1		BELLSOUTH TELECOMMUNICATIONS, INC.
2		DIRECT TESTIMONY OF RONALD M. PATE
3		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4		DOCKET NO. TP-001305-TP
5		FEBRUARY 26, 2001
6		
7	Q.	PLEASE STATE YOUR NAME, YOUR POSITION WITH BELLSOUTH
8		TELECOMMUNICATIONS, INC., AND YOUR BUSINESS ADDRESS.
9		
10	A.	My name is Ronald M. Pate. I am employed by BellSouth
11		Telecommunications, Inc. ("BellSouth") as a Director, Interconnection
12		Services. In this position, I handle certain issues related to local
13		interconnection matters, primarily operations support systems ("OSS").
14		My business address is 675 West Peachtree Street, Atlanta, Georgia
15		30375.
16		
17	Q.	PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERIENCE.
18		
19	A.	I graduated from Georgia Institute of Technology in Atlanta, Georgia, in
20		1973, with a Bachelor of Science Degree. In 1984, I received a Masters of
21		Business Administration from Georgia State University. My professional
22		career spans over twenty-five years of general management experience in
23		operations, logistics management, human resources, sales and marketing.
24		I joined BellSouth in 1987, and have held various positions of increasing
25		responsibility since that time.

7	Q.	HAVE YOU TESTIFIED PREVIOUSLY?
2		
3	A.	Yes. I have testified on behalf of BellSouth before the Public Service
4		Commissions ("PSC") in Alabama, Florida, Georgia, Louisiana, South
5		Carolina, and Kentucky, as well as the Tennessee Regulatory Authority
6		and the North Carolina Utilities Commission.
7		
8	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
9		
10	A.	The purpose of my testimony is to provide BellSouth's position on Issue
11		Nos. 5, 6, 38, 39, 46, 47, 51, 55, 57, 60, 61, and 62 raised by Supra
12		Telecommunications & Information Systems, Inc. ("Supra") in Petition for
13		Arbitration filed with the Florida Public service Commission
14		("Commission") on October 16, 2000.
15		
16		
17	Issu	e 5: Should BellSouth be required to provide to Supra a download of
18	all E	dellSouth's Customer Service Records ("CSRs")?
19		
20	Q	WHAT IS YOUR UNDERSTANDING OF THE NATURE OF THE
21		DISPUTE CONCERNING ISSUE 5?
22		
23	A.	My understanding of Supra's position is Supra wants a download of CSRs
24		for those areas in which Supra markets its services. Supra believes that
25		such a download is not a violation of the Customer Proprietary Network

1			Information ("CPNI") requirements of the Act, and claims that a download
2			is necessary to allow Supra to place orders in a timely manner.
3			
4	Q.		WHAT IS BELLSOUTH'S RESPONSE TO SUPRA'S REQUEST FOR A
5			DOWNLOAD OF ALL BELLSOUTH CUSTOMER SERVICE RECORDS?
6			
7		A.	Supra is entitled to view customer service records only for those records
8			where the end-user customer has given specific permission to do so.
9			Thus, BellSouth is unwilling to provide a download of the BellSouth
0			customer service records. Providing Supra with a download of all CSR's,
11			without authorization of each and every BellSouth customer would
2			constitute a breach of confidentiality and privacy for which Supra is not
13			entitled.
14			
5	Q.		DOES BELLSOUTH PROVIDE SUPRA ACCESS TO BELLSOUTH'S
16			CUSTOMER SERVICE RECORDS?
17			
18	A.		Yes. BellSouth provides both electronic and manual access to BellSouth's
19			Customer Service Records as a pre-ordering functionality and thus, a
20			download of the CSRs is not necessary. The electronic pre-ordering
21			functionality, available via the Local Exchange Navigation System
22			("LENS"), Telecommunications Access Gateway ("TAG"), and
23			RoboTAG™ is real-time access to BellSouth's Customer Service Records.
24			The ability to view Customer Service Record information for the ALEC's
25			own customers and existing BellSouth customers is described for ALEC's

1		in BellSouth's Pre-Ordering and Ordering Overview Guide available at
2		BellSouth's Web-Site:
3		http://www.interconnection.bellsouth.com/guides/html/bpobr.html
4		
5	Q.	WHAT MUST AN ALEC DO IN ORDER TO GAIN ACCESS TO
6		BELLSOUTH'CUSTOMER SERVICE RECORDS?
7		
8	A.	After contract negotiations between BellSouth and an ALEC are
9		completed, an ALEC must go through a series of steps that outlines the
10		requirements for doing business with BellSouth. For the sake of simplicity
11		I will not review each step that an ALEC must perform, but specifically
12		address the provision for securing customer service records.
13		
14		First, an ALEC must sign a blanket letter of authorization.
15		
16	Q.	WHAT IS THE PURPOSE OF A BLANKET LETTER OF
17		AUTHORIZATION?
18		
19	A.	.The purpose of the blanket letter of authorization is to ensure that an end-
20		user customer's records are protected from unauthorized access. It
21		describes the terms and conditions under which an ALEC can obtain
22		customer service records. Further, it ensures that an ALEC only obtains
23		the customer service records information necessary to provide
24		telecommunications services for that end-user customer.
25		

An end-user's customer service record information contains confidential and proprietary information and as such must be protected. BellSouth is committed to providing our customers with the necessary safeguards to protect their private and confidential information.

The terms and conditions of the blanket letter of authorization, states that an ALEC will obtain permission from the end-user customer before accessing that end-user customer's service records. Additionally, the ALEC must obtain an individual letter of authorization from the end-user before accessing the end-user's records. This step is normally executed at the time an ALEC gains agreement from the prospective end-user customer for providing that end-user customer's telecommunication service. During this exchange, the end-user customer signs the individual letter of authorization granting permission to an ALEC to view their customer service records.

Q. ONCE THE BLANKET LETTER OF AUTHORIZATION HAS BEEN SIGNED, WHAT MUST SUPRA DO TO OBTAIN CUSTOMER SERVICE - RECORDS?

A.

