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December 27, 2001

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CONFIDENTIAL

Ms. Blanca S. Bayó, Director Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0870

RE: Docket No. 010949-EI

Dear Ms. Bayó:

Enclosed is a copy of Direct Testimony of Helmuth W. Schultz, III, containing information deemed confidential by Gulf Power Company for for filing in the above-referenced docket.

Please indicate receipt of filing by date-stamping the attached copy of this letter and returning it to this office. Thank you for your assistance in this matter.

Sincerely,

Stephen C. Burgess
Deputy Public Counsel

SCB/dsb Enclosures

CONFIDENTIAL DN 16122-01
FILED BY OPC TO BE TREATED AS
CONFIDENTIAL PENDING RECEIPT OF
REQUEST FOR CONFIDENTIALITY FROM
COMPANY.

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FPSC-CCEMPCS, ON CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DIRECT TESTIMONY OF HELMUTH W. SCHULTZ, III DOCKET NUMBER 010949-EI

DECEMBER 27, 2001

Respectfully submitted,

Jack Shreve Public Counsel

Stephen C. Burgess Deputy Public Counsel

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(850) 488-9330

Attorney for the Citizens of the State of Florida

DOCUMENT NUMBER-DATE

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FPSC-COHHISSION OF FRK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Application for increase)	
in electric rates for Gulf Power)	Docket No. 010949-EI
)	Filed: December 27, 2001

DIRECT TESTIMONY OF

HELMUTH W. SCHULTZ, III

Respectfully submitted, Jack Shreve Public Counsel

Office of Public Counsel c/o The Florida Legislature 111 West Madison Street Room 812 Tallahassee, FL 32399-1400

(850) 488-9330

Attorney for the Citizens Of the State of Florida

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1		DIRECT TESTIMONY OF HELMUTH W. SCHULTZ, III
2		ON BEHALF OF THE CITIZENS OF FLORIDA
3		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4		GULF POWER COMPANY
5		DOCKET NO. 010949-EI
6		
7		INTRODUCTION
8	Q.	WHAT IS YOUR NAME, OCCUPATION AND BUSINESS ADDRESS?
9	A.	My name is Helmuth W. Schultz, III. I am a Certified Public Accountant licensed in
10		the State of Michigan and a Senior Regulatory Analyst in the firm of Larkin &
11		Associates, PLLC, Certified Public Accountants, with offices at 15728 Farmington
12		Road, Livonia, Michigan 48154.
13		
14	Q.	PLEASE DESCRIBE THE FIRM LARKIN & ASSOCIATES, PLLC.
15	A.	Larkin & Associates, PLLC, is a Certified Public Accounting and Regulatory
16		Consulting Firm. The firm performs independent regulatory consulting primarily for
17		public service/utility commission staffs and consumer interest groups (public
18		counsels, public advocates, consumer counsels, attorneys general, etc.). Larkin &
19		Associates, PLLC, has extensive experience in the utility regulatory field as expert
20		witnesses in over 400 regulatory proceedings including numerous water and sewer,
21		gas, electric and telephone utilities.
22		

1	Q.	HAVE YOU PREPARED AN APPENDIX, WHICH DESCRIBES YOUR
2		QUALIFICATIONS AND EXPERIENCE?
3	A.	Yes. I have attached Appendix A, which is a summary of my experience and
4		qualifications.
5		
6	Q.	BY WHOM WERE YOU RETAINED, AND WHAT IS THE PURPOSE OF YOUR
7		TESTIMONY?
8	A.	Larkin & Associates, PLLC, was retained by the Florida Office of Public Counsel
9		(OPC) to review the rate increase requested by Gulf Power Company (Gulf or
10		Company). Accordingly, I am appearing on behalf of the Citizens of Florida
11		("Citizens").
12		
13	Q.	ARE ANY ADDITIONAL WITNESSES APPEARING ON BEHALF OF THE
14		FLORIDA OFFICE OF PUBLIC COUNSEL IN THIS CASE?
15	A.	Yes. Kim Dismukes, of Acadian Consulting, is presenting testimony on several
16		expense items in this case. Mike Majoros will be addressing depreciation issues on
17		behalf of the OPC. Additionally, James Rothschild is presenting testimony on the
18		OPC's recommended rate of return.
19		
20	O.	VERALL FINANCIAL SUMMARY
21	Q.	HAVE YOU PREPARED AN EXHIBIT IN SUPPORT OF YOUR TESTIMONY?

A. Yes. Attached to this testimony are several exhibits, which I will discuss in further

1		detail throughout this testimony. The first exhibit, Exhibit_(HWS-1) consists of
2		Schedules A-1, B-1 and C-1, with supporting schedule B-2 and C-2 through C-13. It
3		is this first exhibit, Exhibit(HWS-1), that presents the OPC's adjustments to the
4		recommended revenue requirement sought by Gulf Power Company in this case.
5		
6	Q.	WHAT DOES SCHEDULE A-1, ENTITLED "REVENUE REQUIREMENT"
7		SHOW?
8	A.	Schedule A-1 presents the calculation of revenue requirement, at this time, giving
9		effect to all the adjustments I am recommending in this testimony, along with
10		adjustments recommended by OPC witnesses Kim Dismukes and Mike Majoros, and
11		the overall rate of return recommended by OPC Witness James Rothschild. The
12		adjustments presented on Schedule A-1 which impact rate base can be found on
13		Schedule B-1. Schedule B-2 presents the detailed calculation supporting the
14		adjustment to rate base. The OPC adjustments to net operating income are listed on
15		Schedule C-1. Schedules C-2 through C-13 provide supporting calculations for the
16		adjustments to operating income presented on Schedule C-1.
17		
18		As shown on line 8 of Schedule A-1, the OPC's recommended adjustments at this
19		time demonstrate that Gulf Power's rate increase request is excessive by at least
20		\$54,853,000. As discussed throughout this testimony, the OPC is still awaiting a
21		significant level of support for the Company's projected test year. Consequently, the
22		amount of increase recommended by the OPC may be revised after the additional

1	supporting information is received. I will discuss each of the adjustments I am
2	recommending in the remaining sections of this testimony.
3	
4	RATE BASE - PLANT IN SERVICE
5	Q. WHAT ADDITIONS HAS THE COMPANY REFLECTED THROUGH THE
6	PROJECTED TEST YEAR?
7	A. The Company has added \$414,564,000 to plant in service. This represents a 22%
8	increase over the year 2000 three-month average additions to plant in service of
9	\$1,862,910,000. The major contributor to the budgeted additions is the \$220,500,000
10	budgeted for Smith Unit 3.
11	
12	Q. WHAT BUDGET INFORMATION WAS PROVIDED BY THE COMPANY?
13	A. Mr. Saxon provided a summary of the \$413,891,000 construction budget on
14	Exhibit(RMS-1), Schedule 2. The \$251,069,000 of production related additions
15	were listed by project by Company witness Moore, on Exhibit No(RGM-1),
16	Schedules 9 and 10. Mr. Howell offered approximately two pages of testimony in
17	support of the \$56,035,000 of transmission construction costs budgeted. Also, Mr.
18	Fishers provides two pages of testimony as justification for the distribution
19	construction budget of \$95,418,000 and five sentences as justification for \$7,700,000
20	of general plant additions.
21	
22	Q. DO YOU HAVE ANY CONCERNS WITH THE ADDITIONS TO PLANT AND

I		THE ASSOCIATED CONSTRUCTION BUDGET?
2	A.	Yes. The Company has the burden of proof for the amount requested for plant. The
3		information included in the Company's filing as justification for additions is not
4		adequate. As mentioned above, the budgeted production additions are listed out by
5		project. The summary provided some indication regarding what the additions are and
6		specific inquiries were possible. The transmission, distribution and general plant
7		additions are not identified by the Company. The Company's failure to provide a
8		description of the \$162,822,000 of distribution, transmission and general plant
9		additions is an attempt to shift the burden of proof.
10		
11	Q.	WHAT INQUIRY DID YOU MAKE REGARDING THE PRODUCTION
12		BUDGET?
13	A.	An analysis was requested identifying the starting date of the project, current status of
14		the project, estimated completion date and if there was a cost benefit analysis
15		performed.
16		
17	Q.	WHAT DID YOU DETERMINE FROM YOUR INQUIRY?
18	A.	Twenty-one projects that were scheduled to start prior to November 2001 did not start
19		on time. A number of projects completed or near completion were under-budget.
20		Five projects that appear to be significantly over-budget require further investigation.
21		Tentatively, I believe the production plant additions are overstated.

ŀ	Q. HAVE YOU MADE FURTHER INQUIRIES ON THE PRODUCTION PLANT
2	ADDITIONS?
3	A. Yes. Each of the completed projects where the dollars expended significantly
4	exceeded the budget were started before 2001. For each of the projects, I expect to
5	find that the prior years budget amounts will eliminate or significantly reduce what
6	appears to be an unfavorable budget variance. A request for additional information
7	has been made.
8	
9	Q. ARE THERE ANY OTHER CONCERNS FROM YOUR REVIEW OF THE
10	PRODUCTION BUDGET?
11	A. Yes. A number of the projects indicate a benefit from the project. It is not clear
12	whether that benefit has been reflected in the operations and maintenance expense
13	budget. If the benefit is not reflected in the operations and maintenance expense
14	budget, the shareholders will receive the benefit at ratepayers expense. This is not
15	appropriate.
16	
17	Q. HAVE YOU MADE ANY DETERMINATION ON THE TRANSMISSION AND
18	DISTRIBUTION CONSTRUCTION BUDGETS?
19	A. Not at this time. A detailed listing of projects and the status of those projects has been
20	requested. When the information is received, an evaluation of the information will be
21	made to determine what adjustments are necessary.
22	

1	Q.	ARE YOU MAKING ANY ADJUSTMENT TO PLANT IN SERVICE AT THIS
2		TIME?
3	A.	Not at this time. After reviewing the responses on the information requests
4		outstanding, I will determine whether an adjustment to plant in service is appropriate
5		and necessary.
6		
7		WORKING CAPITAL
8		Coal Inventory
9	Q.	HAVE YOU REVIEWED THE COMPANY'S REQUEST FOR FUEL
10		INVENTORY INCLUDED IN WORKING CAPITAL?
l 1	A.	Yes. As a result of my review, I determined that the inventory is overstated by
12		\$8,130,000.
13		
14	Q.	IS THE COMPANY'S REQUEST FOR COAL INVENTORY WITHIN THE
15		GUIDELINES PREVIOUSLY ALLOWED BY THE FLORIDA PUBLIC SERVICE
16		COMMISSION IN GULF'S LAST RATE CASE?
17	A.	No. Mr. Moore has suggested the inclusion of coal inventory based on 52 days of
18		projected burn in the current filing is appropriate because it is less than the 90
19		projected burn days allowed in the last rate case. The Order in that case went beyond
20		what Mr. Moore has stated. On page 18 of Order No. 23573, it states:
21 22 23		We are of the opinion that Gulf has failed to justify this request and will allow a level equal to 90 days projected burn or the amount actually maintained in the test year at each plant site, whichever is less. (Emphasis added)

1	
2	
3	The "whichever is less" is the applicable terminology in this docket. The average
4	amount of cost inventory actually maintained in the historic test year was 476,481
5	tons. The Company's request for 695,289 tons plus the in-transit exceeds what
6	should be allowed. I recommend that the fuel inventory included in working capital
7	be based on the historic test year average maintained of 476,481 tons, plus the
8	Company's requested increase of 76,223 tons at Plant Smith, plus 80% of the
9	Company's requested in-transit amount.
10	
11	Q. WHY DID YOU UTILIZE 80% OF THE COMPANY'S REQUESTED IN-
12	TRANSIT COAL AMOUNT?
13	A. The combination of the year 2000 average maintained of 476,481 tons, and the
14	Company's requested increase of 76,223 tons for Plant Smith, results in an average
15	maintained of 552,704 tons. That average of 552,704 tons is 79.5% of the Company
16	requested coal inventory on hand of 695,289 tons. Assuming the Company requested
17	in-transit amount was overstated by the same percentage that the maintained
18	inventory was overstated, I applied the 80% to determine a reasonable level of in-
19	transit coal.
20	
21	Q. WHAT ADJUSTMENT TO THE COMPANY'S COAL INVENTORY IS
22	REQUIRED?

A. As shown on Schedule B-2, the coal inventory is overstated by \$8,130,346.

2

3

4

6

1

Deferred Return Third Floor

- Q. WHY HAVE YOU MADE AN ADJUSTMENT FOR THE DEFERRED RETURN
- 5 ON THE THIRD FLOOR?
- 7 corporate offices over three years, based on the stipulation adopted in Order No. PSC-8 99-2131-S-EI. The Order, which provided for a sharing of excess revenues, allowed

A. The Company has elected to amortize the deferred return on the third floor of the

- 9 Gulf at its "discretion to record an additional accrual...up to \$1 million per year to
- reduce the accumulated balance of the deferred return on the third floor of the
- 11 corporate offices." Gulf did not make such an election in the time frame established
- by the stipulated revenue sharing, or as part of the revenue sharing. The three-year
- amortization of \$1,157,000 requested is for the test year as part of this proceeding. It
- is not consistent with the stipulation which allowed the write-off of "up to \$1
- 15 million." The inclusion of the deferral in rate base, and the amortization period
- requested, are not appropriate.

17

- Q. WHAT ADJUSTMENT ARE YOUR RECOMMENDING?
- 19 A. The working capital allowance should be reduced \$2,893,000 and amortization
- 20 expense should be reduced \$1,157,000. If the Commission were to allow the deferral
- 21 in rate base, the amortization should be based on the life of the building, not the three
- years proposed by the Company.

1		Third Floor Corporate Office
2	Q.	WHAT ADJUSTMENT ARE YOU MAKING FOR THE THIRD FLOOR OF THE
3		CORPORATE OFFICE?
4	A.	I am removing the \$3,800,000 of plant and \$338,000 of accumulated depreciation
5		discussed on page 14 of Mr. Labrato's September 10, 2001 prefiled testimony. The
6		justification for Gulf's inclusion of the third floor in rate base is not sufficient.
7		
8	Q.	WHY IS GULF'S JUSTIFICATION INSUFFICIENT?
9	A.	The third floor of the Corporate Office was purportedly a storage area in 1989, that
10		was to serve as additional office space to accommodate Gulf Power's growth. Today,
11		the third floor purportedly is still storage space. The Company had an employee
12		complement of 1,626 in 1989. The year 2000 employee complement was 1,319. The
13		referenced tour by the FPSC auditor provides no more justification for including the
14		third floor in rate base today than did the claim by Gulf in 1989 that the same storage
15		area was necessary in 1989.
16		
17		BUDGETED TEST YEAR EXPENSES
18	Q.	WHAT IS THE PROJECTED TEST YEAR USED BY THE COMPANY IN ITS
19		MFRS?
20	A.	Gulf Power Company selected a test year ended May 31, 2003. This test year consists
21		of seven months of the 2002 budget and five months of the 2003 forecast.

