



A Professional Limited Liability Company Attorneys at Law 3500 North Causeway Boulevard **Suite 1442** Metairie, Louisiana 70002

Telephone: (504) 832-1984 Facsimile: (504) 831-0892

Monica Borne Haab EllenAnn G. Sands Bruce C. Betzer

March 6, 2001

Via Overnight Delivery

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, FL 32399-0850

DEFOSIT

DATE

D038 #

MAR 09 2001

1010305-TI

RE: YesTel, Inc.

Dear Sirs:

Enclosed please find an original and six (6) copies of Application Form for authority to provide interexchange telecommunications service within the State of Florida which is submitted on behalf of YesTel, Inc. The requisite \$250.00 filing fee is also enclosed.

Please acknowledge receipt of this filing by returning a date stamped copy of this letter in the selfaddressed envelope provided.

Thank you for your assistance. Please call with any questions.

Sincerely 5 contracts ORIGINAL DOCUMENT IS PRINTED ON CHEMICAL REACTIVE PAPER & HAS A MICROPRIN 0001405 CITIBANK, F.S.B. 22150 Hawthome Blvd. YESTEL, INC. Torrance, CA 90503 24309 NARBONNE AVE., STE. 200 LOMITA, CA 90717 (310) 517-8278 119.07(1)(z), Florida Statutes: Bank account numbers ORDER or debit, charge, or credit card numbers given to an agency for the purpose of payment of any fee or debt owing are confidential and exempt from subsection (1) HOLD AT AN ANGLE TO VIE and s.24(a), Art. 1 of the State Constitution

### Nowalsky, Bronston & Gothard

A Professional Limited Liability Company Attorneys at Law 3500 North Causeway Boulevard Suite 1442 Metairie, Louisiana 70002

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Leon L. Nowalsky

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Sincerely.

Monica Borne Haab

Enclosure

RECEIVED & FILED

1140 1-19

FPSC-BUREAU OF RECORDS

#### \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

# DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

#### **APPLICATION FORM**

for

# <u>AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE</u> <u>WITHIN THE STATE OF FLORIDA</u>

#### **Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6251

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

DOCUMENT NUMBER-DATE

- 1. Select what type of business your company will be conducting (check all that apply):
  - ( ) Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
  - () Operator service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
  - ( ) Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
  - (x) Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
  - () Multi-Location Discount Aggreqator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
  - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2.	This is	an appli	cation for (check	one):		
	(x) () ()	Origin Appro compar Appro (To an Appro	al Authority (New val of Transfer (T	v compan Γο anothe  t of existingany).	r certi	rtificate
3.	Name of corporation, partnership, cooperative, joint venture or sole proprietorship:  YesTel, Inc.					
4.	Name under which the applicant will do business (fictitious name, etc.):  Same as 3 above.					
5.	National address (including street name & number, post office box, city, state and zip code).  24309 Narbonne Ave., Suite 200 Lomita, California 90717					
6.			(including street in state and zip code		umbe	r, post
7.	( )	Individ Foreign	n corporation l Partnership	(	) )	Corporation Foreign Partnership Limited partnership
8.	If applicant is an individual or, partnership, please give name, title and address of sole proprietor or partners.					
		(a)	Provide proof of limited partnersh FS), if applicable	ip statute		
		(b)	Indicate if the inc partners have pr		-	of the

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
- 9. If incorporated, please give:
  - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. Exhibit A. Corporate charter number:
  - (b) Name and address of the company's Florida registered agent.

NRAI Services, Inc. 526 E. Park Avenue Tallahassee, FL 32301

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number:

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. No.
  - (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. No.

FORM PSC/CMU 31 (11/95)

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
  - (a) The application;

Monica Borne Haab, Attorney 3500 N. Causeway Blvd., Suite 1442 Metairie, LA 70002

Ph. (504) 832-1984; Fx. (504) 831-0892

E-mail: mborne@nbglaw.com

(b) Official point of contact for the ongoing operations of the company;

Robert Wu, President 24309 Narbonne Ave., Suite 200 Lomita, CA 90717 Ph. (310) 517-8278; Fx. (310) 517-8280

(c) Tariff;

Monica Borne Haab, Attorney 3500 N. Causeway Blvd., Suite 1442 Metairie, LA 70002 Ph. (504) 832-1984; Fx. (504) 831-0892 E-mail: mborne@nbglaw.com

(d) Complaints/Inquiries from customers;

Customer Service 670 E. Bullard Ave., Suite 103 Fresno, CA 93710 Ph. (559) 261-0125; Fx. (559) 261-2830

- 11. List the states in which the applicant:
  - (a) Has operated as an interexchange carrier.