As I stated earlier, BellSouth provides both electronic and manual access to BellSouth's customer service records. For the sake of simplicity, I will describe the manner in which a Supra customer service representative, utilizing the LENS interface, would obtain access to customer service records.

After successfully logging into LENS, a Supra customer service representative is taken to the main menu screen. The main menu screen provides several options for selection. The selection options include firm orders, bulk orders, supplemental existing request, inquiry, view local service request ("LSR")/order information, and user administration. As mentioned, for the sake of simplicity, I will address just the steps that a Supra customer service representative would use to access a customer service record.

Next, the Supra customer service representative selects "Inquiry Mode". From the "Inquiry Menu", the Supra customer service representative is prompted to select "View Customer Record". The Supra representative must also populate the telephone number of the end-user customer along with the area where the customer resides. Once the telephone number and associated information has been populated, the Supra representative selects the "Proceed With Inquiry" prompt. This selection takes the Supra representative to the customer service record authorization screen. At this point, the Supra customer service representative will be prompted to answer the following question, "Are you authorized to view this CSR?" "If so, click OK." After affirming that the Supra customer service representative is authorized, BellSouth provides the individual customer service record. Please see an example of the customer service record information provided via LENS in Exhibit RMP-1 pages 37 and 38 of the LENS User Guide 8.0 issued November 14, 2000. You may review the

7		LENS User Guide in its entirety at BellSouth's Interconnection Web Site
2		at: http://www.interconnection.bellsouth.com/guides/lens_tafi.html
3		
4		Further, if the Supra representative does not affirm they are authorized to
5		obtain the end-user customer's record, BellSouth denies access.
6		
7	Q.	DOES BELLSOUTH REQUIRE ALECS TO SUBMIT AN INDIVIDUAL
8		LETTER OF AUTHORIZATION BEFORE ACCESSING CUSTOMER
9		SERVICE RECORDS?
10		
11	A.	No. While BellSouth does not require an ALEC to submit a written
12		authorization from each end-user customer to BellSouth before the ALEC
13		accesses that end-user's customer service record, BellSouth does require
14		the ALEC to obtain a signed letter of authorization from the end-user
15		granting the ALEC authorization to access their customer information.
16		
17	Q.	HAS BELLSOUTH PROVIDED A DOWNLOAD OF THE CUSTOMER
18		SERVICE RECORDS TO ANY OTHER ALEC?
19		··.·
20	A.	No.
21		
22		
23	Issue	38: Should BellSouth provide Supra Telecom true electronic access
24	to its	pre-ordering and ordering interfaces?
25		

1	Q.	WHAT IS YOUR UNDERSTANDING OF SUPRA'S POSITION ON THIS
2		ISSUE?
3		
4	Α.	Supra is seeking direct access to BellSouth databases, which BellSouth
5		uses for the purposes of provisioning service requests.
6		
7	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
8		
9	A.	Direct access to BellSouth's databases is unnecessary and more
10		importantly is not required by the Telecommunications Act of 1996.
11		BellSouth is required by the Telecommunications Act to provide non-
12		discriminatory access to its Operations Support Systems ("OSS") for the
13		purposes of providing access to the functionality of pre-ordering, ordering
14		provisioning, maintenance and repair, and billing.
15		
16	Q.	SHOULD BELLSOUTH BE REQUIRED TO PROVIDE ALEC DIRECT
17		ELECTRONIC ACCESS TO ITS DATABASES?
18		
19	A.	Absolutely not. BellSouth is required to provided Supra as well as other
20		ALECs, with non-discriminatory access to its OSS for pre-ordering,
21		ordering, provisioning, maintenance and repair, and billing functionalities
22		
23	Q.	DID THE FCC DEFINE NON-DISCRIMINATORY ACCESS TO
24		OPERATIONS SUPPORT SYSTEMS?
25		

1	A.	Yes. An Incumbent Local Exchange Carrier ("ILEC") such as BellSouth
2		must provide access to OSS that allows ALECs to perform the functions of
3		pre-ordering, ordering, provisioning, maintenance and repair, and billing
4		for resale services in substantially the same time and manner as
5		BellSouth does for itself; and, in the case of unbundled network elements,
6		provide a reasonable competitor with a meaningful opportunity to
7		compete.1
0		

8

9

Q. HAS THE FCC SUBSEQUENTLY REAFFIRMED THIS DEFINITION?

10

11 A. Yes. The FCC reiterated its requirement that a Bell Operating Company
12 ("BOC") must offer access to competing carriers that is analogous to OSS
13 functions that a BOC provides to itself. Access to OSS functions must be
14 offered in "substantially the same time and manner" as the BOC obtains
15 access. For those OSS functions that have no retail analogue, a BOC
16 must offer access sufficient to allow an efficient competitor a meaningful
17 opportunity to compete.²

18

19

20

Q. DOES BELLSOUTH PROVIDE ALECS NON-DISCRIMINATORY ACCESS TO ITS OSS?

¹ Federal Communication Commission First Report and Order in CC Docket No. 96-98 and 95-185 released on April 8, 1996 at 312 and 518, hereinafter "First Report and Order".

² Application of BellSouth Corporation, et al. for Provision of In-Region, InterLATA Services in Louisiana, 13 FCC Rcd. 20599 (1998) at 87, hereinafter "FCC Louisiana II Order".

Yes. BellSouth provides non-discriminatory access to its OSS for ALECs via electronic and manual interfaces. BellSouth provides access to its OSS via the following electronic interfaces: Electronic Data Interchange ("EDI") for ordering and provisioning; Local Exchange Navigation System ("LENS"), Telecommunications Access Gateway ("TAG"), and RoboTAG™ for pre-ordering, ordering and provisioning; Trouble Analysis and Facilities Interface ("TAFI") for maintenance and repair; Electronic Communications Trouble Administration ("ECTA") for maintenance and repair; and for the function of billing, Access Daily Usage File ("ADUF"), Enhanced Optional Daily Usage File ("EODUF") and Optional Daily Usage File ("ODUF"). In conformance with the FCC's requirements, these interfaces allow the ALECs to perform the functions of pre-ordering, ordering, provisioning, maintenance and repair, and billing for services in substantially the same time and manner as BellSouth does for itself; and, in the case of unbundled network elements, provide a reasonable competitor with a meaningful opportunity to compete which is also in conformance with the FCC's requirements. BellSouth is not obligated to provide ALECs with any additional access to its OSS functions.