1 Q. DO YOU HAVE CONCERNS REGARDING THE SELECTED TEST YEAR? 2 A. Yes. The test year is based entirely on a projection. A projection is an approximation 3 or estimate of what resources are anticipated to be needed in the future or what the Company would like to have available for future operations. The fact that the 4 5 Company's request is based on what it would like to have available initiates my first 6 concern. Of even greater concern is the fact that it has not been possible to evaluate 7 the amounts contained in the projections. 8 9 O. WHY WERE YOU UNABLE TO EVALUATE THE REQUESTED AMOUNTS? 10 A. The budget detail and process at Gulf Power Company does not provide readily accessible information that can be evaluated. Citizens request for Production of 11 12 Document (POD) No. 9, submitted early in the schedule, asked for the budget in the most detailed format available for five annual periods. The response was a single 13 page, which I have attached as Exhibit (HWS-2). The response identified five 14 15 functions plus the category "other." The function totals were the sum of a select number of the Company's twenty-nine separate planning units, plus the "General To 16 17 All" budget unit amount. Simply put, the response only identified extremely high 18 level budgeted amounts with absolutely no detail. 19 Q. IS IT YOUR OPINION THAT A MORE DETAILED BUDGET EXISTS? 20 A. Yes. The Company was asked, in Citizens request for Production of Document No. 4, 21 22 to provide "in the most detailed format available" budget to actual variance reports for

1 2000 and 2001 to date. The variance reports, a sample of which I have attached as 2 Exhibit (HWS-3), are prepared by function. However, the functions are not 3 identical in title and/or amount as the functions provided in response to POD No. 9. I 4 have prepared a side by side analysis of the two responses (i.e., POD 9 and POD 4) on 5 Exhibit (HWS-4). While the total budget for 2000 is the same, the reporting 6 functions and/or planning units are different in description and/or amounts. The 7 variance reports suggest a more detailed budget exists. 8 9 Q. IS THE VARIANCE REPORT AT A SUFFICIENT LEVEL OF DETAIL? A. No. The variance reports do not provide explanations for the variances. Although 10 11 there is a further identification of costs within the respective planning units, the 12 variance reports do not provide anything specific. For example, the Corporate Planning Unit has \$5,653,556 identified as Customer Accounts Expense. This does 13 14 not identify the amount included for labor, employee expense, materials, etc. The 15 information provided is not in the most detailed format available, it is a summary 16 budget. 17 18 Q. WAS ADDITIONAL DETAIL REQUESTED? A. Yes. A request for a more detailed response to POD No. 9 resulted in a nine page 19 20 analysis of the budget by FERC account and sub account, which I have attached as 21 Exhibit (HWS-5). Although more informative, it did not tie directly to any 22 respective planning unit totals. Further inquiries were required.

1 Q. WHAT ADDITIONAL INQUIRIES WERE MADE?

- A. First, I needed to identify how the 2002-2003 test year was developed. Based upon a response to On-Site Request No. 1, it was determined the test year was the respective monthly budgets amounts for the months of June 2002 through May of 2003, as opposed to being an allocation of 7/12 of 2002 and 5/12 of 2003. Next, I inquired as to why the cost detail by account by month consisted of more entries than planning
- 7 units. I am still waiting for this information.

8

9

Q. WHY WAS THE NUMBER OF ENTRIES IMPORTANT?

A. In order to assess the costs budgeted, there must be an understanding of what the 10 costs are for and how the costs are accumulated and rolled into the respective planning 11 units. For example, Account 5000000 had a test year budget of \$7,462,190. Based 12 on the representation that the 29 planning units are the lowest level at which the 13 budgeting is done, I would expect 29 budget amounts at most for Account 5000000. 14 The monthly budget run provided in response to On-Site Request No. 1 identified 116 15 entries. Simply put, one of the questions that needs to be answered is why are there 16 116 entries for an account if there are only 29 planning units preparing the budget, as 17 18 purported by Gulf Power.

- 20 Q. ARE THERE OTHER INQUIRIES THAT YOU ARE AWAITING RESPONSES
- 21 TO?
- 22 A. Yes. In an attempt to assess the projected costs requested by the Company, I

identified a number of accounts and asked for identification of the different types of 1 cost budgeted, along with an explanation regarding how each of the respective types 2 of costs were determined. A response has not been filed as of the date this testimony 3 was prepared. 4 5 Q. DOES THE COMPANY HAVE GUIDELINES FOR ITS BUDGET PROCESS? 6 A. Yes, to some degree. In response to Citizens' First Set of Interrogatories, Number 9, 7 Gulf stated that the "Planning units use a modified zero base budgeting 8 methodology." The response also stated the modified methodology: "Allows the 9 planning unit the flexibility to build their budget program by program each year or use 10 the prior year approved budget and adjust the dollars for escalation or new programs." 11 12 Specific guidelines are outlined in the annual budget message. The guidelines 13 identify escalation rates, customer growth, how to retrieve labor escalation, and 14 includes various directives including what is required to be maintained to support the 15 16 planning units budget. 17 O. WHAT IS REQUIRED FOR SUPPORT? 18 A. The budget message states: "Each Planning Unit is responsible for developing and 19 maintaining supporting records and working papers for their budget and forecast 20 requests. Please ensure that detail is maintained within in the Planning Unit in order 21

22

to support regulatory and management requests." (Emphasis added) This is the level

1		of detail that I sought to review, to no avail.
2		
3	Q.	ARE YOU RECOMMENDING ANY ADJUSTMENTS TO EXPENSE AT THIS
4		TIME?
5	A.	Yes. While I am recommending several adjustments at this time, I may revisit my
6		recommendation or make additional recommendations upon review of the outstanding
7		information requests. It was impossible to make a thorough evaluation of the
8		projected test year based on the extremely limited and incomplete support provided by
9		Gulf Power Company to date.
10		
11		
12		
13		PAYROLL, FRINGE BENEFITS AND PAYROLL TAXES
14	Q.	WHAT AMOUNT OF PAYROLL EXPENSE IS INCLUDED IN THE
15		COMPANY'S FILING?
16	A.	The filing indicates that the projected test year gross payroll will be \$78,328,343 for
17		1,367 employees. The portion of this that is expensed is not provided. In an attempt
18		to identify payroll expense, the Company was asked to provide the O&M expense
19		budget in the most detailed format available. The response, attached as Exhibit
20		(HWS-2), was not detailed at all. Since the budget on which this entire rate
21		proceeding is based is not very detailed, the amount of payroll expense could not be
22		identified. Two additional attempts to secure more budget detail still did not provide

i		sufficient information to identify the amount of payroll expense included. More
2		specific information has been requested, since the level of budget detail provided was
3		not as expected.
4		
5	Q.	DO YOU HAVE CONCERNS WITH THE PAYROLL FOR THE PROJECTED
6		TEST YEAR?
7	A.	Yes. Company testimony and benchmark schedules identify an increase in
8		employees. To verify the increase identified, an interrogatory inquired as to the status
9		of the 29 positions to be filled. The response to Citizens' Interrogatory No. 12
0		indicated 28 positions had been filled. The Company testimony failed to indicate that
1	:	the projected test year payroll was based on an employee complement of 1,367, while
12		the historic test year had an employee complement of 1,319. The increase of 48
13		employees has not been addressed in the testimony or in the benchmark justifications.
14		In fact, the benchmark justifications refer to downsizing, not employee growth. It is
15		not appropriate that the Company incorporate in its filing a significant increase in the
16		employee complement without providing any justification for the increase.
17		
18	Q.	ARE YOU SATISFIED WITH THE PROJECTED INCREASE OF 29 POSITIONS
19		FOR SMITH UNIT 3?
20	A.	Yes. Those additions were identified in the filing, and there has been justification
21		provided for the addition of the 29 employees. Furthermore, the Company has
22		provided affirmation that 28 positions have already been filled.

1 O. WHAT ARE YOU PROPOSING FOR THE REMAINING 19 POSITIONS? 2 A. Since the projected test year includes an increase of 48 employees, and the Company specifically identified 29 employees for Smith Unit 3, 19 positions remain as 3 unsupported. The 19 unidentified positions should be removed from the filing. The 4 5 Company has not provided testimony and/or justification for increasing the employee 6 complement beyond that needed for Smith Unit 3. In fact, through 1998 it appears 7 downsizing was the trend. In 1999, eight positions were added, and five more 8 positions were added in 2000. The Company is now apparently claiming that in the 9 next 17 months, 19 unexplained positions are needed. 10 O. WHAT ADJUSTMENT ARE YOU RECOMMENDING? 11 A. As shown on Exhibit (HWS-1), Schedule C-2, payroll expense should be reduced 12 \$701.420, fringe benefits should be reduced \$131,177, and payroll tax expense should 13 be reduced \$58,475 in order to remove the 19 positions from the projected test year. 14 15 INCENTIVE COMPENSATION 16 O. DO YOU HAVE ADDITIONAL PAYROLL-RELATED CONCERNS? 17 A. Yes. The Company's MFR Schedule C-33 provides a summary of gross payroll and 18 fringe benefits. In reviewing this schedule, it was presumed to be inclusive of all 19 compensation and benefits. ***Begin Confidential*** During the on-site review, it 20

was discovered that the historical test year 2000 costs included an accrual of \$10.8

million for bonuses and/or performance pay. This is an increase of 83% over the

21

1		1999 accrual of \$5.9 million. ***End Confidential*** An accrual of this magnitude			
2		is significant in relation to the gross payroll in 2000 of \$72.6 million and fringe			
3		benefits of \$14.6 million. In an attempt to resolve my concern, additional detail has			
4		been requested for the years 2000-2003 regarding the amount of incentive			
5		compensation, the new incentive plan established in 2000, and how the costs are			
6		reported. No support for payment of any incentive compensation has been included in			
7		the Company's filing.			
8					
9	Q.	ARE YOU RECOMMENDING AN ADJUSTMENT FOR INCENTIVE			
10		COMPENSATION?			
11	A.	Yes. The adjustment is tentative, pending receipt of the additional requested			
12		information. Without any indication as to what amount of incentive related costs			
13		have been expensed in the projected test year, and whether the cost is included in			
14		gross payroll and/or fringe benefits, I cannot make a final assessment of the plan or			
15		determination as to what amount may be reasonable. ***Begin Confidential*** My			
16		recommendation, as shown on Exhibit(HWS-1), Schedule C-3, removes the			
17		difference between the accrual in 1999 and the accrual in 2000. This results in an			
18		adjustment of \$4,916,800 based on the information provided to date. ***End			
19		Confidential***			
20					
21		PRODUCTION OPERATION AND MAINTENANCE EXPENSE			
22	\circ	HAVE YOU REVIEWED THE COMPANY'S REQUEST FOR PRODUCTION			

1		OPERATION AND MAINTENANCE EXPENSE?					
2	A.	Yes. The Company has requested \$83,695,000 in the budgeted test year. The request					
3		of \$83,695,000 is \$9,367,000 higher than the test year benchmark of \$74,328,000.					
4		The two major contributors to the benchmark variance are for production steam					
5		(\$5,786,000) and production other (\$3,840.000). The request is excessive and not					
6		justified by the information provided.					
7							
8	Q.	HAS THE COMPANY EXPLAINED WHY THE REQUESTED AMOUNT IS					
9		NECESSARY?					
10	A.	The explanation for the \$3,840,000 of production other costs is \$3,376,000 for					
11		operation and maintenance at Plant Smith for Unit 3 and \$450,000 for an extended					
12		service agreement at the Pea Ridge co-generation facility. At this time, I am not					
13		taking exception to this request.					
14							
15		The \$5.8 million variance for steam production is purportedly due, in part, to					
16		additional maintenance costs associated with the increased amounts of generation and					
17		diagnostic tools not available in 1990 that increase the maintenance activities					
18		performed today.					
19							
20	Q.	WHY IS ADDITIONAL MAINTENANCE ASSOCIATED WITH INCREASED					
21		GENERATION?					
22	A.	Company witness Moore explains that since the 1990 rate case, the Gulf "generating					

1	units have aged significantly and have been required to produce more electricity on a
2	annual basis." The increased activity causes extremely high stress "due to the high
3	temperatures and pressures" at which the units operate.
4	
5	Q. ARE THE UNITS MAINTAINED IN A MANNER THAT A SIGNIFICANT
6	INCREASE IN COSTS CAN BE AVOIDED?
7	A. That would be expected. Mr. Moore eluded to this on page 5 of his prefiled
8	testimony, as follows:
9 10 11	During the last 12 years, we have worked hard to maintain these units so that they have continued to provide reliable, low cost service to our customers.
12	Mr. Moore, however, then states that Gulf is now at the point where it must spend
13	additional money on these units so that they can continue to provide reliable service
14	in the future.
15	
16	Q. BASED ON THE EXPLANATION GIVEN BY MR. MOORE, IS THERE ANY
17	REASON WHY THE REQUEST MAY NOT BE APPROPRIATE?
18	A. Yes. The significance of the increase, accompanied by the suddeness, raises a
19	concern. To illustrate this, I have prepared Exhibit(HWS-6). The Company
20	summarized its maintenance expense into three classifications, baseline (i.e., normal
21	maintenance), planned outages and special projects. As shown on Exhibit(HWS-
22	6), lines 1-5, the normal maintenance costs remained relatively stable from 1996-
23	2000, averaging \$41.16 million. The Company budgeted \$40.2 million for 2001,

