

April 5, 2002

Via Overnight Delivery

210 N. Park Ave. Winter Park, FL 32789

PO Drawer 200 Winter Park, FL

32790-0200

Tel 407-740-8575 Fax 407-740-0613 tmi@tminc.com Ms. Blanca Bayo, Director
Division of the Commission Clerk & Administrative Services
Florida Public Service Commission

2540 Shumard Oak Boulevard Tallahassee, FL 32399-0870

RE: Telenational Communications, Inc.

Initial Application and Tariff for Authority to Provide Interexchange

Telecommunications Services within the State of Florida.

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the above-referenced application and initial tariff of Telenational Communications, Inc., for Interexchange Authority. Also enclosed is a check in the amount of \$250.00 for the filing fee.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided. Any questions you may have pertaining to this filing may be directed to me at (407) 740-8575 or via email at mbyrnes@tminc.com. Thank you for your assistance.

Sincerely,

Monique Byrnes Consultant to

Telenational Communications, Inc.

MB/lk

cc: Chris Canfield, Telenational

file: Telenational - FL IXC

tms: 5553FLi0200

DOCUMENT NUMBER - PATE

020320-TI

03903 APR-88

#### FLORIDA PUBLIC SERVICE COMMISSION

# DIVISION OF COMMUNICATIONS BUREAU OF SERVICE EVALUATION

# APPLICATION FORM for

# AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- **B.** Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- **D.** If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251

1. Selec	ct what type of business your company will be conducting (check all that apply):
Ö	Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
٥	<b>Operator Service Provider</b> - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
•	Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
	<b>Switchless Rebiller</b> - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
Ш	<b>Multi-Location Discount Aggregator</b> - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
	<b>Prepaid Debit Card Provider</b> - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
2. This i	s an application for:
<b>■</b> □	Original Authority (new company) Approval of transfer (to another certificated company) Approval of assignment of existing certificate (to a non - certificated company) Approval for transfer of control (To another certificated company.)

Telenational Communications, Inc.

4.	Name under which the applicant will do business (fictitious name, etc.):					
	Not Applicable					
5.	National address (including street name & number, post office box, city, state and zip code).					
	7310	Woolwor ia, NE 68 e:				
6.	Flori	da addre	ss (including street name &	& numb	er, post office box, city, state and zip code).	
	Not a	pplicable				
7.	Struc	ture of o	rganization:			
	□ ■ □	General 1	al Corporation Partnership imited Liability Company	<b>0</b> 0	Corporation Foreign Partnership Limited Partnership	
8.	_	plicant is rietor or p	<u>=</u>	ership,	please give name, title and address of sole	
	Not ap	pplicable.				
	(A) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.					
	(B) Indicate if the individual or any of the partners have previously been:					
	<ul> <li>(B) Indicate if the individual or any of the partners have previously been:</li> <li>(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.</li> <li>(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.</li> </ul>					

- 9. If incorporated, please give:
  - (A) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate Charter #: Telenational Communications, Inc.

(B) Name and address of the company's Florida registered agent.

NRAI Services, Inc. 526 E. Park Avenue Tallahassee, FL 32301

(C) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious Name Registration #:

not applicable

- (D) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
  - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

# 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

# (A) The application:

Monique Byrnes, Consultant

Consultant to Telenational Communications, Inc.

Technologies Management, Inc.

P.O. Drawer 200

Winter Park, Florida 32790-0200

Telephone: (407) 740 - 8575 Facsimile: (407) 740 - 0613

# (B) Official Point of Contact for the ongoing operations of the company:

Mr. Chris Canfield

President

Telenational Communications, Inc.

7310 Woolworth Ave.

Omaha, NE 68124

Telephone: (402) 392 - 1190 Facsimile: (402) 392 - 7283 Toll - Free: (800) 636 - 5436

# (C) Tariff:

Monique Byrnes, Consultant

Consultant to Telenational Communications, Inc.

Technologies Management, Inc.

P.O. Drawer 200

Winter Park, Florida 32790-0200

Telephone: (407) 740 - 8575 Facsimile: (407) 740 - 0613

# (D) Complaints/Inquiries from customers:

Mr. Chris Canfield

President

Telenational Communications, Inc.

7310 Woolworth Ave.

Omaha, NE 68124

Telephone: (402) 392 - 1190 Facsimile: (402) 392 - 7283 Toll - Free: (800) 636 - 5436

(A)	Has operated as an int	erexchan	ge carrier.
	Nebraska		
(B)	Has applications pendi	ing to be	certificated as an interexchange carrier.
	Telenational is in the prothe country.	ocess of fil	ling for certification as an interexchange carrier throughout
<b>C</b> )	Is certificated to opera	te as an i	interexchange carrier.
	Nebraska		
<b>(D)</b>	Has been denied authorinvolved.	rity to op	erate as an interexchange carrier and the circumstances
	None		
(E)	Has had regulatory per the circumstances invo		posed for violations of telecommunications statutes and
	This was prior to the pure	chase of T	cate was revoked in 2001 for failure to file annual reports. Telenational from WorldPort by Apex Acquisition, Inc. The de compliance reporting service to handle all annual report
( <b>F</b> )	Has been involved in exchange carrier or oth	civil cou ter teleco	nrt proceedings with an interexchange carrier, loca ommunications entity, and the circumstances involved
	None		
Wha	t services will the applica	nt offer t	o other certified telephone companies:
	Facilities Billing & Collections		Operators Sales
		ы	Sales
	Maintenance		

Yes

	• • •	Pay commissions? Offer sales franchises? Offer multi-level sales incentive		
5.	Exp		ked in q	uestion 14 (to whom, what amount, type of franchise,
		company will have sales age ive a commission based upor		aghout the country selling services. The sales agents will tal sales.
6.	rece		their to	al sales.
6.	rece	we a commission based upor will receive the bills for y	their to	al sales.
6.	who	will receive the bills for your Residential Customers	their totour serv	ice (check all that apply)?
6.	wh	will receive the bills for your Residential Customers PATS providers	their to	ice (check all that apply)?  Business Customers PATS station end - users
6.	who	will receive the bills for your Residential Customers	our serv	ice (check all that apply)?  Business Customers

- - Will the name of your company appear on the bill for your services, and if not, who will (A) the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, Telenational Communications, Inc.'s name will appear on the bill.

The name and address of the firm who will bill for your service. **(B)** 

The Company will do its own billing to its Customers.

- 18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.
  - (A) Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including: 1. the balance sheet; 2. income statement; 3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements. If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

# (B) Managerial capability.

See Attachment IV.