19 20

21

22

23

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Α.

Issue 39: Should BellSouth provide Supra Telecom access to EDI interfaces which have already been created as a result of BellSouth working with other ALECs?

24

1	Q.	WHAT IS YOUR UNDERSTANDING OF SUPRA'S POSITION
2		REGARDING THIS ISSUE?
3		
4	A.	It is not clear to me the nature of Supra's dispute. Supra contends that
5		they should be allowed to test and use the EDI interfaces which have
6		been created as a result of BellSouth working with other ALECs.
7		
8	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
9		
10	A.	Currently, BellSouth does not offer a premise based graphical user
11		interface ("GUI") for EDI. ALECs are responsible for the development
12		and implementation of the EDI interface. Therefore, BellSouth cannot
13		make available to Supra an interface that does not exists. For this reason,
14		once again, it is unclear as to the nature of Supra's dispute.
15		
16	Q.	PLEASE DESCRIBE THE EDI INTERFACE.
17		
18	A.	Electronic Data Interchange ("EDI") provides ALECs with access to the
19		same ordering and provisioning OSS accessed by BellSouth's retail
20		marketing and sales support systems. It is a machine-to-machine
21		electronic interface which follows the industry standard protocol (EDI) for
22		ordering and the industry standard Ordering and Billing Forum ("OBF")3
23		guidelines for Local Service Requests ("LSRs"). The EDI ordering
24		interface has been available to ALECs since December, 1996.

³ OBF is a subcommittee of the Alliance for Telecommunications Solutions ("ATIS"), which is the primary body addressing industry standards and guidelines for the telecommunications industry.

1	Q.	IF SUPRA WANTS TO USE EDI FOR SUBMITTING LOCAL SERVICE
2		REQUESTS TO BELLSOUTH, WHAT MUST SUPRA DO?
3		
4	A.	Once Supra has developed or purchased and implemented an EDI
5		graphical user interface, Supra must initiate a request with their BellSouth
6		Account Team for EDI systems testing. The EDI testing process must be
7		performed prior to submitting Local Service Requests for the provisioning
8		of products or services.
9		
10	Q.	IS THERE A DISPUTE CONCERNING SUPRA'S USE OF EDI?
11		
12	A.	No.
13		
14	Q.	HAS BELLSOUTH EVER PROVIDED AN EDI INTERFACE?
15		
16	A.	No. However, in the past, BellSouth did endorse a vendor provided EDI
17		system developed by Harbinger, a Value Added Network provider, through
18		its TrustedLink™ Commerce software package. This product was called
19		.EDI-PC EDI-PC was discontinued in the fourth quarter of 1999 as it could
20		not be expanded to handle the business rules of the newer EDI versions.
21		Consequently, Harbinger notified BellSouth that it would no longer support
22		further development work for the TrustedLink Commerce EDI-PC
23		package. This was announced to the ALECs via a Change Control
24		meeting held first quarter 1999, as well as, via a carrier notification letter.
25		A copy of that letter is provided as Exhibit RMP- 2.

1		
2	Q.	IN ADDITION TO EDI, DOES BELLSOUTH OFFER ALECS ANOTHER
3		MACHINE-TO-MACHINE ELECTRONIC INTERFACE?
4		
5	A.	Yes. BellSouth provides ALECs with a machine-to-machine industry
6		standard Telecommunications Access Gateway ("TAG") pre-ordering and
7		ordering interface. The TAG pre-ordering and ordering interfaces provide
8		access to the same pre-ordering and ordering OSS functions accessed by
9		the BellSouth retail systems. TAG is based on Common Object Request
10		Broker Architecture ("CORBA"), which is the industry standard for pre-
11		ordering. The TAG pre-ordering interface has been available since
12		August 31, 1998. The TAG ordering interface has been available since
13		November 1, 1998. TAG follows the industry standard Ordering and
14		Billing Forum ("OBF") guidelines for Local Service Requests ("LSRs").
15		TAG pre-ordering is integratable with EDI ordering.
16		
17	Q.	HAS SUPRA DEVELOPED A TAG INTERFACE?
18		
19	A.	Yeş. Supra has recently completed TAG testing with BellSouth and may
20		begin submitting LSRs via TAG as of February 2001.
21		
22		
23	Issue	46: Should Supra Telecom be allowed the ability to submit orders
24	electi	ronically for all services and elements?

1	Q.	WHAT IS BELLSOUTH S UNDERSTANDING OF SUPRA'S POSITION
2		ON THIS ISSUE?
3		
4	A.	As BellSouth understands Supra's position, Supra is asking that BellSouth
5		provide it the ability to submit "all" LSRs electronically.
6		
7	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
8		
9	A.	BellSouth's position is that non-discriminatory access does not require that
10		all LSRs be submitted electronically and involve no manual processes.
11		BellSouth's own retail processes often involve manual processes, as I will
12		describe below, and therefore there is no requirement that every LSR be
13		submitted electronically in order to provide non-discriminatory access.
14		
15	Q.	CAN YOU ELABORATE ON YOUR EARLIER REMARK THAT NON-
16		DISCRIMINATORY ACCESS DOES NOT REQUIRE THAT ALL LSRS BE
17		SUBMITTED ELECTRONICALLY?
18		
19	A.	Yes. As I stated, non-discriminatory access does not require that all LSRs
20		be submitted electronically. Many of BellSouth's retail services, primarily
21		complex services, involve substantial manual handling by BellSouth
22		account teams for BellSouth's own retail customers. Non-discriminatory
23		access to certain functions for ALECs legitimately may involve manual
24		processes for these same functions. Therefore, these processes are in
25		compliance with the Act and the ECC's rules.