#### California.

(b) Has applications pending to be certificated as an interexchange carrier.

#### New York and Texas.

(c) Is certificated to operate as an interexchange carrier.

#### California.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

#### None.

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

#### None.

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

#### None.

12.		ervices will the applicant of ated telephone companies:	fer to other <b>None.</b>			
	( ) ( ) ( )	Facilities. ( Billing and Collection. ( Maintenance. Other:		itors.		
13.	Do you	have a marketing program? Yes.				
14.	$(\mathbf{x})$	our marketing program: Pay commissions? Offer sales franchises? Offer multi-level sales ince Offer other sales incentive	entives? s?			
15.	Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).  Commissions are paid based on volume of sales.					
16.	Who w that app	ill receive the bills. for your ply)?	service (Che	eck all		
	( )	Residential customers. PATS providers. Hotels & motels. Universities. Other: (specify)	( )	Business customers. PATS station end-users. Hotel & motel guests. Univ. dormitory residents.		
17.	Please	provide the following (if app	olicable):			
	(a)	(a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?  Yes.				
	(b)	Name and address of the fit for your service.	rm who will	bill		

None. YesTel will bill for services directly.

- 18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.
  - A. Financial capability. Exhibit B.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation nay include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

	B.	Managerial capability.	Exhibit C.
	C.	Technical capability.	Exhibit D.
19.	comp	e submit the proposed tariff un pany plans to begin operation. Used by Commission Rule 25-24 sed).	Jse the format
20.		applicant will provide the follower services (Check all that apply	
		MTS with distance sensitive Method of access is	s FGA s FGB s FOD
		MTS with route specific ra  Method of access is  Method of access is  Method of access is  Method of access is	s FGA s FGB s FGD
	✓_	_ MTS with statewide flat radistance sensitive) Method of access is Method of access is Method of access is	s FGA s FGB
		Method of access is	

FORM psC/CMU 31 (11/95)

	MTS for pay telephone service providers
	Block-of-time calling plan (Reach out Florida, Ring America, etc.).
<u> </u>	800 service (Toll free)
	WATS type service (Bulk or volume discount)  Method of access is via dedicated facilities  Method of access is via switched facilities
	Private Line services (Channel services) (For ex. 1.544 mbs., DS-3, etc.)
	Travel service  Method of access is 950  Method of access is 800
	900 service
	Operator services  Available to presubscribed customers  Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.  Available to inmates
Servic	es included are:
	Station assistance Person to Person assistance Directory assistance Operator verify and interrupt Conference Calling
interex	does the end user dial for each at the schange carrier services that were checked in 1+ telephone number for MTS, and a toll free access number plus the telephone number for travel card service.
	Other:

21.

22.

#### \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

- 1. **REGULATORY ASSESSMENT FEE**: I understand that all telephone companies must pay a regulatory assessment fee in the amount of <a href="https://doi.org/10.15.01/10.15">1.15</a> of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of <u>two and one half percent</u> on all intra and interstate business.
- 3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requiremeEE5 regarding interexchange service.
- 6. ACCURACY OF APPLICATION: By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

President
Title

Provided in s. 7/5.082 and s. 7/5.083\*.

2/6
Date

2/6
Date

(310) 517-8278
Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

#### \*\* APPENDIX A \*\*

#### **CERTIFICATE TRANSFER STATEMENT**

I, (TYPE NAME)			
(TITLE)	, of (N	AME or COMPANY)	
	, and	d current	
holder of certificate number _	, have r	reviewed	
this application and join in th	e petitioner's request for a		
transfer of the above-mention	certificate.		
UTILITY OFFICIAL::	Signature		
	<del></del>		
	Title	Telephone No	

#### \*\* APPENDIX B \*\*

#### **CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (x) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- ( ) The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

<u>UTILITY OFFICIAL</u> ::	Signature	$\frac{2/4}{\text{Date}}$
	Robert Wu	
	President Title	(310) 517-8280 Telephone No.