1 continuing the trend. Suddenly, in the projected test year, the budgeted cost increased 2 \$10.4 million to \$50.6 million. The \$50.6 million projection represents a 23% 3 increase over the historical five-year average of \$41.16 million. A sudden required increase of this magnitude raises a great deal of concern. 4 5 6 Q. WHAT ABOUT THE REQUEST FOR THE PLANNED OUTAGES? A. The same scenario exists, with two exceptions. First, the overall costs, as shown on 7 line 10 of Exhibit (HWS-6), were relatively steady except for a dip in 8 9 expenditures in 1997. This dip in 1997 is consistent with a dip in expenditures in 1992 for the five-year period 1991-1995; therefore, it does not appear to be an 10 11 anomaly. Second, the budget in 2001 did increase \$2.1 million, or 24%, over the 12 five-year average of \$9 million. The 2001 budget of \$11.1 million was only \$193,807, or 1.8%, over the \$10.9 million expended in 2000. However, the projected test year 13 14 budget of \$14 million is \$2.9 million more than the 2001 budget; \$3.1 million more 15 than the year 2000; and \$5 million more than the five-year historical average. The 16 increase in costs is a concern due to the significance and abruptness of the purported 17 need. 18 Q. DOES THE SAME CONCERN EXIST FOR SPECIAL PROJECTS? 19 20 A. Yes. The historical average of \$1 million a year is suddenly transformed into a \$3 million need in 2001 and a \$2.7 million need in the projected test year. I would like 21

to note that the Company's response to Citizens' Interrogatory No. 18 shows the

1		actual September 2001 year-to-date expenditures for special projects is \$47,579.
2		Annualized, that would amount to \$63,439 of expenditures for 2001, which is
3		\$2,964,166 under-budget. It appears the 2001 budget is significantly overstated,
4		which suggests that the projected test year budget is also overstated.
5		
6	Q.	ARE THERE OTHER CONCERNS WITH THE AMOUNT REQUESTED IN THE
7		PROJECTED TEST YEAR?
8	A.	Yes. Referring to Exhibit(HWS-6), you will notice that on line 18 I have
9		calculated the benchmark amount for each of the historical years, the five-year
10		average, the 2001 budget, and the projected test year. For each comparison of actual
1 1		to benchmark, the actual expenditures are significantly less than the benchmark
12		except in the projected test year. Over the last five-years, the Company expended, on
13		average, \$7.8 million less than the benchmark. Suddenly, the projected test year is
14		over the benchmark.
15		
16	Q.	WHY IS THERE A DIFFERENCE BETWEEN THE BENCHMARK VARIANCE
17		OF \$5.8 MILLION FOR PRODUCTION STEAM REFERRED TO EARLIER AND
18		YOUR EXHIBIT(HWS-6), WHICH SHOWS A \$2.2 MILLION VARIANCE.
19	A.	That is a question I do not have an answer for. I have requested that the Company
20		explain the difference. What I can explain is that in the response to Citizens'
21		Interrogatory No. 18, the Company indicated that the baseline budget for the projected
22		test year is \$50.6 million. Company Exhibit No(RGM-1), Schedule 8, indicates

- the filing includes a baseline budget of \$54.1 million. If the \$3.5 million difference 1 were reflected on my Exhibit (HWS-6), the difference between the historical 2 benchmark variance and the projected benchmark variance would increase. 3 4 O. WHAT ADJUSTMENT ARE YOU RECOMMENDING? 5 A. The production steam expense should be reduced \$10,251,700. 6 7 8 Q. HOW DID YOU DETERMINE YOUR ADJUSTMENT? 9 A. As shown on Exhibit (HWS-6), the amount historically expended has been relatively consistent, even though cost from year-to-year fluctuate either up or down. 10 Taking that into consideration, on Exhibit (HWS-1), Schedule C-4, I inflated the 11 2000 historic test year expenditures of \$53,395,120 by the change in the Company's 12 calculated compound multiplier between 2000 and 2002. The result is \$56,152,991. I 13 14 then assumed the Company would break from the historical trend of underspending and expend an amount closer to the \$65,083,609 benchmark for the projected test 15 year. Assuming a compromise between the adjusted historical spending of 16 \$56,152,991 and the test year benchmark of \$65,083,609, I estimated that the 17 Company will expend \$60,618,300 in the projected test year for production steam 18 operations and maintenance. The \$60,618,300 is \$10,251,700 less than the 19 Company's request of \$70,870,000.
- 21 DISTRIBUTION EXPENSE

20

22 O. ARE YOU RECOMMENDING ANY ADJUSTMENTS TO TEST YEAR

]		DISTRIBUTION EXPENSES?
2	A.	Yes. At this point, I am recommending several different revisions to Gulf's projected
3		distribution expenses. I will discuss each of the distribution expense
4		recommendations below.
5		
6		Cable Inspection
7	Q.	PLEASE EXPLAIN YOUR FIRST ADJUSTMENT TO DISTRIBUTION
8		EXPENSE.
9	A.	Company witness Fisher indicates in his testimony that before 1990, Gulf Power
10		installed over 600 trench miles of underground primary cable. To extend the life of
11		this cable, the Company proposes to inject a silicone fluid into the underground cable
12		to remove water and fill voids. The projected cost of this program is \$166,000. The
13		entire cost of this program in the projected test year is questionable.
14		
15	Q.	WHY ARE YOU QUESTIONING THE COST ASSOCIATED WITH THE CABLE
16		INSPECTION PROCESS DISCUSSED BY MR. FISHER?
17	A.	First, Mr. Fisher indicates that the process will greatly extend the life of the cable.
18		Costs associated with extending the life of an asset are typically capitalized, not
19		expensed. Second, the Company has expended \$229,435 since 1991 in the
20		performance of this cable inspection process. That is less than \$23,000 a year. In the
21		year 2000, nothing was budgeted and nothing was expended. In 2001, again nothing
22		was budgeted. The projected test year has \$166,099 budgeted. The level of cost

1		projected does not appear to be representative of costs on an annual, recurring basis.
2		
3	Q.	WHAT IS YOUR RECOMMENDATION?
4	A.	As shown on Exhibit(HWS-1), Schedule C-5, the five-year average of cost
5		associated with this cable inspection process is \$36,336. A reduction of \$129,763 is
6		recommended to better reflect an annualized level of costs for this program.
7		
8		Substation Maintenance
9	Q.	WHY ARE YOU RECOMMENDING AN ADJUSTMENT TO SUBSTATION
10		MAINTENANCE EXPENSE?
11	A.	Mr. Fisher indicates increased maintenance is required due to the aging of the
12		substation equipment. He indicates an increase of \$555,000 annually for diagnostic
13		procedures; \$200,000 annually for transformer banks, breakers and capacitor banks;
14		and \$60,000 additional will be expended each year for cleaning. While Mr. Fisher
15		suggests that the costs are required "during the 2001 to 2003 time period," the major
16		portion of the increase occurs in the test year budget period. The request for
17		\$1,647,000, a 102% increase over the year 2000, is excessive, particularly when one
18		considers that the costs expended in 1999 were \$861,904; the costs expended in 2000
19		were \$817,256; and the budget for 2001 is \$1,150,811.
20		
21	Q.	HAS THE COMPANY PROVIDED ANY JUSTIFICATION FOR THE 102%
22		INCREASE?

A. The Company's justification, in the testimony of Mr. Fisher and in Benchmark Variance explanations, is that it will incur \$815,000 of additional costs on an annual basis during the 2001 to 2003 time period. The 2001 budget of \$1,150,811 certainly does not reflect an annual increase of \$815,000. This significant projected increase in spending raises a concern as to whether the sudden request for an additional \$815,000 is rate case related. If the need for these expenditures exists, then one would think that the Company's actual historic costs would be closer to the 1999 benchmark of \$1,196,666, instead of the \$861,904 that was expended. The same applies to 2000 when the benchmark was \$1,263,056 and only \$817,256 was expended. The two years of under-spending the benchmark level, coupled with the required annual increase-not being reflected in the 2001 budget (also below the benchmark), raises a concern regarding the sudden significant increase projected in the test year.

Q. WHAT ADJUSTMENT ARE YOU RECOMMENDING?

A. The projected test year should be reduced \$391,316. This adjustment is based on the most recent five year average (1996-2000) of actual costs grossed up to 2002 cost levels. The resulting recommended cost of \$1,255,684 for the projected test year is \$438,428 or 54% more than was actually expended in the year 2000. This adjustment is calculated on Schedule C-6, and results in a more than reasonable level of spending, particularly as the Company has only expended more than \$1 million twice in the last ten years for substation maintenance.

1	Tree Trimming
2	Q. WHAT ADJUSTMENT ARE YOU MAKING TO TREE TRIMMING EXPENSE?
3	A. The Company's request for \$4,122,705 for tree trimming expense should be reduced
4	\$1,379,080 to \$2,743,625. The calculation of this recommended adjustment
5	presented on Schedule C-7. Mr. Fisher once again indicates in his testimony that the
6	need is there for improvements. Mr. Fisher states that a more proactive tree-trimming
7	program is required due to the increase in the number of tree related outages. The
8	increase requested is based on a proposed change from a seven-year trimming cycle to
9	a three-year trimming cycle. This claim is not supported by either Company studies
10	or actions.
11	
12	Q. WHY DO YOU CONTEND THE CLAIM IS NOT SUPPORTED?
13	*****Begin Confidential*****
14	A. A review of recent customer surveys identifies maintaining reliable services as a
15	strength of Gulf Power. While the percentage of customers who site reliability as a
16	strength varies from period to period, the question of reliability consistently is Gulf
17	Powers most favorable strength.
18	******End Confidential*****
19	Gulf Power's action toward proactive tree-trimming speaks louder than words. In the
20	year 2000, Gulf Power budgeted \$3,010,997 and only expended \$1,634,914. The
21	2001 budget was set at \$1,639,694. Suddenly, the proactive position is determined to
22	be the direction the Company must head toward, and a budget of \$4,122,705 is

established for the projected test year. The sudden need for a change to a three-year cycle and a significant increase of costs in the projected test year is suspiciously convenient.

Pole Inspections

Q. WHY IS THE ADJUSTMENT FOR POLE LINE INSPECTIONS NECESSARY?

A. Once again, the Company claims that due to the condition of aging equipment, an increase in expenditures is required. The request for the increase to \$734,000 annually is not appropriate. The Company did not expend any funds in 1999 or 2000 for this type of maintenance. As with the distribution expenses discussed previously, the need for this increase was not reflected in the 2001 budget, but it does appear in the test year projections. According to the Benchmark Variance Justification, the Company began the inspection program in 1991 and has inspected 48,000 poles over the last ten years. Suddenly, Gulf claims there is a need to inspect the remaining 60,000 poles over the next five years. There also is no indication as to what period of time the \$734,000 proposed annual level will continue for. Additional detail has been requested to better evaluate this request.

Q. WHAT ADJUSTMENT ARE YOUR RECOMMENDING?

A. Based on the fluctuating level of expenditures for this program from 1993 to 2000, the most appropriate level of costs would best be determined by averaging the historical costs. Inflating the average historical costs to a 2002 level results in a

1 recommended annual cost level of \$207,274. As presented on Schedule C-8, a 2 reduction of \$526,726 is recommend to the Company's test year projection of 3 \$734,000. 4 5 Light Maintenance Q. WHY IS AN ADJUSTMENT TO STREET AND OUTDOOR LIGHT 6 7 MAINTENANCE EXPENSE NECESSARY? 8 A. The Company's request of \$1,438,000 is excessive, and sufficient justification for the request, does not exist. Historically, the annual expense has been less than \$1 9 million, with the exception of 1998, which was \$1,090,648. The growth rate in lights 10 11 is not an appropriate factor to be applied to the 1990 allowed expense in justifying the request. The annual maintenance expense per light has declined approximately 20%. 12 Actual detail on the budgeting for the \$1,438,000 has been requested for review. A 13 response is still outstanding at this time. 14 15 16 Q. HOW DID YOU DETERMINE YOUR ADJUSTMENT? 17 A. The historical costs for the period 1996-2000 were totaled and divided by the number 18 of lights maintained to arrive at an average cost per light of \$7.86. This rate was multiplied by the estimated number of lights in the test year of 142,255, resulting in 19 an expense of \$1,117,857. The calculated expense is \$320,143 less than the 20 Company's \$1,438,000 request for the test year. The adjustment, which is presented 21 on Schedule C-9, is reasonable on a going-forward basis. It recognizes the historical 22

growth and changes on the maintenance cost per light.

2

3

1

PROPERTY INSURANCE

- 4 O. IS THE PROJECTED PROPERTY INSURANCE EXPENSE REASONABLE?
- 5 A. No. The Company had a negative reserve back in 1995. To compensate for the
- 6 excess of costs over the annual expense provision, the Company was authorized, in
- 7 Docket No. 951433-El, to increase its annual accrual to a minimum of \$3,500,000.
- 8 Since 1996, the average annual charge against the reserve has been \$1,536,600. The
- 9 reserve has increased to \$8,731,000 as a result of the increase in the annual provision
- and the lower amount of annual charges. If the Company continues to accrue at the
- current rate, the reserve balance will be \$16,488,000 at May 31, 2003. The historical
- charges suggest the reserve is at a sufficient level to justify a reduction in the annual
- 13 reserve accrual.

14

- Q. WHAT ADJUSTMENT ARE YOU RECOMMENDING?
- 16 A. As shown on Exhibit (HWS-1), Schedule C-10, the average annual charge to the
- 17 reserve from 1996 to 2000 has been \$1,536,600. Applying the change in the
- multiplier from 2000-2002, the annual cost would be \$1,679,616. Due to the
- significant amount in the reserve as of December 2000, further increases are not
- 20 justified. An annual accrual of \$1,679,616 is considered reasonable to offset any
- 21 charges and still maintain the current reserve balance. Adjusting the accrual from
- \$3,360,000 to \$1,679,616 results in a reduction to expense of \$1,680,384.

2	Q.	WHAT IS THE COMPANY REQUESTING FOR CUSTOMER ACCOUNTS
3		EXPENSE?
4	A.	The amount requested is \$16,662,000. The adjusted benchmark is \$14,160,000, and
5		the year 2000 actual expense is \$15,362,000.
6		
7	Q.	HAS THE COMPANY JUSTIFIED ITS REQUEST?
8	A.	No. Explanations were provided for four benchmark variances. The explanations
9		provided some functional variance explanations, but they do not provide a complete
0		analysis of the changes in customer accounts.
1		
12	Q.	WHAT CHANGES ARE OF CONCERN?
13	A.	Account 90300205-Postage was \$1,114,054 in the year 2000. The projected test year
14		includes \$1,645,717 for this account, or an increase of \$531,663 or 48%. There is no
15		justification in the filing for an increase of postage expense of this magnitude. I
16		recommend the projected postage expense be reduced by \$427,975.
17		
18	Q.	DO YOU KNOW HOW THE COMPANY DETERMINED ITS POSTAGE
19		EXPENSE REQUEST?
20	A.	No. The filing does not provide any explanation for the increase in postage. A
21		request has been made for budget detail to determine how the amount was determined
22		and what caused the increase. That information has not been received at this time.

