

1995 E. Oakland Park Blvd., Suite 210 Fort Lauderdale, FL 33306 ORIGINAL

November 8, 2000

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

DEPCSIT DATE D387 4 NOV162000 001691-TX

Dear FPSC:

Please find enclosed the application for ALEC authority in the State of Florida for Intelogistics Corp. Intelogistics is a privately owned corporation who currently provides IVR, Virtual ACD and custom programs to a variety of companies, from Fortune 100 Companies, such as American Express, ABC Television and others, to small to medium sized businesses.

The Company currently has in excess of two thousand ports on its proprietary IVR platform, which it currently maintains in Weston, Florida. The Company is in the process of launching some of its award winning products through other CLEC's and IXC's, namely its unified communication services. The Company would like to provide these services directly to the public and desires authority to do so.

The Company is profitable and is currently experiencing significant growth. Please find enclosed audited financial statement for the Company from inception through December 31<sup>st</sup> 1999. The Company has also included its accounting review through September 30<sup>th</sup> 2000.

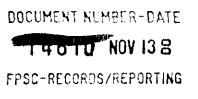
If I can be of any assistance please call me anytime, I may be contacted either by voice or fax at 800.240.7170.

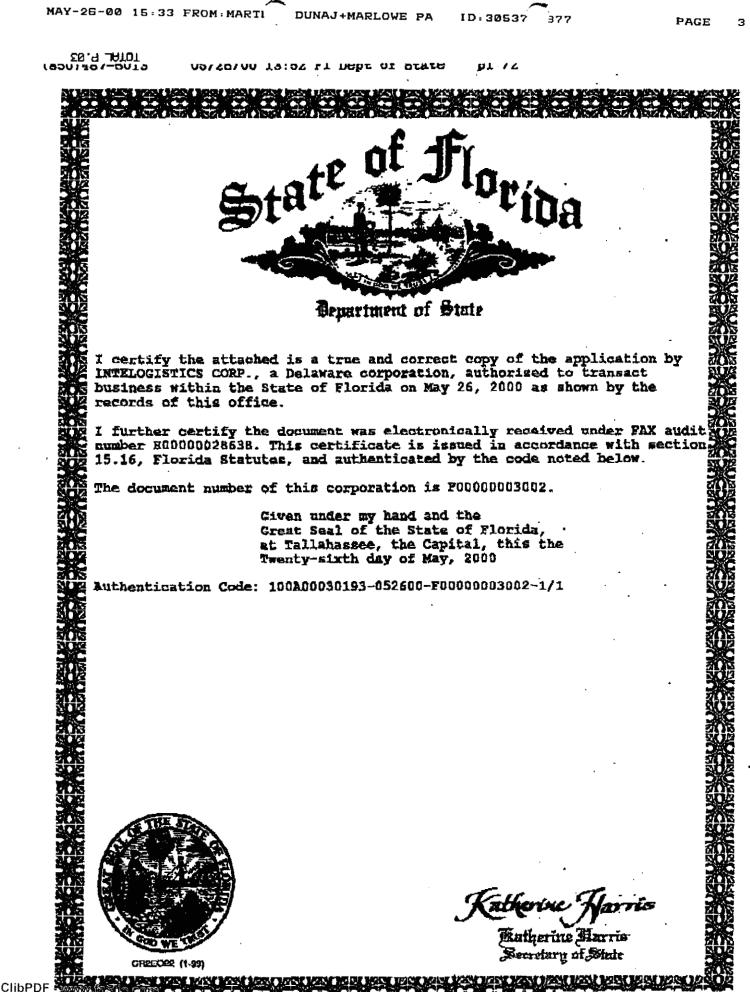
Sincerely,

Greg Cogen

Vice President Intelogistics Corp.

Enc. Application Fee \$250.00 Audited Financial Statements through 1999 Accounting Review through August 2000 6 copies of ALEC application





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WUK-SC-SUND 12:01

#### APPLICATION

- 1. This is an application for  $\sqrt{}$  (check one):
  - ( V) Original certificate (new company).
  - ( ) Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
  - ( ) Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - ( ) Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

Intelocistics CORP.

3. Name under which the applicant will do business (fictitious name, etc.):

NONK

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1995 East OAKLAND PARK Blub, Swite 210 Fort LANDFROATE, IORIDA .

