

EARLY, LENNON, PETERS & CROCKER, P.L.C.

ATTORNEYS AT LAW

900 COMERICA BUILDING KALAMAZOO, MICHIGAN 49007-4752 TELEPHONE (616) 381-8844 FAX (616) 349-8525

GEORGE H. LENNON DAVID G. CROCKER HAROLD E. FISCHER, JR. LAWRENCE M. BRENTON

† Also admitted in lowa

BLAKE D. CROCKER ROBERT M. TAYLOR PATRICK D. CROCKER ANDREW J. VORBRICHT

ROBERT G. LENNON++

OF COUNSEL

VINCENT T. EARLY THOMPSON BENNETT JOHN T PETERS, JR

JOSEPH J. BURGIE

December 11, 2000

001786-TX

Director Division of Communications Florida Public Service Commission 2540 Shumard Oak Blvd Tallahassee FL 32399-0688

††Also admitted in New York, Illinois and Washington, D.C.

Re: Metstream Communications, Inc.

Dear Sir:

Enclosed herewith for filing with the Commission, please find an original and 6 (six) copies of the above captioned corporation's APPLICATION FOR AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA, along with a check in the amount of \$250.00 to cover filing fees relating to same.

Also enclosed is an exact duplicate of this filing. Please stamp the duplicate received and return same in the self-addressed stamped envelope attached thereto.

Please contact the undersigned if you have additional questions or concerns.

Very truly yours,

EARLY, LEMNON, PETERS & CROCKER, P.L.C.

Patrick D. Crocker

DOCUMENT NUMBER - DATE

15944 DEC 138

BEFORE THE STATE OF FLORIDA PUBLIC SERVICE COMMISSION

Application of Metstream Communications, Inc.)
for Authority to Provide Alternative)
Local Exchange Service Statewide)

APPLICATION

Patrick D. Crocker Early, Lennon, Peters & Crocker, P.L.C. 900 Comerica Building Kalamazoo, MI 49007

APPLICATION

T	his i	s an application for $\sqrt{\ }$ (check one):
(1	<i>(</i>)	Original certificate (new company).
()	Approval of transfer of existing certificate: Example, a certificated company purchases an existing company and desires to retain the original certificate of authority.
()	Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
()	Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approved the new controlling entity.
N	ame	of Company:
	Me	tstream Communications, Inc.
N	ame	under which the applicant will do business (fictitious name, etc.):
	Mei	tstream Communications, Inc.
		al mailing address (including street name and number, post office box, city, state, de):
	181	5 NW 169th Place, Suite 4060
	Be	averton, OR 97006
Fl	orid	la address (including street name & number, post office box, city, state, zip code):
	No	ne

5.	Structure of organization:
	 () Individual () Corporation (√) Foreign Corporation () Foreign Partnership () Limited Partnership () Other
6.	<u>If individual</u> , provide:
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
7.	If incorporated in Florida, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State corporate registration number:
	N/A
8.	If foreign corporation, provide proof of authority to operate in Florida:
	(a) The Florida Secretary of State corporate registration number:
	F0000006405 See Exhibit A
9.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:
	(a) The Florida Secretary of State fictitious name registration number:
	N/A

10.	If a limited liability partnership, provide proof of registration to operate in Florida:
	(a) The Florida Secretary of State registration number:
	N/A
11.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
12.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620-169, FS), if applicable.
	(a) The Florida Registration number: N/A
13.	Provide F.E.I. Number (if applicable): 93-1293436
14.	Indicate of any of the officers, director, or any of the ten largest stockholders have previously been:
	(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide explanation.</u>
	None have been adjudged bankrupt, mentally incompetent, or guilty of any felony or crime.