CUSTOMER ACCOUNTS

	2	A. My a	djustment of \$427,975 is based on the difference between the year 2000 expense
	3	inflat	ed by the change in the compound multiplier from the year 2000 to 2002 and the
	4	Comp	pany's request of \$1,645,717. The calculation is shown on Exhibit(HWS-1),
	5	Scheo	dule C-11.
	6		
	7	CUS	TOMER RECORDS
	8	Q. WHY	ARE YOU ADJUSTING CUSTOMER RECORD EXPENSE?
A.	9	A. The r	requested Company Record's expense of \$3,102,769 in the projected test year is
	10	\$763	,942 higher than the year 2000 expense of \$2,338,827. The increase of 33% is
	11	not jı	astified or supported in the filing. The benchmark justifications discuss changes
	12	imple	emented years ago, and they provide no insight as to why the cost in Account
	13	9030	0020 increased so significantly between the year 2000 and the projected test year
	14	endin	ng May 31, 2003.
	15		
	16	Q. HAV	E YOU INQUIRED AS TO WHAT THE DIFFERENCE COULD BE?
	17	A. Yes.	However, I have not received the requested budget detail for this account.
	18		
	19	Q. WHA	AT ADJUSTMENT ARE YOU RECOMMENDING?
	20	A. The r	requested customer records expense should be reduced \$546,261, as shown on
	21	Exhil	bit(HWS-1), Schedule C-12. The adjusted amount is based on the year 2000
	22	expe	nse, as adjusted by the compound multiplier.

1 Q. HOW DID YOU DETERMINE YOUR ADJUSTMENT?

2	Q.	ARE YOU RECOMMENDING AN ADJUSTMENT TO RATE CASE EXPENSE?
3	A.	Yes. An adjustment is necessary for two reasons. First, the estimated cost is
4		considered excessive; specifically, for the 219.13% increase in legal fees. Second, the
5		four year amortization period is not appropriate.
6		
7	Q.	WHAT ADJUSTMENT ARE YOU RECOMMENDING FOR LEGAL EXPENSES?
8	A.	The estimated legal expense is overstated by \$153,223. My estimate of \$449,777, as
9		presented on Schedule C-13, is based on the prior rate case actual of \$188,953
10		indexed by the 2002 compound multiplier to \$345,982. I then added a 30% increase
11		of \$103,795 for additional billable hours.
12		
13	Q.	WHAT AMORTIZATION PERIOD ARE YOU RECOMMENDING?
14	A.	The last rate case, Docket 891345-EI, had a six-year time lapse between that case and
15		Gulf's last rate case. The time between Docket 891345-EI and this rate case is eleven
16		years. I recommend that a minimum six-year amortization period be utilized,
17		reducing expense \$140,829. My recommended adjustments to rate case expense are
18		presented on Schedule C-13.
19		
20	Q.	DOES THIS COMPLETE YOUR TESTIMONY?
21	A.	Yes, at this time. As discussed throughout this testimony, there are numerous
22		interrogatories outstanding. Consequently, I reserve the right to supplement this

RATE CASE EXPENSE

1 testimony at a future time.

Projected Test Year Ended May 31, 2003

Docket No. 010949-El Exhibit__(HWS-1) Schedule A-1

Revenue Requirement (Thousands of Dollars)

		Per	Per	
Line		Company	OPC	
No.	Description	Amount	Amount	Reference:
		(A)	(B)	
1	Jurisdictional Adjusted Rate Base	1,198,502	1,187,320	Schedule B-1
2	Rate of Return	8.64%	7.41%	Rothchild
3	Jurisdictional Income Required	103,551	87,980	Line 1 x Line 2
4	Jurisdictional Adjusted Net Operating Income	61,378	78,917	Schedule C-1
5	Income Deficiency (Sufficiency)	42,173	9,063	Line 3 - Line 4
6	Earned Rate of Return	5.12%	6.65%	Line 4 / Line 1
7	Net Operating Income Multiplier	1.656666	1.656666	Co. Sch. C-58
8	Revenue Deficiency (Sufficiency)	69,867	15,014	Line 5 x Line 7

Projected Test Year Ended May 31, 2003

Adjusted Rate Base

(Thousands of Dollars)

Docket No. 010949-EI Exhibit__(HWS-1) Schedule B-1 Page 1 of 2

Line No.	Rate Base Components	Adjusted Total Amount per Company (A)	OPC Adjustments (B)	Adjusted Total Amount per OPC (C)	Jurisdict. Rate Base Factor (D)	Per OPC Jurisdict. Adjusted Amount (E)
1	Plant In Service	2,015,013	(3,800)	2,011,213	0.9759203	1,962,784
2	Accum. Depreciation & Amortization	876,236	(3,291)	872,945	0.9747363	850,891
3	Net Plant In Service	1,138,777		1,138,268		1,111,893
4	Plant Held for Future Use	3,164		3,164	0.9687105	3,065
5	Construction Work In Progress	16,361	-	16,361	0.9687672	15,850
6	Plant Acquisition Adjustment					
7	Net Utility Plant	1,158,302		1,157,793		1,130,808
8	Working Capital Allowance	69,342	(11,023)	58,319	0.9690231	56,512
9	Other Rate Base		-			
10	Total Rate Base	1,227,644		1,216,112		1,187,320

Source/Notes:

Col. (A): Company MFR Schedule B-3, page 3

Col. (B): See Page 2

Col. (D): Average Jurisdicational Rate Base Factors from Company MFR Schedule B-3, page 3

Projected Test Year Ended May 31, 2003

Adjusted Rate Base - Summary of Adjustments (Thousands of Dollars)

Docket No. 010949-EI Exhibit__(HWS-1) Schedule B-1 Page 2 of 2

Line <u>No</u> .	Adjustment Title	Reference	Plant In Service	Accum. Deprec. & Amortization	CWIP	Working Capital Allowance	Other Rate Base Items	Total Rate Base
1	2001 Depreciation Study Adjustment	(1)		(1,200)				(1,200)
2	Smith CC Depreciable Life Adjustment	(1)		(1,753)				(1,753)
3	Coal Inventory	Sch. B-2				(8,130)		(8,130)
4	Deferred Return - Third Floor	Testimony				(2,893)		(2,893)
5	Third Floor Corporate Office	Testimony	(3,800)	(338)				(4,138)
6	Total Rate Base Adjustments		(3,800)	(3,291)		(11,023)	-	(18,114)

Notes:

(1) Adjustment Sponsored by OPC Witness Mike Majoros

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule B-2

Working Capital - Fuel Inventory

Line No.	Description	(A) Units	(B) \$/Unit	(C) Cost
	Coal Inventory			
1	Allowable Actual Maintained	476,481	38.463	18,326,889
2	Company Increase at Plant Smith	76,223	38.463	2,931,765
3	80% of Company In-Transit Amou	nt		10,504,000
4	Adjustment for Plant Scherer			(2,678,000)
5	Average Recommended Coal Inver	29,084,654		
6	Company Requested Coal Inventor	37,215,000		
7	Coal Inventory Adjustment			(8,130,346)

Source: Columns A and B are from Company Schedule B-17a. Line 4 is from Company Schedule B-14.

Projected Test Year Ended May 31, 2003

Adjusted Net Operating Income

Docket No. 010949-E1 Exhibit__(HWS-1) Schedule C-1 Page 1 of 2

Adjusted Net Operating in	10011
(Thousands of Dollars)	

Line No.	Description	Adjusted Total Amount per Company (A)	OPC Adjustments (B)	Adjusted Total Amount per OPC (C)	Jurisdict. Separation Factor (D)	Per OPC Jurisdict. Adjusted Amount (E)
	Operating Revenues:					
1	Sales of Electricity	364,924	-	364,924	0.9834870	358,898
2	Other Operating Revenues	14,085	-	14,085	0.9809017	13,816
3	Total Operating Revenues	379,009		379,009		372,714
	Operating Expenses:					
4	Operation - Fuel	-	(1,198)	(1,198)	1.0000000	(1,198)
5	Interchange	-		-	-	-
6	Other Operation & Maint.	186,354	(23,514)	162,840	0.9788843	159,402
7	Depreciation & Amortization	79,530	(5,481)	74,049	0.9752798	72,218
8	Amort. Of Investment Credit	(1,499)		(1,499)	0.9753169	(1,462)
9	Taxes Other Than Income	37,604	(58)	37,546	0.9831135	36,912
	Income Taxes:					
10	Federal	18,464	10,006	28,470	1.0349328	29,465
11	State	3,044	1,665	4,709	1.0348226	4,873
	Deferred Income Taxes - Net			-		-
12	Federal	(5,563)		(5,563)	1.0434932	(5,805)
13	State	(583)		(583)	1.0434932	(608)
14	Investment Tax Credit			-	-	<u> </u>
15	Total Operating Expenses	317,351		298,771		293,797
16	Net Operating Income	61,658		80,238		78,917

Source/Notes:

Col. (A): Company MFR Schedule C-2, page 3

Col. (B): See Page 2

Col. (D): Average Jurisdicational Rate Base Factors from Company MFR Schedule C-2, page 3

Projected Test Year Ended May 31, 2003

Adjusted Net Operating Income - Adjustment Summary (Thousands of Dollars)

Docket No. 010949-E1 Exhibit__(HWS-1) Schedule C-1 Page 2 of 2

1 :			6.16	Other	0	Other	Depreciation	Taxes	Federal	State	Total
Line <u>No</u> .	Adjustment Title	Reference	Sales of Electricity	Operating Revenues	Operation- Fuel	Other O&M	and Amortization	Other Than Income	Income Taxes	Income Taxes	NOI Impact
1	Payroll, Fringe Benefit & Payroll Taxes	Sch C-2				(833)		(58)	295	49	(547)
2	Incentive Compensation-Confidential	Sch. C-3				(4,917)			1,626	270	(3,021)
3	Production O&M	Sch. C-4				(10,252)			3,391	564	(6,297)
4	Distribution - Cable Inspection	Sch. C-5				(130)			43	7	(80)
5	Distribution - Substation Maintenance	Sch. C-6				(391)			129	22	(240)
6	Disrtibution - Tree Trimming	Sch. C-7				(1,379)			456	76	(847)
7	Distribution - Pole Inspections	Sch. C-8				(527)			174	29	(324)
8	Distribution - Street & Outdoor Lights	Sch. C-9				(320)			106	18	(196)
9	Property Insurance	Sch. C-10				(1,680)			556	92	(1,032)
10	Customer Accounts - Postage	Sch. C-11				(428)			141	24	(263)
11	Customer Accounts - Customer Records	Sch. C-12				(546)			181	30	(335)
12	Rate Case Expense	Sch. C-13				(141)			46	8	(87)
13	Deferred Return Third Floor	Testimony					(1,157)		383	64	(710)
14	2001 Depreciation Study Adjustment	(1)					(815)		270	45	(500)
15	Smith CC Depreciable Life Adjustment	(1)					(3,509)		1,161	193	(2,155)
16	Southern Co. Svcs. Affiliate Adjustmen	(2)				(1,420)			470	78	(872)
17	SCS Wholesale Energy Costs	(2)			(1,198)				396	66	(736)
18	Advertising Expense	(2)				(550)			182	30	(338)
19	Total Net Operating Income Adjustments	5	-	_	(1,198)	(23,514)	(5,481)	(58)	10,006	1,665	(18,580)

Notes:

- (1) Adjustment Sponsored by OPC Witness Mike Majoros
- (2) Adjustment Sponsored by OPC Witness Kim Dismukes

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-2

Payroll, Benefit and Payroll Tax Expense Adjustment

Description	Cost	Reference
Payroll		
Gross Payroll in 2000	72,597,114	Α
Expensed Payroll in 2000	46,773,144	В
Percentage of Payroll Expensed	64.43%	Line1/Line
Projected Average Gross Per Employee	57,299	Α
Unidentified Positions	19	Testimony
Unsupported Gross in Projected Test Year	1,088,681	Line 4 x Line
Unsupported Expense in Projected Test Year	(701,420)	Line 3 x Line
Fringe Benefits		
Fringe Benefits in Projected Test Year	15,967,865	Α
FICA, Federal, State Unemployment Taxes	(6,530,000)	Α
Fringe Benefits Excluding Payroll Taxes	9,437,865	Line 8 - Line
Total Projected Employee Complement	1,367	Α
Projected Average Benefit Per Employee	6,904	Line10/Line
Unsupported Expense in Projected Test Year	(131,177)	Line 5 x Line
Payroll Taxes		
Payroll Taxes in Projected Test Year	6,530,000	Α
Gross Payroll in Projected Test Year	78,328,343	Α
Percentage of Payroll Taxes to Payroll	8.34%	Line 14/Line
Unsupported Expense in Projected Test Year	(58,475)	Line 7 x Line

Source (A) Company Schedule C-33.

(B) Company response to Citizens' POD No. 13.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-3

Incentive Compensation Adjustment

CONFIDENTIAL

_	Description	Cost	Reference
	Test Year 2000 Accrual	10,827,970	A
	1999 Accrual	5,911,170	Α
	Unsupported Increase	(4,916,800)	Line 2 - Line 1

Source (A) Company response to Citizens' POD No. 16.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-4

Production O&M Expense Adjustment

Line No.	Description	Cost	Reference
1	Baseline Production O&M Expense	41,057,629	A
2	Planned Outage O&M Expense	10,919,524	Α
3	Special Project O&M Expense	1,417,967	A
4	Total Year 2000 Production Steam O&M Expense	53,395,120	A
5	Indexed Test Year Production Steam O&M Expense	56,152,991	Line 4 x 1.05165
6	Test Year Benchmark	65,083,609	В
7	Average of Indexed Test Year and Test Year Benchmark	60,618,300	(L.5 + L.6)/2
8	Test Year Amount per Company	70,870,000	В
9	Test Year Adjustment	(10,251,700)	Line 7 - Line 8

Source: (A) Amounts from Company response to Citizens' Interrogatory No. 18.