# (C) Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network. The company also has skilled technical people to handle the switch in Nebraska that they will utilize to switch and record calls with.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

	MTS with distance sensitive per minute rates
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
	MTS with route specific rates per minute
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
	MTS with statewide flat rates per minute (i.e. not distance sensitive)
	Method of access is FGA
	Method of access is FGB
	Method of access is FGD
	Method of access is 800
	MTS for pay telephone service providers.
	Block of time calling plan (Reach Out Florida, Ring America, etc.)
	(800 Service (Toll free)
	WATS type service (Bulk or volume discount)
	Method of access is via dedicated facilities
	Method of access is via switched facilities
	Private line services (Channel Services) (For ex 1.544 mbps, DS-3, etc.)
•	Travel service
	Method of access is 950
	Method of access is 800
	900 service
	Operator Services
	Available to presubscribed customers
	Available to non presubscribed customers (for example, patrons of hotels, students
	in universities, patients in hospitals.
	Available to inmates
	Services included are:
	Station assistance
	Person to person assistance
	Directory assistance
	Operator verify and interrupt
	Conference calling

22.	Other:

What does the end user dial for each of the interexchange carrier services that were checked in

Customers will dial 1+ the area code (if applicable) and the terminating number called.

21.

services included (above).

#### \*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\*

# 1. REGULATORY ASSESSMENT FEE:

I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

# 2. GROSS RECEIPTS TAX:

I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.

#### 3. SALES TAX:

I understand that a seven percent sales tax must be paid on intra and interstate revenues.

#### 4. APPLICATION FEE:

A non-refundable application fee of \$250.00 must be submitted with the application.

#### 5. RECEIPT AND UNDERSTANDING OF RULES:

I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.

#### 6. ACCURACY OF APPLICATION:

By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

**UTILITY OFFICIAL:** 

Chris Canfield - President

Telenational Communications, Inc.

Date:

7310 Woolworth Ave.

Omaha, NE 68124

Telephone: (402) 392 - 1190 Facsimile: (402) 392 - 7283 Toll - Free: (800) 636 - 5436

# **APPENDICES:**

- (A) CERTIFICATE TRANSFER STATEMENT
- (B) CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- (C) INTRASTATE NETWORK
- (D) FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

#### **ATTACHMENTS:**

- I AUTHORITY TO OPERATE IN FLORIDA
- II PROPOSED TARIFF
- III FINANCIAL STATEMENTS
- IV MANAGERIAL AND TECHNICAL CAPABILITIES

# \*\* APPENDIX A \*\*

# CERTIFICATE OF TRANSFER STATEMENT

I,	(TYPE	NAME)	_				
(TITLE)			,	of	(NAME	OF	COMPANY)
ade and the first				,	and current h	older of c	ertificate number
	, hav	e reviewed this	applic	ation and	d join in the pet	itioner's re	quest for a transfer
of the above-	mention certif	icate.					
			Not	t Applic	able.		
				• •			
UTI	LITY OFFIC	IAL:					

#### \*\* APPENDIX B \*\*

#### CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

Date:

**UTILITY OFFICIAL:** 

Chris Canfield - President

Telenational Communications, Inc.

7310 Woolworth Ave. Omaha, NE 68124

Telephone: (402) 392 - 1190 Facsimile: (402) 392 - 7283 Toll - Free: (800) 636 - 5436

# \*\* APPENDIX C \*\*

# INTRASTATE NETWORK

1.	POP: Addresses when	re located, and indicate if	owned or leased.				
	These switches are own	ned.					
	(1) None (3)	(3) (4)					
2.	SWITCHES: Addres	SWITCHES: Address where located, by type of switch and indicate if owned or leased.					
	These switches are own	ned.					
	(1) None (3)	(3) (4)					
3.		CILITIES: POP-to-POP and indicate ifowned or	facilities by type of facilities (microwave, fiber leased.				
	Not applicable.						
	POP - TO-POP (1) (2) (3)	ТУРЕ	OWNERSHIP				
4.		-	ne list of exchanges where you are proposing to days after the effective date of the certificate.				
	Exchanges outside the lare secured.	LATA where POPs exist w	ill be implemented only after appropriate facilities				

5. TRAFFIC RESTRICTIONS: Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4)(a) (copy enclosed).

Not applicable.

- 6. CURRENT FLORIDA INTRASTATE SERVICES: Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is <u>has</u>, fully describe the following:
  - (A) What services have been provided and when did these service begin?

Not applicable.

(B) If the services are not currently offered, when were they discontinued?

Not applicable.

**UTILITY OFFICIAL:** 

Chris Canfield - President

Telenational Communications, Inc.

Date:

7310 Woolworth Ave.

Omaha, NE 68124

Telephone:

(402) 392 - 1190

Facsimile:

(402) 392 - 7283

Toll - Free:

(800) 636 - 5436

#### \*\* APPENDIX D \*\*

# FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

#### \*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\*

# **Extended Service Area with These Exchanges:**

PENSACOLA: Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.

PANAMA CITY: Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.

TALLAHASSEE: Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.

GAINESVILLE: Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy,

Newberry and Waldo.

OCALA: Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange

Springs, Salt Springs and Silver Springs Shores.

DAYTONA BEACH: New Smyrna Beach.

TAMPA: Central None

East Plant City
North Zephyrhills
South Palmetto
West Clearwater

CLEARWATER: St. Petersburg, Tampa-West and Tarpon Springs.

ST. PETERSBURG: Clearwater

LAKELAND: Bartow, Mulberry, Plant City, Polk City and Winter Haven.

ORLANDO: Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden,

Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.

WINTER PARK: Apopka. East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford,

Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva and

Montverde.

TITUSVILLE: Cocoa and Cocoa Beach.

COCOA: Cocoa Beach, Eau Gallie, Melbourne and Titusville.

MELBOURNE: Cocoa, Cocoa Beach, Eau Gallie and Sebastian.

SARASOTA: Bradenton, Myakka and Venice.

FT. MYERS: Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island,

Lehigh Acres and Sanibel-Captiva Islands.

NAPLES: Marco Island and North Naples.

WEST PALM BEACH: Boynton Beach and Jupiter.

POMPANO BEACH: Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.

FT. LAUDERDALE: Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.

HOLLYWOOD: Ft. Lauderdale and North Dade.

NORTH DADE: Hollywood, Miami and Perrine.

MIAMI: Homestead, North Dade and Perrine.

Telenational Communications, Inc. intends to offer service throughout the State of Florida.

# ATTACHMENT I AUTHORITY TO OPERATE IN FLORIDA



March 7, 2002

CORPORATE ACCESS
TALLAHASSEE, FL

Qualification documents for TELENATIONAL COMMUNICATIONS, INC. were filed on March 7, 2002 and assigned document number F02000001185. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Flevenue by calling 1-800-829-3678 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tex Lien Section.

Buck Kohr Corporate Specialist Division of Corporations

Letter Number: 202A00013848

Account number: 076400001407

Amount charged: 70.00

# ATTACHMENT II PROPOSED TARIFF

# TITLE SHEET

#### FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the description, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Telenational Communications, Inc. Telenational with its principal office located at 7310 Woolworth avenue, Omaha, NE 68124. This tariff is on file with the Florida Public Service Commission, and copies may be inspected during normal business hours at the Company's principal place of business.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **CHECK SHEET**

Pages, as listed below, are effective as of the date shown at the bottom of the respective page(s). Original and revised pages as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

PAGE	REVISIO	ON LEVEL
1	Original	*
2	Original	*
3	Original	*
4	Original	*
5	Original	*
6	Original	*
7	Original	*
8	Original	*
9	Original	*
10	Original	*
11	Original	*
12	Original	*
13	Original	*
14	Original	*
15	Original	*
16	Original	*
17	Original	*
18	Original	*
19	Original	*
20	Original	*
21	Original	*
22	Origina1	*
23	Original	*
24	Original	*
25	Original	*
26	Original	*
27	Original	*
28	Original	*
29	Original	*
30	Original	*

<sup>\*</sup> included in this filing

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# TABLE OF CONTENTS

Title Sheet	J
Check Sheet	2
Table of Contents	
Index	4
Symbols	5
Tariff Format	6
Section 1 - Terms and Abbreviations	7
Section 2 - Rules and Regulations	10
Section 3 - Description of Service	22
Section 4 - Rates	27

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# ALPHABETICAL INDEX

Abbreviations	
Advance Payments	14
Alphabetical Index	4
Applicable Law	21
Assignment and Transfer	11
Billing and Payment for Service	13-15
Billing Dispute	
Cancellation or Termination of Service by Customer	
Telenational Basic Service Plan	
Contracts and Promotions	
Cost of Collection and Repair	
Definitions	
Demonstration of Service	30
Deposits	14
Description of Service	
Directory Assistance for Handicapped Persons	28
Discounts for Hearing Impaired Customers	
Emergency Call Exemptions	27
Exemptions and Special Rates	27-28
Holidays	23
Inspection, Testing and Adjustment	17
Interconnection	21
Interruption of Service	17
Late Payment Fees	14
Liability of the Company	12
Limitations of Service	
Mileage Calculation	23
Minimum Call Completion Rate	23
Miscellaneous Rates and Charges.	
Operator Assistance for Handicapped Persons	28
Payment Arrangements	
Public Telephone Surcharge	
Rate Periods	
Rates	
Refunds or Credits for Service Outages or Deficiencies	
Refusal or Discontinuance by Company	
Return Check Charge	
Rules and Regulations	
Symbols	
Table of Contents	
Taxes and Fees	
Terminal Equipment	
Terms and Abbreviations	
Timing of Calls	
Undertaking of Telenational	
Use	10

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **SYMBOLS**

The following are the only symbols used for the purposes indicated below:

- D Deleted or Discontinued Material
- I Change Resulting In An Increase To A Customer's Bill
- M Moved From or To Another Tariff Location
- N New Material
- R Change Resulting In A Reduction To A Customer's Bill
- T Change In Text or Regulation But No Change In Rate or Charge

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **SYMBOLS**

- **A.** Page Numbering Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between pages 14 and 15 would be 14.1.
- **B.** Page Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th revised Page 14 cancels the 3rd revised Page 14. Because of various suspension periods, deferrals, etc., the most current page number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the page currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
  - 2.
    2.1.
    2.1.1.
    2.1.1.A.
    2.1.1.A.1.
    2.1.1.A.1.(a).
    2.1.1.A.1.(a).I.
    2.1.1.A.1.(a).I.(i).
    2.1.1.A.1.(a).I.(i).
- **D.** Check Sheets When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the pages contained in the tariff, with a cross reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular page is the most current on file with the Commission.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### SECTION 1 -TERMS AND ABBREVIATIONS

#### 1.1 Definitions

**Authorization Code** - A pre-defined series of numbers to be dialed by the Customer or End User upon access to the Company's system to notify the caller and validate the caller's authorization to use the services provided. The Customer is responsible for charges incurred through the use of his or her assigned Authorization Code.

**Authorized User** - A person, firm, partnership, corporation or other entity who is authorized by the Customer to be connected to and utilize the Carrier's services under the terms and regulations of this tariff.

Commission - Refers to the Florida Public Service Commission.

Company or Carrier - Refers to Telenational Communications, Inc., issuer of this tariff.

**Customer** - A person, firm, partnership, corporation or other entity which arranges for the Carrier to provide, discontinue or rearrange telecommunications services on behalf of itself or others; uses the Carrier's telecommunications services; and is responsible for payment of charges, all under the provisions and terms of this tariff.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# SECTION 1 - TERMS AND ABBREVIATIONS, (CONT'D.)

# 1.1 Definitions, (Cont'd.)

**End User** - Any person, firm, corporation, partnership or other entity which uses the services of the Company under the provisions and regulations of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid by another Customer.

LATA - Local Area of Transport and Access.

LEC - Local Exchange Company.

Personal Identification Number (PIN) - See Authorization Code.

**Telenational** - Used throughout this tariff to refer to Telenational Communications, Inc., issuer of this tariff.

V & H Coordinates - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage may be used for the purpose of rating calls.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# SECTION 1 - TERMS AND ABBREVIATIONS, (CONT'D.)

# 2.1 Abbreviations

LATA - Local Access Transport Area

LDA - Local Distribution Area

LEC - Local Exchange Carrier

MTS - Message Toll Service

NSF - Non-Sufficient Funds

OSP - Operator Service Provider

PBX - Private Branch Exchange

SAL - Special Access Line

V&H - Vertical and Horizontal

WATS - Wide Area Telephone Service

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **SECTION 2 - RULES AND REGULATIONS**

#### 2.1 Undertaking of Telenational

Telenational's services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this tariff.

Telenational provides for the installation, operation, and maintenance of the communications services provided herein in accordance with the terms and conditions set forth under this Tariff. Telenational may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the Telenational services. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services are provided on a monthly basis unless otherwise provided, and are available twenty-four (24) hours per day, seven (7) days per week.

#### 2.2 Use

- 2.2.1 Services provided under this tariff may be used by the Customer for any lawful telecommunications purpose for which the service is technically suited.
- **2.2.2** The services the company offers shall not be used for any unlawful purpose for any use as to which the Customer has not obtained all required governmental approvals, authorizations, licenses, consents, and permits.

ISSUED: April 8, 2002

**EFFECTIVE**:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 2.3 Limitations of Service

- 2.3.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this Tariff.
- 2.3.2 The Company reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this Tariff, or in violation of law.
- 2.3.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.

#### 2.4 Assignment and Transfer

All facilities provided under this tariff are directly or indirectly controlled by Telenational and neither the Customer nor Subscriber may transfer or assign the use of service or facilities without the express written consent of the Company. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service. Such transfer or assignment, when permitted, shall only apply where there is no interruption of the use or location of the service or facilities.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

### 2.5 Liability of the Company

- 2.5.1 The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this Tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- 2.5.2 The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this Tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.5.3 The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer or other users of its service against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, or content revealed to, transmitted, processed, handled, or used by Company under this Tariff, or (ii) for connecting, combining, or adapting Company's facilities with Customer's apparatus or systems, or (iii) for any act or omission of the Customer, or (iv) for any personal injury or death of any person, or for any loss of or damage to Customer's premises or any other property, whether owned by Customer or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.
- 2.5.4 The Company shall not be liable for any claim, loss, or refund as a result of theft or unauthorized use of Authorization Codes issued for the use of the Company's services.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue Omaha, NE 68124

#### 2.6 Billing and Payment for Service

#### 2.6.1 Payment Arrangements

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company or its authorized agent any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida Public Service Commission. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this Tariff.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 2.6 Billing and Payment for Service, (Cont'd.)

#### 2.6.2 Deposits

The Company does not require Customer deposits.

#### 2.6.3 Advance Payments

The Company does not require Advance Payments.

#### 2.6.4 Late Payment Fees

A late payment fee of 1.5% per month will be charged on any past due balance. Any applicable late payment fees will be assessed according to the terms and conditions of the Company or its billing agent and pursuant to Florida state law.

#### 2.6.5 Return Check Charge

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity and pursuant to Florida law and Florida Public Service Commission regulations.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# 2.6 Billing and Payment for Service, (Cont'd.)

# 2.6.6 Billing Dispute

- .1 Any objections to billed charges must be reported to the Company or its billing agent in writing within thirty (30) days of the closing date printed on the invoice or statement issued to the Customer. Disputes may be submitted orally or in writing. Adjustments to Customers' account shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.
- .2 Late payment fees will not be applied during the period when a bill is disputed regardless of the outcome of the dispute.
- .3 Customers may contact the Company's business office at the following toll free number: 1-800-636-5436.
- .4 If the Customer is not satisfied with the outcome of the billing dispute, the Customer may contact the Commission at the following address:

Florida Public Service Commission Division of Consumer Affairs 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue Omaha, NE 68124

#### 2.7 Taxes and Fees

- 2.7.1 All state and local taxes (e.g., gross receipts tax, sales tax, municipal utilities tax) are not included in the rates under this tariff, but shall be listed as separate line items on the Customer's bill.
- 2.7.2 To the extent that a municipality, other political subdivision or local agency of government, or Commission imposes upon and collects from the Company a gross receipts tax, occupation tax, license tax, permit fee, franchise fee, or regulatory fee, such taxes and fees shall, insofar as practicable and allowed by law, be billed pro rata to Customers receiving service from the Company within the territorial limits of such municipality, other political subdivision or local agency of government.
- 2.7.3 The Company may adjust its rates and charges or impose additional rates and charges on its Customers in order to recover amounts it is required by governmental or quasi-governmental authorities to collect from or pay to others in support of statutory or regulatory programs. Such adjustments shall be listed in this tariff.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 2.8 Refunds or Credits for Service Outages or Deficiencies

#### 2.8.1 Interruption of Service

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer, or to the failure of channels, equipment or communications systems provided by the Customer, are subject to the general liability provisions set forth in Section 2.5 herein. No credit is issued for outages less than ½ hour in duration. Credit for outages greater than ½ hour in duration is issued for fixed recurring monthly charges only. Outage credits are calculated in thirty minute intervals. The amount of the credit is determined by pro-rating the monthly recurring charge for the time of the outage (in thirty-minute intervals). It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's terminal. Interruptions caused by Customer-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via local exchange company access.

Credit allowances for interruptions of service billed on a usage basis shall be limited to the rate applicable to the initial period of the call to compensate for re-establishment of the connection.

#### 2.8.2 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 2.9 Cancellation or Termination of Service by Customer

Customers may cancel service verbally or in writing at any time. The Company shall hold the Customer responsible for payment of all charges, including fixed fees, surcharges, etc., which accrue up to the cancellation date. Charges may be avoided by dialing another carrier's access code. In the event the Customer executes a term commitment agreement with the Company, the Customer must cancel service and terminate the agreement in accordance with the agreement terms.

#### 2.10 Refusal or Discontinuance by Company

2.10.1 Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain authorization codes, when the Company deems it necessary to take such action to prevent unlawful use of its service. Telenational will restore services as soon as it can be provided without undue risk, and will, upon request by the Customer, assign new authorization codes to replace ones that have been deactivated.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 2.10 Refusal or Discontinuance by Company, (Cont'd.)

- 2.10.2 The Company may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given five (5) days notice to comply with any rule or remedy any deficiency:
  - A. For nonpayment of undisputed charges, provided that suspension or termination of service shall not be made without five (5) working days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the Customer's regular monthly bill for service.
  - **B.** For non-compliance with or violation of any State, Municipal, or Federal law, ordinance or regulation pertaining to telephone service.
  - C. For use of telephone service for any purpose other than that described in the application.
  - **D.** For neglect or refusal to provide reasonable access to Telenational or its agents for the purpose of inspection and maintenance of equipment owned by Telenational or its agents.
  - E. With five (5) working days notice for noncompliance with or violation of Commission regulation or Telenational's rules and regulations on file with the Commission.
  - F. Without notice in the event of Customer, Subscriber or Authorized User use of equipment in such a manner as to adversely affect Telenational's equipment or service to others.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# 2.10 Refusal or Discontinuance by Company, (Cont'd.)

#### **2.10.2** (Cont'd.)

- **G.** Without notice in the event of tampering with the equipment or services owned by Telenational or its agents.
- H. Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, Telenational may, before restoring service, require the Customer or Subscriber to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- I. Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# 2.11 Cost of Collection and Repair

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

#### 2.12 Interconnection

Service furnished by Telenational may be connected with the services or facilities of other carriers. Such service or facilities are provided under the terms, rates and conditions of the other carrier. The Customer is responsible for all charges billed by other carriers for use in connection with Telenational's service. Any special interface equipment or facilities necessary to achieve compatibility between carriers is the responsibility of the Customer.

#### 2.13 Terminal Equipment

The Company's facilities and service may be used with or terminated in terminal equipment or communications systems such as a PBX, key system, single line telephone, or pay telephone. Such terminal equipment shall be furnished and maintained at the expense of the Customer. The Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Telenational's service. When such terminal equipment is used, the equipment shall comply with the generally accepted minimum protective criteria standards of the telecommunications industry.

#### 2.14 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **SECTION 3 - DESCRIPTION OF SERVICE**

#### 3.1 General

Telenational provides long distance service for communications originating and terminating within the State of Florida. The Company's services are available twenty-four (24) hours per day, seven (7) days a week. Intrastate service is offered in conjunction with interstate service.

Customers are charged individually for each call placed through the Company's network. Charges may vary by service offering, mileage band, class of call, time of day, day of week and/or call duration. Customers are billed based on their use of Telenational's services and network.

Customers reselling or rebilling telecommunications services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

### 3.2 Timing of Calls

Billing for calls placed over the Telenational network is based in part on the duration of the call as follows, unless otherwise specified in this tariff:

- **3.2.1** Timing of each call begins when the called station is answered (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- **3.2.2** Chargeable time for calls ends when one of the parties disconnects from the call.
- **3.2.3** The initial and additional billing increments are stated in the description of each service.
- 3.2.4 The Company will not knowingly bill for unanswered calls. When a Customer indicates that he/she was billed for an incomplete call, the Company will reasonably issue credit for the call.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 3.3 Rate Periods

The Company does not offer time-of-day rates.

# 3.4 Holidays

The Company does not offer Holiday rates.

# 3.5 Mileage Calculation

The Company does not offer distance-sensitive rates.

# 3.6 Minimum Call Completion Rate

The Customer can expect a call completion rate of 99% per 100 calls attempted during peak use periods for all Feature Group D (1+) services. Carrier will engineer its switching systems on the basis that ninety-nine percent (99%) of the customers accessing their system will be served during the busy hour.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 3.7 Miscellaneous Rates and Charges

# 3.7.1 Public Telephone Surcharge

In order to recover the Company's expenses to comply with the FCC's pay telephone compensation plan effective on October 7, 1997 (FCC 97-371), an undiscountable per call charge is applicable to all interstate, intrastate and international calls that originate from any domestic pay telephone used to access the Company's services. This surcharge, which is in addition to standard tariffed usage charges and any applicable service charges and surcharges associated with the Company's service, applies for the use of the instrument used to access The Company service and is unrelated to the Company service accessed from the pay telephone.

Pay telephones include coin-operated and coinless phones owned by local telephone companies, independent companies and other interexchange carriers. The Public Pay Telephone Surcharge applies to the initial completed call and any reoriginated call (i.e., using the "#" symbol).

Whenever possible, the Public Pay Telephone Surcharge will appear on the same invoice containing the usage charges for the surcharged call. In cases where proper pay telephone coding digits are not transmitted to the Company prior to completion of a call, the Public Pay Telephone Surcharge may be billed on a subsequent invoice after the Company has obtained information from a carrier that the originating station is an eligible pay telephone.

The Public Pay Telephone Surcharge does not apply to calls placed from pay telephones at which the Customer pays for service by inserting coins during the progress of the call.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **3.8 USA Direct 4.9**

USA Direct 4.9 is a switched outbound service which is available to business and residential Customers for outbound calling from presubscribed lines. Calls are billed in six (6) second increments after the initial minimum period of eighteen (18) seconds and originate and terminate on Customer-provided switched access lines. Rates are not mileage or time-of-day sensitive. This service requires that the customer use electronic billing, where payment is made by credit card or automatic bank debit only. A Monthly Minimum Usage Fee applies if the customer does not meet the minimum monthly revenue requirement.

#### **3.9 USA Direct 5.9**

USA Direct 5.9 is a switched outbound service which is available to business and residential Customers for outbound calling from presubscribed lines. Calls are billed in six (6) second increments after the initial minimum period of eighteen (18) seconds and originate and terminate on Customer-provided switched access lines. Rates are not mileage or time-of-day sensitive. A Monthly Minimum Usage Fee applies if the customer does not meet the minimum monthly revenue requirement.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### 3.10 USA Direct 6.9

USA Direct 6.9 is a switched outbound service which is available to business and residential Customers for outbound calling from presubscribed lines. Calls are billed billed at a flat rate per minute and originate and terminate on Customer-provided switched access lines. Rates are not mileage or time-of-day sensitive.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY: Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### **SECTION 4 - RATES**

# 4.1 Exemptions and Special Rates

#### 4.1.1 Discounts for Hearing Impaired Customers

- A. A telephone toll message which is communicated using a telecommunications devise for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. Discounts do not apply to surcharges or per call add-on charges for operator services when the call is placed by a method that would normally incur the surcharge. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period.
- B. The credit to be given on a subsequent bill for calls placed with the assistance of the relay center will be equal to 50% of the rate for the applicable rate period. If either party is both hearing and visually impaired, the call shall be discounted at 60% of the applicable rate.

# 4.1.2 Emergency Call Exemptions

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. The Company will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# **SECTION 4 - RATES, (CONT'D.)**

# 4.1 Exemptions and Special Rates, (Cont'd.)

#### 4.1.3 Operator Assistance for Handicapped Persons

Operator station surcharges will be waived for operator assistance to a caller who identifies him or herself as being handicapped and unable to dial the call because of the handicap.

# 4.1.4 Directory Assistance for Handicapped Persons

Pursuant to FPSC rules and regulations, the Company will not charge for the first 50 phone calls made to directory assistance by handicapped Customers.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# **SECTION 4 - RATES, (CONT'D.)**

#### 4.2 Public Telephone Surcharge

Rate per Call:

\$0.30

#### 4.3 USA Direct 4.9

Calls are billed in six (6) second increments after the initial minimum period of eighteen (18) seconds and originate and terminate on Customer-provided switched access lines A Monthly Minimum Usage Fee applies if the customer does not meet the minimum monthly revenue requirement.

Rate Per Minute:

\$0.0510

Monthly minimum usage fee:

\$1.99 \*

\*Applies only if pre-tax usage is below \$15.00

#### 4.4 USA Direct 5.9

Calls are billed in six (6) second increments after the initial minimum period of eighteen (18) seconds and originate and terminate on Customer-provided switched access lines A Monthly Minimum Usage Fee applies if the customer does not meet the minimum monthly revenue requirement.

Rate Per Minute:

\$0.0510

Monthly minimum usage fee:

\$1.99 \*

\*Applies only if pre-tax usage is below \$15.00

ISSUED: April 8, 2002

EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

# **SECTION 4 - RATES, (CONT'D.)**

#### 4.5 USA Direct 6.9

Calls are billed billed at a flat rate per minute and originate and terminate on Customer-provided switched access lines.

Rate Per Minute:

\$0.069

# 4.6 Promotions and Contracts

From time to time, the Carrier may provide promotional offerings to introduce a current or potential Subscriber to a service not being used by the subscriber. These offerings may be limited to certain dates, times or locations and may waive or reduce recurring or non-recurring charges.

#### 4.6.1 Demonstration of Service

From time to time the Company may demonstrate service for potential Customers by providing free use of its network on a limited basis for a period of time, not to exceed three (3) month. Demonstration of service and the type, duration or quantity of service provided will be at the Company's discretion.

ISSUED: April 8, 2002 EFFECTIVE:

ISSUED BY:

Chris Canfield, President

Telenational Communications, Inc.

7310 Woolworth Avenue

#### ATTACHMENT III

#### FINANCIAL STATEMENTS

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

# Financial Capability

Telenational Communications, Inc. is a start-up company with the financial capability to begin and maintain operations in the state of Florida. Additional investments by the company's principals will be provided as required.

The company has sufficient financial capacility to provide interexchange service throughout the state of Florida.

The company has sufficient financial capability to main interexchange service throughout the state of Florida.

The company does not have any plans to lease or own any equipment in connection with the services it intends to offer in the state of Florida. The company has sufficient financial capability to meet its contractual obligations to its underlying carrier.

The company submits its financial income statements from October, 2001 to December 2001.

# Telenational Communications, Inc. Income Statements

for the one month ended December 31, 2001 and the period from October 26, 2001 to December 31, 2001

	for the one month ended		for the period October 26, 2001	
	December 31, 2001	% of Income	to December 31, 2001	% of income
Ordinary Income/Expense				
Income 6080 · Internationali Revenue	469.495.85	90 87%	1,018,407 63	89 05%
6102 · Carrier Revenue	29,671,22	5 74%	75,132.51	6 57%
6100 · Montly Recurring Charge	2,500 00	0 48%	14,284 39	1 25%
6101 · Monthly Non-Recurring Charges	0 00	0.0%	2,000.00	0 18%
6300 · Billing Fees	13,436 44	2.6%	30,089.11	2 63%
6000 · Transaction Fees	178 49	0 04%	540 16	0 05%
9050 · Other Revenue	3,442 66	0 67%	6,866.67	0.6%
6301 · Revenue Adjustments	-2,043 94	-0.4%	-3,617 48	-0 32%
Total Income	516,680.72	100 0%	1,143,702 99	100 0%
Cost of Goods Sold				
7000 · Cost of Sales	248,849 13	48.16%	555,469 51	48 57%
7010 - Recurring Charges	30,651 85	5 93%	77,225 12	6 75%
Total COGS	279,500 98	54.1%	632,694 63	55 32%
Gross Profit	237,179 74	45 91%	511,008 36	44.68%
Expense				
8000 · Agent Commissions	59,589 84	11 53%	129,513 17	11 32%
8010 · Advertising & Promotion	4,101 37 11.234 00	0.79%	10,610 53	0 93%
8040 · Bad Debt Expense 8050 · Bank Service Charges	2,712 13	2 17% 0 53%	23,774 00 6,303.02	2 08% 0 55%
8051 · Credit Card Fees	6,685 77	1 29%	7,966 68	0.7%
8070 · Delivery Expense	196 56	0 04%	618 15	0.05%
8080 · Depreciation Expense	3,781.81	0 73%	7,878.24	0.69%
8096 · Equipment Lease	748 94	0 15%	1,568.31	0 14%
8095 · Equipment Maintenance	89 46	0 02%	444.72	0 04%
8190 · Repairs & Maintenance	2,000 00	0 39%	6,075 50	0.53%
8097 · Internal Network	1,182 67	0.23%	2,602 45	0 23%
8110 · Licenses & Fees	794 48	0 15%	1,939 64	0 17%
8130 · Office Expense	1,078 53	0 21%	3,162.95	0 28%
8145 · Operating Expenses	0 00	0 0%	0 00	0 0%
8160 · Organization Expenses	2,833 61	0 55%	22,644 57	1 98%
8150 · Postage	651 20 956 72	0 13%	7,117 12	0.62%
8155 · Printing and Reproduction 8055 · Billing Services	4,000 00	0.19% 0.77%	1,926.34 8,800.00	0 17%
8066 · Outside Services	2,578 75	0.5%	2,795.00	0.77% 0 24%
8170 · Professional Fees	2,010 10	0.070	2,793.00	0 24 /8
8171 · Legal Fees	2,000 00	0 39%	4,087 60	0.36%
8172 - Accounting Fees	3,625 00	0.7%	9,058 00	0 79%
8176 · Consulting Fees	1,322,60	0 26%	2,236 45	0 2%
Total 8170 · Professional Fees	6,947,60	1 35%	15,382 05	1 35%
8180 · Rent	6,233 33	1 59%	18,113.33	1 58%
8185 · Property Tax Expense	0 00	0 0%	500.00	0.04%
8200 · Salaries				
8201 · Gross Salaries	59,843 19	11.58%	129,717.17	11.34%
8202 · Salaries - Bonus	3,280 00	0 64%	3,680 00	0 32%
8210 · W/C Insurance	186 43	0 04%	430 02	0 04%
8211 · Employee Benefits 8215 · Payroll Tax Expenses	5,732 99 5,152 51	1 11% 1 0%	12,496 87	1.09%
8216 · Payroll Management Fee	814 83	0,16%	10,147 77 2,088 72	0 89% 0 18%
8220 · 401K Expense	762 24	0.15%	1,605 26	0 14%
Total 8200 · Salaries	75,772 19	14 67%	160,165 81	14.0%
8240 · Telephone	2,694.97	0.52%	10,545 32	0.92%
8250 · Travel & Ent			· -	
8251 · Meals	3,353 64	0 65%	4,676 42	0 41%
8252 · Entertainment	-1,264 01	-0 25%	1,160 99	0.1%
8253 · Travel	4,797 40	0 93%	10,284 36	0.9%
Total 8250 · Travel & Ent	6,887 03	1.33%	16,121 77	1.41%
8256 · Gifts	11,553.39	2.24%	11,553 39	1 01%
8260 · Utilities	1,000 00	0 19%	1,915 64	0 17%

# Telenational Communications, Inc. Income Statements

for the one month ended December 31, 2001 and the period from October 26, 2001 to December 31, 2001

	·		for the period October 26, 2001 to December 31, 2001	•	
Total Expense	218,304 35	42 25%	480,037 70	41 97%	
Net Ordinary Income	18,875 39	3 65%	30,970 66	2 71%	
Other Income/Expense					
Other Income					
9000 · Interest Income	24.38	0 01%	126 19	0.01%	
Total Other Income	24 38	0.01%	126 19	0 01%	
Other Expense					
9010 · Interest Expense	3,875 00	0 75%	8,375 00	0 73%	
Total Other Expense	3,875.00	0 75%	8,375 00	0 73%	
Net Other Income	-3,850.62	-0 75%	-8,248 81	-0.72%	
Net Income	15,024.77	2.91%	22,721.85	1.99%	

