451	\$ 2.3825	\$ 7.4355	\$ 2.5991	\$ 2.8451	\$ 2.3825	\$ 8.1209
22-157-83	ANTW	1800	28	282893	1,250	2.75400	\$ 8.9317	\$ 2.6375	\$ 3.4190	\$ 2.8752	\$ 8.9317	\$ 3.1189	\$ 3.4190	\$ 2.8752	\$ 9.7545
22-158-83	ANTW	2100	28	282894	1,100	3.21300	\$ 10.4029	\$ 3.0771	\$ 3.9794	\$ 3.3484	\$ 10.4029	\$ 3.6387	\$ 3.9794	\$ 3.3484	\$ 11.3822
22-159-83	ANTW	2400	28		1,000	3.67200	\$ 11.1884	\$ 3.5187	\$ 4.1733	\$ 3.5085	\$ 11.1884	\$ 4.1585	\$ 4.1733	\$ 3.5085	\$ 12.2707
22-161-83	ANTW	2700	28		725	4.13100	\$ 13.8844	\$ 3.8883	\$ 5.3821	\$ 4.5289	\$ 13.8844	\$ 4.6783	\$ 5.3821	\$ 4.5289	\$ 15.1155
22-162-83	ANTW	3000	28		700	4.59000	\$ 15.0858	\$ 4.3858	\$ 5.8122	\$ 4.8877	\$ 15.0858	\$ 5.1981	\$ 5.8122	\$ 4.8877	\$ 16.4747
22-151-80	ANTY	800	28	131888	3,250	0.91800	\$ 3.2311	\$ 0.8782	\$ 1.2778	\$ 1.0744	\$ 3.2311	\$ 1.0398	\$ 1.2778	\$ 1.0744	\$ 3.5148
22-153-80	ANTY	900	28	131889	2,450	1.37700	\$ 4.7802	\$ 1.3188	\$ 1.8840	\$ 1.5875	\$ 4.7802	\$ 1.5594	\$ 1.8840	\$ 1.5875	\$ 5.1718
22-155-80	ANTY	1200	28	131891	1,950	1.83900	\$ 6.3178	\$ 1.7983	\$ 2.4787	\$ 2.0828	\$ 6.3178	\$ 2.0793	\$ 2.4787	\$ 2.0828	\$ 6.8785
22-156-80	ANTY	1500	28	131892	1,450	2.29800	\$ 7.8543	\$ 2.1979	\$ 3.0725	\$ 2.5838	\$ 7.8543	\$ 2.5991	\$ 3.0725	\$ 2.5838	\$ 8.5549
22-157-80	ANTY	1800	28	131893	1,200	2.75400	\$ 9.3882	\$ 2.6375	\$ 3.6580	\$ 3.0737	\$ 9.3882	\$ 3.1189	\$ 3.6580	\$ 3.0737	\$ 10.2047
22-158-80	ANTY	2100	28	131894	1,050	3.21300	\$ 10.8880	\$ 3.0771	\$ 4.2977	\$ 3.6142	\$ 10.8880	\$ 3.6387	\$ 4.2977	\$ 3.6142	\$ 11.8885
22-159-90	ANTY	2400	28	131895	850	3.67200	\$ 12.5891	\$ 3.5187	\$ 4.9285	\$ 4.1429	\$ 12.5891	\$ 4.1585	\$ 4.9285	\$ 4.1429	\$ 13.7077
22-161-80	ANTY	2700	28	131896	675	4.13100	\$ 14.0825	\$ 3.9283	\$ 5.3008	\$ 4.6257	\$ 14.0825	\$ 4.6783	\$ 5.3008	\$ 4.6257	\$ 15.3415
22-162-80	ANTY	3000	28	131897	700	4.59000	\$ 15.5881	\$ 4.3858	\$ 5.8078	\$ 5.1117	\$ 15.5881	\$ 5.1981	\$ 5.8078	\$ 5.1117	\$ 16.8828
09-059-77	ANAA	12	22	280212	10,000	0.04858	\$ 0.2489	\$ 0.0448	\$ 0.1110	\$ 0.0833	\$ 0.2489	\$ 0.0527	\$ 0.1110	\$ 0.0833	\$ 0.2883
09-062-77	ANAA	25	22	280225	10,000	0.09700	\$ 0.3045	\$ 0.0829	\$ 0.1149	\$ 0.0887	\$ 0.3045	\$ 0.1099	\$ 0.1149	\$ 0.0887	\$ 0.3391
09-085-77	ANAA	50	22	280250	10,000	0.19400	\$ 0.5342	\$ 0.1858	\$ 0.1893	\$ 0.1582	\$ 0.5342	\$ 0.2197	\$ 0.1893	\$ 0.1582	\$ 0.5887
09-089-77	ANAA	100	22	280280	7,500	0.38800	\$ 0.9808	\$ 0.3716	\$ 0.3308	\$ 0.2782	\$ 0.9808	\$ 0.4384	\$ 0.3308	\$ 0.2782	\$ 1.0894
09-073-77	ANAA	200	22	280282	4,200	0.77800	\$ 1.8888	\$ 0.7432	\$ 0.8120	\$ 0.5148	\$ 1.8888	\$ 0.8788	\$ 0.8120	\$ 0.5148	\$ 2.0782

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13249
 MATERIAL ADJUSTMENT FACTOR:
 EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.9577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
09-075-77	ANAA	300	22	280283	2,720	1.16400	\$ 2.7203	\$ 1.1148	\$ 0.8721	\$ 0.7334	\$ 2.7203	\$ 1.3182	\$ 0.8721	\$ 0.7334	\$ 3.0286
09-077-77	ANAA	400	22	280284	2,300	1.95200	\$ 3.5845	\$ 1.4884	\$ 1.1289	\$ 0.8483	\$ 3.5845	\$ 1.7578	\$ 1.1289	\$ 0.8483	\$ 3.9748
09-081-77	ANAA	600	22	280285	1,800	2.32800	\$ 5.4384	\$ 2.2285	\$ 1.7438	\$ 1.4883	\$ 5.4384	\$ 2.6304	\$ 1.7438	\$ 1.4883	\$ 6.0584
09-083-77	ANAA	800	22	280286	1,000	3.49200	\$ 8.0325	\$ 3.3443	\$ 2.5488	\$ 2.1418	\$ 8.0325	\$ 3.8547	\$ 2.5488	\$ 2.1418	\$ 8.8983
09-085-77	ANAA	1200	22	280291	750	4.63800	\$ 10.8028	\$ 4.4591	\$ 3.3373	\$ 2.8085	\$ 10.8028	\$ 5.2728	\$ 3.3373	\$ 2.8085	\$ 11.8308
09-031-77	ANBA	25	18	280825	10,000	0.18500	\$ 0.8581	\$ 0.1888	\$ 0.2008	\$ 0.1887	\$ 0.8581	\$ 0.4417	\$ 0.3273	\$ 0.2753	\$ 1.0821
09-034-77	ANBA	50	18	280880	5,000	0.38000	\$ 0.8781	\$ 0.3735	\$ 0.3273	\$ 0.2753	\$ 0.8781	\$ 0.8633	\$ 0.5881	\$ 0.4778	\$ 1.9882
09-036-77	ANBA	100	18	280880	3,300	0.78000	\$ 1.7829	\$ 0.7470	\$ 0.5881	\$ 0.4778	\$ 1.7829	\$ 1.7887	\$ 1.1027	\$ 0.8273	\$ 3.9945
09-042-77	ANBA	200	18	280882	2,000	1.58000	\$ 3.5241	\$ 1.4840	\$ 1.1027	\$ 0.8273	\$ 3.5241	\$ 1.7887	\$ 1.1027	\$ 0.8273	\$ 5.7431
09-044-77	ANBA	300	18	280883	1,280	2.34000	\$ 5.1331	\$ 2.2410	\$ 1.5710	\$ 1.3211	\$ 5.1331	\$ 2.6500	\$ 1.5710	\$ 1.3211	\$ 6.7431
09-084-77	ANMA	12	24		10,000	0.02828	\$ 0.1423	\$ 0.0288	\$ 0.0821	\$ 0.0522	\$ 0.1423	\$ 0.0332	\$ 0.0821	\$ 0.0522	\$ 0.1528
09-087-77	ANMA	25	24	280425	10,000	0.06100	\$ 0.2258	\$ 0.0584	\$ 0.0810	\$ 0.0785	\$ 0.2258	\$ 0.0881	\$ 0.0810	\$ 0.0785	\$ 0.2451
09-100-77	ANMA	50	24	280450	10,000	0.12200	\$ 0.3904	\$ 0.1188	\$ 0.1488	\$ 0.1280	\$ 0.3904	\$ 0.1382	\$ 0.1488	\$ 0.1250	\$ 0.4287
09-104-77	ANMA	100	24	280480	10,000	0.24400	\$ 0.8887	\$ 0.2337	\$ 0.2531	\$ 0.2129	\$ 0.8887	\$ 0.2783	\$ 0.2531	\$ 0.2129	\$ 0.7883
09-108-77	ANMA	200	24	280482	5,000	0.48800	\$ 1.3208	\$ 0.4874	\$ 0.4838	\$ 0.3889	\$ 1.3208	\$ 0.8280	\$ 0.6725	\$ 0.5885	\$ 2.1418
09-110-77	ANMA	300	24	280483	4,200	0.73200	\$ 1.9380	\$ 0.7010	\$ 0.6725	\$ 0.5885	\$ 1.9380	\$ 1.1053	\$ 0.8238	\$ 0.8828	\$ 2.7187
09-112-77	ANMA	400	24	280484	3,300	0.97800	\$ 2.4510	\$ 0.8347	\$ 0.8238	\$ 0.8828	\$ 2.4510	\$ 1.1053	\$ 0.8238	\$ 0.8828	\$ 4.2812
09-118-77	ANMA	600	24	280486	2,500	1.48400	\$ 3.8755	\$ 1.4021	\$ 1.3438	\$ 1.1289	\$ 3.8755	\$ 1.8580	\$ 1.3438	\$ 1.1289	\$ 6.3188
09-118-77	ANMA	800	24	280488	1,800	2.18800	\$ 5.7117	\$ 2.1031	\$ 1.8802	\$ 1.8484	\$ 5.7117	\$ 2.4888	\$ 1.8802	\$ 1.8484	\$ 8.2888
09-120-77	ANMA	1200	24	280491	1,250	2.82800	\$ 7.4847	\$ 2.8041	\$ 2.5479	\$ 2.1428	\$ 7.4847	\$ 3.3159	\$ 2.5479	\$ 2.1428	\$ 10.5453
09-121-77	ANMA	1500	24	280482	1,000	3.68000	\$ 9.5385	\$ 3.5052	\$ 3.2782	\$ 2.7851	\$ 9.5385	\$ 4.1448	\$ 3.2782	\$ 2.7851	\$ 12.7785
09-124-77	ANMA	1800	24	280483	840	4.38200	\$ 11.8539	\$ 4.2082	\$ 3.9823	\$ 3.3573	\$ 11.8539	\$ 4.9739	\$ 3.9823	\$ 3.3573	\$ 14.7883
09-124-77	ANMA	2100	24	280494	750	5.12400	\$ 13.3471	\$ 4.8073	\$ 4.5845	\$ 3.8553	\$ 13.3471	\$ 5.8028	\$ 4.5845	\$ 3.8553	\$ 17.0883
09-132-77	ANTA	25	28	280825	10,000	0.03830	\$ 0.1744	\$ 0.0387	\$ 0.0748	\$ 0.0828	\$ 0.1744	\$ 0.0434	\$ 0.0748	\$ 0.0828	\$ 0.1877
09-135-77	ANTA	50	28	280830	10,000	0.07880	\$ 0.2808	\$ 0.0733	\$ 0.1182	\$ 0.0884	\$ 0.2808	\$ 0.0888	\$ 0.1182	\$ 0.0884	\$ 0.3152
09-139-77	ANTA	100	28	280880	10,000	0.15300	\$ 0.5150	\$ 0.1485	\$ 0.2002	\$ 0.1883	\$ 0.5150	\$ 0.1733	\$ 0.2002	\$ 0.1883	\$ 0.6814
09-143-77	ANTA	200	28	280882	10,000	0.30800	\$ 0.9813	\$ 0.2831	\$ 0.3738	\$ 0.3144	\$ 0.9813	\$ 0.3485	\$ 0.3738	\$ 0.3144	\$ 1.0723
09-145-77	ANTA	300	28	280883	6,000	0.45800	\$ 1.4888	\$ 0.4388	\$ 0.5743	\$ 0.4830	\$ 1.4888	\$ 0.5188	\$ 0.5743	\$ 0.4830	\$ 1.8343
09-147-77	ANTA	400	28	280884	5,000	0.61200	\$ 1.8874	\$ 0.5881	\$ 0.7089	\$ 0.6844	\$ 1.8874	\$ 0.8831	\$ 0.7089	\$ 0.6844	\$ 2.0887
09-151-77	ANTA	600	28	280886	3,300	0.91800	\$ 2.8805	\$ 0.8782	\$ 1.0828	\$ 0.9188	\$ 2.8805	\$ 1.0388	\$ 1.0828	\$ 0.9188	\$ 3.1618
09-153-77	ANTA	800	28	280889	2,500	1.37700	\$ 4.2834	\$ 1.3188	\$ 1.5885	\$ 1.3451	\$ 4.2834	\$ 1.5584	\$ 1.5885	\$ 1.3451	\$ 4.8874
09-153-77	ANTA	900	28	280889	2,000	1.83800	\$ 5.7380	\$ 1.7883	\$ 2.1823	\$ 1.8184	\$ 5.7380	\$ 2.0783	\$ 2.1823	\$ 1.8184	\$ 6.2787
09-155-77	ANTA	1200	28	280891	1,500	2.28800	\$ 7.3708	\$ 2.1879	\$ 2.8888	\$ 2.3829	\$ 7.3708	\$ 2.5881	\$ 2.8888	\$ 2.3829	\$ 8.8838
09-158-77	ANTA	1500	28	280882	1,500	2.75400	\$ 8.7355	\$ 2.8373	\$ 3.3124	\$ 2.7838	\$ 8.7355	\$ 3.1189	\$ 3.3124	\$ 2.7838	\$ 9.5512
09-157-77	ANTA	1800	28	280883	1,250	3.21300	\$ 10.0188	\$ 3.0771	\$ 3.7712	\$ 3.1713	\$ 10.0188	\$ 3.6387	\$ 3.7712	\$ 3.1713	\$ 10.8830
09-158-77	ANTA	2100	28	280894	1,100	3.67200	\$ 11.8337	\$ 3.5187	\$ 4.4082	\$ 3.7079	\$ 11.8337	\$ 4.1585	\$ 4.4082	\$ 3.7079	\$ 12.7288
09-158-77	ANTA	2400	28	280885	1,000										

**SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST**

COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.8577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.8577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
19-075-01	DCAZ	300	22		2,500	1.18400	\$ 3.3384	\$ 1.1148	\$ 1.2548	\$ 1.0552	\$ 3.4248	\$ 1.3182	\$ 1.2548	\$ 1.0552	\$ 3.7588
19-077-01	DCAZ	400	22		2,800	1.52200	\$ 4.2788	\$ 1.4576	\$ 1.5836	\$ 1.3401	\$ 4.3813	\$ 1.7236	\$ 1.5836	\$ 1.3401	\$ 4.8282
19-091-01	DCAZ	600	22		1,250	2.32800	\$ 8.8880	\$ 2.2285	\$ 2.0701	\$ 1.7409	\$ 6.0405	\$ 2.6364	\$ 2.0701	\$ 1.7409	\$ 6.8813
19-083-01	DCAZ	800	22		1,250	3.48200	\$ 8.3580	\$ 3.3443	\$ 2.8415	\$ 2.3885	\$ 8.5753	\$ 3.9547	\$ 2.8415	\$ 2.3885	\$ 9.5188
19-085-01	DCAZ	1200	22		625	4.85800	\$ 11.1125	\$ 4.4591	\$ 3.7725	\$ 3.1725	\$ 11.4041	\$ 5.2728	\$ 3.7725	\$ 3.1725	\$ 12.8810
19-110-01	DCMZ	300	24		5,000	0.73200	\$ 1.9517	\$ 0.7010	\$ 0.8828	\$ 0.7254	\$ 2.2880	\$ 0.8280	\$ 0.8828	\$ 0.7254	\$ 2.5048
19-112-01	DCMZ	400	24		2,500	0.97600	\$ 2.5848	\$ 0.9347	\$ 1.1190	\$ 0.9410	\$ 2.9847	\$ 1.1053	\$ 1.1190	\$ 0.9410	\$ 3.2801
19-118-01	DCMZ	600	24		1,250	1.48400	\$ 3.6258	\$ 1.4021	\$ 1.5362	\$ 1.2818	\$ 4.2301	\$ 1.6580	\$ 1.5362	\$ 1.2818	\$ 4.8487
19-118-01	DCMZ	900	24		1,250	2.19800	\$ 5.2737	\$ 2.1031	\$ 2.0707	\$ 1.7413	\$ 5.9151	\$ 2.4888	\$ 2.0707	\$ 1.7413	\$ 8.5274
19-120-01	DCMZ	1200	24		1,100	2.82800	\$ 6.7230	\$ 2.8041	\$ 2.5047	\$ 2.1063	\$ 7.4151	\$ 3.3159	\$ 2.5047	\$ 2.1063	\$ 8.2144
19-121-01	DCMZ	1500	24		1,100	3.88000	\$ 8.4884	\$ 3.5052	\$ 2.6980	\$ 2.2672	\$ 8.4884	\$ 4.1448	\$ 2.6980	\$ 2.2672	\$ 9.4385
19-124-01	DCMZ	1800	24		1,100	4.38200	\$ 10.1888	\$ 4.2082	\$ 3.2541	\$ 2.7385	\$ 10.1888	\$ 4.9738	\$ 3.2541	\$ 2.7385	\$ 11.3822
19-125-01	DCMZ	2100	24		1,100	5.12400	\$ 11.8833	\$ 4.8073	\$ 3.7948	\$ 3.1912	\$ 11.8833	\$ 5.8028	\$ 3.7948	\$ 3.1912	\$ 13.2528
19-128-01	DCMZ	2400	24		850	5.85800	\$ 13.4482	\$ 5.8883	\$ 4.2578	\$ 3.5804	\$ 13.4482	\$ 8.6318	\$ 4.2578	\$ 3.5804	\$ 14.9848
19-151-01	DCTZ	600	28		2,500	0.91800	\$ 2.8153	\$ 0.8782	\$ 1.2282	\$ 1.0328	\$ 3.1402	\$ 1.0388	\$ 1.2282	\$ 1.0328	\$ 3.4203
19-153-01	DCTZ	900	28		2,800	1.37700	\$ 4.0732	\$ 1.3188	\$ 1.7312	\$ 1.4858	\$ 4.5088	\$ 1.5584	\$ 1.7312	\$ 1.4558	\$ 4.8188
19-155-01	DCTZ	1200	28		2,500	1.83800	\$ 5.2777	\$ 1.7583	\$ 1.9117	\$ 1.8078	\$ 5.2777	\$ 2.0783	\$ 1.9117	\$ 1.8078	\$ 5.8017
19-158-01	DCTZ	1500	28		1,250	2.28800	\$ 6.7173	\$ 2.1878	\$ 2.4548	\$ 2.0845	\$ 6.7173	\$ 2.5881	\$ 2.4548	\$ 2.0845	\$ 7.5788
19-157-01	DCTZ	1800	28		1,250	2.75400	\$ 7.2880	\$ 2.6375	\$ 2.5281	\$ 2.1243	\$ 7.2880	\$ 3.1188	\$ 2.5281	\$ 2.1243	\$ 8.0512
19-158-01	DCTZ	2100	28		1,250	3.21300	\$ 8.8487	\$ 3.0771	\$ 3.0270	\$ 2.6458	\$ 8.8487	\$ 3.6387	\$ 3.0270	\$ 2.6458	\$ 9.5454
19-159-01	DCTZ	2400	28		1,250	3.67200	\$ 10.0038	\$ 3.8187	\$ 3.8238	\$ 2.9833	\$ 10.0038	\$ 4.1585	\$ 3.8238	\$ 2.9833	\$ 11.0917
19-161-01	DCTZ	2700	28		1,250	4.13100	\$ 11.0871	\$ 3.8583	\$ 3.8735	\$ 3.2674	\$ 11.0871	\$ 4.6783	\$ 3.8735	\$ 3.2574	\$ 12.2376
19-162-01	DCTZ	3000	28		833	4.58000	\$ 12.0867	\$ 4.3858	\$ 4.1342	\$ 3.4788	\$ 12.0867	\$ 5.1881	\$ 4.1342	\$ 3.4788	\$ 13.2738
19-164-01	DCTZ	3600	28		833	5.88000	\$ 14.5848	\$ 5.2750	\$ 5.0483	\$ 4.2438	\$ 14.5848	\$ 6.2378	\$ 5.0483	\$ 4.2438	\$ 16.0808
19-167-01	DCTZ	4200	28		825	6.42800	\$ 17.2179	\$ 6.1542	\$ 6.0088	\$ 5.0538	\$ 17.2179	\$ 7.2774	\$ 6.0088	\$ 5.0538	\$ 18.0063
24-618-83	KNAW	28	22	143428	10,000	0.10880	\$ 0.3675	\$ 0.1040	\$ 0.1431	\$ 0.1204	\$ 0.3675	\$ 0.1230	\$ 0.1431	\$ 0.1204	\$ 0.4005
24-642-83	KNAW	54	22	143454	10,000	0.21880	\$ 0.5847	\$ 0.2011	\$ 0.1975	\$ 0.1881	\$ 0.5847	\$ 0.2378	\$ 0.1975	\$ 0.1881	\$ 0.6252
24-657-83	KNAW	108	22	143478	5,000	0.41100	\$ 0.8081	\$ 0.3838	\$ 0.1138	\$ 0.0857	\$ 0.8031	\$ 0.4885	\$ 0.1138	\$ 0.0857	\$ 0.8884
24-682-83	KNAW	210	22	143488	5,000	0.81500	\$ 1.5380	\$ 0.7803	\$ 0.4207	\$ 0.3538	\$ 1.5590	\$ 0.8230	\$ 0.4207	\$ 0.3538	\$ 1.7580
24-080-83	KNAW	16	22	143216	10,000	0.08208	\$ 0.3729	\$ 0.0585	\$ 0.1703	\$ 0.1432	\$ 0.3729	\$ 0.0703	\$ 0.1703	\$ 0.1432	\$ 0.3977
24-417-83	KNAW	28	22	143228	10,000	0.10880	\$ 0.4585	\$ 0.1040	\$ 0.1831	\$ 0.1824	\$ 0.4585	\$ 0.1230	\$ 0.1831	\$ 0.1824	\$ 0.4858
24-440-83	KNAW	54	22	143254	10,000	0.21000	\$ 0.7528	\$ 0.2011	\$ 0.2887	\$ 0.2521	\$ 0.7528	\$ 0.2378	\$ 0.2887	\$ 0.2521	\$ 0.8182
24-456-83	KNAW	108	22	143278	5,000	0.41100	\$ 1.2738	\$ 0.3838	\$ 0.4781	\$ 0.4021	\$ 1.2738	\$ 0.4885	\$ 0.4781	\$ 0.4021	\$ 1.3944
24-472-83	KNAW	158	22		5,000	0.61300	\$ 1.8422	\$ 0.5871	\$ 0.6818	\$ 0.5733	\$ 1.8422	\$ 0.8942	\$ 0.6818	\$ 0.5733	\$ 2.0200
24-483-83	KNAW	210	22	143288	3,750	0.81900	\$ 2.4031	\$ 0.7803	\$ 0.8814	\$ 0.7412	\$ 2.4031	\$ 0.8230	\$ 0.8814	\$ 0.7412	\$ 2.8378
24-528-83	KNAW	314	22		2,800	1.21800	\$ 3.4454	\$ 1.1885	\$ 1.2379	\$ 1.0410	\$ 3.4454	\$ 1.3784	\$ 1.2379	\$ 1.0410	\$ 3.7810

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13248
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.9577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13248 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
24-584-83	KNAW	418	22		1,875	1.82200	\$ 4.8481	\$ 1.5534	\$ 1.8800	\$ 1.4128	\$ 4.6461	\$ 1.8399	\$ 1.8800	\$ 1.4128	\$ 5.1084
24-586-83	KNAW	618	22		1,250	2.38000	\$ 6.8917	\$ 2.2889	\$ 2.3916	\$ 2.0112	\$ 6.8917	\$ 2.7087	\$ 2.3916	\$ 2.0112	\$ 7.3673
24-440-83	KNAW-UM	54	22		5,000	0.21000	\$ 0.8252	\$ 0.2011	\$ 0.3833	\$ 0.3308	\$ 0.8252	\$ 0.2378	\$ 0.3833	\$ 0.3308	\$ 0.8888
24-456-83	KNAW-UM	108	22		2,500	0.41100	\$ 1.4893	\$ 0.3838	\$ 0.6008	\$ 0.5051	\$ 1.4893	\$ 0.4856	\$ 0.6008	\$ 0.5051	\$ 1.8281
24-472-83	KNAW-UM	158	22		2,500	0.61300	\$ 2.1584	\$ 0.5871	\$ 0.8541	\$ 0.7182	\$ 2.1584	\$ 0.6942	\$ 0.8541	\$ 0.7182	\$ 2.3488
24-483-83	KNAW-UM	210	22		1,875	0.81500	\$ 2.7039	\$ 0.7805	\$ 1.0448	\$ 0.8788	\$ 2.7039	\$ 0.9230	\$ 1.0448	\$ 0.8788	\$ 2.9488
24-528-83	KNAW-UM	314	22		1,250	1.21800	\$ 3.8988	\$ 1.1685	\$ 1.4830	\$ 1.2471	\$ 3.8988	\$ 1.3784	\$ 1.4830	\$ 1.2471	\$ 4.2585
24-584-83	KNAW-UM	418	22		937	1.82200	\$ 5.3185	\$ 1.5534	\$ 2.0441	\$ 1.7180	\$ 5.3185	\$ 1.8389	\$ 2.0441	\$ 1.7180	\$ 5.8031
24-586-83	KNAW-UM	618	22		650	2.38000	\$ 7.5049	\$ 2.2889	\$ 2.8333	\$ 2.3627	\$ 7.5049	\$ 2.7087	\$ 2.8333	\$ 2.3627	\$ 8.2100
24-417-05	KHAH	28	22		8,500	0.10880	\$ 0.7773	\$ 0.1040	\$ 0.3857	\$ 0.3078	\$ 0.7773	\$ 0.1230	\$ 0.3857	\$ 0.3078	\$ 0.8252
24-440-05	KHAH	54	22		8,500	0.21000	\$ 1.2248	\$ 0.2011	\$ 0.5580	\$ 0.4878	\$ 1.2248	\$ 0.2378	\$ 0.5580	\$ 0.4878	\$ 1.3071
24-456-05	KHAH	108	22		5,000	0.41100	\$ 2.1278	\$ 0.3838	\$ 0.9420	\$ 0.7822	\$ 2.1278	\$ 0.4855	\$ 0.9420	\$ 0.7822	\$ 2.2784
24-483-05	KHAH	210	22		3,000	0.81500	\$ 3.7805	\$ 0.7805	\$ 1.6187	\$ 1.3613	\$ 3.7805	\$ 0.8230	\$ 1.6187	\$ 1.3613	\$ 4.0445
24-528-05	KHAH	314	22		2,500	1.21800	\$ 5.7288	\$ 1.1685	\$ 2.4772	\$ 2.0832	\$ 5.7288	\$ 1.3784	\$ 2.4772	\$ 2.0832	\$ 6.1851
24-584-05	KHAH	418	22		3,000	1.82200	\$ 7.2387	\$ 1.5534	\$ 3.0883	\$ 2.5970	\$ 7.2387	\$ 1.8389	\$ 3.0883	\$ 2.5970	\$ 7.7950
24-586-05	KHAH	618	22		1,200	2.38000	\$ 10.5849	\$ 2.2889	\$ 4.4955	\$ 3.7805	\$ 10.5849	\$ 2.7087	\$ 4.4955	\$ 3.7805	\$ 11.3610
20-082-42	BHAA	25	22		10,000	0.08750	\$ 0.2878	\$ 0.0834	\$ 0.0848	\$ 0.0788	\$ 0.2878	\$ 0.1104	\$ 0.0848	\$ 0.0788	\$ 0.2880
20-085-42	BHAA	50	22		10,000	0.18500	\$ 0.4897	\$ 0.1888	\$ 0.1887	\$ 0.1402	\$ 0.4897	\$ 0.2208	\$ 0.1887	\$ 0.1402	\$ 0.5489
20-089-42	BHAA	100	22		6,000	0.38000	\$ 0.9082	\$ 0.3735	\$ 0.2804	\$ 0.2442	\$ 0.9082	\$ 0.4417	\$ 0.2804	\$ 0.2442	\$ 1.0118
20-073-42	BHAA	200	22		5,000	0.78000	\$ 1.8821	\$ 0.7470	\$ 0.4871	\$ 0.4180	\$ 1.8821	\$ 0.8833	\$ 0.4871	\$ 0.4180	\$ 1.8837
20-075-42	BHAA	300	22		3,300	1.17000	\$ 2.8422	\$ 1.1205	\$ 0.8288	\$ 0.8851	\$ 2.8422	\$ 1.3230	\$ 0.8288	\$ 0.8851	\$ 2.9500
20-077-42	BHAA	400	22		2,500	1.58000	\$ 3.4188	\$ 1.4840	\$ 1.0455	\$ 0.8782	\$ 3.4188	\$ 1.7887	\$ 1.0455	\$ 0.8782	\$ 3.8254
20-081-42	BHAA	600	22		1,800	2.34000	\$ 5.0487	\$ 2.2410	\$ 1.5240	\$ 1.2818	\$ 5.0487	\$ 2.6500	\$ 1.5240	\$ 1.2818	\$ 5.8536
20-083-42	BHAA	800	22		1,100	3.51000	\$ 7.4704	\$ 3.3815	\$ 2.2319	\$ 1.8789	\$ 7.4704	\$ 3.8750	\$ 2.2319	\$ 1.8789	\$ 8.3771
20-082-05	BHAH	25	22		10,000	0.08750	\$ 0.3888	\$ 0.0834	\$ 0.1858	\$ 0.1384	\$ 0.3888	\$ 0.1104	\$ 0.1858	\$ 0.1384	\$ 0.4507
20-085-05	BHAH	50	22		10,000	0.18500	\$ 0.8883	\$ 0.1888	\$ 0.2805	\$ 0.2181	\$ 0.8883	\$ 0.2208	\$ 0.2805	\$ 0.2181	\$ 0.7258
20-089-05	BHAH	100	22		6,000	0.38000	\$ 1.1718	\$ 0.3735	\$ 0.4338	\$ 0.3847	\$ 1.1718	\$ 0.4417	\$ 0.4338	\$ 0.3847	\$ 1.2848
20-073-05	BHAH	200	22		3,300	0.78000	\$ 2.0889	\$ 0.7470	\$ 0.7188	\$ 0.8043	\$ 2.0889	\$ 0.8833	\$ 0.7188	\$ 0.8043	\$ 2.2883
20-075-05	BHAH	300	22		2,500	1.17000	\$ 3.0891	\$ 1.1205	\$ 1.0748	\$ 0.8038	\$ 3.0891	\$ 1.3230	\$ 1.0748	\$ 0.8038	\$ 3.4234
20-077-05	BHAH	400	22		2,000	1.58000	\$ 3.9819	\$ 1.4840	\$ 1.3514	\$ 1.1385	\$ 3.9819	\$ 1.7887	\$ 1.3514	\$ 1.1385	\$ 4.4089
20-081-05	BHAH	600	22		1,250	2.34000	\$ 5.8741	\$ 2.2410	\$ 1.9735	\$ 1.8588	\$ 5.8741	\$ 2.6500	\$ 1.9735	\$ 1.8588	\$ 6.8110
20-083-05	BHAH	800	22		1,100	3.51000	\$ 8.5783	\$ 3.3815	\$ 2.8327	\$ 2.3821	\$ 8.5783	\$ 3.8750	\$ 2.8327	\$ 2.3821	\$ 9.5231
20-031-42	BHBA	25	19		10,000	0.18750	\$ 0.5223	\$ 0.1891	\$ 0.1810	\$ 0.1522	\$ 0.5223	\$ 0.2237	\$ 0.1810	\$ 0.1522	\$ 0.5770
20-034-42	BHBA	50	19		5,000	0.38900	\$ 0.8283	\$ 0.3783	\$ 0.2888	\$ 0.2512	\$ 0.8283	\$ 0.4473	\$ 0.2888	\$ 0.2512	\$ 1.0338
20-038-42	BHBA	100	19		3,300	0.78000	\$ 1.7848	\$ 0.7388	\$ 0.5478	\$ 0.4805	\$ 1.7848	\$ 0.8947	\$ 0.5478	\$ 0.4805	\$ 1.8717
20-042-42	BHBA	200	19		2,500	1.58000	\$ 3.3888	\$ 1.5132	\$ 1.0880	\$ 0.8477	\$ 3.3888	\$ 1.7883	\$ 1.0880	\$ 0.8477	\$ 3.7772

**SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST**

COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
20-044-42	BHBA	300	18		1,800	2.37000	\$ 5.0043	\$ 2.2897	\$ 1.4854	\$ 1.2491	\$ 5.0043	\$ 2.8840	\$ 1.4854	\$ 1.2491	\$ 5.6151
20-031-05	BHBH	25	18		10,000	0.18730	\$ 0.7053	\$ 0.1891	\$ 0.2804	\$ 0.2358	\$ 0.7053	\$ 0.2237	\$ 0.2804	\$ 0.2358	\$ 0.7887
20-034-05	BHBH	50	18		5,000	0.36500	\$ 1.2542	\$ 0.3783	\$ 0.4758	\$ 0.4001	\$ 1.2542	\$ 0.4473	\$ 0.4758	\$ 0.4001	\$ 1.3712
20-036-05	BHBH	100	18		3,300	0.79000	\$ 2.2345	\$ 0.7598	\$ 0.8028	\$ 0.6751	\$ 2.2345	\$ 0.8947	\$ 0.8028	\$ 0.6751	\$ 2.4988
20-042-05	BHBH	200	18		2,000	1.58000	\$ 4.1227	\$ 1.5132	\$ 1.4175	\$ 1.1820	\$ 4.1227	\$ 1.7883	\$ 1.4175	\$ 1.1820	\$ 4.5584
20-087-42	BKMA	25	24		8,000	0.06100	\$ 0.1930	\$ 0.0584	\$ 0.0731	\$ 0.0815	\$ 0.1930	\$ 0.0891	\$ 0.0731	\$ 0.0815	\$ 0.2110
20-100-42	BKMA	50	24		8,000	0.12200	\$ 0.3382	\$ 0.1188	\$ 0.1188	\$ 0.0897	\$ 0.3382	\$ 0.1382	\$ 0.1188	\$ 0.0897	\$ 0.3885
20-104-42	BKMA	100	24		8,000	0.24400	\$ 0.8008	\$ 0.2337	\$ 0.1884	\$ 0.1877	\$ 0.8008	\$ 0.2763	\$ 0.1884	\$ 0.1877	\$ 0.8888
20-108-42	BKMA	200	24		5,700	0.48800	\$ 1.1433	\$ 0.4874	\$ 0.3672	\$ 0.3088	\$ 1.1433	\$ 0.5327	\$ 0.3672	\$ 0.3088	\$ 1.2732
20-110-42	BKMA	300	24		5,000	0.73200	\$ 1.7210	\$ 0.7010	\$ 0.5540	\$ 0.4858	\$ 1.7210	\$ 0.8280	\$ 0.5540	\$ 0.4858	\$ 1.9180
20-112-42	BKMA	400	24		4,000	0.97600	\$ 2.3132	\$ 0.8347	\$ 0.7488	\$ 0.6297	\$ 2.3132	\$ 1.1053	\$ 0.7488	\$ 0.6297	\$ 2.5738
20-116-42	BKMA	600	24		3,100	1.48400	\$ 3.4020	\$ 1.4021	\$ 1.0884	\$ 0.9138	\$ 3.4020	\$ 1.6580	\$ 1.0884	\$ 0.9138	\$ 3.7808
20-118-42	BKMA	800	24		1,800	2.18000	\$ 5.0587	\$ 2.1031	\$ 1.6055	\$ 1.3901	\$ 5.0587	\$ 2.4888	\$ 1.6055	\$ 1.3601	\$ 5.6388
20-120-42	BKMA	1200	24		1,250	2.82800	\$ 8.9837	\$ 2.8041	\$ 2.0422	\$ 1.7174	\$ 8.5637	\$ 3.3158	\$ 2.0422	\$ 1.7174	\$ 7.3321
20-121-42	BKMA	1500	24		1,130	3.68000	\$ 8.8035	\$ 3.5082	\$ 2.7151	\$ 2.2832	\$ 8.5035	\$ 4.1448	\$ 2.7151	\$ 2.2832	\$ 9.4748
20-124-42	BKMA	1800	24		880	4.38200	\$ 10.0847	\$ 4.2082	\$ 3.1888	\$ 2.8888	\$ 10.0847	\$ 4.9738	\$ 3.1888	\$ 2.8888	\$ 11.2588
20-087-21	BKMA-UM	25	24		8,000	0.06100	\$ 0.4843	\$ 0.0584	\$ 0.2205	\$ 0.1854	\$ 0.4843	\$ 0.0891	\$ 0.2205	\$ 0.1854	\$ 0.4822
20-100-21	BKMA-UM	50	24		8,000	0.12200	\$ 0.8898	\$ 0.1188	\$ 0.2547	\$ 0.2142	\$ 0.8898	\$ 0.1382	\$ 0.2547	\$ 0.2142	\$ 0.8281
20-104-21	BKMA-UM	100	24		6,300	0.24400	\$ 1.1718	\$ 0.2337	\$ 0.5085	\$ 0.4284	\$ 1.1718	\$ 0.2763	\$ 0.5085	\$ 0.4284	\$ 1.2583
20-108-21	BKMA-UM	200	24		4,200	0.48800	\$ 1.8873	\$ 0.4874	\$ 0.7787	\$ 0.6532	\$ 1.8873	\$ 0.5327	\$ 0.7787	\$ 0.6532	\$ 2.0548
20-110-21	BKMA-UM	300	24		3,300	0.73200	\$ 2.7418	\$ 0.7010	\$ 1.1084	\$ 0.9321	\$ 2.7418	\$ 0.8280	\$ 1.1084	\$ 0.9321	\$ 2.9738
20-112-21	BKMA-UM	400	24		2,000	0.97600	\$ 3.3487	\$ 0.8347	\$ 1.3102	\$ 1.1018	\$ 3.3487	\$ 1.1053	\$ 1.3102	\$ 1.1018	\$ 3.6448
20-116-21	BKMA-UM	600	24		1,650	1.48400	\$ 4.7355	\$ 1.4021	\$ 1.8107	\$ 1.5227	\$ 4.7355	\$ 1.6580	\$ 1.8107	\$ 1.5227	\$ 5.1724
20-118-21	BKMA-UM	800	24		1,000	2.18000	\$ 8.8287	\$ 2.1031	\$ 2.5833	\$ 2.1573	\$ 8.6257	\$ 2.4888	\$ 2.5833	\$ 2.1573	\$ 7.4710
20-087-05	BKMH	25	24		8,000	0.06100	\$ 0.2818	\$ 0.0584	\$ 0.1288	\$ 0.1087	\$ 0.2818	\$ 0.0891	\$ 0.1288	\$ 0.1087	\$ 0.3135
20-100-05	BKMH	50	24		8,000	0.12200	\$ 0.4588	\$ 0.1188	\$ 0.1882	\$ 0.1588	\$ 0.4588	\$ 0.1382	\$ 0.1882	\$ 0.1588	\$ 0.4884
20-104-05	BKMH	100	24		6,300	0.24400	\$ 0.7881	\$ 0.2337	\$ 0.2808	\$ 0.2448	\$ 0.7881	\$ 0.2763	\$ 0.2808	\$ 0.2448	\$ 0.8412
20-108-05	BKMH	200	24		5,000	0.48800	\$ 1.4114	\$ 0.4874	\$ 0.5128	\$ 0.4312	\$ 1.4114	\$ 0.5327	\$ 0.5128	\$ 0.4312	\$ 1.5818
20-110-05	BKMH	300	24		4,000	0.73200	\$ 2.0844	\$ 0.7010	\$ 0.7408	\$ 0.6228	\$ 2.0844	\$ 0.8280	\$ 0.7408	\$ 0.6228	\$ 2.2718
20-112-05	BKMH	400	24		3,300	0.97600	\$ 2.8838	\$ 0.8347	\$ 0.9555	\$ 0.8035	\$ 2.8838	\$ 1.1053	\$ 0.9555	\$ 0.8035	\$ 2.9883
20-116-05	BKMH	600	24		2,100	1.48400	\$ 3.8301	\$ 1.4021	\$ 1.3188	\$ 1.1001	\$ 3.8301	\$ 1.6580	\$ 1.3188	\$ 1.1001	\$ 4.2342
20-118-05	BKMH	800	24		1,580	2.18000	\$ 5.5888	\$ 2.1031	\$ 1.8832	\$ 1.5838	\$ 5.5888	\$ 2.4888	\$ 1.8832	\$ 1.5838	\$ 6.1887
20-120-05	BKMH	1200	24		1,100	2.82800	\$ 7.2884	\$ 2.8041	\$ 2.4258	\$ 2.0383	\$ 7.2884	\$ 3.3158	\$ 2.4258	\$ 2.0383	\$ 8.0824
20-121-05	BKMH	1500	24		880	3.68000	\$ 9.2408	\$ 3.5082	\$ 3.1185	\$ 2.6188	\$ 9.2408	\$ 4.1448	\$ 3.1185	\$ 2.6188	\$ 10.2387
20-124-05	BKMH	1800	24		800	4.38200	\$ 10.8882	\$ 4.2082	\$ 3.8183	\$ 3.0438	\$ 10.8882	\$ 4.9738	\$ 3.8183	\$ 3.0438	\$ 12.0888
20-132-42	BKTA	25	28		10,000	0.03630	\$ 0.1683	\$ 0.0378	\$ 0.0888	\$ 0.0588	\$ 0.1683	\$ 0.0445	\$ 0.0888	\$ 0.0588	\$ 0.1784

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13248
MATERIAL ADJUSTMENT FACTOR:
EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.8577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.8577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13248 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
20-135-42	BKTA	50	28		10,000	0.07850	\$ 0.2885	\$ 0.0782	\$ 0.1148	\$ 0.0885	\$ 0.2885	\$ 0.0889	\$ 0.1148	\$ 0.0885	\$ 0.3111
20-138-42	BKTA	100	28		10,000	0.15700	\$ 0.4798	\$ 0.1904	\$ 0.1788	\$ 0.1504	\$ 0.4798	\$ 0.1778	\$ 0.1788	\$ 0.1504	\$ 0.5254
20-143-42	BKTA	200	28		10,000	0.31400	\$ 0.8804	\$ 0.3007	\$ 0.3149	\$ 0.2648	\$ 0.8804	\$ 0.3558	\$ 0.3149	\$ 0.2648	\$ 0.8802
20-145-42	BKTA	300	28		7,500	0.47100	\$ 1.3091	\$ 0.4511	\$ 0.4861	\$ 0.3919	\$ 1.3091	\$ 0.6334	\$ 0.4861	\$ 0.3919	\$ 1.4419
20-147-42	BKTA	400	28		6,000	0.62800	\$ 1.7428	\$ 0.6014	\$ 0.6200	\$ 0.5214	\$ 1.7428	\$ 0.7112	\$ 0.6200	\$ 0.5214	\$ 1.9188
20-151-42	BKTA	600	28		4,500	0.94200	\$ 2.6314	\$ 0.9022	\$ 0.9383	\$ 0.7889	\$ 2.6314	\$ 1.0688	\$ 0.9383	\$ 0.7889	\$ 2.8875
20-153-42	BKTA	800	28		2,500	1.41300	\$ 3.9441	\$ 1.3532	\$ 1.4074	\$ 1.1835	\$ 3.9441	\$ 1.8002	\$ 1.4074	\$ 1.1835	\$ 4.3431
20-155-42	BKTA	1200	28		2,000	1.88400	\$ 5.2000	\$ 1.8043	\$ 1.8445	\$ 1.5512	\$ 5.2000	\$ 2.1338	\$ 1.8445	\$ 1.5512	\$ 5.7288
20-156-42	BKTA	1500	28		1,500	2.35500	\$ 6.8573	\$ 2.2554	\$ 2.3388	\$ 1.9831	\$ 6.8573	\$ 2.8870	\$ 2.3388	\$ 1.9831	\$ 7.2217
20-157-42	BKTA	1800	28		1,000	2.82600	\$ 7.6594	\$ 2.7085	\$ 2.6798	\$ 2.2834	\$ 7.6594	\$ 3.2004	\$ 2.6798	\$ 2.2534	\$ 8.4283
20-158-42	BKTA	2100	28		1,000	3.29700	\$ 9.0472	\$ 3.1575	\$ 3.1883	\$ 2.6904	\$ 9.0472	\$ 3.7338	\$ 3.1883	\$ 2.6904	\$ 9.8725
20-161-42	BKTA	2700	28		1,000	4.23800	\$ 11.8873	\$ 4.0587	\$ 4.1325	\$ 3.4752	\$ 11.8873	\$ 4.8008	\$ 4.1325	\$ 3.4752	\$ 12.8583
20-132-21	BKTA-UM	25	28		10,000	0.03830	\$ 0.3419	\$ 0.0378	\$ 0.1828	\$ 0.1538	\$ 0.4114	\$ 0.0889	\$ 0.1828	\$ 0.1538	\$ 0.4405
20-135-21	BKTA-UM	50	28		10,000	0.07850	\$ 0.4114	\$ 0.0752	\$ 0.1828	\$ 0.1538	\$ 0.4114	\$ 0.1778	\$ 0.3853	\$ 0.3072	\$ 0.8611
20-138-21	BKTA-UM	100	28		10,000	0.15700	\$ 0.8228	\$ 0.1904	\$ 0.3853	\$ 0.3072	\$ 0.8228	\$ 0.3558	\$ 0.8613	\$ 0.5730	\$ 1.8883
20-143-21	BKTA-UM	200	28		5,000	0.31400	\$ 1.8580	\$ 0.3007	\$ 0.6813	\$ 0.5730	\$ 1.8580	\$ 0.7112	\$ 0.8863	\$ 0.7453	\$ 2.4278
20-145-21	BKTA-UM	300	28		3,000	0.47100	\$ 2.2331	\$ 0.6014	\$ 0.8863	\$ 0.7483	\$ 2.2331	\$ 1.0888	\$ 1.2743	\$ 1.0716	\$ 3.5384
20-147-21	BKTA-UM	400	28		2,180	0.62800	\$ 3.2480	\$ 0.9022	\$ 1.2743	\$ 1.0716	\$ 3.2480	\$ 1.6002	\$ 1.8814	\$ 1.5853	\$ 5.2082
20-151-21	BKTA-UM	600	28		1,280	1.41300	\$ 4.7788	\$ 1.3532	\$ 1.8814	\$ 1.5853	\$ 4.7788	\$ 0.0441	\$ 0.1303	\$ 0.1085	\$ 0.2842
20-153-21	BKTA-UM	800	28		10,000	0.03830	\$ 0.2771	\$ 0.0373	\$ 0.1303	\$ 0.1085	\$ 0.2771	\$ 0.0889	\$ 0.1848	\$ 0.1554	\$ 0.4448
20-132-05	BKTH	25	28		10,000	0.07850	\$ 0.4153	\$ 0.0752	\$ 0.1848	\$ 0.1554	\$ 0.4153	\$ 0.0889	\$ 0.2807	\$ 0.2380	\$ 0.7187
20-135-05	BKTH	50	28		10,000	0.15700	\$ 0.8871	\$ 0.1904	\$ 0.2807	\$ 0.2380	\$ 0.8871	\$ 0.3558	\$ 0.4389	\$ 0.3888	\$ 1.2001
20-138-05	BKTH	100	28		7,500	0.31400	\$ 1.1032	\$ 0.3007	\$ 0.4389	\$ 0.3888	\$ 1.1032	\$ 0.3558	\$ 0.4389	\$ 0.3888	\$ 1.8905
20-143-05	BKTH	200	28		6,000	0.47100	\$ 1.5104	\$ 0.4511	\$ 0.5754	\$ 0.4839	\$ 1.5104	\$ 0.5334	\$ 0.5754	\$ 0.4839	\$ 2.1082
20-145-05	BKTH	300	28		5,000	0.62800	\$ 1.8238	\$ 0.6014	\$ 0.7183	\$ 0.6049	\$ 1.8238	\$ 0.7112	\$ 0.7183	\$ 0.6049	\$ 2.1082
20-147-05	BKTH	400	28		3,500	0.94200	\$ 2.9200	\$ 0.9022	\$ 1.0881	\$ 0.8218	\$ 2.9200	\$ 1.0888	\$ 1.0881	\$ 0.8218	\$ 3.1885
20-151-05	BKTH	600	28		2,500	1.41300	\$ 4.1280	\$ 1.3532	\$ 1.5073	\$ 1.2875	\$ 4.1280	\$ 1.8002	\$ 1.5073	\$ 1.2875	\$ 4.5337
20-153-05	BKTH	800	28		1,880	1.88400	\$ 5.7884	\$ 1.8043	\$ 2.1701	\$ 1.8250	\$ 5.7884	\$ 2.1338	\$ 2.1701	\$ 1.8250	\$ 6.3810
20-155-05	BKTH	1200	28		1,380	2.35500	\$ 7.8888	\$ 2.2554	\$ 2.8145	\$ 2.1887	\$ 7.8888	\$ 2.8870	\$ 2.8145	\$ 2.1887	\$ 7.7515
20-156-05	BKTH	1500	28		127	2.82600	\$ 8.4384	\$ 2.7085	\$ 3.1125	\$ 2.8174	\$ 8.4384	\$ 3.2004	\$ 3.1125	\$ 2.8174	\$ 9.2543
20-157-05	BKTH	1800	28		860	3.29700	\$ 9.7248	\$ 3.1575	\$ 3.5873	\$ 2.9889	\$ 9.7248	\$ 3.7338	\$ 3.5873	\$ 2.9889	\$ 10.6747
20-158-05	BKTH	2100	28		910	4.23800	\$ 12.1829	\$ 4.0587	\$ 4.4017	\$ 3.7015	\$ 12.1829	\$ 4.8008	\$ 4.4017	\$ 3.7015	\$ 13.5718
20-161-05	BKTH	2700	28			0.08700	\$ 0.3784	\$ 0.0828	\$ 0.1851	\$ 0.1304	\$ 0.3784	\$ 0.1089	\$ 0.1351	\$ 0.1304	\$ 0.4087
02-062-03	ARAM	25	22			0.19400	\$ 0.6582	\$ 0.1858	\$ 0.2588	\$ 0.2158	\$ 0.6582	\$ 0.2187	\$ 0.2388	\$ 0.2158	\$ 0.7172
02-065-03	ARAM	50	22			0.38800	\$ 1.1844	\$ 0.3718	\$ 0.4307	\$ 0.3822	\$ 1.1844	\$ 0.4384	\$ 0.4307	\$ 0.3822	\$ 1.2789
02-089-03	ARAM	100	22			0.77600	\$ 2.1728	\$ 0.7432	\$ 0.9788	\$ 0.6531	\$ 2.1728	\$ 0.8788	\$ 0.7788	\$ 0.6531	\$ 2.3822
02-073-03	ARAM	200	22												

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13249
 MATERIAL ADJUSTMENT FACTOR:
 EFFECTIVE DATE: 1-Jul-97

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.8577 PRICE PER FOOT	BASE				ADJUSTED PRICE			
								0.8577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
02-075-03	ARAM	300	22			1.18400	\$ 3.1842	\$ 1.1148	\$ 1.1241	\$ 0.9453	\$ 3.1842	\$ 1.3182	\$ 1.1241	\$ 0.9453	\$ 3.5105
02-077-03	ARAM	400	22			1.53200	\$ 4.1671	\$ 1.4664	\$ 1.4562	\$ 1.2246	\$ 4.1671	\$ 1.7576	\$ 1.4562	\$ 1.2246	\$ 4.5894
02-081-03	ARAM	600	22			2.32600	\$ 6.0915	\$ 2.2295	\$ 3.7274	\$ 3.1545	\$ 6.0915	\$ 2.6384	\$ 3.7274	\$ 3.1545	\$ 8.8428
02-097-03	ARMM	25	24			0.09100	\$ 0.3161	\$ 0.0584	\$ 0.1400	\$ 0.1177	\$ 0.3161	\$ 0.0601	\$ 0.1400	\$ 0.1177	\$ 0.3398
02-100-03	ARMM	50	24			0.12200	\$ 0.5289	\$ 0.1188	\$ 0.2244	\$ 0.1887	\$ 0.5289	\$ 0.1362	\$ 0.2244	\$ 0.1887	\$ 0.5712
02-104-03	ARMM	100	24		11,700	0.24400	\$ 0.8658	\$ 0.2337	\$ 0.3434	\$ 0.2688	\$ 0.8658	\$ 0.2783	\$ 0.3434	\$ 0.2688	\$ 0.9414
02-108-03	ARMM	200	24		7,800	0.48800	\$ 1.5843	\$ 0.4674	\$ 0.5859	\$ 0.5011	\$ 1.5843	\$ 0.5527	\$ 0.5859	\$ 0.5011	\$ 1.7094
02-110-03	ARMM	300	24		4,680	0.73200	\$ 2.2691	\$ 0.7010	\$ 0.8618	\$ 0.7163	\$ 2.2691	\$ 0.8280	\$ 0.8618	\$ 0.7163	\$ 2.4840
02-112-03	ARMM	400	24		3,900	0.97600	\$ 3.0455	\$ 0.8347	\$ 1.1488	\$ 0.8642	\$ 3.0455	\$ 1.1053	\$ 1.1488	\$ 0.8642	\$ 3.3327
02-116-03	ARMM	600	24		2,340	1.48400	\$ 4.4559	\$ 1.4021	\$ 1.6588	\$ 1.3850	\$ 4.4559	\$ 1.6580	\$ 1.6588	\$ 1.3850	\$ 4.8827
02-118-03	ARMM	800	24		1,670	2.10800	\$ 6.5362	\$ 2.1031	\$ 2.4081	\$ 2.0250	\$ 6.5362	\$ 2.4699	\$ 2.4081	\$ 2.0250	\$ 7.1710
02-120-03	ARMM	1200	24		1,290	2.82800	\$ 8.4417	\$ 2.8041	\$ 3.0823	\$ 2.5752	\$ 8.4417	\$ 3.3158	\$ 3.0823	\$ 2.5752	\$ 9.2782
02-121-03	ARMM	1500	24			3.68000	\$ 10.6304	\$ 3.8052	\$ 3.8704	\$ 3.2548	\$ 10.6304	\$ 4.1448	\$ 3.8704	\$ 3.2548	\$ 11.6788
02-124-03	ARMM	1800	24		870	4.36200	\$ 12.8088	\$ 4.2082	\$ 4.6735	\$ 3.9301	\$ 12.8088	\$ 4.8736	\$ 4.6735	\$ 3.9301	\$ 14.0889
02-135-03	ARTM	50	26			0.07650	\$ 0.4309	\$ 0.0733	\$ 0.1643	\$ 0.1634	\$ 0.4309	\$ 0.0886	\$ 0.1643	\$ 0.1634	\$ 0.4604
02-136-03	ARTM	100	26			0.15300	\$ 0.7088	\$ 0.1468	\$ 0.3053	\$ 0.2588	\$ 0.7088	\$ 0.1733	\$ 0.3053	\$ 0.2588	\$ 0.7820
02-143-03	ARTM	200	26			0.30600	\$ 1.2422	\$ 0.2931	\$ 0.5158	\$ 0.4336	\$ 1.2422	\$ 0.3465	\$ 0.5158	\$ 0.4336	\$ 1.3427
02-145-03	ARTM	300	26		6,400	0.45900	\$ 1.7804	\$ 0.4388	\$ 0.7338	\$ 0.6171	\$ 1.7804	\$ 0.5188	\$ 0.7338	\$ 0.6171	\$ 1.9385
02-147-03	ARTM	400	26		4,970	0.61200	\$ 2.3694	\$ 0.5861	\$ 0.9785	\$ 0.8237	\$ 2.3694	\$ 0.6831	\$ 0.9785	\$ 0.8237	\$ 2.5889
02-151-03	ARTM	600	26		3,730	0.91800	\$ 3.4335	\$ 0.8792	\$ 1.3875	\$ 1.1888	\$ 3.4335	\$ 1.0368	\$ 1.3875	\$ 1.1888	\$ 3.7243
02-153-03	ARTM	800	26		2,800	1.37700	\$ 5.0186	\$ 1.3188	\$ 2.0089	\$ 1.6802	\$ 5.0186	\$ 1.5584	\$ 2.0089	\$ 1.6802	\$ 5.4502
02-155-03	ARTM	1200	26		2,130	1.83600	\$ 6.8672	\$ 1.7583	\$ 2.6867	\$ 2.1801	\$ 6.8672	\$ 2.0783	\$ 2.6867	\$ 2.1801	\$ 7.0580
02-157-03	ARTM	1800	26		1,480	2.78400	\$ 9.8018	\$ 2.6378	\$ 3.7287	\$ 3.1358	\$ 9.8018	\$ 3.1189	\$ 3.7287	\$ 3.1358	\$ 10.3483
02-159-03	ARTM	2400	26		1,140	3.67200	\$ 12.5741	\$ 3.6167	\$ 4.9200	\$ 4.1374	\$ 12.5741	\$ 4.1585	\$ 4.9200	\$ 4.1374	\$ 13.8833
02-161-03	ARTM	2700	26		1,080	4.13100	\$ 13.8888	\$ 3.8583	\$ 5.2828	\$ 4.4508	\$ 13.8888	\$ 4.6783	\$ 5.2828	\$ 4.4508	\$ 14.8447
02-162-03	ARTM	3000	26		890	4.59000	\$ 15.2330	\$ 4.3838	\$ 5.8667	\$ 4.8504	\$ 15.2330	\$ 5.1861	\$ 5.8667	\$ 4.8504	\$ 16.6189
02-164-03	ARTM	3600	26		870	5.20800	\$ 18.8388	\$ 5.2730	\$ 7.3883	\$ 6.1883	\$ 18.8388	\$ 6.2378	\$ 7.3883	\$ 6.1883	\$ 20.5208
21-082-48	CMAW	25	22		10,000	0.09700	\$ 0.4812	\$ 0.0828	\$ 0.2108	\$ 0.1774	\$ 0.4812	\$ 0.1089	\$ 0.2108	\$ 0.1774	\$ 0.5182
20-082-20	BHAP	25	22		6,000	0.08804	\$ 0.5883	\$ 0.0820	\$ 0.2577	\$ 0.2167	\$ 0.5883	\$ 0.1088	\$ 0.2577	\$ 0.2167	\$ 0.6042
20-085-20	BHAP	50	22		6,000	0.18443	\$ 0.9002	\$ 0.1882	\$ 0.3878	\$ 0.3282	\$ 0.9002	\$ 0.2202	\$ 0.3878	\$ 0.3282	\$ 0.9881
20-086-20	BHAP	100	22		5,000	0.36930	\$ 1.9404	\$ 0.3728	\$ 0.6258	\$ 0.4420	\$ 1.9404	\$ 0.4400	\$ 0.6258	\$ 0.4420	\$ 1.9685
20-082-43	BHAS	25	22		10,000	0.08800	\$ 0.4284	\$ 0.0919	\$ 0.1817	\$ 0.1528	\$ 0.4284	\$ 0.1087	\$ 0.1817	\$ 0.1528	\$ 0.4583
20-085-43	BHAS	50	22		7,500	0.18433	\$ 0.6804	\$ 0.1881	\$ 0.2578	\$ 0.2167	\$ 0.6804	\$ 0.2201	\$ 0.2578	\$ 0.2167	\$ 0.7188
20-086-43	BHAS	100	22		6,000	0.36888	\$ 1.1247	\$ 0.3724	\$ 0.4088	\$ 0.3438	\$ 1.1247	\$ 0.4404	\$ 0.4088	\$ 0.3438	\$ 1.2399
20-026-43	BHBS	6	19		10,000	0.04880	\$ 0.3452	\$ 0.0448	\$ 0.1832	\$ 0.1372	\$ 0.3452	\$ 0.0630	\$ 0.1832	\$ 0.1372	\$ 0.3882
20-031-43	BHBS	25	19		6,000	0.18382	\$ 0.6888	\$ 0.1858	\$ 0.2733	\$ 0.2288	\$ 0.6888	\$ 0.2185	\$ 0.2733	\$ 0.2288	\$ 0.7489