(B) Amounts are from Company Exhibit No.___(RGM-1), Schedule 7.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-5

Distribution Expense - Cable Inspection

			(A)	(B)	(C)
Line		••	T	Historical	Inflated
<u>No.</u>	Description	Year	Factor	Cost	Cost
1		1007	1 22522	127.524	170 206
1		1996	1.33532	127,524	170,286
2		1997	1.26408	9,013	11,393
3		1998	1.20212		-
4		1999	1.15372		-
5		2000	1.09307		-
6	Total			136,537	181,679
7	Indexed Five Yea	ar Average			36,336
8	Test Year Amour	nt per Compan	У		166,099
			-		
9	Test Year Adjust	ment			(129,763)
-					

Source Column A, Lines 1-5 are calculated from the Company Schedule C-56.

Column B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 38.

Line 8 is from Company Schedule C-57, Page 24.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-6

Distribution Expense - Substation Maintenance

			(A)	(B)	(C)
Line				Historical	Inflated
No.	Description Y	ear	Factor	Cost	Cost
				1 050 005	1 41 4 5 5 0
1		1996	1.33532	1,059,337	1,414,558
2		1997	1.26408	938,694	1,186,587
3		1998	1.20212	1,488,667	1,789,561
4		1999	1.15372	861,904	994,392
5		2000	1.09307	817,256	893,320
6	Total			5,165,858	6,278,419
7	Indexed Five Year Ave	erage			1,255,684
8	Test Year Amount per	Compan	У		1,647,000
9	Test Year Adjustment				(391,316)

Source Column A, Lines 1-5 are calculated from the Company Schedule C-56.

Column B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 32.

Line 8 is from Company Schedule C-57, Page 21.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-7

Distribution Expense - Tree Trimming

			(A)	(B)	(C)
Line				Historical	Inflated
No.	Description	Year	Factor	Cost	Cost
	· · · · · · · · · · · · · · · · · · ·				
1		1996	1.33532	2,771,714	3,701,137
2		1997	1.26408	1,947,769	2,462,142
3		1998	1.20212	2,656,185	3,193,062
4		1999	1.15372	2,231,662	2,574,703
5		2000	1.09307	1,634,914	1,787,080
6	Total			11,242,244	13,718,123
7	Indexed Five Year A	verage			2,743,625
8	Test Year Amount po	er Compan	У		4,122,705
9	Test Year Adjustmer	nt			(1,379,080)

Source Column A, Lines 1-5 are calculated from the Company Schedule C-56.

Column B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 33.

Line 8 is from the Company revised response to Citizens' POD No. 9 and Company witness Mr. F.M. Fisher.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EJ Exhibit (HWS-1) Schedule C-8

Distribution Expense - Pole Inspections

			(A)	(B)	(C)
Line		37	Т	Historical	Inflated
No.	Description	Year	Factor	Cost	Cost
1		1996	1.33532	85,063	113,587
2		1997	1.26408	76,592	96,819
3		1998	1.20212	687,088	825,964
4		1999	1.15372	-	-
5		2000	1.09307		
6	Total			848,743	1,036,370
7	Indexed Five Ye	ar Average			207,274
8	Test Year Amou	int per Compan	y		734,000
9	Test Year Adjus	tment			(526,726)

Source Column A, Lines 1-5 are calculated from the Company Schedule C-56. Column B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 31. Line 8 is from Company Schedule C-57, Page 25.

GULF POWER COMPANY Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-9

Distribution Expense - Street & Outdoor Lights

Line			(A)	(B) Historical	(C) Average
No.	Description	Year	Lights	Cost	Cost
1		1996	97,880	705,308	7.21
2		1997	103,069	758,229	7.36
3		1998	113,783	1,090,648	9.59
4		1999	119,005	880,264	7.40
5		2000	124,891	967,403	7.75
6	Total		558,628	4,401,852	39.29
7	Five Year Average		5.52%		7.8581
8		2001	131,784		
9		2002	139,057		
10		2003	146,732		
11	Test Year		142,255	x \$7.8581	1,117,857
12	Test Year Amount	per Compan	ny		1,438,000
13	Test Year Adjustme	ent			(320,143)

Source Columns A & B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 40.

Lines 8-10 are based on the average growth rate for 1996-2000 as shown on line 7.

Line 12 is from Company Schedule C-57, Page 20.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-10

Property Insurance Adjustment

		(A)	(B)	(C)
Line			Historical	Inflated
No.	Description Year	Factor	Cost	Cost
1	1996		273,000	
2	1997		1,344,000	
3	1998		4,192,000	
4	1999		1,576,000	
5	2000		298,000	
6	Total		7,683,000	
7	Indexed Five Year Average	1.09307	1,536,600	1,679,616
8	Test Year Amount per Comp	oany		3,360,000
9	Test Year Adjustment			(1,680,384)

Source: Column A, Line 7 is calculated from the Company Schedule C-56.

Column B, Lines 1-5 are from the Company response to Citizens' Interrogatory No. 43.

Line 8 is from Company Schedule C-57, Page 44.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-11

Customer Accounts Expense - Postage

Line No.	Description	Cost	Reference
1	Actual Year 2000 Expense	1,114,054	A
2	Index Rate	1.09307	В
3	Indexed Test Year Expense	1,217,742	Line 1 x Line 2
4	Test Year Amount per Company	1,645,717	A
5	Test Year Adjustment	(427,975)	Line 4 - Line 3

Source: (A) Company supplemental response to Citizens' POD No. 9.

⁽B) Calculated from the Company Schedule C-56.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-12

Customer Accounts Expense - Customer Records

No.	Description	Cost	Reference
1	Actual Year 2000 Expense	2,338,827	A
2	Index Rate	1.09307	В
3	Indexed Test Year Expense	2,556,508	Line 1 x Line 2
4	Test Year Amount per Company	3,102,769	A
5	Test Year Adjustment	(546,261)	Line 4 - Line 3

Source: (A) Company supplemental response to Citizens' POD No. 9.

(B) Calculated from the Company Schedule C-56.

Projected Test Year Ended May 31, 2003

Docket No. 010949-EI Exhibit__(HWS-1) Schedule C-13

Rate Case Expense

Line No.	Description	Cost	Reference
1	Actual Legal Expense Prior Case	188,953	A
2	Index Rate	1.83105	В
3	Indexed Test Year Expense	345,982	Line 1 x Line 2
4	30% Increase for Additional Hours	103,795	Line 3 x 30%
5	Estimated Legal Services	449,777	Line 3 + Line 4
6	Other Company Rate Case Expenses	780,500	A
7	Projected Rate Case Expense	1,230,277	Line 5 + Line 6
8	Amortization Based on 6 Years	205,046	Line 7/6
9	Test Year Amount per Company	345,875	Α
10	Test Year Adjustment	(140,829)	Line 8 - Line 9

Source: (A) Company Schedule C-24.

(B) Multiplier from the Company Schedule C-56.

Citizen' First Request for Production of Documents Docket No. 010949-El GULF POWER COMPANY November 9, 2001 Item No. 9 Page 1 of 1

 Budget. Provide a copy of the O&M budget for the years 2000, 2001, 2002, 2003 and the test year in the most detailed format available (i.e., cost center, budget center, etc.)

ANSWER:

ANSWER:					
Tota	al by Plannin	g Unit (O&I	И, ECRC, EC	CR)	_
	1	2	3	4	_ 5
•	2000	2001	2002	2003	Test Year
Planning Unit	Budget	Budget	Budget	Budget	Budget
POWER DELIVERY & CUST OP	7 009 044	7,899,857	8,547,750	8,850,688	8,674,500
Customer Service	'7,908,944	380,730	411,286	426,956	417,854
Customer Operations Support	373,581	360,730	411,200	420,300	417,004
Transportation	0 001 655	10 001 104	26;176,653	26,916,999	26,671,303
Power Delivery	20,261,655	19,981,194	1,118,530	1,155,964	1,134,207
Security Services	1,074,249	1,028,801	• •	3,843,343	3,778,394
Corporate Real Estate & Quality	2,002,215	2,001,392	3,806,035 40,060,254	41,193,950	40,676,258
l'otal PDCO	31,620,644	31,291,974	40,000,254	41,155,550	40,070,200
GENERATION & TRANSMISSION		,			•
Procurement & Materials	329,356	320,898	334,019	347,76 0	339,776
Transmission	2,445,338	2,503,840	2,757,919	2,8 54 ,87 0	2,925,690
Environmental Affairs	1,451,804	1,650,698	1,685,209	1,746,348	1,709,748
Nower Generation Office	393,979	563,086	598,176	618,098	606,0 00
Plant Crist	26,486,572	27,812,165	37,208,800	33,354,175	31,473,180
Plant Smith	8,890,978	8,083,066	13,999,386	15,248,972	15,599,523
Plant Scholz	3,783,794	3,150,502	4,868,592	3,993,298	4,335,197
Gutf CoGen	450,000	457,000	456,800	456,819	456,810
Plant Daniel	14,112,324	13,214,789	16,098,221	16,484,577	15,913,247
Plant Scherer	5,013,311	6,871,564	3,925,721	4,019,94 0 _	3,963,986
Total G&T	63,357,456	64,627,608	81,932,843	79,124,857	77,323,157
MARKETING & EEA	7 554 000	8,144,621	8,897,017	9,086,275	9,002,386
Marketing & Load Management	7,554,923	0, 144,021	0,057,017	9,000,279	0,002,000
Appliance Sales	701 000	787,29 7	937.397	1,010,701	966,412
Economic Development	781,882	· ·	1,483,127	1,532,901	1,453,420
Emp Relations/Safety & Health	1,168,911	1,178, <i>2</i> 72 297,660	327,114	338,915	332,050
Human Resources	286,457 0	237,560	327,714	330,313	0
Governmental Affairs			2,714,974	2.793.332	2,747,479
Corporate Communications	2,409,708	2,477,508	14,359,629	14,762,124	14,501,747
Total M & EEA	12,201,881	12,885,358	14,005,025	17,2 QZ, 1Z7	17,001,171
TREASURY OFFICER/CIO				•	
Executive	2,493,622	2,477,902	2,587,946	2,677,238	2,625,052
Sec., Treas. & Rates	1,512,725	1,616,788	1,930,433	2,170,885	2,103,310
Total TO/CIO	4,006,347	4,094,690	4,518,379	4,848,123	4,728,362
CHIEF FINANCIAL OFFICER					
Accounting	2,157,079	2,187,296	2,280,454	2,381,115	2,326,346
Corporate Planning	681,726	706,194	901,878	930,463	917,475
Regulatory Affairs	165,309	171,096	182,170	188,808	184,972
Total CFO	3,004,114	3,064,586	3,364,502	3,500,386	3,428,793
I Utal GFO	0,007,117	0,007,000	 	-,,	-,,
OTHER					
SCS	37,742,948	36,485,101	37,181,961	37,665,597	37,809,589
General To All	20,699,781	24,380,291	22,093,380	23,424,579	22,657,825
Total Other	58,442,729	60,865,392	59,275,341	61,090,176	60,467,414
Total Company	172,633,171	176,829,608	203,510,948	204,519,616	201,125,731
• •					