### \*\* APPENDIX C \*\*

#### **INTRASTATE NETWORK**

The Company is a pure reseller and will not own or operate any facilities.

1.	POP: leased.	Addresses where located, and indicate if owned or		
		1)	2)	
		3)	4)	
2.		CHES: Address where icate if owned or leased.	located, by type of	of switch,
		1)	2)	
		3)	4)	
3.	of facili	SMISSION FACILITIE ities (microwave, fiber, c d indicate if owned or lea	opper, satellite,	Pop facilities by type
	1)	POP-to-POP	TYPE	OWNERSHIP
	2)			
4.	exchang originat	NATING SERVICE: ges where you are proposing service within thirty e date of the certificate (A	sing to provide (30) days after th	

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

The Company will utilize the services of only Commission certificated underlying carriers which are in compliance with all EAEA requirements contained in Rule 25.24.471(4)(a).

- 6. **CURRENT FLORIDA INTRASTATE SERVICES**: Applicant has ( ) or has not ( ✓) previously provided intrastate telecommunications in Florida. If the answer is <u>has</u>, fully describe the following:
  - a) What services have been provided and when did these services begin?
  - b) If the services are not currently offered, when were they discontinued?

HTH ITV OFFICIAL		2//6
UTILITY OFFICIAL::	Signature	Date
	Robert Wu	
	President Title	(310) 517-8278 Telephone No.

#### \*\* APPENDIX D \*\*

# FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

#### All service areas statewide.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

#### \*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\*

### Extended Service

Area	with	These Exchanges
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY	<b>ť</b> :	Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSE	E:	Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILI	LE:	Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE	:	Alachuar Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.

OCALA: Belleview, Citra, Dunnellon,

Forest Lady Lake (B21), McIntosh, Oklawaha,

Orange Springs, Salt Springs and

Silver Springs Shores.

DAYTONA BEACH: New Smyrna Beach.

TAMPA: Central None

East Plant City
North Zephyrhills
South Palmetto
West Clearwater

CLEARWATER: St. Petersburg, Tampa-West and

Tarpon Springs.

ST. PETERSBURG: Clearwater.

LAKELAND: Bartow, Mulberry, Plant City,

Polk City and Winter Haven.

ORLANDO: Apopka, East Orange, Lake Buena

Vista, Oviedo, Windermere,

Winter Garden,

Winter Park, Montverde, Reedy Creek, and Oviedo-Winter

Springs.

WINTER PARK: Apopka, East Orange, Lake Buena Vista,

Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.

TITUSYILLE: Cocoa and Cocoa Beach.

COCOA: Cocoa Beach, Ean Gallie,

Melbourne and Titusville.

MELBOURNE: Cocoa, cocoa Beach, Eau Gallie

and Sebastian.

SARASOTA: Bradenton, Myakka and Venice.

FT. MYERS: Cape Coral, Ft. Myers Beach, North Cape

Coral, North Ft. Myers, Pine Island, Lehigh

Acres and Sanibel-Captiva Islands.

NAPLES: Marco Island and North Naples.

WEST PALM BEACH: Boynton Beach and Jupiter.

POMPANO BEACH: Boca Raton, Coral Springs,

Deerfield Beach and Ft.

Lauderdale.

FT. LAUDERDALE: Coral Springs, Deerfield Beach,

Hollywood and Pompano Beach.

HOLLYWOOD: Ft. Lauderdale and North Dade.

NORTH DADE: Hollywood, Miami and Perrine.

MIAMI: Homestead, North Dade and

Perrine.

#### \*\* APPENDIX E \*\*

#### \*\* GLOSSARY \*\*

ACCESS CODE: The term denotes a uniform five or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

**BYPASS**: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

**CARRIERS CARRIER:** An IXC that provides telecommunications service, mainly bulk transmission service, to other IXCs only.

**CENTRAL OFFICE:** A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

**CENTRAL OFFICE CODE:** The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

**COMMISSION:** The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

**DEDICATED FACILITY**: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

FORM PSC/CMU 31 (11195)

Required by Commission Rule Nos. 25-24.471, 25-24.4EE' and 25- 24.480(2).