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13249
 MATERIAL ADJUSTMENT FACTOR:
 EFFECTIVE DATE: 1-Jul-87

1.0000

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	BASE				ADJUSTED PRICE 1-Jul-87			
								0.8577 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT	1.13249 COPPER PRICE /FOOT	MATERIAL PRICE /FOOT	NON-MAT PRICE /FOOT	TOTAL PRICE /FOOT
20-034-43	BHBS	50	18		5,000	0.39249	\$ 1.1281	\$ 0.3759	\$ 0.4086	\$ 0.3436	\$ 1.1281	\$ 0.4445	\$ 0.4086	\$ 0.3436	\$ 1.2401
20-026-20	BHBP	6	18		10,000	0.04680	\$ 0.4700	\$ 0.0448	\$ 0.2310	\$ 0.1942	\$ 0.4700	\$ 0.0530	\$ 0.2310	\$ 0.1942	\$ 0.4935
20-031-20	BHBP	25	18		5,000	0.18382	\$ 0.8153	\$ 0.1838	\$ 0.3420	\$ 0.2878	\$ 0.8153	\$ 0.2195	\$ 0.3420	\$ 0.2878	\$ 0.8800
20-034-20	BHBP	30	18		3,300	0.39249	\$ 1.2343	\$ 0.3759	\$ 0.4683	\$ 0.3921	\$ 1.2343	\$ 0.4445	\$ 0.4683	\$ 0.3921	\$ 1.3502
20-087-20	BKMP	25	24		8,000	0.08520	\$ 0.8870	\$ 0.0824	\$ 0.2741	\$ 0.2305	\$ 0.5870	\$ 0.0738	\$ 0.2741	\$ 0.2305	\$ 0.5894
20-100-20	BKMP	50	24		6,400	0.12254	\$ 0.7191	\$ 0.1174	\$ 0.3289	\$ 0.2749	\$ 0.7191	\$ 0.1368	\$ 0.3289	\$ 0.2749	\$ 0.7674
20-104-20	BKMP	100	24		4,200	0.24530	\$ 1.0443	\$ 0.2348	\$ 0.4387	\$ 0.3887	\$ 1.0443	\$ 0.2778	\$ 0.4387	\$ 0.3887	\$ 1.1288
20-106-20	BKMP	200	24		3,300	0.49084	\$ 1.8809	\$ 0.4899	\$ 0.6578	\$ 0.5632	\$ 1.8809	\$ 0.5558	\$ 0.6578	\$ 0.5632	\$ 1.8307
20-087-43	BKMS	25	24		8,000	0.08080	\$ 0.3982	\$ 0.0579	\$ 0.1794	\$ 0.1808	\$ 0.3982	\$ 0.0685	\$ 0.1794	\$ 0.1509	\$ 0.4132
20-100-43	BKMS	50	24		6,400	0.12247	\$ 0.5305	\$ 0.1173	\$ 0.2245	\$ 0.1898	\$ 0.6305	\$ 0.1367	\$ 0.2245	\$ 0.1898	\$ 0.5719
20-104-43	BKMS	100	24		6,300	0.24494	\$ 0.8253	\$ 0.2348	\$ 0.3209	\$ 0.2898	\$ 0.8253	\$ 0.2774	\$ 0.3209	\$ 0.2898	\$ 0.8898
20-106-43	BKMS	200	24		5,000	0.49020	\$ 1.4388	\$ 0.4885	\$ 0.5255	\$ 0.4419	\$ 1.4388	\$ 0.5551	\$ 0.5255	\$ 0.4419	\$ 1.5777
20-132-20	BKTP	25	28		10,000	0.03634	\$ 0.4888	\$ 0.0387	\$ 0.2444	\$ 0.2056	\$ 0.4888	\$ 0.0434	\$ 0.2444	\$ 0.2056	\$ 0.5112
20-135-20	BKTP	50	28		7,500	0.07761	\$ 0.6182	\$ 0.0743	\$ 0.2854	\$ 0.2484	\$ 0.6182	\$ 0.0879	\$ 0.2854	\$ 0.2484	\$ 0.6547
20-139-20	BKTP	100	28		7,500	0.15322	\$ 0.8789	\$ 0.1487	\$ 0.3958	\$ 0.3327	\$ 0.8789	\$ 0.1758	\$ 0.3958	\$ 0.3327	\$ 0.9388
20-143-20	BKTP	200	28		5,000	0.31073	\$ 1.2795	\$ 0.2878	\$ 0.5334	\$ 0.4485	\$ 1.2795	\$ 0.3519	\$ 0.5334	\$ 0.4485	\$ 1.3822
20-145-20	BKTP	300	28		3,300	0.48840	\$ 1.7109	\$ 0.4487	\$ 0.6887	\$ 0.5775	\$ 1.7109	\$ 0.5282	\$ 0.6887	\$ 0.5775	\$ 1.8574
20-132-43	BKTS	25	28		10,000	0.03632	\$ 0.3238	\$ 0.0387	\$ 0.1938	\$ 0.1311	\$ 0.3238	\$ 0.0434	\$ 0.1938	\$ 0.1311	\$ 0.3423
20-135-43	BKTS	50	28		10,000	0.07757	\$ 0.4417	\$ 0.0743	\$ 0.1998	\$ 0.1678	\$ 0.4417	\$ 0.0878	\$ 0.1998	\$ 0.1678	\$ 0.4718
20-138-43	BKTS	100	28		10,000	0.15515	\$ 0.6178	\$ 0.1488	\$ 0.2549	\$ 0.2143	\$ 0.6178	\$ 0.1757	\$ 0.2549	\$ 0.2143	\$ 0.6883
20-143-43	BKTS	200	28		5,000	0.31036	\$ 1.2795	\$ 0.2872	\$ 0.5338	\$ 0.4487	\$ 1.2795	\$ 0.3515	\$ 0.5338	\$ 0.4487	\$ 1.3821
20-145-43	BKTS	300	28		5,000	0.48574	\$ 1.7109	\$ 0.4480	\$ 0.6871	\$ 0.5778	\$ 1.7109	\$ 0.5274	\$ 0.6871	\$ 0.5778	\$ 1.8573
07-017-43	ALPFSF-C	25	24		5,000	0.08100	\$ 0.2309	\$ 0.0584	\$ 0.0897	\$ 0.0789	\$ 0.2309	\$ 0.0891	\$ 0.0897	\$ 0.0788	\$ 0.2803
07-017-84	ALPFSF-C	600	24		1,250	1.48400	\$ 4.0423	\$ 1.4821	\$ 1.4342	\$ 1.2061	\$ 4.0423	\$ 1.6590	\$ 1.4342	\$ 1.2061	\$ 4.8541
07-017-45	ALPFSF-C	600	28		2,500	0.81800	\$ 3.0398	\$ 0.8782	\$ 1.1719	\$ 0.9885	\$ 3.0398	\$ 1.0398	\$ 1.1719	\$ 0.9855	\$ 3.5130
07-017-44	ALPFSF-C	1200	28		1,250	1.83900	\$ 5.9053	\$ 1.7583	\$ 2.2528	\$ 1.8943	\$ 5.9053	\$ 2.0783	\$ 2.2528	\$ 1.8943	\$ 6.4520
07-017-76	ALPFSF-C	3000	28		1,000	4.59800	\$ 14.7878	\$ 4.3658	\$ 5.8340	\$ 4.7379	\$ 14.7878	\$ 5.1981	\$ 5.8340	\$ 4.7379	\$ 18.1348
07-017-43	ALPF-C	25	24		5,000	0.08100	\$ 0.2800	\$ 0.0584	\$ 0.1258	\$ 0.1068	\$ 0.2800	\$ 0.0891	\$ 0.1258	\$ 0.1058	\$ 0.3118
07-017-77	BMALPFSF	25	24		5,000	0.08100	\$ 0.4119	\$ 0.0584	\$ 0.1920	\$ 0.1615	\$ 0.4119	\$ 0.0891	\$ 0.1920	\$ 0.1615	\$ 0.4379
07-017-78	BMALPFSF	50	24		5,000	0.12200	\$ 0.6105	\$ 0.1168	\$ 0.2882	\$ 0.2255	\$ 0.6105	\$ 0.1382	\$ 0.2882	\$ 0.2255	\$ 0.6547
07-017-79	BMALPFSF	100	24		5,000	0.24400	\$ 0.8824	\$ 0.2337	\$ 0.4121	\$ 0.3486	\$ 0.8824	\$ 0.2783	\$ 0.4121	\$ 0.3486	\$ 1.0728
07-017-80	BMALPFSF	200	24		2,500	0.48800	\$ 1.7870	\$ 0.4674	\$ 0.7080	\$ 0.5937	\$ 1.7870	\$ 0.5527	\$ 0.7080	\$ 0.5937	\$ 1.9185
07-017-81	BMALPFSF	300	24		2,500	0.73200	\$ 2.5042	\$ 0.7010	\$ 0.9785	\$ 0.8237	\$ 2.5042	\$ 0.8290	\$ 0.9785	\$ 0.8237	\$ 2.7278
07-017-82	BMALPFSF	400	28		2,500	0.61200	\$ 2.4307	\$ 0.5881	\$ 1.0020	\$ 0.8428	\$ 2.4307	\$ 0.8931	\$ 1.0020	\$ 0.8428	\$ 2.8287
	ALPFSF-C	400	24		2,300	0.97800	\$ 2.5858	\$ 0.8347	\$ 0.9023	\$ 0.7588	\$ 2.5858	\$ 1.1053	\$ 0.9023	\$ 0.7588	\$ 2.8887
	KNAW-C	28	22		10,000	0.10880	\$ 0.3802	\$ 0.1040	\$ 0.1800	\$ 0.1282	\$ 0.3802	\$ 0.1230	\$ 0.1800	\$ 0.1282	\$ 0.4137

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13249
 MATERIAL ADJUSTMENT FACTOR: 1.0000

EFFECTIVE DATE: 1-Jul-97

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	1-Jul-97 TOTAL PRICE /FOOT
22-058-83	ANAW	11	22		10,000	0.04268	\$ 0.2895	\$ 0.3077
09-059-92	ASPF SF	12	22	282212	10,000	0.04656	\$ 0.2980	\$ 0.3172
22-060-83	ANAW	16	22		10,000	0.06208	\$ 0.3108	\$ 0.3333
22-062-83	ANAW	25	22	282225	10,000	0.09700	\$ 0.3264	\$ 0.3558
22-065-83	ANAW	50	22	282250	10,000	0.19400	\$ 0.5811	\$ 0.6373
22-067-83	ANAW	75	22		7,500	0.29100	\$ 0.9523	\$ 1.0395
22-069-83	ANAW	100	22	282280	7,500	0.38800	\$ 1.0316	\$ 1.1383
22-071-83	ANAW	150	22		5,000	0.58200	\$ 1.7016	\$ 1.8687
22-073-83	ANAW	200	22	282282	4,200	0.77600	\$ 1.9278	\$ 2.1383
22-075-83	ANAW	300	22	282283	2,720	1.16400	\$ 2.8964	\$ 3.2123
22-077-83	ANAW	400	22	282284	2,500	1.55200	\$ 3.8397	\$ 4.2601
22-081-83	ANAW	600	22	282286	1,600	2.32800	\$ 5.7858	\$ 6.4173
22-083-83	ANAW	900	22	282289	1,000	3.49200	\$ 8.5361	\$ 9.4782
22-085-83	ANAW	1200	22		750	4.65600	\$ 10.6695	\$ 11.8998
22-081-80	ANAY	600	22	131286	1,550	2.32800	\$ 6.1243	\$ 6.7661
22-083-80	ANAY	900	22	131289	950	3.49200	\$ 9.0341	\$ 9.9943
22-085-80	ANAY	1200	22	131291	700	4.65600	\$ 12.0825	\$ 13.3641
22-026-83	ANBW	6	19		10,000	0.04680	\$ 0.2092	\$ 0.2253
22-027-83	ANBW	11	19		10,000	0.08580	\$ 0.3114	\$ 0.3382
22-031-83	ANBW	25	19	282925	10,000	0.19500	\$ 0.8179	\$ 0.8756
22-034-83	ANBW	50	19	282950	5,000	0.39000	\$ 1.1244	\$ 1.2358
22-036-83	ANBW	75	19		5,000	0.58500	\$ 1.6502	\$ 1.8160
22-038-83	ANBW	100	19	282960	3,300	0.78000	\$ 1.9907	\$ 2.2042
22-040-83	ANBW	150	19		2,500	1.17000	\$ 2.9960	\$ 3.3166
22-042-83	ANBW	200	19	282982	2,000	1.58000	\$ 3.8434	\$ 4.2654
22-044-83	ANBW	300	19	282983	1,250	2.34000	\$ 5.7894	\$ 6.4232
22-097-83	ANMW	25	24	282425	10,000	0.06100	\$ 0.2408	\$ 0.2606
22-100-83	ANMW	50	24	282450	10,000	0.12200	\$ 0.4212	\$ 0.4586
22-104-83	ANMW	100	24	282480	10,000	0.24400	\$ 0.7402	\$ 0.8112
22-108-83	ANMW	200	24	282482	5,000	0.48800	\$ 1.3724	\$ 1.5106
22-110-83	ANMW	300	24	282483	4,200	0.73200	\$ 1.9823	\$ 2.1866
22-112-83	ANMW	400	24	282484	3,300	0.97600	\$ 2.6172	\$ 2.8889
22-116-83	ANMW	600	24	282486	2,500	1.46400	\$ 4.0891	\$ 4.5026
22-118-83	ANMW	900	24	282489	1,500	2.19600	\$ 6.1336	\$ 6.7538
22-120-83	ANMW	1200	24	282491	1,250	2.92800	\$ 8.0992	\$ 8.9233
22-121-83	ANMW	1500	24	282492	1,000	3.66000	\$ 10.1787	\$ 11.2108
22-124-83	ANMW	1800	24		840	4.39200	\$ 11.2339	\$ 12.4369
22-116-80	ANMY	600	24	131486	2,450	1.46400	\$ 4.6107	\$ 5.0431

**SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST**

**COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR: 1.0000**

EFFECTIVE DATE: 1-Jul-97

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	1-Jul-97 TOTAL PRICE /FOOT
22-118-80	ANMY	900	24	131489	1,450	2.19600	\$ 6.4852	\$ 7.1182
22-120-80	ANMY	1200	24	131491	1,200	2.92800	\$ 8.5640	\$ 9.4050
22-121-80	ANMY	1500	24	131492	950	3.86000	\$ 10.8617	\$ 11.7113
22-124-80	ANMY	1800	24	131493	790	4.39200	\$ 12.5896	\$ 13.8417
22-126-40	ANMY	2100	24	131494	650	5.12400	\$ 14.5441	\$ 15.9997
22-132-83	ANTW	25	28	282625	10,000	0.03830	\$ 0.1987	\$ 0.2128
22-135-83	ANTW	50	28	282650	10,000	0.07650	\$ 0.3314	\$ 0.3573
22-139-83	ANTW	100	28	282680	10,000	0.15300	\$ 0.5701	\$ 0.6185
22-143-83	ANTW	200	28	282682	10,000	0.30600	\$ 1.0808	\$ 1.1754
22-145-83	ANTW	300	28	282683	6,000	0.45900	\$ 1.5678	\$ 1.7078
22-147-83	ANTW	400	28	282684	5,000	0.61200	\$ 2.0558	\$ 2.2412
22-151-83	ANTW	600	28	282686	3,300	0.91800	\$ 3.0591	\$ 3.3363
22-153-83	ANTW	900	28	282689	2,500	1.37700	\$ 4.4970	\$ 4.9095
22-155-83	ANTW	1200	28	282691	2,000	1.83600	\$ 5.9810	\$ 6.5305
22-156-83	ANTW	1500	28	282692	1,500	2.29500	\$ 7.4355	\$ 8.1209
22-157-83	ANTW	1800	28	282693	1,250	2.75400	\$ 8.9317	\$ 9.7545
22-158-83	ANTW	2100	28	282694	1,100	3.21300	\$ 10.4029	\$ 11.3622
22-159-83	ANTW	2400	28		1,000	3.67200	\$ 11.1994	\$ 12.2707
22-161-83	ANTW	2700	28		725	4.13100	\$ 13.8644	\$ 15.1155
22-162-83	ANTW	3000	28		700	4.59000	\$ 15.0958	\$ 16.4747
22-151-80	ANTY	600	28	131686	3,250	0.91800	\$ 3.2311	\$ 3.5148
22-153-80	ANTY	900	28	131689	2,450	1.37700	\$ 4.7502	\$ 5.1719
22-155-80	ANTY	1200	28	131691	1,950	1.83600	\$ 6.3178	\$ 6.8795
22-156-80	ANTY	1500	28	131692	1,450	2.29500	\$ 7.8543	\$ 8.5549
22-157-80	ANTY	1800	28	131693	1,200	2.75400	\$ 9.3662	\$ 10.2047
22-158-80	ANTY	2100	28	131694	1,050	3.21300	\$ 10.9890	\$ 11.9695
22-159-80	ANTY	2400	28	131695	950	3.67200	\$ 12.5861	\$ 13.7077
22-161-80	ANTY	2700	28	131696	675	4.13100	\$ 14.0825	\$ 15.3415
22-162-80	ANTY	3000	28	131697	700	4.59000	\$ 15.5861	\$ 16.9828
09-059-77	ANAA	12	22	280212	10,000	0.04656	\$ 0.2489	\$ 0.2663
09-062-77	ANAA	25	22	280225	10,000	0.09700	\$ 0.3045	\$ 0.3331
09-065-77	ANAA	50	22	280250	10,000	0.19400	\$ 0.5342	\$ 0.5887
09-069-77	ANAA	100	22	280280	7,500	0.38800	\$ 0.9806	\$ 1.0664
09-073-77	ANAA	200	22	280282	4,200	0.77600	\$ 1.8698	\$ 2.0782
09-075-77	ANAA	300	22	280283	2,720	1.16400	\$ 2.7203	\$ 3.0298
09-077-77	ANAA	400	22	280284	2,500	1.55200	\$ 3.5645	\$ 3.9749
09-081-77	ANAA	600	22	280286	1,800	2.32800	\$ 5.4394	\$ 6.0584
09-083-77	ANAA	900	22	280289	1,000	3.49200	\$ 8.0325	\$ 8.9563

SUPERIOR TELECOMMUNICATIONS INC.
GTE SUPPLY PRICE LIST

COPPER BASE: 1.13249
MATERIAL ADJUSTMENT FACTOR: 1.0000

EFFECTIVE DATE: 1-Jul-97

SUPERIOR PART NUMBER	PRODUCT CODE	PAIR	AWG	GTE MATERIAL CODE	STAND LENGTH	COPPER WEIGHT /FOOT	RFQ \$0.9577 PRICE PER FOOT	1-Jul-97 TOTAL PRICE /FOOT
09-085-77	ANAA	1200	22	280291	750	4.85600	\$ 10.6029	\$ 11.8308
09-031-77	ANBA	25	19	280925	10,000	0.19500	\$ 0.5561	\$ 0.6116
09-034-77	ANBA	50	19	280950	5,000	0.39000	\$ 0.9761	\$ 1.0821
09-038-77	ANBA	100	19	280980	3,300	0.78000	\$ 1.7929	\$ 1.9992
09-042-77	ANBA	200	19	280982	2,000	1.56000	\$ 3.5241	\$ 3.9345
09-044-77	ANBA	300	19	280983	1,250	2.34000	\$ 5.1331	\$ 5.7431
09-094-77	ANMA	12	24		10,000	0.02928	\$ 0.1423	\$ 0.1528
09-097-77	ANMA	25	24	280425	10,000	0.06100	\$ 0.2259	\$ 0.2451
09-100-77	ANMA	50	24	280450	10,000	0.12200	\$ 0.3904	\$ 0.4267
09-104-77	ANMA	100	24	280480	10,000	0.24400	\$ 0.6997	\$ 0.7693
09-106-77	ANMA	200	24	280482	5,000	0.48800	\$ 1.3208	\$ 1.4571
09-110-77	ANMA	300	24	280483	4,200	0.73200	\$ 1.9390	\$ 2.1419
09-112-77	ANMA	400	24	280484	3,300	0.97600	\$ 2.4510	\$ 2.7167
09-116-77	ANMA	600	24	280486	2,500	1.48400	\$ 3.8755	\$ 4.2812
09-118-77	ANMA	900	24	280489	1,500	2.19600	\$ 5.7117	\$ 6.3166
09-120-77	ANMA	1200	24	280491	1,250	2.92800	\$ 7.4947	\$ 8.2969
09-121-77	ANMA	1500	24	280492	1,000	3.68000	\$ 9.5365	\$ 10.5453
09-124-77	ANMA	1800	24	280493	840	4.39200	\$ 11.5559	\$ 12.7705
09-125-77	ANMA	2100	24	280494	750	5.12400	\$ 13.3471	\$ 14.7593
09-132-77	ANTA	25	26	280625	10,000	0.03830	\$ 0.1744	\$ 0.1877
09-135-77	ANTA	50	26	280650	10,000	0.07650	\$ 0.2908	\$ 0.3152
09-139-77	ANTA	100	26	280680	10,000	0.15300	\$ 0.5150	\$ 0.5614
09-143-77	ANTA	200	26	280682	10,000	0.30600	\$ 0.9813	\$ 1.0723
09-145-77	ANTA	300	26	280683	6,000	0.45900	\$ 1.4969	\$ 1.6343
09-147-77	ANTA	400	26	280684	5,000	0.61200	\$ 1.8874	\$ 2.0667
09-151-77	ANTA	600	26	280686	3,300	0.91800	\$ 2.8905	\$ 3.1616
09-153-77	ANTA	900	26	280689	2,500	1.37700	\$ 4.2634	\$ 4.6674
09-155-77	ANTA	1200	26	280691	2,000	1.83800	\$ 5.7390	\$ 6.2797
09-156-77	ANTA	1500	26	280692	1,500	2.29500	\$ 7.3709	\$ 8.0536
09-157-77	ANTA	1800	26	280693	1,250	2.75400	\$ 8.7355	\$ 9.5512
09-158-77	ANTA	2100	26	280694	1,100	3.21300	\$ 10.0196	\$ 10.9650
09-159-77	ANTA	2400	26	280695	1,000	3.67200	\$ 11.6337	\$ 12.7208
19-075-01	DCAZ	300	22		2,500	1.16400	\$ 3.3364	\$ 3.7598
19-077-01	DCAZ	400	22		2,500	1.52200	\$ 4.2789	\$ 4.8262
19-091-01	DCAZ	600	22		1,250	2.32800	\$ 5.8860	\$ 6.6813
19-083-01	DCAZ	900	22		1,250	3.49200	\$ 8.3560	\$ 9.5188
19-085-01	DCAZ	1200	22		625	4.85600	\$ 11.1125	\$ 12.6610
19-110-01	DCMZ	300	24		5,000	0.73200	\$ 1.9517	\$ 2.5048

EXHIBIT B4
PRODUCT PRICE

EXHIBIT B4

SUPERIOR TELECOMMUNICATIONS INC.
EXCHANGE CABLE PRICE LIST

EFFECTIVE DATE: MARCH 1, 1996

SUPERIOR Part #	SUPERIOR DESCRIPTION	PAIRS	AWG	STANDARD LENGTH FEET	MAY REQUIRE MINIMUM QUANTITY	LIST PRICE per 1000'
01-026-40	ALP	8	18	3000	*	\$298.87
01-028-40	ALP	12	18	3000	*	\$453.20
01-030-40	ALP	18	18	3000	*	\$618.97
01-031-40	ALP	25	18	3000	*	\$788.88
01-034-40	ALP	50	18	3000	*	\$1,458.30
01-036-40	ALP	75	18	3000	*	\$2,388.84
01-038-40	ALP	100	18	3000	*	\$2,808.08
01-040-40	ALP	150	18	3000	*	\$4,553.68
01-042-40	ALP	200	18	1500	*	\$5,408.32
01-044-40	ALP	300	18	1500	*	\$8,067.47
01-048-40	ALP	400	18	1500	*	\$10,754.17
01-067-40	ALP	8	22	8000	*	\$190.18
01-069-40	ALP	12	22	8000	*	\$288.95
01-081-40	ALP	18	22	8000	*	\$365.73
01-082-40	ALP	25	22	8000	*	\$428.82
01-085-40	ALP	50	22	8000	*	\$753.98
01-087-40	ALP	75	22	8000	*	\$1,238.52
01-088-40	ALP	100	22	8000	*	\$1,388.73
01-071-40	ALP	150	22	3000	*	\$2,327.58
01-073-40	ALP	200	22	3000	*	\$2,798.61
01-076-40	ALP	300	22	3000	*	\$4,041.20
01-077-40	ALP	400	22	1800	*	\$5,456.58
01-081-40	ALP	600	22	1500	*	\$7,672.74
01-083-40	ALP	800	22	1800	*	\$11,387.32
01-085-40	ALP	1200	22	1800	*	\$18,544.51
01-082-40	ALP	8	24	8000	*	\$155.95
01-084-40	ALP	12	24	5000	*	\$213.80
01-086-40	ALP	18	24	5000	*	\$276.36
01-087-40	ALP	25	24	8000	*	\$328.48
01-100-40	ALP	50	24	8000	*	\$544.68
01-102-40	ALP	75	24	6000	*	\$884.18
01-104-40	ALP	100	24	8000	*	\$978.74
01-108-40	ALP	150	24	6000	*	\$1,588.58
01-108-40	ALP	200	24	2800	*	\$1,844.97
01-110-40	ALP	300	24	2800	*	\$2,784.36
01-112-40	ALP	400	24	2800	*	\$3,728.24
01-116-40	ALP	600	24	1250	*	\$6,288.84
01-118-40	ALP	800	24	1250	*	\$7,848.71
01-120-40	ALP	1200	24	1250	*	\$10,277.21
01-121-40	ALP	1500	24	1000	*	\$12,978.58
01-124-40	ALP	1800	24	1000	*	\$18,761.48
01-126-40	ALP	2100	24	1000	*	\$18,381.10
01-128-40	ALP	2400	24	1000	*	\$21,021.93
01-778-40	ALP	2700	24	1000	*	\$23,888.38
01-129-40	ALP	12	26	8000	*	\$188.20
01-131-40	ALP	18	26	5000	*	\$248.48
01-132-40	ALP	25	26	8000	*	\$283.76
01-136-40	ALP	50	26	6000	*	\$471.76

