

**CONFIDENTIAL**  
**ATTACHMENT C**

**BellSouth Telecommunications, Inc.**  
**FPSC Docket No. 020119-TP/020578-TP**  
**Request for Confidential Classification**  
**Page 1 of 1**  
**11/13/02**

**REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S EXHIBIT CG-4 TO THE DIRECT TESTIMONY OF CARLOS GARCIA AND EXHIBITS WS-1 AND WS-2 TO THE DIRECT TESTIMONY OF W. BERNARD SHELL FILED OCTOBER 23, 2002, IN FLORIDA DOCKET NOS. 020119-TP AND 020578-TP**

**ONE HIGHLIGHTED COPY**

*6.13.04*  
**DECLASSIFIED**  
**CONFIDENTIAL**

This confidentiality request was filed by or for a "telco" for DN 12446-02 No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

*(x-ref. 11579-02 = CG-4)*  
*(x-ref. 11580-02 = WBS-1 & WBS-2)*

DOCUMENT NUMBER - DATE

**12446 NOV 13 02**

FPSC-COMMISSION CLERK

Billing End Date: 08/14/2002

**Service Locations:**

	C	D	E	F	G
	Recurring	Long Dis.	Misc. Chgs	Taxes	Total
5	72.48	12.35	2.16	8.14	95.13
6	37.98	1.60	1.08	3.18	43.91
7	46.48	4.30	47.53	7.90	106.20
8 Total	<u>\$156.94</u>	<u>\$18.32</u>	<u>\$50.77</u>	<u>\$19.21</u>	<u>\$245.24</u>
9 Grand Total	<u>\$156.94</u>	<u>\$18.32</u>	<u>\$50.77</u>	<u>\$19.21</u>	<u>\$245.24</u>

**PROPRIETARY  
&  
CONFIDENTIAL**

CG-4

DOCUMENT NUMBER: DATE  
12446 NOV 13 AM  
FPSC-COMMISSION CLERK

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F G H  
Billing End Date: 08/14/2002

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3	Total Directory Assistance & Usage	\$1.08
4	[REDACTED]	
	Tax	Amount
5	Federal Excise Tax	\$0.80
6	Puc Fee	0.04
7	Local Telecommunication Tax	1.63
8	Telecom Relay Systems Surcharge	0.08
9	Local 911 Tax	0.50
10	Federal Universal High Cost Fund	0.12
11	Total Taxes	\$3.18

12	[REDACTED]	
13	[REDACTED]	

Product	Qty	Charge	Amount
14	Business Line Flat Rate-(08/15-08/14)	1	24.00 \$24.00
15	Call Forwarding Busy Line-(08/15-09/14)	1	1.00 1.00
16	Call Forwarding No Answer-(08/15-09/14)	1	1.00 1.00
17	FCC Local Network Charge-(08/15-08/14)	1	7.84 7.84
18	FCC Local Number Portability-(08/15-08/14)	1	0.35 0.35
19	Fed Universal Service Charge, multi-line-(08/15-09/14)	1	0.48- 0.48
20	Hurting/Rollover Service-(08/15-09/14)	1	7.50 7.50
21	Leap charge-(08/15-08/14)	1	0.00 0.00
22	National Long Distance Network Fee-(08/15-08/14)	1	4.31 4.31
23	Transfer Mailbox-(08/15-08/14)	1	0.00 0.00
24	Total Recurring		\$46.48

Product	Qty	Charge	Amount
26	FCC Local Network Charge-(07/15-08/14)	1	7.99 7.99
27	Call Forwarding Busy Line-(07/15-08/14)	1	1.02 1.02
28	Call Forwarding No Answer-(07/15-08/14)	1	1.02 1.02
29	Hurting/Rollover Service-(07/15-08/14)	1	7.64 7.64
30	FCC Local Number Portability-(07/15-08/14)	1	0.36 0.36

31	Business Line Flat Rate-(07/15-08/14)	1	24.46	24.46
32	Total New/Change Charges			\$42.19
33	[REDACTED]			
34	See Page 6 for call detail.			\$4.30

Date	Time	Charge
36	07/19/2002 08:40 am	Call Return (*69) \$0.90
37	07/19/2002 08:29 am	Directory Assistance 0.36
38	08/01/2002 01:31 pm	Call Return (*69) 0.90
39	08/06/2002 02:08 pm	Call Return (*69) 0.90
40	08/13/2002 11:54 am	Directory Assistance 0.36
41	08/13/2002 11:55 am	Directory Assistance 0.36
42	08/13/2002 01:38 pm	Directory Assistance 0.36
43	08/14/2002 04:54 pm	Call Return (*69) 0.90

44	Total Directory Assistance & Usage	\$5.04
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45	[REDACTED]	
	Tax	Amount
46	Federal Excise Tax	\$2.27
47	Puc Fee	0.11
48	Local Telecommunication Tax	4.62
49	Telecom Relay Systems Surcharge	0.08
50	Local 911 Tax	0.50
51	Federal Universal High Cost Fund	0.31
	Total Taxes	\$7.90

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[Redacted]

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Product	Qty	Charge	Amount
3 Payments			
4 08/05/2002 Payment - Check No.003864			\$230.77
5 [Redacted]			
6 [Redacted]			
7 Business Line Flat Rate-(08/15-09/14)	1	24.00	\$24.00
8 30 Code Speed Calling-(08/15-09/14)	1	1.00	1.00
9 Call Block (*60)-(08/15-09/14)	1	1.00	1.00
10 Call Forwarding Var w/ remote activation-(08/15-09/14)	1	1.00	1.00
11 Call Forwarding No Answer-(08/15-09/14)	1	1.00	1.00
12 Call Return (*69)-(08/15-09/14)	1	1.00	1.00
13 Call Selector (*61)-(08/15-09/14)	1	1.00	1.00
14 Call Tracing (*57)-(08/15-09/14)	1	1.00	1.00
15 FCC Local Network Charge-(08/15-09/14)	1	7.84	7.84
16 FCC Local Number Portability-(08/15-09/14)	1	0.35	0.35
17 Fed Universal Service Charge, multi-line-(08/15-09/14)	1	0.48	0.48
18 Hunting/rollover Service-(08/15-09/14)	1	7.50	7.50
19 Memory Call Voice Mail Flat Rate-(08/15-09/14)	1	12.95	12.95
20 Message Waiting - Starter Dial Tone-(08/15-09/14)	1	0.75	0.75
21 National Long Distance Network Fee-(08/15-09/14)	1	4.31	4.31
22 Preferred Call Forwarding-(08/15-09/14)	1	1.00	1.00
23 Repeat Dialing (*66)-(08/15-09/14)	1	1.00	1.00
24 Star98 Voice Mail per line-(08/15-09/14)	1	1.80	1.80
25 Three-Way Calling, non-packaged-(08/15-09/14)	1	3.50	3.50
26 Total Recurring			\$72.48
27 [Redacted]			
28 See Page 6 for call detail.			\$12.35
29 [Redacted]			
30 07/15/2002 12:27 pm Directory Assistance			\$0.36
31 07/18/2002 11:09 am Directory Assistance			0.36
32 07/19/2002 10:32 am Directory Assistance			0.36
33 07/22/2002 09:43 am Directory Assistance			0.36

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Billing End Date: 08/14/2002

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34 08/02/2002 01:27 pm Directory Assistance			0.36
35 08/07/2002 02:21 pm Directory Assistance			0.36
36 Total Directory Assistance & Usage			\$2.16
37 [Redacted]			
38 [Redacted]			
39 Federal Excise Tax			\$2.16
39 Puc Fee			0.21
40 Local Telecommunication Tax			4.40
41 Telecom Relay Systems Surcharge			0.08
42 Local 911 Tax			0.50
43 Federal Universal High Cost Fund			0.90
44 Total Taxes			\$8.14
45 [Redacted]			
46 [Redacted]			
47 Business Line Flat Rate-(08/15-09/14)	1	24.00	\$24.00
48 Call Forwarding No Answer-(08/15-09/14)	1	1.00	1.00
49 FCC Local Network Charge-(08/15-09/14)	1	7.84	7.84
50 FCC Local Number Portability-(08/15-09/14)	1	0.35	0.35
51 Fed Universal Service Charge, multi-line-(08/15-09/14)	1	0.48	0.48
52 National Long Distance Network Fee-(08/15-09/14)	1	4.31	4.31
53 Total Recurring			\$37.98
54 [Redacted]			
55 See Page 6 for call detail.			\$1.68
56 [Redacted]			
57 07/15/2002 09:20 pm Directory Assistance			\$0.36
58 07/15/2002 03:25 pm Directory Assistance			0.36
59 07/25/2002 03:51 pm Directory Assistance			0.36

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3 Payments

4 10/15/2002 Payment - Check No.3431 \$49.74

5 [Redacted]

6 [Redacted]