no will serve as liai	son to the commission	
The application:		with regard to the following?
me: Patrick D, C	ocker	
tle: Attorney		
ldress: 900 Come	rica Building	
ty/State/Zip: <u>Kal</u>	amazoo, MI 49007	
lephone No.: <u>(6</u>	6) 381-8844	Fax No.: (616) 349-8525
ternet E-Mail Add	ess: <u>pdcrocker@telec</u>	comattorney.com
ternet Website Ad	lress: www.telecomat	torney.com
Official point of c	ontact for the ongoing	operations of the company:
me: <u>Charlie Fra</u>	ns	
le: <u>VP of Ope</u>	ations / Customer Care	opi ya
dress: <u>1815 NW</u>	169th Place, Suite 4060	1
ty/State/Zip: <u>Be</u>	verton, OR 97006	
lephone No.:(<u>5</u>	03) 645-5585 Fa	ax No.: (503) 645-8436

Title: VP o	f Operations	/ Customer Care			
		oth Till			
Address:	1815 NW 169	9 th Place, Suite 40	60		
City/State/Zip:	Beaverton	n, OR 97006			
Telephone No.	:(503) 64	45-5585	Fax	No.:_	(503) 645-84
Internet E-Ma	il Address: _	charles_frans@	metstream.com		
Internet Websi	te Address:	info@metstrea	m.com		
(a) has operate	d as an alter	applicant: rnative local excluding the contraction of the contraction			ange company
Applicant d	ed as an alter	rnative local excl	alternative local	l excha	-
(a) has operate	ed as an alter	rnative local excl	alternative local	l excha	-
(a) has operate Applicant d states.	ed as an alter	ently operate as ar	alternative local	l exch	
(a) has operate Applicant d states.	ed as an alter	rnative local excl	alternative local	l exch	
Applicant d states. (b) has applicated company.	ed as an alter	ently operate as ar	cated as an al	ternat	tive local exc
Applicant d states. (b) has applicated company. Applicant i	ed as an alter	ently operate as ar	cated as an al	ternat	tive local exc
Applicant d states. (b) has applicate company. Applicant in Applicant 1	oes not current ations pending s applying for the samplication	ently operate as are	cated as an alzona, Georgia, N	ternat	tive local exc a, Texas, and l

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

Applicant has not been denied authority to operate as an alternative local exchange company in any jurisdiction.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has had no regulatory penalties imposed for violations of telecommunications statutes.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has not been involved in any civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity.

3. Submit the following:

A. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. The balance sheet:
- 2. Income statement; and
- 3. Statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which included supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Exhibit B.

B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experience of each.

See Exhibit C.

C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit C.

** APPLICANT ACKNOWLEDGMENT OF STATEMENT **

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of <u>two and one-half percent</u> on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTIL	ITY	OFF	ICIAL

12.7.00
Date
(503) 645-5585
Telephone No.
(503) 645-8436
Fax No.

ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, ASSIGNMENT STATEMENT
- **B** INTRASTATE NETWORK
- C AFFIDAVIT

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

Not applicable

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1)	2)
3)	4)
SWITCHES: Address when	e located, by type of switch, and indicate if owned
1)	2)
3)	4)
44	
	TIES: POP-to-POP facilities by type of facilities (r
	TIES: POP-to-POP facilities by type of facilities (rand indicate if owned or leased. <u>OWNERSHIP</u>
fiber, copper, satellite, etc.)	and indicate if owned or leased.
fiber, copper, satellite, etc.) POP-to-POP	and indicate if owned or leased. <u>OWNERSHIP</u>

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

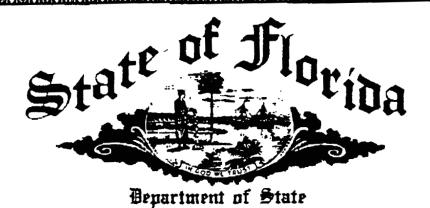
Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s.775.083."

UTILITY OFFICIAL:

C. Scar Smile	12.7.00
Signature	Date
G. Scott Smith, President	_(503) 645-5585
Title	Telephone No.
Address: 1815 NW 169th Place, Suite 4060	(503) 645-8436
	Fax No.
Beaverton, OR 97006	

EXHIBIT A

Certificate of Authority to Transact Business



I certify from the records of this office that METSTREAM COMMUNICATIONS, INC., is a corporation organized under the laws of Delaware, authorized to transact business in the State of Florida, qualified on November 14, 2000.

The document number of this corporation is F00000006405.

I further certify that said corporation has paid all fees due this office through December 31, 2000, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Seventeenth day of November, 2000

CH2EQ22 (1-99)

Matherine Harris

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1.	METSTREAM COMMUNICATIONS, INC.
	(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2.	DELAWARE 3. 93-1293436 (State or country under the law of which it is incorporated) (FEI number, if applicable)
4.	5/1/2000 (Date of Incorporation) 5. PERPETUAL. (Duration: Year corp. will cease to exist or "perpetual")
6.	UPON QUAI, IFICATION (Date first transacted business in Florida. (SEE SECTIONS 607.1501, 607.1502, AND 817.155, P.S.)
	1815 NW 169TH PLACE, SUITE 4060, BEAVERTON, OR 97006
Ŕ	TO PROVIDE COMPETITIVE TELECOMMUNICATION CHUNT CEG (ODING) CO. D. C.
J	TO PROVIDE COMPETITIVE TELECOMMUNICATION SERVICES/OPTIONS TO RESIDENTIAL CUSTOMERS (Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)
9.	Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT) acceptable) Name: EDWIN F. BLANTON, ESQ.
	Office Address: 825 THOMASVILLE ROAD 26
	TALLAHASSEE , Florida , 32303
10.	Registered agent's acceptance: (Zip Code)
Hav	ving been named as registered agent and to accept service of process for the above stated

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors: (Street address ONLY- P. O. Box NOT acceptable)

A. DIRECTORS (Street address only- P. O. Box NOT acceptable

Chairman:	G. SCOTT SMITH			_
Address:	1815 NW 169TH PLACE, SUITE 4060			
	BEAVERTON, OR 97006			_
Vice Chair	man:			_
				_
				-
Director: _				_
Address: _				
_				_
Director:				_
Address: _				-
_				_
	ERS (Street address only- P. O. Box NOT acceptable)			
President:	G. SCOTT SMITH			-
Address: _	1815 NW 169TH PLACE, SUITE 4060			_
_	BEAVERTON, OR 97006			-
Vice Presid	ent:			_
		PEC P	00	_
_			NO.	<u></u>
Secretary:	G. SCOTT SMITH	32	£	
Address: _	1815 NW 169TH PLACE, SUITE 4060			
_	BEAVERTON, OR 97006		9 . 36	_
Treasurer:	TODD HENNE		<u> </u>	-
Address: _	1815 NW 169TH PLACE, SUITE 4060			_
	BEAVERTON, OR 97006			_
NOTE: If a	necessary, you may attach an addendum to the application listing or directors.	; additio	nal	
13	Sala			
(Sig	nature of Chairman, Vice Chairman, or any officer listed in number 12 of the	applicati	on)	-
(Sam			
14. <u>L. > .</u>	(Typed or printed name and canacity of person signing application)			

EXHIBIT B

Financial Capability

- 1. Applicant has sufficient financial capability to provide the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to provide service in the proposed areas.
- 2. Applicant has sufficient financial capability to maintain the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to maintain service in the proposed areas.
- 3. Applicant will operate as a facilities-based and resold provider. Applicant has sufficient financial capability to meet lease or ownership obligations in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to meet lease or ownership obligations in the proposed areas.

METSTREAM COMMUNICATIONS, INC. Balance Sheet October 31, 2000

ASSETS		
Current Assets		
Cash	\$	4,194,987
Accounts Receivable		_
Other Current Assets		7,500
Other Assets		5,766
Total Current Assets		4,208,253
Fixed Assets		
Fixed Assets		458,043
Accumulated Depreciation		(6,724)
Fixed Assets - Net		451,319
TOTAL ASSETS	\$	4,659,572
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities Accounts Payable	\$	75,956
Accrued Payroll and Payroll Taxes	•	186,298
Current Portion of Notes Payable		152,349
Other Liabilities		80
Total Current Liabilities		414,683
Long Term Debt		
Notes Payable		
TOTAL LIABILITIES		414,683
Shareholders' Equity		
Equity		4,928,700
Retained Earnings		(683,811)
Total Shareholders' Equity		4,244,889
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	4,659,572