Subject to Change with Notice

Page 1

EXHIBIT B4

EFFECTIVE DATE: MARCH 1, 1998

SUPERIOR PART #	SUPERIOR DESCRIPTION	PAIRS	AWG	STANDARD LENGTH FEET	MAY REQUIRE MINIMUM QUANTITY	LIST PRICE BY 1000'
01-137-40	ALP	75	28	5000	*	
01-138-40	ALP	100	28	5000	*	\$718.31
01-141-40	ALP	150	28	5000	*	\$790.81
01-143-40	ALP	200	28	5000	*	\$1,264.88
01-145-40	ALP	300	28	5000	*	\$1,445.28
01-147-40	ALP	400	28	2500	*	\$2,118.28
01-151-40	ALP	600	28	2500	*	\$4,118.88
01-153-40	ALP	900	28	1250	*	\$8,090.23
01-155-40	ALP	1200	28	1250	*	\$8,098.45
01-156-40	ALP	1500	28	1250	*	\$10,088.48
01-157-40	ALP	1800	28	1250	*	\$12,206.88
01-158-40	ALP	2100	28	1250	*	\$14,152.03
01-159-40	ALP	2400	28	1250	*	\$16,330.22
01-161-40	ALP	2700	28	1000	*	\$20,111.85
01-162-40	ALP	3000	28	1000	*	\$22,183.82
01-164-40	ALP	3600	28	1000	*	\$28,434.85
04-028-21	ALPF	6	19	5000	*	\$395.34
04-028-21	ALPF	12	19	5000	*	\$657.90
04-030-21	ALPF	18	19	5000	*	\$788.83
04-031-21	ALPF	25	19	5000	*	\$978.62
04-034-21	ALPF	50	19	5000	*	\$1,883.04
04-036-21	ALPF	75	19	2500	*	\$2,998.88
04-038-21	ALPF	100	19	2500	*	\$3,514.13
04-040-21	ALPF	150	19	2500	*	\$5,805.88
04-042-21	ALPF	200	19	1250	*	\$8,878.22
04-044-21	ALPF	300	19	1250	*	\$10,391.36
04-057-21	ALPF	6	22	5000	*	\$208.29
04-059-21	ALPF	12	22	5000	*	\$318.36
04-061-21	ALPF	18	22	5000	*	\$414.83
04-062-21	ALPF	25	22	5000	*	\$512.67
04-065-21	ALPF	50	22	5000	*	\$915.51
04-067-21	ALPF	75	22	5000	*	\$1,508.37
04-069-21	ALPF	100	22	5000	*	\$1,889.43
04-071-21	ALPF	150	22	2500	*	\$2,982.71
04-073-21	ALPF	200	22	2500	*	\$3,280.24
04-075-21	ALPF	300	22	1250	*	\$4,782.50
04-077-21	ALPF	400	22	1250	*	\$6,448.24
04-081-21	ALPF	600	22	1250	*	\$9,077.15
04-083-21	ALPF	900	22	1250	*	\$13,799.42
04-083-21	ALPF	6	24	5000	*	\$170.24
04-084-21	ALPF	12	24	5000	*	\$238.48
04-086-21	ALPF	18	24	5000	*	\$313.99
04-087-21	ALPF	25	24	5000	*	\$374.58
04-100-21	ALPF	50	24	5000	*	\$648.87
04-102-21	ALPF	75	24	5000	*	\$1,056.45
04-104-21	ALPF	100	24	5000	*	\$1,187.46
04-106-21	ALPF	150	24	5000	*	\$1,902.34
04-108-21	ALPF	200	24	5000	*	\$2,249.64
04-110-21	ALPF	300	24	2500	*	\$3,279.33
04-112-21	ALPF	400	24	2500	*	\$4,291.11
04-118-21	ALPF	600	24	1250	*	\$6,199.44
04-118-21	ALPF	900	24	1250	*	\$9,150.21

Subject to Change with Notice

Page 2

EXHIBIT B4

EFFECTIVE DATE: MARCH 1, 1998

SUPERIOR Part #	SUPERIOR DESCRIPTION	PAIRS	AWG	STANDARD LENGTH FEET	MAY REQUIRE MINIMUM QUANTITY	LIST PRICE Dec. 1997
04-120-21	ALPF	1200	24	1000	*	\$12,322.62
04-121-21	ALPF	1800	24	1000	*	\$15,319.63
04-124-21	ALPF	1800	24	1000	*	\$18,456.02
05-417-50	ALPF T8	28	22	5000	*	\$741.80
05-440-50	ALPF T8	54	22	5000	*	\$1,274.71
05-456-50	ALPF T8	108	22	5000	*	\$2,188.61
05-618-50	ALPF T8	28	24	5000	*	\$561.20
05-642-50	ALPF T8	54	24	5000	*	\$947.78
05-857-50	ALPF T8	108	24	5000	*	\$1,551.71
09-026-02	ALPFSF	6	19	3000	*	\$332.62
09-028-02	ALPFSF	12	19	3000	*	\$663.67
09-030-02	ALPFSF	18	19	3000	*	\$997.57
09-031-02	ALPFSF	25	19	3000	*	\$887.17
09-034-02	ALPFSF	50	19	3000	*	\$1,617.02
09-036-02	ALPFSF	75	19	3000	*	\$2,560.64
09-038-02	ALPFSF	100	19	3000	*	\$3,082.17
09-040-02	ALPFSF	150	19	3000	*	\$4,640.15
09-042-02	ALPFSF	200	19	1500	*	\$6,002.69
09-044-02	ALPFSF	300	19	1500	*	\$9,114.97
09-046-02	ALPFSF	400	19	1500	*	\$12,136.75
09-057-02	ALPFSF	6	22	5000	*	\$194.79
09-059-02	ALPFSF	12	22	5000	*	\$395.96
09-061-02	ALPFSF	18	22	5000	*	\$591.45
09-062-02	ALPFSF	25	22	5000	*	\$886.21
09-065-02	ALPFSF	50	22	5000	*	\$806.85
09-067-02	ALPFSF	75	22	5000	*	\$1,348.06
09-069-02	ALPFSF	100	22	5000	*	\$1,503.51
09-071-02	ALPFSF	150	22	2500	*	\$2,548.21
09-073-02	ALPFSF	200	22	2500	*	\$2,940.53
09-075-02	ALPFSF	300	22	1250	*	\$4,307.18
09-077-02	ALPFSF	400	22	1250	*	\$5,799.14
09-081-02	ALPFSF	600	22	1250	*	\$8,231.02
09-083-02	ALPFSF	800	22	1250	*	\$12,270.33
09-085-02	ALPFSF	1200	22	1250	*	\$18,774.87
09-087-02	ALPFSF	1500	22	1000	*	\$20,961.20
09-092-02	ALPFSF	6	24	5000	*	\$167.08
09-094-02	ALPFSF	12	24	5000	*	\$325.14
09-096-02	ALPFSF	18	24	5000	*	\$488.25
09-097-02	ALPFSF	25	24	5000	*	\$348.46
09-100-02	ALPFSF	50	24	5000	*	\$587.05
09-102-02	ALPFSF	75	24	5000	*	\$847.05
09-104-02	ALPFSF	100	24	5000	*	\$1,067.05
09-106-02	ALPFSF	150	24	5000	*	\$1,754.6
09-108-02	ALPFSF	200	24	2500	*	\$1,979.3
09-109-02	ALPFSF	300	24	2500	*	\$2,972.7
09-110-02	ALPFSF	400	24	2500	*	\$3,965.0
09-112-02	ALPFSF	600	24	1250	*	\$5,807.6
09-114-02	ALPFSF	800	24	1250	*	\$8,437.7
09-116-02	ALPFSF	900	24	1250	*	\$11,190.3
09-120-02	ALPFSF	1200	24	1250	*	\$14,139.1
09-121-02	ALPFSF	1500	24	1000	*	\$17,400.1
09-124-02	ALPFSF	1800	24	1000	*	\$20,168.1
09-126-02	ALPFSF	2100	24	1000	*	\$20,168.1

Subject to Change with Notice

EXHIBIT B4

EFFECTIVE DATE: MARCH 1, 1998

SUPERIOR Part #	SUPERIOR DESCRIPTION	PAIRS	AWG	STANDARD LENGTH FEET	MAY REQUIRE MINIMUM QUANTITY	LIST PRICE Per 1000'
09-128-02	ALPFSF	2400	24	1000	*	\$23,174.23
09-778-02	ALPFSF	2700	24	750	*	\$28,113.98
09-129-02	ALPFSF	12	28	5000	*	\$208.83
09-131-02	ALPFSF	18	28	5000	*	\$280.75
09-132-02	ALPFSF	25	28	5000	*	\$303.73
09-135-02	ALPFSF	50	25	5000	*	\$497.88
09-137-02	ALPFSF	75	25	5000	*	\$771.28
09-139-02	ALPFSF	100	25	5000	*	\$844.54
09-141-02	ALPFSF	150	25	5000	*	\$1,388.81
09-143-02	ALPFSF	200	25	5000	*	\$1,547.84
09-145-02	ALPFSF	300	25	5000	*	\$2,240.40
09-147-02	ALPFSF	400	25	2500	*	\$3,067.00
09-151-02	ALPFSF	600	25	2500	*	\$4,305.72
09-153-02	ALPFSF	800	25	1250	*	\$8,412.87
09-155-02	ALPFSF	1200	25	1250	*	\$8,506.48
09-156-02	ALPFSF	1500	25	1250	*	\$10,759.02
09-158-02	ALPFSF	1800	25	1250	*	\$12,973.01
09-159-02	ALPFSF	2100	25	1250	*	\$15,124.96
09-159-02	ALPFSF	2400	25	1250	*	\$17,589.98
09-161-02	ALPFSF	2700	25	1000	*	\$20,453.27
09-162-02	ALPFSF	3000	25	1000	*	\$22,987.73
09-162-02	ALPFSF	3300	25	1000	*	\$25,890.62
09-163-02	ALPFSF	3600	25	1000	*	\$27,863.42
09-164-02	ALPFSF	6	19	5000	*	\$418.05
04-028-84	ASPF	12	19	5000	*	\$848.03
04-028-84	ASPF	18	19	5000	*	\$875.30
04-030-84	ASPF	25	19	5000	*	\$1,111.72
04-031-84	ASPF	50	19	5000	*	\$2,007.47
04-034-84	ASPF	75	19	2500	*	\$3,288.48
04-036-84	ASPF	100	19	2500	*	\$3,666.75
04-038-84	ASPF	150	19	1250	*	\$4,182.87
04-040-84	ASPF	200	19	1250	*	\$7,049.96
04-042-84	ASPF	300	19	1250	*	\$10,867.91
04-044-84	ASPF	6	22	5000	*	\$281.22
04-057-84	ASPF	12	22	5000	*	\$386.94
04-059-84	ASPF	18	22	5000	*	\$492.41
04-081-84	ASPF	25	22	5000	*	\$607.45
04-082-84	ASPF	50	22	5000	*	\$1,035.11
04-085-84	ASPF	75	22	5000	*	\$1,698.21
04-087-84	ASPF	100	22	5000	*	\$1,844.21
04-089-84	ASPF	150	22	2500	*	\$3,180.11
04-071-84	ASPF	200	22	2500	*	\$3,558.81
04-073-84	ASPF	300	22	1250	*	\$8,121.31
04-075-84	ASPF	400	22	1250	*	\$8,852.81
04-077-84	ASPF	600	22	1250	*	\$9,892.31
04-081-84	ASPF	900	22	1250	*	\$14,380.51
04-083-84	ASPF	6	24	5000	*	\$220.11
04-082-84	ASPF	12	24	5000	*	\$305.11
04-084-84	ASPF	18	24	5000	*	\$386.11
04-086-84	ASPF	25	24	5000	*	\$450.11
04-087-84	ASPF	50	24	5000	*	\$749.11
04-100-84	ASPF	75	24	5000	*	\$1,201.11

Subject to Change with Notice

EXHIBIT B1
CABLE PRODUCT AND PRICES

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
2036307	ANAA	25	22	280225	97.00	166.32	279.81
2036308	ANAA	50	22	280250	194.00	299.12	526.10
2036309	ANAA	100	22	280280	388.00	502.23	956.19
2036310	ANAA	200	22	280282	776.00	931.39	1,839.31
2036311	ANAA	300	22		1,164.00	1,000.04	2,361.92
2036312	ANAA	400	22	280284	1,552.00	1,812.77	3,628.61
2036313	ANAA	600	22	280286	2,328.00	2,757.60	5,481.36
2036314	ANAA	900	22	280289	3,492.00	4,036.48	8,122.12
2036315	ANAA	1200	22	280291	4,656.00	5,874.03	11,321.55
6987556	ANAW	11	22		42.68	153.18	203.12
6987572	ANAW	25	22	282225	97.00	228.64	342.13
6987580	ANAW	50	22	282250	194.00	376.56	603.54
6987606	ANAW	100	22	282280	388.00	601.73	1,055.69
6987622	ANAW	200	22	282282	776.00	1,076.74	1,984.66
6987630	ANAW	300	22	282283	1,164.00	1,616.43	2,978.31
6987648	ANAW	400	22	282284	1,552.00	2,142.52	3,958.36
6987655	ANAW	600	22	282286	2,328.00	3,409.40	6,133.16
6987663	ANAW	900	22	282289	3,492.00	4,931.37	9,017.01
6987671	ANAW	1200	22		4,656.00	6,561.92	12,009.44
7520018	ANAY	900	22	131289	3,492.00	6,132.28	10,217.92
7520026	ANAY	1200	22	131291	4,656.00	8,019.90	13,467.42
2036300	ANBA	25	19	280925	195.00	331.94	560.09
2036301	ANBA	50	19	280950	390.00	594.86	1,051.16
2036302	ANBA	100	19	280980	780.00	1,019.47	1,932.07
2036303	ANBA	200	19	280982	1,560.00	1,871.98	3,697.18

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

* 06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
2036304	ANBA	300	19	280983	2,340.00	2,794.83	5,532.63
6987481	ANBW	25	19	282925	195.00	515.52	743.67
6987499	ANBW	50	19	282950	390.00	865.38	1,321.68
6987507	ANBW	100	19	282980	780.00	1,579.28	2,491.88
6987515	ANBW	200	19	282982	1,560.00	3,108.37	4,933.57
6987523	ANBW	300	19	282983	2,340.00	4,653.01	7,390.81
2036319	ANMA	12	24		29.28	73.63	107.89
2036320	ANMA	25	24	280425	61.00	125.77	197.14
2036321	ANMA	50	24	280450	122.00	232.47	375.21
2036322	ANMA	100	24	280480	244.00	382.80	668.28
2036323	ANMA	200	24	280482	488.00	701.28	1,272.24
2036324	ANMA	300	24	280483	732.00	999.77	1,856.21
2036325	ANMA	400	24	280484	976.00	1,007.18	2,149.10
2036326	ANMA	600	24	280486	1,464.00	1,907.74	3,620.62
2036327	ANMA	900	24	280489	2,196.00	2,805.32	5,374.64
2036328	ANMA	1200	24	280491	2,928.00	3,646.88	7,072.64
2036329	ANMA	1500	24	280492	3,660.00	4,716.82	8,999.02
2036330	ANMA	1800	24	280493	4,392.00	5,745.68	10,884.32
6987705	ANMW	25	24	282425	61.00	176.13	247.50
6987713	ANMW	50	24	282450	122.00	294.23	436.97
6987721	ANMW	100	24	282480	244.00	460.08	745.56
6987739	ANMW	200	24	282482	488.00	810.17	1,381.13
6987747	ANMW	300	24	282483	732.00	1,145.68	2,002.12
6987754	ANMW	400	24	282484	976.00	1,572.30	2,714.22
6987762	ANMW	600	24	282486	1,464.00	2,336.58	4,049.46

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
6987770	ANMW	900	24	282489	2,196.00	3,464.56	6,033.88
6987788	ANMW	1200	24	282491	2,928.00	4,546.34	7,972.10
6987796	ANMW	1500	24	282492	3,660.00	5,697.81	9,980.01
6987804	ANMW	1800	24		4,392.00	6,752.50	11,891.14
7520166	ANMY	600	24	131486	1,464.00	2,974.79	4,687.67
7520034	ANMY	900	24	131489	2,196.00	4,977.02	7,546.34
7520042	ANMY	1200	24	131491	2,928.00	5,632.05	9,057.81
7520059	ANMY	1500	24	131492	3,660.00	6,932.12	11,214.32
7520067	ANMY	1800	24	131493	4,392.00	8,280.83	13,419.47
2039035	ANMY	2100	24	131494	5,124.00	9,660.98	15,656.06
2036334	ANTA	25	26	280625	38.25	133.26	178.01
2036335	ANTA	50	26	280650	76.50	221.82	311.33
2036336	ANTA	100	26	280680	153.00	362.03	541.04
2036337	ANTA	200	26	280682	306.00	610.17	968.19
2036338	ANTA	300	26	280683	459.00	893.67	1,430.70
2036339	ANTA	400	26	280684	612.00	1,209.77	1,925.81
2036340	ANTA	600	26	280686	918.00	1,878.30	2,952.36
2036341	ANTA	900	26	280689	1,377.00	2,816.70	4,427.79
2036342	ANTA	1200	26	280691	1,836.00	3,620.72	5,768.84
2036343	ANTA	1500	26	280692	2,295.00	5,278.54	7,963.69
2036344	ANTA	1800	26	280693	2,754.00	5,883.49	9,105.67
2036345	ANTA	2100	26	280694	3,213.00	8,798.95	12,558.16
6987812	ANIW	25	26	282625	38.25	148.44	193.19
6987820	ANIW	50	26	282650	76.50	242.18	331.69
6987838	ANIW	100	26	282680	153.00	383.10	562.11

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

* 06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
6987846	ANTW	200	26	282682	306.00	633.43	991.45
6987853	ANTW	300	26	282683	459.00	923.51	1,460.54
6987861	ANTW	400	26	282684	612.00	1,253.15	1,969.19
6987879	ANTW	600	26	282686	918.00	1,822.87	2,896.93
6987887	ANTW	900	26	282689	1,377.00	2,603.65	4,214.74
6987895	ANTW	1200	26	282691	1,836.00	3,339.80	5,487.92
7507007	ANTW	1500	26	282692	2,295.00	4,330.55	7,015.70
7507015	ANTW	1800	26	282693	2,754.00	5,135.56	8,357.74
7502958	ANTW	2100	26		3,213.00	6,416.28	10,175.49
7507023	ANTW	2400	26		3,672.00	7,321.39	11,617.63
7512650	ANTW	2700	26		4,131.00	8,377.08	13,210.35
7512668	ANTW	3000	26		4,590.00	9,307.73	14,678.03
7520174	ANTY	600	26	131686	918.00	2,388.54	3,462.60
7520075	ANTY	900	26	131689	1,377.00	3,381.48	4,992.57
7520083	ANTY	1200	26	131691	1,836.00	4,959.45	7,107.57
7520091	ANTY	1500	26	131692	2,295.00	5,822.95	8,508.10
7520109	ANTY	1800	26	131693	2,754.00	6,541.90	9,764.08
7520117	ANTY	2100	26	131694	3,213.00	9,445.56	13,204.77
7520125	ANTY	2400	26	131695	3,672.00	10,493.40	14,789.64
7520133	ANTY	2700	26	131696	4,131.00	11,805.91	16,639.18
7520141	ANTY	3000	26	131697	4,590.00	13,117.59	18,487.89
2019002	ARAM	25	22		97.00	492.05	605.54
7507684	ARAM	50	22		194.00	688.43	915.41
7507692	ARAM	100	22		388.00	1,075.15	1,529.11
7515000	ARAM	200	22		776.00	1,871.21	2,779.13
7507718	ARAM	300	22		1,164.00	2,876.25	4,238.13

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7507726	ARAM	400	22		1,552.00	3,921.20	5,737.04
7507742	ARAM	900	22		3,492.00	8,316.74	12,402.38
2019000	ARMM	25	24		61.00	313.31	384.68
2019001	ARMM	50	24		122.00	435.67	578.41
7507601	ARMM	100	24		244.00	786.23	1,071.71
7507619	ARMM	200	24		488.00	1,246.85	1,817.81
7507627	ARMM	300	24		732.00	1,931.56	2,788.00
7507635	ARMM	400	24		976.00	2,443.64	3,585.56
7507643	ARMM	600	24		1,464.00	3,376.54	5,089.42
7507650	ARMM	900	24		2,196.00	4,965.74	7,535.06
7507668	ARMM	1200	24		2,928.00	6,494.14	9,919.90
7515018	ARMM	1500	24		3,660.00	8,148.92	12,431.12
7507676	ARMM	1800	24		4,392.00	9,836.40	14,975.04
2019005	ARTM	50	26		76.50	515.31	604.82
2019003	ARTM	100	26		153.00	795.19	974.20
2019004	ARTM	200	26		306.00	1,213.70	1,571.72
7507544	ARTM	300	26		459.00	1,712.92	2,249.95
7507551	ARTM	400	26		612.00	2,173.66	2,889.70
7507569	ARTM	600	26		918.00	2,894.24	3,968.30
7507577	ARTM	900	26		1,377.00	4,185.58	5,796.67
7507536	ARTM	1200	26		1,836.00	5,301.70	7,449.82
7507585	ARTM	1800	26		2,754.00	7,992.19	11,214.37
7507502	ARTM	2400	26		3,672.00	10,834.25	15,130.49
7507510	ARTM	2700	26		4,131.00	12,328.81	17,162.08
7507593	ARTM	3000	26		4,590.00	13,314.36	18,684.66
7507528	ARTM	3600	26		5,508.00	15,977.24	22,421.60

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

* 06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7506876	BHAA	25	22		97.00	166.32	279.81
7506884	BHAA	50	22		194.00	266.19	493.17
7506892	BHAA	100	22		388.00	472.78	926.74
6968770	BHAA	200	22		776.00	853.08	1,761.00
7506900	BHAA	300	22		1,164.00	1,224.45	2,586.33
6968762	BHAA	400	22		1,552.00	1,610.39	3,426.23
6987275	BHAA	600	22		2,328.00	2,701.96	5,425.72
6937817	BHAA	900	22		3,492.00	3,916.95	8,002.59
7503543	BHAH	25	22		97.00	340.89	454.38
7503550	BHAH	50	22		194.00	466.97	693.95
7503576	BHAH	100	22		388.00	730.66	1,184.62
7503592	BHAH	200	22		776.00	1,188.78	2,096.70
7503600	BHAH	300	22		1,164.00	1,632.53	2,994.41
7503618	BHAH	400	22		1,552.00	1,978.68	3,794.52
7503626	BHAH	600	22		2,328.00	3,429.93	6,153.69
7503634	BHAH	900	22		3,492.00	5,183.92	9,269.56
7517410	BHAP	25	22		97.00	566.58	680.07
7517428	BHAP	50	22		194.00	673.41	900.39
7517444	BHAP	100	22		388.00	988.36	1,442.32
7516487	BHAS	25	22		97.00	355.76	469.25
7516495	BHAS	50	22		194.00	478.06	705.04
7517261	BHAS	100	22		388.00	672.12	1,126.08
7506967	BHBA	25	19		195.00	350.43	578.58

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

- 06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7506975	BHBA	50	19		390.00	785.37	1,241.67
7506983	BHBA	100	19		780.00	830.01	1,742.61
7506991	BHBA	200	19		1,560.00	1,880.82	3,706.02
7510506	BHBA	300	19		2,340.00	2,554.97	5,292.77
7502180	BHBH	25	19		195.00	579.97	808.12
7502198	BHBH	50	19		390.00	1,134.70	1,591.00
7502214	BHBH	100	19		780.00	1,445.95	2,358.55
7517394	BHBP	25	19		195.00	847.46	1,075.61
7517402	BHBP	50	19		390.00	1,134.70	1,591.00
7506918	BKMA	25	24		61.00	133.76	205.13
7506926	BKMA	50	24		122.00	223.96	366.70
6937064	BKMA	100	24		244.00	358.84	644.32
6964803	BKMA	200	24		488.00	635.47	1,206.43
6964811	BKMA	300	24		732.00	911.46	1,767.90
6964795	BKMA	400	24		976.00	1,227.36	2,369.28
6964787	BKMA	600	24		1,464.00	1,972.59	3,685.47
6983381	BKMA	900	24		2,196.00	2,721.54	5,290.86
6937833	BKMA	1200	24		2,928.00	4,341.12	7,766.88
7506777	BKMA	1500	24		3,660.00	5,491.75	9,773.95
6937841	BKMA	1800	24		4,392.00	6,856.59	11,995.23
7516040	BKMA-UM	25	24		61.00	257.36	328.73
7516057	BKMA-UM	50	24		122.00	368.16	510.90
7516115	BKMA-UM	200	24		488.00	901.31	1,472.27
7516073	BKMA-UM	300	24		732.00	1,486.50	2,342.94

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7516081	BKMA-UM	400	24		976.00	1,999.86	3,141.78
7516099	BKMA-UM	600	24		1,464.00	3,182.84	4,895.72
7516107	BKMA-UM	900	24		2,196.00	4,112.04	6,681.36
7503659	BKMH	25	24		61.00	268.41	339.78
7503667	BKMH	50	24		122.00	399.22	541.96
7503683	BKMH	100	24		244.00	606.01	891.49
7503709	BKMH	200	24		488.00	946.87	1,517.83
7503717	BKMH	300	24		732.00	1,307.84	2,164.28
7503725	BKMH	400	24		976.00	1,728.46	2,870.38
7502073	BKMH	600	24		1,464.00	2,492.60	4,205.48
7502040	BKMH	900	24		2,196.00	3,543.67	6,112.99
7502081	BKMH	1200	24		2,928.00	4,911.77	8,337.53
7502065	BKMH	1500	24		3,660.00	6,122.02	10,404.22
7502057	BKMH	1800	24		4,392.00	7,927.39	13,066.03
7517451	BKMP	25	24		61.00	470.59	541.96
7517469	BKMP	50	24		122.00	568.76	711.50
7517485	BKMP	100	24		244.00	775.83	1,061.31
7517501	BKMP	200	24		488.00	1,089.39	1,660.35
7517279	BKMS	25	24		61.00	307.68	379.05
7517287	BKMS	50	24		122.00	404.07	546.81
7517303	BKMS	100	24		244.00	575.85	861.33
7517329	BKMS	200	24		488.00	837.63	1,408.59
7506934	BKTA	25	26		38.25	138.03	182.78
7506942	BKTA	50	26		76.50	188.34	277.85

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7506959	BKTA	100	26		153.00	305.56	484.57
6982037	BKTA	200	26		306.00	532.28	890.30
6982029	BKTA	300	26		459.00	782.50	1,319.53
7503485	BKTA	400	26		612.00	1,008.80	1,724.84
6987218	BKTA	600	26		918.00	1,583.83	2,657.89
7508252	BKTA	900	26		1,377.00	2,587.13	4,198.22
6937858	BKTA	1200	26		1,836.00	3,526.28	5,674.40
6937866	BKTA	1500	26		2,295.00	4,834.15	7,519.30
7506785	BKTA	1800	26		2,754.00	5,427.40	8,649.58
6937767	BKTA	2100	26		3,213.00	7,272.87	11,032.08
6937783	BKTA	2700	26		4,131.00	9,350.83	14,184.10
7516123	BKTA-UM	25	26		38.25	251.33	296.08
7516131	BKTA-UM	50	26		76.50	321.11	410.62
7516156	BKTA-UM	200	26		306.00	779.48	1,137.50
7516172	BKTA-UM	400	26		612.00	1,575.30	2,291.34
7516180	BKTA-UM	600	26		918.00	2,356.33	3,430.39
7516198	BKTA-UM	900	26		1,377.00	3,705.20	5,316.29
7502123	BKTH	25	26		38.25	294.55	339.30
7503758	BKTH	50	26		76.50	357.41	446.92
7503774	BKTH	100	26		153.00	506.80	685.81
7503790	BKTH	200	26		306.00	839.91	1,197.93
7503808	BKTH	300	26		459.00	1,075.46	1,612.49
7503816	BKTH	400	26		612.00	1,441.12	2,157.16
7502024	BKTH	600	26		918.00	2,073.98	3,148.04
7502032	BKTH	900	26		1,377.00	3,019.19	4,630.28
7502099	BKTH	1200	26		1,836.00	3,907.94	6,056.06

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
7503824	BKTH	1500	26		2,295.00	4,821.19	7,506.34
7503832	BKTH	1800	26		2,754.00	6,521.06	9,743.24
7503840	BKTH	2100	26		3,213.00	7,607.91	11,367.12
7517519	BKTP	25	26		38.25	433.17	477.92
7517527	BKTP	50	26		76.50	514.82	604.33
7517535	BKTP	100	26		153.00	670.85	849.86
7517550	BKTP	200	26		306.00	966.54	1,324.56
7517568	BKTP	300	26		459.00	1,260.03	1,797.06
7517337	BKTS	25	26		38.25	314.57	359.32
7513286	BKTS	50	26		76.50	360.43	449.94
7517345	BKTS	100	26		153.00	498.09	677.10
7517360	BKTS	200	26		306.00	763.82	1,121.84
7517378	BKTS	300	26		459.00	1,040.17	1,577.20
7516677	CMAW	25	22		97.00	318.32	431.81
2010083	DCAZ	900	22		3,492.00	6,921.67	11,007.31
2010084	DCAZ	1200	22		4,656.00	8,863.27	14,310.79
2010078	DCMZ	600	24		1,464.00	2,266.64	3,979.52
2010079	DCMZ	900	24		2,196.00	3,264.38	5,833.70
7516438	DCMZ	1200	24		2,928.00	4,376.20	7,801.96
7510712	DCMZ	1500	24		3,660.00	5,408.40	9,690.60
7502008	DCMZ	1800	24		4,392.00	6,501.00	11,639.64
7502107	DCMZ	2100	24		5,124.00	7,534.72	13,529.80
7510720	DCMZ	2400	24		5,856.00	8,600.88	15,452.40

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
2010080	DCTZ	600	26		918.00	1,914.73	2,988.79
7512510	DCTZ	900	26		1,377.00	2,774.61	4,385.70
6987374	DCTZ	1200	26		1,836.00	3,300.76	5,448.88
7513351	DCTZ	1500	26		2,295.00	3,960.68	6,645.83
6987382	DCTZ	1800	26		2,754.00	5,004.89	8,227.07
7513252	DCTZ	2100	26		3,213.00	5,817.98	9,577.19
6987390	DCTZ	2400	26		3,672.00	6,212.44	10,508.68
2010081	DCTZ	2700	26		4,131.00	6,958.19	11,791.46
6987408	DCTZ	3000	26		4,590.00	7,884.30	13,254.60
6987416	DCTZ	3600	26		5,508.00	9,343.09	15,787.45
6987424	DCTZ	4200	26		6,426.00	13,788.98	21,307.40
7511835	KHAH	28	22		108.64	843.23	970.34
7511843	KHAH	54	22		209.52	882.97	1,128.11
7511850	KHAH	106	22		411.28	1,186.58	1,667.78
7511868	KHAH	158	22		613.04	1,685.66	2,402.92
7511876	KHAH	210	22		814.80	2,083.97	3,037.29
7511884	KHAH	314	22		1,218.32	2,908.16	4,333.59
7511892	KHAH	418	22		1,621.84	4,352.81	6,250.36
7511900	KHAH	616	22		2,390.08	5,767.24	8,563.63
2010090	KHAH-UM	28	22		108.64	1,044.08	1,171.19
2010091	KHAH-UM	54	22		209.52	1,191.97	1,437.11
2010092	KHAH-UM	106	22		411.28	1,560.37	2,041.57
2010093	KHAH-UM	158	22		613.04	2,485.04	3,202.30
2010094	KHAH-UM	210	22		814.80	2,959.47	3,912.79
2010095	KHAH-UM	314	22		1,218.32	4,133.86	5,559.29