5. Florida address (including street name & number, post office box, city, state, zip code):

EAST OAKLAND PARK BLUD FLORIDA 33306 LANDROALK 6. Structure of organization: ) Individual ) Corporation Foreign Corporation ) General Partnership ) Foreign Partnership ) Limited Partnership ) Other \_\_\_\_\_ If individual, provide: Name:\_\_\_\_\_\_ Title: Address:\_\_\_\_\_ \_\_\_\_\_ City/State/Zip:\_\_\_\_\_ h  $\sim$ \_\_\_\_ Fax No.:\_\_\_\_\_ Telephone No.:\_\_\_\_\_ Internet E-Mail Address:\_\_\_\_\_ Internet Website Address:\_\_\_\_\_

#### 8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_

7.

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

F0000003002 (Altaches)

NA

10. <u>If using fictitious name-d/b/a.</u> provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. If a partnership, provide name, title and address of all partners and a copy of

Title:	
Address:	
City/State/Zip:	NA
Telephone No.:	Fax No.:
Internet E-Mail Address:	/
Internet Website Address:	

(a) The Florida registration number: Provide <u>F.E.I. Number(</u>if applicable): <u>65-0851351</u> 14.

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the partnership agreement.

# 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

COSEN, PRESIDENT LONG DISTANCE AMERICA, INC.

#### 16. Who will serve as liaison to the Commission with regard to the following?

(a) <u>The application</u>:

Name:	GRECOI	Ruj A.	LOSE.	<u> ~ </u>			
Title:	VICE	PRES. DE	wt/				
Address:	1995	E. OAK	MAN	PARK	BLVD.	Suite	210
City/State/Zip:_	FT	LAUDER	DALE	F1.	333 0	6	
Telephone No.:	800 2	40-7170	⊃_Fax_N	o.: 80	240	.7170	_
Internet E-Mail	Address:	5000	ENO	RESTIVI	R.Com	•	-
Internet Websit	e Address	: www.	w. inte	logistic	S. NE:	<u> </u>	

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(b)	Official point of contact for the ongoing operations of the company:
-----	--

Name: JOHN CROWT HAMEL PRES. Title: PRESIDENT. Address: 1995 EAST OAKLAND PARC BLUD. SUITE 210, City/State/Zip: FT LAWDARDALE FI 33306			
Telephone No.: 800 715 9990 Fax No.: 800 715 9990			
Internet E-Mail Address: JcRonthamtle Bestiur.com			
(c) <u>Complaints/Inquiries from customers:</u>			
Name: JESSICA LAWRENCE			
Title:			
Address: 1995 E DAKLAND MARK BLUD, Swite 210			
City/State/Zip: Ft LAUDERDALE FI 33306			
Telephone No.: <u>8ファ. ユノノ. 8008</u> Fax No.: <u>8ファ. ユノ/ その</u> 多			
Internet E-Mail Address: <u>YANRENCE @ BEST UR.com</u> . Internet Website Address:			
List the states in which the applicant:			
(a) has operated as an alternative local exchange company.			
NONE			
(b) has applications pending to be certificated as an alternative local exchange company.			
NONE			
(c) is certificated to operate as an alternative local exchange company.			
<u> </u>			

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17.

(d)	has been denied authority to operate as an alternative local exchange
	company and the circumstances involved.

	<u>&gt;&gt;&gt;</u>		
(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.		
	NONE		
(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the		
	circumstances involved.		

- **18.** Submit the following:
  - A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
  - B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

ATTACHED.

#### C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFF	<u>ICIAL:</u>
<u><u><u><u></u></u><u><u></u><u><u></u><u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></u></u></u></u></u>	A. Cogen Jon A (
Vica	Provident 11.7.00
Title	Date
850	2407170 802407170
Telephone No.	Fax No.
Address:	1955 East Oaklaws Prex Blup
	Suite 210
	Ft LAWS FRONTE FLORIDA 33306

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#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

<u>UTILITY (</u>	DFFICIAL:
Am	atte Anna Ala
Print Name	President +
Tun	Provident. 11. 7.00
Title	Date
800	240.7170 800 2407170
Telephone	No. Fax No.
Address:	1995 Eact Oaklans PARK Blus
	Sute 210
	Fort LANSARANCE, Florens 33306
	, 

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#### INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. POP: Addresses where located, and indicate if owned or leased.