жи	r unctional	Proger netal
		24-Jul-00

Gulf Power Company			Second Quar	ter																
2000 O&M Functional Budget Deviation	n																,			
24-Jul-00																	· ; ·			
Power Generation & Transmission	Non-BCS	Non-8C8		*	8CS Only	8CS Only		*	Non-SCS	Non-SCS	Non-8C8	*	SCS Only	BCS Only	BCS Only	*	Total	Total	Total	*
Function	Actual YTD	Budget YTD		Variance	Actual YTD		Variance	Verlance		YE Projection	Variance		1000 Budget \		Variance		2000 Budget		Variance	Variance
Production Operations	9,429,849	8,838,831	591,018	6.89%	3,820,843	4,101,808	(280,986)	-7.35%	17,882,006	17,791,005	(91,000)	-0 51%	7,973,935	8,213,935	240,000	3.01%	25,855,940	26,004,940	140,000	0.58%
Production Maintenance	19,082,852	20,264,247	(1,181,395)	-5.83%	1,261,060	1,290,292	(29,232)	2.32%	36,884,666	36,009,666	(875,000)	-2.37%	2,347,530	2,347,530	0	0.00%	39,232,196	36,357,196	(875,000)	-2.23%
W	28,512,501	29,102,878	(590,377)	-2 03%	5,081,703	5,391,900	(310,197)	-8.10%	64,788,671	53,8 00,671	(966,000)	-1.78%	10,321,486	10,681,485	240,000	2.33%	65,068,136	64,362,138	(728,000)	-1.12%
Transmission Operations	1,013,425	947,619	65,606	6.94%	1,055,251	1,230,995	(184,744)	-17.51%	1,944,288	1,981,286	37,000	1.90%	2,438,600	2,360,600	(58,000)	-2.38%	4,382,888	4,381,886	(21,000)	-0 48%
Transmission Maintenance	165,079	102,035	63,044	61,79%	0	0	0	0.00%	204,489	204,489	0	0.00%	0	0	0	0.00%	204,489	204,489	0	0 00%
Transmission Expense	1,178,504	1,049,654	128,850	12.28%	1,055,251	1,239,995	(184,744)	-17.51% 38.75%	2,148,776 15,106	2,166,775	37,000 16,000	1.72%	2,436,500	2,380,800	(58,000)	-2 38%	4,587,375	4,588,375	(21,000)	-0,46%
Distribution Operations	22,901	7,478	15,423	208.24%	167,451	96,437	61,014 255	100 00%	152,479	31,106 152,479	10,000		210,683	210,663 0	0	0.00%	225,788	241,788	18,000	7.09%
Distribution Maintenance	74,336	78,852	(1,517)	-2.00%	255 157.706	98.437	61.269	36.85%	167,584	183,584	18.000	0.00%	•	•	0	0 00%		152,479	0	0 00%
Distribution Expense	97,236	83,330	13,906	16 69%	187,700	170,437 0	01,209	0.00%	197,504	183,864	10,000	9.66%	210,683	210,683	0	0.00%	378,267	394,267	18,000	4.23%
Customer Accounts Expense CB&I Expense				0.00%	- 0	- 0		0.00%				0.00%	<u>`</u>	<u>_</u>		0.00%	↓ ∠.	0	<u>_</u>	0.00%
Sales	-	<u> </u>		0.00%	74,526	207,063	(132,636)	-177.83%		<u> </u>		0.00%	400.389	400.368	0	0.00%	1400,369	400,369	<u>v</u>	0.00%
A&Q Operations	2.088.578	1,980,114	108,484	8.43%	79,543	27,481	52,062	88,48%	3,574,728	3,780,728	108,000	2.88%	83,040	63,040	-	0.00%		5,833,768	106,000	2.84%
A&G Maintenance	963	969	14	1,44%	0	0	0	0.00%	1,951	1,951	0	0.00%	0	0	ō	0.00%	1,951	1,951	100,000	0.00%
A&G Expense	2,067,561	1,961,063	106,478	5.43%	79,543	27,481	52,082	65.48%	3,878,679	3,782,679	106,000	2.88%	83,040	53,040	0	0.00%	3,729,710	3,835,719	108,000	2 84%
Total Operations Expense	12.532.553	11,753,842	778,711	6.63%	5,167,416	5,672,564	(485,148)	-9.35 X	23,516,124	23,584,124	88,000	0.29%	11.078.627	11,258,827	182,000	1.84%		34,842,751	250,000	0.72%
Total Maintenance Expense	19.323.249	20,443,103	(1,119,854)	-5.48%	1,261,315	1,290,292	(28,977)	-2.30%	37,243,585	36,366,585	(875,000)	-2.35%	2,347,530	2,347,530	0	0.00%	1	38,716,115	(875,000)	
Total O&M Expense	81,856,802	32,196,948	(341,143)	-1.08%	8,448,731	8,962,856	(514,125)	-7.97%	60,759,709	59,952,709	(807,000)	-1.33%	13,424,157	13,606,157	182,000	1,36%	1	73,558,868	(825,000)	
ECRO	<u> </u>																1	(5)555,555	720,020	
Production Operations	340,470	650,063	(509,613)	-69.95%	83,200	103,383	(40,183)	-63.56%	1,380,492	1,361,773	1,281	0.09%	206,130	208,130	0	0.00%	1,588,622	1,589,903	1,281	0.08%
Production Maintenance	114,391	158,204	(44,813)	-28.15%	0	0	0	0.00%	316,390	318,390	0	0.00%	0	0	0	0.00%	318,390	318,390	0	0.00%
Power Production Expense	454,861	1,009,297	(554,426)	-54.93%	63,200	103,363	(40,183)	-83 58%	1,696,862	1,700,163	1,281	0.08%	208,130	208,130	0	0.00%	1,807,012	1,908,293	1,281	0.07%
Transmission Operations	0	0	0	0.00%	0	0	0	0.00%	. 0	0	0	0.00%	0	0	D	D 90%	٥ (١	0	0	0.00%
Transmission Maintenance	8,668	4,327	2,341	84,10%	14,184	34,384	(20,200)	-142.41%	8,706	8,708	0	0.00%	89,500	69,500	0	0,00%	78,206	78,206	0	0.00%
Transmission Expense	8,668	4,327	2,341	54.10%	14,184	34,384	(20,200)		1	8,708	0	0 00%	89,500	69,500	0	0.007	78,206	78,208	0	0.00%
Distribution Operations	0	• 0	0	0.00%	0	0	0	6.007	1	0	0	0.00%	0	0	0	0.005	,	0	0	
Distribution Maintenance	203,549	273,731	(70,182)	-25.84%	410,314	-		24.587		560,803	0	0.00%	825,500	625,500	0	0,000	1	1,186,303	0	
Distribution Expense	203,549	273,731	(70,182)		410,314	309,453	100,661	24,587	1	660,803	0	0.00%	625,500	625,500	0	0,009	.,,	1,188,303	0	
A&G Operations	0	• •	0	0.00%	0	0	0	0.007	1	0	0	0.00%	0	0	٥	0.007	1	0	0	
A&G Maintenance	0	• 0	0	0.00%	·	0	_	0.009	1	o	0	0.00%	0	0	٥	0.003	4	•	0	
A&G Expense	0	0	0	0.00%	· 0	. 0		0.007	1	0		0.00%	0	0	0	0.001	•		0	. 0.00,0
Total ECRO Operations Expense	340,470		(509,613)		63,200	-		•			1,281	0.09%	208,130	208,130	Q	0.001	1		1,281	
Total ECRO Maintenance Expense	324,806		(112,654)		424,498		-	18 001		887,899		0.00%		895,000	0	0.001	.,,			
Total ECRC OAM Expense	665,076	1,207,345	(622,267)	-48,34%	487,098	447,220	40,478	8,301	2,268,391	2,269,672	1,281	0.08%	903,130	903,130		0.00	3,171,521	3,172,802	1,281	0.04%
ECCR			_					0.00	ء ا		-	0.00%		•		0 00				0 000%
GS&I Expense				0.009	t .		, ,		1 -			0.00%	1 7	0	ì			, ,		
A&G Operations	9		. 0	0.007	1 .		, ,				0	0.00%		0	ì		4		Č	0 000%
A&G Maintenance				0.007	1 3			0.00	ı	. 0	0	0.00%	ه ا	ō	ì	0.00		. 0	·	0 000%
Total ECCR Operations Expense		20 404 000	1002 /10		6 8,936,429	7.410.070	(473,647			82,222,361	(605,719		14,327,287	14,509,287	182,000			78,731,868	(623,719	
Total O&M including ECRO & ECCR	32,520,880	33,484,290	(963,410	-2.00	9,500,742	7,710,011	11,1501						1				1			
T. J. and J. C. manufalan	1,101,43	304,788	796,845	261.381	270,927	119,221	151,700	56.00	× 815,364	615,394	30	0.009	228,409	228,409		0.00	% 843,77	843,803	30	0 000%
Engineering & Supervision		S 304,794	1771	0.00) (0	0	0.007	6 0	C		0.00	* (0 0 00%
Appliance Baies	2.15					28,150	3,82	11.07	× (5,758	5,758	100.003	61,017	64,737	3,72	0 6.10	% 61,01°	7 70,495	9,47	
428 Account	12.42	·) (0.00	% 88,581	66,561	0	0.007	6 0			0.00	% 86,56	68,561		0.00%
Clearing	15,46	10,70			<u> </u>															

Line	POD No. 9		POD No. 4	
No	Description	2000	Description	2000
	Power Delivery/Customer Operations Customer Service	7 009 044	Power Delivery/Customer Operations Power Delivery/Customer Operations	
	Customer Operations Support	7,908,944 373,581	r ower Delivery/Customer Operations	32,536,600
	Transportation	373,361		
	Power Delivery	20,261,655		
	Security Services	1,074,249		
	Corporate Real Estate & Quality	2,002,215	Corporate Real Estate & Quality	2 119 712
	Total PDCO	31,620,644	Total PDCO	2,118,712 34,655,312
	1016/1 000	31,020,044	10071 500	54,055,512
	Generation & Transmission		Generation & Transmission	
	Procurement & Materials	329,356		
	Transmission	2,445,338	Transmission & System Control	8,112,582
	Environmental Affairs	1,451,804	Environmental Affairs	3,197,680
	Power Generation Office	393,979	Power Generation Support	4,823,577
	Plant Crist	26,486,572	Plant Crist	27,930,370
	Plant Smith	8,890,978	Plant Smith	9,606,557
	Plant Scholz	3,783,794	Plant Scholz	4,108,986
	Gulf CoGen	450,000	Gulf CoGen	450,000
	Plant Daniel	14,112,324	Plant Daniel	14,112,324
	Plant Scherer	5,013,311	Plant Scherer	5,013,311
	Total G&T	63,357,4 56	Total G&T	77,355,387
	Marketing & EEA	•	Marketing & EEA	
	Marketing & Load Management	7,554,923	Marketing & Load Management	10,276,403
	Appliance Sales	0	Appliance Sales	0
	Economic Development	781,882	Economic Development	809,534
	Emp Relations/Safe & Health	1,168,911	Empt. Rel./Safety & Health	1,285,211
	Human Resources	286,457	Human Resources	4,127,772
	Governmental Affairs	0	Governmental Affairs	99,244
	Corporate Communications	2,409,708	Corporate Communications	2,737,689
	Total M & EEA	12,201,881	Benefits - Gulf	0
			Total M & EEA	19,335,853
	Treasury Officer/CIO		Finance & Accounting	
	Executive	2,493,622	Executive	3,752,145
	Sec., Treas., & Rates	1,512,725	Sec., Treas., & Rates	2,547,701
	Total TO/CIO	4,006,347		
	Chlef Financial Officer			
	Accounting	2,157,079	Accounting	8,633,767
	Corporate Planning	681,726	Corporate Planning	954,451
	Regulatory Affairs	165,309	Regulatory Affairs	172,816
	Total CFO	3,004,114	Security Services	1,199,157
			Procurement & Materials	695,474
			Auditing	757,270
			Total TO/CIO & CFO	18,712,781
	_			
	General To All General To All	20 600 794	General To All	C 804 474
		20,699,781	GTA - Location 990	6,891,474
	Total	20,699,781	PPP - Location 991	6,370,384
	ere	27 749 040	PIP - Location 992 Benefits - Gulf Location 993	900,467
	SCS Total	37,742,948	Reversals/Accrual - Location 995	6,258,523
		37,742,948 172,633,171	Total GTA	278,933 20,699,781
	Total Company	112,033,111	Total GTA	20,033,701
			980 - GTA	1,874,057
			Total	1,874,057
			Total Company	172,633,171
			•	*

Gulf Power Company

O&M Analysis (O & M, ECCR, & ECRC) by FERC & SUB

12/5/2001

Ferc Sub	Description	Original Budget 2000	Original Budget 2001	Orlginal Budget 2002	Original Budget 2003	Test Year Budget
50000000	Oper,spvsn&engr	5,978,154	6,389,029	7,399,905	7,636,622	7,462,190
50100000	Other Misc Fuel Expense	2,133,655	1,853,689	1,854,588	1,902,061	1,873,383
	Coal Handling	319,531	1,794,965	1,866,421	1,927,998	1,890,505
50100012	Oil Handling	•	19,478	16,782	17,185	16,981
50100031	Residual Ash Disposal & Sales	-	13,650	402,264	411,918	405,795
50200000	Steam Expenses	4,754,976	5,314,197	4,106,163	4,249,711	4,166,180
50200101	Ecrc-sulfur	5,000	5,000	5,000	5,000	5,000
50500000	Electric Expens	2,632,995	4,153,858	3,848,579	3,976,064	3,901,941
50600000	Misc Stm Pwr Ex	9,066,343	7,977,969	8,715,317	8,983,415	8,887,101
50600001	Research & Development	319,541	593,302	537,030	544,213	541,244
50600002	? Air Quality Control	252,716	348,259	324,552	328,906	326,342
50600003	Water Quality Control	237,051	286,106	298,213	282,911	276,567
50600102	2 Ecrc-air Emission Fees	683,208	684,000	778,106	780,317	778,106
50600103	B Ecrc-title V	184,892	72,616	77,046	80,524	78,317
50600104	Ecrc-asbestos Fees	5,500	4,500	4,500	4,500	4,500
50600105	5 Ecrc-emission Monitoring	185,119		435,270	298,103	390,400
50600106	6 Ecrc-general Water Quality	250,188		400,367	406,852	402,289
50600108	B Ecrc-state Npdes Admin	42,500	· ·	42,000	42,000	42,000
50600109	Ecrc-lead & Copper Rule	14,400	21,000	18,257	18,575	18,335
	DEcrc - Environmental Aff	-	-	3,000	3,072	3,000
50600111	Forc-general Solid & Hazardous Waste	223,220		226,774	232,457	229,196
	2 Ecrc-above Ground Storage Tanks	10,875		25,000	275,000	125,904
51000000) Maint,spvsn,eng	5,724,980		7,267,583	7,683,175	7,455,457
51100000	O Maint-structure	3,365,595		4,585,927	4,864,363	4,656,014
51200000	O Maint-boilr Pit	22,170,479	20,955,633	29,695,052	25,254,989	25,326,154
51200113	3 Ecrc - Low Nox		•	50,000	50,000	50,000
51200116	6 Ecrc-sodium Injection	-	25,000	48,000	49,152	48,480
51300000	0 Maint-elec Pint	, 7,662,69 6	5,969,558	10,246,259	8,341,234	7,832,483
5130000	1 Cooling Tower	-	77,000	295,000	202,400	202,400
	0 Maintenance-misc Steam Plant	•	1,366,210	1,468,396	1,539,201	1,483,761