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE

* 06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
2010096	KHAH-UM	418	22		1,621.84	5,846.31	7,743.86
2010097	KHAH-UM	616	22		2,390.08	7,930.24	10,726.63
7528250	KNAW	28	22	143228	108.64	578.44	705.55
7528268	KNAW	54	22	143254	209.52	601.62	846.76
7528276	KNAW	106	22	143278	411.28	939.47	1,420.67
7528284	KNAW	158	22		613.04	1,591.46	2,308.72
7528292	KNAW	210	22		814.80	1,648.61	2,601.93
7528300	KNAW	314	22		1,218.32	2,279.27	3,704.70
7528318	KNAW	418	22		1,621.84	3,231.45	5,129.00
7528326	KNAW	616	22		2,390.08	4,831.97	7,628.36
2039077	KNAW-UM	54	22		209.52	816.37	1,061.51
2039078	KNAW-UM	106	22		411.28	1,313.25	1,794.45
2039079	KNAW-UM	158	22		613.04	2,357.47	3,074.73
2039080	KNAW-UM	210	22		814.80	2,447.99	3,401.31
2039081	KNAW-UM	314	22		1,218.32	3,397.34	4,822.77
2039082	KNAW-UM	418	22		1,621.84	4,595.99	6,493.54
2039083	KNAW-UM	616	22		2,390.08	6,443.09	9,239.48
2039061	KNMW	28	24	143428	68.32	387.14	467.07
2039062	KNMW	54	24	143454	131.76	396.59	550.75
2039063	KNMW	106	24	143478	258.64	645.43	948.04
2039064	KNMW	210	24	143488	512.40	1,189.00	1,788.51

CONFIDENTIAL

GENERAL CABLE PRICING FOR
GTE/CODETEL

06-16-97 to 09-30-97

GCC PART NUMBER	CABLE CODE	PAIR SIZE	AWG	GTE PART #	COPPER WEIGHT PER MFT (LBS.)	NON COPPER PRICE/MFT FOB-ORIGIN	CURRENT PRICE/MFT 1.1700
2034003	AMMA	25	24		61.00	163.04	234.41
2036350	ANMA	25	24		61.00	131.58	202.95
2036351	ANMA	400	24		976.00	1,421.96	2,563.88
2036352	ANMA	600	24		1,464.00	2,202.13	3,915.01
2036353	ANTA	600	26		918.00	1,965.32	3,039.38
2036354	ANTA	1200	26		1,836.00	3,790.46	5,938.58
2036355	ANTA	3000	26		4,590.00	14,279.86	19,650.16
2036360	ANMS	25	24		61.00	314.04	385.41
2036361	ANMS	50	24		122.00	433.47	576.21
2036362	ANMS	100	24		244.00	614.18	899.66
2036363	ANMS	200	24		488.00	1,005.28	1,576.24
2036364	ANMS	300	24		732.00	1,309.94	2,166.38
2036365	ANTS	400	26		612.00	1,393.59	2,109.63
2036370	KNAS	28	22		108.64	557.56	684.67

EXHIBIT B-1

PRODUCT AND PRODUCT PRICES

Central Loose Tube

Cable Design Core Tube Construction
Fiber Type SMF -28
Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LACNAJB	\$1.151	\$0.770
12	SVS1LACNAJB	\$1.399	\$1.170

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Core Tube Construction
Fiber Type SMF -28
Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LACNAJB	\$1.162	\$0.770
12	SVS1LACNAJB	\$1.413	\$1.170

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Dri-Flex" Cable ManneCore Design

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAUESJA	\$1.038	\$0.787
12	SVS1LAUESJA	\$1.287	\$1.029
24	SVS1LAUESJA	\$2.054	\$1.645
36	SVS1LAUESJA	\$2.748	\$2.190
48	SVS1LAUESJA	\$3.443	\$2.744
60	SVS1LAUESJA	\$4.231	\$3.380
72	SVS1LAUESJA	\$5.020	\$4.006
84	SVS1LAUESJA	\$5.821	\$4.651
96	SVS1LAUESJA	\$6.621	\$5.287
108	SVS1LAUESJA	\$7.422	\$5.923
120	SVS1LAUESJA	\$8.223	\$6.569
132	SVS1LAUESJA	\$9.023	\$7.204
144	SVS1LAUESJA	\$9.824	\$7.840
156	SVS1LAUESJA	\$10.610	\$8.476
168	SVS1LAUESJA	\$11.395	\$9.101
180	SVS1LAUESJA	\$12.181	\$9.727
192	SVS1LAUESJA	\$12.967	\$10.352
204	SVS1LAUESJA	\$13.752	\$10.978
216	SVS1LAUESJA	\$14.538	\$11.604

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAUESJA	\$1.048	\$0.787
12	SVS1LAUESJA	\$1.300	\$1.029
24	SVS1LAUESJA	\$2.075	\$1.645
36	SVS1LAUESJA	\$2.778	\$2.190
48	SVS1LAUESJA	\$3.477	\$2.744
60	SVS1LAUESJA	\$4.274	\$3.380
72	SVS1LAUESJA	\$5.070	\$4.006
84	SVS1LAUESJA	\$5.879	\$4.651
96	SVS1LAUESJA	\$6.688	\$5.287
108	SVS1LAUESJA	\$7.496	\$5.923
120	SVS1LAUESJA	\$8.305	\$6.569
132	SVS1LAUESJA	\$9.113	\$7.204
144	SVS1LAUESJA	\$9.922	\$7.840
156	SVS1LAUESJA	\$10.716	\$8.476
168	SVS1LAUESJA	\$11.509	\$9.101
180	SVS1LAUESJA	\$12.303	\$9.727
192	SVS1LAUESJA	\$13.096	\$10.352
204	SVS1LAUESJA	\$13.890	\$10.978
216	SVS1LAUESJA	\$14.683	\$11.604

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Dri-Flex" Cable KleenCore Design

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAFESJA	\$1.038	\$0.780
12	SVS1LAFESJA	\$1.287	\$1.020
24	SVS1LAFESJA	\$2.054	\$1.630
36	SVS1LAFESJA	\$2.748	\$2.170
48	SVS1LAFESJA	\$3.443	\$2.720
60	SVS1LAFESJA	\$4.231	\$3.350
72	SVS1LAFESJA	\$5.020	\$3.970
84	SVS1LAFESJA	\$5.821	\$4.610
96	SVS1LAFESJA	\$6.621	\$5.240
108	SVS1LAFESJA	\$7.422	\$5.870
120	SVS1LAFESJA	\$8.223	\$6.510
132	SVS1LAFESJA	\$9.023	\$7.140
144	SVS1LAFESJA	\$9.824	\$7.770
156	SVS1LAFESJA	\$10.610	\$8.400
168	SVS1LAFESJA	\$11.395	\$9.020
180	SVS1LAFESJA	\$12.181	\$9.640
192	SVS1LAFESJA	\$12.967	\$10.260
204	SVS1LAFESJA	\$13.752	\$10.880
216	SVS1LAFESJA	\$14.538	\$11.500

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAFESJA	\$1.048	\$0.780
12	SVS1LAFESJA	\$1.300	\$1.020
24	SVS1LAFESJA	\$2.075	\$1.630
36	SVS1LAFESJA	\$2.778	\$2.170
48	SVS1LAFESJA	\$3.477	\$2.720
60	SVS1LAFESJA	\$4.274	\$3.350
72	SVS1LAFESJA	\$5.070	\$3.970
84	SVS1LAFESJA	\$5.879	\$4.610
96	SVS1LAFESJA	\$6.688	\$5.240
108	SVS1LAFESJA	\$7.496	\$5.870
120	SVS1LAFESJA	\$8.305	\$6.510
132	SVS1LAFESJA	\$9.113	\$7.140
144	SVS1LAFESJA	\$9.922	\$7.770
156	SVS1LAFESJA	\$10.716	\$8.400
168	SVS1LAFESJA	\$11.509	\$9.020
180	SVS1LAFESJA	\$12.303	\$9.640
192	SVS1LAFESJA	\$13.096	\$10.260
204	SVS1LAFESJA	\$13.890	\$10.880
216	SVS1LAFESJA	\$14.683	\$11.500

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Flooded" Cable Design

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$/ Cable Meter		\$/ Cable Meter	
6	SVS1LALESJA		\$1.038		\$0.796
12	SVS1LALESJA		\$1.287		\$1.040
24	SVS1LALESJA		\$2.054		\$1.663
36	SVS1LALESJA		\$2.748		\$2.213
48	SVS1LALESJA		\$3.443		\$2.774
60	SVS1LALESJA		\$4.231		\$3.417
72	SVS1LALESJA		\$5.020		\$4.049
84	SVS1LALESJA		\$5.821		\$4.702
96	SVS1LALESJA		\$6.621		\$5.345
108	SVS1LALESJA		\$7.422		\$5.987
120	SVS1LALESJA		\$8.223		\$6.640
132	SVS1LALESJA		\$9.023		\$7.283
144	SVS1LALESJA		\$9.824		\$7.925
156	SVS1LALESJA		\$10.610		\$8.568
168	SVS1LALESJA		\$11.395		\$9.200
180	SVS1LALESJA		\$12.181		\$9.833
192	SVS1LALESJA		\$12.967		\$10.465
204	SVS1LALESJA		\$13.752		\$11.098
216	SVS1LALESJA		\$14.538		\$11.730

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Single Jacket (Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$/ Cable Meter		\$/ Cable Meter	
6	SVS1LALESJA		\$1.048		\$0.796
12	SVS1LALESJA		\$1.300		\$1.040
24	SVS1LALESJA		\$2.075		\$1.663
36	SVS1LALESJA		\$2.776		\$2.213
48	SVS1LALESJA		\$3.477		\$2.774
60	SVS1LALESJA		\$4.274		\$3.417
72	SVS1LALESJA		\$5.070		\$4.049
84	SVS1LALESJA		\$5.879		\$4.702
96	SVS1LALESJA		\$6.688		\$5.345
108	SVS1LALESJA		\$7.496		\$5.987
120	SVS1LALESJA		\$8.305		\$6.640
132	SVS1LALESJA		\$9.113		\$7.283
144	SVS1LALESJA		\$9.922		\$7.925
156	SVS1LALESJA		\$10.716		\$8.568
168	SVS1LALESJA		\$11.509		\$9.200
180	SVS1LALESJA		\$12.303		\$9.833
192	SVS1LALESJA		\$13.096		\$10.465
204	SVS1LALESJA		\$13.890		\$11.098
216	SVS1LALESJA		\$14.683		\$11.730

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

"Dri-Flex" Cable MarineCore Design

Cable Design Loose Tube - Single Jacket/ Single Armor (Poly-Steel)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
8	SVSLAUEAJA	\$1.269	\$0.979
12	SVSLAUEAJA	\$1.517	\$1.221
24	SVSLAUEAJA	\$2.280	\$1.826
36	SVSLAUEAJA	\$2.971	\$2.381
48	SVSLAUEAJA	\$3.715	\$2.966
60	SVSLAUEAJA	\$4.503	\$3.592
72	SVSLAUEAJA	\$5.292	\$4.228
84	SVSLAUEAJA	\$6.126	\$4.894
96	SVSLAUEAJA	\$6.927	\$5.529
108	SVSLAUEAJA	\$7.736	\$6.195
120	SVSLAUEAJA	\$8.545	\$6.841
132	SVSLAUEAJA	\$9.354	\$7.477
144	SVSLAUEAJA	\$10.164	\$8.112
156	SVSLAUEAJA	\$10.955	\$8.768
168	SVSLAUEAJA	\$11.746	\$9.394
180	SVSLAUEAJA	\$12.538	\$10.019
192	SVSLAUEAJA	\$13.329	\$10.655
204	SVSLAUEAJA	\$14.120	\$11.281
216	SVSLAUEAJA	\$14.912	\$11.908

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Single Jacket/ Single Armor (Poly-Steel)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
8	SVSLAUEAJA	\$1.282	\$0.979
12	SVSLAUEAJA	\$1.532	\$1.221
24	SVSLAUEAJA	\$2.303	\$1.826
36	SVSLAUEAJA	\$3.001	\$2.381
48	SVSLAUEAJA	\$3.752	\$2.966
60	SVSLAUEAJA	\$4.548	\$3.592
72	SVSLAUEAJA	\$5.345	\$4.228
84	SVSLAUEAJA	\$6.188	\$4.894
96	SVSLAUEAJA	\$6.996	\$5.529
108	SVSLAUEAJA	\$7.814	\$6.195
120	SVSLAUEAJA	\$8.631	\$6.841
132	SVSLAUEAJA	\$9.448	\$7.477
144	SVSLAUEAJA	\$10.265	\$8.112
156	SVSLAUEAJA	\$11.085	\$8.768
168	SVSLAUEAJA	\$11.864	\$9.394
180	SVSLAUEAJA	\$12.663	\$10.019
192	SVSLAUEAJA	\$13.462	\$10.655
204	SVSLAUEAJA	\$14.261	\$11.281
216	SVSLAUEAJA	\$15.061	\$11.908

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

"Dn-Flex" Cable KleenCore Design

Cable Design Loose Tube - Single Jacket/ Single Armor (Poly-Steel)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVSLAFEAJA	\$1,269	\$0,970
12	SVSLAFEAJA	\$1,517	\$1,210
24	SVSLAFEAJA	\$2,280	\$1,810
36	SVSLAFEAJA	\$2,971	\$2,360
48	SVSLAFEAJA	\$3,715	\$2,940
60	SVSLAFEAJA	\$4,503	\$3,560
72	SVSLAFEAJA	\$5,292	\$4,190
84	SVSLAFEAJA	\$6,126	\$4,850
96	SVSLAFEAJA	\$6,927	\$5,480
108	SVSLAFEAJA	\$7,736	\$6,140
120	SVSLAFEAJA	\$8,545	\$6,780
132	SVSLAFEAJA	\$9,354	\$7,410
144	SVSLAFEAJA	\$10,164	\$8,040
156	SVSLAFEAJA	\$10,955	\$8,690
168	SVSLAFEAJA	\$11,746	\$9,310
180	SVSLAFEAJA	\$12,538	\$9,930
192	SVSLAFEAJA	\$13,329	\$10,560
204	SVSLAFEAJA	\$14,120	\$11,180
216	SVSLAFEAJA	\$14,912	\$11,800

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Single Jacket/ Single Armor (Poly-Steel)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVSLAFEAJA	\$1,282	\$0,970
12	SVSLAFEAJA	\$1,532	\$1,210
24	SVSLAFEAJA	\$2,303	\$1,810
36	SVSLAFEAJA	\$3,001	\$2,360
48	SVSLAFEAJA	\$3,752	\$2,940
60	SVSLAFEAJA	\$4,548	\$3,560
72	SVSLAFEAJA	\$5,345	\$4,190
84	SVSLAFEAJA	\$6,188	\$4,850
96	SVSLAFEAJA	\$6,996	\$5,480
108	SVSLAFEAJA	\$7,814	\$6,140
120	SVSLAFEAJA	\$8,631	\$6,780
132	SVSLAFEAJA	\$9,448	\$7,410
144	SVSLAFEAJA	\$10,265	\$8,040
156	SVSLAFEAJA	\$11,065	\$8,690
168	SVSLAFEAJA	\$11,864	\$9,310
180	SVSLAFEAJA	\$12,663	\$9,930
192	SVSLAFEAJA	\$13,462	\$10,560
204	SVSLAFEAJA	\$14,261	\$11,180
216	SVSLAFEAJA	\$15,061	\$11,800

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Fiber Count	Part Number	\$ / Cable Meter	\$ / Cable Meter
6	SVSLAEAJA	\$1,282	\$0,989
12	SVSLAEAJA	\$1,532	\$1,234
24	SVSLAEAJA	\$2,303	\$1,846
36	SVSLAEAJA	\$3,001	\$2,407
48	SVSLAEAJA	\$3,752	\$2,999
60	SVSLAEAJA	\$4,548	\$3,631
72	SVSLAEAJA	\$5,345	\$4,274
84	SVSLAEAJA	\$6,188	\$4,947
96	SVSLAEAJA	\$6,996	\$5,590
108	SVSLAEAJA	\$7,814	\$6,263
120	SVSLAEAJA	\$8,631	\$6,916
132	SVSLAEAJA	\$9,448	\$7,558
144	SVSLAEAJA	\$10,265	\$8,201
156	SVSLAEAJA	\$11,085	\$8,854
168	SVSLAEAJA	\$11,864	\$9,496
180	SVSLAEAJA	\$12,663	\$10,129
192	SVSLAEAJA	\$13,462	\$10,771
204	SVSLAEAJA	\$14,261	\$11,404
216	SVSLAEAJA	\$15,061	\$12,036

RFP 97-0002-DW 1998 \$ / Cable Meter
 RFP 98-0002-FMT 1999 \$ / Cable Meter

Cable Design Loose Tube - Single Jacketed Single Armor (Poly-Steel)
 Fiber Type SMF-28
 Fiber Specification 15 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Fiber Count	Part Number	\$ / Cable Meter	\$ / Cable Meter
6	SVSLAEAJA	\$1,269	\$0,989
12	SVSLAEAJA	\$1,517	\$1,234
24	SVSLAEAJA	\$2,290	\$1,846
36	SVSLAEAJA	\$2,971	\$2,407
48	SVSLAEAJA	\$3,715	\$2,999
60	SVSLAEAJA	\$4,503	\$3,631
72	SVSLAEAJA	\$5,292	\$4,274
84	SVSLAEAJA	\$6,126	\$4,947
96	SVSLAEAJA	\$6,927	\$5,590
108	SVSLAEAJA	\$7,736	\$6,263
120	SVSLAEAJA	\$8,545	\$6,916
132	SVSLAEAJA	\$9,354	\$7,558
144	SVSLAEAJA	\$10,164	\$8,201
156	SVSLAEAJA	\$10,955	\$8,854
168	SVSLAEAJA	\$11,746	\$9,496
180	SVSLAEAJA	\$12,538	\$10,129
192	SVSLAEAJA	\$13,329	\$10,771
204	SVSLAEAJA	\$14,120	\$11,404
216	SVSLAEAJA	\$14,912	\$12,036

RFP 97-0002-DW 1998 \$ / Cable Meter
 RFP 98-0002-FMT 1999 \$ / Cable Meter

Cable Design "Flooded" Cable Design
 Fiber Type SMF-28
 Fiber Specification 40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

"Dri-Flex" Cable MarineCore Design

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAUESAA	\$1.404	\$1.090
12	SVS1LAUESAA	\$1.652	\$1.322
24	SVS1LAUESAA	\$2.416	\$1.937
36	SVS1LAUESAA	\$3.106	\$2.492
48	SVS1LAUESAA	\$3.919	\$3.128
60	SVS1LAUESAA	\$4.707	\$3.753
72	SVS1LAUESAA	\$5.486	\$4.389
84	SVS1LAUESAA	\$6.330	\$5.055
96	SVS1LAUESAA	\$7.131	\$5.691
108	SVS1LAUESAA	\$7.965	\$6.357
120	SVS1LAUESAA	\$8.766	\$7.002
132	SVS1LAUESAA	\$9.567	\$7.638
144	SVS1LAUESAA	\$10.367	\$8.274
156	SVS1LAUESAA	\$11.187	\$8.930
168	SVS1LAUESAA	\$11.973	\$9.555
180	SVS1LAUESAA	\$12.758	\$10.191
192	SVS1LAUESAA	\$13.544	\$10.816
204	SVS1LAUESAA	\$14.330	\$11.442
216	SVS1LAUESAA	\$15.115	\$12.068

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
6	SVS1LAUESAA	\$1.418	\$1.090
12	SVS1LAUESAA	\$1.669	\$1.322
24	SVS1LAUESAA	\$2.445	\$1.937
36	SVS1LAUESAA	\$3.138	\$2.492
48	SVS1LAUESAA	\$3.966	\$3.128
60	SVS1LAUESAA	\$4.754	\$3.753
72	SVS1LAUESAA	\$5.551	\$4.389
84	SVS1LAUESAA	\$6.394	\$5.055
96	SVS1LAUESAA	\$7.216	\$5.691
108	SVS1LAUESAA	\$8.045	\$6.357
120	SVS1LAUESAA	\$8.854	\$7.002
132	SVS1LAUESAA	\$9.662	\$7.638
144	SVS1LAUESAA	\$10.492	\$8.274
156	SVS1LAUESAA	\$11.299	\$8.930
168	SVS1LAUESAA	\$12.093	\$9.555
180	SVS1LAUESAA	\$12.886	\$10.191
192	SVS1LAUESAA	\$13.679	\$10.816
204	SVS1LAUESAA	\$14.473	\$11.442
216	SVS1LAUESAA	\$15.266	\$12.068

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Dri-Flex" Cable KleenCore Design

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVS1LAFESAA		\$1.404		\$1.080
12	SVS1LAFESAA		\$1.652		\$1.310
24	SVS1LAFESAA		\$2.418		\$1.920
36	SVS1LAFESAA		\$3.106		\$2.470
48	SVS1LAFESAA		\$3.919		\$3.100
60	SVS1LAFESAA		\$4.707		\$3.720
72	SVS1LAFESAA		\$5.496		\$4.350
84	SVS1LAFESAA		\$6.330		\$5.010
96	SVS1LAFESAA		\$7.131		\$5.640
108	SVS1LAFESAA		\$7.965		\$6.300
120	SVS1LAFESAA		\$8.766		\$6.940
132	SVS1LAFESAA		\$9.567		\$7.570
144	SVS1LAFESAA		\$10.367		\$8.200
156	SVS1LAFESAA		\$11.187		\$8.850
168	SVS1LAFESAA		\$11.973		\$9.470
180	SVS1LAFESAA		\$12.758		\$10.100
192	SVS1LAFESAA		\$13.544		\$10.720
204	SVS1LAFESAA		\$14.330		\$11.340
216	SVS1LAFESAA		\$15.115		\$11.960

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVS1LAFESAA		\$1.418		\$1.080
12	SVS1LAFESAA		\$1.669		\$1.310
24	SVS1LAFESAA		\$2.445		\$1.920
36	SVS1LAFESAA		\$3.138		\$2.470
48	SVS1LAFESAA		\$3.966		\$3.100
60	SVS1LAFESAA		\$4.754		\$3.720
72	SVS1LAFESAA		\$5.551		\$4.350
84	SVS1LAFESAA		\$6.394		\$5.010
96	SVS1LAFESAA		\$7.216		\$5.640
108	SVS1LAFESAA		\$8.045		\$6.300
120	SVS1LAFESAA		\$8.854		\$6.940
132	SVS1LAFESAA		\$9.662		\$7.570
144	SVS1LAFESAA		\$10.492		\$8.200
156	SVS1LAFESAA		\$11.299		\$8.850
168	SVS1LAFESAA		\$12.093		\$9.470
180	SVS1LAFESAA		\$12.886		\$10.100
192	SVS1LAFESAA		\$13.679		\$10.720
204	SVS1LAFESAA		\$14.473		\$11.340
216	SVS1LAFESAA		\$15.266		\$11.960

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Flooded" Cable Design

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVS1LALESAA		\$1.404		\$1.102
12	SVS1LALESAA		\$1.652		\$1.336
24	SVS1LALESAA		\$2.416		\$1.958
36	SVS1LALESAA		\$3.106		\$2.519
48	SVS1LALESAA		\$3.919		\$3.162
60	SVS1LALESAA		\$4.707		\$3.794
72	SVS1LALESAA		\$5.496		\$4.437
84	SVS1LALESAA		\$6.330		\$5.110
96	SVS1LALESAA		\$7.131		\$5.753
108	SVS1LALESAA		\$7.965		\$6.426
120	SVS1LALESAA		\$8.766		\$7.079
132	SVS1LALESAA		\$9.567		\$7.721
144	SVS1LALESAA		\$10.367		\$8.364
156	SVS1LALESAA		\$11.187		\$9.027
168	SVS1LALESAA		\$11.973		\$9.659
180	SVS1LALESAA		\$12.758		\$10.302
192	SVS1LALESAA		\$13.544		\$10.934
204	SVS1LALESAA		\$14.330		\$11.567
216	SVS1LALESAA		\$15.115		\$12.199

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Double Jacket/ Single Armor (Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVS1LALESAA		\$1.418		\$1.102
12	SVS1LALESAA		\$1.669		\$1.336
24	SVS1LALESAA		\$2.445		\$1.958
36	SVS1LALESAA		\$3.136		\$2.519
48	SVS1LALESAA		\$3.966		\$3.162
60	SVS1LALESAA		\$4.754		\$3.794
72	SVS1LALESAA		\$5.551		\$4.437
84	SVS1LALESAA		\$6.394		\$5.110
96	SVS1LALESAA		\$7.216		\$5.753
108	SVS1LALESAA		\$8.045		\$6.426
120	SVS1LALESAA		\$8.854		\$7.079
132	SVS1LALESAA		\$9.662		\$7.721
144	SVS1LALESAA		\$10.492		\$8.364
156	SVS1LALESAA		\$11.299		\$9.027
168	SVS1LALESAA		\$12.093		\$9.659
180	SVS1LALESAA		\$12.886		\$10.302
192	SVS1LALESAA		\$13.679		\$10.934
204	SVS1LALESAA		\$14.473		\$11.567
216	SVS1LALESAA		\$15.266		\$12.199

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Dri-Flex" Cable MarineCore Design

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998 \$/ Cable Meter	1999 \$/ Cable Meter
6	SVS1LAUEDAA	\$2,114	\$1,655
12	SVS1LAUEDAA	\$2,362	\$1,897
24	SVS1LAUEDAA	\$3,125	\$2,512
36	SVS1LAUEDAA	\$4,019	\$3,229
48	SVS1LAUEDAA	\$4,778	\$3,834
60	SVS1LAUEDAA	\$5,562	\$4,460
72	SVS1LAUEDAA	\$6,347	\$5,095
84	SVS1LAUEDAA	\$7,211	\$5,782
96	SVS1LAUEDAA	\$8,008	\$6,427
108	SVS1LAUEDAA	\$8,872	\$7,124
120	SVS1LAUEDAA	\$9,669	\$7,759
132	SVS1LAUEDAA	\$10,465	\$8,395
144	SVS1LAUEDAA	\$11,262	\$9,041
156	SVS1LAUEDAA	\$12,078	\$9,702
168	SVS1LAUEDAA	\$12,859	\$10,329
180	SVS1LAUEDAA	\$13,641	\$10,957
192	SVS1LAUEDAA	\$14,423	\$11,585
204	SVS1LAUEDAA	\$15,205	\$12,213
216	SVS1LAUEDAA	\$15,986	\$12,841

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998 \$/ Cable Meter	1999 \$/ Cable Meter
6	SVS1LAUEDAA	\$2,135	\$1,655
12	SVS1LAUEDAA	\$2,386	\$1,897
24	SVS1LAUEDAA	\$3,157	\$2,512
36	SVS1LAUEDAA	\$4,059	\$3,229
48	SVS1LAUEDAA	\$4,826	\$3,834
60	SVS1LAUEDAA	\$5,618	\$4,460
72	SVS1LAUEDAA	\$6,411	\$5,095
84	SVS1LAUEDAA	\$7,283	\$5,782
96	SVS1LAUEDAA	\$8,088	\$6,427
108	SVS1LAUEDAA	\$8,961	\$7,124
120	SVS1LAUEDAA	\$9,766	\$7,759
132	SVS1LAUEDAA	\$10,570	\$8,395
144	SVS1LAUEDAA	\$11,375	\$9,041
156	SVS1LAUEDAA	\$12,198	\$9,702
168	SVS1LAUEDAA	\$12,988	\$10,329
180	SVS1LAUEDAA	\$13,778	\$10,957
192	SVS1LAUEDAA	\$14,567	\$11,585
204	SVS1LAUEDAA	\$15,357	\$12,213
216	SVS1LAUEDAA	\$16,146	\$12,841

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

"Dri-Flex" Cable KleenCore Design

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$/ Cable Meter	\$/ Cable Meter
6	SVS1LAFEDAA	\$2,114	\$1,640
12	SVS1LAFEDAA	\$2,382	\$1,880
24	SVS1LAFEDAA	\$3,125	\$2,490
36	SVS1LAFEDAA	\$4,019	\$3,200
48	SVS1LAFEDAA	\$4,778	\$3,800
60	SVS1LAFEDAA	\$5,562	\$4,420
72	SVS1LAFEDAA	\$6,347	\$5,050
84	SVS1LAFEDAA	\$7,211	\$5,730
96	SVS1LAFEDAA	\$8,008	\$6,370
108	SVS1LAFEDAA	\$8,872	\$7,060
120	SVS1LAFEDAA	\$9,669	\$7,690
132	SVS1LAFEDAA	\$10,485	\$8,320
144	SVS1LAFEDAA	\$11,262	\$8,960
156	SVS1LAFEDAA	\$12,078	\$9,615
168	SVS1LAFEDAA	\$12,859	\$10,237
180	SVS1LAFEDAA	\$13,641	\$10,859
192	SVS1LAFEDAA	\$14,423	\$11,482
204	SVS1LAFEDAA	\$15,205	\$12,104
216	SVS1LAFEDAA	\$15,986	\$12,726