Number	QTY	Charge	Amount
7 Complete Choice Plan-(10/15-11/14)	1	30.00	\$30.00
8 Call Block (*60)-(10/15-11/14)	0		0.00
9 Call Forwarding-(10/15-11/14)	0		0.00
10 Call Return (*69)-(10/15-11/14)	0		0.00
11 Call Tracing (*37)-(10/15-11/14)	0		0.00
12 Call Waiting-(10/15-11/14)	0		0.00
13 Caller ID Display-(10/15-11/14)	0		0.00
14 FCC Interstate Network Charge-(10/15-11/14)	1	5.00	5.00
15 FCC Local Number Portability-(10/15-11/14)	1	0.35	0.35
16 Federal Universal Service Charge, 1st	1	0.55	0.55
17 Repeat Dialing (*66)-(10/15-11/14)	0		0.00
18 Three-Way Calling, non-packaged-(10/15-11/14)	0		0.00
19 Vertical Services Bill-(10/15-11/14)	1	0.00	0.00

20 Total Recurring \$38.90

21 [Redacted]  
22 See Page 4 for call detail. \$10.51

2 [Redacted]

No	Amount
24 Federal Excise Tax	\$1.22
25 Pac Fee	0.06
26 Local Telecommunication Tax	2.64
27 State Excise Tax	0.96
28 Telecare Relay Systems Surcharge	0.08
29 Local 911 Tax	0.50
30 Federal Universal High Cost Fund	0.77

Total Taxes \$6.22

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ACCOUNT NAME	ACCT NUMBER	SERVICE THRU	DUE DATE	PAGE
[REDACTED]	[REDACTED]	7/18/02	8/18/02	58

**MANAGEMENT REPORTS**

CALL T.D. SUMMARY	CALLS	MINUTES	AMOUNT
0000373292003T 00000000	7	1.0	1.75
08	10	4.0	4.38
10-GNT	25	17.0	1.20
12-GNT	17	6.0	4.38
17-GNT	10	1.0	1.20
20-GTST	29	8.0	85.45
21-GTST	38	8.0	4.38
22-GTST	28	2.0	2.80
23-GTST	15	2.0	2.80
24-GTST	50	110.0	4.38
25-GTST	20	19.0	1.20
30-ECONO	20	17.0	3.37
31-FELTY	17	3.0	1.20
60-ORG	1177	2528.0	408.48
62-MSTR	141	355.0	42.11
63-GT	6	8.0	2.80
64-PR	20	10.0	1.20
65-FIXC	51	214.0	21.00
70	72	184.0	13.34
75-DLDCN	48	130.0	13.74
80-TRFC	14	1.0	1.20
82-TRFC	150	277.0	26.05
800/252-4304	61	180.0	13.88
800/438-0626	231	478.0	44.44
904/893-0837	39	7.0	1.20
*** CUSTOMER TOTAL FOR GEMINI WAREHOUSE INC	2372	6547.50	767.49

874  
83.40  
113.42  
196.87

1111  
26.05  
23.14

PRODUCT SUMMARY:	AMOUNT	MINUTES	VOLUME DISCOUNTS	CHARGES/CREDITS	NET AMOUNT
Unified Single T	401.95	5245.70	.00	.00	401.95
Local Single T - Canad	1.20	10.10	.00	.00	1.20
Local Directory Assict.	1.75	7.00	.50CR	.00	1.25
Unified Dir Assistance	4.75	10.00	.00	.00	4.75
Unified Local Single T	288.42	637.40	.00	.00	288.42
Unified 800 T Inbound	58.04	635.90	.00	.00	58.04
Unified 800 T Inb.-Canad	.38	1.40	.00	.00	.38
GRAND TOTAL	767.49	6547.50	.50CR	.00	766.99

23.14

DETAIL LISTING OF DISCOUNTS, CHARGES, AND CREDITS	AMOUNT
Directory Assct. Credit	.50CR
Local Line Charge	244.80
Local Line Feature	32.67
PIC Primary IXC Charge	30.17
1-800 MONTHLY CHARGE	10.00
GRAND TOTAL	317.54





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ACCOUNT NAME	ACCT NUMBER	SERVICE THRU	DUE DATE	PAGE
[REDACTED]	[REDACTED]	7/18/02	8/18/02	52

### MANAGEMENT REPORTS

Term Plan Report  
 Intermedia Business Savings Plan (IBSP)  
 Summary Report for Account No. 0056412  
 Intermedia Communications

3	IBSP Monthly Revenue Commitment Amount	\$500
4	IBSP Start Date	03/2000
5	IBSP Term Length	3 Years
6	Current Month Revenue	[REDACTED]
7	Commitment Shortage	\$ .00



# intermedia<sup>SM</sup>

COMMUNICATIONS

A	B	C	D	E
ACCOUNT NAME	ACCT NUMBER	SERVICE THRU	DUE DATE	PAGE
[REDACTED]	[REDACTED]	7/18/02	8/18/02	80

## MANAGEMENT REPORTS

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CALL SUMMARY ***	CALLS	MINUTES	AMOUNT
INTRA-LATA	21	28.7	153.72
INTRASTATE	843	118.1	8.90
INTERSTATE	1098	3031.5	246.43
CANADA		10.1	1.30
INTERNATIONAL	302	637.4	208.43
TRAVEL/CALLING CARD		10.0	4.78
DIRECTORY ASST.		0	0.00
OTHER CARRIERS		0	0.00
<b>TOTAL</b>	<b>2273</b>	<b>5903.2</b>	<b>707.32</b>

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TOLL FREE CALLS	CALLS	MINUTES	AMOUNT
INTRA-LATA	114	224.4	18.04
INTRASTATE	28	118.1	8.90
INTERSTATE	146	293.4	33.10
CANADA	4	1.4	.38
INTERNATIONAL	0	0	0.00
<b>TOTAL</b>	<b>282</b>	<b>837.3</b>	<b>58.42</b>
<b>GRAND TOTAL</b>	<b>2565</b>	<b>6540.5</b>	<b>785.74</b>

5

RECURRING/NONRECURRING CHARGES	QUANTITY	AMOUNT
Local Number Portability	1	2.30
Call Forward - Universal	1	2.87
Directory Number Hunting	1	28.50
Business Line Charge(8-50 lines)	1	244.80
<b>TOTAL CHARGES</b>		<b>277.47</b>

ITEM	ITEM CHARGE INFORMATION	FROM DATE	TO DATE	QTY	AMOUNT
10	UNIFIED VOICE				
	Local Number Portability	7/18/02	8/18/02	1.00	.35
	Business Line Charge(8-50 lines)	7/18/02	8/18/02	1.00	20.40
	<b>TOTAL</b>				<b>20.75</b>
11	UNIFIED VOICE				
	Local Number Portability	7/18/02	8/18/02	1.00	.35
	Business Line Charge(8-50 lines)	7/18/02	8/18/02	1.00	20.40
	<b>TOTAL</b>				<b>20.75</b>
12	UNIFIED VOICE				
	Local Number Portability	7/18/02	8/18/02	1.00	.35
	Directory Number Hunting	7/18/02	8/18/02	1.00	4.78
	Business Line Charge(8-50 lines)	7/18/02	8/18/02	1.00	20.40
	<b>TOTAL</b>				<b>25.00</b>
13	UNIFIED VOICE				
	Local Number Portability	7/18/02	8/18/02	1.00	.35

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A	B	C	D	E
ACCOUNT NAME	ACCT NUMBER	SERVICE THRU	DUE DATE	PAGE
[REDACTED]	[REDACTED]	7/18/02	8/18/02	2

**MANAGEMENT REPORTS**

**TAXES/FEES/SURCHARGES DETAIL**

**Federal Taxes, Fees And Surcharges**

Description	Billed Lines	Tax Rate	Amount
UNIV SVY FUND SURCH		.09900	60.68
TEL RELAY SVY SURCH		.00073	.44
FEDERAL EXCISE TAX		.03000	34.37
<b>Federal Total:</b>			<b>95.49</b>

**State Taxes, Fees And Surcharges**

State	Description	Billed Lines	Tax Rate	Amount
FL	FL STATE COM SVC TAX	18	.08170	99.48
	ST TEL RELAY SVY SUR		.12000	2.18
<b>State Total:</b>			<b>101.82</b>	

**Local Taxes, Fees And Surcharges**

Community (State)	Description	Billed Lines	Tax Rate	Amount
DUVAL FL	COUNTY 911 TAX	18	.44000	7.92
JACKSONVILLE, FL	FL LOCAL COM SVC TAX		.05820	83.13
<b>Local Total:</b>			<b>71.05</b>	
<b>Report Total:</b>			<b>268.36</b>	

**BILLING DETAIL**

Current Account Activity		
Balance From Previous Month		1,142.72
Payment 04/15/02		571.96
	<b>OUTSTANDING BALANCE</b>	571.86
Current Basic Telephone Service - See Page 3		701.74
	<b>Current Amount Due</b>	<b>701.74</b>
	<b>TOTAL AMOUNT DUE</b>	<b>1,278.30</b>

**Detail of Current Basic Telephone Service**

Service for Period: **04/20/02 - 05/19/02**

Description	Quantity	Rate	Amount
Basic Voicemail	1	7.50	7.50
Call Forward Busy Line	2	3.25	6.50
Call Forward Don't Answer	2	3.25	6.50
Basic Voicemail Pkg.	1	7.50	7.50
Federal Line Charge	13	7.84	101.92
Business Line FR	9	28.00	252.00
Business Line FR	4	22.50	90.00
		<b>TOTAL SERVICE</b>	<b>471.92</b>