Face Oak Describition	Original Budget	Original Budget	Original Budget	Orlginal Budget	Test Year	
Ferc Sub Description	2000	2001	2002 0	2003	Budget	
51400001 Mtn Of Misc Steam Plant	935,313	400.000	-	0	470.000	
51400105 Ecrc-emission Monitoring	318,390	138,200	170,041	177,596	173,086	
54600000 Oprs Supv & Engineering	34,676	35,218	122,727	178,145	174,589	
54800000 Other Generation Expenses	27,144	23,382	493,603	905,321	862,453	
54900000 Other Misc Expenses	7,026	5,747	169,686	284,287	273,920	
55100000 Other Mtn Supv & Engineering	9,526	6,394	66,201	104,169	107,048	
55200000 Mtn Of Other Power Gen Struct		-	46,815	117,371	95,561	
55300000 Mtn Of Equipment	485,355	454,355	1,481,965	2,851,040	2,370,912	
55400000 Mtn Of Other Power Plant	4 407 405	4 000 010	11,389	23,568	20,613	
55600010 Sys & Load Disp	1,467,495	1,066,018	1,131,889	1,151,355	1,137,683	
55700010 Other Expenses	1,038,449	1,224,637	1,268,256	1,325,480	1,288,893	
56000100 Oper Supe & Eng	1,131,548	807,260	923,364	905,417	920,610	
56100100 Load Dis Sup&en	2,118,009	2,096,374	2,235,191	2,358,044	2,293,252	
56100300 Supplies&exp Lo	118,802	•	137,588	139,582	139,595	
56200110 St Labor Exc Gc	44,320		87 _. 584	90,611	90,501	
56200190 St Exp Other	50,182		0	0		
56300046 46 Kv &uroutine	1,539	-	1,611	1,650	1,631	
56300116 115 Kv Routine	197,531	191,674	332,723	341,507	342,098	
56300119 11k Kv Other Ov	-	-	51,192	52,523	52,146	
56300236 230 Kv Routine	2,761	2,816	2,889	2,951	2,914	
56300990 Exp General Ov	80,000	•	81,872	83,859	83,141	
56600100 Misc Transmissi	. 403,367	439,434	478,219	485,328	481,114	
56700100 Rent	1,163,350	1,163,350	1,163,559	1,163,618	1,163,577	
56800100 Maint Sup & Eng	271,010	291,330	304,923	319,546	315,504	
56900207 Ecrc-groundwater Contamination investigation	78,206	121,998	124,589	126,520	125,124	
57000100 Main Station Eg	439,058	456,406	535,751	551,175	649,083	
57000800 Sup & Teleme Eq	1,500	1,500	1,536	1,573	1,557	
57000904 All Equipment-excluding Gwo Work	-	35,276	24,840	25,436	25,090	
57100111 115kv And Above	600,000	960,000	895,430	1,179,541	965,335	
57100304 46 Kv And Under	8,000	8,000	8,188	8,384	8,319	
57100511 115kv Overhead	96,169	·	107,639	110,350	109,313	
57300100 Main Misc Trans	77,400		116,011	121,570	118,303	
58000100 Oper Sup & Eng	4,034,072		4,870,645	4,947,001	4,934,732	
58000102 Dist Oper Trng	19,467		87,213	89,306	88,071	
58000151 Exp Off Computr	1,500		10,234	10,480	10,329	
58100100 Load Dispatchin	242,862		825,750	863,180	844,788	
58200100 Station Expense	293,068		286,289	296,580	293,929	
58300100 Oil Cleanup-transformer Svc	5,000		1,074	1,101	1,089	
58300111 Inst&remo On Lt	268,361		359,613	369,814	369,586	
58300112 Install & Remov	480,000	·	231,289	236,904	233,647	
JUDUUT IZ III BIRIU IX I I BII I UY	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				,	

	Original Budget	Original Budget	Original Budget	Original Budget	Test Year
Ferc Sub Description	2000	2001	2002	2003	Budget
58300200 First Cost Of I	(415,000)	(265,000)	(272,950)	(282,230)	(276,381)
58300211 Ecrc-general Solid & Hazardous Waste	-	15,000	15,000	15,360	15,150
58300900 Other Overhead	1,014,702	980,899	1,089,785	1,122,546	1,120,624
58400331 Instal & Re Gen	75,023	66,646	77,119	79,140	78,616
58400332 Instal & Re Dso	265,000	252,000	257,897	264,142	260,587
58400400 First Cost Of I	(187,958)		(173,105)	(178,991)	(175,634)
58400950 Other Undergrnd	420,000	525,000	649,390	666,533	661,546
58500112 Municipal Stree	306,369	393,259	401,957	413,033	411,996
58500192 St Light & Sign	198,328	233,259	238,213	245,257	246,319
58600110 Inst/rem Mtr	920,453	939,032	1,020,593	1,044,161	1,030,413
58600111 Instal & Re Gen	265,273	267,838	283,027	291,771	286,994
58600112 Instal & Re Dso	50,000	16,000	16,374	16,771	16,552
58600114 Test Re & Insta	12,000	2,000	2,046	2,096	2,066
58600115 Re & Insta Me/r	56,878	24,378	24,964	25,634	25,263
58600200 First Cost Of I	(76,000)	(80,000)	(82,400)	(85,202)	(83,632)
58600300 Meter Operation	697,773	699,110	836,313	860,160	829,642
58600400 First Cost Of I	(30,000)	(39,000)	(40,170)	(41,536)	(40,768)
58700100 Misc Work Custo	4,200	5,000	5,116	5,240	5,167
58700400 Inspect & Inves	375,800	405,000	450,726	466,065	462,533
58700401 Cust Inspection	26,473	26,830	30,547	30,580	30,559
58700482 Investigation C	289,870	266,485	291,489	301,792	295,815
58800170 Emp Train Schoo	196,896	155,120	231,664	237,549	234,796
58800172 S Bell Pole Cnt	•	65,000	0	0	0
58800173 Earned Progress	93,916	102,634	105,409	109,236	107,023
58800190 Other Distribut	1,564,735	1,682,439	1,714,840	1,736,910	1,728,583
58900100 Rent Pay & Exp	55,000	57,050	83,503	85,507	84,338
59000100 Maint Sup & Eng	2,053,852	2,155,596	2,517,303	2,631,373	2,592,520
59100100 Maint Structure	1,750	2,326	2,367	2,411	2,392
59100207 Ecrc-groundwater Contamination Investigation	1,186,303	1,098,002	1,103,414	1,120,000	1,105,901
59200100 Maint Stat Equi	1,013,697	1,150,811	1,583,154	1,622,494	1,632,507
59200800 Supv & Telemete	5,867	12,000	12,280	12,575	12,435
59300100 Ovhd Line Clrg	3,010,997	1,639,694	4,234,995	3,964,845	4,122,705
59300200 Ovhd Line Maint	3,415,462	3,910,741	4,162,186	4,210,213	4,220,178
59300201 Arms Project	8,000	16,000	16,374	16,767	16,525
59300203 Ovhd Lines Db10	50,000	7	102,342	104,826	103,486
59800205 Pole Line Insp	350,000	345,000	670,000	776,735	733,861
59300208 Pole Relocation	10,000		25,584	26,202	25,900
59300210 Copper Changout	50,000		102,357	104,902	104,197
59300250 Maint Oil Circu	125,000		181,224	186,975	183,742
59300295 Comp Owned Ser	100,000		112,575	115,277	113,694

	Orlginal Budget	Original Budget	Original Budget	Original Budget	Test Year
Ferc Sub Description	2000	2001	2002	2003	Budget
59300400 Minor Strm Exp	250,000	320,000	425,792	438,343	441,986
59400100 Underground Lin	75,000	35,000	81,872	83,837	82,893
59400500 Urd-ucd Lines	1,408,550	1,700,772	1,806,549	1,857,238	1,854,495
59400505 Urd Cable Repla	-	-	163,744	167,673	166,099
59500100 Ovhd Line Trans	731,559	656,399	680,720	696,930	687,610
59500211 Ecrc-general Solld & Hazardous Waste	-	51,144	44,000	45,056	44,440
59500301 Urd Trans Paint	25,000	-	81,873	83,839	83,467
59600112 Municipal Stree	67,233	84,000	101,317	103,788	102,501
59600192 St Light & Sign	268,070	211,482	659,506	677,953	677,680
59700100 Maint Of Meters	120,223	101,882	118,272	121,465	117,130
59800100 Maint Misc Dist	131,060	215,311	426,301	451,419	436,821
90100010 Supervision	391,870	312,115	361,750	382,828	370,571
90200010 Supv & Clerical	131,127	185,418	194,179	200,528	196,848
90200020 Reg Employees	1,335,857	1,444,747	1,598,001	1,666,525	1,626,551
90200030 Oper Depart Emp	152,720	1,300	1,331	1,362	1,346
90200040 Supplies Meter	7,757	7,507	7,682	7,865	7,762
90300010 Supv-cust Recor	950,704	1,294,887	1,351,910	1,415,769	1,376,740
90300020 Customer Record	2,351,931	2,629,400	3,057,450	3,165,661	3,102,769
90300021 Final Bill Collections Activity	-	117,674	108,734	113,035	110,535
′ 90300030 Cust Call Cntr	2,076,974	2,035,058	2,304,739	2,386,138	2,338,494
90300080 Mailing Expense	8,326	9,900	10,131	10,375	10,236
90300100 Supv-collection	. 72,110	81,634	89,255	91,427	90,164
90300110 Coll- Reg Emplo	500,342	573,247	285,671	286,748	286,109
90300120 Coll - Oper Dep	14,500	14,400	14,736	15,090	14,881
90300130 Collection Agen	11,600	47,450	48,560	49,726	49,040
90300140 Coll Office Exp	100	100	100	100	100
90300202 Operations	3,429,277	2,357,724	2,662,777	2,624,957	2,642,052
90300203 Forms	194,826	202,763	210,741	210,742	210,731
90300205 Postage	1,118,728	1,655,107	1,634,372	1,661,604	1,645,717
90300210 Css Training Scs W/o 46cs-tr Labor And Expens	267,849	182,242	186,975	192,922	189,405
.90400020 Uncoll Act Prov	1,192,015	1,252,200	1,556,728	1,518,328	1,543,131
90500010 Misc Cust Expen	748,358	744,078	788,812	795,610	791,482
90700010 Supervision	864,698	1,028,200	1,047,568	1,131,009	1,080,930
90701010 Supv - Labor	186,175	190,946	175,076	182,079	178,015
90701015 Supv Mat & Exp	338,899	691,681	789,321	771,020	819,939
90701900 Prog Eval Serv	238,803	124,691	136,486	141,945	138,778
90701901 Adm-mkt Ser-mat	83,287	36,505	43,657	44,381	45,946
90701906 Mkt Svcs-other-goal Dockets & Goal Setting Pro	4,500		0	0	0
90701910 Marketing Services-economic Eval & Mkt Rept-la		193,432	121,452	126,311	123,492
90701911 Marketing Services-economic Eval & Mkt Rept-		39,937	37,100	37,494	40,432

Docket No. 010949-El Exhibit (HWS-5) Page 4 of 9

	Original Budget	Original Budget	Original Budget	Original Budget	Test Year	
Ferc Sub Description	2000	2001	2002	2003	Budget	
90801096 Res-lcwte-oth	500	500	0	0	0	
90801100 Res-gc New-lab	559,238	695,726	677,027	716,955	693,784	
90801101 Res-gc New-oth	383,354	431,950	435,874	431,627	448,914	
90801105 Res-gc Imp-lab	247,762	368,470	369,592	384,874	376,002	
90801106 Res-gc Imp-oth	168,663	239,826	239,635	244,312	247,688	
90801107 Gc Conversn-lab	22,870	-	0	. 0	0	
90801108 Gc Conversn-oth	27,814	-	0	0	0	
90801115 Rs-ener Aud-lab	195,476	216,112	198,221	225,378	209,618	
90801116 Rs-ener Aud-oth	57,831	58,517	59,553	59,151	64,041	
90801117 Rs-mall Aud-lab	36,331	30,076	18,966	19,725	19,284	
90801118 Rs-mail Aud-oth	8,663	6,348	6,395	6,447	7,431	
90801120 Res-ess Cus-lab	195,362	-	0	0	0	
90801121 Res-ess Cus-oth	104,170	-	0	0	0	
90801145 Gf Exp Loan-lab	2,859	-	0	0	0	
90801148 Gf Exp Loan C/o	4,000	4,000	4,000	4,096	4,025	
90801150 Geothrm Pmp Lab	99,346	93,434	100,229	111,575	104,986	
90801151 Geothrm Pmp Oth	98,350	106,472	104,266	108,429	107,013	
90801155 Res Pwr Qty-lab	36,213	41,760	41,532	45,512	43,199	
90801156 Res-pwr Qty-oth	10,924	20,486	20,642	20,871	21,379	
90801160 Res Adv Eng-lab	322,086	443,055	368,388	419,003	389,627	
90801161 Res-adv Eng-oth	449,044	670,435	1,297,721	1,313,192	1,347,107	
90801163 Good Cents Select-Promotion	-	- .	2,000	2,048	2,020	
90801166 Res-adv Wh-oth	500	500	0	0	0	
90801188 Wt Htr Conv-oth	75,000	96,000	96,000	98,304	96,575	
90801200 Com-gc New-lab	204,133	265,328	297,550	288,556	293,777	
90801201 Com-gc New-oth	48,749	53,408	53,179	53,065	57,783	
90801210 Solar Sch-labor	3,385	3,635	2,293	2,314	2,299	
90801211 Solar Sch-other	500	300	300	307	305	
90801215 Cm-ener Aud-lab	168,195	199,732	213,128	232,559	221,282	
90801216 Cm-ener Aud-oth	42,411	40,779	40,360	40,392	44,016	
90801217 Id-mail Aud-lab	21,486	24,528	25,697	26,725	26,128	
90801218 Id-mail Aud-oth	47,888	25,348	15,395	15,663	16,485	
90801235 Ele Vehicle-lab	31,928	11,378	36,047	37,489	36,653	
90801236 Electric Vehicle Program-other	45,010	44,280	38,267	39,157	38,628	
90801275 Com-hospit-lab	175,363	193,852	177,398	194,191	184,443	
90801276 Com-hospit-oth	56,169	52,201	55,311	55,601	59,628	
90801280 Com-health-lab	110,587		84,760	88,151	86,186	
90801281 Com-health-oth	38,524	-	31,416	31,987	32,695	
90801285 Com-educat-lab	221,337		211,967	201,430	207,543	
90801286 Com-educat-oth	54,890		46,971	47,596	50,191	