1)	2)
3)	4)

2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

1)	2)
3)	4)

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP	<u>OWNERSHIP</u>
1)	<u> </u>
2)	
3)	<u></u>
4)	

\*intelogistics

Intelligent Voice Response

### Executive Summary

**INTELOGISTICS** is positioned to become the leading provider of Interactive Voice and Web Response (IVR / IWR) programs, Virtual Call Center Support, E-Commerce, laser printing, fulfillment, and database support. Application modules include lead generation, automated order systems, third-party verification, and dealer locator. Each module can be customized to the specific need of the client or **INTELOGISTICS** can build an application to the client's exact specifications.

Our management expertise encompasses over 60 years combined experience in the telemedia industry with extensive background in managing varied applications across multiple industries. As previous clients', we understand clients needs and have an ongoing commitment to quality and cost containment.

It is not simply what we do; rather it is how we do it – **EXCELLENCE**, through **EXPERIENCE**. Our team has collectively brought up over 800 applications – servicing every industry sector. We use the unique skills of each of our team members to provide a level of service unmatched in the industry. This team has worked together to produce award winning applications (including the <u>American Telemarketing Association's TELO</u>, <u>Teleprofessional's ACCE</u>, <u>C@II Center Solutions'</u> **MVP**, <u>Call Center</u> **Product of the Year** and recently <u>C@II Center Solutions'</u> **2000 RISING STAR** awards). Experience that delivers <u>ONE-PLUS</u> satisfaction to our clients ... constantly setting new, higher standards in our fast-moving industry.

**INTELLIGENT** Voice Response, not just a play on words, rather a statement we stand behind with every program we build. We have taken the time to understand our clients' applications and look for every opportunity to enhance the customer's communication experience through state-of-the-art technology combined with a "human touch."

### Key Personnel

Our handpicked senior management and team leaders have worked together for a number of years in prior business relationships. We enjoy each others' company and collective work ethic while sharing a passion for the job. Our experience together spans both service centers and end-user businesses. Collectively we have vast knowledge of technology: communications, switching networks, Internet, along with interactive voice and web applications. Our practical business experience includes every aspect of business including sales, marketing, accounting, collections, commerce, operations, and business logistics.

#### John E. Crouthamel

President / CEO

Mr. Crouthamel, a founding member of Intelogistics, began his direct marketing career some 21 years ago upon joining Grolier Incorporated. Over a 14 year span with Grolier, he had been promoted seven times - starting as a night shift Mailroom Supervisor and ending his tenure as Vice President of Operations.

While at Grolier, he was responsible for coordinating a start up telemarketing operation that grew from one to five facilities, in three states. During this build up, he had an opportunity to work first hand in just about every capacity within the business - from supervisor to manager from marketer to analyst. During his tenure, under Mr. Crouthamel's leadership and inspiration, Grolier installed one of the leading edge automated telemarketing systems of its time.

In 1989 he joined Field Publications (perhaps better known for its sister company Weekly Reader) as Vice President of Marketing Support. In this role, Mr. Crouthamel diversified his direct marketing skills through managing their vendor supported telemarketing program - one of the largest telemedia programs in the country - handled exclusively by outside telemarketing vendors. He also headed up the company's Credit and Collection, Marketing Analysis, Regression Technologies, Database Development and Local Area Network Departments.

\*intelogistics-

Intelligent Voice Response

Intelogistics from other vendors that supply only "commodity" services because Intelogistics is not bound by technology vendor constraints.

Mr. Self's background is rooted firmly in technology—from computers to telecommunications to electronics, he has an implicit understanding of the nature and practicality of technology to solve real-world problems. Mr. Self, one of the pioneers of interactive voice response, began his efforts in this discipline in 1985.

Mr. Self is responsible for the technology infrastructure of Intelogistics, having been the original analyst, engineer and programmer that created it. He continues to oversee this foundation today by guiding the ongoing development and direction of this powerful instrument. Mr. Self also plays a key sales role, leveraging his ability to effectively communicate with non-technical people, in working with clients to convey the power and abilities of Intelogistics and to identify where they can effectively leverage Intelogistics services to their advantage.

of Engineering

Andy Sackheim has more than 18 years experience in the Computer Telephony, Telecommunications, Broadcasting and Information Technology fields, having served in engineering management, operational and managerial positions. Mr. Sackheim is a founding member of Intelogistics. Starting in 1980 as a software specialist for Station Business Systems (A Control Data Corporation) he has designed software and hardware solutions for Broadcast Environments.