471.92

**Detail of Other Charges and Credits**

Description	NOTATION	RTN	WORK ORDER	Amount
Labor Charge	032702 - 032702		MIAMS0002211	75.00
Business Line FR	03/27 TO 04/19	3		17.24
Federal Line Charge	03/27 TO 04/19	4		6.01
Business Line FR	03/27 TO 04/19	5		17.24
Federal Line Charge	03/27 TO 04/19	6		6.01
			<b>TOTAL OCC'S</b>	<b>-121.50</b>

<b>TOTAL SERVICE CHARGES</b>	471.92
<b>OTHER CHARGES AND CREDITS</b>	-121.50
Federal Tax 3.00%	17.80
State Communications Services Tax	54.42
Local Communications Services Tax	34.64
Florida Telecom. Relay - TRS	1.56
<b>Total Basic Telephone Charges</b>	<b>701.74</b>

05/30/02  
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LONG DISTANCE SUMMARY OF USAGE BY TYPE AND RATE PERIOD

SERVICE: LD TYPE 148

SUMMARY OF INTRALATA USAGE BY RATE PERIOD:

RATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
DAY	12	88.70	5.87
<b>INTRALATA TOTAL</b>	<b>12</b>	<b>88.70</b>	<b>5.87</b>

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SUMMARY OF INTRASTATE USAGE BY RATE PERIOD:

RATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
DAY	188	444.48	44.44
NIGHT	7	18.38	1.82
<b>INTRASTATE TOTAL</b>	<b>195</b>	<b>462.86</b>	<b>46.27</b>

10.2

SUMMARY OF INTERSTATE USAGE BY RATE PERIOD:

RATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
DAY	34	189.38	8.42
<b>INTERSTATE TOTAL</b>	<b>34</b>	<b>189.38</b>	<b>8.42</b>
<b>DOMESTIC USAGE TOTAL</b>	<b>229</b>	<b>652.14</b>	<b>54.69</b>

.05

SUMMARY OF DOMESTIC USAGE BY RATE PERIOD / BAND:

RATE PERIOD	BAND	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
DAY		244	813.46	58.90
		244	813.46	58.90

**SOLUTIONS**

**BUSINESS SOLUTIONS**

**LONG DISTANCE SUMMARY OF USAGE BY TYPE AND RATE PERIOD**

SERVICE: LD TYPE 1A2

DATE PERIOD	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
NIGHT	7	19.38	1.93
	7	19.38	1.93

DOMESTIC USAGE TOTAL / BAND:

BAND	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
	251	832.70	88.83
	251	832.70	88.83

AVERAGE CALL DURATION: 2.52

SUMMARY OF OTHER USAGE BY TYPE:

USAGE TYPE	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
CANADA	1	1.24	.12
NON-U.S. CARIBBEAN	2	11.70	8.88
OTHER USAGE TOTAL	3	13.00	9.72
<b>SERVICE TOTAL</b>	<b>364</b>	<b>845.78</b>	<b>98.55</b>

**BUSINESS SOLUTIONS**

**LONG DISTANCE TRAFFIC MANAGEMENT SUMMARY: ALL PRODUCTS**

PRODUCT	TOTAL CALLS	TOTAL MINUTES	TOTAL AMOUNT
LD TYPE 1A2	251	832.70	88.83
INTERNATIONAL	3	13.00	9.72

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THE RIGHT TO CHOOSE THE POWER TO SAVE!

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IDS Telecom offers the best choice for your company's local and long distance needs, with No Contract or Commitments. Receive just one extremely low phone bill for all your services. Your calls will be carried on the same reliable network as Bell South with the same technicians to handle your service request. The only change you will notice is a lower phone bill each and every month!

**100% SATISFACTION GUARANTEED**

- > IDS Telecom covers all switching fees
- > All your services will remain the same
- > Keep all your same numbers
- > Receive just one bill for all your services
- > Great Domestic & International rates

The following is a comparison of your most recent Bell South monthly fees, features and savings IDS Telecom provides.

Type of Service	BellSouth	IDS Telecom	Monthly Savings
1 Complete Choice 6 Line Package	\$452.00	\$181.50	\$270.50
1 Memory Call Voicemail Service	\$12.95	\$10.36	\$2.59
Federal Universal Service Charge	\$2.94	\$2.94	\$0.00
FCC Local Number Portability	\$2.10	\$2.10	\$0.00
FCC Charge for Network Access	\$47.04	\$47.04	\$0.00
TRI-COUNTY CALLING	.10 cents 1 <sup>st</sup> min/ .06 cents each add'l min.	FREE	UNLIMITED
<b>Total Monthly Savings</b>	<b>\$517.03</b>	<b>\$243.94</b>	<b>\$273.09</b>

The same taxes will apply no matter the carrier you use.

**30 % OFF Bell South's line charges and features**  
**3.9 Cents Per Minute Long Distance**

**THE POWER TO CHOOSE THE RIGHT TO SAVE!**

IDS TELCOM covers all conversion costs, and ensures a responsive, customer friendly transition. In order to take advantage of the above mentioned savings contact your account manager immediately! Respond via e-fax @ (954) 978-9975, so that we may implement your savings for the upcoming billing cycles! If you should have any additional questions feel free to contact me anytime at (954) 738-3306.





Mpower POTS & ADSL Proposal

Date: June 26, 2002

CLIENT: [REDACTED]

Business Line	QTY	COST	BELLSOUTH		COST	MPOWER	
			MONTHLY	YEARLY		MONTHLY	YEARLY
Business Line	9	\$37.88	\$340.92	\$4,081.04	\$24.00	\$216.00	\$2,592.00
Hunting	8	\$10.00	\$80.00	\$960.00	n/c	n/c	n/c
FCC Charges	9	\$7.84	\$70.56	\$846.72	\$7.84	\$70.56	\$846.72
Voicemail	1	\$9.00	\$9.00	\$108.00	\$8.00	\$8.00	\$72.00
<b>TOTAL COST</b>			<b>\$500.48</b>	<b>\$6,005.76</b>		<b>\$292.56</b>	<b>\$3,678.72</b>

\* This savings does not include the savings achieved from calls made in the following area codes: 305, 786, 954 and 881 that are FREE with MPower

	BELLSOUTH			MPOWER			% SAVINGS
	RATE	MONTHLY	YEARLY	RATE	MONTHLY	YEARLY	
Interstate	\$0.13			\$0.039			70%
Intrastate	\$0.16			\$0.039			76%
Intra-iate	\$0.16			Free			100%
800 Number				\$0.070			
International							
<b>Surcharges:</b>							
One Savings for small Business plan		\$4.95					
International Calling plan		\$3.95					
Carrier Access Charge		22.66					
<b>Total Surcharges:</b>		<b>\$31.48</b>					100%

Note: Mpower pricing reflects 3-year contractual figures for long distance and line charges





**LOCAL & LONG-DISTANCE COST ANALYSIS**



**Ric Brehmer**  
 Direct: 954.450.3900  
 Miami: 305.612.4229  
 Fax: 954.450.6584

	Line	Personnel Charge	Equipment Charge	IDS Unit Charge	IDS Amount	Total Monthly Savings
2	Business Flat-Rate Multiline	\$ 36.95	\$ 147.80	\$ 25.17	\$ 100.68	\$ 47.12
3	9-Line Complete Choice	\$ 359.00	\$ 718.00	\$ 255.75	\$ 511.50	\$ 206.50
4	FCC Network Access Chg.	\$ 7.84	\$ 172.48	\$ -	\$ -	\$ 172.48

	Line	Personnel Charge	Equipment Charge	IDS Unit Charge	IDS Amount	Total Monthly Savings
7	9-Line Complete Choice	\$ 359.00	\$ 359.00	\$ 255.75	\$ 255.75	\$ 103.25
8	Business Flat-Rate Multiline	\$ 36.95	\$ 147.80	\$ 25.17	\$ 100.68	\$ 47.12
9	FCC Network Access Chg.	\$ 7.84	\$ 101.92	\$ 7.84	\$ 101.92	\$ -

	Line	Personnel Charge	Equipment Charge	IDS Unit Charge	IDS Amount	Total Monthly Savings
12	Business Flat-Rate Multiline	\$ 36.95	\$ 184.75	\$ 25.17	\$ 125.85	\$ 58.90
13	Remote Call Forwarding	\$ 10.00	\$ 30.00	\$ 8.00	\$ 24.00	\$ 6.00
14	Hunting Rollover	\$ 10.00	\$ 10.00	\$ 8.00	\$ 8.00	\$ 2.00
15	FCC Network Access Chg.	\$ 7.84	\$ 39.20	\$ 7.84	\$ 39.20	\$ -

\* Same taxes apply no matter what carrier you use

Line	Personnel Charge	Equipment Charge	IDS Unit Charge
750.00	\$ 60.00	\$ 0.080	
750.00	\$ 75.00	\$ 0.100	
750.00	\$ 75.00	\$ 0.100	

Line	Personnel Charge	Equipment Charge	IDS Unit Charge	Other	Total
750.00	\$ 0.049	\$ 36.75	\$ 0.045	\$ 0.039	\$ 29.25
750.00	\$ 0.049	\$ 36.75	\$ 0.045	\$ 0.039	\$ 29.25
750.00	\$ 0.049	\$ 36.75	\$ 0.029	Free	\$ -

Line	Personnel Charge	Equipment Charge	IDS Unit Charge	Other	Total
IDS Long-Distance Charge		\$ 110.25			
		\$ 10.00			
		\$ 99.75			
		\$ 1,197.00			
		\$ 8,917.44			

**Extended Savings over a 5-Year Period with IDS Telcom**

Years	Savings with IDS Telcom
2 Years	\$ 17,834.88
3 Years	\$ 26,752.32
4 Years	\$ 35,669.76
5 Years	\$ 44,587.20

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	No. Lines	Per Month Charge	Per Month Amount	IDS Unit Charge	IDS Amount	Total Monthly Savings
Business Flat-Rate Multiline	4	\$ 36.95	\$ 147.80	\$ -	\$ -	\$ 147.80
1-Line Complete Choice	2	\$ 359.00	\$ 718.00	\$ -	\$ -	\$ 718.00
DSL Virtual Circuit	1	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ 85.00
Integrated T-1 3-year term	1	\$ -	\$ -	\$ 899.00	\$ 899.00	\$ (899.00)
CC Network Access Chg.	5	\$ -	\$ -	\$ 7.84	\$ 39.20	\$ (39.20)
CC Network Access Chg.	22	\$ 7.84	\$ 172.48	\$ -	\$ -	\$ 172.48

	No. Lines	Per Month Charge	Per Month Amount	IDS Unit Charge	IDS Amount	Total Monthly Savings
1-Line Complete Choice	1	\$ 359.00	\$ 359.00	\$ 255.75	\$ 255.75	\$ 103.25
Business Flat-Rate Multiline	4	\$ 36.95	\$ 147.80	\$ 25.17	\$ 100.68	\$ 47.12
CC Network Access Chg.	13	\$ 7.84	\$ 101.92	\$ 7.84	\$ 101.92	\$ -

	No. Lines	Per Month Charge	Per Month Amount	IDS Unit Charge	IDS Amount	Total Monthly Savings
Business Flat-Rate Multiline	5	\$ 36.95	\$ 184.75	\$ 25.17	\$ 125.85	\$ 58.90
Remote Call Forwarding	3	\$ 10.00	\$ 30.00	\$ 8.00	\$ 24.00	\$ 6.00
Porting Rollover	1	\$ 10.00	\$ 10.00	\$ 8.00	\$ 8.00	\$ 2.00
CC Network Access Chg.	5	\$ 7.84	\$ 39.20	\$ 7.84	\$ 39.20	\$ -

\* Same taxes apply no matter what carrier you use

Minutes	Total Amount	Per Min.
750.00	\$ 60.00	\$ 0.080
750.00	\$ 75.00	\$ 0.100
750.00	\$ 75.00	\$ 0.100

State	Total	Year Term	Per Min.	Term
INTERSTATE	750.00	\$ 0.039	\$ 29.25	\$ 0.035
INTRASTATE	750.00	\$ 0.039	\$ 29.25	\$ 0.035
TRAVEL (Local)	750.00	\$ 0.010	\$ 7.50	Free

Extended Savings over a 5-Year Period with IDS Telcom	
Years Savings with IDS Telcom	Month - Month
1 Year Savings with IDS Telcom	\$ 13,112.40
2 Year Savings with IDS Telcom	\$ 19,668.60
3 Year Savings with IDS Telcom	\$ 26,224.80
4 Year Savings with IDS Telcom	\$ 32,781.00

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# LOCAL & LONG DISTANCE COST ANALYSIS



**Ric Brehmer**  
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	Units	Current Cost	IDS Cost	IDS Unit Charge	IDS Amount	Total Monthly Savings
VOICE T-1 3-year term	1	\$ 1,500.00	\$ 1,500.00	\$ 650.00	\$ 650.00	\$ 850.00
DATA T-1 3-year term	1	\$ 1,750.00	\$ 1,750.00	\$ 699.00	\$ 699.00	\$ 1,051.00
FCC Network Access Chg.	5	\$ 7.84	\$ 39.20	\$ 7.84	\$ 39.20	\$ -

	Units	Current Cost	IDS Cost	IDS Unit Charge	IDS Amount	Total Monthly Savings
3-Line Complete Choice	1	\$ 359.00	\$ 359.00	\$ 255.75	\$ 255.75	\$ 103.25
Business Flat-Rate Multiline	4	\$ 36.95	\$ 147.80	\$ 25.17	\$ 100.68	\$ 47.12
FCC Network Access Chg.	13	\$ 7.84	\$ 101.92	\$ 7.84	\$ 101.92	\$ -

	Units	Current Cost	IDS Cost	IDS Unit Charge	IDS Amount	Total Monthly Savings
Business Flat-Rate Multiline	5	\$ 36.95	\$ 184.75	\$ 25.17	\$ 125.85	\$ 58.90
Remote Call Forwarding	3	\$ 10.00	\$ 30.00	\$ 8.00	\$ 24.00	\$ 6.00
Hunting Rollover	1	\$ 10.00	\$ 10.00	\$ 8.00	\$ 8.00	\$ 2.00
FCC Network Access Chg.	5	\$ 7.84	\$ 39.20	\$ 7.84	\$ 39.20	\$ -

Minutes	Total Amount	Per Min.
750.00	\$ 60.00	\$ 0.080
750.00	\$ 75.00	\$ 0.100
750.00	\$ 75.00	\$ 0.100

Category	Total	Year Term with IDS	Per Min.	Amount	Savings
INTERSTATE	750.00	\$ 0.039 \$ 29.25	\$ 0.035	\$ 26.25	\$ 0.029
INTRA-STATE	750.00	\$ 0.039 \$ 29.25	\$ 0.035	\$ 26.25	\$ 0.029
INTRA-STATE Local	750.00	\$ 0.010 \$ 7.50	Free	\$ -	Free

Distance Charge	\$ 66.00
One Year	\$ 144.00
Five Year	\$ 1,728.00
Total	\$ 2,737.24

## Extended Savings over a 5-Year Period with IDS Telcom

Years Savings with IDS Telcom	Amount
2 - Years Savings with IDS Telcom	\$ 54,294.48
3 - Years Savings with IDS Telcom	\$ 81,441.72
4 - Years Savings with IDS Telcom	\$ 108,588.96
5 - Years Savings with IDS Telcom	\$ 135,736.20

**mpower**  
Communications

*\$665.95*  
*10 lines*

# MpowerOffice Velocity

Simplify your operations and trim your business communications bill

## High-Speed Internet Service and Business Class Local and Long Distance Service on One Bill!

MpowerOffice Velocity has been designed to meet your business communication needs today and in the future as your business grows! Velocity's integration of broadband internet connectivity and business class voice services provides a comprehensive and flexible all-in-one solution.

- Choose the number of phone lines you need!
- Choose the internet access speed you need!
- Choose the calling features and packages you need!

### Features Included with Every MpowerOffice Package!

Unlimited Features
Numbering
Caller ID
Call Number Overlay (Calling Caller to Block)
Area LATA wide calling
Call Blocking (DND, 3 <sup>rd</sup> Party, Collect, etc.)
Toll Restrictions
Internet Mail (iM)
E-Mail
30 e-mail accounts (username@mpower.com.net) or 10 Dedicated e-mail accounts
Newsgroups
1 Domain Name (Hosted DNS)
2 Usable static IP Addresses
40 MB - Web Hosting Space (Shared)
0 Set-up Internet Access Accounts

### A La Carte Feature Options - Choose from any of the features below to enhance your MpowerOffice Accelerator Package!

A La Carte Feature Options
Call Forwarding
Call Forward (user override)
Call Forward Busy
Call Forward No Answer
Call Forward Group Busy
Call Forward Group No Answer
Remote Access to Call Forwarding
3-Way Calling
Repeat Calling
Call Waiting / Connect Call Waiting
Return Call
Speed Call
Voicemail Options
Dedicated Mail Boxes (20 addresses)
Additional E-mail Addresses
Priority (Voice) Mailbox
10 MB Additional Storage Space
30 MB Additional Storage Space
Number of Call Forwarding
Standard Voice Mail Box
Enhanced Voice Mail Box
Pager Notification
Escape or Operator
Business Message Center
Green-Only Bar

### MpowerOffice Velocity Package

#### Basic Package Includes:

- Local service: 0 to 16 business voice lines
- Internet Access: 3 tiers of speed to choose from
  - 512Kbps
  - **768Kbps**
  - 1Mbps
- Long Distance: Optional - flat rate (intra-state and inter-state per minute rates)

#### Business Consulting

Our professionally trained Account Managers will review your specific business objectives and issues to help you decide on the best MpowerOffice Velocity package for your needs.

*10 VOICE*

[www.mpower.com.com](http://www.mpower.com.com)

**Cost Analysis of 1FB with Proposed Key Customer Discounts**

FL	Tariff	Total	25% Discount	TELRIC Rate	TELRIC Margin	TELRIC % Margin
1	\$25.95	\$33.79	\$27.30	\$18.11	\$9.19	51%
2	\$26.95	\$34.79	\$28.05	\$18.11	\$9.94	55%
3	\$28.95	\$36.79	\$29.55	\$18.11	\$11.44	63%
4	\$29.95	\$37.79	\$30.30	\$18.11	\$12.19	67%
5	\$30.95	\$38.79	\$31.05	\$18.11	\$12.94	71%
6	\$32.95	\$40.79	\$32.55	\$18.11	\$14.44	80%
7	\$33.95	\$41.79	\$33.30	\$18.11	\$15.19	84%
8	\$34.95	\$42.79	\$34.05	\$18.11	\$15.94	88%
9	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
10	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
11	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
12	\$36.05	\$43.89	\$34.88	\$18.11	\$16.77	93%

Note: Approximate Service Order Cost assuming use of the line Connection Charge costs and two lines is as follows:

Line Connection	First	\$55.56
	Add'l	\$11.82
	Total	\$67.38
	Per line	\$33.69
	Per month	\$0.94

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USOC	Description	Qty	Revenue	Rate Type	USOC Rate	NRC	Recurring Cost	Margin	
1L9FX	Foreign Exchange Mileage-Measured	29,041			\$1.60	\$84.64	\$0.58	-298.5%	FEXC
1LHGV	Foreign Central Office mileage-Measured	3,259			\$1.65	\$84.64	\$0.58	-292.0%	FEXC
1LHB4	Mileage-Foreign Exchange service, distance sensitive	437			\$4.05	\$84.64	\$23.66	-97.1%	Excluded
1SE6X	Pvt line-local channel tie line service, type 2110	180			\$14.50	\$344.40	\$14.06	-90.7%	EXTSERV
1SE6Q	Pvt line-local channel tie line service, type 2110	3,143			\$14.59	\$344.40	\$14.06	-90.2%	EXTSERV
1SE6Y	Pvt line-local channel tie line service, type 2110	93			\$14.83	\$344.40	\$14.06	-88.9%	EXTSERV
P1JAX	IntraLATA Private Line Service, Sub-Voice Grade Local Channel	131			\$17.60	\$344.40	\$14.06	-74.2%	Excluded
P2JHX	IntraLATA Private Line Service, Voice Grade Local Channel	507			\$26.00	\$389.78	\$27.62	-68.6%	Excluded
P2JUX	IntraLATA Private Line Service, Voice Grade Local Channel	188			\$26.00	\$389.50	\$26.91	-65.7%	Excluded
P2JLX	IntraLATA Private Line Service, Voice Grade Local Channel	38			\$30.00	\$462.64	\$26.98	-64.2%	Excluded
P2JQX	IntraLATA Private Line Service, Voice Grade Local Channel	46			\$38.00	\$396.10	\$41.53	-57.9%	Excluded
P2JMX	IntraLATA Private Line Service, Voice Grade Local Channel	312			\$39.00	\$398.06	\$41.45	-56.1%	Excluded
SL5	IntraLATA Private Line Service, Automatic ringdown signaling arrangement	144			\$9.70	\$129.43	\$8.37	-56.0%	Excluded
P2JNX	IntraLATA Private Line Service, Voice Grade Local Channel	41			\$39.00	\$396.10	\$41.45	-56.0%	Excluded
CENAA	Standard Features per Station Line, each	3,381			\$3.95	\$19.45	\$3.92	-38.2%	CENTREX
SBLFX	Back-Up Line	2,741			\$13.95	\$0.00	\$16.39	-36.2%	BACKUPFL
S5DB0	Dual Tone Multifrequency pulsing option on DID	1,416			\$7.50	\$0.00	\$8.60	-34.6%	Excluded
3LBBS	IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed	3,337			\$30.00	\$231.27	\$23.94	-32.8%	Excluded
1RSD3	IntraLATA Private Line Service, SynchroNet Service, Digital Local Service	60			\$49.35	\$419.28	\$37.77	-32.8%	Excluded
1RSD9	IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel	38			\$49.35	\$419.28	\$37.77	-32.8%	Excluded
SAU	IntraLATA Private Line Service-Type B signaling arrangement	191			\$5.40	\$17.77	\$5.16	-31.1%	Excluded
1L9FX	Foreign Exchange Mileage-Fixed	29,041			\$28.50	\$84.64	\$23.66	-19.6%	FEXC
1LHGV	Foreign Central Office mileage-Fixed	3,259			\$28.50	\$84.64	\$23.66	-19.6%	FEXC
TM5	PBX Service, combination message rate trunk, additional	3,059			\$18.28	\$0.00	\$16.39	-16.4%	PBX
FP115	Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps	362			\$139.69	\$442.64	\$108.78	-15.0%	Frame
1LDPZ	MegaLink Local Channel, First 1/2 Mile	347			\$95.05	\$155.91	\$78.13	-14.3%	MLINK
M4LFA	Station Link Flat Rate	3,114			\$15.45	\$0.00	\$13.43	-13.7%	CENTREX
EXMOX	Main station line, distance sensitive	67			\$15.43	\$0.00	\$13.14	-11.9%	ESSX
M4LFH	Station Links Equipped with Caller ID Flat Rate	546			\$15.78	\$0.00	\$13.43	-11.9%	CENTREX
TM3	PBX Service, outward message rate trunk, additional	203			\$19.60	\$0.00	\$16.39	-10.3%	PBX
M1M52	SESS Feature Group 2	205			\$7.82	\$0.00	\$6.36	-7.8%	MSERV
1PQWU	MegaLink/LightGate, analog trunk feature activation at central office	2,789			\$5.68	\$5.43	\$4.45	-7.7%	megalink

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EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line	2,517	40	\$6.66	\$0.00	\$5.40	-7.5%	ESSX	
1D91X	FX Local Channel-Primary Channel	1,603		\$21.15	\$0.00	\$16.39	-3.2%	FEXC	
1LN01	Interoffice channel mileage, fixed rate, 0-8 miles	23		\$59.75	\$88.79	\$42.54	-0.5%	MLINK	
1LN02	Interoffice channel mileage, fixed rate, 9-25 miles	20		\$59.75	\$88.79	\$42.54	-0.5%	MLINK	
1RSD6	IntraLATA Private Line Service, SynchroNet Service, Digital Local Service	41		\$69.10	\$504.95	\$37.77	0.1%	Excluded	
DS1FN	ISDN Conference Drop Hold and Transfer	500		\$2.71	\$0.36	\$2.02	0.1%		
A6SBX	WatchAlert Service Business Line	2,488		\$9.00	\$42.36	\$5.48	1.7%		
1RSD5	IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel	327		\$69.10	\$462.10	\$37.77	3.2%	Excluded	
1MBCL	Business Message Rate Line	124		\$22.93	\$0.00	\$16.39	4.9%		
LQTEB	ISDN Threshold Pricing, Basic Rate DSL Access Arrangement, Business	212		\$55.00	\$255.07	\$31.57	8.2%		
LQTTB	ISDN Threshold Pricing, Basic Rate DSL Access Arrangement, Business	3,242		\$55.00	\$255.07	\$31.57	8.2%		
LTBLB	Individual Line ISDN Business - Low Volume Access/Digital Subscriber Line (	283		\$55.00	\$255.07	\$31.57	8.2%		
FP164	KBPS	119		\$57.05	\$429.23	\$28.52	8.2%		
1MB	Business Message Rate Line	4,320		\$23.65	\$0.00	\$16.39	8.2%		
M1LFA	MultiServ Station Link Flat Rate each	649		\$36.00	\$0.00	\$24.68	9.4%		
M1LFH	MultiServ Station Link Equipped with Caller ID Flat Rate each	114		\$36.00	\$0.00	\$24.68	9.4%		
FCS	Flexible Call Forwarding	2,961		\$5.00	\$0.00	\$3.32	13.0%		
FP156	KBPS	75		\$58.45	\$400.78	\$28.52	14.7%		
SP1AC	Area Connection - First	8		\$235.00	\$653.30	\$131.85	19.9%		
TTT	Long distance trunks arranged for connection to company's toll switchboard	149		\$26.32	\$0.00	\$16.39	20.5%		
TTTXA	Long distance trunks connected to Telco toll switchboard or DDD network	120		\$26.73	\$0.00	\$16.39	22.3%		
TMC	PBX Service, combination message rate trunk, first	682		\$27.15	\$0.00	\$16.39	24.3%		
BUA	Business measured line	168		\$27.37	\$0.00	\$16.39	25.2%		
TMU	Message rate, PBX trunk, outdial, first	37		\$27.44	\$0.00	\$16.39	25.6%		
1FB	Business Line	493,173		\$30.32	\$0.00	\$18.11	25.6%		
1FBCL	Business Line	77,645		\$30.32	\$0.00	\$18.11	25.6%		
FRH25	Frame Relay Service, Customer Connection at 256 Kbps	75		\$177.28	\$417.57	\$96.83	25.6%		
SHK1N	Customer Channel Interface, Per Node, Per DS1	24		\$41.88	\$130.55	\$21.94	26.6%		
TTTXB	Long distance trunks connected to Telco toll switchboard, DDD or IDDD netwo	322		\$26.12	\$0.00	\$16.39	28.7%		
BCT2C	BellSouth Channelized Trunks, Combination/Two-Way Channel, Flat Rate, per	112		\$30.86	\$48.33	\$16.87	29.2%		
LCQSQ	Private line local channel tie line service	88		\$24.50	\$0.00	\$14.06	30.7%		
COMF9	Complete Choice for Business 9 line Package	621		\$341.00	\$0.00	\$195.46	30.8%		
PR71V	Primary Rate ISDN Voice/Data Interface	433		\$366.19	\$470.32	\$199.64	31.0%		
1LD1E	Primary Rate ISDN Non-Distance Sensitive Mileage	438		\$127.72	\$157.51	\$68.95	32.6%		
COMF8	Complete Choice for Business 8 line Package	306		\$308.00	\$0.00	\$174.13	32.7%		

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COM29	Complete Choice for Business 9 line Package	30		\$346.00	\$0.00	\$195.46	32.8%		
COM28	Complete Choice for Business 8 line Package	24		\$313.00	\$0.00	\$174.13	34.8%		
COMF7	Complete Choice for Business 7 line Package	406		\$275.00	\$0.00	\$152.80	35.0%		
7FB	Business Line-Incoming Only	252		\$32.65	\$0.00	\$18.11	35.2%		
LQ1AA	Basic Rate ISDN DSL Arrangement Optional Usage Plan A, Business	36		\$69.95	\$255.07	\$33.51	35.4%		
M9QCX	NAR Package Both Way Flat Rate	1,653		\$16.28	\$0.00	\$9.01	35.5%		
OFB	Business line, outgoing	539		\$32.81	\$0.00	\$18.11	35.9%		
COM27	Complete Choice for Business 7 line Package	40		\$280.00	\$0.00	\$152.80	37.4%		
COMF6	Complete Choice for Business 6 line Package	688		\$242.00	\$0.00	\$131.48	38.0%		
M2RED	Meet Me Conference Executive Conference per Conference Number	73		\$15.50	\$0.00	\$8.40	38.4%		
EQA	Network Access Register Flat Rate Service, 2-Way Operation, each (ESSX)	1,363		\$16.66	\$0.00	\$9.01	38.7%		
BCTOC	BellSouth Channelized Trunks, Outward Only Channel, Flat Rate, per Channel	144		\$33.00	\$48.33	\$18.87	38.8%		
COM26	Complete Choice for Business 6 line Package	77		\$247.00	\$0.00	\$131.48	40.9%		
SMV	Surrogate Client Number (Voice Messaging Identification Number)	794		\$2.49	\$0.00	\$1.31	42.6%		
BD2	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 2	17,303		\$35.10	\$0.00	\$18.11	45.4%		
COM25	Complete Choice for Business 5 line Package	113		\$214.00	\$0.00	\$110.15	45.7%		
PR71U	Primary Rate ISDN Extended Reach Inward Data Final Route Interface	3		\$375.00	\$464.49	\$182.70	48.9%		
RXR	Main station without set	85		\$35.58	\$0.00	\$18.11	47.3%		
1LLBE	Mileage-extension line	2,595		\$1.15	\$0.00	\$0.58	48.2%		
COMF5	Complete Choice for Business 5 line Package	912		\$218.00	\$0.20	\$110.15	48.4%		
PR71E	Primary Rate ISDN Inward Data Option Interface	24		\$371.46	\$470.32	\$178.00	49.2%		
FRH10	Frame Relay Service, Customer Connection at 44.210 Mbps	3		\$2,750.00	\$742.08	\$1,363.53	49.8%		
COMP2	Complete Choice for Business 2 Line Package	4,666		\$94.00	\$0.00	\$48.17	52.7%		
COM24	Complete Choice for Business 4 Line Package	579		\$182.00	\$0.00	\$88.83	53.7%		
BCTL1	BellSouth Channelized Trunks, 1.544 Mbps Access Line, per Access Line	15		\$145.60	\$259.03	\$66.34	53.8%		
BUE	Business line, hunting, Telco equipment	246		\$37.21	\$0.00	\$18.11	54.1%		
COMP3	Complete Choice for Business 3 Line Package	2,049		\$139.00	\$0.00	\$67.50	54.4%		
FRH12	Frame Relay Service, Customer Connection at 128 Kbps	146		\$91.53	\$418.54	\$36.64	55.6%		
NSQ	Repeat Dialing (*66)	49,559		\$1.50	\$0.00	\$0.71	58.5%		
COM23	Complete Choice for Business, Business Plus Option 2, 3 Line Package	56		\$144.00	\$0.00	\$67.50	60.0%		
BD2CL	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 2	5,689		\$35.10	\$0.00	\$16.39	60.6%		
COM22	Complete Choice for Business, Business Plus Option 2, 2 Line Package	664		\$99.00	\$0.00	\$46.17	60.8%		
NDT	PBX Service, BellSouth CMRS Local Loop DID trunk termination	2,430		\$21.80	\$17.32	\$9.82	61.6%		
COM2H	Complete Choice for Business 3 Line Package	716		\$147.00	\$0.00	\$67.50	63.3%		

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ELX01	Package of 3 features, Group A	683	\$1.68	\$0.00	\$0.75	66.1%	
COMP1	Complete Choice for Business 1 Line Package	15,372	\$52.00	\$0.00	\$23.25	67.7%	
WMCSQ	Outward WATS service, statewide	60	\$37.45	\$0.00	\$16.39	71.4%	
WSA1X	Open 800 Service Over an Access Line	73	\$37.45	\$0.00	\$16.39	71.4%	
MVP	Call Hold, Intercom, Call Pickup, User Transfer/Conferencing	197	\$6.00	\$0.00	\$2.54	77.2%	
MVPAL	Prestige Service, Additional Line	356	\$6.00	\$0.00	\$2.54	77.2%	
COMP3	Complete Choice for Business 3 Line package	7,047	\$142.00	\$0.00	\$59.82	78.0%	
FRH15	Frame Relay Service, Customer Connection at 1.536 Mbps	140	\$330.77	\$482.82	\$131.22	78.8%	
FP144	Broadband Exchange Line, Fast Packet Option at 44.210 Mbps	3	\$1,300.00	\$832.21	\$526.30	81.9%	
COM21	Complete Choice for Business, Business Plus Option 2, 1 Line Package	829	\$57.00	\$0.00	\$23.25	83.9%	
PR7BL	Primary Rate ISDN Extended Reach Inward Data Fianl Route B-Channels	46	\$46.50	\$4.32	\$18.84	84.5%	
HBX	Anonymous Call Rejection	968	\$3.98	\$0.00	\$1.59	87.7%	
TFU	PBX Service, outgoing flat rate trunk	204	\$46.30	\$0.00	\$18.11	91.8%	
TFC	PBX Service, combination flat rate trunk	6,605	\$47.24	\$0.00	\$18.11	95.6%	
TFN	PBX Service, inward flat rate trunk	68	\$47.91	\$0.00	\$18.11	98.4%	
FX52B	Foreign Exchange business, measured, two-way	1,517	\$44.17	\$0.00	\$16.39	102.1%	
BC2	BellSouth Business Choice Package 2	847	\$48.95	\$0.00	\$18.11	102.7%	
M1GNC	ISDN Interoffice Channel per DSL	33	\$113.15	\$95.91	\$40.26	104.2%	
1LDPA	MegaLink Local Channel, Each Additional 1/2 Mile	713	\$41.80	\$0.00	\$15.32	104.6%	
FX5CX	Foreign Exchange access, combination trunk, measured	88	\$45.00	\$0.00	\$16.39	105.9%	
TF5CX	Business, flat rate trunk w/meas. usage charge, (leaky PBX) comb.(FL only)	57	\$45.75	\$0.00	\$16.39	109.3%	
BCTS1	BellSouth Channelized Trunks, Service Interface, per Access Line	14	\$201.00	\$196.01	\$68.93	110.8%	
VUM48	MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channel	4	\$325.00	\$225.48	\$111.12	113.7%	
1LPG5	Mileage-pvt line channel, voice grade	448	\$2.70	\$0.00	\$0.93	117.7%	
NRX3X	ESSX Intercom Charge, per flat rate main station	2,650	\$9.09	\$0.00	\$3.00	127.3%	
NQT	MegaLink Channel Service NAR, per flat rated line or trunk outgoing	215	\$16.88	\$0.00	\$5.46	131.9%	
TDD1X	PBX Service, DID Inward trunk	1,863	\$47.22	\$0.00	\$15.22	132.7%	
EBY33	User Transfer/Conferencing and Call Hold	311	\$8.00	\$0.00	\$2.52	138.1%	
LQGFY	ISDN B Channel Threshold Voice/Data	6,701	\$15.55	\$0.00	\$4.88	139.0%	
NUM3X	ESSX Intercom charge, per message rate main station	104	\$9.83	\$0.00	\$3.00	140.8%	
LPRFX	Channels Activated B Channel Flat Rate Circuit Switched Voice/Data	650	\$16.06	\$3.57	\$4.88	144.8%	
VUM24	MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channel	124	\$189.21	\$177.83	\$55.56	146.5%	
COM19	Complete Choice for Business 9 line Package	12	\$644.00	\$0.00	\$195.46	147.1%	
COM18	Complete Choice for Business 8 line Package	6	\$575.00	\$0.00	\$174.13	147.7%	
COM17	Complete Choice for Business 7 line Package	4	\$508.00	\$0.00	\$152.80	149.3%	

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COM16	Complete Choice for Business 6 line Package	16	\$440.00	\$0.00	\$131.48	151.0%		
COM15	Complete Choice for Business 5 line Package	17	\$371.00	\$0.00	\$110.15	152.6%		
ELY2N	User Transfer and Conferencing	9,669	\$7.00	\$0.00	\$2.05	156.0%		
COM14	Complete Choice for Business 4 Line Package	89	\$305.00	\$0.00	\$88.83	157.5%		
COM12	Complete Choice for Business, Business Plus Option 1, 2 Line Package	223	\$159.00	\$0.00	\$46.17	158.3%		
NSS	Call Return (*69)	76,419	\$1.50	\$0.00	\$0.43	161.6%		
COM1H	Complete Choice for Business 3 Line Package	173	\$237.00	\$0.00	\$67.50	163.3%		
BD1	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 1	5,478	\$64.10	\$0.00	\$18.11	165.5%		
EBY48	User Transfer/Conferencing, Call Pickup and Call Hold	341	\$9.00	\$0.00	\$2.54	165.7%		
EBY32	User Transfer/Conferencing and Call Pickup	293	\$7.48	\$0.00	\$2.08	169.9%		
SHK1C	Central Office Channel Interface, Per Customer Node, Per DS1	24	\$38.96	\$123.89	\$9.22	179.6%		
COM11	Complete Choice for Business, Business Plus Option 1, 1 Line Package	862	\$87.00	\$0.00	\$23.25	180.6%		
BD1CL	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 1	2,010	\$64.10	\$0.00	\$16.39	193.3%		
FRH64	Frame Relay Service, Customer Connection at 64 Kbps	126	\$59.04	\$448.44	\$10.14	213.8%		
FRH56	Frame Relay Service, Customer Connection at 56 Kbps	73	\$59.65	\$448.44	\$10.14	218.4%		
BC1	BellSouth Business Choice Package 1	149	\$77.95	\$0.00	\$18.11	222.8%		
PR7BV	Primary Rate ISDN B-Channel for Use with Voice/Data Application	8,651	\$41.25	\$4.29	\$9.10	238.7%		
TDDCX	Direct-Inward-Dialing combination trunk	19	\$96.12	\$0.00	\$20.59	250.1%		
NQM	MegaLink Channel Service NAR, per flat rated line or trunk both ways	2,088	\$16.67	\$0.00	\$3.29	280.1%		
3LBCA	SynchroNet Interoffice Channel, each 9-25 Miles Fixed Monthly Rates	79	\$28.07	\$61.13	\$5.07	281.7%		
3LBEA	SynchroNet Interoffice Channel, Over 25 Miles, Fixed	44	\$29.17	\$61.13	\$5.07	298.0%		
FRH38	Frame Relay Service, Customer Connection at 384 Kbps	5	\$339.00	\$417.57	\$60.84	298.8%		
3LBAA	SynchroNet Interoffice Channel, each 0-8 Miles Fixed Monthly Rates	74	\$29.48	\$61.13	\$5.07	302.5%		
ESC	Three-Way Calling	35,530	\$4.70	\$0.00	\$0.83	324.7%		
LQ1BA	Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business	294	\$249.95	\$255.07	\$41.88	330.7%		
LQ1BC	Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business	12	\$249.95	\$255.07	\$41.88	330.7%		
ESCWT	Three-Way Calling with Transfer	37,855	\$4.95	\$0.00	\$0.83	347.3%		
PR7N3	Provisioning of more than 1 simultaneous call per TN in an ICE arrangement	257	\$7.73	\$3.74	\$1.21	370.5%		
RCFVF	Remote Call Forwarding - Local	1,814	\$16.00	\$0.54	\$2.07	479.0%		
RCFVQ	Remote Call Forwarding	103	\$16.00	\$0.54	\$2.07	479.0%		
RCFVS	Remote Call Forwarding	609	\$16.00	\$0.53	\$2.07	479.0%		
NSY	Call Block (*60)	44,271	\$1.50	\$0.00	\$0.19	492.1%		
NST	Call Tracing (*57)	31,309	\$2.00	\$0.00	\$0.23	552.2%		
DRS	RingMaster I - One RingMaster Number with Distinctive Ringing	5,618	\$4.00	\$0.00	\$0.36	733.3%		

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NSD	Caller ID Number Delivery	862		\$6.43		
NQP	MegaLink Channel Service NAR, per flat rated line or trunk, incoming	544		\$16.71		
DRS1X	RingMaster II - First RingMaster Number with Distinctive Ringing	643		\$6.00		
MWW	Message Waiting - Stutter Dialtone	46,668		\$0.38		
1LNCC	Interoffice channel mileage, each airline mile, over 25 miles	359		\$18.15		
2UN64	IntraLATA Private Line Service, SynchroNet Service, Node Channel Termini	44		\$24.53		
2UN56	IntraLATA Private Line Service, SynchroNet Service, Node Channel Termini	326		\$24.86		
1LNOB	Interoffice channel mileage, each airline mile, 9-25 miles	289		\$23.96		
DS1FG	Additional Call Appearance of the Primary Directory Number	1,458		\$1.58		
1LNOA	Interoffice channel mileage, each airline mile, 0-8 miles	120		\$24.54		
3LBBS	IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Measured	3,337		\$1.65		
NXMCR	Caller ID Name and Number Delivery with Anonymous Call Rejection	56,763		\$7.50		
SRG	Selective Class of Call Screening	2,285		\$1.67		
NXECR	Enhanced Caller ID with Anonymous Call Rejection	18,984		\$17.00		
PR7CN	Calling Name Delivery Feature, per Primary Rate Interface	13		\$100.00		
NXMMN	Caller ID Name and Number Delivery	2,300		\$7.50		
ESL	8 Code Speed Calling	9,670		\$2.00		
ESF	30 Code Speed Calling	20,856		\$3.00		
CREX1	Custom Toll Restriction	7,268		\$5.00		
ESM	Call Forwarding	42,426		\$3.26		
CREXA	Custom Toll Restriction plus expanded local calling	6,595		\$5.00		
RCA	Remote Call Forwarding-Additional Capacity	3,235		\$16.00		
PR7BD	Primary Rate ISDN B-Channel for Inward Data Option	474		\$25.22		
HTG	Hunting/Rollover Service	305,516		\$8.14		
HTGMS	Hunting/rotary service message rate	4,652		\$9.53		
3LBFA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof	1,597		\$2.52		
3LBDA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof	1,104		\$2.52		
3LBBA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof	424		\$2.54		
EATPA	Call Forwarding	1,860		\$5.50		
E4O	Call Forwarding Variable-Outside, per line	311		\$5.92		
DAVT2	Courtesy Complete	284		\$10.00		
GCZ	Remote Activation of Call Forwarding	41,554		\$5.20		
GCJRC	Call Forwarding Don't Answer Ring Control	52,398		\$2.04		
GCE	Call Forwarding Busy Line	48,323		\$2.13		

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GCJ	Call Forwarding Don't Answer	45,443		\$2.68		
ESX	Call Waiting	37,940		\$4.16		
E9GPA	Call Forwarding Don't Answer	2,364		\$5.00		
E6HPA	Call Waiting	452		\$7.00		

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BACKUPFL

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A B C D E F

FL-BACKUP Line	City	Unit Rate	Rate	Unit Cost	R Cost	NR Cost	Calculated Margin
SBLFX Back-Up Line		1					
Usage	118.71						
Subscriber Line Charge	1						

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PBXFL

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A B C D E F

FL-PBX Service		Qty	Unit Rate	Rate	Unit Cost	R Cost	NR Cost	Calculated Margin
TM3	PBX Service, outward message rate trunk, additional Usage	1						
	Subscriber Line Charge	1						
FL-PBX Service		Qty	Rate					
TM5	PBX Service, combination message rate trunk, additional Usage	1						
	Subscriber Line Charge	1					30.00	
FL-PBX Service DID		Qty	Rate					
TDD1X	PBX Service, DID inward trunk	1						
SSDBD	Dual Tone Multifrequency pulsing option on DID	1						
	Subscriber Line Charge	1						

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FEXCFL

A B C D E F

FL-Foreign Exchange								
Average System								
	USOC	Qty	Unit Rate	Revenue	Unit Cost	R Cost	NR Cost	Calculated Margin
FX5CX		1						
1D91X		1						
1L9FX-Fixed		1						Fixed per Channel Estimate
1L9FX-Measured		17						Remaining Qty ratio to Fixed
Subscriber Line Charge		1						
<b>Total</b>								
	USOC	Qty	Unit Rate	Revenue	Unit Cost	R Cost	NR Cost	Calculated Margin
TFB		1						
1LHGV-Fixed		1						Fixed per Channel Estimate
1LHGV-Measured		3						Remaining Qty ratio to Fixed
Subscriber Line Charge		1						
<b>Total</b>								

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ESSEXFL

BellSouth Telecommunications, Inc.  
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FL-ESSX Average System		Qty			
NRX3X	ESSX Intercom Charge, per flat rate main station	20	<div style="background-color: black; width: 100%; height: 100%; display: flex; justify-content: space-around; font-size: 2em; font-weight: bold; opacity: 0.5;"> <span>A</span><span>B</span><span>C</span><span>D</span><span>E</span><span>F</span> </div>		
EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line	20			
ELXO1	Package of 3 features, Group A	5			
EATPA	Call Forwarding	13			
EQA	Network Access Register Flat Rate Service, 2-Way Operation, each (ESSX)	10			
HTG	Hunting/Rollover Service	10			
PGSA7	Parity charge-network access register installed after 7/83	10			
Loop weighting					
			Pct	Miles	Weighting
EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line	2,517	97.41%	2.50	2.43525
EXMOX	Main station line, distance sensitive	67	2.59%	5.00	0.129643963
	Total	2,584.00		Weighted	2.564893963
				2.5 Mile	
FL-ESSX Average System		Qty			
NRX3X	ESSX Intercom Charge, per flat rate main station	20	<div style="background-color: black; width: 100%; height: 100%; display: flex; justify-content: space-around; font-size: 2em; font-weight: bold; opacity: 0.5;"> <span>A</span><span>B</span><span>C</span><span>D</span><span>E</span><span>F</span> </div>		
EXMOX	Main station line, distance sensitive	20			
ELXO1	Package of 3 features, Group A	5			
EATPA	Call Forwarding	13			
EQA	Network Access Register Flat Rate Service, 2-Way Operation, each (ESSX)	10			
HTG	Hunting/Rollover Service	10			
PGSA7	Parity charge-network access register installed after 7/83	10			

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MSERVFL

A B C D E F

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FL-MULTISERV		Qty
<b>FL-MULTISERV Average System</b>		
M1ACC	Customized common Equipment	1
M1M52	SESS Feature Group 2	18
M1LFA	MultiServ Station Link Flat Rate each	18
9ZR	FCC Charge for Network Access	18
<b>FL-MULTISERV Plus Average System</b>		
M1ACC	Customized common Equipment	1
M1M52	SESS Feature Group 2	18
M4LFA	Station Link Flat Rate	18
M9QCX	NAR Package Both Way Flat Rate	8
HTG	Hunting/Rollover Service	8
9ZR	FCC Charge for Network Access	18

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FRAME SERVICE

A B C D

FL-Frame Service							
USOC	Description	Qty	RateType				
FRH12	Frame Relay Service, Customer Connection at 128 Kbps	1	Calc	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
FP115	Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps	1	Calc	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

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Florida Inland Channel Service Typical Arrangement (uses 30-45 Min. rates)										
UNOC	Quantity	Description	Month-Minimum Cost	Max. Recurring Charge	One-time Cost	Recurring Rate	Element Price	Porting Fee	Inst. Fee	Other Fees
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
1	2	EC, 1st Half Mile	\$135.91	\$390.00	\$78.13	\$96.00	\$18.62	\$7.00	\$4.00	\$211.01
2	4	EC, 2nd Half Mile	\$0.00	\$0.00	\$19.32	\$43.00	\$27.68	\$0.00	\$0.00	\$83.04
4	1	ROC, Fixed	\$80.73	\$100.00	\$42.04	\$98.73	\$11.00	\$88.73	\$190.73	\$78.42
5	18	ROC, Per Mile	\$8.00	\$4.80	\$0.93	\$22.30	\$13.80	\$0.00	\$235.20	\$30.00
7	1	Surv Est Charge (per dB)	\$424.38	\$273.90	\$8.00	\$0.00	\$0.00	\$424.30	\$875.00	\$190.70
8	2	Pres Visit (per LC)	\$13.48	\$48.00	\$0.00	\$0.00	\$0.00	\$13.48	\$48.00	\$28.50
12		First Month Grand Total (sum lines 1 through 9)								\$1,141.82
13		Adult Month Grand Total (sum lines 1 through 9, recurring only)								\$538.43
14		Monthly recurring amount for a typical FL ML arrangement, without typical ROC or L.C. or ROC w/ L.C.								
16	Florida Inland Channel Service Typical Arrangement (uses 30-45 Min. rates)									
UNOC	Quantity	Description	Month-Minimum Cost	Max. Recurring Charge	One-time Cost	Recurring Rate	Element Price	Porting Fee	Inst. Fee	Other Fees
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)
25	1	EC, 1st Half Mile	\$135.91	\$390.00	\$78.13	\$96.00	\$18.62	\$7.00	\$4.00	\$211.01
26	3	EC, 2nd Half Mile	\$0.00	\$0.00	\$19.32	\$43.00	\$27.68	\$0.00	\$0.00	\$83.04
28	1	ROC, Fixed	\$80.73	\$100.00	\$42.04	\$98.73	\$11.00	\$88.73	\$190.73	\$78.42
29	18	ROC, Per Mile	\$8.00	\$4.80	\$0.93	\$22.30	\$13.80	\$0.00	\$235.20	\$30.00
30	1	Surv Est Charge (per dB)	\$424.38	\$273.90	\$8.00	\$0.00	\$0.00	\$424.30	\$875.00	\$190.70
31	2	Pres Visit (per LC)	\$13.48	\$48.00	\$0.00	\$0.00	\$0.00	\$13.48	\$48.00	\$28.50
32	1	Basic System Capacity	\$177.83	\$300.00	\$93.94	\$182.44	\$80.58	\$177.83	\$339.00	\$300.81
34	1	Feature Activation, First	\$5.43	\$7.00	\$0.00	\$0.00	\$5.43	\$0.00	\$12.00	\$2.12
35	20	Feature Activation, Addl	\$5.28	\$4.50	\$0.00	\$0.00	\$0.00	\$100.00	\$20.00	\$26.50
38		First Month Grand Total (sum lines 1 through 35)								\$1,194.73
39		Adult Month Grand Total (sum lines 1 through 35, recurring only)								\$582.48
40		Monthly recurring amount for a typical FL ML CS arrangement, without typical ROC or L.C. or ROC w/ L.C.								
41		Monthly margin for a typical FL ML CS arrangement, without typical ROC or L.C. or ROC w/ L.C.								



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State	Measured Service Description	Revenue	Cost	Net Cost	Margin	Calculated Margin
FL	Measured Service Description	Revenue	Cost	Net Cost	Margin	Calculated Margin
	Standard Measured	114.91	0.02994	114.88	99.97%	
	Standard Measured	0.2338	332.92	332.68	99.80%	
	Shared Line Measured	0.02821	0.35	0.32	99.04%	
	Standard Message	194.98	0.023638	194.74	99.89%	
	Leaky PBX Message	287.62	0.046951	287.35	99.94%	
	FX	297.96	0.067819	297.69	99.93%	
	Back-Up Line - Flat	118.71	0.05	118.66	99.96%	
	Megalink (SDN)	1621.59	0.003665	1621.54	99.98%	
	Business Plus Option 1	1335.45	0.001406	1335.40	99.99%	
	Business Plus Option 2	67.06	0.08	66.98	99.90%	
	Business Plus Backup Opt 1	96	0.002607	95.74	99.74%	
	Business Plus Backup Opt 2	188.92	0.002607	188.66	99.87%	
	ISDN Threshold All States	3550.83	0.002607	3550.57	99.99%	
	ISDN BRI Fee All Opt & Bus Opt A	0.05	0.002607	0.05	0.00%	
	Business Plus Option 1	1335.45	0.001406	1335.40	99.99%	
	BellSouth Business Plus Calling Plan 1	\$64.10	\$64.10	\$0.00	0.00%	
	Business Plus Option 1	\$64.10	\$64.10	\$0.00	0.00%	
	Business Plus Option 1	\$1.88	\$1.88	\$0.00	0.00%	
	Business Plus Option 1	\$65.98	\$65.98	\$0.00	0.00%	
	ISDN Threshold Pricing, Basic Rate DSL	\$55.00	\$31.57	\$23.43	42.78%	
	Access Arrangement	\$55.00	\$31.57	\$23.43	42.78%	
	ISDN B Channel Threshold Voice/Data	\$15.55	\$4.88	\$10.67	68.63%	
	ISDN Threshold All States	3550.83	0.003442	3550.49	99.99%	
	Revenue	\$98.32				
	Cost	\$98.32				
	Net Cost	\$0.00				
	Margin	\$0.00				
	Calculated Margin	\$0.00				
FL	Revenue	\$0.199				
FL	Cost	0.009029				
FL	Net Cost	\$0.199				
FL	Margin	1550.5710%				
FL	Calculated Margin	1550.5710%				