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	•		Original Budget	Original budget	Original budget	rest rear
	Description	2000	2001	2002	2003	Budget _.
	B Energy Direct Expense	-	-	92,361	95,698	93,245
	Com-generl-lab	255,662	331,534	346,932	359,173	352,070
	Com-generl-oth	89,096	221,283	233,076	237,856	265,725
	5 Com-govermt-lab	84,753	35,791	40,629	42,254	41,312
90801296	3 Com-govermt-oth	20,169	15,724	16,660	16,976	17,279
90801318	5 In-ener Aud-lab	117,991	120,308	120,481	125,300	122,503
	3 In-ener Aud-oth	24,826	16,376	17,184	17,332	18,835
90801330	Ind-tech Tr-lab	126,622	101,537	46,117	47,962	46,889
9080133	1 Ind-tech Tr-oth	79,051	51,906	47,735	48,140	52,454
90801380	O Industrial-military Segment-labor	70,116	83,190	76,781	79,852	78,069
90801381	1 Ind-militry-mat	50,498	48,692	66,051	67,436	67,442
9080138	5 Industrial-chemical Segment-labor	89,780	94,805	107,827	112,140	109,635
90801386	6 Ind-chemici-mat	130,302	83,154	88,262	90,498	93,537
90801390	0 Industrial-manufacturing & Municipalities-labor	282,799	341,531	291,466	303,125	296,360
9080139	1 Ind-mfg/mun-mat	98,444	128,347	136,109	139,007	144,417
9080139	5 Industrial-forest Products Segment-labor	62,577	73,989	72,700	75,608	73,920
90801396	6 Ind-forest-mat	56,885	69,446	74,091	76,055	79,182
9080150	0 Lr-cus Asst-lab	94,389	103,575	116,630	121,295	118,588
9080150	1 Lr-cus Asst-oth	596,075	219,062	305,351	240,079	352,242
9080155	0 Mr-cus Asst-lab	118,585	96,793	. 205,742	213,972	209,197
9080155	1 Mr-cus Asst-oth	683,303	646,549	697,859	711,616	824,955
9080165	1 Tech Assess-oth	159,814	- •	0	0	0
9080167	1 Com-dem&dev-oth	184,220	165,897	165,800	167,160	185,354
9080168	1 Energy Ed-other	2,000	-	0	0	
9080168	6 Comm Tech-other	800	·, -	0	0	
9080170	0 Forecast -lab	115,188	76,396	86,117	89,562	87,561
9080170	1 Forecast - Oth	142,033	105,091	108,309	112,501	127,455
9080185	0 Rate Admin-lab	143,422	133,334	172,310	144,758	174,647
9080185	1 Rate Admin-oth	84,931	221,384	341,651	260,594	355,484
9080187	0 Real Tm Prc-lab	11,948	55,963	57,769	60,080	58,650
9080187	1 Real Tm Prc-oth	98,578	63,470	56,938	57,453	64,339
9080187	5 Marketing Svcs-earthcents-labor	-	16,024	8,395	8,731	8,523
9080187	6 Marketing Svcs-earthcents-material & Expense	s -	7,708	6,162	6,266	6,469
9080188	1 Green Pricing Initiatives-materials	-	25,000	25,000	25,600	25,150
9090110	0 Res Gd ? Labor	10,038	-	. 0	0	0
9090110	1 G Cents New-adv	192,800	197,250	203,050	204,032	203,264
9090110	5 Res Gd ? Labor	12,046	-	0	0	0
	6 G Cents Imp-adv	156,000	162,000	162,000	165,888	162,990
	8 Gc Conversn-oth	25,000	-	0	0	0
	5 Res Ener Aud-la	6,023		6,318	6,568	6,424
		•	-			

Original Budget

Original Budget

Original Budget

Test Year

Original Budget

	Original Budget	Original Budget	Original Budget	Original Budget	Test Year	
Ferc Sub Description	2000	2001	2002	2003	Budget	
90901116 En Aud/loan/adv	100,200	100,200	100,200	102,605	100,800	
90901118 Rs-mail Aud-adv	50,000	50,000	50,000	51,200	50,300	
90901120 Res Ess Cs-lab	13,470	26,326	26,326	27,372	26,765	
90901121 Res-ess Cs Adv	131,348	134,303	147,733	151,279	148,393	
90901150 Geothermal-advertising-labor	10,038	9,124	9,124	9,486	9,276	
90901151 Geothermal-advertising-other	111,000	111,000	112,500	115,200	113,179	
90901156 Gc Surge Protot	25,000	25,000	25,000	25,600	25,150	
90901161 Aem Advertising	25,000	100,000	300,000	307,200	301,800	
90901188 W/h Convers-oth	20,000	20,000	20,000	20,480	20,120	
90901201 Com-g Cents-adv	24,125	18,625	18,625	19,072	18,740	
90901215 Com-eng Aud-lbr	2,008	2,106	2,106	2,186	2,140	
90901216 Com-ene Aud-adv	5,000	4,500	4,000	4,096	4,025	
90901276 Com-hospitl-adv	500	500	500	512	505	
90901288 energy Direct.com	-	-	4,500	4,608	4,526	
90901291 Com-general-adv	5,000	3,000	3,000	3,072	3,018	
90901876 Marketing Svc-earthcents-adv-material & Exp	-	7,500	000,6	3,072	3,018	
91001011 Cust Ser & Info	147,697	√ 478,785	181,349	184,785	182,984	
91201199 Res-sup Activity	25,400	22,500	24,500	25,088	24,647	
91201299 Com-sup Activity	12,100	11,200	18,700	16,589	18,173	
91201399 Ind-sup Activity	15,762	15,000	18,000	18,432	18,108	
91201406 Economic Development	830,329	817,481	1,026,739	1,106,840	1,058,589	
91202000 Bulk Power Sales	400,369		240,505	249,820	243,471	
92000010 Admin & Gen Sal	9,720,776	10,843,568	10,182,748	10,715,405	10,406,527	
92100101 Meals Trav Exec	56,000		65,576	67,136	66,226	
92100102 Meals,trav Othe	500,737	512,746	695,916	708,402	703,478	
92100104 Emplmnt & Reloc	402,335	392,335	481,700	493,405	486,580	
92100105 Leap/econ Club	2,375	150	1,535	1,573	1,550	
92100150 Expensed Off Fu	70,000	67,900	297,800	191,500	210,597	
92100155 Expnsed Misc Eq	8,000	. 654	669	685	674	
92100200 Off Supp & Exp	392,876		389,806	399,035	393,647	
92100202 Bank Supp & Exp	3,009	3,047	3,119	3,193	3,149	
92100207 Comp Sftwr Exp	•	5,650	13,556	13,876	13,610	
92100208 Remarketing & Other Outside Agents Fees	128,763	129,000	129,000	129,000	123,662	
92100209 Printing Svcs	358,204	379,054	391,257	400,839	395,257	
92100210 Line Of Cre Fee	41,250	44,250	55,500	59,000	55,500	
92100211 Main Bk Ser Fee	102,340	123,255	165,000	195,000	177,515	
92100212 Custodn Ser Fee	1,034		1,489	1,787	1,614	
92100213 Bnk Ser Fee Oth	30,844		44,415	53,298	48,125	
92100300 Building Servic	738,391		471,735	484,933	477,254	
92100500 Ethics Training	15,000		15,775	16,500	16,075	
aminana minan ilaning	,	•	•	•	-	

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	Original Budget	Original Budget	Original Budget	Original Budget	Test Year
Ferc Sub Description	2000	2001	2002	2003	Budget .
92100595 Osha Expenses	3,544	19,000	11,045	11,310	11,491
92200010 Admin Ex Transf	(299,216)	(293,997)	(305,729)	(317,929)	(310,823)
92300010 Serv Fees & Exp	10,301,604	10,531,863	9,921,897	10,224,619	10,025,269
92300020 Attorney Fees A	216,858	356,035	412,025	421,913	416,155
92300030 Other Outside S	583,025	644,608	799,885	831,593	812,553
92400010 Insurance - Reg	550,618	652,897	721,216	6 876,190	794,911
92400020 Insurance - Sei	3,500,000	3,500,000	3,500,000	3,500,000	3,500,000
92500010 Injuries & Dama	1,819,326	1,584,945	1,618,077	1,668,791	1,650,937
92500020 Workmans Comp Assessment Fees	107,109	107,709	134,000	137,216	78,240
92600100 Pensions-accr	(5,270,000)	(5,730,000)	(6,140,000)	(6,180,000)	(6,156,686)
92600105 Pensions-per Sh	340,000	450,000	520,000	590,000	549,200
92600110 Administrative	11,954	7,053	8,985	9,319	9,000
92600120 Pension Cost Tr	(6,242)	35,071	17,200	13,800	15,780
92600140 Employee Benefits-plant Schere	260,882	-			587,001
92600150 Pension-suppl	474,845	569,598	570,346	610,270	157,815
92600155 Other Retir Ben	16,000				5,078,008
92600190 Post Retire Cap	(44,174)		172,000	138,000	1,110,855
92600205 Grp Ins-flex Cr	4,263,368	4,629,673	4,937,653	5,274,114	3,707,545
92600209 Life-post Retir	990,000	1,020,000	1,090,000	1,140,000	(101,585)
92600210 Med-post Retire	3,680,000	3,450,000	3,670,000	3,760,000	
92600220 Ins Cost Tranfe	(134,409	(154,034)	(98,753)	(105,428)	962,597
92600300 Other Emp Benef	950,899	850,040	948,895	977,969	
92600310 Education Relmb	41,400	45,000	47,000	48,128	47,564
92600327 Savings Plan	2,087,349	2,253,220	2,365,881	2,484,175	2,415,226
92600329 Sav Plan Tranfe	(63,279	(56,563)	(47,317)	(49,683)	(48,306)
92600331 Sav Plan Capt	(339,209) (360,734)	(473,177)	(496,835)	(483,032)
92600335 Defined Contrib	34,319	38,527	25,000	25,000	25,000
92600340 Employee Benefits Paid To Associated Compar	i 475,027	700,571	742,686	760,511	750,086
92600390 Other Ben Capit	(787,018) (1,017,139)	(987,531)	(1,054,823)	(1,015,602)
92800100 State Regulator	57,150	65,761	267,143	412,494	411,914
92800101 Outside Sv-fpsc	469,026	469,026	451,050	461,875	455,560
92800200 Federal Regulat	143,073	171,158	191,411	196,005	191,411
92800201 Outside Sv-ferc	2,500	5,000	5,000	5,120	5,050
92900010 Duplicate Charg	(368,400	(400,000)	(1,930,438)	(1,976,769)	(1,949,766)
93000100 Advert-sal&exp	13,470	26,326	26,326	27,372	26,765
93000110 Advert - Produc	250,000	255,625	200,000	204,800	203,120
93000120 Advert - Media	260,000	215,057	317,750	325,376	320,336
93000180 Indus Spons Adv	27,000	27,000	0	0	0
93000200 Industry Associ	234,577		270,954	277,398	275,833
93000205 Chamber Dues	32,648	36,763	32,370	33,148	32,690

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	Original Budget	Orlginal Budget	Orlginal Budget	Original Budget	Test Year
Ferc Sub Description	2000	2001	2002	2003	Budget
93000210 Trustee,registr	81,824	81,719	90,585	91,317	90,814
93000220 Telephone Commu	9,031	9,053	30,775	31,032	31,032
93000380 Other Experimen	31,500	34,500	35,467	36,318	36,318
93000400 Communicatn Exp	20,880	17,160	17,160	17,572	17,330
93000500 Consumer Affair	16,339	5,690	11,523	11,522	11,517
93000505 Consumer Affrs	-	•	600	614	. 600
93000901 Dir Fees And Ex	254,300	255,263	313,309	313,352	313,201
93000907 A&g - Joint Ownership	2,867,559	3,280,345	2,851,601	2,920,040	2,877,554
93000909 Other Misc Gen	17,136	38,797	25,058	25,615	26,091
93100100 Rent Payments	97,346	97,135	44,416	45,360	44,816
93100200 Other Rent Expe	18,702	18,702	0	0	0
93101681 Rent-energy Ed	37,824	37,824	0	0	0
93101686 Rent-comm Tech	12,600	12,600	0	0	0
93500100 General Structu	609,582	167,224	344,946	365,542	353,579
93500300 General Data Eq	31,652	22,824	23,358	23,945	23,603
93500400 Office Furn&equ	65,609	66,730	92,479	94,727	93,253
93500900 Other Gen Plant	36,951	√ 35,788	36,625	37,504	36,990
93500902 Transportation	74,000	76,000	77,779	79,667	78,564
Total Operation & Maintenance	172,633,171	176,829,608	203,510,948	204,519,616	201,125,731

'n

Line No	Description	1996	1997	1998	1999	2000	Average	2001	Test Year	
	<u>Baseline</u>									
1	Crist	20.011.934	20,459,194	20,995,773	21,075,454	20,253,064	20,559,084	19,991,945	23,879,624	
2	Smith	6,056,864	7,629,519	6,714,403	8,867,807	7,148,324	7,283,383	6,508,630	11,335,649	
3	Scholz	1,962,700	1,822,274	2,147,410	2,238,978	2,732,987	2,180,870	2,778,424	3,494,872	
4	Daniel	10,490,926	10,694,791	11,994,753	11,569,992	10,923,254	11,134,743	10,959,096	11.905,417	
5	Total	38,522,424	40,605,778	41,852,339	43,752,231	41,057,629	41,158,080	40,238,095	50,615,562	
	Planned Outa	ige								
6	Cnst	6,218,549	2,844,087	2,488,129	5,532,883	6,602,464	4,737,222	6,821,000	6,315,296	
7	Smith	441,184	278,914	3,508,815	4,193,072	1,129,292	1,910,255	1,428,994	3,305,454	
8	Scholz	155,486	318,782	1,122,018	459,376	849,603	581,053	870,000	752,400	
9	Daniel	2,669,443	1,447,664	1,361,021	909,977	2,338,165	1,745,254	1,993,337	3,606,668	
10	Total	9,484,662	4,889,447	8,479,983	11,095,308	10,919,524	8,973,785	11,113,331	13,979,818	
	Special Projects									
11	Crist	473,157	0	950.000	1,063,746	200.000	537,381	2,650,000	1,278,260	
12	Smith	0	Ö	0	0	786,897	157,379	306,985	958,420	
13	Scholz	0	0	0	0	Ó	0	2,120	87,925	
14	Daniel	444,348	372,216	322,848	48,290	431,070	323,754	68,500	401,162	
15	Total	917,505	372,216	1,272,848	1,112,036	1,417,967	1,018,514	3,027,605	2,725,767	
16	Grand Total	48,924,591	45,867,441	51,605,170	55,959,575	53,395,120	51,150,379	54,379,031	67,321,147	
17	% Change		-6.25%	12 51%	8.44%	-4 58%		6.31%	23.80%	
18	Benchmark	56,355,595	57,720,286	59,049,299	59,875,531	61,887,124	58,977,567	63,503,440	65,083,609	
19	Vanance	(7,431,004)	(11,852,845)	(7.444.129)	(3,915,956)	(8,492,004)	(7,827,187)	(9,124,409)	2,237,538	

Source: Lines 1-4, 6-9 and11-14 are from Company response to Citizens' Interrogatory No. 18.

Line 18 is the 1990 allowed multiplied by the respective compound multiplier shown on Company Schedule C-56.

Line 19 = (Line 16 - Line 18).

CERTIFICATE OF SERVICE DOCKET NO. 010949-EI

I HEREBY CERTIFY that a true and correct copy of the foregoing DIRECT TESTIMONY

OF HELMUTH W. SCHULTZ, III has been furnished by hand-delivery(*) or U.S. Mail to the following parties on this 27th day of December, 2001.

Marlene K. Stern, Esquire*
Division of Legal Services
Florida Public Service Commission
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