METSTREAM COMMUNICATIONS, INC. Income Statement For the Period Ending October 31, 2000

		October 2000	Year to Date 2000
Revenues Cost of Sales	\$	-	\$ -
Gross Margin		-	
Selling General and Administrative Expenses			
Salaries and Wages		236,584	391,973
Taxes and Benefits		43,395	64,624
Travel and Entertainment		18,398	25,442
Training, Dues and Licenses		8,436	12,463
Legal and Professional		29,956	129,939
Advertising and Promotion		11,593	23,825
Utilities		4,974	8,823
Office Rent		705	14,092
Equipment Rent		1,050	1,575
Shipping and Maintenance		320	382
Printing and Supplies		9,236	13,528
Insurance		461	1,363
Other		614	1,456
EBITDA		(365,722)	(689,485)
Interest Expense (Income)		(10,728)	(12,399)
Depreciation and Amortization		3,969	6,724
Earnings (Loss) Before Income Taxes		(358,963)	(683,811)
Income Taxes			
Net Income (Loss)	\$	(358,963)	\$ (683,811)

METSTREAM COMMUNICATIONS, INC. Statement of Cash Flows For the Period Ending October 31, 2000

		October 2000	Year to Date 2000
Net Income (Loss)	\$	(358,963) \$	(683,811)
Items not affecting cash:			
Depreciation & amortization		3,969	6,724
Deferred income taxes		-	-
Net (gain)/loss on sale of assets		<u>-</u>	
FUNDS FLOW FROM OPERATIONS		(354,994)	(677,086)
Working Capital Changes:			
Receivables		-	-
Payables		39,253	75,956
Other		225,723	173,112
TOTAL WORKING CAPITAL CHANGES		264,976	249,068
CASH FROM OPERATING ACTIVITIES		(90,017)	(428.018)
CASH FLOWS FROM INVESTING			
Capital Expenditures		(153,479)	(458,043)
Equity Investments		-	-
Cash paid for Business Acquisitions		-	-
Other		-	-
CASH FLOWS FROM INVESTING		(153,479)	(458,043)
NET CASH FLOW		(243,496)	(886,062)
CASH FLOWS FROM FINANCING			
Third party debt increase/(decrease)		(67,033)	152,349
Stock (purchases) issuances		1,100,000	4,928,700
Dividends Paid to Outside		-	-
Other		-	-
CASH FLOWS FROM FINANCING		1,032,967	5,081,049
(INCREASE)/DECREASE IN CASH		789,471	4,194,987
CASH AND CASH EQUIVALENTS, BEGINNING		3,405,517	-
CASH AND CASH EQUIVALENTS, ENDING	\$	4,194,987	\$ 4,194.987
INTEREST ON OBLIGATIONS	\$	5,576 \$	5,576
INTEREST ON CASH BALANCE	\$	16,304 \$	

EXHIBIT C

Management Resumes

• Statement of managerial and technical competence:

Scott Smith

Chief Executive Officer, Founder

Mr. Smith was trained as a software developer with Andersen Consulting and then went on to join the General Electric Company within the Technical Leadership Program. Scott spent five years with GE working in various aspects of Product Development and Manufacturing. His work culminated in a 'greenfield' start-up – leading the plant from \$5MM to \$25MM in revenues within the first year of operation. Scott then transitioned to Marketing and Product Development first with SCT, a high-tech wireless receiver manufacturer, then with US West !NTERPRISE Services. Scott was the Director of Product Development for Enron Broadband Services, overseeing the development of all products and services within the company. Mr. Smith has a B.S. in Electrical and Computer Engineering from the University of Tennessee, Knoxville, and is completing his Masters Thesis in Telecommunications Engineering from the University of Colorado, Boulder.

Todd Henne

Chief Financial Officer

Mr. Henne has been the Controller of Enron Broadband Services (formerly Enron Communications, Inc.) from June 1998 to present where he is in charge of all Accounting, cash management, financial systems and the primary liaison for the external Big 5 accounting firm. He has played a crucial role in establishing and managing the startup back office systems for Enron Broadband Services and ensuring compliance with corporate policies and procedures. Prior to joining EBS, he has held similar Controller positions for over five years. These companies included a large mechanical contractor with annual revenues in excess of \$100 MM. Prior to the Controller positions, he has held various Analytical and Accounting positions and became a Certified Public Accountant in July 1987. He holds a B.S. in Accounting and Minors in Computer Science and Mathematics from Oregon State University, graduating in June 1985.

Rob Hinnen

Vice President, Business Development

Prior to joining MetStream, Mr. Hinnen was a local partner for Trammell Crow Residential, in charge of the Oregon and Southwest Washington development operations. While there, he was involved in the management of development and financing issues for more than 2,000 high end apartment units in Portland and Seattle. Prior to joining TCR, Mr. Hinnen was a real estate attorney for Ball Janik LLP, and subsequently Stoel Rives LLP. Mr. Hinnen graduated cum laude from Harvard Law School and received his undergraduate degree from Whitman College.

Charles R. Frans

Vice President, Operations

Charles Frans has nine years experience in telecommunications systems and more than 25 years in the development of software systems. Most recently, as a charter member of Group Telecom (a Canadian CLEC). he was responsible for the procurement, selection, and implementation of the OSS solutions, Fraud Management, and an Interconnection Gateway system. He developed a nationwide IT Operations Support organization and a state-of-the-art software development group. Lastly, he designed and implemented a nationwide (Canadian) multi-media (voice, video, MS NetMeeting data) conferencing solution (17 cities) that provide simultaneous multi-point conferences using H.323 (IP) technology. Prior to Group Telecom, Mr. Frans served with several firms to include Cap Gemini, Beechwood, SECOR, and Titan Client/Server Technologies. While there, he served as Software Tester, Developer, Architect, Project Manager, and Vice President of Operations, and served on several Industry (ATIS/ECIC/OBF) sub-committees and wrote a patent application for an interconnection gateway.

Jim Williams

Vice President, Engineering

Mr. Williams has an established nine year track record of providing network design and technology consulting services. From July 1998 to present, he has been with EBS where he has held Director level positions within the product and network engineering organizations. Prior to EBS. he spent two years at OPTEC Inc. as a senior network consulting engineer providing network design services for government organizations within the State of Oregon. From 1991 to 1995, he provided network engineering design services for Boeing Co. supporting the IASL, integrated aircraft systems laboratory. Our candidate holds a B.S. in Electrical and Computer Engineering from Washington State University.

Doug Foster

Vice President, Network Development

Mr. Foster was one of the first employees at Lattice Semiconductor, where he was first responsible for bringing up all aspects of Manufacturing, including vendor selection and qualification, as well as launching the product groups. He was instrumental in building the quality system from scratch and achieving ISO9000 qualification. Headed up the following areas while at Lattice – Product Engineering, Manufacturing Engineering. Test Engineering, Quality / Reliability Engineering. Prior to joining Lattice, Mr. Foster spent 8 years at Intel primarily in the Product Development Engineering group.

Stephen Sunshine

Vice President, Sales

Stephen Sunshine has most recently held Director positions at Enron Broadband Services as Director of Sales and Director of Channel Marketing, where he was responsible for jumpstarting Enron's Broadband Deliver Program. While at Enron, he established and developed new business relationships with Tier 1 Network Service Providers, Internet Service Providers (ISP's), Regional Bell Operating Companies (RBOC's), and Competitive Local Exchange Carriers (CLEC's) for Enron's broadband content delivery network. Prior to joining Enron, he worked for over 5 years in sales positions for Texas-based companies, including BMC Software, and BindView Development. Mr. Sunshine graduated with a Master of Science from Lesley College, Cambridge, MA, and a Bachelor of Arts undergraduate degree from the University of Texas, Austin, TX.