VP

As Chief Engineer for WDZL-TV he was responsible for the design and deployment of a number of Broadcast automation systems. In 1985 he left the Broadcast industry to become Director of Software Development for International Information Network, a company that specialized in voice response system design, where he deployed a number of interactive programs including Trivia Games, Stock Market reporting systems and Sports reporting systems. In 1986 he began working with daVinci Systems, the dominant company developing Color Correction solutions for the Broadcast Post Production industry. He was responsible for the design and deployment of several generations of their products. Over his ten-year association with the company he was promoted to the position of Vice President of Engineering. In that role he oversaw an engineering staff of hardware \*intelogistics-

and software engineers involved with developing new generations of Color Correction Equipment.

As a consultant to a number of Telecommunication companies he was responsible for the design and implementation of a number of "Transaction Processing" based systems using voice response technologies. He successfully designed and deployed a complete "Predictive Dialing System" for Results Technologies, a telemarketing company, using "cutting edge" voice response technologies.

As a principal in the company he is responsible for design and implementation of all "Transaction Processing" based systems. This includes credit card processing, ACH debiting as well as all other forms of E-Commerce and Interactive voice response billing systems. He specializes in the integration of Internet and voice response systems with billing commerce solutions.

#### **Gregory Cogen**

VP Channel Markets

Mr. Cogen joined Intelogistics to build and support the Unified Communications product line. He has a background in the cable and telecommunications arena from the sales, marketing and back-office perspectives. Mr. Cogen brings over 15 years of experience in the telecommunications industry to the Company. Prior to joining Intelogistics, he served as VP and COO of CyberCloseout, Inc. which acquired his company, long Distance America, Inc. (LDA) a reseller of switched, dedicated and integrated telecom services.

He has also served as Vice President for Long Distance International, inc. (LDI), a facilities based international telecommunications provider from 1994 to 1999. During his tenure, he opened and staffed offices for LDI in the UK during the European divestiture. He was also responsible for the building, implementation and management of LDI's call center and back office operations to support their dial around and switched products. Mr. Gogen implemented LDI's Agent program as a stand-alone independent business unit, which was absorbed back into the Company after exceeding its revenue commitments within six months.

#### Intelogistics-

Mr. Crouthamel joined Vertical Marketing, Inc. (VMI) as their Senior Vice President of Marketing Operations in 1993 overseeing their operational units in York, PA and Denver, CO. While there he developed and implemented new "leading edge" programs broadening VMI's offering to their clients. In addition, VMI experienced a 40% growth in overall capacity during Mr. Crouthamel's tenure.

In 1995, Mr. Crouthamel joined Neodata Services Inc. As Senior Vice President and General Manager of their Telemedia and Services Division located in Phoenix, Arizona. Heading up a staff of over 1,000 providing inbound and outbound telemedia services along with ancillary marketing services to leading direct marketing companies. Mr. Crouthamel is credited with retooling the contact process to a fully integrated *customer care* approach.

In 1996, he joined FirstCall Communications as President. His work in positioning this leading edge technology company into a full service telephone marketing organization is an example of forward thinking leadership in motion. In his short tenure, FirstCall was recognized for four industry awards including the American Telemarketing Associations "TELO AWARD" for telemarketing excellence.

Mr. Crouthamel is an active member of several trade organizations, supporting them through participation on boards, operating committees and speaking engagements. He is currently serving as the Vice Chairman of the Teleservices Council for the Direct marketing Association. He has authored several articles on direct marketing and is a recipient of the prestigious American Telemarketing Associations "**TELEPRO** Award" recognizing him for his contributions to the telemedia industry.