# Telenational Communications, Inc.

# Statements of Income

for the one month ended November 30, 2001 and for the period from October 26, 2001 to November 30, 2001

	for the one month ended November 30, 2001	% of Income	for the period October 26, 2001 through November 30, 2001	% of income
Ordinary Income/Expense	110101111101111111111111111111111111111			
Income				
6080 · International Revenue	457,146 62	87.48%	548,911.78	87 54%
6102 · Carrier Revenue	45,461 29	8 7%	45,461.29	7.25%
6100 · Montly Recurring Charge	2,500.00	0 48%	11,784 39	1 88%
6101 · Monthly Non-Recurring Charges	2,000 00	0 38%	2,000 00	0 32%
6300 · Billing Fees	13,821 11	2 65%	16,652 67	2.66%
6000 · Transaction Fees	361 67	0.07%	361 67	0.06%
9050 · Other Revenue	2,884.29	0 55%	3,424 01	0 55%
6301 · Revenue Adjustments	-1,573.54	-0.3%	-1,573 54	-0.25%
Total Income	522,601 44	100.0%	627,022 27	100.0%
Cost of Goods Sold				
7000 · Cost of Sales	251,889.95	48 2%	306,620 38	48 9%
7010 · Recurring Charges	39,730.75	7 6%	46,573.27	7.43%
Total COGS	291,620.70	55.8%	353,193 65	56 33%
Gross Profit	230,980.74	44 2%	273,828 62	43 67%
Expense				
8000 · Agent Commissions	58,952,95	11.28%	69,923.33	11 15%
8010 · Advertising & Promotion	6,496 67	1 24%	6,509.16	1.049
8040 - Bad Debt Expense	10,450 00	2.0%	12,540 00	2 09
8050 · Bank Service Charges	2,965.70	0 57%	3,590,89	0 579
8051 · Credit Card Fees	1,280 91	0 25%	1,280.91	0.29
8070 · Delivery Expense	363 44	0 07%	421.59	0 079
8080 · Depreciation Expense	3,413 69	0 65%	4,096.43	0 65
8096 Equipment Lease	673 94	0.13%	819.37	0 13
8095 · Equipment Maintenance	310.26	0.06%	355.26	0.06
8190 · Repairs & Maintenance	3,675.50	0.7%	4,075.50	0 65
8097 · Internal Network	1,182 71	0.23%	1,419.78	0 23
8110 · Licenses & Fees	976,71	0.19%	1,145.16	0.18
8130 · Office Expense	1,627.84	0.31%	2,084 42	0.33
8160 · Organization Expenses	11,433 56	2.19%	19,810 96	3 16
	5,802.43	1 11%		
8150 · Postage			6,465 92	1.03
8155 · Printing and Reproduction	600.86	0 12%	969.62	0.16
8055 · Billing Services	4,000 00	0 77%	4,800 00	0.77
8066 · Outside Services	116 25	0 02%	216.25	0 03
8170 · Professional Fees				
8171 · Legal Fees	2,000 00	0 38%	2,087.60	0 33
8172 · Accounting Fees	4,845 00	0.93%	5,433.00	0.87
8176 · Consulting Fees	896 00	0 17%	913 85	0 15
Total 8170 · Professional Fees	7,741.00	1 48%	8,434 45	1 359
8180 · Rent	8,233.33	1 58%	9,880 00	1.58
8185 · Property Tax Expense 8200 · Salaries	0.00	0.0%	500,00	0 08'
8201 · Gross Salaries	57,730 79	11 05%	69,873 98	11 14
8202 · Salaries - Bonus	0.00	0 0%	400 00	0.06
8210 · Group Insurance	202 46	0 04%	243 59	0.04
8211 · Employee Benefits	5,548 04	1.06%	6,763.88	1 08
8215 · Payroll Tax Expenses	4,038 42	0 77%	4,995 26	0.8
8216 · Payroll Management Fee	1,061 39	0.0%	1,273 89	0.0
8220 · 401K Expense	694.80	0 13%	843 02	0 13
Total 8200 · Salaries	69,275.90	13 26%	84,393 62	13,46
8240 · Telephone	5,668.74	1 09%	7,850 35	1.25
8250 · Travel & Ent	0,000.14	. 55 /5	7,000 00	1,25
8251 · Meals	650.25	0 12%	1,322.78	0 21
8252 · Entertainment	2,425 00	0.46%	2,425.00	0.39
8253 · Travel	4,575 36	0.88%	5,486 96	0.39
Total 8250 · Travel & Ent	7,650.61	1 46%	9,234 74	1.479
8260 · Utilities	849.33	0.16%	915 64	0 159
		-		

# Telenational Communications, Inc.

# Statements of Income

for the one month ended November 30, 2001 and for the period from October 26, 2001 to November 30, 2001

	for the one month ended	for the one month ended		for the period October 26, 2001	
Total Expense	213,742 33	40 9%	261,733 35	41 74%	
Net Ordinary Income	17,238 41	3 3%	12,095.27	1.93%	
Other Income(Expense)					
9000 · Interest Income	23 55	0.01%	101.81	0 02%	
9010 - Interest Expense	-4,500 00	-0.86%	-4,500 00	-0 72%	
Net Other Income(Expense)	-4,476 45	-0.86%	-4,398 19	-0.7%	
Net Income	12,761.96	2.44%	7,697.08	1.23%	