1 Q. PLEASE DESCRIBE HOW BELLSOUTH'S COMPLEX SERVICE 2 REQUESTS ARE MANUALLY HANDLED FOR BELLSOUTH AND 3 ALECS.

4

5

6

7

8

9

Α. There are two types of complex services: "Non-designed" and "Designed." A "Non-designed" service is a class of service with a Universal Service Order Code ("USOC") that does not require special provisioning and is served by one central office or wire center. A "Designed" service involves special engineering and provisioning.

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

An example of a "Designed" complex service for which retail handling is not fully mechanized is Multiserv® service. This is a complex service available to both BellSouth's retail customers and to resellers. In the case of MultiServ®, the pre-ordering processes are largely manual. These manual pre-ordering processes are substantially the same for both retail and ALEC orders. Orders for retail services are handled primarily by the appropriate business unit for retail services -- BellSouth Business Systems ("BBS") account teams. Orders for ALEC services are handled by the appropriate business unit for ALEC services – ALEC account teams that are part of Interconnection Services ("ICS"). The ICS account team's handling of complex services for ALECs is substantially the same as BBS's account team handling of complex services for BellSouth's retail customers; they both use substantially the same processes as described below.

Attached to my testimony is Exhibit RMP- 3, which depicts the flow of the process for ordering MultiServ® service by ALECs and Exhibit RMP- 4. which depicts the flow of the process for ordering MultiServ® by BellSouth's retail unit. To perform the pre-ordering activity for complex services, which is known as a "service inquiry", a systems designer on the appropriate BellSouth Business Services or Interconnection Services account team fills out an extensive paper form and then provides that form to a project manager for further manual activities. On approval of either the retail customer or the ALEC, as appropriate, the paper service inquiry is re-initiated as a firm order, which also is an extensive paper form with subsequent manual distribution. In both the retail and the resale cases, the Firm Order Package is manually handed off to the service center, where paper service order worksheets are created to assist in initiating service orders in the ordering system. At that point, orders are typed into the appropriate order systems, the Regional Ordering System ("ROS") for the BellSouth Retail order and Direct Order Entry ("DOE") for the ALEC order. The order entry is handled in substantially the same manner for both the retail and the resale situations, and thus, does not result in a · different customer "experience" in either case. The person who enters the complex order in BellSouth's systems never has any contact with the enduser customer, whether the customer belongs to an ALEC or BellSouth. After the service order is input, the account team and project manager are notified by e-mail of the service order numbers and due dates. The account team manually reviews the service order for accuracy and follows up as necessary. These processes, with their substantial reliance on

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1		manual handling and paper forms, are common to both retail and ALEC
2		orders. Thus, BellSouth provides to ALECs the ability to order complex
3		services in substantially the same time and manner as it provides to its
4		retail customers.
5		
6	Q.	DOES BELLSOUTH PROVIDE ELECTRONIC ORDERING CAPABILITY
7		TO ALECS FOR LOCAL SERVICE REQUESTS?
8		
9	A.	Yes. BellSouth provides robust and reliable electronic interfaces LENS,
10		TAG, RoboTAG™, and EDI to ALECs. These electronic interfaces are
11		used by ALECs to submit approximately 88% of all LSRs to BellSouth.
12		
13	Q.	DOES BELLSOUTH PROVIDE A PROCESS FOR THE MANUAL
14		SUBMISSION OF LSRS BY ALECS?
15		
16	A.	Yes. BellSouth has established the Local Carrier Service Center ("LCSC")
17		to serve, as BellSouth's point-of-contact for manually processing LSR's
18		from ALECs. Manually submitted LSRs are submitted to the LCSC in
19		accordance with the ordering business rules defined in the BellSouth
20		Business Rules for Local Ordering TCIF 9/LSOG 4 found on BellSouth's
21		Web Site:
22		http://www.interconnection.bellsouth.com/guides/html/leo.html
23		
24	Q.	CAN BELLSOUTH ELECTRONICALLY PROCESS ALL LSRS?
) E		

•	Λ.	140. Decause the same manual processes are in place for both ALLO and
2		BellSouth retail orders, the processes are non-discriminatory and
3		competitively neutral.
4		
5		Some Unbundled Network Elements ("UNEs") and complex resold
6		services require manual handling. The manual processes used by
7		BellSouth are accomplished in substantially the same time and manner as
8		the processes used for BellSouth's complex retail services. The
9		specialized and complicated nature of complex services, together with the
10		relatively low volume of orders for them relative to basic exchange
11		services, renders them less suitable for mechanization, whether for resale
12		or retail applications. Complex, variable processes are difficult to
13		mechanize, and BellSouth has concluded that mechanizing many low
14		volume complex retail services for its own retail operations would be an
15		imprudent business decision, in that the benefits of mechanization would
16		not justify the cost.
17		
18		
19	Issu	e 47: Should BellSouth be required to allow Supra Telecom the ability
20	to co	ontinue processing orders electronically after the electronic ordering,
21	with	out subsequent manual processing by BellSouth personnel?
22		
23	Q.	WHAT IS BELLSOUTH'S UNDERSTANDING OF SUPRA'S POSITION
24		ON THIS ISSUE?

1	Α.	As I understand this issue, Supra is requesting that all complete and
2		correct LSRs submitted electronically flow through BellSouth systems
3		without manual intervention.
4		
5	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
6		
7	A.	Non-discriminatory access does not require that all LSRs be submitted
8		electronically and flow through BellSouth's systems without manual
9		intervention.
10		
11	Q.	WHAT IS FLOW-THROUGH?
12		
13	A.	Flow-through for an ALEC LSR occurs when the complete and correct
14		electronically-submitted LSR is sent via one of the ALEC ordering
15		interfaces (EDI, TAG, RoboTAG™, or LENS), flows through the
16		mechanical edit checking and Local Exchange Service Order Generator
17		("LESOG") system, is mechanically transformed into a service order by
18		LESOG, and is accepted by the Service Order Communications System
19		("SOCS") without any human intervention.
20		•
21	Q.	IS IT FEASIBLE FOR LSRS FOR ALL COMPLEX SERVICES TO BE
22		SUBMITTED ELECTRONICALLY AND FLOW THROUGH THE
23		BELLSOUTH SYSTEMS?
24		
25		

No. As I discussed earlier in my testimony, many of BellSouth's retail services, primarily complex services, involve substantial manual handling by BellSouth account teams for BellSouth's own retail customers. The orders at issue here are those that the ALEC may submit electronically, but fall out by design. In most cases, these orders are complex orders. For certain orders, BellSouth has, for the ease of the ALEC, allowed them to be submitted electronically even though such orders are then manually processed by BellSouth. The specialized and complicated nature of complex services, together with their relatively low volume of orders as compared to basic exchange services, renders them less suitable for mechanization, whether for retail or resale applications. Complex, variable processes are difficult to mechanize, and BellSouth has concluded that mechanizing many lower-volume complex retail services would be imprudent for its own retail operations, in that the benefits of mechanization would not justify the cost. Because the same manual processes are in place for both ALEC and BellSouth retail orders, the processes are competitively neutral, which is exactly what both the Act and the FCC require.

19

20

21

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Α.

Q. WHAT ARE THE REASONS THAT ELECTRONICALLY SUBMITTED ORDERS FALL OUT FOR MANUAL HANDLING?

22

23

24

25

A. There are two main reasons that electronically submitted orders fall out for manual handling. The first reason is that the Local Exchange Service

Order Generator ("LESOG") has not been programmed to handle requests

for certain types of products and services, typically complex services.

Another example might be the inability to justify the economics of programming for some types of low ordering volume products and services, e.g. a "T" activity type, which is an outside move of an end user location.

The second reason for fallout concerns unique circumstances related to the LSR. Requests with pricing plans specific to the ALEC, requests which have other related requests being processed, and subsequent requests on an account prior to the new telephone number being posted to the billing system are all examples of LSRs that are subject to fallout due to unique circumstances.

Q. DOES THE FCC REQUIRE THAT ALL LSRS BE SUBMITTED ELECTRONICALLY WITHOUT MANUAL INTERVENTION?

Α.

No. Non-discriminatory access does not require that all LSRs be submitted electronically, and, further, the FCC does not require that all electronically submitted LSRs have to flow through without manual intervention. In its approval of in-region interLATA services for both Southwestern Bell Telephone Company for Texas (paragraph 180) and Bell Atlantic for New York (footnote 488), the FCC recognized that some services could properly be designed to fall out for manual processing.

•	1334	e or. Should behootin be anowed to impose a manual charge when it
2	fails	to provide an electronic interface?
3		
4	Q.	WHAT IS YOUR UNDERSTANDING OF THE NATURE OF THE
5		DISPUTE CONCERNING ISSUE 51?
6		
7	A.	Supra's position is that BellSouth should not be allowed to impose a
8		manual ordering charge where BellSouth does not provide an electronic
9		means for ordering the product or service.
10		
11	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
12		
13	A.	Certain resale and unbundled network element ("UNE") services must be
14		submitted manually and BellSouth is entitled to recover its OSS costs by
15		imposing a manual ordering charge.
16		
17	Q.	PLEASE EXPLAIN WHEN BELLSOUTH APPLIES THE ELECTRONIC
18		AND THE MANUAL ORDERING CHARGE.
19		• • •
20	Α.	BellSouth charges the electronic charge for LSRs that are submitted over
21		any of BellSouth's electronic interfaces. BellSouth applies the manual
22		ordering charge for LSRs submitted manually to BellSouth's Local Carrie
23		Service Center ("LCSC") via e-mail, facsimile, U.S. Mail, or similar
24		method.

1	Q.	WILL SUPRA PAY ELECTRONIC ORDERING CHARGES FOR
2		CERTAIN MANUALLY SUBMITTED ORDERS?
3		
4	A.	Yes. BellSouth has agreed to charge ALECs electronic ordering charges
5		for complete and accurate LSRs that ALECs must submit manually when
6		BellSouth's existing electronic interfaces utilized by ALECs are
7		unavailable for reasons other than scheduled maintenance, provided the
8		down time does not occur outside the scheduled maintenance window or
9		for other reasonable scheduled activities for which reasonable advance
10		notification is provided by BellSouth, and provided the activities do not
11		occur outside the scheduled window. However, Supra should not be
12		permitted to avoid manual charges in a wholesale fashion as Supra seeks
13		to do.
14		
15		
16	Issu	e 55: Should BellSouth be required to provide an application-to-
17	appl	ication access service order inquiry process?
18		
19	Q.	-WHAT DO YOU UNDERSTAND SUPRA IS REQUESTING REGARDING
20		ISSUE 55?
21		
22	A.	My understanding is that Supra is requesting BellSouth to develop an
23		application-to-application electronic interface to process service inquiries
24		(pre-ordering) for its access service requirements. Supra indicates that

1		pre-order information on Unbundled Network Elements ("UNEs") is
2		required electronically via this process.
3		
4	Q.	DOES SUPRA NEED A NEW INTERFACE FOR ACCESS SERVICE
5		ORDER INQUIRIES IN ORDER TO OBTAIN PRE-ORDERING
6		INFORMATION ELECTRONICALLY FOR UNBUNDLED NETWORK
7		ACCESS ELEMENTS, AS DESCRIBED ON PAGE 24 OF ITS PETITION?
8		
9	A.	No. Supra's claim is that Supra needs the Access Service Request
10		("ASR") interface to "obtain pre-order information electronically for UNEs
11		ordered via access service request" is wrong. The national standard for
12		ordering UNEs is the Local Service Request ("LSR"), not the ASR.
13		BellSouth provides electronic pre-ordering functionality for UNEs and
14		resale services via the Local Exchange Navigation System ("LENS"),
15		RoboTAG™, and Telecommunications Access Gateway ("TAG")
16		interfaces. Thus, the electronic pre-ordering functionality that Supra seeks
17		is available through the LSR process.
18		
19		
20	Issu	e 6: Should BellSouth be required to provide to Supra a download of
21	BellS	South's Regional Street Address Guide ("RSAG") Database?
22		
23	Issu	e 57: Should BellSouth be required to provide downloads of RSAG,
24	PLA	TS, P/SIMS, and PIC databases without license agreements and without
25	char	mas?

Q. WHAT DO YOU UNDERSTAND THAT SUPRA IS REQUESTING OF
 BELLSOUTH IN THE AREA OF RSAG, PLATS, P/SIMS and PIC
 DOWNLOADS?

A. My understanding is Supra wants BellSouth to provide initial and subsequent database downloads of the BellSouth Regional Street Address Guide ("RSAG"), Product/Service Inventory Management ("P/SIMS"), and Primary Interexchange carrier ("PIC") databases. Further, Supra wants BellSouth to provide these downloads without charge to Supra and without a license agreement. I am not clear about Supra's reference to PLATS. I assume that Supra is referring to BellSouth's plat records that are stored electronically in BellSouth's eastern states and that Supra desires a download of these as well.

Q. WHAT IS RSAG?

A. The RSAG is a mammoth database containing every street address that exists in BellSouth's Region. The database is utilized by local service providers, including BellSouth, to perform address validation for the purpose of ordering local service. BellSouth provides ALECs access to the RSAG database on a per transaction basis, through the LENS, TAG, and RoboTAG™ pre-ordering electronic interfaces. Since the RSAG is updated nightly, this means ALECs have real-time access to this database and thus, have access to the most current and up-to-date RSAG

'		database. The RSAG database returns information without regard to
2		whether the request originated from an ALEC or from BellSouth.
3		
4	Q.	IS A DOWNLOAD OF RSAG NECESSARY FOR AN ALEC TO PROVIDE
5		LOCAL SERVICE TO ITS END USERS?
6		
7	A.	Absolutely not. What an ALEC does need is access to the data contained
8		in the RSAG database to validate information, such as the service address
9		of an end user, so it can place a local service order.
10		
11	Q.	SHOULD BELLSOUTH BE REQUIRED TO PROVIDE DOWNLOADS OF
12		RSAG, WITHOUT CHARGE AND WITHOUT A LICENSE AGREEMENT?
13		
14	A.	No. BellSouth should not be required to provide a download of RSAG
15		because Supra already has real-time access to RSAG through BellSouth's
16		robust electronic interfaces.
17		
18	Q	WHAT ARE P/SIMS AND PIC?
19		
20	A.	The Product/Services Inventory Management System ("P/SIMS") is a
21		BellSouth database containing feature availability information based on
22		software and hardware capabilities of the central office switches.
23		
24		The Preferred Interexchange Carrier ("PIC") database contains carrier
25		information about long distance carriers who contract with BellSouth to

1		supply long distance access to BellSouth end users.
2		
3	Q.	WILL BELLSOUTH PROVIDE A DOWNLOAD OF THE P/SIMS AND PIC
4		DATABASE TO SUPRA WITHOUT A LICENSE AGREEMENT OR
5		CHARGE?
6		
7	A.	Yes. BellSouth will, upon request, provide a flat file extraction of the
8		P/SIMS, which also includes PIC information, for all nine states on a
9		monthly basis. Supra should submit the request for these downloads via
10		their BellSouth account team.
11		
12	Q.	WILL BELLSOUTH PROVIDE A DOWNLOAD OF PLAT INFORMATION
13		AS REQUESTED BY SUPRA?
14		
15	A.	If Supra is referring to BellSouth's plat records that are stored
16		electronically for BellSouth's eastern states which includes Florida, the
17		answer is no. BellSouth will not provide a download of its plat information
18		which contains nearly every detail of BellSouth's outside plant network
19		(i.e. records for conduits, poles, cables, terminals, etc.). BellSouth
20		considers this detailed plat information as proprietary.
21		
22		Further, BellSouth believes that Supra has no legitimate business reason
23		for requesting this download. This appears to be one more attempt to
24		obtain proprietary information to which Supra is not entitled.
25		

1	ISSUE	e 60: When BellSouth rejects or clarifies a Supra Telecom order,
2	shou	ld it be required to identify all errors in the order that would cause it to
3	be re	jected of clarified?
4		
5	Q.	WHAT IS YOUR UNDERSTANDING OF SUPRA'S REQUEST TO HAVE
6		BELLSOUTH IDENTIFY ALL ERRORS IN THE ORDER THAT WOULD
7		CAUSE IT TO BE REJECTED OR CLARIFIED?
8		
9	A.	My understanding is that Supra wants all errors on Supra's Local Service
10		Request to be identified by BellSouth prior to returning that service
11		request to Supra for correction and resubmission. Supra believes this
12		would prevent the potential for submitting the service request multiple
13		times.
14		
15	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
16		
17	A.	Foremost, BellSouth's position is it is the responsibility of Supra to submit
18		complete and accurate LSRs such that rejections and/or clarifications are
19		not necessary. Additionally, the type and severity of certain errors may
20		prevent some LSRs from being processed further once the error is
21		discovered by BellSouth's system. Without first correcting the error in

question and then resubmitting for further processing, other errors on the

LSR cannot be identified.

1	Q.	PLEASE GIVE AN EXAMPLE OF AN ERROR THAT WOULD PREVENT
2		FURTHER PROCESSING.
3		
4	A.	An example of this type of error, which is frequently incurred, is an invalid
5		address. If the address is incorrect, the LSR cannot be processed further
6		and will be returned to the ALEC. This is so because the address for a
7		service request is a major determinate as to the services available from
8		the central office serving switch. As a result, a LSR with an incorrect
9		address must be returned to the ALEC before additional edit checks are
10		applied against the LSR for the specific services being requested.
11		
12	Q.	CAN BELLSOUTH CHANGE ITS SYSTEMS, AS REQUESTED?
13		
14	A.	Possibly, but only at considerable time and expense. Much work would be
15		necessary to even evaluate what would be involved in modifying
16		BellSouth's systems as proposed by Supra. Furthermore, Supra can
17		avoid the problem entirely by submitting complete and accurate LSRs to
18		BellSouth.
19		•
20		
21	Issu	e 61: Should BellSouth be allowed to drop an order after ten days (or
22	any (other time period), when the order has been accepted by the front-end
23	orde	ring system (such as LENS) but sent back into clarification by

BellSouth? Alternately, if BellSouth drops any order, should it be required

to notify Supra telecom the same day the order has been dropped?

24

7	Q.	WHAT IS A CLARIFICATION TO A LOCAL SERVICE REQUEST?
2		
3	A.	A clarification to a Local Service Request involves the return of a LSR to
4		the ALEC for correction of information provided by the ALEC in the
5		submission of the LSR. BellSouth will return any LSR to the ALEC when
6		incomplete, incorrect or conflicting information results in BellSouth's
7		inability to issue the order(s) as requested on the LSR. When ordering
8		electronically, errors will be returned to the ALEC electronically.
9		
10	A.	ONCE BELLSOUTH RETURNS THE LSR TO THE ALEC FOR
11		CLARIFICATION, WHAT IS THE MAXIMUM INTERVAL THAT THE ALEC
12		HAS TO RESPOND UNTIL BELLSOUTH CANCELS THAT LSR?
13		
14	A.	BellSouth Business Rules have established a maximum of ten (10)
15		business days to respond to the request for clarification by submitting a
16		supplemental LSR. BellSouth position is that ten (10) business days is
17		sufficient time for the investigation and clarification of any LSR error.
18		Ten days is ample time for an efficient ALEC operation to resolve
19		clarifications returned by BellSouth.
20		·
21		Orders unresolved beyond ten business days, that are canceled by
22		BellSouth's system, may be resubmitted as new service request and will
23		be promptly processed by BellSouth.
24		

1	Q.	IN THE EVENT THAT SUPRA DOES NOT RESPOND TO A REQUEST
2		FOR LSR CLARIFICATION, WITHIN TEN (10) BUSINESS DAYS OF
3		NOTIFICATION, DOES BELLSOUTH PROVIDE ADDITIONAL
4		NOTIFICATION TO SUPRA PRIOR TO CANCELING THE LSR?
5		
6	A.	No. BellSouth provides notification to Supra when the need for
7		clarification is identified. Supra has ten business days to respond and if no
8		response is not received by the 10 th business day, the LSR is canceled.
9		Supra is familiar with the BellSouth Business Rules relating to
10		clarifications and has every interest in resolving errors as soon as notified
11		and far sooner than 10 business days.
12		
13	Q.	SHOULD BELLSOUTH SEND A NOTICE TO ALECS PRIOR TO
14		CANCELING A SERVICE REQUEST THAT HAS BEEN WAITING
15		CLARIFICATION MORE THAN 10 BUSINESS DAYS?
16		
17	A.	No. BellSouth should not be required to notify the ALEC, a second time -
18		on the 10 th business day that a clarification is required and that
19		cancellation will be on the 11 th business day. The ALEC, who has the
20		primary responsibility to its end-user, is responsible for the overall ordering
21		and tracking of the ALECs service requests. BellSouth, having notified the
22		ALEC of a clarification request, should not be asked to assume "reminder"
23		duties for the ALEC. Nor should BellSouth be asked to retain aging LSRs
24		in a "clarification status" beyond 10 business days in its OSS, many of
25		which may never receive a clarification reply. The ALEC, once it has

ı		resolved its reason for delay, can simply issue the LSR as a new service
2		request and the provisioning time will essentially be the same as having
3		supplemented the original LSR with correct information.
4		
5		
6	Issu	e 62: Should BellSouth be required to provide completion notices for
7	man	ual orders?
8		
9	Q.	WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?
10		
11	A.	While BellSouth cannot provide the same kind of completion notification to
12		Supra as when the order is submitted electronically, BellSouth does
13		provide information regarding the status of an order, including completion
14		of the order, through its CLEC Service Order Tracking System ("CSOTS").
15		
16	Q.	DOES BELLSOUTH HAVE THE CAPABILITY TO SEND COMPLETION
17		NOTICES FOR MANUAL ORDERS?
18		
19	A.	No. BellSouth does not provide completion notices for manual orders for
20		ALECs or for its own retail service orders.
21		
22	Q.	HOW WILL SUPRA KNOW WHEN BELLSOUTH HAS SWITCHED OVER
23		SERVICE FOR A SUPRA CUSTOMER WITHOUT A COMPLETION
24		NOTICE ON MANUAL ORDERS?
25		

1	A.	BellSouth provides Supra with the operational tools needed in order that
2		Supra can determine the current status of its orders on a daily basis,
3		including if manual orders are completed. This tool is the CSOTS system
4		and it became available to ALECs in December 1999. The CSOTS
5		system is designed to provide the ALEC community the capability to view
6		service orders on-line, determine order status, including completion status
7		on manual orders, and track service orders. CSOTS interfaces with
8		BellSouth's Service Order Communications System ("SOCS") and
9		provides service order information on a real-time basis for manually
10		submitted and electronically submitted LSRs. CSOTS is available on
11		BellSouth's Web Site at: https://clecview.bellsouth.com
12		
13		CSOTS is a secured site and requires a password for access that ALECs
14		can obtain by contacting their BellSouth Account Team. The CSOTS User
15		Guide is also available on BellSouth's Web Site at:
16		http://www.interconnection.bellsouth.com/guides/html/lsr.html
17		
18		CSOTS provides ALEC's access to the same service order information
19		available to BellSouth's own retail units.
20		
21	Q.	PLEASE SUMMARIZE YOUR TESTIMONY.
22		
23	A.	In this testimony, I have addressed eleven of the allegations made by
24		Supra concerning OSS. I have demonstrated that these allegations are

completely without merit and should be dismissed by this Commission.

1 Q. Does this conclude your testimony?

3 A. Yes.

19 :

BellSouth Telecommunications, Inc. FPSC Docket No. TP-001305-TP EXHIBIT RMP-1

Transmittal Cover Sheet for Pate EXHIBIT RMP - 1

This sheet transmits the

Example of Customer Service Record from
The LENS User Guide 8.0
Issued November 14, 2000

Which consists of 2 pages

COMMON EQUIP This section contains equipment which is common in

function to the entire account or system and auxiliary

items connected with a system or account but not

directly related to the main service.

NONKEY LINES/STA

This section contains all pertinent information on Lines

and Stations, plus miscellaneous items of equipment

which are not associated with a key system.

TRUNKS This section contains all information associated with

each trunk on the account, including all appropriate

data (i.e., TLI, OGO, DSNA, etc.)