#### **Michael Self**

Chairman / CTO

Michael Self, a founding member of The Intelogistics, is responsible for the identification, development and deployment of strategic technologies from which Intelogistics derives its superior service offerings. Mr. Self's team is comprised of software engineers, database developers, project coordinators, computer operators, media producers and solutions engineers. Together, this team represents Intelogistics' unique ability to identify a client's needs, architect a technological solution, develop this solution, deploy this solution and reduce the solution to practice. This very critical distinction separates

*intelogistics	 Intelligent Voice Response	
	 Roy Semplenski	

VP Service Agency

Mr. Semplenski joins Intelogistics as an inaugural team member. He is a sales/marketing expert with extensive experience and proven abilities spanning several industries. Upon receiving his education in the honor's program for Business Administration at Boston College, Mr. Semplenski was chosen to immediately join the Xerox corporation, where he worked in a variety of sales, marketing and management positions. His career with Xerox flourished for 15 years, as he gained valuable experience in the field, as well as Xerox headquarters and corporate offices while actively contributing to the Xerox Company's success. Mr. Semplenski continued on to equally impressive positions and successes.

As the head of sales for Certified Vacations, the tour wholesaler for the "Delta Dream Vacations" product, he restructured/revitalized the sales force leading to record sales increases.

In his role as Director of Sales and Marketing for Precision Response Corporation, a telemarketing organization, Mr. Semplenski instituted many successful programs during PRC's critical growth period. Under his leadership, PRC grew from a 150 position Call Center to over 4,000 positions.

		_		Jason Smith
 · · · · ·	 VP	of	Software	Development

Jason Smith has over ten years experience in the Computer Telephony, Telecommunications and Information Technology fields, having served in engineering, project management, operational and managerial positions. Mr. Smith joins Intelogistics as an inaugural team member. For the past seven years, Mr. Smith has focused on Interactive Voice Response and Telecommunications solutions. Mr. Smith has been instrumental in the design, development and deployment of thousands of voice response ports, which to-date have served over 150 million calls. Mr. Smith has worked with such prominent companies such as CSB, Summit Technologies, Tel3, NetTel and Lens Express.

	$\succ$	
*		Intelligent Voice Response
		Raymond Penn

VP of Technical Operations

Mr. Penn is responsible for all technological computer and telephony operations for Intelogistics. Prior to Intelogistics, Mr. Penn was Director of Operations for FirstCall Communications. Mr. Penn, an experienced computer programmer and software engineer, has been instrumental in creating software and hardware for Intelogistics since its inception.

Mr. Penn's expertise includes monitoring systems, switching, computer-telephony integration (CTI) and interactive voice response systems. Mr. Penn, a recipient of the US Navy's Achievement Medal, was a member of the Navy for nine years, serving in the areas of computers, communications and electronics.

While with the Navy, Mr. Penn was commissioned with the responsibility of critical communications and high availability computers on the USS Blue Ridge, Command and Control Flagship of the US Seventh Fleet and at Naval Communications Station, Japan. With this valued experience, Mr. Penn brings a unique view of technological implementation and operations with a focus on high availability and reliability.

### Independent Auditors' Report

To the Board of Directors and Shareholders of Intelogistics Corp. Ft. Lauderdale, FL

We have audited the accompanying balance sheets of Intelogistics Corp. (formerly Automated Response Corporation, Inc.) as of December 31, 1999 and 1998, and the related statements of operations, shareholders' equity, and cash flows for the year ended December 31, 1999 and for the period from July 16, 1998 (date of inception) to December 31, 1998. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Intelogistics Corp. at December 31, 1999 and 1998, and the results of its operations and its cash flows for the year ended December 31, 1999 and for the period from July 16, 1998 (date of inception) to December 31, 1998 in conformity with generally accepted accounting principles.

BDO Seidman, LLP.

Miami, Florida October 16, 2000, except for Note 1, which is as of October 31, 2000