Refer to Cover Compilation Letter Page 2 of 2

# Telenational Communications, Inc. Income Statement

for the period from October 26, 2001 through October 31, 2001

	Oct 01	% of Income
Ordinary Income/Expense		
Income		
6080 · International Revenue	91,765.16	87.88%
6100 · Montly Recurring Charge	9,284.39	8.89%
6300 · Billing Fees	2,831.56	2.71%
9050 · Other Revenue	539.72	0.52%
Total Income	104,420.83	100.0%
Cost of Goods Sold		
7000 ⋅ Cost of Sales	54,730.43	52.41%
7010 · Recurring Charges	6,842.52	6.55%
Total COGS	61,572.95	58.97%
Gross Profit	42,847.88	41.03%
Expense		
8000 · Agent Commissions	10,970.38	10.51%
8010 · Advertising & Promotion	12.49	0.01%
8040 · Bad Debt Expense	2,090.00	2.0%
8050 · Bank Service Charges	625.19	0.6%
8070 · Delivery Expense	58.15	0.06%
8080 · Depreciation Expense	682.74	0.65%
8096 · Equipment Lease	145.43	0.14%
8095 · Equipment Maintenance	45.00	0.04%
8190 · Repairs & Maintenance	400.00	0.38%
8097 · Internal Network	237.07	0.23%
8110 · Licenses & Fees	168.45	0.16%
8130 · Office Expense	456.58	0.44%
8145 · Operating Expenses	0.00	0.0%
8160 · Organization Expenses	8,377.40	8.02%
8150 · Postage	663.49	0.64%
8155 · Printing and Reproduction	368.76	0.35%
8055 · Billing Services	800.00	0.77%
8066 · Outside Services	100.00	0.1%
8170 · Professional Fees		
8171 · Legal Fees	87.60	0.08%
8172 · Accounting Fees	588.00	0.56%
8176 · Consulting Fees Total 8170 · Professional Fees	17.85	0.02%
rotal 61/0 · Professional Fees	693.45	0.66%
8180 · Rent	1,646.67	1.58%
8185 · Property Tax Expense 8200 · Salaries	500.00	0.48%
8201 · Gross Salaries	12,143.19	11.63%
8202 · Salaries - Bonus	400.00	0.38%
8210 · W/C Insurance	41.13	0.04%
8211 · Employee Benefits	1,215.84	1.16%
8215 · Payroll Tax Expenses	956.84	0.92%
8216 · Payroll Management Fee	212.50	0.2%

# Telenational Communications, Inc. Income Statement

for the period from October 26, 2001 through October 31, 2001

	0.404	
	Oct 01	% of Income
8220 · 401K Expense	148.22	0.14%
Total 8200 · Salaries	15,117.72	14.48%
8240 · Telephone	2,181.61	2.09%
8250 · Travel & Ent		
8251 · Meals	672.53	0.64%
8253 · Travel	911.60	0.87%
Total 8250 · Travel & Ent	1,584.13	1.52%
8260 · Utilities	66.31	0.06%
Total Expense	47,991.02	45.96%
Net Ordinary Income	-5,143.14	-4.93%
Other Income/Expense		
Other Income		
9000 · Interest Income	78.26	0.08%
Total Other Income	78.26	0.08%
Net Other Income	78.26	0.08%
Net Income	-5,064.88	-4.85%

# ATTACHMENT IV MANAGERIAL AND TECHNICAL CAPABILITIES

# Managerial and Technical Qualifications Biographies of Key Personnel

# Michael E. Heisley, Sr. - Chairman of the Board, Chief Executive Officer, and President

Mr. Heisley has been a member of WorldPort's Board of Directors since 1998 and heads the management team responsible for positioning WorldPort as the European leader in Web hosting and Internet services. He has also served as the President of Heico Acquisitions since its formation in 1988. Heico is an acquisition and investment company with investments in over 50 companies. Mr. Heisley is also a director of Robertson-Ceco Corporation, Envirodyne, Inc. and Tom's Foods Inc.

# John T. Hanson, Chief Financial Officer

Mr. Hanson has been WorldPort's CFO since July 1999. He is primarily responsible for directing the financial strategy and investments of the company. Mr. Hanson joined WorldPort after serving as Vice President and CFO for Millennium Rail, Inc., a \$100 million rail car repair and maintenance company. Previously, he was the Vice President and CFO for Wace USA, Inc., an international provider of technology-based solutions for the graphic arts industry. Prior to serving at Wace, Mr. Hanson was the Vice President of Finance and Controller for Ameritech. He was also CFO for Illinois Bell Communications, where he managed business re-engineering and restructuring.

#### James L. Martin, Chief Technology Officer

Mr. Martin heads the technology team of WorldPort responsible for the design, development and delivery of WorldPort's Internet Solution Centres throughout Europe. Most recently, Mr. Martin was a senior level executive responsible for deployment of Internet and e-business networks at Cable & Wireless and previously MCI. During this time he was responsible for managing design of the technology elements, development and delivery of data centers to support company initiatives relating to e-commerce, Web hosting and services via IP-based solutions. He developed these businesses by adding new technologies and services through partnership relations. Mr. Martin also managed a support organization for such companies spanning 21 states, comprising of technical sales and sales support consultants.

#### David P. Hickey, Vice President, Corporate Development

Mr. Hickey has been the Vice President, Corporate Development of WorldPort's European Business Development since February 1998, where his main focus is corporate development, strategic planning and M&A activity. Prior to joining the company, Mr. Hickey was the founder and director of Datanet Limited, an Ireland-based telecommunications consulting firm. While at Datanet, Mr. Hickey advised European and U.S. based clients (including corporations, carriers, service providers and government agencies) on telecommunications strategy as well as regulatory, marketing, network design and engineering issues. Previously, Mr. Hickey worked in engineering management for Eircom, formerly Telecom Ireland. Mr. Hickey is the author of several articles on computer and telecommunications technology.

#### Chris Canfield, Vice President, Business Integration

Mr. Canfield has been with WorldPort since April 1998. He has more than 15 Years experience within the telecommunications industry. He is the owner and co-founder of two successful telecommunications companies, most recently Intercontinental Exchange, Inc. ("ICX"), an FCC licensed carrier of International calls based in California. WorldPort acquired ICX in 1998. Mr. Canfield has held various position in telecommunications companies, including President of President of Intercontinental Exchange, Inc. (1995-1998), and Chief Operating Officer of Resource Communications, Inc. (1993-1998). Mr. Canfield earned a B.S. in Business Administration from

California State University Hayward.

#### Michaela Goll, Director of Omaha Operations

Ms. Goll has over 10 years management experience, and is currently Director of Omaha Operations with Telenational. She learned many aspects of the telecommunications industry throughout her career by hands on experience. Her previous positions include Manager of Network Operations, Manager of Network Administration, and Lead Network Administrator. She holds a Telecommunications Certificate from the College of Saint Mary, and is certified on various telecommunications equipment, including: Harris Digital Phone Systems (Technical training on LX 20-20 Switch (Certified 12/94)), Digital Switch Corporation (Database/Translation Dex 600 Switch -30 load (Certified 10/94) SP Translations (SS7) Database Dex 600 Switch (Certified 10/94)), and

Digital Equipment Corporation (DEC) (VAX/VMS System Management I V5.4 (Certified 5/91) VAX/VMS Utilities and Commands V5.4 (Certified 4/91)).

#### Bruce Wallace - Network Engineer

Mr. Wallace has over 20 years experience in voice and data communications, and has completed certified training courses on multiple voice and data systems. Prior to joining the company, he was a Switching Systems Engineer in the telecommunications industry, and an Air Force-Electronic Communications Systems Technician from 1976 to 1995