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

**EXCHANGE**: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

**EXCHANGE (SERVICE) AREA:** The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area

**EXTENDED AREA SERVICE:** A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

**FACILITIES BASED:** An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

**FOREIGN EXCHANGE SERVICES:** A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

**FEATURE GROUPS:** General categories of unbundled tariffs to stipulate related services.

Feature Group A: Line side connections presently serving

specialized common carriers.

Feature Group B: Trunk side connections without equal

digit or code dialing.

Feature Group C: Trunk side connections presently serving

AT&T-C.

**Feature Group D:** Equal trunk access with subscription.

INTEREXCHANGE COMPANY: Means any telephone company as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

**INTER-OFFICE CALL:** A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

**INTRA-OFFICE CALL:** A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

**INTRA-STATE TOLL MESSAGE:** Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

**OPTIONAL CALLING PLAN:** An optional service furnished under tariff provisions which recognizes a need of sane subscribers for extended area calling without imposing the cost on the entire body of subscribers.

**900 SERVICE:** A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

**PIN NUMBER:** A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

**POINT OF PRESENCE (POP):** Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

**PRIMARY SERVICE:** Individual line service or party line service.

**RESELLER:** An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

**STATION:** A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

**SUBSCRIBER, CUSTOMER:** These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

**SUBSCRIBER LINE:** The circuit or channel used to connect the subscriber station with the central office equipment.

**SWITCHING CENTER:** Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

**TRUNK:** A communication channel between central office units or entities, or private branch exchanges.

#### ATTACHMENTS:

- A CERTIFICATE TRANSFER STATEMENT
- **B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**
- C INTRASTATE NETWORK
- D FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E GLOSSARY

### **EXHIBIT A**

CERTIFICATE OF AUTHORITY



February 27, 2001

SHEREE WEST 3500 NORTH CAUSEWAY BLVD., STE 1442 METAIRIE, LA 70002

Qualification documents for YESTEL, INC. were filed on February 27, 2001 and assigned document number F01000001117. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6051, the Foreign Qualification/Tax Lien Section.

Letter Number: 701A00012346

Michael Mays Document Specialist Division of Corporations

### **EXHIBIT B**

#### FINANCIAL DOCUMENTATION

The Company does not have audited financial statements. In support of its financial capability to provide the requested services, the Company has provided its most current available financial statements. Supporting documentation evidencing access additional funding if necessary is also attached.

### Income Statement Ended 12/31/2000

Revenue Sales Income	1.260.192
Cost Of Sales Carrier Fees	837.565
Operating expense Salaries Repairs Bad Debts Rents Taxes Interest Depreciation Advertising	145.523 16.882 41.487 22.275 29.199 1.220 50.334 88.272
Billing Service Commission Dues and Subscription Insurance Legal and Professional Meal and Entertainment Office Expense Payroll Processing Postage Security Telephone Travel Utilities	27.035 324.410 248 827 9.991 158 25.747 2.043 5.958 223 18.910 19.845 9.650
Total expense	840.237
Total Income/Loss	(417.610)

### Balance Sheet Ended at 12/31/2000

818 422

### Assets

Checking Accour	it 65 965
A/R	495 723
Other depreciabl	e assets 206 743
Security Deposit	50 000
Total Assets	818 422
Liabilities and Shareholder E	quity
A/R	157 675
Loan from sharel	nolders 874 040
Capital Stocks	2 000
Additional Paid-i	n Capital 202 474
Retained Earning	(417 767)

Total Liabilities and Equity

#### **STATEMENT OF FINANCIAL CAPABILITY**

I, Robert Wu, President of YesTel, Inc. do hereby attest that YesTel, Inc. has sufficient capital to fund continuous operations within the State of Florida while meeting any lease obligations. In addition, I am willing to provide up to \$500,000.00 in additional funding should such additional funding become necessary in the future. All information provided in this Statement and all information/documentation attached hereto is true and correct to the best of my knowledge and belief.

Robert Wu, President

YesTel, Inc.