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$/ Cable Meter	\$/ Cable Meter
6	SVS1LAFEDAA	\$2,135	\$1,640
12	SVS1LAFEDAA	\$2,386	\$1,880
24	SVS1LAFEDAA	\$3,157	\$2,490
36	SVS1LAFEDAA	\$4,059	\$3,200
48	SVS1LAFEDAA	\$4,826	\$3,800
60	SVS1LAFEDAA	\$5,618	\$4,420
72	SVS1LAFEDAA	\$6,411	\$5,050
84	SVS1LAFEDAA	\$7,283	\$5,730
96	SVS1LAFEDAA	\$8,088	\$6,370
108	SVS1LAFEDAA	\$8,961	\$7,060
120	SVS1LAFEDAA	\$9,766	\$7,690
132	SVS1LAFEDAA	\$10,570	\$8,320
144	SVS1LAFEDAA	\$11,375	\$8,960
156	SVS1LAFEDAA	\$12,198	\$9,615
168	SVS1LAFEDAA	\$12,968	\$10,237
180	SVS1LAFEDAA	\$13,778	\$10,859
192	SVS1LAFEDAA	\$14,567	\$11,482
204	SVS1LAFEDAA	\$15,357	\$12,104
216	SVS1LAFEDAA	\$16,146	\$12,726

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days. Add 2%
 For an Ex-Factory delivery of 48 hours. Add 3%
 Early Payment Discount of 1%/10 days. Net 30 days from date of invoice not included in price

"Flooded" Cable Design

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

		RFP 97-0002-DW 1998	RFQ 98-0002-FMT 1999
Fiber Count	Part Number	\$/ Cable Meter	\$/ Cable Meter
6	SVS1LALEDAA	\$2.114	\$1.673
12	SVS1LALEDAA	\$2.362	\$1.918
24	SVS1LALEDAA	\$3.125	\$2.540
36	SVS1LALEDAA	\$4.019	\$3.264
48	SVS1LALEDAA	\$4.778	\$3.876
60	SVS1LALEDAA	\$5.562	\$4.508
72	SVS1LALEDAA	\$6.347	\$5.151
84	SVS1LALEDAA	\$7.211	\$5.845
96	SVS1LALEDAA	\$8.008	\$6.497
108	SVS1LALEDAA	\$8.872	\$7.201
120	SVS1LALEDAA	\$9.669	\$7.844
132	SVS1LALEDAA	\$10.465	\$8.486
144	SVS1LALEDAA	\$11.262	\$9.139
156	SVS1LALEDAA	\$12.078	\$9.807
168	SVS1LALEDAA	\$12.859	\$10.442
180	SVS1LALEDAA	\$13.641	\$11.078
192	SVS1LALEDAA	\$14.423	\$11.711
204	SVS1LALEDAA	\$15.205	\$12.348
216	SVS1LALEDAA	\$15.986	\$12.981

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Loose Tube - Triple Jacket/ Double Armor (Poly-Steel-Poly-Steel-Poly)
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

		RFP 97-0002-DW 1998	RFQ 98-0002-FMT 1999
Fiber Count	Part Number	\$/ Cable Meter	\$/ Cable Meter
6	SVS1LALEDAA	\$2.135	\$1.673
12	SVS1LALEDAA	\$2.386	\$1.918
24	SVS1LALEDAA	\$3.157	\$2.540
36	SVS1LALEDAA	\$4.059	\$3.264
48	SVS1LALEDAA	\$4.826	\$3.876
60	SVS1LALEDAA	\$5.618	\$4.508
72	SVS1LALEDAA	\$6.411	\$5.151
84	SVS1LALEDAA	\$7.283	\$5.845
96	SVS1LALEDAA	\$8.088	\$6.497
108	SVS1LALEDAA	\$8.961	\$7.201
120	SVS1LALEDAA	\$9.766	\$7.844
132	SVS1LALEDAA	\$10.570	\$8.486
144	SVS1LALEDAA	\$11.375	\$9.139
156	SVS1LALEDAA	\$12.198	\$9.807
168	SVS1LALEDAA	\$12.988	\$10.442
180	SVS1LALEDAA	\$13.778	\$11.078
192	SVS1LALEDAA	\$14.567	\$11.711
204	SVS1LALEDAA	\$15.357	\$12.348
216	SVS1LALEDAA	\$16.146	\$12.981

Prices stated FOB BC Tel location
 Prices stated in US dollars
 For an Ex-Factory delivery of 5 days, Add 2%
 For an Ex-Factory delivery of 48 hours, Add 3%
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Unarmored Ribbon Design

Cable Design Ribbon - Non Armored
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVSTRACESJB	\$1,289		\$1,110	
12	SVSTRACESJB	\$1,517		\$1,450	
24	SVSTRACESJB	\$2,280		\$2,030	
36	SVSTRACESJB	\$2,971		\$2,610	
48	SVSTRACESJB	\$3,696		\$3,170	
60	SVSTRACESJB	\$4,494		\$3,860	
72	SVSTRACESJB	\$5,266		\$4,550	
84	SVSTRACESJB	\$6,096		\$5,290	
96	SVSTRACESJB	\$6,893		\$6,020	
108	SVSTRACESJB	\$7,698		\$6,730	
120	SVSTRACESJB	\$8,503		\$7,450	
132	SVSTRACESJB	\$9,308		\$8,170	
144	SVSTRACESJB	\$10,113		\$8,890	
156	SVSTRACESJB	\$10,900		\$9,560	
168	SVSTRACESJB	\$11,688		\$10,220	
180	SVSTRACESJB	\$12,475		\$10,890	
192	SVSTRACESJB	\$13,263		\$11,560	
204	SVSTRACESJB	\$14,050		\$12,220	
216	SVSTRACESJB	\$14,837		\$12,890	
288	SVSTRAFESJC	\$25,674		\$20,210	
360	SVSTRAFESJC	\$31,392		\$24,710	
432	SVSTRAFESJC	\$36,896		\$29,030	

Prices stated FOB BC Tel location
 Prices stated in US dollars
 Expedited shipments are not available for Ribbon Products (Manufactured in Lexington Facility)
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Ribbon - Non Armored
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW 1998		RFQ 98-0002-FMT 1999	
		\$ / Cable Meter		\$ / Cable Meter	
6	SVSTRACESJB	\$1,282		\$1,110	
12	SVSTRACESJB	\$1,532		\$1,450	
24	SVSTRACESJB	\$2,303		\$2,030	
36	SVSTRACESJB	\$3,001		\$2,610	
48	SVSTRACESJB	\$3,733		\$3,170	
60	SVSTRACESJB	\$4,539		\$3,860	
72	SVSTRACESJB	\$5,318		\$4,550	
84	SVSTRACESJB	\$6,157		\$5,290	
96	SVSTRACESJB	\$6,962		\$6,020	
108	SVSTRACESJB	\$7,775		\$6,730	
120	SVSTRACESJB	\$8,588		\$7,450	
132	SVSTRACESJB	\$9,401		\$8,170	
144	SVSTRACESJB	\$10,214		\$8,890	
156	SVSTRACESJB	\$11,009		\$9,560	
168	SVSTRACESJB	\$11,805		\$10,220	
180	SVSTRACESJB	\$12,600		\$10,890	
192	SVSTRACESJB	\$13,395		\$11,560	
204	SVSTRACESJB	\$14,190		\$12,220	
216	SVSTRACESJB	\$14,986		\$12,890	
288	SVSTRAFESJC	\$25,930		\$20,210	
360	SVSTRAFESJC	\$31,706		\$24,710	
432	SVSTRAFESJC	\$37,267		\$29,030	

Prices stated FOB BC Tel location
 Prices stated in US dollars
 Expedited shipments are not available for Ribbon Products (Manufactured in Lexington Facility)
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Armored Ribbon Design

Cable Design Ribbon - Armored
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998 \$/ Cable Meter	1999 \$/ Cable Meter
6	SVSTRACSAJB	\$1,269	\$1,250
12	SVSTRACSAJB	\$1,517	\$1,600
24	SVSTRACSAJB	\$2,280	\$2,170
36	SVSTRACSAJB	\$2,971	\$2,810
48	SVSTRACSAJB	\$3,696	\$3,450
60	SVSTRACSAJB	\$4,481	\$4,080
72	SVSTRACSAJB	\$5,288	\$4,720
84	SVSTRACSAJB	\$6,096	\$5,430
96	SVSTRACSAJB	\$6,893	\$6,140
108	SVSTRACSAJB	\$7,698	\$6,850
120	SVSTRACSAJB	\$8,503	\$7,560
132	SVSTRACSAJB	\$9,308	\$8,270
144	SVSTRACSAJB	\$10,113	\$8,980
156	SVSTRACSAJB	\$10,900	\$9,690
168	SVSTRACSAJB	\$11,688	\$10,400
180	SVSTRACSAJB	\$12,475	\$11,110
192	SVSTRACSAJB	\$13,263	\$11,820
204	SVSTRACSAJB	\$14,050	\$12,530
216	SVSTRACSAJB	\$14,837	\$13,240
288	SVSTRAFEAJC	\$26,519	\$20,750
360	SVSTRAFEAJC	\$32,237	\$25,250
432	SVSTRAFEAJC	\$37,743	\$29,560

Prices stated FOB BC Tel location
 Prices stated in US dollars
 Expedited shipments are not available for Ribbon Products (Manufactured in Lexington Facility)
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Ribbon - Armored
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998 \$/ Cable Meter	1999 \$/ Cable Meter
6	SVSTRACSAJB	\$1,282	\$1,283
12	SVSTRACSAJB	\$1,532	\$1,616
24	SVSTRACSAJB	\$2,303	\$2,192
36	SVSTRACSAJB	\$3,001	\$2,838
48	SVSTRACSAJB	\$3,733	\$3,485
60	SVSTRACSAJB	\$4,526	\$4,121
72	SVSTRACSAJB	\$5,318	\$4,767
84	SVSTRACSAJB	\$6,157	\$5,484
96	SVSTRACSAJB	\$6,962	\$6,201
108	SVSTRACSAJB	\$7,775	\$6,919
120	SVSTRACSAJB	\$8,588	\$7,636
132	SVSTRACSAJB	\$9,401	\$8,353
144	SVSTRACSAJB	\$10,214	\$9,070
156	SVSTRACSAJB	\$11,009	\$9,787
168	SVSTRACSAJB	\$11,805	\$10,504
180	SVSTRACSAJB	\$12,600	\$11,221
192	SVSTRACSAJB	\$13,395	\$11,938
204	SVSTRACSAJB	\$14,191	\$12,655
216	SVSTRACSAJB	\$14,988	\$13,372
288	SVSTRAFEAJC	\$26,784	\$20,958
360	SVSTRAFEAJC	\$32,560	\$25,503
432	SVSTRAFEAJC	\$38,121	\$29,856

Prices stated FOB BC Tel location
 Prices stated in US dollars
 Expedited shipments are not available for Ribbon Products (Manufactured in Lexington Facility)
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Indoor/Outdoor Loose Tube
 Fiber Type SMF -28
 Fiber Specification .40 db/KM @ 1310 nm / .30 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
12	SVSILAKERJA	\$2.170	\$2.150
24	SVSILAKERJA	\$3.630	\$3.220
48	SVSILAKERJA	\$5.900	\$5.040
96	SVSILAKERJA	\$9.650	\$8.930
144	SVSILAKERJA	\$14.180	\$12.660

Prices stated FOB BC Tel location
 Prices stated in US dollars
 From Stock, Onsite within 12 days, after receipt of order
 To Manufacture, Onsite within 3 weeks, after receipt of order
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

Cable Design Indoor/Outdoor Loose Tube
 Fiber Type SMF -28
 Fiber Specification .35 db/KM @ 1310 nm / .25 db/KM @ 1550 nm

Fiber Count	Part Number	RFP 97-0002-DW	RFQ 98-0002-FMT
		1998	1999
		\$ / Cable Meter	\$ / Cable Meter
12	SVSILAKERJA	\$2.170	\$2.150
24	SVSILAKERJA	\$3.630	\$3.220
48	SVSILAKERJA	\$5.900	\$5.040
96	SVSILAKERJA	\$9.650	\$8.930
144	SVSILAKERJA	\$14.180	\$12.660

Prices stated FOB BC Tel location
 Prices stated in US dollars
 From Stock, Onsite within 12 days, after receipt of order
 To Manufacture, Onsite within 3 weeks, after receipt of order
 Early Payment Discount of 1%/10 days, Net 30 days from date of invoice not included in price

EXHIBIT B-2

PRODUCT AND PRODUCT PRICES

DESCRIPTION	SOCC Code	Pirelli CODE	PRICE (PER 100')
CORE TUBE CONSTRUCTION - ARMORED			
0.35/0.25 Max. Atten. 1310nm/1550nm			
+- 3nm			
6 FIBER	PC-3XQ2B6-006	SBS1LABNAJB	27.38
12 FIBER	PC-3XQ2B6-012	SBS1LABNAJB	35.53
24 FIBER	PC-3XQ2B6-024	SBSTBABSABJ	54.33
36 FIBER	PC-3XQ2B6-036	SBSTBABSABJ	73.16
48 FIBER	PC-3XQ2B6-048	SBSTBABSABJ	91.93
60 FIBER	PC-3XQ2B6-060	SBSTBABSABJ	108.00
72 FIBER	PC-3XQ2B6-072	SBSTBABSABJ	126.82
84 FIBER	PC-3XQ2B6-084	SBSTBABSABJ	145.64
96 FIBER	PC-3XQ2B6-096	SBSTBABSABJ	164.43
DESCRIPTION	SOCC Code	Pirelli CODE	PRICE (PER 100')
CORE TUBE CONSTRUCTION - NON ARMORED			
0.35/0.25 Max. Atten. 1310nm/1550nm			
+- 3nm			
6 FIBER	PC-3X92B6-006	SBSTBABESJB	24.17
12 FIBER	PC-3X92B6-012	SBSTBABESJB	32.45
24 FIBER	PC-3X92B6-024	SBSTBABESJB	50.52
36 FIBER	PC-3X92B6-036	SBSTBABESJB	68.59
48 FIBER	PC-3X92B6-048	SBSTBABESJB	86.66
60 FIBER	PC-3X92B6-060	SBSTBABESJB	104.40
72 FIBER	PC-3X92B6-072	SBSTBABESJB	122.46
84 FIBER	PC-3X92B6-084	SBSTBABESJB	140.53
96 FIBER	PC-3X92B6-096	SBSTBABESJB	158.60

DESCRIPTION		PIRELLI CODE	PRICE
			(PER 100')
PLASTIC FIBER CONSTRUCTION DOUBLE ARMORED (Max. Attenuation: 10nm/1550nm)			
108 FIBER			
120 FIBER			
132 FIBER			
144 FIBER			
156 FIBER			
168 FIBER			
180 FIBER			
192 FIBER			
204 FIBER			
216 FIBER			

DESCRIPTION	SQCC	Pirelli	PRICE
	CODE	CODE	
			(PER 100')
LOOSE TUBE CONSTRUCTION - ARMORED			
0.35/0.25 Max. Atten. 1310nm/1550nm			
+/- 3nm			
6 FIBER	PC-3XW2L6-006	SBT1LAFEAJA	29.57
12 FIBER	PC-3XW2L6-012	SBT1LAFEAJA	36.77
24 FIBER	PC-3XW2L6-024	SBT1LAFEAJA	55.28
36 FIBER	PC-3XW2L6-036	SBT1LAFEAJA	72.02
48 FIBER	PC-3XW2LT-048	SBS1LAFEAJA	89.59
60 FIBER	PC-3XW2LT-060	SBS1LAFEAJA	108.61
72 FIBER	PC-3XW2LT-072	SBS1LAFEAJA	127.63
84 FIBER	PC-3XW2LT-084	SBS1LAFEAJA	147.76
96 FIBER	PC-3XW2LT-096	SBS1LAFEAJA	167.08
108 FIBER	PC-3XW2LT-108	SBS1LAFEAJA	187.21
120 FIBER	PC-3XW2LT-120	SBS1LAFEAJA	206.52
132 FIBER	PC-3XW2LT-132	SBS1LAFEAJA	225.82
144 FIBER	PC-3XW2LT-144	SBS1LAFEAJA	245.14
156 FIBER	PC-3XW2LT-156	SBS1LAFEAJA	264.91
168 FIBER	PC-3XW2LT-168	SBS1LAFEAJA	283.86
180 FIBER	PC-3XW2LT-180	SBS1LAFEAJA	302.80
192 FIBER	PC-3XW2LT-192	SBS1LAFEAJA	321.76
204 FIBER	PC-3XW2LT-204	SBS1LAFEAJA	340.71
216 FIBER	PC-3XW2LT-216	SBS1LAFEAJA	359.65

DESCRIPTION	SOCC CODE	PIRELLI CODE	PRICE (PER 100')
LOOSE TUBE CONSTRUCTION - NON ARMORED			
0.35/0.25 Max. Atten. 1310nm/1550nm			
+- 3nm			
6 FIBER	PC-3X12L6-006	SBT1LAFESJA	23.85
12 FIBER	PC-3X12L6-012	SBT1LAFESJA	31.05
24 FIBER	PC-3X12L6-024	SBT1LAFESJA	49.54
36 FIBER	PC-3X12L6-036	SBT1LAFESJA	66.29
48 FIBER	PC-3X12LT-048	SBS1LAFESJA	83.04
60 FIBER	PC-3X12LT-060	SBS1LAFESJA	102.06
72 FIBER	PC-3X12LT-072	SBS1LAFESJA	121.08
84 FIBER	PC-3X12LT-084	SBS1LAFESJA	140.11
96 FIBER	PC-3X12LT-096	SBS1LAFESJA	159.70
108 FIBER	PC-3X12LT-108	SBS1LAFESJA	179.01
120 FIBER	PC-3X12LT-120	SBS1LAFESJA	198.32
132 FIBER	PC-3X12LT-132	SBS1LAFESJA	217.64
144 FIBER	PC-3X12LT-144	SBS1LAFESJA	236.94
156 FIBER	PC-3X12LT-156	SBS1LAFESJA	255.89
168 FIBER	PC-3X12LT-168	SBS1LAFESJA	274.84
180 FIBER	PC-3X12LT-180	SBS1LAFESJA	293.80
192 FIBER	PC-3X12LT-192	SBS1LAFESJA	312.74
204 FIBER	PC-3X12LT-204	SBS1LAFESJA	331.69
216 FIBER	PC-3X12LT-216	SBS1LAFESJA	350.65

DESCRIPTION	SOCC CODE	Pirelli CODE	PRICE
			(PER 100')
LOOSE TUBE CONSTRUCTION -DOUBLE ARMORED			
0.35/0.25 Max. Atten. 1310nm/1550nm			
+/- 3nm			
6 FIBER	PC-3XR2L6-006	SBT1LAFEDAA	50.06
12 FIBER	PC-3XR2L6-012	SBT1LAFEDAA	57.26
24 FIBER	PC-3XR2L6-024	SBT1LAFEDAA	75.76
36 FIBER	PC-3XR2L6-036	SBS1LAFEDAA	97.42
48 FIBER	PC-3XR2LT-048	SBS1LAFEDAA	115.81
60 FIBER	PC-3XR2LT-060	SBS1LAFEDAA	134.83
72 FIBER	PC-3XR2LT-072	SBS1LAFEDAA	153.85
84 FIBER	PC-3XR2LT-084	SBS1LAFEDAA	174.80
96 FIBER	PC-3XR2LT-096	SBS1LAFEDAA	194.11
108 FIBER	PC-3XR2LT-108	SBS1LAFEDAA	215.06
120 FIBER	PC-3XR2LT-120	SBS1LAFEDAA	234.37
132 FIBER	PC-3XR2LT-132	SBS1LAFEDAA	253.68
144 FIBER	PC-3XR2LT-144	SBS1LAFEDAA	272.99
156 FIBER			
168 FIBER			
180 FIBER			
192 FIBER			
204 FIBER			
216 FIBER			

DESCRIPTION	S OCC	Pirelli	PRICE
	CODE	CODE	
			(PER 100')
RIBBON CONSTRUCTION - ARMORED			
0.40/0.30 Max. Atten. 1310nm/1550nm			
+/- 3nm			
Note: 288 to 432 is .40/.30 db/km average			
6 FIBER			
12 FIBER	PC-3XQ2RT-012	SCSTRABSAJB	48.90
24 FIBER	PC-3XQ2RT-024	SCSTRABSAJB	66.18
36 FIBER	PC-3XQ2RT-036	SCSTRABSAJB	85.68
48 FIBER	PC-3XQ2RT-048	SCSTRABSAJB	105.18
60 FIBER	PC-3XQ2RT-060	SCSTRABSAJB	124.46
72 FIBER	PC-3XQ2RT-072	SCSTRABSAJB	143.74
84 FIBER	PC-3XQ2RT-084	SCSTRABSAJB	165.38
96 FIBER	PC-3XQ2RT-096	SCSTRABSAJB	187.01
108 FIBER	PC-3XQ2RT-108	SCSTRABSAJB	208.67
120 FIBER	PC-3XQ2RT-120	SCSTRABSAJB	230.34
132 FIBER	PC-3XQ2RT-132	SCSTRABSAJB	252.01
144 FIBER	PC-3XQ2RT-144	SCSTRABSAJB	273.67
156 FIBER	PC-3XQ2RT-156	SCSTRABSAJB	295.32
168 FIBER	PC-3XQ2RT-168	SCSTRABSAJB	316.96
180 FIBER	PC-3XQ2RT-180	SCSTRABSAJB	338.60
192 FIBER	PC-3XQ2RT-192	SCSTRABSAJB	360.24
204 FIBER	PC-3XQ2RT-204	SCSTRABSAJB	381.88
216 FIBER	PC-3XQ2RT-216	SCSTRABSAJB	403.52
288 FIBER	PC-3XQ2RT-288	SXSTRAFEAJC	632.36
360 FIBER	PC-3XQ2RT-360	SXSTRAFEAJC	769.61
432 FIBER	PC-3XQ2RT-432	SXSTRAFEAJC	901.15

288 FIBER ZEMENT



DESCRIPTION	S OCC CODE	PIRELLI CODE	PRICE (PER 100')
RIBBON CONSTRUCTION - NON ARMORED			
0.40/0.30 Max. Atten. 1310nm/1550nm			
+/- 3nm			
Note: 288 to 432 is .40/.30 db/km average			
6 FIBER			
12 FIBER	PC-3X92RT-012	SCSTRABESJB	44.27
24 FIBER	PC-3X92RT-024	SCSTRABESJB	61.79
36 FIBER	PC-3X92RT-036	SCSTRABESJB	79.47
48 FIBER	PC-3X92RT-048	SCSTRABESJB	96.60
60 FIBER	PC-3X92RT-060	SCSTRABESJB	117.65
72 FIBER	PC-3X92RT-072	SCSTRABESJB	138.70
84 FIBER	PC-3X92RT-084	SCSTRABESJB	161.03
96 FIBER	PC-3X92RT-096	SCSTRABESJB	183.35
108 FIBER	PC-3X92RT-108	SCSTRABESJB	205.25
120 FIBER	PC-3X92RT-120	SCSTRABESJB	227.15
132 FIBER	PC-3X92RT-132	SCSTRABESJB	249.04
144 FIBER	PC-3X92RT-144	SCSTRABESJB	270.94
156 FIBER	PC-3X92RT-156	SCSTRABESJB	291.27
168 FIBER	PC-3X92RT-168	SCSTRABESJB	311.60
180 FIBER	PC-3X92RT-180	SCSTRABESJB	331.93
192 FIBER	PC-3X92RT-192	SCSTRABESJB	352.26
204 FIBER	PC-3X92RT-204	SCSTRABESJB	372.59
216 FIBER	PC-3X92RT-216	SCSTRABESJB	392.92
288 FIBER	PC-3X92RT-288	SXSTRAFESJC	616.02
360 FIBER	PC-3X92RT-360	SXSTRAFESJC	753.27
432 FIBER	PC-3X92RT-432	SXSTRAFESJC	884.81
864 Fiber - Pirelli quote	PC-3X92RT-864	SXSTRAFESJC	1769.62

PC 3XW3NT



"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							As Ordered %
Core Tube Construction				Core Tube Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Armored				Armored			
6SCSTBACSAJB	6		\$340.5	6SBSTBACSAJB	6		\$343.9
12SCSTBACSAJB	12	5,285,727	\$413.9	12SBSTBACSAJB	12	1,546	\$418.0
24SCSTBACSAJB	24	9,084,604	\$640.0	24SBSTBACSAJB	24	1,265,315	\$646.4
36SCSTBACSAJB	36	2,359,749	\$870.0	36SBSTBACSAJB	36	3,550	\$878.7
48SCSTBACSAJB	48	1,002,667	\$1,090.0	48SBSTBACSAJB	48	32,000	\$1,100.9
60SCSTBACSAJB	60		\$1,280.0	60SBSTBACSAJB	60		\$1,292.8
72SCSTBACSAJB	72	198,906	\$1,500.0	72SBSTBACSAJB	72		\$1,515.0
84SCSTBACSAJB	84		\$1,720.0	84SBSTBACSAJB	84		\$1,737.2
96SCSTBACSAJB	96	288,560	\$1,940.0	96SBSTBACSAJB	96	10,000	\$1,959.4
NOTE: Commercial Availability January 1, 1999							

"Model 1"
As Ordered Contract Pricing

Single Mode Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							As Ordered %
Core Tube Construction				Core Tube Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Non-Armored				Non-Armored			
6SCSTBACESJB	6			6SBSTBACESJB	6		
12SCSTBACESJB	12	1,724,046	\$380.0	12SBSTBACESJB	12	3,153	\$383.8
24SCSTBACESJB	24	2,318,857	\$590.0	24SBSTBACESJB	24		\$595.9
36SCSTBACESJB	36	2,129,112	\$800.0	36SBSTBACESJB	36		\$808.0
48SCSTBACESJB	48	667,914	\$1,010.0	48SBSTBACESJB	48		\$1,020.1
60SCSTBACESJB	60		\$1,220.0	60SBSTBACESJB	60		\$1,232.2
72SCSTBACESJB	72	201,268	\$1,430.0	72SBSTBACESJB	72		\$1,444.3
84SCSTBACESJB	84		\$1,640.0	84SBSTBACESJB	84		\$1,656.4
96SCSTBACESJB	96	366,073	\$1,860.0	96SBSTBACESJB	96		\$1,878.6
*NOTE: Commercial Availability January 1, 1999							

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							As Ordered % _____
Core Tube Construction				Core Tube Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Rodent/Lightning Protected (Double Armored)				Rodent/Lightning Protected (Double Armored)			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Armored				Armored			
	6				6		
	12	633,023			12		
	24	1,176,730			24		
	36	531,282			36		
	48	11,050			48		
	60				60		
	72	6,550			72		
	84				84		
	96				96		
	108				108		
	120				120		
	132				132		
	144				144		
	156				156		
	168				168		
	180				180		
	192				192		
	204				204		
	216				216		

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
				As Ordered %			
Loose Tube				Loose Tube			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
:							
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Armored				Armored			
6SCS1LAFEAJA	6		\$ 375.5	6SBS1LAFEAJA	6		\$ 379.3
12SCS1LAFEAJA	12	1,063,177	\$ 448.9	12SBS1LAFEAJA	12		\$ 453.4
24SCS1LAFEAJA	24	2,974,818	\$ 674.7	24SBS1LAFEAJA	24		\$ 681.4
36SCS1LAFEAJA	36	1,651,805	\$ 879.1	36SBS1LAFEAJA	36		\$ 887.9
48SCS1LAFEAJA	48	2,683,324	\$ 1,093.6	48SBS1LAFEAJA	48		\$ 1,104.5
60SCS1LAFEAJA	60		\$ 1,325.7	60SBS1LAFEAJA	60		\$ 1,339.0
72SCS1LAFEAJA	72	16,404	\$ 1,557.9	72SBS1LAFEAJA	72		\$ 1,573.5
84SCS1LAFEAJA	84		\$ 1,803.6	84SBS1LAFEAJA	84		\$ 1,821.6
96SCS1LAFEAJA	96	561,120	\$ 2,039.3	96SBS1LAFEAJA	96		\$ 2,059.7
108SCS1LAFEAJA	108		\$ 2,277.5	108SBS1LAFEAJA	108		\$ 2,300.3
120SCS1LAFEAJA	120		\$ 2,515.7	120SBS1LAFEAJA	120		\$ 2,540.9
132SCS1LAFEAJA	132		\$ 2,753.9	132SBS1LAFEAJA	132		\$ 2,781.4
144SCS1LAFEAJA	144	271,418	\$ 2,992.1	144SBS1LAFEAJA	144		\$ 3,022.0
156SCS1LAFEAJA	156		\$ 3,225.1	156SBS1LAFEAJA	156		\$ 3,257.4
168SCS1LAFEAJA	168		\$ 3,458.0	168SBS1LAFEAJA	168		\$ 3,492.6
180SCS1LAFEAJA	180		\$ 3,691.0	180SBS1LAFEAJA	180		\$ 3,727.9
192SCS1LAFEAJA	192		\$ 3,924.0	192SBS1LAFEAJA	192		\$ 3,963.2
204SCS1LAFEAJA	204		\$ 4,156.9	204SBS1LAFEAJA	204		\$ 4,198.5
216SCS1LAFEAJA	216	3,114	\$ 4,389.9	216SBS1LAFEAJA	216		\$ 4,433.8
Note: As clarified by GTE response to Pirelli, prices quoted above are for a single armor cable with one polyethylene outer sheath. Pricing for a double jacket single armor (Poly-Steel-Poly) design has also been quoted on the following page.							

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							As Ordered % _____
Loose Tube				Loose Tube			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Double Jacket Single Armor (Poly-Steel-Poly)				Double Jacket Single Armor (Poly-Steel-Poly):			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Armored Poly-Steel-Poly				Armored Poly-Steel-Poly			
6SCS1LAFESAA	6		\$ 415.5	6SBS1LAFESAA	6		\$ 419.7
12SCS1LAFESAA	12	1,063,177	\$ 488.9	12SBS1LAFESAA	12		\$ 493.8
24SCS1LAFESAA	24	2,974,818	\$ 714.7	24SBS1LAFESAA	24		\$ 721.8
36SCS1LAFESAA	36	1,651,805	\$ 919.1	36SBS1LAFESAA	36		\$ 928.3
48SCS1LAFESAA	48	2,683,324	\$ 1,153.6	48SBS1LAFESAA	48		\$ 1,165.1
60SCS1LAFESAA	60		\$ 1,385.7	60SBS1LAFESAA	60		\$ 1,399.6
72SCS1LAFESAA	72	16,404	\$ 1,617.9	72SBS1LAFESAA	72		\$ 1,634.1
84SCS1LAFESAA	84		\$ 1,863.6	84SBS1LAFESAA	84		\$ 1,882.2
96SCS1LAFESAA	96	561,120	\$ 2,099.3	96SBS1LAFESAA	96		\$ 2,120.3
108SCS1LAFESAA	108		\$ 2,345.0	108SBS1LAFESAA	108		\$ 2,368.5
120SCS1LAFESAA	120		\$ 2,580.7	120SBS1LAFESAA	120		\$ 2,606.5
132SCS1LAFESAA	132		\$ 2,816.4	132SBS1LAFESAA	132		\$ 2,844.6
144SCS1LAFESAA	144	271,418	\$ 3,052.1	144SBS1LAFESAA	144		\$ 3,082.6
156SCS1LAFESAA	156		\$ 3,293.4	156SBS1LAFESAA	156		\$ 3,326.3
168SCS1LAFESAA	168		\$ 3,524.7	168SBS1LAFESAA	168		\$ 3,559.9
180SCS1LAFESAA	180		\$ 3,756.0	180SBS1LAFESAA	180		\$ 3,793.6
192SCS1LAFESAA	192		\$ 3,987.3	192SBS1LAFESAA	192		\$ 4,027.2
204SCS1LAFESAA	204		\$ 4,218.6	204SBS1LAFESAA	204		\$ 4,260.8
216SCS1LAFESAA	216	3,114	\$ 4,449.9	216SBS1LAFESAA	216		\$ 4,494.4

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
						As Ordered % _____	
Loose Tube Construction				Loose Tube Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored				Non-Armored			
6SCS1LAFESJA	6		\$ 305.5	6SBS1LAFESJA	6		\$ 308.6
12SCS1LAFESJA	12	457,649	\$ 378.9	12SBS1LAFESJA	12		\$ 382.7
24SCS1LAFESJA	24	793,143	\$ 604.7	24SBS1LAFESJA	24		\$ 610.7
36SCS1LAFESJA	36	1,084,736	\$ 809.1	36SBS1LAFESJA	36		\$ 817.2
48SCS1LAFESJA	48	414,466	\$ 1,013.6	48SBS1LAFESJA	48		\$ 1,023.7
60SCS1LAFESJA	60		\$ 1,245.7	60SBS1LAFESJA	60		\$ 1,258.2
72SCS1LAFESJA	72	29,193	\$ 1,477.9	72SBS1LAFESJA	72		\$ 1,492.7
84SCS1LAFESJA	84		\$ 1,713.6	84SBS1LAFESJA	84		\$ 1,730.7
96SCS1LAFESJA	96	190,149	\$ 1,949.3	96SBS1LAFESJA	96		\$ 1,968.8
108SCS1LAFESJA	108		\$ 2,185.0	108SBS1LAFESJA	108		\$ 2,206.9
120SCS1LAFESJA	120		\$ 2,420.7	120SBS1LAFESJA	120		\$ 2,444.9
132SCS1LAFESJA	132		\$ 2,656.4	132SBS1LAFESJA	132		\$ 2,683.0
144SCS1LAFESJA	144	42,474	\$ 2,892.1	144SBS1LAFESJA	144		\$ 2,921.0
156SCS1LAFESJA	156		\$ 3,123.4	156SBS1LAFESJA	156		\$ 3,154.6
168SCS1LAFESJA	168		\$ 3,354.7	168SBS1LAFESJA	168		\$ 3,388.2
180SCS1LAFESJA	180		\$ 3,586.0	180SBS1LAFESJA	180		\$ 3,621.9
192SCS1LAFESJA	192		\$ 3,817.3	192SBS1LAFESJA	192		\$ 3,855.5
204SCS1LAFESJA	204		\$ 4,048.6	204SBS1LAFESJA	204		\$ 4,089.1
216SCS1LAFESJA	216		\$ 4,279.9	216SBS1LAFESJA	216		\$ 4,322.7

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
						As Ordered % _____	
Loose Tube Construction				Loose Tube Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.35db/km@1310nm and .25 db/km @ 1550nm			
Rodent/Lightning Protected (Double Armored)				Rodent/Lightning Protected (Double Armored)			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Armored				Armored			
6SCS1LAFEDAA	6		\$ 625.5	6SBS1LAFEDAA	6		\$ 631.8
12SCS1LAFEDAA	12		\$ 698.9	12SBS1LAFEDAA	12		\$ 705.9
24SCS1LAFEDAA	24	2,296	\$ 924.7	24SBS1LAFEDAA	24		\$ 933.9
36SCS1LAFEDAA	36	118,109	\$ 1,189.1	36SBS1LAFEDAA	36		\$ 1,201.0
48SCS1LAFEDAA	48	8,202	\$ 1,413.6	48SBS1LAFEDAA	48		\$ 1,427.7
60SCS1LAFEDAA	60		\$ 1,645.7	60SBS1LAFEDAA	60		\$ 1,662.2
72SCS1LAFEDAA	72	1,002	\$ 1,877.9	72SBS1LAFEDAA	72		\$ 1,896.7
84SCS1LAFEDAA	84		\$ 2,133.6	84SBS1LAFEDAA	84		\$ 2,154.9
96SCS1LAFEDAA	96		\$ 2,369.3	96SBS1LAFEDAA	96		\$ 2,393.0
108SCS1LAFEDAA	108		\$ 2,625.0	108SBS1LAFEDAA	108		\$ 2,651.3
120SCS1LAFEDAA	120		\$ 2,860.7	120SBS1LAFEDAA	120		\$ 2,889.3
132SCS1LAFEDAA	132		\$ 3,096.4	132SBS1LAFEDAA	132		\$ 3,127.4
144SCS1LAFEDAA	144		\$ 3,332.1	144SBS1LAFEDAA	144		\$ 3,365.4
156SCS1LAFEDAA	156		\$ 3,573.4	156SBS1LAFEDAA	156		\$ 3,609.1
168SCS1LAFEDAA	168		\$ 3,804.7	168SBS1LAFEDAA	168		\$ 3,842.7
180SCS1LAFEDAA	180		\$ 4,036.0	180SBS1LAFEDAA	180		\$ 4,076.4
192SCS1LAFEDAA	192		\$ 4,267.3	192SBS1LAFEDAA	192		\$ 4,310.0
204SCS1LAFEDAA	204		\$ 4,498.6	204SBS1LAFEDAA	204		\$ 4,543.6
216SCS1LAFEDAA	216		\$ 4,729.9	216SBS1LAFEDAA	216		\$ 4,777.2

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
				As Ordered %			
Ribbon Construction				Ribbon Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				**AVG .35db/km@1310nm and .25 db/km @ 1550nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Armored				Armored			
6SCSTRACEAJB	6		\$ 375.5	6SXSTRACEAJB	6		\$ 379.3
12SCSTRACEAJB	12	17,114	\$ 448.9	12SXSTRACEAJB	12		\$ 453.4
24SCSTRACEAJB	24	779,104	\$ 674.7	24SXSTRACEAJB	24		\$ 681.4
36SCSTRACEAJB	36	510,856	\$ 879.1	36SXSTRACEAJB	36		\$ 887.9
48SCSTRACEAJB	48	2,029,699	\$ 1,093.6	48SXSTRACEAJB	48		\$ 1,104.5
60SCSTRACEAJB	60		\$ 1,325.7	60SXSTRACEAJB	60		\$ 1,339.0
72SCSTRACEAJB	72	2,221,785	\$ 1,557.9	72SXSTRACEAJB	72		\$ 1,573.5
84SCSTRACEAJB	84		\$ 1,803.6	84SXSTRACEAJB	84		\$ 1,821.6
96SCSTRACEAJB	96	1,166,065	\$ 2,039.3	96SXSTRACEAJB	96		\$ 2,059.7
108SCSTRACEAJB	108		\$ 2,277.5	108SXSTRACEAJB	108		\$ 2,300.3
120SCSTRACEAJB	120		\$ 2,515.7	120SXSTRACEAJB	120		\$ 2,540.9
132SCSTRACEAJB	132		\$ 2,753.9	132SXSTRACEAJB	132		\$ 2,781.4
144SCSTRACEAJB	144	1,249,661	\$ 2,992.1	144SXSTRACEAJB	144		\$ 3,022.0
156SCSTRACEAJB	156		\$ 3,225.1	156SXSTRACEAJB	156		\$ 3,257.4
168SCSTRACEAJB	168		\$ 3,458.1	168SXSTRACEAJB	168		\$ 3,492.7
180SCSTRACEAJB	180		\$ 3,691.0	180SXSTRACEAJB	180		\$ 3,727.9
192SCSTRACEAJB	192		\$ 3,924.0	192SXSTRACEAJB	192		\$ 3,963.2
204SCSTRACEAJB	204		\$ 4,157.0	204SXSTRACEAJB	204		\$ 4,198.6
216SCSTRACEAJB	216	1,821,604	\$ 4,389.9	216SXSTRACEAJB	216		\$ 4,433.8
288SCSTRAFESAC	288		\$ 7,846.0	288SXSTRAFESAC	288		\$ 7,924.5
360SCSTRAFESAC	360		\$ 9,538.0	360SXSTRAFESAC	360		\$ 9,633.4
432SCSTRAFESAC	432		\$ 11,167.0	432SXSTRAFESAC	432		\$ 11,278.7
** Prices quoted are for an average .35db/km@1310nm and average .25db/km@1550nm.							
Cable available with a maximum of .35/.25 db/km@1310/1550nm at a 10% premium.							

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
				As Ordered % _____			
Ribbon Construction				Ribbon Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				**AVG .35db/km@1310nm and .25 db/km @ 1550nm			
:							
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
Non-Armored				Non-Armored			
6SCSTRACESJB	6		\$ 375.5	6SXSTRACESJB	6		\$ 379.3
12SCSTRACESJB	12	90,045	\$ 448.9	12SXSTRACESJB	12		\$ 453.4
24SCSTRACESJB	24	400,141	\$ 674.7	24SXSTRACESJB	24		\$ 681.4
36SCSTRACESJB	36	278,182	\$ 879.1	36SXSTRACESJB	36		\$ 887.9
48SCSTRACESJB	48	481,460	\$ 1,093.6	48SXSTRACESJB	48		\$ 1,104.5
60SCSTRACESJB	60		\$ 1,329.7	60SXSTRACESJB	60		\$ 1,343.0
72SCSTRACESJB	72	635,792	\$ 1,557.9	72SXSTRACESJB	72		\$ 1,573.5
84SCSTRACESJB	84		\$ 1,803.6	84SXSTRACESJB	84		\$ 1,821.6
96SCSTRACESJB	96	578,148	\$ 2,039.3	96SXSTRACESJB	96		\$ 2,059.7
108SCSTRACESJB	108		\$ 2,277.5	108SXSTRACESJB	108		\$ 2,300.3
120SCSTRACESJB	120		\$ 2,515.7	120SXSTRACESJB	120		\$ 2,540.9
132SCSTRACESJB	132		\$ 2,753.9	132SXSTRACESJB	132		\$ 2,781.4
144SCSTRACESJB	144	546,607	\$ 2,992.1	144SXSTRACESJB	144		\$ 3,022.0
156SCSTRACESJB	156		\$ 3,225.1	156SXSTRACESJB	156		\$ 3,257.4
168SCSTRACESJB	168		\$ 3,458.0	168SXSTRACESJB	168		\$ 3,492.6
180SCSTRACESJB	180		\$ 3,691.0	180SXSTRACESJB	180		\$ 3,727.9
192SCSTRACESJB	192		\$ 3,924.0	192SXSTRACESJB	192		\$ 3,963.2
204SCSTRACESJB	204		\$ 4,156.9	204SXSTRACESJB	204		\$ 4,198.5
216SCSTRACESJB	216	1,050,427	\$ 4,389.9	216SXSTRACESJB	216		\$ 4,433.8
288SCSTRAFESJC	288		\$ 7,596.0	288SXSTRAFESJC	288		\$ 7,672.0
360SCSTRAFESJC	360		\$ 9,288.0	360SXSTRAFESJC	360		\$ 9,380.9
432SCSTRAFESJC	432		\$ 10,917.0	432SXSTRAFESJC	432		\$ 11,026.2
** Prices quoted are for an average .35db/km@1310nm and average .25db/km@1550nm.							
Cable available with a maximum of .35/.25 db/km@1310/1550nm at a 10% premium.							

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							As Ordered %
Ribbon Construction				Ribbon Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				**AVG .35db/km@1310nm and .25 db/km @ 1550nm			
**Rodent/Lightning Protected				*Rodent/Lightning Protected			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Armored				Armored			
6SCSTRACEAJB	6		\$ 375.5	6SXSTRACEAJB	6		\$ 379.3
12SCSTRACEAJB	12	73,616	\$ 448.9	12SXSTRACEAJB	12		\$ 453.4
24SCSTRACEAJB	24	112,646	\$ 674.7	24SXSTRACEAJB	24		\$ 681.4
36SCSTRACEAJB	36	142,671	\$ 879.1	36SXSTRACEAJB	36		\$ 887.9
48SCSTRACEAJB	48	484,459	\$ 1,093.6	48SXSTRACEAJB	48		\$ 1,104.5
60SCSTRACEAJB	60		\$ 1,329.7	60SXSTRACEAJB	60		\$ 1,343.0
72SCSTRACEAJB	72	542,807	\$ 1,557.9	72SXSTRACEAJB	72		\$ 1,573.5
84SCSTRACEAJB	84		\$ 1,803.6	84SXSTRACEAJB	84		\$ 1,821.6
96SCSTRACEAJB	96	201,786	\$ 2,039.3	96SXSTRACEAJB	96		\$ 2,059.7
108SCSTRACEAJB	108		\$ 2,277.5	108SXSTRACEAJB	108		\$ 2,300.3
120SCSTRACEAJB	120		\$ 2,515.7	120SXSTRACEAJB	120		\$ 2,540.9
132SCSTRACEAJB	132		\$ 2,753.9	132SXSTRACEAJB	132		\$ 2,781.4
144SCSTRACEAJB	144	358,658	\$ 2,992.1	144SXSTRACEAJB	144		\$ 3,022.0
156SCSTRACEAJB	156		\$ 3,225.1	156SXSTRACEAJB	156		\$ 3,257.4
168SCSTRACEAJB	168		\$ 3,458.0	168SXSTRACEAJB	168		\$ 3,492.6
180SCSTRACEAJB	180		\$ 3,691.0	180SXSTRACEAJB	180		\$ 3,727.9
192SCSTRACEAJB	192		\$ 3,924.0	192SXSTRACEAJB	192		\$ 3,963.2
204SCSTRACEAJB	204		\$ 4,156.9	204SXSTRACEAJB	204		\$ 4,198.5
216SCSTRACEAJB	216	212,548	\$ 4,389.9	216SXSTRACEAJB	216		\$ 4,433.8
288SCSTRAFESAC	288		\$ 7,846.0	288SXSTRAFESAC	288		\$ 7,924.5
360SCSTRAFESAC	360		\$ 9,538.0	360SXSTRAFESAC	360		\$ 9,633.4
432SCSTRAFESAC	432		\$ 11,167.0	432SXSTRAFESAC	432		\$ 11,278.7
* Cable quoted meets the requirements for lighting and rodent protection. Cable quoted is a single armor design							
** Prices quoted are for an average .35db/km@1310nm and average .25db/km@1550nm. Cable available with a maximum of .35/.25 db/km@1310/1550nm at a 10%premium.							

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
						As Ordered %	
Ribbon Riser Construction				Ribbon Riser Construction			
.40db/km@1310nm and .30 db/km @ 1550nm				.40db/km@1310nm and .30 db/km @ 1550nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Armored				Non-Armored			
	6				6		
	12	17,520			12		
	24	45,865			24		
	36	8,676			36		
	48	5,536			48		
	60				60		
	72	30,637			72		
	84				84		
	96	402			96		
	108				108		
	120				120		
	132				132		
	144	5,342			144		
	156				156		
	168				168		
	180				180		
	192				192		
	204				204		
	216				216		
	288				288		
	360				360		
	432				432		

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
				As Ordered %			
Loose Tube, Figure 8/Self Supporting .40db/km@1310nm and .30 db/km @ 1550nm				Loose Tube, Figure 8/Self Supporting .40db/km@1310nm and .30 db/km @ 1550nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Armored				Non-Armored			
	6				6		
	12	21,285			12		
	24	17,758			24		
	36	8,950			36		
	48	8,830			48		
	60				60		
	72	54,886			72		
	84				84		
	96	17,300			96		
	108				108		
	120				120		
	132				132		
	144				144		
	156				156		
	168				168		
	180				180		
	192				192		
	204				204		
	216	57,177			216		

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable			
RFP 97-0002-DW			
PRICE MATRIX			
			As Ordered %
Loose Tube, Figure 8/Self Supporting			
.40db/km@1310nm and .30 db/km @ 1550nm			
Rodent/Lightning Protected (Double Armored)			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		
	12	185	
	24	32,513	
	36	1,650	
	48	7,125	
	60		
	72		
	84		
	96	250	
	108		
	120		
	132		
	144		
	156		
	168		
	180		
	192		
	204		
	216		

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast %
Loose Tube Construction (Firstlink)				Loose Tube Construction (Firstlink)			
Singlemode				Multimode			
.40db/km@1310nm and .30 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
12SCS1LAKERJA	12		\$ 662.0	6LBS1LAKERJA	6		\$ 855.0
24SCS1LAKERJA	24		\$ 1,107.0	12LBS1LAKERJA	12		\$ 1,296.0
36SCS1LAKERJA	36		\$ 1,421.0	24LBS1LAKERJA	24		\$ 2,160.0
48SCS1LAKERJA	48		\$ 1,797.0	36LBS1LAKERJA	36		\$ 2,855.0
72SCS1LAKERJA	72		\$ 2,170.0	48LBS1LAKERJA	48		\$ 3,816.0
96SCS1LAKERJA	96		\$ 2,941.0	60LBS1LAKERJA	60		\$ 4,656.0
144SCS1LAKERJA	144		\$ 4,322.0	72LBS1LAKERJA	72		\$ 5,510.0
				96LBS1LAKERJA	96		\$ 7,300.0

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast % _____
Loose Tube / Self Supporting							
Singlemode							
.40db/km@1310nm and .30 db/km @ 1550nm							
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
8SBS1LAGEDJM	8		\$ 610.0				
12SBS1LAGEDJM	12		\$ 660.0				
24SBS1LAGEDJM	24		\$ 940.0				
36SBS1LAGEDJM	36		\$ 1,250.0				
48SBS1LAGEDJM	48		\$ 1,560.0				
72SBS1LAGEDJM	72		\$ 2,150.0				
96SBS1LAGEDJM	96		\$ 2,700.0				
144SBS1LAGEDJM	144		\$ 3,800.0				

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast %
Riser Rated - Tight Buffered Distribution Singlemode				Riser Rated - Tight Buffered Distribution Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
24SESXTATERNP	24		\$ 1,050.0	24PBSXTATERNP	24		\$ 2,105.0
36SESXTATERNP	36		\$ 2,020.0	36PBSXTATERNP	36		\$ 3,766.0
48SESXTATERNP	48		\$ 2,480.0	48PBSXTATERNP	48		\$ 4,739.0
60SESXTATERNP	60		\$ 2,940.0	60PBSXTATERNP	60		\$ 5,196.0
72SESXTATERNP	72		\$ 3,660.0	72PBSXTATERNP	72		\$ 6,727.0

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast %
Riser Rated - Tight Buffered Simplex Singlemode				Riser Rated - Tight Buffered Simplex Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
1SEXXTATNRSS	1		\$ 70.0	1PBXXTATNRSS	1		\$ 122.0
Riser Rated - Tight Buffered Zipcord Singlemode				Riser Rated - Tight Buffered Zipcord Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
2SEXXTATNRZS	2		\$ 125.0	2PBXXTATNRZS	2		\$ 200.0
Riser Rated - Tight Buffered Premise Cable Singlemode				Riser Rated - Tight Buffered Premise Cable Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber Count	Volume FT	Price Per 1000 FT.	Part #	Fiber Count	Volume FT	Price Per 1000 FT.
2SEXXTATNRNR	2		\$ 123.0	PBXXTATNRNR	2		\$ 211.0
4SEXXTATNRNR	4		\$ 214.0	PBXXTATNRNR	4		\$ 382.0
6SEXXTATNRNR	6		\$ 280.0	PBXXTATNRNR	6		\$ 532.0
12SEXXTATNRNR	12		\$ 525.0	PBXXTATNRNR	12		\$ 1,017.0

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast % _____
Plenum Rated - Tight Buffered Simplex				Plenum Rated - Tight Buffered Simplex			
Singlemode				Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
1SEXXTATNPSS	1		\$ 85.0	1PBXXTATNPSS	1		\$ 127.0
Plenum Rated - Tight Buffered Zipcord				Plenum Rated - Tight Buffered Zipcord			
Singlemode				Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
2SEXXTATNPZS	2		\$ 157.0	2PBXXTATNPZS	2		\$ 232.0
Plenum Rated - Tight Buffered Premise Cable				Plenum Rated - Tight Buffered Premise Cable			
Singlemode				Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
2SEXXTATNPND	2		\$ 158.0	PBXXTATNPND	2		\$ 231.0
4SEXXTATNPND	4		\$ 249.0	PBXXTATNPND	4		\$ 402.0
6SEXXTATNPND	6		\$ 356.0	PBXXTATNPND	6		\$ 590.0
12SEXXTATNPND	12		\$ 624.0	PBXXTATNPND	12		\$ 1,083.0

"Model 1"
As Ordered Contract Pricing

Single Mode Fiber Optic Cable							
RFP 97-0002-DW							
PRICE MATRIX							
							Forecast %
Plenum Rated - Tight Buffered Distribution				Plenum Rated - Tight Buffered Distribution			
Singlemode				Multimode			
.70db/km@1310nm and .70 db/km @ 1550nm				3.5db/km@850nm and 1.5db/km@1300nm			
Part #	Fiber	Volume	Price Per	Part #	Fiber	Volume	Price Per
	Count	FT	1000 FT.		Count	FT	1000 FT.
24SESXTATEPNR	24		\$ 1,304.0	24PBSXTATEPNR	24		\$ 2,348.0
36SESXTATEPNR	36		\$ 2,040.0	36PBSXTATEPNR	36		\$ 4,300.0
48SESXTATEPNR	48		\$ 2,740.0	48PBSXTATEPNR	48		\$ 5,640.0
60SESXTATEPNR	60		\$ 3,570.0	60PBSXTATEPNR	60		\$ 6,700.0
72SESXTATEPNR	72		\$ 3,954.0	72PBSXTATEPNR	72		\$ 8,570.0

Connectivity Products
RFP 97-0002-DW
PRICE MATRIX

Simplex Singlemode Fiber Jumper Cable Assemblies, 3.0 mm Cord

Part Number	Fiber Count	U/M	Product #	Unit Price
SI-01-001-CA-A-A-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/UPC to SC/UPC, w/3.0mm cor	\$24.33
SI-01-001-CA-A-B-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/UPC to SC/APC, w/3.0mm cor	\$32.03
SI-01-001-CA-A-C-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/UPC to FC/UPC, w/3.0mm cor	\$24.52
SI-01-001-CA-A-D-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/UPC to FC/APC, w/3.0mm cor	\$32.03
SI-01-001-CA-A-E-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/UPC to ST/UPC, w/3.0mm cor	\$24.25
SI-01-001-CA-B-B-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/APC to SC/APC, w/3.0mm cor	\$39.73
SI-01-001-CA-B-C-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/APC to FC/UPC, w/3.0mm cor	\$32.22
SI-01-001-CA-B-D-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/APC to FC/APC, w/3.0mm cord	\$39.73
SI-01-001-CA-B-E-0001	1	ea	One Meter Simplex Singlemode Jumper, SC/APC to ST/UPC, w/3.0mm cor	\$31.95
SI-01-001-CA-C-C-0001	1	ea	One Meter Simplex Singlemode Jumper, FC/UPC to FC/UPC, w/3.0mm cor	\$24.71
SI-01-001-CA-C-D-0001	1	ea	One Meter Simplex Singlemode Jumper, FC/UPC to FC/APC, w/3.0mm cor	\$32.22
SI-01-001-CA-C-E-0001	1	ea	One Meter Simplex Singlemode Jumper, FC/UPC to ST/UPC, w/3.0mm cor	\$24.44
SI-01-001-CA-D-D-0001	1	ea	One Meter Simplex Singlemode Jumper, FC/APC to FC/APC, w/3.0mm cor	\$39.73
SI-01-001-CA-D-E-0001	1	ea	One Meter Simplex Singlemode Jumper, FC/APC to ST/UPC, w/3.0mm cor	\$31.95
SI-01-001-CA-E-E-0001	1	ea	One Meter Simplex Singlemode Jumper, ST/UPC to ST/UPC, w/3.0mm cor	\$24.18

Add \$.24 for every extra meter of 3.0 mm simplex cable added

Example:

For a two meter Simplex Singlemode Jumper, SC/UPC to SC/UPC, w/3.0mm cord, add \$.24 to the one meter jumper price of \$24.33 to get a total of \$24.57

Simplex Singlemode Fiber Jumper Cable Assemblies, 900um Cord

Part Number	Fiber Count	U/M	Product #	Unit Price
SI-09-001-CA-A-A-0001	1	ea	One Meter Singlemode Jumper, SC/UPC to SC/UPC, w/900 um cord	\$24.20
SI-09-001-CA-A-B-0001	1	ea	One Meter Singlemode Jumper, SC/UPC to SC/APC, w/900 umcord	\$31.90
SI-09-001-CA-A-C-0001	1	ea	One Meter Singlemode Jumper, SC/UPC to FC/UPC, w/900 um cord	\$24.39
SI-09-001-CA-A-D-0001	1	ea	One Meter Singlemode Jumper, SC/UPC to FC/APC, w/900 um cord	\$31.90
SI-09-001-CA-A-E-0001	1	ea	One Meter Singlemode Jumper, SC/UPC to ST/UPC, w/900 um cord	\$24.13
SI-09-001-CA-B-B-0001	1	ea	One Meter Singlemode Jumper, SC/APC to SC/APC, w/900 um cord	\$39.60
SI-09-001-CA-B-C-0001	1	ea	One Meter Singlemode Jumper, SC/APC to FC/UPC, w/900 um cord	\$32.09
SI-91-001-CA-B-D-0001	1	ea	One Meter Singlemode Jumper, SC/APC to FC/APC, w/900 um cord	\$39.60
SI-09-001-CA-B-E-0001	1	ea	One Meter Singlemode Jumper, SC/APC to ST/UPC, w/900 um cord	\$31.83
SI-09-001-CA-C-C-0001	1	ea	One Meter Singlemode Jumper, FC/UPC to FC/UPC, w/900 um cord	\$24.58
SI-09-001-CA-C-D-0001	1	ea	One Meter Singlemode Jumper, FC/UPC to FC/APC, w/900 um cord	\$32.09
SI-09-001-CA-C-E-0001	1	ea	One Meter Singlemode Jumper, FC/UPC to ST/UPC, w/900 um cord	\$24.32
SI-09-001-CA-D-D-0001	1	ea	One Meter Singlemode Jumper, FC/APC to FC/APC, w/900 um cord	\$39.60
SI-09-001-CA-D-E-0001	1	ea	One Meter Singlemode Jumper, FC/APC to ST/UPC, w/900 um cord	\$31.83
SI-09-001-CA-E-E-0001	1	ea	One Meter Singlemode Jumper, ST/UPC to ST/UPC, w/900 um cord	\$24.05

Add \$.12 for every extra meter of 3.0 mm simplex cable added

Example:

For a two meter Simplex Singlemode Jumper, SC/UPC to SC/UPC, w/900 um cord, add \$.12 to the one meter jumper price of \$24.20 to get a total of \$24.32

Connectivity Products
RFP 97-0002-DW
PRICE MATRIX

Simplex Multimode Fiber Jumper Cable Assemblies, 3.0 mm Cord

Part Number	Fiber Count	U/M	Product #	Unit Price
SI-01-001-CA-A-A-0001	1	ea	One Meter Simplex Multimode Jumper, SC/UPC to SC/UPC, w/3.0mm cord	\$21.62
SI-01-001-CA-A-C-0001	1	ea	One Meter Simplex Multimode Jumper, SC/UPC to FC/UPC, w/3.0mm cord	\$22.46
SI-01-001-CA-A-E-0001	1	ea	One Meter Simplex Multimode Jumper, SC/UPC to ST/UPC, w/3.0mm cord	\$18.23
SI-01-001-CA-C-C-0001	1	ea	One Meter Simplex Multimode Jumper, FC/UPC to FC/UPC, w/3.0mm cord	\$23.30
SI-01-001-CA-C-E-0001	1	ea	One Meter Simplex Multimode Jumper, FC/UPC to ST/UPC, w/3.0mm cord	\$19.07
SI-01-001-CA-E-E-0001	1	ea	One Meter Simplex Multimode Jumper, ST/UPC to ST/UPC, w/3.0mm cord	\$14.83

Add \$0.40 for every extra meter of 3.0 mm simplex cable added

Simplex Multimode Fiber Jumper Cable Assemblies, 900um Cord

Part Number	Fiber Count	U/M	Product #	Unit Price
M6-09-001-CA-A-A-0001	1	ea	One Meter Multimode Jumper, SC/UPC to SC/UPC, w/900 um cord	\$21.41
M6-09-001-CA-A-C-0001	1	ea	One Meter Multimode Jumper, SC/UPC to FC/UPC, w/900 um cord	\$22.25
M6-09-001-CA-A-E-0001	1	ea	One Meter Multimode Jumper, SC/UPC to ST/UPC, w/900 um cord	\$18.02
M6-09-001-CA-C-C-0001	1	ea	One Meter Multimode Jumper, FC/UPC to FC/UPC, w/900 um cord	\$23.09
M6-09-001-CA-C-E-0001	1	ea	One Meter Multimode Jumper, FC/UPC to ST/UPC, w/900 um cord	\$18.86
M6-09-001-CA-E-E-0001	1	ea	One Meter Multimode Jumper, ST/UPC to ST/UPC, w/900 um cord	\$14.63

Add \$0.19 for every meter of 900 um simplex cable added

Wall Mount Customer Premises Unit and Accessories

Part Number	Fiber Count	U/M	Product #	Unit Price
SI-TB-012-PP-A-X-0001-B-XXX	12	ea	24 fiber wall mount e/w 12 SC/UPC 1m 900um pigtails	\$323.69
SI-TB-024-PP-A-X-0001-B-XXX	12	ea	24 fiber wall mount e/w 24 SC/UPC 1m 900um pigtails	\$550.14
SI-TB-012-PP-C-X-0001-B-XXX	12	ea	24 fiber wall mount e/w 12 FC/UPC 1m 900um pigtails	\$336.08
SI-TB-024-PP-C-X-0001-B-XXX	12	ea	24 fiber wall mount e/w 24 FC/UPC 1m 900um pigtails	\$578.59
ST-12-SI-FU	N/A		12 Fiber Splice Tray, Heat Shrink Fusion	\$18.00
AC-SI-60	N/A		60 mm Single Fiber Splice Protection Sleeves (pkg Of 50)	\$20.00

ALCATEL

EXHIBIT B
PRODUCT AND PRODUCT PRICES

RECEIVED
FEB 12 1999

ATTACHMENT II

25% MS

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

**Core Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	5,285,727 \$427.00
	24	9,084,604 \$616.00
	36	2,359,749 \$822.00
	48	1,002,667 \$999.00
	60	
	72	198,906 \$1,443.00
	84	
	96	288,560 \$1,879.00

**Core Tube Construction
.35db/km@1310nm and .23 db/km @ 1550nm**

25% Minimum

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	1,546 \$448.35
	24	1,265,315 \$646.80
	36	3,550 \$863.10
	48	32,000 \$1,048.95
	60	
	72	
	84	
	96	10,000 \$1,972.95

25% MS

**Single Mode Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

Core Tube Construction

.40db/km@1310nm and .30 db/km @ 1550nm

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6	
	12	1,724,046 \$444.00
	24	2,318,857 \$627.00
	36	2,129,112 \$832.00
	48	667,914 \$1,016.00
	60	
	72	201,268 \$1,469.00
	84	
	96	366,073 \$1,917.00

Core Tube Construction

.35db/km@1310nm and .23 db/km @ 1550nm

25% Minimum

Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6	
	12	3,153 \$466.20
	24	
	36	
	48	
	60	
	72	
	84	
	96	

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

25% MS

Core Tube Construction

**.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	633,023 \$793.79
	24	1,176,730 \$1,093.55
	36	531,282 \$1,387.83
	48	11,050 \$1,737.55
	60	
	72	6,550 \$2,369.32
	84	
	96	\$2,859.65
	108	
	120	
	132	
	144	
	156	
	168	
	180	
	192	
	204	
	216	

Core Tube Construction

**.35db/km@1310nm and .23 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

25% Minimum

Fiber Count	Volume FT
Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

25% MS

Loose Tube

.40db/km@1310nm and .30 db/km @ 1550nm

Loose Tube

.35db/km@1310nm and .23 db/km @ 1550nm

**Market Share Commitment
25% Minimum**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		
"Single Jacket	12	1,063,177	\$ 436.00
Armored"	24	2,974,818	\$ 625.00
	36	1,651,805	\$ 836.00
	48	2,683,324	\$ 1,023.00
	60		
	72	16,404	\$ 1,470.00
	84		
	96	561,120	\$ 1,914.00
	108		
	120		
	132		
	144	271,418	\$ 2,895.00
	156		
	168		
	180		
	192		
	204		
	216	3,114	\$ 4,250.00

	Fiber Count	Volume FT
Armored	6	
	12	
	24	
	36	
	48	
	60	
	72	
	84	
	96	
	108	
	120	
	132	
	144	
	156	
	168	
	180	
	192	
	204	
	216	

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

25% MS

Loose Tube Construction

.40db/km@1310nm and .30 db/km @ 1550nm

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6	
	12	457,649 \$382.00
	24	793,143 \$585.00
	36	1,084,736 \$801.00
	48	414,466 \$977.00
	60	
	72	29,193 \$1,426.00
	84	
	96	190,149 \$1,861.00
	108	
	120	
	132	
	144	42,474 \$2,816.00
	156	
	168	
	180	
	192	
	204	
	216	

Loose Tube Construction

.35db/km@1310nm and .23 db/km @ 1550nm

Fiber Count	Volume FT
Non-Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216

Single Mode Fiber Optic Cable

RFP 97-0002-DW

PRICE MATRIX

25% MS

Loose Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)

Market Share Commitment
25% Minimum

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	
	24	2,296 \$1,076.42
	36	118,109 \$1,363.73
	48	8,202 \$1,697.59
	60	
	72	1,002 \$2,341.24
	84	
	96	
	108	
	120	
	132	
	144	
	156	
	168	
	180	
	192	
	204	
	216	

Loose Tube Construction
.35db/km@1310nm and .23 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)

Fiber Count	Volume FT
Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216

Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX

25% MS

Ribbon Construction

.40db/km@1310nm and .30 db/km @ 1550nm

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Armored 6		
12	17,114	\$465.50
24	779,104	\$679.30
36	510,858	\$929.80
48	2,029,899	\$1,121.10
60		
72	2,221,785	\$1,586.50
84		
96	1,166,065	\$2,090.00
108		
120		
132		
144	1,249,661	\$3,040.00
156		
168		
180		
192		
204		
216	1,821,604	\$4,550.50
288		
360		
432		

Ribbon Construction

.35db/km@1310nm and .23 db/km @ 1550nm

Fiber Count	Volume FT
Armored 6	
12	
24	
36	
48	
60	
72	
84	
96	
108	
120	
132	
144	
156	
168	
180	
192	
204	
216	
288	
360	
432	

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

25% MS

Ribbon Construction

.40db/km@1310nm and .30 db/km @ 1550nm

**Market Share Commitment
25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6	
	12	90,045 \$494.00
	24	400,141 \$703.00
	36	278,182 \$879.93
	48	481,460 \$1,149.50
	60	
	72	635,792 \$1,634.00
	84	
	96	578,148 \$2,090.00
	108	
	120	
	132	
	144	546,607 \$3,040.00
	156	
	168	
	180	
	192	
	204	
	216	1,050,427 \$4,550.50
	288	
	360	
	432	

Ribbon Construction

.35db/km@1310nm and .23 db/km @ 1550nm

Fiber Count	Volume FT
Non-Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216
	288
	360
	432

Single Mode Fiber Optic Cable

RFP 97-0002-DW

PRICE MATRIX

25% MS

Ribbon Construction
.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)

Market Share Commitment
25% Minimum

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	73,616 \$917.17
	24	112,846 \$1,201.87
	36	142,671 \$1,512.49
	48	484,459 \$1,762.61
	60	
	72	542,807 \$2,350.01
	84	
	96	201,786 \$2,970.37
	108	
	120	
	132	
	144	358,658 \$4,170.97
	156	
	168	
	180	
	192	
	204	
	216	212,548 \$5,964.13
	288	
	360	
	432	

Ribbon Construction
.35db/km@1310nm and .23 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)

Fiber Count	Volume FT
Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216
	288
	360
	432

Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX

25% MS

Ribbon Riser Construction

.40db/km@1310nm and .30 db/km @ 1550nm

Market Share Commitment
25% Minimum

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	17,520 \$1,611.62
	24	45,865 \$2,386.10
	36	8,676 \$3,296.60
	48	5,538 \$4,144.34
	60	
	72	30,637 \$5,839.71
	84	
	96	402 \$6,681.11
	108	
	120	
	132	
	144	5,342 \$10,021.67
	156	
	168	
	180	
	192	
	204	
	216	
	288	
	360	
	432	

Ribbon Riser Construction

.40db/km@1310nm and .30 db/km @ 1550nm

Fiber Count	Volume FT
Non-Armored	6
	12
	24
	36
	48
	60
	72
	84
	96
	108
	120
	132
	144
	156
	168
	180
	192
	204
	216
	288
	360
	432

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

25% MS

**Loose Tube, Figure 8/Self Supporting
.40db/km@1310nm and .30 db/km @ 1550nm**

**Market Share Commitment
25% Minimum**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		
"Single Jacket Armored"	12	21,285	\$805.96
	24	17,758	\$1,122.26
	36	8,950	\$1,406.99
	48	8,830	\$1,709.53
	60		
	72	54,886	\$2,349.17
	84		
	96	17,300	\$3,185.80
	108		
	120		
	132		
	144		
	156		
	168		
	180		
	192		
	204		
	216	57,177	\$6,005.74

**Loose Tube, Figure 8/Self Supporting
.40db/km@1310nm and .30 db/km @ 1550nm**

	Fiber Count	Volume FT
Non-Armored	6	
	12	
	24	
	36	
	48	
	60	
	72	
	84	
	96	
	108	
	120	
	132	
	144	
	156	
	168	
	180	
	192	
	204	
	216	

**Single Mode Fiber Optic Cable
RFP 97-0002-DW
PRICE MATRIX**

**Loose Tube, Figure 8/Self Supporting
 .40db/km@1310nm and .30 db/km @ 1550nm
 Rodent/Lightning Protected (Double Armored)**

**Market Share Commitment
 25% Minimum**

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	
	12	185 \$1,108.61
	24	32,513 \$1,427.27
	36	1,650 \$1,714.38
	48	7,125 \$2,049.34
	60	
	72	
	84	
	96	250 \$3,389.38
	108	
	120	
	132	
	144	
	156	
	168	
	180	
	192	
	204	
	216	

Ribbon

Ribbon, Non-Armored, 40/30 Attenuation

<u>GTE</u> <u>ITEMID</u>	<u>FIBER</u> <u>COUN</u>	<u>ALCATEL</u> <u>PART #</u>	<u>SOC</u> <u>CODE</u>	<u>PRICE (effective 12/1/97)</u> <u>\$ PER 100'</u>
-----------------------------	-----------------------------	---------------------------------	---------------------------	--

Ribbon, Non-Armored, Dry, 40/30 Attenuation

554195	12	FTNJR4BC12	AL-3492RT-012	\$49.40
554231	24	FTNJR4BC24	AL-3492RT-024	\$70.30
554232	36	FTNJR4BC36	AL-3492RT-036	\$87.99
554233	48	FTNJR4BC48	AL-3492RT-048	\$114.95
554234	60	FTNJR4BC60	AL-3492RT-060	\$174.02
554236	72	FTNJR4BC72	AL-3492RT-072	\$163.40
554237	84	FTNJR4BC84	AL-3492RT-084	\$220.25
554238	96	FTNJR4BC96	AL-3492RT-096	\$209.00
554239	108	FTNJR4BCA8	AL-3492RT-108	\$285.65
554240	120	FTNJR4BCC0	AL-3492RT-120	\$300.50
554241	132	FTNJR4BCD2	AL-3492RT-132	\$315.25
554242	144	FTNJR4BCE4	AL-3492RT-144	\$304.00
554243	156	FTNJR4BCF6	AL-3492RT-156	\$435.92
554244	168	FTNJR4BCG8	AL-3492RT-168	\$466.03
554245	180	FTNJR4BCJ0	AL-3492RT-180	\$490.65
554246	192	FTNJR4BCK0	AL-3492RT-192	\$495.75
554247	204	FTNJR4BCL4	AL-3492RT-204	\$500.05
554248	216	FTNJR4BCM6	AL-3492RT-216	\$455.05
554249	288	F3NRR4BCY8		
554250	360	F3NRR4BC6A		
554251	432	F3NRR4BCDC		

Ribbon, Armored, Dry, 40/30 Attenuation

554252	12	FTRJR4BC12	AL-34Q2RT-012	\$46.55
554253	24	FTRJR4BC24	AL-34Q2RT-024	\$67.93
554254	36	FTRJR4BC36	AL-34Q2RT-036	\$92.98
554256	48	FTRJR4BC48	AL-34Q2RT-048	\$112.11
554257	60	FTRJR4BC60	AL-34Q2RT-060	\$172.53
554258	72	FTRJR4BC72	AL-34Q2RT-072	\$158.65
554259	84	FTRJR4BC84	AL-34Q2RT-084	\$225.09
554260	96	FTRJR4BC96	AL-34Q2RT-096	\$209.00
554284	108	FTRJR4BCA8	AL-34Q2RT-108	\$306.69
554285	120	FTRJR4BCC0	AL-34Q2RT-120	\$317.60
554286	132	FTRJR4BCD2	AL-34Q2RT-132	\$325.09
554287	144	FTRJR4BCE4	AL-34Q2RT-144	\$304.00
554288	156	FTRJR4BCF6	AL-34Q2RT-156	\$435.92
554289	168	FTRJR4BCG8	AL-34Q2RT-168	\$450.07
554291	180	FTRJR4BCJ0	AL-34Q2RT-180	\$462.54
554292	192	FTRJR4BCK2	AL-34Q2RT-192	\$475.07
554293	204	FTRJR4BCL4	AL-34Q2RT-204	\$485.53
554294	216	FTRJR4BCM6	AL-34Q2RT-216	\$455.05
554295	288	F4NDR4BCY8		
554296	360	F4NDR4BC6A		
554297	432	F4NDR4BCDC		

EXHIBIT B
PRODUCT AND PRODUCT PRICES

**Single Mode Fiber Optic Cable
RFP 97-0002-OK
PRICE MATRIX**

Market Share 35%

**Core Tube Construction
.40db/km @ 1310nm and .30 db/km @ 1550nm**

**Core Tube Construction
.35db/km @ 1310nm and .25 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 283.47
	12	5,285,727	\$ 396.85
	24	9,084,804	\$ 669.04
	36	2,359,749	\$ 940.01
	48	1,002,667	\$ 1,210.99
	60		\$ 1,501.18
	72	198,908	\$ 1,789.71
	84		\$ 2,061.00
	96	288,560	\$ 2,326.74

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 288.95
	12	1,546	\$ 407.83
	24	1,265,315	\$ 690.99
	36	3,550	\$ 972.93
	48	32,000	\$ 1,254.88
	60		\$ 1,552.01
	72		\$ 1,830.70
	84		\$ 2,132.15
	96	10,000	\$ 2,406.06

**Single Mode Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

**Core Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

**Market Share 35%
Core Tube Construction
.35db/km@1310nm and .25 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6		\$ 284.38
	12	1,724,046	\$ 403.88
	24	2,318,857	\$ 612.96
	36	2,129,112	\$ 872.04
	48	667,914	\$ 1,090.76
	60		\$ 1,382.60
	72	201,268	\$ 1,642.65
	84		\$ 1,900.05
	96	366,073	\$ 2,057.37

	Fiber Count	Volume FT	Price Per 1000 FT.
Non-Arm	6		\$ 289.67
	12	3,153	\$ 414.84
	24		\$ 634.91
	36		\$ 904.96
	48		\$ 1,177.76
	60		\$ 1,433.42
	72		\$ 1,703.64
	84		\$ 1,971.21
	96		\$ 2,247.12

**Single Mode Fiber Optic Cable
RFP 97-0002-OK
PRICE MATRIX**

**Core Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

**Market Share 35%
Core Tube Construction
.35db/km@1310nm and .25 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 353.23
	12	633,023	\$ 465.38
	24	1,176,730	\$ 766.17
	36	531,282	\$ 1,025.44
	48	11,050	\$ 1,322.86
	60		\$ 1,580.48
	72	6,550	\$ 1,833.24
	84		\$ 2,141.47
	96		\$ 2,407.21
	108		N/A
	120		N/A
	132		N/A
	144		N/A
	156		N/A
	168		N/A
	180		N/A
	192		N/A
	204		N/A
	216		N/A

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 358.31
	12		\$ 489.10
	24		\$ 813.61
	36		\$ 1,096.60
	48		\$ 1,363.52
	60		\$ 1,611.30
	72		\$ 1,894.22
	84		\$ 2,212.62
	96		\$ 2,488.53
	108		N/A
	120		N/A
	132		N/A
	144		N/A
	156		N/A
	168		N/A
	180		N/A
	192		N/A
	204		N/A
	216		N/A

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Market Share 35%

**Loose Tube
.40db/km@1310nm and .30 db/km @ 1550nm**

**Loose Tube
.36db/km@1310nm and .25 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.		Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 345.04	Armored	6		\$ 350.12
	12	1,063,177	\$ 463.97		12		\$ 474.13
	24	2,974,818	\$ 682.43		24		\$ 704.37
	36	1,651,806	\$ 947.80		36		\$ 980.72
	48	2,683,324	\$ 1,161.35		48		\$ 1,202.01
	60		\$ 1,453.18		60		\$ 1,436.24
	72	16,404	\$ 1,727.35		72		\$ 1,707.02
	84		\$ 1,984.76		84		\$ 2,055.91
	96	561,120	\$ 2,142.08		96		\$ 2,223.40
	108		\$ 2,516.35		108		\$ 2,607.63
	120		\$ 2,779.42		120		\$ 2,881.07
	132		\$ 3,066.30		132		\$ 3,168.11
	144	271,418	\$ 3,316.62		144		\$ 3,438.60
	156		\$ 3,576.84		156		\$ 3,708.98
	168		\$ 3,833.94		168		\$ 3,976.25
	180		\$ 4,081.08		180		\$ 4,243.55
	192		\$ 4,345.65		192		\$ 4,508.48
	204		\$ 4,600.34		204		\$ 4,773.14
	216	3,114	\$ 4,855.94		216		\$ 5,038.91

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Loose Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm

Market Share 38%
Loose Tube Construction
.35db/km@1310nm and .25 db/km @ 1550nm

	Fiber Count	Volume FT	Price Per 1000 FT.		Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6		\$ 282.92	Non-Arm	6		\$ 288.00
	12	457,649	\$ 401.85		12		\$ 412.01
	24	793,143	\$ 625.22		24		\$ 647.17
	36	1,084,736	\$ 877.21		36		\$ 907.70
	48	414,466	\$ 1,090.76		48		\$ 1,131.42
	60		\$ 1,314.83		60		\$ 1,366.65
	72	29,193	\$ 1,561.33		72		\$ 1,622.32
	84		\$ 1,900.06		84		\$ 1,876.34
	96	190,149	\$ 2,057.37		96		\$ 2,138.69
	108		\$ 2,431.64		108		\$ 2,401.15
	120		\$ 2,894.71		120		\$ 2,860.83
	132		\$ 2,967.47		132		\$ 3,069.29
	144	42,474	\$ 3,065.16		144		\$ 3,177.14
	156		\$ 3,478.02		156		\$ 3,610.16
	168		\$ 3,735.12		168		\$ 3,877.43
	180		\$ 3,962.26		180		\$ 4,144.73
	192		\$ 4,030.17		192		\$ 4,409.66
	204		\$ 4,501.52		204		\$ 4,674.32
	216		\$ 4,513.16		216		\$ 4,940.06

**Single Mode Fiber Optic Cable
RFP 97-0002-OK
PRICE MATRIX**

Market Share 36%

**Loose Tube Construction
.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

**Loose Tube Construction
.35db/km@1310nm and .25 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	8		\$ 459.11
	12		\$ 584.81
	24	2,296	\$ 833.51
	36	118,109	\$ 1,067.28
	48	8,202	\$ 1,384.98
	60		\$ 1,622.60
	72	1,002	\$ 1,896.77
	84		\$ 2,210.65
	96		\$ 2,476.39
	108		\$ 2,798.71
	120		\$ 3,061.77
	132		\$ 3,352.77
	144		\$ 3,613.09
	156		\$ 3,901.55
	168		\$ 4,243.38
	180		\$ 4,500.50
	192		\$ 4,755.28
	204		\$ 5,009.76
	216		\$ 5,265.35

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	8		\$ 464.19
	12		\$ 594.98
	24		\$ 853.84
	36		\$ 1,117.77
	48		\$ 1,425.64
	60		\$ 1,673.42
	72		\$ 1,957.75
	84		\$ 2,281.80
	96		\$ 2,557.71
	108		\$ 2,890.19
	120		\$ 3,163.42
	132		\$ 3,464.58
	144		\$ 3,735.07
	156		\$ 4,033.69
	168		\$ 4,365.67
	180		\$ 4,652.97
	192		\$ 4,917.90
	204		\$ 5,182.56
	216		\$ 5,448.32

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Market Share 35%

**Ribbon Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

**Ribbon Construction
.35db/km@1310nm and .25 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.		Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		N/A	Armored	6		N/A
	12	17,114	\$ 552.29		12		\$ 562.45
	24	779,104	\$ 704.76		24		\$ 752.19
	36	510,856	\$ 1,026.64		36		\$ 1,097.80
	48	2,029,699	\$ 1,109.99		48		\$ 1,204.86
	60		\$ 1,382.60		60		\$ 1,433.42
	72	2,221,785	\$ 1,561.31		72		\$ 1,703.62
	84		\$ 1,900.06		84		\$ 1,971.21
	96	1,166,065	\$ 2,057.35		96		\$ 2,247.09
	108		\$ 2,431.64		108		\$ 2,523.13
	120		\$ 2,694.71		120		\$ 2,796.36
	132		\$ 2,957.47		132		\$ 3,099.29
	144	1,249,661	\$ 3,055.16		144		\$ 3,339.77
	156		\$ 3,478.02		156		\$ 3,610.16
	168		\$ 3,735.12		168		\$ 3,877.43
	180		\$ 3,992.26		180		\$ 4,144.73
	192		\$ 4,247.02		192		\$ 4,409.66
	204		\$ 4,501.52		204		\$ 4,674.32
	216	1,621,604	\$ 4,513.16		216		\$ 4,840.06
	288		\$ 7,074.66		288		\$ 7,267.82
	360		\$ 8,792.53		360		\$ 8,966.83
	432		\$ 10,490.06		432		\$10,703.51

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Market Share 35%

**Ribbon Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

**Ribbon Construction
.35db/km@1310nm and .25 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.		Fiber Count	Volume FT	Price Per 1000 FT.
Non-Armored	6		\$ -	Non-Arm	6		N/A
	12	90,045	\$ 552.29		12		\$ 562.45
	24	400,141	\$ 704.76		24		\$ 752.19
	36	278,182	\$ 1,067.30		36		\$ 1,067.80
	48	481,460	\$ 1,109.99		48		\$ 1,204.86
	60		\$ 1,382.60		60		\$ 1,433.42
	72	635,792	\$ 1,561.31		72		\$ 1,703.62
	84		\$ 1,900.05		84		\$ 1,971.21
	96	578,148	\$ 2,057.35		96		\$ 2,247.09
	108		\$ 2,431.64		108		\$ 2,523.13
	120		\$ 2,694.71		120		\$ 2,796.36
	132		\$ 2,967.47		132		\$ 3,069.29
	144	546,607	\$ 3,055.16		144		\$ 3,336.77
	156		\$ 3,476.02		156		\$ 3,610.16
	168		\$ 3,735.12		168		\$ 3,877.43
	180		\$ 3,992.26		180		\$ 4,144.73
	192		\$ 4,247.02		192		\$ 4,409.66
	204		\$ 4,501.52		204		\$ 4,674.32
	216	1,050,427	\$ 4,613.16		216		\$ 4,940.06
	288		\$ 7,074.66		288		\$ 7,267.62
	360		\$ 8,792.53		360		\$ 8,966.83
	432		\$ 10,490.06		432		\$10,703.51

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Market Share 35%

**Ribbon Construction
.40db/km@1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

**Ribbon Construction
.35db/km@1310nm and .25 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	N/A
	12	\$ 749.93
	24	\$ 929.51
	36	\$ 1,264.95
	48	\$ 1,307.64
	60	\$ 1,560.24
	72	\$ 1,756.96
	84	\$ 2,097.70
	96	\$ 2,363.42
	108	\$ 2,629.29
	120	\$ 2,892.36
	132	\$ 3,155.12
	144	\$ 3,295.16
	156	\$ 3,718.02
	168	\$ 3,975.12
	180	\$ 4,232.26
	192	\$ 4,467.02
	204	\$ 4,741.52
	216	\$ 4,997.12
	288	\$ 7,639.39
	360	\$ 9,357.24
	432	\$ 11,054.76

Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6	N/A
	12	\$ 760.10
	24	\$ 949.64
	36	\$ 1,295.44
	48	\$ 1,402.51
	60	\$ 1,631.07
	72	\$ 1,901.27
	84	\$ 2,168.86
	96	\$ 2,444.74
	108	\$ 2,720.78
	120	\$ 2,994.01
	132	\$ 3,266.93
	144	\$ 3,579.77
	156	\$ 3,860.16
	168	\$ 4,117.43
	180	\$ 4,384.73
	192	\$ 4,649.66
	204	\$ 4,914.32
	216	\$ 5,180.06
	288	\$ 7,632.53
	360	\$ 9,560.54
	432	\$11,266.22

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

Market Share 35%

**Ribbon Riser Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

**Ribbon Riser Construction
.40db/km@1310nm and .30 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.		Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		N/A	Non-Arm	6		N/A
	12	17,520	N/A		12		\$ 1,070.56
	24	45,865	N/A		24		\$ 1,924.57
	36	8,676	N/A		36		\$ 2,379.09
	48	5,538	N/A		48		\$ 3,011.96
	60		N/A		60		\$ 3,557.67
	72	30,637	N/A		72		\$ 4,129.51
	84		N/A		84		\$ 4,789.65
	96	402	N/A		96		\$ 5,404.01
	108		N/A		108		\$ 5,992.14
	120		N/A		120		\$ 6,539.34
	132		N/A		132		\$ 6,989.65
	144	5,342	N/A		144		\$ 7,408.55
	156		N/A		156		\$ 8,643.31
	168		N/A		168		\$ 9,308.18
	180		N/A		180		\$ 9,973.05
	192		N/A		192		\$10,637.92
	204		N/A		204		\$11,302.79
	216		N/A		216		\$11,967.66
	288		N/A		288		\$15,956.67
	360		N/A		360		\$19,946.09
	432		N/A		432		\$23,935.31

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

**Loose Tube, Figure 8/Self Supporting
.40db/km@1310nm and .30 db/km @ 1550nm**

**Market Share 35%
Loose Tube, Figure 8/Self Supporting
.40db/km@1310nm and .30 db/km @ 1550nm**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 473.23
	12	21,285	\$ 598.93
	24	17,758	\$ 847.83
	36	8,950	\$ 1,101.40
	48	8,830	\$ 1,328.51
	60		\$ 1,568.13
	72	54,866	\$ 1,828.18
	84		\$ 2,083.59
	96	17,300	\$ 2,434.04
	108		\$ 2,699.88
	120		\$ 2,962.96
	132		\$ 3,225.71
	144		\$ 3,488.03
	156		\$ 3,830.98
	168		\$ 4,088.08
	180		\$ 4,345.20
192		\$ 4,599.97	
204		\$ 4,854.48	
216	57,177	\$ 5,110.08	

	Fiber Count	Volume FT	Price Per 1000 FT.
Non-Arm	6		\$ 402.64
	12		\$ 528.34
	24		\$ 777.04
	36		\$ 1,030.81
	48		\$ 1,257.92
	60		\$ 1,495.54
	72		\$ 1,755.59
	84		\$ 2,013.00
	96		\$ 2,349.33
	108		\$ 2,615.18
	120		\$ 2,878.24
	132		\$ 3,141.00
	144		\$ 3,401.33
	156		\$ 3,748.25
	168		\$ 4,003.36
	180		\$ 4,280.49
192		\$ 4,515.28	
204		\$ 4,789.75	
216		\$ 5,025.35	

**Single Mode Fiber Optic Cable
RFP 97-0002-DK
PRICE MATRIX**

**Loose Tube, Figure 8/Self Supporting
.40db/km @ 1310nm and .30 db/km @ 1550nm
Rodent/Lightning Protected (Double Armored)**

	Fiber Count	Volume FT	Price Per 1000 FT.
Armored	6		\$ 747.11
	12	185	\$ 872.82
	24	32,513	\$ 1,121.51
	36	1,850	\$ 1,375.28
	48	7,125	\$ 1,602.39
	60		\$ 1,840.01
	72		\$ 2,100.08
	84		\$ 2,357.47
	96	250	\$ 2,668.39
	108		\$ 2,934.24
	120		\$ 3,197.30
	132		\$ 3,460.07
	144		\$ 3,720.39
	156		\$ 3,980.61
	168		\$ 4,237.71
	180		\$ 4,494.85
	192		\$ 4,749.61
	204		\$ 5,004.11
216		\$ 5,259.71	

EXHIBIT B2

STEEL AND WOODEN REEL COSTS

STEEL REEL COSTS:

Reel Size	Reel Cost (\$)
46	217
48	230
50	233
56	276
60	333
66	357
72	386
78	418
83	568
84	590
96	721

WOODEN REEL COSTS:

Reel Size	Reel Cost (\$)
32	63
36	70
42	75
46	90
48	106
54	132
60	160
66	209
72	293
78	304
84	363
96	496



WAM