SLA LISTINGS

This section contains a list of all System Listing

Addresses (SLA) and appropriate number for all

systems other than system 1 on multi-system accounts.

3.7.3 Examples of Customer Records

Below are some examples of Customer Records you may see.

Example of a Customer Record for a Simple Residence account:

```
205 NNN XXXX 015 *CSR*
       LN Customer Name
       LA Customer Address
           , HOOVER
           4699 SANDPIPER LN, BIRMINGHAM
       SA
       DZIP 35244
       ---DIR
       DDA BA
       DEL A1, B1
       ---BILL
       BN1 Billing Name
       BA2 4699 SANDPIPER LN
       PO BIRMINGHAM AL 35244
  ---S&E
           (OTHER)
   1 NU101 Network interface-Outside+
           /CSN COV/ZSER 3C10000001
           (LINES & STATIONS)
```

Figure 33 Customer Record for a Simple Residence Account (Top Half)

```
1 MBBRX MemoryCall Answering Ser+
        /TN NNN-XXXX/MBTN NNN-XXXX
        /DLNM 2-LISTED NAME
        /SED 06-21-94/ZSER 4310000002
1 MWW Message Waiting - Stutter+
        /TN NNN-XXXX/SED 06-21-94
        /25ER 4A10000003
1 ACR Area Calling Service, Res+
        /PIC 0333/PCA CH, 10-28-96
        /NMC/ZSER 5110000004
      1 TTR
             Touch-Tone
         /ZSER 5810000005
1 AH8
        Telecommunications Relay +
         /CSN COV/ZSER 5F10000006
1 ESX Call Waiting
         /2SER 6610000007
   GCE
         Call Forwarding Busy Line
         /SED 06-21-94/ZSER 6D10000008
        Call Forwarding Don't Ans+
1 GCJ
         /RCYC 3/SED 06-21-94
         /ZSER 7410000009
1 UPPE1 Area calling service-usag+
         /CSN COV/2SER 781000000A
1 9LK
        FCC Charge for Network Ac+
         /ZSER 821000000B
```

(CALLING CARD SERVICE)

1 BSXCC Co-Branded BellSouth Call+ /CSN COV/ZSER 691000000C /SED 01-16-96

205 NNN XXXX 015 *CSR*

--- COMPLETED ACTIVITY

Figure 34 Customer Record for a Simple Residence Account (Bottom Half)

Page 38

BellSouth Telecommunications, Inc. FPSC Docket 001305-TP EXHIBIT RMP-2

Transmittal Cover Sheet for Pate EXHIBIT RMP - 2

This sheet transmits the

ALEC Notification Letter
SN91081447

Which consists of 1 page



BellSouth Interconnection Services

675 West Peachtree Street Atlanta, Georgia 30375

Carrier Notification SN91081447

Date:

April 5, 1999

To:

Competitive Local Exchange Carriers

Subject:

CLEC - Harbinger to Discontinue EDI-PC Updates

Electronic Data Interchange – Personal Computer (EDI-PC) uses a commercially available PC-based customer interface package that provides a Graphical User Interface (GUI) for the EDI system. It has been provided to EDI customers by Harbinger, a Value Added Network provider, through its TrustedLinkTM Commerce software package.

The Harbinger software is Y2K capable and ANSI Standard 4010 compatible. However, it cannot be expanded to handle the business rules for EDI Version #9 or higher. Harbinger has notified BellSouth that it will no longer support further development work for the TrustedLink Commerce EDI-PC package. Harbinger will continue to provide support for the existing package. Other software vendors may develop and provide EDI compatible GUIs that support the more recent EDI versions.

The Telecommunications Access Gateway (TAG) system, combined with a front-end GUI, will provide a CLEC with an integrated customer management solution. This GUI may be developed by a CLEC, obtained from a software provider or purchased from BellSouth. This will allow the CLEC to obtain pre-order information and to do up-front editing, both of which will facilitate sending cleaner, more accurate order transactions to BellSouth. TAG also offers more advanced functional enhancements, Y2K compliance and continuous upgrades.

BellSouth is presently working to develop a standardized CLEC GUI for TAG. Further information on the status of this work will be provided as it becomes available.

Sincerely,

ORIGINAL SIGNED BY JOHN McCAIN FOR JIM BRINKLEY

Jim Brinkley - Senior Director Interconnection Services

BellSouth Telecommunications, Inc.
FPSC Docket 001305-TP
EXHIBIT RMP-3

Transmittal Cover Sheet for Pate EXHIBIT RMP - 3

This sheet transmits the

Process Flow for ordering MultiServe® service by ALECs

Which consists of 1 page

= Shade Indicates Manual Processing SR - NOTIFIES ICS PROJECT MGR OF due dates in jeopardy notifies CLEC when ICS PROJECT MGR problem resolution ON DUE DATE · Verifies personnel · Verifies order for Notifies CLEC if ICS Project Mgr · Monitors critical dates assigned & order activity is · Identifies self in WFA log notes REQUEST are assigned **PENDING** coordinates complete accuracy CLEC: Complex Services - MultiServ® RETRIEVES FIRM SR - SENDS FOC TEAM OR CRSG accurate & complete for Complex Service SENDS FOC TO TO ACCOUNT ENTRY INTO Account Team SOCS SR - ORDER Service Rep ORDER CLEC DOE Account Team or CRSG SERVICE INQUIRY ISSUES BCOS, CSPS, SERVICE INQUIRY RESPONSES ON Account Team Account Team or completeness and For Complex Services REVIEW DEPT LSR REVIEW HAND OFF PACKAGE for Service or CRSG Center OR PAPER accuracy CRSG LSR TO ICS ACCOUNT TEAMOR SUBMITS CLEC

BellSouth Telecommunications, Inc.

FPSC Docket 001305-TP

EXHIBIT RMP-4

Transmittal Cover Sheet for Pate EXHIBIT RMP - 4

This sheet transmits the

Process Flow for ordering MultiServ® service by BellSouth's retail unit

Which consists of 1 page

BST RETAIL: Complex Services - MultiServ®