24309 Narbonne Ave., Suite 200

Lomita, California 90717

Dated:  $\frac{2}{16}$ 

## **EXHIBIT C**

MANAGEMENT PROFILES

#### RESUME

NAME: Robert Wu

#### JOB EXPERIENCE:

- 1986 to 1990 Project Manager in Pacific Telesis

  Managing various telecom projects ranging from system automation, billing to customer service support
- 1991 to 1997 Co-Founder and President of Robo cellular
  Establishing wireless phone company and setting up automation system for operation, billing and customer service. Handling carrier relation and contract negotiation. Monitoring company financial growth.
- Establishing Long Distance Telephone Company. Responsible for carrier relation, contract negotiation, cost control and solid financial growth. Setting up guidelines for operation, billing, customer service support and technical support.
- 2000 to now Co-Founder and President of Yestel

  Establishing Long Distance Telephone Company. Responsible for carrier relation, contract negotiation, cost control and solid financial growth. Setting up guidelines for operation, billing, customer service support and technical issues.

#### EDUCATION:

1987-1989 M.S. in Computer Science, USC

1982-1986 B.S. in Electronic Engineer, Cal State, LA

#### **RESUME**

NAME: Shu-Hwa chen

#### JOB EXPERIENCE:

- 1984 to 1987 Customer Service Supervisor in Evergreen International

  Managing service quality and customer satisfaction in global
  business environment
- 1988 to 1991 Co-Founder and Operation Manager of ROBO Company
  Establishing company, setting complete, efficient operation
  system and quality customer service team in global business
  environment
- 1991 to 1997 Co-Founder and Marketing Director of Robo Collular

  Establishing wireless phone company with great customer service team and efficient, automated operation system

  Setting up management team, sales team, marketing tools and numerous retail points.
- 1997 to 1999 Co-Founder and Marketing Director of Robotel
  Establishing Long Distance Telephone Company, handling operation, marketing and customer service quality
- 2000 to now Co- Founder and Vice President of Yestel
  Establishing long Distance Telephone Company, handling
  Operation, marketing and customer service quality.

#### EDUCATION:

1979 to 1982 - B.A. from Shoochow University

1983 to 1985 - Marketing and Mass Communication study in UCLA

### **EXHIBIT D**

#### TECHNICAL CAPABILITY

The Company will provide service on a pure resale basis. Therefore, its technical capability is reliant on that of its underlying service provider whose technical capability has been proven to this Commission. The Company will utilize the services of only Commission certified underlying service providers.

# **EXHIBIT E**

PROPOSED TARIFF

Florida Tariff No. 1 Original Sheet 1

#### **TITLE SHEET**

#### FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by YesTel, Inc. with principal offices at 24309 Narbonne Ave., Suite 200, Lomita, CA 90717. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: March 6, 2001 EFFECTIVE:

By:

Robert Wu, President 24309 Narbonne Ave., Suite 200 Lomita, CA 90717

# **CHECK SHEET**

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original

ISSUED: March 6, 2001 EFFECTIVE:

By:

# **TABLE OF CONTENTS**

Title Sheet	1
Check Sheet	2
Table of Contents	3
Symbols Sheet	4
Tariff Format Sheets.	5
Section 1 - Technical Terms and Abbreviations	6
Section 2 - Rules and Regulations.	7
Section 3 - Description of Service.	12
Section 4 - Rates	16

ISSUED: March 6, 2001

EFFECTIVE:

By:

# SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- **D** Delete Or Discontinue
- I Change Resulting In An Increase to A Customer's Bill
- M Moved From Another Tariff Location
- N New
- **R** Change Resulting In A Reduction To A Customer's Bill
- T Change in Text Or Regulation But No Change In Rate Or Charge

ISSUED: March 6, 2001 EFFECTIVE:

#### TARIFF FORMAT SHEETS

- **A.** Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- **B.** Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- **C.** Paragraph Numbering Sequence There are various levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a).

**D.** Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: March 6, 2001 EFFECTIVE:

By:

### **SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - YesTel, Inc.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED: March 6, 2001 EFFECTIVE:

By:

### **SECTION 2 - RULES AND REGULATIONS**

# 2.1 <u>Undertaking of the Company.</u>

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company installs operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

#### 2.2 Limitations.

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The Company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.

ISSUED: March 6, 2001 EFFECTIVE:

# 2.2 <u>Limitations</u> (Cont.)

- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

# 2.3 Liabilities of the Company.

- 2.3.1 The Company's liability arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur, unless ordered by the Commission.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
  - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
  - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

ISSUED: March 6, 2001 EFFECTIVE:

## 2.4 <u>Interruption of Service.</u>

- 2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
- 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit =  $A/B \times C$ 

"A" - outage time in hours

"B" - total hours in month (720 hours)

"C" - total monthly charge for affected facility

ISSUED: March 6, 2001

EFFECTIVE:

## 2.5 <u>Disconnection of Service by Carrier.</u>

The Company, upon five (5) working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

ISSUED: March 6, 2001 EFFECTIVE:

## 2.6 **Deposits**

The Company does not require a deposit from the customer.