**Balance Sheets** 

December 31,		1999		1998
Assets				
Current Assets	_		*	8.0/1
Cash The second second	\$	23,966	\$	8,061
Trade accounts receivable, less allowance for doubtful accounts of \$21,981 and \$0 (Note 5)		304,881		40,632
Related party accounts receivable (Note 7)		101,157		24,508
Other current assets		16,243		-
		******		
Total current assets		446,247		73,201
Computer equipment and software, net (Note 2)		144,599		133,618
	\$	590,846	\$	206,819
Current Liabilities		283,207	\$	30,268
Accounts payable (Note 7) Accrued expenses Advances from shareholders (Note 3)	\$	94,693 705,519	¥	15,746 402,482
Accrued expenses	S	94,693		15,746
Accrued expenses Advances from shareholders (Note 3)	\$	94,693 705,519		15,746 402,482
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8)	\$ 	94,693 705,519		15,746 402,482
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8) Shareholders' Equity (Note 1):	\$	94,693 705,519		15,746 402,482
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8)	\$	94,693 705,519 1,083,419 300		15,746 402,482 448,496 300
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8) Shareholders' Equity (Note 1): Common shares, no par value; 20,000 shares authorized; 6,315 shares issued and outstanding Subscriptions receivable	\$ 	94,693 705,519 1,083,419 300 (300)		15,746 402,482 448,496 300 (300)
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8) Shareholders' Equity (Note 1): Common shares, no par value; 20,000 shares authorized; 6,315 shares issued and outstanding Subscriptions receivable	\$	94,693 705,519 1,083,419 300		15,746 402,482 448,496 300
Accrued expenses Advances from shareholders (Note 3) Total current liabilities Commitments and Contingencies (Notes 4, 6 and 8) Shareholders' Equity (Note 1): Common shares, no par value; 20,000 shares authorized; 6,315 shares issued and outstanding	\$ 	94,693 705,519 1,083,419 300 (300)		15,746 402,482 448,496 300 (300)

See accompanying summary of business and significant accounting policies and notes to financial statements.

### **Statements of Operations**

	Year endea December 31 1999		Period from July 16, 1998 (date of inception) through December 31, 1998	
Net Revenues (Note 5)	\$	1,737,321	\$	80,603
Operating Expenses: Network operations		1,470,562		70,364
Selling, general and administrative expenses		517,655		107,067
Research and development		**		144,849
Total operating expenses		1,988,217		322,280
Net Loss	\$	(250,896)	\$	(241,677)

See accompanying summary of business and significant accounting policies and notes to financial statements.

Condensed Balance Sheet (Unaudited)

September 30,	· · · · · · · · · · · · · ·	2000
Assets		
Current Assets		
Cash	\$	163,055
Trade accounts receivable, less allowance for		110
doubtful accounts of \$35,981 Other current assets		442,688
Other current assets		69,176
Total current assets	,	674,919
Computer equipment, net		200,457
	\$	875,376
Liabilities and Shareholders' Equity Current Liabilities		
Accounts payable	S	289,381
Accrued expenses	-	187,388
Advances from shareholders	· ··· · · · · · · · · · · · · · · · ·	224,921
Total current liabilities	· · · · · · · · · · · · · · · · · · ·	701,690
Shareholders' Equity:		
Common shares, no par value; 20,000 shares authorized;		
6,757 shares issued and outstanding		450,208
Subscriptions receivable		(150)
Accumulated deficit		(276,372)
Total shareholders' equity	, ·, ·,	173,686
	\$	875,376

**.** .

### Condensed Statement of Operations (Unaudited)

	For the Nine months Ended September 30, 2000		
Net Revenues	\$	2,829,274	
Operating Expenses: Network operations		1,768,697	
Selling, general and administrative expenses		800,631	
Total operating expenses		2,569,328	
Income before income taxes		259,946	
Provision for income taxes		43,745	
Net Income	\$	216,201	

# Intelogistics

1995 E. Oakland Park Blvd., Suite 210 Fort Lauderdale, FL 33306

November 8, 2000

DATE

NOV 1 4 2000

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

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### DEPOSIT

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Dear FPSC:

Please find enclosed the application for ALEC authority in the State of Florida for Intelogistics Corp. Intelogistics is a privately owned corporation who currently provides IVR, Virtual ACD and custom programs to a variety of companies, from Fortune 100 Companies, such as American Express, ABC Television and others, to small to medium sized businesses.

The Company currently has in excess of two thousand ports on its proprietary IVR platform, which it currently maintains in Weston, Florida. The Company is in the process of launching some of its award winning products through other CLEC's and IXC's, namely its unified communication services. The Company would like to provide these services directly to the public and desires authority to do so.

The Company is profitable and is currently experiencing significant growth. Please find enclosed audited financial statement for the Company from inception through December 31<sup>st</sup> 1999. The Company has also included its accounting review through September 30<sup>th</sup> 2000.

If I can be of any assistance please call me anytime, I may be contacted either by voice or fax at 800.240.7170.

Sincerely,

Greg Cogen Vice President

Intelogistics Corp.

INTELOGISTICS INC 1995 E Oakland Park Blvd Oakland Park, FL 33306 MU-LANG mich, Paillie, Surver Churdred fifty dochod DOLLARS ication Fic