## 2.7 **Advance Payments**

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

#### 2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

### 2.9 **Billing of Calls**

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED: March 6, 2001 EFFECTIVE:

Robert Wu, President 24309 Narbonne Ave., Suite 200 Lomita, CA 90717

#### **SECTION 3 - DESCRIPTION OF SERVICE**

## 3.1 **Timing of Calls**

### 3.1.1 When Billing Charges Begin and End For Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party answers (i.e. when 2 way communication, often referred to as "conversation time" is possible.). When the called party answers is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

## 3.1.2 **Billing Increments**

The billing increments for each service is set forth in the individual product rate section.

# 3.1.3 **Per Call Billing Charges**

Billing will be rounded up to the nearest penny for each call.

### 3.1.4 <u>Uncompleted Calls</u>

There shall be no charges for uncompleted calls.

ISSUED: March 6, 2001 EFFECTIVE:

## **SECTION 3** - DESCRIPTION OF SERVICE continued

## 3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

#### **FORMULA:**

The square

root of:

$$(V1 - V2)^2 + (H1 - H2)^2$$

10

#### 3.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

ISSUED: March 6, 2001 EFFECTIVE:

#### **SECTION 3 - DESCRIPTION OF SERVICE continued**

### 3.4 Service Offerings

#### 3.4.1 **1+ Long Distance Service**

Long Distance service permits residential and business direct dialed outbound calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in whole minute increments.

The Company offers switched Long Distance Service to residential and business customers.

# 3.4.2 Inbound 800/888 Long Distance Service

Inbound 800/888 Long Distance Service permits residential and business inbound 800/888 calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in whole minute increments.

The Company offers Inbound 800/888 Long Distance Service to residential and business customers.

#### 3.4.3 Travel Card Service

Travel Card Service is a calling card service offered to residential and business customers who subscribe to the Company's Long Distance Service calling plan. Customers using the Carrier's calling card service access the service by dialing a 1-800 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in whole minute increments.

ISSUED: March 6, 2001

EFFECTIVE:

Florida Tariff No. 1 Original Sheet 15

## **SECTION 3 - DESCRIPTION OF SERVICE continued**

# 3.4.4 **Operator Services**

The Company does not provide operator services at this time.

# 3.4.5 **Directory Assistance**

Listed telephone numbers will be provided to requesting customers at the per call charge set forth in Section 4. Customers may request up to 2 numbers per call.

ISSUED: March 6, 2001

EFFECTIVE:

YesTel, Inc. Florida Tariff No. 1
Original Sheet 16

# **SECTION 4 - RATES**

# 4.1 Long Distance Outbound Service

\$0.059 per minute

Billed in whole minute increments.

# 4.2 **Inbound Service**

\$0.059 per minute.

Billed in whole minute increments.

# 4.3 Travel Card Rates

\$0.079 per minute.

Billed in whole minute increments.

Per call surcharge: None.

ISSUED: March 6, 2001 EFFECTIVE:

## **SECTION 4 - RATES continued**

# 4.4 <u>Directory Assistance</u>

\$0.85 per call. (Up to 2 requests per call.)

## 4.5 **Payment of Calls**

## 4.5.1 Late Payment Charges

Charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

# 4.5.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, which ever is greater.

ISSUED: March 6, 2001 EFFECTIVE:

#### **SECTION 4 - RATES continued**

## 4.6 **Special Promotions**

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates and will be made part of this tariff.

#### 4.7 Special Rates For The Handicapped

## 4.7.1. **Directory Assistance**

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

#### 4.7.2. Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

#### 4.7.3. Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

#### 4.8 Pay Telephone (Payphone) Dial-Around Surcharge

A \$0.24 surcharge shall be assessed for each call made from a pay telephone to an 800 number or using a travel card and dialing the carrier prefix in the form 101XXXX. Although collected on the customer's bill, this charge is reimbursed to pay telephone service provider.

ISSUED: March 6, 2001 EFFECTIVE:

By: